



Abdulmajeed Saeed Albatati

Board member for Environmental Projects
Cooperation Association.

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مكة المكرمة المنطقة
المدينة جده
المملكة العربية السعودية

ACADEMIC QUALIFICATION

- Consultant Engineer Certificate from the Saudi Council of Engineering membership number 201226 valid until 18/8/1438
- CBA (Certified Business Administrator) from Institute of Business Administration, August 1, 2002, Delaware USA.
- M.B.A. from the University of Wales, UK in 1998.
- B.Sc. in Mechanical Engineering with Grade very good from Faculty of Engineering Riyadh (king Saud) University, in the year 1977/78.
- HSC Graduated from Alfalah High School (Secondary School) in Jeddah 1972.

RESEARCHES

solar Thermal Power Plant, graded A.

- Securing the future of Saudi Family Enterprises. (Issued as a book in Arabic too).

OTHER EXPERIENCES

Within the experience of structuring and managing the different groups I gained the experience of dealing with people of different nationalities and cultures. This also gave me the chance to be well in the environment of dealing with people of different nationalities and different level of education. I have been also in situations where I dealt with management conflicts and expose myself to the experience of dealing with these conflicts and provide creative and structured type of solutions. This also helped to build up capabilities of human relations, patience, listening capabilities, ability for fast picking ups, analyze, broad view and thinking of different probabilities and carefully lead negotiations.

Giving presentations and seminars in how to gain customer satisfaction in services, how to measure customer satisfaction, management of organizations and balance scorecard.

Help private companies as a consultant to understand their business and build up a strategy for their business. The start of the planning after analyzing the business was to double their sales and their profits.

Personal Experience in commerce and international deal. I worked from 1972 in founding the family business in wholesale of textiles and all international deals. I also get involved in managing the family and private business afterward to keep smooth business growth and continuity.

■ EXPERIENCE

- **from 2022 Till now**

Board member for Environmental Projects Cooperation Association

- **from 2021 Till 2022**

Vice chairman for environmental projects cooperation association

- **From 2020 till 2021**

Chairman of board to start to establish a new cooperation for environmental projects

- **from 7 May 2014 till 2020**

Owner and GM for ASASI Est. for Electronic equipment (sell office equipment and house appliances)

- **from 7 May 2014 Till 22nd Nov 2014**

Mayor's advisor for initiatives

- **From 26Dec., 2011 Till 7May 2014**

Mayor's Assistant for sub municipalities

- **From 29th September, 2010 Till 17 Feb., 2010**

Supervisor of sub municipalities

- **From March 1, 2010 Till 29th September 2010**

*. Deputy Mayor assistant for services
. Rain and Torrents projects study committee
. Improve communications with courts committee
. Manage city cleaning and Landfill*

- **Feb. 1997 To 2001**

Promoted as General Support Services Manager.

- **from Feb 1996 to 1997**

Promoted as Premises Manager responsible for the New Construction Renovation, Rent of All Branches in the Kingdom.

- **1981 to 1996**

Promoted to Maintenance Manager in NCB covering all Branches,

- **From March 28, 2009 Till 24/2/2010**

Assigned as Urban Planning Director for Jeddah Area from 5/4/1430H (1/4/2009)

Partner in sever committees:

*Senior managers assignment committee
Lands ownership committee
Urban Planning Executive committee
Rain and Torrents projects study committee
Improve communications with courts committee*

- **From August 25, 2006 T 28/3/2009**

*. Advisor for Deputy Mayor since 26/1/2008, to 29/4/2008
. GM of Administrative studies and Total Quality Department since 29/4/2008 up to 31/3/2009.
. Board member in Real estate company
. Board member in Alsafa social center
. Safa center manger (part time)
. ASASI general manager
. Consultant for International Investor up to end of 2007
. Jeddah Vice Mayor Advisor for management and development.*

- **Feb 2003 Till August 25, 2006**

General Secretary of the board and shareholders manager, secretary of the executive committee, and secretary of the audit committee.

- **Feb. 2001 Till Feb 2003**

Continue as General Support Services Division Head while HR function formed in separate division and legal consolidated in one department.

- **1978 to 1981**

Worked as Engineer in NCB Responsible for Developing and staffing the Maintenance Services to NCB Buildings and Branches in addition to all senior staff residences.

- **1977 to 1978**

Worked as Engineer in Engineering Department in King AbdulAziz University to Supervise A/C's Installations in the University's Facilities.

■ LANGUAGE

Arabic



English



■ SKILLS

- *EFQM European Assessor from TQMCG company dated 24-26 May 2008*
- *project Management for Executives and Managers Feb. 2003*
- *Columbia Senior Executive Program (May 5-31, 2002)*
- *N.C.B. Retail Management Seminar 96*
- *Executive Development Training Program II in Tacoma U.S.A. from May 96 – June 96*
- *N.C.B. Strategic Marketing Seminar 94*
- *4 Months Training period in A/C Designing and installation, in Riyadh 1976*
- *Chamber of Commerce and industry in SAFETY AND SECURITY*
- *ORACLE: Introduction and application Building to Oracle.*
- *Chamber of Comers and Industry*
- *Management of Operation & Maintenance.*
- *C.T.I. Computer Introduction and Operating System.*
- *N.C.B. Job profile*

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■ BOOKS PUBLISHED

- *family enterprises*
- *Localization....Strategy*
- *Corporate Governance*

■ CONFERENCES & SEMINARS

- Jeddah Economic Conference January 19-20, 2003
- Jeddah Economic Conference. January 2001.
- The 3rd international conference of management and investment in Real Estate, October-November 2001.
- Engineering Services Future in view of WTO. February 2001.
- 12th exhibition of the education and training of HR, April 2000.
- Conference of Medical Insurance in Bahrain, June 1998.
- Economic Gulf conference under the current changes WTO.
- Participation in lecturing in Family enterprises with GCC Commercial Arbitration Center in Qatar
- Participation and lecturing in Strategic management of family enterprises conference in Jeddah 2004 managed by Derasat.
- Lecturing about scientific methods of defining objectives and financial planning in Ministry of Society Affairs in 2007

■ SOCIAL EXPERIENCES

- i have been involved in many cases in social activities and family issues. I got the experience in being the intermediate in several families' conflicts, and reach successfully agreements.
- Assigned in 1997 as chairman of the NCB club and social activities. Within the period of three years the decision of building a site for the club was successfully done and executed in the year 2000. A lot of the activities and events were planed in that period of time, which was never been established before or seriously owned. The successful gathering of the employees created internal formal and informal relationship and proper communication within the bank employees and helped a lot in business achievements. This also gave me the experience of establishing this type of activity and to manage it successfully.

■ APPRECIATION

- gensler and Associates Architects. USA
- Red Sea Insurance Co.,
- Many appreciation letters from NCB's Chairman , GM and other NCB business departments.
- Gulf Project Management Consortium (GPMC) as PPME Project Management Expert, certified on June,

MEMBERSHIP

American society of Heating Refrigeration and Air-Conditioning Engineers, Inc., USA

- Alexander Hamilton Institute.
- Arabian Society for Human Resource Management.
- Member in NCB committees
- Job Evaluation Panel from 4/4/1999 to 16/10/2001 as chairman.
- Staff Redeployment committee, from 7/2/2000 to 23/5/2001.
- Real Estate committee 13/2/2001 up to date. To align performance of the portfolio with the NCB strategic direction.
- Board member in Commercial Real Estate Company. (Jamjoom Center) starting 13/2/2001
- NCB museum task force. 28/4/2001
- NCB anniversary task force 4/4/2001
- Mubader committee starting 30/8/200. As chairman to evaluate staff opinion and new ideas.
- Staff Morale survey task force 18/11/2000
- Senior Human Resources Committee from 4/3/1997 to 30/6/2001. This committee is responsible for all HR strategic issues.
- NCB club board as chairman starting 25/5/1997 up to 15/1/2004
- member of the NCB club from 25/5/1997 up to 25/8/2006.
- NCB core value champion. (Empowerment).
- Saudi Council of Engineering
- Saudi Quality Council
- Arab Management

HOBBIES

*Reading, Table tennis,
Tennis court, and Billiard*