

TRANSPORTATION & MOBILITY

► Rental



Overall Insight of the Data

Total Trips

425903

Average Passenger Ratings

7.66

Total Fare Amount(Revenue)

108188091

Total Distance travel in Kms

8146320

Average amount per trip

254.02

Average Driver Ratings

7.83



Top and Bottom 3 Cities by Trips



TOP 3 CITIES WITH TOTAL TRIPS

| city_name | trip_id |
|-----------|---------|
|-----------|---------|

| | |
|--------|-------|
| Jaipur | 76888 |
|--------|-------|

| | |
|---------|-------|
| Lucknow | 64299 |
|---------|-------|

| | |
|-------|-------|
| Surat | 54843 |
|-------|-------|

BOTTOM 3 CITIES WITH TOTAL TRIPS

| city_name | trip_id |
|-----------|---------|
|-----------|---------|

| | |
|--------|-------|
| Mysore | 16238 |
|--------|-------|

| | |
|------------|-------|
| Coimbatore | 21104 |
|------------|-------|

| | |
|---------------|-------|
| Visakhapatnam | 28366 |
|---------------|-------|

Average Fare & average distance in kilometres with Fare/kilometres for each City



| | index | city_name | fare_amount | distance_travelled(km) | fare_per_km |
|---|-------|---------------|-------------|------------------------|-------------|
| 0 | 3 | Jaipur | 483.92 | 30.02 | 16.12 |
| 1 | 6 | Mysore | 249.71 | 16.50 | 15.13 |
| 2 | 4 | Kochi | 335.25 | 24.07 | 13.93 |
| 3 | 9 | Visakhapatnam | 282.67 | 22.55 | 12.54 |
| 4 | 0 | Chandigarh | 283.69 | 23.52 | 12.06 |
| 5 | 5 | Lucknow | 147.18 | 12.51 | 11.76 |
| 6 | 1 | Coimbatore | 166.98 | 14.98 | 11.15 |
| 7 | 2 | Indore | 179.84 | 16.50 | 10.90 |
| 8 | 7 | Surat | 117.27 | 11.00 | 10.66 |
| 9 | 8 | Vadodara | 118.57 | 11.52 | 10.29 |

MORE PROFITABLE

Passenger & Driver ratings (New passenger & Repeated passenger)



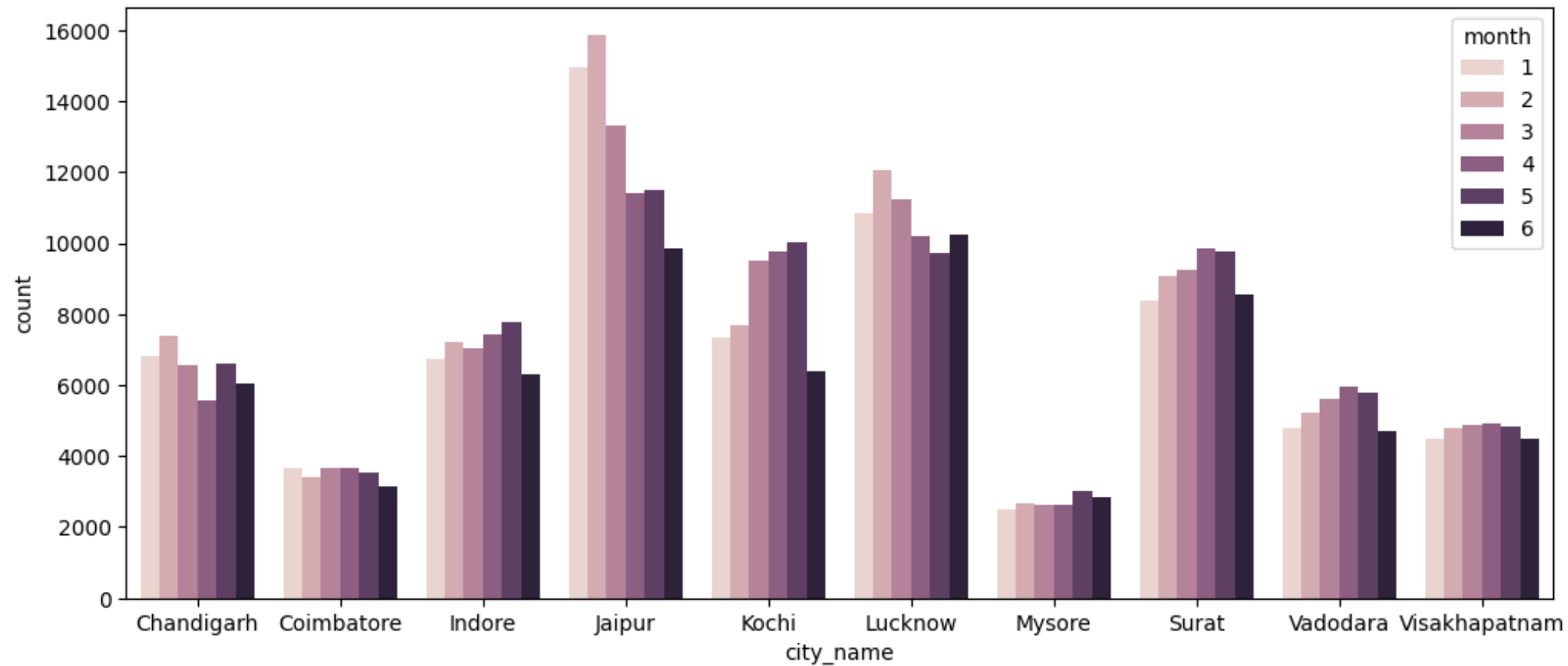
| | city_name | passenger_type | passenger_rating |
|---|---------------|----------------|------------------|
| 0 | Kochi | new | 8.99 |
| 1 | Jaipur | new | 8.99 |
| 2 | Mysore | new | 8.98 |
| 3 | Visakhapatnam | new | 8.98 |
| 4 | Chandigarh | new | 8.49 |
| 5 | Indore | new | 8.49 |
| 6 | Coimbatore | new | 8.49 |
| 7 | Kochi | repeated | 8.00 |
| 8 | Jaipur | repeated | 7.99 |
| 9 | Visakhapatnam | repeated | 7.99 |

| | city_name | passenger_type | driver_rating |
|---|---------------|----------------|---------------|
| 0 | Visakhapatnam | repeated | 8.99 |
| 1 | Kochi | new | 8.99 |
| 2 | Kochi | repeated | 8.99 |
| 3 | Jaipur | new | 8.99 |
| 4 | Visakhapatnam | new | 8.98 |
| 5 | Mysore | new | 8.98 |
| 6 | Jaipur | repeated | 8.98 |
| 7 | Mysore | repeated | 8.97 |
| 8 | Chandigarh | new | 7.99 |
| 9 | Coimbatore | new | 7.99 |

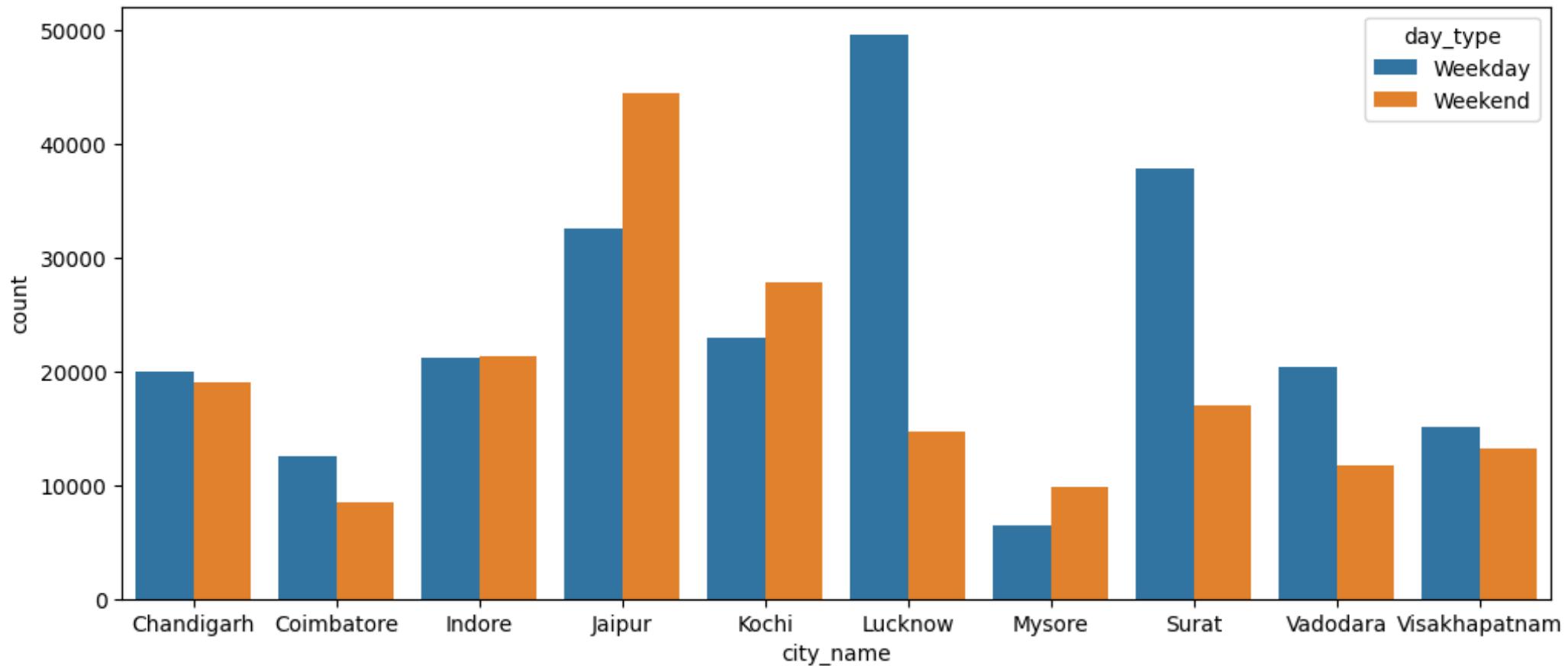
City-wise/Month-wise Total trips



vishakapatnam,mysore & coimbatore has average trips in all months whereas chandigarh,jaipur & lucknow are more in month january & february



Weekday & weekend analysis for each city



lucknow,surat and vadodra looks like business cities as weekdays trips are more jaipur cochi and mysore are weekend /touriest cities

City-wise/ trip frequency-wise repeat passenger rate



Surat/Vadodra/indore/chandigarh/lucknow are more with higher trip frequency WITH 10 & 9 TRIPS (business cities) and less with 2 & 3 trips....
jaipur/kochi/vishakapatnam/mysore are more with 2 & 3 TRIPS and less with 10 & 9 trips (tourist cities)

| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|------------|------------|------------------------|----------------|
| 0 | 0 | Chandigarh | 10-Trips | 91 | 1.79 |
| 1 | 1 | Chandigarh | 2-Trips | 1638 | 32.31 |
| 2 | 2 | Chandigarh | 3-Trips | 976 | 19.25 |
| 3 | 3 | Chandigarh | 4-Trips | 798 | 15.74 |
| 4 | 4 | Chandigarh | 5-Trips | 619 | 12.21 |
| 5 | 5 | Chandigarh | 6-Trips | 376 | 7.42 |
| 6 | 6 | Chandigarh | 7-Trips | 278 | 5.48 |
| 7 | 7 | Chandigarh | 8-Trips | 176 | 3.47 |
| 8 | 8 | Chandigarh | 9-Trips | 118 | 2.33 |

City-wise/ trip frequency-wise repeat passenger rate(Indore & Jaipur).....



| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|-----------|------------|------------------------|----------------|
| 0 | 18 | Indore | 10-Trips | 109 | 1.51 |
| 1 | 19 | Indore | 2-Trips | 2478 | 34.34 |
| 2 | 20 | Indore | 3-Trips | 1637 | 22.69 |
| 3 | 21 | Indore | 4-Trips | 967 | 13.40 |
| 4 | 22 | Indore | 5-Trips | 746 | 10.34 |
| 5 | 23 | Indore | 6-Trips | 494 | 6.85 |
| 6 | 24 | Indore | 7-Trips | 378 | 5.24 |
| 7 | 25 | Indore | 8-Trips | 235 | 3.26 |
| 8 | 26 | Indore | 9-Trips | 172 | 2.38 |

| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|-----------|------------|------------------------|----------------|
| 0 | 27 | Jaipur | 10-Trips | 94 | 0.97 |
| 1 | 28 | Jaipur | 2-Trips | 4855 | 50.14 |
| 2 | 29 | Jaipur | 3-Trips | 2007 | 20.73 |
| 3 | 30 | Jaipur | 4-Trips | 1173 | 12.12 |
| 4 | 31 | Jaipur | 5-Trips | 609 | 6.29 |
| 5 | 32 | Jaipur | 6-Trips | 400 | 4.13 |
| 6 | 33 | Jaipur | 7-Trips | 244 | 2.52 |
| 7 | 34 | Jaipur | 8-Trips | 184 | 1.90 |
| 8 | 35 | Jaipur | 9-Trips | 116 | 1.20 |

City-wise/ trip frequency-wise repeat passenger rate(Kochi & Lucknow).....



| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|-----------|------------|------------------------|----------------|
| 0 | 36 | Kochi | 10-Trips | 62 | 0.81 |
| 1 | 37 | Kochi | 2-Trips | 3635 | 47.67 |
| 2 | 38 | Kochi | 3-Trips | 1857 | 24.35 |
| 3 | 39 | Kochi | 4-Trips | 901 | 11.81 |
| 4 | 40 | Kochi | 5-Trips | 494 | 6.48 |
| 5 | 41 | Kochi | 6-Trips | 298 | 3.91 |
| 6 | 42 | Kochi | 7-Trips | 161 | 2.11 |
| 7 | 43 | Kochi | 8-Trips | 126 | 1.65 |
| 8 | 44 | Kochi | 9-Trips | 92 | 1.21 |

| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|-----------|------------|------------------------|----------------|
| 0 | 45 | Lucknow | 10-Trips | 106 | 1.10 |
| 1 | 46 | Lucknow | 2-Trips | 927 | 9.66 |
| 2 | 47 | Lucknow | 3-Trips | 1417 | 14.77 |
| 3 | 48 | Lucknow | 4-Trips | 1555 | 16.20 |
| 4 | 49 | Lucknow | 5-Trips | 1768 | 18.42 |
| 5 | 50 | Lucknow | 6-Trips | 1937 | 20.18 |
| 6 | 51 | Lucknow | 7-Trips | 1087 | 11.33 |
| 7 | 52 | Lucknow | 8-Trips | 617 | 6.43 |
| 8 | 53 | Lucknow | 9-Trips | 183 | 1.91 |

City-wise/ trip frequency-wise repeat passenger rate(Mysore & Surat).....



| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|-----------|------------|------------------------|----------------|
| 0 | 54 | Mysore | 10-Trips | 7 | 0.47 |
| 1 | 55 | Mysore | 2-Trips | 720 | 48.75 |
| 2 | 56 | Mysore | 3-Trips | 361 | 24.44 |
| 3 | 57 | Mysore | 4-Trips | 188 | 12.73 |
| 4 | 58 | Mysore | 5-Trips | 86 | 5.82 |
| 5 | 59 | Mysore | 6-Trips | 60 | 4.06 |
| 6 | 60 | Mysore | 7-Trips | 26 | 1.76 |
| 7 | 61 | Mysore | 8-Trips | 21 | 1.42 |
| 8 | 62 | Mysore | 9-Trips | 8 | 0.54 |

| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|-----------|------------|------------------------|----------------|
| 0 | 63 | Surat | 10-Trips | 117 | 1.35 |
| 1 | 64 | Surat | 2-Trips | 843 | 9.76 |
| 2 | 65 | Surat | 3-Trips | 1232 | 14.26 |
| 3 | 66 | Surat | 4-Trips | 1430 | 16.55 |
| 4 | 67 | Surat | 5-Trips | 1706 | 19.75 |
| 5 | 68 | Surat | 6-Trips | 1594 | 18.45 |
| 6 | 69 | Surat | 7-Trips | 1027 | 11.89 |
| 7 | 70 | Surat | 8-Trips | 539 | 6.24 |
| 8 | 71 | Surat | 9-Trips | 150 | 1.74 |

City-wise/ trip frequency-wise repeat passenger rate(Visakhapatnam & Vadodara).....



| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|---------------|------------|------------------------|----------------|
| 0 | 81 | Visakhapatnam | 10-Trips | 47 | 0.92 |
| 1 | 82 | Visakhapatnam | 2-Trips | 2618 | 51.25 |
| 2 | 83 | Visakhapatnam | 3-Trips | 1275 | 24.96 |
| 3 | 84 | Visakhapatnam | 4-Trips | 510 | 9.98 |
| 4 | 85 | Visakhapatnam | 5-Trips | 278 | 5.44 |
| 5 | 86 | Visakhapatnam | 6-Trips | 163 | 3.19 |
| 6 | 87 | Visakhapatnam | 7-Trips | 101 | 1.98 |
| 7 | 88 | Visakhapatnam | 8-Trips | 71 | 1.39 |
| 8 | 89 | Visakhapatnam | 9-Trips | 45 | 0.88 |

| | index | city_name | trip_count | repeat_passenger_count | repeat_percent |
|---|-------|-----------|------------|------------------------|----------------|
| 0 | 72 | Vadodara | 10-Trips | 70 | 1.61 |
| 1 | 73 | Vadodara | 2-Trips | 429 | 9.87 |
| 2 | 74 | Vadodara | 3-Trips | 616 | 14.17 |
| 3 | 75 | Vadodara | 4-Trips | 718 | 16.52 |
| 4 | 76 | Vadodara | 5-Trips | 785 | 18.06 |
| 5 | 77 | Vadodara | 6-Trips | 829 | 19.08 |
| 6 | 78 | Vadodara | 7-Trips | 559 | 12.86 |
| 7 | 79 | Vadodara | 8-Trips | 251 | 5.78 |
| 8 | 80 | Vadodara | 9-Trips | 89 | 2.05 |

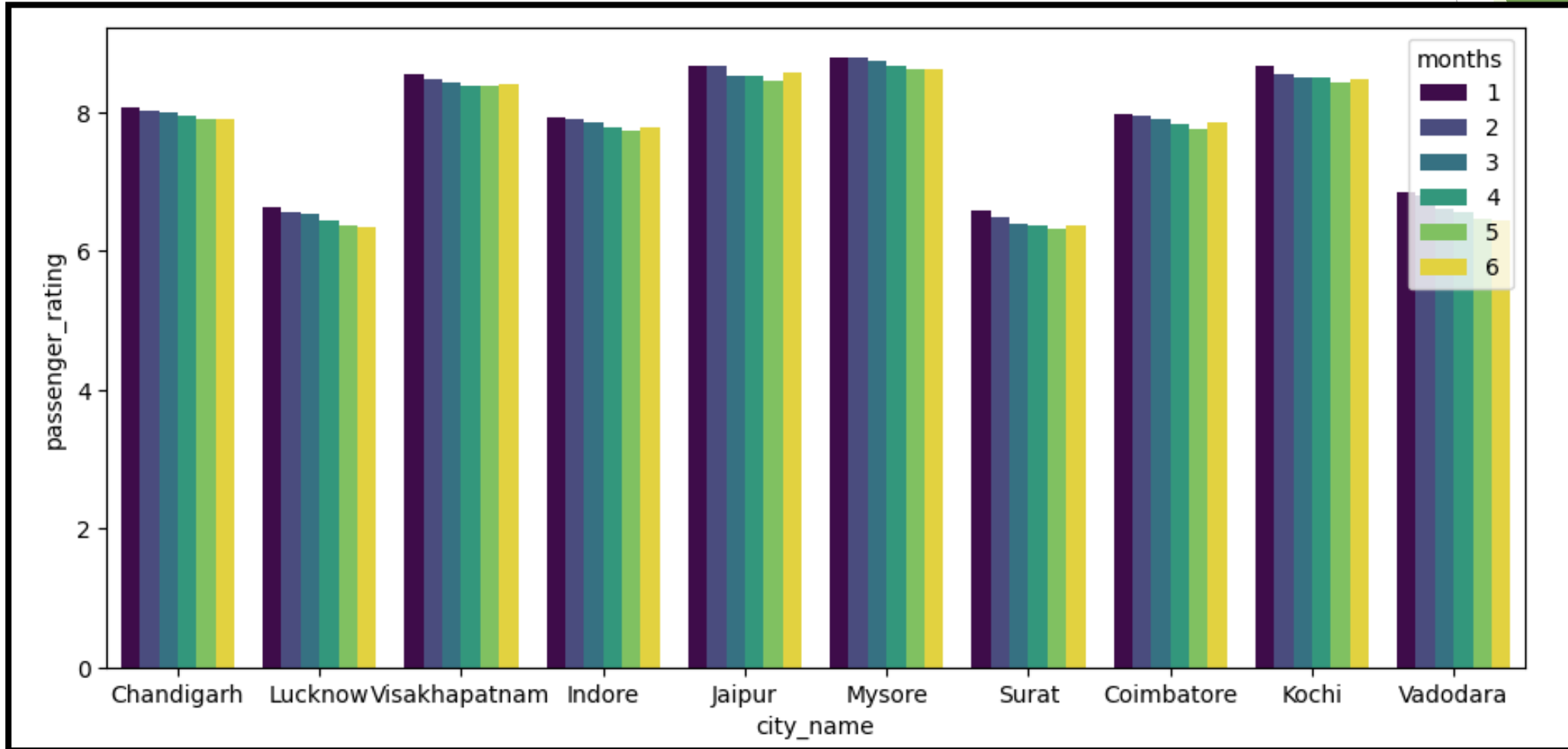
City-wise Trip target Vs Achieved



Citywise Trip Target Vs Achived percentage##

| | city_name | 0 |
|---|---------------|--------|
| 0 | Mysore | 120.28 |
| 1 | Jaipur | 113.91 |
| 2 | Kochi | 102.43 |
| 3 | Coimbatore | 100.50 |
| 4 | Chandigarh | 99.95 |
| 5 | Visakhapatnam | 99.53 |
| 6 | Indore | 97.60 |
| 7 | Surat | 96.22 |
| 8 | Lucknow | 89.30 |
| 9 | Vadodara | 85.40 |

Month-wise Average passenger ratings for each City



City-wise Repeat passenger rate (top & bottom two)

| city_name | RPR |
|-----------|-------|
| Surat | 42.96 |
| Lucknow | 38.13 |

| city_name | RPR |
|-----------|-------|
| Jaipur | 18.33 |
| Mysore | 11.21 |



Business cities with Repeat passenger rate (Month wise)



| city_name | month | RPR |
|-----------|------------|-------|
| Surat | 2024-05-01 | 49.92 |
| Surat | 2024-06-01 | 49.17 |
| Surat | 2024-04-01 | 45.70 |
| Surat | 2024-03-01 | 43.43 |
| Surat | 2024-02-01 | 36.81 |
| Surat | 2024-01-01 | 32.74 |

| city_name | month | RPR |
|-----------|------------|-------|
| Vadodara | 2024-06-01 | 38.90 |
| Vadodara | 2024-05-01 | 38.48 |
| Vadodara | 2024-04-01 | 34.49 |
| Vadodara | 2024-03-01 | 30.10 |
| Vadodara | 2024-02-01 | 22.13 |
| Vadodara | 2024-01-01 | 20.66 |

| city_name | month | RPR |
|-----------|------------|-------|
| Lucknow | 2024-05-01 | 47.66 |
| Lucknow | 2024-06-01 | 46.70 |
| Lucknow | 2024-04-01 | 39.30 |
| Lucknow | 2024-03-01 | 33.93 |
| Lucknow | 2024-02-01 | 31.98 |
| Lucknow | 2024-01-01 | 29.23 |

| city_name | month | RPR |
|-----------|------------|-------|
| Indore | 2024-05-01 | 43.53 |
| Indore | 2024-06-01 | 35.88 |
| Indore | 2024-04-01 | 35.52 |
| Indore | 2024-03-01 | 28.46 |
| Indore | 2024-02-01 | 27.71 |
| Indore | 2024-01-01 | 26.65 |

| city_name | month | RPR |
|------------|------------|-------|
| Coimbatore | 2024-05-01 | 32.66 |
| Coimbatore | 2024-04-01 | 27.87 |
| Coimbatore | 2024-06-01 | 24.69 |
| Coimbatore | 2024-03-01 | 21.73 |
| Coimbatore | 2024-01-01 | 17.71 |
| Coimbatore | 2024-02-01 | 17.36 |

| city_name | month | RPR |
|---------------|------------|-------|
| Visakhapatnam | 2024-04-01 | 34.97 |
| Visakhapatnam | 2024-05-01 | 32.91 |
| Visakhapatnam | 2024-03-01 | 29.84 |
| Visakhapatnam | 2024-06-01 | 29.68 |
| Visakhapatnam | 2024-02-01 | 24.92 |
| Visakhapatnam | 2024-01-01 | 20.55 |

Tourist cities with Repeat passenger rate (Month wise)



| city_name | month | RPR |
|------------|------------|-------|
| Chandigarh | 2024-06-01 | 26.30 |
| Chandigarh | 2024-05-01 | 26.20 |
| Chandigarh | 2024-04-01 | 24.02 |
| Chandigarh | 2024-03-01 | 21.27 |
| Chandigarh | 2024-02-01 | 17.21 |
| Chandigarh | 2024-01-01 | 15.52 |

| city_name | month | RPR |
|-----------|------------|-------|
| Kochi | 2024-05-01 | 29.78 |
| Kochi | 2024-06-01 | 25.84 |
| Kochi | 2024-04-01 | 24.19 |
| Kochi | 2024-03-01 | 21.70 |
| Kochi | 2024-02-01 | 18.71 |
| Kochi | 2024-01-01 | 14.05 |

| city_name | month | RPR |
|-----------|------------|-------|
| Jaipur | 2024-05-01 | 25.68 |
| Jaipur | 2024-04-01 | 22.10 |
| Jaipur | 2024-03-01 | 19.88 |
| Jaipur | 2024-06-01 | 16.98 |
| Jaipur | 2024-02-01 | 13.34 |
| Jaipur | 2024-01-01 | 12.01 |

| city_name | month | RPR |
|-----------|------------|-------|
| Mysore | 2024-05-01 | 15.37 |
| Mysore | 2024-06-01 | 14.93 |
| Mysore | 2024-04-01 | 11.39 |
| Mysore | 2024-03-01 | 9.48 |
| Mysore | 2024-01-01 | 8.08 |
| Mysore | 2024-02-01 | 7.99 |

Factors influencing Repeat Passenger Rate

- ▶ Quality of service provided
- ▶ Driver's approach towards customer
- ▶ Convenience of booking a cab
- ▶ Cleanliness of a cab



Tourism Vs Business demand Impact

- ▶ Driver of cab supporting as tour guide will act as marketing effort for business improvement for repeated passengers
- ▶ Free extra kilometres after certain assigned distance to increase the number of distance travelled
- ▶ Information available at major hotels and restaurants cab details/phone numbers etc...



Emerging mobility trends

- ▶ Tier 2 cities will focus more on value for money so the pricing is most important
- ▶ Comfort of seating available in cab
- ▶ Safety of driving the cab



Partnership opportunities with local businesses

- ▶ Tie up with local business leaders by providing discounted booking from that shopping mall after the shopping (for shopping above Rs 10000 plus), customer feels more comfortable with this service and secured.



Data collection for enhanced data driven decisions

- ▶ Collect information regarding how convenient the cab for booked
- ▶ What was the booking time taken
- ▶ Reasons for travel
- ▶ Urgency of travel
- ▶ Type of vehicle preferred (model/size)



KEEP EXPLORING DATA...