# Krishnaprasad K

## IIM Grad | Mechanical Engineer
*Committed to learning and self-development*

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## EDUCATION

### Post Graduation (MBA)
Indian Institute of Management, Sirmaur
*07/2022 - 04/2024*

### Graduation (B.tech)
Govt. Engineering College Palakkad
*07/2015 - 12/2019*

## WORK EXPERIENCE

### Management Trainee
LEAP India
*06/2024 - 08/2024*     *Hyderabad*
*Lead Generation, Researching Markets, Customer Relationship Management and Reviewing Processes. Collaborated across departments to develop a deep understanding of the internal business landscape*

### Systems Engineer
Infosys Pvt Ltd.
*11/2021 - 08/2022*     *Mysore*
*Trained with Java and SQL as a system engineer trainee at Infosys Limited. Managed to complete WebSphere Commerce Suite training collaborating with team. Attended various programming concepts for a better understanding of the Job role*

### Site Engineer
Viyona Marine Pvt Ltd.
*08/2019 - 06/2021*     *Cochin*
*Responsible for managing the manufacturing process at the gear production factory in Kochi. Managed over 20 employees to achieve the daily production goal of 14000 finished machine parts . Improved factory production workflow to improve worker performance and workplace efficiency*

### Marketing Intern
Outlook Group
*04/2023 - 06/2023*     *Bengaluru*
*Conducted comprehensive market research studies to prepare a detailed report on the digital and social media audit of Outlook Money magazine. Attained sales worth more than ₹ 7000 in two weeks during the 2-month internship program*

### Industrial Trainee
Classic Hyundai
*07/2016*     *Malappuram*
*Completed 5 days internship at Classic Hyundai Show Room and Workshop at Malappuram, and conducted 25 workmen assistance programs to reduce the workload of employees and learn more*

## SKILLS

Digital Marketing · M S Excel · Machine Learning · Prompt Engineering · C++ · Python · SQL · Data Science · Java · AWS · IBM WCS · R

## ACADEMIC PROJECTS

**Analysis of the Automobile Industry (2023)**
- Analyzed the current trend of the automobile industry, opportunities, and threats on strategy implementation. Conducted PESTEL, Porters's five forces, and VRIO analyses on automobile firms

**Successful Implementation of ERP at Nestlé (2023)**
- Studied inefficient data management and poor collaboration among different departments of Nestlé. Researched implementation of ERP for solving the problem and learned how databases and business processes led to proper demand forecasting in the case of Nestlé

## CERTIFICATES

**Machine Learning Professional Certification (2025)**
*Modern machine learning concepts , including supervised learning, unsupervised learning, recommender systems, and reinforcement learning*

**Data Analytics Professional Certification (2023)**
*Include hands-on, practice-based assessments and are designed to prepare them for advanced roles in data analytics and entry-level roles in data science*

**Excel Skills for Business Specialization (2023)**
*Design sophisticated spreadsheets , including professional dashboards, and perform complex calculations using advanced Excel features and techniques*

**Fundamentals of Amazon Web Services (2023)**
*Use the combination of DevOps philosophies, practices and tools develop, deploy, and maintain applications in the AWS cloud*

**Business Communication Skills Specialization (2021)**
*Expand the knowledge of english language by building vocabulary and improving ability to write and speak in english in variety of situations*

**The Fundamentals of Digital Marketing (2019)**
*Basics of digital marketing, including SEO, social media, email marketing, and online advertising.*

## INTERESTS

Gym · Chess · Music · Movies · Books