

## Intelligent Couponing - Feature Description

Column name	Type	Scale	Description
customernumber	Number (integer)	Nominal	Unique customer number
date	Date	Interval	Date of first order
salutation	Number (integer)	Nominal	Saturation: 0 = Ms.; 1 = Mr.; 2 = Company
title	Number (integer)	Nominal	Title: 0 = Not available; 1 = available
domain	Number (integer)	Nominal	Email provider domain: 0 = aol.com; 1 = arcor.de; 2 = freenet.de; 3 = gmail.com; 4 = gmx.de; 5 = hotmail.de; 6 = online.de; 7 = onlinehome.de; 8 = t-online.de; 9 = web.de; 10 = yahoo.com; 11 = yahoo.de; 12 = others
datecreated	Date	Interval	Date account opened
newsletter	Number (integer)	Nominal	Newsletter subscribed: 0 = No; 1 = Yes
model	Number (integer)	Nominal	Model 1; 2; 3
paymenttype	Number (integer)	Nominal	Payment type: 0 = Payment on invoice; 1 = Cash payment; 2 = Transfer from current account; 3 = Transfer from credit card
deliverytype	Number (integer)	Nominal	Delivery type: 0 = Dispatch; 1 = collection
invoicepostcode	Number (integer)	Nominal	Invoice address postcode
delivpostcode	String	Nominal	Delivery address postcode
voucher	Number (integer)	Nominal	Voucher redeemed: 0 = No; 1 = Yes
advertisingdatacode	String	Nominal	advertising data code
case	Number (integer)	Ordinal	Value of goods: 1 = low; 5 = high
numberitems	Number (integer)	Ratio	Number of ordered items

Column name	Type	Scale	Description
gift	Number (integer)	Nominal	Gift option: 0 = No; 1 = Yes
entry	Number (integer)	Nominal	Entry into the shop: 0 = Shop; 1 = Partner
points	Number (integer)	Nominal	Points redeemed: 0 = No; 1 = Yes
shippingcosts	Number (integer)	Nominal	Shipping costs incurred: 0 = No; 1 = Yes
deliverydatepromised	Date	Interval	Delivery date (promised)
deliverydatereal	Date	Interval	Delivery date (real)
weight	Number (integer)	Ratio	Shipment weight
remi	Number (integer)	Ratio	Number of remitted items
cancel	Number (integer)	Ratio	Number of cancelled items
used	Number (integer)	Ratio	Number of used items
w0	Number (integer)	Ratio	Number of bound books ordered
w1	Number (integer)	Ratio	Number of paperbacks ordered
w2	Number (integer)	Ratio	Number of school books ordered
w3	Number (integer)	Ratio	Number of ebooks ordered
w4	Number (integer)	Ratio	Number of audio books ordered
w5	Number (integer)	Ratio	Number of audio books ordered (download)
w6	Number (integer)	Ratio	Number of films ordered
w7	Number (integer)	Ratio	Number of musical items ordered
w8	Number (integer)	Ratio	Number of hardware items ordered
w9	Number (integer)	Ratio	Number of imported items ordered
w10	Number (integer)	Ratio	Number of other items ordered
age	Number (integer)	Ratio	Age of customer
timespent	Number (double)	Ordinal	Time spent on the shop's website until ordering
target90	Number (integer)	Nominal	Re-order within 90 days: 0 = No; 1 = Yes