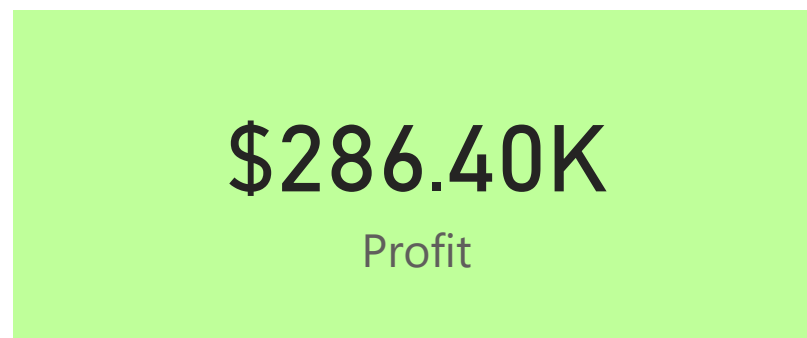
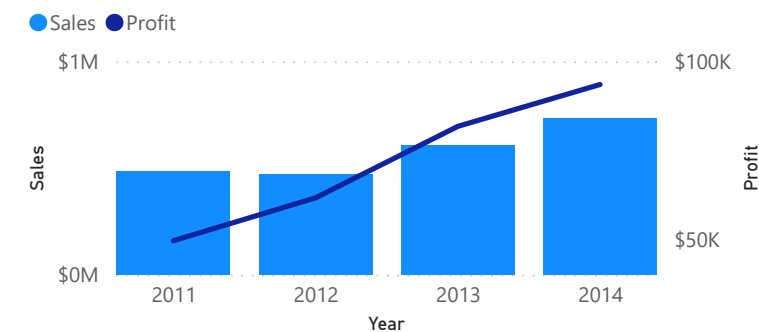
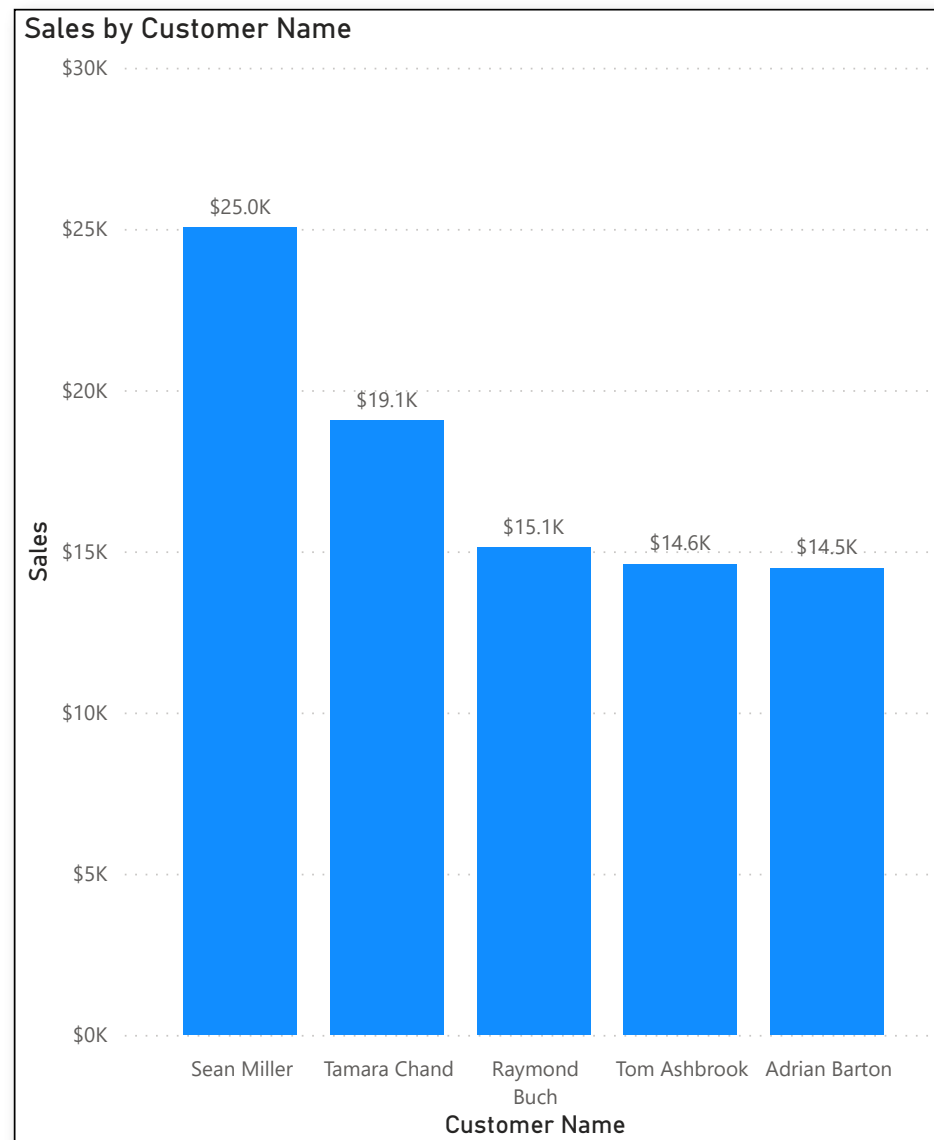
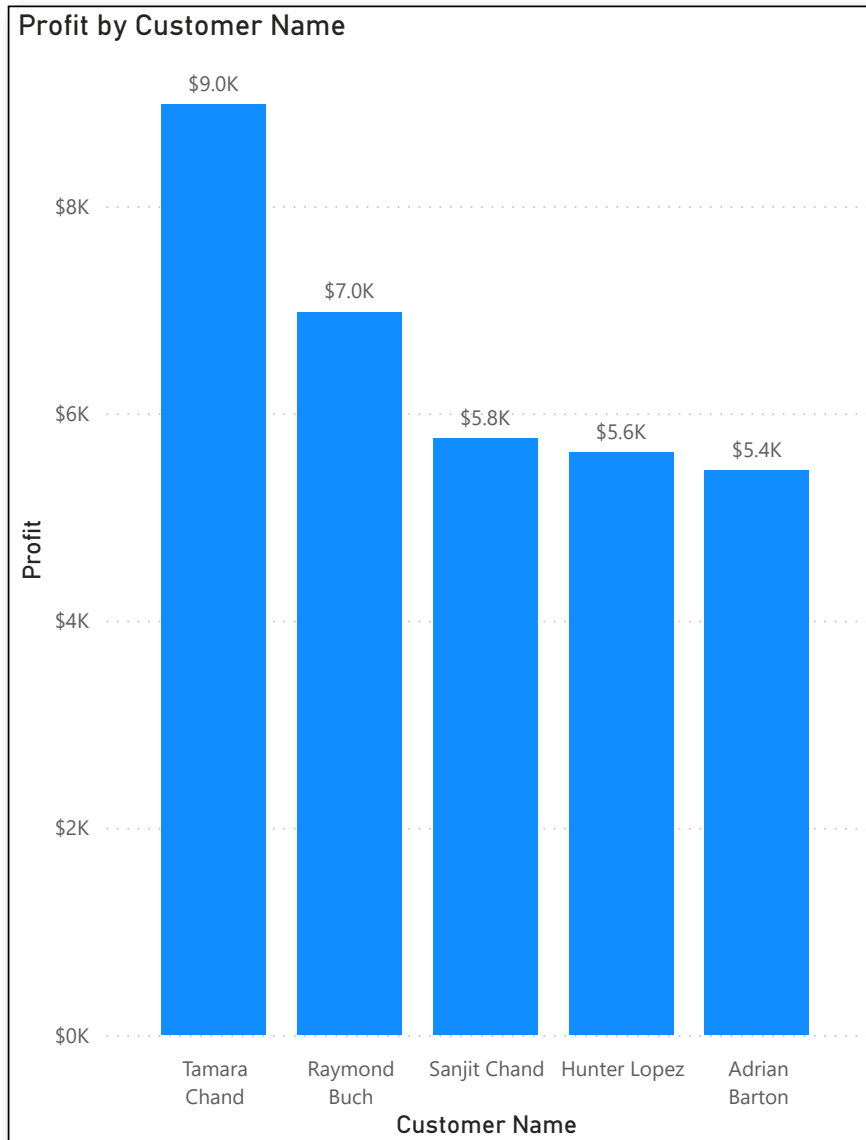


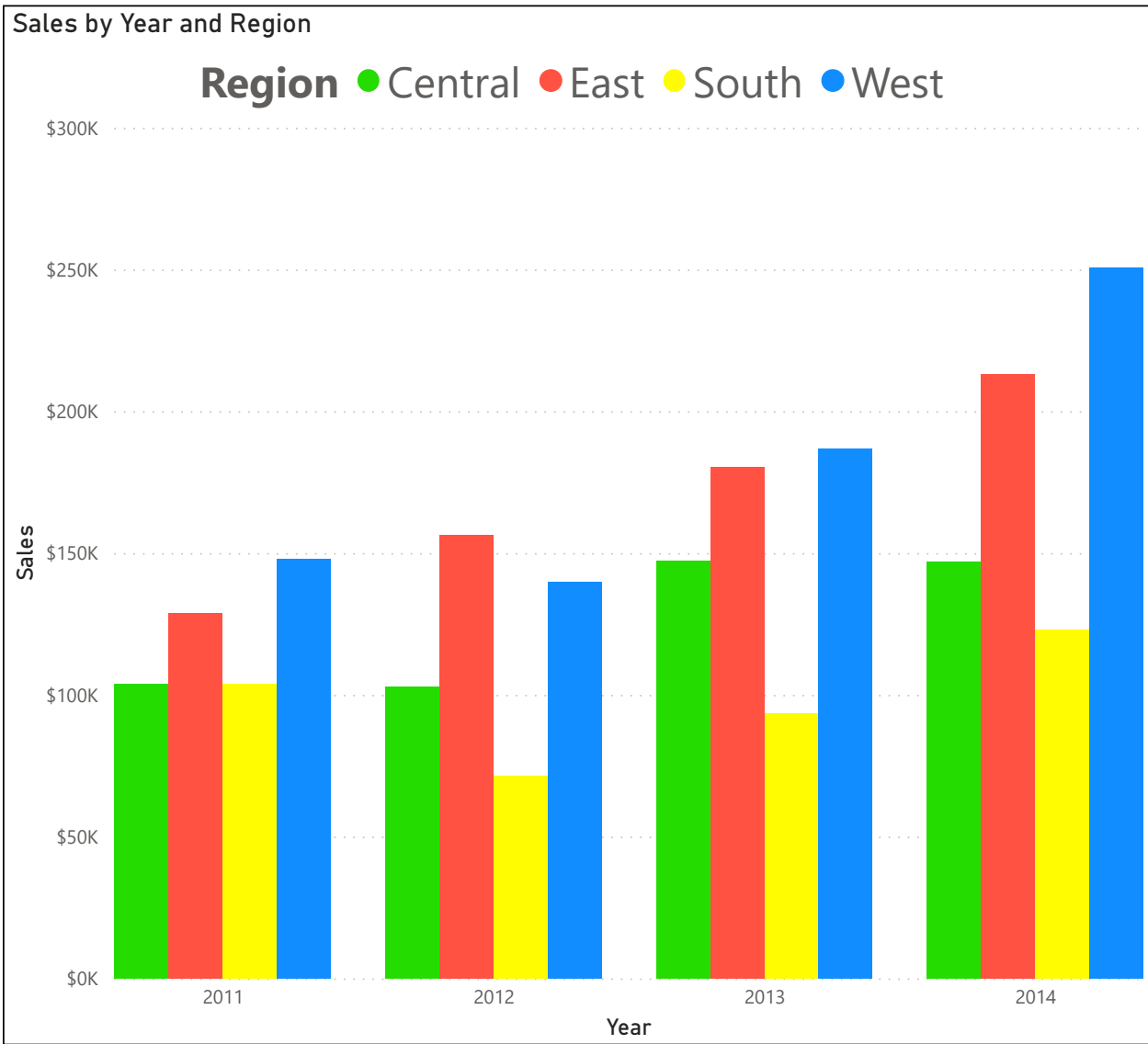
Net Sales and
Net Profit
2011-2014



Sales and Profit by Year







Region Filter

- ☐ Select all
- ☐ Central
- ☐ East
- ☐ South
- ☐ West

Category,Sub Category, Product Filter

- ☐ Select all
- ▼ ☐ Furniture
- ▼ ☐ Office Supplies
- ^ ☐ Technology
 - ▼ ☐ Accessories
 - ^ ☐ Copiers
 - ☐ Brother DCP1000 Digital 3 in 1 Multifunctio...
 - ☐ Canon Image Class D660 Copier
 - ☐ Canon imageCLASS 2200 Advanced Copier
 - ☐ Canon Imageclass D680 Copier / Fax
 - ☐ Canon PC1060 Personal Laser Copier
 - ☐ Canon PC1080F Personal Copier
 - ☐ Canon PC-428 Personal Copier
 - ☐ Canon PC940 Copier
 - ☐ Hewlett Packard 210 Color Digital Copier

Year Wise Total Orders Percentage %



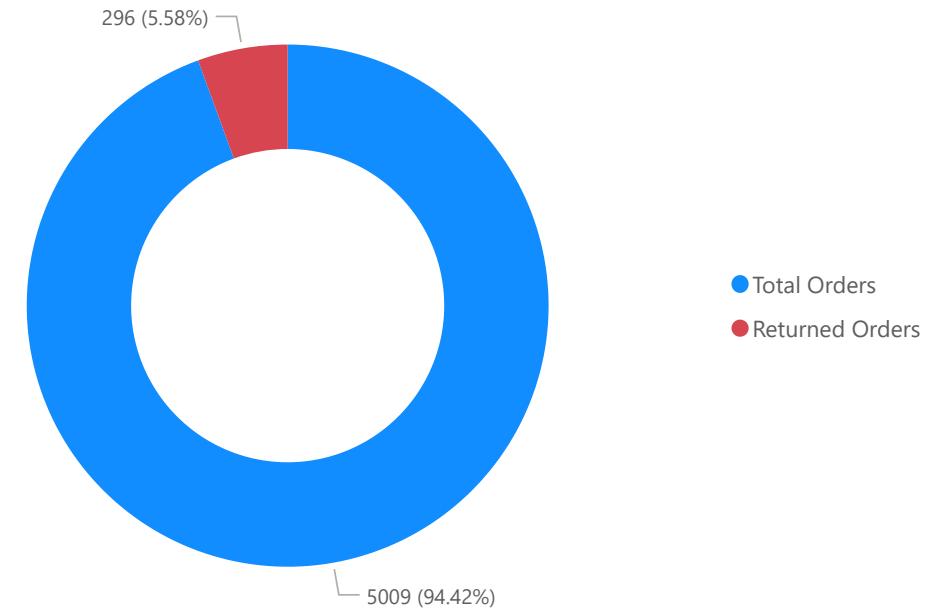
Year Wise Returned Orders Percentage %

Year	Yes
2011	17.91%
2012	20.61%
2013	26.01%
2014	35.47%
Total	100.00%

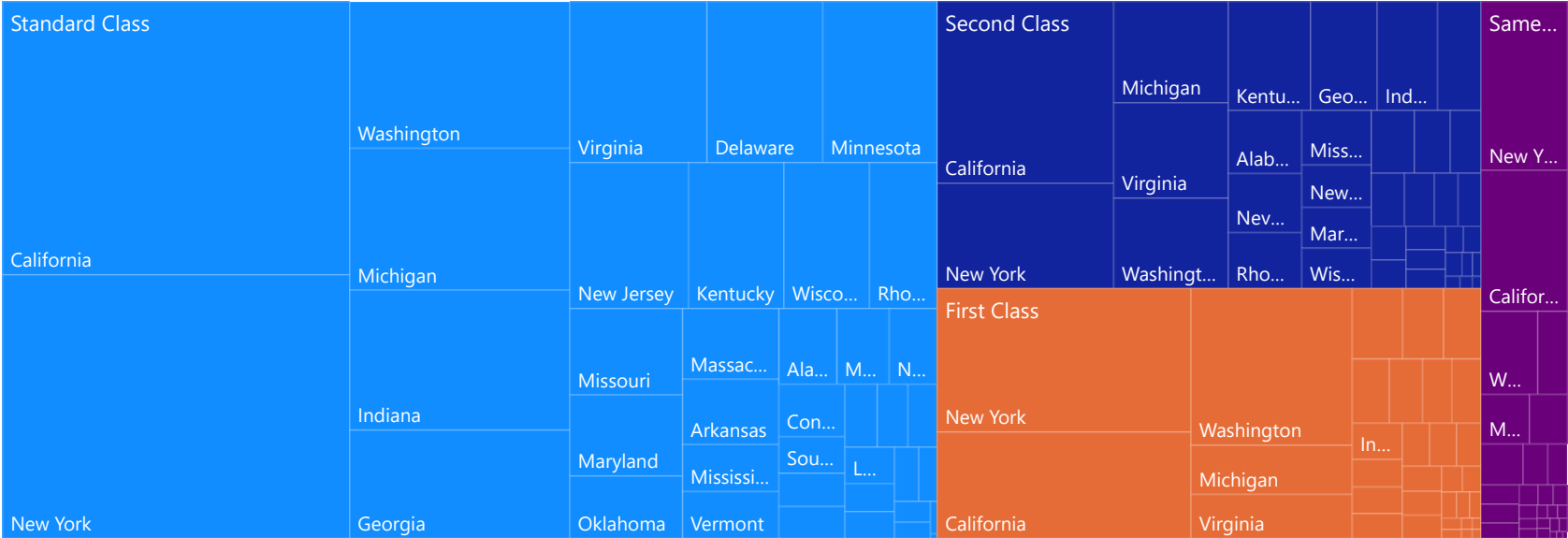
Year Wise Returned Orders Count

Year	No	Yes	Total
2011	916	53	969
2012	977	61	1038
2013	1233	77	1310
2014	1587	105	1692
Total	4713	296	5009

Total Orders vs Returned Orders



Profit by Ship Mode and State



Profit by Ship Mode and City



Ship Mode, State, City

- ☐ Select all
- ☒ First Class
 - ☐ Alabama
 - ☐ Decatur
 - ☐ Hoover
 - ☐ Mobile
 - ☐ Arizona
 - ☐ Arkansas
 - ☐ California
 - ☐ Colorado
 - ☐ Connecticut
 - ☐ Delaware
 - ☐ Florida
 - ☐ Georgia
 - ☐ Idaho
 - ☐ Illinois
 - ☐ Indiana
 - ☐ Iowa
 - ☐ Kansas
 - ☐ Kentucky
 - ☐ Louisiana
 - ☐ Maryland
 - ☐ Massachusetts
 - ☐ Michigan
 - ☐ Minnesota
 - ☐ Mississippi
 - ☐ Missouri
 - ☐ Montana
 - ☐ Nebraska
 - ☐ Nevada
 - ☐ New Hampshire

State	Furniture	Office Supplies	Technology	Total
+ Alabama	3.82	4.17	4.21	4.11
+ Arizona	4.20	4.07	3.94	4.07
+ Arkansas	5.56	4.00	3.60	4.13
+ California	3.87	3.81	4.06	3.87
+ Colorado	3.27	3.97	3.49	3.68
+ Connecticut	3.15	3.60	4.09	3.60
+ Delaware	4.89	4.24	3.80	4.27
+ District of Columbia	5.67	5.67	6.00	5.70
+ Florida	3.91	3.99	3.86	3.95
+ Georgia	4.06	3.80	3.78	3.84
+ Idaho	3.67	4.00	2.75	3.67
+ Illinois	4.09	4.14	4.08	4.12
+ Indiana	4.57	4.33	4.17	4.34
+ Iowa	4.25	4.50	3.75	4.37
+ Kansas	5.50	3.71	4.20	3.96
+ Kentucky	4.40	3.65	3.91	3.86
+ Louisiana	3.18	2.65	3.64	3.05
+ Maine	5.00	5.00	5.00	5.00
+ Maryland	3.93	3.95	4.50	4.02
+ Massachusetts	3.91	3.96	3.47	3.88
+ Michigan	3.94	4.10	4.26	4.10
+ Minnesota	4.31	4.58	4.17	4.48
+ Mississippi	4.44	4.21	4.00	4.21
+ Missouri	3.36	4.26	4.08	4.08
+ Montana	4.00	4.20	5.75	4.60
+ Nebraska	2.50	3.50	4.00	3.50
+ Nevada	3.67	4.50	5.00	4.38
Total	3.92	3.98	3.92	3.96



Profit this year VS Profit Last year

Count of Order ID	Profit (This Year)	Profit (Last Year)
3891	36,851.40	81727

Order Date

1/4/2011

6/24/2014

Profit Year to Date , Month to Date, Quarter to Date

Count of Order ID	Profit (Year to Date)	Profit (Month to Date)	Profit (Quarter to Date)
3891	36,851.40	6,001.08	15,079.17