

Home Office: 1932 Wynnton Road, Columbus, GA 31999

Administrative Office: 1021 Reams Fleming Blvd., Franklin, TN 37064

Telephone Number: 1-833-504-0336 Website: www.Aflac.com

Application

Medicare Supplement Insurance

Delaware

Application for Medicare Supplement Insurance

- If only one applicant, just complete Applicant A information.
- Complete all required sections of the application. Any incomplete or missing information could result in delay or closure of your application.

Section 1a.	Applicant A Infor	mation	
Applicant A name (as appears on Medicare card*)	Phone		
Residential address		Apt	suite number
City	State	Zip	
Mailing address (if different than residential address)		Apt,	suite number
City	State	Zip	
E-mail	Social Sec	curity Number	
Birth date (mm/dd/yyyy) Age	☐ Male ☐ Female	Height (feet and inches)	Weight (pounds)
Are you a legal resident of the United States?		 □ Ye	s 🗆 No
Have you used any form of tobacco in the past 12 mo	nths? (Including vapir late: Medicare Part A		-
*Please provide complete Med If applicant has not rec			
Section 1h	Applicant B Inforn	mation	
Applicant B name (as appears on Medicare card*)	Phone	nucion	
Residential address		Apt/sui	te number
City	State	Zip	
Mailing address (if different than residential address)		Apt/sui	te number
City	State	Zip	
E-mail	Social Secur	ity Number	
Birth date (mm/dd/yyyy) Age	☐ Male ☐ Female	Height (feet and inches) W	leight (pounds)
Are you a legal resident of the United States?		☐ Yes	□ No
Have you used any form of tobacco in the past 12 mo	nths? (Including vapir te: Medicare Part A	ng and e-cigarettes) \square Yes Medicare Part B	

Section 2a. Household Premium Discount Information

Household Premium Discount Eligibility Information

You may qualify for a Medicare Supplement household discount with Tier One Insurance Company if (1) you reside with your spouse (including civil union/domestic partner), or (2) you have been living with a family member who is age 50 or older for

the last twelve months. (For the purpose of this discount, a civil union partner or domestic partner will be considered a legal spouse when such partnerships are valid and recognized in your state of residence.) If you are eligible based on the above requirements, the discount will be 10 percent lower than the individual rates and will apply as long as these requirements are met. **Applicant(s) meet(s) these eligibility requirements** \square Yes \square No Upon verification of eligibility and approval of your application, you will qualify for the discount. If you answered Yes to the question above, please fill out the following information about the household resident, unless both applicants are applying for coverage on this application: Name Policy number (if applicable) **Relationship to Applicant** Mail policy(ies) to: ☐ Applicant(s) ☐ Agent

Check if application	_	ent use only	-
Applicant A	☐ Open Enrollment	☐ Guaranteed Issue	☐ Underwritten
Applicant B	☐ Open Enrollment	☐ Guaranteed Issue	☐ Underwritten

Section 2b. Plan and Premium Information - Applicant A

Payment Modes

You have a choice among several payment options or modes for paying your premium: annual, semi-annual, quarterly and monthly electronic funds transfer (EFT). Each payment mode, other than annual and monthly electronic funds transfer, results in higher total yearly premium costs. Reasons for higher costs include added collection and administrative costs, time value of money considerations and lapse rates. The annual and monthly electronic funds transfer modes have the same and lowest total yearly premium costs. As a result, there is a time value of money advantage to you for paying monthly versus annually. However, there may be other advantages to you for choosing an annual payment based on your preferences. Your agent can explain the differences in modes and help you decide which is best for you. You may change your payment mode, among the modes available, during the life of your policy.

availal	ole, during the life of your policy.			
	icant A Plan selected*	Requested Medic	care Supplement effective date (mm/dd/yyy	'y)
□ Pla	an A □ Plan F* □ Plan G □ Plan N			
*Plar	r F available to those first eligible before 01/01/2	2020		
Mod	al premium Modal premium with disc	count Policy fee**	Total initial premium collected/draf	ft
\$	\$	\$ 20.00	\$	
Initi	al Premium			
\Box D	raft initial premium upon policy approval	☐ Draft initial pre	emium on the policy effective date	
Subs	equent draft date***	Payment mode		
		\square Annually \square	Quarterly Semi-annually Monthly	EFT
	l l Premium heck □ EFT □ List Bill Billing file identifie	r:		
**7	If applying for household discount, pro s A, G and N are available to all applicants. Plo his one-time fee will be refunded, along with your pro Draft date cannot be on the 29th, 30th or 31st of the policy's paid	an F is available ONLY to remium, if the policy is not is.	those first eligible for Medicare before 1/1/2 sued or you return it during your 30-day free loo have a draft date more than 15 days greater t	ok.
	Section 2b. Plan and	d Premium Informatio		
	icant B Plan selected	Requested Medic	care Supplement effective date (mm/dd/yyy	'y)
□ Pla	an A 🗌 Plan F* 🗌 Plan G 🔲 Plan N			
	n F available to those first eligible before 01/01/2			
Mod	al premium Modal premium with disc	count Policy fee**	Total initial premium collected/draf	ft
\$	\$	\$ 20.00	\$	
Initi	al Premium			
	raft initial premium upon policy approval	· · · · · · · · · · · · · · · · · · ·	emium on the policy effective date	
Subs	equent draft date***	Payment mode		
		\square Annually \square	Quarterly Semi-annually Monthly E	EFT
	l l Premium heck □ EFT □ List Bill Billing file identifie	r:		
	Section	1 3. Eligibility Questio	ns	
To the	e best of your knowledge:		Applicant:	
			A B	
1. Did	you turn age 65 in the last 6 months?		☐ Yes ☐ No ☐ Yes ☐ N	lo
i. D	id you enroll in Medicare Part B in the last 6 mo	nths?	☐ Yes ☐ No ☐ Yes ☐ N	lo
ii. I1	f yes, what is the effective date? (mm/dd/yyyy)			
Α	Applicant A effective date	B Applicant B effective	date	

NOTE: If you are participating in a "Spend-Down Program" and have not met your "share of cost," p		
	Appli A	icant: B
2. If you are applying to have coverage effective under age 65, do you have End Stage Renal Disease?	☐ Yes ☐ No	☐ Yes ☐ No
3. Are you covered for medical assistance through the state Medicaid program?	☐ Yes ☐ No	☐ Yes ☐ No
i. If yes, will Medicaid pay your premiums for this Medicare Supplement policy?	☐ Yes ☐ No	☐ Yes ☐ No
ii. Do you receive any benefits from Medicaid OTHER THAN payments toward your Medicare Part B premium?	☐ Yes ☐ No	☐ Yes ☐ No
 4. If you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your start and end dates below. If you are still covered under this plan, leave "End date" blank. A Start date End date B Start date End date 		
i. If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy?	_ □ Yes □ No	☐ Yes ☐ No
ii. Was this your first time in this type of Medicare plan?	☐ Yes ☐ No	☐ Yes ☐ No
iii. Did you drop a Medicare Supplement policy to enroll in the Medicare plan?	☐ Yes ☐ No	☐ Yes ☐ No
5. Do you have another Medicare Supplement policy in force?	☐ Yes ☐ No	☐ Yes ☐ No
i. If yes, for Applicant A, with what company, and what plan do you have? Company Plan		
If yes, for Applicant B, with what company, and what plan do you have? B Company Plan		
ii. If so, do you intend to replace your current Medicare Supplement policy with this policy?	☐ Yes ☐ No	☐ Yes ☐ No
iii. Are you replacing another Medicare Supplement policy from Tier One Insurance Company?	☐ Yes ☐ No	☐ Yes ☐ No
If yes, list the policy number: A Applicant A B Applicant B		
If you lost or are losing other health insurance coverage and received a notice from your prior in for guaranteed issue of a Medicare Supplement insurance policy or that you had certain rights to guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copinsurer with your application.	buy such a pol	icy you may be
6. Have you had coverage under any other health insurance within the past 63 days? (For example, an employer, union, or individual plan)	☐ Yes ☐ No	☐ Yes ☐ No
i. If yes, with what company and what kind of policy do you have?		
A Company Policy B Company	Policy	
 ii. What are your start and end dates of coverage under the other policy? (If you are still covered "End date" blank.) A Start date End date End date 	under the othe	er policy, leave

Section 3. Eligibility Questions continued

Section 4: Health Questions

Answer these questions **only if you're applying for underwritten coverage**.

Do not answer these questions for an **Open Enrollment** or **Guaranteed Issue** application.

If any health questions are answered "yes" in section 4, the applicant(s) will not qualify for this insurance with us.

	Applicant:	
	Α	В
1. Are you dependent on a wheelchair or any motorized mobility device?	☐ Yes ☐ No	☐ Yes ☐ No
2. Do any of the following apply to you?		
Currently hospitalized, confined to a bed, in a nursing facility or assisted living facility, receiving home health care or physical therapy	☐ Yes ☐ No	☐ Yes ☐ No
3. At any time, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. congestive heart failure, unoperated aneurysm, defibrillator	☐ Yes ☐ No	☐ Yes ☐ No
B. leukemia, lymphoma, multiple myeloma, cirrhosis	☐ Yes ☐ No	☐ Yes ☐ No
C. Parkinson's Disease, Lou Gehrig's Disease, Alzheimer's Disease, dementia, multiple sclerosis, muscular dystrophy, cerebral palsy	☐ Yes ☐ No	☐ Yes ☐ No
D. chronic kidney disease, kidney failure, kidney disease requiring dialysis, renal insufficiency, Addison's Disease	□ Yes □ No	☐ Yes ☐ No
E. any condition requiring a bone marrow transplant or stem cell transplant, any condition requiring an organ transplant	□ Yes □ No	☐ Yes ☐ No
F. Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), tested positive for the Human Immunodeficiency Virus (HIV)	☐ Yes ☐ No	☐ Yes ☐ No
4. Have you been medically diagnosed or treated by a member of the medical profession for diabetes?		
A. that requires use of insulin	☐ Yes ☐ No	☐ Yes ☐ No
B. with complications including retinopathy, neuropathy, peripheral vascular or arterial disease or heart artery blockage	☐ Yes ☐ No	☐ Yes ☐ No
C. with history of heart attack or stroke (at any time)		
D. treated with medication that has been changed or adjusted in the past 12 months because of uncontrolled blood sugar	☐ Yes ☐ No	☐ Yes ☐ No
	☐ Yes ☐ No	☐ Yes ☐ No
5. Within the past 36 months, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. alcoholism, drug abuse	□ Yes □ No	☐ Yes ☐ No
B. cardiomyopathy, atrial fibrillation, anemia requiring repeated blood transfusions, any other blood disorder		
C. internal cancer, melanoma, Hodgkin's Disease	☐ Yes ☐ No	☐ Yes ☐ No
	☐ Yes ☐ No	☐ Yes ☐ No
D. hepatitis, disorder of the pancreas	\square Yes \square No	☐ Yes ☐ No

Section 4: Health Questions continued		
	Applicant:	
	A	В
 6. Within the past 24 months, have you been medically diagnosed, treated, or had surgery for any of the following? A. enlarged heart, transient ischemic attack (TIA), stroke, peripheral vascular or arterial 		
disease, neuropathy, amputation caused by disease	☐ Yes ☐ No	☐ Yes ☐ No
B. myasthenia gravis, systemic lupus or connective tissue disorder	\square Yes \square No	☐ Yes ☐ No
C. osteoporosis with fractures, Paget's Disease, arthritis that restricts mobility or the activities of daily living	☐ Yes ☐ No	☐ Yes ☐ No
D. any lung or respiratory disorder requiring the use of a nebulizer or oxygen, or 3 or more medications for lung or respiratory disorder	☐ Yes ☐ No	☐ Yes ☐ No
E. any lung or respiratory disorder and currently use tobacco products	\square Yes \square No	☐ Yes ☐ No
7. Within the past 12 months, have you been advised by a medical professional to have treatment, further evaluation, diagnostic testing, or surgery that has not been performed or do you have pending test results?	☐ Yes ☐ No	☐ Yes ☐ No
8. Within the past 12 months, have you been medically diagnosed or, treated, or had surgery		
for a heart attack, artery blockage, or heart valve disorder?	☐ Yes ☐ No	☐ Yes ☐ No
9. Within the past 12 months, have you been medically diagnosed with wet macular degeneration and have taken or are currently receiving injections?	☐ Yes ☐ No	☐ Yes ☐ No
10. Within the past 12 months, do any of the following apply to you?		
A. had a pacemaker implanted	☐ Yes ☐ No	☐ Yes ☐ No
B. had a PSA blood test greater than 4.5, under age 70, with no history of prostate cancer	☐ Yes ☐ No	☐ Yes ☐ No
C. had a PSA blood test greater than 6.5, age 70 or older, with no history of prostate cancer	☐ Yes ☐ No	☐ Yes ☐ No
D. had a seizure	☐ Yes ☐ No	☐ Yes ☐ No
11. Was your last blood pressure reading higher than 175 systolic or higher than 100 diastolic?	☐ Yes ☐ No	☐ Yes ☐ No
Systolic is the upper number and diastolic is the bottom number of the blood pressure reading.		

Section 5: Health History – Applicant A

If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous
disorder, provide reason and diagnosis:
alsorder, provide reason and diagnosis.
Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide
reason and diagnosis:
List the name of any medications you are taking and the reason why, if known:
C. C., F. H., M. Histon, Applicant D
Section 5: Health History – Applicant B
Applicant B
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Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous
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If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

Section 6: Physician Information –	Applicant A	
Applicant A primary physician	Phone	
Physician's office name		
City	State	
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Have you seen any additional physicians other than those listed above in t	he past 24 months?	☐ Yes ☐ No
Section 6: Physician Information –	Applicant B	
Applicant B primary physician	Phone	
Physician's office name		
City	State	
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Have you seen any additional physicians other than those listed above in t	he past 24 months?	☐ Yes ☐ No

Section 7. Important Statements

- 1. You do not need more than one Medicare Supplement 5. If you are eligible for, and have enrolled in a Medicare policy.

 Supplement policy by reason of disability and you later
- If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- 3. You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- 4. If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
- 6. Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

Section 8. Producer Compensation

When you purchase insurance from us, we pay compensation to the licensed agent. Intermediaries through whom the licensed agent works may also receive compensation.

The agent or intermediary represents us by simply taking your insurance application, collecting your initial premiums and delivering your policy.

Agent compensation may vary depending on the type of insurance plan you purchase, or the specific options included with your policy. The agent can receive compensation by:

- 1. Commissions when a policy is purchased or renewed
- 2. Fees for marketing and administrative services
- 3. Educational opportunities

Some agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses.

We may also offer incentive trips or prizes associated with sales contests based on sales criteria. Types of sales criteria include overall sales volume of an agent or intermediary with our companies or percentage of completed sales.

Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

Section 9. Applicant(s) Agreement

This agreement is to acknowledge that I am applying for an insurance policy from Tier One Insurance Company that will be issued based on my answers to the questions on this application. I have read, or had read to me, and understand all statements and answers and acknowledge that to the best of my knowledge and belief, they are all accurate, complete and correctly documented. I understand that I will receive a copy of the signed application. I acknowledge that I have received an outline of coverage for the policy that I applied for, along with a copy of Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare.

I acknowledge and agree that if there is more than one applicant on this application, all information provided may be reviewed or shared with the other applicant.

I understand that upon acceptance of the completed application, each applicant will receive a separate policy with a copy of this application attached.

I understand and agree that this application and any policy issued will be the entire contract of insurance. The Company will not be bound by any statements, promises, or information made or given by any agent or other person at any time unless it is in writing, submitted to the Company's home office, and made a part of the contract of insurance. An Officer of the Company is the only one who can make, modify or discharge contracts or waive any of the Company's rights or requirements; and any modifications must be documented in writing.

I also understand that I do not have coverage until this application is approved, the first premium is paid, there has been no change in my health as stated in the application, and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

I understand that if any answers on this application are incorrect, incomplete or untrue, Tier One Insurance Company has the right to adjust my premium or cancel the policy.

Applicant A signature	Date signed
x	
Applicant B signature	Date signed
x	

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution, fines, or confinement in prison or any combination thereof.

Complete this section **if you are requesting electronic funds transfer** (EFT) for premium payment.

Include a voided check with the application.

Section 10. Account Information – Applicant A **Account Owner name** (if different than proposed insured's) **Applicant A name** Account Owner relationship to proposed insured ☐ Business owned by proposed insured ☐ Living trust ☐ Employer ☐ Power of Attorney ☐ Conservator/guardian ☐ Family member; please specify: Financial institution name Account type ☐ Checking □ Savings **Routing number** Account number Section 10. Account Information – Applicant B **Account Owner name** (if different than proposed insured's) **Applicant B name** Account Owner relationship to proposed insured ☐ Business owned by proposed insured ☐ Living trust ☐ Employer ☐ Power of Attorney ☐ Conservator/guardian ☐ Family member; please specify: Financial institution name Account type ☐ Checking □ Savings **Routing number Account number** Section 11. Electronic funds transfer (EFT) authorization I understand and accept these terms and conditions: • Information as to each EFT charge will be provided by entry on your account statement or by any other means We are authorized to withdraw funds periodically from provided by your financial institution. You will not receive your account to pay insurance premiums for the insured. premium notices from us. • If your financial institution does not honor an EFT • If you want to cancel or change this authorization, you request, we will NOT consider your premium paid. must contact us at least three business days before a • If your financial institution does not honor an EFT scheduled withdrawal. request, we may make a second attempt within five • Any refund of unearned premium will be made to the business days. policy owner or the policy owner's estate. We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due. **Signature only required if** the account owner is different than the proposed insured. Account owner signature - Applicant A Date signed Account owner signature - Applicant B Date signed

Section 12. Agent Information

Please list any other medical or health insurance policies sold to Applicant A.

- 1. List policies sold which are still in force
- 2. List policies sold in the past 5 years which are no longer in force

Please list any other medical or health insurance policies sold to Applicant B.

- 1. List policies sold which are still in force
- 2. List policies sold in the past 5 years which are no longer in force

I certify that:

- 1. I have truly and accurately recorded the information supplied by the applicant(s).
- The application was provided to the applicant(s) to review and the applicant(s) has been advised that any false statement or misrepresentation in the application may result in an adjustment of premium, reduction of benefits or rescission of the policy(ies).
- I have provided an outline of coverage for the policy(ies) applied for and A Guide to Health Insurance for People with Medicare to applicant(s) prior to completing the application.

All information must be completed. The writing number reflects where commissions will be paid.	
Agent name (printed)	Agent signature
	x
Writing number (agent or company)	State license ID number (for FL only)
Phone	Email

Section 13. Agent request to split commissions

If this application results in an issued policy through Tier One Insurance Company (TOIC), the agents listed below have agreed to split the commissions earned on the policy.

- 1. Both agents must be properly licensed and appointed with TOIC in the policy's state of issue.
- Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains in force.
- 3. The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- 4. Calculation of each agent's commissions are based on their respective TOIC commission schedule.

Writing agent name (printed)

Percentage

%

Secondary agent (printed)

Writing number

Percentage

%

Writing agent signature

Χ

This section must be completed with this application in order to split commissions. By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.



Underwritten by Tier One Insurance Company

Home Office: 1932 Wynnton Road, Columbus, GA 31999 Administrative Office: 1021 Reams Fleming Blvd., Franklin, TN 37064 Telephone Number: 1-833-504-0336 Website: www.Aflac.com

Applicant Receipt

Thank you!

- · Payment will be refunded for any coverage not issued.
- All premium payments must be made payable to Tier One Insurance Company.
- DO NOT make any check payable to the agent and DO NOT leave the payee blank on the check.
- A recorded interview may be required as part of the underwriting on your application for insurance.

Applicant A (printed)	Date of application
Initial payment collected (if applicable)	Payment Type
	\square Check \square Money order
EFT draft amount	EFT draft date
\$	
Applicant B (printed)	Date of application
Initial payment collected (if applicable)	Payment Type
	☐ Check ☐ Money order
EFT draft amount	EFT draft date
\$	
This acknowledges receipt of your application for Tier	One Insurance Company Medicare Supplement insurance policy.
Agent name (printed)	Agent signature
	x
Phone	Email

Thank you for choosing Aflac!