

Application

Medicare Supplement Insurance

District of Columbia

Underwritten by

Aetna Health and Life Insurance Company

AetnaSeniorProducts.com

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Application for Medicare Supplement Insurance

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- If only one applicant, just complete **applicant A** information.
- Mail application and check in the provided business reply envelope.
- Complete all required sections of the application.
 Any incomplete or missing information could result in delay or closure of your application.

	Section	n 1a. Applicant <i>A</i>	\ information			
Applicant A name (as appears	s on Medicare card	*)	Phone ·			
Residential address			Apt/suite num	ber		
City		State	Zip			
Mailing address (if different th	an residential addı	ess)	Apt/suite num	ber		
City		State	Zip			
E-mail			Social Security	Number		
Birth date (mm/dd/yyyy)	Age ·	☐ Male ☐ Female	Height (feet and inches)	Weight \wp	ounds)	
Are you a legal resident of t					□ Yes	□No
Have you used any form of	tobacco in the p					□No
Medicare card number*		Effective date:	Medicare Part A	Medica ·	re Part B	
*Pleas			and a copy of card if poss are card yet, leave blank.	ible.		
	Sectio	n 1b. Applicant E	3 information			
Applicant B name (as appears	s on Medicare card	*)	Phone ·			
Residential address			Apt/suite num	ber		
City		State	Zip ·			
Mailing address (if different th	an residential addı	ress)	Apt/suite num	ber		
City		State	Zip			
E-mail			Social Security	Number		
Birth date (mm/dd/yyyy)	Age	☐ Male ☐ Female	Height (feet and inches)	Weight $(p$	ounds)	
Are you a legal resident of t					☐ Yes	□No
Have you used any form of	tobacco in the p	ast 12 months? (Incl	uding vaping and e-cigare	ettes)	☐ Yes	□No
Medicare card number*		Effective date:	Medicare Part A	Medica:	re Part B	3

Section 2a. Household premium discount information

Household premium discount eligibility information

You may qualify for a household discount with an Aetna Health and Life Insurance Company Medicare Supplement plan. You have two options for eligibility. Option 1) You simply need to apply at the same time as

nother Medicare eligible adult. Option 2) The other Medicare eligible adult must currently have a Medicare upplement policy with an Aetna company.*
ne Medicare eligible adult must be:
) your spouse or your civil union partner; and) someone with whom you have continuously resided for the past 12 months
you are eligible, based on the above requirements, then the discount will be applicable when a policy for ach applicant is issued. The discounted rates will be 7 percent lower than the individual rates and will apply s long as both policies remain in force.
pplicant(s) meet(s) these eligibility requirements
Upon verification of eligibility and approval of your application, you will qualify for the discount.
f your spouse/partner currently has a Medicare Supplement policy with an Aetna company, please provide he following information:
ame Policy number .
ame Policy number . ayment modes
•

					— Page 3 of 13
	Section 2b. Plan and	d prem	ium informatio	n - applicant A	
Applicant A Plan se	elected	Reques	ted Medicare Supp	lement effective date (mm	/dd/yyyy)
Modal premium	Modal premium with disco	ount	Policy fee*	Total initial premium colle	ected/draft
Initial premium ☐ Draft initial prem	nium upon policy approval	□Draft	initial premium on	policy effective date	
Subsequent draft .	date**	-	nt mode µally □Quarterly	☐ Semi-annually ☐ Mo	onthly EFT
Payment method ☐ Check ☐ EFT	☐ List bill Billing file identifie	er:			
**Drai	ng for household discount, pro *This one-time fee will l policy is not issued or ft date cannot be on the 29th, 3 ore than 15 days greater than t	be refund you retu 30th or 3	ded, along with your Irn it during your 30 Bast of the month. R	premium, if the day free look. equesting to have a draft da	
	Section 2b. Plan and	d premi	ium informatio	n - applicant B	
Applicant B Plan se		-		lement effective date (mm	/dd/yyyy)
Modal premium	Modal premium with disco	ount	Policy fee*	Total initial premium colle	ected/draft
Initial premium ☐ Draft initial prem	nium upon policy approval	☐ Draft	initial premium on	policy effective date	
Subsequent draft	date**		nt mode µally □Quarterly	☐ Semi-annually ☐ Mo	onthly EFT
Payment method ☐ Check ☐ EFT	☐ List bill Billing file identifie	er:			
	Section	n 3. Elig	ibility question	S	
To the best of yo	ur knowledge:			Appl A	icant: B
1. Did you turn age	e 65 in the last 6 months?			☐ Yes ☐ No	☐ Yes ☐ No
i. Did you enroll i	n Medicare Part B in the last 6	6 months	5?	☐ Yes ☐ No	☐ Yes ☐ No
ii. If yes, what is	the effective date? (mm/dd/yyy	y)			
Applicant A ef	fective date	Applica	nt B effective date		
Α :	В	•			

Section 3. Eligibility questions *continued*

	NOTE: If you are participating in a not met your "share of cost," p	Appl A	icant: B		
2.	Are you covered for medical assistan	ce thro	ugh the state Medicaid program?	☐ Yes ☐ No	☐ Yes ☐ No
	i. If yes, will Medicaid pay your premiu	ıms for	this Medicare Supplement policy?	☐ Yes ☐ No	☐ Yes ☐ No
	ii. Do you receive any benefits from M your Medicare Part B premium?	ledicaid	other than payments toward	☐ Yes ☐ No	☐ Yes ☐ No
	If you had coverage from any Medica the past 63 days (for example, a Medi or PPO), fill in your start and end date plan, leave "End date" blank.	icare Ad	vantage plan, or a Medicare HMO		
	Applicant A start date .		Applicant B start date .		
A	End date	В	End date		
	i. If you are still covered under the Mecurrent coverage with this new Mecii. Was this your first time in this typeiii. Did you drop a Medicare Supplement	dicare Si	upplement policy?	☐ Yes ☐ No ☐ Yes ☐ No ☐ Yes ☐ No	☐ Yes ☐ No ☐ Yes ☐ No ☐ Yes ☐ No
4.	Do you have another Medicare Supple	ement ¡	policy in force?	☐ Yes ☐ No	☐ Yes ☐ No
	i. If so for applicant A, with what cor	mpany,	and what plan do you have?		
А	Company •		Plan •		
	If so for applicant B , with what cor				
В	Company .		Plan •		
	ii. If so, do you intend to replace your with this policy?	current	Medicare Supplement policy		☐ Yes ☐ No
	iii. Are you replacing an Aetna compar	ny Medi	care Supplement policy?	☐ Yes ☐ No	☐ Yes ☐ No
Α	If yes, list policy number: Applicant A .	В	Applicant B		ı

Section 3. Eligibility questions *continued*

If you lost, or are losing, other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare Supplement insurance policy, or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare Supplement plans.

Please include a copy of the notice from your prior insurer with your application.

	Have you had coverage under any past 63 days? (For example, an en			Applicant: A B ☐ Yes ☐ No ☐ Yes ☐ No
	i. If so for applicant A , with wha	at company, and what plan	do you have?	
	Company		Plan	·
Α	ii. What are your start and end of (If you are still covered under the	dates of coverage under the		
	Applicant A start date	End date		
	•	•		
	i. If so for applicant B, with what	t company, and what plan o	do you have?	
	Company		Plan	
В	ii. What are your start and end d (If you are still covered under the	ates of coverage under the		
	Applicant B start date	End date		
	•	•		
		For agent use	e only ————	
	Check if application is for:			
	Applicant A	☐ Open Enrollment	☐ Guaranteed Issue	□ Underwritten
	Applicant B	☐ Open Enrollment	☐ Guaranteed Issue	□ Underwritten

Section 4. Health questions

Answer these questions **only if you're applying for underwritten coverage**. Do not answer these questions for an Open Enrollment or Guaranteed Issue application. If any health questions are answered "yes" in section 4, the applicant(s) will not qualify for this insurance with us.

	Appli A	cant: B
1. Are you dependent on a wheelchair or any motorized mobility device?	☐ Yes ☐ No	☐ Yes ☐ No
2. Do any of the following apply to you?		
Currently hospitalized, confined to a bed, in a nursing facility or assisted living facility, receiving home health care or physical therapy	☐ Yes ☐ No	☐ Yes ☐ No
3. At any time, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. congestive heart failure, unoperated aneurysm, defibrillator	☐ Yes ☐ No	☐ Yes ☐ No
B. leukemia, lymphoma, multiple myeloma, cirrhosis	☐ Yes ☐ No	☐ Yes ☐ No
C. Parkinson's Disease, Lou Gehrig's Disease, Alzheimer's Disease, dementia multiple sclerosis, muscular dystrophy, cerebral palsy	☐ Yes ☐ No	☐ Yes ☐ No
D. chronic kidney disease, kidney failure, kidney disease requiring dialysis, renal insufficiency, Addison's Disease	☐ Yes ☐ No	☐ Yes ☐ No
E. any condition requiring a bone marrow transplant or stem cell transplant, any condition requiring an organ transplant	☐ Yes ☐ No	☐ Yes ☐ No
F. Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), tested positive for the Human Immunodeficiency Virus (HIV)	☐ Yes ☐ No	☐ Yes ☐ No
4. Have you been medically diagnosed or treated by a member of the medical profession for diabetes?		
A. that requires use of insulin	☐ Yes ☐ No	☐ Yes ☐ No
B. with complications including retinopathy, neuropathy, peripheral vascular or arterial disease or heart artery blockage	☐ Yes ☐ No	☐ Yes ☐ No
C. with history of heart attack or stroke (at any time)	☐ Yes ☐ No	☐ Yes ☐ No
D. treated with medication that has been changed or adjusted in the past 12 months because of uncontrolled blood sugar	☐ Yes ☐ No	☐ Yes ☐ No
5. Within the past 36 months, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. alcoholism, drug abuse	☐ Yes ☐ No	☐ Yes ☐ No
B. cardiomyopathy, atrial fibrillation, anemia requiring repeated blood transfusions, any other blood disorder	☐ Yes ☐ No	☐ Yes ☐ No
C. internal cancer, melanoma, Hodgkin's Disease	☐ Yes ☐ No	☐ Yes ☐ No
D. hepatitis, disorder of the pancreas	☐ Yes ☐ No	☐ Yes ☐ No

Section 4. Health questions *continued*

		Appli	icant:
6.	Within the past 24 months, have you been medically diagnosed, treated, or had surgery for any of the following?	A	В
	A. enlarged heart, transient ischemic attack (TIA), stroke, peripheral vascular or arterial disease, neuropathy, amputation caused by disease	☐ Yes ☐ No	☐ Yes ☐ No
	B. myasthenia gravis, systemic lupus or connective tissue disorder	☐ Yes ☐ No	☐ Yes ☐ No
	C. osteoporosis with fractures, Paget's Disease, arthritis that restricts mobility or the activities of daily living	☐ Yes ☐ No	☐ Yes ☐ No
	D. any lung or respiratory disorder requiring the use of a nebulizer or oxygen, or 3 or more medications for lung or respiratory disorder	☐ Yes ☐ No	☐ Yes ☐ No
	E. any lung or respiratory disorder and currently use tobacco products	☐ Yes ☐ No	☐ Yes ☐ No
7.	Within the past 12 months, have you been advised by a medical professional to have treatment, further evaluation, diagnostic testing, or surgery that has not been performed or do you have pending test results?	☐ Yes ☐ No	☐ Yes ☐ No
8.	Within the past 12 months, have you been medically diagnosed or, treated, or had surgery for a heart attack, artery blockage, or heart valve disorder?	☐ Yes ☐ No	☐ Yes ☐ No
9.	Within the past 12 months, have you been medically diagnosed with wet macular degeneration and have taken or are currently receiving injections?	☐ Yes ☐ No	☐ Yes ☐ No
10). Within the past 12 months, do any of the following apply to you?		
	A. had a pacemaker implanted	☐ Yes ☐ No	☐ Yes ☐ No
	B. had a PSA blood test greater than 4.5, under age 70, with no history of prostate cancer	☐ Yes ☐ No	☐ Yes ☐ No
	C. had a PSA blood test greater than 6.5, age 70 or older, with no history of prostate cancer	☐ Yes ☐ No	☐ Yes ☐ No
	D. had a seizure	☐ Yes ☐ No	☐ Yes ☐ No
11	. Was your last blood pressure reading higher than 175 systolic or higher than 100 diastolic?	☐ Yes ☐ No	☐ Yes ☐ No
			1

Systolic is the upper number and diastolic is the bottom number of a blood pressure reading.

Section 5. Health history - applicant A

If this is an **Open Enrollment** or **Guaranteed Issue** application, **do not answer questions in this section**.

Applicant A
Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous disorder, provide reason and diagnosis:
Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide reason and diagnosis:
List the name of any medications you are taking and the reason why, if known.
Use an additional sheet of paper if needed for explanation.
Section 5. Health history - applicant B
Applicant B Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous disorder, provide reason and diagnosis:
Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide reason and diagnosis:
List the name of any medications you are taking and the reason why, if known.

Section 6. Physician information - applicant A

If this is an **Open Enrollment** or **Guaranteed Issue** application, **do not answer questions in this section**.

Applicant A primary physician	Phone .
Physician's office name	
City	State
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis) .	
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis)	
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis)	
Have you seen any additional physicians other than those listed above in the past 24 months?	☐ Yes ☐ No
Section 6. Physician information	- applicant B
Applicant B primary physician	Phone .
Physician's office name	
City	State
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis)	
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis)	
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis)	-
Have you seen any additional physicians other than those listed above in the past 24 months?	☐ Yes ☐ No

Section 7. Important statements

- **1.** You do not need more than one Medicare Supplement policy.
- **2.** If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- **3.** You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- **4.** If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- **5.** If you are eligible for, and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances, and later lose your employer or unionbased group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
- **6.** Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

Section 8. Producer compensation

When you purchase insurance from us, we pay compensation to the licensed agent. Intermediaries through whom the licensed agent works may also receive compensation.

The agent or intermediary represents us by simply taking your insurance application, collecting your initial premiums and delivering your policy.

Agent compensation may vary depending on the type of insurance plan you purchase or the specific options included with your policy. The agent can receive compensation by:

- Commissions when a policy is purchased or renewed
- Fees for marketing and administrative services
- Educational opportunities

Some agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses. We may also offer incentive trips or prizes associated with sales contests based on sales criteria. Types of sales criteria include overall sales volume of an agent or intermediary with our companies or percentage of completed sales.

Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

Section 9. Applicant(s) agreement

This agreement is to acknowledge that I am applying for an insurance policy from Aetna Health and Life Insurance Company that will be issued based on my answers to the questions on this application. I have read, or had read to me, and understand all statements and answers and acknowledge that to the best of my knowledge and belief, they are all accurate, complete and correctly documented. I understand that I will receive a copy of the signed application. I acknowledge that I have received an outline of coverage for the policy that I applied for, along with a copy of Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare.

I acknowledge and agree that if there is more than one applicant on this application, all information provided may be reviewed or shared with the other applicant. I understand that upon acceptance of the completed application, each applicant will receive a separate policy with a copy of this application attached.

I understand and agree that this application and any policy issued will be the entire contract of insurance. The Company will not be bound by any statements, promises, or information made or given by any agent or other person at any time unless it is in writing, submitted to the Company's home office, and made a part of the contract of insurance. An Officer of the Company is the only one who can make, modify or discharge contracts or waive any of the Company's rights or requirements; and any modifications must be documented in writing.

I also understand that I do not have coverage until this application is approved, the first premium is paid, there has been no change in my health as stated in the application, and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

I understand that if any answers on this application are incorrect, incomplete or untrue, Aetna Health and Life Insurance Company has the right to adjust my premium, or cancel this policy.

Applicant A signature	Date signed
X	
Applicant B signature	Date signed
Applicant b signature	Date signed

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution fines or confinement in prison, or any combination thereof.

Section 10. Account information - applicant A

	requesting elecude a voided chec		ls transfer (EFT) for premium payment. pplication.
Applicant A name	Acc	ount owner	r name (if different than proposed insured's)
Account owner relationship to proposed	insured		
☐ Business owned by proposed insured ☐ Power of Attorney	☐ Living trust☐ Conservator	/guardian	☐ Employer ☐ Family member; please specify:
Financial institution name		count type hecking	□Savings
Routing number	Acc.	count numb	ber
Section 1	0. Account in	formatio	n - applicant B
Applicant B name	Acc	ount owner	r name (if different than proposed insured's)
Account owner relationship to proposed	insured		
☐ Business owned by proposed insured ☐ Power of Attorney	☐ Living trust☐ Conservator	/guardian	☐ Employer☐ Family member; please specify:
Financial institution name		count type hecking	□Savings
Routing number	Aco	count numb	ber
Section 11. Ele	ctronic funds	transfer	(EFT) authorization
understand and accept these terms and o	conditions:		ion as to each EFT charge will be provided by
We are authorized to withdraw funds peri your account to pay insurance premiums f		provided	your account statement or by any other mear by your financial institution. You will not rece notices from us.
If your financial institution does not hono request, we will NOT consider your premi	um paid.	If you wa must con	ant to cancel or change this authorization, you tact us at least three business days before a
If your financial institution does not hono	r an EFT	scheduled	d withdrawal.

- request, we may make a second attempt within five business days.
- We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due.
- Any refund of unearned premium will be made to the policy owner or the policy owner's estate.

Signature only required if the account owner is different than the proposed insured.

Account owner signature - applicant A	Date signed	
X	•	
Account owner signature - applicant B	Date signed	
X	•	

Section 12. Agent information

Please list any other medical or health insurance policies sold to applicant A.

1) List policies sold which are still in force

2) List policies sold in the past 5 years which are no longer in force

Please list any other medical or health insurance policies sold to applicant B.

1) List policies sold which are still in force

2) List policies sold in the past 5 years which are no longer in force

I certify that:

- 1. I have truly and accurately recorded the information supplied by the applicant(s).
- 2. The application was provided to the applicant(s) to review and the applicant(s) has been advised that any false statement or misrepresentation in the application may result in an adjustment of premium, reduction of benefits or rescission of the policy(ies).

3. I have provided an outline of coverage for the policy(ies) applied for and A Guide to Health Insurance for People with Medicare to applicant(s) prior to completing the application.

All information must be completed. The writing number reflects where commissions will be paid.

Agent signature

Agent name (printed)

Section 13. Agent request to split commissions

If this application results in an issued policy through Aetna Health and Life Insurance Company (AHLIC), the agents listed below have agreed to split the commissions earned on the policy.

- Both agents must be properly licensed and appointed with AHLIC in the policy's state of issue.
- Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains in force.
- The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- Calculation of each agent's commissions are based on their respective AHLIC commission schedule.

Writing agent name (printed)

Percentage

%

Writing agent signature

Χ

Secondary agent	Writing number	Percenta	ıge
•	•	•	%

This section must be completed with this application in order to split commissions. By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.



Applicant receipt

Aetna Health and Life Insurance Company

800-264-4000 AetnaSeniorProducts.com

Thank you!

- Payment will be refunded for any coverage not issued.
- All premium payments must be made payable to Aetna Health and Life Insurance Company .
- **DO NOT** make any check payable to the agent and **DO NOT** leave the payee blank on the check.
- A recorded interview may be required as part of the underwriting on your application for insurance.

Applicant A name (printed) .	Date of application	
Initial payment collected (if applicable)	Payment type	
\$	☐ Check ☐ Money order	
EFT draft amount	EFT draft date	
\$	•	
Applicant B name (printed)	Date of application	
	•	
Initial payment collected (if applicable)	Payment type	
\$	☐ Check ☐ Money order	
EFT draft amount	EFT draft date	
\$	•	
This acknowledges receipt of your application insurance policy.	for an Aetna Health Insurance Company Medicare Supplement	
Agent name (printed)	Agent signature	
•	Χ	
Phone	Email	
•	•	

Thank you for choosing Aetna Health and Life Insurance Company!