### **Cigna Medicare Supplement Insurance**

Loyal American Life Insurance Company

# APPLICATION BOOKLET FOR

# DISTRICT OF COLUMBIA

This packet contains all required forms for application submission. Please complete each form according to the instructions on each page.

- Application
- > Electronic funds transfer agreement
- MIB pre-notice
- HIPAA notices
- Replacement notice

Note: All Applications outside of OE/GI require a Phone Verification (PV) — Reduce delays and make the PV call at the point-of-sale. **Call our PV Hotline at 866.825.4822 from 7 a.m. to 7 p.m. Central Time**.

### Together, all the way.



All Cigna products and services are provided exclusively by or through operating subsidiaries of Cigna Corporation, including Cigna Health and Life Insurance Company. The Cigna name, logo, and other Cigna marks are owned by Cigna Intellectual Property, Inc.

# APPLICATION FOR MEDICARE SUPPLEMENT INSURANCE Loyal American Life Insurance Company

PO Box 5725, Scranton, PA 18505-5725 • (866) 459-4272 Application is for: ☐ New Business Underwritten ☐ Disabled (underage) Open Enrollment Reinstatement Guaranteed Issue ☐ Benefit Change Requested Medicare Supplement effective date\* PV Case # \*note: if no effective date is requested, we will assign the 1st day of the month following the date of this application **Section I.** Applicant Information **Date of Birth** State **First Name** MΙ **Last Name** Age (MM/DD/YYYY) of Birth Resident street address (no PO Box) \_\_\_\_\_\_ State \_\_\_\_\_\_ Zip \_\_\_\_\_\_ Mailing address (if different from above) State Zip Phone ( Email address Social Security No. Sex Medicare Card No. **Household Discount\*** XXX-XX-XXXX (M/F) ☐Yes ☐No **Rate Class**: Preferred Standard \*If another member of your household is applying for or currently has a Medicare Supplement plan with Loyal American Life Insurance Company or an affiliated company, you may qualify for a Household Discount; see the Outline of Coverage for details. Please provide the name and Social Security number of the individual(s) living at your current address. Spouse/Household Member Name Spouse/Household Member SSN Last Name First Name XXX-XX-XXXX **Section II.** Coverage Applied for ☑ AGENT Policy Form Series LY-MS-AA-A-GN, LY-MS-AA-F-GN, LY-MS-AA-G-GN, LY-MS-AA-N-GN **Policy Form:** ☐ Plan A ☐ Plan F ☐ Plan G ☐ Plan N Check Plan selected: Section III. Billing **Method** (select one of the following): **Mode** (select one of the following): Bank Draft (complete the Electronic Funds Transfer Agreement) Monthly (not available with Direct Bill) ☐ Direct Bill Ouarterly ☐ Semi-annually Annually **Section IV.** Billing Totals Initial premium\*:  $\square$  Draft bank account  $\square$  Check enclosed (payable to *Loyal American Life Insurance Company*) \*initial premium payment must include the one-time enrollment fee **Modal Premium** (if Household Discount, then multiply modal premium by 0.93) Total Modal Premium (with discount(s) if applicable) \$\_\_\_\_ 20 One-time Enrollment Fee **Total Premium with Application** 

#### **Section V.** Open Enrollment / Guaranteed Issue Questions (MUST BE COMPLETED)

a. If so, with what company and what kind of policy?

END date blank.) START \_\_\_\_\_ END \_\_

PLEASE ANSWER ALL OUESTIONS (mark YES or NO below with an "X").

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for Guaranteed Issue of a Medicare Supplement insurance policy or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with your application.

YES NO To the best of your knowledge: 1. a. Did you turn age 65 in the last six (6) months? ...... b. Did you enroll in Medicare Part B in the last six (6) months? If YES, what is the effective date? Are you covered for medical assistance through the state Medicaid program? (Note to Applicant: if you are participating in a "Spend-Down Program" and have not met your "Share of Cost", please answer NO to this question.) . . . If YES, a. will Medicaid pay your premiums for this Medicare Supplement policy? ...... Have you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a a. fill in your START and END dates below (if you are still covered under this plan, leave the END date blank). b. if you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy? c. was this your first time in this type of Medicare plan? d. did you drop a Medicare Supplement policy to enroll in the Medicare plan? ..... a. Do you have another Medicare Supplement policy in force? ...... b. If so, with what company and what type plan do you have? c. If so, do you intend to replace your current Medicare Supplement policy with this policy? ...... If existing Medicare Supplement coverage is not to be replaced, this policy cannot be issued. Have you had coverage under any other health insurance within the past 63 days (for example, an employer, union,

| Section VI. Medicare |   |     |    |
|----------------------|---|-----|----|
| 1.                   | Do you now have Medicare Parts A and B?   | YES | NO |
| 2.                   | If Medicare Parts A and B are to be effective at a future date, provide the date both Medicare Parts A and B will be effective  |     |    |
|                      | <b>NOTE</b> : Medicare effective date is always the 1 <sup>st</sup> day of the month. Applicant must have both Medicare Parts A and B on the effective date of the policy. If not, coverage cannot be issued. |     |    |

or individual plan)?

b. What are your dates of coverage under the other policy? (If you are still covered under the other policy, leave the

### Section VII. Medical Questions

### IF YOU ARE ELIGIBLE FOR OPEN ENROLLMENT OR GUARANTEED ISSUE (BASED ON YOUR ANSWERS IN SECTION(S) V & VI), DO NOT ANSWER THE QUESTIONS IN THIS SECTION.

It is important that you provide truthful and accurate answers to the questions in this section as your answers form the basis of our determination of your eligibility for this coverage. Failure to provide complete and accurate information, if it is determined to be material to our assessment, may result in future denial of benefits and/or rescission of this coverage.

| Heigh                 | t (ftin.) Weight (lbs.)  |         |          |
|-----------------------|--|---------|----------|
|                       | A. MEDICAL QUESTIONS - If the answer to any question in Part A is YES, the Applicant is not eligible for coverage. If you a  | nswered | NO to al |
| quest                 | ons in this Section, please continue to Part B and Part C.   | YES     | NO       |
|                       | are you currently confined or scheduled for admission to a hospital, nursing facility, or assisted living facility or are you eceiving home health care services?  |         |          |
|                       | o you require or receive any assistance with any of your activities of daily living such as bathing, transferring, oileting, eating, dressing, or continence?  |         |          |
| 3. /                  | re you currently bedridden or do you use the assistance of a wheelchair, walker, or motorized mobility aid?  |         |          |
| k                     | Vithin the past two (2) years, have you:  . been diagnosed with a terminal illness or been hospitalized more than two (2) times or received home health care services more than three (3) times or been confined to a nursing facility for more than thirty (30) days?  been diagnosed with or treated (other than with maintenance medication) for angina, heart attack, atrial fibrillation, cardiomyopathy, congestive heart failure, cardiac or vascular angioplasty, stent placement, peripheral vascular disease, coronary bypass, carotid artery disease, coronary artery disease, or heart disease; had heart or heart valve surgery or required the implantation of cardiac pacemaker or defibrillator?   |         |          |
| t<br>a<br>k<br>c<br>c | Po you have now or in the last two (2) years have you received medical advice, treatment, or been advised to have reatment, surgery, or taken medication for the following conditions:  . hepatitis (other than hepatitis A), cirrhosis of the liver, or other liver disease?  . major depression, bipolar disorder, schizophrenia, or a paranoid disorder?  . diabetes requiring more than 50 units of insulin daily to control or diabetes with any of the following: neuropathy, retinopathy, vascular disease, or hypertension requiring more than two (2) medications to control?  . chronic kidney disease, Addison's disease, renal insufficiency, renal failure, any kidney disease requiring dialysis, pancreatitis, or any condition requiring an organ transplant?  . internal cancer, leukemia, malignant melanoma, Hodgkin's disease, or lymphoma?  alcohol or drug abuse?  . paralysis, hemophilia, osteoporosis with fractures, or unrepaired aneurysm?   |         |          |
| 6. [<br>s             | Do you have now or at any time have you received medical advice, treatment, or been advised to have treatment, urgery, or taken medication for the following conditions:  Do you have now or at any time have you received medical advice, treatment, or been advised to have treatment, urgery, or taken medication for the following conditions:  Do you have now or at any time have you received medical advice, treatment, or been advised to have treatment, urgery, or taken medication for the following conditions:  Do you have now or at any time have you received medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, urgery, or taken medical advice, treatment, or been advised to have treatment, or be |         |          |
| - 1                   | lave you ever been diagnosed with or received medical advice or treatment from a physician or an appropriately-<br>censed clinical professional acting within his/her scope for Acquired Immune Deficiency Syndrome (AIDS), AIDS<br>elated Complex (ARC), or Human Immunodeficiency Virus (HIV) Infection?   |         |          |
|                       | o you have now or in the last three (3) years have you received medical advice, treatment, or been advised to have reatment, surgery, or taken medication for anemia requiring repeated blood transfusions, or any other blood disorder?   |         |          |
|                       | las surgery been advised but not performed or is any surgery anticipated, including but not limited to joint eplacement or cataract surgery?   |         |          |
|                       | lave medical tests (other than mammograms, pap tests, colonoscopies, or PSA tests which were advised for routine creening purposes only), treatment, or therapy been advised but not performed?  |         |          |

| If YE  | e details as requested below.<br>hin the past two (2) years, have you beer<br>ES, please provide details including the d<br>the declination here:                                       |   | pplemental insurance?                              | YES | NO |
|--|---|---|--|-----|----|
| <br>12. Hav                                    | re you used tobacco within the last twelv   | re (12) months?   |  |     |    |
| 13. In th                                      | ne past two (2) years, have you had PSA   | levels greater than 6.0 or been o   |  |     |    |
|  | Test  | Results   | Diagnosis  |     |    |
|  |   |   |  |     |    |
|  |   |   |  |     |    |
|  |   |   |  |     |    |
|  |   |   |  |     |    |
|  |   |   |  |     |    |
| thai   | hin the past two (2) years, have you taken hypertension?  |   |  |     |    |
| thai<br>If YE<br>PART C.                       | n hypertension?   | ive complete details in Part C N  | edications.  |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?   | ive complete details in Part C N en or prescribed in the past two                               | edications. (2) years.                             |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?   | ive complete details in Part C N en or prescribed in the past two                               | edications. (2) years.                             |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please             | ive complete details in Part C Nen or prescribed in the past two e check here:  I am not taking | (2) years.<br>g any medications.                   |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please             | ive complete details in Part C Nen or prescribed in the past two e check here:  I am not taking | (2) years.<br>g any medications.                   |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please             | ive complete details in Part C Nen or prescribed in the past two e check here:  I am not taking | (2) years.<br>g any medications.                   |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please             | ive complete details in Part C Nen or prescribed in the past two e check here:  I am not taking | (2) years.<br>g any medications.                   |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please             | ive complete details in Part C Nen or prescribed in the past two e check here:  I am not taking | (2) years.<br>g any medications.                   |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please             | ive complete details in Part C Nen or prescribed in the past two e check here:  I am not taking | (2) years.<br>g any medications.                   |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea           | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please             | ive complete details in Part C Nen or prescribed in the past two e check here:  I am not taking | (2) years.<br>g any medications.                   |     |    |
| than If YE PART C.  15. Plea If you            | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please             | en or prescribed in the past two e check here:  am not taking                                   | (2) years. g any medications.  Condition taken for |     |    |
| thai<br>If YE<br>PART C.<br>15. Plea<br>If you | n hypertension?  Sor if you are taking any medications, good medications  MEDICATIONS  ase list any prescription medications take ou are not taking any medications, please  Medication | en or prescribed in the past two e check here:  am not taking                                   | (2) years. g any medications.  Condition taken for |     |    |

Section VII. Medical Questions (cont'd.)

#### Section VIII. Important Statements for Applicant to Read

- You do not need more than one Medicare Supplement policy.
- If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- · You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- If you are eligible for and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-income Medicare Beneficiary (SLMB).

I hereby apply to Loyal American Life Insurance Company for coverage to be issued based upon the truth and completeness of the answers to the above questions, and understand and agree that: (1) no agent has the authority to waive the answer to any questions on the application; (2) no insurance will be effective until (a) a policy has been issued by the Company and (b) the initial premium has been paid; and (3) I have received the Outline of Medicare Supplement Coverage for the policy applied for, the required *Guide to Health Insurance for People with Medicare*, and the MIB Notice.

**CAUTION**: Please review your answers to the questions on the application. It is important to the issuance of this policy that all questions are answered correctly and truthfully.

WARNING: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance may be guilty of a crime and may be subject to fines and confinement in prison.

| A recorded telephone interview may be us  | as part of the underwriting on your application for insurance.   |
|---|--|
| Telephone number ()   | Best time to call  |
| loss is incurred more than six (6) months a<br>had a Continuous Period of Creditable Co-<br>least six (6) months. If, as of the date of app<br>tation will be reduced by the aggregate ar | policy applied for will not cover loss due to Pre-Existing Condition(s) unless the expense for that rethe effective date of coverage. This provision does not apply if, as of the date of application, you age which did not expire more than 63 days ago and such coverage, while in force, lasted for a lation, you had less than six (6) months prior Creditable Coverage, the Pre-Existing Conditions liming unt of Creditable Coverage. If this policy is replacing another Medicare Supplement policy, creditioned that has been satisfied. This provision does not apply if you are applying for and are issued |
| Applicant's printed name  |  |
| Signature of Applicant  | Date   |

| Age | ent(s) shall list any health insurance policies the   | ey have sold to the Applicant.                    |                                     |            |         |
|-----|---|---|-------------------------------------|------------|---------|
| 1.  | List policies sold which are still in force (if this  | s does not apply, state "NONE").                  |                                     |            |         |
| 2.  | 2. List policies sold in the past five (5) years which are no longer in force (if this does not apply, state "NONE").                                 |   |                                     |            |         |
| •   |   |   | 5 di A li di di                     | YES        | NO      |
| 3.  | Have you submitted any applications or have been declined?  |   |                                     |            |         |
| 4.  | Have you reviewed the application for correc  | tness and omissions?                              |                                     |            |         |
| 5.  | I certify that I have provided the Applicant wi<br>a. Application packet (phone sales only)<br>c. Outline of Medicare Supplement Coverage<br>e. other | b. <i>Guide to Health Insura</i><br>d. MIB Notice | nce for People with Medicare        |            |         |
|     | I further certify that I have delivered the docu  |   | ly; must select at least one):      |            |         |
|     | date  |   | date                                |            |         |
|     | date  Other (explain)   |   | date                                |            |         |
| _   |   |   | date                                | YES        | NO      |
| 6.  | Was the application completed by you in the   |   |                                     |            |         |
| 7.  | Was the application completed by you over t   | •   |                                     |            |         |
| 8.  | Do you have knowledge or reason to believe If YES, give name of company, reason, and ten  |   | be involved?                        |            | Ш       |
| نما | with the theory in the with the Armilian of the   | ad all of the groundings are written and          | plication and I have to the second  | aa.e l-    |         |
|     | rtify that I have interviewed the Applicant, ask<br>the application the information supplied to me  |   | plication, and I have truly and acc | curately i | ecoraea |
|     | nted Name of Licensed Agent   | Signature of Licensed Agent                       | Writing Number                      | Perce      | entage  |
| Pri | nted Name of 2 <sup>nd</sup> Licensed Agent   | Signature of 2 <sup>nd</sup> Licensed Agent       | Writing Number                      | Perce      | entage  |

### PRE-AUTHORIZATION AGREEMENT FOR ELECTRONIC FUNDS TRANSFER

LOYAL AMERICAN LIFE INSURANCE COMPANY® • PO BOX 5725 • SCRANTON, PA 18505-5725

| Proposed Insured's Name  |  |   |  |                                | Policy Nun   | nber (if available)      |        |
|--|--|---|--|--------------------------------|--|--------------------------|--------|
| Financial Institution  | inancial Institution Name and Telephone Number |   |  |                                |  |                          |        |
| Financial Institution  | Address  |   |  |                                |  |                          |        |
| 9-digit Routing Number Accou   |  |   | nt Number  |                                | Requested  | l Withdrawal Date (1st - | 28th)  |
| Withdraw Payment:  | ☐ Monthl                                       | y   | ☐ Quarterly  | ☐ Semi-                        | -annually  | ☐ Annually               |        |
| Type of Account:   | ☐ Persona                                      | al Check  | king Account   | nal Savings Accou              | unt 🗆  | Corporate/Business Che   | ecking |
| Name of Employer Gro   | up   |   |  |                                |  |                          |        |
| Purpose for submitting this Authorization (o  New authorization  Change in financial institution   |  | □С  | :<br>hange in checkin<br>hange in existing   |                                | ccount   |                          |        |
| For checking account: Refer to the sections on the sample check. For savings account: Please verify with your bank the account and routing number of your savings account. |  | PAY TO THE ORDER OF  The Routing number is 9 digits between the II: II: symbols.  II: 123456789 II: | The Account nuis usually to the II*. If check num left of account nignore check nu | left of hber is sumber, imber. | Dollars The Check number hould match the upper ght corner. |                          |        |

### APPLICANT INFORMATION FOR FINANCIAL INSTITUTIONS:

As a convenience to me, I hereby request and authorize you to pay and charge to my account, drafts drawn on my account by and payable to Loyal American Life Insurance Company provided there are sufficient funds in said account to pay the same on presentation. Such drafts will bear my printed name. I also authorize Loyal American Life Insurance Company and any financial institution it uses to initiate credit entries to my account or to provide refund of premium or association fees (if applicable). I authorize you to accept and to credit these entries to my account. In the event Loyal American Life Insurance Company mistakenly deposits funds into my account, I authorize Loyal American Life Insurance to debit my account for an amount not to exceed the original amount of credit. This authorization shall remain in effect until revoked by me in writing, and until you actually receive such notice. I agree that you shall be fully protected in honoring any such draft. Lagron that your rights in

APPLICANT INFORMATION FOR LOYAL AMERICAN LIFE INSURANCE COMPANY: It is understood that the initial draft will occur when the policy is issued. All subsequent drafts will be drawn on or about the requested date each month. The presentation of such drafts to the above Financial Institution shall constitute notice of premiums being due upon the contract and association fees (if applicable), and no other notice of premiums or association fees (if applicable) due will be given. No premium or association fee (if applicable) shall be deemed to have been paid unless and until actual payment of the draft drawn for such premium or association fee (if applicable) payment has been received by Loyal American Life Insurance Company. The cancelled draft will constitute receipt of premium or association fee (if applicable) payment. The privilege of paying premiums and association fees (if applicable) under this Plan may be revoked by Loyal American Life Insurance Company if any draft is not paid upon presentation. The payment of premiums and association

| Print name of Depositor (as it appears on account)   | Signature of Depositor                   | Date                               |
|--|--|------------------------------------|
|  |  |                                    |
| Name of Payor (if other than Insured)  | Payor's Address                          |                                    |
| signed personally by me. I further agree that if any su dishonored, whether intentionally or inadvertently, younder no liability whatsoever even though such disho in the forfeiture of insurance. | you shall be Contract Owner, or by Loyal | nstitution Depositor if other than |

### MIB Group, LLC, Pre-Notice

# LOYAL AMERICAN LIFE INSURANCE COMPANY® PO Box 5725, Scranton, PA 18505-5725 • 866-459-4272

Information regarding your insurability will be treated as confidential. Loyal American Life Insurance Company or its reinsurers may, however, make a brief report thereon to MIB Group, LLC, formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its Members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information it may have in your file. Please contact MIB at 866-692-6901. If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734.

Loyal American Life Insurance Company, or its reinsurers, may also release information in its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

# AUTHORIZATION FORM FOR DISCLOSURE OF AN APPLICANT'S PROTECTED HEALTH INFORMATION

I hereby authorize the disclosure of protected health information about me as described below.

- 1. The Company, as used in this authorization, shall mean American Retirement Life Insurance Company, Loyal American Life Insurance Company, Cigna Health and Life Insurance Company, Cigna National Health Insurance Company, and their affiliates as described below.
- 2. I authorize any licensed physician, medical practitioner, hospital, clinic, Pharmacy Benefit Manager, or other medical or medically-related facility, the U. S. Veterans Administration and Selective Service System, insurance company, MIB Group, LLC, or any other organization, institution, or person that has any records or information available as to the diagnosis, treatment, and prognosis with respect to any physical or mental condition and/or treatment relating to me or my family to disclose to the Company's underwriting, new business, claims, sales agents, and premium accounting representatives any such records or information. However, MIB Group, LLC, information will only be shared with the Company's underwriting staff and Medical Director.
- 3. I authorize the Company to make a brief report of my protected health information to MIB Group, LLC.
- 4. The protected health information described above will be disclosed to the Company to determine my or my family's eligibility to obtain coverage under the policy for which I/we have applied, and to determine the rates and terms which apply to the policy.
- 5. This medical or health information includes information on the diagnosis and treatment of mental illness, alcohol, and drug use. This also includes information on the diagnosis, treatment, and testing results related to HIV, AIDS, and sexually-transmitted diseases unless otherwise restricted by state law.
- 6. I understand that I may revoke this authorization in writing at any time, except to the extent that action has been taken by the Company in reliance on this authorization, by sending a written revocation to the Company's Privacy Office at PO Box 5700, Scranton, PA 18505-5700.
- 7. I understand that the information which will be provided under this authorization is necessary for the Company to determine my eligibility for coverage under the policy and that the Company will condition its approval and issuance of the policy on my providing this authorization, and my application may be denied if I refuse to provide this authorization.
- 8. I understand that if the person or entity that receives my protected health information is not a health care provider or health plan covered by the federal privacy regulations, the information may be re-disclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
- 9. I understand that a photocopy, facsimile copy, or other electronic copy of this authorization shall be considered as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this authorization upon request. This authorization will expire twenty-four (24) months from the date it is signed.

| 10. If you are the representative of an Applicant, describe the scope of your authority to act on the Applicant's b |          |   | half:            |
|---|----------|---|------------------|
|   |          |   |                  |
|   |          |   |                  |
|   |          |   |                  |
| Applicant's Name  |          | Name of Applicant's Personal Representative | e, if applicable |
| Applicant's Social Security Number  |          | Relationship of Personal Representative to  | the Applicant    |
| Signature of Applicant  | Date     | Signature of Personal Representative        | Date             |
| Signature of Company's Agent  | <br>Date |   |                  |

A signed copy of this form will be provided with the policy if issued and any other time upon request.

# AUTHORIZATION FORM FOR DISCLOSURE OF A CONSUMER'S PROTECTED HEALTH INFORMATION FOR MARKETING PURPOSES ("Authorization")

- 1. I hereby authorize the use and disclosure of all my health information, including but not limited to my personal and medical information contained in the Company's records ("Protected Health Information") to American Retirement Life Insurance Company, Loyal American Life Insurance Company®, Cigna Health and Life Insurance Company, Cigna National Health Insurance Company, and their affiliates ("Company") as described below.
- 2. I authorize the Company to use the Protected Health Information contained in the Company's records, including its underwriting and claim records, to help determine whether I might be interested in or can benefit from other non-health-related insurance products offered by the Company.
- 3. I understand that the Company will disclose the Protected Health Information to its underwriting staff, new business staff, sales agents, or marketing management for the purpose of marketing non-health-related products to me.
- 4. I understand that I may revoke this Authorization at any time, except to the extent that action has been taken by the Company in reliance on this Authorization, by sending a written revocation to the Company's Privacy Steward at PO Box 5700, Scranton, PA 18505-5700.
- 5. I understand that the Protected Health Information which the Company will use and disclose under this Authorization is not necessary for the Company to determine my eligibility for coverage under the policy and that the Company will not condition its approval and issuance of the policy on my providing this Authorization.
- 6. I understand that if the person or entity that receives my Protected Health Information is not a health care provider or health plan covered by the federal privacy regulations, the information may be redisclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
- 7. I understand that a photocopy, facsimile copy, or other electronic copy of this Authorization is as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this Authorization. This Authorization will remain in effect for two (2) years from the day my policy(ies) is terminated or the day I revoke my permission.
- 8. By providing my telephone number(s) on the attached application for insurance, I consent to receive calls, texts, or autodialed or prerecorded telemarketing messages from Cigna and its affiliates.

| f you are the representative of a Consumer, describe the scope of your authority to act on the Consumer's behalf: |          |   |         |
|---|----------|---|---------|
|   |          |   |         |
|   |          |   |         |
|   |          |   |         |
|   |          |   |         |
| Consumer's Name   |          | Name of Consumer's Personal Representative, if app  | licable |
| Signature of Consumer   | Date     | Relationship of Personal Representative to the Cons | umer    |
| Signature of Company's Agent  | <br>Date | Signature of Personal Representative                | Date    |

A signed copy of this form will be provided to you.

MKT-TCPA-CS.2 01/20

**Instructions to Agent**: This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the Loyal American Life Insurance Company (LALIC) with the application.

A copy of this form must also be left with the Applicant.

# NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE

LOYAL AMERICAN LIFE INSURANCE COMPANY® PO Box 5725, Scranton, PA 18505-5725 • 866-459-4272

### SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to your application, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a policy to be issued by LALIC. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare Sup-

### STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER:

☐ fewer benefits and lower premiums

| plement policy will not duplicate your existing   | Medicare Supplement or, if applicable, Medicare Advantage coverage                          |
|---|---|
| because you intend to terminate your existing     | g Medicare Supplement coverage or leave your Medicare Advantage                             |
| plan. The replacement coverage is being purch     | ased for the following reason (check one):  |
| ☐ additional benefits                             | ☐ my plan has outpatient drug coverage and I am enrolling in Part D                         |
| $\square$ no change in benefits, but lower premiu | ms 🗆 disenrollment from a Medicare Advantage Plan – please explain reason for disenrollment |

### NOTE:

1. If the Issuer of the Medicare Supplement policy being applied for does not or is otherwise prohibited from imposing pre-existing condition limitations, please skip to note 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.

□ other (please specify)

- 2. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy for similar benefits to the extent such time was spent (depleted) under the original policy.
- 3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the Application concerning your medical and health history. Failure to include all material medical information on an Application may provide a basis for the company to deny any future claims and to refund your premiums as though your policy had never been in force. After the Application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

# DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.

| Agent's Signature                              | Applicant's Signature |
|--|-----------------------|
|  |                       |
| Type or Print Name and Address of Agent/Broker | Date                  |

**Instructions to Agent**: This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the Loyal American Life Insurance Company (LALIC) with the application.

A copy of this form must also be left with the Applicant.

# NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE

LOYAL AMERICAN LIFE INSURANCE COMPANY® PO Box 5725, Scranton, PA 18505-5725 • 866-459-4272

### SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to your application, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a policy to be issued by LALIC. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

### STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER:

☐ fewer benefits and lower premiums

| I have reviewed your current medical  | or health insurance coverage. To the best of my knowledge, this Medicare Sup- |
|---------------------------------------|---|
| plement policy will not duplicate you | r existing Medicare Supplement or, if applicable, Medicare Advantage coverage |
|                                       | ır existing Medicare Supplement coverage or leave your Medicare Advantage     |
| plan. The replacement coverage is bei | ng purchased for the following reason (check one):                            |
| $\square$ additional benefits         | $\square$ my plan has outpatient drug coverage and I am enrolling in          |
|                                       | Part D  |

 $\square$  no change in benefits, but lower premiums  $\square$  disensellment from a Medicare Advantage Plan – please

explain reason for disenrollment \_\_\_\_\_

□ other (please specify)

### NOTE:

- 1. If the Issuer of the Medicare Supplement policy being applied for does not or is otherwise prohibited from imposing pre-existing condition limitations, please skip to note 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.
- 2. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy for similar benefits to the extent such time was spent (depleted) under the original policy.
- 3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the Application concerning your medical and health history. Failure to include all material medical information on an Application may provide a basis for the company to deny any future claims and to refund your premiums as though your policy had never been in force. After the Application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

## DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.

| Agent's Signature                              | Applicant's Signature |  |
|--|-----------------------|--|
|  |                       |  |
| Type or Print Name and Address of Agent/Broker | Date                  |  |