

Application

Medicare Supplement Insurance

Wisconsin

Underwritten by **The American Home Life Insurance Company**

www.amhlifeco.com

Application for Medicare Supplement Insurance

- If only one applicant, just complete Applicant A information.
- Mail application and check in the provided business reply envelope.
- Complete all required sections of the application. Any incomplete or missing information could result in delay or closure of your application.

| Section 1a. Ap | plicant A Information | | |
|--|--|--------------------------------------|---|
| Applicant A name (as appears on Medicare card*) | Phone | | |
| • | • | | |
| Residential address | Apt/suite number | | |
| • | • | | |
| City | State | Zip | |
| · | • | • | |
| Mailing address (if different than residential address) | Apt/suite number | | |
| • | • | | |
| City | State | Zip | |
| • | • | —. _[, | |
| E-mail | Social Security Nun | nher | |
| • | • | | |
| Birth date (mm/dd/yyyy) Age | | | |
| • • | ☐ Male☐ Female | | |
| Annual of the state of the stat | | | _ |
| Are you a legal resident of the United States? Medicare card number* Effective date | : Medicare Part A | ☐ Yes ☐ No Medicare Part B | 0 |
| • • • • | . Wedicare rait A | • | |
| | | | |
| *Please provide complete Medica | are number and a copy of | card if possible. | |
| | | | |
| If applicant has not receive | ed a Medicare card yet, le | ave blank. | |
| | · | ave blank. | |
| Section 1b. Ap | ed a Medicare card yet, le oplicant B Information Phone | ave blank. | |
| | plicant B Information | ave blank. | |
| Section 1b. Ap Applicant B name (as appears on Medicare card*) • | pplicant B Information Phone • | ave blank. | |
| Section 1b. Ap | plicant B Information | ave blank. | |
| Section 1b. Ap Applicant B name (as appears on Medicare card*) Residential address • | pplicant B Information Phone • | | |
| Section 1b. Ap Applicant B name (as appears on Medicare card*) • | Phone Apt/suite number | Zip | |
| Section 1b. Ap Applicant B name (as appears on Medicare card*) Residential address City | oplicant B Information Phone Apt/suite number State • | | |
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| Section 1b. Ap Applicant B name (as appears on Medicare card*) Residential address City Mailing address (if different than residential address) • | Apt/suite number State Apt/suite number Apt/suite number | Zip • | |
| Section 1b. Ap Applicant B name (as appears on Medicare card*) Residential address City | oplicant B Information Phone Apt/suite number State • | | |
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| Section 1b. Ap Applicant B name (as appears on Medicare card*) Residential address City Mailing address (if different than residential address) • | Apt/suite number State Apt/suite number Apt/suite number | Zip • Zip • | |
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| Section 1b. Ap Applicant B name (as appears on Medicare card*) Residential address City Mailing address (if different than residential address) City E-mail Birth date (mm/dd/yyyy) Age • | Apt/suite number State Apt/suite number State State Mate State Mate Male | Zip • Zip • | |
| Section 1b. Ap Applicant B name (as appears on Medicare card') Residential address City Mailing address (if different than residential address) City E-mail Birth date (mm/dd/yyyy) Age Are you a legal resident of the United States? | Apt/suite number State Apt/suite number State Social Security Numb Male Female | Zip • Zip • Oer | 0 |
| Section 1b. Ap Applicant B name (as appears on Medicare card') Residential address City Mailing address (if different than residential address) City E-mail Birth date (mm/dd/yyyy) Age Are you a legal resident of the United States? | Apt/suite number State Apt/suite number State State Mate State Mate Male | Zip • Zip • | 0 |

Section 2a. Household Premium Discount Information

Household Premium Discount Eligibility Information

You may qualify for a Medicare Supplement household discount if (1) you reside with your spouse who currently holds or is applying for a Medicare Supplement policy with The American Home Life Insurance Company; or (2) you currently have a household resident (at least one but no more than three) with whom you have continuously resided for the past 12 months who holds or is applying for a Medicare Supplement policy with The American Home Life Insurance Company.

| • | for a Medicare Supplement policy with The American Hom | , |
|--|---|--|
| If you are eligible based apply as long as these red | on the above requirements, the discount will be 7 percequirements are met. | ent lower than the individual rates and will |
| Applicant(s) meet(s) the | se eligibility requirements \square Yes \square No | |
| Upon ver | ification of eligibility and approval of your application, you | will qualify for the discount. |
| • | ne question above, please fill out the following information or coverage on this application: | about the household resident, unless both |
| Name | Policy number (if applicable) | Relationship to Applicant |
| • | • | • |
| Payment Modes | | |
| monthly electronic funds in higher total yearly pre money considerations ar total yearly premium cos However, there may be | Ing several payment options or modes for paying your prostransfer (EFT). Each payment mode, other than annual argument costs. Reasons for higher costs include added collected lapse rates. The annual and monthly electronic funds sts. As a result, there is a time value of money advantage other advantages to you for choosing an annual payment in modes and help you decide which is best for you. You make the life of your policy. | nd monthly electronic funds transfer, results ction and administrative costs, time value of transfer modes have the same and lowest to you for paying monthly versus annually. based on your preferences. Your agent can |
| | Mail policy(ies) to: ☐ Applicant(s) ☐ Age | ent |
| | | |

| | Section 2b. Plan and Prer | mium Information – | Applicant I | Α | |
|--|--|---|--|--|--|
| Applicant A Plan selected* | : | | Requested | l effective date | (mm/dd/yyyy) |
| ☐ Base Plan | | | | | |
| ☐ Base Plan plus riders (as | · | | | | |
| ☐ Part A Deductible | ☐ Additional Home Heal | th Care | • | | |
| ☐ Part B Excess Charges | ☐ Foreign Travel | | | | |
| | or Part B Copayment or C | | Tatal initi | :-!: | lastad/dust |
| - | Modal premium with discount | Policy fee** | | ial premium col | iected/draft |
| \$ | \$ | \$ 25.00 | \$ | | |
| Initial Premium | | | | | |
| ☐ Draft initial premium up | oon policy approval | ☐ Draft initial premiu | ım on the poli | icy effective dat | e |
| Subsequent draft date*** | | Payment mode | | | |
| • | | ☐ Annually ☐ Qua | rterly \square Se | mi-annually \square | Monthly EFT |
| Initial Premium | | | | | |
| | st Bill Billing file identifier: | .1 1 1 1 | 1: , 1 | . , | |
| | or household discount, provide t Part B Deductible Rider is not av | | | | |
| | efunded, along with your premium | | | | |
| | n the 29th, 30th or 31st of the mo | onth. Requesting to have | a draft date n | | |
| | the policy's paid to dat | e will draft a month in a | dvance. | | |
| | Section 2b. Plan and Pren | mium Information - | | | |
| Applicant B Plan selected* | | | Requested | l effective date | (mm/dd/yyyy) |
| ☐ Base Plan | | | | | |
| ☐ Base Plan plus riders (as | • | | | | |
| ☐ Part A Deductible | ☐ Additional Home Heal | th Care | • | | |
| ☐ Part B Excess Charges | ☐ Foreign Travel | | | | |
| Dart P Doductible | or Dart P Consument or C | Coincuranco | | | |
| | or Part B Copayment or C Modal premium with discount | | Total initi | ial premium col | lected/draft |
| Modal premium | Modal premium with discount | Policy fee** | | ial premium col | lected/draft |
| Modal premium I | | | Total initi | ial premium col | lected/draft |
| Modal premium \$ Initial Premium | Modal premium with discount \$ | Policy fee** \$ 25.00 | \$ | | |
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| Modal premium \$ Initial Premium Draft initial premium up Subsequent draft date*** Initial Premium Check EFT Lis To the best of your know 1. Did you turn age 65 in the | Modal premium with discount \$ on policy approval st Bill Billing file identifier: Section 3. E ledge: e last 6 months? are Part B in the last 6 months? | Policy fee** \$ 25.00 Draft initial premium Payment mode Annually Quant | \$ um on the poli | Appli A Yes No | e Monthly EFT icant: B Yes □ No |
| Modal premium \$ Initial Premium Draft initial premium up Subsequent draft date*** Initial Premium Check EFT Lis To the best of your know 1. Did you turn age 65 in the i. Did you enroll in Medica | Modal premium with discount \$ on policy approval st Bill Billing file identifier: Section 3. E ledge: e last 6 months? are Part B in the last 6 months? stive date? (mm/dd/yyyy) | Policy fee** \$ 25.00 Draft initial premium Payment mode Annually Quant | \$ um on the poli | Appli A Yes No | e Monthly EFT icant: B Yes □ No |
| Modal premium \$ Initial Premium Draft initial premium up Subsequent draft date*** Initial Premium Check EFT Lis To the best of your know 1. Did you turn age 65 in the i. Did you enroll in Medica ii. If yes, what is the effect | Modal premium with discount \$ on policy approval st Bill Billing file identifier: Section 3. E ledge: e last 6 months? are Part B in the last 6 months? stive date? (mm/dd/yyyy) | Policy fee** \$ 25.00 Draft initial premium Payment mode Annually Quadestions | \$ um on the poli | Appli A Yes No | e Monthly EFT icant: B Yes □ No |
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| Modal premium \$ Initial Premium Draft initial premium up Subsequent draft date*** Initial Premium Check EFT Lis To the best of your know 1. Did you turn age 65 in the i. Did you enroll in Medica ii. If yes, what is the effect A Applicant A effective Output 2. Are you covered for medical i. If yes, will Medicaid pay | Modal premium with discount \$ on policy approval st Bill Billing file identifier: Section 3. Eledge: le last 6 months? are Part B in the last 6 months? ctive date? (mm/dd/yyyy) le date B OTE: If you are participating in not met your "share of cost," | Policy fee** \$ 25.00 □ Draft initial premiu Payment mode □ Annually □ Qua ligibility Questions Applicant B effective da a "Spend-Down Prograt please answer no to qua e Medicaid program? are Supplement policy? | te m" and have estion 2. | Appli A Yes No Yes No | e Monthly EFT icant: B Yes No Yes No |

| | | | Section 3. | Eligit | ollity Que | stion | s continued | | | |
|--------------|--|-----------------|--|------------|--------------|----------|--------------------|----------|-----------------|-----------------|
| | | | | | | | | | Appl A | icant: B |
| 63 | days (for examp | ole, a Medica | ledicare plan oth re Advantage pla ou are still covere te | n, or a | a Medicare | нмо | or PPO), fill i | n your | | <u> </u> |
| | • | • | | | • | | • | | | |
| | | | he Medicare plar are Supplement p | | | o repla | ace your curre | ent | ☐ Yes ☐ No | ☐ Yes ☐ No |
| ii. \ | Was this your fir | st time in this | type of Medicar | e plan | ? | | | | ☐ Yes ☐ No | ☐ Yes ☐ No |
| iii. | Did you drop a f | Medicare Sup | plement policy to | enro | ll in the Me | dicare | plan? | | ☐ Yes ☐ No | ☐ Yes ☐ No |
| 4. Do | you have anoth | er Medicare | Supplement poli | y in f | orce? | | | | ☐ Yes ☐ No | ☐ Yes ☐ No |
| i. If | yes, for Applica | nt A, with wh | nat company, and | what | plan do yo | u have | ? | | | l |
| Α | Company | | | | | | Plan | | | |
| | • | | | | | | • | | | |
| If so | , for Applicant E | 3, with what o | company, and wh | at pla | n do you ha | ive? | | | | |
| В | Company | | | | | | Plan | | | |
| | • | | | | | | • | | | |
| ii. I | f so, do you inte | end to replace | your current Me | dicare | e Suppleme | nt poli | icy with this p | olicy? | ☐ Yes ☐ No | ☐ Yes ☐ No |
| | | _ | edicare Suppleme | ent po | licy from T | he Am | erican Home | Life | ☐ Yes ☐ No | ☐ Yes ☐ No |
| | urance Compan | - | | | | | | | | |
| A | If yes, list the policy number: A Applicant A B Applicant B | | | | | | | | | |
| | • | | | | • | | | | | |
| for g | If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare Supplement insurance policy or that you had certain rights to buy such a policy you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with your application. | | | | | | | | | |
| | _ | _ | ny other health in on, or individual p | | nce within | the pa | st 63 days? | | ☐ Yes ☐ No | ☐ Yes ☐ No |
| - | | • | /hat kind of polic | y do y | ou have? | - | | | | |
| А | Company | | Policy | | | B C | ompany | | Policy | |
| :: \A/I | at are your star | ct and and da | • tes of coverage u | ndor t | ho othor n | olicy? / | If you are stil | Leguered | under the other | vr nolicy loavo |
| | date" blank.) | t and end da | ies of coverage u | nuer i | ne other p | Jiicy: (| ii you are sui | covereu | under the othe | r policy, leave |
| Α | Start date | End date | è | B 5 | Start date | | End date | | | |
| | • | • | | • | • | | • | | | |
| | For agent use only | | | | | | | | | |
| | | Check if appli | | | | | | | | |
| | A | pplicant A | ☐ Open Enro | lmen | t 🗆 (| iuaran | teed Issue | □ Un | derwritten | |
| | A | pplicant B | ☐ Open Enro | Imen | t 🗆 C | uaran | teed Issue | ☐ Un | derwritten | |

Section 4: Health Questions

Answer these questions **only if you're applying for underwritten coverage**.

Do not answer these questions for an **Open Enrollment** or **Guaranteed Issue** application.

If any health questions are answered "yes" in section 4, the applicant(s) will not qualify for this insurance with us.

| | Appl | icant: |
|--|----------------------------|------------|
| | Α | В |
| 1. Are you dependent on a wheelchair or any motorized mobility device? | ☐ Yes ☐ No | ☐ Yes ☐ No |
| 2. Do any of the following apply to you? | | |
| Currently hospitalized, confined to a bed, in a nursing facility or assisted living facility, receiving home health care or physical therapy | ☐ Yes ☐ No | ☐ Yes ☐ No |
| 3. At any time, have you been medically diagnosed or treated by a member of the medical profession, or had surgery for any of the following? | | |
| A. congestive heart failure, unoperated aneurysm, defibrillator | ☐ Yes ☐ No | ☐ Yes ☐ No |
| B. leukemia, lymphoma, multiple myeloma, cirrhosis | ☐ Yes ☐ No | ☐ Yes ☐ No |
| C. Parkinson's Disease, Lou Gehrig's Disease, Alzheimer's Disease, dementia, multiple | | |
| sclerosis, muscular dystrophy, cerebral palsy | ☐ Yes ☐ No | ☐ Yes ☐ No |
| D. chronic kidney disease, kidney failure, kidney disease requiring dialysis, renal | | |
| insufficiency, Addison's Disease | ☐ Yes ☐ No | ☐ Yes ☐ No |
| E. any condition requiring a bone marrow transplant or stem cell transplant, any condition | | |
| requiring an organ transplant | \square Yes \square No | ☐ Yes ☐ No |
| F. Acquired Immune Deficiency Syndrome (AIDS) or AIDS Related Complex (ARC) | ☐ Yes ☐ No | ☐ Yes ☐ No |
| 4. Have you been medically diagnosed or treated by a member of the medical profession for | | |
| diabetes? A. that requires use of insulin | | |
| · | ☐ Yes ☐ No | ☐ Yes ☐ No |
| B. with complications including retinopathy, neuropathy, peripheral vascular or arterial disease or heart artery blockage | | |
| | ☐ Yes ☐ No | ☐ Yes ☐ No |
| C. with history of heart attack or stroke (at any time) | ☐ Yes ☐ No | ☐ Yes ☐ No |
| D. treated with medication that has been changed or adjusted in the past 12 months because of uncontrolled blood sugar | | |
| | ☐ Yes ☐ No | ☐ Yes ☐ No |
| 5. Within the past 36 months, have you been medically diagnosed, treated, or had surgery for any of the following? | | |
| A. alcoholism, drug abuse | ☐ Yes ☐ No | ☐ Yes ☐ No |
| B. cardiomyopathy, atrial fibrillation, anemia requiring repeated blood transfusions, any | | |
| other blood disorder | \square Yes \square No | ☐ Yes ☐ No |
| C. internal cancer, melanoma, Hodgkin's Disease | ☐ Yes ☐ No | ☐ Yes ☐ No |
| D. hepatitis, disorder of the pancreas | ☐ Yes ☐ No | ☐ Yes ☐ No |

| Section 4: Health Questions continued | | |
|---|----------------------------|------------|
| | Appl | icant: |
| | Α | В |
| 6. Within the past 24 months, have you been medically diagnosed, treated, or had surgery for any of the following? | | |
| A. enlarged heart, transient ischemic attack (TIA), stroke, peripheral vascular or arterial disease, neuropathy, amputation caused by disease | ☐ Yes ☐ No | ☐ Yes ☐ No |
| B. myasthenia gravis, systemic lupus or connective tissue disorder | ☐ Yes ☐ No | ☐ Yes ☐ No |
| C. osteoporosis with fractures, Paget's Disease, arthritis that restricts mobility or the activities of daily living | ☐ Yes ☐ No | □ Yes □ No |
| D. any lung or respiratory disorder requiring the use of a nebulizer or oxygen, or 3 or more medications for lung or respiratory disorder | ☐ Yes ☐ No | □ Yes □ No |
| E. any lung or respiratory disorder and currently use tobacco products | \square Yes \square No | ☐ Yes ☐ No |
| 7. Within the past 12 months, have you been advised by a medical professional to have | | |
| treatment, further evaluation, diagnostic testing, or surgery that has not been performed or do you have pending test results? | ☐ Yes ☐ No | ☐ Yes ☐ No |
| 8. Within the past 12 months, have you been medically diagnosed or, treated, or had surgery for a heart attack, artery blockage, or heart valve disorder? | ☐ Yes ☐ No | ☐ Yes ☐ No |
| 9. Within the past 12 months, have you been medically diagnosed with wet macular degeneration and have taken or are currently receiving injections? | ☐ Yes ☐ No | ☐ Yes ☐ No |
| 10. Within the past 12 months, do any of the following apply to you? | | |
| A. had a pacemaker implanted | ☐ Yes ☐ No | ☐ Yes ☐ No |
| B. had a PSA blood test greater than 4.5, under age 70, with no history of prostate cancer | ☐ Yes ☐ No | ☐ Yes ☐ No |
| C. had a PSA blood test greater than 6.5, age 70 or older, with no history of prostate cancer | ☐ Yes ☐ No | ☐ Yes ☐ No |
| D. had a seizure | \square Yes \square No | ☐ Yes ☐ No |
| 11. Was your last blood pressure reading higher than 175 systolic or higher than 100 diastolic? | ☐ Yes ☐ No | ☐ Yes ☐ No |
| Systolic is the upper number and diastolic is the bottom number of the blood pressure reading. | | |
| 12. Have you used any form of tobacco in the past 12 months? (Including vaping & ecigarettes) | ☐ Yes ☐ No | ☐ Yes ☐ No |
| Answering "yes" to question 12 will not disqualify you for this insurance. | | |
| Applicant A Height (feet & inches) Weight (pounds) | | |
| Applicant B Height (feet & inches) Weights (pounds) | | |

Section 5: Health History – Applicant A

If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

| Within the nact 7/1 menths it you have been medically diagnosed treated or had surgery for any brain mental or nervous |
|--|
| Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous disorder, provide reason and diagnosis: |
| disorder, provide reason and diagnosis. |
| |
| |
| |
| |
| |
| Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide |
| reason and diagnosis: |
| |
| |
| |
| |
| |
| |
| |
| List the name of any medications you are taking and the reason why, if known: |
| |
| |
| |
| |
| |
| |
| |
| C. P. J. B. Hardel, History Applicant D |
| Section 5: Health History – Applicant B |
| Applicant B |
| Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous |
| disorder, provide reason and diagnosis: |
| |
| |
| |
| |
| |
| |
| Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide |
| reason and diagnosis: |
| Teason and diagnosis. |
| |
| |
| |
| |
| |
| |
| that the reason of any modifications you are taking and the reason why if known. |
| List the name of any medications you are taking and the reason why, if known: |
| List the name of any medications you are taking and the reason why, if known: |
| List the name of any medications you are taking and the reason why, if known: |
| List the name of any medications you are taking and the reason why, if known: |
| List the name of any medications you are taking and the reason why, if known: |
| List the name of any medications you are taking and the reason why, if known: |
| List the name of any medications you are taking and the reason why, if known: |
| List the name of any medications you are taking and the reason why, if known: |
| List the name of any medications you are taking and the reason why, if known: Use an additional sheet of paper if needed for explanation. |

If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

| Section 6: Physician Information – A | Applicant A | |
|--|-----------------|------------|
| Applicant A primary physician | Phone | |
| • | • | |
| Physician's office name | | |
| • | | |
| City | State | |
| • | • | |
| Specialist seen in the past 24 months | Specialty | |
| • | • | |
| Reason for seeing (diagnosis) | | |
| • | | |
| Specialist seen in the past 24 months | Specialty | |
| • | • | |
| Reason for seeing (diagnosis) | | |
| • | | |
| Specialist seen in the past 24 months | Specialty | |
| • | • | |
| Reason for seeing (diagnosis) | | |
| • | | |
| Have you seen any additional physicians other than those listed above in the | past 24 months? | ☐ Yes ☐ No |
| | | |
| Section 6: Physician Information – A | Applicant B | |
| Applicant B primary physician | Phone | |
| • | • | |
| Physician's office name | | |
| • | | |
| City | State | |
| • | • | |
| Specialist seen in the past 24 months | Specialty | |
| • | • | |
| Reason for seeing (diagnosis) | | |
| • | | |
| Specialist seen in the past 24 months | Specialty | |
| • | • | |
| Reason for seeing (diagnosis) | | |
| • | | |
| Specialist seen in the past 24 months | Specialty | |
| • | • | |
| Reason for seeing (diagnosis) | | |
| • | | |
| Have you seen any additional physicians other than those listed above in the | nact 24 manths2 | ☐ Yes ☐ No |

Section 7. Important Statements

- policy.
- 2. If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- 3. You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- 4. If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- 1. You do not need more than one Medicare Supplement 5. If you are eligible for, and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
 - enrolled in Medicare Part D while your policy was 6. Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

Section 8. Producer Compensation

When you purchase insurance from us, we compensation to the licensed agent. Intermediaries through whom the licensed agent works may also receive compensation.

The agent or intermediary represents us by simply taking your insurance application, collecting your initial premiums and delivering your policy.

Agent compensation may vary depending on the type of insurance plan you purchase, or the specific options included with your policy. The agent can receive compensation by:

- 1. Commissions when a policy is purchased or renewed
- 2. Fees for marketing and administrative services
- 3. Educational opportunities

Some agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses.

We may also offer incentive trips or prizes associated with sales contests based on sales criteria. Types of sales criteria include overall sales volume of an agent or intermediary with our companies or percentage of completed sales.

Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

Section 9. Applicant(s) Agreement

This agreement is to acknowledge that I am applying for an insurance policy from The American Home Life Insurance Company that will be issued based on my answers to the questions on this application. I have read, or had read to me, and understand all statements and answers and acknowledge that to the best of my knowledge and belief, they are all accurate, complete and correctly documented. I understand that I will receive a copy of the signed application. I acknowledge that I have received an outline of coverage for the policy that I applied for, along with a copy of Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare.

I acknowledge and agree that if there is more than one applicant on this application, all information provided may be reviewed or shared with the other applicant.

I understand that upon acceptance of the completed application, each applicant will receive a separate policy with a copy of this application attached.

I understand and agree that this application and any policy issued will be the entire contract of insurance. The Company will not be bound by any statements, promises, or information made or given by any agent or other person at any time unless it is in writing, submitted to the Company's home office, and made a part of the contract of insurance. An Officer of the Company is the only one who can make, modify or discharge contracts or waive any of the Company's rights or requirements; and any modifications must be documented in writing.

I also understand that I do not have coverage until this application is approved, the first premium is paid, there has been no change in my health as stated in the application, and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

I understand that if any answers on this application are incorrect, incomplete or untrue, The American Home Life Insurance Company has the right to adjust my premium or cancel the policy.

| Applicant A signature | Date signed |
|-----------------------|-------------|
| X | • |
| Applicant B signature | Date signed |
| x | • |

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution, fines, or confinement in prison or any combination thereof.

Complete this section **if you are requesting electronic funds transfer** (EFT) for premium payment.

Include a voided check with the application.

| Section | on 10. Account In | formation – Applicant A |
|---|---------------------------------|---|
| Applicant A name | | Account Owner name (if different than proposed insured's) |
| • | | • |
| Account Owner relationship to proposed | insured | |
| \square Business owned by proposed insured | \square Living trust | ☐ Employer |
| ☐ Power of Attorney | ☐ Conservator/gua | rdian Family member; please specify: |
| Financial institution name | | Account type |
| • | | ☐ Checking ☐ Savings |
| Routing number | | Account number |
| • | | • |
| Section | on 10. Account In | formation – Applicant B |
| Applicant B name | | Account Owner name (if different than proposed insured's) |
| • | | • |
| Account Owner relationship to proposed | insured | |
| \square Business owned by proposed insured | \square Living trust | ☐ Employer |
| \square Power of Attorney | ☐ Conservator/gua | rdian Family member; please specify: |
| Financial institution name | | Account type |
| • | | ☐ Checking ☐ Savings |
| Routing number | | Account number |
| • | | • |
| Section 11 | . Electronic funds | transfer (EFT) authorization |
| I understand and accept these terms and | conditions: | Information as to each EFT charge will be provided by |
| We are authorized to withdraw funds your account to pay insurance premiuration. | • | entry on your account statement or by any other means provided by your financial institution. You will not receive premium notices from us. |
| If your financial institution does not he request, we will NOT consider your pre | | If you want to cancel or change this authorization, you must contact us at least three business days before a |
| If your financial institution does not ho | | scheduled withdrawal. |
| request, we may make a second attempt within five business days. | | Any refund of unearned premium will be made to the policy owner or the policy owner's estate. |
| We have the right to end EFT payment bill you directly either quarterly or less premiums due. | | |
| Signature only requi | i red if the account own | er is different than the proposed insured. |
| Account owner signature – Applicant A | | Date signed |
| | | |
| Account owner signature – Applicant B | | Date signed |
| x | | |

Section 12. Agent Information

Please list any other medical or health insurance policies sold to Applicant A.

1. List policies sold which are still in force

•

2. List policies sold in the past 5 years which are no longer in force

•

Please list any other medical or health insurance policies sold to Applicant B.

1. List policies sold which are still in force

•

2. List policies sold in the past 5 years which are no longer in force

•

I certify that:

- 1. I have truly and accurately recorded the information supplied by the applicant(s).
- 2. The application was provided to the applicant(s) to review and the applicant(s) has been advised that any false statement or misrepresentation in the application may result in an adjustment of premium, reduction of benefits or rescission of the policy(ies).
- I have provided an outline of coverage for the policy(ies) applied for and A Guide to Health Insurance for People with Medicare to applicant(s) prior to completing the application.

All information must be completed. The writing number reflects where commissions will be paid.

| Agent name (printed) | Agent signature |
|-----------------------------------|---------------------------------------|
| • | X |
| Writing number (agent or company) | State license ID number (for FL only) |
| • | • |
| Phone | Email |
| • | • |

Section 13. Agent request to split commissions

If this application results in an issued policy through The American Home Life Insurance Company (AHLIC), the agents listed below have agreed to split the commissions earned on the policy.

- 1. Both agents must be properly licensed and appointed with AHLIC in the policy's state of issue.
- 2. Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains in force.
- 3. The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- 4. Calculation of each agent's commissions are based on their respective AHLIC commission schedule.

Writing agent name (printed) Percentage

• %
Secondary agent (printed) Writing number Percentage
• %

Writing agent signature

Χ

This section must be completed with this application in order to split commissions. By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.



Applicant Receipt

Thank you!

- Payment will be refunded for any coverage not issued.
- All premium payments must be made payable to The American Home Life Insurance Company.
- DO NOT make any check payable to the agent and DO NOT leave the payee blank on the check.
- A recorded interview may be required as part of the underwriting on your application for insurance.

| Applicant A (printed) | Date of application |
|---|--|
| • | • |
| Initial payment collected (if applicable) | Payment Type |
| • | ☐ Check ☐ Money order |
| EFT draft amount | EFT draft date |
| \$ | • |
| Applicant B (printed) | Date of application |
| • | • |
| Initial payment collected (if applicable) | Payment Type |
| • | ☐ Check ☐ Money order |
| EFT draft amount | EFT draft date |
| \$ | • |
| This acknowledges receipt of your application for an The Ameinsurance policy. | erican Home Life Insurance Company Medicare Supplement |
| Agent name (printed) | Agent signature |
| • | X |
| Phone | Email |
| • | • |

Thank you for choosing The American Home Life Insurance Company!