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### Practical Excel Question:

You are tasked with preparing a simple performance report for a company's sales team. The data below represents the **sales revenue** and **target revenue** for each salesperson.

Salesperson	Sales Revenue	Target Revenue	Bonus Percentage (%)	Bonus Amount	Difference (Target - Sales)	Total Earnings
John	3500	4000	5%			
Maria	5000	4500	5%			
Alex	4200	4200	5%			
Sarah	4800	5000	5%			

### Instructions:

- Calculate the Bonus Amount:**
    - Use the formula:  
$$\text{Bonus Amount} = \text{Sales Revenue} \times \text{Bonus Percentage.}$$
    - Use **absolute referencing** for the Bonus Percentage (%), which is the same for all salespersons.
  - Find the Difference:**
    - Calculate the difference between Target Revenue and Sales Revenue for each salesperson.
  - Calculate Total Earnings:**
    - Use the formula:  
$$\text{Total Earnings} = \text{Sales Revenue} + \text{Bonus Amount.}$$
  - Calculate Average Sales Revenue:**
    - Find the **average** of all Sales Revenue values using the AVERAGE function.
  - Find Percentage Achievement:**
    - Add a new column **Percentage Achievement**:  
$$\text{Percentage Achievement} = (\text{Sales Revenue} / \text{Target Revenue}) \times 100.$$
  - Apply Formatting:**
    - Format all percentages to **2 decimal places**.
    - Highlight salespersons who achieved more than their target in **green**.
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