Homework 2

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Problem 1

part (a)

Note that

$$MSE(A) = E[(x_{t+\ell} - Ax_t)^2]$$

$$MSE(A) = E(x_{t+\ell}^2) - 2AE(x_{t+\ell} x_t) + A^2E(x_t^2)$$

From the the autocovariance, we will get

$$MSE(A) = \gamma(0) - 2A\gamma(\ell) + A^2\gamma(0)$$

Finding the derivative respect to A

$$\frac{dMSE(A)}{dA} = -2\gamma(\ell) + 2A\gamma(0)$$

Setting the derivative to zero and solve for A

$$-2\gamma(\ell) + 2A\gamma(0) = 0$$
$$A = \frac{2\gamma(\ell)}{2\gamma(0)}$$
$$A = \frac{\gamma(\ell)}{\gamma(0)} = \rho(\ell)$$

Therefore, it can be seen that the minimum is obtained at $A = \rho(\ell)$

part (b) Show that the minimum mean-square prediction error is

$$MSE(A) = \gamma(0)[1 - \rho(\ell)^2]$$

From

$$MSE(A) = \gamma(0) - 2A\gamma(\ell) + A^2\gamma(0)$$

$$MSE(A) = \gamma(0) - 2\rho(\ell)\gamma(\ell) + \rho(\ell)^2\gamma(0)$$

$$\gamma(0) \left[1 - \frac{2\rho(\ell)\gamma(\ell)}{\gamma(0)} + \rho(\ell)^2\right]$$

$$\gamma(0)[1 - 2\rho(\ell)^2 + \rho(\ell)^2]$$

Therefore,

$$MSE(A) = \gamma(0)[1 - \rho(\ell)^2]$$

part (c)

If $x_{t+\ell} = Ax_t$, then

$$E(x_{t+\ell} - Ax_t)^2 = \gamma(0)[1 - \rho(\ell)^2]$$

Since

$$A = \rho(\ell)$$

If

implies that

$$\rho(\ell) = 1$$

and if

implies that

$$\rho(\ell) = -1$$

Problem 2

part (a)

$$x_t = 0.5x_{t-1} - 0.25x_{t-3} + w_t + 0.8w_{t-1} - 0.2w_{t-2}$$

Then

$$x_t - 0.5x_{t-1} + 0.25x_{t-3} = w_t + 0.8w_{t-1} - 0.2w_{t-2}$$
$$(1 - 0.5B + 0.25B^3)x_t = (1 + 0.8B - 0.2B^2)w_t$$

The AR polynomial is

$$\phi(B) = 1 - 0.5B + 0.25B^3$$

The MA polynomial is

$$\theta(B) = 1 + 0.8B - 0.2B^2$$

Check causality and invertibility:

```
AR.poly<-c(1,-0.5,0,0.25)
(a = polyroot(AR.poly))

## [1] 1+1i -2+0i 1-1i

MA.poly<-c(1,0.8,-0.2)
(b = polyroot(MA.poly))

## [1] -1-0i 5+0i
```

From the result, It turns out that there is no common root of the AR and MA polynomials.

Then, the root z of AR polynomial are

```
a[1]
## [1] 1+1i
Re(a[1])
## [1] 1
Im(a[1])
## [1] 1
z1 = sqrt(Re(a[1])^2+Im(a[1])^2)
sprintf('%s = %3.4f', '|z1|',z1)
## [1] "|z1| = 1.4142"
a[2]
## [1] -2+0i
Re(a[2])
## [1] -2
Im(a[2])
## [1] 7.034092e-18
z2 = sqrt(Re(a[2])^2+Im(a[2])^2)
sprintf('%s = %3.0f', '|z2|',z2)
## [1] "|z2| =
                 2"
a[3]
## [1] 1-1i
Re(a[3])
## [1] 1
```

```
Im(a[3])
## [1] -1

z3 = sqrt(Re(a[3])^2+Im(a[3])^2)
sprintf('%s = %3.5f', '|z3|',z3)
## [1] "|z3| = 1.41421"
```

$$|z_1| = 1.4142 > 1$$

 $|z_2| = 2 > 1$
 $|z_3| = 1.4142 > 1$

Therefore, this process is causal.

The root z of MA polynomial are

```
b[1]
## [1] -1-0i
Re(b[1])
## [1] -1
Im(b[1])
## [1] -2.524355e-29
z1 = sqrt(Re(b[1])^2+Im(b[1])^2)
sprintf('%s = %3.0f', '|z1|',z1)
## [1] "|z1| = 1"
b[2]
## [1] 5+0i
Re(b[2])
## [1] 5
Im(b[2])
## [1] 2.524355e-29
z2 = sqrt(Re(b[2])^2+Im(b[2])^2)
sprintf('%s = %3.0f', '|z2|',z2)
## [1] "|z2| = 5"
```

$$|z_1| = 1 = 1$$

 $|z_2| = 5 > 1$

Therefore, this process is not invertible since the MA polynomial has root z = 1 which is not larger than 1.

As a result, they are causal but not invertible.

part (b)

$$x_t = 2.6x_{t-1} + 1.2x_{t-2} + w_t - 2.9w_{t-1} - 0.3w_{t-2}$$

Then

$$x_t - 2.6x_{t-1} - 1.2x_{t-2} = w_t - 2.9w_{t-1} - 0.3w_{t-2}$$
$$(1 - 2.6B - 1.2B^2)x_t = (1 - 2.9B - 0.3B^2)w_t$$

The AR polynomial is

$$\phi(B) = 1 - 2.6B - 1.2B^2$$

The MA polynomial is

$$\theta(B) = 1 - 2.9B - 0.3B^2$$

Check causality and invertibility:

```
AR.poly<-c(1,-2.6,-1.2)
(a = polyroot(AR.poly))

## [1] 0.3333333+0i -2.5000000-0i

MA.poly<-c(1,-2.9,-0.3)
(b = polyroot(MA.poly))

## [1] 0.3333333+0i -10.0000000-0i
```

From the result, It turns out that 0.33 is a common root of the AR and MA polynomials. Thus, it can be canceled out.

Then, the remaining AR has

```
phi_1 = 1/ abs(Re(a[2]))
sprintf('%s = %3.1f', 'phi(1)',phi_1)
## [1] "phi(1) = 0.4"
```

$$\phi(1) = 0.4$$

the remaining MA has

```
theta_1 = 1/ abs(Re(b[2]))
```

```
sprintf('%s = %3.1f', 'theta(1)',theta_1)
## [1] "theta(1) = 0.1"
```

$$\theta(1) = 0.1$$

Note that the root z of AR polynomial is

```
a[2]
## [1] -2.5-0i
Re(a[2])
## [1] -2.5
Im(a[2])
## [1] -1.032321e-21
z = sqrt(Re(a[2])^2+Im(a[2])^2)
sprintf('%s = %3.1f', '|z|',z)
## [1] "|z| = 2.5"
```

|z| = 2.5 > 1

This process is causal.

The root z of MA polynomial is

```
b[2]
## [1] -10-0i
Re(b[2])
## [1] -10
Im(b[2])
## [1] -4.038968e-28
z = sqrt(Re(b[2])^2+Im(b[2])^2)
sprintf('%s = %3.0f', '|z|',z)
## [1] "|z| = 10"
```

Also,

$$|z| = 10 > 1$$

Therefore, this process is invertible.

As a result, they are causal and invertible.

We can get the MA representation of this process by

```
ARMAtoMA(ar = 0.4, ma = 0.1, 10)

## [1] 0.500000000 0.200000000 0.080000000 0.032000000 0.012800000 0.005120000
## [7] 0.002048000 0.000819200 0.000327680 0.000131072
```

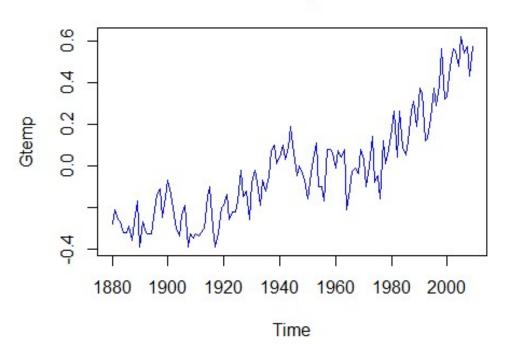
We can get the AR representation of this process by reversing

```
ARMAtoMA(ar = -0.4, ma = -0.1, 10)

## [1] -0.500000000 0.200000000 -0.080000000 0.032000000 -0.012800000
## [6] 0.005120000 -0.002048000 0.000819200 -0.000327680 0.000131072
```

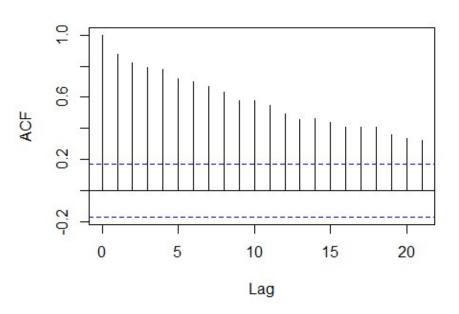
Problem 3 library(astsa) ## Warning: package 'astsa' was built under R version 4.0.3 par(mfrow=c(1,1)) plot(gtemp, main="Global Temperature", col="blue", ylab = "Gtemp")

Global Temperature



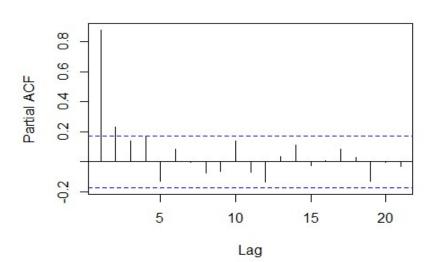
acf(gtemp, main = 'ACF')





pacf(gtemp, main = 'PACF')

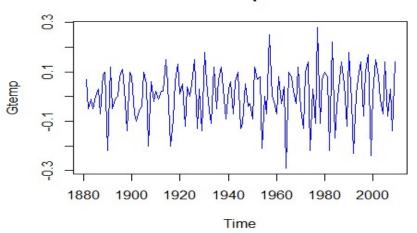
PACF



It can be observed from the time series plot of global temperature that the mean of the global temperature seems not constant over time. Therefore, the series are not stationary. The ACF plot indicates an AR(1) model since it gradually tapers to zero and the PACF plot also indicates that lag 1 is highly significant. As a result, AR(1) model should be included to the model.

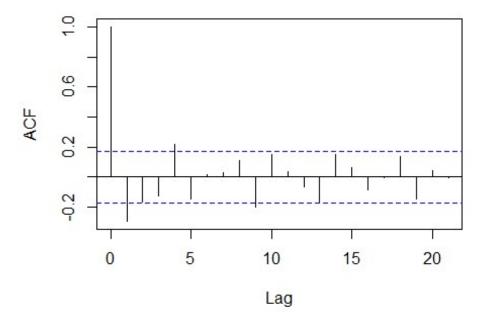
```
par(mfrow=c(1,1))
plot(diff(gtemp), main="Global Temperature", col="blue", ylab = "Gtemp")
```

Global Temperature



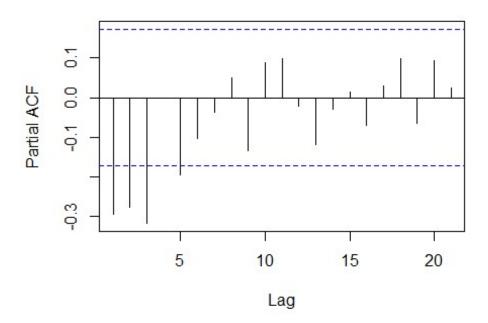
acf(diff(gtemp), main = 'Diff ACF')

Diff ACF



```
pacf(diff(gtemp), main = 'Diff PACF')
```

Diff PACF



Since the data seem not to be stationary, we transformed data. From the plot, we can observe that the mean of differenced global temperature seems constant and the logistic transformation is not necessary since the variance seems constant. From ACF and PACF plots, the MA(1) should be included in this model

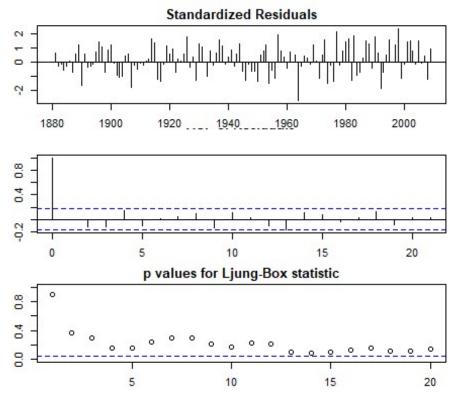
Fitting model

The appropriate model is ARIMA(1,1,1).

```
fit.model = arima(gtemp, order = c(1,1,1))
fit.model
##
## Call:
## arima(x = gtemp, order = c(1, 1, 1))
##
## Coefficients:
##
            ar1
                     ma1
##
         0.2256
                 -0.7158
         0.1235
                  0.0792
## s.e.
##
## sigma^2 estimated as 0.009539: log likelihood = 116.83, aic = -227.65
```

Model diagnosis

```
par(mfrow=c(1,1),mar=c(2,2,2,4))
tsdiag(fit.model, gof.lag = 20)
```



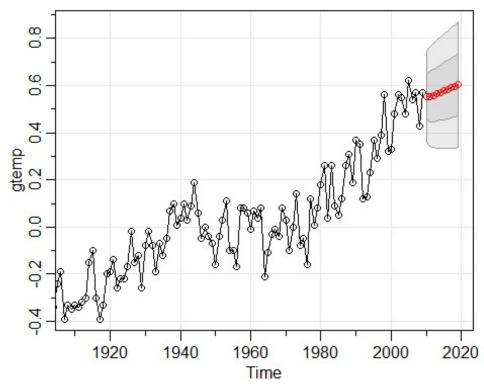
From the standardized residuals, the plot indicates white noise process with a few outliers around 1960. The ACF of residuals plot indicates that all the lags are significant. Most of the p-values are above 0, indicating model fits and seems normally distributed.

Model Forecast

We can predict next 10 years global temperature by

```
predict.model = predict(fit.model, n.ahead = 10)
print(predict.model)
## $pred
## Time Series:
## Start = 2010
## End = 2019
## Frequency = 1
  [1] 0.5382877 0.5311345 0.5295210 0.5291570 0.5290749 0.5290564 0.5290522
   [8] 0.5290513 0.5290511 0.5290510
##
##
## $se
## Time Series:
## Start = 2010
## End = 2019
## Frequency = 1
  [1] 0.09766745 0.10962454 0.11635025 0.12195574 0.12715800 0.13212192
## [7] 0.13689865 0.14151265 0.14598053 0.15031559
```

```
predict = sarima.for(gtemp, 10,1,1,1)
```



```
print(predict)
## $pred
## Time Series:
## Start = 2010
## End = 2019
## Frequency = 1
  [1] 0.5524482 0.5527277 0.5575903 0.5636309 0.5699743 0.5763955 0.5828367
##
   [8] 0.5892831 0.5957307 0.6021788
##
## $se
## Time Series:
## Start = 2010
## End = 2019
## Frequency = 1
## [1] 0.09572513 0.10583855 0.11061397 0.11430409 0.11767181 0.12089498
## [7] 0.12402174 0.12706842 0.13004294 0.13295073
```

From the prediction, the global temperature seems to be upward trend which means that the global temperature increases as time increase.

```
Problem 4
```

```
library(readx1)
options(warn=-1)
sales <- read excel("sales.xls")</pre>
str(sales)
## tibble [9,994 x 21] (S3: tbl_df/tbl/data.frame)
## $ Row ID
                   : num [1:9994] 1 2 3 4 5 6 7 8 9 10 ...
## $ Order ID
                   : chr [1:9994] "CA-2016-152156" "CA-2016-152156" "CA-2016-13868
8" "US-2015-108966" ...
## $ Order Date : POSIXct[1:9994], format: "2016-11-08" "2016-11-08" ...
## $ Ship Date
                  : POSIXct[1:9994], format: "2016-11-11" "2016-11-11" ...
## $ Ship Mode
                  : chr [1:9994] "Second Class" "Second Class" "St
andard Class" ...
## $ Customer ID : chr [1:9994] "CG-12520" "CG-12520" "DV-13045" "SO-20335" ...
## $ Customer Name: chr [1:9994] "Claire Gute" "Claire Gute" "Darrin Van Huff" "S
ean O'Donnell" ...
## $ Segment
                  : chr [1:9994] "Consumer" "Consumer" "Corporate" "Consumer" ...
## $ Country
                   : chr [1:9994] "United States" "United States" "United States"
"United States" ...
## $ City
                  : chr [1:9994] "Henderson" "Henderson" "Los Angeles" "Fort Laud
erdale" ...
                  : chr [1:9994] "Kentucky" "Kentucky" "California" "Florida" ...
## $ State
## $ Postal Code : num [1:9994] 42420 42420 90036 33311 33311 ...
                  : chr [1:9994] "South" "South" "West" "South" ...
## $ Region
                  : chr [1:9994] "FUR-BO-10001798" "FUR-CH-10000454" "OFF-LA-1000
## $ Product ID
0240" "FUR-TA-10000577" ...
## $ Category
                   : chr [1:9994] "Furniture" "Furniture" "Office Supplies" "Furni
ture" ...
## $ Sub-Category : chr [1:9994] "Bookcases" "Chairs" "Labels" "Tables" ...
## $ Product Name : chr [1:9994] "Bush Somerset Collection Bookcase" "Hon Deluxe
Fabric Upholstered Stacking Chairs, Rounded Back" "Self-Adhesive Address Labels fo
r Typewriters by Universal" "Bretford CR4500 Series Slim Rectangular Table" ...
## $ Sales
                  : num [1:9994] 262 731.9 14.6 957.6 22.4 ...
## $ Quantity
                   : num [1:9994] 2 3 2 5 2 7 4 6 3 5 ...
## $ Discount
                  : num [1:9994] 0 0 0 0.45 0.2 0 0 0.2 0.2 0 ...
## $ Profit
               : num [1:9994] 41.91 219.58 6.87 -383.03 2.52 ...
```

1. Data exploration:

Testing for missing values

```
null<-sapply(sales, function(x) sum(is.na(x)))</pre>
print(null)
##
          Row ID
                       Order ID
                                    Order Date
                                                     Ship Date
                                                                    Ship Mode
##
                0
                               0
                                              0
##
     Customer ID Customer Name
                                        Segment
                                                                          City
                                                       Country
##
                0
                                                                             0
##
                    Postal Code
                                         Region
                                                    Product ID
           State
                                                                     Category
##
```

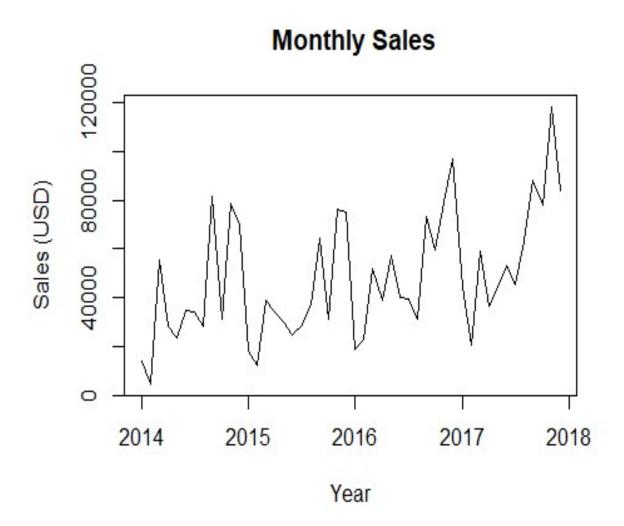
```
Sub-Category Product Name
                                        Sales
                                                                   Discount
                                                    Quantity
##
                              0
##
          Profit
##
Converting order date to date type
Order.date <- sales$`Order Date`
dates <- as.Date(Order.date, "%m/%d/%Y")</pre>
head(dates)
## [1] "2016-11-08" "2016-11-08" "2016-06-12" "2015-10-11" "2015-10-11"
## [6] "2014-06-09"
Grouping data by monthly sales
sale <- data.frame(dates, sales = sales$Sales)</pre>
head(sale)
##
          dates
                   sales
## 1 2016-11-08 261.9600
## 2 2016-11-08 731.9400
## 3 2016-06-12 14.6200
## 4 2015-10-11 957.5775
## 5 2015-10-11 22.3680
## 6 2014-06-09 48.8600
library(dplyr)
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
library(lubridate)
##
## Attaching package: 'lubridate'
## The following objects are masked from 'package:base':
##
       date, intersect, setdiff, union
##
total_sales <- sale %>%
    group by(dates) %>%
    summarize(Total_Sale = sum(sales))
## `summarise()` ungrouping output (override with `.groups` argument)
```

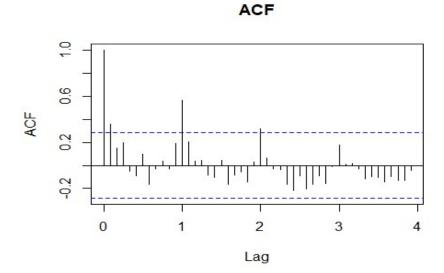
```
print(total sales)
## # A tibble: 1,237 x 2
##
                 Total_Sale
      dates
##
      <date>
                      <dbl>
## 1 2014-01-03
                      16.4
## 2 2014-01-04
                     288.
## 3 2014-01-05
                      19.5
## 4 2014-01-06
                    4407.
## 5 2014-01-07
                      87.2
                      40.5
## 6 2014-01-09
## 7 2014-01-10
                      54.8
## 8 2014-01-11
                       9.94
## 9 2014-01-13
                    3554.
## 10 2014-01-14
                      62.0
## # ... with 1,227 more rows
total_sales$Order_Date <- floor_date(total_sales$dates, 'month')</pre>
monthly_sales <- total_sales %>%
  group by(Order Date) %>%
  summarize(Monthly_Sales = sum(Total_Sale))
## `summarise()` ungrouping output (override with `.groups` argument)
print(monthly_sales)
## # A tibble: 48 x 2
##
      Order Date Monthly Sales
##
      <date>
                         <dbl>
## 1 2014-01-01
                        14237.
## 2 2014-02-01
                         4520.
## 3 2014-03-01
                        55691.
## 4 2014-04-01
                        28295.
## 5 2014-05-01
                        23648.
## 6 2014-06-01
                        34595.
## 7 2014-07-01
                        33946.
## 8 2014-08-01
                        27909.
## 9 2014-09-01
                        81777.
## 10 2014-10-01
                        31453.
## # ... with 38 more rows
monthly_sales<-ts(monthly_sales[-1], frequency = 12, start=c(2014,01), end=c(2017,12
))
print(monthly_sales)
##
               Jan
                          Feb
                                     Mar
                                                                       Jun
                                                 Apr
                                                            May
## 2014
         14236.895
                     4519.892
                               55691.009
                                           28295.345
                                                      23648.287
                                                                 34595.128
## 2015 18174.076 11951.411
                               38726.252
                                          34195.209
                                                      30131.686
                                                                 24797.292
                                                                 40344.534
## 2016
         18542.491
                    22978.815
                               51715.875
                                           38750.039
                                                      56987.728
## 2017 43971.374 20301.133
                               58872.353
                                          36521.536
                                                      44261.110
                                                                 52981.726
```

```
##
               Jul
                           Aug
                                      Sep
                                                  0ct
                                                             Nov
                                                                        Dec
         33946.393
                    27909.468
                                           31453.393
## 2014
                                81777.351
                                                       78628.717
                                                                  69545.621
## 2015
         28765.325
                    36898.332
                                64595.918
                                           31404.924
                                                       75972.564
                                                                  74919.521
         39261.963
                    31115.374
                                                       79411.966
## 2016
                                73410.025
                                           59687.745
                                                                  96999.043
## 2017
         45264.416
                    63120.888
                                87866.652
                                           77776.923 118447.825
                                                                  83829.319
```

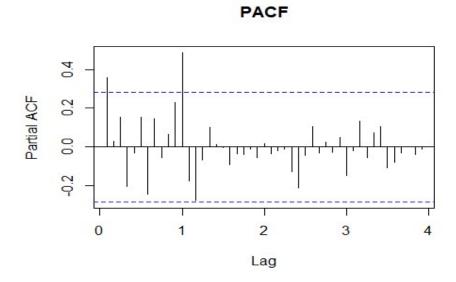
Check data

plot(monthly_sales,xlab="Year",ylab="Sales (USD)",main=" Monthly Sales")





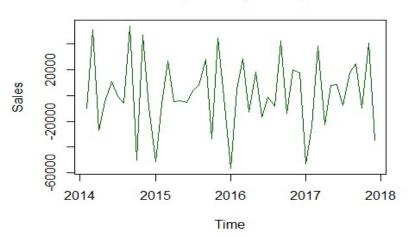
pacf(monthly_sales, 50,main = 'PACF')



From the plot, we can observe that the monthly sales is not constant with seasonality component since sales are low at the beginning of the year and high at the end of the year. As we know that a stationary time series is one whose properties do not depend on time, time series with trends, or with seasonality, are not stationary. As a result, it can be observed that the series are not stationary. From the PACF plot, it appears large spike at lag 1 and then followed by a wave that alternates between positive and negative correlations. There is no AR process indicated.

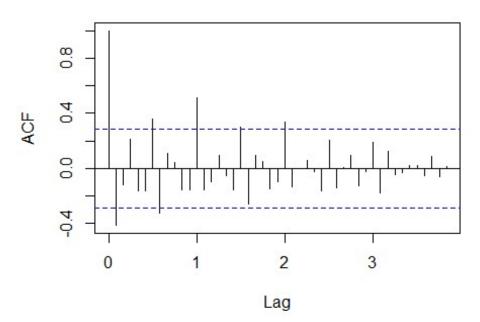
```
par(mfrow=c(1,1))
plot(diff(monthly_sales), main="Diff(Monthly Sales)", col="darkgreen", ylab = "Sales")
```

Diff(Monthly Sales)



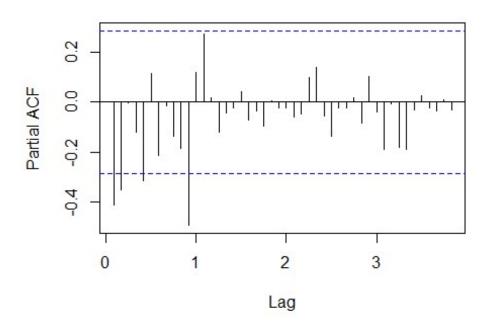
acf(diff(monthly_sales),50, main = 'Diff ACF')

Diff ACF



```
pacf(diff(monthly_sales),50, main = 'Diff PACF')
```

Diff PACF



By looking at the plot of the differenced monthly sales, it appears more stationarized since there is no upward trend. From the ACF plot above, it appears large spike at lag 1. Thus MA(1) model should be included.

2. Model fitting

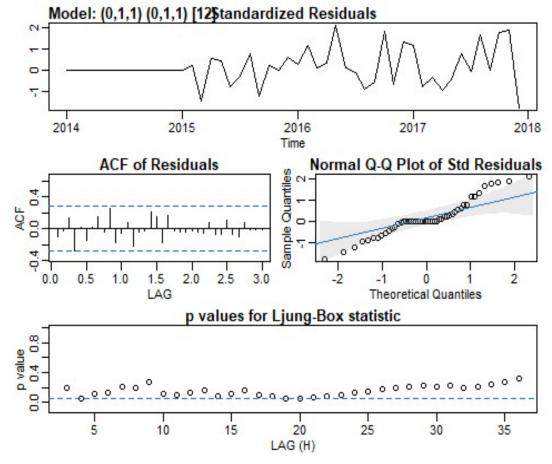
The appropriate model is ARIMA(0,1,1)(0,1,1).

```
library(forecast)
## Registered S3 method overwritten by 'quantmod':
## method from
## as.zoo.data.frame zoo
##
## Attaching package: 'forecast'
## The following object is masked from 'package:astsa':
## gas
fit.model = arima(monthly_sales, order = c(0,1,1), seasonal = list(order = c(0,1,1)))
summary(fit.model)
```

```
##
## Call:
## arima(x = monthly_sales, order = c(0, 1, 1), seasonal = list(order = c(0, 1, 1))
##
## Coefficients:
             ma1
                     sma1
         -0.8212
                  -0.7559
##
## s.e.
          0.1049
                   0.6452
##
## sigma^2 estimated as 121190440: log likelihood = -380.37, aic = 766.74
## Training set error measures:
                              RMSE
                      ME
                                        MAE
                                                 MPE
                                                          MAPE
                                                                    MASE
                                                                                ACF1
## Training set 1530.637 9400.457 6383.278 2.152934 13.86926 0.2948091 -0.1090972
```

3. Model diagnosis

```
par(mar=c(2,2,2,4))
sarima(monthly_sales, 0,1,1,0,1,1,12)
## initial value 9.796300
         2 value 9.551243
## iter
## iter
         3 value 9.461603
## iter 4 value 9.423985
## iter
         5 value 9.420004
## iter 6 value 9.418815
## iter 7 value 9.417964
## iter 8 value 9.417280
## iter 9 value 9.417278
## iter
         9 value 9.417278
         9 value 9.417278
## iter
## final value 9.417278
## converged
## initial value 9.451890
## iter 2 value 9.450261
## iter 3 value 9.449544
## iter 4 value 9.449102
## iter 5 value 9.448847
## iter
         6 value 9.448734
## iter 7 value 9.448728
## iter 8 value 9.448724
## iter 9 value 9.448723
## iter 10 value 9.448718
## iter 11 value 9.448717
## iter 12 value 9.448717
## iter 12 value 9.448717
## iter 12 value 9.448717
## final value 9.448717
## converged
```



```
## $fit
##
## Call:
## stats::arima(x = xdata, order = c(p, d, q), seasonal = list(order = c(P, D, q))
       Q), period = S), include.mean = !no.constant, transform.pars = trans, fixed
##
= fixed,
##
       optim.control = list(trace = trc, REPORT = 1, reltol = tol))
##
## Coefficients:
##
                      sma1
             ma1
         -0.8212
                  -0.7559
##
          0.1049
                   0.6452
## s.e.
##
## sigma^2 estimated as 121190440: log likelihood = -380.37, aic = 766.74
##
## $degrees_of_freedom
## [1] 33
##
## $ttable
                     SE t.value p.value
##
        Estimate
## ma1
         -0.8212 0.1049 -7.8258 0.0000
## sma1 -0.7559 0.6452 -1.1715 0.2498
##
```

```
## $AIC

## [1] 16.66817

##

## $AICc

## [1] 16.67424

##

## $BIC

## [1] 16.76961
```

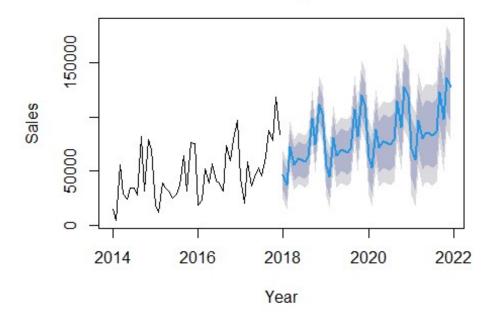
The plots suggest that the model residuals seem normally distributed.

4. Model Forecast

We can predict next 4 years monthly sales by

```
predict.model = predict(fit.model, n.ahead = 48)
print(predict.model)
## $pred
##
              Jan
                        Feb
                                  Mar
                                            Apr
                                                      May
                                                                Jun
                                                                          Jul
       46565.13
                   36923.66
                             72936.38
                                       55940.29
                                                 61178.12
                                                           60687.03
                                                                     58754.91
## 2018
## 2019 54496.63 44855.16
                             80867.88
                                       63871.79
                                                 69109.61
                                                           68618.52
                                                                     66686.41
## 2020 62428.12 52786.65
                             88799.37
                                       71803.28
                                                 77041.11
                                                           76550.02
                                                                     74617.90
## 2021 70359.62 60718.15
                             96730.87
                                       79734.78
                                                 84972.60
                                                           84481.51
                                                                     82549.40
##
              Aug
                        Sep
                                  0ct
                                            Nov
                                                      Dec
## 2018 62791.28
                   98749.89 74224.10 111720.07 103338.62
## 2019 70722.77 106681.39 82155.60 119651.56 111270.12
## 2020 78654.27 114612.88 90087.09 127583.06 119201.61
## 2021 86585.76 122544.37 98018.58 135514.55 127133.11
##
## $se
##
         Jan
                  Feb
                           Mar
                                    Apr
                                             May
                                                      Jun
                                                               Jul
                                                                        Aug
## 2018 11396.64 11574.03 11748.74 11920.89 12090.58 12257.93 12423.03 12585.96
## 2019 14330.98 14559.25 14784.00 15005.38 15223.54 15438.61 15650.74 15860.02
## 2020 17826.84 18093.45 18356.20 18615.23 18870.71 19122.77 19371.56 19617.19
## 2021 21741.33 22038.75 22332.20 22621.85 22907.84 23190.30 23469.37 23745.15
##
             Sep
                      0ct
                               Nov
                                        Dec
## 2018 12746.80 12905.64 13062.56 13217.60
## 2019 16066.58 16270.52 16471.93 16670.91
## 2020 19859.78 20099.45 20336.29 20570.40
## 2021 24017.77 24287.32 24553.92 24817.65
plot(forecast(fit.model,48), main = 'Monthly Sales prediction', ylab = 'Sales', xl
ab = 'Year')
```

Monthly Sales prediction



From the prediction, it appears that the monthly sales are not stable with seasonality component since the sales are generally low at the beginning of every year and high at the end of every year.