

## Says

What have we heard them say? What can we imagine them saying?

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



Areas that experience new growth or gentrification can show significant price appreciation,while areas across town can be in decline.



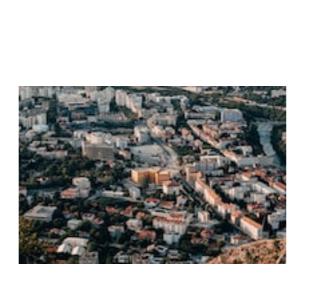
**Thinks** 

Housing plays the Major Role infrastructure Market





The rise in demand for homes in india has been attributed to factors like rising disposable income, enhanced connectivity and government incentives.



Use graphs and charts to visualize the data like plots and histograms.



Take into account economic indicators such as GDP growt as they can significantly influence housing prices.

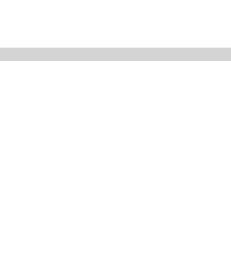


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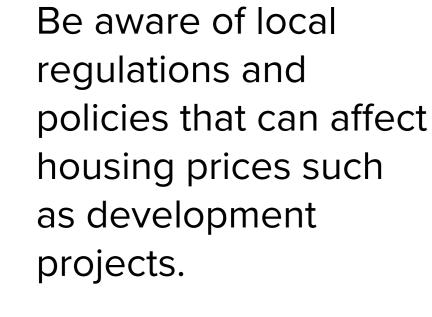
Analysing Housing Price

Devika Team Empathy





Mumbai, the financial capital of india, is the most expensive real estate market in 2022.





This implies that the law of

one price does not hold in

market,hence the different

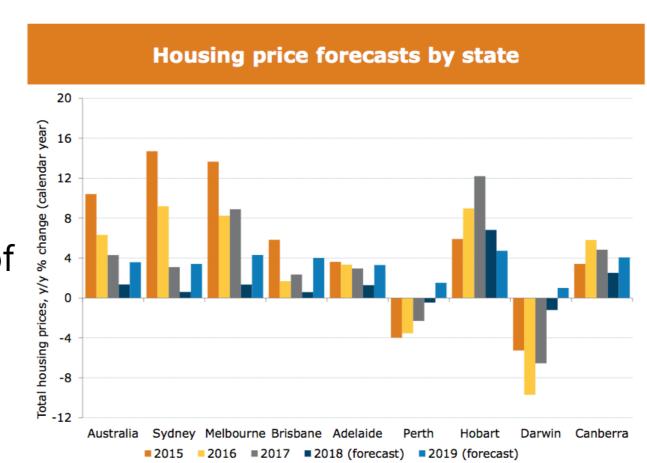
the indian housing

Keep your analysis up to date ,as housing market conditions can change rapidly.



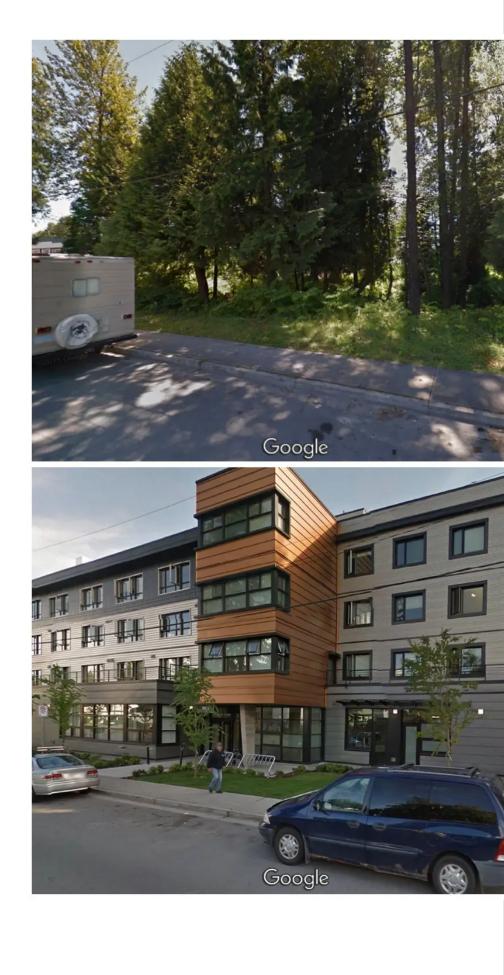


The housing market has maintained its prudence and discipline primarily due to high number of new launches over the last year .



\* Capital city weighted average

While developers continue to grapple with the challenges ofhigher costs of construction, housing demand remains unwavered.



## Does

What behavior have we observed? What can we imagine them doing?





What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



