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Date : 27<sup>th</sup> Sept 2018  
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**Fakulti Teknologi Maklumat & Komunikasi (FTMK)**  
Universiti Teknikal Malaysia Melaka (UTeM)  
Hang Tuah Jaya, 76100 Durian Tunggal  
MELAKA.

**Attn: GS. Dr Safiza Suhana Binti Kamal Baharin**  
☎ : +6019-668 58-08 email : [safiza@utem.edu.my](mailto:safiza@utem.edu.my)

Dear Madam,

## QUOTATION FOR LOCATION-INTELLIGENCE-BASED VEHICLE TRACKING AND FLEET MANAGEMENT SOLUTIONS. (UTeM/CRIM/RND/IRMG)

ANSI Systems is an independent specialist consultancy focusing on strategic ICT advice, engineering of technology solutions and technical support services. Our reputation has been built on providing advice our clients can act on and delivering leading-edge solutions stemming from our in depth knowledge and experience, along with reliable and flexible project delivery methodology.

ANSI Systems services span the complete life cycle of ICT project, from the very early stages with high level consulting directing the project as it matures into detailed project designs and implementation.

ANSI Systems ICT's project specific knowledge covers numerous sectors including: Malaysian Government Financial Management System (SAGA), software custom development, Oracle related technology implementation, mobile development and maintenance & support services. Among our recent success stories and happy customers are:



Currently we have 58 strong technical staffs in various disciplines and professional certifications, please refer to our website <http://www.ansi.com.my> for comprehensive company profile.

Hereby, ANSI Systems is pleased to submit our quotation for the above mentioned subject for your kind perusal.

**ANSI Systems Sdn Bhd (612355-D)**

No. 11, Jalan Tasik Selatan 3, Metro Centre, Bandar Tasik Selatan, 57000 Kuala Lumpur  
Tel : +603-9059 3800 Hotline: +603-9058 5660 Fax: +603-9059 3900 Web: [www.ansi.com.my](http://www.ansi.com.my)

## QUOTATION FOR PROFESSIONAL SERVICES, *Continued*

### Work Package

Item	Descriptions	Deliverables
1	<b>Location-Intelligence-Based Vehicle Tracking And Fleet Management Solutions.</b> <b>Vot 29000B – Special Services/Honorarium</b> Consultation on Software Development Application Services	<ul style="list-style-type: none"><li>▪ User Acceptance Test (UAT) Report</li><li>▪ Documentation</li></ul>
2	<b>Vot 36000 Vechile Real-Time GPS Module (for 10-15 buses)</b>	
3	<b>Travelling Expenses and Subsistence</b>	
4	<b><i>Below are the rates applicable for the on-called services &amp; Additional services hours:-</i></b> <ul style="list-style-type: none"><li>➤ Office Hours : RM400/Hour</li><li>➤ After Office Hours : RM600/Hour</li><li>➤ Sat, Sun : RM800/Hour</li><li>➤ Public Holiday : RM1,200/Hour</li><li>➤ Allowance Weekdays : RM80/Day</li><li>➤ Allowance Weekend /nigh : RM160/Day</li><li>➤ Hotel Rate : RM250/Day</li><li>➤ Car Rental : RM200/Day</li><li>➤ Airfare Return : base on Current rate</li></ul> <b>*Minimum on-call hours: 4 hours</b>	

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## QUOTATION FOR PROFESSIONAL SERVICES, *Continued*

### The Financial Proposal

Item	Descriptions	Qty	Unit Price (RM)	Total Price (RM)
	<b>Location-Intelligence-Based Vehicle Tracking And Fleet Management Solutions.</b>			
<b>1</b>	<b>Vot 29000B – Special Services/Honorarium</b> Consultation on Software Development Application Services	<b>1 Lot</b>	<b>14,150.95</b>	<b>14,150.95</b>
<b>2</b>	<b>Vot 36000 Vechile Real-Time GPS Module (for 10-15 buses)</b>	<b>1 Lot</b>	<b>2,641.50</b>	<b>2,641.50</b>
<b>3</b>	<b>Travelling Expenses and Subsistence</b>	<b>1 Lot</b>	<b>2,358.50</b>	<b>2,358.50</b>
<b>4</b>	<b><i>Below are the rates applicable for the on-called services &amp; Additional services hours:-</i></b> ➤ Office Hours : RM400/Hour ➤ After Office Hours : RM600/Hour ➤ Sat, Sun : RM800/Hour ➤ Public Holiday : RM1,200/Hour ➤ Allowance Weekdays : RM80/Day ➤ Allowance Weekend /nigh : RM160/Day ➤ Hotel Rate : RM250/Day ➤ Car Rental : RM200/Day ➤ Airfare Return : base on Current rate *Minimum on-call hours: <b>4 hours</b>			
	Note : Please refer Work Package for details.			
<b>TOTAL (RM)</b>				<b>19,150.94</b>
<b>SST 6% (RM)</b>				<b>1,149.05</b>
<b>GRAND TOTAL with SST (RM)</b>				<b>20,299.99</b>

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### Payment Terms :

1. 20% Upon Purchase Order received.
2. 80% Upon delivery of Completion User Acceptance Test Report Document.

## QUOTATION FOR PROFESSIONAL SERVICES, *Continued*

### Terms and Conditions:

1. ANSI Systems shall require mobilization period of at least 7 days from date of Letter of Award (LoA) or Purchase Order (PO).
2. All payment is due 14 days from invoice date.

### Pricing Validity:

The above pricing is valid for a period of **ninety (90) days** from the date of this proposal, covers the scope of work and deliverables as specified above.

In the event there is a request to change the scope, deliverables or duration of The Project, ANSI Systems reserves the right to revise the quotation accordingly.

### Next Course of Action:

Should **UTeM** agree to engage our Services on above mentioned scope of works and deliverables, we welcome an official Letter of Award (LoA) or Purchase Order (PO) from **UteM** to ANSI Systems to initiate project.

Should **UteM** need further clarification, please contact the following personnel to get more information with regards to this proposal. We are looking forward to your favorable response to this proposal.

Thank you.

Yours faithfully,  
ANSI Systems Sdn Bhd

*Maizat*



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Maizatul Akma Bt Jusoh  
Senior Account Manager  
[maizat@ansi.com.my](mailto:maizat@ansi.com.my) or mobile 019-210 4938