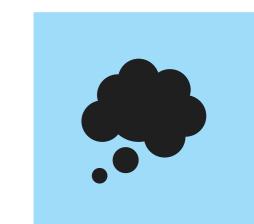
What have we heard them say? What can we imagine them saying?



Demand and supply determines the price of house.

Price of the house depends on the location and the neighbourhood comps.

Size and layout also determines the prices and depends on the interest of the customer.

> House price raising is influenced by the factors 1.inherited wealth 2. Relative shortage

A large down payment on a house you could use your inheritance money for a down payment on your dream house.

Relative shortage is a condition that exists when the house is in short supply in one or more areas.

Price of the house may vary on the different metropolitan areas in india.

Price per square feet in chennai is Rs.7129 and the price per square feet in bangalore Rs.7848.

Price of the house is also determined by materials used for the construction.

Real estate owner and house buyer

Customer may not be satisfied, they might fear that the materials are used in the inappropriate ratios

They think that they might gain or save some money while they are in a rented house compared to the buying of house

Another problem that home buyer faces is the fear of fake owners. So before buying a house a buyer should crosscheck the information provided to them.

Feels





What behavior have we observed? What can we imagine them doing?

