

Profile

Chris Howard

Retail and Investment Services



Contact Information

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Transaction Volume

2016

Closed Transaction
Volume over \$25,000,000

2012-2015

95+ transactions,
4.4 M SF, \$118 M
volume

Since joining NAI Ohio Equities in 2012, Chris has focused on the retail and investment segment of commercial real estate. He prides himself on his strong market knowledge and ability to do extensive research and analysis for his Clients' needs. He is known for his tenacity in pursuing deals when representing either the Landlord or Tenant. This depth of knowledge and experience allows him to deliver success to each of his Clients. Chris began his sales career at a boutique investment banking and brokerage firm where he sold stocks and bonds. He then advanced his knowledge of small to mid-size businesses by specializing in commercial property and casualty insurance sales. With finely honed sales skills and understanding of commercial properties, Chris leased approximately 1.8 million square feet of retail space at his first brokerage firm.

Education

The Ohio State University; BA in Criminology, 1992

Membership

National Association of Realtors
International Council of Shopping Centers
Xceligent Retail Advisory Board
Ohio Association of Realtors
Columbus Realtors

Top Clients

