



## CONTACT INFORMATION

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**SIOR**



## MATT GREGORY, SIOR, CCIM

### EXECUTIVE MANAGING DIRECTOR

#### PROFESSIONAL BACKGROUND

With more than 20 years of commercial real estate experience, Matt Gregory has established himself as a future industry leader and one of the most prominent brokers in Central Ohio. Gregory has had great success with all real estate property types but specializes in office sales, investments, and leasing. He has completed more than 1,200 transactions over the course of his career and has represented some of Central Ohio's most premier developments and organizations.

During his senior year of college, Gregory joined NAI Ohio Equities as a marketing intern, which evolved into a full-time position as Director of Information Technology. In that role, Gregory helped the firm establish its digital marketing presence. In 2006, Gregory became a licensed agent and in 2009, he co-founded the Office Brokerage Group – one of the top producing office teams in the region – where he has served as Senior Vice President for more than a decade.

Now, as Executive Managing Director, Gregory is responsible for developing the NAI Ohio Equities brokerage division's growth and operational strategies which includes a focus on the recruitment, development, and retention of new associates. He recently announced the launch of the NAI Ohio Equities Fast Track training program for new associates and coaches the firm's inaugural class. Gregory remains the main point of contact for key relationships, and actively helps the firm's agents navigate new business and negotiations. He is also a member of both the Strategic Planning and Community Engagement committees for the firm.

Clients who work with Matt benefit from the global resources of NAI with the personal touch of a small team. What sets Matt apart is his dedication to client communication. He starts with clearly understanding client needs and then develops a comprehensive plan of action and timeline. Throughout the entire process, Matt keeps clients informed and educated. The final result is that his clients feel confident in making highly informed decisions about their real estate opportunities.

Gregory has been consistently recognized as a CoStar Power Broker and Central Ohio Commercial Information Exchange (COCIE) Top Producer. He has been named a Top 10 Under 40 recipient by Columbus Realtors and has served as the President of Columbus Commercial Industrial Investment Realtors (CCIIR). He previously chaired the Commercial Advisory Board at Columbus Realtors and served as past president of Building Worthington's Future. He is a former adjunct professor at Columbus State and a regular speaker

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on real estate panels. Gregory is also one of just 15 agents in Columbus that holds both a SIOR and CCIM designation.

Gregory graduated from The Ohio State University with a Bachelor of Art degree in Communication. He is active in the Worthington community, regularly volunteering his time to civic organizations, non-profits, and economic development committees. In addition to representing several non-profits with their real estate needs, Gregory champions their philanthropic efforts both personally and professionally.

### **EDUCATION**

The Ohio State University, Bachelor of Art in Communication, 2003

### **AWARDS AND RECOGNITION**

- NAI Ohio Equities Top Producer, 2008-Present
- Co-Star Power Broker, 2011-2016
- Columbus REALTORS®, Top 10 Under 40, 2014
- Columbus REALTORS®, COCIE Award, Largest Office Sale, 2015, 2021, 2022
- Columbus REALTORS®, COCIE Award, Largest Office Lease, 2022
- Columbus REALTORS®, COCIE Award, Largest Retail Sale, 2021
- Columbus REALTORS®, COCIE Award, Largest Retail Lease, 2021, 2022
- Columbus REALTORS®, COCIE Award, Largest Industrial Lease, 2021
- Columbus REALTORS®, COCIE Award, Most Co-Ops, 2021
- Columbus REALTORS®, COCIE Award, Top Producer, 2021, 2022

### **MEMBERSHIP**

- Society of Industrial and Office Realtors (SIOR)
- Certified Commercial Investment Member (CCIM)
- OAR, Director
- CCIIR, Past President
- CORPAC Governing Board

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- COCIE Office Advisory Board
- Columbus Realtors, Past Commercial Chair

### **COMMUNITY INVOLVEMENT**

- FC Bank Advisory Member, 2022-Present
- Worthington Community Improvement Campaign, 2019-Present
- Building Worthington's Future, President, 2018-Present
- Worthington Chamber of Commerce, 2017-Present
- Worthington Tax Incentive Review Council, 2015-Present
- Worthington AM Rotary, Past President, 2015-Present
- St Michael Athletic Association, Past President, 2016-Present
- Columbus State, Adjunct Real Estate Instructor
- Junior Achievement, BizTown Volunteer, Career Speaker Series
- Fisher Real Estate Society, Guest Speaker
- Ohio State University Fisher College of Business Real Estate Program, Guest Speaker
- Furniture Bank, Bed Race Participant, Furniture Woodshop Volunteer
- Volunteers of America, Operation Backpack
- Ronald McDonald House, Volunteer
- Society of Marketing Professional Services Guest Speaker
- Home for Families Toy Drive
- At Home by High, Senior Citizen Present Delivery
- St Vincent De Paul: Adopt a Family

### **TRANSACTION VOLUME**

- 1,000 Transactions
- 9,300,000 SF
- \$715 Million Transaction Volume