

HOTEL GOLDEN FLOWER BANDUNG
COMPARATION PROFIT (LOSS) BUDGET 2025

DESCRIPTION	BUDGET 2026	%	ACTUAL + FORECAST DEC 2025	%	BUDGET 2025	%	ACTUAL 2024	%	VARIANCE BUDGET 2026 TO ACTUAL 2025	VARIANCE BUDGET 2026 TO ACTUAL 2024
STATISTIC										
No. Of Days	365		366		365		366		(1)	(1)
No Of Room Available	70,810		71,004		70,810		70,810		(194)	0
Occupied Rooms	47,217		44,686		47,665		38,702		2,531	8,515
% Of Occupancy	66.68%		62.93%		67.31%		54.66%		3.75%	12.03%
Number of Guest	94,435		91,843		95,330		80,361		2,592	14,074
Average Room Rate in Rp.	352,449		341,890		360,224		400,919		10,558	(48,470)
RevPAR in Rp.	235,020		215,169		242,481		219,127		19,851	15,893
REVENUE										
Room Revenue	16,976,019,118	65.21%	15,277,835,176	66.61%	17,508,461,808	58.36%	15,516,352,586	61.94%	1,698,183,942	1,459,666,532
Food & Beverage Revenue	9,057,932,970	34.79%	7,637,278,434	33.30%	12,491,538,191	41.64%	9,504,439,628	37.94%	1,420,654,536	(446,506,658)
Laundry Revenue	0	0.00%	4,590,992	0.02%	0	0.00%	4,966,957	0.02%	(4,590,992)	(4,966,957)
Business Centre, Drugstore & Others Revenue	0	0.00%	15,775,235	0.07%	0	0.00%	24,045,965	0.10%	(15,775,235)	(24,045,965)
TOTAL REVENUE	26,033,952,087	100.00%	22,935,479,837	100.00%	30,000,000,000	100.00%	25,049,805,136	100.00%	3,098,472,250	984,146,951
<i>Average / month</i>	2,169,496,007	▲ 13.51%	1,911,289,966	▼ 23.55%	2,500,000,000	▼ 13.22%	2,087,483,761	▲ 4%		
COST OF SALES										
Cost of Food & Beverage	3,430,355,803	37.87%	2,625,321,883	34.38%	3,752,701,092	30.04%	2,981,199,236	31.37%	805,033,920	449,156,567
Cost of Laundry		0.00%	350,000	7.62%		0.00%	2,980,000	60.00%	(350,000)	(2,980,000)
TOTAL COST OF SALES	3,430,355,803	13.18%	2,625,671,883	11.45%	3,752,701,092	12.51%	2,984,179,236	11.91%	804,683,920	446,176,567
OPERATING SALARY & WAGES										
Room Salary & Wages	1,227,654,043	7.23%	1,225,829,803	8.02%	1,539,919,814	8.80%	1,300,392,345	8.38%	1,824,240	(72,738,302)
Food & Beverage Salary & wages	1,102,817,656	12.18%	1,116,205,014	14.62%	1,139,458,286	9.12%	1,290,221,175	13.57%	(13,387,358)	(187,403,519)
TOTAL OPERATING SALARY & WAGES	2,330,471,699	8.95%	2,342,034,817	10.21%	2,679,378,101	8.93%	2,590,613,520	10.34%	(11,563,118)	(260,141,821)
OPERATING OTHER EXPENSES										
Room Other Expenses	2,270,882,727	13.38%	1,343,553,679	8.79%	1,659,411,654	9.48%	1,553,397,435	10.01%	927,329,047	717,485,292
Food & Beverage Other Expenses	407,043,232	4.49%	412,208,816	5.40%	256,060,558	2.05%	352,955,472	3.71%	(5,165,584)	54,087,760
TOTAL OTHER EXPENSES	2,677,925,959	10.29%	1,755,762,495	7.66%	1,915,472,212	6.38%	1,906,352,907	7.61%	922,163,464	771,573,052
OPERATING DEPARTMENT PROFIT										
Room Gross Operating Income	13,477,482,348	79.39%	12,708,451,694	83.18%	14,309,130,340	81.73%	12,662,562,806	81.61%	769,030,654	814,919,542
Food & Beverage Gross Operating Income	4,117,716,278	45.46%	3,483,542,720	45.61%	7,343,318,255	58.79%	4,880,063,745	51.35%	634,173,558	(762,347,467)
Laundry Profit	0	0.00%	4,240,992	92.38%	0	0.00%	1,986,957	0.01%	(4,240,992)	(1,986,957)
Business Centre, Drugstore & Others Profit	0	0.00%	15,775,235	100.00%	0	0.00%	24,045,965	0.10%	(15,775,235)	(24,045,965)
TOTAL OPERATING DEPT. PROFIT	17,595,198,626	67.59%	16,212,010,641	70.69%	21,652,448,595	72.17%	17,568,659,473	70.13%	1,383,187,985	26,539,153
UNDISTRIBUTED SALARY & WAGES										
Administration & General Salary & Wages	767,587,174	2.95%	750,770,766	3.27%	781,024,592	2.60%	807,324,350	3.22%	16,816,408	(39,737,176)
Sales & Marketing Salary & Wages	291,191,625	1.12%	272,748,476	1.19%	387,279,271	1.29%	307,881,289	1.23%	18,443,149	(16,689,664)
Pomec Salary & Wages	410,741,587	1.58%	377,087,533	1.64%	347,351,642	1.16%	352,359,273	1.41%	33,654,054	58,382,314
TOTAL UNDISTRIBUTED SALARY & WAGE	1,469,520,386	5.64%	1,400,606,775	6.11%	1,515,655,505	5.05%	1,467,564,912	5.86%	68,913,611	1,955,474
UNDISTRIBUTED OPERATING EXPENSES										
Administration & General Expenses	499,697,065	1.92%	594,270,981	2.59%	513,517,118	1.71%	530,761,285	2.12%	(94,573,917)	(31,064,220)
Sales & Marketing Expenses	415,600,000	1.60%	246,378,586	1.07%	457,600,000	1.53%	321,243,037	1.28%	169,221,414	94,356,963
Pomec Expenses	326,561,817	1.25%	470,695,828	2.05%	345,874,600	1.15%	361,623,087	1.44%	(144,134,011)	(35,061,270)
Energy Cost	1,894,180,964	7.28%	2,155,673,149	9.40%	1,912,784,110	6.38%	2,059,534,019	8.22%	(261,492,185)	(165,353,055)
TOTAL UNDISTRIBUTED OPR. EXPENSES	3,136,039,846	12.05%	3,467,018,545	15.12%	3,229,775,829	10.77%	3,273,161,428	13.07%	(330,978,699)	(137,121,582)
TOTAL UNDISTRIBUTED EXP.	4,605,560,232	17.69%	4,867,625,320	21.22%	4,745,431,333	15.82%	4,740,726,340	18.93%	(262,065,088)	(135,166,108)
Management Fee	2,022,838,077	7.77%	1,729,772,137	7.54%	2,331,000,000	7.77%	1,946,369,855	7.77%	293,065,940	76,468,222
GROSS OPERATING PROFIT	10,966,800,316	42.12%	9,614,613,184	41.92%	14,576,017,262	48.59%	10,881,563,278	43.44%	1,352,187,132	85,237,038
PAYROLL	3,799,992,086	14.60%	3,742,641,592	16.32%	4,195,033,605	13.98%	4,058,178,432	16.20%	57,350,494	(258,186,346)
EXPENSE	11,267,159,685	43.28%	9,578,225,061	41.76%	11,228,949,132	37.43%	10,110,063,426	40.36%	1,688,934,624	1,157,096,259