



# Zhou Gui

Born: 08.09.1994 in Jiangsu, China

## Work Experience

- 10/2019 – **Research Associate, Friedrich-Alexander-University Erlangen-Nürnberg, Germany**  
10/2025 Conducted research in Machine Learning applications within the Internet of Things domain, with a focus on Data Modeling, Knowledge Representation, Large Language Models (LLM), and Generative AI Agents; Tutored multiple courses including Introduction to Computer Science, Foundations of Linked Data, and Big Data; Supervised student projects as well as Bachelor's and Master's theses; Contributed to organizational activities such as organizing seminars, workshops, and conferences.

## Education

- 11/2021 – **PhD, Friedrich-Alexander-University Erlangen-Nürnberg, Germany**  
Now Topic: Natural Language Interface for IoT Systems, project funded by Fraunhofer IIS  
04/2017 – **Master, Friedrich-Alexander-University Erlangen-Nürnberg, Germany**  
05/2019 Information and Communication Engineering  
09/2012 – **Bachelor, Nanjing University of Post and Telecommunication, China**  
06/2016 Broadcasting and Telecommunication Engineering

## Selected Technical Projects

- 01/2025 – **Knowledge Extraction from Company Websites with LLM Agents**  
08/2025 Developed a pipeline using LLM agents to automatically extract key company information from company websites in the semiconductor domain. Role: project lead.  
02/2021 – **Text2Turtle: Open Information Extraction on German Text**  
01/2022 Software Campus Project in cooperation with DATEV: created a German dataset for information extraction and two systems to extract triples from unstructured text. Role: academic lead.  
04/2020 – **Limmersio: Immersive Language Learning Tool**  
01/2021 Digital Tech Academy project: developed a startup prototype for a language learning platform that gradually replaces target vocabulary within daily readings. Role: backend algorithm developer.

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- 12/2018 – **Deep Metric Learning for Content Based Image Retrieval**  
06/2019 [Master Thesis] Used deep convolutional neural networks as image feature extractors and deep metric learning to adapt the learnt feature embedding for image retrieval task.

## Extracurricular Experience

- 05/2025 – **BCG Platinion She's Got IT**  
05/2025 Two-day intensive program in BCG Platinion Office in Frankfurt, real-life case studies on digitization transformation for health insurer company.
- 11/2024 – **Accenture Female Talent Event**  
11/2024 Three-day intensive program in Accenture Office in München, various case studies on strategy consulting and workshops about GenAI in the Energy&Utility branch.
- 08/2024 – **Women in HPC Mentoring Program**  
01/2025 Half-a-year mentoring program organized by Women in High Performance Computing as mentor and mentee.
- 09/2021 – **ISACT Summer School**  
09/2021 One-week International Summer School on Situation Awareness in Cognitive Technologies in Otto-von-Guericke-Universität Magdeburg.
- 04/2020 – **FAU Digital Tech Academy**  
01/2021 One-year elite program for entrepreneurial and tech talents at Friedrich-Alexander University, educating future digital changemakers.
- 07/2019 – **Young Engineer Seminar from EUREL/VDE**  
07/2019 Three-day workshop in Brussel on the topic of power grid techniques.

## Awards and Certificates

- 03/2024 **Certificate, Scrum Master**  
Professional Scrum Master 1 certified by Scrum.org
- 07/2023 **Award, ING Deutschland**  
Second place in HerHackathon 2023 (over 250 participants), challenge: Financial Fair Share
- 09/2021 **Award, Siemens healthineers**  
First place in WomenHackAI hackathon (over 100 applicants), challenge: Text Simplification with GPT-3 and BERT
- 07/2019 **Award, Fraunhofer IIS**  
Second place in Fraunhofer Hackathon (over 50 participants) about warehouse data mining
- 2012 – 2015 **Scholarships, Nanjing University of Post and Telecommunication**  
Scholarship from university for excellent students for four years

## Language Skills

- Chinese Native speaker  
English Fluently (GRE 315/340)  
German Fluently (C1/DSH2)

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## Publications

- 2025 **Semantic Reasoning for Device Identification in Dynamic Internet of Things Environments with Large Language Models**  
Gui Z., Kuty L., Daniel S., Harth A., NLDB 2025: The 30th International Conference on Natural Language & Information Systems. Kanazawa, Japan
- 2024 **A Context-aware Conversational Interface for Controlling Internet-of-Things Devices**  
Gui Z., Freund M., Harth A. IoT 2024: Proceedings of the 14th International Conference on the Internet of Things 2024. Oulu, Finland
- 2024 **A Natural Language Interface for IoT Systems Using the Web of Things Abstraction**  
Gui Z., Freund M., Harth A., IoT 2023: Proceedings of the 13th International Conference on the Internet of Things. Nagoya, Japan
- 2023 **Design and Implementation of a Natural Language Interface for Controlling the Web of Things Devices**  
Gui Z., Kuty L., Harth A., NLDB 2024: The 29th International Conference on Natural Language & Information Systems. Turin, Italy
- 2022 **Open Information Extraction on German Wikipedia Texts**  
Klose C., Gui Z., Harth A., Text2KG 2022: International Workshop on Knowledge Graph Generation from Text, Co-located with the ESWC 2022, Greece
- 2021 **Towards a Data Driven Natural Language Interface for Industrial IoT Use Cases**  
Gui Z., Harth A., ICHMS 2021: Proceedings of the 2021 IEEE International Conference on Human-Machine Systems, Magdeburg, Germany

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