# CURRICULUM VITAE ARIC P. SHAFRAN

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## Education

Ph.D.	2007	Economics, University of Colorado at Boulder
M.A.	2003	Economics, University of Colorado at Boulder
M. Engineering	1999	Computer Science, Cornell University
B.S. magna cum laude	1999	Computer Science, Cornell University

# **Employment**

Professor, California Polytechnic State University, 2019 - present Economics Area Chair, California Polytechnic State University, 2017 - 2022 Associate Professor, California Polytechnic State University, 2013 - 2019 Assistant Professor, California Polytechnic State University, 2007 - 2013 Graduate Research Assistant and Instructor, University of Colorado at Boulder, 2001 - 2007 Software Engineer, Oracle Corporation, 1999 - 2001

#### Fields of Interest

Economics of Natural Hazards and Disasters Decision Making Under Risk and Uncertainty Experimental and Behavioral Economics Environmental and Resource Economics

### Refereed Publications

#### Journal Articles

- 1. Hamilton, Stephen, Scott Kjorlien, Ethan Ligon, and Aric Shafran, "Spatial Procurement of Farm Products and the Supply of Processed Foods: Application to the Tomato Processing Industry," *Review of Industrial Organization*, forthcoming.
- 2. Hamilton, Stephen, Timothy Richards, Aric Shafran, and Kathryn Vasilaky, "Farm Labor Productivity and the Value of Mechanization," *American Journal of Agricultural Economics*, 2022, 104: 1435-59.
- 3. Allison, Blake A., Jason J. Lepore, and Aric P. Shafran, "Prize Scarcity and Overdissipation in All-Pay Auctions," *Economic Inquiry*, 2021, 59: pp. 361-74.

- 4. Kroll, Stephan and Aric P. Shafran, "Spatial Externalities and Risk in Interdependent Security Games," *Journal of Risk and Uncertainty*, 2018, 56: pp. 237-57.
- 5. Waichman, Israel, Ch'ng Kean Siang, Till Requate, Aric P. Shafran, Eva Camacho-Cuena, Yoshio Iida, and Shosh Shahrabani, "Reciprocity in Labor Market Relationships: Evidence from an Experiment Across High-Income OECD Countries," *Games*, 2015, 6: pp. 473-494.
- 6. Shafran, Aric P., "Equivalent Option Price With Supply Uncertainty," *Bulletin of Economic Research*, 2014, 66: pp. S1-S16.
- 7. Lepore, Jason J. and Aric P. Shafran, "Consumer Rationing and Cournot Outcomes: Experimental Evidence," *Southern Economic Journal*, 2013, 79: pp. 727-46.
- 8. Shafran, Aric P., "Learning in Games with Risky Payoffs," *Games and Economic Behavior*, 2012, 75: pp. 354-71.
- 9. Shafran, Aric P., "Self-Protection Against Repeated Low Probability Risks," *Journal of Risk and Uncertainty*, 2011, 42: pp. 263-85.
- 10. Shafran, Aric P. and Jason J. Lepore, "Subsidization to Induce Tipping," *Economics Letters*, 2011, 110: pp. 32-35.
- 11. Shafran, Aric P., "Interdependent Security Experiments," *Economics Bulletin*, 2010, 30: pp. 1950-62.
- 12. Shafran, Aric P., "Risk Externalities and the Problem of Wildfire Risk," *Journal of Urban Economics*, 2008, 64: pp. 488-95.

## **Book Chapters**

1. Shafran, Aric P., "Assessment of Economic Outcomes in Nation-Building Operations," in *Assessing War: The Challenge of Measuring Success and Failure* edited by Leo J. Blanken, Hy Rothstein, and Jason J. Lepore, Georgetown University Press, 2015.

### Working Papers and Works in Progress

- 1. "A Dynamic Incentive: Estimating the Effects of Bonuses Over Time, Duration and Across Peers for Workers in the Field" (with Kathryn Vasilaky)
- 2. "Demand Uncertainty Leads to Diverse Collusive Dynamics" (with Chris Knittel and Jason Lepore)
- 3. "An Experimental Comparison of Standard and All-Loss All-Pay Auctions" (with Blake Allison and Jason Lepore)
- 4. "Urban Sprawl and the Dangers of Public Provision of Fire Suppression" (with Jason Lepore)
- 5. "Promoting Natural Hazard Risk Mitigation Behavior: A Policy Experiment" (with Pallab Mozumder and Jamie Kruse)

### Presentations at Professional Meetings

- 1. Economic Science Association Asia-Pacific Meeting, Seoul, Korea, May 2023 (2 papers presented)
- 2. Economic Science Association North American Meeting, Tucson, AZ, October 2021
- 3. Economic Science Association North American Meeting, Los Angeles, CA, October 2019
- 4. Western Economic Association International Annual Conference, Vancouver, Canada, June 2018
- 5. Bay Area Behavioral and Experimental Economics Workshop, San Francisco, CA, May 2018
- 6. International Conference of the French Association of Experimental Economics, Rennes, France, June 2017
- 7. Western Economic Association International Conference, Wellington, NZ, January 2015
- 8. Western Economic Association International Annual Conference, Denver, CO, June 2014
- 9. Bay Area Behavioral and Experimental Economics Workshop, Palo Alto, CA, May 2014
- 10. Western Economic Association International Annual Conference, Seattle, WA, June 2013
- 11. Bay Area Behavioral and Experimental Economics Workshop, Santa Clara, CA, May 2012
- 12. Southern Economic Association Annual Meeting, Washington, DC, November 2011 (2 papers presented)
- 13. Economic Science Association North American Meeting, Tucson, AZ, November 2011
- 14. Economic Science Association North American Meeting, Tucson, AZ, November 2010
- 15. Environmental and Resource Economics Workshop, University of Colorado, Vail, CO, September 2010
- 16. Camp Resources, North Carolina State University Center for Environmental and Resource Economics Policy, Asheville, NC, August 2009
- 17. International Research Committee on Disasters Researchers Meeting, Broomfield, CO, July, 2009
- 18. Southern Economic Association Annual Meeting, Washington, DC, November 2008 (2 papers presented)
- 19. Economic Science Association North American Meeting, Tucson, AZ, November 2008
- 20. Environmental and Resource Economics Workshop, University of Colorado, Vail, CO, September 2007
- 21. Heartland Environmental and Resource Economics Workshop, Ames, IA, September 2006
- 22. Annual International Meeting of the Economic Science Association (ESA), Atlanta, GA, June 2006
- 23. Association of Environmental and Resource Economists (AERE) Session at Allied Social Science Association (ASSA) Annual Meeting, Boston, MA, January 2006

- 24. Occasional California Workshop on Environmental and Natural Resource Economics, University of California at Santa Barbara, Santa Barbara, CA, October 2005
- 25. Camp Resources, North Carolina State University Center for Environmental and Resource Economics Policy, Wilmington, NC, August 2005
- 26. Summer Institute on Public Policy and the Environment, National Bureau of Economic Research, Boston, MA, July 2005
- 27. Environmental and Resource Economics Workshop, University of Colorado, Vail, CO, October 2004

# Honors, Grants, and Fellowships

- "Understanding the Costs and Limits of Vegetation Management for Wildfire Mitigation in Coastal California: a Comprehensive Ecological and Economic Study at the Soquel Demonstration State Forest," CAL FIRE Forest Health Research Program, 2021
- 2. "Immigration Reform and Farm Labor Shortages," (with Stephen Hamilton, Kathryn Vasilaky, Timothy Richards, and Jennifer Ifft), U.S. Department of Agriculture, 2019
- 3. "The Provision of Public Goods That Reduce Risk," OCOB Summer Research Grant, 2018
- 4. "Prize Scarcity and Bidding Behavior in All-Pay Auctions," OCOB Summer Research Grant, 2016
- 5. "An Experimental Analysis of All-Pay Contests," (with Jason Lepore), Cal Poly Research, Scholarship, and Creative Activities (RSCA) Grant, 2014
- 6. "Market Transfer and Emissions Leakage from AB32 Regulations in California's Food Processing Industries," (with Steve Hamilton), California Air Resources Board, 2014
- 7. "Reciprocity Across Countries: Evidence from a Gift-Exchange Experiment", OCOB Summer Research Grant, 2013
- 8. "Hybrid Delivery of Economics 201: Principles of Economics," (with Jason Lepore and Michael Marlow), OCOB Online Core Course Development Challenge, 2012
- 9. "Spatial Externalities in Interdependent Security Games," OCOB Summer Research Grant, 2012
- 10. "The Public Provision of Fire Suppression," OCOB Summer Research Grant, 2011
- 11. "Tipping the Standard in a Network Market," Cal Poly State Faculty Support Grant, 2010
- 12. Fellow, NSF Enabling the Next Generation of Hazards and Disasters Researchers Project, 2009
- 13. "Learning in Coordination Games with Risky Payoff," OCOB Summer Research Grant, 2008
- 14. University of Colorado Graduate Award for Public Policy Research, 2005
- 15. Reuben A. Zubrow Graduate Award for Economics Research, 2004

- 1. University of California at Merced, 2015
- 2. Colorado State University (Keynote Speaker, Graduate Research Symposium), 2010
- 3. Public Policy Institute of California, 2007
- 4. University of Washington, 2007
- 5. California Polytechnic State University, 2007
- 6. Appalachian State University, 2007
- 7. Gettysburg College, 2007
- 8. U.S.D.A. Economic Research Service, 2007
- 9. University of California at Riverside, 2007
- 10. California State University at Long Beach, 2007
- 11. University of Maryland at Baltimore County, 2007
- 12. University of Colorado at Boulder, 2006

# Professional Development Activities

- 1. Allied Social Science Association Annual Meeting (January 2017)
- 2. Allied Social Science Association Annual Meeting (January 2016)
- 3. California State University Water Resources and Policy Initiatives Conference (April 2011)
- 4. Teaching Principles of Economics Symposium, Florida Atlantic University (February 2011)
- 5. Invited Panelist, Department of Homeland Security Wildland Urban Interface Fire Colloquium (June 2009)
- 6. Junior Faculty Learning Community, Cal Poly Center for Teaching and Learning (2009-10 academic year)
- 7. California State University Water Resources and Policy Initiatives Conference (April 2009)

## Courses Taught

- 1. Computing and Machine Learning for Economics (Cal Poly GSE 524)
- 2. Essential Mathematics for Economic Analysis (Cal Poly GSE 510)
- 3. Managerial Economics (Cal Poly GSB 523)
- 4. Urban Economics (Cal Poly Econ 434)
- 5. Economics of Land and Water (Cal Poly Econ 435)
- 6. Applied Senior Project (Cal Poly Econ 464)
- 7. Principles of Microeconomics (Cal Poly Econ 221)

- 8. Principles of Macroeconomics (Cal Poly Econ 222)
- 9. Survey of Economics (Cal Poly Econ 201)
- $10.\ \,$  Environmental Economics (U. Colorado Econ3545)
- 11. Math Tools for Economists I and II (U. Colorado Econ1078 and 1088)

# Professional Service

- 1. Ad Hoc Referee for: B.E. Journal of Economic Analysis and Policy, Ecological Economics, Economic Inquiry, Journal of the Association of Environmental and Resource Economists, Journal of Economic Behavior and Organization, Journal of Environmental Economics and Management, Journal of Risk and Insurance, Journal of Risk and Uncertainty, Journal of Urban Economics, Land Economics, Resource and Energy Economics, Risk Analysis, Southern Economic Journal, Stability: International Journal of Security and Development, Strategic Behavior and the Environment
- 2. Reviewer of article submissions for AERE Summer Conference 2017
- 3. Discussant at: Western Economic Association International Meetings (June 2018, January 2015, June 2014, June 2013), Southern Economic Association Annual Meeting (November 2011, November 2008)
- 4. University of Colorado Environmental and Resource Economics Workshop, conference registration and presiding over sessions (2004-2006)

# Community Outreach

1. Invited Speaker, San Luis Obispo Lions Club (November 2011)