U.S. GRAIN ETHANOL INDUSTRY OUTLOOK

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EIA Energy Forecasting Conference

Washington, DC, March 27, 2006



OVERVIEW

- Current agriculture system
- Resource base
- Major use of cropland
- Major crops-coarse grains, wheat, soybeans, and all hay
- World's current agricultural problems
- Conclusions

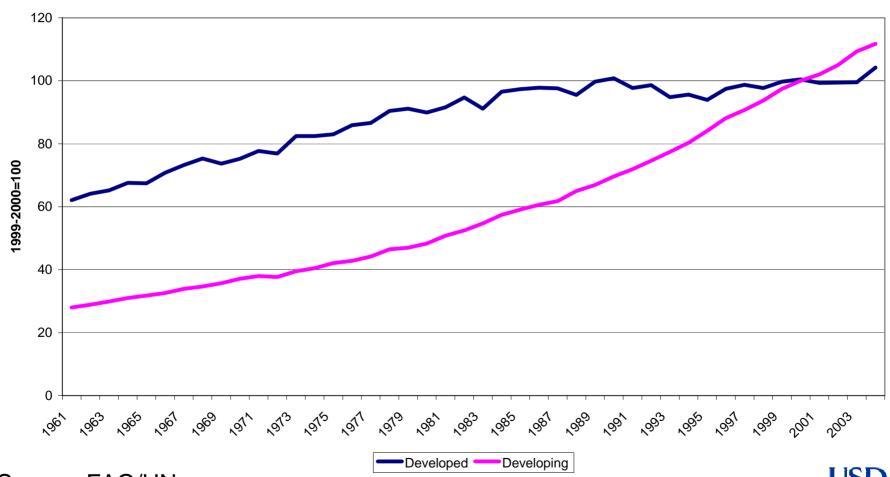


Current Agriculture System

- Large farm size
- Highly capital intensive
- High tech, hybrid and genetically modified seeds, precision farming and variable rate technology, yield mapping, center pivot irrigation systems, etc.
- High yield
- Provide food, fiber, and nonfood for domestic and export markets
- Creates excess production and declining prices



Agriculture Production Index, 1960-2004



Source: FAO/UN

Biomass Feedstocks

Crops containing:

Starch--grains, roots, etc.

Sugar--sugar beets, sugar cane, sweet sorghum, etc.

Oil--soybeans, rapeseed, peanuts oil, etc.

Energy crops

- Byproducts--molasses, cheese whey, etc.
- Animal fats--tallow, lard, etc.
- Agriculture and forestry residues
- Organic wastes--waste sugar and starch, sorted municipal solid waste, etc.



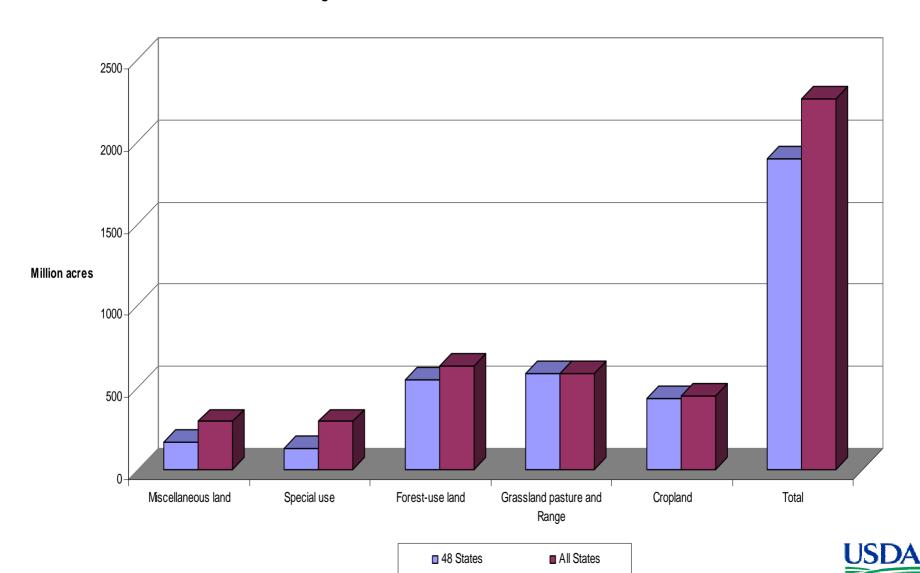
Resource Base

Total land:

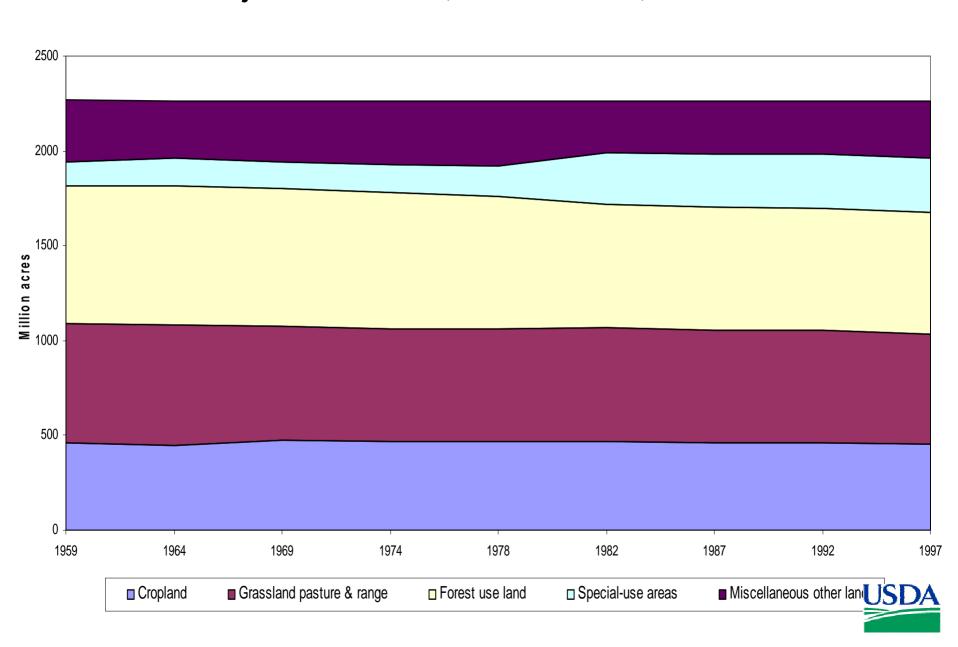
- Forest
- Pasture and range
- Cropland
- Others



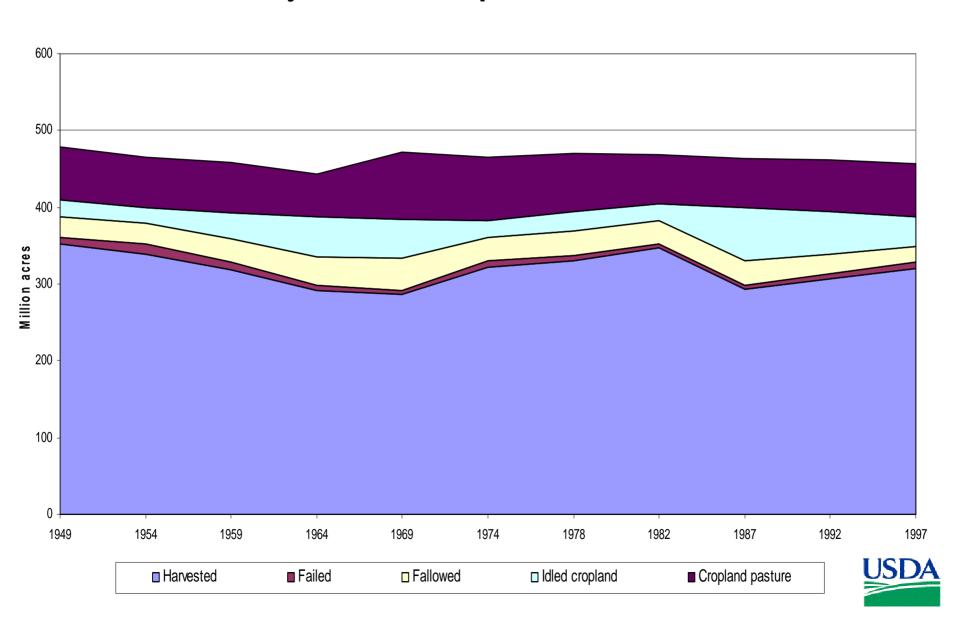
Major Uses of Land, 1997



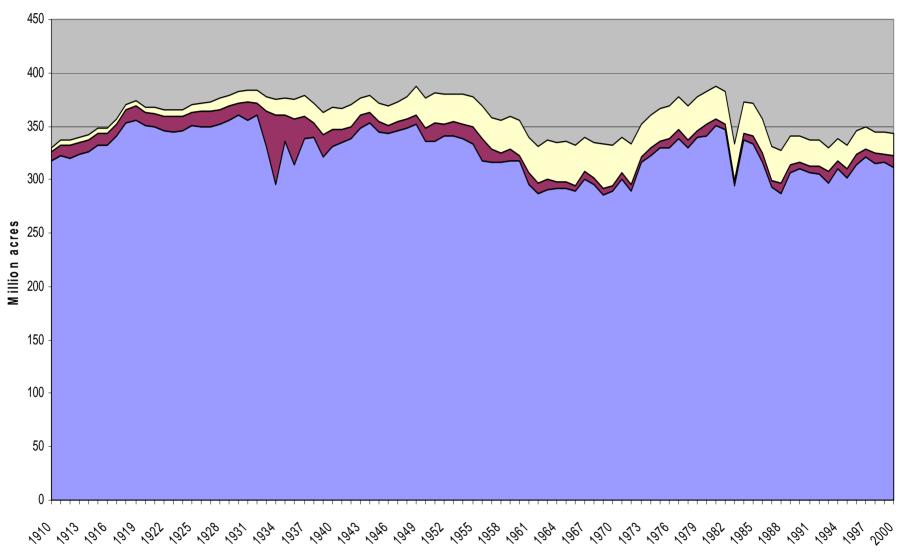
Major Use of Land, United States, 1959-97



Major Use of Croplands, 1949-97

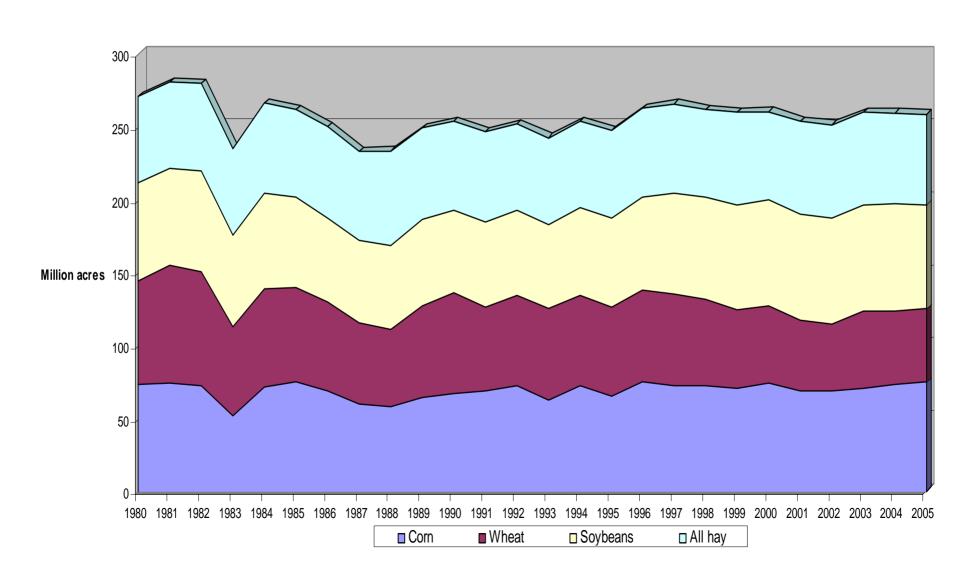


Cropland Used for Crop Production, 48 States, 1910-2000

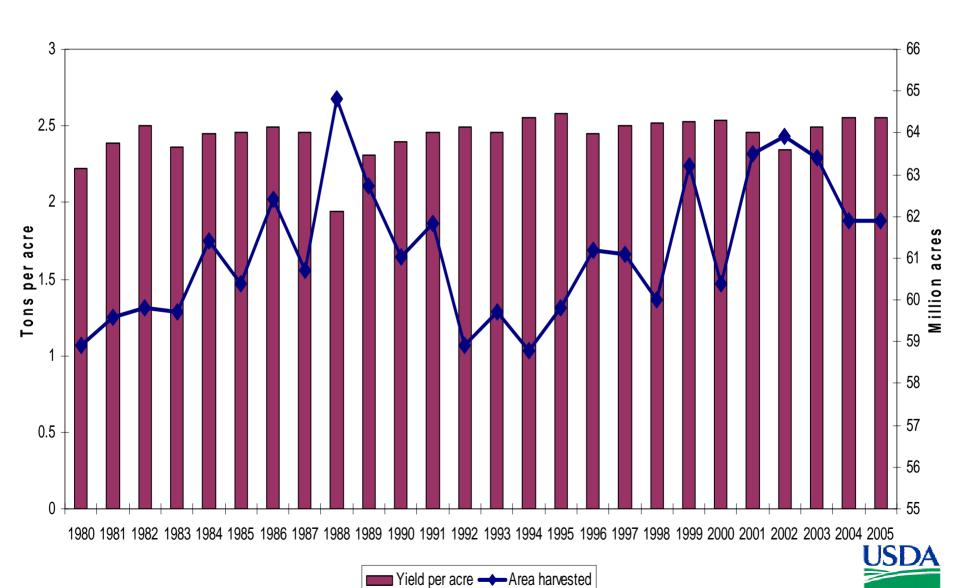




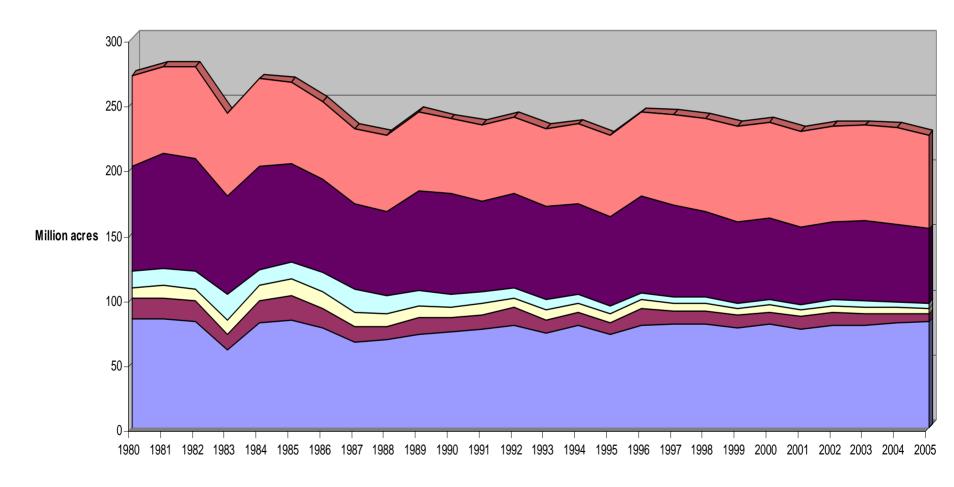
Major Crops: Area Harvested



All Hay: Area Harvested and Yield

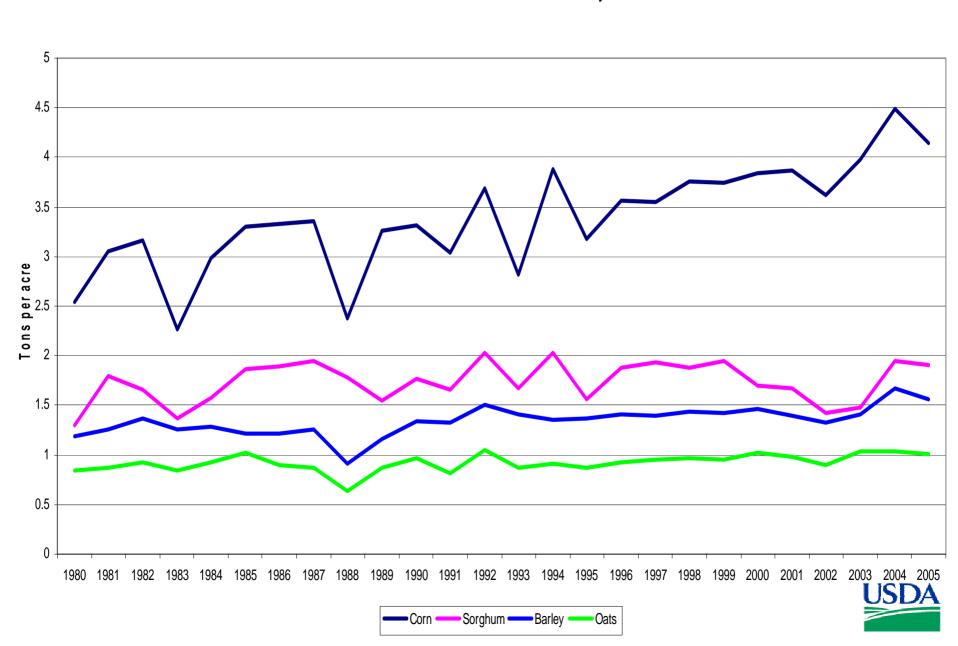


Coarse Grains, Soybeans, and wheat Areas Harvested, 1980-2005

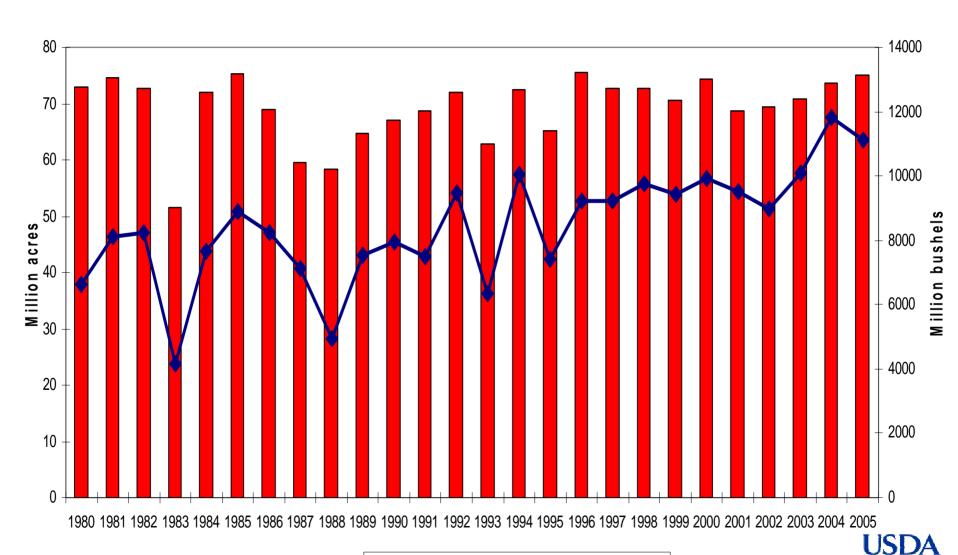




Coarse Grains Yield Per Acre, 1980-2005



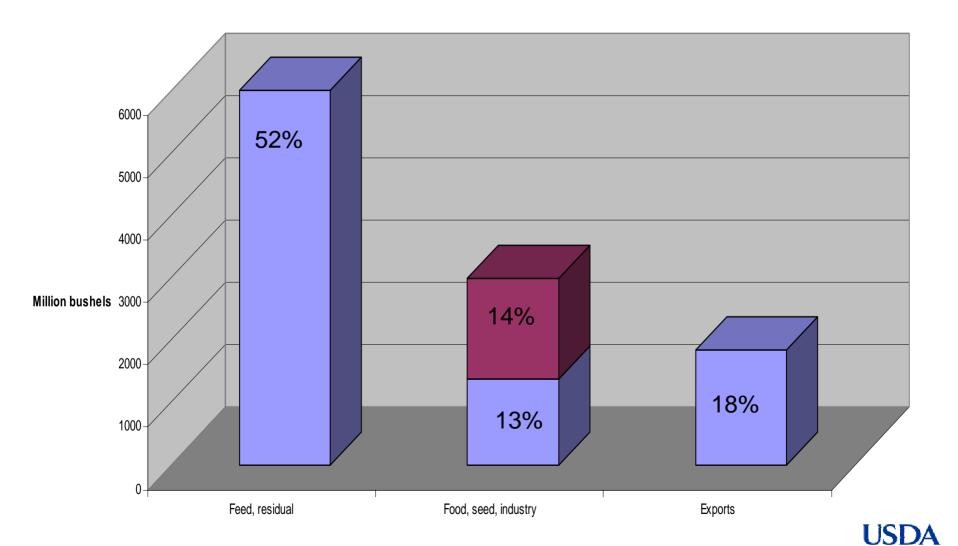
Corn: Area Harvested and Production



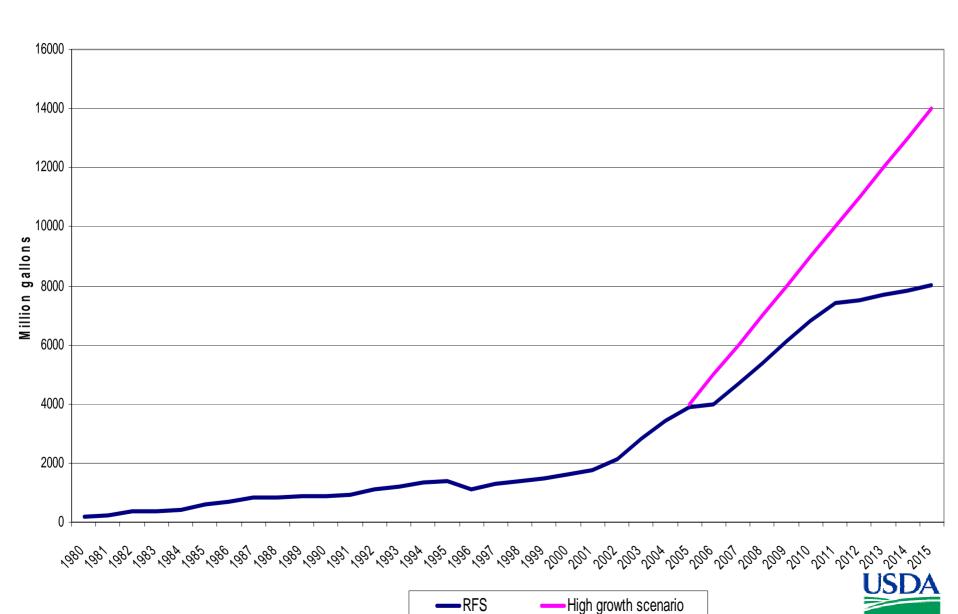
Area harvested

--- Production

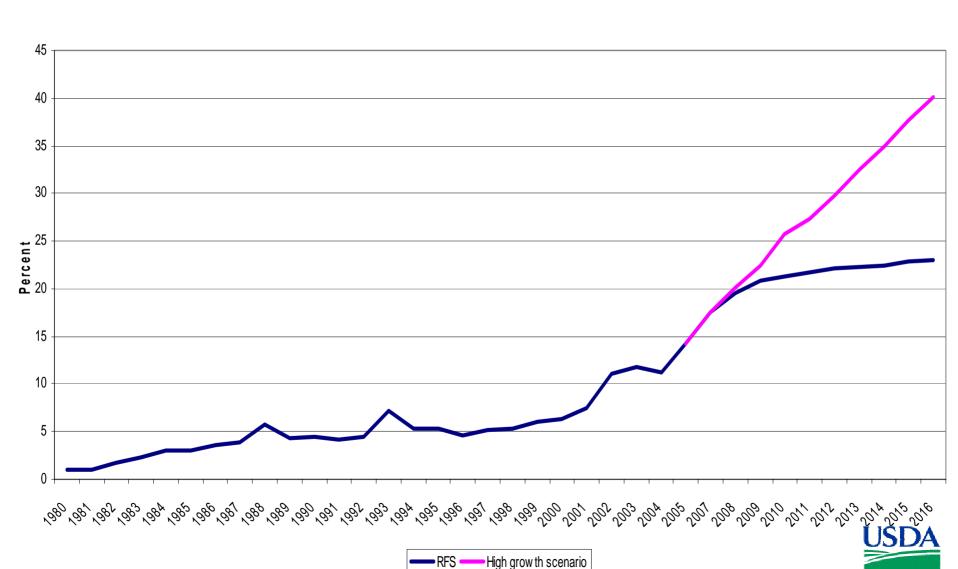
Corn Use, 2005



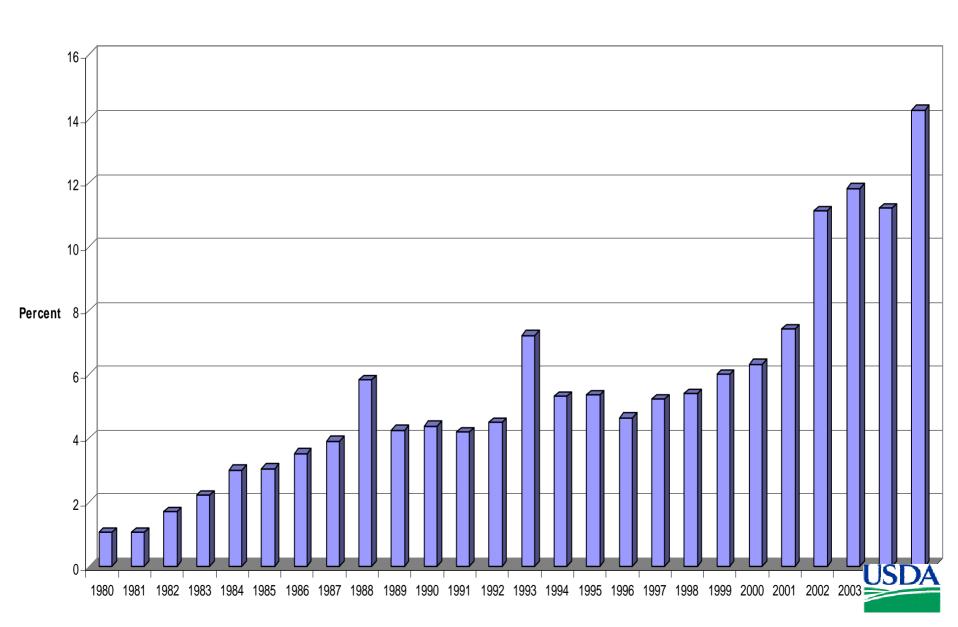
Historical and Projected Ethanol Use



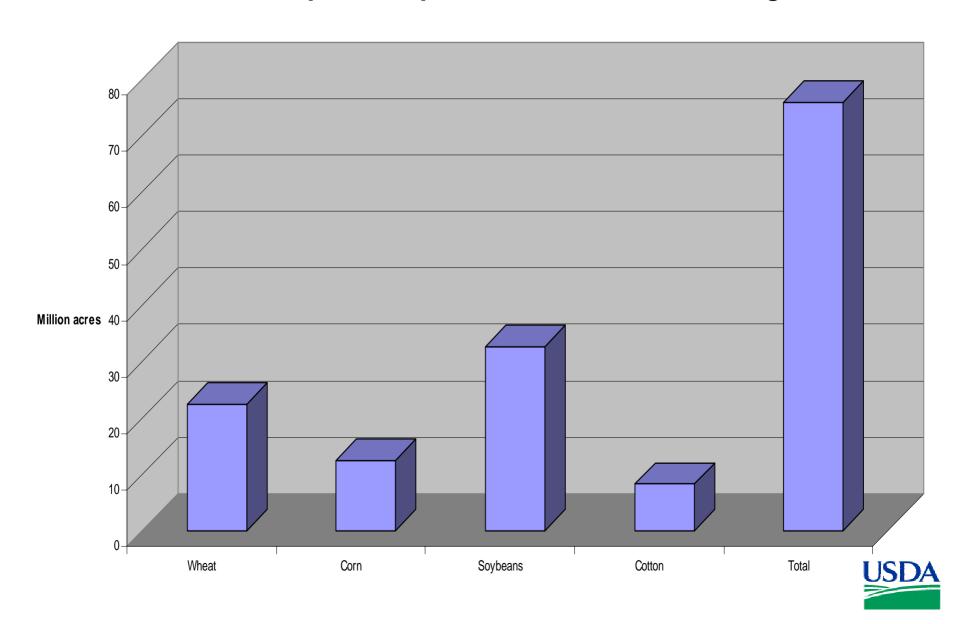
Historical and Projected Corn Use for Ethanol as % of Total Poduction



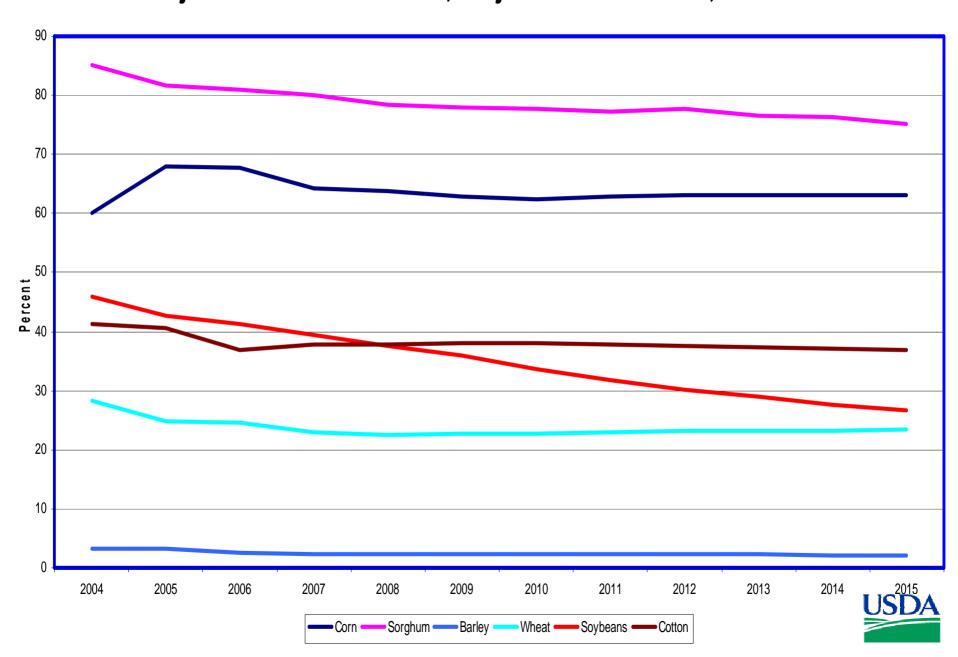
Corn Used in Ethanol as Share of Corn Production



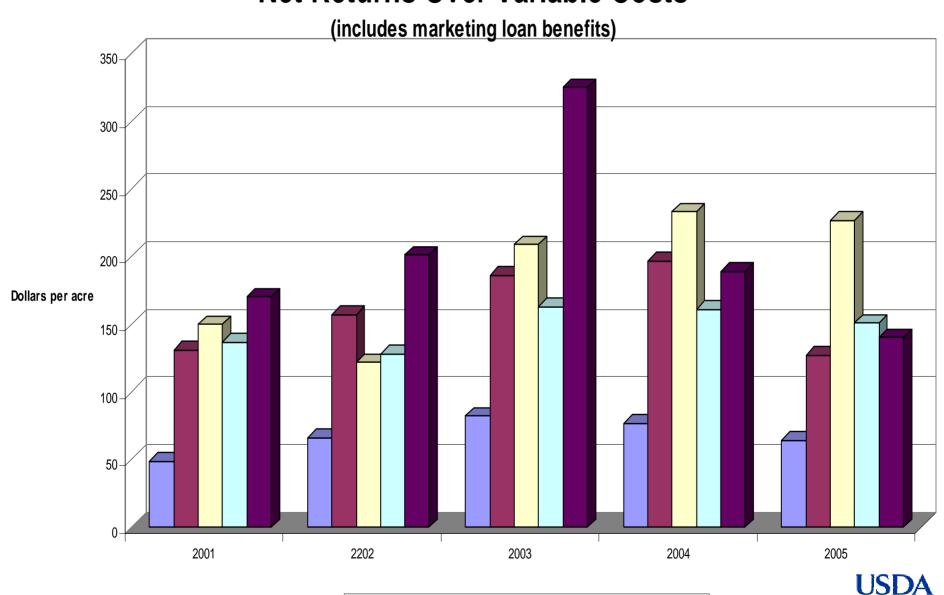
Acre of Cropland Exported 2001/02-05/06 Average



Project U.S. Trade Share, Major Commodities, 2004-2015



Net Returns Over Variable Costs



■ Wheat

■ Corn

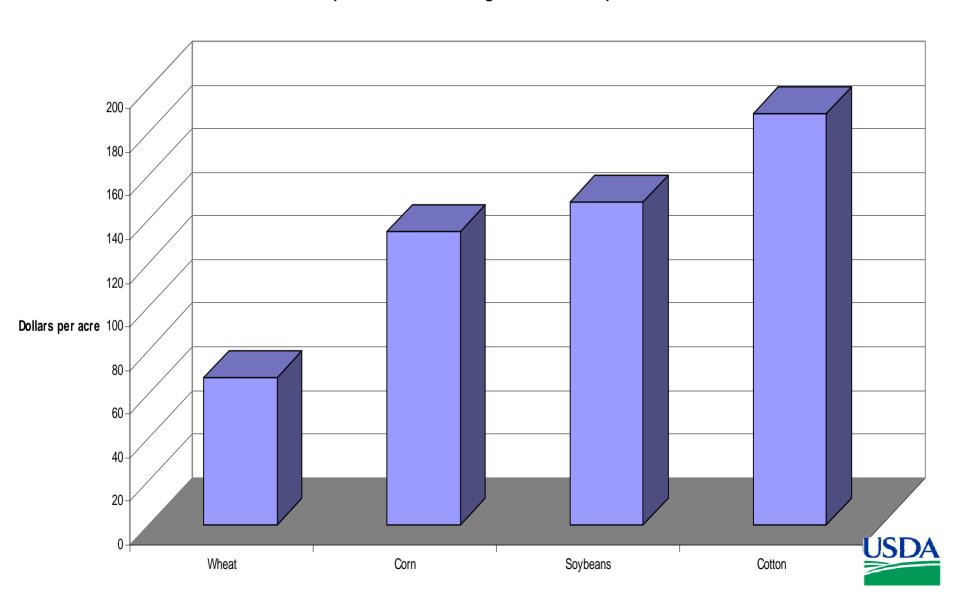
Cotton

■ Soybeans

■ Rice

Net Returns Over Variable Costs, 2001/02-05/06 Average

(includes marketing loan benefits)



World's Current Agricultural Problems

- Growing subsidy, increasing production incentives, and trade barriers
- Major R&DD breakthrough leading to excess production
- Exceptional production growth in developing countries adds pressure on production incentives
- Stagnated food demand in mature markets
- Aggressive competition in exports market



Agriculture Beyond Food

Food:

- Products differentiation
- Boutique commodities
- High-value products, organic food, and GM free food products

Nonfood:

 Biobased products, biofuels, solvents, adhesives, plastics, hydraulic fluid, pharmacutical, panels, foam, light weight cement, nutraceutical, etc.



Conclusions

- Currently, corn is the lowest feedstock for production of ethanol in the U.S.
- Corn use for production of ethanol will continue to increase
- Existing cropland and cropland idled by Government programs (CRP) could be used to grow corn and other feedstock for production of biofuels, biopwer and biobased products

