

Form 10-Q/September 30, 2023



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2023  
OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from (not applicable)  
Commission file number 1-6880

U.S. BANCORP

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

41-0255900  
(I.R.S. Employer  
Identification No.)

800 Nicollet Mall  
Minneapolis, Minnesota 55402  
(Address of principal executive offices, including zip code)

651-466-3000  
(Registrant's telephone number, including area code)

(not applicable)

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbols	Name of each exchange on which registered
Common Stock, \$0.01 par value per share	USB	New York Stock Exchange
Depository Shares (each representing 1/1000th interest in a share of Series A Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB P/A	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series D Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB P/H	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series K Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB P/P	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series L Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB P/Q	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series M Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB P/R	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series O Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB P/S	New York Stock Exchange
0.850% Medium-Term Notes, Series X (Senior), due June 7, 2024	USB-MB	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

YES ☒ NO ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

YES ☒ NO ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒  
Non-accelerated filer ☐

Accelerated filer ☐  
Smaller reporting company ☐  
Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES ☐ NO ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding as of October 31, 2023
Common Stock, \$0.01 Par Value	1,557,012,406 shares

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**“Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995.**

This quarterly report on Form 10-Q contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on the information available to, and assumptions and estimates made by, management as of the date hereof. These forward-looking statements cover, among other things, future economic conditions and the anticipated future revenue, expenses, financial condition, asset quality, capital and liquidity levels, plans, prospects and operations of U.S. Bancorp. Forward-looking statements often use words such as “anticipates,” “targets,” “expects,” “hopes,” “estimates,” “projects,” “forecasts,” “intends,” “plans,” “goals,” “believes,” “continue” and other similar expressions or future or conditional verbs such as “will,” “may,” “might,” “should,” “would” and “could.”

Forward-looking statements involve inherent risks and uncertainties that could cause actual results to differ materially from those set forth in forward-looking statements, including the following risks and uncertainties:

- Deterioration in general business and economic conditions or turbulence in domestic or global financial markets, which could adversely affect U.S. Bancorp’s revenues and the values of its assets and liabilities, reduce the availability of funding to certain financial institutions, lead to a tightening of credit, and increase stock price volatility;
- Turmoil and volatility in the financial services industry, including failures or rumors of failures of other depository institutions, which could affect the ability of depository institutions, including U.S. Bank National Association, to attract and retain depositors, and could affect the ability of financial services providers, including U.S. Bancorp, to borrow or raise capital;
- Increases in Federal Deposit Insurance Corporation (“FDIC”) assessments due to bank failures;
- Actions taken by governmental agencies to stabilize the financial system and the effectiveness of such actions;
- Changes to regulatory capital, liquidity and resolution-related requirements applicable to large banking organizations in response to recent developments affecting the banking sector;
- Changes to statutes, regulations, or regulatory policies or practices, including capital and liquidity requirements, and the enforcement and interpretation of such laws and regulations, and U.S. Bancorp’s ability to address or satisfy those requirements and other requirements or conditions imposed by regulatory entities;

- Changes in interest rates;
- Increases in unemployment rates;
- Deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans;
- Risks related to originating and selling mortgages, including repurchase and indemnity demands, and related to U.S. Bancorp's role as a loan servicer;
- Impacts of current, pending or future litigation and governmental proceedings;
- Increased competition from both banks and non-banks;
- Effects of climate change and related physical and transition risks;
- Changes in customer behavior and preferences and the ability to implement technological changes to respond to customer needs and meet competitive demands;
- Breaches in data security;
- Failures or disruptions in or breaches of U.S. Bancorp's operational, technology or security systems or infrastructure, or those of third parties;
- Failures to safeguard personal information;
- Impacts of pandemics, including the COVID-19 pandemic, natural disasters, terrorist activities, civil unrest, international hostilities and geopolitical events;
- Impacts of supply chain disruptions, rising inflation, slower growth or a recession;
- Failure to execute on strategic or operational plans;
- Effects of mergers and acquisitions and related integration;
- Effects of critical accounting policies and judgments;
- Effects of changes in or interpretations of tax laws and regulations;
- Management's ability to effectively manage credit risk, market risk, operational risk, compliance risk, strategic risk, interest rate risk, liquidity risk and reputation risk; and
- The risks and uncertainties more fully discussed in the section entitled "Risk Factors" of U.S. Bancorp's Form 10-K for the year ended December 31, 2022, and subsequent filings with the Securities and Exchange Commission.

In addition, U.S. Bancorp's acquisition of MUFG Union Bank, N.A. ("MUB") presents risks and uncertainties, including, among others: the risk that the cost savings, any revenue synergies and other anticipated benefits of the acquisition may not be realized or may take longer than anticipated to be realized; and the possibility that the combination of MUB with U.S. Bancorp, including the integration of MUB, may be more costly or difficult to complete than anticipated or have unanticipated adverse results.

In addition, factors other than these risks also could adversely affect U.S. Bancorp's results, and the reader should not consider these risks to be a complete set of all potential risks or uncertainties. Readers are cautioned not to place undue reliance on any forward-looking statements. Forward-looking statements speak only as of the date hereof, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.

**Table 1** Selected Financial Data

	Three Months Ended September 30			Nine Months Ended September 30		
	2023	2022	Percent Change	2023	2022	Percent Change
(Dollars and Shares in Millions, Except Per Share Data)						
<b>Condensed Income Statement</b>						
Net interest income	\$ 4,236	\$ 3,827	10.7%	\$ 13,205	\$ 10,435	27.3%
Taxable-equivalent adjustment (a)	32	30	6.7	100	85	16.3
Net interest income (taxable-equivalent basis) (b)	4,268	3,857	10.7	13,305	10,521	27.2
Noninterest income	2,764	2,469	11.9	7,997	7,413	7.8
Total net revenue	7,032	6,326	11.2	21,302	17,934	19.2
Noninterest expense	4,530	3,637	24.6	13,604	10,863	25.7
Provision for credit losses	515	382	42.3	1,763	785	124.7
Income before taxes	1,987	2,327	(14.6)	5,965	6,286	(5.1)
Income taxes and taxable-equivalent adjustment	463	511	(9.4)	1,368	1,375	(.7)
Net income	1,524	1,816	(16.1)	4,597	4,908	(6.3)
Net (income) loss attributable to noncontrolling interests	(1)	(6)	75.0	(15)	(8)	(87.5)
Net income attributable to U.S. Bancorp	\$ 1,523	\$ 1,812	(15.9)	\$ 4,582	\$ 4,900	(6.5)
Net income applicable to U.S. Bancorp common shareholders	\$ 1,412	\$ 1,718	(17.8)	\$ 4,285	\$ 4,648	(7.6)
<b>Per Common Share</b>						
Earnings per share	\$ .91	\$ 1.16	(21.6)%	\$ 2.79	\$ 3.13	(10.9)%
Diluted earnings per share	.91	1.16	(21.6)	2.79	3.13	(10.9)
Dividends declared per share	.48	—	—	1.44	1.40	2.9
Book value per share (c)	28.74	27.39	8.6	—	—	—
Market value per share	33.06	40.32	(18.0)	—	—	—
Average common shares outstanding	1,548	1,486	4.2	1,538	1,485	3.6
Average diluted common shares outstanding	1,549	1,486	4.2	1,538	1,485	3.6
<b>Financial Ratios</b>						
Return on average assets	91%	1,22%	—	92%	1,13%	—
Return on average common equity	11.9	15.8	—	12.3	14.1	—
Net interest margin (taxable-equivalent basis) (a)	2.81	2.83	—	2.94	2.62	—
Efficiency ratio (b)	64.4	57.5	—	63.8	60.7	—
Net charge-offs as a percent of average loans outstanding	.44	.19	—	.50	.20	—
<b>Average Balances</b>						
Loans	\$ 376,877	\$ 336,778	11.9%	\$384,112	\$324,731	18.3%
Loans held for sale	2,681	3,499	(23.9)	2,564	4,214	(39.2)
Investment securities (d)	163,236	164,851	(1.0)	163,051	176,267	(4.2)
Earning assets	605,245	541,666	11.7	608,891	536,131	13.6
Assets	663,999	588,764	12.8	667,481	582,067	14.7
Noninterest-bearing deposits	97,524	114,044	(14.5)	113,556	120,893	(6.1)
Deposits	512,297	456,769	12.2	506,633	455,829	11.1
Short-term borrowings	27,550	29,034	(5.1)	39,364	23,825	65.2
Long-term debt	43,826	31,614	37.8	42,251	32,055	32.7
Total U.S. Bancorp shareholders' equity	53,817	49,620	8.0	53,440	50,851	5.2
<b>Period End Balances</b>						
	September 30, 2023	December 31, 2022				
Loans	\$ 375,234	\$ 388,213	(3.3)%			
Investment securities	152,549	161,850	(5.6)			
Assets	668,039	674,805	(1.0)			
Deposits	518,358	524,976	(1.3)			
Long-term debt	43,074	39,829	8.1			
Total U.S. Bancorp shareholders' equity	53,113	50,766	4.6			
<b>Asset Quality</b>						
Nonperforming assets	\$ 1,310	\$ 1,016	28.9%			
Allowance for credit losses	7,790	7,404	5.2			
Allowance for credit losses as a percentage of period-end loans	2.08%	1.91%				
<b>Capital Ratios</b>						
Common equity tier 1 capital	9.7%	8.4%				
Tier 1 capital	11.2	9.8				
Total risk-based capital	13.4	11.9				
Leverage	7.9	7.9				
Total leverage exposure	6.4	6.4				
Tangible common equity to tangible assets (b)	5.0	4.5				
Tangible common equity to risk-weighted assets (b)	7.0	5.0				
Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the current expected credit losses methodology (b)	9.5	8.1				

(a) Not meaningful

(b) Based on a federal income tax rate of 21 percent for those assets and liabilities whose income or expense is not included for federal income tax purposes.

(c) See Non-GAAP Financial Measures beginning on page 37.

(d) Calculated as U.S. Bancorp common shareholders' equity divided by common shares outstanding at end of the period.

(e) Excludes unrealized gains and losses on available-for-sale investment securities and any premiums or discounts recorded related to the transfer of investment securities at fair value from available-for-sale to held-to-maturity.

Management's Discussion and Analysis

OVERVIEW

**Earnings Summary** U.S. Bancorp and its subsidiaries (the “Company”) reported net income attributable to U.S. Bancorp of \$1.5 billion for the third quarter of 2023, or \$0.91 per diluted common share, compared with \$1.8 billion, or \$1.16 per diluted common share, for the third quarter of 2022. Return on average assets and return on average common equity were 0.91 percent and 11.9 percent, respectively, for the third quarter of 2023, compared with 1.22 percent and 15.8 percent, respectively, for the third quarter of 2022. The results for the third quarter of 2023 included the impact of \$284 million of merger and integration-related charges associated with the acquisition of MUFG Union Bank, N.A. (“MUB”), which decreased diluted earnings per common share by \$0.14.

Total net revenue for the third quarter of 2023 was \$706 million (11.2 percent) higher than the third quarter of 2022, reflecting a 10.7 percent increase in net interest income and an 11.9 percent increase in noninterest income. The increase in net interest income from the third quarter of 2022 was primarily due to the impacts of rising interest rates on earning assets and the MUB acquisition. The increase in noninterest income reflected higher commercial products revenue, mortgage banking revenue, payment services revenue and trust and investment management fees.

Noninterest expense in the third quarter of 2023 was \$893 million (24.6 percent) higher than the third quarter of 2022, reflecting merger and integration charges and operating expenses related to the MUB acquisition, including core deposit intangible amortization expense, as well as increases in compensation and employee benefits expense to support business growth.

The provision for credit losses for the third quarter of 2023 of \$515 million was \$153 million (42.3 percent) higher than the third quarter of 2022, driven by normalizing credit losses and commercial real estate credit quality. Net charge-offs in the third quarter of 2023 were \$420 million, compared with \$162 million in the third quarter of 2022. Refer to “Corporate Risk Profile” for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

Net income attributable to U.S. Bancorp for the first nine months of 2023 was \$4.6 billion, or \$2.79 per diluted common share, compared with \$4.9 billion, or \$3.13 per diluted common share, for the first nine months of 2022. Return on average assets and return on average common equity were 0.92 percent and 12.3 percent, respectively, for the first nine months of 2023, compared with 1.13 percent and 14.1 percent, respectively, for the first nine months of 2022. The results for the first nine months of 2023 included the impact of \$838 million of merger and integration-related charges, \$343 million of provision for credit losses and an additional \$22 million of losses related to balance sheet repositioning and capital management actions. Combined, these items decreased diluted earnings per common share by \$0.53.

Total net revenue for the first nine months of 2023 was \$3.4 billion (19.2 percent) higher than the first nine months of 2022, reflecting a 27.3 percent increase in net interest income (27.2 percent on a taxable-equivalent basis) and a 7.9 percent increase in noninterest income. The increase in net interest income from the first nine months of 2022 was primarily due to the impacts of rising interest rates on earning assets and the MUB acquisition. The increase in noninterest income reflected higher commercial products revenue, trust and investment management fees and payment services revenue, partially offset by losses on securities.

Noninterest expense in the first nine months of 2023 was \$2.8 billion (25.7 percent) higher than the first nine months of 2022, reflecting merger and integration charges and operating expenses related to the MUB acquisition, including core deposit intangible amortization expense, as well as increases in compensation and employee benefits expense to support business growth.

The provision for credit losses for the first nine months of 2023 of \$1.8 billion was \$978 million higher than the first nine months of 2022, driven by the impacts of balance sheet repositioning and capital management actions, normalizing credit losses and increased economic uncertainty. Net charge-offs in the first nine months of 2023 were \$1.4 billion, compared with \$485 million in the first nine months of 2022. Refer to “Corporate Risk Profile” for further information on the provision for credit losses, net charge-offs, nonperforming assets and

other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

**MUFG Union Bank Acquisition** On December 1, 2022, the Company acquired MUB's core regional banking franchise from Mitsubishi UFJ Financial Group, Inc. ("MUFG"). Pursuant to the terms of the Share Purchase Agreement, the Company acquired all of the issued and outstanding shares of common stock of MUB for a purchase price consisting of \$5.5 billion in cash and approximately 44 million shares of the Company's common stock. The Company also received additional MUB cash of \$3.5 billion upon completion of the acquisition, which is required to be repaid to MUFG on or prior to the fifth anniversary date of the completion of the purchase. On August 3, 2023, the Company completed a debt/equity conversion with MUFG. As a result, the Company repaid \$936 million of its debt obligation from the proceeds of the issuance of 24 million shares of common stock of the Company to an affiliate of MUFG (the "Debt/Equity Conversion"). After the Debt/Equity Conversion, the Company had a remaining repayment obligation of \$2.6 billion. On May 26, 2023, the Company merged MUB into U.S. Bank National Association ("USBNA"), the Company's primary banking subsidiary. The Company's results for the third quarter and first nine months of 2023 reflect the full financial results of the acquired business.

#### STATEMENT OF INCOME ANALYSIS

**Net interest income** Net interest income, on a taxable-equivalent basis, was \$4.3 billion in the third quarter and \$13.4 billion in the first nine months of 2023, representing increases of \$411 million (10.7 percent) and \$2.9 billion (27.2 percent), respectively, compared with the same periods of 2022. The increases were primarily due to the impact of rising interest rates on earning assets and the acquisition of MUB. Average earning assets for the third quarter and first nine months of 2023 were \$63.6 billion (11.7 percent) and \$72.8 billion (13.6 percent) higher, respectively, than the same periods of 2022, reflecting increases in loans and interest-bearing deposits with banks, partially offset by a decrease in investment securities. The net interest margin, on a taxable-equivalent basis, in the third quarter and first nine months of 2023 was 2.81 percent and 2.94 percent, respectively, compared with 2.83 percent and 2.62 percent in the third quarter and first nine months of 2022, respectively. The decrease in net interest margin in the third quarter of 2023, compared with the third quarter of 2022, was primarily due to the impact of deposit mix and pricing, partially offset by the impact of higher rates on earning assets and the acquisition of MUB. The increase in net interest margin in the first nine months of 2023, compared with the same period of the 2022, was primarily due to the impact of higher rates on earning assets and the acquisition of MUB, partially offset by the impact of deposit mix and pricing. Refer to the "Consolidated Daily Average Balance Sheet and Related Yields and Rates" table for further information on net interest income.

Average total loans in the third quarter and first nine months of 2023 were \$40.1 billion (11.9 percent) and \$59.4 billion (18.3 percent) higher, respectively, than the same periods of 2022. The increases were driven by growth in the Company's legacy loan portfolio as well as balances from the MUB acquisition. Increases in residential mortgages, commercial real estate loans, commercial loans and credit card loans were partially offset by lower other retail loans. The increase in residential mortgages was driven by the impact related to the MUB acquisition, along with on-balance sheet loan activities and slower refinancing activity, partially offset by the impact of a sale of residential mortgages in the second quarter of 2023 as part of balance sheet repositioning and capital management actions. The increase in commercial loans was primarily due to higher utilization driven by working capital needs of corporate customers, slower payoffs given higher volatility in the capital markets, as well as core growth and the impact related to the MUB acquisition. The increase in commercial real estate loans was driven by the impact of the MUB acquisition, while the increase in credit cards loans was primarily driven by higher spend volume and lower payment rates. The decrease in other retail loans was driven by lower auto loans primarily due to balance sheet repositioning and capital management actions, along with lower installment loans and lower retail leasing balances, partially offset by higher home equity and second mortgages.

Average investment securities in the third quarter and first nine months of 2023 were \$1.6 billion (1.0 percent) and \$7.2 billion (4.2 percent) lower, respectively, than the same periods of 2022, driven by balance sheet repositioning and liquidity management in connection with the acquisition of MUB. The decrease from the prior year reflected sales of investment securities, partially offset by the impact of acquired MUB investment securities.

Average total deposits for the third quarter and first nine months of 2023 were \$55.5 billion (12.2 percent) and \$50.8 billion (11.1 percent) higher, respectively, than the same periods of 2022. Average total savings deposits for the third quarter and first nine months of 2023 were

**Table 2** Noninterest Income

	Three Months Ended			Nine Months Ended		
	September 30			September 30		
(Dollars in Millions)	2023	2022	Percent Change	2023	2022	Percent Change
Card revenue	\$ 412	\$ 391	5.4%	\$1,164	\$1,128	3.2%
Corporate payment products revenue	198	190	4.2	577	520	11.0
Merchant processing services	427	406	5.2	1,250	1,194	4.7
Trust and investment management fees	627	572	9.6	1,838	1,636	12.2
Service charges	334	317	5.4	982	984	(.2)
Commercial products revenue	354	285	24.2	1,046	841	24.4
Mortgage banking revenue	144	81	77.8	403	423	(4.7)
Investment products fees	70	56	25.0	206	177	16.4
Securities gains (losses), net	—	1	(20)	38	—	*
Other	198	170	16.5	530	470	12.8
Total noninterest income	\$2,794	\$2,469	13.1%	\$7,997	\$7,413	7.9%

\* Not meaningful

\$53.5 billion (17.5 percent) and \$42.7 billion (14.0 percent) higher, respectively, than the same periods of 2022, driven by increases in Wealth, Corporate, Commercial and Institutional Banking, and Consumer and Business Banking balances, including the impact of the MUB acquisition. Average time deposits for the third quarter and first nine months of 2023 were \$18.5 billion (51.2 percent) and \$15.4 billion (52.6 percent) higher, respectively, than the same periods of the prior year, mainly due to the acquisition of MUB and increases in Consumer and Business Banking balances, partially offset by decreases in Wealth, Corporate, Commercial and Institutional Banking balances. Changes in time deposits are primarily related to those deposits managed as an alternative to other funding sources, based largely on relative pricing and liquidity characteristics. Average noninterest-bearing deposits for the third quarter and first nine months of 2023 were \$16.5 billion (14.5 percent) and \$7.3 billion (6.1 percent) lower, respectively, than the same periods of 2022, driven by decreases in Wealth, Corporate, Commercial and Institutional Banking balances, partially offset by the impact of the MUB acquisition. Average noninterest-bearing deposits further decreased in the third quarter of 2023, compared with the third quarter of 2022, due to decreases in Consumer and Business Banking balances.

**Provision for Credit Losses** The provision for credit losses was \$515 million in the third quarter and \$1.8 billion in the first nine months of 2023, representing increases of \$153 million (42.3 percent) and \$978 million, respectively, from the same periods of 2022. The increases were driven by normalizing credit losses, commercial real estate credit quality and increased economic uncertainty. The provision for credit losses further increased in the first nine months of 2023, compared with the same period of the prior year, due to the impact of balance sheet repositioning and capital management actions taken in the second quarter of 2023. Net charge-offs increased \$258 million in the third quarter and \$957 million in the first nine months of 2023, compared with the same periods of 2022, reflecting higher charge-offs in most loan categories consistent with normalizing credit conditions and adverse conditions in commercial real estate. In addition, net charge-offs were higher in the first nine months of 2023, compared with the first nine months of the prior year, due to charge-offs related to balance sheet repositioning and capital management actions, along with charge-offs in the first quarter of 2023 related to the uncollectible amount of acquired loans, which were considered purchased credit deteriorated as of the date of the MUB acquisition. Refer to "Corporate Risk Profile" for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

**Noninterest Income** Noninterest income was \$2.8 billion in the third quarter and \$8.0 billion in the first nine months of 2023, representing increases of \$295 million (11.9 percent) and \$584 million (7.9 percent), respectively, compared with the same periods of 2022. The increases over the prior year reflected stronger commercial products revenue, trust and investment management fees, payment services revenue and other noninterest income. The increase in noninterest income in the first nine months of 2023, compared with the same period of the prior year, was partially offset by losses on the sale of securities. Commercial products revenue increased primarily due to higher trading revenue, commercial loan fees, corporate bond fees and the acquisition of MUB. Trust and investment management fees increased primarily due to the acquisition of MUB and core business growth. Payment services revenue increased due to higher card revenue driven by higher spend volume and favorable rates, and increased merchant processing



**Table 3 Noninterest Expense**

	Three Months Ended			Nine Months Ended		
	September 30		Percent	September 30		Percent
(Dollars in Millions)	2023	2022	Change	2023	2022	Change
Compensation and employee benefits	\$2,615	\$2,260	15.7%	\$ 7,967	\$ 6,755	17.9%
Net occupancy and equipment	313	272	15.1	950	806	17.9
Professional services	127	131	(3.1)	402	356	12.9
Marketing and business development	176	129	36.7	420	312	34.6
Technology and communications	511	427	19.7	1,536	1,267	21.2
Other intangibles	161	43	*	480	130	*
Other	343	336	2.1	1,121	998	12.3
Total before merger and integration charges	4,246	3,595	18.1	12,816	10,624	20.6
Merger and integration charges	284	42	—	838	235	—
Total noninterest expense	\$4,530	\$3,637	24.6%	\$13,654	\$10,863	25.7%
Efficiency ratio (a)	64.4%	67.6%	—	63.8%	60.7%	—

\* Not meaningful

(a) See Non-GAAP Financial Measures beginning on page 32.

services revenue and corporate payment products revenue due to higher spend volume. Noninterest income further increased in the third quarter of 2023, compared with the third quarter of 2022, mainly due to higher mortgage banking revenue driven by higher gain on sale margins and increases in mortgage servicing rights ("MSRs") valuations, net of hedging activities.

**Noninterest Expense** Noninterest expense was \$4.5 billion in the third quarter and \$13.7 billion in the first nine months of 2023, representing increases of \$893 million (24.6 percent) and \$2.8 billion (25.7 percent), respectively, over the same periods of 2022. The increases from the prior year reflected the impact of merger and integration charges, as well as operating expenses related to the MUB acquisition, higher compensation and employee benefits expense and higher other intangibles expense. Compensation and employee benefits expense increased primarily due to MUB expense as well as merit increases and hiring to support business growth. Other intangibles expense increased primarily due to the core deposit intangible created as a result of the MUB acquisition.

On May 11, 2023, the FDIC released a proposed rule that would impose special assessments to recover the losses to the deposit insurance fund resulting from the recent failures of other banking institutions. The Company expects the special assessments would be tax deductible. Although the proposal could change and the timing of accounting recognition is still under consideration, if the final rule is issued as proposed, the Company estimates it would recognize additional noninterest expense of approximately \$650 million (\$500 million net-of-tax), representing a potential 10 basis point reduction in the Company's common equity tier 1 capital ratio, upon finalization of the rule.

**Income Tax Expense** The provision for income taxes was \$431 million (an effective rate of 22.0 percent) for the third quarter and \$1.3 billion (an effective rate of 21.6 percent) for the first nine months of 2023, compared with \$481 million (an effective rate of 20.9 percent) and \$1.3 billion (an effective rate of 20.8 percent) for the same periods of 2022, respectively. For further information on income taxes, refer to Note 12 of the Notes to Consolidated Financial Statements.

#### BALANCE SHEET ANALYSIS

**Loans** The Company's loan portfolio was \$375.2 billion at September 30, 2023, compared with \$388.2 billion at December 31, 2022, a decrease of \$13.0 billion (3.3 percent). The decrease was driven by lower other retail loans, commercial loans, commercial real estate loans and residential mortgages, partially offset by higher credit card loans.

Other retail loans decreased \$9.2 billion (16.8 percent) at September 30, 2023, compared with December 31, 2022, primarily due to decreases in auto loans and retail leasing balances. The decrease in auto loans was primarily driven by a sale of indirect auto loans as part of balance sheet repositioning and capital management actions taken in the second quarter of 2023.

Commercial loans decreased \$2.4 billion (1.7 percent) at September 30, 2023, compared with December 31, 2022, primarily due to decreased demand as corporate customers accessed the capital markets.

Commercial real estate loans decreased \$1.4 billion (2.4 percent) at September 30, 2023, compared with December 31, 2022, primarily due to payoffs exceeding a reduced level of new originations.

Residential mortgages held in the loan portfolio decreased \$790 million (0.7 percent) at September 30, 2023, compared with December 31, 2022, driven by a sale of residential mortgages in the second quarter of 2023 as part of balance sheet repositioning and capital management actions, partially offset by originations.

Residential mortgages originated and placed in the Company's loan portfolio include jumbo mortgages and branch-originated first lien home equity loans to borrowers with high credit quality.

Credit card loans increased \$785 million (3.0 percent) at September 30, 2023, compared with December 31, 2022, primarily driven by higher spend volume and lower payment rates.

The Company generally retains portfolio loans through maturity; however, the Company's intent may change over time based upon various factors such as ongoing asset/liability management activities, assessment of product profitability, credit risk, liquidity needs, and capital implications. If the Company's intent or ability to hold an existing portfolio loan changes, it is transferred to loans held for sale.

**Loans Held for Sale** Loans held for sale, consisting primarily of residential mortgages to be sold in the secondary market, were \$2.3 billion at September 30, 2023, compared with \$2.2 billion at December 31, 2022. The increase in loans held for sale was principally due to a higher level of mortgage loan closings in the third quarter of 2023, compared with the fourth quarter of 2022. Almost all of the residential mortgage loans the Company originates or purchases for sale follow guidelines that allow the loans to be sold into existing, highly liquid secondary markets, in particular in government agency transactions and to government-sponsored enterprises ("GSEs").

**Investment Securities** Investment securities totaled \$152.5 billion at September 30, 2023, compared with \$161.7 billion at December 31, 2022. The \$9.1 billion (5.6 percent) decrease was primarily due to \$7.9 billion of net investment sales and maturities along with a \$1.0 billion unfavorable change in net unrealized gains (losses) on available-for-sale investment securities.

The Company's available-for-sale investment securities are carried at fair value with changes in fair value reflected in other comprehensive income (loss) unless a portion of a security's unrealized loss is related to credit and an allowance for credit losses is necessary. At September 30, 2023, the Company's net unrealized losses on available-for-sale investment securities were \$9.5 billion (\$7.1 billion net-of-tax), compared with \$8.5 billion (\$6.4 billion net-of-tax) at December 31, 2022. The unfavorable change in net unrealized gains (losses) was primarily due to decreases in the fair value of mortgage-backed and state and political securities as a result of changes in interest rates. Gross unrealized losses on available-for-sale investment securities totaled \$9.6 billion at September 30, 2023, compared with \$8.6 billion at December 31, 2022. When evaluating credit losses, the Company considers various factors such as the nature of the investment security, the credit ratings or financial condition of the issuer, the extent of the unrealized loss, expected cash flows of the underlying collateral, the existence of any government or agency guarantees, and market conditions. At September 30, 2023, the Company had no plans to sell securities with unrealized losses, and believed it is more likely than not that it would not be required to sell such securities before recovery of their amortized cost.

**Table 4 Investment Securities**

	September 30, 2023				December 31, 2022			
	Amortized Cost	Fair Value	Weighted-Average Maturity in Years	Weighted-Average Yield (a)	Amortized Cost	Fair Value	Weighted-Average Maturity in Years	Weighted-Average Yield (a)
<b>(Dollars in Millions)</b>								
<b>Held-to-maturity</b>								
U.S. Treasury and agencies	\$ 1,345	\$ 1,283	2.5	2.85%	\$ 1,344	\$ 1,293	3.3	2.85%
Mortgage-backed securities (a)	83,997	89,076	9.5	2.19	87,996	76,581	8.3	2.17
Total held-to-maturity	\$ 85,342	\$ 90,359	9.4	2.20%	\$ 89,340	\$ 77,874	9.2	2.18%
<b>Available-for-sale</b>								
U.S. Treasury and agencies	\$ 21,286	\$ 18,707	6.1	2.89%	\$ 24,801	\$ 22,033	7.1	2.43%
Mortgage-backed securities (a)	37,609	32,562	6.7	3.07	40,803	36,423	6.6	2.83
Asset-backed securities (a)	6,923	6,868	1.6	5.20	4,356	4,323	1.3	4.59
Obligations of state and political subdivisions (b) (c)	11,028	9,066	14.9	3.77	11,484	10,125	13.6	3.76
Other	4	4	1.7	1.89	6	6	1	1.99
Total available-for-sale (d)	\$ 76,850	\$ 67,707	7.3	3.26%	\$ 81,450	\$ 72,910	7.4	2.94%

(a) Information related to asset and mortgage-backed securities included above is presented based upon weighted-average maturities that take into account anticipated future prepayments.

(b) Information related to obligations of state and political subdivisions is presented based upon yield to first optional call date if the security is purchased at a premium, and yield to maturity if the security is purchased at par or at a discount.

(c) Maturity calculations for obligations of state and political subdivisions are based on the first optional call date for securities with a fair value above par and the contractual maturity date for securities with a fair value equal to or below par.

(d) Amortized cost excludes portfolio level basis adjustments of \$195 million at September 30, 2023.

(e) Weighted average yields for obligations of state and political subdivisions are presented on a fully-taxable equivalent basis based on a federal income tax rate of 21 percent. Yields on investment securities are computed based on amortized cost balances, excluding any premiums or discounts recorded related to the transfer of investment securities at fair value from available-for-sale to held-to-maturity.

Refer to Notes 4 and 15 in the Notes to Consolidated Financial Statements for further information on investment securities.

**Deposits** Total deposits were \$518.4 billion at September 30, 2023, compared with \$525.0 billion at December 31, 2022. The \$6.6 billion (1.3 percent) decrease in total deposits reflected a decrease in noninterest-bearing deposits, partially offset by increases in time deposits and total savings deposits. Noninterest-bearing deposits decreased \$39.7 billion (28.8 percent) at September 30, 2023, compared with December 31, 2022, primarily due to lower Wealth, Corporate, Commercial and Institutional Banking, and Consumer and Business Banking balances. The decrease in noninterest-bearing deposits was driven by a product change for certain MUB retail checking accounts into interest checking accounts at conversion to create a better customer experience, as well as pricing pressures from rising interest rates. Time deposits increased \$20.6 billion (62.5 percent) at September 30, 2023, compared with December 31, 2022, driven by higher Consumer and Business Banking balances, partially offset by lower Wealth, Corporate, Commercial and Institutional Banking balances. Changes in time deposits are primarily related to those deposits managed as an alternative to other funding sources, based largely on relative pricing and liquidity characteristics. Money market deposit balances increased \$41.7 billion (28.2 percent), primarily due to higher Consumer and Business Banking, and Wealth, Corporate, Commercial and Institutional Banking balances. Savings account balances decreased \$24.7 billion (34.4 percent), driven by lower Consumer and Business Banking, and Wealth, Corporate, Commercial and Institutional Banking balances. Interest checking balances decreased \$4.5 billion (3.4 percent), primarily due to lower Wealth, Corporate, Commercial and Institutional Banking balances.

**Borrowings** The Company utilizes both short-term and long-term borrowings as part of its asset/liability management and funding strategies. Short-term borrowings, which include federal funds purchased, commercial paper, repurchase agreements, borrowings secured by high-grade assets and other short-term borrowings, were \$21.9 billion at September 30, 2023, compared with \$31.2 billion at December 31, 2022. The \$9.3 billion (29.8 percent) decrease in short-term borrowings was primarily due to decreases in short-term Federal Home Loan Bank ("FHLB") advances. Long-term debt was \$43.1 billion at September 30, 2023, compared with \$39.8 billion at December 31, 2022. The \$3.2 billion (8.1 percent) increase was primarily due to \$7.2 billion of medium-term note issuances, partially offset by \$2.8 billion of bank note repayments and maturities and a \$936 million repayment of the Company's debt obligation to MUFG. Refer to the "Liquidity Risk Management" section for discussion of liquidity management of the Company.

#### CORPORATE RISK PROFILE

**Overview** Managing risks is an essential part of successfully operating a financial services company. The Company's Board of Directors has approved a risk management framework which establishes governance and risk management requirements for all risk-taking activities. This framework includes Company and business line risk appetite statements which set boundaries for the types and amount of risk that may be undertaken in pursuing business objectives and initiatives. The Board of Directors, primarily through its Risk Management Committee, oversees performance relative to the risk management framework, risk appetite statements, and other policy requirements.

The Executive Risk Committee ("ERC"), which is chaired by the Chief Risk Officer and includes the Chief Executive Officer and other members of the executive management team, oversees execution against the risk management framework and risk appetite statements. The ERC focuses on current and emerging risks, including strategic and reputation risks, by directing timely and comprehensive actions. Senior operating committees have also been established, each responsible for overseeing a specified category of risk.

Upon closing of the MUB acquisition, the Company's risk management framework applied to the legal entities acquired from MUFG, including MUB, up until its merger into USBNA. Updates were made to align the acquired entities with the Company's risk appetite and connect the elements of their respective risk governance and reporting into the Company's existing risk management framework. Upon completing the merger of MUB into USBNA, which occurred on May 26, 2023, the MUB risk governance and reporting framework is no longer applicable.

The Company's most prominent risk exposures are credit, interest rate, market, liquidity, operational, compliance, strategic, and reputation. Credit risk is the risk of loss associated with a change in the credit profile or the failure of a borrower or counterparty to meet its contractual obligations. Interest rate risk is the current or prospective risk to earnings and capital, or market valuations, arising from the impact of changes in interest rates. Market risk arises from fluctuations in interest rates, foreign exchange rates, and security prices that may result in changes in the values of financial

instruments, such as trading and available-for-sale securities, mortgage loans held for sale ("MLHFS"), MSRs and derivatives that are accounted for on a fair value basis. Liquidity risk is the risk that financial condition or overall safety and soundness is adversely affected by the Company's inability, or perceived inability, to meet its cash flow obligations in a timely and complete manner in either normal or stressed conditions. Operational risk is the risk to current or projected financial condition and resilience arising from inadequate or failed internal processes or systems, people (including human errors or misconduct), or adverse external events, including the risk of loss resulting from breaches in data security. Operational risk can also include the risk of loss due to failures by third parties with which the Company does business. Compliance risk is the risk that the Company may suffer legal or regulatory sanctions, financial losses, and reputational damage if it fails to adhere to compliance requirements and the Company's compliance policies. Strategic risk is the risk to current or projected financial condition and resilience arising from adverse business decisions, poor implementation of business decisions, or lack of responsiveness to changes in the banking industry and operating environment. Reputation risk is the risk to current or anticipated earnings, capital, or franchise or enterprise value arising from negative public opinion. This risk may impair the Company's competitiveness by affecting its ability to establish new relationships or services, or continue serving existing relationships. In addition to the risks identified above, other risk factors exist that may impact the Company. Refer to "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for a detailed discussion of these factors.

The Company's Board and management-level governance committees are supported by a "three lines of defense" model for establishing effective checks and balances. The first line of defense, the business lines, manages risks in conformity with established limits and policy requirements. In turn, business line leaders and their risk officers establish programs to ensure conformity with these limits and policy requirements. The second line of defense, which includes the Chief Risk Officer's organization as well as policy and oversight activities of corporate support functions, translates risk appetite and strategy into actionable risk limits and policies. The second line of defense monitors first line of defense conformity with limits and policies and provides reporting and escalation of emerging risks and other concerns to senior management and the Risk Management Committee of the Board of Directors. The third line of defense, internal audit, is responsible for providing the Audit Committee of the Board of Directors and senior management with independent assessment and assurance regarding the effectiveness of the Company's governance, risk management and control processes.

Management regularly provides reports to the Risk Management Committee of the Board of Directors. The Risk Management Committee discusses with management the Company's risk management performance and provides a summary of key risks to the entire Board of Directors, covering the status of existing matters, areas of potential future concern and specific information on certain types of loss events. The Risk Management Committee considers quarterly reports by management assessing the Company's performance relative to the risk appetite statements and the associated risk limits, including:

- Macroeconomic environment and other qualitative considerations, such as regulatory and compliance changes, litigation developments, geopolitical events, and technology and cybersecurity;
- Credit measures, including adversely rated and nonperforming loans, leveraged transactions, credit concentrations and lending limits;
- Interest rate and market risk, including market value and net income simulation, and trading-related Value at Risk ("VaR");
- Liquidity risk, including funding projections under various stressed scenarios;
- Operational and compliance risk, including losses stemming from events such as fraud, processing errors, control breaches, breaches in data security or adverse business decisions, as well as reporting on technology performance, and various legal and regulatory compliance measures;
- Capital ratios and projections, including regulatory measures and stressed scenarios; and
- Strategic and reputation risk considerations, impacts and responses.

**Credit Risk Management** The Company's strategy for credit risk management includes well-defined, centralized credit policies, uniform underwriting criteria, and ongoing risk monitoring and review processes for all commercial and consumer credit exposures. The strategy also emphasizes diversification on a geographic, industry and customer level, regular credit examinations and management reviews of loans exhibiting deterioration of credit quality. In evaluating its credit risk, the Company considers changes, if any, in underwriting activities, the loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), collateral values, trends in loan performance and macroeconomic factors, such as changes in unemployment rates, gross domestic product

levels, inflation, interest rates and consumer bankruptcy filings. The Risk Management Committee oversees the Company's credit risk management process.

In addition, credit quality ratings, as defined by the Company, are an important part of the Company's overall credit risk management and evaluation of its allowance for credit losses. Loans with a pass rating represent those loans not classified on the Company's rating scale for problem credits, as minimal credit risk has been identified. Loans with a special mention or classified rating, including consumer lending and small business loans that are 90 days or more past due and still accruing, nonaccrual loans and loans in a junior lien position that are current but are behind a first lien position on nonaccrual, encompass all loans held by the Company that it considers to have a potential or well-defined weakness that may put full collection of contractual cash flows at risk. The Company's internal credit quality ratings for consumer loans are primarily based on delinquency and nonperforming status, except for a limited population of larger loans within those portfolios that are individually evaluated. For this limited population, the determination of the internal credit quality rating may also consider collateral value and customer cash flows. Refer to Note 5 in the Notes to Consolidated Financial Statements for further discussion of the Company's loan portfolios including internal credit quality ratings. In addition, refer to "Management's Discussion and Analysis — Credit Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for a more detailed discussion on credit risk management processes.

The Company manages its credit risk, in part, through diversification of its loan portfolio which is achieved through limit setting by product type criteria, such as industry, and identification of credit concentrations. The Company categorizes its loan portfolio into two segments, which is the level at which it develops and documents a systematic methodology to determine the allowance for credit losses. The Company's two loan portfolio segments are commercial lending and consumer lending.

The commercial lending segment includes loans and leases made to small business, middle market, large corporate, commercial real estate, financial institution, non-profit and public sector customers. Key risk characteristics relevant to commercial lending segment loans include the industry and geography of the borrower's business, purpose of the loan, repayment source, borrower's debt capacity and financial flexibility, loan covenants, and nature of pledged collateral, if any, as well as macroeconomic factors such as unemployment rates, gross domestic product levels, corporate bond spreads and long-term interest rates. These risk characteristics, among others, are considered in determining estimates about the likelihood of default by the borrowers and the severity of loss in the event of default. The Company considers these risk characteristics in assigning internal risk ratings to, or forecasting losses on, these loans, which are the significant factors in determining the allowance for credit losses for loans in the commercial lending segment.

The consumer lending segment represents loans and leases made to consumer customers, including residential mortgages, credit card loans, and other retail loans such as revolving consumer lines, auto loans and leases, home equity loans and lines, and student loans, a run-off portfolio. Home equity or second mortgage loans are junior lien closed-end accounts fully disbursed at origination. These loans typically are fixed rate loans, secured by residential real estate, with a 10- or 15-year fixed payment amortization schedule. Home equity lines are revolving accounts giving the borrower the ability to draw and repay balances repeatedly, up to a maximum commitment, and are secured by residential real estate. These include accounts in either a first or junior lien position. Typical terms on home equity lines in the portfolio are variable rates benchmarked to the prime rate, with a 10-year draw period during which a minimum payment is equivalent to the monthly interest, followed by a 20-year amortization period, respectively. At September 30, 2023, substantially all of the Company's home equity lines were in the draw period. Key risk characteristics relevant to consumer lending segment loans primarily relate to the borrowers' capacity and willingness to repay and include unemployment rates, consumer bankruptcy filings and other macroeconomic factors, customer payment history and credit scores, and in some cases, updated loan-to-value ("LTV") information reflecting current market conditions on real estate-based loans. These and other risk characteristics are reflected in forecasts of delinquency levels, bankruptcies and losses which are the primary factors in determining the allowance for credit losses for the consumer lending segment.

The Company further disaggregates its loan portfolio segments into various classes based on their underlying risk characteristics. The two classes within the commercial lending segment are commercial loans and commercial real estate loans. The three classes within the consumer lending segment are residential mortgages, credit card loans and other retail loans.

The Company's consumer lending segment utilizes several distinct business processes and channels to originate consumer credit, including traditional branch

lending, mobile and on-line banking, indirect lending, alliance partnerships and correspondent banks. Each distinct underwriting and origination activity manages unique credit risk characteristics and prices its loan production commensurate with the differing risk profiles.

Residential mortgage originations are generally limited to prime borrowers and are performed through the Company's branches, loan production offices, mobile and on-line services, and a wholesale network of originators. The Company may retain residential mortgage loans it originates on its balance sheet or sell the loans into the secondary market while retaining the servicing rights and customer relationships. Utilizing the secondary markets enables the Company to effectively reduce its credit and other asset/liability risks. For residential mortgages that are retained in the Company's portfolio and for home equity and second mortgages, credit risk is managed by adherence to LTV and borrower credit criteria during the underwriting process.

The Company estimates updated LTV information on its outstanding residential mortgages quarterly, based on a method that combines automated valuation model updates and relevant home price indices. LTV is the ratio of the loan's outstanding principal balance to the current estimate of property value. For home equity and second mortgages, combined loan-to-value ("CLTV") is the combination of the first mortgage original principal balance and the second lien outstanding principal balance, relative to the current estimate of property value. Certain loans do not have an LTV or CLTV, primarily due to lack of availability of relevant automated valuation model and/or home price indices values, or lack of necessary valuation data on acquired loans.

The following tables provide summary information of residential mortgages and home equity and second mortgages by LTV at September 30, 2023:

Residential Mortgages (Dollars in Millions)	Interest Only	Amortizing	Total	Percent of Total
<b>Loan-to-Value</b>				
Less than or equal to 80%	\$ 13,974	\$ 86,231	\$ 100,205	87.1%
Over 80% through 90%	210	6,264	6,474	5.6
Over 90% through 100%	12	931	943	.8
Over 100%	13	528	541	.5
No LTV available	1	12	13	—
Loans purchased from GNMA mortgage pools (a)	—	6,879	6,879	6.0
<b>Total</b>	<b>\$ 14,210</b>	<b>\$ 100,845</b>	<b>\$ 115,055</b>	<b>100.0%</b>

(a) Represents loans purchased and loans that could be purchased from Government National Mortgage Association ("GNMA") mortgage pools under delinquent loan repurchase options whose payments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

Home Equity and Second Mortgages (Dollars in Millions)	Lines	Loans	Total	Percent of Total
<b>Loan-to-Value / Combined Loan-to-Value</b>				
Less than or equal to 80%	\$ 10,461	\$ 1,787	\$ 12,248	95.1%
Over 80% through 90%	411	73	484	3.8
Over 90% through 100%	54	14	68	.5
Over 100%	40	6	46	.4
No LTV/CLTV available	32	1	33	.2
<b>Total</b>	<b>\$ 10,998</b>	<b>\$ 1,881</b>	<b>\$ 12,879</b>	<b>100.0%</b>

Home equity and second mortgages were \$12.9 billion at September 30, 2023 and December 31, 2022, and included \$2.7 billion of home equity lines in a first lien position and \$10.2 billion of home equity and second mortgage loans and lines in a junior lien position. Loans and lines in a junior lien position at September 30, 2023, included approximately \$3.1 billion of loans and lines for which the Company also serviced the related first lien loan, and approximately \$7.1 billion where the Company did not service the related first lien loan. The Company was able to determine the status of the related first liens using information the Company has as the servicer of the first lien or information reported on customer credit bureau files. The Company also evaluates other indicators of credit risk for these junior lien loans and lines including delinquency, estimated average CLTV ratios and updated weighted-average credit scores in making its assessment of credit risk, related loss estimates and determining the allowance for credit losses.

The following table provides a summary of delinquency statistics and other credit quality indicators for the Company's junior lien positions at September 30, 2023:

(Dollars in Millions)	Junior Liens Behind		Total
	Company Owned or Serviced First Lien	Third Party First Lien	
<b>Total</b>	<b>\$ 3,054</b>	<b>\$ 7,121</b>	<b>\$10,175</b>
Percent 30 – 89 days past due	52%	42%	45%
Percent 90 days or more past due	59%	58%	57%
Weighted-average CLTV	71%	68%	69%
Weighted-average credit score	784	785	785

See the "Analysis and Determination of the Allowance for Credit Losses" section for additional information on how the Company determines the allowance for credit losses for loans in a junior lien position.

Credit card and other retail loans are diversified across customer segments and geographies. Diversification in the credit card portfolio is achieved with broad customer relationship distribution through the Company's and financial institution partners' branches, retail and affinity partners, and digital channels.

The following table provides a summary of the Company's credit card loan balances disaggregated based upon updated credit score at September 30, 2023:

	Percent of Total (a)
Credit score > 660	86%
Credit score < 660	14
No credit score	—

(a) Credit score distribution excludes loans serviced by others.

**Loan Delinquencies** Trends in delinquency ratios are an indicator, among other considerations, of credit risk within the Company's loan portfolios. The entire balance of a loan account is considered delinquent if the minimum payment contractually required to be made is not received by the date specified on the billing statement. Delinquent loans purchased and loans that could be purchased from GNMA mortgage pools under delinquent loan repurchase options, whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs, are excluded from delinquency statistics.

Accruing loans 90 days or more past due totaled \$569 million at September 30, 2023, compared with \$491 million at December 31, 2022. Accruing loans 90 days or more past due are not included in nonperforming assets and continue to accrue interest because they are adequately secured by collateral, are in the process of collection and are reasonably expected to result in repayment or restoration to current status, or are managed in homogeneous portfolios with specified charge-off timeframes adhering to regulatory guidelines. The ratio of accruing loans 90 days or more past due to total loans was 0.15 percent at September 30, 2023, compared with 0.13 percent at December 31, 2022.

**Table 6** Delinquent Loan Ratios as a Percent of Ending Loan Balances

	September 30, 2023	December 31, 2022
90 days or more past due		
<b>Commercial</b>	.05%	.07%
Commercial	—	—
Lease financing	—	—
Total commercial	.05	.07
<b>Commercial Real Estate</b>		
Commercial mortgages	—	—
Construction and development	.01	.03
Total commercial real estate	—	.01
<b>Residential Mortgages (a)</b>	.11	.08
<b>Credit Card</b>	1.17	.88
<b>Other Retail</b>		
Retail leasing	.05	.04
Home equity and second mortgages	.25	.28
Other	.09	.08
Total other retail	.19	.12
Total loans	15%	13%

  

	September 30, 2023	December 31, 2022
90 days or more past due and nonperforming loans		
Commercial	24%	19%
Commercial real estate	1.33	.62
Residential mortgages (a)	.25	.36
Credit card	1.17	.88
Other retail	.41	.37
Total loans	49%	30%

(a) Delinquent loan ratios exclude \$2.0 billion at September 30, 2023, and \$2.2 billion at December 31, 2022, of loans purchased and loans that could be purchased from GNMA mortgage pools under delinquent loan repurchase options whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. Including these loans, the ratio of residential mortgages 90 days or more past due and nonperforming to total residential mortgages was 2.00 percent at September 30, 2023, and 2.38 percent at December 31, 2022.

The following table provides summary delinquency information for residential mortgages, credit card and other retail loans included in the consumer lending segment:

(Dollars in Millions)	Amount		As a Percent of Ending Loan Balances	
	September 30, 2022	December 31, 2022	September 30, 2021	December 31, 2022
<b>Residential Mortgages (a)</b>				
30-89 days	\$ 131	\$ 201	.11%	.17%
90 days or more	122	95	.11	.08
Nonperforming	161	325	.14	.28
Total	\$ 414	\$ 621	.36	.54
<b>Credit Card</b>				
30-89 days	\$ 365	\$ 283	1.35	1.08
90 days or more	316	231	1.17	.88
Nonperforming	—	1	—	—
Total	\$ 681	\$ 515	2.51	1.96
<b>Other Retail</b>				
<b>Retail Leasing</b>				
30-89 days	\$ 22	\$ 27	.52	.49
90 days or more	2	2	.05	.04
Nonperforming	8	8	.19	.14
Total	\$ 32	\$ 37	.75	.67
<b>Home Equity and Second Mortgages</b>				
30-89 days	\$ 65	\$ 65	.50	.51
90 days or more	32	38	.25	.28
Nonperforming	104	110	.81	.86
Total	\$ 201	\$ 211	1.56	1.64
<b>Other (b)</b>				
30-89 days	\$ 167	\$ 217	.59	.59
90 days or more	26	29	.09	.08
Nonperforming	17	21	.06	.06
Total	\$ 210	\$ 266	.74	.73

(a) Excludes \$586 million of loans 30-89 days past due and \$2.0 billion of loans 90 days or more past due at September 30, 2021, purchased and that could be purchased from GSECM mortgage pools under delinquent loan repurchase options that continue to accrue interest, compared with \$647 million and \$2.2 billion at December 31, 2022, respectively.

(b) Includes revolving credit, installment and automobile loans.

**Modified Loans** In certain circumstances, the Company may modify the terms of a loan to maximize the collection of amounts due when a borrower is experiencing financial difficulties or is expected to experience difficulties in the near-term. In most cases the modification is either a concessionary reduction in interest rate, extension of the maturity date or reduction in the principal balance that would otherwise not be considered.

Modified loans accrue interest if the borrower complies with the revised terms and conditions and has demonstrated repayment performance at a level commensurate with the modified terms over several payment cycles, which is generally six months or greater.

The Company continues to work with customers to modify loans for borrowers who are experiencing financial difficulties. Many of the Company's loan modifications are determined on a case-by-case basis in connection with ongoing loan collection processes. The modifications vary within each of the Company's loan classes. Commercial lending segment modifications generally include extensions of the maturity date and may be accompanied by an increase or decrease to the interest rate. The Company may also work with the borrower to make other changes to the loan to mitigate losses, such as obtaining additional collateral and/or guarantees to support the loan.

The Company has also implemented certain residential mortgage loan modification programs. The Company modifies residential mortgage loans under Federal Housing Administration, United States Department of Veterans Affairs, and its own internal programs. Under these programs, the Company offers qualifying homeowners the opportunity to permanently modify their loan and achieve more affordable monthly payments. These modifications may include adjustments to interest rates, conversion of adjustable rates to fixed rates, extensions of maturity dates or deferrals of payments, capitalization of accrued interest and/or outstanding advances, or in limited situations, partial forgiveness of loan principal. In most instances, participation in residential mortgage loan modification programs requires the customer to complete a short-term trial period. A permanent loan modification is contingent on the customer successfully completing the trial period arrangement, and the loan documents are not modified until that time.



Credit card and other retail loan modifications are generally part of distinct modification programs providing customers modification solutions over a specified time period, generally up to 60 months.

The Company also makes short-term modifications, in limited circumstances, to assist borrowers experiencing temporary hardships, including previously offering payment relief to borrowers that experienced financial hardship resulting directly from the effects of the COVID-19 pandemic. Short-term consumer lending modification programs include payment reductions, deferrals of up to three past due payments, and the ability to return to current status if the borrower makes required payments. The Company may also make short-term modifications to commercial lending loans, with the most common modification being an extension of the maturity date of three months or less. Such extensions generally are used when the maturity date is imminent and the borrower is experiencing some level of financial stress, but the Company believes the borrower will pay all contractual amounts owed.

**Nonperforming Assets** The level of nonperforming assets represents another indicator of the potential for future credit losses. Nonperforming assets include nonaccrual loans, modified loans not performing in accordance with modified terms and not accruing interest, modified loans that have not met the performance period required to return to accrual status, other real estate owned ("OREO") and other nonperforming assets owned by the Company. Interest payments collected from assets on nonaccrual status are generally applied against the principal balance and not recorded as income. However, interest income may be recognized for interest payments if the remaining carrying amount of the loan is believed to be collectible.

At September 30, 2023, total nonperforming assets were \$1.3 billion, compared to \$1.0 billion at December 31, 2022. The \$294 million (28.9 percent) increase in nonperforming assets was primarily due to higher nonperforming commercial real estate and commercial loans, partially offset by a decrease in nonperforming residential mortgages. The ratio of total nonperforming assets to total loans and other real estate was 0.35 percent at September 30, 2023, compared with 0.26 percent at December 31, 2022.

OREO was \$25 million at September 30, 2023, compared with \$23 million at December 31, 2022, and was related to foreclosed properties that previously secured loan balances. These balances exclude foreclosed GNMA loans whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

**Table 6 Nonperforming Assets (a)**

(Dollars in Millions)	September 30, 2023	December 31, 2022
<b>Commercial</b>		
Commercial	\$231	\$139
Lease financing	25	30
Total commercial	256	169
<b>Commercial Real Estate</b>		
Commercial mortgages	566	251
Construction and development	155	87
Total commercial real estate	721	338
<b>Residential Mortgages (b)</b>	161	325
<b>Credit Card</b>	—	1
<b>Other Retail</b>		
Retail leasing	8	8
Home equity and second mortgages	104	110
Other	17	21
Total other retail	129	139
Total nonperforming loans (1)	1,267	972
<b>Other Real Estate (c)</b>	25	23
<b>Other Assets</b>	18	21
Total nonperforming assets	\$1,310	\$1,016
Accruing loans 90 days or more past due (b)	\$569	\$491
Period-end loans (2)	\$375,234	\$388,213
Nonperforming loans to total loans (1)/(2)	.34%	.25%
Nonperforming assets to total loans plus other real estate (c)	.35%	.28%

**Changes in Nonperforming Assets**

(Dollars in Millions)	Commercial and Commercial Real Estate	Residential Mortgages, Credit Card and Other Retail	Total
<b>Balance December 31, 2022</b>	\$ 509	\$ 507	\$ 1,016
<b>Additions to nonperforming assets</b>			
New nonaccrual loans and foreclosed properties	982	124	1,106
Advances on loans	43	1	46
Total additions	1,027	125	1,152
<b>Reductions in nonperforming assets</b>			
Paydowns, payoffs	(311)	(98)	(409)
Net sales	(26)	(18)	(44)
Return to performing status	(24)	(176)	(200)
Charge-offs (d)	(197)	(8)	(205)
Total reductions	(558)	(300)	(858)
Net additions to (reductions in) nonperforming assets	469	(175)	294
<b>Balance September 30, 2023</b>	\$ 978	\$ 332	\$ 1,310

(a) Throughout this document, nonperforming assets and related ratios do not include accruing loans 90 days or more past due.

(b) Excludes \$2.0 billion at September 30, 2023, and \$2.2 billion at December 31, 2022, of loans purchased and loans that could be purchased from GMAA Mortgage pools under delinquent loan repurchase options that are 90 days or more past due that continue to accrue interest, as their repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

(c) Foreclosed GMAA loans of \$52 million at September 30, 2023, and \$53 million at December 31, 2022, continue to accrue interest and are recorded as other assets and excluded from nonperforming assets because they are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

(d) Charge-offs exclude actions for certain card products and loan sales that were not classified as nonperforming at the time the charge-off occurred.

**Table 7 Net Charge-offs as a Percent of Average Loans Outstanding**

Three Months Ended September 30						
(Dollars in Millions)	2023			2022		
	Average Loan Balance	Net Charge-offs	Percent	Average Loan Balance	Net Charge-offs	Percent
<b>Commercial</b>						
Commercial	\$130,415	\$ 86	.26%	\$123,745	\$ 24	.08%
Lease financing	4,305	5	.35	4,774	3	.25
Total commercial	134,720	92	.27	128,519	27	.08
<b>Commercial real estate</b>						
Commercial mortgages	42,665	49	.46	30,002	(6)	(.08)
Construction and development	11,588	—	—	10,008	—	—
Total commercial real estate	54,253	49	.36	40,010	(6)	(.08)
<b>Residential mortgages</b>						
Residential mortgages	114,627	(3)	(.01)	84,018	(5)	(.02)
<b>Credit card</b>						
Credit card	26,883	220	3.25	24,105	119	1.96
<b>Other retail</b>						
Retail leasing	4,436	2	.18	6,259	1	.06
Home equity and second mortgages	12,809	1	.03	11,142	(2)	(.07)
Other	29,149	59	.80	42,725	28	.26
Total other retail	46,394	62	.53	60,126	27	.18
Total loans	\$376,977	\$ 420	.44%	\$336,778	\$ 162	.19%

  

Nine Months Ended September 30						
(Dollars in Millions)	2023			2022		
	Average Loan Balance	Net Charge-offs	Percent	Average Loan Balance	Net Charge-offs	Percent
<b>Commercial</b>						
Commercial	\$131,777	\$ 215	.22%	\$115,832	\$ 78	.09%
Lease financing	4,382	14	.43	4,891	11	.30
Total commercial	136,159	229	.22	120,723	89	.10
<b>Commercial real estate</b>						
Commercial mortgages	43,165	190	.59	29,508	(8)	(.04)
Construction and development	11,758	2	.02	10,035	3	.04
Total commercial real estate	54,923	192	.47	39,541	(5)	(.02)
<b>Residential mortgages</b>						
Residential mortgages	116,167	110	.13	86,589	(20)	(.03)
<b>Credit card</b>						
Credit card	26,171	594	3.03	22,907	349	2.04
<b>Other retail</b>						
Retail leasing	4,832	4	.11	6,689	2	.04
Home equity and second mortgages	12,775	(1)	(.01)	10,757	(7)	(.09)
Other	33,081	314	1.27	43,525	177	.24
Total other retail	50,688	317	.84	60,971	72	.16
Total loans	\$384,112	\$ 1,442	.85%	\$324,731	\$ 485	.20%

**Analysis of Loan Net Charge-offs** Total loan net charge-offs were \$420 million for the third quarter and \$1.4 billion for the first nine months of 2023, compared with \$162 million and \$485 million, respectively, for the same periods of 2022. The year-over-year increases in net charge-offs reflected higher charge-offs in most loan categories consistent with normalizing credit conditions and adverse conditions in commercial real estate. In addition, net charge-offs were higher in the first nine months of 2023, compared with the first nine months of the prior year, due to charge-offs related to balance sheet repositioning and capital management actions taken in the second quarter of 2023, along with charge-offs in the first quarter of 2023 related to the uncollectible amount of acquired loans, which were considered purchased credit deteriorated as of the date of the MUB acquisition. The ratio of total loan net charge-offs to average loans outstanding on an annualized basis for the third quarter and first nine months of 2023 was 0.44 percent and 0.50 percent, respectively, compared with 0.19 percent and 0.20 percent, respectively, for the same periods of 2022. Excluding the impact of charge-offs related to the MUB acquisition and balance sheet repositioning and capital management actions, the ratio of total loan net charge-offs to average loans outstanding on an annualized basis for the first nine months of 2023 was 0.36 percent (see Non-GAAP Financial Measures beginning on page 32).

**Analysis and Determination of the Allowance for Credit Losses** The allowance for credit losses is established for current expected credit losses on the Company's loan and

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lease portfolio, including unfunded credit commitments. The allowance considers expected losses for the remaining lives of the applicable assets, inclusive of expected recoveries. The allowance for credit losses is increased through provisions charged to earnings and reduced by net charge-offs.

Management evaluates the appropriateness of the allowance for credit losses on a quarterly basis. Multiple economic scenarios are considered over a three-year reasonable and supportable forecast period, which includes increasing consideration of historical loss experience over years two and three. These economic scenarios are constructed with interrelated projections of multiple economic variables, and loss estimates are produced that consider the historical correlation of those economic variables with credit losses. After the forecast period, the Company fully reverts to long-term historical loss experience, adjusted for prepayments and characteristics of the current loan and lease portfolio, to estimate losses over the remaining life of the portfolio. The economic scenarios are updated at least quarterly and are designed to provide a range of reasonable estimates from better to worse than current expectations. Scenarios are weighted based on the Company's expectation of economic conditions for the foreseeable future and reflect significant judgment and consideration of economic forecast uncertainty. Final loss estimates also consider factors affecting credit losses not reflected in the scenarios, due to the unique aspects of current conditions and expectations. These factors may include, but are not limited to, loan servicing practices, regulatory guidance, and/or fiscal and monetary policy actions.

Because business processes and credit risks associated with unfunded credit commitments are essentially the same as for loans, the Company utilizes similar processes to estimate its liability for unfunded credit commitments, which is included in other liabilities in the Consolidated Balance Sheet. Both the allowance for loan losses and the liability for unfunded credit commitments are included in the Company's analysis of credit losses and reported reserve ratios.

The allowance recorded for credit losses utilizes forward-looking expected loss models to consider a variety of factors affecting lifetime credit losses. These factors include, but are not limited to, macroeconomic variables such as unemployment rates, real estate prices, gross domestic product levels, inflation, interest rates, and corporate bond spreads, as well as loan and borrower characteristics, such as internal risk ratings on commercial loans and consumer credit scores, delinquency status, collateral type and available valuation information, consideration of end-of-term losses on lease residuals, and the remaining term of the loan, adjusted for expected prepayments. For each loan portfolio, including those loans modified under various loan modification programs, model estimates are adjusted as necessary to consider any relevant changes in portfolio composition, lending policies, underwriting standards, risk management practices, economic conditions or other factors that may affect the accuracy of the model. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral-dependent loans where recovery is expected through sale of the collateral at fair value less selling costs. Where loans do not exhibit similar risk characteristics, an individual analysis is performed to consider expected credit losses.

The allowance recorded for individually evaluated loans greater than \$5 million in the commercial lending segment is based on an analysis utilizing expected cash flows discounted using the original effective interest rate, the observable market price of the loan, or the fair value of the collateral, less selling costs, for collateral-dependent loans as appropriate.

When evaluating the appropriateness of the allowance for credit losses for any loans and lines in a junior lien position, the Company considers the delinquency and modification status of the first lien. At September 30, 2023, the Company serviced the first lien on 30 percent of the home equity loans and lines in a junior lien position. The Company also considers the status of first lien mortgage accounts reported on customer credit bureau files when the first lien is not serviced by the Company. Regardless of whether the Company services the first lien, an assessment is made of economic conditions, problem loans, recent loss experience and other factors in determining the allowance for credit losses. Based on the available information, the Company estimated \$196 million or 1.5 percent of its total home equity portfolio at September 30, 2023, represented non-delinquent junior liens where the first lien was delinquent or modified.

When a loan portfolio is purchased, the acquired loans are divided into those considered purchased with more than insignificant credit deterioration ("PCD") and those not considered PCD. An allowance is established for each population and considers product mix, risk characteristics of the portfolio and delinquency status and refreshed LTV ratios when possible. PCD loans also consider whether the loan has experienced a charge-off, bankruptcy or significant deterioration since origination. The allowance established for purchased loans not considered PCD is recognized through provision expense upon acquisition, whereas the allowance established for loans considered PCD at acquisition is offset by an

increase in the basis of the acquired loans. Any subsequent increases and decreases in the allowance related to purchased loans, regardless of PCD status, are recognized through provision expense, with charge-offs charged to the allowance. The Company had a total unpaid principal balance of \$3.3 billion of PCD loans, primarily related to the MUB acquisition, included in its loan portfolio at September 30, 2023.

The Company's methodology for determining the appropriate allowance for credit losses also considers the imprecision inherent in the methodologies used and allocated to the various loan portfolios. As a result, amounts determined under the methodologies described above are adjusted by management to consider the potential impact of other qualitative factors not captured in quantitative model adjustments which include, but are not limited to, the following: model imprecision, imprecision in economic scenario assumptions, and emerging risks related to either changes in the economic environment that are affecting specific portfolios, or changes in portfolio concentrations over time that may affect model performance. The consideration of these items results in adjustments to allowance amounts included in the Company's allowance for credit losses for each loan portfolio.

Although the Company determined the amount of each element of the allowance separately and considers this process to be an important credit management tool, the entire allowance for credit losses is available for the entire loan portfolio. The actual amount of losses can vary significantly from the estimated amounts.

At September 30, 2023, the allowance for credit losses was \$7.8 billion (2.08 percent of period-end loans), compared with an allowance of \$7.4 billion (1.91 percent of period-end loans) at December 31, 2022. The allowance for credit losses at September 30, 2023 included a \$62 million decrease due to a change in accounting principle adopted on January 1, 2023 related to discontinuing the separate recognition and measurement of troubled debt restructurings. The increase in the allowance for credit losses at September 30, 2023, compared with December 31, 2022, was primarily driven by increased economic uncertainty, normalizing credit losses and commercial real estate credit quality. Economic uncertainty and recession risk have increased due to rising interest rates, inflationary concerns, market volatility and pressure on corporate earnings related to these factors. In addition to these broad economic factors, expected loss estimates consider various factors including customer specific information impacting changes in risk ratings, projected delinquencies and the impact of economic deterioration on selected borrowers' liquidity and ability to repay.

The ratio of the allowance for credit losses to nonperforming loans was 615 percent at September 30, 2023, compared with 762 percent at December 31, 2022. The ratio of the allowance for credit losses to annualized loan net charge-offs was 468 percent at September 30, 2023, compared with 697 percent of full year 2022 net charge-offs at December 31, 2022.

Economic conditions considered in estimating the allowance for credit losses at September 30, 2023 included changes in projected gross domestic product and unemployment levels. These factors are evaluated through a combination of quantitative calculations using multiple economic scenarios and additional qualitative assessments that consider the high degree of economic uncertainty in the current environment. The projected unemployment rates for 2023 considered in the estimate range from 3.2 percent to 5.9 percent.

The following table summarizes the baseline forecast for key economic variables the Company used in its estimate of the allowance for credit losses at September 30, 2023 and December 31, 2022:

	September 30, 2023	December 31, 2022
United States unemployment rate for the three months ending (a)		
September 30, 2023	3.6%	4.1%
December 31, 2023	3.7	4.2
December 31, 2024	4.2	3.9
United States real gross domestic product for the three months ending (b)		
September 30, 2023	2.1%	8%
December 31, 2023	1.6	1.0
December 31, 2024	1.5	2.5

(a) Reflects quarterly average of forecasted reported United States unemployment rate.

(b) Reflects year-over-year growth rates.

The allowance for credit losses related to commercial lending segment loans increased \$305 million during the first nine months of 2023, reflecting the impact of increased economic uncertainty, normalizing credit conditions and select commercial real estate loan deterioration.

The allowance for credit losses related to consumer lending segment loans increased \$81 million during the first nine months of 2023, due to the impacts of economic uncertainty and normalizing credit performance, partially offset by reduced portfolio exposures and a decrease related to a change in accounting principle.

**Table 8 Summary of Allowance for Credit Losses**

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Balance at beginning of period	\$ 7,695	\$ 6,255	\$7,454	\$6,155
Change in accounting principle (a)	—	—	(62)	—
Allowance for acquired credit losses (b)	—	—	127	—
<b>Charge-Offs</b>				
Commercial				
Commercial	102	51	261	146
Lease financing	8	5	22	19
Total commercial	110	56	283	164
Commercial real estate				
Commercial mortgages	51	—	203	1
Construction and development	—	—	2	9
Total commercial real estate	51	—	205	10
Residential mortgages	1	—	126	9
Credit card	259	161	716	481
Other retail				
Retail leasing	5	5	13	14
Home equity and second mortgages	5	2	10	7
Other	77	49	379	149
Total other retail	87	56	402	167
Total charge-offs (c)	508	275	1,732	831
<b>Recoveries</b>				
Commercial				
Commercial	16	27	46	68
Lease financing	2	2	8	7
Total commercial	18	29	54	75
Commercial real estate				
Commercial mortgages	2	6	13	9
Construction and development	—	—	—	6
Total commercial real estate	2	6	13	15
Residential mortgages	4	7	16	29
Credit card	39	42	122	132
Other retail				
Retail leasing	3	4	9	12
Home equity and second mortgages	4	4	11	14
Other	18	21	65	69
Total other retail	25	29	85	95
Total recoveries	88	113	290	346
<b>Net Charge-Offs</b>				
Commercial				
Commercial	86	24	215	78
Lease financing	6	3	14	11
Total commercial	92	27	229	89
Commercial real estate				
Commercial mortgages	49	(6)	190	(8)
Construction and development	—	—	2	3
Total commercial real estate	49	(6)	192	(5)
Residential mortgages	(3)	(5)	110	(20)
Credit card	220	119	594	349
Other retail				
Retail leasing	2	1	4	2
Home equity and second mortgages	1	(2)	(1)	(7)
Other	59	28	314	77
Total other retail	62	27	317	72
Total net charge-offs	420	152	1,442	485
Provision for credit losses	515	362	1,763	785
Balance at end of period	\$ 7,790	\$ 6,455	\$7,790	\$6,455
<b>Components</b>				
Allowance for loan losses	\$ 7,218	\$ 6,017		
Liability for unfunded credit commitments	572	438		
Total allowance for credit losses (1)	\$ 7,790	\$ 6,455		
Period-end loans (2)	\$375,234	\$342,708		
Nonperforming loans (3)	1,267	630		
<b>Allowance for Credit Losses as a Percentage of</b>				
Period-end loans (1)/(2)	2.08%	1.88%		
Nonperforming loans (1)/(3)	615	1,025		
Nonperforming and accruing loans 90 days or more past due	424	631		
Nonperforming assets	595	923		
Annualized net charge-offs	468	1,004		

(a) Effective January 1, 2023, the Company adopted accounting guidance which removed the separate recognition and measurement of troubled debt restructurings.

(b) Allowance for purchased credit deteriorated and charged-off loans acquired from MUB.

(c) Includes \$91 million of commercial real estate charge-offs in the first quarter of 2023 related to uncollectible amounts on acquired loans. Includes \$117 million of residential mortgage charge-offs and \$192 million of other retail charge-offs in the second quarter of 2023 related to balance sheet repositioning and capital management actions.

**Residual Value Risk Management** The Company manages its risk to changes in the residual value of leased vehicles, office and business equipment, and other assets through disciplined residual valuation at the inception of a lease, diversification of its leased assets, regular residual asset valuation reviews and monitoring of residual value gains or losses upon the disposition of assets. As of September 30, 2023, no significant change in the amount of residual values or concentration of the portfolios had occurred since December 31, 2022. Refer to "Management's Discussion and Analysis — Residual Value Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for further discussion on residual value risk management.

**Operational Risk Management** The Company operates in many different businesses in diverse markets and relies on the ability of its employees and systems to process a high number of transactions. Operational risk is inherent in all business activities, and the management of this risk is important to the achievement of the Company's objectives. Business lines have direct and primary responsibility and accountability for identifying, controlling, and monitoring operational risks embedded in their business activities, including those additional or increased risks created by economic and financial disruptions. The Company maintains a system of controls with the objective of providing proper transaction authorization and execution, proper system operations, proper oversight of third parties with whom it does business, safeguarding of assets from misuse or theft, and ensuring the reliability and security of financial and other data. Refer to "Management's Discussion and Analysis — Operational Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for further discussion on operational risk management.

**Compliance Risk Management** The Company may suffer legal or regulatory sanctions, material financial loss, or damage to its reputation through failure to comply with laws, regulations, rules, standards of good practice, and codes of conduct, including those related to compliance with Bank Secrecy Act/anti-money laundering requirements, sanctions compliance requirements as administered by the Office of Foreign Assets Control, consumer protection and other requirements. The Company has controls and processes in place for the assessment, identification, monitoring, management and reporting of compliance risks and issues, including those created or increased by economic and financial disruptions. Refer to "Management's Discussion and Analysis — Compliance Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for further discussion on compliance risk management.

**Interest Rate Risk Management** In the banking industry, changes in interest rates are a significant risk that can impact earnings and the safety and soundness of an entity. The Company manages its exposure to changes in interest rates through asset and liability management activities within guidelines established by its Asset Liability Management Committee ("ALCO") and approved by the Board of Directors. The ALCO has the responsibility for approving and overseeing compliance with the ALCO management policies, including interest rate risk exposure. One way the Company measures and analyzes its interest rate risk is through net interest income simulation analysis.

Simulation analysis incorporates substantially all of the Company's assets and liabilities and off-balance sheet instruments, together with forecasted changes in the balance sheet and assumptions that reflect the current interest rate environment. Through this simulation, management estimates the impact on net interest income of various interest rate changes that differ in the direction, amount and speed of change over time, as well as the shape of the yield curve. This simulation includes assumptions about how the balance sheet is likely to be affected by changes in loan and deposit growth. Assumptions are made to project interest rates for new loans and deposits based on historical analysis, management's outlook and re-pricing strategies. These assumptions are reviewed and validated on a periodic basis with sensitivity analysis being provided for key variables of the simulation. The results are reviewed monthly by the ALCO and are used to guide asset/liability management strategies.

The Company manages its interest rate risk position by holding assets with desired interest rate risk characteristics on its balance sheet, implementing certain pricing strategies for loans and deposits and selecting derivatives and various funding and investment portfolio strategies. The Company also manages interest rate sensitivity by utilizing market value of equity modeling, which measures the degree to which the market values of the Company's assets and liabilities and off-balance sheet instruments will change given a change in interest rates. Management measures the impact of changes in market values due to interest rates under a number of scenarios, including immediate and sustained parallel shifts, and flattening or steepening of the yield curve.

Table 9 summarizes the projected impact to net interest income over the next 12 months of various potential interest rate changes. The sensitivity of the

**Table 9      Sensitivity of Net Interest Income**

	September 30, 2023				December 31, 2023			
	Down 50 bps Immediate	Up 50 bps Immediate	Down 200 bps Gradual	Up 200 bps Gradual	Down 50 bps Immediate	Up 50 bps Immediate	Down 200 bps Gradual	Up 200 bps Gradual
Net interest income	(.40)%	.70%	(.63)%	1.34%	(.58)%	.95%	(2.02)%	1.44%

projected impact to net interest income over the next 12 months is dependent on balance sheet growth, product mix, deposit behavior, pricing and funding decisions. While the Company utilizes models and assumptions based on historical information and expected behaviors, actual outcomes could vary significantly. Net interest income sensitivities reflect the impact of current market expectations for interest rates, driving an increase in baseline projected net interest income. As market expectations are reflected in projected results, incremental interest rate sensitivity declines on a percentage basis.

**Use of Derivatives to Manage Interest Rate and Other Risks** To manage the sensitivity of earnings and capital to interest rate, prepayment, credit, price and foreign currency fluctuations (asset and liability management positions), the Company enters into derivative transactions. The Company uses derivatives for asset and liability management purposes primarily in the following ways:

- To convert fixed-rate debt and available-for-sale investment securities from fixed-rate payments to floating-rate payments;
- To convert floating-rate loans and debt from floating-rate payments to fixed-rate payments;
- To mitigate changes in value of the Company's unfunded mortgage loan commitments, funded MLHFS and MSRs;
- To mitigate remeasurement volatility of foreign currency denominated balances; and
- To mitigate the volatility of the Company's net investment in foreign operations driven by fluctuations in foreign currency exchange rates.

In addition, the Company enters into interest rate, foreign exchange and commodity derivative contracts to support the business requirements of its customers (customer-related positions). The Company minimizes the market and liquidity risks of customer-related positions by either entering into similar offsetting positions with broker-dealers, or on a portfolio basis by entering into other derivative or non-derivative financial instruments that partially or fully offset the exposure from these customer-related positions. The Company may enter into derivative contracts that are either exchange-traded, centrally cleared through clearinghouses or over-the-counter. The Company does not utilize derivatives for speculative purposes.

The Company does not designate all of the derivatives that it enters into for risk management purposes as accounting hedges because of the inefficiency of applying the accounting requirements and may instead elect fair value accounting for the related hedged items. In particular, the Company enters into interest rate swaps, swaptions, forward commitments to buy to-be-announced securities ("TBAs"), U.S. Treasury and Eurodollar futures and options on U.S. Treasury futures to mitigate fluctuations in the value of its MSRs, but does not designate those derivatives as accounting hedges. Additionally, the Company uses forward commitments to sell TBAs and other commitments to sell residential mortgage loans at specified prices to economically hedge the interest rate risk in its residential mortgage loan production activities. The forward commitments to sell and the unfunded mortgage loan commitments on loans intended to be sold are considered derivatives under the accounting guidance related to accounting for derivative instruments and hedging activities. The Company has elected the fair value option for the MLHFS.

Derivatives are subject to credit risk associated with counterparties to the contracts. Credit risk associated with derivatives is measured by the Company based on the probability of counterparty default. The Company manages the credit risk of its derivative positions by diversifying its positions among various counterparties, by entering into master netting arrangements, and, where possible, by requiring collateral arrangements. The Company may also transfer counterparty credit risk related to interest rate swaps to third parties through the use of risk participation agreements. In addition, certain interest rate swaps, interest rate forwards and credit contracts are required to be centrally cleared through clearinghouses to further mitigate counterparty credit risk. The Company also mitigates the credit risk of its derivative positions, as well as the credit risk on loans or lending portfolios, through the use of credit contracts.

For additional information on derivatives and hedging activities, refer to Notes 13 and 14 in the Notes to Consolidated Financial Statements.

**LIBOR Transition** In July 2017, the United Kingdom's Financial Conduct Authority (the "FCA") announced that it would no longer require banks to submit rates for



the London InterBank Offered Rate (“LIBOR”) after 2021. As of July 3, 2023, all tenors of LIBOR have ceased to be published or representative. The Company holds financial instruments impacted by the discontinuance of LIBOR, including certain loans, investment securities, derivatives, borrowings and other financial instruments that use LIBOR as the benchmark rate. The Company also provides various services to customers in its capacities as trustee, servicer, and asset manager, which involve financial instruments that are similarly impacted by the discontinuance of LIBOR.

The Company has implemented its remediation strategy for its financial instruments associated with all LIBOR currencies and tenors and has established processes and procedures to address inquiries from customers and other third-parties regarding the LIBOR transition. The Company has applied the Adjustable Interest Rate (LIBOR Act) (the “LIBOR Act”) and the Regulations Implementing the LIBOR Act (Regulation ZZ) (the “Final Rules”) to substantially all financial instruments that are eligible. The LIBOR Act and Final Rules established a process for replacing LIBOR in existing LIBOR contracts that did not provide for the use of a clearly defined or practicable replacement benchmark rate by providing that a benchmark replacement identified by the Federal Reserve Board that is based on the Secured Overnight Financing Rate (“SOFR”) replaces LIBOR as the benchmark for those contracts as a matter of law, without the need to be amended by the parties.

Because financial instruments will transition to an alternative reference rate (“ARR”) at the first reset date LIBOR is unavailable, many products will continue to accrue interest on LIBOR for a period of time after cessation, but these financial instruments all have a transition plan in place as of the cessation of LIBOR.

Refer to “Risk Factors” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2022, for further discussion on potential risks that could adversely affect the Company’s financial results as a result of the LIBOR transition.

**Market Risk Management** In addition to interest rate risk, the Company is exposed to other forms of market risk, principally related to trading activities which support customers’ strategies to manage their own foreign currency, interest rate risk, commodities risk and funding activities. For purposes of its internal capital adequacy assessment process, the Company considers risk arising from its trading activities, as well as the remeasurement volatility of foreign currency denominated balances included on its Consolidated Balance Sheet (collectively, “Covered Positions”), employing methodologies consistent with the requirements of regulatory rules for market risk. The Company’s Market Risk Committee (“MRC”), within the framework of the ALCO, oversees market risk management. The MRC monitors and reviews the Company’s Covered Positions and establishes policies for market risk management, including exposure limits for each portfolio. The Company uses a VaR approach to measure general market risk. Theoretically, VaR represents the statistical risk of loss the Company has to adverse market movements over a one-day time horizon. The Company uses the Historical Simulation method to calculate VaR for its Covered Positions measured at the ninety-ninth percentile using a one-year look-back period for distributions derived from past market data. The market factors used in the calculations include those pertinent to market risks inherent in the underlying trading portfolios, principally those that affect the Company’s corporate bond trading business, foreign currency transaction business, client derivatives business, loan trading business and municipal securities business, as well as those inherent in the Company’s foreign denominated balances and the derivatives used to mitigate the related measurement volatility. On average, the Company expects the one-day VaR to be exceeded by actual losses two to three times per year related to these positions. The Company monitors the accuracy of internal VaR models and modeling processes by back-testing model performance, regularly updating the historical data used by the VaR models and regular model validations to assess the accuracy of the models’ input, processing, and reporting components. All models are required to be independently reviewed and approved prior to being placed in use. If the Company were to experience market losses in excess of the estimated VaR more often than expected, the VaR models and associated assumptions would be analyzed and adjusted. VaR amounts reflect MUB beginning December 1, 2022, the day the acquisition transaction closed.

The average, high, low and period-end one-day VaR amounts for the Company’s Covered Positions were as follows:

Nine Months Ended September 30 (Dollars in Millions)		
	2023	2022
Average	\$ 4	\$ 2
High	7	4
Low	3	1
Period-end	3	3

The Company did not experience any actual losses for its combined Covered Positions that exceeded VaR during the nine months ended September 30, 2023 and 2022. The Company stress tests its market risk measurements to provide management with perspectives

on market events that may not be captured by its VaR models, including worst case historical market movement combinations that have not necessarily occurred on the same date.

The Company calculates Stressed VaR using the same underlying methodology and model as VaR, except that a historical continuous one-year look-back period is utilized that reflects a period of significant financial stress appropriate to the Company's Covered Positions. The period selected by the Company includes the significant market volatility of the last four months of 2008.

The average, high, low and period-end one-day Stressed VaR amounts for the Company's Covered Positions were as follows:

Nine Months Ended September 30		
(Dollars in Millions)		
	2023	2022
Average	\$ 11	\$ 9
High	16	16
Low	6	6
Period-end	7	17

Valuations of positions in client derivatives and foreign currency activities are based on discounted cash flow or other valuation techniques using market-based assumptions. These valuations are compared to third-party quotes or other market prices to determine if there are significant variances. Significant variances are approved by senior management in the Company's corporate functions. Valuation of positions in the corporate bond trading, loan trading and municipal securities businesses are based on trader marks. These trader marks are evaluated against third-party prices, with significant variances approved by senior management in the Company's corporate functions.

The Company also measures the market risk of its hedging activities related to residential MLHFS and MSRs using the Historical Simulation method. The VaRs are measured at the ninety-ninth percentile and employ factors pertinent to the market risks inherent in the valuation of the assets and hedges. A one-year look-back period is used to obtain past market data for the models.

The average, high and low VaR amounts for the residential MLHFS and related hedges and the MSRs and related hedges were as follows:

Nine Months Ended September 30		
(Dollars in Millions)		
	2023	2022
<b>Residential Mortgage Loans Held For Sale and Related Hedges</b>		
Average	\$ 1	\$ 2
High	2	5
Low	—	1
<b>Mortgage Servicing Rights and Related Hedges</b>		
Average	\$ 8	\$ 8
High	12	20
Low	2	3

**Liquidity Risk Management** The Company's liquidity risk management process is designed to identify, measure, and manage the Company's funding and liquidity risk to meet its daily funding needs and to address expected and unexpected changes in its funding requirements. The Company engages in various activities to manage its liquidity risk. These activities include diversifying its funding sources, stress testing, and holding readily-marketable assets which can be used as a source of liquidity if needed. In addition, the Company's profitable operations, sound credit quality and strong credit ratings and capital position have enabled it to develop a large and reliable base of core deposit funding within its market areas and in domestic and global capital markets.

The Company's Board of Directors approves the Company's liquidity policy. The Risk Management Committee of the Company's Board of Directors oversees the Company's liquidity risk management process and approves a contingency funding plan. The ALCO reviews the Company's liquidity policy and limits, and regularly assesses the Company's ability to meet funding requirements arising from adverse company-specific or market events.

The Company regularly projects its funding needs under various stress scenarios and maintains a contingency funding plan consistent with the Company's access to diversified sources of contingent funding. The Company maintains a substantial level of total available liquidity in the form of on-balance sheet and off-balance sheet funding sources. These liquidity sources include cash at the Federal Reserve Bank and certain European central banks, unencumbered liquid assets, and capacity to borrow from the FHLB and at the Federal Reserve Bank's Discount Window and new Bank Term Funding Program, created in 2023. Unencumbered liquid assets in the Company's investment securities portfolio provide asset liquidity through the Company's ability to sell the securities or pledge and borrow against them. Refer to Note 4 of the Notes to Consolidated Financial Statements and "Balance Sheet Analysis" for further information on investment securities maturities and trends. Asset liquidity is further enhanced by the Company's practice of pledging loans to access secured borrowing facilities through the FHLB and Federal Reserve Bank.

The following table summarizes the Company's total available liquidity from on-balance sheet and off-balance sheet funding sources:

(Dollars in millions)		
	September 30, 2023	December 31, 2022
Cash held at the Federal Reserve Bank and other central banks	\$ 58,450	\$ 45,171
Available investment securities	32,892	132,052
Borrowing capacity from the Federal Reserve Bank and FHLB	221,039	126,682
Total available liquidity	\$ 310,381	\$ 302,905

The Company's diversified deposit base provides a sizeable source of relatively stable and low-cost funding, while reducing the Company's reliance on the wholesale markets. Total deposits were \$518.4 billion at September 30, 2023, compared with \$525.0 billion at December 31, 2022. Refer to "Balance Sheet Analysis" for further information on the Company's deposits.

Additional funding is provided by long-term debt and short-term borrowings. Long-term debt was \$43.1 billion at September 30, 2023, and is an important funding source because of its multi-year borrowing structure. Short-term borrowings were \$21.9 billion at September 30, 2023, and supplement the Company's other funding sources. Refer to "Balance Sheet Analysis" for further information on the Company's long-term debt and short-term borrowings.

In addition to assessing liquidity risk on a consolidated basis, the Company monitors the parent company's liquidity. The parent company's routine funding requirements consist primarily of operating expenses, dividends paid to shareholders, debt service, repurchases of common stock and funds used for acquisitions. The parent company obtains funding to meet its obligations from dividends collected from its subsidiaries and the issuance of debt and capital securities. The Company establishes limits for the minimal number of months into the future where the parent company can meet existing and forecasted obligations with cash and securities held that can be readily monetized. The Company measures and manages this limit in both normal and adverse conditions. The Company maintains sufficient funding to meet expected capital and debt service obligations for 24 months without the support of dividends from subsidiaries and assuming access to the wholesale markets is maintained. The Company maintains sufficient liquidity to meet its capital and debt service obligations for 12 months under adverse conditions without the support of dividends from subsidiaries or access to the wholesale markets. The parent company is currently in excess of required liquidity minimums.

At September 30, 2023, parent company long-term debt outstanding was \$33.1 billion, compared with \$27.0 billion at December 31, 2022. The increase was primarily due to \$7.2 billion of medium-term note issuances, partially offset by a \$936 million repayment of the Company's debt obligation to MUFG. As of September 30, 2023, there was no parent company debt scheduled to mature in the remainder of 2023. Future debt maturities may be met through medium-term note and capital security issuances and dividends from subsidiaries, as well as from parent company cash and cash equivalents.

The Company is subject to a regulatory Liquidity Coverage Ratio ("LCR") requirement which requires banks to maintain an adequate level of unencumbered high quality liquid assets to meet estimated liquidity needs over a 30-day stressed period. At September 30, 2023, the Company was compliant with this requirement.

The Company is also subject to a regulatory Net Stable Funding Ratio ("NSFR") requirement which requires banks to maintain a minimum level of stable funding based on the liquidity characteristics of their assets, commitments, and derivative exposures over a one-year time horizon. At September 30, 2023, the Company was compliant with this requirement.

Refer to "Management's Discussion and Analysis — Liquidity Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for further discussion on liquidity risk management.

**European Exposures** The Company provides merchant processing and corporate trust services in Europe either directly or through banking affiliations in Europe. Revenue generated from sources in Europe represented approximately 2 percent of the Company's total net revenue for both the three and nine months ended September 30, 2023. Operating cash for these businesses is deposited on a short-term basis typically with certain European central banks. For deposits placed at other European banks, exposure is mitigated by the Company placing deposits at multiple banks and managing the amounts on deposit at any bank based on institution-specific deposit limits. At September 30, 2023, the Company had an aggregate amount on deposit with European banks of approximately \$7.2 billion, predominately with the Central Bank of Ireland and Bank of England.

In addition, the Company provides financing to domestic multinational corporations that generate revenue from customers in European countries, transacts with various European banks as counterparties to certain derivative-related activities, and through a subsidiary, manages money market funds that hold certain investments in European sovereign debt. Any deterioration in economic conditions in Europe, including the impacts resulting from the Russia-Ukraine conflict, is not expected to have a significant effect on the Company related to these activities.

Table 10 Regulatory Capital Ratios

	September 30, 2023	December 31, 2022
(Dollars in Millions)		
Basel III standardized approach:		
Common equity tier 1 capital	\$ 44,655	\$ 41,560
Tier 1 capital	51,908	48,813
Total risk-based capital	61,737	59,015
Risk-weighted assets	462,250	456,500
Common equity tier 1 capital as a percent of risk-weighted assets (a)	9.7%	8.4%
Tier 1 capital as a percent of risk-weighted assets	11.2	9.8
Total risk-based capital as a percent of risk-weighted assets	13.4	11.9
Tier 1 capital as a percent of adjusted quarterly average assets (leverage ratio)	7.9	7.9
Tier 1 capital as a percent of total on- and off-balance sheet leverage exposure (total leverage exposure ratio)	6.4	6.4

(a) The Company's common equity tier 1 capital to risk-weighted assets ratio, reflecting the full implementation of the CECL methodology, was 9.5 percent at September 30, 2023, compared with 8.1 percent at December 31, 2022. See Non-GAAP Financial Measures beginning on page 32.

**Commitments, Contingent Liabilities and Other Contractual Obligations** The Company participates in many different contractual arrangements which may or may not be recorded on its balance sheet, with unrelated or consolidated entities, under which the Company has an obligation to pay certain amounts, provide credit or liquidity enhancements or provide market risk support. These arrangements include commitments to extend credit, letters of credit and various forms of guarantees. Refer to Note 16 of the Notes to Consolidated Financial Statements for further information on guarantees and contingent liabilities. These arrangements also include any obligation related to a variable interest held in an unconsolidated entity that provides financing, liquidity, credit enhancement or market risk support. Refer to Note 6 of the Notes to Consolidated Financial Statements for further information related to the Company's interests in variable interest entities.

**Capital Management** The Company is committed to managing capital to maintain strong protection for depositors and creditors and for maximum shareholder benefit. The Company also manages its capital to exceed regulatory capital requirements for banking organizations. To achieve its capital goals, the Company employs a variety of capital management tools, including dividends, common share repurchases, and the issuance of subordinated debt, non-cumulative perpetual preferred stock, common stock and other capital instruments. The regulatory capital requirements effective for the Company follow Basel III, with the Company being subject to calculating its capital adequacy as a percentage of risk-weighted assets under the standardized approach. Beginning in 2022, the Company began to phase into its regulatory capital requirements the cumulative deferred impact of its 2020 adoption of the accounting guidance related to the impairment of financial instruments based on the current expected credit losses ("CECL") methodology plus 25 percent of its quarterly credit reserve increases during 2020 and 2021. This cumulative deferred impact will continue to be phased into the Company's regulatory capital over the next two years, culminating with a fully phased in regulatory capital calculation beginning in 2025. Table 10 provides a summary of statutory regulatory capital ratios in effect for the Company at September 30, 2023 and December 31, 2022. All regulatory ratios exceeded regulatory "well-capitalized" requirements.

As a bank holding company with over \$100 billion in total consolidated assets, the Company is subject to the Dodd-Frank Act's enhanced prudential standards, as applied to "Category III" institutions under the federal banking regulators' rules that tailor how enhanced prudential standards apply to large U.S. banking organizations (the "Tailoring Rules"). In connection with the Company's acquisition of MUB, the Company committed to submit to the Federal Reserve quarterly implementation plans for complying with requirements associated with a "Category II" banking organization (i.e., institutions with \$700 billion or more in total assets or \$75 billion or more in cross-jurisdictional activities). The Company also committed to meet requirements applicable to Category II banking organizations by the earlier of (i) the date required under the Tailoring Rules; and (ii) December 31, 2024, if the Federal Reserve notifies the Company by January 1, 2024, that the Company must comply with those requirements. On October 16, 2023, the Federal Reserve granted the Company full relief from both of these commitments. As a result, the Company will continue to be subject to the regulatory capital requirements applicable to Category III institutions.

In July 2023, the U.S. federal bank regulatory authorities proposed a rule implementing the Basel Committee's finalization of the post-crisis regulatory capital reforms. The proposal provides for a July 1, 2025 effective date, subject to a three-year transition period. The proposal includes the Fundamental Review of the Trading Book, which replaces the market risk rule, and introduces new standardized approaches for credit risk,

operational risk and credit valuation adjustment (CVA) risk, which would replace the current models-based approaches. The Company is currently evaluating the impact of the proposed rule and expects that any final rule would result in the Company being required to maintain increased levels of regulatory capital.

The Company believes certain other capital ratios are useful in evaluating its capital adequacy. The Company's tangible common equity, as a percent of tangible assets and as a percent of risk-weighted assets determined in accordance with transitional regulatory capital requirements related to the CECL methodology under the standardized approach, was 5.0 percent and 7.0 percent, respectively, at September 30, 2023, compared with 4.5 percent and 6.0 percent, respectively, at December 31, 2022. In addition, the Company's common equity tier 1 capital to risk-weighted assets ratio, reflecting the full implementation of the CECL methodology was 9.5 percent at September 30, 2023, compared with 8.1 percent at December 31, 2022. Refer to "Non-GAAP Financial Measures" beginning on page 32 for further information on these other capital ratios.

Total U.S. Bancorp shareholders' equity was \$53.1 billion at September 30, 2023, compared with \$50.8 billion at December 31, 2022. The increase was primarily the result of corporate earnings and the issuance of shares of common stock, partially offset by dividends paid and changes in unrealized gains and losses on available-for-sale investment securities included in other comprehensive income (loss). In the third quarter of 2023, the Company issued 24 million shares of common stock of the Company to an affiliate of MUFG for a purchase price of \$936 million. The proceeds of the issuance were used to repay a portion of the Company's \$3.5 billion debt obligation to MUFG. See "MUFG Union Bank Acquisition" on page 5 for further information.

The Company announced on December 22, 2020 that its Board of Directors had approved an authorization to repurchase \$3.0 billion of its common stock beginning January 1, 2021. The Company suspended all common stock repurchases at the beginning of the third quarter of 2021, except for those done exclusively in connection with its stock-based compensation programs, due to its acquisition of MUB. The Company will evaluate its share repurchases in connection with the potential capital requirements given the proposed regulatory capital rules and related landscape. Capital distributions, including dividends and stock repurchases, are subject to the approval of the Company's Board of Directors and compliance with regulatory requirements.

The following table provides a detailed analysis of all shares of common stock of the Company purchased by the Company or any affiliated purchaser during the third quarter of 2023:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Program	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program (in Millions)
July	250,644(a)	\$ 35.15	8,644	\$ 1,331
August	4,099	36.95	4,099	1,331
September	318	35.31	318	1,331
Total	261,061(a)	\$ 35.18	11,061	\$ 1,331

(a) Includes 250,000 shares of common stock purchased, at an average price per share of \$35.08, in open-market transactions by U.S. Bank National Association, the Company's banking subsidiary, in its capacity as trustee of the U.S. Bank 401(k) Savings Plan, which is the Company's employee retirement savings plan.

Refer to "Management's Discussion and Analysis — Capital Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for further discussion on capital management.

LINE OF BUSINESS FINANCIAL REVIEW

The Company's major lines of business are Wealth, Corporate, Commercial and Institutional Banking, Consumer and Business Banking, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance.

**Basis for Financial Presentation** Business line results are derived from the Company's business unit profitability reporting systems by specifically attributing managed balance sheet assets, deposits and other liabilities and their related income or expense. Refer to Note 17 of the Notes to Consolidated Financial Statements for further information on the business lines' basis for financial presentation.

Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2023, certain organization and methodology changes were made, including the Company combining its Wealth Management and Investment Services and Corporate and Commercial Banking lines of businesses to create the Wealth, Corporate, Commercial and Institutional Banking line of business during the third quarter. Prior period results were restated and presented on a comparable basis.

**Wealth, Corporate, Commercial and Institutional Banking** Wealth, Corporate, Commercial and Institutional Banking provides core banking, specialized lending, transaction and payment processing, capital markets, asset management, and brokerage and investment related services to wealth, middle market, large corporate, government and institutional clients. Wealth, Corporate, Commercial and Institutional Banking contributed \$838 million of the Company's net income in the third quarter and \$2.8 billion in the first nine months of 2023, or a decrease of \$107 million (11.3 percent) and an increase of \$437 million (18.7 percent), respectively, compared with the same periods of 2022.

Net revenue increased \$158 million (6.7 percent) in the third quarter and \$1.5 billion (23.6 percent) in the first nine months of 2023, compared with the same periods of 2022. Net interest income, on a taxable-equivalent basis, increased \$33 million (2.3 percent) in the third quarter and \$1.0 billion (28.5 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to the impact of higher rates on the margin benefit from deposits and the acquisition of MUB. Noninterest income increased \$125 million (13.8 percent) in the third quarter and \$450 million (16.8 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to higher trust and investment management fees driven by the acquisition of MUB and core business growth, and higher commercial products revenue mainly due to higher trading revenue.

Noninterest expense increased \$244 million (24.1 percent) in the third quarter and \$824 million (27.3 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to higher compensation and employee benefits expense as a result of merit increases and core business growth, higher net shared services expense driven by investment in support of business growth and the impact of the MUB acquisition, including intangible amortization driven by the core deposit intangible, as well as higher FDIC insurance expense driven by an increase in the assessment base and rate along with the inclusion of MUB in the current year. The provision for credit losses increased \$57 million (80.3 percent) in the third quarter and \$84 million (46.7 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to commercial real estate credit quality.

**Consumer and Business Banking** Consumer and Business Banking comprises consumer banking, small business banking and consumer lending. Products and services are delivered through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing, mobile devices, distributed mortgage loan officers, and intermediary relationships including auto dealerships, mortgage banks, and strategic business partners. Consumer and Business Banking contributed \$550 million of the Company's net income in the third quarter and \$1.8 billion in the first nine months of 2023, or increases of \$116 million (26.7 percent) and \$480 million (37.6 percent), respectively, compared with the same periods of 2022.

Net revenue increased \$450 million (22.2 percent) in the third quarter and \$1.7 billion (29.3 percent) in the first nine months of 2023, compared with the same periods of 2022. Net interest income, on a taxable-equivalent basis, increased \$352 million (20.8 percent) in the third quarter and \$1.7 billion (35.0 percent) in the first nine months of 2023, compared with the same periods of 2022, due to the favorable impact of higher rates on the margin benefit from deposits and the acquisition of MUB. Noninterest income increased \$98 million (29.5 percent) in the third quarter and \$79 million (6.7 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to higher mortgage banking revenue driven by higher gain on sale margins and increases in MSR valuations, net of hedging activities, along with the impact of the MUB acquisition.

Noninterest expense increased \$329 million (23.4 percent) in the third quarter and \$1.1 billion (25.8 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to higher net shared services expense due to investments in digital capabilities and higher compensation and employee benefits expense, and impact of the MUB acquisition, including intangible amortization driven by the core deposit intangible. The provision for credit losses decreased \$33 million (80.5 percent) in the third quarter of 2023, compared with the third quarter of 2022, due to recent strength in housing prices. The provision for credit losses increased \$15 million in the first nine months of 2023, compared with the first nine months of 2022, due to normalizing credit conditions.

**Payment Services** Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate, government and purchasing card services and merchant processing. Payment Services contributed \$274 million of the Company's net income in the third quarter and \$968 million in the first nine months of 2023, or decreases of \$60 million (18.0 percent) and \$139 million (12.6 percent), respectively, compared with the same periods of 2022.

Net revenue increased \$108 million (6.7 percent) in the third quarter and \$304 million (6.4 percent) in the

first nine months of 2023, compared with the same periods of 2022. Net interest income, on a taxable-equivalent basis, increased \$63 million (10.0 percent) in the third quarter and \$121 million (6.5 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to higher loan yields driven by higher interest rates and customer revolve rates, along with higher loan balances, partially offset by higher funding costs. Noninterest income increased \$45 million (4.5 percent) in the third quarter and \$183 million (6.4 percent) in the first nine months of 2023, compared with the same periods of 2022, driven by higher card revenue due to higher spend volume and favorable rates, along with increased merchant processing services revenue and corporate payment products revenue due to higher spend volume.

Noninterest expense increased \$75 million (8.4 percent) in the third quarter and \$194 million (7.5 percent) in the first nine months of 2023, compared with the same periods of 2022, reflecting higher net shared services expense driven by investment in infrastructure and technology development, in addition to higher compensation and employee benefits expense due to merit increases and core business growth. The provision for credit losses increased \$114 million (40.0 percent) in the third quarter and \$297 million (46.7 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to normalizing credit conditions exhibited through increasing delinquency rates and lower consumer liquidity.

**Treasury and Corporate Support** Treasury and Corporate Support includes the Company's investment portfolios, funding, capital management, interest rate risk management, income taxes not allocated to the business lines, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded net losses of \$139 million in the third quarter and \$922 million in the first nine months of 2023, compared with net income of \$99 million and \$174 million in the same periods of 2022, respectively.

Net revenue decreased \$10 million (3.0 percent) in the third quarter and \$87 million (9.0 percent) in the first nine months of 2023, compared with the same periods of 2022. Net interest income, on a taxable-equivalent basis, decreased \$37 million (38.5 percent) in the third quarter of 2023, compared with the third quarter of 2022, primarily due to higher funding costs, partially offset by higher yields on the investment securities portfolio and cash balances and the acquisition of MUB. Net interest income increased \$41 million (16.5 percent) in the first nine months of 2023, compared with the first nine months of 2022, primarily due to the acquisition of MUB, partially offset by higher funding costs. Noninterest income increased \$27 million (11.4 percent) in the third quarter of 2023, compared with the third quarter of 2022, primarily due to higher commercial products revenue. Noninterest income decreased \$128 million (17.8 percent) in the first nine months of 2023, compared with the first nine months of 2022, primarily due to lower securities gains, along with the impact of balance sheet repositioning and capital management actions.

Noninterest expense increased \$245 million (75.2 percent) in the third quarter and \$688 million (66.7 percent) in the first nine months of 2023, compared with the same periods of 2022, primarily due to merger and integration charges and operating expenses related to the acquisition of MUB, higher compensation and employee benefits expense reflecting merit increases and hiring to support business growth, and higher marketing and business development expense as the Company continues to invest in its national brand and global reach, partially offset by lower net shared services expense. The provision for credit losses increased \$15 million (42.9 percent) in the third quarter of 2023, compared with the third quarter of 2022, primarily due to credit impairment realized on certain loan portfolios. The provision for credit losses increased \$582 million in the first nine months of 2023, compared with the first nine months of 2022, primarily due to balance sheet repositioning and capital management actions and increased economic uncertainty.

Income taxes are assessed to each line of business at a managerial tax rate of 25.0 percent with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Treasury and Corporate Support.

**Table 11** Line of Business Financial Performance

Three Months Ended September 30 (Dollars in Millions)	Wealth, Corporate, Commercial and Institutional Banking			Consumer and Business Banking			Payment Services		
	2023	2022	Percent Change	2023	2022	Percent Change	2023	2022	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$ 1,472	\$ 1,439	2.3%	\$ 2,045	\$ 1,693	20.8%	\$ 692	\$ 629	10.0%
Noninterest income	1,031	906	13.8	430	332	29.5	1,039	894	16.2
Total net revenue	2,503	2,345	6.7	2,475	2,025	22.2	1,731	1,623	6.7
Noninterest expense	1,258	1,014	24.1	1,734	1,405	23.4	967	892	8.4
Income (loss) before provision and income taxes	1,245	1,331	(6.5)	741	620	19.5	764	731	4.5
Provision for credit losses	129	71	80.3	8	41	(80.5)	399	285	40.0
Income (loss) before income taxes	1,117	1,260	(11.3)	733	579	26.6	365	446	(18.2)
Income taxes and taxable-equivalent adjustment	279	315	(11.4)	183	145	26.2	91	112	(18.8)
Net income (loss)	838	945	(11.3)	550	434	26.7	274	334	(18.0)
Net income (loss) attributable to noncontrolling interests	—	—	—	—	—	—	—	—	—
Net income (loss) attributable to U.S. Bancorp	\$ 838	\$ 945	(11.3)	\$ 550	\$ 434	26.7	\$ 274	\$ 334	(18.0)
<b>Average Balance Sheet</b>									
Loans	\$175,579	\$154,473	13.7	\$157,357	\$142,640	10.3	\$38,954	\$35,819	8.8
Goodwill	4,638	3,612	28.4	4,515	3,241	39.3	3,333	3,292	1.2
Other intangible assets	921	314	*	5,154	3,728	38.3	339	405	(16.3)
Assets	203,784	174,077	17.1	174,788	158,057	10.6	44,774	42,053	6.5
Noninterest-bearing deposits	68,083	77,471	(11.7)	25,590	30,629	(17.0)	2,796	3,312	(15.6)
Interest-bearing deposits	206,622	178,080	16.0	196,374	161,778	21.4	191	171	12.0
Total deposits	272,705	255,551	6.7	221,964	192,607	15.2	2,887	3,483	(16.8)
Total U.S. Bancorp shareholders' equity	22,831	18,334	24.5	15,763	12,431	26.8	9,442	8,255	14.4
<b>Treasury and Corporate Support</b>									
<b>Consolidated Company</b>									
Three Months Ended September 30 (Dollars in Millions)	2023	2022	Percent Change	2023	2022	Percent Change			
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$ 59	\$ 96	(38.5)%	\$ 4,268	\$ 3,857	10.7%			
Noninterest income	264	237	11.4	2,764	2,469	11.9			
Total net revenue	323	333	(3.0)	7,032	6,326	11.2			
Noninterest expense	571	326	75.2	4,530	3,637	24.6			
Income (loss) before provision and income taxes	(248)	7	*	2,502	2,689	(7.0)			
Provision for credit losses	(20)	(35)	42.9	515	362	42.3			
Income (loss) before income taxes	(228)	42	*	1,987	2,327	(14.6)			
Income taxes and taxable-equivalent adjustment	(90)	(81)	(47.5)	483	511	(9.4)			
Net income (loss)	(138)	103	(138.8)%	1,504	1,816	(16.5)			
Net income (loss) attributable to noncontrolling interests	(1)	(4)	75.0	(1)	(4)	75.0			
Net income (loss) attributable to U.S. Bancorp	\$ (139)	\$ 99	*	\$ 1,523	\$ 1,820	(15.5)			
<b>Average Balance Sheet</b>									
Loans	\$ 4,987	\$ 3,846	29.7	\$376,877	\$336,778	11.9			
Goodwill	11	—	—	12,486	10,145	23.1			
Other intangible assets	—	—	—	6,425	4,445	44.5			
Assets	240,053	214,577	12.2	663,999	588,764	12.8			
Noninterest-bearing deposits	3,055	2,432	25.6	87,324	114,044	(23.4)			
Interest-bearing deposits	11,670	2,696	*	414,767	342,725	21.0			
Total deposits	14,725	5,128	*	512,291	456,769	12.2			
Total U.S. Bancorp shareholders' equity	5,781	10,800	(46.5)	53,817	49,620	8.0			

\* Not meaningful

U.S. Bancorp



Nine Months Ended September 30 (Dollars in Millions)	Wealth, Corporate, Commercial and Institutional Banking			Consumer and Business Banking			Payment Services		
	Percent		Change	Percent		Change	Percent		Change
	2023	2022		2023	2022		2023	2022	
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$ 4,691	\$ 3,650	28.5%	\$ 6,413	\$ 4,752	35.0%	\$ 1,991	\$ 1,870	6.5%
Noninterest income	3,122	2,672	16.8	1,698	1,177	4.7	3,027	2,844	6.4
Total net revenue	7,813	6,322	23.6	7,699	5,929	29.3	5,018	4,714	6.4
Noninterest expense	3,844	3,020	27.3	5,295	4,210	25.8	2,795	2,601	7.5
Income (loss) before provision and income taxes	3,969	3,302	20.2	2,374	1,719	38.1	2,223	2,113	5.2
Provision for credit losses	264	180	46.7	30	15	*	933	636	46.7
Income (loss) before income taxes	3,705	3,122	18.7	2,344	1,704	37.6	1,290	1,477	(12.7)
Income taxes and taxable-equivalent adjustment	327	731	18.7	586	426	37.6	322	370	(13.0)
Net income (loss)	2,778	2,341	18.7	1,758	1,278	37.6	968	1,107	(12.6)
Net income (loss) attributable to noncontrolling interests	—	—	—	—	—	—	—	—	—
Net income (loss) attributable to U.S. Bancorp	\$ 2,778	\$ 2,341	18.7	\$ 1,758	\$ 1,278	37.6	\$ 968	\$ 1,107	(12.6)
<b>Average Balance Sheet</b>									
Loans	\$177,081	\$145,594	21.6	\$163,905	\$141,276	16.0	\$37,942	\$33,820	12.2
Goodwill	4,634	3,638	27.4	4,512	3,248	38.9	3,328	3,312	.5
Other intangible assets	972	295	*	5,378	3,515	53.0	361	435	(17.0)
Assets	203,358	163,392	24.5	181,595	158,004	15.7	43,628	40,536	8.4
Noninterest-bearing deposits	74,003	84,200	(12.1)	33,638	30,722	9.5	3,052	3,459	(11.8)
Interest-bearing deposits	198,702	169,892	17.0	185,476	162,528	14.1	104	166	(37.3)
Total deposits	272,705	254,092	7.3	219,114	193,250	13.4	3,156	3,625	(12.9)
Total U.S. Bancorp shareholders' equity	22,346	17,738	25.3	16,236	12,324	31.7	5,181	5,193	(0.2)

  

Nine Months Ended September 30 (Dollars in Millions)	Treasury and Corporate Support			Consolidated Company		
	Percent		Change	Percent		Change
	2023	2022		2023	2022	
<b>Condensed Income Statement</b>						
Net interest income (taxable-equivalent basis)	\$ 290	\$ 249	16.5%	\$ 13,385	\$ 10,521	27.2%
Noninterest income	592	720	(17.8)	7,697	7,413	7.9
Total net revenue	882	969	(9.0)	21,382	17,934	19.2
Noninterest expense	1,720	1,032	66.7	13,654	10,863	25.7
Income (loss) before provision and income taxes	(838)	(63)	*	7,728	7,071	9.3
Provision for credit losses	536	(46)	*	1,763	785	*
Income (loss) before income taxes	(1,374)	(17)	*	5,965	6,286	(5.1)
Income taxes and taxable-equivalent adjustment	(407)	(190)	*	1,368	1,378	(.7)
Net income (loss)	(907)	182	*	4,597	4,908	(6.3)
Net income (loss) attributable to noncontrolling interests	(115)	(9)	(97.5)	(115)	(9)	(97.5)
Net income (loss) attributable to U.S. Bancorp	\$ (922)	\$ 174	*	\$ 4,582	\$ 4,900	(6.5)
<b>Average Balance Sheet</b>						
Loans	\$ 5,184	\$ 4,041	28.3	\$384,112	\$324,731	18.3
Goodwill	—	—	—	12,474	10,198	22.3
Other intangible assets	19	—	*	6,730	4,245	58.5
Assets	238,600	221,235	7.8	667,481	582,067	14.7
Noninterest-bearing deposits	2,803	2,512	14.0	113,556	120,693	(6.1)
Interest-bearing deposits	8,795	2,350	*	393,077	334,936	17.4
Total deposits	11,658	4,862	*	506,633	455,629	11.1
Total U.S. Bancorp shareholders' equity	5,777	12,593	(54.1)	53,440	50,604	5.2

\* Not meaningful

U.S. Bancorp

# NON-GAAP FINANCIAL MEASURES

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- Tangible common equity to risk-weighted assets, and
- Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the CECL methodology.

These capital measures are viewed by management as useful additional methods of evaluating the Company's utilization of its capital held and the level of capital available to withstand unexpected negative market or economic conditions. Additionally, presentation of these measures allows investors, analysts and banking regulators to assess the Company's capital position relative to other financial services companies. These capital measures are not defined in generally accepted accounting principles ("GAAP"), or are not currently effective or defined in banking regulations. In addition, certain of these measures differ from currently effective capital ratios defined by banking regulations principally in that the currently effective ratios, which are subject to certain transitional provisions, temporarily exclude the impact of the 2020 adoption of accounting guidance related to impairment of financial instruments based on the CECL methodology. As a result, these capital measures disclosed by the Company may be considered non-GAAP financial measures. Management believes this information helps investors assess trends in the Company's capital adequacy.

The Company also discloses net interest income and related ratios and analysis on a taxable-equivalent basis, which may also be considered non-GAAP financial measures. The Company believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison of net interest income arising from taxable and tax-exempt sources. In addition, certain performance measures, including the efficiency ratio and net interest margin utilize net interest income on a taxable-equivalent basis.

The Company also discloses the net charge-off ratio excluding notable items related to the acquisition of MUB, and other balance sheet repositioning and capital management actions taken by the Company. Management believes this measure enhances comparability with prior periods.

There may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this report in their entirety, and not to rely on any single financial measure.

The following table shows the Company's calculation of these non-GAAP financial measures:

(Dollars in Millions)	September 30, 2023	December 31, 2022
Total equity	\$ 53,578	\$ 51,232
Preferred stock	(8,808)	(8,808)
Noncontrolling interests	(465)	(466)
Goodwill (net of deferred tax liability) (1)	(11,470)	(11,265)
Intangible assets (net of deferred tax liability), other than mortgage servicing rights	(2,370)	(2,792)
Tangible common equity (a)	32,465	29,771
Common equity tier 1 capital, determined in accordance with transitional regulatory capital requirements related to the CECL methodology implementation	44,655	41,560
Adjustments (2)	(697)	(1,299)
Common equity tier 1 capital, reflecting the full implementation of the CECL methodology (b)	43,958	40,261
Total assets	668,039	674,805
Goodwill (net of deferred tax liability) (1)	(11,470)	(11,265)
Intangible assets (net of deferred tax liability), other than mortgage servicing rights	(2,370)	(2,792)
Tangible assets (c)	654,199	660,816
Risk-weighted assets, determined in accordance with transitional regulatory capital requirements related to the CECL methodology implementation (d)	482,250	498,500
Adjustments (3)	(736)	(620)
Risk-weighted assets, reflecting the full implementation of the CECL methodology (e)	481,514	495,880
<b>Ratios</b>		
Tangible common equity to tangible assets (a)/(c)	5.0%	4.5%
Tangible common equity to risk-weighted assets (a)/(d)	7.9	5.0
Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the CECL methodology (b)/(e)	9.5	8.1

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Net interest income	\$ 4,238	\$ 3,827	\$ 13,285	\$10,435
Taxable-equivalent adjustment (4)	32	30	100	86
Net interest income, on a taxable-equivalent basis	4,268	3,857	13,385	10,521
Net interest income, on a taxable-equivalent basis (as calculated above)	4,268	3,857	13,385	10,521
Noninterest income	2,764	2,469	7,957	7,413
Less: Securities gains (losses), net	—	1	(29)	38
Total net revenue, excluding net securities gains (losses) (f)	7,032	6,325	21,411	17,896
Noninterest expense (g)	4,530	3,637	13,654	10,863
Efficiency ratio (g)/(f)	64.4%	57.5%	63.8%	60.7%
Net charge-offs			\$ 1,442	
Less: Notable items (5)			400	
Net charge-offs, excluding notable items			1,042	
Annualized net charge-offs, excluding notable items (h)			1.363	
Average loan balances (i)			384,112	
Net charge-off ratio, excluding notable items (h)/(i)			36%	

(1) Includes goodwill related to certain investments in unconsolidated financial institutions per prescribed regulatory requirements.

(2) Includes the estimated increase in the allowance for credit losses related to the adoption of the CECL methodology net of deferred taxes.

(3) Includes the impact of the estimated increase in the allowance for credit losses related to the adoption of the CECL methodology.

(4) Based on a federal income tax rate of 21 percent for those assets and liabilities whose income or expense is not included for federal income tax purposes.

(5) Notable items for the nine months ended September 30, 2023 included \$329 million of net charge-offs related to balance sheet repositioning and capital management actions and \$91 million of net charge-offs related to the uncollectible amount of acquired M&B loans, which were considered purchased credit deteriorated as of the date of acquisition.

#### CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies of the Company comply with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. The Company's financial position and results of operations can be affected by these estimates and assumptions, which are integral to understanding the Company's financial statements. Critical accounting policies are those policies management believes are the most important to the portrayal of the Company's financial condition and results, and require management to make estimates that are difficult, subjective or complex. Most accounting policies are not considered by management to be critical accounting policies. Management has discussed the development and the selection of critical accounting policies with the Company's Audit Committee. Those policies considered to be critical accounting policies relate to the allowance for credit losses, fair value estimates, MSRs, and income taxes. These accounting policies are discussed in detail in "Management's Discussion and Analysis — Critical Accounting Policies" and the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

#### CONTROLS AND PROCEDURES

Under the supervision and with the participation of the Company's management, including its principal executive officer and principal financial officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")). Based upon this evaluation, the principal executive officer and principal financial officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective.

During the most recently completed fiscal quarter, there was no change made in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

# U.S. Bancorp Consolidated Balance Sheet

(Dollars in Millions)	September 30, 2023 (Unaudited)	December 31, 2022
<b>Assets</b>		
Cash and due from banks	\$ 64,354	\$ 53,542
Investment securities		
Held-to-maturity (fair value \$70,359 and \$77,874, respectively)	85,342	88,740
Available-for-sale (\$292 and \$358 pledged as collateral, respectively) (a)	87,207	72,910
Loans held for sale (including \$2,263 and \$1,843 of mortgage loans carried at fair value, respectively)	2,336	2,200
Loans		
Commercial	133,319	135,690
Commercial real estate	54,131	55,487
Residential mortgages	115,055	115,845
Credit card	27,080	26,295
Other retail	45,649	54,895
Total loans	375,234	388,213
Less allowance for loan losses	(7,216)	(6,936)
Net loans	368,018	381,277
Premises and equipment	3,616	3,858
Goodwill	12,472	12,373
Other intangible assets	6,435	7,155
Other assets (including \$2,585 and \$702 of trading securities at fair value pledged as collateral, respectively) (a)	58,251	82,750
Total assets	\$ 668,039	\$ 674,805
<b>Liabilities and Shareholders' Equity</b>		
Deposits		
Noninterest-bearing	\$ 98,006	\$ 137,743
Interest-bearing (including \$444 of time deposits carried at fair value at September 30, 2023)	450,392	387,233
Total deposits	\$ 548,398	\$ 524,976
Short-term borrowings	21,600	31,216
Long-term debt	43,074	39,829
Other liabilities	31,159	27,652
Total liabilities	644,231	623,673
Shareholders' equity		
Preferred stock	6,808	6,808
Common stock, par value \$0.01 a share—authorized: 4,000,000,000 shares; issued: 9/30/23 and 12/31/22—2,125,725,742 shares	21	21
Capital surplus	8,684	8,712
Retained earnings	74,023	71,901
Less cost of common stock in treasury: 9/30/23—588,744,300 shares; 12/31/22—594,747,484 shares	(24,168)	(25,269)
Accumulated other comprehensive income (loss)	(12,255)	(11,407)
Total U.S. Bancorp shareholders' equity	58,113	50,765
Noncontrolling interests	55	466
Total equity	53,918	51,232
Total liabilities and equity	\$ 668,039	\$ 674,805

(a) Includes only collateral pledged by the Company where counterparties have the right to sell or pledge the collateral.  
See Notes to Consolidated Financial Statements.

# U.S. Bancorp

## Consolidated Statement of Income

(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
<b>Interest Income</b>				
Loans	\$5,700	\$3,603	\$16,582	\$ 9,071
Loans held for sale	42	49	111	183
Investment securities	1,152	867	3,303	2,340
Other interest income	890	259	2,248	347
Total interest income	7,784	4,728	22,244	11,971
<b>Interest Expense</b>				
Deposits	2,580	534	6,024	791
Short-term borrowings	450	169	1,639	247
Long-term debt	488	198	1,296	498
Total interest expense	3,518	901	8,959	1,536
Net interest income	4,266	3,827	13,285	10,435
Provision for credit losses	515	362	1,763	785
Net interest income after provision for credit losses	3,721	3,465	11,522	9,650
<b>Noninterest Income</b>				
Card revenue	412	391	1,194	1,128
Corporate payment products revenue	198	190	577	520
Merchant processing services	427	406	1,250	1,194
Trust and investment management fees	627	572	1,838	1,638
Service charges	334	317	982	984
Commercial products revenue	354	285	1,046	841
Mortgage banking revenue	144	81	403	423
Investment products fees	70	56	206	177
Securities gains (losses), net	—	1	(29)	38
Other	198	170	530	470
Total noninterest income	2,764	2,469	7,997	7,413
<b>Noninterest Expense</b>				
Compensation and employee benefits	2,615	2,260	7,907	6,755
Net occupancy and equipment	313	272	950	808
Professional services	127	131	402	356
Marketing and business development	176	126	420	312
Technology and communications	511	427	1,536	1,267
Other intangibles	181	43	480	130
Merger and integration charges	284	42	838	239
Other	343	336	1,121	998
Total noninterest expense	4,530	3,837	13,654	10,863
Income before income taxes	1,955	2,297	5,865	6,200
Applicable income taxes	431	481	1,268	1,292
Net income	1,524	1,816	4,597	4,908
Net (income) loss attributable to noncontrolling interests	(1)	(4)	(15)	(8)
Net income attributable to U.S. Bancorp	\$1,523	\$1,812	\$ 4,582	\$ 4,900
Net income applicable to U.S. Bancorp common shareholders	\$1,412	\$1,718	\$ 4,285	\$ 4,646
Earnings per common share	\$ .91	\$ 1.16	\$ 2.79	\$ 3.13
Diluted earnings per common share	\$ .91	\$ 1.16	\$ 2.79	\$ 3.13
Average common shares outstanding	1,548	1,486	1,538	1,485
Average diluted common shares outstanding	1,549	1,486	1,538	1,486
See Notes to Consolidated Financial Statements.				

U.S. Bancorp

U.S. Bancorp  
Consolidated Statement of Comprehensive Income

(Dollars in Millions)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
(Unaudited)	2023	2022	2023	2022
Net income	\$ 1,524	\$ 1,816	\$ 4,597	\$ 4,908
Other Comprehensive Income (Loss)				
Changes in unrealized gains (losses) on investment securities available-for-sale	(1,881)	(2,810)	(1,036)	(14,325)
Changes in unrealized gains (losses) on derivative hedges	(349)	(232)	(610)	(134)
Foreign currency translation	3	(8)	21	(11)
Changes in unrealized gains (losses) on retirement plans	(1)	—	—	—
Reclassification to earnings of realized (gains) losses	170	186	475	337
Income taxes related to other comprehensive income (loss)	52	72	302	375
Total other comprehensive income (loss)	(1,537)	(2,139)	(848)	(10,557)
Comprehensive income (loss)	(13)	(323)	3,749	(5,649)
Comprehensive (income) loss attributable to noncontrolling interests	(1)	(4)	(15)	(8)
Comprehensive income (loss) attributable to U.S. Bancorp	\$ (14)	\$ (327)	\$ 3,734	\$ (5,657)

See Notes to Consolidated Financial Statements.

## U.S. Bancorp

## Consolidated Statement of Shareholders' Equity

	U.S. Bancorp Shareholders					Accumulated		Total U.S.		Noncontrolling	Total
(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	Common Shares Outstanding	Preferred Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Other Comprehensive Income (Loss)	Bancorp Shareholders' Equity			
<b>Balance June 30, 2022</b>	1,486	\$ 6,808	\$ 21	\$8,555	\$70,772	\$ (27,190)	\$ (10,381)	\$ 48,905	\$ 466	\$ 49,969	
Net income (loss)					1,812		1,812	1,812	4	1,816	
Other comprehensive income (loss)							(2,139)	(2,139)		(2,139)	
Preferred stock dividends (a)					(85)		(85)	(85)		(85)	
Common stock dividends (\$1.48 per share)					(717)		(717)	(717)		(717)	
Issuance of common and treasury stock				(1)	2			1			
Distributions to noncontrolling interests									(4)	(4)	
Net other changes in noncontrolling interests									1	1	
Stock option and restricted stock grants				36				36		36	
<b>Balance September 30, 2022</b>	1,486	\$ 6,808	\$ 21	\$8,590	\$71,782	\$ (27,189)	\$ (12,500)	\$ 47,513	\$ 465	\$ 47,978	
<b>Balance June 30, 2023</b>	1,533	\$ 6,808	\$ 21	\$8,742	\$73,355	\$ (25,189)	\$ (10,718)	\$ 53,019	\$ 485	\$ 53,484	
Net income (loss)					1,523		1,523	1,523	1	1,524	
Other comprehensive income (loss)							(1,537)	(1,537)		(1,537)	
Preferred stock dividends (b)					(102)		(102)	(102)		(102)	
Common stock dividends (\$1.48 per share)					(753)		(753)	(753)		(753)	
Issuance of common and treasury stock	24			(99)	1,022			923		923	
Purchase of treasury stock					(1)			(1)		(1)	
Distributions to noncontrolling interests									(1)	(1)	
Stock option and restricted stock grants				41				41		41	
<b>Balance September 30, 2023</b>	1,557	\$ 6,808	\$ 21	\$8,694	\$74,023	\$ (24,188)	\$ (12,255)	\$ 53,113	\$ 465	\$ 53,578	
<b>Balance December 31, 2021</b>	1,484	\$ 6,371	\$ 21	\$8,539	\$69,201	\$ (27,271)	\$ (1,943)	\$ 54,918	\$ 469	\$ 55,387	
Net income (loss)					4,900		4,900	4,900	8	4,908	
Other comprehensive income (loss)							(10,557)	(10,557)		(10,557)	
Preferred stock dividends (c)					(228)		(228)	(228)		(228)	
Common stock dividends (\$1.40 per share)					(2,081)		(2,081)	(2,081)		(2,081)	
Issuance of preferred stock	3	437		(120)		138		437		437	
Issuance of common and treasury stock								18		18	
Purchase of treasury stock	(1)				(55)			(55)		(55)	
Distributions to noncontrolling interests									(8)	(8)	
Net other changes in noncontrolling interests									(4)	(4)	
Stock option and restricted stock grants				171				171		171	
<b>Balance September 30, 2022</b>	1,486	\$ 6,808	\$ 21	\$8,590	\$71,782	\$ (27,189)	\$ (12,500)	\$ 47,513	\$ 465	\$ 47,978	
<b>Balance December 31, 2022</b>	1,531	\$ 6,808	\$ 21	\$8,712	\$71,901	\$ (25,269)	\$ (11,407)	\$ 50,766	\$ 486	\$ 51,232	
Change in accounting principle (d)					46			46		46	
Net income (loss)					4,595			4,595	15	4,597	
Other comprehensive income (loss)							(848)	(848)		(848)	
Preferred stock dividends (e)					(273)		(273)	(273)		(273)	
Common stock dividends (\$1.44 per share)					(2,233)		(2,233)	(2,233)		(2,233)	
Issuance of common and treasury stock	27			(215)	1,146			931		931	
Purchase of treasury stock	(1)				(45)			(45)		(45)	
Distributions to noncontrolling interests									(15)	(15)	
Net other changes in noncontrolling interests									(1)	(1)	
Stock option and restricted stock grants				187				187		187	
<b>Balance September 30, 2023</b>	1,557	\$ 6,808	\$ 21	\$8,694	\$74,023	\$ (24,188)	\$ (12,255)	\$ 53,113	\$ 465	\$ 53,578	

(a) Reflects dividends declared per share on the Company's Series A, Series B, Series J, Series K, Series L, Series M, Series N and Series O Non-Cumulative Perpetual Preferred Stock of \$602,022, \$223,611, \$662,50, \$343,75, \$234,376, \$250,00, \$231,25 and \$281,25, respectively.

(b) Reflects dividends declared per share on the Company's Series A, Series B, Series J, Series K, Series L, Series M, Series N and Series O Non-Cumulative Perpetual Preferred Stock of \$1,684.00, \$394,167, \$662,50, \$343,75, \$234,376, \$250,00, \$231,25, and \$281,25, respectively.

(c) Reflects dividends declared per share on the Company's Series A, Series B, Series J, Series K, Series L, Series M, Series N and Series O Non-Cumulative Perpetual Preferred Stock of \$2,662,344, \$663,542, \$1,325,00, \$1,031,25, \$703,125, \$750,00, \$693,75 and \$768,75, respectively.

(d) Effective January 1, 2022, the Company adopted accounting guidance which removed the separate recognition and measurement of troubled debt restructurings. Upon adoption, the Company reduced its allowance for credit losses and increased retained earnings net of deferred taxes through a cumulative-effect adjustment.

(e) Reflects dividends declared per share on the Company's Series A, Series B, Series J, Series K, Series L, Series M, Series N and Series O Non-Cumulative Perpetual Preferred Stock of \$4,733,948, \$1,129,862, \$1,325,00, \$1,031,25, \$750,125, \$750,00, \$693,75 and \$843,75, respectively.

See Notes to Consolidated Financial Statements.

# U.S. Bancorp

## Consolidated Statement of Cash Flows

(Dollars in Millions)	Nine Months Ended	
	September 30	
Unaudited	2023	2022
<b>Operating Activities</b>		
Net income attributable to U.S. Bancorp	\$ 4,582	\$ 4,900
Adjustments to reconcile net income to net cash provided by operating activities		
Provision for credit losses	1,763	785
Depreciation and amortization of premises and equipment	288	255
Amortization of intangibles	480	130
(Gain) loss on sale of loans held for sale	26	136
(Gain) loss on sale of securities and other assets	9	(173)
Loans originated for sale, net of repayments	(21,637)	(26,367)
Proceeds from sales of loans held for sale	21,164	28,701
Other, net	1,356	5,854
Net cash provided by operating activities	6,031	14,231
<b>Investing Activities</b>		
Proceeds from sales of available-for-sale investment securities	8,135	15,392
Proceeds from maturities of held-to-maturity investment securities	5,742	4,148
Proceeds from maturities of available-for-sale investment securities	4,828	12,407
Purchases of held-to-maturity investment securities	(924)	(6,941)
Purchases of available-for-sale investment securities	(4,857)	(19,377)
Net decrease (increase) in loans outstanding	2,946	(30,380)
Proceeds from sales of loans	5,622	3,050
Purchases of loans	(900)	(1,932)
Net increase in securities purchased under agreements to resell	(1,731)	(37)
Other, net	(736)	(3,407)
Net cash provided by (used in) investing activities	17,125	(27,077)
<b>Financing Activities</b>		
Net (decrease) increase in deposits	(8,245)	15,065
Net (decrease) increase in short-term borrowings	(9,887)	13,270
Proceeds from issuance of long-term debt	7,254	5,631
Principal payments or redemption of long-term debt	(3,906)	(5,388)
Proceeds from issuance of preferred stock		437
Proceeds from issuance of common stock	942	16
Repurchase of preferred stock	—	(1,100)
Repurchase of common stock	(65)	(55)
Cash dividends paid on preferred stock	(238)	(213)
Cash dividends paid on common stock	(2,219)	(2,060)
Net cash (used in) provided by financing activities	(13,341)	25,593
Change in cash and due from banks	10,812	12,747
Cash and due from banks at beginning of period	33,542	28,905
Cash and due from banks at end of period	\$ 44,354	\$ 41,652

See Notes to Consolidated Financial Statements.



Notes to Consolidated Financial Statements  
(Unaudited)

**Note 1      Basis of Presentation**

The accompanying consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flow activity required in accordance with accounting principles generally accepted in the United States. In the opinion of management of U.S. Bancorp (the "Company"), all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of results for the interim periods have been made. These financial statements and notes should be read in conjunction with the consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022. Certain amounts in prior periods have been reclassified to conform to the current period presentation.

**Note 2      Accounting Changes**

**Reference Interest Rate Transition** In March 2020, the Financial Accounting Standards Board ("FASB") issued accounting guidance, providing temporary optional expedients and exceptions to the guidance in United States generally accepted accounting principles on contract modifications and hedge accounting, to ease the financial reporting burdens related to the expected market transition from the London Interbank Offered Rate ("LIBOR") and other interbank offered rates to alternative reference rates. Under the guidance, a company can elect not to apply certain modification accounting requirements to contracts affected by reference rate transition, if certain criteria are met. A company that makes this election would not be required to remeasure the contracts at the modification date or reassess a previous accounting determination. This guidance also permits a company to elect various optional expedients that would allow it to continue applying hedge accounting for hedging relationships affected by reference rate transition, if certain criteria are met. The guidance is effective upon issuance and generally can be applied through December 31, 2024. The Company is applying certain optional expedients and exceptions for cash flow hedges and will continue to evaluate these for eligible contract modifications and hedging relationships.

**Fair Value Hedging – Portfolio Layer Method** Effective January 1, 2023, the Company adopted accounting guidance, issued by the FASB in March 2022, related to fair value hedge accounting of portfolios of financial assets. This guidance permits a company to designate multiple hedging relationships on a single closed portfolio, resulting in a larger portion of the interest rate risk associated with such a portfolio being eligible to be hedged. The guidance also expands the scope of the method to include non-prepayable financial assets and clarifies other technical questions from the original accounting guidance. The adoption of this guidance was not material to the Company's financial statements.

**Financial Instruments – Troubled Debt Restructurings and Vintage Disclosures** Effective January 1, 2023, the Company adopted accounting guidance on a modified retrospective basis, issued by the FASB in March 2022, related to the recognition and measurement of troubled debt restructurings ("TDRs") by creditors. This guidance removes the separate recognition and measurement requirements for TDRs by replacing them with a requirement for a company to apply existing accounting guidance to determine whether a modification results in a new loan or a continuation of an existing loan. This guidance also replaces existing TDR disclosures with similar but more expansive disclosures for certain modifications of receivables made to borrowers experiencing financial difficulty. Further, this guidance also requires companies to disclose current-period gross write-offs by year of origination for financing receivables. The adoption of this guidance was not material to the Company's financial statements.

**Accounting for Tax Credit Investments Using the Proportional Amortization Method** Effective January 1, 2023, the Company adopted accounting guidance on a modified retrospective basis, issued by the FASB in March 2023, related to the accounting for tax credit investments. This guidance allows the Company to elect to account for tax credit investments using the proportional amortization method on a program-by-program basis if certain conditions are met, regardless of the program from which the income tax credits are received. The adoption of this guidance was not material to the Company's financial statements.

**Note 3 Business Combinations**

**MUFG Union Bank Acquisition** On December 1, 2022, the Company acquired MUB's core regional banking franchise from MUFG. Pursuant to the terms of the Share Purchase Agreement, the Company acquired all of the issued and outstanding shares of common stock of MUB for a purchase price consisting of \$5.5 billion in cash and approximately 44 million shares of common stock of the Company. Under the terms of the Share Purchase Agreement, the purchase price was based on MUB having a tangible book value of \$6.25 billion at the closing of the acquisition. At the closing of the acquisition, MUB had \$3.5 billion of tangible book value over the \$6.25 billion target, consisting of additional cash. The additional cash received is required to be repaid to MUFG on or prior to the fifth anniversary date of the completion of the purchase, in accordance with the terms of the Share Purchase Agreement. As such, it is recognized as debt at the parent company. On August 3, 2023, the Company repaid \$936 million of its debt obligation from the proceeds of the issuance of 24 million shares of common stock of the Company to an affiliate of MUFG. The acquisition has been accounted for as a business combination. Accordingly, the assets acquired and liabilities assumed from MUB were recorded at fair value as of the acquisition date. The determination of fair value requires management to make estimates about discount rates, future expected cash flows, market conditions and other future events that are highly subjective in nature and subject to change. Fair value estimates related to the assets and liabilities from MUB are subject to adjustment for up to one year after the closing date of the acquisition as additional information becomes available. Valuations subject to adjustment include certain other assets.

In connection with the transaction, the Company recorded within noninterest expense nonrecurring merger and integration charges of \$284 million in the third quarter and \$838 million in the first nine months of 2023, compared with \$42 million and \$239 million in same periods of 2022, respectively. These expenses were primarily comprised of personnel, legal, advisory and technology related costs.

The following table includes the fair value of consideration transferred and the preliminary fair value of the identifiable tangible and intangible assets and liabilities from MUB:

December 1, 2022 (Dollars in Millions)	
<b>Acquisition consideration</b>	
Cash	\$ 5,500
Market value of shares of common stock	2,014
Total consideration transferred at acquisition close date	7,514
Discounted liability to MUFG (a)	2,944
Total	\$ 10,458
<b>Fair Value of MUB assets and liabilities</b>	
<b>Assets</b>	
Cash and due from banks	\$ 17,754
Investment securities	22,725
Loans held for sale	2,220
Loans	53,395
Less allowance for loan losses	(483)
Net loans	52,912
Premises and equipment	646
Other intangible assets (excluding goodwill)	2,808
Other assets	4,764
Total assets	\$103,849
<b>Liabilities</b>	
Deposits	\$ 86,110
Short-term borrowings	4,777
Long-term debt	2,584
Other liabilities	2,246
Total liabilities	95,717
Less: Net assets	\$ 8,132
Goodwill	\$ 2,320

(a) Represents \$3.5 billion of noninterest-bearing additional cash held by MUB upon close of the acquisition to be delivered to MUFG on or prior to December 1, 2027, discounted at the Company's 5-year unsecured borrowing rate as of the acquisition date, per authoritative accounting guidance.

Preliminary goodwill of \$2.3 billion recorded in connection with the transaction resulted from the reputation, operating model and expertise of MUB. The amount of goodwill recorded reflects the increased market share and related synergies that are expected to result from the acquisition, and represents the excess purchase price over the

estimated fair value of the net assets from MUB. The goodwill was allocated to the Company's business segments on a preliminary basis and is not deductible for income tax purposes. Refer to Note 11 in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for the amount of goodwill allocated to each business segment in connection with the transaction.

For further information on the fair value and unpaid principal balance of loans from the MUB acquisition, as well as the methods used to determine the fair values of the significant assets acquired and liabilities assumed, refer to Note 3 in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

During the first quarter of 2023, the Company completed the divestiture of three MUB branches to HomeStreet Bank, a wholly owned subsidiary of HomeStreet, Inc., to satisfy regulatory requirements related to the acquisition. There were approximately \$400 million in deposits and \$22 million in loans divested as part of this transaction.

#### Note 4 Investment Securities

The Company's held-to-maturity investment securities are carried at historical cost, adjusted for amortization of premiums and accretion of discounts. The Company's available-for-sale investment securities are carried at fair value with unrealized net gains or losses reported within accumulated other comprehensive income (loss) in shareholders' equity.

The amortized cost, gross unrealized holding gains and losses, and fair value of held-to-maturity and available-for-sale investment securities were as follows:

	September 30, 2023				December 31, 2022			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
<b>Held-to-maturity</b>								
U.S. Treasury and agencies	\$ 1,345	\$ —	\$ (62)	\$ 1,283	\$ 1,344	\$ —	\$ (51)	\$ 1,293
Mortgage-backed securities								
Residential agency	62,287	—	(14,851)	47,436	85,693	2	(10,810)	74,885
Commercial agency	1,700	—	(70)	1,630	1,703	1	(6)	1,698
<b>Total held-to-maturity</b>	<b>\$ 85,342</b>	<b>\$ —</b>	<b>\$ (14,983)</b>	<b>\$70,359</b>	<b>\$ 88,740</b>	<b>\$ 3</b>	<b>\$ (10,866)</b>	<b>\$77,874</b>
<b>Available-for-sale</b>								
U.S. Treasury and agencies	\$ 21,286	\$ —	\$ (2,579)	\$18,707	\$ 24,801	\$ 1	\$ (2,769)	\$22,033
Mortgage-backed securities								
Residential agency	28,891	2	(3,279)	25,614	32,060	8	(2,797)	29,271
Commercial								
Agency	8,711	—	(1,769)	6,942	8,736	—	(1,591)	7,145
Non-agency	7	—	(1)	6	7	—	—	7
Asset-backed securities	6,923	8	(63)	6,868	4,356	5	(38)	4,323
Obligations of state and political subdivisions	11,028	10	(1,972)	9,066	11,484	12	(1,371)	10,125
Other	4	—	—	4	6	—	—	6
<b>Total available-for-sale, excluding portfolio level basis adjustments</b>	<b>76,850</b>	<b>20</b>	<b>(9,663)</b>	<b>67,207</b>	<b>81,450</b>	<b>26</b>	<b>(8,566)</b>	<b>72,910</b>
Portfolio level basis adjustments (a)	(95)	—	95	—	—	—	—	—
<b>Total available-for-sale</b>	<b>\$ 76,755</b>	<b>\$ 20</b>	<b>\$ (9,568)</b>	<b>\$67,207</b>	<b>\$ 81,450</b>	<b>\$ 26</b>	<b>\$ (8,566)</b>	<b>\$72,910</b>

(a) Represents fair value hedge basis adjustments related to active portfolio layer method hedges of available-for-sale investment securities, which are not allocated to individual securities in the portfolio. For additional information, refer to Note 13.

Investment securities with a fair value of \$19.4 billion at September 30, 2023, and \$15.3 billion at December 31, 2022, were pledged to secure public, private and trust deposits, repurchase agreements and for other purposes required by contractual obligation or law. Included in these amounts were securities where the Company and certain counterparties have agreements granting the counterparties the right to sell or pledge the securities. Investment securities securing these types of arrangements had a fair value of \$292 million at September 30, 2023, and \$858 million at December 31, 2022.

The following table provides information about the amount of interest income from taxable and non-taxable investment securities:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Taxable	\$ 1,074	\$ 793	\$ 3,067	\$ 2,171
Non-taxable	78	74	236	219
Total interest income from investment securities	\$ 1,152	\$ 867	\$ 3,303	\$ 2,390

The following table provides information about the amount of gross gains and losses realized through the sales of available-for-sale investment securities:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Realized gains	\$ —	\$ 1	\$ 65	\$ 78
Realized losses	—	—	(94)	(40)
Net realized gains (losses)	\$ —	\$ 1	\$ (29)	\$ 38
Income tax on net realized gains (losses)	\$ —	\$ —	\$ (7)	\$ 9

The Company conducts a regular assessment of its available-for-sale investment securities with unrealized losses to determine whether all or some portion of a security's unrealized loss is related to credit and an allowance for credit losses is necessary. If the Company intends to sell or it is more likely than not the Company will be required to sell an investment security, the amortized cost of the security is written down to fair value. When evaluating credit losses, the Company considers various factors such as the nature of the investment security, the credit ratings or financial condition of the issuer, the extent of the unrealized loss, expected cash flows of underlying collateral, the existence of any government or agency guarantees, and market conditions. The Company measures the allowance for credit losses using market information where available and discounting the cash flows at the original effective rate of the investment security. The allowance for credit losses is adjusted each period through earnings and can be subsequently recovered. The allowance for credit losses on the Company's available-for-sale investment securities was immaterial at September 30, 2023 and December 31, 2022.

At September 30, 2023, certain investment securities had a fair value below amortized cost. The following table shows the gross unrealized losses excluding portfolio level basis adjustments and fair value of the Company's available-for-sale investment securities with unrealized losses, aggregated by investment category and length of time the individual investment securities have been in continuous unrealized loss positions, at September 30, 2023:

(Dollars in Millions)	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasury and agencies	\$ 672	\$ (8)	\$ 16,568	\$ (2,571)	\$ 17,240	\$ (2,579)
Mortgage-backed securities						
Residential agency	3,085	(56)	22,385	(3,223)	25,470	(3,279)
Commercial						
Agency	—	—	6,942	(1,769)	6,942	(1,769)
Non-agency	6	(1)	—	—	6	(1)
Asset-backed securities	5,929	(63)	—	—	5,929	(63)
Obligations of state and political subdivisions	1,813	(129)	7,001	(1,643)	8,814	(1,972)
Other	—	—	4	4	4	4
Total investment securities	\$ 11,605	\$ (267)	\$ 52,900	\$ (9,406)	\$ 64,505	\$ (9,683)

These unrealized losses primarily relate to changes in interest rates and market spreads subsequent to purchase of these available-for-sale investment securities. U.S. Treasury and agencies securities and agency mortgage-backed securities are issued, guaranteed or otherwise supported by the United States government. The Company's obligations of state and political subdivisions are generally high grade. Accordingly, the Company does not consider these unrealized losses to be credit-related and an allowance for credit losses is not necessary. In general, the issuers of the investment securities are contractually prohibited from prepayment at less than par, and the Company did not pay significant purchase premiums for these investment securities. At September 30, 2023, the Company had no plans to sell investment securities with unrealized losses, and believes it is more likely than not it would not be required to sell such investment securities before recovery of their amortized cost.

During the nine months ended September 30, 2023 and 2022, the Company did not purchase any investment securities that had more-than-insignificant credit deterioration.

All of the Company's held-to-maturity investment securities are U.S. Treasury and agencies securities and highly rated agency mortgage-backed securities that are guaranteed or otherwise supported by the United States government and have no history of credit losses. Accordingly, the Company does not expect to incur any credit losses on held-to-maturity investment securities and has no allowance for credit losses recorded for these securities.

The following table provides information about the amortized cost, fair value and yield by maturity date of the investment securities outstanding at September 30, 2023:

(Dollars in Millions)	Amortized Cost	Fair Value	Weighted-Average Maturity in Years	Weighted-Average Yield (e)
<b>Held-to-maturity</b>				
U.S. Treasury and Agencies				
Maturing in one year or less	\$ 50	\$ 49	6	2.67%
Maturing after one year through five years	1,295	1,234	2.6	2.85
Maturing after five years through ten years	—	—	—	—
Maturing after ten years	—	—	—	—
<b>Total</b>	<b>\$ 1,345</b>	<b>\$ 1,283</b>	<b>2.5</b>	<b>2.85%</b>
Mortgage-Backed Securities (a)				
Maturing in one year or less	\$ 20	\$ 19	.7	4.87%
Maturing after one year through five years	1,347	1,318	2.6	4.59
Maturing after five years through ten years	57,099	47,115	9.3	2.17
Maturing after ten years	25,531	20,624	10.3	2.12
<b>Total</b>	<b>\$ 83,997</b>	<b>\$69,076</b>	<b>5.5</b>	<b>2.10%</b>
<b>Total held-to-maturity (b)</b>	<b>\$ 85,342</b>	<b>\$70,359</b>	<b>9.4</b>	<b>2.20%</b>
<b>Available-for-sale</b>				
U.S. Treasury and Agencies				
Maturing in one year or less	\$ 9	\$ 9	.2	5.24%
Maturing after one year through five years	6,376	6,049	3.4	3.16
Maturing after five years through ten years	13,089	11,361	6.7	2.55
Maturing after ten years	1,512	1,288	11.0	2.02
<b>Total</b>	<b>\$ 21,286</b>	<b>\$18,707</b>	<b>6.1</b>	<b>2.69%</b>
Mortgage-Backed Securities (a)				
Maturing in one year or less	\$ 135	\$ 131	.8	2.52%
Maturing after one year through five years	8,571	7,846	3.1	2.45
Maturing after five years through ten years	27,049	23,053	7.6	3.24
Maturing after ten years	1,854	1,532	10.9	3.49
<b>Total</b>	<b>\$ 37,609</b>	<b>\$32,562</b>	<b>6.7</b>	<b>3.07%</b>
Asset-Backed Securities (a)				
Maturing in one year or less	\$ 1,714	\$ 1,683	.2	4.25%
Maturing after one year through five years	4,731	4,706	1.7	5.35
Maturing after five years through ten years	478	479	5.5	7.07
Maturing after ten years	—	—	—	—
<b>Total</b>	<b>\$ 6,923</b>	<b>\$ 6,868</b>	<b>1.6</b>	<b>5.20%</b>
Obligations of State and Political Subdivisions (c) (d)				
Maturing in one year or less	\$ 36	\$ 36	.6	7.96%
Maturing after one year through five years	361	378	3.3	5.74
Maturing after five years through ten years	507	472	7.8	4.43
Maturing after ten years	10,104	8,180	15.8	3.65
<b>Total</b>	<b>\$ 11,028</b>	<b>\$ 9,066</b>	<b>14.2</b>	<b>3.77%</b>
Other				
Maturing in one year or less	\$ —	\$ —	—	—%
Maturing after one year through five years	4	4	1.7	1.89
Maturing after five years through ten years	—	—	—	—
Maturing after ten years	—	—	—	—
<b>Total</b>	<b>\$ 4</b>	<b>\$ 4</b>	<b>1.7</b>	<b>1.89%</b>
<b>Total available-for-sale (b) (f)</b>	<b>\$ 76,350</b>	<b>\$67,207</b>	<b>7.5</b>	<b>3.26%</b>

- (a) Information related to asset and mortgage-backed securities included above is presented based upon weighted-average maturities that take into account anticipated future prepayments.
- (b) The weighted-average maturity of total held-to-maturity investment securities was 9.2 years at December 31, 2022, with a corresponding weighted-average yield of 2.18 percent. The weighted-average maturity of total available-for-sale investment securities was 7.4 years at December 31, 2022, with a corresponding weighted-average yield of 2.94 percent.
- (c) Information related to obligations of state and political subdivisions is presented based upon yield to first optional call date if the security is purchased at a premium, and yield to maturity if the security is purchased at par or at a discount.
- (d) Maturity calculations for obligations of state and political subdivisions are based on the first optional call date for securities with a fair value above par and the contractual maturity date for securities with a fair value equal to or below par.
- (e) Weighted-average yields for obligations of state and political subdivisions are presented on a fully-taxable equivalent basis based on a federal income tax rate of 21 percent. Yields on investment securities are computed based on amortized cost balances, excluding any premiums or discounts recorded related to the transfer of investment securities at fair value from available-for-sale to held-to-maturity.
- (f) Amortized cost excludes portfolio level basis adjustments of \$/69 million.

**Note 5 Loans and Allowance for Credit Losses**

The composition of the loan portfolio, by class and underlying specific portfolio type, was as follows:

	September 30, 2023		December 31, 2022	
	Amount	Percent of Total	Amount	Percent of Total
<b>(Dollars in Millions)</b>				
<b>Commercial</b>				
Commercial	\$129,040	34.4%	\$131,128	33.8%
Lease financing	4,279	1.1	4,592	1.2
Total commercial	133,319	35.5	135,690	35.0
<b>Commercial Real Estate</b>				
Commercial mortgages	42,473	11.3	43,765	11.3
Construction and development	11,658	3.1	11,722	3.0
Total commercial real estate	54,131	14.4	55,487	14.3
<b>Residential Mortgages</b>				
Residential mortgages	107,875	28.8	107,858	27.8
Home equity loans, first liens	7,180	1.9	7,987	2.0
Total residential mortgages	115,055	30.7	115,845	29.8
<b>Credit Card</b>	27,090	7.2	26,596	6.8
<b>Other Retail</b>				
Retail leasing	4,271	1.2	5,519	1.4
Home equity and second mortgages	12,879	3.4	12,863	3.3
Revolving credit	3,766	1.0	3,963	1.0
Installment	14,145	3.8	14,592	3.8
Automobile	10,598	2.8	17,639	4.6
Total other retail	45,659	12.2	54,596	14.1
<b>Total loans</b>	<b>\$375,234</b>	<b>100.0%</b>	<b>\$388,213</b>	<b>100.0%</b>

The Company had loans of \$122.6 billion at September 30, 2023, and \$134.6 billion at December 31, 2022, pledged at the Federal Home Loan Bank, and loans of \$83.5 billion at September 30, 2023, and \$85.8 billion at December 31, 2022, pledged at the Federal Reserve Bank.

Originated loans are reported at the principal amount outstanding, net of unearned interest and deferred fees and costs, and any partial charge-offs recorded. Purchased loans are recorded at fair value at the date of purchase. Net unearned interest and deferred fees and costs on originated loans and unamortized premiums and discounts on purchased loans amounted to \$2.7 billion at September 30, 2023 and \$3.1 billion at December 31, 2022. The Company evaluates purchased loans for more-than-insignificant deterioration at the date of purchase in accordance with applicable authoritative accounting guidance. Purchased loans that have experienced more-than-insignificant deterioration from origination are considered purchased credit deteriorated loans. All other purchased loans are considered non-purchased credit deteriorated loans.

**Allowance for Credit Losses** The allowance for credit losses is established for current expected credit losses on the Company's loan and lease portfolio, including unfunded credit commitments. The allowance considers expected losses for the remaining lives of the applicable assets, inclusive of expected recoveries. The allowance for credit losses is increased through provisions charged to earnings and reduced by net charge-offs. Management evaluates the appropriateness of the allowance for credit losses on a quarterly basis.

Multiple economic scenarios are considered over a three-year reasonable and supportable forecast period, which includes increasing consideration of historical loss experience over years two and three. These economic scenarios are constructed with interrelated projections of multiple economic variables, and loss estimates are produced that consider the historical correlation of those economic variables with credit losses. After the forecast period, the Company fully reverts to long-term historical loss experience, adjusted for prepayments and characteristics of the current loan and lease portfolio, to estimate losses over the remaining life of the portfolio. The economic scenarios are updated at least quarterly and are designed to provide a range of reasonable estimates, from better to worse than current expectations. Scenarios are weighted based on the Company's expectation of economic conditions for the foreseeable future and reflect significant judgment and consideration of economic forecast uncertainty. Final loss estimates also consider factors affecting credit losses not reflected in the scenarios, due to the unique aspects of current conditions and expectations. These factors may include, but are not limited to, loan servicing practices, regulatory guidance, and/or fiscal and monetary policy actions.

The allowance recorded for credit losses utilizes forward-looking expected loss models to consider a variety of factors affecting lifetime credit losses. These factors include, but are not limited to, macroeconomic variables such as unemployment rates, real estate prices, gross domestic product levels, inflation, interest rates and corporate bonds spreads, as well as loan and borrower characteristics, such as internal risk ratings on commercial loans and consumer credit scores, delinquency status, collateral type and available valuation information, consideration of end-of-term losses on lease residuals, and the remaining term of the loan, adjusted for expected prepayments. For each loan portfolio, including those loans modified under various loan modification programs, model estimates are adjusted as necessary to consider any relevant changes in portfolio composition, lending policies, underwriting standards, risk management practices, economic conditions or other factors that would affect the accuracy of the model. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral dependent loans where recovery is expected through sale of the collateral at fair value less selling costs. Where loans do not exhibit similar risk characteristics, an individual analysis is performed to consider expected credit losses. The allowance recorded for individually evaluated loans greater than \$5 million in the commercial lending segment is based on an analysis utilizing expected cash flows discounted using the original effective interest rate, the observable market price of the loan, or the fair value of the collateral, less selling costs, for collateral-dependent loans as appropriate. For smaller commercial loans collectively evaluated for impairment, historical loss experience is also incorporated into the allowance methodology applied to this category of loans.

The Company's methodology for determining the appropriate allowance for credit losses also considers the imprecision inherent in the methodologies used and allocated to the various loan portfolios. As a result, amounts determined under the methodologies described above are adjusted by management to consider the potential impact of other qualitative factors not captured in the quantitative model adjustments which include, but are not limited to, the following: model imprecision, imprecision in economic scenario assumptions, and emerging risks related to either changes in the environment that are affecting specific portfolios, or changes in portfolio concentrations over time that may affect model performance. The consideration of these items results in adjustments to allowance amounts included in the Company's allowance for credit losses for each loan portfolio.

The Company also assesses the credit risk associated with off-balance sheet loan commitments, letters of credit, investment securities and derivatives. Credit risk associated with derivatives is reflected in the fair values recorded for those positions. The liability for off-balance sheet credit exposure related to loan commitments and other credit guarantees is included in other liabilities. Because business processes and credit risks associated with unfunded credit commitments are essentially the same as for loans, the Company utilizes similar processes to estimate its liability for unfunded credit commitments.

The results of the analysis are evaluated quarterly to confirm the estimates are appropriate for each specific loan portfolio, as well as the entire loan portfolio, as the entire allowance for credit losses is available for the entire loan portfolio.



Activity in the allowance for credit losses by portfolio class was as follows:

Three Months Ended September 30 (Dollars in Millions)	Commercial	Commercial Real Estate	Residential Mortgages	Credit Card	Other Retail	Total Loans
<b>2023</b>						
Balance at beginning of period	\$2,209	\$1,473	\$899	\$2,185	\$529	\$7,695
Add:						
Provision for credit losses	(14)	266	(49)	285	27	515
Deduct:						
Loans charged-off	110	51	1	259	87	508
Less recoveries of loans charged-off	(19)	(2)	(4)	(39)	(25)	(89)
Net loan charge-offs (recoveries)	92	49	(3)	220	62	420
Balance at end of period	\$2,103	\$1,690	\$853	\$2,250	\$584	\$7,790
<b>2022</b>						
Balance at beginning of period	\$1,896	\$973	\$658	\$1,746	\$982	\$6,255
Add:						
Provision for credit losses	97	(7)	38	222	12	362
Deduct:						
Loans charged-off	56	—	2	161	56	275
Less recoveries of loans charged-off	(29)	(6)	(7)	(42)	(29)	(113)
Net loan charge-offs (recoveries)	27	(6)	(5)	119	27	162
Balance at end of period	\$1,966	\$972	\$701	\$1,849	\$997	\$6,455
<b>Nine Months Ended September 30 (Dollars in Millions)</b>	<b>Commercial</b>	<b>Commercial Real Estate</b>	<b>Residential Mortgages</b>	<b>Credit Card</b>	<b>Other Retail</b>	<b>Total Loans</b>
<b>2023</b>						
Balance at beginning of period	\$2,163	\$1,325	\$926	\$2,020	\$970	\$7,404
Add:						
Change in accounting principle (a)	—	—	(31)	(27)	(4)	(62)
Allowance for acquired credit losses (b)	—	127	—	—	—	127
Provision for credit losses	169	430	68	851	245	1,763
Deduct:						
Loans charged-off	283	205	126	716	402	1,732
Less recoveries of loans charged-off	(84)	(13)	(16)	(122)	(85)	(290)
Net loan charge-offs (recoveries)	229	192	110	594	317	1,442
Balance at end of period	\$2,103	\$1,690	\$853	\$2,250	\$894	\$7,790
<b>2022</b>						
Balance at beginning of period	\$1,849	\$1,123	\$565	\$1,673	\$945	\$6,155
Add:						
Provision for credit losses	206	(156)	116	525	94	785
Deduct:						
Loans charged-off	164	10	9	481	167	831
Less recoveries of loans charged-off	(75)	(15)	(29)	(132)	(95)	(346)
Net loan charge-offs (recoveries)	89	(5)	(20)	359	72	485
Balance at end of period	\$1,966	\$972	\$701	\$1,849	\$997	\$6,455

(a) Effective January 1, 2023, the Company adopted accounting guidance which removed the separate recognition and measurement of troubled debt restructurings.

(b) Represents allowance for credit deterioration and charged-off loans acquired from M&B.

The increase in the allowance for credit losses at September 30, 2023, compared with December 31, 2022, was primarily driven by increasing economic uncertainty, normalizing credit conditions and select commercial real estate loan deterioration.

The following table provides a summary of loans charged-off by portfolio class and year of origination:

	Commercial	Commercial Real Estate (a)	Residential Mortgages (b)	Credit Card	Other Retail (c)	Total Loans
<b>Three Months Ended September 30, 2023</b>						
Originated in 2023	\$22	\$20	\$—	\$—	\$5	\$47
Originated in 2022	11	—	—	—	17	28
Originated in 2021	17	27	—	—	13	57
Originated in 2020	4	—	—	—	6	10
Originated in 2019	4	—	—	—	6	10
Originated prior to 2019	10	4	1	—	13	28
Revolving	42	—	—	259	27	328
Total charge-offs	\$110	\$51	\$1	\$259	\$87	\$508
<b>Nine Months Ended September 30, 2023</b>						
Originated in 2023	\$29	\$20	\$—	\$—	\$51	\$100
Originated in 2022	51	88	—	—	118	255
Originated in 2021	25	44	5	—	70	144
Originated in 2020	14	—	8	—	31	53
Originated in 2019	11	3	16	—	20	50
Originated prior to 2019	38	50	97	—	28	211
Revolving	115	—	—	716	54	885
Revolving converted to term	—	—	—	—	28	28
Total charge-offs	\$283	\$205	\$126	\$716	\$462	\$1,732

Note: Year of origination is based on the origination date of a loan, or for existing loans the date when the maturity date, pricing or commitment amount is amended.

(a) Includes \$91 million of charge-offs in the first quarter of 2023 related to uncollectible amounts on acquired loans.

(b) Includes \$117 million of charge-offs related to balance sheet repositioning and capital management actions taken in the second quarter of 2023.

(c) Includes \$192 million of charge-offs related to balance sheet repositioning and capital management actions taken in the second quarter of 2023.

**Credit Quality** The credit quality of the Company's loan portfolios is assessed as a function of net credit losses, levels of nonperforming assets and delinquencies, and credit quality ratings as defined by the Company.

For all loan portfolio classes, loans are considered past due based on the number of days delinquent except for monthly amortizing loans which are classified delinquent based upon the number of contractually required payments not made (for example, two missed payments is considered 30 days delinquent). When a loan is placed on nonaccrual status, unpaid accrued interest is reversed, reducing interest income in the current period.

Commercial lending segment loans are generally placed on nonaccrual status when the collection of principal and interest has become 90 days past due or is otherwise considered doubtful. Commercial lending segment loans are generally fully charged down if unsecured by collateral or partially charged down to the fair value of the collateral securing the loan, less costs to sell, when the loan is placed on nonaccrual.

Consumer lending segment loans are generally charged-off at a specific number of days or payments past due. Residential mortgages and other retail loans secured by 1-4 family properties are generally charged down to the fair value of the collateral securing the loan, less costs to sell, at 180 days past due. Residential mortgage loans and lines in a first lien position are placed on nonaccrual status in instances where a partial charge-off occurs unless the loan is well secured and in the process of collection. Residential mortgage loans and lines in a junior lien position secured by 1-4 family properties are placed on nonaccrual status at 120 days past due or when they are behind a first lien that has become 180 days or greater past due or placed on nonaccrual status. Any secured consumer lending segment loan whose borrower has had debt discharged through bankruptcy, for which the loan amount exceeds the fair value of the collateral, is charged down to the fair value of the related collateral and the remaining balance is placed on nonaccrual status. Credit card loans continue to accrue interest until the account is charged-off. Credit cards are charged-off at 180 days past due. Other retail loans not secured by 1-4 family properties are charged-off at 120 days past due; and revolving consumer lines are charged-off at 180 days past due. Similar to credit cards, other retail loans are generally not placed on nonaccrual status because of the relative short period of time to charge-off. Certain retail customers having financial difficulties may have the terms of their credit card and other loan agreements modified to require only principal payments and, as such, are reported as nonaccrual.

For all loan classes, interest payments received on nonaccrual loans are generally recorded as a reduction to a loan's carrying amount while a loan is on nonaccrual and are recognized as interest income upon payoff of the loan. However, interest income may be recognized for interest payments if the remaining carrying amount of the loan is believed to be collectible. In certain circumstances, loans in any class may be restored to accrual status, such as when a loan has demonstrated sustained repayment performance or no amounts are past due and prospects for future payment are no longer in doubt; or when the loan becomes well secured and is in the process of collection. Loans where there

has been a partial charge-off may be returned to accrual status if all principal and interest (including amounts previously charged-off) is expected to be collected and the loan is current.

The following table provides a summary of loans by portfolio class, including the delinquency status of those that continue to accrue interest, and those that are nonperforming:

(Dollars in Millions)	Accruing					Nonperforming (b)	Total
	Current	30-89 Days Past Due		90 Days or More Past Due			
<b>September 30, 2023</b>							
Commercial	\$132,878	\$315	\$70	\$256	\$133,319		
Commercial real estate	53,389	40	1	721	54,151		
Residential mortgages (a)	114,641	131	122	161	115,055		
Credit card	26,399	365	316	—	27,080		
Other retail	45,206	254	60	129	45,649		
<b>Total loans</b>	<b>\$372,293</b>	<b>\$1,106</b>	<b>\$569</b>	<b>\$1,267</b>	<b>\$375,235</b>		
<b>December 31, 2022</b>							
Commercial	\$135,077	\$360	\$94	\$189	\$135,690		
Commercial real estate	55,057	87	5	338	55,487		
Residential mortgages (a)	115,224	201	95	325	115,845		
Credit card	25,780	283	231	1	26,295		
Other retail	54,382	309	88	139	54,899		
<b>Total loans</b>	<b>\$385,520</b>	<b>\$1,230</b>	<b>\$491</b>	<b>\$972</b>	<b>\$388,213</b>		

(a) At September 30, 2023, \$588 million of loans 30-89 days past due and \$2.0 billion of loans 90 days or more past due purchased and that could be purchased from Government National Mortgage Association (GNMA) mortgage pools under delinquent loan repurchase options whose payments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs, were classified as current, compared with \$647 million and \$2.2 billion at December 31, 2022, respectively.

(b) Substantially all nonperforming loans at September 30, 2023 and December 31, 2022, had an associated allowance for credit losses. The Company recognized interest income on nonperforming loans of \$5 million and \$4 million for the three months ended September 30, 2023 and 2022, respectively, and \$12 million for the nine months ended September 30, 2023 and 2022.

At September 30, 2023, the amount of foreclosed residential real estate held by the Company, and included in other real estate owned ("OREO"), was \$25 million, compared with \$23 million at December 31, 2022. These amounts excluded \$52 million and \$54 million at September 30, 2023 and December 31, 2022, respectively, of foreclosed residential real estate related to mortgage loans whose payments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. In addition, the amount of residential mortgage loans secured by residential real estate in the process of foreclosure at September 30, 2023 and December 31, 2022, was \$784 million and \$1.1 billion, respectively, of which \$538 million and \$830 million, respectively, related to loans purchased and that could be purchased from Government National Mortgage Association ("GNMA") mortgage pools under delinquent loan repurchase options whose repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

The Company classifies its loan portfolio classes using internal credit quality ratings on a quarterly basis. These ratings include pass, special mention and classified, and are an important part of the Company's overall credit risk management process and evaluation of the allowance for credit losses. Loans with a pass rating represent those loans not classified on the Company's rating scale for problem credits, as minimal credit risk has been identified. Special mention loans are those loans that have a potential weakness deserving management's close attention. Classified loans are those loans where a well-defined weakness has been identified that may put full collection of contractual cash flows at risk. It is possible that others, given the same information, may reach different reasonable conclusions regarding the credit quality rating classification of specific loans.

The following table provides a summary of the Company's internal credit quality rating of loans by portfolio class and year of origination:

	September 30, 2023					December 31, 2022				
	Special Mention		Classified (a)		Total	Special Mention		Classified (a)		Total
(Dollars in Millions)	Pass	Criticized	Pass	Criticized		Pass	Criticized	Pass	Criticized	
<b>Commercial</b>										
Originated in 2023	\$ 35,634	\$ 725	\$ 710	\$ 1,435	\$ 37,069	\$ —	\$ —	\$ —	\$ —	\$ —
Originated in 2022	45,120	502	293	795	45,915	61,229	245	315	560	61,789
Originated in 2021	10,861	82	176	258	10,339	26,411	159	78	237	26,648
Originated in 2020	3,476	47	157	204	3,680	7,049	68	138	206	7,255
Originated in 2019	1,653	5	113	118	1,771	3,952	51	210	261	4,223
Originated prior to 2019	4,293	42	110	152	4,445	8,986	64	129	193	9,179
Revolving (b)	20,020	348	1,134	1,480	29,500	25,668	344	364	708	26,396
Total commercial	126,877	1,749	2,683	4,442	133,319	133,525	831	1,234	2,165	135,690
<b>Commercial real estate</b>										
Originated in 2023	7,076	367	1,749	2,116	9,792	—	—	—	—	—
Originated in 2022	12,594	211	1,339	1,550	14,144	14,527	206	519	725	15,252
Originated in 2021	9,951	303	386	689	10,640	13,565	171	99	270	13,835
Originated in 2020	4,068	41	112	153	4,241	6,489	97	117	214	6,703
Originated in 2019	5,149	105	381	486	5,635	6,991	251	304	555	7,546
Originated prior to 2019	6,596	53	389	422	7,018	9,639	138	875	1,013	10,652
Revolving	2,627	3	31	34	2,661	1,489	—	10	10	1,499
Total commercial real estate	48,681	1,063	4,367	5,450	54,131	52,700	863	1,924	2,787	55,487
<b>Residential mortgages (c)</b>										
Originated in 2023	8,056	—	1	1	8,057	—	—	—	—	—
Originated in 2022	29,115	—	9	9	29,122	26,452	—	—	—	26,452
Originated in 2021	36,675	1	9	10	36,685	39,527	—	7	7	39,534
Originated in 2020	14,985	—	10	10	15,005	16,556	—	8	8	16,564
Originated in 2019	5,981	—	17	17	5,998	7,222	—	16	16	7,240
Originated prior to 2019	19,937	1	250	251	20,188	23,658	—	397	397	24,055
Total residential mortgages	114,757	2	296	258	115,055	115,415	—	430	430	115,845
<b>Credit card (d)</b>										
Total credit card	26,765	—	315	315	27,080	26,063	—	232	232	26,295
<b>Other retail</b>										
Originated in 2023	4,033	—	1	1	4,034	—	—	—	—	—
Originated in 2022	5,950	—	9	9	5,959	9,563	—	6	6	9,569
Originated in 2021	11,274	—	14	14	11,288	15,352	—	12	12	15,364
Originated in 2020	5,212	—	9	9	5,221	7,628	—	11	11	7,639
Originated in 2019	2,012	—	8	8	2,020	3,418	—	13	13	3,431
Originated prior to 2019	2,422	—	14	14	2,436	3,689	—	31	31	3,720
Revolving	13,748	—	98	98	13,846	14,029	—	98	98	14,127
Revolving converted to term	756	—	49	49	805	800	—	46	46	846
Total other retail	45,447	—	202	202	45,649	54,676	—	217	217	54,893
<b>Total loans</b>	<b>\$364,527</b>	<b>\$2,834</b>	<b>\$7,873</b>	<b>\$10,707</b>	<b>\$ 375,234</b>	<b>\$382,382</b>	<b>\$1,794</b>	<b>\$4,037</b>	<b>\$5,831</b>	<b>\$388,213</b>
<b>Total outstanding commitments</b>	<b>\$765,095</b>	<b>\$3,866</b>	<b>\$9,635</b>	<b>\$13,501</b>	<b>\$778,596</b>	<b>\$772,804</b>	<b>\$2,825</b>	<b>\$5,041</b>	<b>\$7,866</b>	<b>\$780,670</b>

Note: Year of origination is based on the origination date of a loan, or for existing loans the date when the maturity date, pricing or commitment amount is amended.

(a) Classified rating on consumer loans primarily based on delinquency status.

(b) Includes an immaterial amount of revolving converted to term loans.

(c) At September 30, 2023, \$2.0 billion of GNMA loans 90 days or more past due and \$963 million of modified GNMA loans whose repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs were classified with a pass rating, compared with \$2.2 billion and \$1.0 billion at December 31, 2022, respectively.

(d) Predominantly all credit card loans are considered revolving loans. Includes an immaterial amount of revolving converted to term loans.

**Loan Modifications** In certain circumstances, the Company may modify the terms of a loan to maximize the collection of amounts due when a borrower is experiencing financial difficulties or is expected to experience difficulties in the near-term. The Company recognizes interest on modified loans if full collection of contractual principal and interest is expected. The effects of modifications on credit loss expectations, such as improved payment capacity, longer expected lives and other factors, are considered when measuring the allowance for credit losses. Modification performance, including redefault rates and how these compare to historical losses, are also considered. Modifications generally do not result in significant changes to the Company's allowance for credit losses.

The following table provides a summary of loan balances at September 30, 2023, which were modified during the three months and nine months ended September 30, 2023, by portfolio class and modification granted:

(Dollars in Millions)	Interest Rate Reduction	Payment Delay	Term Extension	Multiple Modifications (a)	Total Modifications	Percent of Class Total
<b>Three Months Ended September 30, 2023</b>						
Commercial	\$ 16	\$ —	\$ 86	\$ —	\$ 114	1%
Commercial real estate	—	—	426	9	435	8
Residential mortgages (b)	—	58	6	1	65	1
Credit card	117	—	—	—	117	4
Other retail	2	12	36	—	53	1
Total loans, excluding loans purchased from GNMA mortgage pools	135	70	569	10	784	2
Loans purchased from GNMA mortgage pools (b)	—	455	75	127	657	6
<b>Total loans</b>	<b>\$ 135</b>	<b>\$ 525</b>	<b>\$ 644</b>	<b>\$ 137</b>	<b>\$ 1,441</b>	<b>4%</b>
<b>Nine Months Ended September 30, 2023</b>						
Commercial	\$ 36	\$ —	\$ 213	\$ —	\$ 249	2%
Commercial real estate	—	—	527	9	536	10
Residential mortgages (b)	—	221	21	17	259	2
Credit card	268	1	—	—	269	10
Other retail	6	20	113	2	141	3
Total loans, excluding loans purchased from GNMA mortgage pools	310	242	874	28	1,454	4
Loans purchased from GNMA mortgage pools (b)	—	1,020	211	261	1,492	13
<b>Total loans</b>	<b>\$ 310</b>	<b>\$ 1,262</b>	<b>\$ 1,085</b>	<b>\$ 289</b>	<b>\$ 2,946</b>	<b>8%</b>

(a) Includes \$126 million of total loans receiving a payment delay and term extension, \$9 million of total loans receiving an interest rate reduction and term extension and \$2 million of total loans receiving an interest rate reduction, payment delay and term extension for three months ended September 30, 2023. Includes \$286 million of total loans receiving a payment delay and term extension, \$14 million of total loans receiving an interest rate reduction and term extension and \$7 million of total loans receiving an interest rate reduction, payment delay and term extension for nine months ended September 30, 2023.

(b) Percent of class total amounts expressed as a percent of total residential mortgage loan balances.

Loan modifications included in the table above exclude trial period arrangements offered to customers and secured loans to consumer borrowers that have had debt discharged through bankruptcy where the borrower has not reaffirmed the debt during the periods presented. At September 30, 2023, the balance of loans modified in trial period arrangements was \$50 million, while the balance of secured loans to consumer borrowers that have had debt discharged through bankruptcy was not material.

The following table summarizes the effects of loan modifications made to borrowers on loans modified during the three months and nine months ended September 30, 2023:

(Dollars in Millions)	Weighted-Average Interest Rate Reduction	Weighted-Average Months of Term Extension
<b>Three Months Ended September 30, 2023</b>		
Commercial	21.5%	13
Commercial real estate	—	11
Residential mortgages	9	99
Credit card	15.4	—
Other retail	9.1	2
Loans purchased from GNMA mortgage pools	5	121
<b>Nine Months Ended September 30, 2023</b>		
Commercial	21.0%	10
Commercial real estate	—	10
Residential mortgages	1.3	109
Credit card	15.1	—
Other retail	7.8	4
Loans purchased from GNMA mortgage pools	6	96

Note: The weighted-average payment deferral for all portfolio classes was less than \$1 million for both the three months and nine months ended September 30, 2023. Forbearance payments are required to be paid at the end of the original term loan.

For the commercial lending segment, modifications generally result in the Company working with borrowers on a case-by-case basis. Commercial and commercial real estate modifications generally include extensions of the maturity date and may be accompanied by an increase or decrease to the interest rate. In addition, the Company may work with the borrower in identifying other changes that mitigate loss to the Company, which may include additional collateral or guarantees to support the loan. To a lesser extent, the Company may provide an interest rate reduction.

Modifications for the consumer lending segment are generally part of programs the Company has initiated. The Company modifies residential mortgage loans under Federal Housing Administration, United States Department of Veterans Affairs, or its own internal programs. Under these programs, the Company offers qualifying homeowners

opportunity to permanently modify their loan and achieve more affordable monthly payments. These modifications may include adjustments to interest rates, conversion of adjustable rates to fixed rates, extension of maturity dates or deferrals of payments, capitalization of accrued interest and/or outstanding advances, or in limited situations, partial forgiveness of loan principal. In most instances, participation in residential mortgage loan modification programs requires the customer to complete a short-term trial period. A permanent loan modification is contingent on the customer successfully completing the trial period arrangement, and the loan documents are not modified until that time.

Credit card and other retail loan modifications are generally part of distinct modification programs providing customers experiencing financial difficulty with modifications whereby balances may be amortized up to 60 months, and generally include waiver of fees and reduced interest rates.

Loans that receive a forbearance plan generally remain in default until they are no longer delinquent as the result of the payment of all past due amounts or the borrower receiving a term extension or modification. Therefore, loans only receiving forbearance plans are not included in the table below.

The following table provides a summary of loan balances at September 30, 2023, which were modified during the nine months ended September 30, 2023, by portfolio class and delinquency status:

(Dollars in Millions)	Current	30-89 Days Past Due	90 Days or More Past Due	Total
Commercial	\$ 223	\$ 11	\$ 14	\$ 248
Commercial real estate	347	1	189	537
Residential mortgages (a)	1,089	15	14	1,118
Credit card	152	54	22	268
Other retail	106	15	7	128
<b>Total loans</b>	<b>\$1,957</b>	<b>\$ 96</b>	<b>\$ 246</b>	<b>\$2,299</b>

(a) At September 30, 2023, \$263 million of loans 30-89 days past due and \$64 million of loans 90 days or more past due purchased and that could be purchased from GNMA mortgage pools under delinquent loan repurchase options whose payments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs, were classified as current.

The following table provides a summary of loans that defaulted (fully or partially charged-off or became 90 days or more past due) that were modified during the nine months ended September 30, 2023.

(Dollars in Millions)	Interest Rate Reduction	Payment Delay	Term Extension	Multiple Modifications (a)
<b>Three Months Ended September 30, 2023</b>				
Commercial	\$ 2	\$ —	\$ —	\$ —
Residential mortgages	—	4	1	—
Credit card	10	—	—	—
Other retail	—	—	4	—
Total loans, excluding loans purchased from GNMA mortgage pools	12	4	5	—
Loans purchased from GNMA mortgage pools	—	20	9	6
<b>Total loans</b>	<b>\$ 12</b>	<b>\$ 24</b>	<b>\$ 14</b>	<b>\$ 6</b>
<b>Nine Months Ended September 30, 2023</b>				
Commercial	\$ 3	\$ —	\$ —	\$ —
Residential mortgages	—	5	1	1
Credit card	15	—	—	—
Other retail	—	—	5	—
Total loans, excluding loans purchased from GNMA mortgage pools	18	5	6	1
Loans purchased from GNMA mortgage pools	—	23	10	7
<b>Total loans</b>	<b>\$ 18</b>	<b>\$ 28</b>	<b>\$ 16</b>	<b>\$ 8</b>

(a) Represents loans receiving a payment delay and term extension for three months ended September 30, 2023. Includes \$7 million of total loans receiving a payment delay and term extension and \$1 million of total loans receiving an interest rate reduction, payment delay and term extension for the nine months ended September 30, 2023.

As of September 30, 2023, the Company had \$210 million of commitments to lend additional funds to borrowers whose terms of their outstanding owed balances have been modified.

### Prior Period Troubled Debt Restructuring Information

The following table provides a summary of loans modified as troubled debt restructurings for the periods presented by portfolio class:

(Dollars in Millions)	Number of Loans	Pre-Modification Outstanding Loan Balance	Post-Modification Outstanding Loan Balance
<b>Three Months Ended September 30, 2022</b>			
Commercial	552	\$ 34	\$ 35
Commercial real estate	24	23	23
Residential mortgages	283	84	85
Credit card	11,632	63	64
Other retail	479	14	13
Total loans, excluding loans purchased from GNMA mortgage pools	12,970	218	220
Loans purchased from GNMA mortgage pools	421	61	62
<b>Total loans</b>	<b>13,391</b>	<b>\$ 279</b>	<b>\$ 282</b>
<b>Nine Months Ended September 30, 2022</b>			
Commercial	1,567	\$ 122	\$ 108
Commercial real estate	61	45	42
Residential mortgages	1,489	418	417
Credit card	29,667	161	163
Other retail	1,953	75	70
Total loans, excluding loans purchased from GNMA mortgage pools	34,747	821	800
Loans purchased from GNMA mortgage pools	1,154	163	167
<b>Total loans</b>	<b>35,911</b>	<b>\$ 984</b>	<b>\$ 967</b>

The following table provides a summary of troubled debt restructured loans that defaulted (fully or partially charged-off or became 90 days or more past due) for the periods presented, that were modified as troubled debt restructurings within 12 months previous to default:

(Dollars in Millions)	Number of Loans	Amount Defaulted
<b>Three Months Ended September 30, 2022</b>		
Commercial	186	\$ 15
Commercial real estate	5	6
Residential mortgages	67	6
Credit card	2,117	11
Other retail	73	1
Total loans, excluding loans purchased from GNMA mortgage pools	2,448	41
Loans purchased from GNMA mortgage pools	113	17
<b>Total loans</b>	<b>2,561</b>	<b>\$ 58</b>
<b>Nine Months Ended September 30, 2022</b>		
Commercial	575	\$ 21
Commercial real estate	10	5
Residential mortgages	190	16
Credit card	5,478	29
Other retail	216	3
Total loans, excluding loans purchased from GNMA mortgage pools	6,459	79
Loans purchased from GNMA mortgage pools	292	42
<b>Total loans</b>	<b>6,741</b>	<b>\$ 121</b>

**Note 6      Accounting for Transfers and Servicing of Financial Assets and Variable Interest Entities**

The Company transfers financial assets in the normal course of business. The majority of the Company's financial asset transfers are residential mortgage loan sales primarily to government-sponsored enterprises ("GSEs"), transfers of tax-advantaged investments, commercial loan sales through participation agreements, and other individual or portfolio loan and securities sales. In accordance with the accounting guidance for asset transfers, the Company considers any ongoing involvement with transferred assets in determining whether the assets can be derecognized from the balance sheet. Guarantees provided to certain third parties in connection with the transfer of assets are further discussed in Note 16.

For loans sold under participation agreements, the Company also considers whether the terms of the loan participation agreement meet the accounting definition of a participating interest. With the exception of servicing and certain performance-based guarantees, the Company's continuing involvement with financial assets sold is minimal and generally limited to market customary representation and warranty clauses. Any gain or loss on sale depends on the previous carrying amount of the transferred financial assets, the consideration received, and any liabilities incurred in exchange for the transferred assets. Upon transfer, any servicing assets and other interests that continue to be held by the Company are initially recognized at fair value. For further information on MSRs, refer to Note 7. On a limited basis, the Company may acquire and package high-grade corporate bonds for select corporate customers, in which the Company generally has no continuing involvement with these transactions. Additionally, the Company is an authorized GNMA issuer and issues GNMA securities on a regular basis. The Company has no other asset securitizations or similar asset-backed financing arrangements that are off-balance sheet.

The Company previously provided financial support primarily through the use of waivers of trust and investment management fees associated with various unconsolidated registered money market funds it manages. The Company discontinued providing this support beginning in the third quarter of 2022 due to rising interest rates. The Company provided \$65 million of support to the funds during the nine months ended September 30, 2022.

The Company is involved in various entities that are considered to be variable interest entities ("VIEs"). The Company's investments in VIEs are primarily related to investments promoting affordable housing, community development and renewable energy sources. Some of these tax-advantaged investments support the Company's regulatory compliance with the Community Reinvestment Act. The Company's investments in these entities generate a return primarily through the realization of federal and state income tax credits, and other tax benefits, such as tax deductions from operating losses of the investments, over specified time periods. These tax credits are recognized as a reduction of tax expense or, for investments qualifying as investment tax credits, as a reduction to the related investment asset. The Company recognized federal and state income tax credits related to its affordable housing and other tax-advantaged investments in tax expense of \$148 million and \$111 million for the three months ended September 30, 2023 and 2022, respectively, and \$435 million and \$336 million for the nine months ended September 30, 2023 and 2022, respectively. The Company also recognized \$238 million and \$117 million of investment tax credits for the three months ended September 30, 2023 and 2022, respectively, and \$474 million and \$292 million for the nine months ended September 30, 2023 and 2022, respectively. The Company recognized \$134 million and \$102 million of expenses related to all of these investments for the three months ended September 30, 2023 and 2022, respectively, which were primarily included in tax expense. The Company recognized \$399 million and \$310 million of expenses related to all of these investments for the nine months ended September 30, 2023 and 2022, respectively, which were primarily included in tax expense.

The Company is not required to consolidate VIEs in which it has concluded it does not have a controlling financial interest, and thus is not the primary beneficiary. In such cases, the Company does not have both the power to direct the entities' most significant activities and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIEs.

The Company's investments in these unconsolidated VIEs are carried in other assets on the Consolidated Balance Sheet. The Company's unfunded capital and other commitments related to these unconsolidated VIEs are generally carried in other liabilities on the Consolidated Balance Sheet. The Company's maximum exposure to loss from these unconsolidated VIEs include the investment recorded on the Company's Consolidated Balance Sheet, net of unfunded capital commitments, and previously recorded tax credits which remain subject to recapture by taxing authorities based on compliance features required to be met at the project level. While the Company believes potential losses from these investments are remote, the maximum exposure was determined by assuming a scenario where the community-based business and housing projects completely fail and do not meet certain government compliance requirements resulting in recapture of the related tax credits.



The following table provides a summary of investments in community development and tax-advantaged VIEs that the Company has not consolidated:

	September 30, 2023	December 31, 2022
(Dollars in Millions)		
Investment carrying amount	\$ 6,488	\$ 5,452
Unfunded capital and other commitments	3,186	2,416
Maximum exposure to loss	10,058	8,761

The Company also has noncontrolling financial investments in private investment funds and partnerships considered to be VIEs, which are not consolidated. The Company's recorded investment in these entities, carried in other assets on the Consolidated Balance Sheet, was approximately \$210 million at September 30, 2023 and \$177 million at December 31, 2022. The maximum exposure to loss related to these VIEs was \$320 million at September 30, 2023 and \$310 million at December 31, 2022, representing the Company's investment balance and its unfunded commitments to invest additional amounts.

The Company also held senior notes of \$5.9 billion as available-for-sale investment securities at September 30, 2023, compared with \$3.4 billion at December 31, 2022. These senior notes were issued by third-party securitization vehicles that held \$6.8 billion at September 30, 2023 and \$4.0 billion at December 31, 2022 of indirect auto loans that collateralize the senior notes. These VIEs are not consolidated by the Company.

The Company's individual net investments in unconsolidated VIEs, which exclude any unfunded capital commitments, ranged from less than \$1 million to \$126 million at September 30, 2023, compared with less than \$1 million to \$116 million at December 31, 2022.

The Company is required to consolidate VIEs in which it has concluded it has a controlling financial interest. The Company sponsors entities to which it transfers its interests in tax-advantaged investments to third parties. At September 30, 2023, approximately \$5.9 billion of the Company's assets and \$4.4 billion of its liabilities included on the Consolidated Balance Sheet were related to community development and tax-advantaged investment VIEs which the Company has consolidated, primarily related to these transfers. These amounts compared to \$5.9 billion and \$4.2 billion, respectively, at December 31, 2022. The majority of the assets of these consolidated VIEs are reported in other assets, and the liabilities are reported in long-term debt and other liabilities. The assets of a particular VIE are the primary source of funds to settle its obligations. The creditors of the VIEs do not have recourse to the general credit of the Company. The Company's exposure to the consolidated VIEs is generally limited to the carrying value of its variable interests plus any related tax credits previously recognized or transferred to others with a guarantee.

In addition, the Company sponsors a municipal bond securities tender option bond program. The Company controls the activities of the program's entities, is entitled to the residual returns and provides liquidity and remarketing arrangements to the program. As a result, the Company has consolidated the program's entities. At September 30, 2023, \$941 million of available-for-sale investment securities and \$333 million of short-term borrowings on the Consolidated Balance Sheet were related to the tender option bond program, compared with \$1.5 billion of available-for-sale investment securities and \$1.0 billion of short-term borrowings at December 31, 2022.

**Note 7**      **Mortgage Servicing Rights**

The Company capitalizes MSRs as separate assets when loans are sold and servicing is retained. MSRs may also be purchased from others. The Company carries MSRs at fair value, with changes in the fair value recorded in earnings during the period in which they occur. The Company serviced \$232.3 billion of residential mortgage loans for others at September 30, 2023, and \$243.6 billion at December 31, 2022, including subserviced mortgages with no corresponding MSR asset. Included in mortgage banking revenue are the MSR fair value changes arising from market rate and model assumption changes, net of the value change in derivatives used to economically hedge MSRs. These changes resulted in net losses of \$3 million and \$19 million for the three months ended September 30, 2023 and 2022, respectively, and net losses of \$45 million and \$35 million for the nine months ended September 30, 2023 and 2022, respectively. Loan servicing and ancillary fees, not including valuation changes, included in mortgage banking revenue were \$176 million and \$190 million for the three months ended September 30, 2023 and 2022 respectively, and \$553 million and \$561 million for the nine months ended September 30, 2023 and 2022, respectively.

Changes in fair value of capitalized MSRs are summarized as follows:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Balance at beginning of period	\$ 3,633	\$ 3,707	\$3,758	\$2,953
Rights purchased	1	1	3	7
Rights capitalized	106	134	301	473
Rights sold (a)	(292)	—	(440)	1
Changes in fair value of MSRs:				
Due to fluctuations in market interest rates (b)	219	153	265	810
Due to revised assumptions or models (c)	16	(5)	—	(26)
Other changes in fair value (d)	(101)	(121)	(302)	(345)
Balance at end of period	\$ 3,562	\$ 3,869	\$3,682	\$3,869

- (a) MSRs sold include those having a negative fair value, resulting from the loans being severely delinquent.  
(b) Includes changes in MSR value associated with changes in market interest rates, including estimated prepayment rates and anticipated earnings on escrow deposits.  
(c) Includes changes in MSR value not caused by changes in market interest rates, such as changes in assumed cost to service, ancillary income and option adjusted spread, as well as the impact of any model changes.  
(d) Primarily the change in MSR value from passage of time and cash flows realized (decay), but also includes the impact of changes to expected cash flows not associated with changes in market interest rates, such as the impact of delinquencies.

The estimated sensitivity to changes in interest rates of the fair value of the MSR portfolio and the related derivative instruments was as follows:

(Dollars in Millions)	September 30, 2023						December 31, 2022					
	Down 100 bps	Down 50 bps	Down 25 bps	Up 25 bps	Up 50 bps	Up 100 bps	Down 100 bps	Down 50 bps	Down 25 bps	Up 25 bps	Up 50 bps	Up 100 bps
MSR portfolio	\$ (264)	\$ (120)	\$ (57)	\$ 51	\$ 96	\$ 172	\$ (334)	\$ (153)	\$ (73)	\$ 68	\$ 125	\$ 224
Derivative instrument hedges	262	117	55	(49)	(93)	(169)	337	153	73	(67)	(127)	(236)
Net sensitivity	\$ (2)	\$ (3)	\$ (2)	\$ 2	\$ 3	\$ 3	\$ -3	\$ -	\$ (5)	\$ (2)	\$ (1)	\$ (12)

The fair value of MSRs and their sensitivity to changes in interest rates is influenced by the mix of the servicing portfolio and characteristics of each segment of the portfolio. The Company's servicing portfolio consists of the distinct portfolios of government-insured mortgages, conventional mortgages and Housing Finance Agency ("HFA") mortgages. The servicing portfolios are predominantly comprised of fixed-rate agency loans with limited adjustable-rate or jumbo mortgage loans. The HFA servicing portfolio is comprised of loans originated under state and local housing authority program guidelines which assist purchases by first-time or low-to moderate-income homebuyers through a favorable rate subsidy, down payment and/or closing cost assistance on government- and conventional-insured mortgages.

The following table provides a summary of the Company's MSRs and related characteristics by portfolio:

(Dollars in Millions)	September 30, 2023				December 31, 2022			
	HFA	Government	Conventional (a)	Total	HFA	Government	Conventional (a)	Total
Servicing portfolio (a)	\$46,729	\$ 25,756	\$ 151,691	\$224,176	\$44,071	\$ 23,141	\$ 172,541	\$239,753
Fair value	\$ 795	\$ 539	\$ 2,248	\$ 3,582	\$ 725	\$ 454	\$ 2,576	\$ 3,755
Value (bps) (b)	170	209	148	160	165	196	149	157
Weighted-average servicing fees (bps)	36	44	26	30	36	42	27	30
Multiple (value/servicing fees)	4.74	4.76	5.77	5.34	4.58	4.69	5.52	5.20
Weighted-average note rate	4.43%	4.16%	3.72%	3.94%	4.16%	3.81%	3.52%	3.67%
Weighted-average age (in years)	4.3	5.5	4.1	4.3	4.0	5.7	3.7	3.9
Weighted-average expected prepayment (constant prepayment rate)	8.8%	9.4%	7.7%	8.1%	7.4%	8.5%	7.8%	7.8%
Weighted-average expected life (in years)	7.9	7.2	7.5	7.5	8.8	7.6	7.5	7.7
Weighted-average option adjusted spread (c)	5.4%	5.9%	4.8%	4.9%	7.6%	6.9%	5.1%	5.8%
(a) Represents principal balance of mortgages having corresponding MSR asset.								
(b) Calculated as fair value divided by the servicing portfolio.								
(c) Option adjusted spread is the incremental spread added to the risk-free rate to reflect optionality and other risk inherent in the MSRs.								
(d) Represents loans sold primarily to GSEs.								

#### Note 8 Preferred Stock

At September 30, 2023 and December 31, 2022, the Company had authority to issue 50 million shares of preferred stock. The number of shares issued and outstanding and the carrying amount of each outstanding series of the Company's preferred stock were as follows:

(Dollars in Millions)	September 30, 2023				December 31, 2022			
	Shares Issued and Outstanding	Liquidation Preference	Discount	Carrying Amount	Shares Issued and Outstanding	Liquidation Preference	Discount	Carrying Amount
Series A	12,510	\$ 1,251	\$ 145	\$1,106	12,510	\$ 1,251	\$ 145	\$1,106
Series B	40,000	1,000	—	1,000	40,000	1,000	—	1,000
Series J	40,000	1,000	7	993	40,000	1,000	7	993
Series K	23,000	575	10	565	23,000	575	10	565
Series L	20,000	500	14	486	20,000	500	14	486
Series M	30,000	750	21	729	30,000	750	21	729
Series N	60,000	1,500	8	1,492	60,000	1,500	8	1,492
Series O	18,000	450	13	437	18,000	450	13	437
Total preferred stock (a)	243,510	\$ 7,026	\$ 218	\$ 6,808	243,510	\$ 7,026	\$ 218	\$ 6,808

(a) The par value of all shares issued and outstanding at September 30, 2023 and December 31, 2022, was \$1.00 per share.

**Note 9     Accumulated Other Comprehensive Income (Loss)**

Shareholders' equity is affected by transactions and valuations of asset and liability positions that require adjustments to accumulated other comprehensive income (loss). The reconciliation of the transactions affecting accumulated other comprehensive income (loss) included in shareholders' equity is as follows:

Three Months Ended September 30 (Dollars in Millions)	Unrealized Gains (Losses) on Investment Securities Available-For- Sale	Unrealized Gains (Losses) on Investment Securities Transferred From Available- For-Sale to Held-To-Maturity	Unrealized Gains (Losses) on Derivative Hedges	Unrealized Gains (Losses) on Retirement Plans	Foreign Currency Translation	Total
<b>2023</b>						
Balance at beginning of period	\$ (5,716)	\$ (3,737)	\$ (294)	\$ (941)	\$ (30)	\$ (10,718)
Changes in unrealized gains (losses)	(1,881)	—	(349)	(1)	—	(2,231)
Foreign currency translation adjustment (a)	—	—	—	—	3	3
Reclassification to earnings of realized (gains) losses	—	144	28	(2)	—	170
Applicable income taxes	474	(27)	82	2	—	521
Balance at end of period	\$ (7,123)	\$ (3,630)	\$ (533)	\$ (942)	\$ (27)	\$ (12,255)
<b>2022</b>						
Balance at beginning of period	\$ (7,058)	\$ (1,890)	\$ 4	\$ (1,378)	\$ (39)	\$ (10,381)
Changes in unrealized gains (losses)	(2,810)	—	(232)	—	—	(3,042)
Transfer of securities from available-for-sale to held-to-maturity	3,032	(3,032)	—	—	—	—
Foreign currency translation adjustment (a)	—	—	—	—	(8)	(8)
Reclassification to earnings of realized (gains) losses	(11)	147	8	32	—	166
Applicable income taxes	(56)	730	57	(6)	2	725
Balance at end of period	\$ (6,893)	\$ (4,045)	\$ (163)	\$ (1,354)	\$ (45)	\$ (12,500)

(a) Represents the impact of changes in foreign currency exchange rates on the Company's investment in foreign operations and related hedges.

Nine Months Ended September 30 (Dollars in Millions)	Unrealized Gains (Losses) on Investment Securities Available-For- Sale	Unrealized Gains (Losses) on Investment Securities Transferred From Available- For-Sale to Held-To-Maturity	Unrealized Gains (Losses) on Derivative Hedges	Unrealized Gains (Losses) on Retirement Plans	Foreign Currency Translation	Total
<b>2023</b>						
Balance at beginning of period	\$ (8,376)	\$ (3,933)	\$ (114)	\$ (939)	\$ (43)	\$ (11,407)
Changes in unrealized gains (losses)	(1,036)	—	(610)	—	—	(1,646)
Foreign currency translation adjustment (a)	—	—	—	—	21	21
Reclassification to earnings of realized (gains) losses	29	406	46	(6)	—	475
Applicable income taxes	292	(103)	145	3	(5)	302
Balance at end of period	\$ (7,123)	\$ (3,630)	\$ (533)	\$ (942)	\$ (27)	\$ (12,255)
<b>2022</b>						
Balance at beginning of period	\$ 540	\$ (935)	\$ (85)	\$ (1,426)	\$ (37)	\$ (1,943)
Changes in unrealized gains (losses)	(14,325)	—	(134)	—	—	(14,459)
Transfer of securities from available-for-sale to held-to-maturity	4,413	(4,413)	—	—	—	—
Foreign currency translation adjustment (a)	—	—	—	—	(11)	(11)
Reclassification to earnings of realized (gains) losses	(38)	250	29	96	—	337
Applicable income taxes	2,517	1,053	27	(24)	3	3,578
Balance at end of period	\$ (6,893)	\$ (4,045)	\$ (163)	\$ (1,354)	\$ (45)	\$ (12,500)

(a) Represents the impact of changes in foreign currency exchange rates on the Company's investment in foreign operations and related hedges.

Additional detail about the impact to net income for items reclassified out of accumulated other comprehensive income (loss) and into earnings is as follows:

	Impact to Net Income				
	Three Months Ended September 30		Nine Months Ended September 30		Affected Line Item in the Consolidated Statement of Income
(Dollars in Millions)	2023	2022	2023	2022	
Unrealized gains (losses) on investment securities available-for-sale	—	\$ 1	\$ (29)	\$ 38	Securities gains (losses), net
Realized gains (losses) on sale of investment securities	—	—	7	(9)	Applicable income taxes
		1	(22)	52	Net-of-tax
Unrealized gains (losses) on investment securities transferred from available-for-sale to held-to-maturity					
Amortization of unrealized gains (losses)	(144)	(147)	(406)	(250)	Interest income
	37	37	103	63	Applicable income taxes
	(107)	(110)	(303)	(187)	Net-of-tax
Unrealized gains (losses) on derivative hedges	(28)	(8)	(46)	(29)	Net interest income
Realized gains (losses) on derivative hedges	8	2	12	7	Applicable income taxes
	(20)	(6)	(34)	(22)	Net-of-tax
Unrealized gains (losses) on retirement plans	(20)	(6)	(34)	(22)	Net-of-tax
Actuarial gains (losses) and prior service cost (credit) amortization	2	(32)	6	(96)	Other noninterest expense
	(1)	8	(2)	34	Applicable income taxes
	1	(24)	4	(72)	Net-of-tax
Total impact to net income	\$ (126)	\$ (139)	\$ (355)	\$ (252)	

#### Note 10 Earnings Per Share

The components of earnings per share were:

(Dollars and Shares in Millions, Except Per Share Data)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
	2023	2022	2023	2022
Net income attributable to U.S. Bancorp	\$ 1,293	\$ 1,817	\$ 4,282	\$ 4,900
Preferred dividends	(102)	(85)	(273)	(229)
Earnings allocated to participating stock awards	(9)	(9)	(24)	(24)
Net income applicable to U.S. Bancorp common shareholders	\$ 1,412	\$ 1,718	\$ 4,285	\$ 4,648
Average common shares outstanding	1,548	1,486	1,538	1,485
Net effect of the exercise and assumed purchase of stock awards	1	—	—	1
Average diluted common shares outstanding	1,549	1,486	1,538	1,486
Earnings per common share	\$ .91	\$ 1.16	\$ 2.79	\$ 3.13
Diluted earnings per common share	\$ .91	\$ 1.15	\$ 2.79	\$ 3.13

Options outstanding at September 30, 2023 to purchase 3 million common shares for the three months and nine months ended September 30, 2023, respectively, and outstanding at September 30, 2022 to purchase 1 million common shares for the three and nine months ended September 30, 2022 were not included in the computation of diluted earnings per share because they were antidilutive.

#### Note 11 Employee Benefits

The components of net periodic benefit cost for the Company's retirement plans were:

(Dollars in Millions)	Three Months Ended September 30				Nine Months Ended September 30			
	Pension Plans		Postretirement Welfare Plans		Pension Plans		Postretirement Welfare Plans	
	2023	2022	2023	2022	2023	2022	2023	2022
Service cost	\$ 56	\$ 69	\$ —	\$ —	\$ 168	\$ 206	\$ —	\$ —
Interest cost	93	62	1	—	278	185	2	—
Expected return on plan assets	(137)	(119)	(1)	—	(410)	(358)	(2)	—
Prior service cost (credit) amortization	—	(1)	(1)	—	(1)	(2)	(2)	(2)
Actuarial loss (gain) amortization	1	35	(2)	(2)	3	105	(6)	(9)
Net periodic benefit cost (a)	\$ 13	\$ 46	\$ (3)	\$ (2)	\$ 38	\$ 136	\$ (8)	\$ (7)

(a) Service cost is included in compensation and employee benefits expense on the Consolidated Statement of Income. All other components are included in other noninterest expense on the Consolidated Statement of Income.

**Note 12    Income Taxes**

The components of income tax expense were:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
<b>Federal</b>				
Current	\$ 416	\$ 427	\$1,076	\$1,052
Deferred	(51)	(51)	(50)	(46)
Federal income tax	365	376	1,026	1,006
<b>State</b>				
Current	62	150	277	328
Deferred	4	(45)	(35)	(42)
State income tax	66	105	242	286
Total income tax provision	\$ 431	\$ 481	\$1,268	\$1,292

A reconciliation of expected income tax expense at the federal statutory rate of 21 percent to the Company's applicable income tax expense follows:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Tax at statutory rate	\$ 411	\$ 482	\$1,232	\$1,302
State income tax, at statutory rates, net of federal tax benefit	85	91	270	259
Tax effect of:				
Tax credits and benefits, net of related expenses	(96)	(79)	(236)	(231)
Tax-exempt income	(40)	(30)	(115)	(87)
Other items	71	17	117	49
Applicable income taxes	\$ 431	\$ 481	\$1,268	\$1,292

The Company's income tax returns are subject to review and examination by federal, state, local and foreign government authorities. On an ongoing basis, numerous federal, state, local and foreign examinations are in progress and cover multiple tax years. As of September 30, 2023, federal tax examinations for all years ending through December 31, 2016 are completed and resolved. The Company's tax returns for the years ended December 31, 2017 through December 31, 2020 are under examination by the Internal Revenue Service. The years open to examination by foreign, state and local government authorities vary by jurisdiction.

The Company's net deferred tax asset was \$6.7 billion at September 30, 2023 and \$6.3 billion at December 31, 2022.

**Note 13**    **Derivative Instruments**

In the ordinary course of business, the Company enters into derivative transactions to manage various risks and to accommodate the business requirements of its customers. The Company recognizes all derivatives on the Consolidated Balance Sheet at fair value in other assets or in other liabilities. On the date the Company enters into a derivative contract, the derivative is designated as either a fair value hedge, cash flow hedge, net investment hedge, or a designation is not made as it is a customer-related transaction, an economic hedge for asset/liability risk management purposes or another stand-alone derivative created through the Company's operations ("free-standing derivative"). When a derivative is designated as a fair value, cash flow or net investment hedge, the Company performs an assessment, at inception and, at a minimum, quarterly thereafter, to determine the effectiveness of the derivative in offsetting changes in the value or cash flows of the hedged item(s).

**Fair Value Hedges** These derivatives are interest rate swaps the Company uses to hedge the change in fair value related to interest rate changes of its underlying available-for-sale investment securities and fixed-rate debt. Changes in the fair value of derivatives designated as fair value hedges, and changes in the fair value of the hedged items, are recorded in earnings.

**Cash Flow Hedges** These derivatives are interest rate swaps the Company uses to hedge the forecasted cash flows from its underlying variable-rate loans and debt. Changes in the fair value of derivatives designated as cash flow hedges are recorded in other comprehensive income (loss) until the cash flows of the hedged items are realized. If a derivative designated as a cash flow hedge is terminated or ceases to be highly effective, the gain or loss in other comprehensive income (loss) is amortized to earnings over the period the forecasted hedged transactions impact earnings. If a hedged forecasted transaction is no longer probable, hedge accounting is ceased and any gain or loss included in other comprehensive income (loss) is reported in earnings immediately, unless the forecasted transaction is at least reasonably possible of occurring, whereby the amounts remain within other comprehensive income (loss). At September 30, 2023, the Company had \$533 million (net-of-tax) of realized and unrealized losses on derivatives classified as cash flow hedges recorded in other comprehensive income (loss), compared with \$114 million (net-of-tax) of realized and unrealized losses at December 31, 2022. The estimated amount to be reclassified from other comprehensive income (loss) into earnings during the next 12 months is a loss of \$182 million (net-of-tax). All cash flow hedges were highly effective for the three months ended September 30, 2023.

**Net Investment Hedges** The Company uses forward commitments to sell specified amounts of certain foreign currencies, and non-derivative debt instruments, to hedge the volatility of its net investment in foreign operations driven by fluctuations in foreign currency exchange rates. The carrying amount of non-derivative debt instruments designated as net investment hedges was \$1.2 billion at September 30, 2023 and \$1.3 billion at December 31, 2022.

**Other Derivative Positions** The Company enters into free-standing derivatives to mitigate interest rate risk and for other risk management purposes. These derivatives include forward commitments to sell to-be-announced securities ("TBAs") and other commitments to sell residential mortgage loans, which are used to economically hedge the interest rate risk related to mortgage loans held for sale ("MLHFS") and unfunded mortgage loan commitments. The Company also enters into interest rate swaps, swaptions, forward commitments to buy TBAs, U.S. Treasury and Eurodollar futures and options on U.S. Treasury futures to economically hedge the change in the fair value of the Company's MSRs. The Company enters into foreign currency forwards to economically hedge remeasurement gains and losses the Company recognizes on foreign currency denominated assets and liabilities. The Company also enters into interest rate swaps as economic hedges of fair value option elected deposits. In addition, the Company acts as a seller and buyer of interest rate, foreign exchange and commodity contracts for its customers. The Company mitigates the market and liquidity risk associated with these customer derivatives by entering into similar offsetting positions with broker-dealers, or on a portfolio basis by entering into other derivative or non-derivative financial instruments that partially or fully offset the exposure to earnings from these customer-related positions. The Company's customer derivatives and related hedges are monitored and reviewed by the Company's Market Risk Committee, which establishes policies for market risk management, including exposure limits for each portfolio. The Company also has derivative contracts that are created through its operations, including certain unfunded mortgage loan commitments and swap agreements related to the sale of a portion of its Class B common and preferred shares of Visa Inc. Refer to Note 15 for further information on these swap agreements. The Company uses credit derivatives to economically hedge the credit risk on its derivative positions and loan portfolios.

The following table summarizes the asset and liability management derivative positions of the Company:

	September 30, 2023			December 31, 2022		
	Notional Value	Fair Value		Notional Value	Fair Value	
(Dollars in Millions)		Assets	Liabilities		Assets	Liabilities
Fair value hedges						
Interest rate contracts						
Receive fixed/pay floating swaps	\$ 9,550	\$ —	\$ —	\$17,400	\$ —	\$ 9
Pay fixed/receive floating swaps	19,264	—	—	5,542	—	—
Cash flow hedges						
Interest rate contracts						
Receive fixed/pay floating swaps	23,700	—	—	14,300	—	—
Net investment hedges						
Foreign exchange forward contracts	824	5	1	778	—	—
Other economic hedges						
Interest rate contracts						
Futures and forwards						
Buy	2,945	4	15	3,548	10	18
Sell	4,851	26	7	7,522	20	38
Options						
Purchased	7,385	329	—	11,434	346	—
Written	3,107	12	100	7,849	7	148
Receive fixed/pay floating swaps	5,055	—	1	9,215	—	3
Pay fixed/receive floating swaps	4,595	—	—	9,616	—	—
Foreign exchange forward contracts	622	2	1	962	2	6
Equity contracts	209	—	7	361	—	10
Credit contracts	1,425	—	—	330	—	—
Other (a)	2,767	11	121	1,908	11	190
Total		\$86,899	\$ 389 \$ 253		\$90,763	\$ 396 \$ 422

(a) Includes derivative liability swap agreements related to the sale of a portion of the Company's Class B common and preferred shares of Visa Inc. The Visa swap agreements had a total notional value and fair value of \$2.0 billion and \$119 million at September 30, 2023, respectively, compared to \$1.8 billion and \$190 million at December 31, 2022, respectively. In addition, includes short-term underwriting purchase and sale commitments with total notional values of \$871 million at September 30, 2023, and \$13 million at December 31, 2022.

The following table summarizes the customer-related derivative positions of the Company:

	September 30, 2023			December 31, 2022		
	Notional Value	Fair Value		Notional Value	Fair Value	
(Dollars in Millions)		Assets	Liabilities		Assets	Liabilities
Interest rate contracts						
Receive fixed/pay floating swaps	\$ 354,783	\$ 146	\$ 7,358	\$ 301,690	\$ 309	\$ 5,689
Pay fixed/receive floating swaps	326,646	2,793	116	316,133	2,323	206
Other (a)	52,379	13	50	40,251	3	16
Options						
Purchased	112,927	1,583	—	103,489	1,794	5
Written	107,595	1	1,622	99,923	6	1,779
Futures						
Buy	—	—	—	3,623	—	4
Sell	—	—	—	2,376	8	—
Foreign exchange rate contracts						
Forwards, spots and swaps	114,004	2,523	2,202	134,666	3,010	2,548
Options						
Purchased	806	29	—	954	22	—
Written	806	—	29	954	—	22
Commodity contracts						
Swaps	2,063	61	56	—	—	—
Options						
Purchased	2,811	128	128	—	—	—
Credit contracts	13,269	1	7	10,765	1	5
Total	\$1,118,589	\$7,248	\$11,568	\$1,014,634	\$7,476	\$10,277

(a) Primarily represents floating rate interest rate swaps that pay based on differentials between specified interest rate indexes.



The table below shows the effective portion of the gains (losses) recognized in other comprehensive income (loss) and the gains (losses) reclassified from other comprehensive income (loss) into earnings (net-of-tax):

	Three Months Ended September 30				Nine Months Ended September 30			
	Gains (Losses) Recognized in Other Comprehensive Income (Loss)		Gains (Losses) Reclassified from Other Comprehensive Income (Loss) into Earnings		Gains (Losses) Recognized in Other Comprehensive Income (Loss)		Gains (Losses) Reclassified from Other Comprehensive Income (Loss) into Earnings	
	2023	2022	2023	2022	2023	2022	2023	2022
<b>Asset and Liability Management Positions</b>								
Cash flow hedges								
Interest rate contracts								
Net investment hedges								
Foreign exchange forward contracts	15	37	—	—	6	63	—	—
Non-derivative debt instruments	24	66	—	—	7	139	—	—

Note: The Company does not exclude components from effectiveness testing for cash flow and net investment hedges.

The table below shows the effect of fair value and cash flow hedge accounting on the Consolidated Statement of Income:

	Three Months Ended September 30				Nine Months Ended September 30			
	Interest Income		Interest Expense		Interest Income		Interest Expense	
	2023	2022	2023	2022	2023	2022	2023	2022
<b>Total amount of income and expense line items presented in the Consolidated Statement of Income in which the effects of fair value or cash flow hedges are recorded</b>								
	\$7,754	\$4,728	\$3,518	\$ 901	\$22,244	\$11,971	\$8,959	\$1,536
<b>Asset and Liability Management Positions</b>								
Fair value hedges								
Interest rate contract derivatives	428	180	(359)	457	584	511	(230)	491
Hedged items	(431)	(179)	359	(460)	(589)	(510)	232	(495)
Cash flow hedges								
Interest rate contract derivatives	(21)	—	7	8	(21)	—	25	29

Note: The Company does not exclude components from effectiveness testing for fair value and cash flow hedges. The Company reclassified losses of \$7 million and \$25 million into earnings during the three and nine months ended September 30, 2023, respectively, as a result of realized cash flows on discontinued cash flow hedges, compared with \$8 million and \$29 million during the three and nine months ended September 30, 2022, respectively. No amounts were reclassified into earnings on discontinued cash flow hedges because it is probable the original hedged forecasted cash flows will not occur.

The table below shows cumulative hedging adjustments and the carrying amount of assets and liabilities designated in fair value hedges:

Line Item in the Consolidated Balance Sheet	Carrying Amount of the Hedged Assets and Liabilities			Cumulative Hedging Adjustment (a)	
	September 30, 2023	December 31, 2022		September 30, 2023	December 31, 2022
	\$	\$		\$	\$
Available-for-sale investment securities (b)	10,222	4,937		(1,017)	(552)
Long-term debt	9,176	17,190		(327)	(142)

(a) The cumulative hedging adjustment related to discontinued hedging relationships on available-for-sale investment securities and long-term debt was \$392 million and \$116 million, respectively, at September 30, 2023, compared with \$392 million and \$399 million at December 31, 2022, respectively.

(b) Includes amounts related to available-for-sale investment securities currently designated as the hedged item in a fair value hedge using the portfolio layer method. At September 30, 2023, the amortized cost of the closest portfolios used in these hedging relationships was \$5.8 billion, of which \$5.1 billion was designated as hedged. At September 30, 2023, the cumulative amount of basis adjustments associated with these hedging relationships was \$365 million.

The table below shows the gains (losses) recognized in earnings for other economic hedges and the customer-related positions:

(Dollars in Millions)	Location of Gains (Losses) Recognized in Earnings	Three Months Ended		Nine Months Ended	
		September 30		September 30	
		2023	2022	2023	2022
<b>Asset and Liability Management Positions</b>					
Other economic hedges					
Interest rate contracts					
		</			

Derivatives are subject to credit risk associated with counterparties to the derivative contracts. The Company measures that credit risk using a credit valuation adjustment and includes it within the fair value of the derivative. The Company manages counterparty credit risk through diversification of its derivative positions among various counterparties, by entering into derivative positions that are centrally cleared through clearinghouses, by entering into master netting arrangements and, where possible, by requiring collateral arrangements. A master netting arrangement allows two counterparties, who have multiple derivative contracts with each other, the ability to net settle amounts under all contracts, including any related collateral, through a single payment and in a single currency. Collateral arrangements generally require the counterparty to deliver collateral (typically cash or U.S. Treasury and agency securities) equal to the Company's net derivative receivable, subject to minimum transfer and credit rating requirements.

The Company's collateral arrangements are predominately bilateral and, therefore, contain provisions that require collateralization of the Company's net liability derivative positions. Required collateral coverage is based on net liability thresholds and may be contingent upon the Company's credit rating from two of the nationally recognized statistical rating organizations. If the Company's credit rating were to fall below credit ratings thresholds established in the collateral arrangements, the counterparties to the derivatives could request immediate additional collateral coverage up to and including full collateral coverage for derivatives in a net liability position. The aggregate fair value of all derivatives under collateral arrangements that were in a net liability position at September 30, 2023, was \$3.5 billion. At September 30, 2023, the Company had \$3.0 billion of cash posted as collateral against this net liability position.

**Note 14** Netting Arrangements for Certain Financial Instruments and Securities Financing Activities

The Company's derivative portfolio consists of bilateral over-the-counter trades, certain interest rate derivatives and credit contracts required to be centrally cleared through clearinghouses per current regulations, and exchange-traded positions which may include U.S. Treasury and Eurodollar futures or options on U.S. Treasury futures. Of the Company's \$1.2 trillion total notional amount of derivative positions at September 30, 2023, \$554.9 billion related to bilateral over-the-counter trades, \$648.8 billion related to those centrally cleared through clearinghouses and \$1.8 billion related to those that were exchange-traded. The Company's derivative contracts typically include offsetting rights (referred to as netting arrangements), and depending on expected volume, credit risk, and counterparty preference, collateral maintenance may be required. For all derivatives under collateral support arrangements, fair value is determined daily and, depending on the collateral maintenance requirements, the Company and a counterparty may receive or deliver collateral, based upon the net fair value of all derivative positions between the Company and the

counterparty. Collateral is typically cash, but securities may be allowed under collateral arrangements with certain counterparties. Receivables and payables related to cash collateral are included in other assets and other liabilities on the Consolidated Balance Sheet, along with the related derivative asset and liability fair values. Any securities pledged to counterparties as collateral remain on the Consolidated Balance Sheet. Securities received from counterparties as collateral are not recognized on the Consolidated Balance Sheet, unless the counterparty defaults. In general, securities used as collateral can be sold, repledged or otherwise used by the party in possession. No restrictions exist on the use of cash collateral by either party. Refer to Note 13 for further discussion of the Company's derivatives, including collateral arrangements.

As part of the Company's treasury and broker-dealer operations, the Company executes transactions that are treated as securities sold under agreements to repurchase or securities purchased under agreements to resell, both of which are accounted for as collateralized financings. Securities sold under agreements to repurchase include repurchase agreements and securities loaned transactions. Securities purchased under agreements to resell include reverse repurchase agreements and securities borrowed transactions. For securities sold under agreements to repurchase, the Company records a liability for the cash received, which is included in short-term borrowings on the Consolidated Balance Sheet. For securities purchased under agreements to resell, the Company records a receivable for the cash paid, which is included in other assets on the Consolidated Balance Sheet.

Securities transferred to counterparties under repurchase agreements and securities loaned transactions continue to be recognized on the Consolidated Balance Sheet, are measured at fair value, and are included in investment securities or other assets. Securities received from counterparties under reverse repurchase agreements and securities borrowed transactions are not recognized on the Consolidated Balance Sheet unless the counterparty defaults. The securities transferred under repurchase and reverse repurchase transactions typically are U.S. Treasury and agency securities, residential agency mortgage-backed securities or corporate debt securities. The securities loaned or borrowed typically are corporate debt securities traded by the Company's primary broker-dealer subsidiary. In general, the securities transferred can be sold, repledged or otherwise used by the party in possession. No restrictions exist on the use of cash collateral by either party. Repurchase/reverse repurchase and securities loaned/borrowed transactions expose the Company to counterparty risk. The Company manages this risk by performing assessments, independent of business line managers, and establishing concentration limits on each counterparty. Additionally, these transactions include collateral arrangements that require the fair values of the underlying securities to be determined daily, resulting in cash being obtained or refunded to counterparties to maintain specified collateral levels.

The following table summarizes the maturities by category of collateral pledged for repurchase agreements and securities loaned transactions:

(Dollars in Millions)	Overnight and Continuous	Less Than 30 Days	30-89 Days	Greater Than 90 Days	Total
<b>September 30, 2023</b>					
Repurchase agreements					
U.S. Treasury and agencies	\$ 1,777	\$—	\$—	\$—	\$ 1,777
Residential agency mortgage-backed securities	291	—	—	—	291
Corporate debt securities	598	—	—	—	598
Total repurchase agreements	2,666	—	—	—	2,666
Securities loaned					
Corporate debt securities	212	—	—	—	212
Total securities loaned	212	—	—	—	212
Gross amount of recognized liabilities	\$ 2,878	\$—	\$—	\$—	\$2,878
<b>December 31, 2022</b>					
Repurchase agreements					
U.S. Treasury and agencies	\$ 147	\$—	\$—	\$—	\$ 147
Residential agency mortgage-backed securities	846	—	—	—	846
Corporate debt securities	439	—	—	—	439
Total repurchase agreements	1,432	—	—	—	1,432
Securities loaned					
Corporate debt securities	120	—	—	—	120
Total securities loaned	120	—	—	—	120
Gross amount of recognized liabilities	\$ 1,552	\$—	\$—	\$—	\$1,552

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The Company executes its derivative, repurchase/reverse repurchase and securities loan/borrowed transactions under the respective industry standard agreements. These agreements include master netting arrangements that allow for multiple contracts executed with the same counterparty to be viewed as a single arrangement. This allows for net settlement of a single amount on a daily basis. In the event of default, the master netting arrangement provides for close-out netting, which allows all of these positions with the defaulting counterparty to be terminated and net settled with a single payment amount.

The Company has elected to offset the assets and liabilities under netting arrangements for the balance sheet presentation of the majority of its derivative counterparties. The netting occurs at the counterparty level, and includes all assets and liabilities related to the derivative contracts, including those associated with cash collateral received or delivered. The Company has not elected to offset the assets and liabilities under netting arrangements for the balance sheet presentation of repurchase/reverse repurchase and securities loan/borrowed transactions.

The following tables provide information on the Company's netting adjustments, and items not offset on the Consolidated Balance Sheet but available for offset in the event of default:

	Gross Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet (a)	Net Amounts Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		Net Amount
				Financial Instruments (b)	Collateral Received (c)	
<b>September 30, 2023</b>						
Derivative assets (d)	\$ 7,813	\$ (4,515)	\$ 3,098	\$ (785)	\$ —	\$ 2,313
Reverse repurchase agreements	1,838	—	1,838	(591)	(1,245)	2
Securities borrowed	1,694	—	1,694	—	(1,634)	60
<b>Total</b>	<b>\$ 11,145</b>	<b>\$ (4,515)</b>	<b>\$ 6,630</b>	<b>\$ (1,376)</b>	<b>\$ (2,879)</b>	<b>\$ 2,375</b>
<b>December 31, 2022</b>						
Derivative assets (d)	\$ 7,852	\$ (5,427)	\$ 2,425	\$ (231)	\$ (80)	\$ 2,114
Reverse repurchase agreements	107	—	107	(102)	(5)	—
Securities borrowed	1,606	—	1,606	—	(1,248)	358
<b>Total</b>	<b>\$ 9,565</b>	<b>\$ (5,427)</b>	<b>\$ 4,138</b>	<b>\$ (333)</b>	<b>\$ (1,633)</b>	<b>\$ 2,172</b>

(a) Includes \$3.2 billion and \$3.0 billion of cash collateral related payables that were netted against derivative assets at September 30, 2023 and December 31, 2022, respectively.

(b) For derivative assets this includes any derivative liability fair values that could be offset in the event of counterparty default; for reverse repurchase agreements this includes any repurchase agreement payables that could be offset in the event of counterparty default; for securities borrowed this includes any securities loaned payables that could be offset in the event of counterparty default.

(c) Includes the fair value of securities received by the Company from the counterparty. These securities are not included on the Consolidated Balance Sheet unless the counterparty defaults.

(d) Excludes \$24 million and \$20 million at September 30, 2023 and December 31, 2022, respectively, of derivative assets not subject to netting arrangements.

	Gross Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet (a)	Net Amounts Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		Net Amount
				Financial Instruments (b)	Collateral Pledged (c)	
<b>September 30, 2023</b>						
Derivative liabilities (d)	\$ 11,698	\$ (4,307)	\$ 7,391	\$ (785)	\$ —	\$ 6,606
Repurchase agreements	2,666	—	2,666	(591)	(2,071)	4
Securities loaned	212	—	212	—	(108)	104
<b>Total</b>	<b>\$ 14,576</b>	<b>\$ (4,307)</b>	<b>\$ 10,269</b>	<b>\$ (1,376)</b>	<b>\$ (2,279)</b>	<b>\$ 6,614</b>
<b>December 31, 2022</b>						
Derivative liabilities (d)	\$ 10,506	\$ (4,551)	\$ 5,955	\$ (231)	\$ —	\$ 5,724
Repurchase agreements	1,432	—	1,432	(102)	(1,325)	5
Securities loaned	120	—	120	—	(118)	2
<b>Total</b>	<b>\$ 12,058</b>	<b>\$ (4,551)</b>	<b>\$ 7,507</b>	<b>\$ (333)</b>	<b>\$ (1,443)</b>	<b>\$ 5,731</b>

(a) Includes \$3.0 billion and \$2.1 billion of cash collateral related receivables that were netted against derivative liabilities at September 30, 2023 and December 31, 2022, respectively.

(b) For derivative liabilities this includes any derivative asset fair values that could be offset in the event of counterparty default; for repurchase agreements this includes any reverse repurchase agreement receivables that could be offset in the event of counterparty default; for securities loaned this includes any securities borrowed receivables that could be offset in the event of counterparty default.

(c) Includes the fair value of securities pledged by the Company to the counterparty. These securities are included on the Consolidated Balance Sheet unless the Company defaults.

(d) Excludes \$123 million and \$103 million at September 30, 2023 and December 31, 2022, respectively, of derivative liabilities not subject to netting arrangements.

**Note 15 Fair Values of Assets and Liabilities**

The Company uses fair value measurements for the initial recording of certain assets and liabilities, periodic remeasurement of certain assets and liabilities, and disclosures. Derivatives, trading and available-for-sale investment securities, MSRs, certain time deposits and substantially all MLHFS are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower-of-cost-or-fair value accounting or impairment write-downs of individual assets. Other financial instruments, such as held-to-maturity investment securities, loans, the majority of time deposits, short-term borrowings and long-term debt, are accounted for at amortized cost. See "Fair Value of Financial Instruments" in this Note for further information on the estimated fair value of these other financial instruments. In accordance with disclosure guidance, certain financial instruments, such as deposits with no defined or contractual maturity, receivables and payables due in one year or less, insurance contracts and equity investments not accounted for at fair value, are excluded from this Note.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A fair value measurement reflects all of the assumptions that market participants would use in pricing the asset or liability, including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance.

The Company groups its assets and liabilities measured at fair value into a three-level hierarchy for valuation techniques used to measure financial assets and financial liabilities at fair value. This hierarchy is based on whether the valuation inputs are observable or unobservable. These levels are:

- Level 1 — Quoted prices in active markets for identical assets or liabilities. Level 1 includes U.S. Treasury securities, as well as exchange-traded instruments.
- Level 2 — Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 includes debt securities that are traded less frequently than exchange-traded instruments and which are typically valued using third party pricing services; derivative contracts and other assets and liabilities, including securities, and certain time deposits, whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data; and MLHFS whose values are determined using quoted prices for similar assets or pricing models with inputs that are observable in the market or can be corroborated by observable market data.
- Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category includes MSRs and certain derivative contracts.

**Valuation Methodologies**

The valuation methodologies used by the Company to measure financial assets and liabilities at fair value are described below. In addition, the following section includes an indication of the level of the fair value hierarchy in which the assets or liabilities are classified. Where appropriate, the descriptions include information about the valuation models and key inputs to those models. During the nine months ended September 30, 2023 and 2022, there were no significant changes to the valuation techniques used by the Company to measure fair value.

**Available-For-Sale Investment Securities** When quoted market prices for identical securities are available in an active market, these prices are used to determine fair value and these securities are classified within Level 1 of the fair value hierarchy. Level 1 investment securities include U.S. Treasury and exchange-traded securities.

For other securities, quoted market prices may not be readily available for the specific securities. When possible, the Company determines fair value based on market observable information, including quoted market prices for similar securities, inactive transaction prices, and broker quotes. These securities are classified within Level 2 of the fair value hierarchy. Level 2 valuations are generally provided by a third-party pricing service. Level 2 investment securities are predominantly agency mortgage-backed securities, certain other asset-backed securities, obligations of state and political subdivisions and agency debt securities.

**Mortgage Loans Held For Sale** MLHFS measured at fair value, for which an active secondary market and readily available market prices exist, are initially valued at the transaction price and are subsequently valued by comparison to instruments with similar collateral and risk profiles. MLHFS are classified within Level 2. Included in mortgage banking revenue were net losses of \$28 million and \$144 million for the three months ended September 30, 2023 and 2022, respectively, and net losses of \$61 million and \$442 million for the nine months ended September 30, 2023 and 2022, respectively, from the changes to fair value of these MLHFS under fair value option accounting guidance. Changes in fair value due to instrument specific credit risk were immaterial. Interest income for MLHFS is measured based on contractual interest rates and reported as interest income on the Consolidated Statement of Income. Electing to measure MLHFS at fair value reduces certain timing differences and better matches changes in fair value of these assets with changes in the value of the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting.

**Time Deposits** The Company elects the fair value option to account for certain time deposits that are hedged with derivatives that do not qualify for hedge accounting. Electing to measure these time deposits at fair value reduces certain timing differences and better matches changes in fair value of these deposits with changes in the value of the derivative instruments used to economically hedge them. The time deposits measured at fair value are valued using a discounted cash flow model that utilizes market observable inputs and are classified within Level 2. Included in interest expense on deposits were net gains of \$1 million for the three months and nine months ended September 30, 2023 from the changes in fair value of time deposits under fair value option accounting guidance.

**Mortgage Servicing Rights** MSRs are valued using a discounted cash flow methodology, and are classified within Level 3. The Company determines fair value of the MSRs by projecting future cash flows for different interest rate scenarios using prepayment rates and other assumptions, and discounts these cash flows using a risk adjusted rate based on option adjusted spread levels. There is minimal observable market activity for MSRs on comparable portfolios and, therefore, the determination of fair value requires significant management judgment. Refer to Note 7 for further information on MSR valuation assumptions.

**Derivatives** The majority of derivatives held by the Company are executed over-the-counter or centrally cleared through clearinghouses and are valued using market standard cash flow valuation techniques. The models incorporate inputs, depending on the type of derivative, including interest rate curves, foreign exchange rates and volatility. All derivative values incorporate an assessment of the risk of counterparty nonperformance, measured based on the Company's evaluation of credit risk including external assessments of credit risk. The Company monitors and manages its nonperformance risk by considering its ability to net derivative positions under master netting arrangements, as well as collateral received or provided under collateral arrangements. Accordingly, the Company has elected to measure the fair value of derivatives, at a counterparty level, on a net basis. The majority of the derivatives are classified within Level 2 of the fair value hierarchy, as the significant inputs to the models, including nonperformance risk, are observable. However, certain derivative transactions are with counterparties where risk of nonperformance cannot be observed in the market and, therefore, the credit valuation adjustments result in these derivatives being classified within Level 3 of the fair value hierarchy.

The Company also has other derivative contracts that are created through its operations, including commitments to purchase and originate mortgage loans and swap agreements executed in conjunction with the sale of a portion of its Class B common and preferred shares of Visa Inc. (the "Visa swaps"). The mortgage loan commitments are valued by pricing models that include market observable and unobservable inputs, which result in the commitments being classified within Level 3 of the fair value hierarchy. The unobservable inputs include assumptions about the percentage of commitments that actually become a closed loan and the MSR value that is inherent in the underlying loan value. The Visa swaps require payments by either the Company or the purchaser of the Visa Inc. Class B common and preferred shares when there are changes in the conversion rate of the Visa Inc. Class B common and preferred shares to Visa Inc. Class A common and preferred shares, respectively, as well as quarterly payments to the purchaser based on specified terms of the agreements. Management reviews and updates the Visa swaps fair value in conjunction with its review of Visa Inc. related litigation contingencies, and the associated escrow funding. The expected litigation resolution impacts the Visa Inc. Class B common share to Visa Inc. Class A common share conversion rate, as well as the ultimate termination date for the Visa swaps. Accordingly, the Visa swaps are classified within Level 3. Refer to Note 16 for further information on the Visa Inc. restructuring and related card association litigation.

**Significant Unobservable Inputs of Level 3 Assets and Liabilities**

The following section provides information to facilitate an understanding of the uncertainty in the fair value measurements for the Company's Level 3 assets and liabilities recorded at fair value on the Consolidated Balance Sheet.

This section includes a description of the significant inputs used by the Company and a description of any interrelationships between these inputs. The discussion below excludes nonrecurring fair value measurements of collateral value used for impairment measures for loans and OREO. These valuations utilize third party appraisal or broker price opinions, and are classified as Level 3 due to the significant judgment involved.

**Mortgage Servicing Rights** The significant unobservable inputs used in the fair value measurement of the Company's MSR's are expected prepayments and the option adjusted spread that is added to the risk-free rate to discount projected cash flows. Significant increases in either of these inputs in isolation would have resulted in a significantly lower fair value measurement. Significant decreases in either of these inputs in isolation would have resulted in a significantly higher fair value measurement. There is no direct interrelationship between prepayments and option adjusted spread. Prepayment rates generally move in the opposite direction of market interest rates. Option adjusted spread is generally impacted by changes in market return requirements.

The following table shows the significant valuation assumption ranges for MSR's at September 30, 2023:

	Minimum	Maximum	Weighted-Average (a)
Expected prepayment	6%	16%	8%
Option adjusted spread	4	11	5

(a) Determined based on the relative fair value of the related mortgage loans serviced.

**Derivatives** The Company has two distinct Level 3 derivative portfolios: (i) the Company's commitments to purchase and originate mortgage loans that meet the requirements of a derivative and (ii) the Company's asset/liability and customer-related derivatives that are Level 3 due to unobservable inputs related to measurement of risk of nonperformance by the counterparty. In addition, the Company's Visa swaps are classified within Level 3.

The significant unobservable inputs used in the fair value measurement of the Company's derivative commitments to purchase and originate mortgage loans are the percentage of commitments that actually become a closed loan and the MSR value that is inherent in the underlying loan value. A significant increase in the rate of loans that close would have resulted in a larger derivative asset or liability. A significant increase in the inherent MSR value would have resulted in an increase in the derivative asset or a reduction in the derivative liability. Expected loan close rates and the inherent MSR values are directly impacted by changes in market rates and will generally move in the same direction as interest rates.

The following table shows the significant valuation assumption ranges for the Company's derivative commitments to purchase and originate mortgage loans at September 30, 2023:

	Minimum	Maximum	Weighted-Average (a)
Expected loan close rate	35%	100%	79%
Inherent MSR value (basis points per loan)	58	194	118

(a) Determined based on the relative fair value of the related mortgage loans.

The significant unobservable input used in the fair value measurement of certain of the Company's asset/liability and customer-related derivatives is the credit valuation adjustment related to the risk of counterparty nonperformance. A significant increase in the credit valuation adjustment would have resulted in a lower fair value measurement. A significant decrease in the credit valuation adjustment would have resulted in a higher fair value measurement. The credit valuation adjustment is impacted by changes in market rates, volatility, market implied credit spreads, and loss recovery rates, as well as the Company's assessment of the counterparty's credit position. At September 30, 2023, the minimum, maximum and weighted-average credit valuation adjustment as a percentage of the net fair value of the counterparty's derivative contracts prior to adjustment was 0 percent, 3,348 percent and 4 percent, respectively.

The significant unobservable inputs used in the fair value measurement of the Visa swaps are management's estimate of the probability of certain litigation scenarios occurring, and the timing of the resolution of the related litigation loss estimates in excess, or shortfall, of the Company's proportional share of escrow funds. An increase in the loss estimate or a delay in the resolution of the related litigation would have resulted in an increase in the derivative liability. A decrease in the loss estimate or an acceleration of the resolution of the related litigation would have resulted in a decrease in the derivative liability.

The following table summarizes the balances of assets and liabilities measured at fair value on a recurring basis:

(Dollars in Millions)	Level 1	Level 2	Level 3	Netting	Total
<b>September 30, 2023</b>					
Available-for-sale securities					
U.S. Treasury and agencies	\$ 14,112	\$ 4,595	\$ —	\$ —	\$ 18,707
Mortgage-backed securities	—	25,614	—	—	25,614
Residential agency	—	6,942	—	—	6,942
Commercial	—	6	—	—	6
Agency	—	6,898	—	—	6,898
Non-agency	—	9,066	—	—	9,066
Asset-backed securities	—	4	—	—	4
Obligations of state and political subdivisions	—	—	—	—	—
Other	—	—	—	—	—
Total available-for-sale	14,112	53,095	—	—	67,207
Mortgage loans held for sale	—	2,263	—	—	2,263
Mortgage servicing rights	—	—	3,582	—	3,582
Derivative assets	4	6,253	1,380	(4,515)	3,122
Other assets	406	2,306	—	—	2,712
Total	\$ 14,522	\$ 63,617	\$ 4,962	\$ (4,515)	\$ 78,586
Time deposits	\$ —	\$ 444	\$ —	\$ —	\$ 444
Derivative liabilities	—	6,885	5,136	(4,307)	7,714
Short-term borrowings and other liabilities (a)	309	1,644	—	—	1,953
Total	\$ 309	\$ 8,773	\$ 5,136	\$ (4,307)	\$ 9,911
<b>December 31, 2022</b>					
Available-for-sale securities					
U.S. Treasury and agencies	\$ 13,723	\$ 8,310	\$ —	\$ —	\$ 22,033
Mortgage-backed securities	—	29,271	—	—	29,271
Residential agency	—	7,145	—	—	7,145
Commercial	—	7	—	—	7
Agency	—	4,323	—	—	4,323
Non-agency	—	10,124	1	—	10,126
Asset-backed securities	—	6	—	—	6
Obligations of state and political subdivisions	—	—	—	—	—
Other	—	—	—	—	—
Total available-for-sale	13,723	59,186	1	—	72,910
Mortgage loans held for sale	—	1,849	—	—	1,849
Mortgage servicing rights	—	—	3,755	—	3,755
Derivative assets	9	6,608	1,255	(5,427)	2,445
Other assets	248	1,756	—	—	2,004
Total	\$ 13,980	\$ 69,399	\$ 5,011	\$ (5,427)	\$ 82,963
Derivative liabilities	\$ 4	\$ 6,241	\$ 4,454	\$ (4,551)	\$ 6,148
Short-term borrowings and other liabilities (a)	125	1,564	—	—	1,689
Total	\$ 129	\$ 7,805	\$ 4,454	\$ (4,551)	\$ 7,837

Note: Excluded from the table above are equity investments without readily determinable fair values. The Company has elected to carry these investments at historical cost, adjusted for impairment and any changes resulting from observable price changes for identical or similar investments of the issuer. The aggregate carrying amount of these equity investments was \$132 million and \$104 million at September 30, 2023 and December 31, 2022, respectively. The Company recorded a \$5 million impairment on these equity investments during the first nine months ended 2023, and the cumulative impairment on these equity investments is \$5 million. The Company has not recorded adjustments for observable price changes on these equity investments during the first nine months of 2023, or on a cumulative basis.

(a) Primarily represents the Company's obligation on securities sold short required to be accounted for at fair value per applicable accounting guidance.



The following table presents the changes in fair value for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended September 30:

(Dollars in Millions)	Beginning of Period Balance	Net Gains (Losses) Included in Net Income	Net Gains (Losses) Included in Other Comprehensive Income (Loss)	Purchases	Sales	Principal Payments	Issuances	Settlements	End of Period Balance	Net Change in Unrealized Gains (Losses) Relating to Assets and Liabilities Held at End of Period
<b>2023</b>										
Mortgage servicing rights	\$ 3,633	\$ 134 (a)	\$ —	\$ 1	\$ (292)	\$ —	\$ 106 (c)	\$ —	\$ 3,582	\$ 134 (a)
Net derivative assets and liabilities	(3,419)	(1,315) (b)	—	29	(9)	—	—	962	(3,756)	(893) (d)
<b>2022</b>										
Available-for-sale securities										
Obligations of state and political subdivisions	\$ 1	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1	\$ —
Total available-for-sale	1	—	—	—	—	—	—	—	1	—
Mortgage servicing rights	3,707	27 (a)	—	1	—	—	134 (c)	—	3,869	27 (a)
Net derivative assets and liabilities	(2,175)	(2,398) (e)	—	259	(29)	—	11	456	(3,876)	(1,978) (f)

- (a) Included in mortgage banking revenue.  
(b) Approximately \$35 million, \$1.4 billion and \$1 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.  
(c) Represents MSRs capitalized during the period.  
(d) Approximately \$11 million, \$700 million and \$1 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.  
(e) Approximately \$195 million, \$1.2 billion and \$154 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.  
(f) Approximately \$776 million, \$1.7 billion and \$154 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.
- The following table presents the changes in fair value for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30:

(Dollars in Millions)	Beginning of Period Balance	Net Gains (Losses) Included in Net Income	Net Gains (Losses) Included in Other Comprehensive Income (Loss)	Purchases	Sales	Principal Payments	Issuances	Settlements	End of Period Balance	Net Change in Unrealized Gains (Losses) Relating to Assets and Liabilities Held at End of Period
<b>2023</b>										
Available-for-sale securities										
Obligations of state and political subdivisions	\$ 1	\$ —	\$ —	\$ —	\$ —	\$ (1)	\$ —	\$ —	\$ —	\$ —
Total available-for-sale	1	—	—	—	—	(1)	—	—	—	—
Mortgage servicing rights	3,755	(37) (a)	—	3	(440)	—	301 (c)	—	3,582	(37) (a)
Net derivative assets and liabilities	(3,159)	(3,558) (b)	—	430	(26)	—	—	2,599	(3,756)	(1,925) (d)
<b>2022</b>										
Asset-backed securities	\$ 7	\$ —	\$ (3)	\$ —	\$ (4)	\$ —	\$ —	\$ —	\$ —	\$ —
Obligations of state and political subdivisions	1	—	—	—	—	—	—	—	1	—
Total available-for-sale	8	—	(3)	—	(4)	—	—	—	1	—
Mortgage servicing rights	2,953	435 (a)	—	7	1	—	473 (c)	—	3,869	435 (a)
Net derivative assets and liabilities	799	(6,769) (e)	—	351	(30)	—	11	752	(3,876)	(4,240) (f)

- (a) Included in mortgage banking revenue.  
(b) Approximately \$133 million and \$13.7 billion included in mortgage banking revenue and commercial products revenue, respectively.  
(c) Represents MSRs capitalized during the period.  
(d) Approximately \$11 million and \$1.3 billion included in mortgage banking revenue and commercial products revenue, respectively.  
(e) Approximately \$196 million, \$1.4 billion and \$154 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.  
(f) Approximately \$776 million, \$1.4 billion and \$154 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

The Company is also required periodically to measure certain other financial assets at fair value on a nonrecurring basis. These measurements of fair value usually result from the application of lower-of-cost-or-fair value accounting or write-downs of individual assets.

The following table summarizes the balances as of the measurement date of assets measured at fair value on a nonrecurring basis, and still held as of the reporting date:

(Dollars in Millions)	September 30, 2023				December 31, 2022			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Loans (a)	\$ —	\$ —	\$ 173	\$173	\$ —	\$ —	\$ 97	\$97
Other assets (b)	—	—	24	24	—	—	21	21

(a) Represents the carrying value of loans for which adjustments were based on the fair value of the collateral, excluding loans fully charged-off.

(b) Primarily represents the fair value of foreclosed properties that were measured at fair value based on an appraisal or broker price opinion of the collateral subsequent to their initial acquisition.

The following table summarizes losses recognized related to nonrecurring fair value measurements of individual assets or portfolios:

(Dollars in Millions)	Three Months Ended		Nine Months Ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Loans (a)	\$ 71	\$ 2	\$ 281	\$ 35
Other assets (b)	1	1	2	12

(a) Represents write-downs of loans which were based on the fair value of the collateral, excluding loans fully charged-off.

(b) Primarily represents related losses of foreclosed properties that were measured at fair value subsequent to their initial acquisition.

#### Fair Value Option

The following table summarizes the differences between the aggregate fair value carrying amount of the assets and liabilities for which the fair value option has been elected and the aggregate remaining contractual principal balance outstanding:

(Dollars in Millions)	September 30, 2023			December 31, 2022		
	Fair Value Carrying Amount	Contractual Principal Outstanding	Carrying Amount Over (Under) Contractual Principal Outstanding	Fair Value Carrying Amount	Contractual Principal Outstanding	Carrying Amount Over (Under) Contractual Principal Outstanding
Total loans (a)	\$ 2,263	\$ 2,266	\$ (3)	\$ 1,849	\$ 1,849	\$ —
Time deposits	444	445	(1)	—	—	—

(a) Includes nonaccrual loans of \$1 million carried at fair value with contractual principal outstanding of \$1 million at September 30, 2023 and \$1 million carried at fair value with contractual principal outstanding of \$1 million at December 31, 2022. Includes loans 90 days or more past due of \$3 million carried at fair value with contractual principal outstanding of \$3 million at September 30, 2023 and \$1 million carried at fair value with contractual principal outstanding of \$1 million at December 31, 2022.

#### Fair Value of Financial Instruments

The following section summarizes the estimated fair value for financial instruments accounted for at amortized cost as of September 30, 2023 and December 31, 2022. In accordance with disclosure guidance related to fair values of financial instruments, the Company did not include assets and liabilities that are not financial instruments, such as the value of goodwill, long-term relationships with deposit, credit card, merchant processing and trust customers, other purchased intangibles, premises and equipment, deferred taxes and other liabilities. Additionally, in accordance with the disclosure guidance, receivables and payables due in one year or less, insurance contracts, equity investments not accounted for at fair value, and deposits with no defined or contractual maturities are excluded.

The estimated fair values of the Company's financial instruments are shown in the table below:

(Dollars in Millions)	September 30, 2023				December 31, 2022				
	Carrying Amount	Fair Value			Carrying Amount	Fair Value			
		Level 1	Level 2	Total		Level 1	Level 2	Total	
<b>Financial Assets</b>									
Cash and due from banks	\$ 64,354	\$64,354	\$ —	\$ —	\$ 64,354	\$ 53,542	\$ —	\$ —	\$ 53,542
Federal funds sold and securities purchased under resale agreements	1,847	—	1,847	—	1,847	356	—	—	356
Investment securities held-to-maturity	65,342	1,283	69,075	—	70,359	88,740	1,293	76,581	77,874
Loans held for sale (a)	73	—	—	73	73	351	—	—	351
Loans	369,016	—	—	369,814	369,814	361,277	—	—	369,874
Other (b)	2,369	—	1,710	659	2,369	2,962	—	2,224	738
<b>Financial Liabilities</b>									
Time deposits (c)	53,100	—	52,934	—	52,934	32,946	—	32,338	32,338
Short-term borrowings (d)	19,847	—	19,612	—	19,612	29,527	—	29,145	29,145
Long-term debt	43,074	—	40,377	—	40,377	39,829	—	37,622	37,622
Other (e)	5,196	—	1,314	3,882	5,196	6,137	—	1,500	3,637

(a) Excludes mortgages held for sale for which the fair value option under applicable accounting guidance was elected.

(b) Includes investments in Federal Reserve Bank and Federal Home Loan Bank stock and tax-advantaged investments.

(c) Excludes time deposits for which the fair value option under applicable accounting guidance was elected.

(d) Excludes the Company's obligation on securities sold short required to be accounted for at fair value per applicable accounting guidance.

(e) Includes operating lease liabilities and liabilities related to tax-advantaged investments.

The fair value of unfunded commitments, deferred non-yield related loan fees, standby letters of credit and other guarantees is approximately equal to their carrying value. The carrying value of unfunded commitments, deferred non-yield related loan fees and standby letters of credit was \$694 million and \$498 million at September 30, 2023 and December 31, 2022, respectively. The carrying value of other guarantees was \$202 million and \$241 million at September 30, 2023 and December 31, 2022, respectively.

#### Note 16 Guarantees and Contingent Liabilities

**Visa Restructuring and Card Association Litigation** The Company's Payment Services business issues credit and debit cards and acquires credit and debit card transactions through the Visa U.S.A. Inc. card association or its affiliates (collectively "Visa"). In 2007, Visa completed a restructuring and issued shares of Visa Inc. common stock to its financial institution members in contemplation of its initial public offering ("IPO") completed in the first quarter of 2008 (the "Visa Reorganization"). As a part of the Visa Reorganization, the Company received its proportionate number of shares of Visa Inc. common stock, which were subsequently converted to Class B shares of Visa Inc. ("Class B shares").

Visa U.S.A. Inc. ("Visa U.S.A.") and MasterCard International (collectively, the "Card Brands") are defendants in antitrust lawsuits challenging the practices of the Card Brands (the "Visa Litigation"). Visa U.S.A. member banks have a contingent obligation to indemnify Visa Inc. under the Visa U.S.A. bylaws (which were modified at the time of the restructuring in October 2007) for potential losses arising from the Visa Litigation. The indemnification by the Visa U.S.A. member banks has no specific maximum amount. Using proceeds from its IPO and through reductions to the conversion ratio applicable to the Class B shares held by Visa U.S.A. member banks, Visa Inc. has funded an escrow account for the benefit of member financial institutions to fund their indemnification obligations associated with the Visa Litigation. The receivable related to the escrow account is classified in other liabilities as a direct offset to the related Visa Litigation contingent liability.

In October 2012, Visa signed a settlement agreement to resolve class action claims associated with the multidistrict interchange litigation pending in the United States District Court for the Eastern District of New York (the "Multi-District Litigation"). The U.S. Court of Appeals for the Second Circuit reversed the approval of that settlement and remanded the matter to the district court. Thereafter, the case was split into two putative class actions, one seeking damages (the "Damages Action") and a separate class action seeking injunctive relief only (the "Injunctive Action"). In September 2018, Visa signed a new settlement agreement, superseding the original settlement agreement, to resolve the Damages Action. The Damages Action settlement has received final court approval and is now resolved. The Injunctive Action, which generally seeks changes to Visa rules, is still pending.

**Other Guarantees and Contingent Liabilities**

The following table is a summary of other guarantees and contingent liabilities of the Company at September 30, 2023:

(Dollars in Millions)	Collateral Held	Carrying Amount	Maximum Potential Future Payments
Standby letters of credit	\$ —	\$ 22	\$ 10,707
Third party borrowing arrangements	—	—	11
Securities lending indemnifications	8,360	—	8,123
Asset sales	—	99	8,631 (a)
Merchant processing	883	82	148,691
Tender option bond program guarantee	941	—	997
Other	—	21	1,847

(a) The maximum potential future payments do not include loan sales where the Company provides standard representation and warranties to the buyer against losses related to loan underwriting documentation defects that may have existed at the time of sale that generally are identified after the occurrence of a triggering event such as delinquency. For these types of loan sales, the maximum potential future payments is generally the unpaid principal balance of loans sold measured at the end of the current reporting period. Actual losses will be significantly less than the maximum exposure, as only a fraction of loans sold will have a representation and warranty breach, and any losses on repurchase would generally be mitigated by any collateral held against the loans.

**Merchant Processing** The Company, through its subsidiaries, provides merchant processing services. Under the rules of credit card associations, a merchant processor retains a contingent liability for credit card transactions processed. This contingent liability arises in the event of a billing dispute between the merchant and a cardholder that is ultimately resolved in the cardholder's favor. In this situation, the transaction is "charged-back" to the merchant and the disputed amount is credited or otherwise refunded to the cardholder. If the Company is unable to collect this amount from the merchant, it bears the loss for the amount of the refund paid to the cardholder.

The Company currently processes card transactions in the United States, Canada and Europe through wholly-owned subsidiaries. In the event a merchant was unable to fulfill product or services subject to future delivery, such as airline tickets, the Company could become financially liable for refunding the purchase price of such products or services purchased through the credit card associations under the charge-back provisions. Charge-back risk related to these merchants is evaluated in a manner similar to credit risk assessments and, as such, merchant processing contracts contain various provisions to protect the Company in the event of default. At September 30, 2023, the value of airline tickets purchased to be delivered at a future date through card transactions processed by the Company was \$12.9 billion. The Company held collateral of \$736 million in escrow deposits, letters of credit and indemnities from financial institutions, and liens on various assets. In addition to specific collateral or other credit enhancements, the Company maintains a liability for its implied guarantees associated with future delivery. At September 30, 2023, the liability was \$60 million primarily related to these airline processing arrangements.

**Asset Sales** The Company regularly sells loans to GSEs as part of its mortgage banking activities. The Company provides customary representations and warranties to GSEs in conjunction with these sales. These representations and warranties generally require the Company to repurchase assets if it is subsequently determined that a loan did not meet specified criteria, such as a documentation deficiency or rescission of mortgage insurance. If the Company is unable to cure or refute a repurchase request, the Company is generally obligated to repurchase the loan or otherwise reimburse the GSE for losses. At September 30, 2023, the Company had reserved \$14 million for potential losses from representation and warranty obligations, compared with \$17 million at December 31, 2022. The Company's reserve reflects management's best estimate of losses for representation and warranty obligations. The Company's repurchase reserve is modeled at the loan level, taking into consideration the individual credit quality and borrower activity that has transpired since origination. The model applies credit quality and economic risk factors to derive a probability of default and potential repurchase that are based on the Company's historical loss experience, and estimates loss severity based on expected collateral value. The Company also considers qualitative factors that may result in anticipated losses differing from historical loss trends.

As of September 30, 2023 and December 31, 2022, the Company had \$15 million and \$39 million, respectively, of unresolved representation and warranty claims from GSEs. The Company does not have a significant amount of unresolved claims from investors other than GSEs.

**Litigation and Regulatory Matters**

The Company is subject to various litigation and regulatory matters that arise in the ordinary course of its business. The Company establishes reserves for such matters when potential losses become probable and can be reasonably

estimated. The Company believes the ultimate resolution of existing legal and regulatory matters will not have a material adverse effect on the financial condition, results of operations or cash flows of the Company. However, in light of the uncertainties inherent in these matters, it is possible that the ultimate resolution of one or more of these matters may have a material adverse effect on the Company's results from operations for a particular period, and future changes in circumstances or additional information could result in additional accruals or resolution in excess of established accruals, which could adversely affect the Company's results from operations, potentially materially.

**Residential Mortgage-Backed Securities Litigation** Starting in 2011, the Company and other large financial institutions have been sued in their capacity as trustee for residential mortgage-backed securities trusts for losses arising out of the 2008 financial crisis. In the lawsuits brought against the Company, the investors and a monoline insurer allege that the Company's banking subsidiary, U.S. Bank National Association ("USBNA"), as trustee caused them to incur substantial losses by failing to enforce loan repurchase obligations and failing to abide by appropriate standards of care after events of default allegedly occurred. The plaintiffs in these matters seek monetary damages in unspecified amounts and most also seek equitable relief.

**Regulatory Matters** The Company is continually subject to examinations, inquiries and investigations in areas of heightened regulatory scrutiny, such as compliance, risk management, third-party risk management and consumer protection. For example, as part of an industry-wide inquiry, certain broker-dealer, registered investment advisor, and swap dealer subsidiaries of the Company received from the Securities and Exchange Commission ("SEC") and Commodity Futures Trading Commission requests for information concerning compliance with record retention requirements relating to electronic business communications. The Company is in resolution discussions with the SEC, although there can be no assurance as to the outcome of these discussions. Also, the Consumer Financial Protection Bureau and another federal regulator have been investigating the Company's administration of unemployment insurance benefit prepaid debit cards during the pandemic timeframe and are considering potential enforcement actions. The Company is cooperating fully with all pending examinations, inquiries and investigations, any of which could lead to administrative or legal proceedings or settlements. Remedies in these proceedings or settlements may include fines, penalties, restitution or alterations in the Company's business practices (which may increase the Company's operating expenses and decrease its revenue).

**Outlook** Due to their complex nature, it can be years before litigation and regulatory matters are resolved. The Company may be unable to develop an estimate or range of loss where matters are in early stages, there are significant factual or legal issues to be resolved, damages are unspecified or uncertain, or there is uncertainty as to a litigation class being certified or the outcome of pending motions, appeals or proceedings. For those litigation and regulatory matters where the Company has information to develop an estimate or range of loss, the Company believes the upper end of the range of reasonably possible losses in aggregate, in excess of any reserves established for matters where a loss is considered probable, will not be material to its financial condition, results of operations or cash flows. The Company's estimates are subject to significant judgment and uncertainties, and the matters underlying the estimates will change from time to time. Actual results may vary significantly from the current estimates.

**Note 17 Business Segments**

Within the Company, financial performance is measured by major lines of business based on the products and services provided to customers through its distribution channels. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance. The Company has the following reportable operating segments:

**Wealth, Corporate, Commercial and Institutional Banking** Wealth, Corporate, Commercial and Institutional Banking provides core banking, specialized lending, transaction and payment processing, capital markets, asset management, and brokerage and investment related services to wealth, middle market, large corporate, government and institutional clients.

**Consumer and Business Banking** Consumer and Business Banking comprises consumer banking, small business banking and consumer lending. Products and services are delivered through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing, mobile devices, distributed mortgage loan officers, and intermediary relationships including auto dealerships, mortgage banks, and strategic business partners.

**Payment Services** Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate, government and purchasing card services and merchant processing.

**Treasury and Corporate Support** Treasury and Corporate Support includes the Company's investment portfolios, funding, capital management, interest rate risk management, income taxes not allocated to business segments, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis.

**Basis of Presentation** Business segment results are derived from the Company's business unit profitability reporting systems by specifically attributing managed balance sheet assets, deposits and other liabilities and their related income or expense. The allowance for credit losses and related provision expense are allocated to the business segments according to the volume and credit quality of the loan balances managed, but with the impact of changes in economic forecasts recorded in Treasury and Corporate Support. Goodwill and other intangible assets are assigned to the business segments based on the mix of business of an entity acquired by the Company. Within the Company, capital levels are evaluated and managed centrally; however, capital is allocated to the business segments to support evaluation of business performance. Business segments are allocated capital on a risk-adjusted basis considering economic and regulatory capital requirements. Generally, the determination of the amount of capital allocated to each business segment includes credit allocations following a Basel III regulatory framework. Interest income and expense is determined based on the assets and liabilities managed by the business segment. Because funding and asset/liability management is a central function, funds transfer-pricing methodologies are utilized to allocate a cost of funds used or credit for funds provided to all business segment assets and liabilities, respectively, using a matched funding concept. Also, each business unit is allocated the taxable-equivalent benefit of tax-exempt products. The residual effect on net interest income of asset/liability management activities is included in Treasury and Corporate Support. Noninterest income and expenses directly managed by each business segment, including fees, service charges, salaries and benefits, and other direct revenues and costs are accounted for within each segment's financial results in a manner similar to the consolidated financial statements. Occupancy costs are allocated based on utilization of facilities by the business segments. Generally, operating losses are charged to the business segment when the loss event is realized in a manner similar to a loan charge-off. Noninterest expenses incurred by centrally managed operations or business segments that directly support another business segment's operations are charged to the applicable business segment based on its utilization of those services, primarily measured by the volume of customer activities, number of employees or other relevant factors. These allocated expenses are reported as net shared services expense within noninterest expense. Certain activities that do not directly support the operations of the business segments or for which the business segments are not considered financially accountable in evaluating their performance are not charged to the business segments. The income or expenses associated with these corporate activities, including merger and integration charges, are reported within the Treasury and Corporate Support business segment. Income taxes are assessed to each business segment at a standard tax rate with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Treasury and Corporate Support. Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2023, certain organization and methodology changes were made, including the Company combining its Wealth Management and Investment Services and Corporate and Commercial Banking lines of businesses to create the Wealth, Corporate, Commercial and Institutional Banking line of business during the third quarter. Prior period results were restated and presented on a comparable basis.

Business segment results for the three months ended September 30 were as follows:

(Dollars in Millions)	Wealth, Corporate, Commercial and Institutional Banking		Consumer and Business Banking		Payment Services	
	2023	2022	2023	2022	2023	2022
<b>Condensed Income Statement</b>						
Net interest income (taxable-equivalent basis)	\$ 1,472	\$ 1,439	\$ 2,045	\$ 1,693	\$ 892	\$ 629
Noninterest income	1,031	895	430	332	1,039 (a)	894 (a)
Total net revenue	2,503	2,345	2,475	2,025	1,931	1,623
Noninterest expense	1,258	1,014	1,734	1,405	967	892
Income (loss) before provision and income taxes	1,245	1,331	741	620	964	731
Provision for credit losses	126	71	8	41	369	289
Income (loss) before income taxes	1,117	1,260	733	579	595	440
Income taxes and taxable-equivalent adjustment	279	315	183	145	91	112
Net income (loss)	838	945	550	434	274	334
Net (income) loss attributable to noncontrolling interests	—	—	—	—	—	—
Net income (loss) attributable to U.S. Bancorp	\$ 838	\$ 945	\$ 550	\$ 434	\$ 274	\$ 334
<b>Average Balance Sheet</b>						
Loans	\$ 175,579	\$ 154,473	\$167,357	\$142,640	\$38,964	\$35,819
Other earning assets	6,458	4,737	2,688	3,043	5	392
Goodwill	4,638	3,612	4,515	3,241	3,333	3,292
Other intangible assets	921	314	5,154	3,726	339	405
Assets	203,784	174,077	174,788	158,057	44,774	42,053
Noninterest-bearing deposits	66,983	77,471	25,599	30,829	2,796	3,312
Interest-bearing deposits	206,622	176,080	196,374	161,778	101	171
Total deposits	272,705	255,551	221,964	192,607	2,897	3,483
Total U.S. Bancorp shareholders' equity	22,831	18,334	15,763	12,431	9,442	8,255

(Dollars in Millions)	Treasury and Corporate Support		Consolidated Company	
	2023	2022	2023	2022
<b>Condensed Income Statement</b>				
Net interest income (taxable-equivalent basis)	\$ 59	\$ 96	\$ 4,268	\$ 3,857
Noninterest income	264	237	2,764 (b)	2,469 (b)
Total net revenue	323	333	7,032 (c)	6,326 (c)
Noninterest expense	571	326	4,530	3,637
Income (loss) before provision and income taxes	(248)	7	2,502	2,689
Provision for credit losses	(20)	(35)	515	362
Income (loss) before income taxes	(228)	42	1,987	2,327
Income taxes and taxable-equivalent adjustment	(80)	(81)	463	311
Net income (loss)	(138)	103	1,524	1,816
Net (income) loss attributable to noncontrolling interests	(1)	(4)	(1)	(4)
Net income (loss) attributable to U.S. Bancorp	\$ (139)	\$ 99	\$ 1,523	\$ 1,812
<b>Average Balance Sheet</b>				
Loans	\$ 4,987	\$ 3,846	\$376,877	\$336,778
Other earning assets	219,217	196,716	229,368	204,888
Goodwill	—	—	12,486	10,145
Other intangible assets	11	—	6,425	4,445
Assets	240,653	214,577	663,999	588,764
Noninterest-bearing deposits	3,055	2,432	97,524	114,044
Interest-bearing deposits	11,670	2,696	414,767	342,725
Total deposits	14,725	5,128	512,291	456,769
Total U.S. Bancorp shareholders' equity	5,781	10,800	53,817	49,820

(a) Presented net of related rewards and rebate costs and certain partner payments of \$762 million and \$754 million for the three months ended September 30, 2023 and 2022, respectively.

(b) Includes revenue generated from certain contracts with customers of \$2.2 billion and \$2.1 billion for the three months ended September 30, 2023 and 2022, respectively.

(c) The Company, as a lessor, originates retail and commercial leases either directly to the consumer or indirectly through dealer networks. Under these arrangements, the Company recorded \$185 million and \$190 million of revenue for the three months ended September 30, 2023 and 2022, respectively, primarily consisting of interest income on sales-type and direct financing leases.

U.S. Bancorp

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Business segment results for the nine months ended September 30 were as follows:

(Dollars in Millions)	Wealth, Corporate, Commercial and Institutional Banking		Consumer and Business Banking		Payment Services	
	2023	2022	2023	2022	2023	2022
<b>Condensed Income Statement</b>						
Net interest income (taxable-equivalent basis)	\$ 4,691	\$ 3,650	\$ 6,413	\$ 4,752	\$ 1,991	\$ 1,670
Noninterest income	3,122	2,672	1,256	1,177	3,027 (a)	2,844 (a)
Total net revenue	7,813	6,322	7,669	5,929	5,018	4,714
Noninterest expense	3,844	3,020	6,285	4,210	2,785	2,801
Income (loss) before provision and income taxes	3,969	3,302	2,374	1,719	2,233	2,113
Provision for credit losses	264	180	30	15	933	636
Income (loss) before income taxes	3,705	3,122	2,344	1,704	1,290	1,477
Income taxes and taxable-equivalent adjustment	927	781	586	426	322	370
Net income (loss)	2,778	2,341	1,758	1,278	968	1,107
Net (income) loss attributable to noncontrolling interests	—	—	—	—	—	—
Net income (loss) attributable to U.S. Bancorp	\$ 2,778	\$ 2,341	\$ 1,758	\$ 1,278	\$ 968	\$ 1,107
<b>Average Balance Sheet</b>						
Loans	\$ 177,081	\$ 145,594	\$163,905	\$141,276	\$37,942	\$33,820
Other earning assets	6,386	4,682	2,462	3,330	126	810
Goodwill	4,634	3,638	4,512	3,246	3,328	3,312
Other intangible assets	972	295	5,378	3,515	361	435
Assets	203,356	163,392	181,595	156,904	43,959	40,536
Noninterest-bearing deposits	74,003	84,200	33,638	30,722	3,052	3,459
Interest-bearing deposits	198,702	169,892	185,476	162,526	104	166
Total deposits	272,705	254,092	219,114	193,250	3,156	3,625
Total U.S. Bancorp shareholders' equity	22,246	17,758	16,236	12,324	9,181	8,129

  

(Dollars in Millions)	Treasury and Corporate Support		Consolidated Company	
	2023	2022	2023	2022
<b>Condensed Income Statement</b>				
Net interest income (taxable-equivalent basis)	\$ 290	\$ 249	\$ 13,385	\$ 10,521
Noninterest income	562	720	7,997 (b)	7,413 (b)
Total net revenue	852	969	21,382 (c)	17,934 (c)
Noninterest expense	1,723	1,032	13,654	10,863
Income (loss) before provision and income taxes	(871)	(63)	7,728	7,071
Provision for credit losses	536	(46)	1,763	765
Income (loss) before income taxes	(1,374)	(177)	5,965	6,286
Income taxes and taxable-equivalent adjustment	(467)	(199)	1,369	1,378
Net income (loss)	(1,077)	(182)	4,597	4,908
Net (income) loss attributable to noncontrolling interests	(15)	(8)	(15)	(8)
Net income (loss) attributable to U.S. Bancorp	\$ (1,022)	\$ (174)	\$ 4,582	\$ 4,900
<b>Average Balance Sheet</b>				
Loans	\$ 5,184	\$ 4,041	\$384,112	\$324,731
Other earning assets	215,805	202,578	224,779	211,400
Goodwill	—	—	12,474	10,158
Other intangible assets	19	—	6,730	4,245
Assets	238,008	221,235	607,481	560,287
Noninterest-bearing deposits	2,863	2,512	113,656	120,893
Interest-bearing deposits	8,795	2,350	393,077	334,936
Total deposits	11,658	4,862	506,633	455,829
Total U.S. Bancorp shareholders' equity	5,777	12,593	53,440	50,804

(a) Presented net of related rewards and rebate costs and certain partner payments of \$2.2 billion for both the nine months ended September 30, 2023 and 2022.

(b) Includes revenue generated from certain contracts with customers of \$6.6 billion and \$6.0 billion for the nine months ended September 30, 2023 and 2022, respectively.

(c) The Company, as a lessor, originates retail and commercial leases either directly to the consumer or indirectly through dealer networks. Under these arrangements, the Company recorded \$554 million and \$582 million of revenue for the nine months ended September 30, 2023 and 2022, respectively, primarily consisting of interest income on sales-type and direct financing leases.



**Note 18   Subsequent Events**

The Company has evaluated the impact of events that have occurred subsequent to September 30, 2023 through the date the consolidated financial statements were filed with the United States Securities and Exchange Commission. Based on this evaluation, the Company has determined none of these events were required to be recognized or disclosed in the consolidated financial statements and related notes.

## U.S. Bancorp

# Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

	2023			For the Three Months Ended September 30			2022 v 2023
	Average	Interest	Yields and	Average	Interest	Yields and	% Change
(Dollars in Millions) (Unaudited)	Balance		Ratio	Balance		Ratio	Average
<b>Assets</b>							<b>Balance</b>
Investment securities	\$163,236	\$1,172	2.87%	\$164,851	\$ 888	2.15%	(1.0)%
Loans held for sale	2,661	42	6.28	3,499	49	5.61	(23.9)
<b>Loans (b)</b>							
Commercial	134,720	2,254	6.64	128,519	1,230	3.80	4.8
Commercial real estate	54,253	854	6.25	40,010	428	4.25	35.6
Residential mortgages	114,627	1,078	3.7%	84,018	687	3.27	36.4
Credit card	26,883	886	13.07	24,105	676	11.13	11.5
Other retail	46,384	642	5.49	60,126	592	3.91	(22.8)
Total loans	376,877	5,714	6.02	336,778	3,613	4.26	11.9
Interest-bearing deposits with banks	53,100	742	5.55	29,130	151	2.05	82.3
Other earning assets	9,371	118	5.01	7,408	58	3.16	26.5
Total earning assets	605,245	7,788	5.12	541,686	4,759	3.50	11.7
Allowance for loan losses	(7,260)			(5,885)			(23.5)
Unrealized gain (loss) on investment securities	(9,241)			(6,862)			(20.1)
Other assets	74,261			59,845			24.1
Total assets	\$663,099			\$588,764			12.8
<b>Liabilities and Shareholders' Equity</b>							
Noninterest-bearing deposits	\$ 97,524			\$114,044			(14.5)%
Interest-bearing deposits							
Interest checking	132,560	370	1.11	113,364	54	.19	16.9
Money market savings	177,340	1,638	3.66	125,389	350	1.11	41.4
Savings accounts	50,138	25	.19	67,782	2	.01	(28.0)
Time deposits	54,720	527	3.97	36,100	128	1.41	51.2
Total interest-bearing deposits	414,767	2,580	2.47	342,725	534	.62	21.0
Short-term borrowings							
Federal funds purchased	277	4	5.07	442	2	2.01	(37.3)
Securities sold under agreements to repurchase	2,919	32	4.38	2,130	7	1.25	37.0
Commercial paper	7,558	73	3.85	7,301	18	.99	3.5
Other short-term borrowings	16,796	343	8.09	19,161	143	2.96	(12.3)
Total short-term borrowings	27,550	452	6.50	29,034	170	2.53	(5.1)
Long-term debt	43,826	488	4.42	31,814	198	2.47	37.6
Total interest-bearing liabilities	486,143	3,520	2.87	403,573	902	.89	20.5
Other liabilities	26,049			20,863			24.9
Shareholders' equity							
Preferred equity	6,808			6,808			—
Common equity	47,009			45,012			9.3
Total U.S. Bancorp shareholders' equity	53,817			49,820			8.0
Noncontrolling interests	466			464			.4
Total equity	54,283			50,284			8.0
Total liabilities and equity	\$663,099			\$588,764			12.8
Net interest income	\$4,268		2.35%	\$3,857		2.61%	
Gross interest margin			2.23%			2.59%	
Gross interest margin without taxable-equivalent increments							
<b>Percent of Earning Assets</b>							
Interest income			5.12%			3.50%	
Interest expense			2.31			.67	
Net interest margin			2.81%			2.83%	
Net interest margin without taxable-equivalent increments			2.73%			2.81%	

(a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.  
(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

## U.S. Bancorp

## Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

	For the Nine Months Ended September 30			2022			2021 v 2022 % Change Balance
	2022			2022			
(Dollars in Millions) (Unaudited)	Average Balances	Interest	Yields and Rates	Average Balances	Interest	Yields and Rates	
<b>Assets</b>							
Investment securities	\$163,051	\$ 3,364	2.75%	\$170,267	\$ 2,449	1.92%	(4.2)%
Loans held for sale	2,564	111	5.77	4,214	163	5.17	(39.2)
<b>Loans (b)</b>							
Commercial	136,159	6,462	6.33	120,723	2,653	2.94	12.8
Commercial real estate	54,923	2,504	6.09	39,541	1,053	3.56	38.9
Residential mortgages	116,107	3,215	3.69	80,589	1,937	3.21	44.1
Credit card	26,171	2,508	12.81	22,907	1,827	10.66	14.2
Other retail	50,692	1,947	5.13	50,571	1,620	3.57	(16.9)
Total loans	384,112	16,626	5.78	324,731	9,099	3.74	18.3
Interest-bearing deposits with banks	49,486	1,904	5.14	30,030	222	.99	64.8
Other earning assets	9,669	344	4.76	6,689	125	2.43	40.4
Total earning assets	608,881	22,349	4.90	536,131	12,068	3.00	13.6
Allowance for loan losses	(7,094)			(5,768)			(23.0)
Unrealized gain (loss) on investment securities	(7,708)			(8,229)			(23.7)
Other assets	73,382			57,651			26.7
Total assets	\$667,461			\$582,067			14.7
<b>Liabilities and Shareholders' Equity</b>							
Noninterest-bearing deposits	\$113,556			\$120,893			(6.1)%
Interest-bearing deposits							
Interest checking	129,980	965	.99	115,095	83	.10	12.9
Money market savings	159,178	3,841	3.23	122,943	523	.57	29.5
Savings accounts	59,251	61	.14	67,632	6	.01	(12.4)
Time deposits	44,608	1,152	3.46	29,268	179	.82	52.6
Total interest-bearing deposits	393,077	6,024	2.05	334,936	791	.32	17.4
Short-term borrowings							
Federal funds purchased	475	16	4.63	770	4	.65	(38.3)
Securities sold under agreements to repurchase	2,873	84	3.91	2,035	9	.62	41.2
Commercial paper	7,860	193	3.27	6,691	22	.44	17.8
Other short-term borrowings	28,136	1,351	6.42	14,329	213	1.99	96.4
Total short-term borrowings	39,344	1,644	5.58	23,825	246	1.40	65.2
Long-term debt	42,551	1,296	4.07	32,055	498	2.07	32.7
Total interest-bearing liabilities	474,962	8,964	2.52	396,816	1,537	.53	21.5
Other liabilities	25,028			19,088			31.1
Shareholders' equity							
Preferred equity	6,808			6,746			.9
Common equity	46,632			44,058			5.8
Total U.S. Bancorp shareholders' equity	53,440			50,804			5.2
Noncontrolling interests	465			466			(.2)
Total equity	53,905			51,270			5.1
Total liabilities and equity	\$667,461			\$582,067			14.7
Net interest income	\$13,385			\$10,521			
Gross interest margin		2.38%			2.47%		
Gross interest margin without taxable-equivalent increments		2.38%			2.45%		
<b>Percent of Earning Assets</b>							
Interest income		4.90%			3.00%		
Interest expense		1.96			.98		
Net interest margin		2.94%			2.62%		
Net interest margin without taxable-equivalent increments		2.92%			2.60%		

(a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

U.S. Bancorp

Part II — Other Information

<b>Item 1. Legal Proceedings</b>	— See the information set forth in “Litigation and Regulatory Matters” in Note 16 in the Notes to Consolidated Financial Statements on page 74 of this Report, which is incorporated herein by reference.
<b>Item 1A. Risk Factors</b>	— There are a number of factors that may adversely affect the Company’s business, financial results or stock price. Refer to “Risk Factors” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2022, for discussion of these risks.
<b>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</b>	— See the information set forth in the “Capital Management” section on page 27 of this Report for information regarding shares repurchased by the Company during the third quarter of 2023, which is incorporated herein by reference. On August 3, 2023, the Company issued 24 million shares of common stock of the Company to an affiliate of MUFG for a purchase price of \$936 million. The proceeds of the issuance were used to repay a portion of the Company’s \$3.5 billion debt obligation to MUFG. See “MUFG Union Bank Acquisition” on page 5 of this Report for further information.
<b>Item 6. Exhibits</b>	
3.1	<a href="#">Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.4 to the Company’s Form 8-K filed on April 20, 2022).</a>
3.2	<a href="#">Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to the Company’s Form 8-K filed on October 19, 2023).</a>
10.1	<a href="#">Amended and Restated Registration Rights Agreement, dated as of August 3, 2023, by and between U.S. Bancorp and MUFG Bank, Ltd. (incorporated by reference to Exhibit 10.1 to the Company’s Form 8-K filed on August 3, 2023).</a>
31.1	<a href="#">Certification of Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.</a>
31.2	<a href="#">Certification of Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.</a>
32	<a href="#">Certification of Chief Executive Officer and Chief Financial Officer, pursuant to 18 U.S.C. section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.</a>
101	The following financial statements from the Company’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2023, formatted in Inline XBRL: (i) Consolidated Balance Sheet, (ii) Consolidated Statement of Income, (iii) Consolidated Statement of Comprehensive Income, (iv) Consolidated Statement of Shareholders’ Equity, (v) Consolidated Statement of Cash Flows and (vi) Notes to Consolidated Financial Statements, tagged as blocks of text and including detailed tags.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document and included in Exhibit 101).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

U.S. BANCORP

By: /s/ LISA R. STARK  
Lisa R. Stark  
Controller  
(Principal Accounting Officer and Duly Authorized Officer)

Dated: November 1, 2023  
U.S. Bancorp

EXHIBIT 31.1

CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, Andrew Cecere, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-Q of U.S. Bancorp;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(c) and 15d-15(c)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ ANDREW CECERE  
Andrew Cecere  
Chief Executive Officer

Dated: November 1, 2023

EXHIBIT 31.2

CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, John C. Stern, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-Q of U.S. Bancorp;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(c) and 15d-15(c)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ JOHN C. STERN

John C. Stern  
Chief Financial Officer

Dated: November 1, 2023

U.S. Bancorp

EXHIBIT 32

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Chief Executive Officer and Chief Financial Officer of U.S. Bancorp, a Delaware corporation (the "Company"), do hereby certify that:

- (1) The Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 (the "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

*/s/* ANDREW CICERE  
Andrew Cicere  
Chief Executive Officer

Dated: November 1, 2023

*/s/* JOHN C. STERN  
John C. Stern  
Chief Financial Officer



## Corporate Information

### Executive Offices

U.S. Bancorp  
800 Nicollet Mall  
Minneapolis, MN 55402

### Common Stock Transfer Agent and Registrar

Computershare acts as our transfer agent and registrar, dividend paying agent and dividend reinvestment plan administrator, and maintains all shareholder records for the Company. Inquiries related to shareholder records, stock transfers, changes of ownership, lost stock certificates, changes of address and dividend payment should be directed to the transfer agent at:

Computershare  
P.O. Box 505000  
Louisville, KY 40233  
Phone: 888-778-1311 or 201-680-6578 (international calls)  
computershare.com/investor

Registered or Certified Mail:  
Computershare

462 South 4th Street, Suite 1600  
Louisville, KY 40202

Telephone representatives are available weekdays from 8 a.m. to 6 p.m., Central Time, and automated support is available 24 hours a day, seven days a week. Specific information about your account is available on Computershare's Investor Center website.

### Independent Auditor

Ernst & Young LLP serves as the independent auditor for U.S. Bancorp's financial statements.

### Common Stock Listing and Trading

U.S. Bancorp common stock is listed and traded on the New York Stock Exchange under the ticker symbol USB.

### Dividends and Reinvestment Plan

U.S. Bancorp currently pays quarterly dividends on our common stock on or about the 15th day of January, April, July and October, subject to approval by our Board of Directors. U.S. Bancorp shareholders can choose to participate in a plan that provides automatic reinvestment of dividends and/or optional cash purchase of additional shares of U.S. Bancorp common stock. For more information, please contact our transfer agent, Computershare.

### Investor Relations Contact

George Andersen  
Senior Vice President, Director of Investor Relations  
george.andersen@usbancorp.com  
Phone: 612-303-3620

### Financial Information

U.S. Bancorp news and financial results are available through our website and by mail.

**Website** For information about U.S. Bancorp, including news, financial results, annual reports and other documents filed with the Securities and Exchange Commission, visit [usbancorp.com](#) and click on *About Us*.

**Mail** At your request, we will mail to you our quarterly earnings, news releases, quarterly financial data reported on Form 10-Q, Form 10-K and additional copies of our annual reports. Please contact:

U.S. Bancorp Investor Relations  
800 Nicollet Mall  
Minneapolis, MN 55402  
investorrelations@usbancorp.com  
Phone: 866-775-9668

### Media Requests

David R. Palomba  
Global Chief Communications Officer  
Public Affairs and Communications  
david.palomba@usbancorp.com  
Phone: 612-303-3167

### Privacy

U.S. Bancorp is committed to respecting the privacy of our customers and safeguarding the financial and personal information provided to us. To learn more about the U.S. Bancorp commitment to protecting privacy, visit [usbancorp.com](#) and click on *Privacy*.

### Ethics

At U.S. Bancorp, our commitment to high ethical standards guides everything we do. Demonstrating this commitment through our words and actions is how each of us does the right thing every day for our customers, shareholders, communities and each other. Our ethical culture has been recognized by the Ethisphere Institute, which again named us to its World's Most Ethical Companies® list.

For details about our Code of Ethics and Business Conduct, visit [usbancorp.com](#) and click on *About Us* and then *Investor Relations* then *Corporate Governance*, and then *Governance Documents*.

### Diversity, Equity and Inclusion

At U.S. Bancorp, embracing diversity, championing equity and fostering inclusion are business imperatives. We view everything we do through a diversity, equity and inclusion lens to deepen our relationships with our stakeholders: our employees, customers, shareholders and communities.

Our employees bring their whole selves to work. We respect and value each other's differences, strengths and perspectives, and we strive to reflect the communities we serve. This makes us stronger, more innovative and more responsive to our diverse customers' needs.

### Equal Opportunity and Affirmative Action

U.S. Bancorp and our subsidiaries are committed to providing Equal Employment Opportunity to all employees and applicants for employment. In keeping with this commitment, employment decisions are made based on abilities, not race, color, religion, creed, citizenship, national origin or ancestry, gender, age, disability, veteran status, sexual orientation, marital status, gender identity or expression, genetic information or any other factors protected by law. The Company complies with municipal, state and federal fair employment laws, including regulations applying to federal contractors.

U.S. Bancorp, including each of our subsidiaries, is an equal opportunity employer committed to creating a diverse workforce.

### Accessibility

U.S. Bancorp is committed to providing ready access to our products and services so all of our customers, including people with disabilities, can succeed financially. To learn more, visit [usbancorp.com](#) and click on *Accessibility*.



U.S. Bancorp  
Member FDIC



This report has been produced on recycled paper. ♻️

## CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, Andrew Cecere, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-Q of U.S. Bancorp;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ ANDREW CECERE  
Andrew Cecere  
Chief Executive Officer

Dated: November 1, 2023

## CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, John C. Stern, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-Q of U.S. Bancorp;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ JOHN C. STERN  
 John C. Stern  
 Chief Financial Officer

Dated: November 1, 2023

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Chief Executive Officer and Chief Financial Officer of U.S. Bancorp, a Delaware corporation (the "Company"), do hereby certify that:

- (1) The Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 (the "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ ANDREW CECERE  
Andrew Cecere  
Chief Executive Officer

/s/ JOHN C. STERN  
John C. Stern  
Chief Financial Officer

Dated: November 1, 2023