

Maximize the Synergy of your Marketing, Sales, and Support Teams

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The challenges businesses face





Lack of Local Support



Costly Implementation



Solutions fit for large enterprise



Poor CRM adoption and value



Expensive pricing models include limitations and bolt-ons



Limited customization for SMEs



The Impact of these challenges



The impact of these challenges

Manual processes that are inefficient, taxing, and prone to human error

Decreased productivity and efficiency of the team

Outdated and unscalable technology that can't accommodate the growing customer database

Lost sales opportunity and revenue

Non-centralized and unsecured data collection







Introducing Saphyte

Deal more, Do more with Saphyte System

Saphyte is the first Customer Relationship Management software locally developed in Dubai.

Saphyte is a CRM system that helps you streamline all of your corporate activities and integrate them into a single powerful platform







The first UAE homegrown CRM with 24/7 support



A local business developed by UAE residents, for the local SME market



Cloud-based system that is easily accessible anytime, anywhere



Equipped with the power of automation that increases efficiency and saves resources



A world-class, intelligent, and customizable solution for SMEs



Transparent pricing and payment schemes for long-term business value



We are the company behind this revolutionary product. Don't count us out just yet

Saphyte is developed by Loyica, a Dubai-based tech company that helps drive digital transformation for hundreds of local businesses.

Saphyte is founded in 2017 and its headquarters is located in Business Bay, Dubai.

Saphyte envisions to reach every business, whether small or big, and provide them with the value of digital transformation and automation through Saphyte.





Testimonials

Don't take our word for it, hear from our customers







At Dubai Hyatt we understand that an integrated approach is key to both internal and external success. Management's ability to oversee the performance and activities of our teams is a fantastic asset provided by Saphyte's CRM, enabling us to grow our business further by leveraging this visibility.

Dubai Hyatt, Sales Director



Thanks to Saphyte, we have had the ability to drive improved efficiency across our entire sales team. This has really made tremendous difference to our process overall.

Commercial Director, Dubai Golf



Previously our sales teams have been focused on a manual approach when it came to capturing our customer data. However, thanks to their easy-to-use platform and excellent support, our teams have now seamlessly moved an automated, digital model using Saphyte's CRM system.

Sales Director, Icon Auto



Since we moved to Saphyte, CRM has been so simple yet effective in growing our sales. With our previous systems – two of the world's leading CRM brands – we were left wanting with little support for smaller businesses like us, as well as needing to change our processes to fit the CRM.

Managing Director, Panoptic Media



Before Saphyte CRM we were using multiple tools for the management of our leads, prospects and customers. This was too difficult to manage and as a result we were losing leads and prospects. Saphyte allows us to manage everything in one central place. We find the user interface really easy and simple and would highly recommend this to anyone looking to automate their sales processes.

CEO, Nautilus Solutions



THANK YOU

For further information contact us at sales@saphyte.com