# SUKANYA A ACCOUNTS RECEIVABLE MANAGER

# sukanya.paddy@gmail.com+91 78715 50247

# **Summary**

Proficient and forward-thinking professional, well versed in conducting account research and analysis. Currently looking to meet the accounts receivable needs of an organization needing a professional to carry out the duty effectively.

# **Experience: (5+ years)**

## **HDFC Bank Limited**

Account Receivable Manager

August 2019 - Present

# **Deputy Manager**

July 2017 - August 2019

# Assistant Manger

July 2016 - July 2017

# **Roles & Responsibilities**

- Handling 25 members under my team
- Plans, directs, and evaluates the work of staff, ensure adequate staffing levels; makes employment decisions, establish performance standards, and evaluates employee performance; educates, guides and counsel's staffs and addresses performance concerns.
- Responsible for ensuring all accounts receivable policies, procedures and standards are appropriate, compliant and updated timely.
- Manage escalations and ensure resolution of all cases, by interacting with customers through calls as well as with the walk-in customers
- Monitoring performance of the teams and address performance deficiencies and regular review of one down to ensure there is no instance of misrepresentation / False commitment
- Call Monitoring is done to review the quality of outbound calls made and educating the officers for necessary corrections
- Monitoring and ensuring the same is rationalized and ensures that the man hours invested working days are completely utilized to productivity benchmarks.
- Explain and define job objectives for team members and delegate responsibility basis their core competencies
- Touch base sensitive accounts; speaks on escalated accounts, disputes, expired etc. to increase the morale of team to handle these accounts
- By ensuring trainings / refreshers trainings for team members at regular intervals to enhance negotiation skills to improve Accounts receivable efficiencies.

I hereby declare that all the information furnished above is correct to the best of my knowledge.

# Skills

Accounts Receivables

Vendor Management

Portfolio Management

Risk Management

Debt Management

**Credit Control Operations** 

Management Information System

**Process Management** 

Legal Compliance

Resource & Capacity Planning

Order to Cash (O2C, OTC)

**Customer Relationship Management** 

Team Handling (Max. of 25 Members)

## **Education:**

## MBA (HR & Finance)

Sathyabama University Jun 2014 – April 2016

## **B.Com (Accounting & Finance)**

Shri Shankarlal SundarBai Shasun Jain College for Women Madras University Jun 2011 – April 2014

## Languages Known:

Language	Read	Write	Speak
English	Yes	Yes	Yes
Malayalam	No	No	Yes
Tamil	Yes	Yes	Yes

# Personal Details

Date of Birth: 28th June 1994

Spouse Name: Arvindh C

Nationality: Indian

Marital Status: Married

Place: Chennai