

AYMAN SOLIMAN

SALES ACCOUNT MANAGER



Contact Me

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Address
Dubai ,UAE
Birth Date
Date: 17/Feb/1991

Languages

Arabic , English

Skills

Microsoft Office, Google Drive, Spreadsheets, Email, Presentations, Social Media, Quickbooks, Writing Skills, Software Skills, Computer Hardware Skills

Soft Skills

Leadership, Orgainzation, Problem Solving, Public Speaking, Strategic Planning, Project Scheduling, Conflict Resolution, Team Management, Progres Optimization, Vision Development

Interests

Reading, Travelling

Hobbies

Bodybuilding, Car Racing

Awards

2013 Salesperson Of The Year
2018 Top Performer Award

Summary

I'm a mature, positive and hardworking individual, who always strives to achieve the highest standard possible, at any given task. In my previous role as a Sales Account Manager, I demonstrated the ability to work under intense pressure, sell products and services to customers from all backgrounds, handle customer complaints and solve problematic situations as and when they arose. I always achieve monthly targets with my team .

Education

2008 - 2012

Cairo University

Soical Work
2005 - 2008

El Sadat High School

Certificate Of Graduation

Experience

2012 - 2014

Etisalat Misr

Customer Care Representative
Answers inbound calls and respond to customer requests to ensure customer satisfaction Provide quality, efficient and non-judgmental telephone customer service to internal and external customers.
2014 - 2017

Etisalat Misr

Sales Executive
Interacts proactively with all concerned internal parties to ensure a smooth and efficient processing and delivery of customers requirements and keep proper feedback for Sales Supervisor.
2017 - 2019

B.Tech

Sales Supervisor
Ensure all required visit and outlet coverage is maximized as per month plan in an effective and efficient manner
Mobilize and redirect all necessary resources to achieve targeted activities within given time frames, as per the month brief.
2019 - 2021

GB Auto

Sales Account Manager
Achieving projected sales target and Maintains relationships with clients by providing support, information and guidance researching and recommending profit and service improvements Identifies product improvements or new products by remaining current on industry trends, market activities and competitors Prepares report by collecting, analyzing and summarizing information
2021 - 2022

Emirates Advocates

Sales Executive
responsible for acting as the primary point of contact for potential new clients interested in legal services also attending inquiries and convert them into closed deals

Achievements

June - 2013

Etisalat Misr

Customer Care Representative
Resolve 450 customer complaints per week via phone consistently exceeding targets
2019 - 2020

GB Auto

Sales Account Manager
Trained a total of 201 sales representative and support staff members within a short time span of 1 year

