

Fadi Fakhr

Senior Business Development

I'm a nice fun and friendly person, I'm honest and punctual, I work well in a team but also on my own as I like to set myself goals which I will achieve, I have good listening and communication skills. I have a creative mind and am always up for new challenges. I am well organized and always plan ahead to make sure I manage my time well.



fadifakhr@gmail.com ✉

+971507767281 📞

Ajman, United Arab Emirates 📍

20 June, 1989 📅

WORK EXPERIENCE

Senior Business Development Oriana HealthCare Group

02/2020– Present

Responsibility

- Research and identify new business opportunities including new markets, growth areas, trends, customers, partnerships, products, and services or new ways of reaching existing markets.
- Deliver strategic partnerships and acquisitions that support the business strategy, moving opportunities from concept to market and business integration.
- think strategically - seeing the bigger picture and setting aims and objectives to develop and improve the business.
- work strategically - carrying out necessary planning to implement operational changes.

Senior Personal Bank Advisor

National Bank of Umm Al Quwain P.S.C

12/2014– 12/2016

Responsibility

- Playing a compliance role to identify the legitimate potential clients.
 - Data Gathering, Research, Analyses & Trends.
 - Investigation and reporting internal and external transfers.
 - Fraud types and fraud prevention.
 - Identify potential customers to reach sales goals

Personal Bank Advisor EmiratesNBD Bank P.S.C

11/2012– 11/2014

Responsibility

- Playing a compliance role to identify the legitimate potential clients. • Data Gathering, Research, Analyses & Trends. • Investigation and reporting internal and external transfers. • Fraud types and fraud prevention. • Identify potential customers to reach sales goal

ProjectCoordinator Oriana HealthCare Group

02/2018 – 02/2020

Responsibility

- Coordinate project management activities, resources, equipment, and information.
- Assign tasks to internal teams and assist with schedule management.
- Monitor project progress and handle any issues that arise.
- Create and maintain comprehensive project documentation, plans and reports.
- Ensure standards and requirements are met through conducting quality assurance tests.

Senior Consultant DAMAC

01/2016– 01/2018

Responsibility

- Maintaining relationships with high profile clients
- Supervising & reporting to the concerned managers
- Identifying and closing new sales deals
- Reporting on sales progress and attainment of goals
- Arranging meetings with high profile clients for presentations in Real estate investment and Return on investment (ROI)

CERTIFICATES

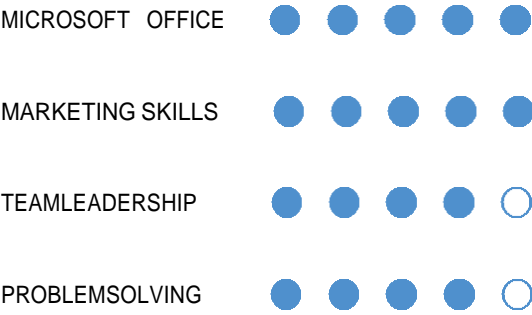
**Project Management professionals
(PMP) Training Course
(12/2018 – Present)**

*Demonstrates the experience, education, skill
and competency required to lead and direct
projects*

EDUCATION

Bachelor’s Degree in Management Science
Ajman University, UAE
01/2008 – 01/2011 *GPA: 3.00*

SKILLS



LANGUAGES

ARABIC **English**
Native or Bilingual Proficiency *Full Professional Proficiency*

INTERESTS

- Sports
- Reading Books
- Music

