



OMAR MAHMOUD

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Omar Mahmoud is a credit card executive. Omar has 3 years of experience in retail banking. Omar earned a Bachelor of accounting. Omar is bilingual in English and Arabic. Omar read and run and was brought up in Dubai's Al Rashidiya neighborhood.

EDUCATION

MODERN COLLEGE

Bachelor of Accounting

EXPERIENCE

ABU DHABI ISLAMIC BANK | UAE

Credit Card Executive | From 2020 to 2021

1.1 Offered credit cards (e.g., Emirates Skywards, Etihad, Smiles, Booking.com, Football, Dana, Spice, Rewards, Cashback, Business), supplementary cards (i.e., Parent, Sibling, Spouse, Child, Driver, Maid), prepaid cards (International Student Identity Card, eDirham Gold, Signature), and credit facilities (e.g., BNPL, Cash Instalment Plan, Balance Transfer) to existing and prospective customers (i.e., HNWI, Gold and Diamond Accounts);

1.2 Reviewed credit reports (i.e., AECB, CBUA, emcredit) and provided credit solutions and/or alternatives, and produced credit proposals;

1.3 Achieved monthly sales target and maximized selling and cross-selling opportunities via telephone, e-mail, and face to face;

1.4 Developed and maintained a deep understanding of the products, services, policies and procedures.

AMLAK FINANCE | DUBAI, UAE

Mortgage Associate | From 2017 to 2019

1.1 Collected full sets of information (i.e., annual and interim financial statements, industry data, articles, reports, researches among Moody's, S&P's, Fitch's, Bloomberg and Brokers);

1.2 Performed written reviews of each relevant counterpart's operating performance and financial position through fundamental and ratio analysis of P&L, Balance Sheet, and Cash Flow Statements;

1.3 Developed and maintained a deep understanding of the industry and an assigned portfolio.

TECHNICAL SKILLS

FinTech

Credit Card

KYC, Relationship Management

Effective Communication

Customer Focused

Organizational Planning

Team Player

CRM, Finnacle, FinnOne

MS Excel, Word, PowerPoint