



Add: Flat No: 709 7th
Floor B Block, Silicon
Oasis, Axis-2 Dubai

Visa Status: In UAE from
3rd March-22

Visa Category:
Visit Visa (90Day's)

Objectives:

Proven interpersonal and communication skills Strong business with the ability to execute a wide range of Sales & Marketing

Professional Skills:

Committed to achieving outstanding results
Communication skills, contract management, customer relations, presentation skills, supervisory skills and team management.

Area of Strength:

Strategic business planning and Managing Sales of Insurance & Banking Product

Leadership

Leadership abilities help to advance in the company, becoming manager of a local office, and leadership qualities that allow to eventually owning your independent Insurance.

Financially Motivated

A career in recruiting can be challenging, but if you have what it takes, The rewards are worth it. If you have the temperament and attributes

MOHAMMED REHAN

Having strong background in Sales with Professional Experience 08 Years and 06 months in Insurance & Business Banking selling.

Professional Experiences

AGEAS Federal Life Insurance

Sep2021 to Jan2022

Sr. Sales Manager

(4 Months)

- Committed to achieving outstanding results
- Communication skills, contract management, customer relations, presentation skills, supervisory skills and team management.
- Scheduled daily appointments for home services to market life insurance policies and collect premiums from home based clients.

Full Time | Kanpur | U.P | INDIA

BHARTI Axa Life Insurance

Feb2018 to Aug2021

Sr. Business Manager

(3 Year and 6 Months)

- Strong communication, leadership, planning, management
- Learning about new products, services and process.
- Recruitments call on HNI & Business Customer.
- Having critical thinking and good planning skills, several typically used of selling to banking products.
- Developed client leads and implemented marketing strategies to retain new clients.
- Established customer-focused, needs based review process to educate customers about insurance options.

Full Time | Kanpur | U.P | INDIA

“Confirmed Employed of BHARTI AXA Life”

YES Bank Ltd

April 2016 to Oct 2017

Assistant Manager

(1Year and 6 Months)

- Selling banking, multi products identifying business opportunities by listing new companies.
- Handling customer queries and providing feedback. In all opening accounts in Trust, Current, Trade Accounts Sales & Marketing.
- Banking Products, Developing relations with Customers.
- Understanding & sales of business asset CC, OD, TL, PCFC, and EEFC Trade Etc.
- Understanding of MF and Insurance an advantage customer orientation.
- Relationship management for a portfolio of customers.

Achievements

RNR Program in LI contest at JIM CORBETT in the name of “**London Calling**” in Jan to Mar17.
Blue Ribbon qualifies in LI contest in the name of “**Around the World**” in Apr to June17.

Full Time | Kanpur | U.P | INDIA

“Confirmed Employed of YES Bank”

Education:

IRDA Certificate Qualify

MBA (Master of Business Administration)
University of Sikkim Mani pal
July2009- Aug2012 Human Resources

B.SC (Bachelor of Science)
University of Kanpur
July2004-Aug2007
Biology & Chemistry

Technical Skill: Basic Knowledge of Computer

Personal Details:

Father : Mohammed Ibrahim
Hobbies : Traveling
Marital status : Married
Nationality : Indian
Date of Birth : 20Nov1987

My Links:

<http://facebook.com/muhammed.rehan3>
E-mail: Rehan.retailbanking@gmail.com
Mobile no: +971588127534
What's App: +917897848029
Passport No: V5820762

Date:

Signature:

"Thank You"

INDUSIND Bank Ltd

Feb 2015 to April 2016

Associate Sales Manager
(1Year and 2 Months)

- Reorganized sales team and customer service team to reduce time spent on administrative activities.
- Going on joint calls with Branch Sales Manager.
- Handle NRI customer by mail and build-up relationship and take a new business.
- Enhance the value of existing accounts of current account & saving account customers.

Achievements

Scorching highest number of **NTB** business with Revenue from Oct 2015 to till month and achieve certificate "**Mission Garv & Mission Garv2**" by Regional Head.

Full Time | Kanpur | U.P | INDIA

"Confirmed Employed of INDUSIND Bank"

AXIS Bank Ltd

May2012 to Sep2014

Business Development Executive
(2years and 5 months)

- Responsible for the development of sales and marketing strategies for Axis Bank.
- Business development, business plans, concept development, contract management, customer relations.
- Leader & strong organizational, project orientation and stress exceeding customer expectations.
- Sales are a profession that the minute you think you know it all is the day you should do something else.

Achievements

GI contest in the name of "**Star Dust**" by circle head with certificates in the month of March 2014.

LI contest in the name of "**Winds of Winter**" in Nov & Dec 2013 and "**Mission September**" in Sep 2013.

Highest number of **Prime Priority** customer accounts opened in Sep 2013.

Full Time | Hyderabad | A.P | INDIA

"Confirmed Employed of Axis Bank"
