



MR. RENJITH ALPHIN M.R
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OBJECTIVE

- To have a job that would utilize a broad range of my managerial and business skills and offer the potential for advancement in a large company.

ACADAMIC PROFILEE

- B.B.A : MS University 2013- 2015 – Year of Pass – May 2015
- Plus Two: Higher secondary board– Govt. Boys HSS Tripunithura
Year of Pass – March - 2006
- SSLC: Kerala Education Board. – St. Rita’s High school Ponnurunny
Year of Pass – March - 2004

COMPUTER SKILLS

- Proficient in Microsoft office and internet utilities and usage. Computer hardware and networking.

EXPERIENCES

Worked with TVS CREDIT SERVICES LTD as Territory Manager – Business Development from 2018 Feb to 2021 April. (Transferred to “Harita Receivables and Collections Services LLP from 2019 April– (Sister company of TVS Credit)
On role staff

JOB PROFILE:

- Managing 7 executives in five deferent areas exclusively for Business Development and collections
- Interacting with high designated managers of various banking institutions and



ensure the development of new business

- Developing business with allocated banks and getting new allocations of customers.
- Ensure the given target through developing the new business
- Assisting banks for property attachments under sarfaesi act and providing legal helps.

❖ **Worked as Branch Manager with IKF FINANCE LTD,COCHIN**

(From 2013 Apr to 2018 Feb)– On role staff

JOB PROFILE :

- Managing all staffs who are in deferent positions like Sales Executives, Recovery &Back office
- Managing all branch activities - Admin, Accounting, Sales and collection
- Submitting Daily Branch Reports to Higher authority.
- Achieving the Branch Targets without fail
- Increasing sales and collection activities and achieve targets to build up the branch productivity.
- Dealing settlement of accounts and legal procedures of delinquent accounts.

❖ **One year experience in ICICI BANK CAR LOANS as Marketing executive (2011 – 2012) Off Role staff of DSA**

JOB PROFILE:

- Good rapport with dealerships and sales personals
- Increase the market share in dealers
- Generate leads from displays, corporate visits
- Maintain bank rates with dealer payouts
- Delegation of dealerships to retainers
- Keeping good relationship with customers
- Ensure the sales targets are met
- Manage displays in corporate and field

Reference:

TVS CREDIT

❖ **KARUNAKARAN**

TMBD

Ph.: +917012185197



IKF FINACE

❖ SRIHARSHAN

LEGAL-STATE HEAD

Ph: +919745302030

PERSONAL PROFILE

NAME	:	Mr.RENJITH ALPHIN M.R
DATE OF BIRTH	:	06/12/1988
FATHER'S NAME	:	RAPHEL M.J
GENDER	:	MALE
MARITAL STATUS	:	SINGLE
RELIGION&CAST	:	CHRISTIAN , LATIN
LANGUAGES KNOWN	:	ENGLISH, MALAYALAM , HINDI AND TAMIL
NATIONALITY	:	INDIAN

INTERESTS

Going out with friends, making new contacts with people from different profession and background.

DECLARATION

I hereby declare that the above mentioned particulars are true to the best of my knowledge and belief.

PLACE: COCHIN

DATE : 13.01.2022

RENJITH ALPHIN M R