

S.SASIKUMAR

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Career objective

To get interested and handling in the field of **KYC and Retail Liabilities & Assets** also utilize my skills, in order to increase productivity of organization and individual growth.

Academic Profile

Degree/ Branch	Institution (Board/University)	Year
MBA	MADRAS UNIVERSITY Chennai	Pursuing
BBA	Jaya College of Arts & Science, Thiruninravur, Chennai.	2016
Higher Secondary	Railway Mixed Anglo Indian Hr. Sec School, Perambur, Chennai.	2013
SSLC	Ashok Matriculation School, Ayanavaram, Chennai.	2011

Software Proficiency

- ☒ Good in MS.Office
- ☒ Good in Internet Handling
- ☒ Typewriting

Languages Known

To Read, Write & Speak : **Tamil & English**

Hobbies

☒ Ruby Cube

☒ Football

Professional skills

☒ Sportsmen

☒ Boxing

Personal skills

☒ Positive Attitude

☒ Team Spirit

☒ Creative mind

☒ Willingness to learn

Work Experience

1. Company Name : IDFC FIRST BANK Limited, Chennai

Experience : Feb 2020 – Till Date

Designation : SR SALES OFFICER(Corporate Salary)

Role in the organization:

: Getting an appointment by making call to the client then
Understand customer needs and develop plans to address them
Identify key staff in client companies to cultivate profitable
relationships Collecting their related document, to **update for
KYC**

Resolve customer complaints quickly and effectively
Forward upselling and cross-selling opportunities to the sales team
Approach potential customers to establish relationships

Client Handling with Banking Product .(Mainly Customers Profile Taxation with filing, find the Assets Customers Solve the needs and Value Customers asking AMB) daily basics.

And also involved Operation come Backend in the Client.

Especially updating to the clients of the Product Updating.

And also [Follow-up future Retail Liabilities (Policies) and Retail Assets (Loans)] for the time.

Building positive relationships with customers

**2. Company Name : ICICI PRUDENTIAL LIFE
INSUARANCE Limited, Chennai**

Experience : March 2019 – Feb 2020

Designation : ASSO FINANCIAL SERVICE MANAGER

Role in the organization:

: Getting an appointment by making call to the client then
Collecting their related document, to **update for KYC**
Customer Profile, then Follow-ups regularly for the
login files, finally completing to disburse the file.

Client Handling with IT Filing. (Mainly Customers
Profile Taxation with filing).

Especially updating to the clients of the Product
Updating. And also [Follow-up future
Retail Liabilities (Policies)] for the time.

3. Company Name : HDB Finance Service Limited, Chennai

Experience : July 2017 – Jan 2019

Designation : Sales Executive

Role in the organization:

: Getting an appointment by making call to the client then Collecting their related document, to update for KYC and then completing to disburse the file.
And also involved Operation cum Backend in the Client Profile then finally **verification proceeding**,
Mainly updating to the clients of the Product Updating.
And also involving Accounts Section (Follow-up future Loans) for the time.

4. Company Name : Chakara Fabricators
Experience : June 2016 – May 2017
Designation : Executive

Awards & Achievements

Company Name : HDB Finance Service Private Limited, Chennai

Purpose of Award : Online Digital (Loan Dept) Achiever

I have achieved a fastest and short period with young Employee of Young achiever in Online Digital (**Loan Dept**) Achiever done, awards received by the top and head of the department.

Company Name : IDFC FIRST BANK Limited, Chennai

Purpose of Award : NTB (Personal Loan) Achiever

I have achieved a fastest and short period with young Employee of Young achiever in NTB (**Personal Loan**) Achiever Awards for **2- Times** done, awards received by the top and head of the department.

Personal Profile

Father's Name : A. Sathyamoorthy
Date of Birth : 15th August 1995,
Gender : Male
Marital Status : Married,
Nationality : Indian.

Declaration

I hereby declare that the above furnished information and particulars are true to the best of my Knowledge.

Place : Chennai,
Date :

Yours Sincerely,
(S.Sasikumar)