

MAHESH BABU SRIPATHI

Email Id: maheshbabusripathi@gmail.com

Mobile : 8919186493

Objective:

To work hard with full determination and dedication to achieve organizational as well as personal goals.

Educational Qualification:

Course	College/University	Passout year	Percentage/CGPA
MBA	Eswar College of Engineering	2019	68%
B.Tech	Eswar College of Engineering	2017	68%
Intermediate	Sri Chaitanya Junior Kalasala	2013	79.60%
Matriculation	Kendriya Vidyalaya	2011	6.4(CGPA)

Experience:

Worked as Executive in Pride Honda.

From: September 2016 to August 2017

Role& Responsibilities: Meeting monthly targets

Organizing events & lead generation

Giving demos & test drive's for the customers

Price Negotiation & Deal finalization

Worked as Marketing Executive in Next Education India Pvt Ltd

From : October 2018 to May 2020

Role& Responsibilities: Team Leading, Demo Conduction, Travelling to Pan India for assigned projects, Branding , Marketing, Organizing events & creating brand awareness
Admissions, Meetings with parents & school persons,
Point of contact for school & students, Working under extreme pressure

Working as Senior Academic Counselor at Vedantu.

From : July 2020 to Till date

Role& Responsibilities : Inside sales, Calling, Demo booking, Negotiation,
Counseling student & Parent about Vedantu.
Working under extreme pressure, reaching the required performance criteria.

Skills:

On time target achievement.

Good at Customer need analysis

Good Communication Skills.

Skills:

Event Organizing, Counseling, Advertising, Negotiation

Extra Curricular Activities:

Active participation in our college NSS camps.

Active participation in Fests conducted by various college.

Achievements:

Got 1 St prize in Project Expo at KHIT College.

Elected as Class Representative in B.Tech for 2 years.

Hobbies :

Listening songs

Bike riding

Playing Guitar

Personal profile:

Name	: MAHESH BABU SRIPATHI
Son of	: S.VENKATESWARLU
Gender	: Male
Languages known	: English ,Hindi ,Telugu.
Email Id	: maheshbabusripathi@gmail.com
Contact No	: 8919186493

Declaration

I hereby declare that all the information provided here is correct to the best of my knowledge and belief and I promise to abide by all the norms laid down by your esteemed organization

Date : / / 2021

Place: Guntur

(S.MAHESH BABU)