### **JAISON JOSE**

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PALLIPARAMBIL HOUSE EROOR SOUTH P.O. TRIPUNITHURA, ERNAKULAM KERALA 682306



## **OBJECTIVE**

Sales professional with 5+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

**S** EDUCATION

M.G. University

2007 - 2010

B.com Taxation

**EXPERIENCE** 

SIGNATURE DENTAL SOLUTIONS - Kerala, INDIA

January 2019 - October 2021

Sales Manager

Sale of Dental aesthetic products

Provide support and guidance to the subordinates

Customer Relationship

Finding new customers and maintain healthy relationship with the new and existing customers

### TATA CAPITAL FINANCIAL SERVICES LTD - Kerala, INDIA

February 2017 - November 2018

**Business Development Manager** 

Sale of Personal Loan & Business Loan

Identifying sales leads, meeting new customers

Assisted Debt Recovery Section

Customer Relationship

#### MUTHOOT FOREX LTD - Kerala, INDIA

June 2014 - July 2016

Sales Executive

Outward fund transfers for the existing and new customers

Foreign currency exchange

Managing records of sales, tax invoices and other important datas

Assisted account section for allotting commissions to sub agents.

# AREA OF EXPERIENCE Sales and marketing

MS Office

Customer Service

P Documentation

# **SKILLS**

CRM & MS Office

Sales & Marketing

Ability to work individually and with team

Ability to deal the customers with confidence and diplomatic

Fifective Communication and Negotiations Skills

## LANGUAGES KNOWN

**ENGLISH** 

MALAYALAM

HINDI

TAMIL

## PERSONAL DETAILS

Date of Birth : 11/05/1990
Marital Status : Married
Nationality : INDIAN
RELIGION : CHRISTIAN

## **DECLARATION**

I hereby declare that all the above details are true to the best of my knowledge and belief.

Place. : Dubai JAISON JOSE

Date.: