


How To Negotiate A Higher Salary At A Job Interview

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ROFL January 15, 2015 0 minutes

You want to get paid what you're worth. You go into a job interview with confidence in your skills and experience, and you want to make sure that you're payed accordingly.

But how are you to convince the hiring manager that you're worth it? Showing them your experience on a résumé is certainly helpful, but you'll need more than that if you want to haggle for higher pay. Don't worry though, because we've found a helpful infographic that provides you with 10 tips that you can use to negotiate a higher pay.

Via [JobCluster](#)

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benefit the company. Do not ever doubt your value, otherwise you may fail to convince your employer.



Negotiate a Fair Compensation

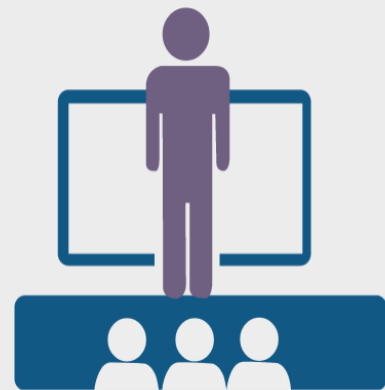
2

Remember all companies have a fixed budget when it comes to paying employees. So, discuss any salary you have in mind in terms of what is fair.

3

Avoid a Face-to-Face Negotiation

This is a proven fact. As far as possible, try putting off the face-to-face negotiation as much as you can. You will be in a better position to negotiate a higher salary if you conduct the talk over email or phone.



Don't Be The First to Mention a Figure

4

The amount you might have in mind could possibly be lower than how much your employer is willing to offer you and you do not want to miss out on what could have been an excellent offer if you'd just played it cool.

5

Use Exact Number to Counter-Offer

Give the company the exact number you want. This shows the company you have done your research for similar positions in the market and also gives them the feeling



that you are correct.



Make The Company Realize That You Are Valuable

6

To get a higher salary package, you have to let the company realize that you are worthwhile and will make a meaningful contribution. This is a wonderful way to negotiate a higher salary package with your current employer.

7

Figure Out Your Priorities

Before entering into salary negotiations, try to get a better understanding of your expectations. Is a high salary your first priority and are you willing to accept the highly competitive job environment that comes along with it? or Are you willing to compromise your salary if you get extra benefits like bonuses, a longer leave for vacation?



Research Your Competition

8

If you are haggling for a higher starting salary at a new job, first ensure that you know exactly how many candidates you are competing with.

9

Keep Your Manner Absolutely Professional

Maintain a professional manner and if you have to disagree at any point, do it respectfully. Drinking caffeine before the meeting to keep yourself alert and looking into the eyes of the employer also helps when negotiating a hike.





Playing The 'Walk-Away' Card



Inform your employer that you do have some extraordinary options available but you are very interested in their company. If your skills are valuable to the company, they will consider your offer carefully and probably meet your terms, if within reason.

Designed by: JobCluster.com



Sources: BusinessInsider.com, Job-hunt.org, Recruiter.com, Salary.com



Explore more about: [Infographic](#), [Job Searching](#).

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People everywhere are playing [Pokemon Go](#). We've covered it quite a bit here at MakeUseOf, showing you some [basics of playing the game](#), and we even have a [full article breaking down many of the important things you need to know to stay safe](#).

[Is Pokémon Go a Privacy Minefield, Or Is Your Data Safe?](#) [Is Pokémon Go a Privacy Minefield, Or Is Your Data Safe?](#) For mobile gamers with an eye on their online privacy, questions over Pokémon Go's app permissions, how data is stored, and the background of the developer's CEO continue to cause concern... [Read More](#)

Today, we're piggy-backing off that post with a quick visual guide that'll teach you everything you need to know to be a safer Pokemon Go player in just a few seconds. Print it out, share it with your friends, give it to the kids, and let's get prevent any Pokemon Go tragedies before they arise.

Via BoomEssays

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