COMMON ADMISSION TEST (CAT) 2007
www.catiim.in

Test Centres
Ahmedabad ■ Bangalore ■ Bhopal ■ Bhubaneswar ■ Chandigarh ■ Chennai ■ Coimbatore
Delhi ■ Gurgaon ■ Guwahati ■ Hyderabad ■ Indore ■ Jaipur ■ Jamshedpur ■ Kolkata
Kozhikode ■ Lucknow ■ Mumbai ■ Nagpur ■ Noida ■ Patna ■ Pune ■ Varanasi

Where to send the CAT Application Form:

If your test centre choice is:	Send the completed CAT Application Form to:
Ahmedabad, Jaipur, Mumbai, Nagpur	Admissions Officer Indian Institute of Management Ahmedabad Vastrapur, Ahmedabad – 380 015 Fax No.: (079) 26324631 (Direct) Fax No.: (079) 26306896 (General) Email: admission@iimahd.ernet.in Interactive Voice Response System No.: 079-26307258
Bangalore, Hyderabad, Pune	Administrative Officer - Admissions Indian Institute of Management Bangalore Bannerghatta Road, Bangalore - 560 076 Fax No.: (080) 26589973 Email: pgpadm@iimb.ernet.in Interactive Voice Response System No.: 080-26484650
Bhubaneswar, Chandigarh, Guwahati, Jamshedpur, Kolkata, Patna, Varanasi	Incharge, Admissions Indian Institute of Management Calcutta Joka, Diamond Harbour Road, Kolkata – 700 104 Fax Nos.: (033) 24679178; 24678062 Email: pgpadmissions@iimcal.ac.in Interactive Voice Response System No.: 033-24380266
Bhopal, Gurgaon, Indore, Noida	Incharge, Admissions Indian Institute of Management Indore Pigdamber, Rau, Indore - 453 331 Fax No.: (0731) 4228686 Email: pgpadmission@iimidr.ac.in Interactive Voice Response System No.: 0731-4058371
Chennai, Coimbatore, Kozhikode	Assistant Administrative Officer - Admissions Indian Institute of Management Kozhikode IIM Kozhikode Campus PO, Kozhikode - 673 570 Fax Nos.: (0495) 2803010; 2803011 Email: admissions@iimk.ac.in Interactive Voice Response System No.: 0495-2803005
Delhi, Lucknow	Administrative Officer (Admissions) Indian Institute of Management Lucknow Prabandh Nagar, Off Sitapur Road, Lucknow - 226 013 Fax Nos.: (0522) 2734004; 2734025 Email: admission@iiml.ac.in Interactive Voice Response System No.: 0522-2736666

Last date for receiving the completed CAT Application Forms at the IIMs**: SEPTEMBER 8, 2007**

Test Date: NOVEMBER 18, 2007
Test Timings: 10.00 A.M. TO 1.00 P.M.

CONTENTS

ADMISSION POLICY OF IIMs: Each IIM admits students independently. The Common Admission Test (CAT) is conducted jointly by the six IIMs. However, each IIM follows its own admission process, independent of the other IIMs. It should be noted that performance in CAT is one of several inputs used by IIMs to judge the suitability of a candidate, first for group discussion and/or interview and then for final selection. The IIM to which the candidate has applied, evaluates the candidate in each of a set of different areas of achievement, including CAT performance. Each IIM independently decides what weightages should be given to the various areas. Admission process followed by each IIM is given in the respective institutional profile.

ELIGIBILITY REQUIREMENT: If an applicant is inadvertently allowed to take the CAT in violation of the admission requirements (eligibility criteria) of the IIMs, he/she cannot, at a later date, use that as a right to claim that he/she meets the eligibility requirements of the IIMs.

SCHOLARSHIPS/FINANCIAL ASSISTANCE: It is the endeavour of all IIMs that no student be denied opportunity to pursue the Post-Graduate Programme in Management for want of adequate financial resources. Substantial need-based scholarships are available for students belonging to economically disadvantaged families. (Please see the Brief Institutional Profiles in this Bulletin for details.)

CAT SCORECARD: All the eligible candidates who take CAT 2007 will receive CAT scorecards by mid-January 2008, by mail, from the IIM to which they had sent their CAT Application Forms. The scorecard will be valid only for one year. A candidate who loses his/her scorecard during the year may obtain a duplicate card on payment of Rs. 250 by Demand Draft, from the IIM that had mailed the original scorecard.

NON-IIM INSTITUTIONS: Institutions, other than the IIMs, which also use CAT scores for their admission process, will be provided CAT scores of the candidates who have applied to them, along with suggested guidelines on how to use the scores. IIMs do not have any role, other than providing CAT scores, in the admission processes of these institutions. IIMs do not ascertain the quality of programme/degree offered by these institutions before agreeing to provide CAT scores.

NON-REFUND OF CAT APPLICATION FEE: Please note that claims for refund of the CAT Application Fee will NOT be entertained.

II

Summary of Important Instructions

DOs [✓]   DON'Ts [✗]

CAT Application Form

✓	1	Read all instructions given in the CAT Bulletin carefully.
✓	2	Use a HB Pencil, except when the use of a Black Ball-point pen is indicated.
✓	3	Send the completed original CAT Application Form only in the envelope provided.
✓	4	Enclose with the Application Form- (a) 3rd copy of Bank's/IIM's Pay-in-Slip, (b) A copy of Bachelor's degree certificate/provisional certificate if your degree education has been completed, or a certificate from the college/institution in the pro forma given in this bulletin in Table 6 that you are in the final year or have completed the final year but are awaiting results, and have obtained at least 50% marks (45% in case of SC/ST/PWD category candidates) (c) A copy of mark sheet indicating percentage marks scored in graduation if your degree education has been completed, or the latest available mark sheet in case you are in the final year or have completed final year but are awaiting results, (d) Copy of OBC/SC/ST and/or Disability Certificate, if applicable, and (e) One additional copy of the photograph with you name and CAT Application Form Number written at the back. Failure to enclose the above will result in the rejection of your Application. Please write your Application Form number on the documents mentioned in (a), (b), (c) and (d). DO NOT STAPLE, PIN OR STITCH THESE DOCUMENTS TO THE APPLICATION FORM. KEEP THEM LOOSE ALONG WITH THE APPLICATION FORM INSIDE THE ENVELOPE.
✓	5	Send the original CAT Application Form duly filled-in along with enclosures in the envelope provided, by Speed Post or Registered Post. The last date for receipt of completed application forms at respective IIMs is September 8, 2007. **No corrections will be permitted after submission of the application form. However, in case a candidate identifies any mistake in the submitted form, he/she may buy and submit a fresh form duly filled-in by September 8, 2007.**
✓	6	Test Admit Cards will be mailed to all eligible CAT applicants by the respective IIMs on or before October 15, 2007. A list of candidates, whose application forms have been rejected will be put up on the CAT website (www.catiim.in) on October 1, 2007 along with the reason(s) for rejection. Applicants who do not receive their Admit Cards by November 2, 2007 should contact the Admissions Office of the IIM to which they have sent the CAT Application Forms, quoting the Application Form number and the test centre chosen by them.
✓	7	Please ensure that you have correctly filled in all the relevant Boxes, including Boxes marked with * (mandatory boxes, that is, Boxes numbered: 1 (Name), 8 (Bachelor's Degree, completed or not), 10 (Choice of Test Centre), 11 (Application to programmes of IIMs and Non-IIMs), 12 (Your Name and Complete Postal Address), 13 (Photograph), 14 (Signature), 17 Bachelor's Degree (If completed) or 18 Bachelor's Degree (If Incomplete), and 35 (Declaration).
✗	1	Do not staple, pin or stitch your photograph. Paste it firmly in the space provided. Do not sign on the photograph. Do not get it attested.
✗	2	Do not tear or mutilate the CAT Application Form.

Common Admission Test: NOVEMBER 18, 2007, 10:00 a.m. to 1:00 p.m.

✓	1	Report at the test venue latest by 9.45 a.m. on November 18, 2007 and occupy the seat on which your Test Registration Number is pasted. Please note that the test procedures begin at 10:00 a.m. You will NOT be allowed to enter the test hall after 10:00 a.m.
✓	2	Carry with you only the Admit Card, HB Pencils, eraser, sharpener and a watch inside the test hall.
✓	3	Handle the Answer Sheet carefully in the test hall so as not to damage it. Do not fold the Answer Sheet or leave smudges on it.
✓	4	Use only HB Pencil for writing (including signing) or darkening the circles in the Answer Sheet.
✗	1	Do not bring any papers (other than the Admit Card), cellular phone, calculators, watch-calculators, alarm clocks, digital watches with built-in calculators/memory etc. to the test hall.
✗	2	Do not occupy a seat which has a different Test Registration Number pasted on it, even if that seat is unoccupied.
✗	3	Do not attempt to give/obtain help from fellow-test takers during the test. Do not try to work on answering the test after the signal to stop working has been given at the conclusion of the test. If any applicant is found using unfair means (by the invigilator), his/her candidature will be annulled without any prior intimation.
✗	4	Do not seek clarifications on any item in the Test Booklet from the Test Invigilator or Test Supervisors. Use your best judgement.
✗	5	Do not leave your seat before the Test Invigilator personally collects the Answer Sheet from you at the end of the test and allows you to leave the test hall.

IV

CHECKLIST FOR ENSURING COMPLETENESS OF THE CAT APPLICATION FORM (CAF)

This section summarises the precautions a candidate needs to take before sending the application form to the concerned IIM, depending upon candidate's choice of test centre. Please read this page carefully before you send in your application. You may proceed to send the application form, only if the answers to the following questions are in the affirmative: Questions 1 to 13 for all candidates; questions 14 to 18 for those candidates who have already completed their graduation; questions 19 to 22 for those candidates who are in their final year of graduation.

1. Have you read the eligibility requirements for CAT and those for the post-graduate and fellow programmes of IIMs, and are you eligible for the programs, for which you have applied by filling in box number 11?
2. Have you used HB pencil for darkening the circles and have darkened them properly?
3. Have you used HB pencil for filling in all boxes except 12, 14, 34 and 35?
4. Have you used black ball-point pen for filling in boxes 12, 14, 34 and 35?
5. Have you filled in boxes 1, 8, 10, 11, 12, 13, 14, 17 or 18 and 35, which are mandatory?
6. Have you signed the application form in box 14 and 35? **If someone other than the candidate signs the application form, the candidate may be debarred from the admission process at any stage including appearing for CAT.**
7. Have you affixed your recent passport sized photograph on the form in Box No.13?
8. Have you enclosed an additional copy of the same photograph, with your name and CAT Application Form Number written at the back?
9. Have you entered your address correctly in the application form including the PIN code? Please note that IIMs are not responsible for non-delivery or delayed delivery of any communication sent by speed post or registered post. Filling up correct address would minimize the possibility of such an eventuality.
10. In case you belong to Other Backward Classes (OBC), Scheduled Caste (SC), Scheduled Tribe (ST), or Persons with Disability (PWD) category, has a photocopy of certificate in support of your claim been enclosed with the application form? Has the certificate been issued by a competent authority mentioned in the CAT bulletin?
11. Have you enclosed the third copy of the bank's/IIMs' pay-in slip used to purchase the CAT Application Form? Please note that the pay-in slip should be in the name of the candidate.
12. Have you retained a photocopy of the duly filled in application form?
13. Have your written the CAT Application Form Number on the Top Right Corner of each enclosure and on the envelope in which you are sending the application form?
14. If you have completed your graduation, have you enclosed the photocopy of degree / provisional degree certificate?
15. If you have completed graduation, have you enclosed the mark sheet indicating your percentage?
16. If you have completed your graduation and your university/institution uses only few subjects/courses to calculate percentages and the same is not reflected in the photocopy of your mark sheet or degree certificate, has a certificate from your university indicating the basis on which percentage is calculated by your university/institution been enclosed with the application form?
17. If you have completed your graduation and your university/institution awards grades in lieu of marks, have you enclosed a photocopy of the certificate from your university/ institution for conversion of Cumulative Grade Points Average (CGPA) or grades in percentage score with the application form? Please note that even if there is no such equivalence used by your university/ institution, a certificate to that effect needs to be enclosed.
18. In case you have completed your graduation but are awaiting final year results, has a photocopy of the certificate from your university/institution been enclosed indicating that you have obtained at least 50% marks so far in the exams for which results are already available (See Table 6)? Have you also included your latest available mark sheet? If a university/institution does not have any scheme for converting CGPA into equivalent percentage, the equivalence would be established by dividing obtained CGPA with the maximum possible CGPA and multiplying the results with 100.
19. In case you are studying in final year of graduation, have you enclosed a photocopy of certificate from your university/ institution that you are a final year student with the application form? Has the certificate been issued by an authority such as a Principal/HOD/Registrar/Director?
20. In case you are studying in final year of graduation and have obtained at least 50% marks taking all examinations for which results have been declared by University/Institutions, have you enclosed a photocopy of your latest available mark sheet with the application form?
21. In case you are studying in final year of graduation, have you enclosed a certificate from your university/institution indicating the percentage of marks obtained thus far (See Table 6), with the application form?
22. In case you are studying in final year of graduation and your university/institution awarded grades in lieu of marks, have you enclosed a photocopy of the certificate from your university/ institution for conversion of Cumulative Grade Points Average (CGPA) or grades in percentage score or if there is no such equivalence used by your university/ institution, a certificate to that effect needs to be enclosed with the application form.

CAT Eligibility

The candidate must hold a Bachelor's Degree, with at least 50% marks or equivalent CGPA [45% in case of the candidates belonging to Scheduled Caste (SC)/ Scheduled Tribe (ST) or Persons with Disability (PWD) category], of any of the Universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The Bachelor's Degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The percentage obtained by the candidate in the bachelor's degree would be based on the practice followed by the university/ institution from where the candidate has obtained the degree. In case of the candidates being awarded grades/CGPA instead of marks, the equivalence would be based on the equivalence certified by the university/ institution from where they have obtained bachelor's degree. In case the university/ institution does not have any scheme for converting CGPA into equivalent marks, the equivalence would be established by the IIMs by dividing obtained CGPA with the maximum possible CGPA and multiplying the resultant with 100.

Candidates appearing for the final year bachelor's degree / equivalent qualification examination and those who have completed degree requirement and are awaiting results can also apply. Such candidates must produce a certificate from the Principal/Head of the Department/Registrar/Director of the university/ institution certifying that the candidate is currently in the final year / is awaiting final results and has obtained at least 50% marks or equivalent (45% in case of candidates belonging to SC/ST/PWD category) based on latest available grades/marks.

SECTION 1: INSTRUCTIONS FOR FILLING OUT THE CAT APPLICATION FORM

The Common Admission Test (CAT) 2007 is conducted jointly by the Indian Institutes of Management, Ahmedabad, Bangalore, Calcutta, Indore, Kozhikode and Lucknow. CAT is the first step in the process of seeking admission to the Post-Graduate and Fellow Programmes in Management offered by the IIMs. However, for Fellow Programmes in some areas at some of the IIMs, it may not be necessary to appear in CAT (see details given in the Institutional Profiles of each IIM). It should be noted that each IIM follows its own admission process, independently of the other IIMs. CAT score obtained by the applicants is just one of the criteria used by IIMs.

♦ The CAT Application Form (CAF) and an envelope are provided with this Bulletin. Please use only this envelope to return the completed CAF and any enclosures.
♦ The CAF has **35 numbered boxes.**
♦ Some of the boxes contain rectangular **cells** (into which letters—written in CAPITALS—or numbers, have to be entered) and / or **circles**, which have to be darkened.
♦ Use only HB PENCIL for filling all the boxes, except Boxes 12, 14, 34 and 35, for which use a BLACK BALL-POINT PEN.
♦ Since the CAF will be read by an OMR machine, ensure that you fill in the cells clearly, darken the circles evenly and completely, and do not leave any smudges or stray marks on the CAF. Fill in the boxes properly as IIMs would not be responsible for rejection of application in case the boxes have not been filled properly.
♦ Do NOT tear, bend or mutilate the CAF.

Complete the CAF by carefully filling out all the boxes that are relevant to you. BOXES 1, 8, 10, 11, 12, 13, 14, 17 or 18, and 35 ARE MANDATORY AND SHOULD BE FILLED IN COMPULSORILY. APPLICATIONS WITH THESE BOXES NOT FILLED IN WILL BE REJECTED. REQUESTS FOR RECONSIDERATION OF SUCH FORMS WILL NOT BE ENTERTAINED BY IIMs. The IIMs reserve the right to reject applications in which even the non-mandatory boxes are not filled in or filled in wrongly. The IIMs also reserve the right to reject applications received from ineligible candidates. Non-rejection of any application, however, does not entitle the applicant to appear in CAT or seek admission in IIMs. Applications based on incomplete/false information can lead to their rejection at any stage, including after admission of candidates on the basis of such applications.

♦ **Please note that the CAF is the only source for much of the information about your personal details, academic background and CAT admission related matters. Your failure to provide full and accurate information asked for in the CAF can prove to be of disadvantage to you. It is, therefore, advisable that you re-check the filled out CAF to ensure that you have not missed out any box applicable to you.**

DETAILED INSTRUCTIONS FOR FILLING OUT THE CAF IS AS FOLLOWS:
(Please refer to the sample CAF given at the end of this section)

Note: Fill all boxes that are relevant to you. Boxes marked with * and written in bold are mandatory. **Leaving any of these boxes blank will lead to rejection of your Application Form.**

*BOX 1:   Name of the Candidate
                Write your name (as it appears in the school leaving certificate) and darken appropriate circles below. Leave one cell blank between two parts of your name. In all, 35 cells are provided for your name. Please use the same format for your name in Box 12 of this Application Form and in your Answer Sheet at the test.

BOX 2:   CAT Application Fee
                Darken the circle against the amount you have paid while purchasing the CAT Bulletin and Application Form.

BOX 3:   Gender
                Darken the circle applicable to you.

BOX 4:   Nationality
                Darken the circle applicable to you.

BOX 5:   **Category**
As per the Government of India requirements, 15% of the seats are reserved for Scheduled Caste and 7½% for Scheduled Tribe candidates. Reservation of seats for candidates belonging to other backward classes (OBC) starting from the academic year 2008-09 would depend upon the official communication from the Ministry of Human Resource Development (MHRD), Government of India. If any communication is received from the appropriate authority with regard to reservation for candidates belonging to OBC category, it will be notified accordingly.

Four categories are indicated in this box: General, Other Backward Classes (OBC), Scheduled Caste (SC), and Scheduled Tribe (ST). Darken the circle corresponding to the category to which you belong. The 'General' category includes all candidates other than those belonging to Other Backward Classes, Scheduled Castes or Scheduled Tribes.

If you happen to belong to SC or ST, your caste/tribe must be listed in the Government of India schedule. The caste certificate that you send with the CAF should be in the Government approved format and should clearly state (a) Name of your caste/tribe (b) Whether you belong to Scheduled Caste or Scheduled Tribe (c) District and the State or Union Territory of your ordinary residence and (d) the appropriate Government of India schedule under which your caste/tribe is approved by it as Scheduled Caste or Scheduled Tribe. Failure to enclose a copy of the caste certificate will result in the rejection of your Application Form.

If you happen to belong to Other Backward Classes, you need to enclose a certificate to this effect issued by a competent authority as required by the Law. Failure to enclose such a certificate will result in the rejection of your Application Form or you being classified as a general category candidate.

The candidates belonging to "Persons with Disability" category are advised to fill up only box 7 and they need not mark any category in box 5.

BOX 6:   **Date of Birth**
Three segments each of two cells are provided in this box for entering the date, month and year of your birth. If you were born on say, 5 July 1980, write 05 07 80 (and not 5 7 80) in the appropriate segments of cells and darken the appropriate circles below. Do not leave any cell blank.

BOX 7:   **Persons with Disability**
As per the "Persons with Disabilities Act, 1995", 3% reservation is provided for candidates with disability. This provision is applicable **if you suffer from any of the listed disabilities to the extent of not less than 40%, as certified by a medical authority as explained in the said Act.** Darken the circle against the category of Disability that is applicable to you. Please note that if you are applying as a person with disability, you have to enclose a copy of the disability certificate (issued by an authority duly constituted by the government for the purpose) with your Application Form; failure to do so will result in the rejection of your Application Form.

Important
If your disability relates to Low Vision/ Blindness, and you require the services of a scribe while writing CAT, you are requested to enclose an application to this effect along with your application form. Kindly also mention in the application if you require the CAT question paper to be provided to you in a larger font size.

***BOX 8**:   **Bachelor's Degree**
If you have passed a degree course, darken the circle against 'Completed', and if you are in the final year of the degree course at the time of applying for CAT, darken the circle against 'Incomplete'. Your marking in this box should be compatible with that in the Box 17 or 18. (Please note that you are eligible to take CAT only if you have a qualifying degree/ equivalent qualification as mentioned under eligibility criteria or are in the final year of such a qualifying degree or equivalent.)

Note:
Please note that if you do not enclose a copy of bachelor's degree/certificate or a certificate that you are studying in the final year of graduation issued by your college/institute in the pro forma provided in this Bulletin in Table 6, the Application Form will be rejected.

2

BOX 9:   **Work Experience (in months as on 31/08/07)**
Indicate only **paid and full-time** work experience, acquired **after completing the Bachelor's Degree**, as on August 31, 2007. **Apprenticeship, Articleship, Internship** etc., which form an integral part of a course of study, should not be treated as work experience. Write in the 3-digit cell the number of months of your work experience and darken the appropriate circles. If the duration of your work experience is in one or two digits, add the appropriate number of zeros on the left to make it a 3-digit number. For example, 6 months should be entered as 006, and 3 years, 5 months as 041.

*BOX 10:   **Choice of Test Centre**
Choose one test centre from among the centres listed in the table below. Use the Test Centre code listed against your choice of Test Centre, for filling out this box and darken the appropriate circle. The IIMs reserve the right to allot a Test Centre other than the one marked by a candidate in case the Centre marked by that candidate is unavailable for any reason. Requests for change of Test Centres will generally not be entertained. However, under exceptional circumstances, if a candidate has a valid reason for requesting a change of Test Centre, he/she can write to the IIM which has issued the Admit Card, stating the reasons for requesting a change, and enclosing appropriate supporting documents and a photocopy of the Admit Card. **Such requests can be made only after the Admit Cards are received by the candidates, but cannot be made after November 09, 2007**. Please note that the IIMs do not guarantee that such requests will be entertained.

Code List for Test Centres

Under IIM Ahmedabad:		Under IIM Indore:	
Ahmedabad	41	Bhopal	71
Jaipur	43	Gurgaon	72
Mumbai	45	Indore	73
Nagpur	47	Noida	74
Under IIM Bangalore:		**Under IIM Kozhikode:**	
Bangalore	51	Chennai	81
Hyderabad	54	Coimbatore	83
Pune	56	Kozhikode	84
Under IIM Calcutta:		**Under IIM Lucknow:**	
Bhubaneswar	61	Delhi	91
Chandigarh	62	Lucknow	95
Guwahati	64		
Jamshedpur	65		
Kolkata	66		
Patna	68		
Varanasi	69		

*BOX 11:   **Application to programmes of the IIMs/ Non-IIMs**
This box lists various post-graduate and fellow programmes being offered by each of the six IIMs. Darken the circle(s) relevant to your choice(s) of various programmes offered by any or all IIMs, provided you satisfy the specific eligibility criteria stated in the Brief Institutional Profiles of the IIMs (see Section 4 of this Bulletin). (Please note that individual IIMs will consider your application for their programme(s) only if you have darkened the appropriate circle(s) provided against the programmes listed under each IIM separately in this box.)

IIMs, through a formal arrangement, have allowed some non-IIM institutes to use the CAT for shortlisting candidates who take CAT and seek admission to their PG Programmes in Management. The list of such non-IIM institutes is given in Section 5. Please refer to these institutes' admission advertisements for details. Candidates may please note that IIMs do not ascertain the quality of degree or programmes conducted by the non-IIM institutions and do not have any role either in selecting the candidates for, or in conducting the programmes of non-IIM institutions. Darken the relevant circle if you are applying to non-IIM institutes.

*BOX 12:   **Your Complete Postal Address Including Your Full Name**
Write clearly, with BLACK BALL-POINT PEN, and in CAPITAL letters, your name (use the same format as in Box 1) and complete postal address. Also write your Telephone Number (with STD code).

Note: The postal address should be valid at least till November 18, 2007.

*__BOX 13__: __Photograph__
__PASTE__ firmly in this box a recent, good quality, 3.5cm x 4.5cm **colour** (**NOT** black and white) photograph of yourself. DO NOT STAPLE, PIN OR STITCH THE PHOTOGRAPH. DO NOT GET IT ATTESTED. DO NOT SIGN ON IT.

Enclose an additional copy of the same photograph along with the application form with your name and CAT Application Form Number written at the back.

*__BOX 14__: __Signature__
Sign in the space provided with a BLACK BALL-POINT PEN.

Please use Boxes 15 to 23 to enter the percentage of marks obtained by you at the school level (Boxes 15, 16), Bachelor's degree (Boxes 17 or 18), Master's degree (Boxes 19, 20, 21) and Professional Course (Boxes 22, 23).

Three cells (two cells for a two-digit number followed by a decimal point and one cell for the first decimal place digit) have been provided in each Box. The percentage of marks obtained should be rounded-off to one decimal place.

Letter grades or grade points should be converted to percentage of marks. If your Board/University/Institute does not provide a formula for converting grade points to percentage, then divide your grade point by the maximum of the scale and multiply it by 100 to get the percentage. For example, if your grade point is 3 on a 4-point scale, the equivalent percentage of marks will be ¾ x 100 = 75.0%.

Note: If you have acquired **more than one** degree either at bachelor's, master's or professional course levels, choose **only one** of these degrees for entering the percentage of marks (in Boxes 17 to 23), and the Discipline codes (in Boxes 29, 30, and 31).

BOX 15: __School Level: SSC__
Enter the percentage of marks obtained in the SSC/CBSE/ICSE/10th Standard examination and darken the appropriate circles.

BOX 16: __School Level: HSC__
Enter the percentage of marks obtained in the HSC/CBSE/ICSE/12th Standard examination and darken the appropriate circles.

If you have undergone a 3-year Diploma in Engineering studies after SSC (without doing HSC) and have then done/ are doing a 3-year Degree course in Engineering, record the percentage of marks obtained in the Diploma course in this box (Box 16).

*__BOX 17__: __Bachelor's Degree (If Completed)__
If you have graduated, enter the percentage of marks in this box and darken the appropriate circles.

Note: If you have undergone a 5-year Integrated Master's Degree course, after your +2, compute the percentage of marks obtained in the first three years and enter this in the Bachelor's Degree (If Completed) box (Box 17). Enter the percentage of marks obtained in the remaining two years in the Master's degree boxes (Boxes 19 and 20). If the duration is 4 years instead of 5 years, then enter the percentage of marks obtained of all 4 years under the Bachelor's Degree (If completed). If a candidate fulfils his/her eligibility based on his/her performance in a professional examination (e.g., CA/ICWA) which is considered equivalent to graduation, he/she should indicate in the CAT application form marks obtained in that examination as marks obtained in bachelor's degree.

OR

*__BOX 18__: __Bachelor's Degree (If Incomplete)__
If you have not completed the degree, enter the percentages of marks obtained for the years/semesters of the degree course completed till date and darken the appropriate circles. You have to also submit a certificate in the pro forma provided in Table 6 of this bulletin along with the CAT Application Form.

Note: If you are undergoing a 5-year Integrated Master's Degree course, after your +2, compute the percentage of marks obtained in the first three years and enter this in the Bachelor's Degree (not completed) box (Box 18). If the duration of the course is 4 years instead of 5 years, then enter the percentage of marks obtained in first 3 years under the Bachelor's Degree (If Incomplete).

4

BOX 19:   **Master's Degree 1st Year**
                 Enter the percentage of marks obtained in the first year of your Master's Degree and darken the appropriate circles.

BOX 20:   **Master's Degree 2nd Year**
                 Enter the percentage of marks obtained in the second year of your Master's Degree and darken the appropriate circles.

BOX 21:   **Master's Degree 3rd Year**
                 Use this box only if your Master's Degree is of three years duration. Enter the percentage of marks obtained in the third year of your Master's Degree and darken the appropriate circles.

                 Note: If you have not completed the degree, enter the percentage of marks obtained for the years/semesters of the course completed till date, and darken the appropriate circles.

BOX 22:   **Professional Course: Inter**
                 If you have done/are doing any course such as CA, CS or ICWA, enter the percentages of marks obtained in the **Inter** examination and darken the appropriate circles.

BOX 23:   **Professional Course: Final**
                 If you have done/are doing any course such as CA, CS or ICWA, enter the percentages of marks obtained in the **Final** examination and darken the appropriate circles.

Please use Boxes 24 to 27 to enter the Codes for your School Boards, University or Institute.

BOX 24:   **Code for SSC Board**
                 Consult the Code List for SSC Boards given in Table 1 (at the end of this section) and enter the code in the cells and darken the appropriate circles.

BOX 25:   **Code for HSC Board**
                 Consult the Code List for HSC Boards given in Table 1 (at the end of this section) and enter the code in the cells and darken the appropriate circles. If this examination was conducted by a University, consult Table 3 (at the end of this section) and enter the relevant code in the cells and darken the appropriate circles.

BOX 26:   **Code for Univ. /Inst. Type (Bachelor's Degree)**
                 Consult the Code List given in Table 2 (at the end of this section) for the type of University/Institution and enter the code for the type of University/Institution where you studied/are studying for your Bachelor's Degree/ Equivalent qualification and darken the appropriate circle.

BOX 27:   **Code for Name of Univ. /Inst. (Bachelor's Degree)**
                 Consult the Code List for the University/Institution given in Table 3 (at the end of this section) and enter the code for the University/Institution, where you studied/are studying for your Bachelor's Degree/ Equivalent qualification and darken the appropriate circles.

Please use Boxes 28 to 31 to enter the Discipline Codes for HSC, Bachelor's degree, Master's degree, and Professional Course.

BOX 28:   **Discipline Code: HSC**
                 Consult the List given in Table 4 (at the end of this section) and enter the Discipline Code applicable to you and darken the appropriate circles.

BOX 29:   **Discipline Code: Bachelor's**
                 Consult the Academic Discipline (Background) Code List provided in Table 5 (at the end of this section). This Code list is common for Bachelor's/Master's Degrees and for professional courses. Enter the Academic Discipline Code applicable to you and darken the appropriate circles.

BOX 30:   **Discipline Code: Master's**
                 Consult the Academic Discipline (Background) Code List provided in Table 5 (at the end of this section). Enter the code applicable to you and darken the appropriate circles.

BOX 31:	**Discipline Code: Professional**

BOX 31:   **Discipline Code: Professional**
             Consult the Academic Discipline (Background) Code List provided in Table 5 (at the end of this section). Enter the code applicable to you and darken the appropriate circles.

BOX 32:   **Choice of Interview Centres**
             The first row in this box lists nine cities where the IIMs will conduct their interviews. Each of the remaining six rows represents an IIM (A, B, C, I, K and L) and contains circles against the cities where that IIM will conduct its **group discussions and/or** interviews. For each IIM that you have applied to, indicate the city in which you want your interview to be conducted by **darkening only the circle against the city you have chosen. Ensure that you darken only one circle against a particular IIM. The IIMs will not entertain requests for change of interview centres.**

BOX 33:   **PIN Code of Postal address as given in Box No. 12**
             Enter the postal PIN Code that you have written in Box 12 and darken the appropriate circles.

BOX 34:   **Contact Details of the Candidate**
             Enter your telephone numbers (landline/ mobile) in the cells provided in the application form. Also enter your email address if available.

*BOX 35:   **DECLARATION**
             Fill out and sign the DECLARATION in the CAF.

             Note: "Ragging" is banned in all educational institutions. A candidate who gets admitted to IIMs has to submit an undertaking that he/she is aware that ragging in any form is considered a serious offence and is strictly banned as per the guidelines and directions given by the Supreme Court of India. A similar undertaking should be submitted by the candidate's parent/guardian.

The CAF, complete in all respects, should be returned in the envelope provided to you, by Speed / Registered post, to the concerned IIM. In the same envelope, enclose the following:

a) 3rd copy of Bank's/IIM's Pay-in-Slip,

b) A copy of Bachelor's degree certificate/provisional certificate if your degree education has been completed, or a certificate from the college/institution that you are in the final year of graduation (as per the pro forma certificate given in this bulletin in Table- 6),

c) A copy of mark sheet indicating percentage marks scored in graduation if your degree education has been completed, or the latest available mark sheet in case you are in the final year,

d) Copy of OBC/ SC/ST and/or Disability Certificate, if applicable.

e) One additional copy of the photograph with your name and CAT Application Form Number written on the back.

DO NOT STAPLE, PIN, STITCH OR ATTACH THESE DOCUMENTS TO THE CAF; keep them separate from the CAF. Write CAF No. on top right corner of each enclosure.

**Last date for receiving the completed CAT Application Forms at the IIMs:
SEPTEMBER 8, 2007**

On receipt of a valid CAF, the IIM concerned, will allot the Test Centre chosen by the candidate, or if this is not possible, another Test Centre. Once a test centre has been allotted, IIMs will not entertain requests for the change of test centre. However, under exceptional circumstances, if a candidate has a valid reason for requesting a change of test centre, he/she can write to the IIM which has issued the Admit Card, stating the reasons for requesting a change, and enclosing appropriate supporting documents and a photocopy of the admit card. Such requests can be made only after the admit cards are received by the candidates, but cannot be made after **November 09, 2007. Please note that the IIMs do not guarantee that such requests will be entertained.**

Test Admit Card

The Test Admit Card will indicate your Test Registration Number, and the Address of the Test Venue. It will be mailed to you by the appropriate IIM by **October 15, 2007**. You should contact the Admissions Office of the concerned IIM, and also send a reminder (quoting the Test Centre chosen by you and the CAF Number), **only** if you do not receive the Admit Card by **November 2, 2007**. Please quote your Test Registration Number in all your subsequent correspondence with the IIMs.

Table 1: Code List for State/Central School Boards

State SSC Board	Code	State HSC Board	Code
Andhra Pradesh	01	Andhra Pradesh	01
Arunachal Pradesh	02	Arunachal Pradesh	02
Assam	03	Assam	03
Bihar	04	Bihar	04
Chandigarh	05	Chandigarh	05
Chhattisgarh	06	Chhattisgarh	06
Delhi	07	Delhi	07
Goa	08	Goa	08
Gujarat	09	Gujarat	09
Haryana	10	Haryana	10
Himachal Pradesh	11	Himachal Pradesh	11
Jammu & Kashmir	12	Jammu & Kashmir	12
Jharkhand	13	Jharkhand	13
Karnataka	14	Karnataka	14
Kerala	15	Kerala	15
Madhya Pradesh	16	Madhya Pradesh	16
Maharashtra	17	Maharashtra	17
Manipur	18	Manipur	18
Meghalaya	19	Meghalaya	19
Mizoram	20	Mizoram	20
Nagaland	21	Nagaland	21
Orissa	22	Orissa	22
Pondicherry	23	Pondicherry	23
Punjab	24	Punjab	24
Rajasthan	25	Rajasthan	25
Sikkim	26	Sikkim	26
Tamil Nadu	27	Tamil Nadu	27
Tripura	28	Tripura	28
Uttar Pradesh	29	Uttar Pradesh	29
Uttaranchal	30	Uttaranchal	30
West Bengal	31	West Bengal	31
Central Board of Secondary Education (CBSE)	32	Central Board of Secondary Education (CBSE)	32
Indian Council of Secondary Education (ICSE)	33	Indian Council of Secondary Education (ICSE)	33
Any other	34	Any other	34

* Note: Candidates who have passed their HSC exams from a State University instead of HSC Board, should enter University Code given in Table 3 as their HSC Board Code

Table 2: Code List for University/Institute Type (Bachelor's Degree)

University/Institute	Code
Universities incorporated by Central or State Legislature or Deemed Universities, as defined in the eligibility criteria for Post-graduate Programmes of IIMs	1
National Institutes of Technology (NITs)	2
Indian Institutes of Technology (IITs)	3
Institutes (other than IITs) created by an Act of Parliament	4
Institutes awarding equivalent qualifications recognized by Ministry of HRD	5
Any other	6

Table 3: Code List for University/Institute (Bachelor's Degree or Equivalent)

University/Institute	Code
Andhra Pradesh	
Acharya N.G. Ranga Agricultural	101
Acharya Nagarjuna	102
Andhra Pradesh University of Health Sciences	103
Andhra	104
Central Institute of English & Foreign Languages	105
Dr. B.R. Ambedkar Open (Hyderabad)	106
Dravidian	107
Hyderabad	108
International Institute of Information Technology	109
J.N.T.U.	110
Kakatiya	111
Maulana Azad National Urdu	112
Nagarjuna	113
National Academy of Legal Studies and Research	114
National Institute of Technology, Warangal	115
Nizam's Institute of Medical Sciences	116
Osmania	117
Potti Sreeramulu Telugu	118
Rashtriya Sanskrit Vidyapeetha	119
Sri Krishnadevaraya	120
Sri Padmavathi Mahila	121
Sri Sathya Sai Institute of Higher Learning	122
Sri Venkateswara Institute of Medical Sciences	123
Sri Venkateswara	124
Any Other	125
Arunachal Pradesh	
Arunachal	126
Rajiv Gandhi	127
North Eastern Regional Institute of Science and Technology	128
Any Other	129
Assam	
Assam Agricultural	130
Assam	131
Dibrugarh	132
Gauhati	133
Indian Institute of Technology Guwahati	134
National Institute of Technology, Silchar	135
Tezpur	136

Any Other	137

Bihar

Babasaheb Bhimrao Ambedkar Bihar (Muzaffarpur)	138
Bhupendra Narayan Mandal	139
Bihar Yoga Bharati	140
Chanakya National Law	141
Indira Gandhi Institute of Medical Sciences	142
Jai Prakash	143
Kameshwar Singh Darbhanga Sanskrit	144
Lalit Narayan Mithila	145
Magadh	146
Maulana Mazharul Haque Arabic & Persian	147
Nalanda Open	148
Patna	149
Rajendra Agricultural (Samastipur)	150
Tilka Manjhi Bhagalpur	151
Veer Kunwar Singh	152
Any Other	153

Chandigarh

Panjab (Chandigarh)	154
Postgraduate Institute of Medical Education and Research	155
Punjab Engineering College	156
Any Other	157

Chattisgarh

Chattisgarh Swami Vivekanand Technical University	158
Guru Ghasidas	159
Hidayatullah National Law University	160
Indira Gandhi Krishi Vishwavidyalaya	161
Indira Kala Sangeet	162
Kushabhau Thakre Patrkarita Avam Jansanchar Vishwavidyalaya	163
Pandit Ravishankar Shukla	164
Pandit Sundarlal Sharma (Open) University	165
Any Other	166

Delhi

All India Institute of Medical Sciences	167
Delhi	168
Guru Govind Singh Indraprastha	169
Indian Agricultural Research Institute	170
Indian Institute of Foreign Trade	171
Indian Institute of Technology Delhi	172
Indian Law Institute	173
Indira Gandhi National Open	174
Jamia Hamdard	175
Jamia Millia Islamia	176
Jawaharlal Nehru	177
National School of Drama	178
National Museum Institute of History of Art, Conservation and Museology	179
National University of Educational Planning & Administration	180
Rashtriya Sanskrit Sansthana	181
School of Planning and Architecture	182
Shri Lal Bahadur Shastri Rashtriya Sanskrit Vidyapeeth	183
TERI School of Advanced Studies	184
Any Other	185

Goa	
Goa	186
Any Other	187

Gujarat	
Bhavnagar	188
Centre for Environmental Planning & Technology	189
Dharmsinh Desai	190
Dhirubhai Ambani Institute of Information & Communication Technology	191
Dr. Babasaheb Ambedkar Open (Ahmedabad)	192
Ganpat	193
Gujarat Agricultural	194
Gujarat Ayurved	195
Gujarat	196
Gujarat National Law	197
Gujarat Vidyapeeth	198
Hemchandracharya North Gujarat	199
Krantiguru Shyamji Krishnaverma Kachch	200
MS University of Baroda	201
Nirma University of Science & Technology	202
Sardar Patel	203
Sardar Vallabhbhai National Institute of Technology, Surat	204
Saurashtra	205
Shree Somnath Sanskrit	206
Sumandeep Vidyapeeth	207
Veer Narmad South Gujarat	208
Any Other	209

Haryana	
Chaudhary Charan Singh Haryana Agricultural	210
Chaudhary Devi Lal, Sirsa	211
Guru Jambeshwar	212
Kurukshetra	213
Maharshi Dayanand	214
National Brain Research Centre, Gurgaon	215
National Dairy Research Institute, Karnal	216
National Institute of Technology, Kurukshetra	217
Any Other	218

Himachal Pradesh	
Chaudhary Sarwan Kumar Himachal Pradesh Krishi	219
Dr. Y.S. Parmar University of Horticulture & Forestry, Nauni	220
Himachal Pradesh	221
Jaypee University of Information Technology, Solan	222
National Institute of Technology, Hamirpur	223
Any Other	224

Jammu & Kashmir	
Baba Ghulam Shah Badshah	225
Jammu	226
Kashmir	227
National Institute of Technology, Srinagar	228
Sher-e-Kashmir Institute of Medical Sciences	229
Sher-e-Kashmir University of Agricultural Sciences & Technology	230
Shri Mata Vaishno Devi	231
Any Other	232

Jharkhand	
BIT Ranchi	233
Birsa Agricultural	234
Indian School of Mines	235
National Institute of Technology, Jamshedpur	236
Ranchi	237
Sido-Kanhu Murmu	238
Vinoba Bhave	239
Any Other	240

Karnataka	
Bangalore	241
Gulbarga	242
Indian Institute of Science	243
International Institute of Information Technology	244
Jawaharlal Nehru Centre for Advanced Scientific Research	245
Kannada	246
Karnataka State Open	247
Karnataka State Women, Bijapur	248
Karnataka Veterinary Animal & Fisheries Sciences	249
Karnataka	250
Kuvempu	251
KLE Academy of Higher Education & Research	252
Mangalore	253
Manipal Academy of Higher Education	254
Mysore	255
National Institute of Mental Health & Neuro Sciences	256
National Institute of Technology, Surathkal	257
National Law School of India University	258
Rajiv Gandhi University of Health Sciences	259
Swami Vivekananda Yog Anusandhana Samsthana	260
Tumkur	261
University of Agricultural Sciences (Bangalore)	262
University of Agricultural Sciences (Dharwad)	263
Visveswaraiah Technological University	264
Any Other	265

Kerala	
Calicut	266
Cochin University of Science & Technology	267
Kannur	268
Kerala	269
Kerala Agricultural	270
Kerala Kalamandalam	271
Mahatma Gandhi (Kottayam)	272
National Institute of Technology, Calicut	273
Sree Chitra Tirunal Institute for Medical Sciences and Technology	274
Sree Sankaracharya University of Sanskrit	275
Any Other	276

Madhya Pradesh	
Awadhesh Pratap Singh	277
Barkatullah	278
Devi Ahilya	279
Dr. Harisingh Gour	280
Indian Institute of Information Technology and Management	281
Jawaharlal Nehru Krishi (Jabalpur)	282

Jiwaji	283
Lakshmibai National Institute of Physical Education	284
Madhya Pradesh Bhoj (Open)	285
Maharishi Mahesh Yogi Vedic	286
Mahatma Gandhi Chitrakoot Gramoday	287
Makhanlal Chaturvedi Rashtriya Patrakarita	288
Maulana Azad National Institute of Technology, Bhopal	289
National Law Institute	290
Rajiv Gandhi Proudyogiki	291
Rani Durgavati	292
Vikram (Ujjain)	293
Any Other	294

Maharashtra

Amravati	295
Bharati Vidyapeeth	296
Central Institute of Fisheries Education	297
Deccan College Post Graduate and Research Institute	298
Defence Institute of Advanced Technology	299
Dr. Babasaheb Ambedkar Marathwada (Aurangabad)	300
Dr. Babasaheb Ambedkar Technological	301
Dr. D.Y. Patil Education Society	302
Dr. D.Y. Patil Vidyapeeth	303
Datta Meghe Institute of Medical Sciences	304
Dr. Panjabrao Deshmukh Krishi Vidyapeeth	305
Gokhale Institute of Politics & Economics	306
Homi Bhabha National Institute	307
Indian Institute of Technology Bombay	308
Indira Gandhi Institute of Development Research	309
Institute of Armament Technology	310
International Institute for Population Sciences	311
Kavikulguru Kalidas Sanskrit	312
Konkan Krishi Vidyapeeth	313
Krishna Institute of Medical Sciences	314
Maharashtra Animal & Fishery Sciences	315
Maharashtra University of Health Sciences	316
Mahatma Gandhi Antarrashtriya Hindi	317
Mahatma Phule Krishi Vidyapeeth	318
Marathwada Agricultural	319
Mumbai	320
Nagpur	321
Narsee Monjee Institute of Management Studies	322
North Maharashtra	323
Padmashree Dr. D.Y. Patil Vidyapeeth (Mumbai)	324
Pravara Institute of Medical Sciences	325
Pune	326
Rashtrasant Tukadoji Maharaj Nagpur	327
Sant Gadge Baba Amravati	328
Shivaji	329
Solapur	330
SNDT Women's	331
Swami Ramanand Teerth Marathwada	332
Symbiosis International Education Centre	333
Tata Institute of Fundamental Research	334
Tata Institute of Social Sciences	335
Tilak Maharashtra Vidyapeeth	336
Visvesvaraya National Institute of Technology, Nagpur	337
Yashwantrao Chavan Maharashtra Open	338
Any Other	339

Manipur

Central Agricultural (Imphal)	340
Manipur	341
Any Other	342

Meghalaya

North Eastern Hill (Shillong)	343
Any Other	344

Mizoram

Mizoram (Aizwal)	345
Any Other	346

Nagaland

Nagaland (Kohima)	347
Any Other	348

Orissa

Berhampur	349
Biju Patnaik University of Technology	350
Fakir Mohan	351
Kalinga Insitute of Industrial Technology	352
National Institute of Technology, Rourkela	353
North Orissa	354
Orissa University of Agriculture and Technology	355
Ravenshaw	356
Sambalpur	357
Shri Jagannath Sanskrit	358
Utkal	359
Utkal University of Culture	360
Any Other	361

Pondicherry

Pondicherry	362
Any Other	363

Punjab

Baba Farid University of Health Sciences	364
Dr. B.R. Ambedkar National Institute of Technology, Jalandhar	365
Guru Angad Dev Veterinary & Animal Sciences	366
Guru Nanak Dev	367
Lovely Professional	368
National Institute of Pharmaceutical Education and Research	369
Punjab Agricultural	370
Punjab Technical	371
Punjab	372
Thapar Institute of Engineering and Technology	373
Any Other	374

Rajasthan

Banasthali Vidhyapith	375
Bikaner	376
BITS Pilani	377
Institute of Advanced Studies in Education	378
Jai Narain Vyas	379
Jain Vishva Bharati Institute	380

Janardan Rai Nagar Rajasthan Vidyapeeth	381
Kota	382
Kota Open	383
LNM Institute of Information Technology	384
Maharana Pratap University of Agriculture & Technology	385
Maharshi Dayanand Saraswati	386
Malviya National Institute of Technology, Jaipur	387
Mody Institute of Technology and Science	388
Mohanlal Sukhadia	389
National Law University	390
Rajasthan	391
Rajasthan Agricultural	392
Rajasthan Ayurveda	393
Rajasthan Sanskrit	394
Rajasthan Technical	395
Any Other	396

Sikkim

Sikkim-Manipal University of Health, Medical & Technological Sciences	397
Any Other	398

Tamil Nadu

Alagappa	399
Amrita Vishwa Vidyapeetham	400
Anna	401
Annamalai	402
Arulmigu Kalasalingam College of Engineering	403
Avinashilingam Institute for Home Science & Higher Education for Women	404
Bharat Institute of Higher Education & Research	405
Bharathiar	406
Bharathidasan	407
Chennai Mathematical Institute	408
Dakshina Bharti Hindi Prachar Sabha	409
Gandhigram Rural Institute	410
Indian Institute of Technology Madras	411
Karunya	412
M.G.R. Educational and Research Institute	413
Madras	414
Madurai Kamaraj	415
Manonmaniam Sundaranar	416
Meenakshi Academy of Higher Education and Research	417
Mother Teresa Women's	418
National Institute of Technology, Tiruchirapalli	419
Periyar	420
Sathyabama Institute of Science and Technology	421
Saveetha Institute of Medical and Technical Sciences	422
Shanmugha Arts, Science, Technology & Research Academy	423
Sri Chandrasekharendra Saraswathi Viswa Mahavidyalaya	424
Sri Ramachandra Medical College and Research Institute	425
S.R.M. Institute of Science & Technology	426
Tamil Nadu Agricultural	427
Tamil Nadu Dr. M G R Medical	428
Tamil Nadu Open	429
Tamil	430
Tamilnadu Veterinary And Animal Sciences	431
The Tamilnadu Dr. Ambedkar Law	432
Thiruvalluvar	433
Vellore Institute of Technology	434

Vinayaka Mission's Research Foundation	435
Any Other	436
Tripura	
The Institute of Chartered Financial Analysts of India	437
Tripura	438
Any Other	439
Uttar Pradesh	
Allahabad	440
Aligarh Muslim	441
Allahabad Agricultural Institute	442
Babasaheb Bhimrao Ambedkar (Lucknow)	443
Banaras Hindu	444
Bhatkhande Music Institute	445
Bundelkhand, Jhansi	446
Central Institute of Higher Tibetan Studies	447
Ch. Charan Singh	448
Chandra Shekhar Azad University of Agriculture & Technology	449
Chhatrapati Shahu Ji Maharaj	450
Dayalbagh Educational Institute	451
Deendayal Upadhyaya Gorakhpur	452
Dr. Bhim Rao Ambedkar (Agra)	453
Dr. Ram Manohar Lohia Avadh	454
Dr. Ram Mahohar Lohia National Law	455
Indian Institute of Information Technology	456
Indian Institute of Technology Kanpur	457
Indian Veterinary Research Institute, Izatnagar	458
Integral University	459
Jagadguru Rambhadracharya Handicapped	460
Jaypee Institute of Information Technology	461
King George's Medical	462
Lucknow	463
M.J.P. Rohilkhand	464
Mahatma Gandhi Kashi Vidyapeeth	465
Motilal Nehru National Institute of Technology, Allahabad	466
Narendra Dev University of Agriculture & Technology	467
Sampurnanand Sanskrit	468
Sanjay Gandhi Postgraduate Institute of Medical Sciences	469
Sardar Vallabh Bhai Patel University of Agriculture & Technology	470
Shobhit Institute of Engineering & Technology	471
U.P. King George's University of Dental Sciences	472
U.P.Rajarshi Tandon Open	473
Uttar Pradesh Technical	474
V B S Purvanchal	475
Any Other	476
Uttaranchal	
Dev Sanskriti	477
Forest Research Institute, Dehradun	478
Govind Ballabh Pant University of Agriculture & Technology	479
Gurukula Kangri	480
Hemwati Nandan Bahuguna Garhwal	481
Indian Institute of Technology Roorkee	482
Kumaun	483
The Institute of Chartered Financial Analysts of India	484
University of Petroleum and Energy Studies	485
Uttaranchal Sanskrit	486
Any Other	487

West Bengal	
West Bengal	
Bidhan Chandra Krishi	488
Burdwan	489
Calcutta	490
Indian Institute of Technology Kharagpur	491
Indian Statistical Institute	492
Jadavpur	493
Kalyani	494
National Institute of Technology, Durgapur	495
Netaji Subhash Open	496
North Bengal	497
Rabindra Bharati	498
Ramakrishna Mission Vivekananda Educational & Research Institute	499
The Bengal Engineering & Science University	500
The West Bengal University of Health Sciences	501
Uttar Banga Krishi	502
Vidyasagar	503
Visva Bharti, Santiniketan	504
West Bengal National University of Juridical Sciences	505
West Bengal University of Animal & Fishery Sciences	506
West Bengal University of Technology	507
Any Other	508
Other Institutes	
Institute of Chartered Accountants of India	509
Institute of Company Secretaries of India	510
Institute of Cost & Works Accountants of India	511
Foreign Universities	512

Note: This list has been compiled based on the information available on UGC website as of May 2007. In case a candidate holds a Bachelor's degree of a University or Institution as defined in the eligibility criteria of the programmes to which he/she has applied, but which does not appear in the above list, the candidate may use "Any Other" code applicable to the state, where the University/ Institution is incorporated or located.

Table 4: Code List for HSC Disciplines

Discipline	Code
Arts/ Humanities	1
Commerce	2
Science	3
Any Other	4

Table 5: Code List for Bachelor's/Master's Degrees and Professional Courses

Academic Discipline	Code
Agriculture: *Agronomy, Soil Science, Agricultural Biochemistry, Agricultural Economics, Agricultural Extension, Plant Breeding and Genetics, Entomology, Plant Pathology etc.*	01
Agricultural Engineering	02
Animal Husbandry	03
Architecture	04
Arts/Humanities: *Archaeology, Education, Fine Arts (Dance, Music, Painting), Geography, History, Journalism, Languages, Library Science, Literature, Philosophy, Political Science, Psychology, Public Administration, Social Work/Welfare, Sociology, etc,*	05
Commerce/Economics: *Accountancy, Auditing, Banking, Business Mathematics, Business Organisation, Economics, Economic Development and Planning, Public Administration, Public Finance, Secretarial Practices etc.*	06
Chartered Accountancy	07
Cost and Works Accountancy	08
Company Secretaryship	09
Computer Science/Computer Application/Information Technology	10
Dairy Science/Technology	11
Education (including Physical Education and Sports)	12
Engineering/Technology: *B.E./M.E., B.Sc. (Engg)./M.Sc. (Engg), B.Tech./M.Tech. in all engineering subjects, including Computer Engineering other than Agricultural Engineering and Dairy Technology*	13
Fisheries	14
Forestry	15
Food Technology	16
Horticulture	17
Hotel & Tourism Management	18
Law	19
Management (Business Administration/Business Management/Business Studies/Management Studies)	20
Medicine/Dentistry	21
Pharmacology/Pharmacy	22
Rural Studies/Rural Sociology/Rural Cooperatives/Rural Banking	23
Science: *Biology, Biochemistry, Bio-technology, Botany, Life Science, Zoology*	24
Science: *Chemistry, Mathematics, Physics, Statistics*	25
Science (Others): *Home Science, Nursing, and all other branches of Science not explicitly mentioned elsewhere in this list*	26
Veterinary Science	27
Any Other	28

Table 6

Proforma of Certificate to be obtained from the **Principal/HOD/Registrar/Director** certifying the applicant has obtained at least 50% marks or equivalent based on latest available grades/marks on College/Institution's Letterhead. **This form has to be submitted by candidates appearing in the final year of Graduation and by candidates who have completed the final year but are awaiting the results.**

_____

This is to certify that Mr./Ms. _____ is currently in the final year / is awaiting the final results, of Bachelor of _____ during the academic year 2007-2008 in this College/Institution and has obtained at least 50% of marks (45% in case of SC/ST/PWD candidates) based on latest available marks/grades.

This certificate has been issued to enable the candidate to apply for CAT-2007.

Signature of the Authority:

Designation:

Office Seal:

Date:

_____

Note: For Universities/institutions, which do not award marks, but award grades only, CGPA will be converted to percentage of marks by dividing the CGPA earned by the maximum CGPA that could be obtained by the candidate. If there is a conversion formula used by the University/Institute to compute percentage scored by the candidate, that formula may be used.

Sample CAF

INDIAN INSTITUTES OF MANAGEMENT
Common Admission Test Application Form
Test Date : November 18, 2007

SIDE 1

NOTE : Fill all the boxes that are relevant to you. Blanks in any of the boxes marked with " will lead to rejection of your application form.
USE HB PENCIL FOR ITEMS 1 TO 11 AND 15 TO 33.

* 1. NAME OF THE CANDIDATE AS IT APPEARS IN THE SCHOOL LEAVING CERTIFICATE (IN CAPITAL LETTERS.)

Right Method

Wrong Method

Barcode

Application Form No.

APPLICATION FORM INCOMPLETE IN ANY RESPECT SHALL NOT BE CONSIDERED.

ADMISSION TO THE TEST, IF GRANTED ON FALSE INFORMATION, WILL BE NULL AND VOID.

USE HB PENCIL TO DARKEN THE APPROPRIATE CIRCLES.

2. CAT APPLICATION FEE	3. GENDER	4. NATIONALITY	5. CATEGORY
1100/- ○	Male ○	Indian ○	General ○ SC ○
550/- ○	Female ○	Others ○	OBC ○ ST ○

-------- FOLD ALONG THIS LINE --------

6. DATE OF BIRTH	7. PERSONS WITH DISABILITY	9. WORK EXPERIENCE (In Months as on 31.08.07)	*10. CHOICE OF TEST CENTRE	*11. APPLICATION TO PROGRAMMES OF THE IIMs/NON-IIMs

Day	Month	Year

Low Vision / Blindness ○
Hearing Impairment ○
Locomotor Disability / Cerebral Palsy ○

IIM-AHMEDABAD
PGP ○
PGP - ABM ○
FPM ○

IIM-INDORE
PGP ○
Exec - PGP ○
FPM ○

IIM-BANGALORE
PGP ○
PGSEM ○
FPM ○

IIM-KOZHIKODE
PGP ○
FPM ○

IIM-CALCUTTA
PGP - PGDM ○
PGP - PGDCM ○
FPM ○

IIM-LUCKNOW
PGP ○
PGP - ABM ○
FPM ○

*8. BACHELOR'S DEGREE
Completed ○
Incomplete ○

NON - IIM INSTITUTES ○

LAST DATE FOR RECEIPT OF APPLICATION FORM AT THE **APPROPRIATE IIM IS SEPTEMBER 8, 2007.**

----

*12. YOUR COMPLETE POSTAL ADDRESS INCLUDING YOUR FULL NAME
(WRITE IN CAPITAL LETTERS, USE BALL-POINT PEN WITH BLACK INK.)

*13. PHOTOGRAPH

Name : ....

Address : ....
....
....
....
....

.... PIN CODE :

STD code : .... Telephone No. : ....

PASTE HERE FIRMLY YOUR RECENT COLOUR PHOTOGRAPH OF GOOD QUALITY (SIZE 3.5 CM X 4.5 CM) (DO NOT STAPLE. DO NOT GET THE PHOTOGRAPH ATTESTED.)

Application Form No.

USE BALL POINT PEN WITH BLACK INK

*14. SIGNATURE
(Use Ball-Point Pen with Black ink)

20

NOTE : Fill all the boxes that are relevant to you. Blanks in any of the boxes marked with * will lead to rejection of your application form.
USE HB PENCIL FOR ITEMS 1 TO 11 AND 15 TO 33.
PERCENTAGE OF MARKS OBTAINED IN EDUCATIONAL PROGRAMMES / PROFESSIONAL COURSES

USE HB PENCIL TO DARKEN THE APPROPRIATE CIRCLES.

SCHOOL LEVEL		BACHELOR'S DEGREE		MASTER'S DEGREE			PROFESSIONAL COURSE	
15. SSC	16. HSC	*17. If Complete	OR *18. If incomplete	19. 1st Year	20. 2nd Year	21. 3rd Year	22. Inter	23. Final

24. SSC Board Code	25. HSC Board Code	26. Type of Univ. /Inst. Code (Bachelor's)	27. Name of Univ./Inst. Code (Bachelor's)

SCHOOL BOARD / UNIVERSITY INSTITUTE

DISCIPLINE CODE

28. HSC	29. Bachelor's	30. Master's	31. Professional

------ FOLD ALONG THIS LINE ------

32. CHOICE OF INTERVIEW CENTRES

IIMs	Interview Centres								
	1. Ahmedabad	2. Bangalore	3. Hyderabad	4. Indore	5. Kolkata	6. Kozhikode	7. Lucknow	8. Mumbai	9. New Delhi
IIM A	O	O			O				O
IIM B		O			O			O	O
IIM C		O			O			O	O
IIM I		O	O	O	O			O	O
IIM K		O			O	O		O	O
IIM L		O	O		O		O	O	O

33. PIN CODE OF POSTAL ADDRESS AS GIVEN IN BOX NO. 12

34. CONTACT DETAILS OF THE CANDIDATE [USE BALL POINT PEN WITH BLACK INK]

USE BALL POINT PEN WITH BLACK INK

(a) TELEPHONE NOS. STD CODE TEL. NO.

LAND LINE

MOBILE

(b) E-MAIL ADDRESS

* 35. DECLARATION

I certify that I [a] satisfy the eligibility requirements of the programme(s) I have applied for and [b] have furnished complete and correct information. I agree to abide by the IIM's decisions on all matters regarding this application. I agree to sign the declaration regarding anti-ragging and also submit the same signed by my parent / guardian, at the time of admission.

Place : ....

Date : .... USE BALL POINT PEN WITH BLACK INK Signature

SECTION 2: GUIDELINES FOR THE COMMON ADMISSION TEST

The CAT consists of questions that evaluate a candidate's quantitative, verbal, logical and data interpretive abilities. The Common Admission Test 2006 test paper can be downloaded from the web sites of Indian Institutes of Management.

Instructions

1.   You are required to reach the Test Centre latest by 9:45 a.m. Since the test procedure will start at 10.00 a.m., **candidates reporting at the Test hall after 10.00 a.m. will not be admitted.**

2.   You should bring the following to the Test Centre:

2.1   Your Test Admit Card, without which you will **not** be allowed to take the test.

2.2   HB pencils, erasers, and sharpeners. (Cellular phone, calculators, watch-calculators, alarm clocks, digital watches with built-in calculators/memory etc. will not be allowed in the examination hall.)

3.   The test invigilator, after checking your Admit Card, will guide you to the seat allotted to you in the examination hall. Please ensure that you occupy the seat allotted to you by verifying the test registration number pasted on the desk and indicated in your Admit Card.

4.   All candidates are required to be in their seats by 10.00 a.m. The test procedures begin with the distribution of the Answer Sheet (AS) immediately after that. Fill in your name, as it appears in your Admit Card, in the boxes provided in the AS and darken the appropriate circles. Also fill in your Test Registration Number and address (including Pin Code) in the AS and darken the appropriate circles. **Use only HB pencil for filling up the AS and also for your signature.**

5.   A sealed Test Booklet will be distributed at 10.15 a.m. When you get the Test Booklet, make sure that the Booklet is in sealed condition. If the seal is found broken or tampered with, please bring this matter immediately to the notice of the Invigilator who distributed the Test Booklet to you.

6.   Enter in the AS the Test Form No. and the Test Booklet Serial No. printed on the front page of your Test Booklet and darken the appropriate circles.

7.   At 10:30 a.m. sharp, you will be instructed to open the seals of the Test Booklet and commence answering the test. Check immediately that all the pages of the Test Booklet are in order. In the rare event of the Test Booklet being defective, bring it to the notice of the Invigilator IMMEDIATELY, who will arrange for a replacement of the Test Booklet.

8.   The Test Booklet contains several sections. Each section contains several items/questions. You should read the directions given for each group of questions in each section of the test carefully. If you skip the directions, you may miss the main idea and lose credit for some questions in that section. **Wrong answers carry negative marks.**

9.   You will get TWO AND A HALF HOURS, from 10:30 a.m. to 1:00 p.m. (1030 hrs to 1300 hrs), without a break, to answer the questions. Though the test will have several sections, you are free to work on the sections in any order. You are required to demonstrate your competence in all the sections of the test.

10.   After the test is over, remain seated until the Invigilator collects the Answer Sheets. You will be allowed to leave the hall only after the Answer Sheets of all the candidates in your hall have been collected and accounted for. You may retain the Test Booklet with you.

Candidates giving assistance or seeking/receiving help from any source in answering questions or copying in any manner in the test will forfeit their chance of being considered for admission. Such candidates will forfeit their right to the CAT scorecard and the IIMs concerned will not issue CAT scorecards to them.

SECTION 3: INSTRUCTIONS FOR MARKING THE ANSWER SHEET

The Answer Sheet (AS) for CAT 2007 would require darkening circle against an option considered correct by the candidate for every attempted question. The AS would also have parts, which need to be filled up by the candidate by darkening the appropriate circles before answering the questions. The Answer Sheet used in CAT 2006 is given at the end of this section. The Answer Sheet for CAT 2007 is likely to be similar.
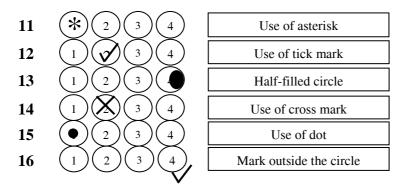
♦   Read the instructions for marking your answers on the AS.
♦   **Use HB PENCIL only**. Do not use a fountain or ball pen on the AS.
♦   Since the AS will be read by an OMR machine, ensure that you fill in the cells clearly, darken the circles evenly and completely, and do not leave any smudges or stray marks on the AS. IIMs would not be responsible for any error in reading the AS due to use of non HB pencil or incomplete darkening of the intended answer. **While adequate care is taken in processing the answer sheets, IIMs would not entertain any request for revaluation of answer sheet by any candidate**.
♦   DO NOT tear, bend or mutilate the AS.

Correct Method of Marking Answers

For each question, select the best answer from the numbered answer choices provided. On the AS, against the serial number of that question, darken the circle bearing the numbered answer choice you have selected. **Please note that the circle should be dark and should be filled in as completely as possible.** For example, if the answer to question number 91 is 2, you should mark as follows:

91   ① ● ③ ④ | Correct marking of Answer Choice 2 |

Incorrect Methods of Marking Answers: Some **incorrect** methods of marking are shown below:

11	⊛ ② ③ ④	Use of asterisk
12	① ✓ ③ ④	Use of tick mark
13	① ② ③ ◗	Half-filled circle
14	① ⊗ ③ ④	Use of cross mark
15	● ② ③ ④	Use of dot
16	① ② ③ ④ ✓	Mark outside the circle

How to change your answer

If you wish to change your answer, ERASE the already darkened circle completely by using a good quality eraser, and darken the circle indicating the new answer. Do not darken more than one circle. **If more than one circle is darkened, the answer will be counted as wrong.**

Do not forget to fill in the Declaration, Signature and other personal details using HB Pencil in the AS.

SAMPLE ANSWER SHEET
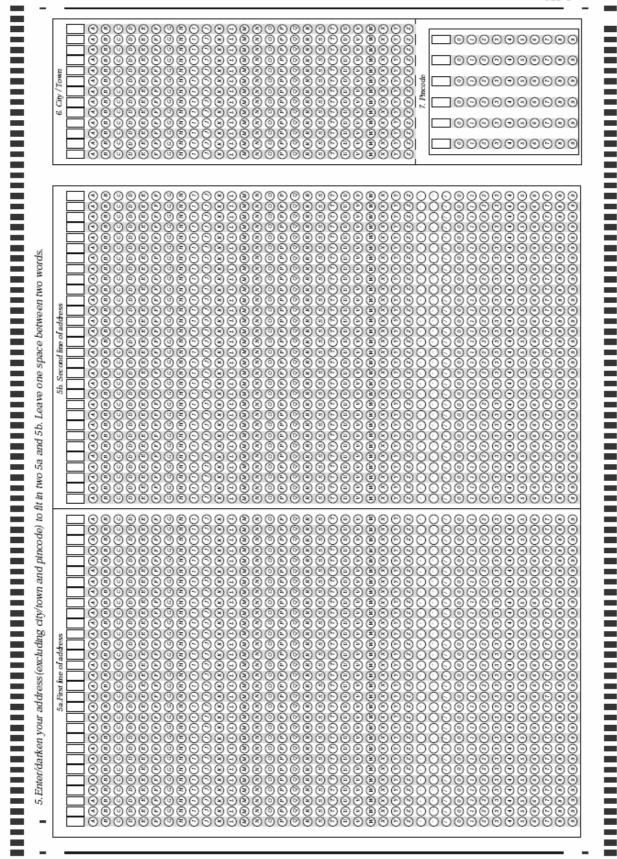
INDIAN INSTITUTES OF MANAGEMENT
Ahmedabad Bangalore Calcutta Indore Kozhikode Lucknow •

SIDE - 1

FOR ADMISSION TO POST -GRADUATE PROGRAMMES:2006-2008
OMR ANSWER SHEET
(Please read the instructions given below before filling up this form)

1. Name of the Candidate : *(Write your name below, as it appears in your admit card, in capital letters.)*

2. Test Registration No.

3. Test Form No.

4. Test Booklet Sl. No.

ANSWERS

INSTRUCTIONS

1. Use HB pencil only on this sheet.
2. Erase completely to change responses.
3. Darken the circles fully.
4. Do not make any stray marks on this sheet.
5. Please fill Side-II of this sheet before you proceed to attempt to answer the questions.

10001

DECLARATION :
I have read the instructions carefully and agree to abide by the decision of the institutes' authorities regarding my selection for the programmes. I certify that the particulars given by me in this sheet are true to the best of my knowledge and belief and that I meet the eligibility criteria for taking the CAT and applying to IIMs' Programmes.

Place :

Date :

Signature

24

5. Enter/darken your address (excluding city/town and pincode) to fit in two 5a and 5b. Leave one space between two words.

6. City / Town

7. Pincode

5b. Second line of address

5a. First line of address

INDIAN INSTITUTE OF MANAGEMENT AHMEDABAD

Introduction

The Indian Institute of Management, Ahmedabad (IIMA) was established in 1961 by the Government of India, in collaboration with the Government of Gujarat and Indian industry. IIMA today is a world-renowned institution of management education and research. It is recognised as one of the best business schools in the Asia-Pacific region for post-graduate management education. For over four decades now, IIMA has been successfully pursuing its mission of professionalizing Indian management through innovative teaching, research, institution building, and consulting. At the same time, IIMA has in recent years introduced an international perspective in its Post-graduate Programme in Management. The Institute is located in the city of Ahmedabad, which was founded in 1411 and is known for its architectural heritage, textile industry, enterprise, and a variety of research institutions of national repute.

Activities

IIMA's activities comprise teaching, management development, research, consulting and publishing. Its major educational programmes are:

- The Post-graduate Programme in Management.
- The Post-graduate Programme in Agri-business Management.
- The Post-graduate Programme in Management for Executives.
- The Post-graduate Programme in Public Management and Policy
- The Fellow Programme in Management—IIMA's doctoral programme in Management.
- The Faculty Development Programme—a professional development programme for faculty members of management schools.
- Management Development Programmes—continuing education programmes for middle, senior and top level managers, and
- Armed Forces Programme in Business Management

The Centre for Management in Agriculture, the Centre for Management of Health Services, the Ravi J. Matthai Centre for Educational Innovation, the Centre for Infrastructure Development, the Centre for Telecom Policy Studies, the Centre for Innovation and Incubation, the Centre for Health Management, the Computer and Information Systems Group, and the Public Systems Group are some of the major centres of research at IIMA. Consulting brings the Institute's faculty members into contact with real-life managerial problems, and thus greatly enriches teaching and research. IIMA faculty members consult for a wide range of clients, such as public and private corporations, financial institutions, government agencies, and international agencies like the World Bank, FAO and the Commonwealth Secretariat.

IIMA publishes a quarterly journal, *Vikalpa*. The journal aims at publishing original and stimulating articles based on research on managerial and organisational issues, or on consulting experiences.

Faculty

Members of the faculty at IIMA, numbering about 90, design and lead all teaching, research and consulting programmes. Many are involved in the Institute's academic administration and governance. IIMA's faculty members are distinguished by their sustained research contributions in various areas of management and strong practitioner-oriented teaching and consulting.

Facilities

The 56 hectare campus flanks two sides of a main road. The two sides are connected by an underpass, which houses a unique IIMA photo gallery. The old campus of about 40 hectares includes an academic complex of classrooms and seminar rooms, an auditorium, a well-equipped library, a computer centre, faculty and administrative offices, 18 student dormitories, the Kasturbhai Lalbhai Management Development Centre for executive education, faculty and staff residences, and a gymnasium and other sports facilities. The new campus, once it is fully functional, will have seven dormitories with 284 new rooms, five classrooms, 12 seminar rooms, 36 flats for married students, an administration block and an International Management Development Centre with 160 rooms, two classrooms and 24 seminar rooms.

Vikram Sarabhai Library

The Vikram Sarabhai Library is committed to providing widest possible access to information and this commitment is reflected in the range of services provided by it. Its website (http://www/library/index.htm) is linked to various online databases that are available from any networked PC within the library and institute premises. The library spares no efforts to fulfil its mission by selecting, acquiring, organizing, reserving, maintaining and providing access to a collection of materials (both print & non print) and electronic resource that address the interest and needs of the members.

During the year, library added 1995 books and 1761 bound volumes of journals to its collection. The library has more than 1.6 lakh of books, 37,403 bound volumes of periodicals, and 641 journals.

E-Resources:

The Library subscribes to a number of important bibliographic databases on CD ROM or through the Web. These important databases are accessible within IIMA Campus.

Computing Facilities

A state-of-the-art computer network with more than 2000 nodes connects all the members of the Institute community with each other. This network has fibre optics backbone with one or more fibre segments reaching every building on the campus. There are more than 65 high end manageable network switches which handle the internal data traffic. Every workplace on the campus including student rooms in dormitories, faculty offices, classrooms, management development centre, computer lab, FPM lab, and administrative offices has network connectivity. Using long range ethernet technology, faculty residences have been also provided network connectivity to the Institute's Intranet. As the notebook population on the campus is increasing, the Institute is planning to put a wireless layer on top of this highly dense network.

A large server farm with more than 20 high speed servers, running on a wide variety of platforms to suit all kinds of requirements, supports the entire network. Many servers on this network make use of Linux and open source software for providing the necessary services. For every workgroup (faculty, students, staff, MDC participants, etc.), there is a set of dedicated servers which provide a core layer of services like email, Internet access, and file/print services. Every student dormitory has a high speed shared network printer with web based print billing software. There is a wide variety of software packages available to the students and faculty for their academic and research work. These package include several language processors, statistical, math programming, simulation, project management, CASE, and ERP packages.

Every student and faculty member has a high end networked personal computer or laptop at his or her disposal. The Institute's network is linked to the Internet via a set of dedicated leased lines enabling round-the-clock Internet connectivity on the campus. All the Internet Service Providers (ISPs) from whom the Institute has procured Internet bandwidth have installed fibre optics link from the campus to their hub. This ensures very high quality of bandwidth to the Internet. The Institute has currently opted for more than 10 MBPS bandwidth to the Internet. We are planning to add more bandwidth. It is technologically equipped to increase it up to 150 MBPS as and when the need for more bandwidth arises. Every classroom is equipped with a projector, a PC, and a DVD player. Soon these classrooms will also provide ISDN based video conferencing capability. Recently a special room has been developed in the computer centre where on-line computer based training can be imparted. IIM, Ahmedabad is now in a state of transition and boasts of being the first academic institute in India to have its own payment gateway. Moreover, it is in the process of evolving into a state of centralized IT architechture. In addition to this, a knowledge centre is being planned to be put up for IIM, Ahmedabad hosting all its case studies and research outputs online.

Post Graduate Programmes in Management

1.   Post-graduate Programme (PGP)

The two-year Post-graduate Programme in Management (PGP) is a full-time residential course for graduates from all disciplines wishing to choose a career in management.

Eligibility

The candidate should be eligible to appear for CAT-2007 as detailed on page no. VI of this bulletin. A candidate who is appearing for the final year of bachelor's degree/equivalent qualification, if selected, will be allowed to join the programme provisionally only if he/she submits a certificate latest by June 30, 2008 from the Principal/Registrar of his/her college/institute (issued on or before June 30, 2008) stating that the candidate has completed all the requirements (the results may, however, be awaited) for obtaining the bachelor's degree/ equivalent qualification on the date of issue of the certificate. The admission will be confirmed only when the candidate submits the mark sheet and a certificate of having passed the bachelor's degree / equivalent qualification referred to in the certificate issued by the Principal/Registrar with at least 50% marks (45% in case of candidates belonging to SC/ST/PWD category).   The deadline for submission of the mark sheet and the certificate is December 31, 2008.   Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMs would not allow any candidate to join their programme in case the candidate is unable to complete all the requirements for a bachelor degree on or before June 30, 2008. The IIMs would also not offer admission to any candidate after June 30, 2008.

Profile of Past Students

Students admitted to the Post-graduate Programme in the past have had scholastic achievements in different disciplines such as arts, commerce, science and professional streams such as medicine, engineering and agriculture. Some of the qualities which characterise past students include high levels of initiative and energy, capacity for hard work, strong task orientation, willingness to learn, and a temperament suitable for teamwork. The PGP classes have had a mix of fresh graduates and persons with work experience. Among the recent PGP students, a significant proportion have had full-time paid work experience of more than six months after their graduation.

Curriculum

The first year's curriculum is compulsory and covers the basic functional areas of accounting and finance, behavioural science, communication, economics, information technology, marketing, personnel management and industrial relations, production and operations management, and quantitative methods. At the end of the first year, a student works in an organisation on a summer assignment lasting eight to ten weeks.

The second year courses provide the students with an opportunity to pursue studies in areas of special interest to them. Therefore, all the second year courses, with two exceptions, are electives. This approach helps students develop an integrated approach to solving management problems.

Diploma

Graduates of the PGP are awarded the 'Post-graduate Diploma in Management'.

Placement

PGP graduates have been employed in a wide range of companies from public sector, private sector and multinational corporations. In recent years, international recruiters have included ABN Amro, Alghanim, Arcelor Mittal, Barclays Capital, Blackstone, Boston Consulting Group, Deutsche Bank, Goldman Sachs International, HSBC, Lehman Brothers, McKinsey & Co, Merrill Lynch, Tata Administrative Services and UBS. About 7000 PGP alumni today occupy top managerial positions in industry, within and outside the country.

Admission/Selection Process

The selection for the post-graduate programme is done through a two-stage process. In the first stage, candidates to be called for group discussion and/or personal interview are short-listed from among those who have applied to IIMA's post-graduate programme. While short-listing the candidates for group discussion and/or personal interview, candidates belonging to

categories for which seats are reserved, are treated differently. The criteria used for short-listing would be disclosed on the CAT web-site (www.catiim.in) and/or the IIMA website (www.iimahd.ernet.in) along with the list of short-listed candidates on 8th January 2008. Please note that the cut off for short listing SC/ST/PWD candidates for group discussion and/or personal interview would not be less than 17% score in each of the three sections of CAT 2007 and no less than 25% score in aggregate. For other categories, it would be no less than 25% in each of the three sections and no less than 33% in aggregate. The actual cut-offs used for short-listing, however, may be higher than the above mentioned percentage scores and would depend upon the performance of candidates in CAT-2007.

In the second stage, candidates to be admitted to the post-graduate programmes are selected from among those who have attended the group discussion and/or personal interviews. In preparing this admission list, inputs such as performance in group discussion and/or personal interview, the CAT score, academic background and achievements, extra-curricular activities, and post-degree work experience, are taken into consideration.

Preparatory Programme

A preparatory programme will be offered in June 2008 to those selected students who in our opinion need special inputs in mathematics or/and communication in order to facilitate their learning in the first year.

2. Post-graduate Programme in Agri-business Management (PGP-ABM)

The Two-Year Post-graduate Programme in Agri-business Management (PGP-ABM) is designed to develop young men and women into professional managers who will make their mark and rise to become leaders of organizations and businesses in the agriculture, food, rural and allied sectors.

Eligibility

(1) The candidate must hold a Bachelor's or Master's Degree in Agriculture Sciences or in Agriculture-related disciplines, with at least 50% marks or equivalent CGPA in Bachelor's Degree [45% in case of the candidates belonging to Scheduled Caste (SC)/ Scheduled Tribe (ST) or Persons with Disability (PWD) category], of any of the Universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The Bachelor's Degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent.

OR

(2) The candidate must hold a Bachelor's degree or equivalent qualification with at least 50% marks or equivalent CGPA "[45% in case of the candidates belonging to Scheduled Caste (SC)/ Scheduled Tribe (ST) or Persons with Disability (PWD) category], in any non-Agriculture discipline from a University or Institution as defined in the above paragraph and have an interest in Agriculture, Agro/Food Processing, Rural and Allied sectors. The Bachelor's Degree or equivalent qualification obtained by the candidates must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent.

Rules for conversion of CGPA, for computation of percentage scored and for the candidates appearing in the final year of qualifying examination would be same as mentioned above in the eligibility criterion for admission to PGP for all IIMs. Please note that though the registration date for the PGP-ABM is June 1, 2008, students who are in the final year of their bachelor's degree education and may have to go back to complete their examination formalities during June 2008 will be granted special leave for this purpose. The provisional admission of students who DO NOT complete ALL their examination formalities on or before June 30, 2008 will be CANCELLED. **Under no circumstances will an extension of this date of June 30, 2008 be granted.**

Also, please note that the candidates, who are eligible under eligibility criteria (1) by virtue of a Master's degree in Agriculture Sciences or in Agriculture-related disciplines but do not have Bachelor's degree in Agriculture Sciences or in Agriculture-related disciplines, also need to fulfil the requirements of their Master's degree by June 30, 2008. For all other eligible candidates, this condition is restricted to their Bachelor's degree requirements.

Curriculum

All students admitted to the PGP-ABM programme will have to compulsorily attend a preparatory programme expected to start on 26th of May, 2008. The preparatory programme provides special inputs in mathematics, communication and

information technology, and is designed to enable the students to prepare themselves for the first year of the PGP-ABM programme. (Students who are in the final year of their bachelor's/master's degree education and need to go back to complete their examination formalities during June will be granted special leave from the preparatory programme.) The first year's curriculum is compulsory and is same as that of PGP. In addition, there is a special course on rural environment and institutions designed to familiarize the students with the sectoral environment. After the end of the first year, students will undergo the first phase of rural immersion programme and subsequently, work in an organization engaged in agri-business on a summer assignment lasting eight weeks.

The second year of the programme is designed to impart specialized multi-functional knowledge and skills required by agri-business managers for excellence in planning, decision-making, organization and implementation in the sector and in its sub-sectors. The second year courses also provide the students with an opportunity to pursue areas of special interest to them. The second year includes compulsory courses in agri-business management, a few compulsory courses in general management, and elective courses.

Diploma

The graduates of PGP-ABM are awarded the 'Post-Graduate Diploma in Agri-Business Management'.

Placement

PGP-ABM graduates will be assisted in finding suitable placements in organizations engaged in agri-business, food, agriculture and allied sectors. Opportunities are open for careers in upcoming agribusiness sectors like retail management, micro finance, agricultural input companies, food processing industries, rural marketing, international agriculture trade, commodity exchanges, rural financial institutions, market research in agribusiness and NGOs engaged in rural development.

Admission/Selection Process

The selection for the PGP-ABM is done through a two-stage process. In the first stage, candidates to be called for group discussion and personal interview are short-listed from among those who have applied to IIMA's post-graduate programme. Please note that the cut off for short listing candidates for group discussion and personal interview for PGP-ABM would not be less than 17% score in each of the three sections of CAT 2007 and no less than 25% score in aggregate for any category. The actual cut-offs used for short-listing, however, may be higher than the above mentioned percentage scores and would depend upon the performance of candidates in CAT-2007. While short-listing the candidates for group discussion and personal interview, candidates belonging to categories for which seats are reserved, are treated differently.

In the second stage, candidates to be admitted to the PGP-ABM are selected from among those who have attended the group discussion and personal interviews. In preparing this admission list, inputs such as performance in group discussion and personal interview, the CAT score, suitability for the programme in terms of interest and background, academic profile and achievements, extra-curricular activities, and post-degree work experience are taken into consideration.

INFORMATION COMMON TO PGP AND PGP-ABM

The Common Admission Test (CAT) 2007 is the first step in the process of seeking admission to the PGP and PGP-ABM. Refer to Section 1 of this Bulletin for instructions on how to apply for CAT. A sample of the CAT Application Form is also given in that section. Candidates are advised to use this sample to practice filling out the Application Form. *Please note that no additional fee is to be paid along with the Application Form.*

Method of Instruction

The case method is a major instrument of learning at IIMA. Other methods, such as seminars, group exercises, role-plays, lectures, and discussions, are also used. Cases are descriptions of actual management situations based on the experiences of organisations in a wide range of settings. They present facts known to the executives responsible for dealing with the situations presented, and through discussions of these situations, students learn how to solve different kinds of managerial problems. Both Indian and foreign cases are used.

Reservation for Scheduled Caste/Scheduled Tribe Candidates and Candidates with Disabilities

As per Government of India requirement 15% and 7½% seats are reserved for SC and ST candidates, respectively. Reservation of seats for candidates belonging to other backward classes (OBC) starting from the academic year 2008-09 would depend upon the official communication from the Ministry of Human Resource Development (MHRD), Government

of India. If any communication is received from the appropriate authority with regard to reservation for candidates belonging to OBC category, it will be notified by the IIMs accordingly. Candidates also need to mark carefully the category to which they belong while filling up the application form. 3% seats are reserved for Persons with Disability (PWD). The three categories of disability are: a) low-vision/blindness, b) hearing impairment, and c) locomotor disability/cerebral palsy.

The candidates belonging to categories for which seats are reserved need to note and read carefully the eligibility requirements before applying. It should be noted that while it is endeavour of IIMs that the candidates belonging to OBC/SC/ST/PWD categories join the program in proportions mandated by the law, they have to meet the eligibility criteria and a certain minimum level of performance in CAT. The candidates should read carefully the description of admission process in the CAT bulletin.

Expenses

The Fees and other charges payable by the PGP students of the 2007-2009 batch for their first academic year (2007-08) is approximately Rs. 2,20,000/-. Personal expenses on travel, clothes and laundry will be extra.

Financial Assistance/ Scholarships

It is the endeavour of the Institute that no student be denied opportunity to pursue the post-graduate programmes in Management at IIMA for want of adequate financial resources. Keeping this objective in view, IIMA has instituted a need-based scholarship scheme from its own resources to help its economically weak PGP/ PGP-ABM students. Under this scheme, every year many students are provided with scholarships. The scholarship amounts are fixed on the basis of the annual gross family income, parental asset ownership, number of dependants etc. Applications for these scholarships will be made available in July.

The Government of India Merit-cum-Means scholarships of Rs. 2,200 a year are available to a maximum of 25 per cent of the students, provided that these students meet the merit and means criteria. Several industry-sponsored merit scholarships are awarded at the end of each academic year. In addition, a few industry-sponsored need-based scholarships for two years are available to needy students. Many commercial banks and financial institutions provide educational loans to students. For details, candidates may contact branch offices of such banks.

Students' Affairs Council

The Students Affairs' Council has primary responsibility for developing and implementing policies and codes for the conduct of student activities. The coordinator, who is elected by the student body, has the overall responsibility for academic, financial, dining hall, publications, cultural, and sports activities.

IIMA Alumni Association

The Alumni Relations Activity Committee provides a forum for continuing education and for strengthening the bonds between IIMA and its alumni. The Association has chapters in Ahmedabad, Bangalore, Baroda, Bhopal, Chandigarh, Chennai, Hyderabad, Kolkata, Lucknow, Mumbai, Nagpur, Nasik, New Delhi, London, Muscat, Singapore, UAE and USA (NJ). Alumni receive the Institute's publications, participate in seminars and conferences at IIMA, and are provided hospitality during their visits to the Institute. The Association brings out the *IIMA Alumnus* three times a year; this magazine serves as an important medium for communication among alumni.

IMPORTANT INFORMATION

Please note that IIM Ahmedabad will conduct its Group Discussion and/or Personal Interviews in Ahmedabad, Bangalore, Kolkata and New Delhi only. Keep this in mind while darkening the circle against your interview centre choice in the Application Form. Candidates short-listed for Personal Interview will be intimated by ***registered post in the first half of January 2008.***

The CAT takers applying to IIMA's post-graduate programmes can also find out if they have been short-listed for Group Discussion and/or Personal Interview by visiting the CAT website (www.catiim.in) or IIMA website (www.iimahd.ernet.in) on or after January 8, 2008. No individual regret letters shall be sent to candidates not short-listed for Group Discussion and/or Personal Interview.

For further information/clarifications, please contact:

Fellow Programme in Management (FPM)

The Fellow Programme in Management (FPM) is the doctoral programme of IIMA. FPM admits students who have a strong academic background, are highly motivated and who have the intellectual curiosity to undertake original research. The doctoral programme prepares students for a career in academia or research positions in industry.

Students generally take four to five years, including two years of rigorous course work, to complete their doctorate. While the first year of course work is common with IIMA's Post-graduate Programme, the second year involves advanced doctoral level courses in the chosen area of specialization. After completing the course work, students have to pass an area comprehensive examination to demonstrate that they have reached a level of proficiency in the area of specialization. Subsequently, students work on their doctoral dissertations. These dissertations are expected to make original contributions to an area of management or to one of management's source disciplines. Graduates of the FPM are placed in world class organizations in teaching and research positions. A total of 221 doctoral students have graduated from IIMA so far.

Students admitted to the programme receive a comprehensive fellowship that covers all costs and in addition provides a modest living allowance. IIMA has excellent facilities in computing, library, and faculty resources. IIMA faculty members publish actively in scholarly journals and consult with industry and government within the country and outside. Case writing and related research are actively pursued by faculty and students.

Candidates can apply to the following areas of specialization: (1) Agriculture, (2) Business Policy, (3) Economics, (4) Finance & Accounting, (5) Information Systems, (6) Marketing, (7) Organisational Behaviour, (8) Personnel and Industrial Relations, (9) Production and Quantitative Methods, and (10) Public Systems.

Eligibility

The candidate must hold, subject to the condition laid down below,

1. A Master's Degree in any discipline, with at least 55 percent marks, with the Bachelor's degree/equivalent qualification obtained after a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent.

(OR)

2. A professional qualification like CA, ICWA, CS, with at least 55 percent marks

(OR)

3. A 4-year/ 8-semester Bachelor's degree with at least 60 percent marks or equivalent grade point average.

Condition:

The Master's degree or equivalent qualification/ Bachelor's degree or equivalent qualification should be: (a) from any of the Universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under section 3 of UGC Act, 1956; or (b) recognized by the Ministry of HRD, Government of India. The Bachelor's Degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent.

Candidates who are in the final year of their Master's/Bachelor's Programmes and are eligible, can also apply. Such candidates, if selected, will be allowed to join the programme provisionally only if they submit a certificate latest by June 30, 2008 from the Principal/Head of the Department/Registrar or Director of the university/institute (issued on or before June 30,

2008) stating that they have appeared for the examinations (including practicals) in all the subjects required for obtaining the master's/bachelor's degree/equivalent qualification. Their admission will be confirmed only when they submit the mark sheet and a certificate of having passed the master's/bachelor's degree/equivalent qualification referred to in the certificate issued by Principal/Registrar of their college/institute. The deadline for submission of mark sheet and the certificate is December 31, 2008. Please note that those candidates who have applied on the basis of their master's degree will have to meet the 55% marks stipulation, and those who have applied on the basis of their bachelor's degree will have to meet the 60% marks stipulation. Non-fulfilment of these conditions will automatically result in the cancellation of the provisional admission.

Selection Process

Candidates for the FPM, except those listed below, are required to take the Common Admission Test (CAT).

Area	Standard Test in lieu of CAT	Validity of Score
Organizational Behaviour	GMAT / UGC-JRF in relevant discipline/ GRE	Two years from the date of the standard test and should be valid on the deadline of submission of the application form
Personnel and Industrial Relations	GMAT/UGC-JRF in relevant discipline	
Economics	UGC-JRF in Economics, Business Economics and Development Economics	
Marketing	GMAT/ GRE	
Production and Quantitative Methods	GATE/ GRE /GMAT	
For NRIs and Foreign students	GMAT	
PGP Alumni from all IIMs	Standard Test Scores not required	
PGPX and PGP-PMP of all IIMs where such courses are offered	Standard Test Scores required only for those candidates who have done a three year graduation programme prior to joining PGPX/PGP-PMP	

Note : Those applying to the Fellow Programme through CAT would have an additional eligibility requirement of 50% marks in bachelor's degree.

Scores of CAT 2005, 2006 and 2007 are considered valid. On the basis of their performance in CAT (or the alternatives specified above), academic background and experience, candidates will be called for an interview at Ahmedabad during March-April 2008 for final selection.

Fellowship and Expenses

IIMA provides a comprehensive fellowship that covers all academic expenses (consisting of tuition, computer, library, medical insurance, placement and alumni fees) and boarding/lodging expenses, and in addition includes a living allowance. This living allowance is Rs. 10,100/- per month. For meritorious students of the first year (those in the top quartile of the class that includes Post-graduate Programme students), the fellowship increases by Rs. 3,000 per month from the second year; and for those who are in the 'Industry-scholarship range' (very good academic performance in the first year), it increases by Rs. 6,000 per month. A Contingency Allowance of Rs. 22,000 per annum and special grants to cover research expenses, expenses on books, photocopying etc., are also available to all students. (Further details are described in the FPM Brochure, which will be provided along with the FPM Application Form.)

Since the FPM is a full time residential programme, bachelor accommodation is provided to all the students in dormitories. Limited accommodation for married students is available on campus. Married students may be permitted to stay off campus. Since the institute's medical insurance does not cover family members of FPM students, it is strongly recommended that they obtain appropriate medical insurance cover.

How to Apply

The FPM Application Form is not included in this Bulletin. For obtaining the Application Form and Brochure, write to the Incharge, FPM Office, Indian Institute of Management, Ahmedabad 380 015 with a bank draft of Rs. 200 (Rupees Two Hundred only) drawn in favour of "Indian Institute of Management, Ahmedabad" payable at Ahmedabad. You may also

download copies of the Application Form from the website http://www.iimahd.ernet.in and send the filled in Application Forms along with a bank draft of Rs.200/- drawn in favour of IIM, Ahmedabad, payable at Ahmedabad before November 30, 2007.

A candidate is eligible to apply for a maximum of three Areas. Such candidates should send multiple copies of the application with supporting documentation, one for each area.

Also please refer to the IIMA's advertisement for FPM that will appear in leading newspapers in July 2007 about the same time as the Common Admission Test (CAT) advertisement.

Important Dates to Note:

Availability of FPM Application Form(s) : From August 20, 2007

Last date for submitting the completed Application Form(s)
to the FPM Office (IIM-A) : November 30, 2007

For further information/clarifications, please contact:

Incharge, FPM Office
Indian Institute of Management
Vastrapur, Ahmedabad 380 015
Phone: +91-79-26324638/39 (Direct)
Fax: +91-79-26324637
Email: rchandra@iimahd.ernet.in
        fpm@iimahd.ernet.in

One-Year Post Graduate Programme in Public Management and Policy (PGP-PMP)

PGP-PMP is a one-year programme meant for bright and motivated mid-career managers, administrators, and professionals of NGOs who intend to take up challenging top level positions in public management and policy. Please visit http://www.iimahd.ernet.in (the Institute's website) for further details or contact

Manager PGP-PMP
Indian Institute of Management
Vastrapur, Ahmedabad 380 015.

Eligibility

1. The candidate must hold a Bachelor's Degree of any of the universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a university under section 3 of UGC Act, 1956 or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The Bachelor's Degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. Candidates from outside India should hold a Bachelor's Degree or equivalent qualification with 15 years of education.

2. The candidate should have a good CAT/GMAT/GRE score. GMAT is the preferred test. Those appearing for CAT 2007 would be able to use the CAT score for PGP-PMP 2009-10 only. CAT scores of last three CATs – CAT 2006, CAT-2005, CAT-2004 may be used for application to PGP-PMP 2008-09.

Note that those applying to the PGP-PMP through CAT would have an additional eligibility requirement of 50% marks in bachelor's degree.

3. The candidate should have work experience of seven or more years by March 2008 for PGP-PMP 2008-09.

INDIAN INSTITUTE OF MANAGEMENT BANGALORE

THE INSTITUTE

The Indian Institute of Management Bangalore (IIMB) was founded in the year 1973 by the Government of India as a centre of excellence in management. Today, IIMB is recognised as one of the Top 100 management schools in the world — an Institute with international standards of post-graduate and doctoral level teaching, executive education for senior and middle management, research and consulting. It is the most internationally oriented management school in the country.

IIMB is strategically located in Bangalore, the centre of the fastest growing industrial region in the country. In addition to the large, high-technology public sector companies and R&D centres, Bangalore is the hub of the booming Indian information technology industry, as well as the nucleus of the emerging Indian biotechnology industry. Close partnership with industry, in terms of executive programmes, student projects, industry speakers and site visits, enriches the learning experience at IIMB.

Programmes and Activities

The major programmes of the Institute are:

1. Post Graduate Programme in Management

2. Fellow Programme in Management

3. Post Graduate Programme in Software Enterprise Management

4. Post Graduate Programme in Public Policy and Management

In order to meet the current and future demands of management knowledge and teaching in key areas, IIMB has several Activity Centres. These include: (i) the Nadathur S. Raghavan Centre for Entrepreneurial Learning, (ii) the Centre for Software Management and Information Technology, (iii) the Centre for Supply Chain Management, (iv) the Centre for Insurance Research and Education, (v) the Centre for Capital Markets Education and Research, (vi) the Centre for Enterprise Resource Planning, (vii) the Centre for Public Policy, (viii) the Centre for Corporate Governance and Citizenship, (ix) Centre for Distance Learning and (x) the Centre for Development of Cases and Teaching Aids.

The Institute publishes the IIMB Management Review, a quarterly journal with a strong application focus.

Faculty

The Institute has over eighty faculty members with rich and varied academic and industry backgrounds. In addition, distinguished academicians and practitioners from India and abroad participate as guest faculty. IIMB faculty members have contributed to the development of management knowledge both in India and abroad, and are amongst the most sought-after for training and consulting assignments in the industry.

Infrastructure and Facilities

The Institute has over thirty high-tech classrooms, an administrative building, student hostels, an Executive Block, a fully air-conditioned Management Development Centre, and residential buildings. All classrooms have aesthetically designed interiors, with modern curved and sloped lecture theatres equipped with the latest networked multimedia projection systems. In addition, there is a multimedia laboratory and three classrooms with 30 to 40 desktop systems and projection facilities for teaching purposes. Banking, postal, and shopping facilities are also available on the campus.

The Institute library is housed in a building of 55,000 square feet carpet area spread over four floors with more than 300 seating capacity. It serves users on all the days except on three National Holidays. It has a comprehensive collection of literature predominantly related to management and its allied subjects to meet the present and future information needs of its users. Most of the library's activities are computerized using "LIBSYS", an integrated library software package. Some of the

major services rendered by the library are reference, reprographic, bibliographic, document delivery, data search facilities, resource sharing with other libraries etc. It also networks with libraries of leading institutions to offer data supply, reference, and indexing and bibliographic services.

The library has a total collection of 2.14 lakh documents (books, back volumes of journals, government publications, technical reports, conference proceedings, non-book materials etc.,). The library has access to 42 e- resources and 54 e-books from Elsevier Science and subscribes to 705 print journals, 850 e-journals, and 24 newspapers. Apart from this around 16, 000 + full text journal titles are available in the databases subscribed by the library. It also receives around 200 Newsletters and has 2200 Annual Reports from public and private organizations. The Non-book materials collection includes 4476 CDs, 415 Video Cassettes, 360 VCDs & DVDs and 235 Audio Cassettes.

IIMB has one of the finest computing environments among management institutions in the country. The campus network, which is Wi-Fi enabled, links the computing resources in the faculty offices, student labs, administrative units, student hostel rooms and the Management Development Centre. The network infrastructure is based on a gigabit support fibre optic backbone. The library system (Libsys) and the CD mirroring server with full text journal articles in electronic form are also accessible through the net. A dedicated 2 MBPS link to the Bangalore Software Technology Park and another 4 MBPS link from Bharti Telecom provide full Internet access to every desktop in the campus. A high-end Compaq Proliant server powers SAP applications. A video conferencing facility is also available. The Institute software environment includes Oracle DBMS, MS Office, SPSS, SAS, CPLEX optimisation software, simulation languages, and visual and object oriented languages such as Visual Basic and Visual C++, Java among others. Access to corporate databases such as the CMIE and VANS databases are also available over the network.

The hostel blocks are located just a stone's throw from the academic area. Each hostel floor has a telephone and three STD booths are conveniently located in the complex. Each hostel block has a washing machine, and there are common laundry and ironing facilities. The hostel is provided with a gymnasium, a pool table and a large recreation room equipped with a large screen TV and a DVD player.

Other conveniently located facilities on campus include a coffee shop and grocery store, courier centre, airline and railway travel agency, a Citibank ATM, SBI ATM and an extension counter of the State Bank of Mysore.
There is a large open-air theatre, which is used for most events. There is also a 300 seat air-conditioned auditorium fitted with state-of-the art equipment. There is a full-sized sports ground for football and cricket, and an indoor badminton court.

Extra-curricular Activities

The IIMB student body has launched several initiatives to interact with industry and other educational institutions in the country. The Forum for Industrial Interaction (FII) organizes VISTA, an invitation seminar, and a 'Distinguished Lecture Series'. VIKASANA, the social service club, serves the local community'. NETWORTH (Finance Club), MaSh (Marketing Club), ICON (Consulting Club), START UP (Entrepreneurship Club), and SIGMA (Systems Club) are student clubs that organize several events during the year.

Cultural activities do not take a back seat at IIMB. The Students Cultural Committee organizes an Intra-IIMB cultural festival, and UNMAAD, the all India Inter-college cultural festival that attracts participation from colleges and institutes across the country. The committee also organizes musical evenings, plays and laser disc film shows in the open-air theatres to ensure that there is never a dull moment on campus. IIMB students also participate and win laurels in national and international festivals and competitions.

POST-GRADUATE PROGRAMME IN MANAGEMENT

The two-year Post-Graduate Programme in Management (PGP) is designed as a full-time residential course for graduates who wish to pursue careers in management.

Eligibility and Selection

The candidate should be eligible to appear for CAT-2007 as detailed on page no. VI of this bulletin. A candidate who is appearing for the final year of bachelor's degree/equivalent qualification, if selected, will be allowed to join the programme provisionally only if he/she submits a certificate latest by June 30, 2008 from the Principal/Registrar of his/her college/institute (issued on or before June 30, 2008) stating that the candidate has completed all the requirements (the results may, however, be awaited) for obtaining the bachelor's degree/ equivalent qualification on the date of issue of the certificate. The admission will be confirmed only when the candidate submits the mark sheet and a certificate of having passed the bachelor's degree / equivalent qualification referred to in the certificate issued by the Principal/Registrar with at least 50% marks (45% in case of candidates belonging to SC/ST/PWD category). The deadline for submission of the mark sheet and the certificate is

December 31, 2008. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMs would not allow any candidate to join their programme in case the candidate is unable to complete all the requirements for a bachelor degree on or before June 30, 2008. The IIMs would also not offer admission to any candidate after June 30, 2008.

Candidates are short listed for the interview on the basis of their performance in the Common Admission test (CAT), their scholastic record, including secondary, higher secondary, under-graduate, post-graduate, professional certification and relevant work experience. Final selection is based on all of the above parameters, as well as their performance in a group discussion, a written summary of the group discussion, a personal interview and letters of reference from three teachers and/or superiors who know the candidate well. For further information about the selection process please visit IIMB website.

The CAT score is but one of the inputs at every stage of the selection process. It is possible for a candidate with a lower CAT score to be selected for interview and group discussion, and to be offered admission in preference to a candidate with a higher CAT score on account of better performance in other criteria mentioned above.

If a candidate, or someone else on his/her behalf, attempts to influence the selection process by any means at any stage of the process, he/she will be barred from the selection process. Further, if a candidate produces false information at any stage in the application process, he/she will be barred from the rest of the process. Every claim made in the application, at the time of taking the CAT and in the subsequent formal application to IIMB, will have to be supported by formal documentation at the interview and registration stages. IIMB retains the right to verify the authenticity of any document that a candidate might provide. If information submitted is found to be false, at any time even after a student is admitted to the programme, he/she will be asked to withdraw from the programme.

All disputes, if any, emerging out decisions related to the post graduate programmes of IIMB during the admission process and the duration of studentship will be subject to the jurisdiction of the courts in Bangalore.

Curriculum

The focus of the current PGP curriculum is on developing managers who are able to adapt to the fast-changing world around them, without losing sight of values and ethos. The curriculum places great emphasis on the ability of the student to take an integrated view on managerial problems and build an international orientation.

The curriculum was recently revised to ensure that it meets current Indian and global requirements. In the first year, students take a compulsory package of courses in functional areas of management such as finance, marketing and production, and supporting disciplines such as behavioural sciences, economics, managerial communication and quantitative methods, and a capstone course in corporate strategy. In addition, all students take three elective courses in areas of their interest in the third term of the first year. At the end of the first year, all students are required to work in an organization for at least eight weeks on a summer project.

The second year courses provide students with a further opportunity to pursue studies in fields of their special interest. The curriculum requirement for the second year consists of 15 to 17 advanced elective courses. The Institute offers more than 60 electives, providing an unmatched choice to the students. Students exercise their choice of electives freely from areas of management such as economics and finance, marketing, human resources, operations and information systems. In addition to these electives, participants can customize their course work in their areas of interest by choosing to do up to two courses equivalent of credits on a Dissertation or Project Courses, Courses of Independent Study, or a Study of Contemporary Concerns under the guidance of the faculty. The second year calendar has been so designed as to allow students to participate in student exchange programmes and international study tours.

Exchange Programmes & International Exposure

International exposure through Student Exchange Programmes is available at the Institute. Currently, IIMB has exchange partnerships with 75 leading business schools in Asia, America, Europe and Australia. During the second year, students can elect to spend one term with one of our seventy five partner institutions such as the London Business School, UK; Graduate School of Business, Stanford University, University of California and University of Washington, USA; McGill University, Schulich School of Business, York University, Canada; ESSEC Business School, HEC School of Management; and Euromed Marseille, France; European Business School and HHL, Germany; University of St. Gallen, Switzerland and Melbourne Business School, Australia. Over 100 students elect to go for a term abroad each year, and a matching number from schools abroad spend a term at IIMB. In addition, students get to go abroad for summer projects and participation in international student competitions. IIMB also offers a course on International Business in Practice where students work for two weeks at firms in Singapore, Malaysia or Thailand. Typically 90 percent of PGP students can expect to receive some form of international business exposure.

Diploma

Successful graduates of the PGP are awarded the "Post-Graduate Diploma in Management".

Financial Assistance

IIM Bangalore is committed to ensuring that no PGP student faces difficulty in pursuing education at the institute for want of financial resources. In pursuance of this policy, the Institute provides financial assistance to needy students in the form of tuition waivers. All students whose annual household income is below Rs. Two lakh will be eligible to apply. Other students with severe financial difficulties may also apply. Deserving students belonging to reserved categories will be given special consideration for financial support. Educational loans are available from leading banks. Students applying for a bank loan are also eligible to apply for financial aid. In addition, a limited number of merit-based and merit-cum-need based awards are available from industry sponsors that partially or fully support student expenses. Students providing false information while applying for financial assistance will be asked to leave the programme.

Expenses

Expenses on tuition, room, teaching material, computer facilities, and other fees for a single student living on the campus, for the current batch, is Rs.2,50,000 per year. This is subject to revision for the 2008-10 batch and the exact amount will be communicated along with the offer letter. Personal expenses on food, travel, clothes, laundry, etc. will be extra.

Reservation for Candidates

The Government of India policy, as applicable to IIMB, will be followed in this regard. Currently 15% and 7.5% of available seats are reserved for Scheduled Caste and Scheduled Tribe candidates, respectively. A further 3% seats are reserved for persons with disabilities as per the Persons with Disability Act, 1995. The three categories of disability are: (a) Low Vision/Blindness (b) Hearing Impairment and (c) Locomotor Disability/Cerebral Palsy. Reservation of seats for candidates belonging to other backward classes (OBC) starting from the academic year 2008-09 would depend upon the official communication from the Ministry of Human Resource Development (MHRD), Government of India. If any communication is received from the appropriate authority with regard to reservation for candidates belonging to OBC category, it will be notified by the IIMs accordingly.

Placement

The Institute's Placement Office assists students in career planning and obtaining responsible positions in the industry through the campus recruitment process. Marquee domestic and international firms from various sectors such as financial services, management consulting, information technology and marketing participate regularly in campus recruitment programmes. In 2007, the entire batch of 250 students was placed within the second 'designated day' of placements, with close to 45% of the students being offered employment overseas. The Placement Office is also instrumental in finding summer internships for first year students in domestic and international firms. The summer internship comprises a minimum 8-week assignment between the first and second year, which is an integral part of the curriculum. 101 students from the current batch have been posted overseas for their summer internship, which is the highest for any business school in the country.

Preparatory Programme

Students who are identified to be relatively weak in quantitative methods and communication skills will be required to attend a preparatory programme in June 2008. The programme also covers computer skills and basics of accounting. Students find this programme useful in coping with the first-year courses.

How to Apply

Please refer to Section 1 of this bulletin. *Please note that no further application fee is to be paid along with the application form.*

IIMB conducts interviews only at Bangalore, Kolkata, Mumbai, and New Delhi in February-March 2008. This should be taken into account when selecting and marking the Interview Centre option in the application form.

For further information/clarification, please contact:

Administrative Officer - Admissions
Indian Institute of Management Bangalore
Bannerghatta Road
Bangalore 560076
Email:pgpadm@iimb.ernet.in
Fax: (080) 2658 9973
http://www.iimb.ernet.in

POST GRADUATE PROGRAMME IN SOFTWARE ENTERPRISE MANAGEMENT (PGSEM)

Distinctive Features

- Customized for mid-career professionals in the software and information technology industry
- Developed in close partnership with industry
- Modular design that allows students to take breaks during the program
- Part-time schedule with classes on Friday mornings and Saturday
- Flexibility to balance learning needs along with work and family pressures
- Coursework can be completed in two and a half years
- Access to Exchange Program & transfer of credits from reputed universities
- Available in **Bangalore** and **Chennai**

The Post-Graduate Program in Software Enterprise Management (PGSEM) leading to a Post-Graduate Diploma in Software Enterprise Management is an executive management education program designed for the specific needs of professionals working in the software and information technology industry.

The program is run under the aegis of the Centre for Software and Information Technology Management (CS&ITM). The CEOs and/or top executives of companies that have provided endowment to the CS&ITM are on the advisory board of the centre, to ensure that the program is in tune with the needs of the industry. These companies are Infosys Technologies Limited, Intel Technology India Private Limited, Motorola India Electronics Pvt. Ltd., Oracle India Pvt. Ltd., Sasken Communication Technologies Ltd., Sun Micro Systems India Pvt. Ltd., and Wipro Technologies.

The PGSEM endeavors to provide the most current executive management education to middle and senior professionals of the Information Technology Industry who seek to pursue a career in management. The program aims to transform professionals with strong technical knowledge, to business leaders with equally strong management knowledge and a global perspective.

The modular design of the program allows participants to tailor (within certain parameters) the sequence of courses. After completion of the first year, participants have the flexibility to be away from the program for one or more quarters if necessitated by work-related assignments. Each participant is required to complete the stipulated credits of the program within a maximum of six academic years.

The profile of the participants consists of women and men with a work experience ranging from two years to over fifteen years. The companies they work for include small entrepreneurial firms to some of the largest IT companies in India

Curriculum

The courses in the curriculum are organized along ten themes: **(i) Concept of Business, (ii) Context of an Organization, (iii) Marketing, (iv) Planning and Implementing Projects, (v) Organizing and Managing People, (vi) Analytical Tools for Business, (vii) Gaining Domain Expertise, (viii) Managing and Controlling Financial Resources, (ix) Entrepreneurship in New Business Contexts, and (x) Communication Skills.** The curriculum consists of a set of core courses, which are scheduled in the first year of the program. The elective courses are scheduled in the remaining quarters of the program. In addition, participants are required to do a compulsory project, in order to gain domain experience.

Eligibility

Applicants must have
Bachelor's Degree, AND
a minimum of two years experience in the Software Industry as on June 10, 2008. Applicants having 4 to 5 years or more of work experience are likely to gain most from this program.

Program Expenses

The current Annual Fee for Indian nationals is Rs. 2,00,000 and for foreign nationals US $ 15,000. If a student has to continue in the program beyond two and a half academic years (subject to a maximum of six academic years) to meet the credit requirements, he/she should pay a continuation fee (which currently is Rs. 5000.00) for every additional quarter for which he/she is registered in the program, whether he/she is doing a course or not.

Selection

About 150 candidates are admitted to the PGSEM every year of which about 45 candidates will be selected for Chennai.

Applicants need to choose one of the three options for selection:

Applicants may choose to appear and use a valid score of the Common Admission Test **(CAT)** conducted jointly by the IIMs and indicate that in the CAT Application Form. **Applicants will be required to submit separate applications for the PGSEM during December 2007 / January 2008**

Applicants may appear for the **GMAT**. Applicants who have already taken the test may attach a copy of their GMAT scores along with the application. Applicants who are going to take the test may have the score sent directly to the PGSEM Office. The GMAT Code for IIMB is 3904.

Those who are unable to appear for the CAT or GMAT may appear for a separate **PGSEM Admission Test** to be conducted on **March 2, 2008** in Bangalore and Chennai.

Short-listed candidates will be called for an interview at Bangalore / Chennai. Final selection will be made based on the test scores, past academic performance, duration and nature of work experience, and performance in the interview.

How to Apply

PGSEM application forms can be downloaded from our website www.iimb.ernet.in from 1st December 2007. Application forms will also be issued free of cost on request from 1st December 2007. Applications can also be submitted online from 1st December 2007.

Completed application forms along with a bank draft (Rs.500/- if using CAT / GMAT; Rs. 1100 if using PGSEM test) payable to the Indian Institute of Management Bangalore, must reach the PGSEM Office, Indian Institute of Management Bangalore, Bannerghatta Road, Bangalore 560 076 by **31st January 2008**.

Inquiries

For further information/clarification, you may contact the PGSEM Office, Indian Institute of Management Bangalore, Bannerghatta Road, Bangalore 560 076, INDIA. Phone: 0091-80-26993058 / 26993354, Fax: 0091-80-26584050, Email: PGSEMadmissions@iimb.ernet.in .

Important Dates

Application Dates	**:**	December 1, 2007 – January 31, 2008.
PGSEM Admission Test	**:**	March 2, 2008
Interviews	**:**	April 10, 2008 – April 12, 2008

FELLOW PROGRAMME IN MANAGEMENT

The Fellow Programme in Management (FPM) is a doctoral level programme. It is designed to equip students with professional skills suitable for careers in management teaching, research, training and consultancy. At IIMB, students select their field of specialisation from areas where the Institute's faculty members have expertise. The Institute's FPM graduates are expected to play a leading role in meeting the nation's increasing need for deeper analytical skills and practically relevant research capability in the field of management. IIMB's past FPM graduates are currently employed in a wide range of organizations including academic institutions, specialised research organizations, consultancy firms, private industry, public sector establishments, and NGOs.

Eligibility

Applicants should have:
A Master's Degree in any discipline or CA or equivalent qualification, with a minimum of 55 percent marks. Those appearing for the respective examinations can also apply provided they complete their examinations and all other requirements for the degree before joining the programme. Candidates applying for Corporate Strategy & Policy Area must have a minimum of two years work experience in addition to a minimum of 55% marks in Master's degree.

OR

Bachelor's Degree in Engineering or Technology with a minimum of 60% marks or equivalent, and two years work experience.
Apart from the above, FPM applicants must also satisfy the eligibility criteria for the Common Admission Test (Details given in the CAT Advertisement). Applicants who will have a valid GATE, GMAT, or GRE score on Dec 31, 2007 can apply without taking the CAT. The GATE score is valid for two years from the date of the test and GMAT and GRE scores are valid for five years.

NRIs and foreign candidates with a valid GMAT or GRE score on Dec 31, 2007 are eligible to apply. Please contact the FPM Office (fpm@iimb.ernet.in) for further information.

Curriculum

The FPM curriculum comprises course work and dissertation. The course work is spread over the first two years. After this, upon successful completion of comprehensive and viva voce examinations, the students work on their dissertations during the third and fourth years. In addition, after the first year of course work, students have an opportunity to get hands-on exposure to real world management/research problems through a summer project.

During the first year, the students attend about 75% of the courses with the PGP. The other 25% of the courses in the first year are specific to FPM. In the second year, they take courses on research skills, as well as compulsory and elective courses in their field of specialization. In addition, all FPM students are expected to attend the FPM Research Workshop and, from the second year onwards, to make one presentation a year in it.

Possible fields of specialization are: (1) Corporate Strategy & Policy (2) Economics & Social Sciences (3) Marketing (4) Organizational Behaviour & Human Resource Management (5) Finance & Control (6) Production & Operations Management (7) Quantitative Methods & Information Systems (8) Public Systems and (9) Public Policy.

It is expected that the student will complete his/her dissertation within four years, which is the duration of fellowship support. The maximum permitted duration of the programme is seven years.

The FPM is a full-time residential programme. Students are provided bachelor accommodation in dormitories. Some married housing is available on campus. Some financial support is available for married students who choose to live off-campus.

Selection

FPM applicants will be short listed on the basis of their performance in the CAT, GATE, GMAT & GRE, academic background, and work experience. Suitable candidates will be called to Bangalore for a research aptitude test and interview for final selection.

Waivers

PGDMs from the IIMs who graduated on or after 1999, with a minimum cumulative grade point average of 2.75 out of a maximum of 4 (or equivalent), are exempted from taking CAT and the first year PGP courses. These candidates, if selected for the FPM Programme, are required to join the programme on Jun 1, 2008. Students of ME & M.Tech programmes from IISc Bangalore and IITs, who expect to graduate in 2007 with the minimum CGPA of 3 out of 4 or 7.5 out of 10, or equivalent, are also exempt from taking CAT, but not the first year course work. However, they must provide a copy of the GATE score sheet, attested by their Head of the Department (HOD).

PGSEMs and PGPPMs from IIMB who graduated on or after 1999, with a minimum cumulative grade point average of 2.75 out of a maximum of 4 (or equivalent), are exempted from taking CAT and the first year PGP courses.   However PGPPM candidates may be asked to take one or more first year PGP courses if they join an area other than the Public Policy.

Title

The title of "Fellow of Indian Institute of Management Bangalore" is awarded on successful completion of the programme. The Association of Indian Universities and All India Council for Technical Education have recognised FPM as being equivalent to a Ph.D. in management.

Financial Aid

FPM students in good standing are eligible for financial aid including tuition fees and a stipend of Rs.10,000 to Rs.12,000 per month and a contingency grant of Rs.25,000 per year towards books, etc. The Institute also provides upto Rs. 100,000 during the programme to each student for attending international conferences and/or Student Exchange Programme.

Overseas candidates are not eligible for any stipend or contingency grant during the programme. NRI candidates will have to pay a fee of USD 8000 per year for the first two years and USD 2000 during the third and fourth year.

How to Apply

FPM application forms will be issued free of cost on request from 1st August 2007. Please write to the following address with a self addressed envelope size (9" x 12") affixed with stamps for Rs.75/- and a self addressed slip:

FPM Office
Indian Institute of Management Bangalore
Bannerghatta Road
Bangalore – 560076

Last date for **receipt of request** for the application form **is 28th September 2007**.
Application forms can also be downloaded from our website www.iimb.ernet.in. from 1st August 2007.

The **completed application** forms should be accompanied by a crossed demand draft of a nationalised bank for Rs.500/- drawn in favour of Indian Institute of Management Bangalore payable at Bangalore. Completed application forms must reach the above address on or before **9th November 2007.**

INDIAN INSTITUTE OF MANAGEMENT CALCUTTA

THE INSTITUTE

The Indian Institute of Management Calcutta (IIMC), the first among the IIMs, was established in 1961 by the Government of India in collaboration with the Alfred P Sloan School of Management (MIT), and with the support of the Government of West Bengal, the Ford Foundation, and Indian industry. Over the years, IIMC has developed into a centre of excellence in management education with a global reputation. It has played a pioneering role in professionalizing Indian management through its various educational and training programmes, research and consulting activities.

IIMC alumni today occupy leadership positions as corporate managers, academicians, and successful entrepreneurs worldwide.

TEACHING PROGRAMMES

The Institute offers the following major teaching programmes:

- Two-year full time Post Graduate Diploma Programme in Management (PGDM);
- Two-year full time Post-Graduate Diploma Programme in Computer Aided Management (PGDCM);
- Full-time Fellow Programme in Management and Related Areas (Doctoral Programme);
- One-year Post-Graduate Programme for Executives (PGPEX)

OTHER ACTIVITIES

In addition to the teaching programmes, other core activities of IIMC are: Research; Short and Long Duration Management Development Programmes (MDPs) and consultancy projects. It publishes a journal titled "Decision" with the objective of propagating results of contemporary research areas of management.

ACADEMIC GROUPS AND FACULTY

IIMC has currently 70 full-time faculty members belonging to one or more of the following academic groups: Behavioural Science, Economics, Environment, Finance and Control, Human Resource Management, Management Information Systems, Marketing, Operations Management, Regional Development, Sociology, and Strategic Management.

ACTIVITY CENTRES

IIMC has set up following activity centres for promoting in-depth research and training in focussed areas. At present the following Centres are operating:

Centre for Corporate Governance, Centre for Development and Environment, Centre for Entrepreneurship and Innovation and Policy (CDEP), Centre for Rural Development (CRD) and Management Centre for Human Values (MCHV). These centres focus on research in respective areas.

PHYSICAL INFRASTRUCTURE

The 135-acre picturesque campus is located at the southern end of Kolkata, about 15 kms from the city centre. It has a cluster of administrative and faculty office blocks, fully equipped classrooms, seminar and conference rooms, library, computer centre, an executive training complex, a 750-seat auditorium, fully furnished student hostels, residential quarters for married students, faculty and staff members, central school, a model gymnasium, swimming pool, facilities for playing indoor and outdoor games, well-equipped dispensary, State Bank of India (SBI) branch, SBI ATM, ICICI Bank ATM and a post office.

Bidhan Chandra Roy Memorial Library

The Institute's library set up in March 1962 is named in honour of Dr. B C Roy, the first Chairman of the Board of Governors of the Institute.

One of the biggest Management libraries in Asia, the Library has a collection of more than 1.6 lakh volumes of books and bound serials, a rich collection of micro documents including working papers, pamphlets, reports and monographs. It subscribes to 496 Journals, and provides access to around 5000 online full-text journals and 9 Financial, Economic and Statistical databases. ABI/INFORM, Business Source Premier, ACM Digital Library, JSTOR Journal Archive, Emerald Collection, ISI Emerging Markets, CMIE Information Suite are some of the Databases.

It is also member of two major consortia in the country. These are INDEST (Indian National Digital Library in Engineering, Science and Technology) and IIM Library Consortium. Through the consortium arrangement, the Library has access to electronic version of some journal titles from selected publishers which are subscribed by other IIMs. Most of the functions and services of the Library are automated.

Computing Facilities

The Institute's Computer Centre is a centre of excellence in the area of computer application in management. The campus wide Local Area Network (LAN), built using high end switches, connects over thousand of nodes/work-stations. Wired connectivity available in each room in the student hostels enable students to access development servers, electronic resources of library, and the Internet from their individual hostel rooms at all times. Apart from wired connectivity, the campus is also connected through wireless access points and DSL modems.

IIMC is the first IIM to have introduced an Extranet for its students, alumni and faculty. The URL is http://www.iimcal.ac.in. This has widened the scope for using the internet for many of our academic activities. To begin with, the interactive web empowers each student to manage his/her homepage. It is very user friendly and also has additional features like send/receive electronic messages (within the IIMC community), chat, post notices in discussion boards, etc. It also makes interacting with the external world simpler and instantaneous.

POST GRADUATE PROGRAMMES IN MANAGEMENT

The Institute offers two full time residential two-year Post Graduate Programmes, one leading to the Post Graduate Diploma in Management **(PGDM),** and the other to a Post Graduate Diploma in Computer Aided Management **(PGDCM)**. The latter is a distinctive programme with special emphasis on Information Technology (IT) and its applications to business.

Curriculum

The Post Graduate Programme (PGP) consists of a *core curriculum* (compulsory courses, mostly in the first year), a *summer internship* (compulsory industry training between first and second year) and *elective courses* (optional courses in the second year). The core curriculum of both the PGDM and PGDCM develops essential skills and knowledge in the areas of economics, organisation behaviour, finance and accounting, management control, marketing, human resource management, information systems and quantitative methods.

After successfully completing the first year course requirements, the students undertake summer training of up to ten weeks at the managerial level. During their second year, students gain deeper knowledge in their areas of interest by choosing courses from a menu of about 80 electives.

Student Exchange Programme (STEP)

The Student Exchange Programme (STEP) of IIM Calcutta provides students with an exposure to the social, economic and cultural environment of societies other than their own. Our students spend one term in a partner Institute; reciprocally students from partner schools also spend a term at IIM Calcutta. The Institute currently has partnership with 36 reputed business schools in Asia, Australia, Europe and the United States.

Placement

IIM Calcutta wrapped up its Final Placements season for 2006-07 in great style, with records tumbling all over the place. IIMC lived up to its record of excellent placements by placing the largest batch of students across all IIMs (251 this year) in the shortest time (5 days, Day 1 of Slot 2) across all IIMs and for IIMC. It also set new parameters to judge the success of B-School placements in the process.

Key Highlights:

Average domestic salary in top slot: Rs.20.9 lakhs; (Highest Rs.40 lakhs). Overall average: Rs.14.71 this year from 9.81 last year over 40% increase. International salaries: Highest = $250,000 (64% increase over last year). No. of firms participating: 108 (36 during laterals and 72 in final placement). They include most leading financial institutional and consultancy firms (**Barclays, Deutsche Bank, Merrill Lynch, UBS, Bain, BCG and McKinsey** to name a few); plus many leading firms in other sectors (for example, Tesco, PWC, Cognizant, IBM, Essar and ICICI Bank). We have also been witnessing an increase in the diversity of firms coming to our campus for recruitment. But for this, the number of global acceptances would have been higher. More senior level positions have been offered this time, including the prestigious "Associate" positions.

First Time Recruiters: ING (Netherlands), Bain Consulting, Trikona (Real Estate and Private Equity), CIC (Real Estate and Private Equity), Value Partners (Strategy Consulting) and Optiver (Market Maker) and also JP Morgan Chase, BNP Paribas, Sun Group (Private Equity) and Optiver recruited exclusively from IIMC.

Lateral Placement Program: Number of initial accepts were over 100 with number of offers being well over 200. The average salary was Rs. 12.48 lakhs and the highest was Rs. 27 lakhs. A new feature this time was that a number of candidates preferred a position in India, foregoing foreign offers**.**

Summer Placement Program:
The Summer Placements (which are becoming increasing important) have also been very successful with a record number of companies both global and domestic coming to IIMC to recruit summer interns during the Summer Placement in November 2006. 33 firms made over 130 offers in Slot 0 with 95 acceptances. IIM Calcutta reaffirmed its top status in finance by hosting the highest number of investment banks ever in summer recruitments. **Morgan Stanley International**, recruiting for its London Office, chose IIM Calcutta as its exclusive recruitment destination outside of US Ivy league schools. It selected 8 students for roles in equity and fixed income markets. **Merrill Lynch** was the biggest recruiter, while **Goldman Sachs**, the world's leading investment bank debuted at IIM Calcutta recruiting for its capital markets and investment banking divisions, based out of London. **Credit Suisse** and **Fortis** major players in the global markets also recruited exclusively at IIM-C. Lehman Brothers and JP Morgan continued their strong association with IIM C hiring 11 students each for positions based out of London, New York and Hong Kong. Citigroup, HSBC, UBS, Barclays and ABN AMRO, Credit Suisse, JP Morgan also hired students for Indian postings. Stipends for the summer interns have ranged from Rs.90,000 to Rs.450,000 domestically and from $12,000 to $22,000 for international positions.

Importance of Summer Programms:

Over the last few years, summer placements have become increasingly important, with companies deciding to do a significant past of their recruitments by offering 80 pre-placement offers and 32 Pre-Placement interviews (PPOs and PPIs) to summer interns.

IIMC has developed a strong brand name globally. We have developed strong, long-term relationships with a large number of good companies, and this gives our graduates the opportunity for good and satisfying careers with these organizations.

SELECTION PROCESS FOR ADMISSION TO PGDM AND PGDCM PROGRAMMES

Reservation

As per Government of India requirement 15% and 7½% seats are reserved for SC and ST candidates, respectively, subject to their meeting the admission requirement of IIM Calcutta. Reservation of seats for candidates belonging to Other Backward Classes (OBC) starting from academic year 2008-09 would depend upon the official communication from the Ministry of Human Resource Development (MHRD), Government of India. If we receive any communication from the appropriate authority with regard to reservation for candidates belonging to OBC category, it would be notified by the IIMs appropriately. Candidates belong to OBC category are advised to enclose a photocopy of the certificate that they belong to OBC category at the time of submission of CAT application form. They also need to mark carefully the category to which they belong and fill-in the application form accordingly.

As per the provisions under section 39 of PWD Act 1995, 3% seats are reserved for Persons with Disability (PWD). The three categories of disability are: a) low-vision/blindness, b) hearing impairment and c) locomotor disability/cerebral palsy. This provision is applicable if the candidate suffers from any of the listed disabilities to the extent of not less than 40%, as certified by a medical authority as prescribed and explained in the said Act.

Admission Process

Other than overseas candidates

The selection for the post-graduate programme is done through a two-stage process. In the first stage, candidates appear in CAT. In the second stage, candidates appear before a panel for group discussion (GD) and personal interview (PI). Candidates are short-listed for GD and PI based on CAT performance. A candidate (including a reserved category candidate) to be short-listed for GD and PI for admission to post-graduate-programmes (PGDM and PGDCM) should obtain a minimum of 20%, 20% and 10% in 'quantitative', 'logic and data interpretation' and 'verbal' sections respectively. The actual cut-off used for shot-listing, however, may be higher than the minimum cut-off and would depend upon the performance of candidates in CAT 2007. Cut-off may be different for different categories (e.g. General, SC, ST and PWD) of candidates.

Overseas candidates

Indians and foreign nationals living, working or studying outside India at least for the period January 1, 2007 - February 15, 2008 are considered as overseas candidates. Candidates residing in neighbouring countries like Nepal from which there are no entry restrictions to India, are not considered as "overseas candidates". Overseas candidates are admitted based on performance in GMAT, academic performance, referees' recommendations and personal interview. The Institute reserves the right to exempt an overseas candidate from personal interview. Overseas applicants can directly download the Application Form from the Institute's website on or after July 23, 2007. Candidates should refer to the Institute's website for further details. Candidates may be required to visit India for GD & PI in March/April 2008. The GMAT score of candidates selected for 2007-2009 batch ranged between 680 - 770 and the average was 730.

Selection criteria for PGDM programme

The final selection for PGDM candidates other than overseas candidates is made using multiple criteria of performance, such as performance in CAT, group discussion, personal interview and relevant work experience.

Selection criteria for PGDCM programme

The short-listing and the selection procedure are similar to that of **PGDM**. In addition, performance of shortlisted candidates in the Aptitude Test in Mathematics **(ATM)** is also taken into consideration for final selection.

ATM requires graduate level knowledge in mathematics and the **ATM** score is given some weightage in computation of the final composite score.

For more details, please visit Institute's website (www.iimcal.ac.in)

Eligibility for Common Admission Test (CAT 2007) and for admission to PGDM and PGDCM programmes

The candidate should be eligible to appear for CAT-2007 as detailed on page no. VI of this bulletin. A candidate who is appearing for the final year of bachelor's degree/equivalent qualification if selected, will be allowed to join the programme provisionally only if he/she submits a certificate latest by June 30, 2008 from the Principal/Registrar of his/her college/institute (issued on or before June 30, 2008) stating that the candidate has completed all the requirements (the results may, however, be awaited) for obtaining the bachelor's degree/ equivalent qualification on the date of issue of the certificate. The admission will be confirmed only when the candidate submits the mark sheet and a certificate of having passed the bachelor's degree / equivalent qualification referred to in the certificate issued by the Principal/Registrar with at least 50% marks (45% in case of candidates belonging to SC/ST/PWD category). The deadline for submission of the mark sheet and the certificate is December 31, 2008. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMs would not allow any candidate to join their programme in case the candidate is unable to complete all the requirements for a bachelor degree on or before June 30, 2008. The IIMs would also not offer admission to any candidate after June 30, 2008.

Interview Centres

IIMC conducts its interviews only in Bangalore, Kolkata, Mumbai and New Delhi. This should be taken into account when opting for an interview centre in the application form.

In all matters relating to admissions, the decision of the Institute is final and binding on candidates.

FINANCIAL ASSISTANCE TO PGDM AND PGDCM STUDENTS

IIMC will ensure that no PGP student faces any difficulty in pursuing education at the Institute for want of financial resources. The students admitted to IIMC whose annual gross family incomes are Rs.2 lakh and below will normally be eligible for receiving financial assistance amounting to a maximum of full tuition waiver. However, they will also be eligible to receive financial assistance beyond full tuition fee waiver in specially deserving cases. The financial assistance scheme will be available to both the first and second year students. IIMC provides all necessary assistance and support to all interested students in obtaining bank loans.

Expenses

Fee charged by the Institute covers tuition fees, room rent, teaching materials, computer facilities, library fees, medical insurance expenses, development fees, alumni activities including refundable caution deposit amounts to about Rs.4 lakhs for two years. The actual expenses towards tuition fees in a particular year depend upon various external and internal factors and hence the amount stated is only indicative and can vary from year to year. A student also has to bear additional expenses on mess, travel, clothes, laundry and other personal expenditure.

HOW TO APPLY FOR PGDM AND PGDCM PROGRAMMES

PGDM: Fill in the CAT Application Form (CAF), darken the circle against **PGP-PGDM** along with other options. Send the filled-in application form to the appropriate **IIM** as indicated in the front inside cover of the bulletin. *Please note that no further application fee is to be paid for* **PGDM** *as the* **CAT** *Bulletin price already covers the application fee.*

PGDCM: In filling up the CAT Application Form (CAF), darken the circle against **PGP-PGDCM** along with other options. *In addition, a candidate is required to send a crossed demand draft for Rs.600/- in favour of Indian Institute of Management Calcutta payable at Kolkata by November 09, 2007* along with the following details: (i) Name of the candidate (ii) CAT Application Form Number or Test Registration Number (iii) Email address (iv) Complete Address and (v) Telephone Number to the address mentioned below. Alternatively, a candidate may download the Application Form from the website (www.iimcal.ac.in) and send the same duly filled-in along with the demand draft of Rs.600/- as stated above. PGDCM applicants short-listed for Group Discussion and Personal Interview based on CAT performance are required to appear for the Aptitude Test in Mathematics (ATM). Sample items of ATM will be sent to the short-listed candidates in due course. The CAT Admit Card must be preserved for ATM to be held just prior to Personal Interview.

ENQUIRIES FOR PGDM AND PGDCM PROGRAMME

For any additional information and clarification regarding Post-Graduate Programmes, please write to:

Incharge, Admissions Office
Indian Institute of Management Calcutta
Diamond Harbour Road, Joka
Kolkata 700 104.

Fax: (033) 24679178 (Telefax); 24678062; 24678307
E-mail: pgpadmissions@iimcal.ac.in

FELLOW PROGRAMME IN MANAGEMENT AND RELATED DISCIPLINES (FPM)

The Fellow Programme in Management and related disciplines (FPM) offers students an opportunity for full-time advanced study and research at doctoral level in management and related areas. The title "Fellow of the Indian Institute of Management Calcutta" is awarded on successful completion of the programme. The title is recognised by the Association of Indian Universities and the Ministry of Human Resource Development as equivalent to Ph.D. in Management. Students who complete the programme can aim at careers in teaching, research, and consultancy, as well as in industry.

Eligibility

An applicant should have:

A Master's degree in any subject/discipline or equivalent professional qualification with at least 55 per cent marks; and minimum 50 per cent aggregate marks at the three year Bachelor's degree level

OR

A First Class Bachelor's degree in Engineering. If "Class" is not given by the institute then 60 per cent marks (or equivalent grade point) will be considered equivalent to first class.

In addition, all applicants must have obtained a minimum of 50 per cent aggregate marks in either the Secondary or the Higher Secondary Examination (or equivalent) of a Board or University. Final year students appearing for the Bachelor's degree examination in Engineering or Master's degree examination in any relevant discipline can also apply. Such candidates, if selected, will be provisionally admitted provided they complete all requirements for obtaining the degree before **30 June 2008.** The admission of these candidates will remain provisional until they produce mark sheets proving that they satisfy the eligibility criteria. The deadline for submitting the final year degree mark sheets is **31 December 2008**. For SC/ST candidates the eligibility conditions may be relaxed.

Curriculum

The Fellow Programme consists of two years of course work followed by a dissertation.

The Fellow Programme is divided into two major streams:

1. Management (with specialization in):

      1.1 Behavioural Sciences
      1.2 Finance and Control
      1.3 Human Resource Management
      1.4 Management Information Systems
      1.5 Marketing
      1.6 Operations Management
      1.7 Strategic Management

2. Related Disciplines

      2.1 Economics
      2.1 Operations Research and Systems Analysis
      2.3 Regional Development
      2.4 Sociology

Selection

Applicants for the Fellow Programme, except those from the following list, will be required to take the CAT.

CAT is not necessary for the following category of applicants.

Area	Test(s) in lieu of CAT	Validity of Score
Behavioural Sciences	GMAT / GRE / UGC-JRF in all disciplines	
Finance & Control	GMAT	
Management Information Systems	GMAT / GRE / GATE /UGC-JRF in all disciplines	
Marketing	GMAT / GRE (Aptitude Test)	
Human Resource Management	GMAT / GRE / GATE /UGC-JRF in all disciplines	Two years from the date of the test and should be valid on the deadline of submission of the application form.
Operations Management (OM & ORSA)	GMAT / GRE / GATE (for GATE, scores in (i) Mathematics (MA) paper or in (ii) Engg. Mathematics as a compulsory component in Engg. Sciences (XE) will be considered)	
Strategic Management	GMAT	
Economics	CAT / GRE / UGC-JRF in Economics/Business Economics/Development Economics	
Sociology	UGC-JRF in Sociology / Anthropology / Political Sciences / Economics	
Regional Development	GRE / UGC-JRF in Sociology / Anthropology / Political Sciences / Economics	

Moreover, an applicant who has already earned a Post Graduate Diploma in Management (PGDM) or Post Graduate Diploma in Computer Aided Management (PGDCM) from one of the IIMs with a Cumulative Grade Point Average (CGPA) of 6.00/9.00 (or equivalent), or a Post Graduate Diploma in Business Management (PGDBM) from IIM Calcutta with CGPA 6.5/9.00 and above also need not take CAT.

Applicants exempted from CAT need to apply directly using the FPM application form.

Candidates, who satisfy the eligibility criteria stated above, and needed to take CAT, will be short-listed on the basis of their performance in CAT. Short-listed candidates will be called for personal interview at IIM Calcutta campus during March/April 2008. They will be reimbursed sleeper class return train fare by the shortest route.

Title

The title "Fellow of the Indian Institute of Management Calcutta" is awarded on successful completion of the programme. The title is recognised by the Association of Indian Universities and the Ministry of Human Resource Development as equivalent to Ph.D. in Management.

Fellowship

No tuition fee is charged. Each student is given a stipend of Rs. 10,000/- to 11,000/- per month and annual contingency grant of Rs. 10,000/- to 20,000/-.

Hostel

Students are usually provided accommodation in the campus on payment.

How to Apply

An FPM application form can be downloaded from the official website of IIM Calcutta viz, http://www.iimcal.ac.in. Click on "Admissions" to select and download the FP Application Form. The completed application form must be accompanied by a crossed demand draft for Rs. 300/- payable to "**Indian Institute of Management Calcutta**" on a bank in Kolkata. Alternatively, one may write to the "Administrative Officer (Fellow Programmes and Research), Indian Institute of Management Calcutta, Diamond Harbour Road, Joka, Kolkata 700104" along with (a) a crossed demand draft for Rs. 300/- payable to "**Indian Institute of Management Calcutta**" on a bank in Kolkata (b) a self addressed unstamped envelope of 9"x12"size (c) desired area(s) of specialization, and (d) a printed self-addressed sticker. SC/ST applicants need not pay Rs. 300/- as stated above but they must send an attested photocopy of their SC/ST certificate. The last date of receipt of requests for the application form by post is **October 15, 2007**.

One can apply to a maximum of two areas of specialisation. If you wish to apply for two areas, please fill-in two **separate** application forms complete in all respects, for each area of specialisation. However, there is no need to pay separately - a single payment of Rs. 300/- would do for both areas. The completed application form(s) should reach the 'Administrative Officer (Fellow Programmes and Research)" on or before **November 16, 2007**. A separate advertisement for Fellow Programme is expected to be published in leading newspapers in August 2007 and will also be put up on the website of IIM Calcutta.

STUDENT LIFE IN IIMC

IIMC has a vibrant student community. Colloquia, Seminars, Business School Meets, Quizzing, Ideas to Implementation, and cultural events are regular features of campus life. Student initiative is encouraged and Students run a large number of clubs and societies.

Important information and dates

Programme	Purpose	Date
PGDM and PGDCM	Intimation to candidates for Group Discussions and Personal Interviews	On January 8, 2008
PGDM/PGDCM/Felllow	Holding of PGP Selection Interviews/ Fellow Interviews	During March/April 2008

No individual regret letters will be sent to applicants not short-listed for the above programmes.

INDIAN INSTITUTE OF MANAGEMENT INDORE

THE INSTITUTE

Established by the Government of India with the support of the Government of Madhya Pradesh, Indian Institute of Management, Indore (IIMI) is the latest addition to the IIMs.

The institute is located at Indore, which is a hub of industrial activity in central India. In recent years, Indore has been attracting large investments from domestic as well as foreign companies. IIMI is building strong industrial linkages, which would enable it to offer high quality management education, combined with real-life experience through innovative programmes.

Activities

IIMI focuses on teaching, management development training, research, and consulting. Its main thrust is on the Post Graduate Programme in Management (PGP) and all other activities provide needed support to PGP. The first batch of the institute graduated in 2000. The institute has been conducting Management Development Programmes (MDPs) and Faculty Development Programmes (FDPs). IIMI commenced its Executive Post Graduate Programme (Exec-PGP), for working executives and entrepreneurs in September 2002 and the first batch graduated in March 2004. The Fellow Programme in Management (FPM) started from the academic session 2006-07. In addition to the above, IIM Indore has also started various programmes under the umbrella of Broad Band Based Education Programmes in collaboration with NIIT Imperia.

Faculty

The Institute is continuously building a team of brilliant academicians and researchers in all areas of management. The number of full-time faculty members at the institute has shown an impressive growth during the last year.

IIMI also involves persons from industry and well-known experts from other institutes as visiting faculty to further enrich its PGP curriculum.

Facilities

The institute's new campus, with modern facilities, is located near the village of Rau on a hill, measuring about 195 acres of land. It is situated about two kilometers. off the Agra-Bombay national highway. It is about 19 kms. away from Indore railway station, 18 kms. from the main bus-stand, and 19 km. from the airport. The military establishment at MHOW and Industrial area at Pithampur are located within a radius of 6-8 km. from the campus. The campus is designed to create an indelible impression of IIMI's march towards excellence. This comes through infinite space, which expresses the openness of both soul and the body. Recognizing societal responsibilities of IIMI, the campus has been designed to be physically-challenged friendly, energy efficient, and environment friendly. After the completion of the first phase of construction, all the academic and related activities are functioning from the new campus.

Library

IIMI's Library is a fully electronic library with state-of-the-art technological applications. The fast growing collection includes around 19,200 books on management and allied subjects. The current subscription to periodicals includes 320 foreign journals and 121 Indian journals. Other collection includes 146 training videos and 254 CDs. The entire library collection, including both offline and online databases, are made available to the users through the Institute's LAN. The electronic library includes over 5000 e-journals and 32 premier databases, such as Business Source Premier, ABI/INFORM, Emerald Fulltext, ACM Digital Library, IEEE online, CMIE databases, IndiaStat, Capitaline, ISI Emerging Markets, Harvard ManageMentor, Business Monitor Online, Ebrary, ETIG and Global Market Indicator database.

Computing & Communication Facilities

The institute has truly world class, campus wide state-of-the-art information technology tools that are designed to meet the computing and communication needs of the Institute. Institute has fast, reliable computer network of more than 1050 Nodes. This Network has Gigabit fiber backbone connectivity to all the blocks and departments. Institute has redundant network design which includes two no. of core switches to cater network connectivity to entire campus. All the hostels, faculty blocks, admin block, classroom blocks, MDP block, library & seminar blocks are connected through redundant gigabit fiber backbone and apart from above, all the blocks are connected through layer 2/ 3 switches to provide 100 mbps connectivity at the user end. Every room of the hostel has a network connection to provide round the clock access to resources on the net. Wireless network is also enabled in Faculty, classroom, MDP & hostel blocks.

Servers and Software: Faculty, Participants, Administration, and Library Servers run on Windows NT/ 2000 Server operating system while the Mail and Web Server runs on Linux. All the nodes are running on Windows XP/2000 and Linux. Other applications software's include Office 97/2000, SPSS, Rational Suite, Oracle, Visual Studio, IBM DB2, MS-SQL Server, MATLAB, Shazam, AutoCad 2000i, Primavera, Architect Bundle, Flash, Tally, Arena, ILog-Cplex, Libsys, Microsoft Project 2000, Microsoft Exchange Server, Clementine 9.0, Answer Tree 3.0, Eviews, NLOGIT, Microfit,Stellar Phonix etc.

The details of the available Hardware/facilities are as follows:

Network Servers: 14 numbers of Intel Xeon Dual Processor / P-III, 2.0 Ghz / 1.0 GZ, 2 GB / 1 GB RAM, 8GB / 20 GB HDD and CD/DVD -Drive for faculty, participants, and web/email servers. Three Intel Xeon , 2.7 GHz, 2048 MB RAM, 36 x 2 GB HDD and CD-Drive for Library Server. One NAS with 1000 GB (1 TB) Storage Capacity, One CD-Net Server with 28 CD drives with expansion chassis for another 28 CD/DVD drives, CD Mirror Server with 1 TB storage capacity and One RAS Server with thirty two lines .

Desktop PCs: 306 nos. of Intel Pentium – (IV/III/II).

Laptop : 53 nos. Mobile Cent 1.7 GHz/P-I/P-III 866 Mhz with 32 MB/128 MB RAM, 3.25GB / 15GB HDD/ DVD .

Printers: 17 Netwok Laserjet Heavy duty printers (Xerox N2025, HP 4350DTN, HP 4300DTN, HP 8150DTN), 2 nos. of HP LaserJet 6MP, 36 nos. of HP DeskJet 670C, 610 and 640 C, 7 No. of HP 1320 LaserJet printer,1 HP Colour Laserjet Printer, 2 No. of HP 3380.

Internet Access: 4 Mbps leased line connection from BSNL.

POST-GRADUATE PROGRAMME IN MANAGEMENT (PGP)

The two-year PGP is a full time residential programme for graduate students from all disciplines interested in a career in management.

Eligibility

The candidate should be eligible to appear for CAT-2007 as detailed on page no. VI of this bulletin. A candidate who is appearing for the final year of bachelor's degree/equivalent qualification if selected, will be allowed to join the programme provisionally only if he/she submits a certificate latest by June 30, 2008 from the Principal/Registrar of his/her college/institute (issued on or before June 30, 2008) stating that the candidate has completed all the requirements (the results may, however, be awaited) for obtaining the bachelor's degree/ equivalent qualification on the date of issue of the certificate. The admission will be confirmed only when the candidate submits the mark sheet and a certificate of having passed the bachelor's degree / equivalent qualification referred to in the certificate issued by the Principal/Registrar with at least 50% marks (45% in case of candidates belonging to SC/ST/PWD category). The deadline for submission of the mark sheet and the certificate is December 31, 2008. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMs would not allow any candidate to join their programme in case the candidate is unable to complete all the requirements for a bachelor degree on or before June 30, 2008. The IIMs would also not offer admission to any candidate after June 30, 2008.

Candidates with relevant managerial work experience are especially encouraged to apply.

We also encourage foreign applicants, such as i) Persons who are permanent citizens of some other country and residing outside India and ii) Non-Resident Indians who are not in India during the admission process, to apply to our programme through GMAT score. For details about the application procedure please visit the following page in the institute website: http://www.iimidr.ac.in/iim/pages/programmes/admissionInternationalApplicants.jsp.

Selection

Candidates are short-listed for Group Discussion & Personal Interview on the basis of their performance in CAT/GMAT, academic record, and relevant work experience. Final selection to PGP would be based on criteria, such as the candidate's academic record, scholastic achievements, relevant work experience, performance in CAT/GMAT, group discussion, and personal interview.

Curriculum

The curriculum is designed to help participants develop a holistic approach to solving management problems.

The first year's curriculum is compulsory and covers all the disciplines and basic functional areas of management through an innovative design. The basic principles of economics, behavioural sciences, information technology, finance, marketing, operations management and quantitative techniques are taught in the management context.

Throughout the first year, participants undergo *constant* interaction with industry to augment their classroom learning with real-life working and observation. At the end of the first year, participants work in organizations on summer assignments lasting eight weeks. Summer assignments provide the participants opportunities to:

a)   Have a first hand exposure to the functioning of an organization;
b)   Relate classroom learning of concepts and skills to real life management situations; and
c)   Make an informed choice of specialization and career.

The second year courses provide the participants with an opportunity not only to continue the study of subjects covered in the first year, but also to pursue the study in a field of special interest to them.

IIMI's International Students Exchange Programme provides an opportunity to second year participants to study in reputed foreign institutions during the Fifth Term.

Method of Instruction

IIMI uses a combination of various teaching methods such as case discussions, project works, independent studies, computer aided instruction, group assignments, lectures, seminars, presentations by participants, role-plays, simulation games, and lectures by leaders from industry and government.

Diploma

On successful completion of the programme, the participants will be awarded the "Post-Graduate Diploma in Management".

Placement

The Institute's placement cell provides assistance and career guidance to PGP participants for their summer internship as well as for final placements. Campus recruitment week is organized at the end of the second year (for final placement). Reputed Indian/ multinational/ overseas companies visit the institute to select participants for summer as well as final placements. PGP Participants of IIM Indore have also been offered *lateral placement offers and pre-placement offers*. Participants of IIM Indore have also been selected for overseas summer internship.

The eighth batch of the institute, which graduated in 2007, was received very well by the industry. Multiple job offers, received by participants among the accepted offers, average salary for the Indian postings were Rs.12.35 lakhs per annum with twelve *international offers*. US$ 110,000 per annum was the highest salary amongst the international offers.

How to Apply?

Candidates seeking admission to the two year PGP of IIMI have to appear in the Common Admission Test as described in the bulletin. No additional fee needs to be paid for applying to IIMI.

Reservation for Scheduled Caste / Scheduled Tribe Candidates.

As per Government of India requirement, <u>fifteen</u> per cent and <u>seven and a half</u> per cent seats are reserved for scheduled caste (SC) and scheduled tribe (ST) candidates respectively meeting IIMI's admission requirements. Reservation of seats for candidates belonging to other backward classes (OBC) starting from the academic year 2008-09 would depend upon the

official communication from the Ministry of Human Resource Development (MHRD), Government of India. If any communication is received from the appropriate authority with regard to reservation for candidates belonging to OBC category, it will be notified by the IIMs accordingly.

Reservation for Candidates with Disabilities.

Three per cent seats are reserved for persons with disabilities (as per the provisions of Persons with Disabilities Act, 1995) meeting IIMI's admission requirements. The three categories of disabilities are: (a) low-vision/blindness, b) hearing impairment, and c) locomotor disability/cerebral palsy.

Preparatory Programme

Participants found deficient in mathematics and communication are required to attend a preparatory programme prior to the commencement of the PGP.

Expenses

The fee payable by each participant in the first year (2007-08) is Rs.1,90,000/-. This fee covers tuition, library, computing facilities, books and course material, examination fees, hostel room charges, and other fees. Expenses on food, travel, clothes, laundry etc., are additional.

Financial Assistance / Scholarships

IIMI tries to ensure that no participant is denied an opportunity to pursue the Post-Graduate Programme in Management for want of adequate financial resources.

The institute has evolved a "Need-based Scholarship" scheme from the academic year 2004-2005 to provide financial support to needy PGP participants. These scholarships are awarded annually to needy students from economically disadvantaged families.

In addition, those participants who cannot finance their education at IIMI on their own are provided assistance in raising loans from institutional financing agencies.

Few industry-sponsored merit scholarships, based on the performance in the first year courses, are also available at the beginning of the second year.

Requests for any additional information may be addressed to:

The Incharge, Admissions
Indian Institute of Management, Indore
Pigdamber, Rau,
Indore 453331 (M.P.)
Telefax: 0731- 4228686

Or, Visit our web site at: ***www.iimidr.ac.in***

IMPORTANT

IIM Indore will conduct admission interviews, for selection of candidates to PGP, in Bangalore, Hyderabad, Indore, Kolkata, Mumbai and New Delhi only. This should be kept in mind while marking the oval against the interview centre in the application form. However, IIMI reserves the right to change the centres.

Candidates shortlisted for group discussion and personal interview will be intimated latest by the second week of January 2008. This information will also be available on our web site around this time. Candidates, who do not receive any communication from us by 31st January 2008, should presume that (s)he has not been shortlisted for group discussion and personal interview.

Individual regret letters will not be sent to applicants who are not called for group discussion and personal interview.

EXECUTIVE POST GRADUATE PROGRAMME IN MANAGEMENT (EXEC-PGP)

Executive Post-Graduate Programme is uniquely designed programme for the working executives and entrepreneurs. The objective of the programme is to provide an opportunity to enhance their knowledge and skills continually.

Eligibility

The candidate must hold a Bachelor's Degree, with at least 50% marks or equivalent CGPA [45% in case of the candidates belonging to Scheduled Caste (SC)/ Scheduled Tribe (ST) or Persons with Disability (PWD) category], of any of the Universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The Bachelor's Degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10 + 2) or equivalent. In case the university/institution does not have any scheme for converting CGPA into equivalent marks, the equivalence would be established by the IIMs by dividing obtained CGPA with the maximum possible CGPA and multiplying the resultant with 100.

The candidate should also have a minimum of 5 years of managerial/ entrepreneurial/ professional experience as on August 31, 2008. Work experience obtained only after graduation will be considered. Organizational sponsorship is desirable.

Selection

The selection would be based on performance in CAT/GMAT, personal interview, candidate's academic record, scholastic achievements, and relevant work experience after graduation.

Structure

The 18-month programme consists of 6 terms, each term of three months duration. Each term has five modules.

Pre-Campus (Module-1): The normal duration of this module is approximately 20 to 25 days. The course outline, reading materials and reference books are given to the participants at the beginning of the term. Participants have to go through the readings that have been given to him/her before the campus visit. The instructor could choose to give the participant additional assignment/s, if necessary. There will be 07-08 interactive sessions conducted through satellite (video conferencing) of 01 hour each during this phase.

First Campus Visit (Module-2): The duration of this module is 9 days (approx), wherein a participant is required to visit and stay on campus for all nine days. There would be 4 to 6 sessions per day, each of 90 minutes duration. On the first day there may be a pre-campus module written test for a course, based on the reading material given during the pre-campus module. Additional tests could be given during this visit.

Interim Period (Module-3): Duration of this period is approximately 20-25 days. Participants are expected to revise and absorb the classroom learning and complete the assignments given during the first campus visit. Participants are also expected to complete the assignments given during first campus visit and prepare for the classes of second campus visit. Participants need to start planning for individual course project so that they can discuss it during their second campus visit.

Second Campus Visit (Module-4): The duration of this module is 9 days (approx), wherein a participant is required to stay on campus for all the nine days. There would be 4 to 6 sessions per day, each of 90 minutes duration. A test may be conducted on the first day of second campus visit. Regular classes and end-term test will be conducted during this period of 9 days.

Post-Campus (Module-5): This is the last module of the term. The participants are expected to submit their projects/assignments by the end of this module. There will be 07-08 interactive sessions conducted through satellite (video conferencing) of 01 hour each during this phase.

Curriculum and Pedagogy

The first four Terms have compulsory courses. During these four Terms, the participants are offered the foundation courses such as behavioral sciences, economics, information technology, and quantitative techniques in the context of their relevance to the study of management subjects. Courses will also be offered in the basic functional areas such as finance and accounting, marketing, human resource management, operations management and information systems. The fifth term has both compulsory and elective courses and the sixth term has only electives. In fifth and the sixth terms, the participants can choose the set of electives from a wide range of electives offered by the Institute, which will enable them to get a deeper knowledge in their areas of special interest.

The pedagogy would be a judicious mix of lectures, case discussions, project work, term papers, role-play, seminar presentations, assignments, films, management games, and topics of independent study.

Award of Diploma

On successful completion of the programme, participants will be awarded the "Executive Post- Graduate Diploma in Management" by the Institute.

Placement

The institute's EPGP placement cell will provide assistance and career guidance for the placement of Exec-PGP participants.

How to Apply

Candidates seeking admission to the 18–month Exec-PGP of IIMI for 2008-10 batch have to either appear in the Common Admission Test (CAT 2007) or have to submit GMAT Score. A separate Exec-PGP Application form also needs to be filled for applying to Executive PG Programme. For obtaining the Application Form and Brochure, write to the Exec-PGP Office, Indian Institute of Management, Indore 453 331 with a crossed demand draft of Rs 500/- (Rupees Five Hundred only) drawn in favour of IIM, Indore payable at Indore along with a self addressed A4 size envelope. The Exec-PGP Application Form(s) will be available from August 01, 2007 to October 25, 2007. The completed Application Form(s) must reach the below mentioned address on or before November 12, 2007. You may also download copies of the Application Form from the website www.iimidr.ac.in and send the filled in Application Forms to the Exec-PGP Office, Indian Institute of Management, Indore 453 331 along with a crossed demand draft of Rs 500/- drawn in favour of IIM, Indore, payable at Indore, before November 12, 2007. Only Original (not photocopied) downloaded applications are to be sent.

Candidates applying through GMAT have to submit GMAT score obtained between August 1, 2004 and November 12, 2007 along with Exec-PGP Application form. Candidates applying through CAT 2007 have to mention CAT application number in Exec-PGP. Application form. Submission of Exec-PGP Application form is the necessary requirement if you wish to apply for Exec-PGP Program.

IIM Indore will conduct admission interviews, for selection of candidates to Exe-PGP, in Bangalore, Indore, Kolkata, Mumbai and New Delhi only. This should be kept in mind while marking against the interview centre in application form. However, IIMI reserves the right to change the centres.

Also please refer to IIMI's advertisement for Exec-PGP that may appear in the leading dailies in month of July/August 2007 after the Common Admission Test (CAT) advertisement.

Reservation for Scheduled Caste/Scheduled Tribe/ Persons with Disability Candidates

Fifteen percent, seven and a half percent, and three percent seats are reserved for scheduled caste, scheduled tribe, and physically challenged (as per provisions of Persons with Disabilities Act, 1995) candidates respectively, meeting IIMI's admission requirements. Reservation of seats for candidates belonging to other backward classes (OBC) starting from the academic year 2008-09 would depend upon the official communication from the Ministry of Human Resource Development (MHRD), Government of India. If any communication is received from the appropriate authority with regard to reservation for candidates belonging to OBC category, it will be notified by the IIMs accordingly.

Programme Fees and Payment Schedule

For the entire programme, Rs 5,50,000/- will be charged, which covers tuition, computer use, lodging and boarding during the campus visits, and teaching materials etc. Personal expenses such as travel, clothing and laundry will have to be borne by the participant. Fee for NRI candidate is 48,000 US$.

Requests for any additional information may be addressed to:

The Exec-PGP Office
Indian Institute of Management Indore
Pigdamber, Rau
Indore 453331 (M.P)
Tel: +91-731-4228400 ext. 670, 4228670 (D)
Fax: +91-731-4228800

Or visit our website at www.iimidr.ac.in

Important Dates

Exec-PGP Application Form(s) will be available from	August 01, 2007 to October 25, 2007
Last date for submitting the completed Application Form(s) to the Exec-PGP Office	November 12, 2007

FELLOW PROGRAMME IN MANAGEMENT (FPM)

The Fellow Programme at IIMI is a unique doctoral programme in management. It is designed to provide both breadth and depth of knowledge to doctoral participants in management. The prime objective of the programme centres on creating competence in *teaching and research* in management education, and practice. The programme equips the participants for careers in teaching, training, research, and consulting both in academia and industry. The programme is application oriented in nature, and the participants will be able to contribute to management thinking.

The emphasis, therefore, is on:
- admitting the best participants committed to teaching and scholarly research;

- offering an interdisciplinary curriculum with an appropriate balance between theory and practice;

- promoting excellence in research by emphasizing a strong analytical approach; and

- providing the best academic support facilities.

The Fellow Programme takes four to five years to complete, including two years of rigorous course work followed by research work leading to a thesis   While the first year of course work is common with IIMI's Post-Graduate Programme, the second year involves advanced doctoral level courses in the chosen area of specialization. In addition, after the first year of course work, participant will have an opportunity to get exposure to the real business world through a summer project. While the basic course work phase provides the breadth, the advanced course work phase provides depth of knowledge through the area of specialization. After completing the course work, the participant has to pass a comprehensive qualifying examination, written and oral.   On successful completion of course work, the participant is required to undertake a research work leading to a thesis. The participant is required to write a research proposal under the guidance of the Thesis Advisory Committee (TAC) and has to make a public defence. Subsequently, the participant has to pursue research under the supervision of TAC. The Thesis Examination Committee consisting of internal and external experts will evaluate the thesis. Finally, the participant has to make a public defence of his/her research work and qualify the viva voce examination.

Currently, the following areas of specialization are available:

- Finance & Accounting
- Information Systems
- International Business
- Marketing
- Operations Management and Quantitative Techniques
- Organizational Behaviour and HRM
- Strategic Management

Eligibility:

Candidates should have:

a Master's degree* in any discipline, with at least 55 per cent marks (High second class) and at least 50% marks at Bachelor's degree level

OR
a Bachelor's degree** with complete professional qualifications like CA, ICWA, CS, with at least 55 per cent marks and with minimum of two years post-qualification work experience,

OR
a B.E./B.Tech degree* with at least 60 per cent marks with a minimum of two years post-qualification work experience.

Those appearing for the final year Master's degree* examination or its equivalent may also apply, subject to completion of all the requirements before the registration date, i.e. end-June 2008.

Candidates who are in the final year of their Master's/Bachelor's Programmes are eligible to apply. Such candidates, if selected will be permitted to join the programme provisionally subject to the submission of a certificate, issued *on or before June 30, 2008,* from the head of the institution implicitly *emphasizing that they have completed all requirements for obtaining the degree before June 30,2008. The admission of these candidates will remain provisional till the submission of their mark sheets, complying with the stipulated eligibility criteria. The deadline for submission of mark sheet is December 31,2008.*

** The candidate must hold a Bachelor's Degree of any of the Universities incorporated by an Act of the central or state legislature in India or other educational institutions established by an Act of Parliament or declared to be deemed as a University under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The Bachelor's Degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10 + 2) or equivalent.

Selection Process

Candidates for the FPM are required to appear for the Common Admission Test (CAT). On the basis of their performance in CAT , their academic background and experience, candidates will be called for an interview at IIM Indore, for final selection, during March/April 2008. CAT 2007 is not necessary for the following category of candidates:

  i.   PGP Alumni from any of IIMs (Ahmedabad, Bangalore, Calcutta, Indore, Kozhikode, and Lucknow)..

  ii. Candidates residing abroad can send their GMAT scores (validity of these scores is for two years as on date of application), in lieu of CAT.

  iii. Candidates applying to the Operations Management and Quantitative Techniques area can send their GATE/GRE scores (GATE/GRE taken only in 2006 or 2007), in lieu of CAT. Similarly, Information system area would also accept candidates with valid GATE & GRE scores instead of CAT

  iv. Candidates can send their UGC/CSIR JRF (Research) qualifying certificates in relevant disciplines in lieu of CAT. Validity of JRF (Research) is two years as on deadline of submission of the application form. (Refer to the Brochure to find the relevant disciplines)

Please check the FPM advertisement for an updated list of eligibility criteria for the programme.

Fellowship and Expenses

The FPM participants will get a monthly stipend of Rs 7,000/- per month. in the first year, Rs. 8,000/- per month in the second year, Rs. 9,000/- per month in the third year, and Rs.10,000/- per month in the fourth year. Annual increase in the stipend is subject to periodic performance review. Higher stipend may be offered in case of relevant work and academic experience, subject to a maximum of Rs. 10,000 per month. The FPM participants will be entitled to the stipend for a maximum period of four years.

A contingency grant of Rs. 25,000 per annum to cover research expenses, and books and stationery allowance is available to all FPM participants during the first four years of the programme.

No tuition fees shall be charged and free boarding and lodging will be provided for the first four years of the FPM programme with a maximum two extensions of six months each. Thus, the total period shall not exceed five years. However, in exceptional circumstances, the candidate can continue up to maximum period of seven years with boarding and lodging expenses beyond the fifth year being borne by him/ her. (Further details are provided in the FPM Brochure, which will be provided along with the FPM Application Form.)

Since the FPM is a full-time residential programme, bachelor accommodation is provided to all the participants in the Institute's hostel on campus. Limited accommodation for married participants may be available on campus.

Title

The title "Fellow of the Indian Institute of Management Indore" will be awarded on successful completion of the programme.

How to Apply

The FPM Application Form is not included in this Bulletin. For obtaining the Application Form and Brochure, write to the In-charge, FPM Office, Indian Institute of Management, Indore - 453 331 with a bank draft of Rs. 200 (Rupees Two hundred only) drawn on "Indian Institute of Management Indore" payable at Indore. You may also download copies of the Application Form from the website **http://www.iimidr.ac.in** and send the filled in Application Forms along with a bank draft of Rs. 200/- drawn in favour of IIM, Indore, payable at Indore, before November 12, 2007. Only original (not photocopied) downloaded applications are to be sent.

Also please refer to the advertisement for FPM that will appear in the newspaper in July 2007 after the Common Admission Test (CAT) advertisement.

Important Dates:

FPM Application Form(s) will be available from:	September 17, 2007
Last date for submitting the completed Application Form(s) to the In-charge, FPM Office.	November 12, 2007

For further information/clarifications, please contact:

In-charge, FPM Office   Indian Institute of Management   Pigdamber, Rau, Indore - 453 331   Phone: +91-731- 4228 888,4228 400   Fax: +91-731 - 4228 800   Email: **fpm@iimidr.ac.in**

INDIAN INSTITUTE OF MANAGEMENT KOZHIKODE

The Institute

The Indian Institute of Management Kozhikode (IIMK), established by the Government of India in collaboration with the Government of Kerala, in 1996. It was the fifth IIM to be set up in the country. The steady growth in batch size without compromising on the quality of education and very successful placements, year after year, is testimony to IIMK's remarkable growth over the past decade.

The Institute's campus is on two hillocks spread over a hundred acres on the outskirts of Kozhikode (Calicut). One of the most beautiful campuses across the country, the surreal view of the dense green valley extending far up to the horizon is breathtaking. Peaceful environment, best-in-class facilities and excellent faculty form an integral part of IIMK and strive to provide world-class education, research, training and consultancy in management and related areas.

Programmes and Activities

IIMK's activities comprise teaching, training, research and consultancy. Its major educational programmes are -

- Post Graduate Programme in Management (PGP)
- Fellow Programme in Management (FPM)
- Interactive Distance Learning Programme (IDL) – an executive management programme accessible to working professionals through satellite technology; IIMK was the first management institute in the Asia Pacific region to offer such kind of a programme
- Faculty Development Programme (FDP) – a professional development programme for faculty members of management schools; IIMK is the only IIM in the country (for that matter only management institute in the country), which is recognised as a QIP Nodal Centre for Faculty education in management by AICTE, the apex council for technical education in the country.
- Management Development Programme (MDP) – executive programme for middle, senior and top level managers

Faculty

The Institute has core faculty drawn from rich and diverse academic and industrial backgrounds. In addition, the academic environment is enriched by the visiting faculty members from India and abroad. Under Faculty Exchange Programme, faculty from foreign universities are invited here on a regular basis to conduct classes. In addition to it, faculty from IIMK visits the foreign universities for the same. Apart from teaching, the faculty engages in research, training and consulting.

Campus, Infrastructure and Facilities

The Institute is located in the Kozhikode district of Kerala, which is extremely popular among tourists for its natural beauty. The Institute's campus is located amidst the scenic setting of the Western Ghats. The sprawling 100-acre picturesque campus, considered one of the best in the country, occupies two steep hillocks.

The campus infrastructure includes an Administration Block, state of the art library, high-tech classrooms, a computer centre, a Management Development centre, residential buildings and guest houses for the faculty and staff, fully furnished student hostels, auditorium and an open air amphitheatre. The campus is Wi-Fi enabled.

The campus also houses a meditation centre, a model gymnasium, facilities for playing indoor and outdoor games, well-equipped dispensary, State Bank of India branch, SBI ATM, a post office and a round the clock cafeteria. A laundry shop, a margin-free retail shop and a telephone booth are also operating in the campus. All the hostels are equipped with telephones, intercom facilities, washing machines, LAN connections etc.

Library & Information Centre (LIC)

The Library and Information Centre (LIC) at IIMK (http://intranet.iimk.ac.in/libintra/ index.htm) is envisaged as IIMK's knowledge hub and it acts as the nerve centre of scholarly as well as corporate information. The LIC therefore caters the role

as the chief learning resource centre of the Institute. The LIC aims at providing state-of-art information backup and support to its instructional processes and research, through world class resources and value-added information services in all areas of management and related disciplines. Over the years the LIC has registered significant progress and has brought worldwide recognition and laurels to IIMK. The E-Learning Platform developed by the Centre for Development of Digital Libraries (CDDL) for the WHO India Office (http://www.medinfoguide.net), the Information Portal for the Coir Board (http://coirboard.nic.in), the Greenstone Support Network for South Asia (http://greenstonesupport.iimk.ac.in) are just a few to mention. IIMK's ambitious Digital Library project (http://iimkdl:1026/), sponsored by the Ministry of HRD (Government of India), received the status of an example collection from the world renowned "Greenstone" family of the University of Waikato, New Zealand. Another important landmark has been the commissioning of the Smart-Card based Access Control System and the Smart-Gate based E-Security System. The LIC at IIMK is a digital delight, available 24 hours a day, and spans throughout the campus. It is a perfect blend of digital, audio, video and print media with cutting-edge technology. It is an outstanding knowledge-centre catering to the faculty, students and research scholars. It houses over 24000 books in print form, over 400 print journals, over 30000 E-Books, over 15000 corporate information and more than 12500 E-Journals from India and abroad, in addition to as many as 2555 CD-ROM publications on contemporary issues. The audio/visual unit in the LIC hosts over 232 educational videos covering a wide range of disciplines in management. The Video Digital Library streams out the educational videos throughout the entire campus. A host of full-text/bibliographic CD-ROM databases on scholarly information coupled with a set of national and international databases on companies, industries and the markets are available to users through a local area network (LAN). The LIC digital catalogue is also available via the LAN. The Library Web Portal is a unique feature of IIMK's Library & Information Centre. The portal is an integrated network of information sources. Besides serving as a web-based interface to the in-house resources, the portal also provides links to strategic sources of information. IIMK is an active member in the IIMs' Library Consortium as well as the Ministry of HRD's INDEST Consortium (http://paniit.iitd.ac.in/indest/). With a view to promote cross-border research and bilateral industrial-economic relations, The scholarly publications of the faculty and researchers of the Institute are captured and hosted in the open access Institutional Repository DSapce@ IIMK (http://dspace.iimk.ac.in:8080). A mirror of this scholarly archive is also published as Eprints@IIMK (http://eprints.iimk.ac.in). IIMK is also developing special documentation centres on 'European Union' and the 'ASEAN' countries.

Computing Facilities

In the last decade, the use of information technology in education and research has grown in importance across a wide spectrum of disciplines. IT is making a significant impact on functioning of educational and research institutions as well. We at IIMK, view Information technology not only as critical infrastructure needed for supporting modern academic needs but also as a central component of the academic process itself.

Information technology in the academic activities at IIMK includes different computers and peripheral devices, a local area network, the global information network and the software and applications that make it possible to utilize these resources.

Computing facilities at IIMK include powerful computers for providing support for diverse computing requirements, access to bibliographic databases and archives for rapid retrieval of relevant information and for updating and dissemination of academic and research material. The IT setup at IIMK comprises of a multi layered architecture, the lowest layer of which is made up of personal computers and workstations. The next layer consists of File servers and Database servers. The third layer consists of Web server, FTP server, Email server and other high-end servers/computers required for high resources demanding tasks.

There are more than 300 multimedia personal computers connected over the campus LAN under latest Network Operating Systems running on latest high-end Servers. Network printing facility is available on a variety of printers such as Laser, Line Matrix and Dot Matrix Printers. Other equipment available in the centre include CD Writers, Scanners, Digital Camera and Digital Video Camera.

An environment of wide variety of operating systems such as Windows XP Pro, Windows 2000 Pro, Windows 2000 Server and LINUX has been established at IIMK to make students familiar with latest operating systems. A wide range of latest software tools and office automation packages are also available for the users.

All the buildings in the campus are interconnected through a Gigabit Fiber Optic backbone. The connectivity to user PC/Notebook is using either ECAT 5 or WI-FI. The computer centre acts as the main hub of the network and hosts a layer 3 backbone switch. The workgroup switches are located in the respective buildings. All the hostel rooms are also connected to the campus LAN. Campus is also enabled with out door WI-FI facility.

A total of 9.25 Mbps leased line based connectivity provides round the clock Internet access. The computing facilities are available round the clock on 24 hours/day, 365 days/year basis.

Interactive Distance Learning Centre

With the aim of helping practicing executives, who are not in a position to join its long duration residential education programmes, the Institute provides an opportunity through the Interactive Distance Learning mode.

The Interactive Distance Learning Centre at IIM Kozhikode offers executive management education programmes to working professionals through interactive technology. IIM Kozhikode was the first management institute in the Asia-Pacific region to utilize cutting edge technology for offering management education programmes for executives on a synchronous distance learning mode. The Centre uses satellite technology to run programmes that help professionals to attend live lectures with two-way video and two-way audio interactions in their own city.

Presently the Centre offers a general management programme called eMEP. The Centre has also launched specialized programmes in Finance, Strategic Management, Marketing and Operations Management. The admission to the programmes is through a nationwide rigorous selection process. The programmes have two components; one in which the participant has to take lessons by logging in one of the 50 nationwide network of classrooms. The other component is conducted at IIMK campus at Kozhikode

Student Activities

All events and initiatives at IIMK, i.e. placements, festivals, social service, mess affairs, sports, media interaction, alumni association and a host of other activities are all student driven with active support of the faculty. Students are elected by the batch to committees who manage these activities and events.

Financially Yours (Finance interest group), mPower (Marketing interest group), Konsult (Consulting interest group), AbaKus (Systems interest group) and Omega (Operations interest group) are student interest groups that organize several events and seminars during the year, apart from helping students gain knowledge about the various streams. SSG, the social service group, serves the local community.

Cultural activities also form an integral part of the time that students spend at IIMK. The Cultural Committee holds many cultural events and festivals. "Backwaters", the management fest, is the flagship event at IIMK and is considered among the best of its kind.

POST-GRADUATE PROGRAMME IN MANAGEMENT

The two-year Post Graduate Programme in Management (PGP) is a full-time residential programme for graduates intending to pursue a career in management. It is designed on the premise that a balance of theory and practice is needed for management skill formation.

Looking at the huge demand of the industry for the institute graduates, the intake in the programme has been increased to 180 students from the academic session 2005.

Eligibility

The candidate should be eligible to appear for CAT-2007 as detailed on page no. VI of this bulletin. A candidate who is appearing for the final year of bachelor's degree/equivalent qualification, if selected, will be allowed to join the programme provisionally only if he/she submits a certificate latest by June 30, 2008 from the Principal/Registrar of his/her college/institute (issued on or before June 30, 2008) stating that the candidate has completed all the requirements (the results may, however, be awaited) for obtaining the bachelor's degree/ equivalent qualification on the date of issue of the certificate. The admission will be confirmed only when the candidate submits the mark sheet and a certificate of having passed the bachelor's degree / equivalent qualification referred to in the certificate issued by the Principal/Registrar with at least 50% marks (45% in case of candidates belonging to SC/ST/PWD category). The deadline for submission of the mark sheet and the certificate is December 31, 2008. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMs would not allow any candidate to join their programme in case the candidate is unable to complete all the requirements for a bachelor degree on or before June 30, 2008. The IIMs would also not offer admission to any candidate after June 30, 2008.

Selection

Selection to the Post-Graduate Programme is based on criteria which include the candidate's performance in CAT, academic record, work experience and performance in GD and interviews.

Reserved Seats

As per the Government of India requirement 15% and 7½% seats are reserved for SC and ST candidates, respectively. Reservation of seats for candidates belonging to other backward classes (OBC) starting from the academic year 2008-09 would depend upon the official communication from the Ministry of Human Resource Development (MHRD), Government of India. If any communication is received from the appropriate authority with regard to reservation for candidates belonging to OBC category, it will be notified accordingly.

3% seats are reserved for Persons with Disability (PWD). The three categories of disability are: a) low-vision/blindness, b) hearing impairment, and c) locomotor disability/cerebral palsy.

Profile of Past Students

Past students of the Institute's Post-Graduate Programme have come from disciplines such as the arts, science, commerce and professional courses such as engineering. A large number of them have had significant achievements in extra-curricular activity.   In most of the years, the batches comprised of a mix of fresh graduates and candidates with work experience.

Curriculum

The course is spread over six terms of about three months each. It is divided into

1. The Core Curriculum: The PGP concentrates on subjects in diverse functional areas during the first year, equipping the student with basic skills and knowledge needed at the managerial level in any organization. It consists of compulsory subjects which cover the various functional areas of Finance, Accounting and Control, Marketing, Organizational Behaviour and Operations as well as legal and environmental issues in management. Applications of basic principles of economics, behavioural sciences, information technology and mathematics and statistics are also included in the core curriculum.

2. Summer Internship: At the end of the first three terms, the students go for an industry internship or summer training with an organization. An integral part of the PGP course, summer internships consist of projects designed to provide students an opportunity to put their learning into practice, while enabling them to use quality managers-in-the-making for real life short-term assignments. Attractive compensations are offered to the interns and Pre-Placement Offers (PPOs) are also made by the companies after the internship period to eligible candidates.

3. Electives: In the second year, students select subjects in their area of interest, and have an option of dual specialization. Electives are offered in finance, marketing, information technology and systems, and in general management. The students can choose topics from any or all of these streams. If at least 15 credits are chosen from any one area, the student is deemed to have majored in that branch of management. Typically, choices are made from at least two streams so as to major in two areas, thus obtaining a 'dual' specialization. The students can also allocate choices so as to obtain a minor specialization by obtaining at least 9 credits.

The PGP course is very flexible and students may request a new course in the second year if a minimum number of participants are willing. The institute also encourages students to learn foreign languages and provides the facilities if sufficient number of students opt for the same.

International Exchange Programme

With a view to helping develop a global perspective among the faculty and students, familiarizing them with emerging global opportunities for Indian products and services and providing for fostering strong mutually beneficial trade and industry relationship between India and other countries, IIMK has embarked upon an International Exchange Programme with leading management institutions abroad. Currently IIMK has exchange programmes with, among others, ESCP-EAP School of Management, Paris; The European Business School, Oestrich Winkel, Germany; Jonkoping International Business School, Sweden; Royal Holloway University London; Bocconi University, Milano, Italy; and Queensland University of Technology, Brisbane, Australia. Further, we have also research exchange programme with Victoria University of Wellington, New Zealand. As a part of this one faculty member from IIMK spent a term in VUW in the year 2006. Some other major exchange agreements are in the various stages of finalization.

During the year 2006-07, seven students had spent a term abroad, and for the year 2007-2008, eighteen students have been nominated to different universities abroad to spend one term as per the student exchange programme. Similarly students from partner institutions abroad have also visited IIMK and spent a term here. As a matter of fact, students at IIMK are selected for exchanges on a competitive basis, with academic performance being the main criterion. The exchange programme of IIMK is fast expanding.

Method of Instruction

The method of instruction is a blend of lectures, case analysis, experiential and interactive exercises, and project work.

Diploma

Successful candidates are awarded the Post-Graduate Diploma in Management by the IIM Kozhikode.

Placements

IIM Kozhikode attracts premier recruiters from India and abroad, and has had an exceptionally outstanding placement season during 2007. As a clear indication of IIMK's rapid emergence as the preferred source for quality managerial talent, a total of 431 offers were made by 88 participating companies to 155 students. IIMK strengthened its impressive list of recruiters further, adding 34 new names to its list.

Roles that were snapped up by the extremely talented batch ranged from investment banking, risk management, brand management, business consulting and engagement management to emerging profiles like carbon-credit trading, retail management, social venture capital and technology innovation. The salaries, meanwhile, continued their brisk march northwards, with the Average Salary reaching Rs 12.80 lacs per annum this year. 75% of the batch landed salaries more than Rs 10 lacs, while 33 students secured offers in excess of Rs 15 lacs. Roles across a variety of geographies were on offer as 21 students bagged international offers based out of the US, Europe, Middle East and countries in the Asia-Pacific Region. The highest international salary offered was USD 110,000.

The brightest spot of Summer Placements 2007 at IIMK was that the 185 students were placed by Day 1, with high stipends, and also with 11 International offers in addition to the fact that such a large number of students got precisely the job/role that they wanted in their dream company.

Fees

Yearly expenses on tuition, library, computer, teaching material and hostel accommodation presently total up to Rs 1,90,000 for the first year and Rs 1,95,000 for the second year. Boarding charges are in addition to this.

Financial Assistance

It is the endeavour of IIMK that no student be denied opportunity to pursue the Post Graduate Programme in Management for want of adequate financial resources. Substantial need-based scholarships are available for students belonging to economically disadvantaged families. The Institute also assists students interested in acquiring educational loans from financial institutions subject to their meeting the stipulated conditions. In addition, currently a couple of full scholarships are in place thanks to such benefactors as Sir Ratan Tata Trust, Hughes Escorts Communications Limited etc. The Institute also awards Merit Scholarships in the first and second year of the Programme.

Enquiries

For further information visit the Institute's website http://www.iimk.ac.in or write to:

> The Assistant Administrative Officer- Admissions
> Indian Institute of Management Kozhikode
> IIM Kozhikode Campus P. O.
> Kozhikode 673 570
> Kerala
> **IVRS**: 0495-2803005
> **Fax**   : (0495) 2803010/011
> **Email**: admissions@iimk.ac.in

FELLOW PROGRAMME IN MANAGEMENT

The Fellow Programme in Management (FPM), Doctoral Programme of the Indian Institute of Management Kozhikode, commenced from the academic year 2007-08. The FPM programme of IIM-K aims at developing top quality researchers/faculty resources/management experts/thinkers for the society.

Admission Process

The admission to FPM of IIM-K will be open to all Indian citizens, Non-Resident Indians, Persons of Indian Origin and foreigners. Admission will be based on academic qualifications, performance in the qualifying examination, personal interviews and work experience. Candidates will be assessed for their intellectual abilities and research aptitude.

Eligibility

(i) The candidates should possess one of the following qualifications.

1. Post-Graduate degree or equivalent in any discipline (including M.A, M.Sc., M.Com, MBA, MCA, M.Tech) with at least 55% marks or equivalent CGPA.
2. Professional qualifications of CA, ICWA and CS with at least 50% marks or equivalent.
3. Professional qualifications such as MBBS and LLB with at least 55% marks or equivalent CGPA.
4. Engineering degrees, viz., B.Tech and BE, with at least 60% marks or equivalent CGPA.

Those who are appearing for their final examinations for the above qualifications in 2007-08 are also eligible to apply. However, their final selection will be subject to successful completion of all requirements for the qualification latest by June 30, 2008.

(ii) Qualifying Examination: A candidate applying for FPM of IIM-K should have a valid test score not older than two years from the date of application in any of the following tests.

1. CAT conducted by IIMs
2. GMAT/GRE (General/Advanced)
3. UGC/CSIR JRF
4. GATE

Respective Areas will, however, decide its own choice of tests (one or multiple) from among the tests listed above.

Candidates possessing PGDM of IIMs with a minimum CGPA of 2.5 out of 4.33 or equivalent will be eligible for applying directly, i.e., without again taking a qualifying examination.

IIM-K encourages applications from Non-Resident Indians, Persons of Indian origin and foreign citizens. Such candidates should have a valid GMAT/GRE score of not older than 2 years from the date of application.

(iii) Personal Interview: Shortlisted candidates will be called for personal interview at IIM-K (or any other venue fixed by the Institute) on a suitable date. During the interview, the candidates will be assessed for their intellectual abilities and research aptitude as well as their interest in management discipline.

Financial Aid

Fellowship: All Indian residents joining the Fellow Programme will be given a fellowship of Rs.12000/- per month. The top performers among the Fellow participants will be given an additional merit-based fellowship of Rs.6000/- per month from the second year onwards. In case a participant receives a scholarship/fellowship from any other agency, s/he will be free to chose between that and the IIMK Fellowship.

Contingency Grant: A contingency grant of Rs.90000/- will be available to each Fellow participant for the whole duration of the programme and up to Rs.30000/- of this grant could be used for buying computers and accessories.

Participants receiving Fellowship are not charged tuition and other related fees. They will, however, be required to pay mess charges and certain other fees such as admission offer acceptance fee, alumni association fee and placement fee. Family accommodation charges and electricity and water charges may be applicable if family accommodation is availed of.

Participants joining the Fellow Programme under other categories (NRI, PIO and foreign citizens) will not be eligible for any fellowship or contingency grant from the Institute. Further, they will be required to pay fees specified by the Institute. The annual fees specified for these categories (all inclusive except food charges) are at different rates as follows (figures are in US$).

Year	NRI & PIO	Foreigners Non-OECD	Foreigners OECD
I	2000	4000	6000
II	2000	4000	6000
III	1500	3000	5000
IV	1500	3000	5000
V	750 bi-annual	1500 bi-annual	2500 bi-annual
VI	750 bi-annual	1500 bi-annual	2500 bi-annual

Residential Requirement: The FPM of IIM Kozhikode is a full time programme and the participants are expected to stay in the Campus throughout the programme. While the Institute's clinic facility will be available to the participants and their family members, if any, the participants are encouraged to take adequate medical insurance coverage (at their own cost).

Participation in Conferences: A Fellow participant will be given support for attending national/international conferences and academic exchange visits to partner institutions, as per the FPM norms.

Career Support Activities: High performing Fellow participants are likely to get opportunities to visit partner institutions in India or abroad. Such visits, if any, will be arranged in the third year or, in specific cases fourth year. Participants may be given limited travel support for the exchange visits while course fees at partner institutions are likely to be waived as per mutual arrangements.

IIM-K may also arrange placement opportunities for those who are about to complete the programme by submitting the draft thesis for evaluation.

No participant will be permitted to avail of the placement services at the end of second year with the PGP II students. However, in the first year, the FPM students may use the placement services of the Institute for their Summer Placements required during April-May of the first academic year.

V. Areas offering FPM in 2008-9

During 2008-09, FPM admission will be offered by the following Areas.

1. Information Technology & Systems
2. Marketing
3. Organizational Behaviour & Human Resources
4. Quantitative Methods & Operations Management
5. Strategic Management

How to Apply

Application form can be obtained by sending a request to the address mentioned below, with an application fee of Rs.300 in the form of a crossed DD payable to Indian Institute of Management Kozhikode at Kozhikode (or Calicut).

Officer In-charge, FPM Office,
Indian Institute of Management,
IIM-K Campus P.O,
Calicut - 673570

Alternatively, application forms can be downloaded from the IIMK website (www.iimk.ac.in). In this case, the application fee should be sent as crossed DD along with the application.

A candidate can apply to a maximum of two Areas listed above. **However, separate application form should be enclosed for each Area**. Application forms, complete in all respect, should be sent to the address as mentioned above. Application form should be accompanied by the following documents.

(a) Two referee recommendations each for EACH area

(b) Copies of all testimonials/certificates/marksheets

(c) Score card or proof of qualifying examination (CAT or other) as applicable

(d) Application fee of Rs.300 (crossed DD) if application form has been downloaded from IIMK website

A separate notification of the Fellow Programme in Management is expected to be released by the end of August 2007 including through the website of IIMK. For further details, you may also refer to the FPM Brochure 2008-09 to be made available with the application forms.

Important Dates

Date from which FPM application form will be available   *September 3, 2007*

Last date for submitting completed application form to FPM Office of IIM Kozhikode   *November 30, 2007*

For any further details or queries, please contact:

Officer In-charge, FPM Office,
Indian Institute of Management,
IIM-K Campus P.O,
Calicut – 673570
E-mail: fpm@iimk.ac.in

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

The Indian Institute of Management, Lucknow, is one of the six national level management institutes set up by the Government of India. The Institute's aim is to help improve the management of corporate and non-corporate sectors and public systems, through pursuit of excellence in management education, research, consultancy, and training.

The Institute undertakes a diverse range of academic activities aimed at creation, dissemination, and application of management knowledge and practice. These include:

- **Post-Graduate Programme in Management**
- **Post-Graduate Programme in Agri-Business Management**
- **Fellow Programme in Management**
- **Executive Post-Graduate Programme in Management**
- **Post-Graduate Programme in Business Management for Working Managers**
- **Management Development Programmes**
- **Research & Consulting Activities**

As part of its effort to develop centres of excellence in different areas of management, the Institute is setting up specialized facilities to support its teaching, research, and training activities.

In order to further strengthen Institute-Industry interaction, many corporate giants like ONGC, BPCL, ESCOTEL, IDBI have come forward to sponsor Chair Professorships.

To give a big boost to its international academic exchange programme, the Institute has established collaborative tie-ups with 19 leading business schools in Australia, Europe, and North America such as George Mason University, McMaster University - Michael G Degroote School of Business, ESCP-EAP European School of Management, Copenhagen Business School, ESSEC Business School, REIMS School of Business, European Business School, Leipzig School of Management, ESADE Business School, Athens University of Economics and Business, University of St. Gallen, Universite Jean Moulin etc. A batch of students from IIML spends one term in these schools and also similar batch of students from these schools spend one term in IIM Lucknow.

The Institute takes pride in possessing a sound and rich intellectual capital base of books, papers in journals, working papers, case materials, monographs and other such materials authored by the in-house faculty. The Institute's publication entitled *Metamorphosis: A Journal for Business Leaders* has been well received both by the academia as well as the corporate world.

FACULTY

The Institute has drawn its faculty from among those who have expertise and experience in core as well as functional areas of management. At present, the Institute has core faculty strength of 63. Apart from regular PGP teaching, faculty members engage themselves in research, training and consulting. These activities facilitate two-way transfer of knowledge, through continuous institute-organisation interaction.

CAMPUS

The campus is spread over an area of 185 acres of lush green. The whole area is beautifully landscaped while maintaining pristine nature that preserves its aesthetics.

The campus has a well-equipped library, a modern computer centre, an automated programme office, class room block having 950 seats, fourteen furnished hostels with single-seated bachelor accommodation for 585 students, 48 suits for participants of Fellow Programme in Management, a large student mess furnished with modern kitchen equipments, a medical centre, guest house, open air courts for outdoor games like tennis, volley ball, basketball, etc., a sports complex for indoor games and residential buildings and community centre for faculty and staff. The library block, computer centre, both gives same facilities 24 hours, has automatic switchover to standby generator electric power to essential services and full

electrical power needs of PGP class rooms including its air-conditioning. All lecture halls of PGP block are centrally air-conditioned.

"Manthan", the Centre for Management Development Programmes has six air-conditioned seminar rooms and two executive hostels having 128 single occupancy air-conditioned rooms and a dining hall furnished with sophisticated furniture and equipments.

The campus also houses three banks, two ATMs (SBI and UTI), a post office, telecom centre, a restaurant, Kendriya Bhandar, Kendriya Vidyalaya and a general merchandise shop. A cafeteria, barber shop and a Nestle giant (for coffee and other eatables etc.) are running in the campus.

<div align="center">

ज्ञानोदय

Library -The Learning Resource Centre

</div>

Gyanoday: Library- the learning resource centre acts as the main learning resource centre of the Institute and cater services and facilities to meet the requirements of the Institute's teaching, training, research and consultancy programmes. This spacious 30,000 square feet two storied library is a repository of knowledge.

Library Collection

Over the period, there is geometric increase in the library infrastructure and resources; it now stocks a core collection of over 70,000 select documents (in various forms) in the field of management and other related areas including about 5000 volumes of important reference sources. Besides currently subscribing to over 562 academic periodicals of national and international repute, the library has developed a strong collection of 11,875 microfilms/fiche of all the core periodicals in microforms. The library also stocks a collection of about 1565 reports of select corporations of the country and 2731 other important and similar documents. Library also has a strong collection of 533 audio-visual (AV) materials in various formats.

E-Access to Online Information Products

Important database /online services subscribed by the institute library include, ABI-INFORM-GLOBAL, ACM Digital Library, Business Monitor Online, BSP, Capitaline Plus, EconLit, GMID, IBID, IEL Online, IndLaw.com, IndiaStat.com, INSIGHT-Corporate Database, ISI Emerging Markets, PsycInfo. Library also subscribes to e-Books which contain a rich collection of more than 30,000 management related books and can be accessed through e-brary. In addition to the above resources, library also has access to more than 930 learned journals from the international renowned leading publishers like Elsevier Science, Blackwell, MCB University Press, Taylor and Francis, Springer and John Wiley.

Equipment and Facilities

The library is operating in a fully automated environment. Entire library resources are bar-coded and an On-Line Public Access Catalogue (OPAC) available for easy access to resources. Some of the other major facilities and services of the Library are as under:

- Video Conferencing Facility
- Audio-Visual Facility
- Research Carrels
- Cyber Lab
- Library Portal: A Virtual Gateway to Knowledge

COMPUTER CENTRE

The Computer Centre is housed in a spacious 15,000 sq. ft., two floored, air conditioned, centrally located and functionally designed building and is equipped with the state-of-the-art computing resources to cater to the needs of the academic as well as the administrative activities of the Institute. The infrastructure at IIML Computer Centre includes a fiber optic backbone based campus-wide network connecting machines on heterogeneous platforms with several servers. The network provides accessibility of 1400 nodes to each of these servers for sharing different resources. Moreover the Institute has also created several Wi-Fi hotspots across the campus available to all mobile users.

The hardware resources of the Institute include computers (from Pentium to Xeon), heavy duty printers and scanners. The software resources include a wide variety of word processing packages, spread sheets, databases, case tools, expert systems, high level programming language compilers, visual programming software, statistical, modeling or OR packages and Industrial Databases.

POST-GRADUATE PROGRAMME IN MANAGEMENT (PGP)

The two-year PGP is a full-time residential course for graduates from all disciplines. This programme trains young men and women for careers in management in public and private sectors.

The objective of the programme is to enable the participants to:

a) Understand the socio-economic, political, technological, and ecological environment of modern societies and their characteristic values;

b) Acquire the state-of-the-art knowledge and skills in the basic disciplines and functional areas of management;

c) Develop analytical and innovative attitudes and skills to facilitate changes and increase the effectiveness and efficiency of organizational systems; and

d) Develop values and proactive attitudes for societal well being.

Eligibility

The candidate should be eligible to appear for CAT-2007 as detailed on page no. VI of this bulletin. A candidate who is appearing for the final year of bachelor's degree/equivalent qualification, if selected, will be allowed to join the programme provisionally only if he/she submits a certificate latest by June 30, 2008 from the Principal/Registrar of his/her college/institute (issued on or before June 30, 2008) stating that the candidate has completed all the requirements (the results may, however, be awaited) for obtaining the bachelor's degree/ equivalent qualification on the date of issue of the certificate. The admission will be confirmed only when the candidate submits the mark sheet and a certificate of having passed the bachelor's degree / equivalent qualification referred to in the certificate issued by the Principal/Registrar with at least 50% marks (45% in case of candidates belonging to SC/ST/PWD category). The deadline for submission of the mark sheet and the certificate is December 31, 2008. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMs would not allow any candidate to join their programme in case the candidate is unable to complete all the requirements for a bachelor degree on or before June 30, 2008. The IIMs would also not offer admission to any candidate after June 30, 2008.

Curriculum

The first year's academic work, spread over three terms, consists of a compulsory package of about 24 foundation and core courses designed to provide basic knowledge of concepts and theories in areas such as finance, accounting, marketing, human resources, information systems, production and operations management, quantitative analysis and economics.

The two-month compulsory Summer Training in industrial and business organizations follows the first year course work. The summer training is aimed at providing exposure to the real life-working environment. Students are required to work on specific, time-bound organization-related assignments.

The second year courses, spread over three terms, consist mostly of electives and provide the students with an opportunity to develop an in-depth understanding and concentration in a few functional areas of management, of interest to them. All the second year courses except for Strategic Management and Business Environment are electives.

Diploma

Graduates are awarded the "Post-Graduate Diploma in Management" by the Indian Institute of Management Lucknow Society.

POST-GRADUATE PROGRAMME IN AGRI-BUSINESS MANAGEMENT (PGP-ABM)

The two-year PGP-ABM is a full-time residential course designed with the objective of developing agri-business leaders, entrepreneurs and intrapreneurs with a vision, competence and appropriate attitude for promoting agribusiness and agro-based enterprises.

OBJECTIVES

The programme has been designed to enable the learners to

- Understand dynamics and complexities of the field of agri-business in the emerging global context.

- Acquire professional skills in using appropriate management tools and techniques in the context of agri-business; and

- Strive for excellence, commitment with positive attitude to work with the farmers towards their economic upliftment.

Eligibility

Candidates should have any of the following qualifications:

(a) A Bachelor's degree in Agriculture Science / Agricultural Engineering or allied subjects with at least 50% marks (45% in case of SC/ST/PWD category) or equivalent CGPA from any of the Universities incorporated by an act of the Central or State legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under Section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The Bachelor's Degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing Higher Secondary schooling (10 + 2) or equivalent.

OR

(b) The candidate must hold a Bachelor's degree with at least 50% marks (45% in case of SC/ST/PWD category) or equivalent CGPA of any of the Universities incorporated by an Act of the Central or State legislature in India or other education institutions established by an act of Parliament or declared to be deemed as a University under Section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The Bachelor's degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing Higher Secondary schooling or equivalent with at least two years experience or strong interest in the field of Agriculture or allied sector.

Such candidates (eligible under criteria-b) must submit a special form available with the Admission Office, IIM, Lucknow or which can also be downloaded from the IIML website http://www.iiml.ac.in. This form should be directly submitted to the Admission Office, Indian Institute of Management, Prabandh Nagar, Off Sitapur Road, Lucknow-226013 by September 19, 2007.

Candidates in their final year Bachelor's degree programme can also apply. However, if selected, they will be allowed to join the programme only if they complete their examinations, practical, viva voce, and all other requirements for obtaining the degree before 30 June 2008 and produce a certificate to this effect from Principal/Registrar of the college/Institute at the time of registration. There will be no relaxation on the deadline under any circumstances.

Foundation Course

All students admitted to PGP-ABM programme will have to join a remedial course in first week of June, 2008. However, waiver may be granted in case of clashes with final examination. Students with non-agriculture background will be required to attend a two to four week-long Foundation Course in Agriculture and Allied subjects. This intensive course will focus on providing theoretical as well as practical orientation to the students in the field of Agriculture and Allied sectors.

Curriculum

The programme is designed to provide a thorough foundation in management tools and techniques, while at the same time offering the students an opportunity to focus on agriculture sector.

The programme is organized in three mutually supportive segments – classrooms, field based learning and summer training. During the field work, the students get a perspective of issues and opportunities confronting the agribusiness sector; while the summer training segment provides students hand-on experience of working in agro-based organization.

Diploma

Graduates are awarded the "Post-Graduate Diploma in Agri-Business Management" by the Indian Institute of Management Lucknow Society.

Information Common to PGP and PGP-ABM

Selection

Final selection of candidates to these programmes is based on their academic records, work experience, performance in CAT, group discussion, and personal interview.

Reservations

As per the Government of India requirements 15% and 7.5% of the seats are reserved for Scheduled Caste and Scheduled Tribe candidates who fulfil IIML's admission requirements. Reservation of seats for candidates belonging to other backward classes (OBC) starting from the academic year 2008-09 would depend upon the official communication from the Ministry of Human Resource Development (MHRD), Government of India. If any communication is received from the appropriate authority with regard to reservation for candidates belonging to OBC category, it will be notified by the IIMs accordingly. 3% seats are reserved for candidates with disabilities as per the Persons with Disabilities Act, 1995 who meet IIML's admission requirements.

Teaching Methodology

The basket of teaching methods employed includes lectures, case discussions, exercises, seminars, role-plays, management games, project work, audio-visual aids, and computer-based learning tools.

System of Evaluation

A 10-point letter grade scale from A+ (10 points) to F (0 point) is used in each course. Performance is judged by the cumulative grade point average (CGPA) earned by a student at the end of each term.

Expenses

Yearly expenses on tuition, computer use, room rent, teaching material and other fees for the academic year 2007-08 has been approximately of Rs. 2,00,000/- per year. Personal expenses on travel, clothes, laundry etc. will be extra.

Financial Assistance / Scholarships

The objective of the Institute's Financial Assistance Schemes is to provide adequate financial aid opportunities, so that no student is prevented from pursuing the programme due to financial constraints.

The Institute provides scholarships to needy PGP students whose gross family income does not exceed Rs.2,00,000/- per annum subject to producing proof of income and meeting other criteria. The gross family income will comprise annual gross income of parents, self and spouse. In the first year, students whose gross family income is below Rs. 1,50,000/- will receive financial assistance to the full extent of the tuition fee component. For students with gross family income between Rs. 1,50,000/- and Rs. 2,00,000/- per annum, the extent of assistance will be determined on a case by case basis, and will be some portion of the tuition fee component.

There are several industry sponsored scholarships available which are awarded at the end of each academic year based on merit and donor's selection procedure. The value of these scholarships presently ranges from Rs.6,000/- to Rs.1,35,000/- per annum. The benefactors are: Aditya Birla Group, Apeejay Trust, Central Bank of India, GE Fund and Sir Ratan Tata Trust.

SC/ST Scholarships

All SC/ST students at IIML are eligible for the Government of India SC/ST Scholarships of Rs.1500/- per annum.

PLACEMENT

The Institute's Recruitment Cell makes every effort to match student' career aspirations with the organizations' human resource requirement. The Institute has been continuously maintaining its track record of 100% placement for its students in the best of the companies in the country and abroad.

The industry has always sought and utilized the intellectual capital of IIM Lucknow by participating in the Institute's placement program. IIM Lucknow continued to attract the best organizations, primarily from the corporate sector. These organizations span a wide range of sectors of the economy with positions in all areas of management such as Consulting, Banking

& Finance, Sales & Marketing, Operations, Information Technology, General Management, Human Resources and Agri Business. The Placement Process this year saw all students being placed. 112 companies has participated in Placement 2007 and offered 554 jobs for 280 students.

STUDENTS' ACTIVITIES

A wide range of activities are available to students for co-curricular and extra-curricular activities. The elected Student Council, under the overall guidance of Chairman, Student Affairs, oversees and coordinates the academic, professional, financial, mess, cultural and sports activities of the student community. Special Interest Groups (SIGs) such as **PRISM** (Marketing), **SIGFI** (Finance – publishing *MUDRA*), **OIG** (Operations) and **INFINITI** (Information Systems) foster professional development. Major activities organized every year by the students include **INDEX**, the annual Marketing Information Fair; **MANFEST**, the annual management festival; **NOSTALGIA**, the annual alumni meet; **INNOVISION**, the national management paper writing competition; and the Industry Interaction series. Editorial Board (**OCULUS**) of the student body brings out several publications such as *IIMprints*, *First Step*, *L'essence* and *Niche*.

Industry Interaction

The industry gives maximum emphasis on application orientation, in core as well as functional courses. This is reinforced through guest lectures on topics related to different facets of management by practicing managers, consultants and other experts. This activity is organized by the Industry Interaction Forum, comprising students and faculty representatives.

HOW TO APPLY

Candidates applying for CAT are eligible to apply for PGP and PGP-ABM of IIM Lucknow. The application fee is already included in the cost of Bulletin, and no additional fee is to be paid for applying to IIM Lucknow. Candidates applying to IIM Lucknow must darken the appropriate oval on the CAT Application Form.

IMPORTANT

The following information will be available on the Institute's website: www.iiml.ac.in

1. Admit Card details	:	October 19, 2007
2. Short-listed for GD/PI	:	January 08, 2008
3. GD/PI Venue details	:	January 15, 2008
4. First Offer List	:	April 11, 2008

No individual regret letters will be sent to applicants who are not called for group discussions and personal interview.

For further information/clarifications, please contact/write to:

The Administrative Officer (Admissions),
Indian Institute of Management Lucknow
Prabandh Nagar, Off Sitapur Road
LUCKNOW – 226 013
Fax : (0522) 273 4004 / 273 4025
e-mail : admission@iiml.ac.in

FELLOW PROGRAMME IN MANAGEMENT

Objectives

The objective of the Fellow Program in Management (FPM), a Doctoral level program, is to train and develop scholars for distinguished careers in teaching, training, research and consulting in various areas of management.

Structure of the Program

It is a full time residential program. The normal time span for completing the requirements of the program is four years. The students are required to stay on campus for the entire duration of the program. The program involves two years of course work followed by two years of thesis work. Management teachers and working executives are allowed the flexibility to complete the two years' thesis works in four time slots six-month duration (July-Dec or Jan-June) within a total span of four years. These time slots may have breaks in between during which the student may return to his/her employment. However, the upper limit to complete all the requirements of Fellow Program is six years from the date of registration in the program.

The following features have been incorporated in structuring the program.

1.   The program aims to provide an integrated view of management as a discipline while allowing a student to focus on the specific functional area of his/her choice.
2.   Inter disciplinary research with a focus on problem solving is particularly encouraged.
3.   Students are expected to contribute to the existing state of knowledge through continuous self-learning and research under the guidance and supervision of the faculty.
4.   Students are provided an opportunity to attend one international conference and up to four domestic conferences.

The program has the following components:

a)   Mandatory course work.
b)   Comprehensive Examination.
c)   Formulation of thesis proposal for Doctoral level research.
d)   Thesis Submission and Defense

Areas of Specialization

Students may choose any one of the following areas of specialization for pursuing their research.

a)   Decision Sciences (Statistics/ Operations Research)
b)   Economics
c)   Finance and Control
d)   Human Resource Management
e)   Information Technology and Systems
f)   Marketing Management
g)   Operations Management
h)   Strategic Management

Eligibility

The candidates for the programme must have either a Bachelors Degree in Engineering with 60% marks, or a Masters' degree or its equivalent in any discipline with at least 55% marks. The candidates must have secured a minimum of 55 % marks in all their public examinations starting with the secondary level. Work experience in industry or academics, though not mandatory, will be given due credit in the admission process.

Age Limit

Candidates must not be more than 45 years of age as on 30th June, 2008.

Admission Procedure:

Candidates will be short-listed for the selection interview on the basis of one of the following exams: Common Admission Test (CAT) conducted by IIMs, GATE, GRE, GMAT, and JRF of UGC/CSIR. Scores of any of these exams taken during the last two years (i.e., on or after January 01, 2006) will be considered valid. Candidates already holding a PGDM from any of the IIMs with a minimum CGPA of 6.0 on a 10-point scale are exempted from taking one of the exams listed above, and can apply directly through the prescribed Application Form.

Financial Support

All FPM students are provided with a monthly stipend of Rs.12,000/- for a maximum period of four years. IIM Lucknow provides free lodging facilities. Students will not be required to pay any fees. Students are provided a contingency grant of Rs. 25,000/- per year for purchase of book/hardware/software etc. and for attending conferences. NRIs and foreign candidates will be required to bear all the expenses including the tuition fee. Final year students are eligible to apply for the Bharti Foundation Scholarship of Rs. 4 lacs.

HOW TO APPLY

The FPM application form may be downloaded from the website www.iiml.ac.in/fpm. Completed application forms along with a draft of Rs. 500/- in favour of IIM Lucknow payable at Lucknow should be sent to the following address.

Administrative Officer (FPM)
Indian Institute of Management Lucknow
Prabandh Nagar, Off Sitapur Road
LUCKNOW – 226 013 INDIA
Phone : (EPBX) +91-522-2734101 to 2734120 (20 lines)
Fax : +91-522-2734005 and 2734025
Email : fpm@iiml.ac.in

A separate advertisement giving details of FPM admission process will also appear in leading national dailies during August 2007. The last date for receiving completed application forms is February 28, 2008.

Academy of Management Studies Puba Sadan Kausalyaganga Bhubaneswar 751 002 Phone: 0674-2465570/2465128 Fax: 0674-2431426 Web Site: www.krupajalgroup.org	ACCMAN Institute of Management 46A/2, Knowledge Park-III Greater Noida – 201 308 Phone: 0120-2323800-02 Fax: 0120-2323805 Web Site: www.accman.in
Alliance Business Academy 19th Cross, 7th Main BTM-II Stage, N. S. Palya Bangalore 560 076 Phone: 080-26681444/26680324 Fax: 080-26684137 Web Site: www.alliancebschool.org	Amrita School of Business Amrita Vishwa Vidyapeetham (Deemed University) Ettimadai P. O. Coimbatore 641 105 Phone: 0422-2656422/2422 Fax: 0422-2656274 Web Site: www.amrita.edu/asb
Apeejay School of Management Sector- 8, Dwarka Institutional Area New Delhi 110 075 Phone: 011-25363978-81 Fax: 011-2536 3985 Web Site: www.apj.edu	Aravali Institute of Management Marwar Bhawan Polo No.2, Paota Jodhpur 342 006 Phone: 0291-2550070/2555356 Fax: 0291-2543600 Web Site: www.aravali.org
Army Institute of Management Judges Court Road, Opp. Alipore Telephone Exchange P. O. Box No. 16710, Alipore Kolkata 700 027 Phone: 033-24398335/37/38/24794494 Fax: 033-24794929 Web Site: www.aim.ac.in	Army Institute of Management & Technology Plot No M-1, Pocket P-5 Gautam Budh Nagar Greater Noida 201 306 Phone: 0120-3251265 Web Site: www.aimt.ac.in
Asian School of Business Management Sai Anandam Complex Patia Square Bhubaneswar 751 024 Phone: 0674-2744881-2 Fax: 0674-2744883 Web Site: www.asbm.ac.in	Asia-Pacific Institute of Management 3 & 4 Institutional Area Jasola, Opp. Sarita Vihar New Delhi 110 025 Phone: 011-42094800 (30 lines) Fax: 011-26951541 Web Site: www.asiapacific.edu
Atal Bihari Vajpayee Indian Institute of Information Technology & Management Morena Link Road Gwalior 474 010 Phone: 0751-2460316 Fax: 0751-2460316 Web Site: www.iiitm.ac.in	Bharathidasan Institute of Management Post Box No. 12, M. H. D. Campus BHEL Complex Tiruchirappalli 620 014 Phone: 0431-2520796/502 Fax: 0431-2520733 Web Site: www.bim.edu
Birla Institute of Management Technology Plot No. 5 Knowledge Park-II, Institutional Area Greater Noida (NCR) 201 306 Phone: 0120-2323001-10 Fax: 0120-2323022/25 Web Site: www.bimtech.ac.in	Centre for Management Training & Research CMTR Campus, Khanpur P. O. Textile Colony, Kharar Distt: Mohali 140 301 Phone: 0160-2282493 Fax: 0160-2282493 Web Site: www.cmtrindia.org

College of Agribusiness Management G. B. Pant University of Agriculture and Technology Pantnagar 263 145 Phone: 05944-233884 Fax: 05944-233533 Web Site: www.cabm.ac.in	Delhi School of Professional Studies & Research 9, Institutional Area Sector 25, Rohini (Phase III) Delhi 110 085 Phone: 011-27932799, 27062290 Fax: 011-227062292 Web Site: www.dspr.ac.in
Department of Business Administration University of Lucknow Lucknow 226 007 Phone: 0522-2740246/2360650 Fax: 0522-2740462 Web Site: www.lkouniv.ac.in	Department of Business Management University of Calcutta Alipore Campus, 1, Reformatory Street, (6th & 7th Floors) Kolkata 700 027 Phone: 033-24499418 Fax: 033-24499418 Web Site: www.mbmcu.org
Department of Business Management Punjab Agricultural University Ludhiana 141 004 Phone: 0161-2401960/233/2400955 Fax: 0161-2400955 Web Site: www.pau.edu	Department of Commerce University of Calcutta 87/1, College Street Kolkata 700 073 Phone: 033-22410071-74 Fax: 033-22413288 Web Site: www.caluniv.ac.in
Department of Management Kurukshetra University Kurukshetra 136 119 Phone: 01744-238565 Fax: 01744-238035 Web Site: www.kuk.edu.tripod.com/kuk.ernet.in	Department of Management Studies Indian School of Mines Dhanbad 826 004 Phone: 0326-2206858 Fax: 0326-2206858 Web Site: www.ismdhanbad.ac.in
Eastern Institute for Integrated Learning in Management 6, Waterloo Street 2nd Floor Kolkata 700 069 Phone: 033-22100911/12/13 Fax: 033-22100909 Web Site: www.eiilm.com	Eastern Institute of Management IISCO House, 7th Floor 50, Jawaharlal Nehru Road Kolkata 700 071 Phone: 033-22825792-94 Fax: 033-22825793 Web Site: www.eim.ac.in
EMPI Business School CSKM Educational Complex Satbari, Chattarpur New Delhi 110 074 Phone: 011-26652373/2375/3764 Fax: 011-26654422 Web Site: www.empiindia.com	EMPI Institute of Advertising, Communication & Management (AdCoM) CSKM Educational Complex Satbari, Chattarpur New Delhi 110 074 Phone: 011-26652373/2375/3764 Fax: 011-26654422 Web Site: www.empiindia.com
Faculty of Management Studies Banaras Hindu University Varanasi 221 005 Phone: 0542-2307430/2307222/2369332 Fax: 0542-2368174 Web Site: www.bhu.ac.in	FORE School of Management B-18, Qutab Institutional Area New Delhi 110 016 Phone: 011-41242424-34/26866216 Fax: 011-26964229 Web Site: www.fsm.ac.in
Fortune Institute of International Business Plot No. 5 & 6, Vasant Gaon Rao Tula Ram Marg, Opp. RR Hospital New Delhi 10 057 Phone: 011-26144319, 65692446-48 Fax: 011-26144279 Web Site: www.fiibindia.com	Gitam Institute of Foreign Trade Gandhi Nagar Campus Rushikonda Visakhapatanam 530 045 Phone: 0891-2790505, 2840400 Fax: 0891-2790036 Web Site: www.gift-india.org

Globsyn Business School Techno Campus, XI -11 & 12, Block- EP Sector-V, Salt Lake Electronics Complex Kolkata 700 091 Phone: 033-23573610-14 Fax: 033-23573684 Web Site: www.globsynbschool.com	Graduate School of Business & Administration Plot No-HS-02, Block – F Sector Alpha – 02 Greater Noida (NCR) 201 308 Phone: 0120-2320521-525 Fax: 0120-2320522 Web: www.gsbaindia.org
Heritage Institute of Technology Chowbaga Road, Anandapur P.O.East Kolkata Township Kolkata 700 107 Phone: 033-24430454/56/57 Fax: 033-24430455 Web Site: www.heritageit.edu	IILM Institute for Higher Education Plot - 69 Sector - 53 Gurgaon 122 003 Phone: 0124-4559300 Fax: 0124-4559390 Web Site: www.iilm.edu
Indian Business Academy Lakshmipura, Thataguni Post Kanakapura Main Road Bangalore 560 062 Phone: 080-32961373 Fax: 080-28435935 Web Site: www.ibainternational .org	Indian Institute of e-Business Management Survey No.114/1/3, Bhumkar Wasti Behind Wakad Police Chowki Pune 411 057 Phone 09417017408/09822283115 Fax: 020-22934745 Web Site: www.iiebm.com
Indian Institute of Forest Management Post Box No. 357 Nehru Nagar Bhopal 462 003 Phone: 0755-2775716 Fax: 0755-2772878 Web Site: www.iifm.ac.in	Indian Institute of Management Training (IIMT) EL-39/5 M.I.D.C, Bhosari Pune 411 026 Phone: 020-27129666/020-27127888 Fax: 020-27126731 Web Site: www.iimtpune.com
Indian Institute of Social Welfare and Business Management Management House College Square(West) Kolkata 700 073 Phone: 033- 22413756/5792 Fax: 033-22413975 Web Site: www.iiswbm.edu	Indian Institute of Tourism & Travel Management Govindpuri Gwalior 474 011 Phone 0751-2345821-22/2344214 Fax: 0751-2344054 Web Site: www.iittm.org
Institute for Financial Management and Research 24, Kothari Road Nungambakkam Chennai 600 034 Phone: 044-28273801 Fax: 044-28279208 Web Site: www.ifmr.ac.in	Institute for Integrated Learning in Management (IILM) Graduate School of Management 16, Knowledge Park - II Greater Noida 201 306 Phone: 0120-2328232 Fax: 0120-2322005 Web Site: www.igsm.in
Institute of Agri Business Management Rajasthan Agricultural University Beechwal Bikaner 334 006 Phone: 0151-2252981/82 Fax: 0151-2252981 Web Site: www.iabmbikaner.org	Institute of Business Management & Research IBMR House, 44, Wilson Garden 6th Cross, Hosur Main Road Bangalore 560 027 Phone: 080-41103455/ 9845632094 Fax: 080-22484302 Web Site: www.ibmrindia.org
Institute of Engineering & Management D-1, Salt Lake Electronics Complex Sector-V Kolkata 700 091 Phone: 033-23572059/8189/8908 Fax: 033-23578302 Web Site: www.iemcal.com	Institute of Finance and International Management No. 8P & 9P, KIADB Industrial Area Electronics City, I Phase Bangalore 560 100 Phone : 080-41432888 Fax: 080-41432844 Web Site: www.ifimbschool.com

Institute of Management Development & Research DES Campus Deccan Gymkhana Pune 411 004 Phone: 020-25653186/25652754 Fax: 020-25654371 Web Site: www.imdr.edu	Institute of Management Education G. T. Road Sahibabad Ghaziabad 201 005 Phone: 0120-2627646/2623376 Fax: 0120-2625870 Web Site: www.imesahibabad.ac.in
Institute of Management Studies C-238, Bulandshar Road, Lal Quan Ghaziabad 201 009 Phone: 0120-2866035/36/37 Fax: 0120-2866034 Web Site: www.ims-ghaziabad.ac.in	Institute of Management Technology Hapur Road Raj Nagar Ghaziabad 201 001 Phone: 0120-3002200/3002221 Fax: 0120-2827895 Web Site www.imt.edu
Institute of Management Technology Mouza Dorli Nagpur - Katol Road Nagpur 441 502 Phone: 0712-2805000/2805101 Fax: 0712-2805591 Web Site: www.imtnagpur.ac.in	Institute of Marketing & Management Marketing Tower, B-11 Qutab Institutional Area New Delhi 110 016 Phone: 011-26520892-96 Fax: 011-26520897 Web Site: www.immindia.com
Institute of Petroleum Management Gandhinagar (IPMG) Raisan, Near Koba -Gandhinagar Highway District Gandhinagar Gandhinagar 382 007 Phone: 079-23276911-18 Fax: 079-23276364 Web Site: www.ipmg.ac.in	Institute of Productivity & Management 'Resource House', Pocket 'G' Pallavpuram - I Meerut 250 110 Phone: 0121-2576608, 2577289 Fax: Web Site: www.ipeindia.org
Institute of Public Enterprise Osmania University Campus Hyderabad 500 007 Phone: 040-27098060 Fax: 040-27095478 Web Site: www.ipeindia.org	Integrated Academy of Management and Technology (INMANTEC) Adhyatmik Nagar Delhi-Lucknow Highway, NH-24 Ghaziabad 201 009 Phone: 0120-2768951 Fax: 0120-2768952 Web Site: www.inmantec.edu
International Institute for Special Education Kanchana Bihari Marg Kalyanpur Lucknow 226 022 Phone: 0522-2751066/1040/0620 Fax: 0522-2751020 Web Site: www.iiseindia.com	International Management Institute B-10, Qutab Institutional Area Tara Crescent New Delhi 110 016 Phone: 011-26528277/46012729-32 Fax: 011-26867539 Web Site: www.imi.edu
International School of Management Excellence CAP-1, EOIZ Export Promotion Industrial Park, Near ITPL, Whitefield Bangalore 560 066 Phone: 080-65606200/6300 Fax: 080-28416767 Web Site: www.isme.in	Invertis Institute of Management Studies 12th K. M. Stone,Bareilly-Lucknow Highway NH-24, Near Transport Nagar Bareilly 243 123 Phone: 0581-2460442/443 Fax: 0581-2460454 Web Site: www.invertis.org
Ishan Institute of Management & Technology Plot No.2, Knowledge Park –I Greater Noida – 201 306 Phone: 0120-2362024-25 Fax: 0120-2326024-25 Web Site: www.ishanfamily.com	ITM Business School ITM Campus, 25/26, Institutional Area Sector-4, Kharghar (E) Navi Mumbai 410 210 Phone: 022-27580074/27564842 Fax: 022-27580950 Web Site: www.itm.edu

Jagan Institute of Management Studies 3, Institutional Area, Sector-5 Rohini Delhi 110 085 Phone: 011-27042284/96 Fax: 011-27054106 Web Site: www.jimsindia.org	Jaganath International Managemnet MOR , Pocket 105 Kaikaji NewDelhi 110019 Phone: 011-26442957-59,26232914 Fax: 011- 26220998 Web Site: www.jagannath.org
Jaipuria Institute of Management Vineet Khand Gomtinagar Lucknow 226 010 Phone: 0522-2394296/97/2398096 Fax: 0522-2394295 Web Site: www.jiml.ac.in	Jaipuria Institute of Management A-32A, Institutional Area, Sector-62 Noida 201 301 Phone: 0120-2403379-81 Fax: 0120-2403378 Web Site: www.jimnoida.ac.in
Jaipuria Institute of Management 1, Bambala Institutional Area Pratap Nagar, Sanganer Jaipur 302 033 Phone: 0141-2771310 / 0141-2771333 (7 lines) Fax: 0141-2771334 Web Site: www.jimj.ac.in	JIS College of Engineering Block-A, Phase-III Kalyani Nadia 741 235 Phone: 033-25822138 Fax: 033-25822138 Web Site: www.jiscollege.ac.in
JK Institute of Management JK Bldg., 7th Floor 2 Local Shopping Complex Masjid Moth, GK - II New Delhi 110 048 Phone: 011-29222864-65 Fax: 011-29228048 Web Site: www.jkim.edu.in	K J Somaiya Institute of Management Studies & Research Vidyanagar Vidyavihar Mumbai 400 077 Phone: 022-66449300/9350 Fax: 022-25157219 Web Site: http://.simsr.somaiya.edu
Kirloskar Institute of Advanced Management Studies Yantrapur Harihar 577 602 Phone: 08192-241269/241483 Fax: 08192-241270 Web Site: www.kiams-hrr.org	Kohinoor Business School Old Pune-Mumbai Highway Khandala Dist. Pune 410 301 Phone: 02114-269230 / 022-66530000 Fax: 02114-269224 Web Site: www.kohinoor.ac.in
Lal Bahadur Shastri Institute of Management Shastri Sadan, Sector-III R. K. Puram New Delhi 110 022 Phone: 011-26191081 Fax: 011-26191080 Web Site: www.lbsim.ac.in	Lal Bahadur Shastri Institute of Management & Technology 29, Theatre Road Cantonment Bareilly 243 001 Phone: 0581-2429203/205 Fax: 0581-2429206 Web Site: www.lbsimt.com
Management Development Institute Post Box No. 60, Mehrauli Road Sukhrali Gurgaon 122 001 Phone: 0124-4013050-58 Fax: 0124-2341189 Web Site: www.mdi.ac.in	Motilal Nehru National Institute of Technology Deemed University Allahabad 211 004 Phone: 0532-2445103-07, 2271110 Fax: 0532-2445101 Web Site: www.mnnit.ac.in

Mudra Institute of Communications Ahmedabad (MICA) Shela Ahmedabad 380 058 Phone: 02717-237946 - 51 Fax: 02717-237945 Web Site: www.mica-india.net	Narula Institute of Technology 81, Nilgunge Road Agarpara Kolkata - 700 109 Phone: 033-25638888 Fax: 033-25837029 Web Site: www.nit.ac.in
National Institute of Bank Management NIBM Post Office Kondhwe Khurd Pune 411 048 Phone: 020-26831584 Fax: 020-26834478 Web Site: www.nibmindia.org	National Institute of Technology Tiruchirappalli 620 015 Phone: 0431-2500370 Fax: 0431-2500144 Web Site: www.nitt.edu
National Institute of Technology Kurukshetra 136 119 Phone::01744-233524 Fax: 01744-238050 Web Site: www.nitkkr.ac.in	National Insurance Academy Balewadi, Baner Road NIA P.O. Pune 411 045 Phone: 020-27204100/4200 Fax: 020-27204555 Web Site: www.niapune.com
National Power Training Institute NPTI Complex Sector-33 Faridabad 121 003 Phone: 0129-2275448 Fax: 0129-2275448 Web Site: www.npti.nic.in	New Delhi Institute of Management 60-61, Tughlakabad Institutional Area Near Batra Hospital New Delhi 110 062 Phone: 011-29956566-68 Fax: 011-29956570 Web Site: www.ndimdelhi.org
NIILM Centre for Management Studies B-II/66, Sher Shah Suri Marg Badarpur New Delhi 110 044 Phone: 011-29891668 Fax: 011-29894212 Web Site: www.niilm.com	Pailan College of Management & Technology Bengal Pailan Park, Phase-1, Amgachia Road Joka Kolkata 700 104 Phone: 033-24535605 Fax: 033-24535605 Web Site: www.pcmt-india.net
Pearl School of Business 46, Institutional Area S 32 Gurgaon 122 001 Phone: 0124-4217500, 4271536 Fax: 0124-4271538 Web Site: www.psbg.in	PES Institute of Technology 100 Feet Ring Road BSK III Stage Bangalore 560 085 Phone: 080-26721983 ext. 320 Fax: 080-26720886 Web Site: www.pes.edu
Rakshpal Bahadur Management Institute 35 B-3, Rampur Gardens Opp. Agrasen Park Bareilly 243 001 Phone: 0581-3291998/3299094/2517268 Fax: 0581-2517252 Web Site: www.rbmionline.com	S D M Institute for Management Development No.1, Chamundi Hill Road Siddarthanagar Post Mysore 570 011 Phone: 0821-2429722/9161 Fax: 0821-2425557 Web Site: www.sdmimd.net
School of Management Department of Management Studies Pondicherry University Pondicherry 605 014 Phone: 0413-2655244 Fax: 0413-2252684 Web Site: www.pondiuni.org	School of Management Sciences Khushipur P. O. Bachhaon (NH-2) Varanasi 221 011 Phone: 0542-2271770/1/2 Fax: 0542-2271773 Web Site: www.smsvaranasi.com

School of Management Studies University of Hyderabad P. O. Central University Hyderabad 500 046 Phone: 040-23135000 Fax: 040-23011091 Web Site: www.uohyd.ernet.in	Shri. Ramswaroop Memorial College of Engineering and Management Tewariganj Faizabad Road Lucknow 227 105 Phone: 0522-2815015/16 Fax: 0522-2815017 Web Site: www.srmcem.ac.in
Sri Sringeri Sharada Institute of Management Plot No.7, Phase-II, Institutional Area Vasant Kunj New Delhi 110 070 Phone: 011-26124088 Fax: 011- 26124088 Web Site: www.srisrisim. org	SRM University SRM Nagar Kattankulathur Kancheepuram 603 203 Phone: 044-27454646 Fax: 044-27452343 Web Site: www.srmuniv.ac.in
SSN School of Management & Computer Applications SSN College of Engineering Old Mahabalipuram Road, Off.Chennai Kalavakkam 603 110 Phone: 044-27475063 Fax: 044-27475063 Web Site: www.ssnsomca.ac.in	Suryadatta Group of Institutes 2074, Sadashiv Peth, Vijayanagar Colony Behind S. P. College Pune 411 030 Phone: 020-24336000/24330425 Fax: 020-24330400 Web Site: www.suryadatta.org
T. A. Pai Management Institute Manipal 576 104 Phone: 0820-2570361/2571358 Fax: 0820-2570622 Web Site: www.tapmi.org	University Business School Panjab University Chandigarh 160 014 Phone: 0172-2541591/2534701,2,9 Fax: 0172-2541591 Web Site: www.ubschandigarh.org
Vaikunth Mehta National Institute of Co-operative Management University Road Pune 411 007 Phone: 020-25701000 Fax: 020-25537726 Web Site: www.vamnicom.org	VIT University Vellore 632 014 Phone: 0416-2202138/2202139 Fax: 0416-2243092/2240411 Web Site: www.vit.ac.in
Welingkar Institute of Management Development & Research L. N. Road Near Central Rly. Station, Matunga Mumbai 400 019 Phone: 022-24178300 Fax: 022-24105585 Web Site: www.welingkar.org	

How to Apply for Admission to Other Post Graduate Programmes of IIMs

IMPORTANT

Applicants should note that applying for CAT makes them eligible to apply to the PGP of all six IIMs. There is no need to send separate applications to different IIMs **except** for PGSEM at IIM Bangalore, PGP-PGDCM at IIM Calcutta and Exec-PGP at IIM Indore. The payment made to buy CAT Application Form covers application fee for the PGPs of all six IIMs including PGP-ABM of IIMA and IIML, excluding PGSEM at IIMB, PGP-PGDCM at IIMC, and Exec-PGP at IIMI. The additional application fee for PGP-PGDCM at IIM Calcutta is Rs.600. The additional application fee for Exec-PGP at IIM Indore is Rs.500. The additional application fee for PGSEM at IIM Bangalore is Rs.500, if using CAT and Rs.1100 if using PGSEM test.

How to Apply for Admission to FPM of IIMs:

This Bulletin does not contain the application form for FPM. Please write to the IIM(s) of your choice for FPM application forms, in response to separate advertisements. For more information, please see the brief Institutional Profiles of IIMs in this Bulletin.

IIM Ahmedabad

For obtaining the Application Form and Brochure, write to the **In-charge, FPM Office, Indian Institute of Management, Vastrapur, Ahmedabad 380 015** with a bank draft of Rs.200 (Rupees Two Hundred only) drawn in favour of "**Indian Institute of Management, Ahmedabad**" payable at **Ahmedabad**. You may also download copies of the Application Form from the website http://www.iimahd.ernet.in and send the filled in Application Forms along with a bank draft of Rs.200 drawn in favour of IIM, Ahmedabad, payable at Ahmedabad before **November 30, 2007**.

IIM Bangalore

FPM application forms will be issued free of cost on request from 1st August 2007. Please write to **FPM Office, Indian Institute of Management Bangalore, Bannerghatta Road, Bangalore - 560076**, with a self addressed envelope size (9" x 12") affixed with stamps for Rs.75 and a self addressed slip. Last date for **receipt of request** for the application form **is 28th September 2007**.

The **completed application** forms should reach the above address with a crossed demand draft of a nationalised bank for Rs. 500 drawn in favour of 'Indian Institute of Management Bangalore' payable at Bangalore. Completed Application Forms must reach the above address on or before **9th November 2007.**

IIM Calcutta

FPM application form can be downloaded from the official website of IIM Calcutta viz, http://www.iimcal.ac.in. Click on "Admissions" to select and download the FP Application Form. The completed application form must be accompanied by a crossed demand draft for Rs.300 payable to "**Indian Institute of Management Calcutta**" on a bank in Kolkata. Alternatively, one may write to the "**Administrative Officer (Fellow Programmes and Research), Indian Institute of Management Calcutta, Diamond Harbour Road, Joka, Kolkata 700104**" along with (a) a crossed demand draft for Rs.300 payable to "**Indian Institute of Management Calcutta**" on a bank in Kolkata (b) a self addressed unstamped envelope of 9"x12"size (c) desired area(s) of specialization, and (d) a printed self-addressed sticker. SC/ST applicants need not pay Rs.300 as stated above but they must send an attested photocopy of their SC/ST certificate. The last date of receipt of requests for the application form by post is **October 15, 2007**.

IIM Indore

For obtaining the FPM Application Form and Brochure, write to the **In-charge, FPM Office, Indian Institute of Management, Indore - 453 331** with a bank draft of Rs.200 (Rupees Two hundred only) drawn on "**Indian Institute of Management Indore**" payable at **Indore**. The FPM Application Form(s) will be available from September 17, 2007. You may also download copies of the Application Form from the website **http://www.iimidr.ac.in** and send the filled in Application Forms along with a bank draft of Rs.200 drawn in favour of IIM, Indore, payable at Indore, before November 12, 2007. The completed Application Form(s) must reach the above address on or before **November 12, 2007**.

IIM Kozhikode

For obtaining the FPM application form, please send a request to Officer **In-charge, FPM Office**, **Indian Institute of Management Kozhikode, IIMK Campus P. O., Calicut – 673 570** along with an application fee of Rs.300 by crossed DD payable to "**Indian Institute of Management Kozhikode**" at Kozhikode (or Calicut). Alternatively, application forms can be downloaded from the IIMK website (www.iimk.ac.in). In this case, the application fee should be sent as crossed DD along with the completed form. Application forms will be made available by post or through website from September 3, 2007, onwards. The last date for receiving the application, complete in all respects, at the FPM Office of IIM Kozhikode is **November 30, 2007**. Separate application form should be enclosed for each Area if you apply for two areas.

IIM Lucknow

The FPM application form may be downloaded from the website www.iiml.ac.in/fpm. Completed application forms along with a draft of Rs.500 in favour of **IIM Lucknow** payable at **Lucknow** should be sent to the Administrative Officer (FPM), Indian Institute of Management Lucknow, Prabandh Nagar, Off Sitapur Road, Lucknow – 226 013. The last date for receiving completed application forms is **February 28, 2008**.