THE KING OF **TORTS**

JOHN GRISHAM

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1

THE SHOTS THAT FIRED the bullets that entered Pumpkin's head were heard by no less than eight people. Three instinctively closed their windows, checked their door locks, and withdrew to the safety, or at least the seclusion, of their small apartments. Two others, each with experience in such matters, ran from the vicinity as fast if not faster than the gunman himself. Another, the neighborhood recycling fanatic, was digging through some garbage in search of aluminum cans when he heard the sharp sounds of the daily skirmish, very nearby. He jumped behind a pile of cardboard boxes until the shelling stopped, then eased into the alley where he saw what was left of Pumpkin.

what was left of Pumpkin.

And two saw almost everything. They were sitting on plastic milk crates, at the corner of Georgia and Lamont in front of a liquor store, partially hidden by a parked car so that the gunman, who glanced around briefly before following Pumpkin into the alley, didn't see them. Both would tell the police that they saw the boy with the gun reach into his pocket and pull it out; they saw the gun for sure, a small black pistol. A second later they heard the shots, though they did not actually see Pumpkin take them in the head. Another second and the boy with the gun darted from the alley and, for some reason, ran straight in their direction. He ran bent at the waist, like a scared dog, guilty as hell. He wore red-and-yellow haskethall shoes that seemed five sizes too big and slapped the payement as he made basketball shoes that seemed five sizes too big and slapped the pavement as he made

When he ran by them he was still holding the gun, probably a .38, and he flinched just for an instant when he saw them and realized they had seen too much. For one terrifying second, he seemed to raise the gun as if to eliminate the witnesses, both of whom managed to flip backward from their plastic milk crates and scramble off in a mad flurry of arms and legs. Then he was gone.

One of them opened the door to the liquor store and yelled for someone to call the

police, there had been a shooting.

Thirty minutes later, the police received a call that a young man matching the description of the one who had wasted Pumpkin had been seen twice on Ninth Street carrying a gun in open view and acting stranger than most of the people on Ninth. He Page 1

had tried to lure at least one person into an abandoned lot, but the intended victim

had escaped and reported the incident.

The police found their man an hour later. His name was Tequila Watson, black male, age twenty, with the usual drug-related police record. No family to speak of. No address. The last place he'd been sleeping was a rehab unit on W Street. He'd managed to ditch the gun somewhere, and if he'd robbed Pumpkin then he'd also thrown away the cash or drugs or whatever the booty was. His pockets were clean, as were his eyes. The cops were certain Tequila was not under the influence of anything when he was arrested. A guick and rough interrogation took place on the street, then he was handcuffed and shoved into the rear seat of a D.C. police car.

They drove him back to Lamont Street, where they arranged an impromptu encounter with the two witnesses. Tequila was led into the alley where he'd left Pumpkin. "Ever been here before?" a cop asked.

Tequila said nothing, just gawked at the puddle of fresh blood on the dirty concrete. The two witnesses were eased into the alley, then led quietly to a spot near Tequila.

"That's him," both said at the same time.

"He's wearing the same clothes, same basketball shoes, everything but the gun." "That's him.

"No doubt about it."

Tequila was shoved into the car once again and taken to jail. He was booked for murder and locked away with no immediate chance of bail. Whether through experience or just fear, Tequila never said a word to the cops as they pried and cajoled and even threatened. Nothing incriminating, nothing helpful. No indication of why he would murder Pumpkin. No clue as to their history, if one existed at all. A veteran detective made a brief note in the file that the killing appeared a bit more random than was customary.

No phone call was requested. No mention of a lawyer or a bail bondsman. Tequila seemed dazed but content to sit in a crowded cell and stare at the floor.

PUMPKIN HAD NO TRACEABLE father but his mother worked as a security guard in the basement of a large office building on New York Avenue. It took three hours for the police to determine her son's real name-Ramon Pumphrey-to locate his address, and to find a neighbor willing to tell them if he had a motier.

Adelfa Pumphrey was sitting behind a desk just inside the basement entrance, supposedly watching a bank of monitors. She was a large thick woman in a tight khaki uniform, a gun on her waist, a look of complete disinterest on her face. The cops who approached her had done so a hundred times. They broke the news, then found her

supervisor. In a city where young people killed each other every day, the slaughter had thickened skins and hardened hearts, and every mother knew many others who'd lost their children. Each loss brought death a step closer, and every mother knew that any day could be the last. The mothers had watched the others survive the horror. As Adelfa Pumphrey sat at her desk with her face in her hands, she thought of her son and his lifeless body lying somewhere in the city at that moment, being inspected by strangers.

She swore revenge on whoever killed him.

She cursed his father for abandoning the child.

She cried for her baby.

And she knew she would survive. Somehow, she would survive.

ADELFA WENT TO COURT to watch the arraignment. The police told her the punk who'd killed her son was scheduled to make his first appearance, a quick and routine matter in which he would plead not guilty and ask for a lawyer. She was in the back row with her brother on one side and a neighbor on the other, her eyes leaking tears into a damp handkerchief. She wanted to see the boy. She also wanted to ask him why,

but she knew she would never get the chance.

They herded the criminals through like cattle at an auction. All were black, all wore orange coveralls and handcuffs, all were young. Such waste.

In addition to his handcuffs, Tequila was adorned with wrist and ankle chains since his crime was especially violent, though he looked fairly harmless when he was shuffled into the courtroom with the next wave of offenders. He glanced around quickly at the crowd to see if he recognized anyone, to see if just maybe someone

was out there for him. He was seated in a row of chairs, and for good measure one of the armed bailiffs leaned down and said, "That boy you killed. That's his mother back there in the blue dress.

With his head low, Tequila slowly turned and looked directly into the wet and puffy eyes of Pumpkin's mother, but only for a second. Adelfa stared at the skinny boy in the oversized coveralls and wondered where his mother was and how she'd raised him and if he had a father, and, most important, how and why his path had crossed that of her boy's. The two were about the same age as the rest of them, late teens or early twenties. The cops had told her that it appeared, at least initially, that drugs were not involved in the killing. But she knew better. Drugs were involved in every layer of street life. Adelfa knew it all too well. Pumpkin had used pot and crack and he'd been arrested once, for simple possession, but he had never been violent. The cops were saying it looked like a random killing. All street killings were random, her brother had said, but they all had a reason.

On one side of the courtroom was a table around which the authorities gathered.

The cops whispered to the prosecutors, who flipped through files and reports and tried valiantly to keep the paperwork ahead of the criminals. On the other side was a table where the defense lawyers came and went as the assembly line sputtered along. Drug charges were rattled off by the Judge, an armed robbery, some vague sexual attack, more drugs, lots of parole violations. When their names were called, the defendants were led forward to the bench, where they stood in silence. Paperwork was shuffled, then they were hauled off again, back to jail.

"Tequila Watson," a bailiff annother had been the paraches to the parac

He was helped to his feet by another bailiff. He stutter-stepped forward, chains rattling.

"Mr. Watson, you are charged with murder," the Judge announced loudly. "How old

are you?"

"Twenty," Tequila said, looking down.

The murder charge had echoed through the courtroom and brought a temporary stillness. The other criminals in orange looked on with admiration. The lawyers and cops were curious.
"Can you afford a lawyer?"
"No."

"Didn't think so," the Judge mumbled and glanced at the defense table. The fertile fields of the D.C. Superior Court Criminal Division, Felony Branch, were worked on a daily basis by the Office of the Public Defender, the safety net for all indigent defendants. Seventy percent of the docket was handled by court-appointed counsel, and at any time there were usually half a dozen PDs milling around in cheap suits and battered loafers with files sticking out of their briefcases. At that precise moment, however, only one PD was present, the Honorable Clay Carter II, who had stopped by to check on two much lesser felonies, and now found himself all alone and wanting to bolt from the courtroom. He glanced to his right and to his left and realized that His Honor was looking at him. Where had all the other PDs gone?

A week earlier, Mr. Carter had finished a murder case, one that had lasted for almost three years and had finally been closed with his client being sent away to a prison from which he would never leave, at least not officially. Clay Carter was quite happy his client was now locked up, and he was relieved that he, at that moment, had no murder files on his desk.

That, evidently, was about to change.
"Mr. Carter?" the Judge said. It was not an order, but an invitation to step forward to do what every PD was expected to do-defend the indigent, regardless of the case. Mr. Carter could not show weakness, especially with the cops and prosecutors watching. He swallowed hard, refused to flinch, and walked to the bench as if he just might demand a jury trial right there and then. He took the file from the Judge, quickly skimmed its rather thin contents while ignoring the pleading look of Tequila Watson, then said, "We'll enter a plea of not guilty, Your Honor."

"Thank you, Mr. Carter. And we'll show you as counsel of record?"

"For now, yes." Mr. Carter was already plotting excuses to unload this case on

someone else at OPD.

"Very well. Thank you," the Judge said, already reaching for the next file. Lawyer and client huddled at the defense table for a few minutes. Carter took as much information as Tequila was willing to give, which was very little. He promised to stop by the jail the next day for a longer interview. As they whispered, the

table was suddenly crowded with young lawyers from the PD's office, colleagues of Carter's who seemed to materialize from nowhere.

Was this a setup? Carter asked himself. Had they disappeared knowing a murder defendant was in the room? In the past five years, he'd pulled such stunts himself. Ducking the nasty ones was an art form at OPD.

He grabbed his briefcase and hurried away, down the center aisle, past rows of worried relatives, past Adelfa Pumphrey and her little support group, into the hallway crammed with many more criminals and their mommas and girlfriends and lawyers. There were those in OPD who swore they lived for the chaos of the H. Carl Moultrie Courthouse-the pressure of trials, the hint of danger from people sharing

the same space with so many violent men, the painful conflict between victims and their assailants, the hopelessly overcrowded dockets, the calling to protect the poor and ensure fair treatment by the cops and the system.

If Clay Carter had ever been attracted to a career in OPD, he could not now remember why. In one week the fifth anniversary of his employment there would come and go, without celebration, and, hopefully, without anyone knowing it. Clay was burned out at the age of thirty-one, stuck in an office he was ashamed to show his friends, looking for an exit with no place to go, and now saddled with another

senseless murder case that was growing heavier by the minute.

In the elevator he cursed himself for getting nailed with a murder. It was a rookie's mistake; he'd been around much too long to step into the trap, especially one set on such familiar turf. I'm quitting, he promised himself; the same vow he had uttered almost every day for the past year.

There were two others in the elevator. One was a court clerk of some variety, with her arms full of files. The other was a fortyish gentleman dressed in designer black-jeans, T-shirt, jacket, alligator boots. He held a newspaper and appeared to be reading it through small glasses perched on the tip of his rather long and elegant nose; in fact, he was studying Clay, who was oblivious. Why would someone pay any attention to anyone else on this elevator in this building?

If Clay Carter had been alert instead of brooding, he would have noticed that the

gentleman was too well dressed to be a defendant, but too casual to be a lawyer. He carried nothing but a newspaper, which was somewhat odd because the H. Carl Moultrie Courthouse was not known as a place for reading. He did not appear to be a judge, a

clerk, a victim, or a defendant, but Clay never noticed him.

2

IN A CITY of 76,000 lawyers, many of them clustered in megafirms within rifle shot of the U.S. Capitol-rich and powerful firms where the brightest associates were given obscene signing bonuses and the dullest ex-Congressmen were given lucrative lobbying deals and the hottest litigators came with their own agents-the Office of the Public Defender was far down in the minor leagues. Low A.

Some OPD lawyers were zealously committed to defending the poor and oppressed, and for them the job was not a stepping-stone to another career. Regardless of how

little they earned or how tight their budgets were, they thrived on the lonely independence of their work and the satisfaction of protecting the underdog.

Other PDs told themselves that the job was transitory, just the nitty-gritty training they needed to get launched into more promising careers. Learn the ropes the hard way, get your hands dirty, see and do things no big-firm associate would ever get near, and someday some firm with real vision will reward the effort. Unlimited trial experience, a vast knowledge of the judges and the clerks and the cops, workload management, skills in handling the most difficult of clients-these were just a few of the advantages PDs had to offer after only a few years on the iob.

OPD had eighty lawyers, all working in two cramped and suffocating floors of the District of Columbia Public Services Building, a pale, square, concrete structure known as The Cube, on Mass Avenue near Thomas Circle. There were about forty low paid secretaries and three dozen paralegals scattered through the maze of cubbyhole offices. The Director was a woman named Glenda who spent most of her time locked in her office because she felt safe in there.

The beginning salary for an OPD lawyer was \$36,000. Raises were minuscule and slow Page 4

in coming. The most senior lawyer, a frazzled old man of forty-three, earned \$57,600 and had been threatening to quit for nineteen years. The workloads were staggering because the city was losing its own war on crime. The supply of indigent criminals was endless. Every year for the past eight Glenda had submitted a budget requesting ten more lawyers and a dozen more paralegals. In each of the last four budgets she had received less money than the year before. Her quandary at the moment was which paralegals to terminate and which lawyers to force into part-time work.

Like most of the other PDs, Clay Carter had not entered law school with the plan of a career, or even a brief stint, defending indigent criminals. No way. Back when

Clay was in college and then law school at Georgetown his father had a firm in D.C. Clay had worked there part-time for years, and had his own office. The dreams had been boundless back then, father and son litigating together as the money poured in.

But the firm collapsed during Clay's last year of law school, and his father left town. That was another story. Clay became a public defender because there were no other last-second jobs to grab.

It took him three years to jockey and connive his way into getting his own office, not one shared with another lawyer or paralegal. About the size of a modest suburban utility closet, it had no windows and a desk that consumed half the floor space. His office in his father's old firm had been four times larger with views of the Washington Monument, and though he tried to forget those views he couldn't erase them from his memory. Five years later, he still sat at his desk at times and stared at the walls, which seemed to get closer each month, and asked himself how, exactly, did he fall from one office to the other?

He tossed the Tequila Watson file on his very clean and very neat desk and took

off his jacket. It would have been easy, in the midst of such dismal surroundings, to let the place go, to let the files and papers pile up, to clutter his office and blame it on being overworked and understaffed. But his father had believed that an organized desk was a sign of an organized mind. If you couldn't find something in

thirty seconds, you were losing money, his father always said. Return phone calls immediately was another rule Clay had been taught to obey.

So he was fastidious about his desk and office, much to the amusement of his harried colleagues. His Georgetown Law School diploma hung in a handsome frame in the center of a wall. For the first two years at OPD he had refused to display the diploma for fear that the other lawyers would wonder why someone from Georgetown was working for minimum wages. For the experience, he told himself. I'm here for the working for minimum wages. For the experience, he told himself, I'm here for the experience. A trial every month-tough trials against tough prosecutors in front of tough juries. For the down-in-the-gutter, bareknuckle training that no big firm could provide. The money would come later, when he was a battle-hardened litigator at a very young age.

He stared at the thin watson file in the center of his desk and wondered how he might unload it on someone else. He was tired of the tough cases and the superb

training and all the other crap that he put up with as an underpaid PD.

There were six pink phone message slips on his desk; five related to business, one from Rebecca, his longtime girlfriend. He called her first.

"I'm very busy," she informed him after the required initial pleasantries.

"You called me," Clay said.

"Yes, I can only talk a minute or so." Rebecca worked as an assistant to a low-ranking Congressman who was the chairman of some useless subcommittee. But because he was the chairman he had an additional office he was required to staff with people like Rebecca who was in a frenzy all day preparing for the next round of hearings that no one would attend. Her father had pulled strings to get her the job.

"I'm kinda swamped to," Clay said. "Just picked up another murder case." He

managed to add a measure of pride to this, as if he were honored to be the attorney

for Tequila Watson.

It was a game they played: Who was the busiest? Who was the most important? Who

worked the hardest? Who had the most pressure?

"Tomorrow is my mother's birthday," she said, pausing slightly as if Clay was supposed to know this. He did not. He cared not. He didn't like her mother. "They've invited us to dinner at the club."

A bad day just got worse. The only response he could possibly give was, "Sure."

And a quick one at that.

'Around seven. Coat and tie."

"Of course." I'd rather have dinner with Tequila Watson at the jail, he thought to Page 5

himself.

"I gotta run," she said. "See you then. Love you."

"Love you.

It was a typical conversation between the two, just a few quick lines before rushing off to save the world. He looked at her photo on his desk. Their romance came with enough complications to sink ten marriages. His father had once sued her father, and who won and who lost would never be clear. Her family claimed origins in old Alexandria society; he'd been an Army brat. They were right-wing Republicans, he was not. Her father was known as Bennett the Bulldozer for his relentless slash-and-burn development in the Northern Virginia suburbs around D.C. Clay hated the sprawl of Northern Virginia and quietly paid his dues to two environmental groups fighting the developers. Her mother was an aggressive social climber who wanted her two daughters to marry serious money. Clay had not seen his mother in

eleven years. He had no social ambitions whatsoever. He had no money.

For almost four years, the romance had survived a monthly brawl, the majority of them engineered by her mother. It clung to life by love and lust and a determination to succeed regardless of the odds against it. But Clay sensed a fatigue on Rebecca's part, a creeping weariness brought on by age and constant family pressure. She was twenty-eight. She did not want a career. She wanted a husband and a family and long days spent at the country club spoiling the children, playing tennis, doing lunch

with her mother.

Paulette Tullos appeared from thin air and startled him. "Got nailed, didn't you?" she said with a smirk. "A new murder case."

"You were there?" Clay asked.

"Saw it all. Saw it coming, saw it happen, couldn't save you, pal."

"Thanks. I owe you one.

He would have offered her a seat, but there were no others in his office. There was no room for chairs and besides they were not needed because all of his clients were in jail. Sitting and chatting were not part of the daily routine at OPD.

"What are my chances of getting rid of it?" he said.

"Slim to impossible. Who you gonna dump it on?"

"I was thinking of you."

"Sorry. I got two murder cases already. Glenda won't move it for you."
Paulette was his closest friend inside the OPD. A product of a rough section of the city, she had scratched her way through college and law school at night and had seemed destined for the middle classes until she met an older Greek gentleman with a fondness for young black women. He married her and set her up comfortably in North West Washington, then eventually returned to Europe, where he preferred to live.

Paulette suspected he had a wife or two over there, but she wasn't particularly concerned about it. She was well-off and seldom alone. After ten years, the arrangement was working fine.

"I heard the prosecutors talking," she said. "Another street killing, but

questionable motive.'

"Not exactly the first one in the history of D.C."

"But no apparent motive."

"There's always a motive-cash, drugs, sex, a new pair of Nikes."

"But the kid was pretty tame, no history of violence?"

"First impressions are seldom true, Paulette, you know that."
"Jermaine got one very similar two days ago. No apparent motive."
"I hadn't heard."

"You might try him. He's new and ambitious and, who knows, you might dump it on him."

"I'll do it right now."

Jermaine wasn't in but Glenda's door, for some reason, was slightly open. Clay rapped it with his knuckles while walking through it. "Got a minute?" he said, knowing that Glenda hated sparing a minute with anyone on her staff. She did a passable job running the office, managing the caseloads, holding the budget together, and, most important, playing the politics at City Hall. But she did not like people. She preferred to do her work behind a locked door.

' she said abruptly, with no conviction whatsoever. It was clear she did not

appreciate the intrusion, which was exactly the reception Clay had expected. "I happened to be in the Criminal Division this morning at the wrong time, got nailed with a murder case, one I'd rather pass on. I just finished the Traxel case,

which, as you know, lasted for almost three years. I need a break from murder. How about one of the younger guys?"

You beggin' off, Mr. Carter?" she said, eyebrows arched.

"Absolutely. Load up the dope and burglaries for a few months. That's all I'm asking."
"And who do you suggest should handle the, uh, what's the case?"

"Tequila Watson."

"Tequila Watson. Who should get him, Mr. Carter?"

"I don't really care. I just need a break.

She leaned back in her chair, like some wise old chairman of the board, and began chewing on the end of a pen. "Don't we all, Mr. Carter? We'd all love a break, wouldn't we?"

'Yes or no?"

"We have eighty lawyers here, Mr. Carter, about half of whom are qualified to handle murder cases. Everybody has at least two. Move it if you can, but I'm not going to reassign it."

As he was leaving, Clay said, "I could sure use a raise if you wanted to work on

it."
"Next year, Mr. Carter. Next year."

"And a paralegal.

"Next year.

The Tequila Watson file remained in the very neat and organized office of Jarrett Clay Carter II, Attorney-at-Law.

3

THE BUILDING WAS, after all, a jail. Though it was of recent vintage and upon its grand opening had been the source of great pride for a handful of city leaders, it was still a jail. Designed by cutting-edge urban defense consultants and adorned with high-tech security gadgetry, it was still a jail. Efficient, safe, humane, and, though built for the next century, it was overbooked the day it opened. From the outside it resembled a large red cinderblock resting on one end, windowless, hopeless, filled with criminals and the countless people who guarded them. To make someone feel better it had been labeled a Criminal Justice Center, a modern euphemism employed widely by the architects of such projects. It was a jail

And it was very much a part of Clay Carter's turf. He met almost all of his clients there, after they were arrested and before they were released on bond, if they were able to post it. Many were not. Many were arrested for nonviolent crimes, and whether guilty or innocent, they were kept locked away until their final court appearances. Tigger Banks had spent almost eight months in the jail for a burglary he did not commit. He lost both of his part-time jobs. He lost his apartment. He lost his dignity. Clay's last phone call from Tigger had been a gut-wrenching plea from the kid for money. He was on crack again, on the streets and headed for trouble.

Every criminal lawyer in the city had a Tigger Banks story, all with unhappy endings and nothing to be done about them. It cost \$41,000 a year to house an inmate. Why was the system so anxious to burn the money?

Clay was tired of those questions, and tired of the Tiggers of his career, and tired of the jail and the same surly guards who greeted him at the basement entrance used by most lawyers. And he was tired of the smell of the place, and the idiotic little procedures put in place by pencil pushers who read manuals on how to keep jails safe. It was 9 A.M., a Wednesday, though for Clay every day was the same. He went to a sliding window under a sign for ATTORNEYS, and after the clerk was certain that he had waited long enough, she opened the window and said nothing. Nothing needed to be said, since she and Clay had been scowling at each other without greetings for almost five years now. He signed a register, handed it back, and she closed the window, no doubt a bulletproof one to protect her from rampaging lawyers. Glenda had spent two years trying to implement a simple call-ahead method whereby

OPD lawyers, and everyone else for that matter, could telephone an hour before they arrived and their clients would be somewhere in the vicinity of the attorney conference room. It was a simple request, and its simplicity had no doubt led to its

demise in bureaucratic hell.

There was a row of chairs against a wall where the lawyers were expected to wait while their requests were sent along at a snail's pace to someone upstairs. By 9 A.M. there were always a few lawyers sitting there, fidgeting with files, whispering on cell phones, ignoring one another. At one point early in his young career Clay had brought along thick law books to read and highlight in yellow and thus impress the other lawyers with his intensity. Now he pulled out the Post and read the sports section. As always, he glanced at his watch to see how much time would be wasted waiting for Teguila Watson.

Twenty-four minutes. Not bad.

A guard led him down the hall to a long room divided by a thick sheet of Plexiglas. The guard pointed to the fourth booth from the end, and Clay took a seat. Through the glass, he could see that the oilier half of the booth was empty. More waiting. He pulled papers from his briefcase and began thinking of questions for Tequila. The booth to his right was occupied by a lawyer in the midst of a tense, but muted, conversation with his client, a person Clay could not see.

The guard returned and whispered to Clay, as if such conversations were illegal.

"Your boy had a bad night," he said, crouching and glancing up at the security

"Okay," Clay said.

"He jumped on a kid around two this morning, beat the hell out of him, caused a pretty good brawl. Took six of our guys to break it up. He's a mess.

Tequila? "Watson, that's him. Put the other boy in the hospital. Expect some additional charges."

"Are you sure?" Clay asked, looking over his shoulder. "It's all on video." End of conversation.

They looked up as Tequila was brought to his seat by two guards, each with an elbow secured. He was handcuffed, and though the inmates were customarily set free to chat with their lawyers, Tequila's handcuffs were not coming off. He sat down. The guards moved away but remained close.

His left eye was swollen shut, with dried blood in both corners. The right one was open and the pupil was bright red. There was tape and gauze in the center of his forehead, and a butterfly Band-Aid on his chin. Both lips and both jaws were puffy and oversized to the point that Clay wasn't sure he had the right client. Someone somewhere had just beaten the hell out of the guy sitting three feet away through the_Plexiglas.

Clay picked up the black phone receiver and motioned for Tequila to do likewise.

He cradled it awkwardly with both hands.

"You are Tequila Watson?" Clay said with as much eye contact as possible.

He nodded yes, very slowly, as if loose bones were shifting throughout his head.

"Have you seen a doctor?"

A nod, yes.

"Did the cops do this to you?"

Without hesitation he shook his head. No.

"The other guys in the cell do it?"

A nod, yes.

"The cops tell me you started the fight, beat up some kid, put him in the hospital. Is that true?

A nod, yes. It was hard to imagine Tequila Watson, all 150 pounds of him, bullying people in a "Did you know the kid?" crowded cell in the D.C.

Lateral movement. No.

So far his receiver had not been needed, and Clay was tired of the sign language. "Why, exactly, did you beat up this kid?"

with great effort the swollen lips finally parted. "I don't know," he managed to

grunt, the words slow and painful.
"That's great, Tequila. That gives me something to work with. How about self-defense? Did the kid come after you? Throw the first punch?"

"Was he stoned or drunk?"

"No."

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"Was he trash-talking, making threats, that kind of stuff?"
  "He_was_asleep.
  "Asleep?
  "Yeah.
  "Was he snoring too loud? Forget it."
Eye contact was broken by the lawyer, who suddenly needed to write something on
his yellow legal pad. Clay scribbled the date, time, place, client's name, then ran out of important facts to take note of. He had a hundred questions filed away in his
memory, and after that a hundred more. They rarely varied in these initial
interviews; just the basics of his client's miserable life and how they came to
meet. The truth was guarded like rare gems to be passed through the Plexiglas only when the client wasn't threatened. Questions about family and school and jobs and
friends were usually answered with a good measure of honesty. But questions related
to the crime were subject to gamesmanship. Every criminal lawyer knew not to dwell too much on the crime during the first interviews. Dig for details elsewhere. Investigate without guidance from the client. The truth might come later.
  Tequila, however, seemed quite different. So far, he had no fear of the truth.
Clay decided to save many, many hours of his precious time. He leaned in closer and
lowered his voice. "They say you killed a boy, shot him five times in the head."
The swollen head nodded slightly.
   "A Ramon Pumphrey, also known as Pumpkin. Did you know this guy?"
  A nod, yes.
"Did you shoot him?" Clay's voice was almost a whisper. The guards were asleep but the question was still one that lawyers did not ask, not at the jail anyway.
  "I did," Tequila said softly.
"Five times?"
  "Thought it was six."
  Oh well, so much for a trial. I'll have this file closed in sixty days, Clay
thought to himself. A quick plea bargain. A guilty plea in return for life in
prison.
   'A drug deal?" he asked.
  "No."
  "Did you rob him?"
"No."
  "Help me here, Tequila. You had a reason, didn't you?"
  "I knew him.
  "That's it? You knew him? That's your best excuse?"
  He nodded but said nothing.
"A girl, right? You caught him with your girlfriend? You have a girlfriend, don't you?"
  He shook his head. No.
  "Did the shooting have anything to do with sex?"
   "Talk to me, Tequila, I'm your lawyer. I'm the only person on the planet who's
working right now to help you. Give me something to work with here.
   'I ušed to buy drugs from Pumpkin.
  "Now you're talking. How long ago?"
  "Couple of years."
"Okay. Did he owe you some money or some drugs? Did you owe him something?"
  "No.
  Clay took a deep breath and for the first time noticed Tequila's hands. They were
nicked with small cuts and swollen so badly that none of the knuckles could be seen. "You fight a lot?"
  Maybe a nod, maybe a shake. "Not anymore." "You once did?"
  "Kid stuff. I fought Pumpkin once."
Finally. Clay took another deep breath and raised his pen. "Thank you, sir, for your help. When, exactly, did you have a fight with Pumpkin?"

"Long time ago."
  "How old were you?"
   A shrug, one in response to a stupid question. Clay knew from experience that his
clients had no concept of time. They got robbed yesterday or they got arrested last
month, but probe beyond thirty days and all history melted together. Street life was
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a struggle to survive today, with no time to reminisce and nothing in the past to
get nostalgic over. There was no future so that point of reference was likewise
unknown. The standard of the s
"Kids," Tequila sa
without broken jaws.
    "How old were you?"
"Maybe twelve."
    "Were you in school?"
     "Playing basketball."
     "Was it a nasty fight, cuts and broken bones and such?"
     "No. Big dudes broke it up.
     Clay laid the receiver down for a moment and summarized his defense. Ladies and
gentlemen of the jury, my client shot Mr. Pumphrey (who was unarmed) five or six times at point-blank range in a dirty alley with a stolen gun for two reasons; first, he recognized him, and second, they had a playground shoving match about eight years ago. May not sound like much, ladies and gentlemen, but all of us know
that in Washington, D.C., those two reasons are as good as any.
Into the receiver again, he asked, "Did you see Pumpkin often?"
     "No.'
     "When was the last time you saw him before he got shot?"
     A shrug. Back to the time problem.
    "Did you see him once a week?"
"No."
    "Once a month?"
    "No."
    "Twice a year?"
    "Maybe."
     "When you saw him two days ago, did you argue with him? Help me here, Tequila, I'm
working too hard for details.
     "We didn't argue.
    "Why did you go into the alley?"
Tequila laid down the receiver and began moving his head back I and forth, very
slowly, to work out some kinks. He was obviously in pain. The handcuffs appeared to
be cutting into his skin. When he picked up the receiver again he said, "I'll tell
you the truth. I had a gun, and I wanted to shoot somebody. Anybody, it didn't
matter. I left the Camp and just started walking, going nowhere, looking for
somebody to shoot. I almost got a Korean dude outside his store, but there were too
many people around. I saw Pumpkin. I knew him. We talked for a minute. I said I had
some rock if he wanted a hit. We went to the alley. I shot the boy. I don't know
why. I just wanted to kill somebody."

When it was clear the narrative was over, Clay asked, "What is the Camp?"

"Rehab place. That's where I was staying."
    "How long had you been there?"
     Time again. But the answer was a great surprise. "Hundred and fifteen days."
     "You had been clean for a hundred and fifteen days?"
    "Yep.
     "Were you clean when you shot Pumpkin?"
    "Yep. Still am. Hundred and sixteen days."
    "You ever shot anybody before?
     "No."
    "Where'd you get the gun?"
     "Stole it from my cousin's house."
    "Is the Camp a lockdown place?'
    "Yes.
    "Did you escape?"
    "I was getting two hours. After a hundred days, you can go out for two hours, then
go back in."

"So you walked out of the Camp, went to your cousin's house, stole a gun, then began walking the streets looking for someone to shoot, and you found Pumpkin?"

Tequila was nodding by the end of the sentence. "That's what happened. Don't ask me why. I don't know. I just don't know."

There was noccible come moisture in the red right eve of Tequila. perhaps brought
    There was possibly some moisture in the red right eye of Tequila, perhaps brought
on by guilt and remorse, but Clay could not be certain. He pulled some papers out of
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John Grisham - The King Of Torts

John Grisham - The King Of Torts his briefcase and slid them through the opening. "Sign these by the red check marks. I'll come back in a couple of days.

"What's gonna happen to me?" he asked.

Tequila ignored the papers.
"Well talk about it later."
"When can I get out?"

"It might be a long time."

4

THE PEOPLE WHO RAN Deliverance Camp saw no need to hide from the problems. They made no effort to get away from the war zone from which they took their casualties. No quiet facility in the country. No secluded clinic in a better part of town. Their campers came from the streets and they would go back to the streets.

The Camp faced W Street in N.W., within view of a row of boarded-up duplexes that were sometimes used by crack dealers. Within plain sight was the notorious empty lot of an old gas station. Here drug peddlers met their wholesalers and did their exchanges regardless of who might be looking. According to unofficial police records, the lot had produced more bullet-laden corpses than any other piece of turf

Clay drove slowly down W Street, doors locked, hands clutching the wheel, eyes cutting in all directions, ears awaiting the inevitable sound of gunfire. A white boy in this ghetto was an irresistible target, regardless of the time of day.

D Camp was an ancient warehouse, long abandoned by whoever last used it for storage, condemned by the city, then auctioned off for a few dollars to a nonprofit

that somehow saw potential. It was a hulking structure, the red brick spray-painted maroon from sidewalk to roof, with the lower levels repainted by the neighborhood graffiti specialists. It rambled down the street then back an entire city block. All the doors and windows along the sides had been cemented shut and painted, so that fencing and razor wire were not needed. Anyone wishing to escape would need a

hammer, a chisel, and a hard day of uninterrupted labor.
Clay parked his Honda Accord directly in front of the building and debated whether to race away or get out. There was a small sign above a set of thick double doors: DELIVERANCE CAMP. PRIVATE. No trespassing. As if someone could wander inside, or want to. There was the usual collection of street characters loitering about: some young toughs no doubt hauling drugs and enough assault weapons to hold off the police, a couple of winos staggering in tandem, what appeared to be family members waiting to visit those inside D Camp. His job had led him to most of the undesirable places in D.C., and he had grown proficient at acting as though he had no fear. I'm a lawyer. I'm here on business. Get out of my way. Don't speak to me. In nearly five years with OPD, he had yet to be shot at.

He locked the Accord and left it at the curb. While doing so he sadly admitted to himself that few if any of the thugs on this street would be attracted to his little car. It was twelve years old and pushing two hundred thousand miles. Take it, he said.

He held his breath and ignored the curious stares from the sidewalk gang. There's

not another white face within two miles of here, he thought. He pushed a button by the doors and a voice cracked through the intercom. "Who is it?"

"My name is Clay Carter. I'm a lawyer. I have an eleven o'clock appointment with Talmadge X." He said the name clearly, still certain that it was a mistake. On the phone he had asked the secretary how to spell Mr. X's last name, and she said, quite rudely, that it was not a last name at all. What was it? It was an X. Take it or

leave it. It wasn't about to change.
"Just a minute," the voice said, and Clay began to wait. He stared at the doors, trying desperately to ignore everything around him. He was aware of movement off to

his left side, something close.
"Say, man, you a lawyer?" came the question, a high-pitched young black male voice, loud enough for everyone to hear.
Clay turned and looked into the funky sunshades of his tormentor. "Yep," he said,

as coolly as possible.
"You ain't no lawyer," the young man said. A small gang was forming behind him, all gawking.

John Grisham - The King Of Torts "Afraid so," Clay said. "Can't be no lawyer, man." "No way," said one of the gang.
"You sure you're a lawyer?" "Yep," Clay said, playing along.
"If you a lawyer, why you drivin' a shit car like that?"
Clay wasn't sure which hurt more-the laughter from the sidewalk or the truth of the statement. He made matters worse.
"My wife drives the Mercedes," he said, a bad attempt at humor. "You ain't got no wife. You ain't got no wedding ring. What else have they noticed? Clay asked himself. They were still laughing when one of the doors clicked and opened. He managed to step casually inside instead of diving for safety. The reception area was a bunker with a concrete floor, cinderblock walls, metal doors, no windows, low ceiling, a few lights, everything but sandbags and weapons. Behind a long government-issue table was a receptionist answering two phones. Without looking up she said, "He'll be just a minute." Talmadge X was a wiry, intense man of about fifty, not an ounce of fat on his narrow frame, not a hint of a smile on his wrinkled and aged face. His eyes were large and wounded, scarred by decades on the streets. He was very black and his clothes were very white-heavily starched cotton shirt and dungarees. Black combat boots shined to perfection. His head was shined too, not a trace of hair. He pointed to the only chair in his makeshift office, and he closed the door. "You got paperwork?" he asked abruptly. Evidently, small talk was not one of his talents. Clay handed over the necessary documents, all bearing the indecipherable handcuffed scrawl of Tequila Watson. Talmadge X read every word on every page. Clay noticed he did not wear a watch, nor did he like clocks. Time had been left at the front door. 'When did he sign these?" "They're dated today. I saw him about two hours ago at the jail."
"And you're his counsel of record?" Talmadge X asked. "Officially?" The man had been through the criminal justice system more than once. "Yes. Appointed by the court, assigned by the Office of the Public Defender." "Glenda still there?" "We go way back." It was as close to chitchat as they would get. "Did you know about the shooting?" Clay asked, taking a legal pad to write on from his briefcase. "Not until you called an hour ago. We knew he left Tuesday and didn't come back, knew something was wrong, but then we expect things to go wrong." His words were slow and precise, his eyes blinked often but never strayed. "Tell me what happened." "This is all confidential, right?" Clay said.
"I'm his counselor. I'm also his minister. You're his lawyer. Everything said in this room stays in this room. Deal?"
"Right." Clay gave the details he'd collected so far, including Tequila's version of events. Technically, ethically, he was not supposed to reveal to anyone statements made to him by his client. But who would really care? Talmadge X knew far more about Tequila Watson than Clay would ever learn.

As the narrative went on and the events unfolded in front of Talmadge X, his stare finally broke and he closed his eyes. He tilted his head upward, to the ceiling, as if he wanted to ask God why this happened. He drifted away, deep in thought and deeply troubled. when Clay finished, Talmadge X said, "what can I do?" "I'd like to see his file. He's given me authorization." The file was lying squarely on the desk in front of Talmadge X. "Later," he said. "But let's talk first. What do you want to know? "Let's start with Tequila. Where'd he come from?"

The stare was back, Talmadge was ready to help. "The streets, same place they all come from. He was referred by Social Service, because he was a hopeless case. No family to speak of. Never knew his father. Mother died of AIDS when he was three.

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you familiar with D Camp?"

Raised by an aunt or two, passed around the family, foster homes here and there, in and out of court and juvenile homes. Dropped out of school. Typical case for us. Are

"We get the hard cases, the permanent junkies. We lock 'em down for months, give 'em a boot camp environment. There are eight of us here, eight counselors, and we're all addicts, once an addict always an addict, but you must know that. Four of us are now ministers. I served thirteen years for drugs and robbery, then I found Jesus. Anyway, we specialize in the young crack addicts nobody else can help."

'Only crack?"

"Crack's the drug, man. Cheap, plentiful, takes your mind off life for a few minutes. Once you start it you can't quit.

"He couldn't tell me much about his criminal record."

Talmadge X opened the file and flipped pages. "That's probably because he doesn't remember much. Tequila was stoned for years. Here it is; bunch of petty stuff when he was a juvenile, robbery, stolen cars, the usual stuff we all did so we could buy drugs. At eighteen he did four months for shoplifting. Got him for possession last year, three months there. Not a bad record for one of us. Nothing violent."

"How many felonies?" "I don't see one.

"I guess that'll help," Clay said. "In some way."

"Sounds like nothing will help.

"I'm told there were at least two eyewitnesses. I'm not optimistic."

"Has he confessed to the cops?

"No. They've told me that he clammed up when they caught him and has said nothing."

"That's rare."

"It is," Clay said.

"Sounds like life with no parole," said Talmadge X, the voice of experience.

"You got it.

"That $^{\intercal}$ s not the end of the world for us, you know, Mr. Carter. In many ways, life in prison is better than life on these streets. I got lots of pals who prefer it.
Sad thing is, Tequila was one of the few who could've made it."
"Why is that?"
"Kid's got a brain. Once we got him cleaned up and healthy, he felt so good about himself. For the first time in his adult life, he was sober. He couldn't read so we

taught him. He liked to draw so we encouraged art. We never get excited around here, but Tequila made us proud. He was even thinking about changing his name, for obvious

'You_never get excited?"

"We lose sixty-six percent, Mr. Carter. Two thirds. We get 'em in here, sick as dogs, stoned, their bodies and brains cooked on crack, malnourished, even starving, skin rashes, hair falling out, the sickest junkies D.C. can produce, and we fatten 'em up, dry 'em out, lock 'em down in basic training where they're up at six A.M. scrubbing their rooms and waiting on inspection, breakfast at six-thirty, then nonstop brainwashing from a tough group of counselors who've all been exactly where they've been, no bullshit, pardon my language, don't even try to con us because we're all cons ourselves. After a month they're clean and they're very proud. They don't miss the outside world because there's nothing good waiting for them-no jobs, no families, nobody loves them. They're easy to brainwash, and we are relentless. After three months we might, depending on the patient, start easing them back onto the street for an hour or two a day. Nine out of ten return, anxious to get back into their little rooms. We keep them for a year, Mr. Carter. Twelve months, not a day less. We try to educate them some, maybe a little job training with computers. We work hard at finding them jobs. They graduate, we all have a good cry. They leave, and within a year two thirds of them are doing crack again and headed for the gutter.

'Do you take them back?"

"Rarely. If they know they can come back, then they're more likely to screw up."

"What happens to the other third?"

"That's why we're here, Mr. Carter. That's why I'm a counselor. Those folks, like me, survive in the world, and they do it with a toughness no one else understands. We've been to hell and back and it's an ugly road. Many of our survivors work with other addicts."

'How many people can you house at one time?"

"We have eighty beds, all full. We have room for twice that many, but there's Page 13

never enough money." "Who funds you?

"Eighty percent federal grants, and there's no guarantee from year to year. The

rest we beg from private foundations. We're too busy to raise a lot of money."

Clay turned a page and made a note. "There's not a single family member I can talk to?"

Talmadge X shuffled through the file, shaking his head. "Maybe an aunt somewhere, but don't expect much. Even if you found one, how could she help you?"

"She can't. But it's nice to have a family member to contact.

Talmadge X kept flipping through the file as if he had something in mind. Clay suspected he was looking for notes or entries to be removed before it was handed

over.

"When can I see that?" Clay asked.

"How about tomorrow? I'd like to review it first."

Clay shrugged. If Talmadge X said tomorrow, then it would be tomorrow. "All right,

Mr. Carter, I don't get his motive. Tell me why."

"I can't. You tell me. You've known him for almost four months. No history of

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You've seen it all. You tell me why."
"I've seen everything," Talmadge X said, his eyes even sadder than before. "But I've never seen this. The boy was afraid of violence. We don't tolerate fighting in here, but boys will be boys, and there are always the little rituals of intimidation. Tequila was one of the weak ones. There's no way he would leave here, steal a gun, pick a random victim, and kill him. And there's no way he would jump on a guy in jail and send him to the hospital. I just don't believe it."

"So what do I tell the jury?"

"What jury? This is a guilty plea and you know it. He's gone, off to prison for the rest of his life. I'm sure he knows plenty of folk there."

There was a long gap in the conversation, a break that seemed not to bother Talmadge X in the least. He closed the file and shoved it away. The meeting was

about to be over. But Clay was the visitor. It was time to leave.
"I'll be back tomorrow," he said. "What time?"
"After ten o'clock," Talmadge X said. "I'll walk you out."
"It's not necessary," Clay said, delighted with the escort.
The gang had grown and appeared to be waiting for the lawyer to exit D Camp. They

were sitting and leaning on the Accord, which was still there and still in one piece. Whatever fun they'd planned was quickly forgotten at the sight of Talmadge X. With a quick jerk of his head he scattered the gang, and Clay sped away, untouched and dreading his return the next day.

He drove eight blocks and found Lamont Street, then the corner of Georgia Avenue,

where he stopped for a moment for a quick look around. There was no shortage of alleys in which one might shoot someone, and he was not about to go looking for blood. The neighborhood was as desolate as the one he'd just left. He'd come back later with Rodney, a black paralegal who knew the streets, and they'd poke around and ask questions.

5

THE POTOMAC COUNTRY CLUB in McLean, Virginia, was established a hundred years earlier by some wealthy people who'd been snubbed by the other country clubs. Rich folks can tolerate almost anything, but not rejection. The outcasts pumped their considerable resources into Potomac and built the finest club in the D.C. area. They picked off a few Senators from rival clubs and enticed other trophy members, and before long Potomac had bought respectability. Once it had enough members to sustain

itself, it began the obligatory practice of excluding others. Though it was still known as a new country club, it looked and felt and acted like all the rest.

It did, however, differ in one significant way. Potomac had never denied the fact that its memberships could be bought outright if a person had enough money. Forget waiting lists and screening committees and secret votes by the admissions board. If you were new to D.C., or if you suddenly struck it rich, then status and prestige could be obtained overnight if your check was large enough. As a result, Potomac had

the nicest golf course, tennis facilities, pools, clubhouses, dining room, everything an ambitious country club could want.

As far as Clay could tell, Bennett Van Horn had written the big check. Regardless of which cloud of smoke he was blowing at the moment, Clay's parents did not have money and certainly would not have been accepted at Potomac. His father had sued Bennett eighteen years earlier over a bad real estate deal in Alexandria. At the time, Bennett was a big-talking Realtor with lots of debts and very few unencumbered assets. He was not a member of the Potomac Country Club then, though he now acted as if he'd been born there.

Bennett the Bulldozer struck gold in the late eighties when he invaded the rolling hills of the Virginia countryside. Deals fell into place. Partners were found. He didn't invent the slash-and-burn style of suburban development, but he certainly perfected it. On pristine hills he built malls. Near a hallowed battleground, he built a subdivision. He leveled an entire village for one of his planned developments-apartments, condos, big houses, small houses, a park in the center with a shallow muddy pond and two tennis courts, a quaint little shopping district that looked nice in the architect's office but never got built. Ironically, though irony was lost on Bennett, he named his cookie-cutter projects after the landscape he was destroying-Rolling Meadows, Whispering Oaks, Forest Hills, etcetera. He joined other sprawl artists and lobbied the state legislature in Richmond for more money for more roads so more subdivisions could be thrown up and more traffic created. In doing so, he became a figure in the political game, and his ego swelled.

In the early nineties, his BVH Group grew rapidly, with revenues increasing at a slightly faster rate than loan payments. He and his wife, Barb, bought a home in a prestigious section of McLean. They joined the Potomac Country Club and became fixtures. They worked hard at creating the illusion that they had always had money.

In 1994, according to the SEC filings that Clay had studied diligently and kept copies of, Bennett decided to take his company public and raise \$200 million. He planned to use the money to retire some debt, but, more important, to "... invest in the unlimited future of Northern Virginia." In other words, more bulldozers, more slash-and-burn developments. The thought of Bennett Van Horn with that kind of cash no doubt thrilled the local Caterpillar dealers. And it should have horrified the local governments, but they were asleep.

With a blue-chip investment banker leading the way, BVHG stock roared out of the blocks at \$10 a share and peaked at \$16.50, not a bad run but far short of what its founder and CEO had predicted. A week before the public offering he had boasted in the Daily Profit, a local business tabloid, that "... the boys on Wall Street are sure it'll hit forty bucks a share." In the Over the Counter market, the stock floated back to earth and landed with a thud in the \$6.00 range. Bennett had unwisely refused to dump some stock like all good entrepreneurs do. He held on to all of his four million shares and watched as his market value went from sixty-six million to almost nothing.

Every weekday morning, just for the sheer fun of it, Clay checked the price of one stock and one stock only. BVHG was currently trading at \$0.87 per share.

"How's your stock doing?" was the great slap-in-the-face Clay'd never had the

nerve to use.

"Maybe tonight," he mumbled to himself as he drove into the entrance of the Potomac Country Club. Since there was a potential marriage in the near future, Clay's shortcomings were fair game around the dinner table. But not Mr. Van Horn's. "Hey, congratulations, Bennett, the stock has moved up twelve cents in the past two months," he said out loud. "Kicking ass, aren't you, old boy! Time for another Mercedes?" All the things he wanted to say.

To avoid the tip associated with valet parking, Clay hid his Accord in a distant lot behind some tennis courts. As he hiked to the clubhouse he straightened his tie and continued his mumbling. He hated the place-hated it for all the assholes who were members, hated it because he could not join, hated it because it was the Van Horns' turf and they wanted him to feel like a trespasser. For the hundredth time that day, as every day, he asked himself why he'd fallen in love with a girl whose parents were so insufferable. If he had a plan, it was to elope with Rebecca and move to New Zealand, far from the Office of the Public Defender, and as far away as possible from her family.

The gaze from the frosty hostess told him, I know you are not a member, but I'll take you to your table anyway. "Follow me," she said with the slight makings of a

fake smile. Clay said nothing. He swallowed hard, looked straight ahead, and tried to ignore the heavy knot in his stomach. How was he supposed to enjoy a meal in such surroundings? He and Rebecca had eaten there twice-once with Mr. and Mrs. Van Horn,

once without. The food was expensive and quite good, but then Clay lived on processed turkey so his standards were low and he knew it.

Bennett was absent. Clay gently hugged Mrs. Van Horn, a ritual both of them disliked, then offered a rather pathetic, "Happy Birthday." He pecked Rebecca on the cheek. It was a good table, one with a sweeping view of the eighteenth green, a very prestigious spot to eat because one could watch the geezers wallow in the sand traps

and miss their two-foot putts.
"Where's Mr. Van Horn?" Clay asked, hoping he was stuck out of town, or better

yet, hospitalized with some grave ailment.

"He's on his way," Rebecca said.

"He spent the day in Richmond, meeting with the Governor," added Mrs. Van Horn, for good measure. They were relentless. Clay wanted to say, "You win! You win!

You're more important than I am!"

"What's he working on?" he asked politely, once again astounded at his ability to sound sincere. Clay knew exactly why the Bulldozer was in Richmond. The state was broke and could not afford to build new roads in Northern Virginia, where Bennett and his ilk demanded that they be built. The votes were in Northern Virginia. The legislature was considering a local referendum on sales taxes so the cities and

counties around D.C. could build their own highways. More roads, more condos, more malls, more traffic, more money for an ailing BVHG.

"Political stuff," Barb said. In truth, she probably didn't know what her husband and the Governor were discussing. Clay doubted if she know the current price of BVHG stock. She knew the days her bridge club met and she knew how little money Clay

earned, but most other details were left to Bennett.
"How was your day?" Rebecca asked, gently but quickly steering the conversation away from politics. Clay had used the word sprawl two or three times when debating issues with her parents and things had become tense. "The usual," he said. "And you?"

"We have hearings tomorrow, so the office was hopping today."
"Rebecca tells me you have another murder case," Barb said.
"Yes, that's true," Clay said, wondering what other aspects of his job as a public defender they had been talking about Each had a glass of white wine sitting before her. Each glass was at least half-empty. He had walked in on a discussion, probably about him. Or was he being unduly sensitive? Perhaps.
"Who's your client?" Barb asked.
"A kid from the streets."
"Who did he kill?"

"The victim was another kid from the streets."

This relieved her somewhat. Blacks killing blacks. Who cared if they all killed each other? "Did he do it?" she asked.

As of now he is presumed to be innocent. That's the way it works."

"In other words, he did it. "It sort of looks that way.

"How can you defend people like that? If you know they're guilty, how can you work so hard trying to get them off?"

Rebecca took a large gulp of wine and decided to sit this one out. She had been coming to his rescue less and less in recent months. A nagging thought was that, while life would be magical with her, it would be a nightmare with them. The nightmares were winning.

Our Constitution guarantees everyone a lawyer and a fair trial," he said condescendingly, as if every fool should know this. "I'm just doing my job."

Barb rolled her new eyes and looked at the eighteenth green. Many of the ladies at Potomac had been using a plastic surgeon whose specialty, evidently, was the Asian look. After the second session the eyes strained backward at the corners, and, while wrinkle-free, were grossly artificial. Ol' Barb had been nipped and tucked and Botoxed without a long-range plan, and the transition simply was not working.

Rebecca took another long pull on the wine. The first time they had eaten there

with her parents she had kicked off a shoe under the table and run her toes up and down his leg, as if to say, "Let's blow this joint and hop in the sack." But not tonight. She was icy and seemed preoccupied. Clay knew she wasn't worrying about

whatever meaningless hearings she would suffer through tomorrow. There were issues here, just under the surface, and he wondered if this dinner might be a showdown, a powwow with the future on the line.

Bennett arrived in a rush, full of bogus apologies for being late. He slapped Clay on the back as if they were fraternity brothers, and kissed his girls on the cheeks. "How's the Governor?" Barb asked, loud enough for the diners across the room to

"Great. He sends his best. The President of Korea is in town next week. The Guv has invited us to a black-tie gala at the mansion." This too was offered at full volume.

"Oh really!" Barb gushed, her redone face erupting into a contortion of delight.

Should feel right at home with the Koreans, Clay thought.
"Should be a blast," Bennett said as he pulled a collection of cell phones from his pocket and lined them up on the table. A few seconds behind him came a waiter with a double Scotch, Chivas with a little ice, the usual.

Clay ordered an ice tea.
"How's my Congressman?" Bennett yelled across the table to Rebecca, then cut his eyes to the right to make sure the couple at the next table had heard him. I have my very own Congressman!

'He's fine, Daddy. He sends his regards. He's very busy."

"You look tired, honey, a tough day?'

The three Van Horns took a sip. Rebecca's fatigue was a favorite topic between her parents. They felt she worked too hard. They felt she shouldn't work at all. She was pushing thirty and it was time to marry a fine young man with a well-paying job and a bright future so she could bear their grandchildren and spend the rest of her life at the Potomac Country Club.

Clay would not have been too concerned with whatever the hell they wanted, except that Rebecca had the same dreams. She had once talked of a career in public service, but after four years on the Hill she was fed up with bureaucracies. She wanted a

husband and babies and a large home in the suburbs.

Menus were passed around. Bennett got a call and rudely handled it at the table. Some deal was falling through. The future of America's financial freedom hung in the balance.

"What should I wear?" Barb asked Rebecca as Clay hid behind his menu.
"Something new," Rebecca said.
"You're right," Barb readily agreed. "Let's go shopping Saturday."

"You're right,"

"Good idea.

Bennett saved the deal, and they ordered. He graced them with the details of the phone call-a bank was not moving fast enough, he had to light a fire, blah, blah. This went on until the salads arrived.

After a few bites, Bennett said, with his mouth full, as usual, "While I was down in Richmond, I had lunch with my close friend Ian Ludkin, Speaker of the House. You'd really like this guy, Clay, a real prince of a man. A perfect Virginia

Clay chewed and nodded as if he couldn't wait to meet all of Bennett's good

friends.

"Anyway, Ian owes me some favors, most of them do down there, and so I just popped the question.

It took Clay a second to realize that the women had stopped eating. Their forks were at rest as they watched and listened with anticipation.

"What question?" Clay asked because it seemed that they were expecting him to say

"Well, I told him about you, Clay. Bright young lawyer, sharp as a tack, hard worker, Georgetown Law School, handsome young man with real character, and he said he was always looking for new talent. God knows it's hard to find. Said he has an opening for a staff attorney. I said I had no idea if you'd be interested, but I'd be happy to run it by you. Whatta you think?"

I think I'm being ambushed, Clay almost blurted. Rebecca was staring at him,

watching closely for the first reaction.

According to the script, Barb said, "That sounds wonderful."
Talented, bright, hardworking, well educated, even handsome. Clay was amazed at how fast his stock had risen. "That's interesting," he said, somewhat truthfully.

Every aspect of it was interesting.

Bennett was ready to pounce. He, of course, held the advantage of surprise. "It's a great position. Fascinating work. You'll meet the real movers and shakers down there. Never a dull moment. Lots of long hours, though, at least when the legislature is in session, but I told Ian that you had broad shoulders. Pile on the responsibilities."

"What, exactly, would I be doing?" Clay managed to get out.
"Oh, I don't know all that lawyer stuff. But, if you're interested, Ian said he'd be happy to arrange an interview. It's a hot ticket, though. He said the resumes

were flooding in. Gotta move quick."

"Richmond's not that far away," Barb said.

It's a helluva lot closer than New Zealand, Clay thought. Barb was already planning the wedding. He couldn't read Rebecca. At times she felt strangled by her parents, but rarely showed any desire to get away from them. Bennett used his money, if indeed he had any left, as a carrot to keep both daughters close to home. "Well, uh, thanks, I guess," Clay said, collapsing under the weight of his newly bestowed broad shoulders.

"Starting salary is ninety-four thousand a year," Bennett said, an octave or two

lower so the other diners couldn't hear.

Ninety-four thousand dollars was more than twice as much as Clay was currently earning, and he assumed that everyone at the table knew it. The Van Horns worshiped money and were obsessed with salaries and net worths.

'Wow," Barb said, on cue.

"That's a nice salary," Clay admitted.

"Not a bad start," Bennett said. "Ian says you'll meet the big lawyers in town. Contacts are everything. Do it a few years, and you'll be able to write your own

ticket in corporate law. That's where the big money is, you know."

It was not comforting to know that Bennett Van Horn had suddenly taken an interest in planning the rest of Clay's life. The planning, of course, had nothing to do with Clay, and everything to do with Rebecca.

"How can you say no?" Barb said, prodding with two left feet.

"Don't push, Mother," Rebecca said.

"It's just such a wonderful opportunity," Barb said, as if Clay couldn't see the obvious.

"Kick it around, sleep on it," Bennett said. The gift had been delivered. Let's

see if the boy is smart enough to take it.

Clay was devouring his salad with a new purpose. He nodded as if he couldn't speak. The second Scotch arrived and broke up the moment. Bennett then shared the latest gossip from Richmond about the possibility of a new professional baseball franchise for the D.C. area, one of his favorite topics. He was on the fringes of one of three investment groups jockeying for the franchise, if and when one was ever approved, and he thrived on knowing the latest developments.

According to a recent article in the Post, Bennett's group was in third place and losing ground by the month. Their finances were unclear, downright shaky, according to one unnamed source, and throughout the article the name of Bennett Van Horn was never mentioned. Clay knew he had enormous debts. Several of his developments had been stalled by environmental groups trying to preserve whatever land was left in Northern Virginia. He had lawsuits raging against former partners. His stock was practically worthless. Yet there he sat slugging down Scotch and yapping away about a new stadium for \$400 million and a franchise fee of \$200 million and a payroll of at least \$100 million.

Their steaks arrived just when the salads were finished, thus sparing Clay another tortured moment of conversation with nothing to stuff in his mouth. Rebecca was ignoring him and he was certainly ignoring her. The fight would come very soon.

There were stories about the Guv, a close personal friend who was putting his machine in place to run for the Senate and of course he wanted Bennett in the middle of things. A couple of his hottest deals were revealed. There was talk of a new airplane, but this had been going on for some time and Bennett just couldn't find the one he wanted. The meal seemed to last for two hours, but only ninety minutes had passed when they declined dessert and started wrapping things up.

Clay thanked Bennett and Barb for the food and promised again to move quickly on the job down in Richmond. "The chance of a lifetime," Bennett said gravely. "Don't

screw it up.

When Clay was certain they were gone, he asked Rebecca to step into the bar for a minute. They waited for their drinks to arrive before either spoke. When things were

tense both had the tendency to wait for the other to fire first.

"I didn't know about the job in Richmond," she began.

"I find that hard to believe. Seems like the entire family was in on the deal.

Your mother certainly knew about it."

"My father is just concerned about you, that's all."
Your father is an idiot, he wanted to say. "No, he's concerned about you. Can't have you marrying a guy with no future, so he'll just manage the future for us.
Don't you think it's presumptuous to decide he doesn't like my job so he'll find me another one?"

'Maybe he's just trying to help. He loves the favors game."

"But why does he assume I need help?

"Maybe you do."

"I see. Finally the truth."

"You can't work there forever, Clay. You're good at what you do and you care about your clients, but maybe it's time to move on. Five years at OPD is a long time.

You've said so yourself.'

"Maybe I don't want to live in Richmond. Perhaps I've never thought about leaving D.C. What if I don't want to work under one of your father's cronies? Suppose the idea of being surrounded by a bunch of local politicians does not appeal to me? I'm a lawyer, Rebecca, not a paper pusher."

"Fine Whatever"

'Fine. Whatever.

"Is this job an ultimatum?"

"In what way?"

"In every way. What if I say no?"

"I think you've already said no, which, by the way, is pretty typical. A snap decision.

'Snap decisions are easy when the choice is obvious. I'll find my own jobs, and I certainly didn't ask your father to call in a favor. But what happens if I say no?"
"Oh, I'm sure the sun will come up."
"And your parents?"
"I'm sure they'll be disappointed."
"And you?"

She shrugged and sipped her drink. Marriage had been discussed on several occasions but no agreement had been reached. There was no engagement, certainly no timetable. If one wanted out, there was sufficient wiggle room, though it would be a tight squeeze. But after four years of (1) dating no one else, and (2) continually reaffirming their love for each other, and (3) having sex at least five times a week, the relationship was headed toward permanent status.

However, she was not willing to admit the truth that she wanted a break from her career, and a husband and a family and then maybe no career at all. They were still competing, still playing the game of who was more important. She could not admit

that she wanted a husband to support her.

"I don't care, Clay," she said. "It's just a job offer, not a Cabinet appointment. Say no if you want to."

"Thank you." And suddenly he felt like a jerk. What if Bennett had simply been trying to help? He disliked her parents so much that everything they did irked him. That was his problem, wasn't it? They had the right to be worried about their daughter's future mate, the father of their grandchildren.

And, Clay grudgingly admitted, who wouldn't be worried about him as a son-in-law?

"I'd like to go," she said.

"Sure.

He followed her out of the club and watched her from the rear, almost suggesting that he had time to run by her apartment for a quick session. But her mood said no, and, given the tone of the evening, she would thoroughly enjoy a flat rejection. Then he would feel like a fool who couldn't control himself, which was exactly what he was at these times. So he dug deep, clenched his jaws together, and let the moment pass

As he helped her into her BMW, she whispered, "Why don't you stop by for a few minutes?"

Clay sprinted to his car.

HE FELT SOMEWHAT safer with Rodney, plus 9 A.M. was too early for the dangerous types on Lamont Street. They were still sleeping off whatever poison they had consumed the night before. The merchants were slowly coming to life. Clay parked

near the alley.

Rodney was a career paralegal with OPD. He'd been enrolled in night law school off and on for a decade and still talked of one day getting his degree and passing the bar. But with four teenagers at home both money and time were scarce. Because he came from the streets of D.C. he knew them well. Part of his daily routine was a request from an OPD lawyer, usually one who was white and frightened and not very experienced, to accompany him or her into the war zones to investigate some heinous crime. He was a paralegal, not an investigator, and he declined as often as he said yes.

But he never said no to Clay. The two had worked closely together on many cases. They found the spot in the alley where Ramon had fallen and inspected the surrounding area carefully, with full knowledge that the police had already combed the place several times. They shot a roll of film, then went looking for witnesses.

There were none, and this was not surprising. By the time Clay and Rodney had been on the scene for fifteen minutes, word had spread. Strangers were on-site, prying into the latest killing, so lock the doors and say nothing. The liquor store-milk crate witnesses, both men who spent many hours every day in the same spot sipping cheap wine and missing nothing, were long gone and no one had ever known them. The merchants seemed surprised that there had been a shooting at all. "Around here?" one asked, as if crime had yet to reach his ghetto.

After an hour, they left and headed for D Camp. As Clay drove, Rodney sipped cold coffee from a tall paper cup. Bad coffee, from the look on his face. "Jermaine got a similar case a few days ago," he said. "Kid in rehab, locked down for a few months, got out somehow, don't know if he escaped or was released, but within twenty-four hours he'd picked up a gun and shot two people, one died."

"At random?"

"What's random around hour? The said and the said are the said around hours he'd picked up a gun and shot two people, one died."

"What's random around here? Two guys in cars with no insurance have a fender bender and they start shooting at each other. Is that random, or is it justified?" "Was it drugs, robbery, self-defense?"

"Random, I ťhink.

"where was the rehab place?" clay asked.

"It wasn't D Camp. Some joint near Howard, I think. I haven't seen the file. You know how slow Jermaine is.

"So you're not working the file?" "No. Heard it through the grapevine."

Rodney controlled the grapevine rumors and gossip and knew more about OPD lawyers and their caseloads than Glenda, the Director. As they turned on W Street, Clay said, "You been to D Camp before?"

"Once or twice. It's for the hard cases, the last stop before the cemetery. Tough

place, run by tough guys.

"You know a gentleman by the name of Talmadge X?"

There was no sidewalk circus to wade through. Clay parked in front of the building and they hurried inside. Talmadge X was not in, some emergency had taken him to a hospital. A colleague named Noland introduced himself pleasantly and said he was the head counselor. In his office, at a small table, he showed them Tequila Watson's file and invited them to look through it. Clay thanked him, certain that it had been purged and cleaned up for his benefit.

"Our policy is that I stay in the room while you look through the file," Noland explained. "If you want copies, they're twenty-five cents each."

"Well, sure," Clay said. The policy was not going to be negotiated. And if he wanted the entire file he could snatch it at any time with a subpoena. Noland took his place behind his desk, where an impressive stack of paperwork was waiting. Clay began leafing through the file. Rodney took notes.

Tequila's background was sad and prédictable. He had been admitted in January, referred from Social Services after being rescued from an overdose of something. He

weighed 121 pounds and was five feet ten inches tall. His medical exam had been conducted at D Camp. He had a slight fever, chills, headaches, not unusual for a junkie. Other than malnourishment, a slight case of the flu, and a body ravaged by

drugs, there was nothing else remarkable, according to the doctor. Like all patients, he had been locked down for the first thirty days and fed continually.

According to entries made by TX, Tequila began his slide at the age of eight when he and his brother stole a case of beer off a delivery truck. They drank half and sold half, and with the proceeds bought a gallon of cheap wine. He'd been kicked out of various schools and somewhere around the age of twelve, about the time he

discovered crack, he'd dropped out altogether. Stealing became a way of survival. His memory worked until the crack use began, so the last few years were a blur. TX had followed up on the details and there were letters and e-mails confirming some of the official stops along the miserable trail. When he was fourteen, Tequila had spent a month in a substance abuse unit of the D.C. Youth Detention Center. Upon his release, he went straight to a dealer and bargained for crack. Two months in Orchard House, a notorious lockdown facility for teens on crack, did little good. Tequila admitted to TX that he consumed as many drugs inside "OH" as he had on the outside. At sixteen, he was admitted to Clean Streets, a no-nonsense abuse facility very similar to D Camp. A stellar performance there lasted for fifty-three days, then he walked away without a word. TX's note said "... was high on crack within 2 hrs. of leaving." The juvenile court ordered him to a summer boot camp for troubled teens when he was seventeen, but security was leaky and he actually made money selling drugs to his fellow campers. The final effort at sobriety, before D Camp, had been a program at Grayson Church, under the direction of Reverend Jolley, a well-known drug counselor. Jolley sent a letter to Talmadge X in which he expressed the opinion that Tequila was one of those tragic cases that was "probably hopeless."

As depressing as the history was, there was a remarkable absence of violence in it. Tequila had been arrested and convicted five times for burglary, once for shoplifting, and twice for misdemeanor possession. Tequila had never used a weapon to commit a crime, at least not one that he had been nabbed for. This had not gone unnoticed by TX, who, in one entry on Day 39 said, "... has a tendency to avoid even the slightest threat of physical conflict. Seems truly afraid of the bigger ones, and most of the small ones too."

On Day 45, he was examined by a physician. His weight was a healthy 138. His skin was clear of "... abrasions and lesions." There were notes about his progress in learning to read, and his interest in art. As the days passed, the notes became much shorter. Life inside D Camp was simple and grew to be mundane. Some days passed with no entries at all.

The entry on Day 80 was different: "He realizes he needs spiritual guidance from above to stay clean. He can't do it alone. Says he wants to stay in D Camp forever." Day 100: "We celebrated the hundredth day with brownies and ice cream. Tequila made a short speech. He cried. He was awarded a two-hour pass."

Day 104: "Two-hour pass. He left, returned in twenty minutes with a popsicle."

Day 107: "Sent to the post office, gone almost an hour, returned."

Day 110: "Two-hour pass, returned, no problem."
The final entry was Day 115: "Two-hour pass, no return."

Noland was watching as they neared the end of the file. "Any questions?" he asked,

as if they had consumed enough of his time.

"It's pretty sad," Clay said, closing the file with a deep breath. He had lots of questions but none that Noland could, or would, answer.

"In a world of misery, Mr. Carter, this indeed is one of the saddest. I am rarely moved to tears, but Tequila has made me cry." Noland was rising to his feet. "Would you like to copy anything?" The meeting was over.

"Maybe later," Clay said. They thanked him for his time and followed him to the

reception area.

In the car, Rodney fastened his seat belt and glanced around the neighborhood. Very calmly he said, "Okay, pal, we got us a new friend."

Clay was watching the fuel gauge and hoping there was enough gas to get back to the office. "What kinda friend?"

"See that burgundy Jeep down there, half a block, other side of the street?" Clay looked and said, "So what?"

Clay looked and said, "So what?"
"There's a black dude behind the wheel, big guy, wearing a Redskins cap, I think. He's watching us.

Clay strained and could barely see the shape of a driver, race and cap

indistinguishable to him. "How do you know he's watching us?"

'He was on Lamont Street when we were there, I saw him twice, both times easing by, looking at us but not looking. When we parked here to go in, I saw the Jeep three blocks back that way. Now he's over there."

"How do you know it's the same Jeep?"

"Burgundy's an odd color. See that dent in the front fender, right side?"

"Yeah, maybe.

"Same Jeep, no doubt about it. Let's go that way, get a closer look."

Clay pulled onto the street and drove past the burgundy Jeep. A newspaper flew up in front of the driver. Rodney scribbled down the license plate number.

"Why would anyone follow us?" Clay asked.

"Drugs. Always drugs. Maybe Tequila was dealing. Maybe the kid he killed had some nasty friends. Who knows?"
"I'd like to find out."

"Let's not dig too deep right now. You drive, and I'll watch our rear."

They headed south along Puerto Rico Avenue for thirty minutes and stopped at a gas station near the Anacostia River. Rodney watched every car as Clay pumped fuel. tail's off," Rodney said when they were moving again. "Let's go to the office."

"Why would they stop following us?" Clay asked. He would have believed any

explanation.

I'm not sure," Rodney said, still checking his side mirror. "Could be that they were only curious as to whether we went to D Camp. Or maybe they know that we saw them. Just watch your tail for a while."

"This is great. I've never been followed before."

"Just pray they don't decide to catch you.

JERMAINE VANCE SHARED AN office with another unseasoned lawyer who happened to be out at the moment, so Clay was offered his vacant chair. They compared notes on their most recent murder defendants.

Jermaine's client was a twenty-four-year-old career criminal named Washad Porter, who, unlike Tequila, had a long and frightening history of violence. As a member of D.C.'s largest gang, Washad had been severely wounded twice in gun battles and had been convicted once of attempted murder. Seven of his twenty-four years had been spent behind bars. He had shown little interest in getting cleaned up; the only attempt at rehab had been in prison and had been clearly unsuccessful. He was accused of shooting two people four days before the Ramon Pumphrey killing. One of

the two was killed instantly, the other was barely clinging to life.

Washad had spent six months at Clean Streets, locked down and evidently surviving the rigorous program there. Jermaine had talked to the counselor, and the conversation was very similar to the one Clay had had with Talmadge X. Washad had cleaned up, was a model patient, was in good health, and gathering self-esteem every day. The only bump in the road had been an episode early on when he sneaked out, got stoned, but came back and begged for forgiveness. Then he went almost four months

with virtually no problems.

He was released from Clean Streets in April, and the next day he shot two men with a stolen gun. His victims appeared to have been selected at random. The first was a produce deliveryman going about his business near Walter Reed Hospital. There were words, then some pushing and shoving, then four shots to the head, and Washad was seen running away. The deliveryman was still in a coma. An hour later, six blocks away, Washad used his last two bullets on a petty drug dealer with whom he had a history. He was tackled by friends of the dealer who, instead of killing him themselves, held him for the police.

Jermaine had talked to Washad once, very briefly, in the courtroom during his initial appearance. "He was in denial," Jermaine said. "Had this blank look on his face and kept telling me that he couldn't believe he'd shot anybody. He said that

was the old Washad, not the new one.

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called, or tried to call, Bennett the Bulldozer. That effort had ended dismally when he'd been unable to penetrate the layers of importance surrounding the great man. Mr. BVH wanted folks to think he spent his time "on the job," which for him meant out among the earth-moving machinery where he could direct matters and smell up close the unlimited potential of Northern Virginia. In the family's home there were large photos of him "on the job," wearing his own custom-made and monogrammed hard hat, pointing here and there as land got leveled and more malls and shopping centers got built. He said he was too busy for idle chatter and claimed to hate telephones,

yet always had a supply nearby to take care of business.

Truth was, Bennett played a lot of golf, and played it badly, according to the father of one of Clay's law school classmates. Rebecca had let it slip more than once that her father played at least four rounds a week at Potomac, and his secret

dream was to win the club championship.

Mr. Van Horn was a man of action with no patience for life behind a desk. He spent little time there, he claimed. The pit bull who answered "BVH Group" reluctantly agreed to forward Clay on to another secretary deeper inside the company. "Development" the second girl said rudely, as if the company had unlimited divisions. It took at least five minutes to get Bennett's personal secretary on the phone. "He's out of the office," she said.

'How can I reach him?" Clay asked.

"He's on the job.

"Yes, I figured that. How can I reach him?"
"Leave a number and I'll put it with the rest of his messages," she said.
"Oh thank you," Clay said, and left his office number.

Thirty minutes later Bennett returned the call. He sounded indoors, perhaps in the Men's Lounge at the Potomac Country Club, double Scotch in hand, big cigar, a game of gin rummy in progress with the boys. "Clay, how in the world are you?" he asked, as if they hadn't seen each other in months.

'Fine, Mr. Van Horn, and you?"

"Great. Enjoyed dinner last night." Clay heard no roaring diesel engines in the background, no blasting.

"Oh yes, it was really nice. Always a pleasure," Clay lied.
"What can I do for you, son?"

"Well, I want you to understand that I really appreciate your efforts to get me that job down in Richmond. I didn't expect it, and you were very kind to intervene like that." A pause as Clay swallowed hard. "But truthfully, Mr. Van Horn, I don't see a move to Richmond in the near future. I've always lived in D.C. and this is

Clay had many reasons to reject the offer. Staying in D.C. was mid-list. The overwhelming motive was to avoid having his life planned by Bennett Van Horn and getting locked into his debt.
"You can't be serious," Van Horn said.

"Yes, I'm very serious. Thanks, but no thanks." The last thing Clay planned to do was to take any crap off this jerk. He loved the telephone at these moments; such a wonderful equalizer.

'A big mistake, son," Van Horn said. "You just don't see the big picture, do you?"

"Maybe I don't. But I'm not so sure you do either."

"You have a lot of pride, Clay, I like that. But you're also very wet behind the ears. You gotta learn that life is a game of favors, and when someone tries to help you, then you take the favor. One day maybe you'll get the chance to repay it. You're making a mistake, here, Clay, one that I'm afraid could have serious consequences.

"What kinds of consequences?"

"This could really affect your future."

"Well, it's my future, not yours. I'll pick the next job, and the one after that. Right now I'm happy where I am.

"How can you be happy defending criminals all day long? I just don't get it."

This was not a new conversation, and, if it followed the usual course, things would deteriorate quickly. "I believe you've asked that question before. Let's not go there.

"We're talking about a huge increase in salary, Clay. More money, better work, you'll be spending your time with solid folks, not a bunch of street punks. Wake up, boy!" There were voices in the background. Wherever Bennett was, he was playing for

an audience.

Clay gritted his teeth and let the "boy" pass. "I'm not going to argue, Mr. Van Horn. I called to say no.

'You'd better reconsider."

"I've already reconsidered. No thanks."
"You're a loser, Clay, you know that. I've known it for some time. This just reaffirms it. You're turning down a promising job so you can stay in a rut and work for minimum wage. You have no ambition, no guts, no vision.

"Last night I was a hard worker-had broad shoulders, lots of talent, and I was as

sharp as a tack.'

"I take it back. You're a loser."

"And I was well educated and even handsome."

"I was lying. You're a loser."
Clay hung up first. He slammed the phone down with a smile, quite proud that he had so irritated the great Bennett Van Horn. He'd held his ground and sent a clear message that he would not be shoved around by those people.

He would deal with Rebecca later, and it would not be pleasant.

CLAY'S THIRD AND FINAL visit to D Camp was more dramatic than the first two. With Jermaine in the front seat and Rodney in the back, Clay followed a D.C. police car and parked again directly in front of the building. Two cops, both young and black and bored with subpoena work, negotiated their entrance. Within minutes they were in the midst of a tense confrontation with Talmadge X, Noland, and another counselor, a hothead named Samuel

Partially because he had the only white face in the crowd, but primarily because he was the lawyer who'd obtained the subpoena, the three counselors focused their

wrath on Clay. He could not have cared less. He would never see these people again.
"You saw the file, man!" Noland yelled at Clay.
"I saw the file that you wanted me to see," Clay shot back. "Now I get the rest of it."
"What're you talking about?" Talmadge X asked.
"What're you talking here with Tequila's name wr

"I want everything here with Tequila's name written on it."
"You can't do that."

Clay turned to the cop holding the papers and said, "Would you please read the

subpoena?"

The cop held it high for all to see, and read: "All files pertaining to the admission, medical evaluation, medical treatment, substance abatement, substance abuse counseling, rehabilitation, and discharge of Tequila Watson. As ordered by the Honorable F. Floyd Sackman, D.C. Superior Court Criminal Division."

"When did he sign it?" Samuel asked.

"Bout three hours ago."

"We showed your everything " Neland said to Clay."

"We showed you everything," Noland said to Clay.
"I doubt that. I can tell when a file has been rearranged."
"Much too neat," Jermaine added helpfully, finally.

"We ain't fighting," said the larger of the two cops, leaving little doubt that a good fight would be welcome. "Where do we start?"

"His medical evaluations are confidential," Samuel said. "The doctor-patient

privilege, I believe.

It was an excellent point, but slightly off the mark. "The doctor's files are confidential," Clay explained. "But not the patient's. I have a release and waiver signed by Tequila Watson allowing me to see all of his files, including the medicals."

They began in a windowless room with mismatched filing cabinets lining the walls. After a few minutes, Talmadge X and Samuel disappeared and the tension began to ease. The cops pulled up chairs and accepted the coffee offered by the receptionist. She did not offer any to the gentlemen from the Office of the Public Defender.

After an hour of digging, nothing useful had been found. Clay and Jermaine left Rodney to continue the search. They had more cops to meet.

The raid on Clean Streets was very similar. The two lawyers marched into the front office with two policemen behind them. The Director was dragged out of a meeting. As she read the subpoena she mumbled something about knowing Judge Sackman and dealing with him later. She was very irritated, but the document spoke for itself. The same language-all files and papers relating to Washad Porter.

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"This was not necessary," she said to Clay. "We always cooperate with attorneys."
"That's not what I hear," Jermaine said. Indeed, Clean Streets had a reputation for contesting even the most benign requests from OPD.

When she finished reading the subpoena for the second time, one of the cops said, "We're not going to wait all day."

She led them to a large office and fetched an assistant who began hauling in files. "When do we get these back?" she asked.
"When we're finished with them," Jermaine said.
"And who keeps them?"

"The Office of the Public Defender, under lock and key."

THE ROMANCE HAD BEGUN at Abe's Place. Rebecca had been in a booth with two girlfriends when Clay walked by en route to the men's room. Their eyes met, and he actually paused for a second, unsure of exactly what to do next. The girlfriends soon got lost. Clay ditched his drinking pals. They sat together at the bar for two hours and talked nonstop. The first date was the next night. Sex within a week. She kept him away from her parents for two months.

Now, four years later, things were stale and she was under pressure to move on. It

seemed fitting that they would end things at Abe's Place.
Clay arrived first and stood at the bar in a crowd of Hill Rats draining their glasses, talking loud and fast and all at once about the crucial issues they had just spent long hours dealing with. He loved D.C., and he hated D.C. He loved its history and energy and importance. And he despised the countless minions who chased themselves in a frenetic game of who was more important. The nearest discussion was a passionate argument about wastewater treatment laws in the Central Plains.

Abe's Place was nothing but a watering hole, strategically placed near Capitol Hill to catch the thirsty crowd headed for the suburbs. Great-looking women. Well

dressed. Many of them on the prowl. Clay caught a few looks.

Rebecca was subdued, determined, and cold. They sneaked into a booth and both ordered strong drinks for the ride ahead. He asked some pointless questions about the subcommittee hearings that had begun, amid no fanfare, at least according to the Post. The drinks arrived and they dived in. "I talked to my father," she began.

"So did I."

"Why didn't you tell me you were not taking the job in Richmond?"

"Why didn't you tell me your father was pulling strings to get me a job in Richmond?

You should've told me."

"I made it clear.

"Nothing is clear with you."

Both took a drink.

"Your father called me a loser. Is that the prevailing mood in your family?"

"At the moment, yes."
"Shared by you?"

"I have my doubts. Someone has to be realistic here."

There had been one serious intermission in the romance, a miserable failure at best. About a year earlier they had decided to let things cool off, to remain close friends, but to have a look around, perhaps play the field, make sure there was no one else out there. Barb had engineered the separation because, as Clay found out later, a very rich young man at the Potomac Country Club had just lost his wife to ovarian cancer. Bennett was a close personal friend of the family, etcetera, etcetera. He and Barb laid the trap, but the widower smelled the bait. One month on the fringes of the Van Horn family and the guy bought a place in Wyoming.

This, however, was a much more severe breakup. This was almost certainly the end. Clay took another drink and promised himself that whatever else was said, he would not, under any circumstances, say something that would hurt her. She could hit below

the belt if she wanted. He would not.

"What do you want, Rebecca? "I don't know."

"Yes you do. Do you want out?"
"I think so," she said, and her eyes were instantly wet. <
"Is there someone else?"

"No."

John Grisham - The King Of Torts Not yet anyway. Just give Barb and Bennett a few days. 'It's just that you're going nowhere, Clay," she said. "You're smart and talented, but you have no ambition. 'Gee, it's nice to know I'm smart and talented again. A few hours ago I was a loser. "Are you trying to be funny?" "Why not, Rebecca? Why not have a laugh? It's over, let's face it. We love each other, but I'm a loser who's going nowhere. That's your problem. My problem is your parents. They'll chew up the poor guy you marry." "The poor guy?" "That's right. I pity the poor guy you marry because your parents are insufferable. And you know it. "The poor guy I marry?" Her eyes were no longer wet. They were flashing now. "Take it easy." "The poor guy I marry?"
"Look, I'll make you an offer. Let's get married right now. We quit our jobs, do a quickie wedding with no one present, sell everything we own, and fly to, say, Seattle or Portland, somewhere far away from here, and live on love for a while." 'You won't go to Richmond but you'll go to Seattle?' "Richmond is too damned close to your parents, okay?"
"Then what?" "Then we'll find jobs." "What kinds of jobs? Is there a shortage of lawyers out West?"
"You're forgetting something. Remember, from last night, that I'm smart, talented, well educated, sharp as a tack, and even handsome. Big law firms will chase me all over the place. I'll make partner in eighteen months. We'll have babies. "Then my parents will come. "No, because we won't tell them where we are. And if they find us, we'll change our names and move to Canada. Two more drinks arrived and they wasted no time shoving the old ones aside. The light moment passed, and quickly. But it reminded both of why they loved each other and of how much they enjoyed their time together. There had been much more laughter than sadness, though things were changing. Fewer laughs. More senseless spats. More influence from her family.

"I don't like the West Coast," she said, finally.

"Then pick a spot," Clay said, finishing the adventure. Her spot had been chosen for her and the warn't getting too far from Mommy and Daddy. for her, and she wasn't getting too far from Mommy and Daddy. Whatever she had brought to the meeting finally had to be said. A long pull on the drink, then she leaned forward and stared him directly in the eyes. "Clay, I really need a break. "Make it easy on yourself, Rebecca. We'll do whatever you want."
"Thank you." "How long a break?" "I'm not negotiating, Clay." "A month?" "Longer than that." "No, I won't agree to it. Let's go thirty days without a phone call, okay? Today is the seventh of May. Let's meet here on June the sixth, right here at this very table, and we'll talk about an extension."

"An extension?" "Call it whatever you want." "Thank you. I'm calling it a breakup, Clay. The big bang. Splitsville. You go your way, I go mine. We'll chat in a month, but I don't expect a change. Things haven't changed much in the past year. 'If I'd said yes to that awful job in Richmond, would we be doing this split thina?" "Probably not." "Does that mean something other than no?" "So, it was all a setup, wasn't it? The job, the ultimatum? Last night was just what I thought it was, an ambush. Take this job, boy, or else."

She would not deny it. Instead, she said, "Clay, I'm tired of fighting, okay?

Don't call me for thirty days.

She grabbed her purse and jumped to her feet. On the way out of the booth, she somehow managed to plant a dry and meaningless kiss near his right temple, but he did not acknowledge it. He did not watch her leave. She did not look back.

8

CLAY'S APARTMENT WAS in an aging complex in Arlington. When he'd leased it four years earlier he had never heard of BVH Group. Later, he would learn that the company had built the place in the early eighties in one of Bennett's first ventures. The venture went bankrupt, the complex got bought and sold several times, and none of Clay's rent went to Mr. Van Horn. In fact, no member of that family knew Clay was living in something they'd built. Not even Rebecca.

He shared a two-bedroom unit with Jonah, an old pal from law school who'd flunked

the bar exam four times before passing it and now sold computers. He sold them part-time and still earned more money than Clay, a fact that was always just under

the surface.

The morning after the breakup, Clay fetched the Post from outside his door and settled down at the kitchen table with the first cup of coffee. As always, he went straight to the financial page for a quick and rewarding perusal of the dismal performance of BVHG. The stock barely traded and the few misguided investors who owned it were now willing to unload it for a mere \$0.75 a share.

Who was the loser here?

There was not a single word about Rebecca's crucial subcommittee hearings. When he was finished with his little witch hunts, he went to the sports section and told himself it was time to forget the Van Horns. All of them.

At twenty minutes after seven, a time when he was usually eating a bowl of cereal,

the phone rang. He smiled and thought, It's her. Back already.

No one else would call so early. No one except the boyfriend or husband of whatever lady might be upstairs sleeping off a hangover with Jonah. Clay had taken several such calls over the years. Jonah adored women, especially those already committed to someone else. They were more challenging, he said.

But it wasn't Rebecca and it wasn't a boyfriend or a husband.

"Mr. Clay Carter," a strange male voice said.

"Speaking.

"Mr. Carter, my name is Max Pace. I'm a recruiter for law firms in Washington and New York. Your name has caught our attention, and I have two very attractive positions that might interest you. Could we have lunch today?"

Completely speechless, Clay would remember later, in the shower, that the thought of a nice lunch was, oddly, the first thing that crossed his mind.

"Uh, sure," he managed to get out. Headhunters were part of the legal business same as every other profession. But they rarely spent their time bottom-feeding in the Office of the Public Defender.

'Good. Let's meet in the lobby of the Willard Hotel, say, noon?"

"Noon's fine," Clay said, his eyes focusing on a pile of dirty dishes in the sink. Yes, this was real. It was not a dream.

"Thanks, I'll see you then. Mr. Carter, I promise it will be worth your time."

"Uh, sure."

Max Pace hung up quickly, and for a moment Clay held the receiver, looked at the dirty dishes, and wondered who from his law school class was behind this practical joke. Or could it be Bennett the Bulldozer getting one last bit of revenge?

He had no phone number for Max Pace. He did not even have the presence of mind to

get the name of his company.

Nor did he have a clean suit. He owned two, both gray, one thick and one thin, both very old and well used. His trial wardrobe. Fortunately, OPD had no office dress code, so Clay usually wore khakis and a navy blazer. If he was going to court, he would put on a tie and take it off as soon as he returned to the office. In the shower, he decided that his attire did not matter. Max Pace knew where he

worked and had a rough idea of how little he earned. If Clay showed up for the

interview in frayed khakis, then he could demand more money.

Sitting in traffic on the Arlington Memorial Bridge, he decided it was his father.

The old guy had been banished from D.C. but still had contacts. He'd finally hit the right button, called in one last favor, found his son a decent job. When Jarrett Carter's high-profile legal career ended in a long and colorful flameout, he pushed his son toward the Office of the Public Defender. Now that apprenticeship was over. Five years in the trenches, and it was time for a real job.

What kinds of firms would be looking for him? He was intrigued by the mystery. His

father hated the large corporate and lobbying outfits that were packed along Connecticut and Massachusetts Avenues. And he had no use for the small-timers who advertised on buses and billboards and clogged up the system with frivolous cases. Jarrett's old firm had ten lawyers, ten courtroom brawlers who won verdicts and were

in demand.
"That's where I'm headed," Clay mumbled to himself as he glanced at the Potomac River beneath him.

AFTER SUFFERING THROUGH THE most unproductive morning of his career, Clay left at eleven-thirty and took his time driving to the Willard, now officially known as the Willard InterContinental Hotel. He was immediately met in the lobby by a muscled young man who looked vaguely familiar. "Mr. Pace is upstairs," he explained. "He'd like to meet with you up there, if that's all right." They were walking toward the elevators

"Sure," Clay said. How he'd been recognized so easily he was not certain.

They ignored each other on the ride up. They stepped onto the ninth floor and
Clay's escort knocked on the door of the Theodore Roosevelt Suite. It opened quickly
and Max Pace said hello with a businesslike smile. He was in his mid-forties, dark
wavy hair, dark mustache, dark everything. Black denim jeans, black T-shirt, black pointed-toe boots. Hollywood at the Willard. Not exactly the corporate look Clay had been expecting. As they shook hands he had the first hint that things were not what they seemed.

with a quick glance, the bodyguard was sent away.
"Thanks for coming," Max said as they walked into an oval-shaped room laden with marble.

"Sure." Clay was absorbing the suite; luxurious leathers and fabrics, rooms branching off in all directions. "Nice place."

"It's mine for a few more days. I thought we could eat up here, order some room

service, that way we can talk with complete privacy."

"Fine with me." A question came to mind, the first of many. What was a Washington headhunter doing renting a horribly expensive hotel suite? Why didn't he have an office nearby? Did he really need a bodyguard? "Anything in particular to eat?" "I'm easy."

"They do a great capellini and salmon dish. I had it yesterday. Superb."
"I'll try it." At that moment Clay would have tried anything; he was starving. Max went to the phone while Clay admired the view of Pennsylvania Avenue below. when lunch was ordered, they sat near the window and quickly got past the weather the Orioles latest losing streak, and the lousy state of the economy. Pace was glib and seemed at ease talking about anything for as long as Clay wanted. He was a serious weight lifter who wanted folks to know it. His shirt stuck to his chest and arms and he liked to pick at his mustache. Whenever he did so, his biceps flexed and bulged.

A stuntman maybe, but not a headhunter in the big leagues. Ten minutes into the chatter, and Clay said, "These two firms, why don't you tell me a little about them?"

"They don't exist," Max said. "I admit I lied to you. And I promise it's the only time I will ever lie to you."

"You're not a headhunter, are you?"
"No."

"Then what?"

"I'm a fireman."

"Thanks, that really clears things up."
"Let me talk for a moment. I have some explaining to do, and when I'm finished I promise you'll be pleased."

'I suggest you talk real fast, Max, or I'm outta here."

"Relax, Mr. Carter. Can I call you Clay?"

"Not yet."

"Very well. I'm an agent, a contractor, a freelancer with a specialty. I get hired by big companies to put out fires. They screw up, they realize their mistakes before the lawyers do, so they hire me to quietly enter the picture, tidy up their mess, and, hopefully, save them a bunch of money. My services are in great demand. My name may be Max Pace and it may be something else. It doesn't matter. Who I am and where I come from are irrelevant. What's important here is that I have been hired by a large company to put out a fire. Questions?"

"Too numerous to ask right now."

"Hang on. I cannot tell you the name of my client now, perhaps never. If we reach

an agreement, then I can tell you much more.

Here's the story: My client is a multinational that manufactures pharmaceuticals. You'll recognize the name. It makes a wide range of products, from common household remedies that are in your medicine cabinet right now to complex drugs that will fight cancer and obesity. An old, established blue-chip company with a stellar reputation. About two years ago, it came up with a drug that might cure addiction to opium- and cocaine-based narcotics. Much more advanced than methadone, which, though it helps many addicts, is addictive itself and is widely abused. Let's call this wonder drug Tarvan-that was its nickname for a while. It was discovered by mistake and was quickly used on every laboratory animal available. The results were outstanding, but then it's hard to duplicate crack addiction in a bunch of rats."
"They needed humans," Clay said.

Pace picked his mustache as his biceps rippled. "Yes. The potential for Tarvan was enough to keep the big suits awake at night. Imagine, take one pill a day for ninety days and you're clean. Your craving for the drugs is gone. You've kicked cocaine, heroin, crack-just like that. After you're clean, take a Tarvan every other day and you're free for life. Almost an instant cure, for millions of addicts. Think of the profits-charge whatever you want for the drug because somebody somewhere will gladly pay for it. Think of the lives to be saved, the crimes that would not be committed, the families held together, the billions not spent trying to rehab addicts. The more the suits thought about how great Tarvan could be, the faster they wanted it on the market. But, as you say, they still needed humans."

A pause, a sip of coffee. The T-shirt trembled with fitness. He continued.

"So they began making mistakes. They picked three places- Mexico City, Singapore, and Belgrade-places far outside the jurisdiction of the FDA. Under the guise of some vague international relief outside they built rehable clinics. The picked own.

vague international relief outfit, they built rehab clinics, really nice lockdown facilities where the addicts could be completely controlled. They picked the worst junkies they could find, got 'em in, cleaned 'em up, began using Tarvan, though the

addicts had no idea. They really didn't care-everything was free."

"Human laboratories," Clay said. The tale so far was fascinating, and Max the fireman had a flair for the narrative.

'Nothing but human laboratories. Far away from the American tort system. And the American press. And the American regulators. It was a brilliant plan. And the drug performed beautifully. After thirty days, Tarvan blunted the cravings for drugs. After sixty days, the addicts seemed quite happy to be clean, and after ninety days they had no fear of returning to the streets. Everything was monitored-diet, exercise, therapy, even conversations. My client had at least one employee per patient, and these clinics had a hundred beds each. After three months, the patients were turned loose, with the agreement that they would return to the clinic every other day for their Tarvan. Ninety percent stayed on the drug, and stayed clean. Ninety percent! Only two percent relapsed into addiction."

"And the other eight percent?"

"They would become the problem, but my client didn't know how serious it would be. Anyway, they kept the beds full, and over eighteen months about a thousand addicts were treated with Tarvan. The results were off the charts. My client could smell billions in profits. And there was no competition. No other company was in serious R&D for an anti-addiction drug. Most pharmaceuticals gave up years ago.

'And the next mistake?

Max paused for a second, then said, "There were so many." A buzzer sounded, lunch had arrived. A waiter rolled it in on a cart and spent five minutes fussing with the setup. Clay stood in front of the window, staring at the top of the Washington Monument, but too deep in thought to see anything. Max tipped the guy and finally got him out of the room.

"You hungry?" he asked.

"No. Keep talking," Clay took off his jacket and sat in the chair. "I think you're getting to the good part."

"Good, bad, depends on how you look at it. The next mistake was to bring the show here. This is where it starts to get real ugly. My client had deliberately looked at the globe and picked one spot for Caucasians, one spot for Hispanics, and one spot for Asians. Some Africans were needed."

"We have plenty in D.C. "So thought my client."

"You're lying, aren't you? Tell me you're lying."

"I've lied to you once, Mr. Carter. And I've promised not to do it again."
Clay slowly got to his feet and walked around his chair to the window again. Max watched him closely. The lunch was getting cold, but neither seemed to care. Time had been suspended.

Clay turned around and said, "Tequila?"

Max nodded and said, "Yes.' "And Washad Porter?"

"Yes.'

A minute passed. Clay crossed his arms and leaned against the wall, facing Max, who was straightening his mustache. "Go ahead," Clay said.

'In about eight percent of the patients, something goes wrong," Max said. "My client has no idea what or how or even who might be at risk. But Tarvan makes them kill. Plain and simple. After about a hundred days, something turns somewhere in the brain, and they feel an irresistible impulse to draw blood. It makes no difference if they have a violent history. Age, race, sex, nothing distinguishes the killers."
"That's eighty dead people?"

"At least. But information is difficult to obtain in the slums of Mexico City."

"How many here, in D.C.?"

It was the first question that made Max squirm, and he dodged it. "I'll answer that in a few minutes. Let me finish my story. Would you sit down, please? I don't like to look up when I talk.

Clay took his seat, as directed. "The next mistake was to circumvent the FDA."

"My client has many big friends in this town. It's an old pro at buying the politicians through PAC money, and hiring their wives and girlfriends and former assistants, the usual crap that big money does here. A dirty deal was cut. It included big shots from the White House, the State Department, the DEA, the FBI, and a couple of other agencies, none of whom put anything in writing. No money changed hands; there were no bribes. My client did a nice job of convincing enough people that Tarvan might just save the world if it could perform in one more laboratory. Since the FDA would take two to three years for approval, and since it has few friends in the White House anyway, the deal was cut. These big people, names now forever lost, found a way to smuggle Tarvan into a few, selected, federally funded rehab clinics in D.C. If it worked here, then the White House and the big folks would put relentless pressure on the FDA for quick approval."

'When this deal was being cut, did your client know about the eight percent?" "I don't know. My client has not told me everything and never will. Nor do I ask a lot of questions. My job lies elsewhere. However, I suspect that my client did not know about the eight percent. Otherwise, the risks would have been too great to experiment here. This has all happened very fast, Mr. Carter."

"You can call me Clay now."

"Thanks, Clay."

"Don't mention it."

"I said there were no bribes. Again, this is what my client has told me. But let's be realistic. The initial estimate of profits over the next ten years from Tarvan was thirty billion dollars. Profits, not sales. The initial estimate of tax dollars saved by Tarvan was about a hundred billion over the same period of time. Obviously, some money was going to change hands along the line."

"But all that's history?"

"Oh yes. The drug was pulled six days ago. Those wonderful clinics in Mexico City, Singapore, and Belgrade closed up in the middle of the night and all those nice counselors disappeared like ghosts. All experiments have been forgotten. All papers Page 30

have been shredded. My client has never heard of Tarvan. We'd like to keep it that

way."
"I get the feeling that I'm entering the picture at this point."
"I get the feeling that I'm entering the picture at this point." "Only if you want to. If you decline, then I am prepared to meet with another lawyer.

"Decline what?"

"The deal, Clay, the deal. As of now, there have been five people in D.C. killed by addicts on Tarvan. One poor guy is in a coma, probably not going to make it. Washad Porter's first victim. That's a total of six. We know who they are, how they died, who killed them, everything. We want you to represent their families. You sign them up, we pay the money, everything is wrapped up quickly, quietly, with no lawsuits, no publicity, not the slightest fingerprint anywhere.

'Why would they hire me?'

"Because they don't have a clue that they have a case. As far as they know, their loved ones were victims of random street violence. It's a way of life here. Your kid gets shot by a street punk, you bury him, the punk gets arrested, you go to the trial, and you hope he goes to prison for the rest of his life. But you never think about a lawsuit. You gonna sue the street punk? Not even the hungriest lawyer would take that case. They'll hire you because you will go to them, tell them that they have a case, and say you can get four million bucks in a very quick, very confidential settlement."

"Four million bucks," Clay repeated, uncertain if it was too much or too little.

"Here's our risk, Clay. If Tarvan is discovered by some lawyer, and, frankly,
you're the first one who picked up even a whiff of a scent, then there could be a trial. Let's say the lawyer is a trial stud who picks him an all-black jury here in D.C.

"Easy enough."

"Of course it's easy. And let's say this lawyer somehow gets the right evidence. Maybe some documents that didn't get shredded. More likely someone working for my client, a whistle-blower. Anyway, the trial plays beautifully for the family of the deceased. There could be a huge verdict. Worse yet, at least for my client, the negative publicity would be horrendous. The stock price could collapse. Imagine the worst, Clay, paint your own nightmare, and believe me, these guys see it too. They did something bad. They know it, and they want to correct it. But they're also trying to limit their damages here.

'Four million is a bargain."

"It is, and it isn't. Take Ramon Pumphrey. Age twenty-two, working part-time, earning six thousand dollars a year. With a normal life expectancy of fifty-three more years, and assuming annual earnings of twice the minimum wage, the economic value of his life, discounted in today's dollars, is about a half a million dollars. That's what he's worth."

"Punitive damages would be easy."

"Depends. This case would be very hard to prove, Clay, because there's no paperwork. Those files you snatched yesterday will reveal nothing. The counselors at D Camp and Clean Streets had no idea what kind of drugs they were dispensing. The FDA never heard of Tar-van. My client would spend a billion on lawyers and experts and whoever else they need to protect them. Litigation would be a war because my client is so guilty!"
"Six times four is twenty-four million."

"Add ten for the lawyer.
"Ten million?"

"Yes, that's the deal, Clay. Ten million for you."

"You must be kidding.

"Dead serious. Thirty-four total. And I can write the checks right now."

"I need to go for a walk.
"How about lunch?"

"No, thanks.

9

Dutch tourists taking pictures and waiting for the President to give them a wave, then a stroll through Lafayette Park where the homeless vanished during the day, then to a bench in Farragut Square where he ate a cold sandwich without tasting anything. All senses were dull, all thoughts were slow and confused. It was May but the air was not clear. The humidity did little to help him think.

He saw twelve black faces sitting in the box, angry folks who'd spent a week

hearing the shocking history of Tarvan. He addressed them in his final summation: "They needed black lab rats, ladies and gentlemen, preferably Americans because this is where the money is. So they brought their miraculous Tarvan to our city." The twelve faces hung on every word and nodded in agreement, anxious to retire and dispense justice.

What was the largest verdict in the history of the world? Did the Guinness Book keep tabs on such? Whatever it was, it would be his for the asking. "Just fill in the blank, ladies and gentlemen of the jury."

The case would never go to trial; no jury would hear it. Whoever made Tarvan would

spend a helluva lot more than thirty-four million to bury the truth. And they would hire all manner of thugs to break legs and steal documents and wire phones and burn

offices, whatever it took to keep their secret away from those twelve angry faces. He thought of Rebecca. What a different girl she would be wrapped in the luxury of his money. How quickly she would leave the worries of Capitol Hill and retire to a life of motherhood. She would marry him in three months, or as soon as Barb could get things planned.

He thought of the Van Horns, but, oddly, not as people he still knew. They were out of his life; he was trying to forget about them. He was free of those people, after four years of bondage. They would never again torment him. He was about to be free of a lot of things.

An hour passed. He found himself at DuPont Circle, staring in the windows of the small shops facing Massachusetts Avenue; rare books, rare dishes, rare costumes; rare people everywhere. There was a mirror in one storefront, and he looked himself squarely in the eyes and wondered aloud if Max the fireman was real or a fraud or a ghost. He walked along the sidewalk, sick with the thought that a respected company could prey on the weakest people it could find, then seconds later thrilled with the prospect of more money than he ever dreamed of. He needed his father. Jarrett Carter would know exactly what to do.

Another hour passed. He was expected at the office, a weekly staff meeting of some

variety. "Fire me," he_mumbled with a smile.

He browsed for a while in Kramerbooks, his favorite bookstore in D.C. Perhaps soon he could move from the paperback section to the hardbacks. He could fill his new walls with rows of books.

At exactly 3 P.M., on schedule, he walked into the rear of Kramer's, into the cafe, and there was Max Pace, sitting alone, drinking lemonade, waiting. He was obviously pleased to see Clay again.
"Did you follow me?" Clay asked, sitting down and stuffing his hands in his pants

pockets.
 "Of course. Would you like something to drink?"

"No. What if I filed suit tomorrow, on behalf of the family of Ramon Pumphrey?

That one case could be worth more than what you're offering for all six."

The question seemed to have been anticipated. Max had an answer ready. "You'd have a long list of problems. Let me give you the top three. First, you don't know who to sue. You don't know who made Tarvan, and there's a chance no one will ever know. Second, you don't have the money to fight with my client. It would take at least ten million dollars to mount a sustainable attack. Third, you'd lose the opportunity to represent all known plaintiffs. If you don't say was quickly. I'm prepared to go to represent all known plaintiffs. If you don't say yes quickly, I'm prepared to go to the next lawyer on my list with the same offer. My goal is to have this wrapped up in thirty days."

"I could go to a big tort firm."

"Yes, and that would present more problems. First, you'd give away at least half of your fee. Second, it would take five years to reach an outcome, maybe longer. Third, the biggest tort firm in the country could easily lose this case. The truth here, Clay, may never be known."

"It should be known."

"Maybe, but I don't care one way or the other. My job is to silence this thing; to adequately compensate the victims, then to bury it forever. Don't be foolish, my

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John Grisham - The King Of Torts
friend."
   "We're hardly friends."
"True, but we're making progress."
   "You have a list of lawyers?
   "Yes, I have two more names, both very similar to you."
   "In other words, hungry.'
   "Yes, you're hungry. But you're also bright."
"So I've been told. And I have broad shoulders. The other two are here in the
city?"
"Yes, but let's not worry about them. Today is Thursday. I need an answer by
Monday, at noon. Otherwise, I'll go to the next guy.'
"Was Tarvan used in any other U.S. city?"
"No, just D.C."

"And how many people were treated with it?"

"A hundred, give or take."

Clay took a drink of the ice water a waiter had placed near him. "So there are a few more killers out there?"

"Outto possibly Needless to say we're waiting and watching with great anxiety."
   "Quite possibly. Needless to say, we're waiting and watching with great anxiety."
   "Can't you stop them?"
   "Stop street killings in D.C.? No one could predict Tequila Watson would walk away
from D Camp and within two hours kill a person. Nor Washad Porter. Tarvan gives no
clue as to who might snap, nor when they might do so. There is some evidence that
after ten days without the drug a person becomes harmless again. But it's all
speculative.
   "So the killings should stop in just a few days?"
   "We're counting on it. I'm hoping we can survive the weekend."
   "Your client should go to jail."
   "My client is a corporation.
   "Corporations can be held criminally responsible."
"Let's not argue that, okay? It gets us nowhere. We need to focus on you and whether or not you are up to the challenge."

"I'm sure you have a plan."

"Yes, a very detailed one."
   "I quit my present job, then what?"
   Pace pushed the lemonade aside and leaned lower, as if the good stuff was about to
be delivered. "You establish your own law firm. Rent space, furnish it nicely, and
so on. You've got to sell this thing, Clay, and the only way to do so is to look and
act like a very successful trial lawyer. Your potential clients will be brought into your office. They need to be impressed. You'll need a staff and other lawyers working for you. Perception is everything here. Trust me. I was a lawyer once.
Clients want nice offices. They want to see success. You will be telling these people that you can obtain settlements of four million dollars."

"Four is much too cheap."

"Later, okay? You have to look successful; that's my point."
   "I get the point. I grew up in a very successful law firm. "We know. That's one of the things we like about you."
"How tight is office space right now?"
"We've leased some footage on Connecticut Avenue. Would you like to see it?"
They left Kramer's through the rear entrance and ambled along the sidewalk as if they were two old friends out for a stroll. "Am I still being followed?" Clay asked.
   "why?"
   "Oh, I don't know. Just curious. Doesn't happen every day. I'd just like to know
whether I'd get shot if I broke and ran."
   Pace actually chuckled at this. "It is rather absurd, isn't it?"
   "Damned silly.
   "My client is very nervous, Clay."
"With good reason."
"They have dozens of people in the city right now, watching, waiting, praying there are no more killings. And they're hoping you'll be the man to deliver the
   "What about the ethical problems?" "Which one?"
   "I can think of two-conflict of interest and solicitation of litigation?"
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"Solicitation is a joke. Just look at the billboards.

They stopped at an intersection. "Right now I represent the defendant," Clay said as they waited. "How do I cross the street and represent his victim?"

'You just do it. We've researched the canons of ethics. It's sticky, but there are no violations. Once you resign from OPD, you are free to open your own office and start accepting cases.

"That's the easy part. What about Tequila Watson? I know why he committed murder.

I can't hide that knowledge from him, or his next lawyer.

Being drunk or under the influence of drugs is not a defense to a crime. He's guilty. Ramon Pumphrey is dead. You have to forget about Tequila." They were walking

I don't like that answer," Clay said.

"It's the best I have. If you say no to me and continue to represent your client, it will be virtually impossible for you to prove he ever took a drug called Tarvan. You'll know it, but you won't be able to prove it. You'll look foolish using that as a defense."

'It may not be a defense, but it could be a mitigating circumstance."

"Only if you can prove it, Clay. Here." They were on Connecticut Avenue, in front of a long modern building with a three-story glass-and-bronze entrance.

Clay looked up and said, "The high-rent district."

"Come on. You're on the fourth floor, a corner office with a fantastic view."

In the vast marble foyer, a directory listed a who's who of D.C. law. "This is not exactly my turf," Clay said as he read the names of the firms.

"It can be," Max said.
"What if I don't want to be here?"

"It's up to you. We just happen to have some space. We'll sublease it to you at a very favorable rent.

'When did you lease it?"

"Don't ask too many questions, Clay. We're on the same team."

Carpet was being laid and walls painted in Clay's section of the fourth floor. Expensive carpet. They stood at the window of a large empty office and watched the traffic on Connecticut Avenue below. There were a thousand things to do to open a new firm, and he could only think of a hundred. He had a hunch that Max had all the answers.

"what do you think?" Max said.

"I'm not thinking too well right now. Everything's a blur."

"Don't blow this opportunity, Clay. It will never come again. And the clock is ticking.

'It's surreal."

"You can do your firm's charter online, takes about an hour. Pick a bank, open the accounts. Letterhead and such can be done overnight. The office can be complete and furnished in a matter of days. By next Wednesday you can be sitting here behind a fancy desk running your own show."

"How do I sign up the other cases?"

"Your friends Rodney and Paulette. They know the city and its people. Hire them, triple their salaries, give them nice offices down the hall. They can talk to the families. We'll help."

"You've thought of everything."

"Yes. Absolutely everything. I'm running a very efficient machine, one that's in a near-panic mode. We're working around the clock, Clay. We just need a point man."

On the way down, the elevator stopped at the third floor. Three men and a woman

stepped in, all nicely tailored and manicured and carrying thick expensive leather briefcases, along with the incurable air of importance inbred in big-firm lawyers. Max was so engrossed in his details that he did not see them. But Clay absorbed them-their manners, their guarded speech, their seriousness, their arrogance. These were big lawyers, important lawyers, and they did not acknowledge his existence. Of course, in old khakis and scuffed loafers he did not exactly project the image of a fellow member of the D.C. Bar.

That could change overnight, couldn't it?

He said good-bye to Max and went for another long walk, this one in the general direction of his office. When he finally arrived, there were no urgent notes on his desk. The meeting he'd missed had evidently been missed by many others. No one asked Page 34

where he had been. No one seemed to notice that he had been absent during the afternoon

His office was suddenly much smaller, and dingier, and the furnishings were unbearably bleak. There was a stack of files on his desk, cases he could not now bring himself to think about. All of his clients were criminals anyway.

OPD policy required thirty days' notice before quitting. The rule, however, was not enforced because it could not be enforced. People quit all the time with short

notice or none whatsoever. Glenda would write a threatening letter. He would write a pleasant one back, and the matter would end.

The best secretary in the office was Miss Glick, a seasoned warrior who might just jump at the chance to double her salary and leave behind the dreariness of OPD. His office would be a fun place to work, he had already decided. Salaries and benefits

and long vacations and maybe even profit-sharing.

He spent the last hour of the workday behind a locked door, plotting, stealing employees, debating which lawyers and which paralegals might fit.

HE MET MAX PACE for the third time that day, for dinner, at the Old Ebbitt Grille, on Fifteenth Street, two blocks behind the Willard. To his surprise, Max began with a martini, and this loosened him up considerably. The pressure of the situation began melting under the assault of the gin, and Max became a real person. He had once been a trial lawyer in California, before something unfortunate ended his career out there. Through contacts he found his niche in the litigation marketplace as a fireman. A fixer. A highly paid agent who sneaked in, cleaned up the mess, and sneaked out without a trace. During the steaks and after the first bottle of Bordeaux, Max said there was something else waiting for Clay after Tarvan. "Something much bigger," Max said, and he actually glanced around the restaurant to see if spies were listening.
"What?" Clay said after a long wait.

Another quick search for eavesdroppers, then, "My client has a competitor who's put a bad drug on the market. No one knows it yet. Their drug is outperforming our drug. But my client now has reliable proof that the bad drug causes tumors. My client has been waiting for the perfect moment to attack."

"Attack?"

"Yes, as in a class-action suit brought by a young aggressive attorney who possesses the right evidence.'

"You're offering me another case?"

"Yes. You take the Tarvan deal, wrap things up in thirty days, then we'll hand you a file that will be worth millions.'

'More than Tarvan?"

"Much more.

Clay had thus far managed to choke down half his filet mignon without tasting anything. The other half would remain untouched. He was starving but had no appetite. "Why me?" he asked, more to himself than to his new friend.

That's the same question lottery winners ask. You've won the lottery, Clay. The lawyer's lottery. You were smart enough to pick up the scent of Tarvan, and at the same time we were searching desperately for a young lawyer we could trust. We found each other, Clay, and we have this one brief moment in time in which you make a decision that will alter the course of your life. Say yes, and you will become a very big lawyer. Say no, and you lose the lottery."

"I get the message. I need some time to think, to clear my head."

"You have the weekend."

"Thanks Look T'm taking a guick trian last in the scent of Tarvan, and at the same time to place in the same time to the same in which you make a course triangle in the same in the

"Thanks. Look, I'm taking a quick trip, leaving in the morning, coming back Sunday night. I really don't think you guys need to follow me.

May I ask where?"

"Abaco, in the Bahamas."

"To see your father?

Clay was surprised, but then he should not have been. "Yes," he said.

For what purpose?

"None of your business. Fishing."

"Sorry, but we're very nervous. I hope you understand."

"Not really. I'll give you my flights, just don't follow me, okay?"
"You have my word."

GREAT ABACO ISLAND is a long narrow strip of land at the northern edge of the Bahamas, about a hundred miles east of Florida. Clay had been there once before, four years earlier when he'd scraped together enough money for the airfare. That trip had been a long weekend, one in which Clay had planned to discuss serious issues with his father and discard some baggage. It didn't happen. Jarrett Carter was still too close to his disgrace and concerned primarily with drinking rum punch

from noon on. He was willing to talk about anything but the law and lawyers. This visit would be different.

Clay arrived late in the afternoon on a very warm and very crowded Coconut Air turboprop. The gentleman at Customs glanced at his passport and waved him through. The taxi ride into Marsh Harbor took five minutes, on the wrong side of the road. The driver liked loud gospel music and Clay was not in the mood to argue. Nor was he in the mood to tip. He got out of the car at the harbor and wort looking for his in the mood to tip. He got out of the car at the harbor and went looking for his father.

JARRETT CARTER HAD ONCE filed suit against the President of the United States, and though he lost the case, the experience taught him that every subsequent defendant was an easier target. He feared no one, in court or out. His reputation had been secured with one great victory-a large malpractice verdict against the President of the American Medical Association, a fine doctor who'd made a mistake in surgery. A pitiless jury in a conservative county had returned the verdict, and Jarrett Carter was suddenly a trial lawyer in demand. He picked the toughest cases, won most of them, and by the age of forty was a litigator with a wide reputation. He built a firm known for its bare-knuckle ways in the courtroom. Clay never doubted he would

follow his father and spend his career in trials.

The wheels came off when Clay was in college. There was an ugly divorce that cost Jarrett dearly. His firm began to split with, typically, all partners suing each other. Distracted, Jarrett went two years without winning a trial, and his reputation suffered greatly. He made his biggest mistake when he and his accountant began cooking the books-hiding income, overstating expenses. When they got caught, the accountant killed himself but larrett did not. He was devastated though and the accountant killed himself but Jarrett did not. He was devastated though, and prison looked likely. Luckily, an old pal from law school was the U.S. Attorney in charge of the prosecution.

The details of their agreement would forever remain a dark secret. There was never an indictment, just an unofficial deal whereby Jarrett quietly closed his office, surrendered his license to practice law, and left the country. He fled with nothing, though those close to the affair felt he'd stashed something off-shore. Clay had seen no indication of any such loot.

So the great Jarrett Carter became a fishing boat captain in the Bahamas, which to some would sound like a wonderful life. Clay found him on the boat, a sixty-foot Wavedancer wedged into a slip in the crowded marina. Other charters were returning from a long day at sea. Sunburned fishermen were admiring their catches. Cameras

were flashing. Bahamian deckhands scurried about unloading coolers of iced-down grouper and tuna. They hauled away bags of empty bottles and beer cans.

Jarrett was on the bow with a water hose in one hand and a sponge in the other.
Clay watched him for a moment, not wanting to interrupt a man at work. His father certainly looked the part of the expatriate on the run-barefoot with dark leathery skin, a gray Hemingway beard, silver chains around his neck, long-billed fishing cap, ancient white cotton shirt with the sleeves rolled up to his biceps. If not for a slight beer belly, Jarrett would have looked quite fit.

'well, I'll be damned!" he yelled when he saw his son.

"Nice boat," Clay said, stepping aboard. There was a firm handshake, but nothing more. Jarrett was not the affectionate type, at least not with his son. Several former secretaries had told different stories. He smelled of dried perspiration, salt water, stale beer-a long day at sea. His shorts and white shirt were dirty. "Yeah, owned by a doctor in Boca. You're looking good."

"You too. "I'm healthy, that's all that matters. Grab a beer." Jarrett pointed to a cooler on the deck.

They popped tops and sat in the canvas chairs while a group of fishermen staggered along the pier. The boat rocked gently. "Busy day, huh?" Clay said. "We left at sunrise, had a father and his two sons, big strong boys, all of them serious weight lifters. From someplace in New Jersey. I've never seen so many muscles on one boat. They were yanking hundred-pound sailfish out of the ocean like they were trout.

Two women in their forties walked by, carrying small backpacks and fishing supplies. They had the same weary, sunburned look as all other fishermen. One was a little heavy, the other was not, but Jarrett observed them equally until they were

out of sight. His gawking was almost embarrassing.

"Do you still have your condo?" Clay asked. The condo he'd seen four years earlier had been a run-down two-room apartment on the back side of Marsh Harbor.

"Yeah, but I live on the boat now. The owner doesn't come over much, so I just stay here. There's a sofa in the cabin for you."

"You live on this boat?"

"Supposition of the cabin for you."

"Sure, it's air-conditioned, plenty of room. It's just me, you know, most of the

They sipped beer and watched another group of fishermen stumble by. "I've got a charter tomorrow," Jarrett said. "You along for the rid "What else would I do around here?" ' Jarrett said. "You along for the ride?"

"Got some clowns from Wall Street who want to leave at seven in the morning."

"Sounds like fun."

"I'm hungry," Jarrett said, jumping to his feet and tossing the beer can in the trash. "Let's go."

They walked along the pier, past dozens of boats of all varieties. Small dinners were underway on the sailboats. The fishing captains were drinking beer and relaxing. All of them yelled something to Jarrett, who had a quick retort for each one. He was still barefoot. Clay walked a step behind him and thought to himself, That's my father, the great Jarrett Carter, now a barefoot beach bum in faded shorts and an unbuttoned shirt, the king of Marsh Harbor. And a very unhappy man.

The Blue Fin bar was crowded and loud. Jarrett seemed to know everyone. Before they could find two stools together the bartender had tall glasses of rum punch waiting for them. "Cheers," Jarrett said, touching his glass to Clay's, then draining half of it. Serious fishing talk then followed with another captain and for a while Clay was ignored, which was fine with him. Jarrett finished the first rum

punch and yelled for another. Then another.

A feast was getting organized at a large round table in one corner. Platters of lobster, crab, and shrimp were laid in the center of it. Jarrett motioned for Clay to follow, and they took seats at the table with a half dozen others. The music was loud, the conversation louder. Everyone around the table was working hard to get

drunk, with Jarrett leading the charge.

The sailor to Clay's right was an aging hippie who claimed to have dodged Vietnam and burned his draft card. He'd rejected all democratic ideas, including employment and income taxes. "Been bouncing around the Caribbean for thirty years," he boasted

with a mouthful of shrimp. "Feds don't even know I exist."

Clay suspected the Feds had little interest in whether the man existed, and the same was true of the rest of the misfits he was now dining with. Sailors, boat captains, full-time fishermen, all running from something-alimony, taxes, indictments, bad business deals. They fancied themselves as rebels, nonconformists, free spirits-modern-day pirates, much too independent to be constricted by the normal rules of society.

A hurricane had hit Abaco hard the summer before, and Captain Floyd, the loudest mouth at the table, was at war with an insurance company. This prompted a round of hurricane stories, which, of course, required another round of rum punch. Clay stopped drinking; his father did not. Jarrett became louder and drunker, as did

everyone else at the table.

After two hours the food was gone but the rum punch kept coming. The waiter was hauling it over by the pitcher now, and Clay decided to make a quick exit. He left the table without being noticed and sneaked out of the Blue Fin.

So much for a quiet dinner with Dad.

HE AWOKE IN THE dark to the sounds of his father stomping around the cabin below, whistling loudly, even singing a tune that remotely sounded like something from Bob Page 37

Marley. "Wake up!" Jarrett yelled. The boat was rocking, but not so much from the

water as from Jarrett's noisy attack on the day.

Clay stayed on the short and narrow sofa for a moment, trying to get his bearings, and he recalled the legend of Jarrett Carter. He was always in the office before 6 A.M., often by five and sometimes by four. Six days a week, often seven. He missed most of Clay's baseball and football games because he was simply too busy. He was never home before dark, and many times he didn't come home at all. When Clay was older and worked in the law firm, Jarrett was famous for crushing young associates with piles of work. As his marriage deteriorated, he slept in his office, sometimes alone. Regardless of his bad habits, Jarrett always answered the bell, and always before anyone else. He had flirted with alcoholism, but managed to stop when the booze interfered with the work.

He didn't need sleep in the glory days, and evidently some habits refused to die. He roared past the sofa singing loudly and smelling of a fresh shower and cheap aftershave. "Let's go!" he shouted.

Breakfast was never discussed. Clay managed a quick, cold bird-bath in the tiny space called the shower. He was not claustrophobic, but the notion of living in the cramped confines of the boat made him dizzy. Outside the clouds were thick and the air was already warm. Jarrett was on the bridge, listening to the radio, frowning at the sky. "Bad news," he said.

'What is it?"

"A big storm is moving in. They're calling for heavy rain all day."

"What time is it?"
"Six-thirty."

"What time did you come in last night?"

"You sound like your mother. Coffee's over there." Clay poured strong coffee into

a cup and sat by the wheel.

Jarrett's face was covered by thick sunglasses, his beard, and the bill of his cap. Clay suspected the eyes would betray a nasty hangover, but no one would ever know it. The radio was alive with weather alerts and storm warnings from larger boats at sea. Jarrett and the other charter captains yelled back and forth to each other, relaying reports, making predictions, shaking their heads at the clouds. A half hour passed. No one was leaving the harbor.

"Dammit," Jarrett said at one point. "A wasted day."

Four young Wall Street honchos arrived, all in white tennis shorts, new running shoes, and new fishing hats. Jarrett saw them coming and met them at the stern. Before they could hop into the boat, he said, "Sorry, guys, no fishing today. Storm

All four heads jerked upward to inspect the sky. A quick scan of the clouds led all four to the conclusion that weather forecasters were wrong. "You're kidding,"

one said.

"Just a little rain," said another.
"Let's give it a try," said another.
"The answer is no," Jarrett said. "Ain't nobody fishing today."

"You'll get your money back.

They reexamined the clouds, which were getting darker by the minute. Then thunder erupted, like distant cannons. "Sorry, fellas," Jarrett said.
"How about tomorrow?" one asked.
"I'm booked. Sorry."
They shuffled away, certain that they'd been cheated out of their trophy marlins.

Now that the issue of labor had been resolved, Jarrett went to the cooler and grabbed a beer. "Want one?" he asked Clay.

'What time is it?"

"Time for a beer, I guess."

"I haven't finished my coffee yet."

They sat in the fishing chairs on the deck and listened as the thunder grew louder. The marina was bustling as captains and deckhands secured their boats and unhappy fishermen hurried back down the piers, hauling coolers and bags filled with suntan oil and cameras. The wind was slowly picking up.

"Have you talked to your mother?" Jarrett asked.

The Carter family history was a nightmare, and both knew better than to explore Page 38

John Grisham - The King Of Torts it. "You still with OPD?" Jarrett asked.

"Yes, and I want to talk to you about that."

"How's Rebecca?" "History, I think." "Is that good or bad?"
"Right now it's just painful."
"How old are you now?" "Twenty-four years younger than you. Thirty-one." "Right. You're too young to get married." "Thanks, Dad." Captain Floyd came rushing along the pier and stopped at their boat. "Gunter's here. Poker in ten minutes. Let's go! Jarrett jumped to his feet, suddenly a kid on Christmas morning. "Are you in?" he said to Clay. "In for what?" "Poker." "I don't play poker. Who's Gunter?" Jarrett stretched and pointed. "See that yacht over there, a hundred-footer. It's Gunter's. He's an old German fart with a billion bucks and a boatload of girls. Believe me, it's a better place to ride out the storm. "Let's go!" Captain Floyd yelled, walking away. Jarrett was climbing out of the boat, onto the pier. "Are you coming?" he snapped at Clay.
"I'll pass." "Don't be silly. It'll be much more fun than sitting around here all day." Jarrett was walking away, following Captain Floyd. Clay waved him off. "I'll read a book. "Whatever. They hopped in a dinghy with another rogue and splashed through the harbor until they disappeared behind the yachts. It was the last time Clay would see his father for several months. So much for advice. He was on his own. 11 THE SUITE WAS in a different hotel. Pace was moving around D.C. as if spies were trailing him. After a quick hello and the offer of coffee, they sat down for business. Clay could tell that the pressure of burying the secret was working on Pace. He looked tired. His movements were anxious. His words came faster. The smile was gone. No questions about the weekend or the fishing down there in the Bahamas. Pace was about to cut a deal, either with Clay Carter or the next lawyer on his list. They sat at a table, each with a legal pad, pens ready to attack.
"I think five million per death is a better figure," Clay began. "Sure they're street kids whose lives have little economic value, but what your client has done is worth millions in punitive damages. So we blend the actual with the punitive and we arrive at five million." "The guy in the coma died last night," Pace said. "So we have six victims. "Seven. We lost another one Saturday morning." Clay had multiplied five million times six so many times he had trouble accepting the new figure. "Who? Where?" 'I'll give you the dirty details later, okay? Let's say it's been a very long weekend. While you were fishing, we were monitoring nine-one-one calls, which on a busy weekend in this city takes a small army.'
"You're sure it's a Tarvan case?"
"We're certain." Clay scribbled something meaningless and tried to adjust his strategy. "Let's agree on five million per death," he said. Clay had convinced himself flying home from Abaco that it was a game of zeroes. Page 39

Don't think of it as real money, just a string of O's after some numbers. For the time being, forget what the money can buy. Forget the dramatic changes about to come. Forget what a jury might do years down the road. Just play the zeroes. Ignore the sharp knife twisting in your stomach. Pretend your guts are lined with steel. Your opponent is weak and scared, and very rich and very wrong.

Clay swallowed hard and tried to speak in a normal tone. "The attorneys' fees are

too low," he said.
"Oh really?" Pace said and actually smiled. "Ten million won't cut it?" "Not for this case. Your exposure would be much greater if a big tort firm were involved.

"You catch on quick, don't you?"

"Half will go for taxes. The overhead you have planned for me will be very expensive. I'm expected to put together a real law firm in a matter of days, and do so in the high-rent district. Plus, I want to do something for Tequila and the other defendants who are getting shafted in all this."

"Just give me a figure." Pace was already scribbling something down.

"Fifteen million will make the transition smoother.

"Are you throwing darts?' "No, just negotiating.

"So you want fifty million-thirty-five for the families, fifteen for you. Is that it?"

"That should do it."

"Agreed." Pace thrust a hand over and said, "Congratulations." Clay shook it. He could think of nothing to say but "Thanks."

"There is a contract, with some details and stipulations." Max was reaching into a briefcase.

"what kinds of stipulations?"

"For one, you can never mention Tarvan to Tequila Watson, his new lawyer, or to any of the other criminal defendants involved in this matter. To do so would be to severely compromise everything. As we discussed earlier, drug addiction is not a legal defense to a crime. It could be a mitigating circumstance during sentencing, but Mr. Watson committed murder and whatever he was taking at the time is not relevant to his defense."

"I understand this better than you."

"Then forget about the murderers. You now represent the families of their victims. You're on the other side of the street, Clay, so accept it. Our deal will pay you five million up front, another five in ten days, and the remaining five upon final

completion of all settlements. You mention Tarvan to anyone and the deal is off. You breach our trust with the defendants, and you'll lose one helluva lot of money."

Clay nodded and stared at the thick contract now on the table.

"This is basically a confidentiality agreement," Max continued, tapping the paperwork. "It's filled with dark secrets, most of which you'll have to hide from your own secretary. For example, my client's name is never mentioned. There's a shell corporation now set up in Bermuda with a new division in the Dutch Antilles. shell corporation now set up in Bermuda with a new division in the Dutch Antilles and ends over there and no one, not even me, can follow it without getting lost. Your new clients are getting the money; they're not supposed to ask questions. We don't think this will be a problem. For you, you're making a fortune. We don't expect sermons from a higher moral ground. Just take your money, finish the job, everybody will be happier."

"Just sell my soul?"

"As I said skin the commons You're dainy." that answers to a Swiss outfit headquartered in Luxembourg. The paper trail begins

"As I said, skip the sermons. You're doing nothing unethical.

You're getting huge settlements for clients who have no clue that they are due anything. That's not exactly selling your soul. And what if you get rich? You won't be the first lawyer to get a windfall."

Clay was thinking about the first five million. Due immediately.

Max filled in some blanks deep in the contract, then slid it across the table. "This is our preliminary deal. Sign it, and I can then tell you more about my client. I'll get us some coffee."

Clay took the document, held it as it grew heavier, then tried to read the opening

paragraph. Max was on the phone to room service.

He would resign immediately, on that day, from the Office of the Public Defender and withdraw as counsel of record for Tequila Watson. The paperwork had already been

done and was attached to the contract. He would charter his own law firm directly; hire sufficient staff, open bank accounts, etcetera. A proposed charter for the Law Offices of J. Clay Carter II was also attached, all boilerplate. He would, as soon as practicable, contact the seven families and begin the process of soliciting their cases

Coffee arrived and Clay kept reading. Max was on a cell phone across the suite, whispering in a hushed, serious voice, no doubt relaying the latest events to his superior. Or perhaps he was monitoring his network to see if another Tarvan murder had occurred. For his signature on page eleven, Clay would receive, by immediate wire, the sum of \$5 million, a figure that had just been neatly written in by Max. His hands shook when he signed his name, not from fear or moral uncertainty, but from zero shock.

When the first round of paperwork was complete, they left the hotel, and climbed into an SUV driven by the same bodyguard who'd met Clay in the lobby of the Willard. "I suggest we get the bank account opened first," Max said softly but firmly. Clay was Cinderella going to the ball, just along for the ride because it was all a dream

"Sure, a good idea," he managed to say. "Any bank in particular?" Pace asked.

Clay's current bank would be shocked to see the type of activity that was coming. His checking account there had barely managed to remain above the minimum for so long that any significant deposit would set off alarms. A lowly bank manager had once called to break the news that a small loan was past due. He could almost hear a big shot upstairs gasping in disbelief as he gawked at a printout.

I'm sure you have one in mind," Clay said.

"We have a close relationship with Chase. The wires will run smoother there." Then Chase it would be, Clay thought with a smile. Anything to speed along the

"Chase Bank, on Fifteenth," Max said to the driver, who was already headed in that direction. Max pulled out more papers. "Here's the lease and sublease on your office. It's prime space, as you know, and certainly not cheap. My client used a straw company to lease it for two years at eighteen thousand a month. We can sublease it to you for the same rent."

"That's four hundred thousand bucks, give or take."

Max smiled and said, "You can afford it, sir. Start thinking like a trial lawyer with money to hund."

with money to burn.

A vice president of some strain had been reserved. Max asked for the right person and red carpets were rolled down every hallway. Clay took charge of his affairs and

signed all the proper documents.

The wire would be received by five that afternoon, according to the veep.

Back in the SUV, Max was all business. "We took the liberty of preparing a corporate charter for your law firm," he said, handing over more documents.

"I've already seen this," Clay said, still thinking about the wire transfer.

"It's pretty basic stuff-nothing sensitive. Do it online. Pay two hundred dollars by credit card, and you're in business. Takes less than an hour. You can do it from your desk at OPD.

Clay held the papers and looked out a window. A sleek burgundy Jaguar XJ was sitting next to them at a red light, and his mind began to wander. He tried to concentrate on business, but he simply couldn't.

"Speaking of OPD," Max was saying, "how do you want to handle those folks?"

"Let's do it now."

"M at Eighteenth," Max said to the driver, who appeared to miss nothing. Back to Clay he said, "Have you thought about Rodney and Paulette?"

"Yes. I'll talk to them today."
"Good."

"Glad you approve."

"We also have some people who know the city well. They can help. They'll work for us, but your clients won't know it." He nodded at the driver as he said this. "We can't relax, Clay, until all seven families have become your clients."

"Seems as though I'll need to tell Rodney and Paule the everything."

"Almost everything. They will be the only people in your firm who'll know what's happened. But you can never mention Tarvan or the company, and they'll never see the settlement agreements. We'll prepare those for you.'

"But they have to know what we're offering.

"Obviously. They have to convince the families to take the money. But they can never know where the money is coming from.'

"That'll be a challenge. "Let's get them hired first."

If anyone at OPD missed Clay it wasn't obvious. Even the reliable Miss Glick was preoccupied with the phones and had no time for her usual expression of "Where have you been?" There were a dozen messages on his desk, all irrelevant now because nothing mattered anymore. Glenda was at a conference in New York, and, as usual, her absence meant longer lunches and more sick days around OPD. He quickly typed a letter of resignation and e-mailed it to her. With the door shut, he filled two briefcases with his personal office junk and left behind old books and other things he owned and once thought had sentimental value. He could always come back, though he knew he would not.

Rodney's desk was in a tiny workspace he shared with two other paralegals. "Got a minute?" Clay said.

"Not really," Rodney said, barely looking up from a pile of reports.

"There's a breakthrough in the Tequila Watson case. It'll just take a minute." Rodney reluctantly stuck a pen behind an ear and followed člay back to his office, where the shelves had been cleared, and the door was locked behind them. "I'm _Clay_began, almost in a whisper.

They talked for almost an hour, while Max Pace waited impatiently in the SUV, parked illegally at the curb. When Clay emerged with two bulky briefcases, Rodney was with him, also laden with a briefcase and a stuffed paper shopping bag. He went

to his car and disappeared. Clay jumped in the SUV. "He's in," Clay said.

"What a surprise.

At the office on Connecticut Avenue, they met a design consultant who'd been retained by Max. Clay was given his choice of rather expensive furniture that happened to be in the warehouse and thus deliverable within twenty-four hours. He pointed at various designs and samples, all on the higher end of the price scale. He signed a purchase order.

A phone system was being installed. A computer consultant arrived after the decorator left. At one point, Clay was spending money so fast he began to ask himself if he'd squeezed Max for enough.

Shortly before 5 P.M., Max emerged from a freshly painted office and stuck his cell phone in his pocket. "The wire is in," he said to Clay.

"Five million?'

"That's it. You're now a multimillionaire."
"I'm outta here," Clay said. "See you tomorrow."

"Where are you going?"
"Don't ever ask that question again, okay? You are not my boss. And stop following

me. We have our deal.'

He walked along Connecticut for a few blocks, jostling with the rush-hour crowd, smiling goofily to himself, his feet never touching the concrete. Down Seventeenth until he saw the Reflecting Pool and the Washington Monument, where hordes of high school groups clustered for photos. He turned right and walked through Constitution Gardens and past the Vietnam Memorial. Beyond it, he stopped at a kiosk, bought two cheap cigars, lit one, and continued to the steps of the Lincoln Memorial, where he sat for a long time and gazed down The Mall to the Capitol far away.

Clear thinking was impossible. One good thought was immediately overwhelmed and pushed out by another. He thought of his father living on a borrowed fishing boat, pretending it was the good life but struggling to scrape out a living; fifty-five years old with no future whatsoever; drinking heavily to escape his misery. He puffed on the cigar and mentally shopped for a while, and just for the fun of it made a tally of how much he would spend if he bought everything he wanted-a new wardrobe, a really nice car, a stereo system, some travel. The total was but a small subtraction from his fortune. What kind of car was the big question. Successful but not pretentious.

And of course he would need a new address. He'd look around Georgetown for a quaint old town house. He'd heard tales of some of them selling for six million, but he didn't need that much. He was confident he could find something in the

million-dollar range.

A million here. A million there.

He thought of Rebecca, though he tried not to dwell on her. For the past four years she had been the only friend with whom he'd shared everything. Now there was no one to talk to. Their breakup was five days old, and counting, but so much had happened that he'd had little time to think about her.

"Forget the Van Horns," he said aloud, blowing a thick cloud of smoke.

He'd make a large gift to the Piedmont Fund, designating it for the fight to

preserve the natural beauty of Northern Virginia. He'd hire a paralegal to do nothing but track the latest land grabs and proposed developments of BVH Group, and wherever possible he'd sneak around and hire lawyers for small landowners unaware that they were about to become neighbors of Bennett the Bulldozer. Oh, what fun he would have on the environmental front!

Forget those people.

He lit the second cigar and called Jonah, who was at the computer store putting in a few hours. "I have a table at Citronelle, eight o'clock," Clay said. It was, at that moment, everybody's favorite French restaurant in D.C.

"Right," Jonah śaid.

"I'm sérious. We're celebrating. I'm changing jobs. I'll explain later. Just be there.

"Can I bring a friend?"

"Absolutely not.

Jonah went nowhere without the girl-of-the-week. When Clay moved out he would move out alone, and he would not miss Jonah's bedroom heroics. He called two other law school pals, but both had kids and obligations, and it was pretty short notice.

Dinner with Jonah. Always an adventure.

12

IN HIS SHIRT POCKET he had brand-new business cards, the ink barely dry, delivered fresh that morning from an overnight printing firm, declaring him to be the Chief Paralegal of the Law Offices of J. Clay Carter II, Rodney Albritton, Chief Paralegal, as if the firm had an entire division of paralegals under his control. It did not, but it was growing at an impressive rate.

If he'd had the time to purchase a new suit, he probably wouldn't have worn it on his first mission. The old uniform would work better - navy blazer, loosened tie, faded jeans, scuffed black Army boots. He was still working on the streets and he needed to look like it. He found Adelfa Pumphrey at her station, staring at a wall of closed-circuit monitors but seeing nothing.

Her son had been dead for ten days.

She looked at him and pointed to a clipboard where all guests were expected to sign in. He pulled out one of his cards and introduced himself. "I work for a lawyer downtown," he said. "That's nice," she said softly, without so much as glancing at the card.
"I'd like to talk to you for a couple of minutes."
"About what?"

"About your son, Ramon."
"What about him?"

"I know some things about his death that you don't."

"Not one of my favorite subjects right now.

"I understand that, and I'm sorry to be talking about it. But you'll like what I got to say, and I'll be quick."

She glanced around. Way down the hall was another uniformed guard, standing by a door, half-asleep. "I can take a break in twenty minutes," she said. "Meet me in the canteen, one floor up.

As Rodney walked away he told himself that, yes, he was in fact worth every penny of his fat new salary. A white guy who had approached Adelfa Pumphrey with such a delicate matter would still be standing before her, nervous, shaking, grasping for words because she wouldn't budge. She wouldn't trust him, wouldn't believe anything he said, would have no interest in anything he had to say, at least not within the first fifteen minutes of conversation.

But Rodney was smooth and smart and black and she wanted to talk to someone.

MAX PACE'S FILE ON Ramon Pumphrey was brief but thorough; there wasn't much to cover. His alleged father had never married his mother. The man's name was Leon Tease, and he was currently serving a thirty-year sentence in Pennsylvania for armed robbery and attempted murder. Evidently, he and Adelfa had lived together just long enough to produce two children-Ramon and a slightly younger brother named Michael. Another brother had been sired later by a man Adelfa married and then divorced. She was currently unmarried and trying to raise, in addition to her two remaining sons, two young nieces who belonged to a sister who'd been sent to prison for selling crack.

Adelfa earned \$21,000 working for a private company hired to guard low-risk office buildings in D.C. From her apartment in a project in the North East, she commuted

downtown each day by subway.

She did not own a car and had never learned to drive. She had a checking account with a very low balance and two credit cards that kept her in trouble and ruined any chance of a good credit rating. She had no criminal record. Other than work and family, her only outside interest appeared to be the Old Salem Gospel Center not far from where she lived.

SINCE THEY HAD BOTH grown up in the city, they played "Who-do-you-know?" for a few minutes. Where did you go to school? Where were your parents from? They found a couple of tenuous connections. Adelfa worked on a diet cola. Rodney had black coffee. The canteen was half-filled with low-level bureaucrats prattling about

everything but the monotonous work they were supposed to be doing.

"You wanted to talk about my son," she said after a few minutes of awkward chitchat. Her voice was soft and low, strained, still suffering.

Rodney fidgeted slightly and leaned in lower. "Yes, and, again, I'm sorry to talk about him. I got kids. I can't imagine what you're going through.

'You're right about that.

"I work for a lawyer here in town, young guy, very smart, and he's on to something

that can get you some big money."

The idea of big money didn't seem to faze her.

Rodney kept going. "The boy that killed Ramon had just walked out of a drug treatment facility where he'd been locked down for almost four months. He was a junkie, a street kid, not much of a chance in life. They'd been giving him some drugs as part of his treatment. We think one of the drugs made him crazy enough to pick a random victim and start shooting.
"It wasn't a drug deal that went bad?"

"No, not at all.

Her eyes drifted away, then became moist, and for a moment Rodney could see a breakdown coming. But then she looked at him and said, "Big money? How much?" "More than a million bucks," he said with a straight poker face, one he'd rehearsed a dozen times because he doubted seriously if he could deliver that punch line without going wild-eyed.

No visible reaction from Adelfa, at least not at first. Another wayward gaze around the room. "You jivin' me?" she said.
"Why would I do that? I don't know you. Why would I walk in here and feed you a line? There's money on the table, big money. Big corporate drug money that somebody

wants you to take and keep quiet."
"What big company?"
"Look, I've told you everything I know. My job is to meet you, tell you what's goin' on, and to invite you to come see Mr. Carter, the lawyer I work for. He'll explain everything.'

'White dude?"

"Yep. Good dude. I've worked with him for five years. You'll like him, and you'll like what he has to say.

The moist eyes had cleared. She shrugged and said, "Okay." "What time you get off?" he asked.

"Four-thirty."
"Our office is on Connecticut, fifteen minutes from here. Mr. Carter will be waiting on you. You got my card.

She looked at the card again.

"And one very important thing," Rodney said, almost in a whisper. "This'll work Page 44

only if you keep quiet. It's a deep secret. You do what Mr. Carter advises you to do, and you'll get more money than you ever dreamed of. But if word gets out, then you'll get nothing.

Adelfa was nodding.

"And you need to start thinking about moving."
"Moving?"

"As in a new house in a new town where nobody knows you and nobody knows you got lots of money. Pretty house on a safe street where kids can ride their bikes on the sidewalks, no drug dealers, no gangs, no metal detectors at school. No kinfolk wanting your money. Take some advice from somebody who grew up like you. Move. Leave this place. You take this money back to Lincoln Towers and they'll eat you alive."

CLAY'S RAID ON OPD had so far netted Miss Glick, the very efficient secretary who hesitated only slightly at the prospect of having her salary doubled, and his old pal Paulette Tullos who, though she was well maintained by her absent Greek husband, nonetheless jumped at the chance to earn \$200,000 a year as opposed to a mere \$40,000; and, of course, Rodney. The raid had provoked two urgent and as of yet unanswered phone calls from Glenda, and a whole series of pointed e-mails, also being ignored, at least for now. Clay vowed to himself to meet with Glenda in the very near future and offer some lame reason for stealing her good people.

To counterbalance the good people, he had hired his roommate, Jonah, who, though he had never practiced law-he'd passed the bar exam on his fifth attempt-was a friend and confidant who Clay hoped might develop some legal skills. Jonah had a big mouth and liked to drink and so Clay had been very sketchy with the details of his new firm. He planned to gradually tell Jonah more and more, but he started slow. Smelling money from somewhere, Jonah had negotiated a starting salary of \$90,000, which was less than that of the Chief Paralegal, though no one at the firm knew what the others were earning. The new CPA firm down on the third floor was handling the books and payroll.

Clay had given Paulette and Jonah the same careful explanation he had given to Rodney. To wit: He had stumbled upon a conspiracy involving a bad drug-the name of the drug and the name of the company would never be disclosed to them or to anyone else. He had made contact with the company. A quick deal was struck. Serious money was changing hands. Secrecy was crucial. Just do your jobs and don't ask a lot of questions. We're going to build a nice little law firm where we make lots of money and have some fun along the way.

Who could say no to such an offer?

Miss Glick greeted Adelfa Pumphrey as if she were the very first client to ever enter the shiny new law firm, which in fact she was. Everything smelled new-the paint, the carpet, the wallpaper, the Italian leather furniture in the reception area. Miss Glick brought Adelfa water in crystal that had never been used before, then returned to her task of arranging her new glass-and-chrome desk. Paulette was next. She took Adelfa into her office for the preliminary workup, which was more than semiserious girl talk. Paulette took a bunch of notes about family and background, the same info Max Pace had already prepared. She said the right words to a grieving mother.

So far everyone had been black, and Adelfa was reassured by this.
"You may have seen Mr. Carter before," Paulette said, working her way through the rough script she and Clay had put together. "He was in court when you were there. He was appointed by the Judge to represent Tequila Watson, but he got rid of the case. That's how he got involved with this settlement."

Adelfa looked as confused as they'd expected her to be.
Paulette pressed on. "He and I worked together for five years in the Office of the Public Defender. We quit a few days ago and opened this firm. You'll like him. He's a very nice guy and a good lawyer. Honest, and loyal to his clients."

"Y'all just opened up?"
"Yes. Clay has been wanting to have his own firm for a long time. He asked me to join him. You're in very good hands, Adelfa."

The confusion had turned to bewilderment.

"Any questions?" Paulette asked.

"I got so many questions I don't know where to start."

"I understand. Here's my advice to you. Don't ask a lot of questions. There's a big company out there that's willing to pay you a lot of money to settle a potential Page 45

lawsuit you might have arising from the death of your son. If you hesitate and ask questions, you could easily end up with nothing. Just take the money, Adelfa. Take it and run."

When it was finally time to meet Mr. Carter, Paulette led her down the hall to a large office in the corner. Clay had been pacing nervously for an hour, but he greeted her calmly and welcomed her to the firm. His tie was loose, his sleeves rolled up, his desk covered with files and papers as if he were litigating on many fronts. Paulette hung around until the ice was completely broken, then, according to the plan, excused herself.

"I recognize you," Adelfa said.
"Yes, I was in court for the arraignment. The Judge dumped that case on me, but I got rid of it. Now I'm working the other side of the street.
"I'm listening."

"You're probably confused by all this."
"That's right."

"It's actually quite simple." Clay straddled the edge of his desk and looked down at her hopelessly perplexed face. He locked his arms across his chest and tried to give the appearance that he'd done this before. He launched into his version of the big bad drug company narrative, and while it was more drawn out than Rodney's and more animated, it told the same story without revealing much in the way of new facts. Adelfa sat in a sunken leather chair, hands folded across the lap of her uniform pants, eyes watching, never blinking, not sure what to believe.

As he wrapped up his story he said, "They want to pay you a bunch of money, right now."

"Who, exactly, is they?"

"The drug company."

"Does it have a name?"

"It has several, and several addresses, and you'll never know its true identity. That's part of the deal. We, you and I, lawyer and client, must agree to keep everything a secret.

She finally blinked, then recrossed her hands and shifted her weight. Her eyes glazed over as she stared at the fine new Persian rug that consumed half the office. "How much money?" she asked softly.

"Five million dollars."

"Good Lord," she managed to say before she broke down. She covered her eyes and sobbed and for a long time made no effort to stop. Clay handed her a tissue from a box.

THE SETTLEMENT MONEY WAS sitting in Chase Bank, next to Clay's, just waiting to be distributed. Max's paperwork was on the desk, a pile of it. Clay walked her through it, explaining that the money would be transferred first thing the next morning, as soon as the bank opened. He flipped pages and pages of documents, hitting the high points of the legalities, collecting her signatures where necessary. Adelfa was too stunned to say much. "Trust me," he said more than once. "If you want the money, sign right there.

I feel like I'm doing something wrong," she said at one point.

"No, the wrong has been done by someone else. You're the victim here, Adelfa, the victim and now the client.

"I need to talk to someone," she said once as she signed again.

But there was no one to talk to. A boyfriend came and went, according to Max's intelligence, and he was not the type to seek advice from. She had brothers and sisters scattered from D.C. to Philadelphia, but they were certainly no more

sophisticated than Adelfa. Both parents were dead.
"That would be a mistake," Clay said delicately. "This money will improve your life if you keep it quiet. If you talk about it, then it will destroy you."

I'm not good at handling money.

"We can help. If you'd like, Paulette can monitor things for you and give advice." "I'd like that.

"That's what we're here for."

Paulette drove her home, a slow ride through rush-hour traffic. She told Clay later that Adelfa said very little, and when they arrived at the housing project she did not want to get out. So they sat there for thirty minutes, talking quietly about her new life. No more welfare, no more gunshots in the night. No more prayers to God

to protect her children. Never again would she worry about keeping her kids safe the way she had worried about Ramon.

No more gangs. No more bad schools.

She was crying when she finally said good-bye.

13

THE BLACK PORSCHE Carrera rolled to a stop under a shade tree on Dumbarton Street. Clay got out and for a few seconds was able to ignore his newest toy, but after a quick glance in all directions he turned and admired it once again. His for three days now, and he still couldn't believe he owned it. Get used to it, he kept telling himself, and he could manage to act as though it were just another car, nothing special, but the sight of it after even a brief absence still made his pulse quicken. "I'm driving a Porsche," he would say to himself, out loud, as he buzzed through traffic like a Formula one driver.

He was eight blocks from the main campus of Georgetown University, the place he'd spent four years as a student before moving on to its law school near Capitol Hill. The town houses were historic and picturesque; the small lawns manicured; the streets covered by ancient oaks and maples. The busy shops and bars and restaurants on M Street were just two blocks to the south, easy walking distance. He had jogged these streets for four years, and he'd spent many long nights with his pals prowling the hangouts and pubs along Wisconsin Avenue and M Street.

Now he was about to live here.

The town house that held his attention was on the market for \$1.3 million. He'd found it cruising through Georgetown two days earlier. There was another on N Street and another on Volta, all within a stone's throw of each other. He was determined to buy one before the end of the week.

The one on Dumbarton, his first choice, had been built in the 1850s and carefully preserved ever since. Its brick facade had been painted many times and was now a faded bluish color. Four levels, including a basement. The real estate agent said it had been immaculately maintained by a retired couple who had once entertained the Kennedys and the Kissingers and just fill in the blanks with all the other names one might want. Washington Realtors could drop names faster than those in Beverly Hills, especially when peddling property in Georgetown.
Clay was fifteen minutes early. The house was empty; its owners were now doing

time in assisted living, according to the agent. He walked through a gate beside the house and admired the small garden in the back. There was no pool and no room for one; real estate was precious in Georgetown. There was a patio with wrought-iron furniture and weeds creeping in from the flower beds. Clay would have a few hours to spare for the gardening, but not much.

Perhaps he would just hire a lawn maintenance company.

He loved the house and the ones next to it. He loved the street, the coziness of the neighborhood, everybody living near each other but_respecting each_other's privacy. Sitting on the front steps, he decided he would offer one million even, then negotiate hard, bluff and walk away, and in general have a great time watching the Realtor run back and forth, but in the end he would be perfectly willing to pay the asking price.

Staring at the Porsche, he drifted away again to his fantasy world where money was growing on trees and he could buy anything he wanted. Italian suits, German sports cars, Georgetown real estate, downtown office space, and what was next? He'd been thinking about a boat for his father, a larger one of course, to generate more revenue. He could incorporate a small charter business in the Bahamas, depreciate the boat, write off most of its costs, thus allowing his father to make a decent living. Jarrett was dying down there, drinking too much, sleeping with anything he could find, living on a borrowed boat, scrambling for tips. Clay was determined to make his life easier.

A door slammed and interrupted his spending, if only for a moment. The Realtor had arrived.

PACE'S LIST OF VICTIMS stopped at seven. Seven that he knew of. Seven that he and his operatives had been able to monitor. Tarvan had now been pulled for eighteen Page 47

days, and from the company's experience they knew that whatever the drug did to make people start killing usually stopped working after ten days. His list was

chronological, with Ramon Pumphrey being number six.

Number one had been a college kid, a student at George Washington who had walked out of a Starbucks coffee shop on Wisconsin Avenue in Bethesda just in time to be spotted by a man with a gun. The student was from Bluefield, West Virginia. Clay made the five-hour drive there in record time, not hurried at all but rather as a race car driver speeding through the Shenandoah Valley. Following Pace's precise instructions, he found the home of the parents, a rather sad-looking little bungalow near downtown. He sat in the driveway and actually said out loud, "I can't believe I'm doing this."

Two things motivated him to get out of the car. First, he had no choice. Second, the prospect of the entire \$15 million, not just one third or two thirds. All of it. He was dressed casually and he left his briefcase in the car. The mother was home but the father was still at work. She reluctantly let him in, but then offered some tea and cookies. Clay waited on a sofa in the den, pictures of the dead son

everywhere. The curtains were drawn. The house was a mess.

What am I doing here?

She talked about her son for a long time, and Clay hung on every word.

The father sold insurance a few blocks away, and he was home before the ice melted in the tea glass. Clay presented his case to them, as much of it as possible. At first there were some tentative questions- How many others died because of this? Why can't we go to the authorities? Shouldn't this be exposed? Clay fielded them like a veteran. Pace had prepped him well.

Like all victims, they had a choice. They could get angry, ask questions, make demands, want justice, or they could quietly take the money. The sum of \$5 million didn't register at first, or if it did they did a wonderful job of deflecting it. They wanted to be angry and uninterested in money, at least initially. But as the

afternoon dragged by they began to see the light.

"If you can't tell me the real name of the company, then I won't accept the money," the father said at one point.

"I don't know the real name," Clay said.

There were tears and threats, love and hatred, forgiveness and retribution, almost every emotion came and went during the afternoon and into the evening. They'd just buried their yourgest son and the pain was numbing and immeasurable. They disliked buried their youngest son and the pain was numbing and immeasurable. They disliked Clay for being there, but they thanked him profusely for his concern. They distrusted him as a big-city lawyer who was obviously lying about such an outrageous settlement, but they asked him to stay for dinner, whatever dinner might be.

It arrived promptly at six. Four ladies from their church hauled in enough food for a week. Clay was introduced as a friend from Washington, and was immediately subjected to an all-out cross-examination by the four. A hard-nosed trial lawyer

couldn't have been more curious.

The ladies finally left. After dinner, as the night wore on, Clay began to press them. He was offering the only deal they would get. Shortly after 10 P.M., they began signing the paperwork.

NUMBER THREE WAS CLEARLY the most difficult. She was a seventeen-year-old prostitute who'd worked the streets most of her life. The police thought she and her killer had once had a business relationship, but there was no clue as to why he would shoot her. He did so outside a lounge, in front of three witnesses.

She went by the name of Bandy, without the need of a last name. Pace's research

had revealed no husband, mother, father, siblings, children, home address, schools, churches, or, most amazing, police record. There had been no funeral. Like two dozen others each year in D.C., Bandy had received a pauper's burial. When one of Pace's agents had inquired at the city coroner's office, he had been told, "She's buried in the tomb of the unknown prostitute.

Her killer had provided the only clue. He had told the police that Bandy had an aunt who lived in Little Beirut, the most dangerous housing ghetto in South East D.C. But after two weeks of relentless digging, the aunt had not been found.

with no known heirs, a settlement would be impossible.

THE FINAL TARVAN CLIENTS to sign the documents were the parents of a twenty-year-old Howard University coed who'd dropped out of school one week and been murdered the next. They lived in Warren-ton, Virginia, forty miles west of D.C. For an hour they had sat in Clay's office and held hands tightly, as if neither of them could function alone. They cried at times, pouring out their unspeakable grief. They were stoic at other times, so rigid and strong and seemingly unmoved by the money that Clay doubted they would accept the settlement.

But they did, though of all the clients he'd processed Clay was certain that the money would affect them the least. With time they might appreciate it; for now, they

just wanted their daughter back.

Paulette and Miss Glick helped escort them out of the office and to the elevators, where everybody hugged everybody again. As the doors closed, the parents were

fighting tears.

Clay's little team met in the conference room where they let the moment pass and were thankful that no more widows and grieving parents would visit them, at least not in the near future. Some very expensive champagne had been iced for the occasion, and Clay began pouring. Miss Glick declined because she drank nothing, but she was the only teetotaler in the firm. Paulette and Jonah seemed especially

thirsty. Rodney preferred Budweiser, but he sipped along with the rest.

During the second bottle, Clay rose to speak. "I have some firm announcements," he said, tapping his glass. "First, the Tylenol cases are now complete. Congratulations and thanks to all of you." He'd used Tylenol as a code for Tarvan, a name they would never hear. Nor would they ever know the amount of his fees. Obviously, Clay was

being paid a fortune, but they had no idea how much.

They applauded themselves. "Second, we begin the celebration tonight with dinner at Citronelle. Eight o'clock sharp. Could be a long evening because there is no work

tomorrow. The office is closed.

More applause, more champagne. "Third, in two weeks we leave for Paris. All of us, plus one friend each, preferably a spouse if you have one. All expenses paid. First-class air, luxury hotel, the works. We'll be gone for a week. No exceptions. I'm the boss and I'm ordering all of you to Paris."

Miss Glick covered her mouth with both hands. They were all stunned, and Paulette spoke first, "Not Paris, Tennessee.'

"No, dear, the real Paris."

"Whát if Í bump into my husband over there?" she said with a half-smile, and laughter erupted around the table.

You can go to Tennessee if you'd like," Clay said.

"No way, baby.

When she could finally speak, Miss Glick said, "I'll need a passport."
"The forms are on my desk. I'll see to it. It'll take less than a week. Anything else?"

There was talk about weather and food and what to wear. Jonah immediately began debating which girl to take. Paulette was the only one who'd been to Paris, on her honeymoon, a brief tryst that ended badly when the Greek was called away on emergency business. She flew home alone, in coach though she'd gone over in first class. "Honey, they bring you champagne in first class," she explained to the rest. "And the seats are as big as sofas."

"I can bring anyone?" Jonah asked, obviously struggling with the decision.

"Let's limit it to anyone who doesn't have a spouse, okay?" Clay said.

"That narrows the field."

"Who will you take?" Paulette asked.

"Maybe no one," Clay said, and the room went quiet for a moment. They had whispered about Rebecca and the separation, with Jonah supplying most of the gossip. They wanted their boss happy, though they were not close enough to meddle. "What's that tower over there?" Rodney asked.
"The Eiffel Tower," Paulette said. "You can go all the way to the top."
"Not me. It don't look safe."

"You're going to be a real traveler, I can tell."
"How long are we there?" asked Miss Glick.
"Seven nights," Clay said. "Seven nights in Paris." And they all drifted away, swept along by the champagne. A month earlier they had been locked in the drudgery Page 49

John Grisham - The King Of Torts of the OPD. All but Jonah, who'd been selling computers part-time.

MAX PACE WANTED TO talk, and since the firm was closed Clay suggested they meet there, at noon, after the cobwebs had cleared.

Only a headache remained. "You look like hell," Pace began pleasantly. "We celebrated."

"What I have to discuss is very important. Are you up to it?"

"I can keep up with you. Fire away.

Pace had a tall paper cup of coffee that he carried around the room as he moved about. "The Tarvan mess is over," he said, for finality. It was over when he said it was over, and not before. "We settled the six cases. If anyone claiming to be related to our girl Bandy ever surfaces, then we'll expect you to deal with it. But I'm convinced she has no family.

"So am I.

"You did good work, Clay."

"I'm getting paid handsomely for it."

"I'll transfer in the last installment today. All fifteen million will be in your

account. What's left of it.

'What do you expect me to do? Drive an old car, sleep in a rundown apartment, keep wearing cheap clothes? You said yourself that I had to spend some money to create the right impression.

'I'm kidding. And you're doing a great job of looking rich."

"Thank you.

"You're making the adjustment from poverty to wealth with remarkable ease."

"It's a talent."

"Just be careful. Don't create too much attention."

"Let's talk about the next case.'

With that Pace took a seat and slid a file across. "The drug is Dyloft, manufactured by Ackerman Labs. It's a potent anti-inflammatory drug used by sufferers of acute arthritis. Dyloft is new and the doctors have gone crazy over it. It works wonders, patients love it. But it has two problems: First, it's made by a competitor of my client's; second, it's been linked to the creation of small tumors in the bladder. My client, same client as Tarvan, makes a similar drug that was popular until twelve months ago when Dyloft hit the market. The market is worth about three billion a year, give or take. Dyloft is already number two and will probably hit a billion this year. It's hard to tell because it's growing so fast. My client's drug is doing a billion and a half and losing ground fast. Dyloft is the rage and will quickly crush all competition. It's that good. A few months ago my client bought a small pharmaceutical company in Belgium. This outfit once had a division that was later swallowed by Ackerman Labs. A few researchers got shoved out and shafted along the way. Some lab studies disappeared then surfaced where they and shafted along the way. Some lab studies disappeared then surfaced where they didn't belong. My client has the witnesses and the documents to prove that Ackerman Labs has known of the potential problems for at least the past six months. You with me?"

"Yes. How many people have taken Dyloft?"

"It's really hard to tell because the number is growing so fast. Probably a million.

"What percentage get the tumors?"
"The research indicates about five percent, enough to kill the drug."

"How do you know whether a patient has the tumors?"

"A urinalysis."

"You want me to sue Ackerman Labs?"

"Hang on. The truth about Dyloft will be out very shortly. As of today, there has been no litigation, no claims, no damaging studies published in the journals. Our spies tell us Ackerman is busy counting its money and stashing it away to pay off the lawyers when the storm hits. Ackerman may also be trying to fix the drug, but that takes time and FDA approvals. They're in a real quandary because they need cash. They borrowed heavily to acquire other companies, most of which have not paid off. Their stock is selling for around forty-two bucks. A year ago it was at eighty.

what will the news about Dyloft do to the company?"

"Hammer the stock, which is exactly what my client wants. If the litigation is handled right, and I'm assuming you and I can do it properly, the news will murder Page 50

Ackerman Labs. And since we have the inside proof that Dyloft is bad, the company will have no choice but to settle. They can't risk a trial, not with such a dangerous product.

'What's the downside?"

"Ninety-five percent of the tumors are benign, and very small. There's no real damage to the bladder."

"So the litigation is used to shock the market?"

"Yes, and, of course, to compensate the victims. I don't want tumors in my bladder, benign or malignant. Most jurors would feel the same way. Here's the scenario: You put together a group of fifty or so plaintiffs, and file a big lawsuit on behalf of all Dyloft patients. At precisely the same time, you launch a series of television ads soliciting more cases. You hit fast and hard, and you'll get thousands of cases. The ads run coast to coast-quickie ads that'll scare folks and make them dial your toll-free number right here in D.C., where you have a warehouse full of paralegals answering the phones and doing the grunt work. It's gonna cost you some money, but if you get, say, five thousand cases, and you settle them for twenty thousand bucks each, that's one hundred million dollars. Your cut is one third."

"That's outrageous!"

"No, Clay, that's mass tort litigation at its finest. That's how the system works these days. And if you don't do it, I guarantee you someone else will. And very soon. There is so much money involved that the mass tort lawyers wait like vultures for any hint of a bad drug. And believe me, there are plenty of bad drugs."

"Why am I the lucky guy?"

"Timing my friend. If my client knows exactly when you file the lawsuit, then

they can react to the market.'

"where do I find fifty clients?" Clay asked.

Max thumped another file. "We know of at least a thousand. Names, addresses, all right here.

You mentioned a warehouse full of paralegals?"

"Half a dozen. It'll take that many to answer the phones and keep the files organized. You could end up with five thousand individual clients." Television ads?"

"Yep, I've got the name of a company that can put the ad together in less than three days. Nothing fancy-a voice-over, images of pills dropping onto a table, the potential evils of Dyloft, fifteen seconds of terror designed to make people call the Law Offices of Clay Carter II. These ads work, believe me. Run them in all major markets for a week and you'll have more clients than you can count.

'How much will it cost?

"Couple of million, but you can afford it."

It was Clay's turn to pace around the room and let the blood circulate. He'd seen some ads for diet pills that had gone bad, ads in which unseen lawyers were trying to frighten folks into dialing a toll-free number. Surely, he wasn't about to sink that low.

But thirty-three million dollars in fees! He was still numb from the first fortune.

"What's the timetable?"

Pace had a list of the first things to do. "You'll have to sign up the clients, which will take two weeks max. Three days to finish the ad. A few days to buy the television time. You'll need to hire paralegals and put them in some rented space out in the suburbs; it's too expensive here. The lawsuit has to be prepared. You have a good staff. You should be able to get it done in less than thirty days."

"I'm taking the firm to Paris for a week, but we'll get it done.'

"My client wants the lawsuit filed in less than a month. July the second, to be exact."

Clay returned to the table and stared at Pace. "I've never handled a lawsuit like is," he said. this,

Pace pulled something out of his file. "Are you busy this weekend?" he asked, looking at a brochure.

"Not really."

"Been to New Orleans lately?"

"About ten years ago.

"Ever heard of the Circle of Barristers?"

"Maybe."

"It's an old group with a new life-a bunch of trial lawyers who specialize in mass torts. They get together twice a year and talk about the latest trends in litigation. It would be a productive weekend." He slid the brochure across to Clay who picked it up. On the cover was a color photo of the Royal Sonesta Hotel in the French Quarter.

NEW ORLEANS WAS WARM and humid as always, especially in the Quarter. He was alone, and that was fine. Even if he and Rebecca were still together she would not have made the trip. She would've been too busy at work, with shopping to do on the weekend with her mother. The usual routine. He had thought about inviting Jonah, but that relationship was strained at the moment. Clay had moved out of their cramped apartment and into the comfort of Georgetown without offering to take Jonah with him, an affront, but one that Clay had anticipated and was prepared to deal with. The last thing he wanted in his new town house was a wild roommate coming and going at all hours with whatever stray cat he could pick up.

going at all hours with whatever stray cat he could pick up.

The money was beginning to isolate him. Old friends he once called were now being ignored because he didn't want all the questions. Old places were no longer frequented because he could afford something better. In less than a month, he had changed jobs, homes, cars, banks, wardrobes, eating places, gyms, and he was most definitely in the process of changing girlfriends, though no substitute was on the horizon. They had not spoken in twenty-eight days. He'd been under the assumption that he would call her on the thirtieth day, as promised, but so much had changed since then.

By the time Clay entered the lobby of the Royal Sonesta his shirt was wet and clinging to his back. The registration fee was \$5,000, an outrageous amount for a few days of fraternizing with a bunch of lawyers. The fee said to the legal world that not everyone was invited, only the rich who were serious about their mass torts. His room was another \$450 & night, and he paid for it with an unused platinum credit card.

Various seminars were under way. He drifted through a discussion on toxic torts, led by two lawyers who'd sued a chemical company for polluting drinking water that might or might not have caused cancer, but the company paid a half a billion anyway and the two lawyers got rich. Next door a lawyer Clay had seen on television was in full throttle on how to handle the media, but he had few listeners. In fact, most of the seminars were lightly attended. But it was Friday afternoon and the heavyweights arrived on Saturday.

Clay eventually found the crowd in the small exhibition hall where an aircraft company was showing a video on its upcoming luxury jet, the fanciest of its generation. The show was on a wide screen in one corner of the hall, and lawyers were packed together, all silent, all gawking at this latest miracle of aviation. Range of four thousand miles-"Coast to coast, or New York to Paris, nonstop of course." It burned less fuel than the other four jets Clay had never heard of, and went faster too. The interior was roomy with seats and sofas everywhere, even a very comely flight attendant in a short skirt, holding a bottle of champagne and a bowl of cherries. The leather was a rich tan color. For pleasure or for work, because the Galaxy 9000 came with a cutting-edge phone system and a satellite receiver that allowed the busy lawyer to call anywhere in the world; and faxes and a copier, and, of course, instant Internet access. The video actually showed a group of harsh-looking lawyer types huddled around a small table, with their sleeves rolled up as if they were laboring over some settlement, while the comely blonde in the short skirt got ignored along with her champagne.

Clay inched closer into the crowd, feeling very much like a trespasser. Wisely, the video never gave the selling price of the Galaxy 9000. There were better deals, involving time-shares and trade-ins, and leasebacks, all of which could be explained by the sales reps who were standing nearby ready to do business. When the screen went blank, the lawyers all began talking at once, not about bad drugs and class-action suits, but about jets and how much pilots cost. The sales reps were surrounded by eager buyers. At one point, Clay overheard someone say, "A new one is in the thirty-five range."

Surely it wasn't thirty-five million.

Other exhibitors were offering all sorts of luxury items. A boat-builder had a group of serious lawyers interested in yachts. There was a specialist on Caribbean Page 52

real estate. Another was peddling cattle ranches in Montana. An electronics booth

with the latest absurdly expensive gadgets was particularly busy.

And the automobiles. One entire wall was lined with elaborate displays of expensive cars-a Mercedes-Benz convertible coupe, a limited edition Corvette, a maroon Bentley, which every respectable mass tort lawyer had to have. Porsche was unveiling its own SUV and a salesman was taking orders. The biggest gathering was gawking over a shiny royal blue Lamborghini. Its price tag was almost hidden, as if the manufacturer was afraid of it. Only \$290,000, and a very limited supply. Several lawyers appeared ready to wrestle for the car.

In a guieter section of the hall, a tailor and his assistants were measuring a

rather large lawyer for an Italian suit. A sign said they were from Milan, but Clay

heard some very American English.
In law school, he had once attended a panel discussion on large settlements, and what lawyers should do to protect their unsophisticated clients from the temptations of instant riches. Several trial lawyers told horror stories of working families who had ruined their lives with their settlements, and the stories were fascinating studies in human behavior. At one point, a lawyer on the panel quipped, "Our clients spend their money almost as fast as we do."

As Clay gazed around the exhibition hall, he saw lawyers spending money as fast as

they could make it. Was he guilty of this?

Of course not. He'd stuck to the basics, at least so far. Who wouldn't want a new car and a better home? He wasn't buying yachts and planes and cattle ranches. Didn't want them. And if Dyloft earned him another fortune, he would not, under any circumstances, waste his money on jets and second homes. He would bury it in the bank, or in the backyard.

The frenzied orgy of consumption sickened him, and Clay left the hotel. He wanted

some oysters and Dixie Beer.

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THE ONLY NINE O'CLOCK session on Saturday morning was an update on class-action legislation currently being debated in Congress. The topic drew a small crowd. For \$5,000, Clay was determined to soak up as much as he could. Of the few present, he appeared to be the only one without a hangover. Tall cups of steaming coffee were being drained around the ballroom.

The speaker was a lawyer/lobbyist from Washington who got off to a bad start by telling two dirty jokes, both of which bombed. The crowd was all-white, all-male, a regular fraternity, but not in the mood for tasteless jokes. The presentation quickly went from bad humor to boredom. However, at least for Clay, the materials were somewhat interesting and mildly informative; he knew very little about class actions so everything was new.

At ten, he had to choose between a panel discussion on the latest in Skinny Ben developments and a presentation by a lawyer whose specialty was lead paint, a topic

that sounded rather dull to Clay, so he went with the former. The room was full.

Skinny Ben was the nickname of an infamous obesity pill that had been prescribed for millions of patients. Its maker had pocketed billions and had been poised to own the world when problems began developing in a significant number of users. Heart problems, easily traceable to the drug. Litigation exploded overnight and the company had no desire to go to trial. Its pockets were deep and it began buying off the plaintiffs with huge settlements. For the past three years, mass tort lawyers from all fifty states had been scrambling to sign up Skinny Ben cases.

Four lawyers sat at a table with a moderator and faced the crowd. The seat next to Clay was empty until a feisty little lawyer rushed in at the last moment and wedged himself between the rows. He unpacked his briefcase-legal pads, seminar materials, two cell phones, and a pager. When his command post was properly arranged and Clay had inched as far away as possible, he whispered, "Good morning."

"Morning," Clay whispered back, not at all anxious to chat. He looked at the cell phones and wondered who, exactly, might he want to call at 10 A.M. on a Saturday.

"How many cases you got?" the lawyer whispered again.

An interesting question, and one Clay was certainly not prepared to answer. He had interesting the Tanyan cases and was plotting his pylloft account.

just finished the Tarvan cases and was plotting his Dyloft assault, but, at the Page 53

moment, he had no cases whatsoever. But such an answer was quite insufficient in the current environment where all numbers were huge and exaggerated.

"Couple of dozen," he lied.

The guy frowned, as if this was completely unacceptable, and the conversation was iced, at least for a few minutes. One of the panelists began talking and the entire room became still. His topic was the financial report on Healthy Living, manufacturer of Skinny Bens. The company had several divisions, most of which were profitable. The stock price had not suffered. In fact, after each major settlement the stock held its own, proof that investors knew the company had plenty of cash. "That's Patton French," the lawyer next to him whispered.

"Who's he?" Clay asked.

"Hottest mass tort lawyer in the country. Three hundred million in fees last

'He's the luncheon speaker, isn't he?"

"Right, don't miss it.

Mr. French explained, in excruciating detail, that approximately three hundred thousand Skinny Ben cases had been settled for about \$7.5 billion. He, along with other experts, estimated that there were maybe another hundred thousand cases out there worth somewhere between \$2 billion and \$3 billion. The company and its insurers had plenty of cash to cover these lawsuits, and so it was up to those in the room to hustle on out there and find the rest of the cases. This fired up the crowd.

Clay had no desire to jump into the pit. He couldn't get past the fact that the short, pudgy, pompous little jerk with the microphone made \$300 million in fees last year and was still so motivated to earn even more. The discussion drifted into creative ways to attract new clients. One panelist had made so much money that he had two doctors on his payroll full-time to do nothing but go from town to town screening those who'd taken Skinny Bens. Another had relied solely on television advertising, a topic that interested Clay for a moment but soon dissolved into a sad debate as to whether the lawyer should appear on television himself or hire some washed-up actor.

Oddly missing was any discussion about trial strategies-expert witnesses, whistle-blowers, jury selections, medical proof-the usual information lawyers exchanged at seminars. Clay was learning that these cases seldom went to trial. Courtroom skills were not important. It was all about hustling cases. And making huge fees. At various points during the discussion, all four panelists and several of those tossing up softball questions couldn't help but reveal that they had made millions in recent settlements.

Clay wanted to take another shower. At eleven, the local Porsche dealer held a Bloody-Mary reception that was wildly popular. Raw oysters and Bloody Marys and nonstop chatter about how many cases one had. And how to get more. A thousand here, two thousand there. Evidently, the popular tactic was to round up as many cases as possible, then tag team with Patton French who'd be happy to include them in his own personal class action in his backyard over in Mississippi, where the judges and juries and verdicts always went his way and the manufacturer was terrified to set foot. French worked the crowd like a Chicago ward boss.

He spoke again at one, after a buffet lunch featuring Cajun food and Dixie Beer. His cheeks were red, his tongue loose and colorful. Without notes he launched into a brief history of the American tort system and how crucial it was in protecting the masses from the greed and corruption of big corporations that make dangerous products. And, while he was at it, he didn't like insurance companies and banks and multinationals and Republicans, either. Unbridled capitalism created the need for people like those hardy souls in the Circle of Barristers, those down in the trenches who were unafraid to attack big business on behalf of the working people, the little people.

At \$300 million a year in fees, it was hard to picture Patton French as an underdog. But he was playing to the crowd. Clay glanced around and wondered, not for the first time, if he was the only sane one there. Were these people so blinded by the money that they honestly believed themselves to be defenders of the poor and the sick?

Most of them owned jets!

French's war stories poured forth effortlessly. A \$400 million class-action Page 54

settlement for a bad cholesterol drug. A billion for a diabetes drug that killed at least a hundred patients. For faulty electrical wiring put in two hundred thousand homes that caused fifteen hundred fires killing seventeen people and burning another forty, \$150 million. The lawyers hung on every word. Sprinkled throughout were indications of where his money had gone. "That cost 'em a new Gulf-stream," he cracked at one point and the crowd actually applauded. Clay knew, after hanging around the Royal Sonesta for less than twenty-four hours, that a Gulfstream was the finest of all personal jets and a new one sold for about \$45 million.

French's rival was a tobacco lawyer somewhere in Mississippi who had made a billion or so and bought a yacht that was 180 feet long. French's old yacht measured only 140 feet, so he traded it in for a 200-footer. The crowd found this funny as well. His firm now had thirty lawyers and he needed thirty more. He was on his

fourth wife. The last one got the apartment in London.

And so on. A fortune earned, a fortune spent. Small wonder he worked seven days a week.

A normal crowd would have been embarrassed by such a vulgar discussion of wealth, but French knew his audience. If anything, he energized them to make more, spend more, sue more, hustle for more clients. For an hour he was crass and shameless, but

seldom boring.

Five years in OPD had certainly sheltered Clay from many aspects of modern-day lawyering. He had read about mass torts but had no idea its practitioners were such an organized and specialized group. They didn't seem to be exceptionally bright. Their strategies centered around gathering the cases and settling them, not real trial work.

French could've gone on forever, but after an hour he retired to a standing ovation, albeit an awkward one. He'd be back at three for a seminar on forum shopping-how to find the best jurisdiction for your case. The afternoon promised to

be a repeat of the morning, and Clay had had enough.

He roamed the Quarter, taking in not the bars and strip clubs but the antique shops and galleries, though he bought nothing because he was overcome with the urge to hoard his money. Late in the day, he sat alone at a sidewalk cafe in Jackson Square and watched the street characters come and go. He sipped and tried to enjoy the hot chicory, but it wasn't working. Although he had not put the figures on paper, he had mentally done the math. The Tarvan fees less 45 percent for taxes and business expenses, minus what he'd already spent, left him with around \$6.5 million. He could bury that in a bank and earn \$300,000 a year in interest, which was about eight times what he'd been earning in salary at OPD. Three hundred thousand a year

was \$25,000 a month, and he could not, sitting there in the shade on a warm New Orleans afternoon, imagine how he could ever spend that much money.

This was not a dream. This was reality. The money was already in his account. He would be rich for the rest of his life and he would not become one of those clowns back at the Royal Sonesta griping about the cost of pilots or yacht captains.

The only problem was a significant one. He had hired people and made promises. Rodney, Paulette, Jonah, and Miss Glick had all left longtime jobs and put their

blind faith in him. He couldn't just pull the plug now, take his money and run. He switched to beer and made a profound decision. He would work hard for a short period of time on the Dyloft cases, which, frankly, he would be stupid to turn down since Max Pace was handing him a gold mine. When Dyloft was over, he'd give huge bonuses to his staff and close the office. He'd live the quiet life in Georgetown, traveling the world when he wanted, fishing with his father, watching his money grow, and never, under any circumstances, ever getting near another meeting of the Circle of Barristers.

HE HAD JUST ORDERED breakfast from room service when the phone rang. It was Paulette, the only person who knew exactly where he was. "Are you in a nice room?" she asked.

Indeed I am."

"Of course."

"Gimme the number, I'm sending something down there."

It was a copy of a clipping from the Sunday edition of the Post. A wedding announcement. Rebecca Allison Van Horn and Jason Shubert Myers IV. "Mr. and Mrs. Bennett Van Horn of McLean, Virginia, announce the engagement of their daughter,

[&]quot;Does it have a fax?"

Rebecca, to Mr. Jason Shubert Myers IV, son of Mr. and Mrs. D. Stephens Myers of Falls Church...." The photo, though copied and faxed more than a thousand miles was

quite clear-a very pretty girl was marrying someone else.

D. Stephens Myers was the son of Dallas Myers, counsel to Presidents beginning with Woodrow Wilson and ending with Dwight Eisenhower. According to the announcement, Jason Myers had attended Brown and Harvard Law School and was already a partner in Myers & O'Malley, perhaps the oldest law firm in D.C., and certainly the stuffiest. He had created the intellectual property division and had become the youngest partner in the history of Myers & O'Malley. Other than his round eyeglasses, there appeared to be nothing intellectual about him, though Clay knew he couldn't be fair even if he wanted to. He was not unattractive but clearly no match for Rebecca.

A December wedding was_planned at an Episcopal church in McLean, with a reception

at the Potomac Country Club.
In less than a month she had found someone she loved enough to marry. Someone willing to stomach a life with Bennett and Barb. Someone with enough money to impress all the Van Horns.

The phone rang again and it was Paulette. "You okay?" she asked.

'I'm fine, " he said, trying hard.

"I'm real sorry, Clay.

"It was over, Paulette. It had been unraveling for a year. This is a good thing. Now I can forget her completely."

"If you say so."

"I'm okay. Thanks for calling."

"When you coming home?"
"Today. I'll be in the office in the morning."

The breakfast arrived but he'd forgotten that he'd ordered it. He drank some juice but ignored everything else. Maybe this little romance had been brewing for some time. All she needed was to get rid of Clay, which she'd been able to do rather easily. Her betrayal grew as the minutes passed. He could see and hear her mother pulling strings in the background, manipulating their breakup, laying the trap for Myers, now planning every detail of the wedding.

"Good riddance," he mumbled.

Then he thought about sex, and Myers taking his place, and he threw the empty glass across the room where it hit a wall and shattered. He cursed himself for

acting like an idiot.

How many people at that moment were looking at the announcement and thinking of Clay? Saying, "Dumped him in a hurry, didn't she?"

"Boy, that was fast, wasn't it?"
Was Rebecca thinking of him? How much satisfaction did she get in admiring her wedding announcement and thinking of old Clay? Probably a lot. Maybe a little. What difference did it make? Mr. and Mrs. Van Horn had no doubt forgotten about him overnight. Why couldn't he simply return the favor?

She was rushing, that much he knew for certain. Their romance had been too long and too intense and their breakup too recent for her to simply drop him and take up with another. He'd slept with her for four years; Myers for only a month, or less,

hopefully not longer.

He walked back to Jackson Square, where the artists and tarot card readers and jugglers and street musicians were already in action. He bought an ice cream and sat on a bench near the statue of Andrew Jackson. He decided that he would call her, and at least pass along his best wishes. Then he decided he would find a blond bimbo and somehow flaunt her in front of Rebecca. Maybe he would take her to the wedding, of course in a short skirt with legs a mile long. With his money, such a woman should be easy to find. Hell, he'd rent one if he had to.
"It's over ol' boy," he said to himself, more than once. "Get a grip."

Let her go.

16

THE OFFICE DRESS CODE had rapidly evolved into an anything-goes style. The tone was set by the boss who leaned toward jeans and expensive T-shirts, with a sports Page 56

coat nearby in case he went to lunch. He had designer suits for meetings and court appearances, but for the moment both of those were rare events since the firm had no clients and no cases. Everyone had upgraded their wardrobes, much to his satisfaction.

They met late Monday morning in the conference room- Paulette, Rodney, and a rather rough-looking Jonah. Though she had acquired considerable clout in the short history of the firm, Miss Glick was still just a secretary/receptionist.

"Folks, we have work to do," Clay began the meeting. He introduced them to Dyloft, and relying on Pace's concise summaries, gave a description and history of the drug. From memory, he gave the quick and dirty review of Ackerman Labs-sales, profits, cash, competitors, other legal problems. Then the good stuff-the disastrous side effects of Dyloft, the bladder tumors, and the company's knowledge of its problems. "As of today, no lawsuit has been filed. But we're about to change that. On July the second, we start the war by filing a class action here in D.C. on behalf of all patients harmed by the drug. It will create chaos, and we'll be right in the middle of it."

of it."

"Do we have any of these clients?" Paulette asked.

"Not yet. But we have names and addresses. We start signing them up today. We'll develop a plan for gathering clients, then you and Rodney will be in charge of implementing it." Though he had reservations about television advertising, he had convinced himself flying home from New Orleans that there was no viable alternative. Once he filed suit and exposed the drug, those vultures he'd just met in the Circle of Barristers would swarm to find the clients. The only effective way to quickly

reach large numbers of Dyloft patients was by television ads.

He explained this to his firm and said, "It'll cost at least two million bucks."

"This firm has two million bucks?" Jonah blurted, saying what everyone else was

thinking.

"It does. We start working on the ads today."

"You're not doing the acting, are you, boss?" Jonah asked, almost pleading.

"Please." Like all cities, D.C. had been flooded with early-morning and late-night commercials pleading with the injured to call lawyer so-and-so who was ready to kick ass and charged nothing for the initial consultation. Often the lawyers themselves appeared in the ads, usually with embarrassing results.

Paulette also had a frightened look and was slightly shaking her head no.

"Of course not. It'll be done by professionals. "How many clients are we looking at?" Rodney asked.

"Thousands. It's hard to say.

Rodney pointed at each of them, slowly counting to four. "According to my mbers," he said, "there are four of us."

"We're adding more. Jonah is in charge of expansion. We'll lease some space out in the suburbs and fill it with paralegals. They'll work the phones and organize the files."

"where does one find paralegals?" Jonah asked.

"In the employment sections of the bar journals. Start working on the ads. And you've got a meeting this afternoon with a real estate agent out in Manassas. We'll need about five thousand square feet, nothing fancy, but plenty of wiring for phones and a complete computer system, which, as we know, is your specialty. Lease it, wire it, staff it, then organize it. The sooner the better."

"Yes sir."

"How much is a Dyloft case worth?" Paulette asked.

"As much as Ackerman Labs will pay. It could range from as little as ten thousand to as much as fifty, depending on several factors, not the least of which is the extent of the damage to the bladder.

Paulette was working with some numbers on a legal pad. "And how many cases might

we get?

It's impossible to say."

"How about a guess?"

"I don't know. Several thousand."
"Okay, let's say that's three thousand cases. Three thousand cases times the minimum of ten thousand dollars comes to thirty million, right?" She said this slowly, scribbling the entire time. "That's right."

"And how much are the attorneys' fees?" she asked. The other three were watching Page 57

Clay very closely.

'One third," he said.

"That's ten million in fees," she said slowly. "All to this firm?"

"Yes. And we're going to share the fees."

The word share echoed around the room for a few seconds. Jonah and Rodney glanced at Paulette, as if to say, "Go ahead, finish it off."

"Share, in what way?" she asked, very deliberately.

"Ten percent to each of you."

"Share of the fees would be one million?"

"So in my hypothetical, my share of the fees would be one million?"

"That's correct

"And, uh, same for me?" Rodney asked.

"Same for you. Same for Jonah. And, I must say, I think that's on the low side." Low side or not, they absorbed the numbers in muted silence for what seemed like a very long time, each instinctively spending some of the money. For Rodney, it meant college for the kids. For Paulette, it meant a divorce from the Greek she'd seen once in the past year. For Jonah, it meant life on a sailboat.

"You're serious, aren't you, Clay?" Jonah asked.

"Dead serious. If we work our butts off for the next year, there's a good chance we'll have the option of an early retirement.

"Who told you about this Dyloft?" Rodney asked.

"I can never answer that question, Rodney. Sorry. Just trust me." And Clay hoped at that moment that his blind trust in Max Pace was not foolish.

I almost forgot about Paris," Paulette said.

"Don't. We'll be there next week.

Jonah jumped to his feet and grabbed his legal pad. "What's that Realtor's name?" he asked.

ON THE THIRD FLOOR of his town house, Clay had put together a small office, not that he planned to do much work there but he needed a place for his papers. The desk

was an old butcher block he'd found in an antique store in Fredericksburg, just down the road. It consumed one wall and was long enough for a phone, a fax, and a laptop. It was there that he made his first tentative entry into the world of mass tort solicitation. He delayed the call until almost 9 P.M., an hour at which some folks went to bed, especially older ones and perhaps those afflicted with arthritis. A stiff drink for courage, and he punched the numbers.

The phone was answered on the other end by a woman, perhaps Mrs. Ted Worley of Upper Marlboro, Maryland. Clay introduced himself pleasantly, identified himself as a lawyer, as if they called all the time and there was nothing to be alarmed about, and asked to speak to Mr. Worley.
"He's watching the Orioles," she said. Evidently Ted didn't take calls when the

Orioles were playing.
"Yes-would it be possible to speak to him for a moment?"
"You say you're a lawyer?"
"""

"Yes ma'am, from right here in D.C."

"What's he done now?"

"Oh, nothing, nothing at all. I'd like to talk to him about his arthritis." The first impulse to hang up and run came and went. Clay thanked God no one was watching or listening. Think of the money, he kept telling himself. Think of the fees.

"His arthritis? Thought you were a lawyer, not a doctor."

"Yes ma'am, I'm a lawyer, and I have reason to believe he's taking a dangerous drug for his arthritis. If you don't mind, I just need him for a second."

Voices in the background as she yelled something to Ted who yelled something back. Finally, he took the phone. "Who is this?" he demanded, and Clay quickly introduced

himself

'what's the score?" Clay asked.

"Three-one Red Sox in the fifth. Do I know you?" Mr. Worley was seventy years old.
"No sir. I'm an attorney here in D.C., and I specialize in lawsuits involving defective drugs. I sue drug companies all the time when they put out harmful products."

"Okay, what do you want?"

"Through our Internet sources we found your name as a potential user of an arthritis drug called Dyloft. Can you tell me if you use this drug?" "Maybe I don't want to tell you what prescriptions I'm taking.

A perfectly valid point, one Clay thought he was ready for.

"Of course you don't have to, Mr. Worley. But the only way to determine if you're entitled to a settlement is to tell me if you're using the drug."

"That damned Internet," Mr. Worley mumbled, then had a quick conversation with his

"That damned Internet," Mr. Worley mumbled, then wife who, evidently, was somewhere near the phone. "What kind of settlement?" he asked.

"Let's talk about that in a minute. I need to know if you're using Dyloft. If not, then you're a lucky man.

"Well, uh, I guess it's not a secret, is it?"
"No sir." Of course it was a secret. Why should a person's medical history be anything but confidential? The little fibs were necessary, Clay kept telling himself. Look at the big picture. Mr. Worley and thousands like him might never know they're using a bad product unless they were told. Ackerman Labs certainly hadn't come clean. That was Clay's job.
"Yeah, I take Dyloft."
"For how long?"

"Maybe a year. It works great."

"Any side effects?"

"Such as?'

"Blood in your urine. A burning sensation when you urinate." Clay was resigned to the fact that he would be discussing bladders and urine with many people in the months to come. There was simply no way around it.

The things they don't prepare you for in law school.

"No. Why?

"We have some preliminary research that Ackerman Labs, the company that makes Dyloft, is trying to cover up. The drug has been found to cause bladder tumors in some of the folks who use it.

And so Mr. Ted Worley, who just moments earlier had been minding his own business and watching his beloved Orioles, would now spend the rest of that night and most of the next week worrying about tumors growing wild in his bladder. Clay felt rotten and wanted to apologize, but, again, he told himself that it had to be done. How else might Mr. Worley learn the truth? If the poor man indeed had the tumors, wouldn't he want to know about them?

Holding the phone with one hand and rubbing his side with the other, Mr. Worley said, "You know, come to think of it, I do remember a burning sensation a couple of

What are you talking about?" Clay heard Mrs. Worley say in the background.

"If you don't mind," Mr. Worley said to Mrs. Worley.

Clay charged in before the bickering got out of hand. "My firm represents a lot of Dyloft users. I think you should consider getting tested."
"What kind of test?"

"It's a urinalysis. We have a doctor who can do it tomorrow. Won't cost you a dime.'

'what if he finds something wrong?"

"Then we can discuss your options. When the news of Dyloft comes out, in just a few days, there will be many lawsuits. My firm will be a leader in the attack on Ackerman Labs. I'd like to have you as a client.

Maybe I should talk to my doctor.

"You can certainly do that, Mr. Worley. But he may have some liability too. He prescribed the drug. It might be best if you get an unbiased opinion."

"Hang on." Mr. Worley covered the receiver with his hand and had a contentious

chat with his wife. When he returned he said, "I don't believe in suing doctors. "Nor do I. I specialize in going after the big corporations that harm people."

"Should I stop taking the drug?

"Let's do the test first. Dyloft will likely be pulled off the market sometime this summer.

"Where do I do the test?"
"The doctor is in Chevy Chase. Can you go tomorrow?"
"Yeah, sure, why not? Seems silly to wait, doesn't it?"
"Yes, it does." Clay gave him the name and address of a doctor Max Pace had

located. The \$80 exam would cost Clay \$300 a pop, but it was simply the price of doing business.

When the details were finished, Clay apologized for the intrusion, thanked him for Page 59

John Grisham - The King Of Torts his time, and left him to suffer while he watched the rest of the game. Only when he hung up did Clay feel the beads of moisture just above his eyebrows. Soliciting cases by phone? What kind of lawyer had he become?

A rich one, he kept telling himself.

This would require thick skin, something Clay did not possess and was not certain he could develop.

TWO DAYS LATER, CLAY pulled into the Worleys' driveway in Upper Marlboro and met them at the front door. The urinalysis, which included a cytological exam, revealed abnormal cells in the urine, a clear sign, according to Max Pace and his extensive and ill-gotten medical research, that there were tumors in the bladder. Mr. Worley had been referred to a urologist whom he would see the following week. The examination and removal of the tumors would be by cystoscopic surgery, running a tiny scope and a knife in a tube through the penis into the bladder, and while this was purported to be fairly routine, Mr. Worley saw nothing ordinary about it. He was worried sick. Mrs. Worley said he hadn't slept the last two nights, nor had she.

As much as he wanted to, Clay could not tell them that the tumors were probably

benign. Better to let the doctors do that after the surgery.

Over instant coffee with powdered creamer, Clay explained the contract for his services and answered their questions about the litigation. When Ted Worley signed at the bottom, he became the first Dyloft plaintiff in the country.

And for a while it seemed as if he might be the only one. Working the phones nonstan Clay succeeded in convincing aloves people to show up for the uninclusion.

nonstop, Clay succeeded in convincing eleven people to show up for the urinalysis. All eleven tested negative. "Keep pushing," Max Pace urged. About a third of the people either hung up or refused to believe Clay was serious about what he was saying.

He, Paulette, and Rodney divided their lists between black and white prospective clients. Evidently blacks were not as suspicious as whites because they were easier to persuade to go see the doctor. Or perhaps they enjoyed the medical attention. Or

maybe, as Paulette suggested more than once, she had the better gift of gab.

By the end of the week, Clay had signed up three clients who tested positive for abnormal cells. Rodney and Paulette, working as a team, had seven more under contract.

The Dyloft class action was ready for war.

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THE PARIS ADVENTURE cost him \$95,300, according to the numbers so carefully kept by Rex Crittle, a man who was becoming more and more familiar with almost all aspects of Clay's life. Crittle was a CPA with a mid-sized accounting firm situated directly under the Carter suite. Not surprisingly, he too had been referred by Max

At least once a week, Clay walked down the back stairs or Crittle walked up them, and they spent a half an hour or so talking about Clay's money and how to properly

handle it. An accounting system for the law firm was basic and easily installed.

Miss Glick made all the entries and simply ran them down to Crittle's computers.

In Crittle's opinion, such sudden wealth would almost certainly trigger an audit by the Internal Revenue Service. Notwithstanding Pace's promises to the contrary, Clay agreed and insisted on perfect records with no gray areas when it came to write-offs and deductions. He had just earned more money than he'd ever dreamed of. No sense trying to beat the government out of some taxes. Pay them and sleep well.

'What's this payment to East Media for half a million dollars?" Crittle asked.

"We're doing some television ads for litigation. That's the first installment."

"Installment? How many more?" He peered over his reading glasses and gave Clay a look he'd seen before. It said, "Son, have you lost your mind?"

"A total of two million dollars. We're filing a big lawsuit in a few days. The filing will be coordinated with an advertising blitz that East Media is handling."

"Okay," Crittle said, obviously wary of such large expenditures. "And I'm assuming there will be some additional fees to cover all this." there will be some additional fees to cover all this.'
"Hopefully," Clay said with a laugh.

"What about this new office out in Manassas? A lease deposit of fifteen thousand Page 60

bucks?"

"Yes, we're expanding. I'm adding six paralegals in an office out there. Rent's cheaper."

'Nice to see you're worried about expenses. Six paralegals?"

"Yes, four have been hired. I have their contracts and payroll information on my desk."

Crittle studied a printout for a moment, a dozen questions clicking through the calculator behind his glasses. "Could I ask why you need six more paralegals when you have so few cases?"

'Now that's an interesting question," Clay said. He blitzed through the pending class action without mentioning either the drug or its maker, and if his quick summary answered Crittle's questions it wasn't obvious. As an accountant, he was naturally skeptical of any scheme that urged more people to sue.
"I'm sure you know what you're doing," he said, suspecting Clay had, in fact, lost

his mind.

"Trust me, Rex, the money is about to pour in."

"It's certainly pouring out."

"You have to spend money to make money."

"That's what they say.

THE ASSAULT BEGAN JUST after sundown on July 1. With everyone but Miss Glick gathered in front of the television in the conference room, they waited until exactly 8:32 P.M., then grew quiet and still. It was a fifteen-second ad that began with a shot of a handsome young actor wearing a white jacket and holding a thick book and looking sincerely at the camera. "Attention arthritis sufferers. If you are taking the prescription drug Dyloft, you may have a claim against the manufacturer of the drug. Dyloft has been linked to several side effects, including tumors in the bladder." On the bottom of the screen the bold words: DYLOFT HOT LINE-CALL 1-800-555-DYLO appeared. The doctor continued: "Call this number immediately. The Dyloft Hot Line can arrange a free medical test for you. Call now!'

No one breathed for fifteen seconds, and no one spoke when it was over. For Clay, it was a particularly harrowing moment because he had just launched a vicious and potentially crippling attack against a mammoth corporation, one that would undoubtedly respond with a vengeance. What if Max Pace was wrong about the drug? What if Pace was using Clay as a pawn in a huge corporate chess match? What if Clay couldn't prove, by expert witnesses, that the drug caused the tumors? He had wrestled with these questions for several weeks, and he had quizzed Pace a thousand times. They had fought twice and exchanged sharp words on several occasions. Max had eventually handed over the stolen, or at least ill-gotten, research on the effects of Dyloft. Clay had had it reviewed by a fraternity brother from Georgetown who was now a physician in Baltimore. The research looked solid and sinister.

Clay had ultimately convinced himself that he was right and Ackerman was wrong.
But seeing the ad and flinching at its accusation made him weak in the knees.
"Pretty nasty," said Rodney, who'd seen the video of the ad a dozen times. Still,

it was much harsher on real television. East Media had promised that 16 percent of each market would see each ad. The ads would run every other day for ten days in ninety markets from coast to coast. The estimated audience was eighty million. "It'll work," Clay said, ever the leader.

For the first hour, it ran on stations in thirty markets along the East Coast, then it spread to eighteen markets in the Central Time Zone. Four hours after it began, it finally reached the other coast and hit in forty-two markets. Clay's little firm spent just over \$400,000 the first night in wall-to-wall advertising.

The 800 phone number routed callers to the Sweatshop, the new nickname for the shopping center branch of the Law Offices of J. Clay Carter II. There, the six new paralegals took the calls, filled out forms, asked all the scripted questions, referred the callers to the Dyloft Hot Line Web Site, and promised return calls from one of the staff attorneys. Within two hours of the first ads, all phones were busy. A computer recorded the numbers of those callers unable to get through. A computerized message referred them to the Web site.

At nine the next morning, Clay received an urgent phone call from an attorney in a large firm down the street. He represented Ackerman Labs and insisted that the ads be stopped immediately. He was pompous and condescending and threatened all manner of vile legal action if Clay did not buckle immediately. Words grew harsh, then

calmed somewhat.

'Are you going to be in your office for a few minutes?" Clay asked.

"Yes, of course. Why?

"I have something to send over. I'll get my courier. Should take five minutes."
Rodney, the courier, hustled down the street with a copy of the twenty-page
lawsuit. Clay left for the courthouse to file the original. Pursuant to Page 1 instructions, copies were also being faxed to the Washington Post, The Wall Street Journal, and the New York Times.

Pace had also hinted that short-selling Ackerman Labs stock would be a shrewd investment move. The stock had closed the Friday before at \$42.50. When it opened Monday morning, Clay placed a sell order for a hundred thousand shares. He'd buy it back in a few days, hopefully around \$30, and pick up another million bucks. That was the plan, anyway.

HIS OFFICE WAS HECTIC when he returned. There were six incoming toll-free lines to the Sweatshop out in Manassas, and during working hours, when all six were busy, the calls were routed to the main office on Connecticut Avenue. Rodney, Paulette, and

Jonah were each on the phone talking to Dyloft users scattered around North America. "You might want to see this," Miss Glick said. The pink message slip listed the name of a reporter from The Wall Street Journal. "And Mr. Pace is in your office."

Max was holding a coffee cup and standing in front of a window. "It's filed," Clay said. "We've stirred up a hornet's nest."

"Enjoy the moment."
"Their lawyers have already called. I sent them a copy of the lawsuit."

They've just been ambushed and they know "Good. They're dying already. They've just been ambushed and they know they'll get slaughtered. This is a lawyer's dream, Clay, make the most of it."
"Sit down. I have a question."

Pace, in black as always, fell into a chair and crossed his legs. The cowboy boots appeared to be of rattlesnake.

If Ackerman Labs hired you right now, what would you do?" Clay asked.

"Spin is crucial. I'd start the press releases, deny everything, blame it on greedy trial lawyers. Defend my drug. The initial goal, after the bomb goes off and the dust is settling, is to protect the stock price. It opened at forty-two and a half, which was very low; it's already at thirty-three. I'd get the CEO on television to say all the right things. I'd get the PR folks cranking out the propaganda. I'd get the lawyers preparing an organized defense. I'd get the sales people to reassure the doctors that the drug is okay.

'But the drug is not okay.

"I'd worry about that later. For the first few days, it's all spin, at least on the surface. If investors believe there's something wrong with the drug, they'll jump ship and the stock will keep falling. Once the spin is in place, I would have a serious talk with the big boys. Once I found out that there were problems with the drug, then I'd bring in the number-crunchers and figure out how much the settlements will cost. You never go to trial with a bad drug. Each jury can fill in the blank for a verdict, and there's no way to control the costs. One jury gives the plaintiff a million bucks. The next jury in another state gets mad and awards twenty million in punitive damages. It's a huge crap-shoot. So you settle. As you are quickly learning, mass tort lawyers take their percentages off the top, so they're easy to settle with.

How much cash can Ackerman afford?"

"They're insured for at least three hundred million. Plus they have about a half billion in cash, most of it generated by Dyloft. They're almost maxed out at the bank, but if I were calling the shots I'd plan on paying a billion. And I would do it fast."
 "will Ackerman do it fast?"

"They haven't hired me, so they're not too bright. I've watched the company for a long time, and they're not particularly sharp. Like all drugmakers, they're horrified of litigation. Instead of using a fireman like me, they do it the old-fashioned way-they rely on their lawyers, who, of course, have no interest in quick settlements. The principal firm is Walker-Steams in New York. You'll hear from them very shortly."

'So no quick settlement?"

"You filed suit less than an hour ago. Relax."

"I know, but I'm burning up all that money you just gave me."

"Take it easy. Within a year you'll be even richer."
"A year, huh?"

"A year, huh?"

"That's my guess. The lawyers have to get fat first. Walker-Steams will put fifty associates on the case with meters churning at full blast. Mr. Worley's class action is worth a hundred million bucks to Ackerman's own lawyers. Don't ever forget that."

"Why don't they just pay me a hundred million bucks to go away?"

"Now you're thinking like a real mass tort boy. They'll pay you even more, but first they have to pay their lawyers. That's just the way it works."

"But you wouldn't do it that way?"

"Of course not with Tarvan the client told me the truth, which seldom happens. I

"Of course not. With Tarvan, the client told me the truth, which seldom happens. I did my homework, found you, and wrapped up everything quietly, quickly, and cheaply. Fifty million, and not a dime to my client's own lawyers."

Miss Glick appeared in the door and said, "That reporter from The Wall Street Journal is on the phone again." Clay looked at Pace who said, "Chat him up. And

remember, the other side has an entire PR unit cranking out the spin."

THE TIMES AND THE POST ran brief stories of the Dyloft class action on the front pages of their business sections the following morning. Both mentioned Clay's name, which was a thrill he quietly relished. More ink was given to the defendant's responses. The CEO called the lawsuit "frivolous" and "just another example of litigation abuse by the legal profession." The Vice President for Research said, "Dyloft had been thoroughly researched with no evidence of adverse side effects." Both newspapers noted that Ackerman Labs' stock, which had dropped by 50 percent in the three preceding quarters, had taken another blow by the surprise lawsuit. The Wall Street Journal got it right, at least in Clay's opinion. In the preliminaries, the reporter had asked Clay his age. "Only thirty-one?" he'd said, which led to a series of questions about Clay's experience his firm etcetera

which led to a series of questions about Clay's experience, his firm, etcetera.

David versus Goliath is much more readable than dry financial data or lab reports and the story took on a life of its own. A photographer was rushed over, and while

Clay posed his staff watched with great amusement.
On the front page, far left column, the headline read: THE ROOKIE TAKES ON MIGHTY ACKERMAN LABS. Beside it was a computerized caricature of a smiling Clay Carter. The first paragraph read: "Less than two months ago, D.C. attorney Clay Carter was laboring through the city's criminal justice system as an unknown and low paid public defender. Yesterday, as the owner of his own law firm, he filed a billion-dollar lawsuit against the third-largest pharmaceutical company in the world, claiming its newest wonder drug, Dyloft, not only relieves acute pain for arthritis sufferers but also causes tumors in their bladders."

The article was filled with questions about how Clay had made such a radical

transformation so quickly. And since he couldn't mention Tarvan or anything related to it, he vaguely referred to the quick settlements of some lawsuits involving people he'd met as a public defender. Ackerman Labs got in a few licks with its typical posturing about lawsuit abuse and ambulance chasers ruining the economy, but

the bulk of the story was about Clay and his amazing rise to the forefront of mass tort litigation. Nice things were said about his father, a "legendary D.C. litigator" who had since "retired" to the Bahamas.

Glenda at OPD praised Clay as a "zealous defender of the poor," a classy remark that would get her lunch in a fancy restaurant. The President of the National Trial Lawyers Academy admitted he had never heard of Clay Carter, but was nonetheless "very impressed with his work."

A law professor at Yale lamented "yet another example of the misuse of class-action litigation," while one at Harvard said it was "a perfect example of how

class actions should be used to pursue corporate wrongdoers."

"Make sure this gets on the Web site," Clay said as he handed the article to Jonah. "Our clients will love it."

the Post did not mention that. It did say that his victim had been one of several gunned down in a spate of killings that had seemed unusually random even for a city

accustomed to senseless violence. The police had no explanations. Clay made a note to call Adelfa and see how her life was going.

He owed something to Tequila, but he wasn't sure what. Nor was there any way of compensating his ex-client. He rationalized that he had spent most of his life on drugs and would probably spend the rest behind bars anyway, with or without Tarvan, but this did little to make Clay feel honorable. He had sold out, plain and simple.

He'd taken the cash and buried the truth.

Two pages over another article caught his attention and made him forget about Tequila Watson. Mr. Bennett Van Horn's pudgy face was in a photo, under his monogrammed hard hat, taken at a job site somewhere. He was intently staring at a set of plans with another man who was identified as the project engineer for BVH Group. The company had become embroiled in a nasty fight over a proposed development near the Chancellorsville battlefield, about an hour south of D.C. Bennett, as always, was proposing one of his hideous collections of houses, condos, apartments, shops, playgrounds, tennis courts, and the obligatory pond, all within a mile of the center of the battlefield and very near the spot where General Stonewall Jackson was shot by Confederate sentries. Preservationists, lawyers, war historians, environmentalists, and the Confederate Society had drawn swords and were in the process of shredding Bennett the Bulldozer. Not surprisingly, the Post praised these groups while saying nothing good about Bennett. However, the land in question was privately owned by some aging farmers, and he appeared to have the upper hand, at least for the moment.

The article ran long with accounts of other battlefields throughout Virginia that had been paved by developers. An outfit called the Civil War Trust had taken the lead in fighting back. Its lawyer was portrayed as a radical who was unafraid to use litigation to preserve history. "But we need money to litigate," he was quoted as saying.

Two calls later and Clay had him on the phone. They talked for half an hour, and when he hung up he wrote a check for \$100,000 to the Civil War Trust,

Chancellors ville Litigation Fund.

MISS GLICK HANDED HIM the phone message as he walked by her desk. He looked at the name twice, and was still skeptical when he sat in the conference room and punched the numbers. "Mr. Patton French," he said into the phone. The message slip said it was urgent.

'And who's calling, please?"

"And who's calling, please?
"Clay Carter, from D.C."
"Oh yes, he's been expecting you."
The image of such a powerful and busy lawyer as Patton French waiting for Clay's phone call was difficult to imagine. Within seconds the great man himself was on the phone. "Hello, Clay, thanks for calling me back," he said so casually Clay was caught off-guard. "Nice story in The Journal, huh? Not bad for a rookie. Look, sorry I didn't get to say hello when you were down in New Orleans." It was the same voice held heard from behind the microphone, but much more relaxed. he'd heard from behind the microphone, but much more relaxed.

'No problem," Clay said. There were two hundred lawyers at the Circle of Barristers gathering. There had been no reason for Clay to meet Patton French, and no reason French should know Clay was even there. He had obviously done his

research.
"I'd like to meet you, Clay. I think we can do some business together. I was on the Dyloft trail two months ago. You beat me to the punch, but there's a ton of

Clay had no desire to crawl into bed with Patton French. On the other hand, his methods of extracting huge settlements from drug companies were legendary. "We can

talk," Clay said.

"Look, I'm headed to New York right now. What if I pick you up in D.C. and take you with me? I got a new Gulfstream 5 I'd love to show off. We'll stay in Manhattan, have a wonderful dinner tonight. Talk business. Back home late tomorrow. Whatta you say?"

"Well, I'm pretty busy." Clay vividly remembered his revulsion in New Orleans when

French kept mentioning his toys in his speech. The new Gulfstream, the yacht, a

castle in Scotland.

"I'll bet you are. Look, I'm busy too. Hell, we're all busy. But this could be the most profitable trip you'll ever make. I'm not taking no for an answer. I'll meet

you at Reagan National in three hours. Deal?'

Other than a few phone calls and a game of racquetball that night, Clay had little to do. The office phones were ringing nonstop with frightened Dyloft users, but Clay was not fielding the calls. He hadn't been to New York in several years. "Sure, why not?" he said, as anxious to see a Gulfstream 5 as he was to eat in a great restaurant.

"Smart move, Clay. Smart move."

The private terminal at Reagan National was packed with harried executives and bureaucrats hustling through, coming and going. Near the reception counter, a cute brunette in a short skirt held a handmade placard with his name on it. He introduced himself to her. She was Julia, with no last name. "Follow me," she said with a perfect smile.

They were cleared through an exit door and driven across the ramp in a courtesy van. Dozens of Lears, Falcons, Hawkers, Challengers, and Citations were either parked or were taxiing to and from the terminal. Ramp crews carefully guided the jets past each other, their wings missing by inches. Engines screamed and the entire

scene was nerve-racking.

'Where you from?" Clay asked.

"We're based out of Biloxi," Julia said. "That's where Mr. French has his main office."

"I heard him speak a couple of weeks ago in New Orleans."

"Yes, we were there. We're seldom at home.

"He puts in the hours, doesn't he?"

"About a hundred a week.'

They stopped beside the largest jet on the ramp. "That's us," Julia said, and they got out of the van. A pilot grabbed Clay's overnight bag and disappeared with it.

Patton French was, of course, on the phone. He waved Clay aboard while Julia took his jacket and asked him what he wanted to drink. Just water, with lemon. His first

view inside a private jet could not have been more breathtaking. The videos he had seen in New Orleans didn't do justice to the real thing.

The aroma was that of leather, very expensive leather. The seats, sofas, headrests, panels, even the tables were done in various shades of blue and tan leather. The light fixtures and knobs and gadget controls were gold-plated. The wood trim was dark and deeply polished, probably mahogany. It was a luxury suite in a five-star hotel, but with wings and engines.

Clay was an even six feet tall, and there was room to spare above his head. The cabin was long with some type of office in the rear. French was way back there, still talking into a telephone. The bar and the kitchen were just behind the cockpit. Julia emerged with his water. "Better have a seat," she said. "we're about to taxi."

When the plane began moving, French abruptly ended his conversation and charged forward. He attacked Clay with a violent handshake and toothy smile and another apology for not getting together down in New Orleans. He was a bit heavy, graying nicely with thick, wavy hair, probably fifty-five but not yet sixty. Vigor oozed from every pore and breath.

They sat across from each other at one of the tables. "Nice ride, huh?" French said, waving his left arm at the interior.

"Pretty nice."

"You got a jet yet?"

"No." And he actually felt inadequate because he was jetless. What kind of a

"It won't be long, son. You can't live without one. Julia, get me a vodka. This makes four for me, jets, not vodkas. Takes twelve pilots to keep four jets going. And five Julias. She's cute, huh?"

'She is.

"Lots of overhead, but then there's lots of fees out there. Did you hear me speak in New Orleans?"

"I did. It was very enjoyable." Clay lied a little. As obnoxious as French had

been from the podium, he¹d also been entertaining and informative.

"I hate to dwell on money like that, but I was playing to the crowd. Most of those guys will eventually bring me a big tort case. Gotta keep 'em pumped up, you know.

I've built the hottest mass tort firm in America, and all we do is go after the big boys. When you sue companies like Ackerman Labs and any of those Fortune 500 outfits, you gotta have some ammunition, some clout. Their cash is endless. I'm just trying to level the field.

Julia brought his drink and strapped herself in for takeoff. "You want some lunch?" French asked. "She can cook anything." "No thanks. I'm fine."

French took a long swig of the vodka, then suddenly sat back, closed his eyes, and appeared to be praying as the Gulfstream sped down the runway and lifted off. Clay used the break to admire the airplane. It was so luxurious and richly detailed that it was almost obscene. Forty, forty-five million dollars for a private jet! And, according to the gossip among the Circle of Barristers, the Gulfstream company

couldn't make them fast enough. There was a two-year backlog!

Minutes passed until they leveled off, then Julia disappeared into the kitchen.

French snapped out of his meditation, took another gulp. "Is all that stuff in The Journal true?" he asked, much calmer. Clay had the quick impression that with French

the mood swings were rapid and dramatic.

"They got it right."
"I've been on the front page twice, nothing ever good. No surprise that they don't like us mass tort boys. Nobody does, really, which is something you'll learn. The money takes the sting out of the negative image. You'll get used to it. We all do. I actually met your father once." His eyes squinted and darted when he talked, as if he was constantly thinking three sentences ahead.

Really?" Clay wasn't sure he believed him.

"I was with the Justice Department twenty years ago. We were litigating over some Indian lands. The Indians brought in Jarrett Carter from D.C. and the war was over. He was very good."

"Thank you," Clay said, with immense pride.

"I gotta tell you, Clay, this Dyloft ambush of yours is a thing of beauty. And very unusual. In most cases, word of a bad drug spreads slowly as more and more patients complain. Doctors are slow as hell in communicating. They're in bed with the drug companies, so they have no incentive to raise the red flag. Plus, in most jurisdictions, the doctors get sued because they prescribed the drug in the first place. Slowly, the lawyers get involved. Uncle Luke has suddenly got blood in his urine for no reason, and after staring at it for a month or so he'll go to his doctor down in Podunk, Louisiana. And the doctor will eventually take him off whatever new miracle drug he had prescribed. Uncle Luke may or may not go see the family lawyer, usually a small-town ham-and-egger who does wills and divorces and in most cases wouldn't know a decent tort if one hit him. It takes time for these bad drugs to get discovered. What you've done is very unique."

Clay was content to nod and listen. French was content to do the talking. This was

leading somewhere.

"Which tells me that you have some inside information." A pause, a brief gap in which Clay was given the opportunity to confirm that he did indeed have inside

information. But he offered no clue.

'I have a vast network of lawyers and contacts from coast to coast. No one, not a single one, had heard of problems with Dyloft until a few weeks ago. I had two lawyers in my firm doing the preliminary workup on the drug, but we were nowhere close to filing suit. Next thing I see is news of your ambush and your smiling face on the front page of The Wall Street Journal. I know how the game is played, Clay, and I know you have something from the inside."

"I do. And I'll never tell anybody.

"Good. That makes me feel better. I saw your ads. We monitor such things in every market. Not bad. In fact, the fifteen-second method you're using has been proven as the most effective. Did you know that?"

"No.

"Hit 'em fast late at night, early in the morning. A quick message to scare them, then a phone number where they can get help. I've done it a thousand times. How many cases have you generated?"

"It's hard to say. They have to do the initial urinalysis. The phones have not stopped ringing."

'My ads start tomorrow. I have six people in-house who do nothing but work on advertising, can you believe that? Six full-time ad folks. And they're not cheap."

Julia appeared with two platters of food-a shrimp tray and one covered with cheeses and various meats-prosciutto, salami, and several more Clay could not name. "A bottle of that Chilean white," Pat-ton said. "It should be chilled by now. "Do you like wine?" he asked, grabbing a shrimp by its tail.

"Somé. I'm no expert.

"I adore wine. I keep a hundred bottles on this airplane." Another shrimp. "Anyway, we figure there are between fifty and a hundred thousand Dyloft cases. That sound close?"

'A hundred might be on the high side," Clay said cautiously.

"I'm a little worried about Ackerman Labs. I've sued them twice before, you know?"

"I didn't know that.

"Ten years ago, back when they had plenty of cash. They went through a couple of bad CEOs who made some bad acquisitions. Now they have ten billion in debt. Stupid stuff. Typical of the 1990s. Banks were throwing money at the blue-chips, who took it and tried to buy the world. Anyway, Ackerman is not in danger of bankruptcy or anything like that. And they've got some insurance." French was fishing here and Clay decided to take the bait.

"They have at least three hundred million in insurance," he said. "And perhaps

half a billion to spend on Dyloft.

French smiled and almost drooled over this information. He could not and did not try to hide his admiration. "Great stuff, son, wonderful stuff. How good is your inside dirt?"

Excellent. We have insiders who'll spill the beans, and we have lab reports that

we're not supposed to have. Ackerman cannot get near a jury with Dyloft."

"Awesome," he said as he closed his eyes and absorbed these words. A starving

lawyer with his first decent car wreck could not have been happier.

Julia was back with the wine, which she poured into two priceless small goblets. French sniffed it properly and evaluated it slowly and when he was satisfied he took a sip. He smacked his lips and nodded his head, then leaned in for more gossip. "There is a thrill in catching a big, rich, proud corporation doing something dirty that is better than sex, Clay, better than sex. It's the biggest thrill I know. You catch the greedy bastards putting out bad products that harm innocent people, and you, the lawyer, get to punish them. It's what I live for. Sure, the money is sensational, but the money comes after you've caught them. I'll never stop, regardless of how much money I make. People think I'm greedy because I could quit and go live on a beach for the rest of my life. Boring! I'd rather work a hundred hours a week trying to catch the big crooks. It's my life.

At that moment, his zeal was contagious. His face glowed with fanaticism. He exhaled heavily, then said, "You like this wine?"

"No, it tastes like kerosene," Clay said.

"You're right. Julia! Flush this! Bring us a bottle of that Meursault we picked up vesterday." yesterday.

First, though, she brought a phone. "It's Muriel." French grabbed it and said,

Julia leaned down and, almost in a whisper, said, "Muriel is the head secretary,

Mother Superior. She gets through when his wives cannot."

French slapped the phone shut and said, "Let me trot out a scenario for you, Clay. And I promise you it is designed to get you more money in a shorter period of time. Much more.

"I'm listening."

"I'll end up with as many Dyloft cases as you. Now that you've opened the door there will be hundreds of lawyers chasing these cases. We, you and I, can control the litigation if we move your lawsuit from D.C. to my backyard in Mississippi. That will terrify Ackerman Labs beyond anything you can imagine. They're worried now because you've nailed them in D.C., but they're also thinking, 'Well, he's just a rookie, never been here before, never handled a mass tort case, this is his first class action, and so on. But if we put your cases with mine, combine everything into one class action, and move it to Mississippi, then Ackerman Labs will have one, huge, massive corporate coronary.

Člay was almost dizzy with doubt and with questions. "I'm listening," was all he

could manage.

'You keep your cases, I keep mine. We pool them, and as the other cases are signed up and the lawyers come on board, I'll go to the trial judge and ask him to appoint Page 67

a Plaintiffs' Steering Committee. Do it all the time. I'll be the chairman. You'll be on the committee because you filed first. We'll monitor the Dyloft litigation, try and keep things organized, though with a bunch of arrogant lawyers it's hard as hell. I've done it dozens of times. The committee gives us control. We'll start negotiating with Ackerman pretty soon. I know their lawyers. If your inside dope is as strong as you say, we push hard for an early settlement."

"How early?"

"Depends on several factors. How many cases are really out there? How quickly can we sign them up? How many other lawyers jump in the fray? And, very important, how severe are the damages to our clients?"

"Not very severe. Virtually all the tumors are benign."

French absorbed this, frowning at first at the bad news, then quickly seeing the good. "Even better. Treatment is cystoscopic surgery.

"Correct. An outpatient procedure that can be done for about a thousand dollars."

"And the long-term prognosis?"

"A clean bill. Stay away from Dyloft and life returns to normal, which for some of these arthritished bissens is not pleasant."

French sniffed his wine, swirled it in his goblet, and finally took a sip. "Much better, don't you think?"
"Yes," Clay said.

"I did a wine-tasting tour in Burgundy last year. Spent a week sniffing and spitting. Very enjoyable." Another sip as he pondered and prioritized the next three

thoughts, without spitting.
"That's even better," French said. "Better for our clients, obviously, because they're not as sick as they could be. Better for us because the settlements will

come faster. The key here is getting the cases.

The more cases we get, the more control we have over the class action. More cases, more fees.

"I got it."

"How much are you spending on advertising?"
"Couple of million."

"Not bad, not bad at all." French wanted to ask where, exactly, did a rookie get \$2 million for advertising? But he controlled himself and let it pass.

There was a noticeable reduction in power as the nose dipped slightly. "How long to New York?" Clay asked.

"From D.C., about forty minutes. This little bird does six hundred miles an hour." "Which airport?

"Teterboro, it's in New Jersey. All the private jets go there."

"So that's why I haven't heard of it."
"Your jet's on the way, Clay, get ready for it. You could take away all my toys, just leave me a jet. You gotta have one.
"I'll just use yours."

"Start off with a little Lear. You can buy them all day long for a couple of million. You need two pilots, seventy-five grand each. It's just part of the overhead. Gotta have it. You'll see."

For the first time in his life, Clay was getting jet advice. Julia removed the trays of food and said they would be landing in five minutes. Clay became entranced by the view of the Manhattan skyline to the east. French fell asleep.

They landed and taxied past a row of private terminals, where dozens of handsome jets were either parked or being serviced. "You'll see more private jets here than in any other place in the world," French explained as both looked out the windows. "All the big boys in Manhattan park their planes here. It's a forty-five-minute drive into the city. If you really have the fuzz, you have your own helicopter to take you from here to the city. That's only ten minutes.
"Do we have a helicopter?" Clay asked.
"No. But if I lived here, I would have one."

A limo fetched them on the ramp, just a few feet from where they stepped off the plane. The pilots and Julia stayed behind, tidying up and no doubt making sure the wine was chilled for the next flight.

"The Peninsula," French said to the driver.
"Yes sir, Mr. French," he replied. Was this a rented limo or one owned by Patton himself? Surely, the world's greatest mass tort lawyer wouldn't use a car service.

Clay decided to let it pass. What difference did it make?

"I'm curious about your ads," French said, as they moved through the congestion of New Jersey. "When did you start running them?"

"Sunday night, in ninety markets, coast to coast."
"How are you processing them?"

"Nine people working the phones-seven paralegals, two lawyers. We took two thousand calls Monday, three thousand yesterday. Our Dyloft Web site is getting eight thousand hits each day. Assuming the usual hit ratio, that's about a thousand clients already.

'And the pool is how big?"

"Fifty to seventy-five thousand, according to my source, who so far has been pretty accurate."
 "I'd like to meet your source."

"Forget it."

French cracked his knuckles and tried to accept this rejection. "We have to get these cases, Clay. My ads start tomorrow. What if we divide the country? You take the North and East, give me the South and West. It'll be easier to target smaller markets, and much easier to handle the cases. There's a guy in Miami who'll be on television within days. And there's one in California who, I promise you, is copying your ads right now. We're sharks, okay, nothing but vultures. The race is on for the courthouse, Clay. We have one helluva head start, but the stampede is coming."

"I'm doing the best I can."
"Give me your budget," French said, as if he and Clay had been in business for

years.

What the hell, Clay thought. Sitting in the back of the limo together, they certainly seemed like partners. "Two million for advertising, another two million

for the urinalyses."

'Here's what´we'll do," French said without the slightest gap in the conversation. "Spend all your money on advertising. Get the damned cases, okay! I'll front the money for the urinalyses, all of it, and we'll make Ackerman Labs reimburse us when we settle. That's a normal part of every settlement, to make the company cover all medicals."

"The tests are three hundred dollars each."

"You're getting screwed. I'll put some technicians together and we'll do it much cheaper." Which reminded French of a story, one about the early days of Skinny Ben litigation. He converted four former Greyhound buses into traveling clinics and raced all over the country screening potential clients. Clay listened with fading interest as they crossed the George Washington Bridge. Another story followed.

Clay's suite at The Peninsula had a view of Fifth Avenue. Once he was safely locked inside, away from Patton French, he grabbed the phone and began searching for

Max Pace.

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THE THIRD CELL PHONE number found Pace at some undisclosed location. The man with no home had been in D.C. less and less in recent weeks. Of course he was off putting out another fire, nixing another round of nasty litigation for another wayward client, though he didn't admit this. Didn't have to. Clay knew him well enough by now to know that he was a fireman in demand. There was no shortage of bad products

Clay was surprised at how comforting it was to hear Pace's voice. He explained that he was in New York, whom he was with, and why he was there. Pace's first word sealed the deal. "Brilliant," he said. "Just brilliant."

"You know him?"

"Everybody in this business knows Patton French," Pace said. "I've never had to

deal with him, but he's a legend."

Clay gave the terms of the offer from French. Pace quickly caught up and then began thinking ahead. "If you refile in Biloxi, Mississippi, Ackerman's stock will take another hit," he said. "They're under tremendous pressure right now-pressure from their banks and their shareholders. This is brilliant, Clay. Do it!'

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"Okay. Done."

"And watch the New York Times in the morning. Big story about Dyloft. The first medical report is out. It's devastating.' "Great.

He got a beer from the mini-bar-\$8.00 but who cared-and for a long time sat in front of the window and watched the frenzy on Fifth Avenue. It was not entirely comforting to be forced to rely on Max Pace for advice, but there was simply no one else to turn to. No one, not even his father, had ever been presented with such a choice: "Let's move your five thousand cases over here and put them together with my five thousand cases, and we'll do not two but one class action, and I'll plunk down a million or so for the medical screenings while you double your advertising plan, and we'll rake forty percent off the top, then expenses, and make us a fortune. Whatta you say, Clay?"

In the past month he'd made more money than he'd ever dreamed of earning. Now, as things spun out of control, he felt as if he was spending it even faster. Be bold, he kept telling himself, this is a rare opportunity. Be bold, strike fast, take chances, roll the dice, and you could get filthy rich. Another voice kept urging him

to slow down, don't blow the money, bury it and have it forever.

He had moved \$1 million to an account off-shore, not to hide but to protect. He would never touch it, not under any circumstances. If he made bad choices and gambled it all away, he'd still have money for the beach. He would sneak out of town like his father and never come back.

The million dollars in the secret account was his compromise.

He tried calling his office but all lines were busy, a good sign. He got Jonah on his cell phone, sitting at his desk. "It's crazy as hell," Jonah said, very fatigued "Total chaos" fatigued. "Good." "Totál chaos.

"Why don't you get back here and help!"
"Tomorrow."

At seven thirty-two, Clay turned on the television and found his ad on a cable channel. Dyloft sounded even more ominous in New York.

DINNER WAS AT MONTRACHET, not for the food, which was very good, but for the wine list, which was thicker than any other in New York. French wanted to taste several red burgundies with his veal. Five bottles were brought to the table, with a different glass for each wine. There was little room for the bread and butter.

The sommelier and Patton lapsed into another language when discussing what was in each bottle. Clay was bored with the entire process. A beer and a burger would've been preferable, though he could see his tastes changing dramatically in the near future.

When the wines had been opened and were breathing, French said, "I called my office. That lawyer in Miami is already on the air with Dyloft ads. He's set up two screening clinics and is running them through like cattle. Name's Carlos Hernandez, and he's very, very good."

"My people can't answer all the calls," Clay said.

"Are we in this together?" French said.

"Let's go over the deal.

At which French whipped out a folded document. "Here's the deal memo," he said, handing it over while he went for the first bottle. "It summarizes what we've discussed so far."

Clay read it carefully and signed at the bottom. French, between sips, signed as

well, and the partnership was born.

"Let's file the class action in Biloxi tomorrow," French said. "I'll do it when I get home. I've got two lawyers working on it right now. As soon as it's filed, you can dismiss yours in D.C. I know the in-house counsel for Ackerman Labs. I think I can talk to him. If the company will negotiate directly with us, and bypass their outside counsel, then they can save a bloody fortune and give it to us. And it will greatly expedite matters. If their outside lawyers take charge of the negotiations, it could cost us half a year in wasted time."

"About a hundred million, right?"

"Something like that. That could be our money." A phone rang somewhere in a pocket and French whipped it out with his left hand while holding a wineglass with his right. "Excuse me," he said to Clay.

It was a Dyloft conversation with another lawyer, somebody in Texas, obviously an old friend, one who could talk faster than Patton French. The banter was polite, but French was cautious. When he slapped the phone shut he said, "Dammit!"

"Some competition?"

"Serious competition. Name's Vic Brennan, big lawyer in Houston, very smart and aggressive. He's onto Dyloft, wants to know the game plan."

"He got nothing from you."

"He knows. He's unleashing some ads tomorrow-radio, television, newspaper. He'll pick up several thousand cases." For a moment, he consoled himself with a sip of wine, one that made him smile. "The race is on, Clay. We have to get those cases." "It's about to get crazier," Clay said.

French had a mouthful of Pinot Noir and couldn't speak. "What?" his face said. "Tomorrow morning, big story in the New York Times. The first bad report on

Dyloft, according to my sources.

It was the wrong thing to say, as far as dinner was concerned. French forgot about his veal, which was still in the kitchen. And he forgot about the expensive wines covering his table, though he managed to consume them over the next three hours. But what mass tort lawyer could concentrate on food and wine when the New York Times was just hours away from exposing his next defendant and its dangerous drug?

THE PHONE WAS RINGING and it was still dark outside. The clock, when he could finally focus on it, gave the time as five forty-five. "Get up!" French growled at him. "And open the door." By the time he unlocked it, French was pushing it open and marching past with newspapers and a cup of coffee. "Unbelievable!" he said, flinging a copy of the Times on Clay's bed.
"You can't sleep all day, son. Read this!" He was dressed in hotel garb, the

complimentary terry-cloth robe and white shower shoes.

'It's not six yet."

"I haven't slept past five in thirty years. There are too many lawsuits out there.

Clay wore nothing but his boxer shorts. French gulped coffee and read the story again, peering down his flat nose through reading glasses perched on the tip.

No sign of a hangover. Clay had gotten bored with the wines, which all tasted the same to have anyway, and finished the night with bottled water. French had battled on, determined to declare a winner among the five burgundies, though he was so sidetracked with Dyloft his heart wasn't in it.

The Atlantic Journal of Medicine was reporting that dylofedamint, known as Dyloft, had been linked to bladder tumors in about 6 percent of those who had taken it for a

year.
"Up from five percent," Clay said as he read.
"Isn't that wonderful?" French said.
"Isn't that wonderful?" French said. "Not if you're in the six percent.

"I'm not."

Some doctors were already pulling the drug. Ackerman Labs offered a rather weak denial, shifting blame, as always, to greedy trial lawyers, though the company appeared to be hunkering down. No comment from the FDA. A doctor in Chicago ran on for half a column about how great the drug was, how happy his patients were with it. The good news, if it could be called that, was that the tumors did not appear to be malignant, so far anyway. As Clay read the story, he got the feeling that Max Pace had seen it a month ago.

There was only one paragraph about the class action filed in D.C. on Monday, and

no mention of the young lawyer who'd filed it.

Ackerman's stock had tumbled from \$42.50 Monday morning to \$32.50 at the close on Wednesday

"Should've shorted the damned thing," French mumbled. Clay bit his tongue and kept a secret, one of the few he'd held on to in the past twenty-four hours.
"We can read it again on the plane," French said. "Let's get out of here."

THE STOCK WAS AT \$28 by the time Clay walked into his office and tried to say hello to his weary staff. He went online to a Web site with the latest market movements and checked it every fifteen minutes, counting his gains. Burning money on one front, it was comforting to see some profits on the other.

Jonah was the first to stop by. "We were here until midnight last night," he said. Page 71

"It's crazy."

"It's about to get crazier. We're doubling the TV ads."

"We can't keep up now.

"Hire some temporary paralegals."

"We need computer people, at least two. We can't add the data fast enough."

"Can you find them?"

"Maybe some temps. I know one guy, maybe two, who might be able to come in at night and play catch-up.

Get them.

Jonah started to leave, then turned around and closed the door behind him. "Clay,

look, it's just me and you, right?"
Clay looked around the office and saw no one else. "What is it?"
"Well, you're a smart guy and all. But do you know what you're doing here? I mean, you're burning money faster than it's ever been burned. What if something goes wrong?"

"You're worried?"

"We're all a little worried, okay? This firm is off to a great start. We want to stay and have fun and make money and all that. But what if you're wrong and you go

belly-up? It's a fair question.

Clay walked around to the edge of his desk and sat on the corner. "I'll be very I can't be certain. It's one huge gamble. If I win, then we all make some serious money. If I lose, then we're still in business. We just won't be rich."

"If you get the chance, tell the others, okay?"

"I will." honest with you. I think I know what I'm doing, but since I've never done it before,

Lunch was a ten-minute sandwich break in the conference room. Jonah had the latest numbers: For the first three days, the hot line had fielded seventy-one hundred calls and the Web site had averaged eight thousand inquiries per day. Information packets and contracts for legal services had been mailed as quickly as possible, though they were falling behind. Clay authorized Jonah to hire two part-time computer assistants. Paulette was given the task of finding three or four additional paralegals to work in the Sweatshop. And Miss Glick was directed to hire as many temporary clerks as necessary to handle the client correspondence.

Clay described his meeting with Patton French and explained their new legal strategy. He showed them copies of the article in the Times; they'd been too busy to

"The race is on, folks," he said, trying his best to motivate a weary bunch. "The sharks are coming after our clients.

"We are the sharks," Paulette said.
Patton French called late in the afternoon and reported that the class action had been amended to add Mississippi plaintiffs and filed in state court in Biloxi. "We got it right where we want it, pal," he said.
_ "I'll dismiss here tomorrow," Clay said, hoping he was not giving away his

lawsuit.

'You gonna tip off the press?"

"I wasn't planning on it," Clay said. He had no idea how one went about tipping off the press

"Let me handle it."

Ackerman Labs closed the day at \$26.25, a paper profit of \$1,625,000, if Clay bought now and covered his short sale. He decided to wait. The news of the Biloxi filing would hit in the morning, and it would do nothing but hurt the stock. At midnight, he was sitting at his desk chatting with a gentleman in Seattle who

had taken Dyloft for almost a year and was now horrified that he probably had tumors. Clay advised him to get to the doctor as soon as possible for the urinalysis. He gave him the Web site and promised to mail out an information packet first thing tomorrow. When they hung up, the man was on the verge of tears.

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BAD NEWS CONTINUED to follow the miracle drug Dyloft. Two more medical studies were published, one of which argued convincingly that Ackerman Labs cut corners on Page 72

its research and pulled every string it had to get the drug approved. The FDA

finally ordered Dyloft off the market.

The bad news was, of course, wonderful news to the lawyers, and the frenzy heated up as more and more latecomers piled on. Patients taking Dyloft received written warnings from Ackerman Labs and from their own doctors, and these dire messages were almost always followed by ominous solicitations from mass tort lawyers. Direct mail was extremely effective. Newspaper ads were used in every big market. And hot lines were all over the television. The threat of tumors growing wild prompted virtually all Dyloft users to contact a lawyer.

Patton French had never seen a mass tort class come together so beautifully. Because he and Clay won the race to the courthouse in Biloxi, their class had been certified first. All other Dyloft plaintiffs wanting in on a class action would be forced to join theirs, with the Plaintiffs' Steering Committee raking off an additional fee. French's friendly judge had already appointed the five-lawyer committee- French's friendly judge had already appointed the five-lawyer committee- French's Clay, Carlots Hernandez from Miami, and two other cronies from New Orleans. In theory, the committee would handle the large and complicated trial against Ackerman Labs. In reality, the five would shuffle paperwork and cover the administrative chore of keeping fifty thousand or so clients and their lawyers somewhat organized.

A Dyloft plaintiff could always "opt out" of the class, and take on Ackerman Labs alone in a separate trial. As lawyers around the country collected the cases and put together their coalitions, the inevitable conflicts arose. Some disapproved of the Biloxi class and wanted their own. Some despised Patton French. Some wanted a trial in their jurisdictions, with the chance of a huge verdict.

But French had been through the battles many times before. He lived on his Gulfstream, jetting from coast to coast, meeting the mass tort lawyers who were collecting cases by the hundreds, and somehow holding the fragile coalition together. The settlement would be bigger in Biloxi, he promised.

He talked every day to the in-house counsel at Ackerman Labs, an embattled old warrior who had tried to retire twice but the CEO wouldn't allow it. French's message was clear and simple-let's talk settlement now, without your outside lawyers, because you know you're not going to trial with this drug. Ackerman was beginning to listen.

In mid-August, French convened a summit of the Dyloft lawyers at his sprawling ranch near Ketchum, Idaho. He explained to Clay that his attendance was mandatory, as a member of the Plaintiffs' Steering Committee, and, just as important, the rest of the boys were quite anxious to meet the young upstart who broke the Dyloft case. "Plus, with these guys you can't miss a single meeting, else they'll stab you in the back."

"I'll be there," Clay said.

"I'll send a jet," French offered.

"No thanks. I'll get 135

Clay chartered a Lear 35, a handsome little jet about one-third the size of a Gulfstream 5, but since he was traveling alone it was quite adequate. He met the pilots in the private terminal at Reagan National, where he mixed and mingled with the other hotshots, all older than he, and tried desperately to act as if there was nothing special about hopping on board his own jet. Sure it was owned by a charter

company, but for the next three days it was his.

Lifting off to the north, he stared down at the Potomac, then the Lincoln

Memorial, and, quickly, all the landmarks of downtown. There was his office
building, and in the distance, not too far away, was the Office of the Public Defender. What would Glenda and Jermaine and those he'd left behind think if they

saw him now?

What would Rebecca think?

If she'd just held on for another month.

He'd had so little time to think about her.

Into the clouds and the view was gone. Washington was soon miles behind. Clay Carter was off to a secret meeting of some of the richest lawyers in America, the mass tort specialists, those who had the brains and brawn to go after the most powerful corporations.

And they wanted to meet him!

HIS JET WAS THE smallest one at the Ketchum-Sun Valley airport at Friedman, Idaho. Page 73

As he taxied by Gulfstreams and Challengers he had the ridiculous thought that his jet was inadequate, that he needed a bigger one. Then he laughed at himself-there he was in the leather-lined cabin of a \$3 million Lear, and he was debating whether he should get something bigger. At least he could still laugh. What would he be when the laughing stopped?

They parked next to a familiar plane, one with the tail number 000MT. Zero, Zero, Zero, Mass Tort, the home away from home of Patton French himself. It dwarfed Clay's ride, and for a second he looked up in envy at the finest luxury jet in the world.

A van was waiting, with what appeared to be an imitation cowboy behind the wheel. Fortunately, the driver was not much of a talker, and Clay enjoyed the forty-five-minute ride in silence. They twisted upward on roads that became narrower. Not surprisingly, Patton's spread was postcard perfect and very new. The house was a lodge with enough wings and levels to host a good-sized law firm. Another cowboy took Clay's bag. "Mr. French is waiting on the deck out back," he said, as if Clay had been there many times.

Switzerland was the topic when Clay found them-which secluded ski resort they preferred. He listened for a second as he approached. The other four members of the Plaintiffs' Steering Committee were lounging in chairs, facing the mountains, smoking dark cigars and working on drinks. When they realized Clay was present, they

hopped to attention as if the judge had entered the courtroom. In the first three minutes of excited conversation, he was called "brilliant,"

"shrewd,"

"gutsy," and, his favorite, "a visionary."

"You gotta tell us how you found Dyloft," Carlos Hernandez said.

"He won't tell," French said as he mixed some vile concoction for Clay to drink.

"Come on," said Wes Saulsberry, Clay's newest friend. Within just a few minutes, Clay would learn that Wes had made about half a billion on the tobacco settlement three years earlier.

"I'm sworn to silence," Clay said.

The other lawyer from New Orleans was Damon Didier, one of the speakers at a session Clay had attended during his Circle of Barristers weekend. Didier was stone-faced and steely-eyed and Clay remembered wondering how this guy could ever connect with a jury. Didier, he found out soon enough, had made a mint when a river-boat packed with fraternity boys sunk into Lake Pontchartain. Such misery.

They needed patches and medals, like war heroes. This one here they gave me for that tanker explosion that killed twenty. I got this one for those boys who got burned on the off-shore drilling rig. This big one here was for the Skinny Ben campaign. This, the war against Big Tobacco. This, the battle against HMOs.

Since Clay had no war stories, he just listened. Tarvan would blow them away, but he could never tell it.

A butler in a Roy Rogers-style shirt informed Mr. French that dinner would be served in an hour. They moved downstairs to a game room with pool tables and big screens. A dozen or so white men were drinking and talking and some were holding pool cues. "The rest of the conspiracy," Hernandez whispered to Clay.

Patton introduced him to the group. The names, faces, and hometowns quickly

blurred. Seattle, Houston, Topeka, Boston, and others he didn't catch. And Effingham, Illinois. They all paid homage to this "brilliant" young litigator who'd

shocked them with his daring assault on Dyloft.

"I saw the ad the first night it was on," said Bernie somebody from Boston. "Never heard of Dyloft. So I call your hot line, get a nice guy on the other end. I tell him I've been taking the drug, feed him the line, you know. I go to the Web site. It was brilliant. I said to myself, 'I've been ambushed.' Three days later I'm on the air with my own damned Dyloft hot line.

They all laughed, probably because they could each tell similar stories. It had never occurred to Clay that other lawyers would call his hot line and use his Web

site in order to steer away cases. But why did this surprise him?

When the admiration was finally over, French said there were a few things to discuss before dinner, which, by the way, would include a fabulous selection of Australian wines. Clay was already dizzy from the fine Cuban cigar and the first double vodka bomb. He was by far the youngest lawyer there, and he felt like a rookie in every way. Especially when it came to drinking. He was in the presence of some professionals.

Youngest lawyer. Smallest jet. No war tales. Weakest liver. Clay decided it was Page 74

time to grow up.

They crowded around French, who lived for moments like this. He began, "As you know, I've spent a lot of time with Wicks, the in-house guy at Ackerman Labs. Bottom line is they're going to settle, and do it quickly. They're getting hit from every direction, and they want this to go away as soon as possible. Their stock is so low now they're afraid of a takeover. The vultures, including us, are moving in for the kill. If they know how much Dyloft will cost them, then they can restructure some debt and maybe hang on. What they don't want is protracted litigation on many fronts, with verdicts landing everywhere. Neither do they want to fork over tens of millions for defense."

"Poor guys," someone said.

"Business week mentioned bankruptcy," someone else said. "Have they used that

"Not yet. And I don't expect them to. Ackerman has far too many assets. We've just completed the financial analysis-we'll crunch the numbers in the morning-and our boys think that the company has between two and three billion to settle Dyloft."
"How much insurance coverage is on the table?"

"Only three hundred million. The company has had its cosmetics division on the market for a year. They want a billion. The real value is about three -fourths of that. They could unload it for half a billion and have enough cash to satisfy our clients.

Clay had noticed that the clients were rarely mentioned.

The vultures squeezed around French, who continued: "We need to determine two things. First, how many potential plaintiffs are out there. Second, the value of each case."

'Let's add 'em up," drawled someone from Texas. "I got a thousand."

"I have eighteen hundred," French said. "Carlos."
"Two thousand," Hernandez said as he began taking notes.
"Wes?"

"Nine hundred."

The lawyer from Topeka had six hundred, the lowest. Two thousand was the highest until French saved the best for last. "Clay?" he said, and everyone listened intently.

"Thirty-two hundred," Clay said, managing a grim poker face. His newly found brethren, however, were quite pleased. Or at least they appeared to be.

"Attaboy," someone said.

Clay suspected that just under their toothy smiles and "Attaboys!" were some very envious people.

"That's twenty-four thousand," Carlos said, doing the quick math.
"We can safely double that, which gets close to fifty, the number Ackerman has pegged. Fifty thousand into two billion is forty thousand bucks per case. Not a bad starting place."

Clay did some quick math of his own-\$40,000 times his 3,200 cases came to something over \$120 million. And one third of that, well, his brain froze and his

knees went weak.

Does the company know how many of these cases involve malignant tumors?" asked Bernie from Boston.

"No, they don't. Their best guess is about one percent."
"That's five hundred cases."
"At a minimum of a million bucks each."

"That's another half billion.
"A million bucks is a joke."

"Five million a pop in Seattle."

"We're talking wrongful death, here."

Not surprisingly, each lawyer had an opinion to offer and they did so simultaneously. When French restored order, he said, "Gentlemen, let's eat."

DINNER WAS A FIASCO. The dining room table was a slab of polished wood that came from one tree, one grand and majestic red maple that had stood for centuries until it was needed by wealthy America. At least forty people could eat around it at one time. There were eighteen for dinner, and wisely they had been spread out. Otherwise, someone might have thrown a punch.

In a room full of flamboyant egos, where everyone was the greatest lawyer God Page 75

created, the most obnoxious windbag was Victor K. Brennan, a loud and twangy Texan from Houston. On the third or fourth wine, about halfway through the thick steaks, Brennan began complaining about such low expectations for each individual case. He had a forty-year-old client who made big bucks and now had malignant tumors, thanks to Dyloft. "I can get ten million actual and twenty million punitive from any jury in Texas," he boasted. Most of the others agreed with this. Some even one-upped by in Texas," he boasted. Most of the others agreed with this. Some even one-upped by claiming that they could get more on their home turf. French held firm with the theory that if a few got millions then the masses would get little. Brennan didn't buy this but had trouble countering the argument. He had a vague notion that Ackerman Labs had much more cash than it was showing.

The group divided on this point, but the lines shifted so fast and the loyalties were so temporary that Clay had trouble determining where most of them stood. French challenged Brennan on his claim that punitive damages would be so easy to prove.

"You got the documents, right?" Brennan asked.

"Clay has provided some documents. Acknown documents asked.

"Clay has provided some documents. Ackerman doesn't know it yet. You boys have not

seen them. And maybe you won't if you don't stay in the class."

The knives and forks stopped as all seventeen (Clay excluded) started yelling at once. The waiters left the room. Clay could almost see them back in the kitchen, hunkering low behind the prep tables. Brennan wanted to fight someone. Wes Saulsberry wasn't backing down. The language deteriorated. And in the midst of the ruckus, Clay looked at the end of the table and saw Patton French sniff a wineglass, take a sip, close his eyes, and evaluate yet another new wine.

How many of these fights had French sat through? Probably a hundred. Clay cut a

bite of steak.

When things settled down, Bernie from Boston told a joke about a Catholic priest and the room erupted in laughter. Food and wine were enjoyed for about five minutes until Albert from Topeka suggested the strategy of forcing Ackerman Labs into bankruptcy. He had done it twice, to other companies, with satisfactory results Both times the target companies had used the bankruptcy laws to screw their banks and other creditors, thus providing more cash for Albert and his thousands of clients. Those opposed voiced their concerns, to which Albert took offense, and soon there was another fight.

They fought over everything-documents again, whether or not to press for a trial while ignoring a quick settlement, turf, false advertising, how to round up the other cases, expenses, fees. Clay's stomach was in knots and he never said a word. The rest seemed to enjoy their food immensely while carrying on two or three

arguments simultaneously

Experience, Clay told himself.

After the longest dinner of Clay's life, French led them downstairs, back to the billiards room where the cognac and more cigars were waiting. Those who had been swearing at each other for three hours were now drinking and laughing like fraternity brothers. At the first opportunity, Clay sneaked away and, after considerable effort, found his room.

THE BARRY AND HARRY Show was scheduled for 10 A.M. Saturday morning, time for everyone to sleep off the hangovers and choke down a heavy breakfast. French had made available trout fishing and skeet shooting, neither of which drew a single

lawyer.

Barry and Harry had a company in New York that did nothing but analyze the finances of target companies. They had sources and contacts and spies and a reputation for peeling back the skin and finding the real truth. French had flown them in for a one-hour presentation. "Costs us two hundred grand," he whispered proudly to Clay, "and we'll make Ackerman Labs reimburse us. Imagine that.

Their routine was a tag team, Barry doing the graphics, Harry with the pointer, two professors at the lectern. Both stood at the front of the small theater, one level below the billiards room. The lawyers, for once, were silent.

Ackerman Labs had insurance coverage of at least \$500 million- \$300 million from their liability carrier, and another \$200 million from a reinsurer. The cash-flow analysis was dense and took both Harry and Barry talking at once to complete. Numbers and percentages spewed forth and soon drowned everyone else in the room.

They talked about Ackerman's cosmetics division, which might fetch \$600 million at a fire sale. There was a plastics division in Mexico that the company wanted to unload for \$200 million. The company's debt structure took fifteen minutes to

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explain.

Barry and Harry were also lawyers, and so were quite adept at assessing a company's likely response to a mass tort disaster like Dyloft. It would be wise for Ackerman to settle quickly, in stages. "A pancake settlement," Harry said.

Clay was certain that he was the only person in the room who had no idea what a

pancake settlement was.

"Stage one would be two billion for all level-one plaintiffs," Harry continued, mercifully laying out the elements of such a plan.

"We think they might do this within ninety days," Barry added.

"Stage two would be half a billion for level-two plaintiffs, those with malignancy who don't die.

"And stage three would be left open for five years to cover the death cases."

"We think Ackerman can pay around two-point-five to three billion over the next year, then another half-billion over five years."

"Anything beyond that, and you could be looking at a chapter eleven."

"Which is not advisable for this company. Too many banks have too many priority

"And a bankruptcy would seriously choke off the flow of money. It would take from

three to five years to get a decent settlement.

Of course the lawyers wanted to argue for a while. Vincent from Pittsburgh was especially determined to impress the rest with his financial acumen, but Harry and Barry soon put him back in his place. After an hour, they left to go fishing. French took their place at the front of the room. All arguments had been

completed. The fighting had stopped. It was time to agree on a plan.

Step one was to round up the other cases. Every man for himself. No holds barred. Since they accounted for half of the total, there were still plenty of Dyloft plaintiffs out there. Let's find them. Search out the small-time lawyers with only twenty or thirty cases, bring them into the fold. Do whatever it takes to get the cases.

Step two would be a settlement conference with Ackerman Labs in sixty days. The

Plaintiffs' Steering Committee would schedule it and send notices.

Step three would be an all-out effort to keep everyone in the class. Strength in numbers. Those who "opted out" of the class and wanted to have their own trial would not have access to the deadly documents. It was as simple as that. Hardball, but it was litigation.

Every lawyer in the room objected to some part of the plan, but the alliance held. Dyloft looked as if it would be the quickest settlement in mass tort history, and

the lawyers were smelling the money.

21

THE YOUNG FIRM'S next reorganization occurred in the same chaotic fashion as the previous ones, and for the same reasons-too many new clients, too much new paperwork, not enough manpower, an unclear chain of command, and a very uncertain management style because no one at the top had ever managed before, maybe with the exception of Miss Glick. Three days after Clay returned from Ketchum, Paulette and Jonah confronted him in his office with a long list of urgent problems. Mutiny was in the air. Nerves were frayed and the fatigue made bad matters worse.

According to the best estimate, the firm now had 3,320 Dyloft cases, and since the

cases were brand-new they all needed immediate attention. Not counting Paulette, who was reluctantly assuming the role of office manager, and not counting Jonah, who was spending ten hours a day on a computer system to keep up with the cases, and, of course, not counting Clay because he was the boss and had to give interviews and travel to Idaho, the firm had hired two lawyers and now had ten paralegals, none of whom had more than three months' experience, except for Rodney. "I can't tell a good

whom had more than three months' experience, except for Rodney. "I can't tell a good one from a bad one," Paulette said. "It's too early."

She estimated that each paralegal could handle between one hundred and two hundred cases. "These clients are scared," she said. "They're scared because they have these tumors. They're scared because Dyloft is all over the press. Hell, they're scared because we've scared the hell out of them.

'They want to be talked to," Jonah said. "And they want a lawyer on the other end Page 77

of the phone, not some frantic paralegal on an assembly line. I'm afraid we'll be losing clients real soon.

"We're not going to lose clients," Clay said, thinking of all those nice sharks he'd just met out in Idaho and how happy they'd be to pick up his disgruntled

clients.

"We're drowning in paperwork," Paulette said, taking the tag from Jonah and ignoring Clay. "Every preliminary medical test has got to be analyzed, then verified with a follow-up. Right now, we think we have about four hundred people who need further testing. These could be the serious cases; these people could be dying, Clay. But somebody has to coordinate their medical care with the doctors. It isn't getting done, Clay, okay?"
"I'm listening," he said. "How many lawyers do we need?"

Paulette cast a weary look at Jonah. The two had no answer. "Ten?" she said.
"At least ten," Jonah said. "Ten for now, right now, and maybe more later."
"We're cranking up the advertising," Clay said.
There was a long weary pause as Jonah and Paulette absorbed this. He had briefed them on the high points in Ketchum, but not the details. He had assured them that

every case they signed up would soon pay big profits, but he had kept settlement strategies to himself. Loose tongues lose lawsuits, French had warned him, and with such an untested staff it was best to keep them in the dark.

A law firm down the street had just given pink slips to thirty-five associates. The economy was soft, billings were down, a merger was in the works; whatever the real reason the story was newsworthy in D.C. because the job market was normally bulletproof. Layoffs! In the legal profession? In D.C.?

Paulette suggested they hire some of those associates-offer them a one-year contract with no promises of any advancement. Clay volunteered to make the calls

first thing the next morning. He would also locate office space and furnishings.
Jonah had the rather unusual idea of hiring a doctor for one year, someone to
coordinate the tests and medical evidence. "We can get one fresh out of school for a
hundred grand a year," he said. "He wouldn't have much experience, but who cares? He's not doing surgery, just paperwork.
"Get it done," Clay said.

Next on Jonah's list was the matter of the Web site. The advertising had made it quite popular but they needed full-time people to respond to it. Plus it needed to be upgraded almost weekly with the developments on the class action and the latest bad news about Dyloft. "All these clients are desperate for information, Clay," he said.

For those who didn't use the Internet, and Paulette guessed that at least half their clients fell into that group, a Dyloft newsletter was crucial. "We need one full-time person editing and mailing the newsletter," she said.

"Can you find someone?" Clay asked.

"I suppose so."

"Then do it."

She looked at Jonah, as if whatever needed to be said should come from him. Jonah tossed a legal pad on the desk and cracked his knuckles. "Clay, we're spending huge amounts of money here," he said. "Are you sure you know what you're doing?"

"No, but I think so. Just trust me, okay? We're about to make some serious money. To get there, though, we gotta spend some cash."

"And you have the cash?" Paulette asked.

"Yep."

PACE WANTED A LATE drink in a bar in Georgetown, within walking distance of Clay's town house. He was in and out of the city, very vague, as always, about where he'd been and what fire he happened to be fighting. He had lightened up the wardrobe and now preferred brown-brown pointed-toe snakeskin boots, brown suede jacket. Part of his disguise, Clay thought. Halfway through the first beer Pace got around to Dyloft, and it became evident that whatever the current project was it still had something to do with Ackerman Labs.

Clay, with the flair of a fledgling trial lawyer, gave a colorful description of his trip to French's ranch, and the gang of thieves he'd met there, and the contentious three-hour dinner where everybody was drunk and arguing at once, and the Barry and Harry Show. He had no hesitation in giving Pace the details because Pace

knew more than anyone.

"I know of Barry and Harry," Pace said, as if they were characters in the underworld.

'They seemed to know their stuff, and for two hundred grand they should."

Clay talked about Carlos Hernandez and Wes Saulsberry and Damon Didier, his new pals on the Plaintiffs' Steering Committee. Pace said he'd heard of them all. Into the second beer, Pace asked, "You sold Ackerman short, right?" He glanced around, but no one was listening. It was a college bar on a slow night.

"A hundred thousand shares at forty-two fifty," Clay said proudly.

"Ackerman closed today at twenty-three."

"I know. I do the math every day.

"It's time to cover the short and buy it back. Like first thing tomorrow morning." "Something's coming?"

"Yes, and while you're at it, buy all you can at twenty-three, then hang on for the ride."

"Where might the ride be headed?"

"It'll double."

Six hours later, Clay was at the office, before sunrise, trying to prepare for another day of pure frenzy. And also anxious for the markets to open. His list of things to do ran for two pages, almost all of it involving the enormous task of immediately hiring ten new lawyers and finding work space to house some of them. It looked hopeless, but he had no choice; he called a Realtor at seven-thirty and yanked him out of the shower. At eight-thirty he had a ten-minute interview with a freshly fired young lawyer named Oscar Mulrooney. The poor guy had been a star student at Yale, then highly recruited, then merged out of a job when a megafirm imploded. He'd also been married for two months and was desperate for work. Clay hired him on the spot for \$75,000 a year. Mulrooney had four friends, also from Yale, who were also on the streets looking for work. Go get 'em.

At 10 A.M., Clay called his broker and covered his Ackerman short sale, making a profit of \$1.9 million and some change. In the same call, he took the entire profit and bought another two hundred thousand shares at \$23, using his margin and some account credit. Online, he watched the market all morning. Nothing changed.

Oscar Mulrooney was back at noon with his friends, all as eager as Boy Scouts.

Clay hired the others, then gave them the task of renting their furniture, hooking up their phones, doing everything necessary to begin their new careers as low-level mass tort lawyers. It was up to Oscar to hire five more lawyers who would have to find their own office space, etcetera.

The Yale Branch was born.

AT 5 P.M. EASTERN TIME, Philo Products announced it would buy the outstanding common stock of Ackerman Labs for \$50 a share, a merger with a price tag of \$14 billion. Clay watched the drama on the big screen in his conference room, alone because everyone else was answering the damned telephones. The nonstop money channels choked on the news. CNN scrambled reporters to White Plains, New York, headquarters of Ackerman Labs, where they loitered by the front gate as if the beleaguered company might step forward and weep for the cameras.

An endless string of experts and market analysts prattled on with all sorts of groundless opinions. Dyloft was mentioned early and often. Though Ackerman Labs had been badly managed for years, there was no doubt Dyloft had succeeded in shoving it off the cliff.

Was Philo the maker of Tarvan? Pace's client? Had Clay been manipulated to bring about a \$14 billion takeover? And most troubling, what did it all mean for the future of Ackerman Labs and Dyloft? While it was certainly exciting to calculate his new profits on the Ackerman stock, he had to ask himself if this meant the end of the Dyloft dream.

But the truth was that there was no way to know. He was a small player in a huge deal between two mammoth corporations. Ackerman Labs had assets, he reassured himself. And the company made a very bad product that harmed many. Justice would

prevail.

Patton French called from his airplane, somewhere between Florida and Texas, and asked Clay to sit tight for an hour or so. The Plaintiffs' Steering Committee needed an emergency conference call. His secretary was putting one together. French was back in an hour, on the ground in Beaumont, where he would meet

tomorrow with lawyers who had some cholesterol drug cases that they needed his help

with, cases worth tons of money, but, anyway, he couldn't find the rest of their steering committee. He'd already talked with Barry and Harry in New York and they were not worried about the Philo takeover. "Ackerman owns twelve million shares of its own stock, now worth at least fifty bucks a share but maybe more before the dust settles. The company just picked up six hundred million in equity alone. Plus, the government has to approve the merger, and they typically want the litigation cleaned up before saying yes. Also, Philo is notorious for avoiding courtrooms. They settle fast and quiet.

Sounds like Tarvan, Clay thought.
"Overall, it's good news," French said, with a fax buzzing in the background. Clay could see him pacing up and down in his Gulf-stream as it waited on the ramp in Beaumont. "I'll keep you posted." And he was gone.

22

REX CRITTLE WANTED TO SCOLD, TO BE reassured, to lecture, to educate, but his client sitting across the desk seemed completely unshaken by the figures. "Your firm is six months old," Crittle said, peering over his reading glasses with a pile of reports in front of him. The evidence! He had the proof that the boutique firm of the Law Offices of J. Clay Carter II was in fact being run by idiots. "Your overhead began at an impressive seventy-five thousand a month-three lawyers, one paralegal, a secretary, serious rent, nice digs. Now it's a half a million bucks a

month, and growing every day."

"You gotta spend it to make it," Clay said, sipping coffee and enjoying his accountant's discomfort. That was the sign of a good bean counter-one who lost more

sleep over the expenses than the client himself.

"But you're not making it," Crittle said cautiously. "No revenue in the past three months.

'It's been a good year."

"Oh yes. Fifteen million in fees makes for a splendid year. Problem is, it's evaporating. You spent fourteen thousand bucks last month chartering jets." "Now that you mention it, I'm thinking about buying one. I'll need you to crunch the numbers.

"I'm crunching them right now. You can't justify one."

"That's not the issue. The issue is whether or not I can afford one."

"No, you cannot afford one.

"Hang on, Rex. Relief is in sight."
"I assume you're talking about the Dyloft cases? Four million dollars for advertising. Three thousand a month for a Dyloft Web site. Now three thousand a month for the Dyloft newsletter. All those paralegals out in Manassas. All these new lawyers."
"I think the question will be, should I lease one for five years or just buy it

outright? "What?"

"The Gulf stream."

"What's a Gulfstream?"
"The finest private jet in the world."
"What are you going to do with a Gulfstream?"
"Fly."

"Why, exactly, do you think you need one?"
"It's the preferred jet of all the big mass tort lawyers."

"Oh, that makes sense.

"I thought you'd come around."

"Any idea how much one might cost?"

"Forty, forty-five million."
"I hate to break the news, Clay, but you don't have forty million."
"You're right. I think I'll just lease one."

Crittle removed his reading glasses and massaged his long, skinny nose, as if a severe headache was developing there. "Look, Clay, I'm just your accountant. But I'm not sure if there's anyone else who is telling you to slow down. Take it easy, pal. You've made a fortune, enjoy it. You don't need a big firm with so many lawyers. You Page 80

John Grisham - The King Of Torts don't need jets. What's next? A yacht?"

"Yes.

"You're serious?"
"Yes."

"I thought you hated boats."
"I do. It's for my father. Can I depreciate it?"

"No." "Bet I can."

"How?"

"I'll charter it when I'm not using it."

When Crittle was finished with his nose, he replaced his glasses and said, "It's your money, pal.

THEY MET IN New York City, on neutral ground, in the dingy ballroom of an old hotel near Central Park, the last place anyone would expect such an important gathering to take place. On one side of the table sat the Dyloft Plaintiffs' Steering Committee, five of them, including young Clay Carter who felt quite out of place, and behind them were all manner of assistants and associates and gofers employed by Mr. Patton French. Across the table was the Ackerman team, headed by Cal wicks, a distinguished veteran who was flanked by an equal number of supporters.

One week earlier, the government had approved the merger with Philo Products, at \$53 a share, which for Clay meant another profit, somewhere around \$6 million. He'd buried half of it off-shore, never to be touched. So the venerable company founded by the Ackerman brothers a century earlier was about to be consumed by Philo, a company with barely half its annual revenues but a lot less debt and a much brighter management.

As Clay took his seat and spread his files and tried to convince himself that, yes, dammit, he did belong there, he thought he noticed some harsh frowns from the other side. Finally, the folks at Ackerman Labs were getting to see in person this

young upstart from D.C. who'd started their Dyloft nightmare.

Patton French may have had plenty of backup, but he needed none. He took charge of the first session and soon everyone else shut up, with the exception of Wicks, who spoke only when necessary. They spent the morning nailing down the number of cases out there. The Biloxi class had 36,700 plaintiffs. A renegade group of lawyers in Georgia had 5,200 and were threatening an end run with another class action. French felt confident he could dissuade them. Other lawyers had opted out of the class and were planning solo trials in their backyards, but again, French wasn't worried about

them. They did not have the crucial documents, nor were they likely to get them.

Numbers poured forth, and Clay was soon bored with it all. The only number that mattered to him was 5,380-his Dyloft share. He still had more than any single lawyer, though French himself had closed the gap brilliantly and had just over

5,000.

After three hours of nonstop statistics, they agreed on a one-hour lunch. The plaintiffs' committee went upstairs to a suite, where they ate sandwiches and drank only water. French was soon on the phone, talking and yelling at the same time. Wes Saulsberry wanted some fresh air, and invited Clay for a quick walk around the block. They strolled up Fifth Avenue, across from the park. It was mid-November, the air chilly and light, the leaves blowing across the street. A great time to be in

"I love to come here and I love to leave," Saulsberry said. "Right now it's eighty-five in New Orleans, humidity still at ninety."

Clay just listened. He was too preoccupied with the excitement of the moment; the settlement that was only hours away, the enormous fees, the complete freedom of being young and single and so wealthy.
"How old are you, Clay?" Wes was saying.

"Thirty-one.

"When I was thirty-three, my partner and I settled a tanker explosion case for a ton of money. A horrible case, a dozen men were burned. We split twenty-eight

million in fees, right down the middle.

My partner took his fourteen mil and retired. I invested mine in myself. I built a law firm full of dedicated trial lawyers, some really talented people who love what they're doing. I built a building in downtown New Orleans, kept hiring the best folks I could find. Now we're up to ninety lawyers, and in the past ten years we've Page 81

raked in eight hundred million bucks in fees. My old partner? A sad case. You don't retire when you're thirty-three, it's not normal. Most of the money went up his nose. Three bad marriages. Gambling problems. I hired him two years ago as a

paralegal, a sixty-thousand-dollar salary, and he's not worth that."

"I haven't thought of retiring," Clay said. A lie.

"Don't. You're about to make a ton of money, and you deserve it. Enjoy it. Get an airplane, buy a nice boat, a condo on the beach, a place in Aspen, all the toys. But plow the real money back into your firm. Take advice from a guy who's been there."

"Thanks, I guess."

They turned onto Soventy third and headed cost. Soventy third and headed cost.

They turned onto Seventy-third and headed east. Saulsberry wasn't finished.

"You're familiar with the lead paint cases?"

Not really.

"They're not as famous as the drug cases, but pretty damned lucrative. I started the rage about ten years ago. Our clients are schools, churches, hospitals, commercial buildings, all with layers of lead paint on the walls. Very dangerous stuff. We've sued the paint manufacturers, settled with a few. Couple of billion so far. Anyway, during discovery against one company I found out about another nice little mass tort that you might want to look at. I can't handle it because of some conflicts.

'I'm listening.'

"The company is in Reedsburg, Pennsylvania, and it makes the mortar used by bricklayers in new home construction. Pretty low-tech stuff, but a potential gold mine. Seems they're having problems with their mortar. A bad batch. After about three years, it begins to crumble. When the mortar breaks down, the bricks start falling. It's confined to the Baltimore area, probably about two thousand homes. And it's just beginning to get noticed.'
"What are the damages?"

"It costs roughly fifteen thousand to fix each house."

Fifteen thousand times two thousand houses. A one-third contract and the lawyers'

fees equaled \$10 million. Clay was getting quick with his figures.
"The proof will be easy," Saulsberry said. "The company knows it has exposure.
Settlement should not be a problem."
"I'd like to look at it."

"I'll send you the file, but you have to protect my confidence."

"You get a piece?'

"No. It's my payback for Dyloft. And, of course, if you get the chance to return the favor someday, then it will be appreciated. That's how some of us work, Clay. The mass tort brotherhood is full of throat-cutters and egomaniacs, but a few of us try to take care of each other.

LATE IN THE AFTERNOON, Ackerman Labs agreed to a minimum of \$62,000 for each of the Group One Dyloft plaintiffs, those with benign tumors that could be removed with a fairly simple surgical procedure, the cost of which would also be borne by the company. Approximately forty thousand plaintiffs were in this class, and the money would be available immediately. Much of the haggling that followed involved the method to be used in qualifying for the settlement. A ferocious fight erupted when the issue of attorneys' fees was thrown on the table. Like most of the other lawyers, Clay had a contingency contract giving him one third of any recovery, but in such settlements that percentage was normally reduced. A very complicated formula was used and argued about, with French being unduly aggressive. It was, after all, his money. Ackerman eventually agreed on the figure of 28 percent for Group One

Group Two plaintiffs were those with malignant tumors, and since their treatments would take months or years, the settlement was left open. No cap was placed on these damages-evidence, according to Barry and Harry, that Philo Products was somewhere in the background, propping up Ackerman with some extra cash. The attorneys would get 25 percent in Group Two, though Clay had no idea why. French was crunching numbers too fast for anyone.

Group Three plaintiffs were those from Group Two who would die because of Dyloft. Since there had been no deaths so far, this class was also left open. The fees were

capped at 22 percent.

They adjourned at seven with the plan to meet the next day to nail down the details for Groups Two and Three. On the elevator down, French handed him a

printout. "Not a bad day's work," he said with a smile. It was a summary of Clay's cases and anticipated fees, including a 7 percent add-on for his role on the Plaintiffs' Steering Committee.

His expected gross fees from Group One alone were \$106 million.

When he was finally alone he stood in front of the window in his room and gazed into the dusk settling over Central Park. Clearly, Tar-van had not braced him for the shock of instant riches. He was numb, speechless, frozen in the window forever as random thoughts raced in and out of his severely overloaded brain. He drank two straight whiskeys from the mini-bar with absolutely no effect.

Still at the window, he called Paulette, who snatched the phone after half a ring.

"Talk to me," she said when she recognized his voice.
"Round one is over," he said.
"Don't beat around the bush!"

"You just made ten million bucks," he said, the words coming from his mouth but in a voice that belonged to someone else.

"Don't lie to me, Clay." Her words trailed off.

"It's true. I'm not lying.

There was a pause as she began to cry. He backpedaled and sat on the edge of the bed, and for a moment felt like a good cry himself. "Oh my God," she managed to say twice.

"I'll call you back in a few minutes," Clay said.

Jonah was still at the office. He began yelling into the phone, then threw it down to go fetch Rodney. Clay heard them talking in the background. A door slammed. Rodney picked up the phone and said, "I'm listening."

"Your share is ten million," Clay said, for the third time, playing Santa Claus as

he would never play it again.

"Mercy, mercy, mercy, 'Rodney was saying. Jonah was screaming something in the

background.

"Hard to believe," Clay said. For a moment, he held the image of Rodney sitting at his old desk at OPD, files and papers everywhere, photos of his wife and kids pinned to the wall, a fine man working hard for very low pay.

What would he tell his wife when he called home in a few minutes?

Jonah picked up an extension and they chatted for a while about the settlement conference-who was there, where was it, what was it like? They did not want to let

go, but Clay said he had promised to call Paulette again.

When he'd finished delivering the news, he sat on the bed for a long time, sad with the realization that there was no one else to call. He could see Rebecca, and he could suddenly hear her voice and feel her and touch her. They could buy a place in Tuscany or Maui or anywhere she wanted. They could live there quite happily with a dozen kids and no in-laws, with nannies and maids and cooks and maybe even a butler. He'd send her home twice a year on the jet so she could fight with her parents.

Or maybe the Van Horns wouldn't be so awful with a hundred million or so in the

family, just out of their reach but close enough to brag about.

He clenched his jaws and dialed her number. It was a Wednesday, a slow night at the country club. Surely she was at her apartment. After three rings she said, "Hello," and the sound of her voice made him weak.

"Hey, it's Clay," he said, trying to sound casual. Not a word in six months, but the ice was immediately broken.

"Hello, stranger," she said. Cordial.
"How are you?"

"Fine, busy as always. You?" "About the same. I'm in New York, settling some cases."

"I hear things are going well for you." An understatement. "Not bad. I can't complain. How's your job?"

I have six more days.

"You're quitting?"
"Yes. There's a wedding, you know."
"So I heard. When is it?"
"December twentieth."

"I haven't received an invitation."

"Well, I didn't send you one. Didn't think you'd want to come."

"Probably not. Are you sure you want to get married?'

"Let's talk about something else.

"There is nothing else, really."
"Are you dating anyone?"

"Women are chasing me all over town. Where'd you meet this guy?"

"And you've bought a place in Georgetown?"

"That's old news." But he was delighted that she knew. Perhaps she was curious about his new success. "This guy's a worm," he said.

"Come on, Clay. Let's keep it nice."
"He's a worm and you know it, Rebecca."

"I'm hanging up now."

"Don't marry him, Rebecca. There's a rumor he's gay."
"He's a worm. He's gay. What else? Unload everything, Clay, so you'll feel

Don't do it, Rebecca. Your parents will eat him alive. Plus your kids will look like him. A bunch of little worms.

The line went dead.

He stretched out on the bed and stared at the ceiling, still hearing her voice, hit hard with the realization of just how much he missed her. Then the phone erupted and startled him. It was Patton French, in the lobby with a limo waiting. Dinner and wine for the next three hours. Someone had to do it.

23

ALL PARTICIPANTS HAD been sworn to secrecy. Thick documents had been signed by the lawyers promising complete confidentiality concerning the Dyloft negotiations and settlement. Before they left New York, Patton French had told his group, in the papers within forty-eight hours. Philo will leak it, and their stock will go

The following morning, The Wall Street Journal ran the story; of course, all blame was laid at the bar. MASS TORT LAWYERS FORCE QUICK DYLOFT SETTLEMENT ran the headline. Unnamed sources had plenty to say. The details were accurate. A pool of \$2.5 billion would be set up for the first round of settlements, with another potential \$1.5 billion as a reserve for more serious cases.

Philo Products opened at \$82 and quickly jumped to \$85. One analyst said investors were relieved at news of the settlement. The company would be able to control the costs of litigation. No prolonged lawsuits. No threat of wild verdicts. The trial lawyers had been reined in on this one, and unnamed sources at Philo were calling it

a victory. Clay monitored the news on the television in his office.

He also fielded calls from reporters. At eleven, one from The Journal arrived, with a photographer. During the preliminaries, Clay learned that he knew as much about the settlement as Clay himself. "These things are never kept quiet," he said. "We knew which hotel you guys were himself."

Off the record, Clay answered all questions. Then on the record, he wouldn't comment on the settlement. He did offer some insights about himself, his rapid rise from the depths of OPD to mass tort zillionaire, all in just a few months, and the impressive firm he was building, etcetera. He could see the story taking shape, and it would be spectacular.

Next morning, he read it online before sunrise. There was his face, in one of those hideous sketches made famous by The Journal, and just above it was the headline THE KING OF TORTS, FROM \$40,000 TO \$100,000,000 IN SIX MONTHS. Under it was a subtitle: "You gotta lové the law!"

It was a very long story, and all about Clay. His background, growing up in D.C., his father, Georgetown Law School, generous quotes from Glenda and Jermaine over at OPD, a comment from a professor he'd forgotten about, a brief recap of the Dyloft litigation. The best part was a lengthy discussion with Patton French, in which the "notorious mass tort lawyer" described Clay Carter as our "brightest young star" and "fearless" and "a major new force to be reckoned with."

"Corporate America should tremble at his name," continued the bombast. And,

finally, "No doubt, Clay is the newest King of Torts."

He read it twice then e-mailed it to Rebecca with a note at the top and bottom: "Rebecca, Please Wait, Clay." He sent it to her apartment and her office, and, while Page 84

he was at it, he removed his own message and faxed it to the offices of BVH Group.

The wedding was a month away.

when he finally arrived at the office, Miss Glick handed him a stack of messages-about half from law school friends who jokingly asked for loans, about half from journalists of all varieties. The office was even more chaotic than normal. Paillette, Jonah, and Rodney were still floating and completely unfocused. Every client wanted the money that day.

Fortunately, it was the Yale Branch, under the emerging brilliance of Mr. Oscar Mulrooney, that stepped up to the task and put together a plan to survive until the settlement. Clay moved Mulrooney into an office down the hall, doubled his salary,

and left him in charge of the mess.

Clay needed a break.

BECAUSE JARRETT CARTER'S PASSPORT had been quietly confiscated by the U.S. Department of Justice, his movements were somewhat limited. He wasn't even certain he could return to his country, though in six years he had never tried. The wink-and-hand-shake deal that got him out of town without an indictment had many loose ends. "We'd better stick to the Bahamas," he told Clay on the phone.

They left Abaco on a Cessna Citation V, another toy from the fleet Clay had discovered. They were headed for Nassau, thirty minutes away. Jarrett waited until they were airborne before saying, "Okay, spill your guts." He was already gulping a beer. And he was wearing frayed denim shorts and sandals and an old fishing cap, very much the expatriate banished to the islands and living the life of a pirate. Clay opened a beer himself, then began with Tarvan and ended with Dyloft. Jarrett had heard rumors of his son's success, but he never read newspapers and tried his best to ignore any news from home. Another heer as he tried to digest the idea of

best to ignore any news from home. Another beer as he tried to digest the idea of

having five thousand clients at once.

The \$100 million closed his eyes, turned him pale, or least a slightly lighter shade of bronze, and it creased his leathery forehead with a wave of thick wrinkles. He shook his head, drank some beer, then began laughing.
Clay pressed on, determined to finish before they landed.
"What are you doing with the money?" Jarrett asked, still in shock.
"Spending it like crazy."

Outside the Nassau airport they found a cab, a 1974 yellow Cadillac with a driver smoking pot. He got them safely to the Sunset Hotel and Casino on Paradise Island, facing Nassau Harbor.

Jarrett headed for the blackjack tables with the five thousand in cash his son had given him. Clay headed for the pool and the tanning cream. He wanted sun and

bikinis.

THE BOAT WAS A sixty-three-foot catamaran made by a builder of fine sailboats in Fort Lauderdale. The captain/salesman was a cranky old Brit named Maltbee whose sidekick was a scrawny Bahamian deckhand. Maltbee snarled and fussed until they were out of Nassau Harbor and into the bay. They were headed for the southern edge of channel, for a half day in the brilliant sun and calm water, a lengthy test drive of a boat that Jarrett said could make some real money.

When the engine was turned off and the sails went up, Clay went down to examine the cabin. Supposedly it could sleep eight, plus a crew of two. Tight quarters, but then everything was junior-sized. The shower was too small to turn around in. The master suite would fit in his smallest closet. Life on a sailboat.

According to Jarrett, it was impossible to make money catching fish. Business was

sporadic. A charter every day was required to turn a profit, but then the work was too hard for that. Deckhands were impossible to keep. Tips were never enough. Most clients were tolerable but there were plenty of bad ones to sour the job. He'd been

a charter captain for five years and it was taking its toll.

The real money was in private sailboat charters for small groups of wealthy people who wanted to work, not be pampered. Semiserious sailors. Take a great boat-your own boat, preferably one without liens on it-and sail around the Caribbean for a month at a time. Jarrett had a friend from Freeport who'd been running two such boats for years and was making serious money. The clients mapped their course, chose their times and routes, selected their menus and booze, and off they went with a captain and a first mate for a month. "Ten thousand bucks a week," Jarrett said. "Plus you're sailing, enjoying the wind and the sun and the sea, going nowhere. Unlike

fishing, where you gotta catch a big marlin or everybody's mad."

When Clay emerged from the cabin Jarrett was at the helm, looking very much at ease, as if he'd been racing fine yachts for years. Clay moved along the deck and stretched out in the sun.

They found some wind and began slicing through the smooth water, to the east along the bay, with Nassau fading in the distance. Clay had stripped down to his shorts and was covered in cream; he was about to doze when Maltbee crept up beside him

"Your father tells me you're the one with the money." Maltbee's eyes were hidden

behind thick sunshades.

I guess he's right," Clay said.

"She's a four-million-dollar boat, practically new, one of our best. Built for one of those dot-commers who lost his money faster than he made it. A sorry lot of them, if you ask me. Anyway, we're stuck with it. Market's slow. We'll move it for three million, and at that you should be charged with thievery. If you incorporate the boat under Bahamian law as a charter company, there are all sorts of tax tricks. I can't explain them, but we have a lawyer in Nassau who does the paperwork. If you can catch him sober."

"I'm a lawyer.

"Then why are you sober?"

Ha, ha, ha; they both managed an awkward laugh.

"What about depreciation?" Clay asked.

"Heavy, quite heavy, but again, that's for you lawyers. I'm just a salesman. I think your old man likes it though. Boats like these are quite the rage from here to Bermuda to South America. It'll make money."

So says the salesman, and a bad one at that. If Clay bought a boat for his father, his sole dream was that it would break even and not become a black hole. Maltbee

disappeared as quickly as he had materialized.

Three days later, Clay signed a contract to pay \$2.9 million for the boat. The lawyer, who was in fact not completely sober during either of the two meetings Clay had with him, chartered the Bahamian company in Jarrett's name only. The boat was a gift from son to father, an asset to be hidden away in the islands, much like Jarrett himself.

Over dinner their last night in Nassau, in the back of a seedy saloon packed with drug dealers and tax cheaters and alimony dodgers, virtually all of them American, Clay cracked crab legs and finally asked a question he'd been considering for weeks

now. "Any chance you could ever return to the States?"

"For what?"

"To practice law. To be my partner. To litigate and kick ass again."

The question made Jarrett smile. The thought of father and son working together.

The very idea that Clay wanted him to return; back to an office, back to something respectable. The boy lived under a dark cloud that the old man had left behind.

However, given the boy's recent success the cloud was certainly shrinking.

"I doubt it, Clay. I surrendered my license and promised to stay away.

"Would you want to come back?"

"Maybe to clear my name, but never to practice law again. There's too much baggage, too many old enemies still lurking around. I'm fifty-five years old, and that's a bit late to start over.

"Where will you be in ten years?"

"I don't think like that. I don't believe in calendars and schedules and lists of things to do. Setting goals is such a stupid American habit. Not for me. I try to get through today, maybe give a thought or two to tomorrow, and that's it. Plotting the future is damned ridiculous."

"Sorry I asked."

"Live for the moment, Clay. Tomorrow will take care of itself. You've got your hands full right now, seems to me.

The money should keep me occupied."

"Don't blow it, son. I know that looks impossible, but you'll be surprised. New friends are about to pop up all over the place. Women will drop from the sky." "when?"

"Just wait. I read a book once-Fool's Gold, or something like that. One story after another about great fortunes that had been lost by the idiots who had them. Fascinating reading. Get a copy.

"I think I'll pass.'

Jarrett threw a shrimp in his mouth and changed the subject, "Are you going to help your mother?"

Probably not. She doesn't need help. Her husband is wealthy, remember?"

"When have you talked to her?

"It's been eleven years, Dad. Why do you care?"
"Just curious. It's odd. You marry a woman, live with her for twenty-five years, and you sometimes wonder what she's doing."
"Let's talk about something else."

"Rebecca?"

"Next.

"Let's go hit the crap tables. I'm up four thousand bucks."

WHEN MR. TED WORLEY of Upper Marlboro, Maryland, received a thick envelope from the Law Offices of J. Clay Carter II, he immediately opened it. He'd seen various news reports about the Dyloft settlement. He'd watched the Dyloft Web site religiously, waiting for some sign that it was time to collect his money from Ackerman Labs.

The letter began, "Dear Mr. Worley: Congratulations. Your class-action claim against Ackerman Labs has been settled in the U.S. District Court for the Southern District of Mississippi. As a Group One Plaintiff, your portion of the settlement is \$62,000. Pursuant to the Contract for Legal Services entered into by you and this law firm, a 28 percent contingency for attorneys' fees is now applicable. In addition, a deduction of \$1,400 for litigation expenses has been approved by the court. Your net settlement is \$43,240. Please sign the enclosed agreement and acknowledgment forms and return them immediately in the enclosed envelope. Sincerely, Oscar Mulrooney, Attorney-at-Law.

"A différent lawyer every damned time," Mr. Worley said as he kept flipping pages. There was a copy of the court order approving the settlement, and a notice to all class-action plaintiffs, and some other papers that he suddenly had no desire to

\$43,240! That was the grand sum he would receive from a sleazy pharmaceutical giant that deliberately put into the marketplace a drug that caused four tumors to grow in his bladder? \$43,240 for months of fear and stress and uncertainty about living or dying? \$43,240 for the ordeal of a microscopic knife and scope in a tube slid up his penis and into his bladder where the four growths were removed one by one and retrieved back through his penis? \$43,240 for three days of lumps and blood passed through his urine?

He flinched at the memory.

He called six times and left six hot messages and waited six hours until Mr. Mulrooney called him back. "Who the hell are you?" Mr. Worley began pleasantly. Oscar Mulrooney, in the past ten days, had become an expert at handling such calls. He explained that he was the attorney in charge of Mr. Worley's case. "This settlement is a joke!" Mr. Worley said. "Forty-three thousand dollars is

criminal.

'Your settlement is sixty-two thousand, Mr. Worley," Oscar said.

"I'm getting forty-three, son.

"No, you're getting sixty-two. You agreed to give one-third to your attorney, without whom you would be getting nothing. It's been reduced to twenty-eight percent by the settlement. Most lawyers charge forty-five or fifty percent."

"Well, aren't I a lucky bastard. I'm not accepting it."

To which Oscar offered a brief and well-rehearsed narrative about how Ackerman

Labs could only pay so much without going bankrupt, an event that would leave Mr. Worley with even less, if anything at all.
"That's nice," Mr. Worley said. "But I'm not accepting the settlement."

"You have no choice.

"The hell I don't.

"Look at the Contract for Legal Services, Mr. Worley. It's page eleven in the packet you have there. Paragraph eight is called the Preauthorization. Read the language, sir, and you'll see that you authorized this firm to settle for anything above fifty thousand dollars."

"I remember that, but it was described to me as a starting point. I was expecting

much more.

"Your settlement has already been approved by the court, sir. That's the way class Page 87

actions work. If you don't sign the acceptance form, then your portion will stay in the pot and eventually go to someone else."

"You're a bunch of crooks, you know that? I don't know who's worse-the company that made the drug or my own lawyers who're screwing me out of a fair settlement."

"Sorry you feel that way."
"You're not sorry about a damned thing. Paper says you're getting a hundred million bucks. Thieves!"

Mr. Worley slammed the phone down and flung the papers across his kitchen.

24

THE DECEMBER COVER of Capitol Magazine featured Clay Carter, looking tanned and quite handsome in an Armani suit, perched on the corner of his desk in his finely appointed office. It was a frantic last-minute substitution for a story titled "Christmas on the Potomac," the usual holiday edition in which a rich old Senator and his newest trophy wife opened their private new Washington mansion for all to see. The couple, and their decorations and cats and favorite recipes, got bumped to the inside because D.C. was first and always a city about money and power. How often would the magazine have the chance at the unbelievable story of a broke young lawyer who got so rich so fast?

There was Clay on his patio with a dog, one he'd borrowed from Rodney, and Clay posing next to the jury box in an empty courtroom as if he'd been extracting huge verdicts from the bad guys, and, of course, Clay washing his new Porsche. He confided that his passion was sailing, and there was a new boat docked down in the Bahamas. No significant romance at the moment, and the story immediately labeled him as one of the most eligible bachelors in town.

Near the back were the pictures of brides, followed by the announcements of upcoming weddings. Every debutante and private school girl and country club socialite in metropolitan D.C. dreamed of the moment when she would arrive in the pages of Capitol Magazine. The larger the photo, the more important the family. Ambitious mothers were known to take a ruler and measure the dimensions of their daughters' pictures and those of their rivals, then either gloat or hold secret grudges for years.

There was Rebecca Van Horn, resplendent on a wicker bench in a garden somewhere, a lovely photo ruined by the face of her groom and future mate, the Honorable Jason Shubert Myers IV, cuddling next to her and obviously enjoying the camera. Weddings are for brides, not grooms. Why did they insist on getting their faces in the announcements too?

Bennett and Barbara had pulled the right strings; Rebecca's announcement was the second largest of a dozen or so. Six pages over, Clay saw a full-page ad for BVH Group. The bribe.

Clay reveled in the misery the magazine was causing at that very moment around the Van Horn home. Rebecca's wedding, the big social bash that Bennett and Barbara could throw money at and impress the world, was being upstaged by their old nemesis. How many times would their daughter get her wedding announcement in Capitol Magazine? How hard had they worked to make sure she was prominently displayed? And all of it now ruined by Clay's thunder.

And his upstaging was not over.

JONAH HAD ALREADY ANNOUNCED that retirement was a real possibility. He'd spent ten days on Antigua with not one girl but two, and when he returned to D.C., in an early December snowstorm, he confided in Clay that he was mentally and psychologically unfit to practice law any longer. He'd had all he could take. His legal career was over. He was looking at sailboats himself. He'd found a girl who loved to sail and, because she was on the downside of a bad marriage, she too needed some serious time at sea longh was from Annapolis and unlike Clay had sailed his entire life

because she was on the downside of a bad marriage, she too needed some serious time at sea. Jonah was from Annapolis and, unlike Clay, had sailed his entire life.

"I need a bimbo, preferably a blonde," Clay said as he settled into a chair across from Jonah's desk. His door was locked. It was after six on a wednesday and Jonah had the first bottle of beer opened. They had compromised on an unwritten rule that there would be no drinking until 6 P.M. Otherwise, Jonah would start just after lunch.

"The hottest bachelor in town is having trouble picking up chicks?"

"I've been out of the loop. I'm going to Rebecca's wedding, and I need a babe

who'll steal the show.

"Oh, this is beautiful," he said as he laughed and reached into a drawer in his desk. Only Jonah would keep files on women. He burrowed through some paperwork and found what he wanted. He tossed a folded newspaper across the desk. It was a lingerie ad for a department store. The gorgeous young goddess was wearing practically nothing below the waist and was barely covering her breasts with her folded arms. Clay vividly remembered seeing the ad the morning it first ran. The date was four months earlier.

You know her?"

"Of course I know her. You think I keep lingerie ads just for the thrills?"

"Wouldn't surprise me."
"Her name is Ridley. At least that's what she goes by."
"She lives here?" Clay was still gawking at the stunning beauty he was holding, in black and white.

"She's from Georgia." "Oh, a Southern girl."

"No, a Russian girl. The country of Georgia. She came over as an exchange student and never left.

'She looks eighteen."

"Mid-twenties.

"How tall is she?

"Five ten or so."

"Her legs look five feet long."

"Are you complaining?'

In an effort to appear somewhat nonchalant, Clay tossed the paper back on the desk. "Any downside?

"Yes, she's rumored to be a switch-hitter."

"A what?"

"She likes boys and girls."

"Ouch."

"No confirmation, but a lot of models go both ways. Could be just a rumor for all I know."

"You've dated her."

"Nope. A friend of a friend. She's on my list. I was just waiting for a confirmation. Give it a try. You don't like her, we'll find another bimbo." 'Can you make the call?"

"Sure, no problem. It's an easy call, now that you're Mr. Cover Boy, most eligible bachelor, the King of Torts. Wonder if they know what torts are over in Georgia?"

"Not if they're lucky. Just make the call."

THEY MET FOR DINNER at the restaurant of the month, a Japanese place frequented by the young and prosperous. Ridley looked even better in person than she did in print. Heads jerked and necks twisted as they were led to the center of the restaurant and placed at a very powerful table. Conversations halted in mid-sentence. Waiters swarmed around them. Her slightly accented English was perfect and just exotic

enough to add even more sex to the package, as if she needed it.

Old hand-me-downs from a flea market would look great on Ridley. Her challenge was dressing down, so the clothes wouldn't compete with the blond hair and aqua eyes and

high cheekbones and the rest of the perfect features.

Her real name was Ridal Petashnakol, which she had to spell twice before Clay got it. Fortunately, models, like soccer players, could survive with only one name, so she went just by Ridley. She drank no alcohol, but instead ordered a cranberry juice. Clay hoped she wouldn't order a plate of carrots for dinner.

She had the looks and he had the money, and since they could talk about neither they thrashed about in deep water for a few minutes looking for safe ground. She was Georgian, not Russian, and cared nothing about politics or terrorism or football. Ah, the movies! She saw everything and loved them all. Even dreadful stuff that no one else went to see. Box office disasters were much beloved by Ridley, and Clay was beginning to have doubts.

She's just a bimbo, he said to himself. Dinner now, Rebecca's wedding later, and

she's history.

She spoke five languages, but since most were of the Eastern European variety they seemed pretty useless in the fast lane. Much to his relief, she ordered a first course, second course, and dessert. Conversation wasn't easy, but both worked hard at it. Their backgrounds were so different. The lawyer in him wanted a thorough examination of the witness; real name, age, blood type, father's occupation, salary, marital history, sexual history-is it true you're a switch-hitter? But he managed to throttle himself and not pry at all. He nibbled around the edges once or twice, got nothing, and went back to the movies. She knew every twenty-year-old B actor and who he happened to be dating at the moment-painfully boring stuff, but, then, probably not as boring as having a bunch of lawyers talk about their latest trial victories or toxic tort settlements.

Clay knocked back the wine and got himself loosened up. It was a red burgundy. Patton French would've been proud. If only his mass tort buddies could see him now,

sitting across from this Barbie Doll.

The only negative was the nasty rumor. Surely she couldn't go for women. She was too perfect, too exquisite, too appealing to the opposite sex. She was destined to be a trophy wife! But there was something about her that kept him suspicious. Once the initial shock of her looks wore off, and that took at least two hours and one bottle of wine, Clay realized he wasn't getting past the surface. Either there wasn't much depth, or it was carefully protected.

Over dessert, a chocolate mousse that she toyed with but did not eat, he invited her to attend a wedding reception. He confessed that the bride was his former fiancée, but lied when he said that they were now on friendly terms. Ridley shrugged as if she preferred to go to the movies. "Why not?" she said.

AS HE TURNED INTO the drive of the Potomac Country Club, Clay was hit hard by the moment. His last visit to this wretched place had been more than seven months earlier, a torturous dinner with Rebecca's parents. Then he'd hidden his old Honda behind the tennis courts. Now, he was showing off a freshly detailed Porsche Carrera. Then, he'd avoided the valet parking to save money. Now he'd tip the kid extra. Then, he was alone and dreading the next few hours with the Van Horns. Now he was escorting the priceless Ridley, who held his elbow and crossed her legs in such a way that the slit in her skirt showed all the way to her waist; and wherever her parents happened to be at the moment they damned sure weren't involved in his life. Then, he'd felt like a vagrant on hallowed ground. Now the Potomac Country Club

would approve his application tomorrow if he wrote the right check.

"Van Horn wedding reception," he said to the guard, who waved him through.

They were an hour late, which was perfect timing. The ballroom was packed and a

rhythm and blues band played at one end.
"Stay close to me," Ridley whispered as they entered. "I won't know anyone here."
"Don't worry," Clay said. Staying close would not be a problem. And though he pretended otherwise, he wouldn't know anyone either.

Heads began turning immediately. Jaws dropped. With several drinks under their belts the men did not hesitate to gawk at Ridley as she and her date inched forward. "Hey, Clay!" someone yelled, and Clay turned to see the smiling face of Randy Spino, a law school classmate who worked in a megafirm and would never, under normal circumstances, have spoken to Clay in such surroundings. A chance meeting on the street, and maybe Spino would say, "How's it going?" without breaking stride. But never in a country club crowd, and especially one so dominated by big-firm types. But there he was, thrusting a hand forward at Clay while showing Ridley every one of his teeth. A small mob followed. Spino took charge, introducing all of his good

friends to his good friend Clay Carter and Ridley with no last name. She squeezed

Clay's elbow even tighter. All the boys wanted to say hello.

To get close to Ridley they needed to chat with Clay, so it was only a few seconds before someone said, "Hey, Clay, congratulations on nailing Ackerman Labs." Clay had never seen the person who congratulated him. He assumed he was a lawyer, probably from a big firm, probably a big firm that represented big corporations like Ackerman Labs, and he knew before the sentence was finished that the false praise was driven

by envy. And a desire to stare at Ridley.

"Thanks," Clay said, as if it was just another day at the office.

"A hundred million. Wow!" This face, too, belonged to a stranger, one who appeared

"Well, half goes for taxes," Clay said. Who could get by these days on just \$50 Page 90

million?

The mob exploded in laughter, as if Clay had just hit the funniest punch line ever. More people gathered around, all men, all inching toward this striking blonde who looked vaguely familiar. Perhaps they didn't recognize her in full color with her clothes on.

An intense, stuffy type said, "We got Philo. Boy, were we glad to get that Dyloft mess settled." It was an affliction suffered by most D.C. lawyers. Every corporation in the world had D.C. counsel, if in name only, and so every dispute or transaction had grave consequences among the city's lawyers. A refinery blows up in Thailand, and a lawyer will say, "Yeah, we got Exxon." A blockbuster flops-"We got Disney." SUV flips and kills five-"We got Ford."

"We-Gots" was a game Clay had heard until he was sick of it.

I got Ridley, he wanted to say, so keep your hands off.

An announcement was being made onstage and the room became quieter. The bride and groom were about to dance, to be followed by the bride and her father, then the groom and his mother, and so on. The crowd gathered around to watch. The band began playing "Smoke Gets in Your Eyes."

"She's very pretty," Ridley whispered, very close to his right ear. Indeed she was. And she was dancing with Jason Myers who, though he was two inches shorter, appeared to Rebesses to be the only parson in the world. She smiled and glowed as

appeared to Rebecca to be the only person in the world. She smiled and glowed as they spun slowly around the dance floor, the bride doing most of the work because her groom was as stiff as a board.

Clay wanted to attack, to bolt through the crowd and sucker punch Myers with all the force he could muster. He would rescue his girl and take her away and shoot her

mother if she found them.

"You still love her, don't you?" Ridley was whispering.

"No, it's over," he whispered back.
"You do. I can tell."
"No."

The newlyweds would go somewhere tonight and consummate their marriage, though knowing Rebecca as intimately as he did, he knew she had not been doing without sex. She'd probably taken this worm Myers and educated him in the ways of the bed. A lucky man. The things Clay had taught her she was now passing along to someone else. It wasn't fair.

The two were painful to watch, and Clay asked himself why he was there. Closure, whatever that meant. A farewell. But he wanted Rebecca to see him, and Ridley, and

to know that he was faring well and not missing her.

Watching Bennett the Bulldozer dance was painful for other reasons. He subscribed to the white man's theory of dancing without moving his feet, and when he tried to shake his butt the band actually laughed. His cheeks were already crimson from too much Chivas.

Jason Myers danced with Barbara Van Horn who, from a distance, looked as though she'd had another round or two with her discount plastic surgeon. She was poured into a dress that, while pretty, was several sizes too small, so that the extra flab was bulging in the wrong spots and seemed ready to free itself and make everyone sick. She had plastered across her face the phoniest grin she'd ever produced-no wrinkles anywhere, though, due to excessive Botox-and Myers grinned right back as if the two would be close chums forever. She was already knifing him in the back and he was too stupid to know it. Sadly, she probably didn't know it either. Just the nature of the beast.

"Would you like to dance?" someone asked Ridley.

"Bug off," Clay said, then led her to the dance floor where a mob was gyrating to some pretty good Motown. If Ridley standing still was a work of art, Ridley in full motion was a national treasure. She moved with a natural rhythm and easy grace, with the low-cut dress just barely high enough and the slit in the skirt flying open to reveal all manner of flesh. Groups of men were gathering to watch.

And watching also was Rebecca. Taking a break to chat with her guests, she noticed the commotion and looked into the crowd, where she saw Clay dancing with a knockout. She, too, was stunned by Ridley, but for other reasons. She continued chatting for a moment, then moved back to the dance floor.

Meanwhile, Clay's eyes were working furiously to check on Rebecca without missing a movement from Ridley. The song ended, a slow number began, and Rebecca stepped between them. "Hello, Clay," she said, ignoring his date. "How about a dance?" Page 91

John Grisham - The King Of Torts "Sure," he said. Ridley shrugged and moved away, alone for only a second before a stampede surrounded her. She picked the tallest one, threw her arms around him, and began pulsating. "Don't remember inviting you." Rebecca said with an arm over his shoulder.
"You want me to leave?" He pulled her slightly closer but the bulky wedding dress prevented the contact he wanted. "People are watching," she said, smiling for their benefit. "Why are you here?" "To celebrate your wedding. And to get a good look at your new boy. "Don't be ugly, Clay. You're just jealous."
"I'm more than jealous. I'd like to break his neck." "Where'd you get the bimbo?"
"Now who's jealous?"
"Me." "Don't worry, Rebecca, she can't touch you in bed." On second thought, perhaps she'd like to. Anyway.
"Jason's not bad." "I really don't want to hear about it. Just don't get pregnant, okay?" "That's hardly any of your business." "It's very much my business. Ridley and her beau swept by them. For the first time Clay got a good look at her back, the full extent of which was on display because her dress didn't exist until just a few tiny inches above her round and perfect cheeks. Rebecca saw it too. "Is she on the payroll?" she asked. "Not yet. "Is she a minor?" "Oh no. She's very much the adult. Tell me you still love me." "I don't. "You're lying." "It might be best if you leave now, and take her with you." "Sure, it's your party. Didn't mean to crash it."
"That's the only reason you're here, Clay." She pulled away slightly but kept "Hang in there for a year, okay?" he said. "By then I'll have two hundred million. We can hop on my jet, blow this joint, spend the rest of our lives on a yacht. Your parents will never find us. She stopped moving and said, "Good-bye, Clay." "I'll wait," he said, then got knocked aside by a stumbling Bennett who said,
"Excuse me." He grabbed his daughter and rescued her by shuffling to the other side of the floor. Barbara was next. She took Clay's hand and flashed an artificial smile. "Let's not make a scene," she said without moving her lips. They began a rigid movement that no one would mistake for dancing. "And how are you, Mrs. Van Horn?" Clay said, in the clutches of a pit viper. "Fine, until I saw you. I'm positive you were not invited to this little party." "I was just leaving."
"Good. I'd hate to call security." "That won't be necessary. "Don't ruin this moment for her, please." "Like I said. I was just leaving."

The music stopped and Clay jerked away from Mrs. Van Horn. A small mob
materialized around Ridley, but Clay whisked her off. They retreated to the back of the room where a bar was attracting more fans than the band. Clay grabbed a beer and was planning an exit when another group of onlookers encircled them. Lawyers in the bunch wanted to talk about the joys of mass torts while pressing close to Ridley. After a few minutes of idiotic small talk with people he detested, a thick young man in a rented tuxedo appeared next to Clay and whispered, "I'm security." He had a friendly face and seemed very professional.
"I'm leaving," Clay whispered back.

one of his finest moments.

Tossed from the Van Horn wedding reception. Ejected from the great Potomac Country Club. Driving away, with Ridley wrapped around him, he privately declared it to be

THE ANNOUNCEMENT HAD SAID the newlyweds would honeymoon in Mexico. Clay decided to

take a trip himself. If anyone deserved a month on an island, it was he.

His once formidable team had lost all direction. Perhaps it was the holidays, perhaps it was the money. Whatever the reason, Jonah, Paulette, and Rodney were spending fewer hours at the office.

As was Clay. The place was filled with tension and strife. So many Dyloft clients were unhappy with their meager settlements. The mail was brutal. Dodging the phone were unnappy with their meager settlements. The mail was brutal. Dodging the phone had become a sport. Several clients had actually found the place and presented themselves to Miss Glick with demands to see Mr. Carter, who, it happened, was always in a big trial somewhere. Usually, he was hunkering down in his office with the door locked, riding out yet another storm. After one particularly troubling day, he called Patton French for advice.

"Toughen up, ol' boy," French said. "It goes with the territory. You're making a fortune in mass torts, this is just the downside. It takes a thick skin."

The thickest skin in the firm belonged to Oscar Mulroopey, who continued to open.

The thickest skin in the firm belonged to Oscar Mulrooney, who continued to amaze Clay with his organizational skills and his ambition. Mulrooney was working fifteen hours a day and pushing his Yale Branch to collect the Dyloft money as quickly as possible. He readily assumed any unpleasant task. With Jonah making no secret of his plans to sail around the world, Paulette dropping hints about a year in Africa to study art, and Rodney following along with some vague chatter about just plain quitting, it was obvious that there would soon be room at the top.

It was just as obvious that Oscar was hustling for a partnership, or at least a piece of the action. He was studying the massive litigation still raging over Skinny

Bens, the diet pills that had gone awry, and was convinced that at least ten thousand cases were still out there, unclaimed, in spite of four years' worth of

nonstop publicity.

The Yale Branch now had eleven lawyers, seven of whom had actually gone to Yale. The Sweatshop had grown to twelve paralegals, all up to their ears in files and paperwork. Clay had no hesitation in leaving both units under the supervision of Mulrooney for a few weeks. He was certain that when he returned, the office would be in better shape than when he left.

CHRISTMAS HAD BECOME a season he tried to ignore, though it was difficult. He had no family to spend time with. Rebecca had always worked hard to include him with whatever the Van Horns happened to be doing, but while he appreciated the effort, he'd found that sitting alone in an empty apartment drinking cheap wine and watching old movies on Christmas Eve was a far better evening than opening gifts with those people. No gift he gave was ever good enough.

Ridley's family was still in Georgia, and likely to stay there. At first, she was

certain that she could not rearrange her modeling assignments and leave town for several weeks. But her determination to do so warmed his heart. She really wanted to jet away to the islands and play with him on the beach. She finally told one client

to go ahead and fire her; she didn't care.

It was her first trip on a private jet. He found himself wanting to impress her in so many ways. Nonstop from Washington to St. Lucia, four hours and a million miles. D.C. was cold and gray when they left, and when they stepped off the plane the sun and the heat hit them hard. They walked through Customs with hardly a glance, at least none directed at Clay. Every male head turned to admire Ridley. Oddly, Clay was getting accustomed to it. She seemed oblivious. It had been a way of life for so long that she simply ignored everyone, which only made matters worse for those gawking. Such an exquisite creature, perfect from head to foot, yet so aloof, so untouchable.

They boarded a commuter for the fifteen-minute flight to Mustique, the exclusive island owned by the rich and famous, an island with everything but a runway long enough for private jets. Rock stars and actresses and billionaires had mansions there. Their house for the next week had once been owned by a prince who sold it to a dotcommer who leased it when he wasn't around.

The island was a mountain surrounded by the still waters of the Caribbean. From three thousand feet up, it looked dark and lush, a picture on a postcard. Ridley clutched and groped as they descended and the tiny airstrip came into the view. The

pilot wore a straw cap and could've landed wearing a blindfold.

Marshall, the chauffeur/butler, was waiting with a huge smile and an open Jeep. They threw their rather light bags in the back and started up a winding road. No hotels, no condos, no tourists, no traffic. For ten minutes they did not see another vehicle. The house was on the side of a mountain, as Marshall described it, though it was just a hill. The view was breathtaking-two hundred feet above the water and miles of endless ocean. No other island could be seen; no boats out there, no people.

There were four or five bedrooms, Clay lost count, spread around a main house and connected with tiled walkways. Lunch was ordered; whatever they wanted because there was a full-time chef. And a gardener, two housekeepers, and a butler. A staff of five-plus Marshall- and they all lived somewhere on the premises. Before they could unpack in the main suite, Ridley had stripped down to virtually nothing and was in the pool. Topless, and if not for a small string that could barely be seen, she would have been completely nude. Just when Clay thought he was accustomed to looking at her, he found himself once more almost dizzy.

She covered up for lunch. Fresh seafood, of course-grilled prawns and oysters. Two beers and Clay was staggering toward a hammock for a long siesta. Tomorrow was Christmas Eve, and he didn't care. Rebecca was away in some tourist trap of a hotel, cuddling with little Jason.

And he didn't care.

TWO DAYS AFTER CHRISTMAS, Max Pace arrived with a companion. Her name was Valeria, a rugged, crunchy outdoors type with broad shoulders and no makeup and a very reluctant smile. Max was a very handsome fellow, but there was nothing attractive about his friend. Hopefully, Valeria would keep her clothes on around the pool. When Clay shook her hand he felt calluses. Well, at least she wouldn't be a temptation for Ridley.

Pace was quick to change into shorts and head for the pool. Valeria pulled out some hiking boots and asked where the trails were. Marshall had to be consulted, said he was unaware of any trails, which of course displeased Valeria who struck off anyway, in search of rocks to climb. Ridley disappeared into the living room of the main house, where she had a stack of videos to watch.

Because Pace had no background, there was little to talk about. At first, anyway. However, it soon became apparent that he had something important on his mind. "Let's talk business," he said after a nap in the sun. They moved to the bar and Marshall brought drinks.

"There's another drug out there," Pace began, and Clay immediately began seeing money. "And it's a big one."

'Here we go again.

"But the plan is a little different this time. I want a piece of the action."

"Who are you working for?"

"Me. And you. I get twenty-five percent of the gross attorneys' fees."
"What's the upside?"

"It could be bigger than Dyloft."

"Then you get twenty-five percent. More if you want." The two shared so much dirty

laundry, how could Clay say no? "Twenty-five is fair," Max said, and reached across for a handshake. The deal was done.

"Let's have it."

"There's a female hormone drug called Maxatil. Used by at least four million menopausal and postmenopausal women, ages forty-five to seventy-five. It came out five years ago, another wonder drug. It relieves hot flashes and other symptoms of menopause. Very effective. It's also touted to preserve bone strength, reduce hypertension and the risks of heart disease. The company is Goffman.

Goffman? Razor blades and mouthwash?

"You got it. Twenty-one billion in sales last year. The bluest of all blue-chips. Very little debt, sound management. An American tradition. But they got in a hurry with Maxatil, typical story-profits looked huge, drug looked safe, they rammed it through the FDA and for the first few years everybody was happy. Doctors loved it. The women are crazy about it because it works beautifully.'

"But there are problems. Huge problems. A government study has been tracking Page 94

twenty thousand women who've been taking the drug for four years. The study has just been completed, and a report is due in a few weeks. It will be devastating. For a percentage of women, the drug greatly increases the risk of breast cancer, heart attacks, and strokes."

'What percentage? "About eight percent."

"Who knows about the report?"

"Very few people. I have a copy of it."
"Why am I not surprised?" Clay took a long pull on the bottle and looked around

for Marshall. His pulse was racing. He was suddenly bored with Mustique.

"There are some lawyers on the prowl, but they haven't seen the government report," Pace continued. "One lawsuit has been filed, in Arizona, but it's not a class action."

"What is it?"
"Just an old-fashioned tort case. A one-shot deal."

"How boring."

"Not really. The lawyer is a character named Dale Mooneyham, from Tucson. He tries them one at a time, and he never loses. He's on the fast track to get the first shot at Goffman. It could set the tone for the entire settlement. The key is to file the

first class action. You learned that from Patton French."

"We can file first," Clay said, as if he'd been doing it for years.

"And you can do it alone, without French and those crooks. File it in D.C., then blitz with ads. It'll be huge."

Just like Dyloft."

"Except you're in charge. I'll be in the background, pulling strings, doing the dirty work. I have lots of contacts with all the right shady characters. It'll be our lawsuit, and with your name on it Goffman will run for cover. "A quick settlement?"

"Probably not as quick as Dyloft, but then that was remarkably fast. You'll have to do your homework, gather the right evidence, hire the experts, sue the doctors who've been peddling the drug, push hard for the first trial. You'll have to convince Goffman that you are not interested in a settlement, that you want a trial-a huge, public spectacle of a trial, in your own backyard."

"The downside?" Clay asked, trying to appear cautious

"None that I can see, except that it'll cost you millions in advertising and trial

'No problem there."

"You seem to have the knack for spending it."

"I've barely scratched the surface."

"I'd like an advance of a million dollars. Against my fee." Pace took a sip. "I'm still cleaning up some old business back home."

The fact that Pace wanted money struck Clay as odd. However, with so much at stake, and with their Tarvan secret, he was in no position to say no. "Approved," he said.

They were in the hammocks when Valeria returned, soaked with sweat and appearing somewhat relaxed. She stripped everything off and jumped in the pool. "A California

girl," Pace said softly.

"Something serious?" Clay asked, tentatively.

"Off and on for many years now." And he let it go at that.

The California girl requested a dinner that included no meat, fish, chicken, eggs, or cheese. She didn't do alcohol either. Clay arranged grilled swordfish for the rest of them. The meal was over quickly, with Ridley anxious to run and hide in her room and Clay equally as eager to get away from Valeria.

Pace and his friend stayed for two days, which was at least one day too long. The purpose of the trip had been solely business, and since the deal had been struck Pace was ready to leave. Clay watched them speed away with Marshall driving faster than ever.

"Any more guests?" Ridley asked warily. "Hell no," Clay said.

"Good."

THE ENTIRE FLOOR above his firm became vacant at the end of the year. Clay leased half of it and consolidated his operations. He brought in the twelve paralegals and five secretaries from the Sweatshop; the Yale Branch lawyers who'd been in other space were likewise transferred to Connecticut Avenue, to the land of higher rents, where they felt more at home. He wanted his entire firm under one roof, and close at hand, because he planned to work them all until they dropped.

He attacked the new year with a ferocious work schedule-in the office by six with breakfast, lunch, and sometimes dinner at his desk. He was usually there until eight or nine at night, and left little doubt that he expected similar hours from those

who wanted to stay.

Jonah did not. He was gone by the middle of January, his office cleared and vacated, his farewells quick. The sailboat was waiting. Don't bother to call. Just wire the money to an account in Aruba.

Oscar Mulrooney was measuring Jonah's office before he got out the door. It was larger and had a better view, which meant nothing to him, but it was closer to Clay's and that was what mattered. Mulrooney smelled money, serious fees. He missed on Dyloft, but he would not miss again. He and the rest of the Yale boys had been shafted by the corporate law they'd been trained to covet, and now they were determined to make a mint in retribution. And what better way than by outright solicitation and ambulance-chasing? Nothing was more offensive to the stuffed shirts in the blue-blood firms. Mass tort litigation was not practicing law. It was a roguish form of entrepreneurship.

The aging Greek playboy who'd married Paulette Tullos and then left her had somehow gotten wind of her new money. He showed up in D.C., called her at the swanky condo he'd given her, and left a message on her answering machine. When Paulette heard his voice, she raced from her home and flew to London, where she'd spent the holidays and was still in hiding. She e-mailed Clay a dozen times while he was on Mustique, telling him of her predicament and instructing him on exactly how to handle her divorce upon his return. Clay filed the necessary papers, but the Greek was nowhere to be found. Nor was Paulette. She might come back in a few months; she might not. "Sorry, Clay," she said on the phone. "But I really don't want to work

anymore."

So Mulrooney became the confidant, the unofficial partner with big ambitions. He and his team had been studying the shifting landscape of class-action litigation. They learned the law and the procedures. They read the scholarly articles by the academics, and they read the down-in-the-trenches war stories from trial lawyers. There were dozens of Web sites-one that purported to list all class actions now pending in the United States, a total of eleven thousand; one that instructed potential plaintiffs on how to join a class and receive compensation; one that specialized in lawsuits involving women's health; one for the men; several for the Skinny Ben diet pill fiasco; several for tobacco litigation. Never had so much brainpower, backed by so much cash, been aimed at the makers of bad products.

Mulrooney had a plan. With so many class actions already filed, the firm could spend its considerable resources in rounding up new clients. Because Clay had the money for advertising and marketing, they could pick the most lucrative class actions and zero in on untapped plaintiffs. As with Dyloft, almost every lawsuit that had been settled was left open for a period of years to allow new participants to collect what they were entitled to. Clay's firm could simply ride the coattails of other mass tort lawyers, sort of pick up the pieces, but for huge fees. He used the example of Skinny Bens. The best estimate of the number of potential plaintiffs was around three hundred thousand with perhaps as many as a hundred thousand still was around three hundred thousand, with perhaps as many as a hundred thousand still unidentified and certainly unrepresented. The litigation had been settled; the company was forking over billions. A claimant simply had to register with the

class-action administrator, prove her medicals, and collect the money.

Like a general moving his troops, Clay assigned two lawyers and a paralegal to the Skinny Ben front. This was less than what Mulrooney asked for, but Clay had bigger plans. He laid out the war on Maxatil, a lawsuit that he would direct himself. The government report, still un-released and evidently stolen by Max Pace, was one hundred forty pages long and filled with damning results. Clay read it twice before he gave it to Mulrooney.

On a snowy night in late January, they worked until after midnight going through Page 96

it, then made detailed plans for the attack. Clay assigned Mulrooney and two other lawyers, two paralegals, and three secretaries to the Maxatil litigation.

At two in the morning, with a heavy snow hitting the conference room window, Mulrooney said he had something unpleasant to discuss. "We need more money."

'How much?" clay asked.

"There are thirteen of us now, all from big firms where we were doing quite well. Ten of us are married, most have kids, we're feeling the pressure, Clay. You gave us one-year contracts for seventy-five thousand, and, believe me, we're happy to get them. You have no idea what it's like to go to Yale, or a school like it, get wined and dined by the big firms, take a job, get married, then get tossed into the streets with nothing. Does something to the old ego, you know?"

I understand. "You doubled my salary and I appreciate it more than you'll ever know. I'm getting by. But the other guys are struggling. And they're very proud men."

"How much?"

"I'd hate to lose any of them. They're bright. They work their tails off." "Let's do it like this, Oscar. I'm a very generous guy these days. I'll give all of you a new contract for one year, at two hundred grand. What I get in return is a ton of hours. We're on the brink here of something huge, bigger than last year. You guys deliver, and I'll do bonuses. Big fat bonuses. I love bonuses, Oscar, for obvious reasons. Deal?"

"You got it, chief."

The snow was too heavy to drive in, so they continued the marathon. Clay had preliminary reports on the company in Reedsburg, Pennsylvania, that was making defective brick mortar. Wes Saulsberry had passed along the secret file he'd mentioned in New York. Masonry cement wasn't as exciting as bladder tumors or blood clots or leaky heart valves, but the money was just as green. They assigned two lawyers and a paralegal to prepare the class action and to go find some plaintiffs.

They were together for ten straight hours in the conference room, guzzling coffee, eating stale bagels, watching the snowfall become a blizzard, plotting the year. Though the session began as an exchange of ideas, it grew into something much more important. A new law firm took shape, one with a clear sense of where it was going and what it would become.

THE PRESIDENT NEEDED HIM! Though re-election was two years away his enemies were already raising money by the trainload. He had stood firm with the trial lawyers since his days as a rookie Senator, in fact he'd once been a small-town litigator himself, and was still proud of it, and he now needed Clay's help in fending off the selfish interests of big business. The vehicle he proposed for getting to know Clay personally was something called the Presidential Review, a select group of high-powered trial lawyers and labor types who could write nice checks and spend time talking about the issues.

The enemies were planning another massive assault called Tort Reform Now. They wanted to put heinous caps on both actual and punitive damages in lawsuits. They wanted to dismantle the class-action system that had served them (mass tort boys) so

well. They wanted to prevent folks from suing doctors.

The President would stand firm, as always, but he sure needed some help. The handsome, gold-embossed, three-page letter ended with a plea for cash, and lots of it. Clay called Patton French, who, oddly enough, happened to be in his office in Biloxi. French was abrupt, as usual. "Write the damned check," he said. Phone calls went back and forth between Clay and the Director of the Presidential

Review. Later, he couldn't remember how much he had initially planned to contribute, but it was nothing close to the \$250,000 check he eventually wrote. A courier picked it up and delivered it to the White House. Four hours later, another courier delivered to Clay a small envelope from the White House. The note was handwritten on the President's correspondence card:

Dear Clay: I'm in a Cabinet meeting (trying to stay awake), otherwise I would've called. Thanks for the support. Let's have dinner and say hello.

Signed by the President.

Nice, but for a quarter of a million bucks he expected nothing less. The next day Page 97

another courier delivered a thick invitation from the White House. URGENT REPLY REQUESTED was stamped on the outside. Clay and guest were asked to attend an official state dinner honoring the President of Argentina. Black tie, of course. RSVP immediately because the event was only four days away. Amazing what \$250,000

would buy in Washington.
Ridley, of course, needed the proper dress, and since Clay was paying for it he went shopping with her. And he did so without complaining because he wanted some input into what she wore. Left unsupervised, she might shock the Argentines and everyone else for that matter with see-through fabrics and slits up to her waist. No

sir, Clay wanted to see the outfit before she bought it.

But she was surprisingly modest in both taste and expense. Everything looked good on her; she was, after all, a model, though she seemed to be working less and less. She finally chose a stunning but simple red dress that revealed much less flesh than what she normally showed. At \$3,000, it was a bargain. Shoes, a string of small pearls, a gold and diamond bracelet, and Clay escaped with just under \$15,000 in damages.

Sitting in the limo outside the White House, waiting as the ones in front of them were searched by a swarm of guards, Ridley said, "I can't believe I'm doing this. Me, a poor girl from Georgia, going to the White House." She was wrapped around Clay's right arm. His hand was halfway up a thigh. Her accent was more pronounced,

something that happened when she was nervous.

"Hard to believe," he said, quite excited himself.

When they got out of the limo, under an awning on the East Wing, a Marine in parade dress took Ridley's arm and began an escort that took them into the East Room of the White House, where the guests were congregating and having a drink. Clay followed along, watching Ridley's rear, enjoying every second of it. The Marine reluctantly let go, and left to pick up another escort. A photographer took their

picture.

They moved to the first cluster of conversation and introduced themselves to people they would never see again. Dinner was announced, and the guests proceeded into the State Dining Room, where fifteen tables of ten were packed together and covered with more china and silver and crystal than had ever been collected in one place. Seating was all prearranged, and no one sat with his or her spouse or guest. Clay escorted Ridley to her table, found her seat, helped her into it, then pecked her on the cheek and said, "Good luck." She flashed a model's smile, brilliant and confident but he knew she was at that moment a scared little girl from Georgia confident, but he knew she was, at that moment, a scared little girl from Georgia. Before he was ten feet away, two men were hovering over her, grasping her hand with the warmest of introductions.

Clay was in for a long night. To his right was a society queen from Manhattan, a shriveled, prune-faced old battle-ax who'd been starving herself for so long she looked like a cadaver. She was deaf and talked at full volume. To his left was the daughter of a Midwestern shopping mall tycoon who'd gone to college with the President. Clay turned his attention to her and labored mightily for five minutes before realizing she had nothing to say.

The clock stopped moving.

His back was to Ridley; he had no idea how she was surviving.

The President spoke, then dinner was served. An opera singer across the table from Clay began to feel his wine and started telling dirty jokes. He was loud and twangy, from somewhere in the mountains, and he was completely uninhibited when it came to using obscenities in mixed company, and in the White House no less.

Three hours after he sat down, Clay stood up and said good-bye to all his

wonderful new friends. The dinner was over; a band was tuning up back in the East Room. He grabbed Ridley and they headed for the music. Shortly before midnight, as the crowd dwindled down to a few dozen, the President and First Lady joined the heartier ones for a dance or two. He seemed genuinely pleased to meet Mr. Clay Carter. "Been reading your press, son, good job," he said.

"Thank you, Mr. President."
"Who's the chick?"
"A friend." What would the feminists do if they knew he used the word chick? "Can I dance with her?"

"Sure, Mr. President."

And with that, Ms. Ridal Petashnakol, a twenty-four-year-old former exchange student from Georgia, got squeezed and hugged and otherwise networked by the Page 98

John Grisham - The King Of Torts President of the United States.

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DELIVERY ON A NEW Gulfstream 5 would be a minimum of twenty-two months, probably more, but the delay was not the biggest obstacle. The current price tag was \$44 million, fully loaded, of course, with all the latest gadgets and toys. It was simply too much money, though Clay was seriously tempted. The broker explained that most new G-5's were bought by large corporations, billion-dollar outfits who ordered two and three at a time and kept them in the air. The better deal for him, as a sole proprietor, was to lease a slightly older airplane for say, six months, to make sure it was what he wanted. Then he could convert it to a sale, with 90 percent of his rental payments applied to the sales price.

The broker had just the airplane. It was a 1998 model G-4 SP (Special Performance) that a Fortune 500 company had recently traded in for a new G-5. When Clay saw it

sitting majestically on the ramp at Reagan National, his heart leaped and his pulse took off. It was snow-white, with a tasteful royal blue striping. Paris in six

hours. London in five.

He climbed aboard with the broker. If it was an inch smaller than Patton French's G-5, Clay could not tell. There was leather, mahogany, and brass trim everywhere. A kitchen, bar, and rest room in the rear; the latest avionics up front for the pilots. One sofa folded out into a bed, and for a fleeting instant he thought about Ridley; the two of them under the covers at forty thousand feet. Elaborate stereo, video, and telephone systems. Fax, PC, Internet access.

The plane looked brand-new, and the salesman explained that it was fresh from the

shop where the exterior had been repainted and the interior refurbished. When

pressed, he finally said, "It's yours for thirty million."

They sat at a small table and began the deal. The idea of a lease slowly went out the window. With Clay's income, he would have no trouble obtaining a sweet financing package. His mortgage note, only \$300,000 a month, would be slightly more than the lease payments. And if at any time he wanted to trade up, then the broker would take it back at the highest market appraisal, and outfit him with whatever he wanted.

Two pilots would cost \$200,000 a year, including benefits, training, everything. Clay might consider putting the plane on the certificate of a corporate air charter company. "Depending on how much you use it, you could generate up to a million bucks a year in charters," the broker said, moving in for the kill. "That'll cover the expenses for pilots, hangar space, and maintenance."

"Any idea how much I'll use it?" Clay asked, his head spinning with possibilities.

"I've sold lots of planes to lawyers," the salesman said, reaching for the right research. "Three hundred hours a year is max. You can charter it for twice that

much.'

Wow, Clay thought. This thing might actually generate some income.

A reasonable voice said to be cautious, but why wait? And who, exactly, might he turn to for advice? The only people he knew with experience in such matters were his mass tort buddies, and every one of them would say, "You don't have your own jet yet? Buy it!"

And so he bought it.

GOFFMAN'S FOURTH-QUARTER EARNINGS were up from the year before, with record sales. Its stock was at \$65, the highest in two years. Beginning the first week in January, the company had launched an unusual ad campaign promoting not one of its many products but the company itself. "Goffman has always been there," was the slogan and theme, and each television commercial was a montage of well-known products being used to comfort and protect America: a mother applying a small bandage to her little son's wound; a handsome young man with the obligatory flat stomach, shaving and having a wonderful time doing it; a gray-haired couple on the beach happily free of their hemorrhoids; a jogger in agony, reaching for a painkiller; and so on.

Goffman's list of trusted consumer products was lengthy.

Mulrooney was watching the company closer than a stock analyst, and he was convinced that the ad campaign was nothing but a ploy to brace investors and consumers for the shock of Maxatil. His research found no other "feel-good" messages Page 99

in the history of Goffman's marketing. The company was one of the top five advertisers in the country, but had always poured its money into one specific

product at a time, with outstanding results.

His opinion was shared by Max Pace, who had taken up residence in the Hay-Adams Hotel. Clay stopped by his suite for a late dinner, one delivered by room service. Pace was edgy and anxious to drop the bomb on Goffman. He read the latest revision of the class-action lawsuit to be filed in D.C. As always, he made notes in the margins.

"What's the plan?" he said, ignoring his food and wine. Clay was not ignoring his. "The ads start at eight in the morning," he said with a mouth full of veal. "A blitz in eighty markets, coast to coast. The hot line is set up. The Web site is ready. My little firm is poised. I'll walk over to the courthouse at ten or so and file it myself."

Sounds good.

"We've done it before. The Law Offices of J. Clay Carter II is a mass tort machine, thank you very much."

"Your new pals know nothing of it?"

"Of course not. Why would I tell them? We're in bed together with Dyloft, but French and those guys are my competitors too. I shocked them then, I'll shock them now. I can't wait.

"This ain't Dyloft, remember that. You were lucky there because you caught a weak company at a bad moment. Goffman will be much tougher."

Pace finally tossed the lawsuit on the dresser and sat down to eat.
"But they made a bad drug," Clay was saying. "And you don't go to trial with a bad drug."

'Ñot in a class action. My sources tell me that Goffman might want to litigate the case in Flagstaff since it's a single plaintiff.

"The Mooneyham case?

"That's it. If they lose, they'll be softer on the issue of settlement. If they win, then this could be a long fight.

You said Mooneyham doesn't lose.

"It's been twenty years or something like that. Juries love him. He wears cowboy hats and suede jackets and red boots and such. A throwback to the days when trial lawyers actually tried their cases. A real piece of work. You should go meet him. It would be worth a trip."

"I'll put that on my list." The Gulfstream was just sitting in the hangar, anxious

to travel.

A phone rang and Pace spent five minutes in muted conversation on the other side the suite. "Valeria," he said as he returned to the table. Clay had a quick of the suite. visual of the sexless creature munching on a carrot. Poor Max. He could do so much better.

Clay slept at the office. He had installed a small bedroom and a bath adjacent to the conference room. He was often up until after midnight, then a few hours of sleep before a quick shower, and back to the desk by six. His work habits were becoming legendary not only within his own firm but around the city as well. Much of the gossip in legal circles was about him, at least for the moment, and his sixteen-hour days were often stretched to eighteen and twenty by those at bars and cocktail parties.

And why not work around the clock? He was thirty-two years old, single, with no serious obligations to steal his time. Through luck and a small amount of talent he had been handed a unique opportunity to succeed like few others. Why not pour his guts into his firm for a few years, then chuck it all and go play for the rest of

Mulrooney arrived just after six, already with four cups of coffee under his belt and a hundred ideas on his mind. "D-Day?" he asked when he barged into Clay's office.

'D-Day!"

"Let's kick some ass!"

By seven, the place was rocking with associates and paralegals watching the clocks, waiting for the invasion. Secretaries hauled coffee and bagels from office to office. At eight, they crammed into the conference room and stared at a wide-screen TV. The ABC affiliate for metro D.C. ran the first ad:

An attractive woman in her early sixties, short gray hair, smartly cut, designer eyeglasses, sitting at a small kitchen table, staring sadly out a window. Voice-over [rather ominous voice]: "If you've been taking the female hormone drug Maxatil, you may have an increased risk of breast cancer, heart disease, and stroke." Close on the lady's hands; on the table, a close-up of a pill bottle with the word MAXATIL in bold letters. [A skull and crossbones could not have been more frightening.] Voice-over: "Please consult your doctor immediately. Maxatil may pose a serious threat to your health." Close on the woman's face, even sadder now, then her eyes become moist. Voice-over: "For more information, call the Maxatil Hot Line." An 800 number flashes across the bottom of the screen. The final image is the woman removing her glasses and wiping a tear from her cheek.

They clapped and cheered as if the money was about to be delivered by overnight courier. Then Clay sent them all to their posts, to sit by the phones and begin collecting clients. Within minutes, the calls started. Promptly at nine, as scheduled, copies of the lawsuit were faxed to newspapers and financial cable channels. Clay called his old pal at The Wall Street Journal and leaked the news. He said he might consider an interview in a day or so.

Goffman opened at \$65 1/4 but was soon shot down by the news of the Maxatil lawsuit in D.C. Clay got himself photographed by a stringer as he filed the lawsuit

in the courthouse.

By noon, Goffman had fallen to \$61. The company hurriedly released a statement for the press in which it adamantly denied that Maxatil did all the terrible things

alleged in the lawsuit. It would defend the case vigorously.

Patton French called during "lunch." Clay was eating a sandwich while standing behind his desk and watching the phone messages pile up. "I hope you know what

you're doing," French said suspiciously.

"Gee, I hope so too, Patton. How are you?"
"Swell. We took a long hard look at Maxatil about six months ago. Decided to pass.

Causation could be a real problem.

Clay dropped his sandwich and tried to breathe. Patton French said no to a mass tort? He passed on a class-action lawsuit against one of the wealthiest corporations in the land? Clay was aware that nothing was being said, a painful gap in the conversation. "Well, uh, Patton, we see things differently." He was reaching behind him, groping for his chair. He find the conversation of the wealthiest corporations.

"In fact, everybody passed, until you. Saulsberry, Didier, Carlos down in Miami. Guy up in Chicago has a bunch of cases, but he hasn't filed them yet. I don't know, maybe you're right. We just didn't see it, that's all."

French was fishing. "We got the goods on them," Clay said. The government report! That's it! Clay had it and French did not. Finally, a deep breath, and the blood started pumping again.
"You'd better have your ducks in a row, Clay. These guys are very good. They make old Wicks and the boys at Ackerman look like Cub Scouts."

"You sound scared, Patton, I'm surprised at you."
"Not scared at all. But if you have a hole in your theory of liability, they'll eat you alive. And, don't even think about a quick settlement."
"Are you in?"

"No. I didn't like it six months ago, don't like it now. Plus, I got too many other irons in the fire. Good luck."

Clay closed and locked his office door. He walked to his window and stood for at least five minutes before he felt the cool moisture of his shirt sticking to his back. Then he rubbed his forehead and found rows of sweat.

28

THE HEADLINE IN the Daily Profit screamed: A LOUSY HUNDRED MILLION AIN'T ENOUGH. And things got worse after that. The story began with a quick paragraph about the "frivolous" lawsuit filed yesterday in D.C. against Goffman, one of America's finest consumer products companies. Its wonderful drug Maxatil had helped countless women through the nightmare of menopause, but now it was under attack by the same sharks that had bankrupted A.H. Robins, Johns Manville, Owens-Illinois, and practically the Page 101

entire American asbestos industry.

The story hit its stride when it went after the lead shark, a brash young D.C. hotshot named Clay Carter who, according to their sources, had never tried a civil lawsuit before a jury. Nonetheless, he had earned in excess of \$100 million last year in the mass tort lottery. Evidently, the reporter had a trusted stable of ready sources. The first was an executive with the U.S. Chamber of Commerce, who railed against lawsuits in general and trial lawyers in particular. "The Clay Carters of the world will only inspire others to file these contrived suits. There are a million lawyers in this country. If an unknown like Mr. Carter can earn so much so million lawyers in this country. If an unknown like Mr. Carter can earn so much so fast, then no decent company is safe." A law professor at a school Clay had never heard of said, "These guys are ruthless. Their greed is enormous, and because of it they will eventually choke the golden goose." A windy Congressman from Connecticut seized the moment to call for immediate passage of a class-action reform bill he'd authored. Committee hearings would take place, and Mr. Carter just might be subpoenaed to testify before Congress.

Unnamed sources within Goffman said the company would defend itself vicency.

Unnamed sources within Goffman said the company would defend itself vigorously, that it would not yield to class-action blackmail, and that it would, at the appropriate time, demand to be reimbursed for its attorneys' fees and litigation

costs due to the outrageous and frivolous nature of the claims.

The company's stock had declined 11 percent, a loss of investors' equity of about \$2 billion, all because of the bogus case. "Why don't the shareholders of Goffman sue guys like Clay Carter?" asked the professor from the unknown law school. It was difficult material to read, but Clay certainly couldn't ignore it. An editorial in Investment Times called upon Congress to take a serious look at

litigation reform. It too made much of the fact that young Mr. Carter had made a large fortune in less than a year. He was nothing but a "bully" whose ill-gotten

gains would only inspire other street hustlers to sue everyone in sight.

The nickname "bully" stuck for a few days around the office, temporarily replacing "The King." Clay smiled and acted as if it was an honor. "A year ago no one was talking about me," he boasted. "Now, they can't get enough." But behind his locked office door he was uneasy and fretted about the haste with which he had sued Goffman. The fact that his mass tort pals were not piling on was distressing. The bad press was gnawing at him. There had not been a single defender so far. Pace had disappeared, which was not unusual, but not exactly what Clay needed at the moment disappeared, which was not unusual, but not exactly what Clay needed at the moment. Six days after filing the lawsuit, Pace checked in from California. "Tomorrow is

the big day," he said.

"I need some good news," Clay said. "The government report?"
"Can't say," Pace replied. "And no more phone calls. Someone might be listening.
I'll explain when I'm in town. Later."
Someone might be listening? On which end-Clay's or Pace's? And who, please? There

went another night's sleep.

The study by the American Council on Aging was originally designed to test twenty thousand women between the ages of forty-five and seventy-five over a seven-year period. The group was equally divided, with one getting a daily dose of Maxatil, the other getting a placebo. But after four years, researchers abandoned the project because the results were so bad. They found an increase in the risk of breast cancer, heart disease, and stroke in a disturbing percentage of the participants. For those who took the drug, the risk of breast cancer jumped 33 percent, heart attacks 21 percent, and strokes 20 percent.

The study predicted that for every hundred thousand women using Maxatil four years or more, four hundred would develop breast cancer, three hundred would suffer some degree of heart disease, and there would be three hundred moderate to severe

The following morning the report was published. Goffman's stock got hammered again, dropping to \$51 a share on the news. Clay and Mulrooney spent the afternoon monitoring Web sites and cable channels, waiting for some response from the company, but there was none. The business reporters who'd scalded Clay when he filed the suit did not call for his reaction to the study. They briefly mentioned the story the following day. The Post ran a rather dry summary of the release of the report, but Clay's name was not used. He felt vindicated, but ignored. He had so much to say in response to his critics, but no one wanted to listen.

His anxiety was relieved by the deluge of phone calls from Maxatil patients.

THE GULFSTREAM FINALLY HAD to escape. Eight days in the hangar, and Clay was itching to travel. He loaded up Ridley and headed west, first to Las Vegas, though no one around the office knew he was stopping there. It was a business trip, and a very important one.

He had an appointment with the great Dale Mooneyham in Tucson to talk about

Maxatil.

They spent two nights in Vegas, in a hotel with real cheetahs and panthers on display in a fake game preserve outside the front entrance. Clay lost \$30,000 playing blackjack and Ridley spent \$25,000 on clothes in the designer boutiques

packed around the hotel's atrium. The Gulfstream fled to Tucson.

Mott & Mooneyham had converted an old train station downtown into a pleasantly shabby suite of offices. The lobby was the old waiting area, a long vaulted room where two secretaries were tucked away in corners at opposite ends, as if they had to be separated to keep the peace. On closer inspection, they seemed incapable of fighting; both were in their seventies and lost in their own worlds. It was a museum of sorts, a collection of products that Dale Mooneyham had taken to court and shown to juries. In one tall cabinet was a gas water heater, and the bronze placard above the door gave the name of the case and the amount of the verdict-\$4.5 million. October 3, 1988, Stone County, Arkansas. There was a damaged three-wheeler that had cost Honda \$3 million in California, and a cheap rifle that had so enraged a Texas jury that it gave the plaintiff \$11 million. Dozens of products-a lawn mower, a burned-out frame of a Toyota Celica, a drill press, a defective life vest, a crumpled ladder. And on the walls were the press clippings and large photos of the great man handing over checks to his injured clients. Clay, alone because Ridley was shorning browsed from display to display entranced with the conquests and unaware shopping, browsed from display to display, entranced with the conquests and unaware that he had been kept waiting for almost an hour.

As assistant finally fetched him and led him down a wide hall lined with spacious offices. The walls were covered with framed blowups of newspaper headlines and stories, all telling of thrilling courtroom victories. Whoever Mott was, he was certainly an insignificant player. The letterhead listed only four other lawyers.

Dale Mooneyham was seated behind his desk and only half-stood when Clay entered,

unannounced and feeling very much like a vagrant. The handshake was cold and obligatory. He was not welcome there, and he was confused by his reception. Mooneyham was at least seventy, a big-framed man with a thick chest and large stomach. Blue jeans, gaudy red boots, a wrinkled western shirt, and certainly no necktie. He'd been dying his gray hair black, but was in need of another treatment because the sides were white, the top dark and slicked back with too much grease.

Long wide face, the puffy eyes of a drinker.

"Nice office, really unique," Clay said, trying to thaw things a bit.

"Bought it forty years ago," Mooneyham said. "For five thousand bucks."

"Quite a collection of memorabilia out there."

"I've done all right, son. I haven't lost a jury trial in twenty-one years. I

suppose I'm due for a loss, at least that's what my opponents keep saying. Clay glanced around and tried to relax in the low, ancient leather chair. The office was at least five times as big as his, with the heads of stuffed game covering the walls and watching his every move. There were no phones ringing, no

faxes clattering in the distance. There was not a computer in Mooneyham's office. "I guess I'm here to talk about Maxatil," Clay said, sensing that he might be

evicted at any moment.

Hesitation, no movement except for a casual readjusting of the dark little eyes. "It's a bad drug," he said simply, as if Clay had no idea. "I filed suit about five months ago up in Flagstaff. We have a fast-track here in Arizona, known as the rocket-docket, so we should have us a trial by early fall. Unlike you, I don't file suit until my case is thoroughly researched and prepared, and I'm ready to go to trial. Do it that way and the other side never catches up. I've written a book about

pre-lawsuit preparation. Still read it all the time. You should too."

Should I just leave now? Clay wanted to ask. "What about your client?"

"I just have one. Class actions are a fraud, at least the way you and your pals handle them. Mass torts are a scam, a consumer rip-off, a lottery driven by greed that will one day harm all of us. Unbridled greed will swing the pendulum to the other side. Reforms will take place, and they'll be severe. You boys will be out of business but you won't care because you'll have the money. The people who'll get harmed are all the future plaintiffs out there, all the little people who won't be Page 103

able to sue for bad products because you boys have screwed up the law."

'I asked about your client.

"Sixty-six-year-old white female, nonsmoker, took Maxatil for four years. I met her a year ago. We take our time around here, do our homework before we start

shooting.

Clay had intended to talk about big things, big ideas, like how many potential Maxatil clients were out there, and what did Mooneyham expect from Goffman, and what types of experts was he planning to use at trial. Instead, he was looking for a quick exit. "You're not expecting a settlement?" he asked, managing to sound somewhat engaged.

"I don't settle, son. My clients know that up front. I take three cases a year, all carefully selected by me. I like different cases, products and theories I've never tried before. Courthouses I've never seen. I get my choice because lawyers call me every day. And I always go to trial. I know when I take a case it will not be settled. That takes away a major distraction. I tell the defendant up front-'Let's not waste our time even thinking about a settlement, okay?'" He finally moved, just a slight shifting of weight to one side, as if he had a bad back or something. "That's good news for you, son. I'll get first shot at Goffman, and if the jury sees things my way then they'll give my client a nice verdict. All you converts can fall in line jump on the wagon, advertise for more clients. copycats can fall in line, jump on the wagon, advertise for more clients, then settle them cheap and rake yours off the top. I'll make you another fortune."

"I'd like to go to trial," Clay said.

"If what I read is correct, you don't know where the courthouse is."

"I can find it."

A shrug. "You probably won't have to. When I get finished with Goffman they'll run from every jury."

"I don't have to settle."

"But you will. You'll have thousands of cases. You won't have the guts to go to trial.

And with that he slowly stood, reached out a limp hand, and said, "I have work to do.

Clay hustled from the office, down the hall, through the museum/lobby, and outside into the fierce desert heat.

BAD LUCK IN VEGAS and a disaster in Tucson, but the trip was salvaged somewhere over Oklahoma, at 42,000 feet. Ridley was asleep on the sofa, under the covers and dead to the world, when the fax machine began humming. Clay walked to the rear of the dark cabin and retrieved a one-page transmission. It was from Oscar Mulrooney, at the office. He'd pulled a story off the Internet-the annual rankings of firms and fees from American Attorney magazine. Making the list of the twenty highest-paid lawyers in the country was Mr. Clay Carter, coming in at an impressive number eight, estimated earnings of \$110 million for the previous year. There was even a small photo of Clay with the caption: "Rookie of the Year."

Not a bad guess, Clay thought to himself. Unfortunately, \$30 million of his Dyloft settlement had been paid in bonuses to Paulette. Jonah, and Rodney, rewards that at

settlement had been paid in bonuses to Paulette, Jonah, and Rodney, rewards that at first had seemed generous but in hindsight were downright foolish. Never again. The good folks at American Attorney wouldn't know about such bighearted bonuses. Not

that Clay was complaining. No other lawyer from the D.C. area was in the top twenty. Number one was an Amarillo legend named Jock Ramsey who had negotiated a toxic-waste-dump case involving several oil and chemical companies. The case had dragged on for nine years. Ramsey's cut was estimated at \$450 million. A tobacco lawyer from Palm Beach was thought to have earned \$400 million. Another one from New York was number three at \$325 million. Patton French landed at number four, which no doubt irritated him greatly.

Sitting in the privacy of his Gulfstream, staring at the magazine article featuring his photo, Clay told himself again that it was all a dream. There were 76,000 lawyers in D.C., and he was number one. A year earlier he had never heard of Tarvan or Dyloft or Maxatil, nor had he paid much attention to mass tort litigation. A year earlier his biggest dream was fleeing OPD and landing a job with a respectable firm, one that would pay him enough for some new suits and a better car. His name on a letterhead would impress Rebecca and keep her parents at bay. A nicer office with a higher class of clients would allow him to stop dodging his pals from law school. Such modest dreams.

He decided he would not show the article to Ridley. The woman was warming up to the money and becoming more interested in jewelry and travel. She'd never been to

Italy, and she'd dropped hints about Rome and Florence.

Everybody in Washington would be talking about Clay's name on the top twenty list. He thought of his friends and his rivals, his law school pals and the old gang at OPD. Mostly, though, he thought of Rebecca.

29

THE HANNA PORTLAND Cement Company was founded in Reedsburg, Pennsylvania, in 1946, in time to catch the postwar explosion of new home construction. It immediately became the largest employer in the small town. The Hanna brothers ran it with iron fists, but they were fair to their workers, who were their neighbors as well. When business was good, the workers received generous wages. When things were slow, everybody tightened their belts and got by. Layoffs were rare and used only as a last resort. The workers were content and never unionized.

The Hannas plowed their profits back into the plant and equipment, and into the community. They built a civic center, a hospital, a theater, and the nicest high school football field in the area. Over the years, there was a temptation or two to sell out, to take serious cash and go play golf, but the Hanna brothers could never be sure that their factory would remain in Reedsburg. So they kept it.

After fifty years of sound management, the company employee four thousand of the

eleven thousand residents of the town. Annual sales were \$60 million, though profits had been elusive. Stiff competition from abroad and a slowdown in new housing starts were putting pressure on the income statement. It was a very cyclical business, something the younger Hannas had tried unsuccessfully to remedy by diversifying into related products. The balance sheet currently had more debt than normal.

Marcus Hanna was the current CEO, though he never used that title. He was just the boss, the number-one honcho. His father was one of the founders, and Marcus had spent his life at the plant. No less than eight other Hannas were in management, with several of the next generation out in the factory, sweeping floors and doing the same menial jobs their parents had been expected to do.

On the day the lawsuit arrived, Marcus was in a meeting with his first cousin, Joel Hanna, the unofficial in-house lawyer. A process server bullied his way past the receptionist and secretaries up front and presented himself to Marcus and Joel with a thick envelope.

"Are you Marcus Hanna?" the process server demanded. "I am. Who are you?"

"A process server. Here's your lawsuit." He handed it over and left.
It was an action filed in Howard County, Maryland, seeking unspecified damages for a class of homeowners claiming damages due to defective Portland mortar cement manufactured by Hanna. Joel read it slowly and paraphrased it for Marcus, and when he finished, both men sat for a long time and cursed lawyers in general.

A quick search by a secretary found an impressive collection of recent articles

about the plaintiffs' attorney, a certain Clay Carter from D.C.

It was no surprise that there was trouble in Howard County. A bad batch of their Portland cement had found its way there several years earlier. Through the normal channels, it had been used by various contractors to put bricks on new homes. The complaints were fresh; the company was trying to get a handle on the scope of the problem. Evidently, it took about three years for the mortar to weaken and then the bricks began to fall off. Both Marcus and Joel had been to Howard County and met with their suppliers and the contractors.

They had inspected several of the homes. Current thinking put the number of

potential claims at five hundred, and the cost of repairing each unit at about \$12,000. The company had product liability insurance that would cover the first \$5

million in claims.

But the lawsuit purported to include a class of "at least two thousand potential claimants," each seeking \$25,000 in actual damages.
"That's fifty million," Marcus said.
"And the damned lawyer will rake forty percent off the top," added Joel.

"He can't do that," Marcus said.

"They do it_every day."

More generalized cursing of lawyers. Then some specifics aimed at Mr. Carter. Joel left with the lawsuit. He would notify their insurance carrier who would assign it to a litigation firm, probably one in Philadelphia. It happened at least once a year, but never one this big. Because the damages sought were much higher than the insurance coverage, Hanna would be forced to hire its own firm to work with the insurance company. None of the lawyers would be cheap.

THE FULL-PAGE AD in the Larkin Gazette caused quite a stir in the small town hidden from the world in the mountains of southwest Virginia. Because Larkin had three factories it had slightly more than ten thousand people, a regular population center in the mining country. Ten thousand was the threshold for full-page ads and Skinny Ben screening that Oscar Mulrooney had established. He had studied the advertising and arrived at the opinion that the smaller markets were being overlooked. His research had also revealed that rural women and Appalachian women were heavier than those in cities. Skinny Ben territory!

According to the ad, the screening would take place the following day at a motel

north of town and would be conducted by a medical doctor, a real physician. It was free. It was available to any person who had taken benafoxadil, aka Skinny Bens. It was confidential. And it might lead to the recovery of some money from the

manufacturer of the drug.

At the bottom of the page, in smaller print, the name, address, and phone number of the D.C. Law Offices of J. Clay Carter II were given, though by the time most readers got that far they had either quit or were too excited about the screening.

Nora Tackett lived in a mobile home a mile outside Larkin. She did not see the ad

because she did not read newspapers. She read nothing. She watched television sixteen hours a day, most of the time while eating. Nora lived with the two stepchildren her ex-husband had left behind when he hit the road two years earlier. They were his kids, not hers, and she was still not sure exactly how she'd come to possess them. But he was gone; not a word, not a dime for child support, not a card or a letter or a phone call to check on the two brats he'd forgotten when he fled. And so she ate.

She became a client of J. Clay Carter when her sister saw the Larkin Gazette and arranged to come fetch her for the screening. Nora had taken Skinny Bens for a year, until her doctor had stopped prescribing the drug because it was no longer on the

market. If she'd lost any weight with the pills, she couldn't tell.

Her sister loaded her into a minivan and thrust the full-page ad in front of her. Read this," MaryBeth demanded. MaryBeth had started down the road to obesity twenty years earlier, but a stroke at the age of twenty-six had been her wake-up call. She was tired of preaching to Nora; they'd fought for years. And they began fighting as they drove through Larkin and headed for the motel.

The Village Inn had been selected by Oscar Mulrooney's secretary because it appeared to be the newest motel in town. It was the only one on the Internet, which hopefully meant something. Oscar had slept there the night before, and as he had an early breakfast in the motel's dirty cafe he wondered once again how he'd fallen so

far so fast.

Third in his class at Yale Law School! Wined and dined by the blue-chip firms on Wall Street and the heavyweights in Washington. His father was a prominent doctor in Buffalo. His uncle was on the Vermont Supreme Court. His brother was a partner in one of the most lucrative entertainment law firms in Manhattan.

His wife was embarrassed that he was off again in the boondocks chasing cases. And

so was he!

His tag-team partner was a Bolivian intern who spoke English but did so with an accent so thick even his "Good Mornings" were hard to understand. He was twenty-five and looked sixteen, even in his green hospital scrubs, which Oscar insisted he wear for credibility. Med school had been on the Caribbean island of Grenada. He'd found

Dr. Livan in the want-ads and was paying him the stiff sum of \$2,000 a day.

Oscar handled the front and Livan took care of the back. The motel's only meeting room had a flimsy folding partition that the two of them had fought with to unwrinkle and pull across the room, dividing it roughly in half. When Nora entered the front at eight forty-five, Oscar glanced at his watch, then said, as pleasantly as possible, "Good morning, ma'am." She was fifteen minutes early, but then they usually showed up before the starting time.

The "ma'am" was something he caught himself practicing as he drove around D.C. It

was not a word he'd been raised with.

Money in the bank, he said to himself as he looked at Nora. At least three hundred pounds and probably pushing four hundred. Sad that he could guess their weight like a huckster at a carnival. Sad that he was actually doing it. "You the lawyer?" MaryBeth asked, with great suspicion. Oscar had been through it

a thousand times already.
"Yes ma'am, the doctor's in the back. I have some paperwork for you." He handed over a clipboard with questionnaires designed for the simplest of readers. "If you

have any questions, just let me know."

MaryBeth and Nora backed into folding chairs. Nora fell heavily into hers; she was already sweating. They were soon lost in the forms. All was quiet until the door opened again and another large woman peered in. She immediately locked on to Nora, who was staring back, a deer in headlights. Two fatties caught in their quest for

"Come in," Oscar said with a warm smile, very much the car salesman now. He coaxed her through the door, shoved the forms into her hands, and led her to the other side

of the room. Between two hundred fifty and two hundred seventy-five pounds.

Each test cost \$1,000. One out of ten would become a Skinny Ben client. The average case was worth between \$150,000 and \$200,000. And they were picking up the leftovers because 80 percent of the cases had already found their way into law offices around the country.

But the leftovers were still worth a fortune. Not Dyloft money, but millions

anyway.

damages.

When the questions were answered, Nora managed to get to her feet. Oscar took the forms, reviewed them, made sure she'd actually taken Skinny Bens, then signed his name somewhere on the bottom. "Through that door, ma'am, and the doctor is waiting."

Nora walked through a large slit in the partition; MaryBeth stayed behind where

she commenced to chat up the lawyer.

Livan introduced himself to Nora, who understood nothing of what he said. Nor could he understand her either. He took her blood pressure, and shook his head with displeasure-180 over 140. Her pulse was a deadly 130 per minute. He pointed to a set of industrial meat scales, and she reluctantly stepped on-388 pounds.

Forty-four years old. In her condition, she would be lucky to see her fiftieth

birthday.

He opened a side door and led her outside where a medical van was parked and waiting. "We do the test in here," he said. The rear doors of the van were open; two sonographers were waiting, both in white jackets. They helped Nora into the van and

arranged her on a bed.

"What's that?" she asked, terrified, pointing at the nearest device.

"It's an echocardiogram," one said, in English she could understand.

"We scan your chest with this," said the other, a woman, "and we take a digital picture of your heart. It'll be over in ten minutes."

'It's painless," added the other.

Nora closed her eyes and prayed that she would survive.

The Skinny Ben litigation was so lucrative because the evidence was so easy. Over time, the drug, which ultimately did little to help lose weight, weakened the aorta. And the damage was permanent. Aortic insufficiency, or mitral valve regurgitation, of at least 20 percent was an automatic lawsuit.

Dr. Livan read Nora's printout while she was still in prayer, and gave a thumbs-up to the sonographers: 22 percent. He took it up front where Oscar was shuffling paperwork for a whole room full of prospects. Oscar returned with him to the back, where Nora was now seated, looking pale and gulping orange juice. He wanted to say, "Congratulations, Ms. Tackett, your aorta has been sufficiently damaged," but the congratulations were only for the lawyers. MaryBeth was summoned and Oscar walked

them through the litigation scenario, hitting only the high points.

The echocardiogram would be studied by a board-certified cardiologist whose report would be filed with the class-action administrator. The compensation scale had

already been approved by the Judge.
"How much?" asked MaryBeth, who seemed more concerned about the money than her

sister. Nora appeared to be praying again.

'Based on Nora's age, somewhere in the neighborhood of a hundred thousand dollars," Oscar said, omitting, for the moment, that 30 percent would go to the Law Page 107

Offices of J. Clay Carter II.
Nora, wide awake, said, "A hundred thousand dollars!"

"Yes ma'am. ' Like a surgeon before a routine operation, Oscar had learned to lowball his chances of success. Keep their expectations low, that way the shock of

the attorneys' fees wouldn't be so great.

Nora was thinking about a new double-wide trailer and a new satellite dish. MaryBeth was thinking about a truckload of Ultra Slim-Fast. The paperwork was completed and Oscar thanked them for coming.

"when do we get the money?" MaryBeth asked.

"we?" asked Nora.

"Within sixty days," Oscar said, leading them out the side door.

Unfortunately, the next seventeen had insufficient aortic damage and Oscar was looking for a drink. But he hit paydirt with number nineteen, a young man who jolted the scales at five hundred fifteen pounds. His echocardiogram was beautiful-40 percent insufficiency. He'd taken Skinny Bens for two years. Because he was twenty-six years old, and, statistically at least, he would live for thirty-one more years with a bad heart, his case was worth at least \$500,000.

Late in the afternoon there was an ugly incident. A hefty young lady became incensed when Dr. Livan informed her that her heart was fine. No damage whatsoever. But she'd heard around town that Nora Tackett was getting \$100,000, heard it over at the beauty shop in fact, and, though she weighed less than Nora, she too had taken the pills and was entitled to the same settlement. "I really need the money," she

insisted. "Sorry," Dr. Livan kept saying.

Oscar was called for. The young lady became loud and vulgar, and to get her out of the motel he promised to have their cardiologist review her echocardiogram anyway. "we'll do a second workup and have the washington doctors review it," he said, as if he knew what he was talking about. This settled her enough to move her along.

What am I doing here? Oscar kept asking himself. He doubted if anyone in Larkin had ever attended Yale, but he was frightened nonetheless. He'd be ruined if word got out. The money, just think of the money, he repeated over and over.

They tested forty-one Skinny Ben users in Larkin. Three made the cut. Oscar signed them up and left town with the bright prospect of about \$200,000 in attorneys' fees.

Not a bad outing. He raced away in his BMW and drove straight to D.C. His next foray into the heartland would be a similar secret trip into West Virginia. He had a dozen planned for the next month.

Just make the money. It's a racket. It has nothing to do with being a lawyer. Find 'em, sign 'em, settle 'em, take the money and run.

30

ON MAY 1, Rex Crittle left the accounting firm where he'd worked for eighteen years and moved upstairs to become the business manager of JCC. With the offer of a huge increase in salary and benefits, he simply couldn't say no. The law firm was wildly successful, but in the chaos it was growing so fast its business seemed out of control. Clay gave him broad authority and parked him in an office across the hall from his.

While Crittle certainly appreciated his own large salary, he was skeptical of everyone's around him. In his opinion, which he kept to himself for the time being, most of the employees were overpaid. The firm now had fourteen lawyers, all making at least \$200,000 a year; twenty-one paralegals at \$75,000 each; twenty-six secretaries at \$50,000 each, with the exception of Miss Glick who earned \$60,000; a dozen or so clerks of different varieties, each earning on the average \$20,000; and four office gofers at \$15,000 each. A total of seventy-seven, not including Crittle and Clay. Adding in the cost of benefits, the total annual payroll was \$8.4 million, and growing almost weekly.

Rent was \$72,000 a month. Office expenses-computers, phones, utilities, the list was quite long-were running about \$40,000 a month. The Gulfstream, which was the biggest waste of all and the one asset Clay could not live without, was costing the firm \$300,000 in monthly mortgage payments and another \$30,000 for pilots, maintenance, and hangar fees. The charter revenue Clay was expecting had yet to show

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up on the books. One reason was that he really didn't want anyone else using his

airplane.

According to figures that Crittle monitored daily, the firm was burning around \$1.3 million a month in overhead-\$15.6 million a year, give or take. Certainly enough to terrify any accountant, but after the shock of the Dyloft settlement and the enormous fees that had flooded in, he was not in a position to complain. Not yet, anyway. He now met with Clay at least three times a week, and any questionable expenditure was met with the usual, "You got a spend it to make it."

And spending they were. If the overhead made Crittle squirm, the advertising and testing gave him ulcers. For Maxatil, the firm had spent \$6.2 million in the first four months on newspaper, radio, television, and online advertising. This, he had complained about. "Full speed ahead," had been Clay's response. "I want twenty-five thousand cases!" The tally was somewhere around eighteen thousand, and virtually impossible to monitor because it changed by the hour.

According to one online industry newsletter Crittle peeked at every day, the reason the Carter firm in D.C. was getting so many Maxatil cases was that few other lawyers were aggressively pursuing them. But he kept this gossip to himself.

"Maxatil will be a bigger payday than Dyloft," Clay said repeatedly around the

office, to fire up the troops. And he seemed to truly believe it.

Skinny Ben was costing the firm much less, but the expenses were piling up and the fees were not. As of May 1, they had spent \$600,000 on advertising and about that much on medical tests. The firm had 150 clients, and Oscar Mulrooney had floated a memo claiming that each case was worth, on the average, \$180,000. At 30 percent, Mulrooney was projecting fees of about \$9 million within the next "few months."

The fact that a branch of the firm was about to produce such results had everyone

excited, but the waiting had become worrisome. Not one dime had been collected from the Skinny Ben class-action settlement, a scheme that was supposed to be automatic. Hundreds of lawyers were involved in it, and, not surprisingly, major disagreements had arisen. Crittle didn't understand the legal intricacies, but he was educating

himself. He was fluent in overhead and fee shortages.

The day after Crittle moved in, Rodney moved out, though the two events were not related. Rodney was simply cashing in his chips and moving to the suburbs, to a very nice home on a very safe street, with a church on one end, a school on the other, a park around the corner. He planned to become a full-time coach for his four kids. Employment might come later, and it might not. He'd forgotten about law school. With \$10 million in the bank, before taxes, he had no real plans, just a determination to be a father and a husband, and a miser. He and Clay sneaked away to a deli down the street, just hours before he left the office for good, and said their good-byes. They had worked together for six years-five at OPD, the last one at the new firm.
"Don't spend it all, Clay," he warned his friend.
"I can't. There's too much of it."
"Don't be foolish."

The truth was, the firm no longer needed someone like Rodney. The Yale boys and the other lawyers were polite and deferential, mainly because of his friendship with Clay, but he was only a paralegal. And Rodney no longer needed the firm. He wanted to hide his money and protect it. He was secretly appalled at the way Clay was blowing through such a fortune. You pay a price for waste.

With Jonah on a sailboat and Paulette still hiding in London and apparently not coming home, the original gang was now gone. Sad, but Clay was too busy to be

nostalgic.

Patton French had ordered a meeting of the steering committee, a logistical impossibility that took a month to put together. Clay asked why they couldn't do things by phone, fax, e-mail, and through secretaries, but French said they needed a day together, the five of them in the same room. Since the lawsuit had been filed in Biloxi, he wanted them there.

Ridley was up for the trip. Her modeling had all but ceased; she spent her time at the gym and put in several hours a day shopping. Clay had no complaints about the gym time, it provided icing for the cake. The shopping concerned him, but she showed remarkable restraint. She could shop for hours and spend a modest amount.

A month earlier, after a long weekend in New York, they had returned to D.C. and driven to his town house. She spent the night, not for the first time and evidently not for the last. Though nothing was said about her moving in it just harponed.

not for the last. Though nothing was said about her moving in, it just happened. Clay could not remember when he realized that her bathrobe and toothbrush and makeup Page 109

and lingerie were there. He never saw her hauling her stuff into his apartment, it just materialized there. She wasn't pushy; nothing was said. She stayed three consecutive nights, doing all the right things and not getting in the way, then she whispered that she needed a night at home. They didn't talk for two days, then she was back.

Marriage was never mentioned, though he was buying enough jewelry and clothes for a harem. Neither appeared to be looking for anything permanent. They enjoyed each other's company and companionship, but both kept a roving eye. They expressed the looking for anything eye. They were mysteries around her that Clay did not want to solve. She was gorgeous and pleasant and okay in the sack, and she did not seem to be a gold digger. But she had secrets.

So did Clay. His biggest secret was that if Rebecca called at the right time, he'd sell everything but the Gulfstream, load her in it, and fly away to Mars.

Instead he was flying to Biloxi with Ridley, who for the trip had chosen a suede mini-skirt that barely covered the essentials, which she had no interest in covering because it was just the two of them on the plane. Somewhere over West Virginia, Clay gave a passing thought to yanking out the sofa and attacking her. The thought lingered, but he managed to put it away, partly out of frustration. Why was he always the one initiating the fun and games? She was a willing player, but she never started things.

Besides, the briefcase was filled with steering committee paperwork.

A LIMO MET THEM at the airport in Biloxi. It drove them a few miles to a harbor, where a speedboat was waiting. Patton French spent most of his time on his yacht, ten miles out in the Gulf. He was now between wives. A nasty divorce was raging. The current one wanted half his money and all his hide. Life was much quieter on a boat, as he called the two-hundred-foot luxury yacht.

He greeted them in shorts and bare feet. Wes Saulsberry and Damon Didier were already there, stiff drinks in hand. Carlos Hernandez from Miami was due at any moment. French gave them a quick tour, during which Clay counted at least eight people in perfect white sailor's garb, all standing at the ready in case he needed something. The boat had five levels, six state rooms, cost \$20 million, and on and on. Ridley ducked into a bedroom and began shucking clothes.

The boys met for drinks "on the porch," as French described it— a small wooden deck on the top level. French was actually going to trial in two weeks, a rarity for him because corporate defendants normally just throw money at him in fear.

him because corporate defendants normally just threw money at him in fear. He claimed to be looking forward to it, and over a round of vodkas bored them all with the details

He froze in mid-sentence when he saw something below. On a lower deck, Ridley appeared, topless and, at first sight, bottomless as well. But there was a dental-floss bikini in the package, clinging somehow to the right spot. The three older men bolted upright and gasped for breath. "She's European," Clay explained as he waited for the first heart attack. "When she gets near the water, the clothes come off.'

"Then buy her a damned boat," Saulsberry said.

"Better yet, she can have this one," French said, trying to collect himself. Ridley looked up, saw the commotion she was causing, then disappeared. No doubt she was followed by every waiter and staff person on board.
"Where was I?" French said, breathing again.
"You were finished with whatever story you were telling," Didier said.

Another powerboat was coming near. It was Hernandez, with not one but two young ladies in tow. After they unloaded and French got them settled in, Carlos met the boys on the porch.

who are the girls?" wes asked.

"My paralegals," Carlos said.

"Just don't make them partners," French said. They talked about women for a few minutes. Evidently, all four had been through several wives. Maybe that was why they kept working so hard. Clay did none of the talking and all of the listening.
"What's up with Maxatil?" Carlos asked. "I have a thousand cases and I'm not sure

what to do with them."

"You're asking me what to do with your cases?" Clay said.
"How many do you have?" French asked. The mood had changed dramatically; things were serious now.

"Twenty thousand," Clay said, fudging just a little. Truth was, he didn't know how Page 110

many cases were in the office. What was a little exaggerating among mass tort boys? "I haven't filed mine," Carlos said. "Proving causation could be a nightmare." Words that Clay had heard enough and did not want to hear again. For almost four

months, he'd been waiting for another big name to dive into the Maxatil pit.

"I still don't like it," French said. "I was talking to Scotty Gaines yesterday in Dallas. He has two thousand cases, but isn't sure what to do with them either."

"It's very difficult to prove causation based solely on a study," Didier said in Clay's direction, almost lecturing. "I don't like it either."

"The problem is that the discourse caused by Maxatil are caused by many other

"The problem is that the diseases caused by Maxatil are caused by many other factors as well," Carlos was saying. "I've had four experts study this drug. They all say that when a woman is taking Maxatil and gets breast cancer, it's impossible to link the disease to the drug."

"Anything from Goffman?" French asked. Clay, who was ready to jump overboard, took a long pull on a very strong drink and tried to appear as if he had the corporation

dead in the crosshairs.

"Nothing," he said. "Discovery is just getting started. I think we're all waiting

for Mooneyham."

"I talked to him yesterday," Saulsberry said. They might not like Maxatil, but they were certainly monitoring it. Clay had been a mass tort lawyer long enough to know that the greatest fear of all was missing the big one. And Dyloft had taught him that the biggest thrill was launching a surprise attack while everyone else was asleep.

He was not yet sure what Maxatil might teach him. These guys were nibbling around the edges, probing, hoping to learn something from the front lines. But since Goffman had so thoroughly stonewalled the lawsuit since the day he'd filed it, Clay

had nothing to give them.
Saulsberry was saying, "I know Mooneyham very well. We tried some cases together

"He's a blowhard," French said, as if the typical trial lawyer was tight-lipped

for sometime in September. They claim they want a trial. If Mooneyham can connect the dots and prove causation and liability, then there's a good chance the company will set up a national compensation plan. But if the jury goes with Goffman, then the war is on because the company ain't paying a dime to anybody.
"This is all according to Mooneyham?" French asked.
"Yes."

"Yes.

"He's a blowhard."

"No, I've heard it too," Carlos said. "I have a source, and he said exactly what

Wes is saying."

"I've never heard of a defendant pushing for a trial," French said.

"Goffman's a tough bunch," Didier added. "I sued them fifteen years ago. If you can prove liability, they'll pay a fair settlement. But if you can't, you're

Once again, Clay felt like going for a swim. Fortunately, Maxatil was instantly forgotten when the two Cuban paralegals pranced onto the deck below in very skimpy

outfits.

"Paralegals, my ass," French said, straining for a better view.

"Which one is yours?" Saulsberry asked, leaning out of his chair.

"Take your pick, boys," Carlos said. "They're professionals. I brought them as a

And with that the windbags on the top deck were dead silent.

A STORM ARRIVED JUST before dawn and disrupted the quietness of the yacht. French, badly hung over and with a naked paralegal under his sheets, called the captain from his bed and ordered him to head for shore. Breakfast was postponed, not that anyone was hungry. Dinner had been a four-hour marathon, complete with courtroom war stories, dirty jokes, and the obligatory late-night bickering caused by too much alcohol. Clay and Ridley had retired early and double-latched their door. Moored in Biloxi harbor, riding out the storm, the steering committee managed to

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review all the documents and memos it was supposed to review. There were directions to the class-action administrator, and dozens of signature blanks to be filled in. Clay was nauseous by the time they finished, and desperate to stand on solid ground.

Not lost in all the paperwork was the latest fee schedule. Clay, or more accurately, his law firm, would soon be receiving another \$4 million. Exciting enough, but he wasn't sure if he would realize it when the money arrived. It would

make a nice dent in the overhead, but only a temporary one.

It would, however, get Rex Crittle off his back for a few weeks. Rex was pacing

the halls like an expectant father, looking for fees.

Never again, he vowed to himself when he stepped off the yacht. Never would he allow himself to be penned up overnight with people he didn't like. A limo took them to the airport. The Gulfstream took them to the Caribbean.

31

THEY HAD THE VILLA for a week, though Clay doubted he could stay away from the office that long. It was wedged into the side of a hill, overlooking the busy harbor town of Gustavia, a place bustling with traffic and tourists and all kinds of boats coming and going. Ridley had found it in a catalog of exclusive private rentals. It was a fine home-traditional Caribbean architecture, red-tiled roof, long porches and verandas. There were bedrooms and bathrooms too numerous to find, and a chef, two maids, and a gardener. They settled in quickly, and Clay began flipping through real estate guides that someone had been kind enough to leave behind.

Clay's initial encounter with a nude beach was a huge disappointment. The first naked female he saw was a grandmother, a wrinkled old thing who, with proper advice, should've covered much more and exposed much less. Then her husband came strolling by, a large belly hanging low and covering his privates, a rash on his ass, and worse. Nudity was getting a bad rap. Of course, Ridley was in her element, strutting up and down the beach as heads twisted. After a couple of hours in the sand, they retired from the heat and enjoyed a two-hour lunch at a fabulous French restaurant. All the good restaurants were French, and they were everywhere on the island.

Gustavia was busy. It was hot and not the tourist season, but someone forgot to tell the tourists. They packed the sidewalks as they drifted from store to store, and they crowded the streets in their rented Jeeps and small cars. The harbor was never quiet as small fishing boats jockeyed around the yachts of the rich and

Whereas Mustique was private and secluded, St. Barth was overbuilt and overbooked. But it was still a charming island. Clay loved them both. Ridley, who was showing a keen interest in island real estate, preferred St. Barth because of the shopping and the food. She liked busy towns and people. Someone had to gawk at her.

After three days, Clay removed his watch and began sleeping in a hammock on a porch. Ridley read books and watched old movies for long stretches of time. Boredom was creeping in when Jarrett Carter sailed into Gustavia harbor aboard his magnificent catamaran, The ExLitigator. Clay was sitting at a bar near the dock, drinking a soda, waiting for his father.

His crew consisted of a fortyish German woman with legs as long as Ridley's, and a roguish old Scotsman named MacKenzie, his sailing instructor. The woman, Irmgard, was at first described as his mate, which in sailing terms meant something very vague. Clay loaded them into his Jeep and drove them to his villa, where they showered forever and had drinks while the sun disappeared into the sea. MacKenzie overdosed on bourbon and was soon snoring in a hammock.

The sailing business had been slow, much like the airplane charter business. The ExLitigator had been booked four times in six months. Its longest voyage had been from Nassau to Aruba and back, three weeks that generated \$30,000 from a retired British couple. The shortest had been a jaunt to Jamaica, where they'd almost lost the boat in a storm. A sober MacKenzie had saved them. Near Cuba they had a run-in with pirates. The stories rolled forth.

Not surprisingly, Jarrett took a shine to Ridley. He was proud of his son. Irmgard

seemed content to drink and smoke and watch the lights down in Gustavia.

Long after dinner, and after the women had retired for the night, Jarrett and Clay moved to another porch for another round. "Where'd you find her?" Jarrett asked, and Page 112

Clay gave a quick history. They were practically living together, but neither had

mentioned anything more permanent than that. Irmgard was also a temp.

On the legal front, Jarrett had a hundred questions. He was alarmed at the size of Clay's new firm, and felt compelled to offer unsolicited advice on how to run things. Clay listened patiently. The sailboat had a computer with online access, and Jarrett knew about the Maxatil litigation and the bad press that went with it. When Clay reported that he now had twenty thousand cases, his father thought that was too many for any one firm to handle.

"You don't understand mass torts," Clay said.
"Sounds like mass exposure to me," Jarrett countered. "What's your malpractice limit?"

'Ten million."

"That's not enough."
"That's all the insurance company would sell me. Relax, Dad, I know what I'm

And Jarrett couldn't argue with success. The money his son was printing made him long for the glory days in the courtroom. He could hear those faraway, magical words from the jury foreman, "Your Honor, we, the jurors, find for the plaintiff and award damages in the amount of ten million dollars." He would hug the plaintiff and say something gracious to the defense counsel, and Jarrett Carter would leave another courtroom with another trophy.

It was quiet for a long time. Both men needed sleep. Jarrett stood and walked to the edge of the porch. "You ever think about that black kid?" he asked, staring into the night. "The one who started shooting and had no idea why?"

"Tequila?"

"Yeah, you told me about him in Nassau when we were buying the sailboat."

"Yeah, I think about him occasionally.

"Good. Money isn't everything." And with that, Jarrett went to bed.

THE TRIP AROUND THE island took most of the day. The captain seemed to understand the basics of how the boat operated and how the wind affected it, but if not for MacKenzie they might have strayed into the sea and never been found. The captain worked hard at handling his ship, but he was also very distracted by Ridley, who spent most of the day roasting in the nude. Jarrett couldn't take his eyes off her. Nor could MacKenzie, but he could maneuver a sailboat in his sleep.

Lunch was in a secluded cove on the north side of the island. Near St. Maarten, Clay took the helm while his father hit the beer. For about eight hours, Clay had been seminauseous, and playing captain did nothing to relieve his discomfort. Life on a boat was not for him. The romance of sailing the world held no appeal; he'd

vomit in all the great oceans. He preferred airplanes.

Two nights on land and Jarrett was ready for the sea. They said good-bye early the next morning and his father's catamaran motored out of Gustavia harbor, headed nowhere in particular. Clay could hear his father and MacKenzie bickering as they headed for open water.

He was never certain how the Realtor materialized on the porch of the villa. She was there when he returned, a charming Frenchwoman chatting with Ridley and having a coffee. She said she was in the neighborhood, just stopped by to check on the house, which was owned by one of their clients, a Canadian couple in the midst of a nasty

divorce, and how were things?
"Couldn't be better," Clay said, taking a seat. "A great house."
"Isn't it wonderful?" the Realtor gushed. "One of our finest properties. I was just telling Ridley that it was built only four years ago by these Canadians who've been down twice, I think. His business turned bad. She started seeing her doctor, a real mess up there in Ottawa, and so they've put it on the market at a very reasonable price.

A conspiratorial glance from Ridley. Clay asked the question left hanging in the air. "How much?

"Only three million. Started at five, but, frankly, the market is a bit soft right

After she left, Ridley attacked him in the bedroom. Morning sex was unheard of, but they had an impressive go at it. Same for the afternoon. Dinner in a fine restaurant; she couldn't keep her hands off him. The midnight session began in the pool, went to the Jacuzzi, then to the bedroom and after an all-nighter the Realtor Page 113

was back before lunch.

Clay was exhausted and really not in the mood for more property. But Ridley wanted the house much more than she had wanted anything, so far, so he bought it. The price was actually on the low end; it was a bargain, the market would tighten up, and he

could always sell it for a profit.

During the paperwork, Ridley asked Clay, privately, if it might be wise to put the house in her name, for tax reasons. She knew as much about the French and American tax codes as he did about Georgian inheritance laws, if, in fact they had any. Hell no, he said to himself, but to her he said, firmly, "No, that won't work, for tax reasons.

She appeared to be wounded, but the pain passed quickly as he assumed ownership.

Clay went to a bank in Gustavia, alone, wired the money from an offshore account. When he met with the property attorney, he did so without Ridley.

"I'd like to stay for a while," she said as they spent another long afternoon on the porch. He was planning a departure the following morning, and he'd assumed she was leaving too. "I'd like to get this house" she said. "Meet with the

decorator. And just relax for a week or so."

Why not? Clay thought. Now that I own the damned place, might as well use it. He returned to D.C. by himself, and for the first time in several weeks enjoyed

the solitude of his Georgetown home.

FOR SEVERAL DAYS Joel Hanna had considered a solo act-just him, all alone on one side of the table, facing a small army of lawyers and their assistants on the other side. He would present the company's survival plan; he really needed no help in doing this since it was his brainchild.

But Babcock, the attorney for their insurance company, insisted on being present. His client was on the front line for \$5 million, and if he wanted to be present,

then Joel couldn't stop him.

Together they walked into the building on Connecticut Avenue. The elevator stopped on the fourth floor and they entered the lush and impressive suite of the Law Offices of J. Clay Carter II. The logo "JCC" was broadcast to the world in tall bronze letters hung on a wall that appeared to be cherry or maybe even mahogany. The furniture in the reception room was sleek and Ifalian. A comely young blonde behind a glass-and-chrome desk greeted them with an efficient smile and pointed to a room just down the hall. A lawyer named wyatt met them at the door, escorted them in, handled the introductions to and from the gang on the other side, and while Joel and Babcock were unpacking their briefcases another very shapely young lady materialized from nowhere and took their coffee orders. She served them from a silver coffee service with the JCC logo engraved on the pot and also on the fine china cups. When everyone was set and things couldn't be readier, Wyatt barked at an assistant, "Tel Clay we're all here."

An awkward minute passed as Mr. JCC kept everyone waiting. Finally, he entered in a rush, jacket off, talking to a secretary over his shoulder, a very busy man. He went straight to Joel Hanna and Babcock and introduced himself as if they were all there voluntarily and about to engage in the common good. Then he hustled around to the other side and assumed the king's throne in the middle of his team, eight feet

away.

Joel Hanna couldn't help but think, "This guy made a hundred million bucks last

Babcock had the same thought, but he added to it the gossip that the kid had never tried a civil lawsuit. He'd spent five years with the crackheads in criminal court, but he'd never asked a jury for a nickel. Through all the posturing, Babcock saw signs of nervousness.

'You said you had a plan," Mr. JCC began. "Let's hear it.'

The survival scheme was quite simple. The company was willing to admit, for purposes of this meeting only, that it had manufactured a bad batch of Portland masonry cement, and that because of this, X number of new homes in the Baltimore area would have to be re-bricked. A payment fund was needed to compensate the homeowner, while not choking the company to death. As simple as the plan was, it took Joel half an hour to present it.

Babcock spoke on behalf of the insurance company. He admitted there was \$5 million in coverage, something he rarely disclosed this early in a lawsuit. His client and

the Hanna company would participate in a pool.

Joel Hanna explained that his company was short on cash, but was willing to borrow heavily to compensate the victims. "This is our mistake, and we intend to correct he said more than once.

it," he said more than once.
"Do you have an accurate count of the number of homes here?" JCC asked, and every

one of his minions wrote this down.

Nine hundred and twenty-two," Joel said. "We've gone to the wholesalers, then to the contractors, then to the masonry subs. I think that's an accurate number, but it could be off by five percent."

JCC was scribbling. When he stopped, he said, "So if we assume a cost of twenty-five thousand dollars to adequately compensate each client, we're looking at about just over twenty-three million dollars.

"We are quite certain that it will not cost twenty thousand to fix each house,"

JCC was handed a document by an assistant. "We have statements from four masonry subs in the Howard County area. Each of the four has been on site to see the damage. Each has submitted an estimate. The lowest is eighteen-nine, the highest is twenty-one-five. The average of the four is twenty thousand bucks."

"I'd like to see those estimates," Joel said.

"Maybe later. Plus, there are other damages. These homeowners are entitled to compensation for their frustration, embarrassment, loss of enjoyment, and emotional distress. One of our clients is suffering from severe headaches over this. Another lost a profitable sale on his home because the bricks were falling off.'
"We have estimates in the twelve-thousand-dollar range," Joel said.

"We're not going to settle these cases for twelve thousand dollars," JCC said, and

every head shook on the other side.

Fifteen thousand dollars was a fair compromise and would get new bricks on every house. But such a settlement left only nine thousand dollars for the client after JCC lopped his one-third off the top. Ten thousand dollars would get the old bricks off, the new ones on the premises, but it wouldn't pay the brickmasons to finish the job. Ten thousand dollars would only make matters worse-the home stripped to the Sheetrock, the front yard a muddy mess, flats of new bricks in the driveway but no one to lay them.

Nine hundred twenty-two cases, at \$5,000 each-\$4.6 million in fees. JCC did the math quickly, amazed at how adept he'd become at stringing together zeroes. Ninety percent would be his; he had to share some with a few lawyers who were latecomers to the action. Not a bad fee. It would cover the cost of the new villa on St. Barth, where Ridley was still hiding with no interest in coming home, and after taxes there

would be little left.

At \$15,000 per claim, Hanna could survive. Taking the \$5 million from Babcock's client, the company could add about \$2 million in cash currently on hand, funds that were earmarked for plant and equipment. A pool of \$15 million was needed to cover every potential claim. The remaining \$8 million could be borrowed from banks in Pittsburgh. However, this information was kept between Hanna and Babcock. This was just the first meeting, not the time to play every card.

The issue would boil down to how much Mr. JCC wanted for his efforts. He could broker a fair settlement, perhaps reduce his percentage, still make several million, protect his clients, allow a fine old company to survive, and call it a victory. Or, he could take the hard line and everybody would suffer.

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MISS GLICK SOUNDED a bit rattled over the intercom. "There are two of them, Clay," she said, almost in a whisper. "FBI.

Those new at the mass tort game look often over their shoulders, as if what they're doing should somehow be illegal. With time, though, their hides grow so thick they think of themselves as Teflon. Clay jumped at the mere mention of the "FBI," then chuckled at his own cowardice. He'd certainly done nothing wrong.

They were straight from central casting; two young clean-cut agents whipping out badges and trying to impress anyone who might be watching. The black one was Agent Spooner and the white one was Agent Lohse. Pronounced LOOSH. They unbuttoned their jackets at the same time as they settled into chairs in the power corner of Clay's

John Grisham - The King Of Torts office. "Do you know a man by the name of Martin Grace?" Spooner began. "No. "Mike Packer?" asked Lohse. "No. "Nelson Martin?" "No." "Max Pace?" "Yes.' "They're all the same person," Spooner said. "Any idea where he might be?" "When did you see him last?" Clay walked to his desk, grabbed a calendar, then returned to his chair. He stalled as he tried to organize his thoughts. He did not, under any circumstances, have to answer their questions. He could ask them to leave at any time and come back when he had a lawyer present. If they mentioned Tarvan, then he would call a halt. "Not sure," he said, flipping pages. "It's been several months. Sometime in mid-February. Lohse was the record keeper; Spooner the interrogator. "Where did you meet him?" "Dinner, in his hotel. "Which hotel?" "I don't remember. Why are you interested in Max Pace?"
A quick glance between the two. Spooner continued: "This is part of an SEC investigation. Pace has a history of securities fraud, insider trading. Do you know his background?" 'Not really. He was pretty vague." "How and why did you meet him?" Clay tossed the calendar on the coffee table. "Let's say it was a business deal." "Most of his business partners go to jail. You'd better think of something else." "That'll do for now. Why are you here? "We're checking out witnesses. We know he spent some time in D.C. We know he visited you on Mustique last Christmas. We know that in January he short sold a chunk of Goffman for sixty-two and a quarter a share the day before you filed your big lawsuit. Bought it back at forty-nine, made himself several million. We think he had access to a confidential government report on a certain Goffman drug called Maxatil, and he used that information to commit securities fraud.' 'Anything else?' Lohse stopped writing and said, "Did you short sell Goffman before you filed suit?"
"I did not." "Have you ever owned Goffman's stock?" "No." "Any family members, law partners, shell corporations, offshore funds controlled by you?"

"No, no, no." Lohse put his pen in his pocket. Good cops keep their first meetings brief. Let the witness/target/subject sweat and maybe do something foolish. The second one would be much longer. They stood and headed for the door. "If you hear from Pace, we'd like to know about it," Spooner said.
"Don't count on it," Clay said. He could never betray Pace because they shared so many secrets. "Oh, we're counting on it, Mr. Carter. Next visit we'll talk about Ackerman Labs." AFTER TWO YEARS AND \$8 billion in cash settlements, Healthy Living threw in the

AFTER TWO YEARS AND \$8 billion in cash settlements, Healthy Living threw in the towel. The company, in its opinion, had made a good-faith effort to remedy the nightmare of its Skinny Ben diet pill. It had tried valiantly to compensate the half million or so injured people who had relied upon its aggressive advertising and lack of full disclosure and taken the drug. It had patiently weathered the frenzied shark attacks by the mass tort lawyers. It had made them rich.

Tattered, shrunken, and hanging on by its fingernails, the company got hammered again and simply couldn't take anymore. The final straw was two wildcat class actions filed by even shadier lawyers who represented several thousand "patients" Page 116

who used Skinny Bens but with no adverse effects. They wanted millions in compensation simply because they had consumed the pill, were now worried about it, and might continue to worry about it in the future, thus wrecking their already fragile emotional health.

Healthy Living filed for bankruptcy protection under Chapter 11 and walked away from the mess. Three of its divisions were on the block, and soon the company itself would cease to exist. It flipped the bird to all the lawyers and all their clients

and left the building.

The news was a surprise to the financial community, but no group was more shocked than the mass tort bar. They had finally strangled the golden goose. Oscar Mulrooney saw it online at his desk and locked his door. Under his visionary planning, the firm had spent \$2.2 million in advertising and medical testing, which had so far yielded 215 legitimate Skinny Ben clients. At an average settlement of \$180,000, the cases were worth at least \$15 million in attorneys' fees, which would be the basis of his much anticipated year-end bonus.

In the past three months, he'd been unable to get his claims approved by the class-action administrator. There were rumors of dissension among the countless lawyers and consumer groups. Others were having trouble getting the money that was

supposedly available.

Sweating, he worked the phone for an hour, calling other lawyers in the class, trying to get through to the administrator, then the Judge. His worst fears were confirmed by a lawyer in Nashville, one with several hundred cases, all filed ahead of Oscar's. "We're screwed," the lawyer said. "HL has liabilities four times that of its assets, and there is no cash. We're screwed."

Oscar composed himself, straightened his tie, buttoned his sleeves, put on his jacket, and went to tell Clay.

An hour later he prepared a letter to each of his 215 clients. He gave them no false hope. Things indeed looked bleak. The firm would closely monitor the bankruptcy and the company. It would aggressively pursue all possible means of compensation.

But there was little reason to be optimistic.

Two days later, Nora Tackett received her letter. Because the mailman knew her, he knew that she had changed addresses. Nora now lived in a new double-wide trailer closer to town. She was at home, as always, probably watching soap operas on her new wide-screen, eating low-fat cookies, when he placed a letter from a law firm, three bills, and some sales flyers in her box. She had been receiving lots of mail from the lawyers in D.C., and everybody in Larkin knew why. At first her settlement from that diet pill company was rumored to be \$100,000, then she told somebody at the bank that it might get closer to \$200,000. It jumped again as it got talked about around Larkin.

Earl Jeter, south of town, sold her the new trailer on the news that she was getting close to half a million, and getting it fast. Plus, her sister, MaryBeth,

had signed the ninety-day note.

The mailman knew for a fact that the money was causing all sorts of problems for Nora. Every Tackett in the county called her for bail money when there was an arrest. Her kids, or the kids she was raising, were being picked on at school because their mother was so fat and so rich. Their father, a man unseen in those parts for the past two years, was back in town. He told folks at the barbershop that Nora was the sweetest woman he'd ever been married to. Her father had threatened to

kill him, and that was another reason she stayed inside with the doors locked.

But most of her bills were past due. As recently as last Friday someone at the bank supposedly said that there had been no sign of any settlement. Where was Nora's money? That was the big question in Larkin, Virginia. Maybe it was in the envelope.

She waddled out an hour later, after making sure no one was nearby. She removed the mail from the box, hustled back into the trailer. Her calls to Mr. Mulrooney were not returned. His secretary said he was out of town.

THE MEETING OCCURRED LATE at night, just as Clay was leaving his office. It began with unpleasant business and did not improve.

Crittle walked in with a sour face and announced, "Our liability insurance carrier is notifying us that they are canceling coverage. "What!" Clay yelled.

[&]quot;You heard me.

"why are you telling me now? I'm late for dinner."

"I've been talking to them all day.

A brief time-out while Clay flung his jacket on the sofa and walked to the window.

"why?" he asked.

"They've evaluated your practice and they don't like what they see. Twenty-four thousand Maxatil cases scare them. There's too much exposure if something goes wrong. Their ten million could be a drop in the bucket, so they're jumping ship." "Cān they do it?"

"Of course they can. An insurance company can terminate coverage anytime it wants. They'll owe us a refund, but it's peanuts. We're naked on this, Clay. No coverage.

'we won't need coverage. "I hear you, but I'm still worried."

"You were worried about Dyloft too, as I recall."
"And I was wrong."

"Well, Rex old boy, you're wrong about Maxatil too. After Mr. Mooneyham gets finished with Goffman in Flagstaff, they'll be anxious to settle. They're already setting aside billions for the class action. Any idea how much those twenty-four thousand cases could be worth? Take a guess."

"Close to a billion dollars, Rex. And Goffman can pay it."
"I'm still worried. What if something goes wrong?"

"Have a little faith, pal. These things take time. The trial out there is set for September. When it's over, the money will pour in again."
"We've spent eight million on advertising and testing. Can we at least slow down?

Why can't you take the position that twenty-four thousand cases is enough?"
"Because it's not enough." And with that Clay smiled, picked up his jacket, patted Crittle on the shoulder, and left for dinner.

HE WAS SUPPOSED TO meet a former college roommate at the Old Ebbitt Grille, on Fifteenth, at eight-thirty. He waited at the bar for almost an hour before his cell phone rang. The roommate was stuck in a meeting that looked as if it would never

end. He gave the usual apologies.

As Clay was leaving, he glanced into the restaurant and saw Rebecca having dinner with two other ladies. He stepped back, found his bar stool, and ordered another ale. He was very aware that she had once again stopped him in his tracks. He wanted desperately to talk to her, but he was determined not to interfere. A trip to the rest room would work fine.

As he walked by her table, she looked up and immediately smiled. Rebecca introduced Clay to her two friends, and he explained that he was in the bar waiting for an old college buddy for dinner. The guy was running late, it might be a while, sorry for the interruption. Oh well, gotta run. Nice seeing you.

Fifteen minutes later, Rebecca appeared in the crowded bar and stood close beside

him. Very close.

"I just have a minute," she said. "They're waiting." She nodded at the restaurant. "You look great," Clay said, anxious to start groping.

"You too.

"Where's Myers?"

She shrugged as if she didn't care. "Working. He's always working." "How's married life?"

"Very lonely," she said, looking away. Clay took a drink. If not in a crowded bar, with friends waiting nearby, she would have spilled her guts. There was so much she wanted to say.

The marriage is not working! Clay fought to suppress a smile. "I'm still waiting,"

Her eyes were wet when she leaned over and kissed him on the cheek. Then she was gone without another word.

33

WITH THE ORIOLES six runs down to the Devil Rays-of all teams-Mr. Ted Worley awoke from a rare nap and debated whether to sneak to the toilet then or wait until the Page 118

seventh inning. He'd been asleep for an hour, which was unusual for him because he napped every afternoon at precisely two. The Orioles were dull but they had never

put him to sleep.

But after the Dyloft nightmare he didn't push the limits of his bladder. Not too many liquids, no beer at all. And no pressure on the plumbing down there; if he needed to go, then he did not hesitate. And what if he missed a few pitches? He walked to the small guest bathroom down the hall, next to the bedroom where Mrs. Worley was perched in her rocker doing the needlepoint that consumed most of her life. He closed the door behind him, unzipped his pants, and began to urinate. A very slight burning sensation caused him to glance down, and when he did he almost fainted.

His urine was the color of rust-a dark reddish liquid. He gasped and braced himself with one hand against the wall. When he finished, he didn't flush; instead

he sat on the toilet seat for a few minutes trying to collect himself.
"What are you doing in there?" his wife yelled.
"None of your damned business," he snapped back.

"Are you okay, Ted?"

"I'm fine.'

But he wasn't fine. He lifted the lid, took another look at the deadly calling card his body had just discharged, finally flushed, and walked back to the den. The Devil Rays were now up by eight, but the game had lost whatever importance it had in the first inning. Twenty minutes later, after three glasses of water, he sneaked down to the basement and urinated in a small bathroom, as far away as possible from his wife.

It was blood, he decided. The tumors were back, and whatever form they now had

they were far more serious than before.

He told his wife the truth the next morning, over toast and jam. He preferred to keep it from her as long as possible, but they were so joined at the hip that secrets, especially any related to health, were difficult to keep. She took charge immediately, calling his urologist, barking at the appointment secretary, lining up a visit just after lunch. It was an emergency and tomorrow just wasn't acceptable. Four days later, malignant tumors were found in Mr. Worley's kidneys. During five hours of surgery, the doctors removed all the tumors they could find.

The head of urology was closely monitoling the patient. A colleague at a hospital

in Kansas City had reported an identical case a month earlier; a post-Dyloft appearance of kidney tumors. The patient in Kansas City was now undergoing chemotherapy and fading fast.

The same could be expected for Mr. Worley, though the oncologist was much more cautious in his first postop visit. Mrs. Worley was doing her needlepoint while complaining about the quality of the hospital's food, which she did not expect to be delicious but why couldn't it at least be warm? At these prices? Mr. Worley hid under the sheets of his bed and watched the television. He graciously muted the set when the oncologist arrived, though he was too sad and depressed to engage in conversation.

He would be discharged in a week or so, and as soon as he was strong enough they would begin aggressively treating his cancer. Mr. Worley was crying when the meeting

During a follow-up conversation with the colleague in Kansas City, the head of urology learned of yet another case. All three patients had been Group One Dyloft plaintiffs. Now they were dying. A lawyer's name was mentioned. The Kansas City patient was represented by a small firm in New York City.

It was a rare and rewarding experience for a doctor to be able to pass along the name of one lawyer who would sue another, and the head of urology was determined to enjoy the moment. He entered Mr. Worley's room, introduced himself because they had not met, and explained his role in the treatment. Mr. Worley was sick of doctors and, if not for the tubes crisscrossing his ravaged body, he would have gathered his things and discharged himself. The conversation soon made its way to Dyloft, then the settlement, then to the fertile grounds of the legal profession. This fired up the old man; his face had some color, his eyes were glaring.

The settlement, meager as it was, had been completed against his wishes. A paltry

\$43,000, with the lawyer taking the rest! He had called and called and finally got some young smart mouth who told him to check the fine print in the pile of documents he'd signed. There was a Preauthorization clause that allowed the attorney to settle

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if the money exceeded a very low threshold. Mr. Worley had fired off two poisonous

letters to Mr. Clay Carter, neither of which provoked a response.
"I was against the settlement," Mr. Worley kept saying.
"I guess it's too late now," Mrs. Worley kept adding.
"Maybe not," the doctor said. He told them about the Kansas City patient, a man very similar to Ted Worley. "He's hired a lawyer to go after his lawyer," the doctor said with great satisfaction.

"I've had a butt full of lawyers," Mr. Worley said. Doctors too, for that matter,

but he held his tongue.

Do you have his phone number?" Mrs. Worley asked. She was thinking much more clearly than her husband. Sadly, she was also looking down the road a year or two when Ted would be gone.

The urologist just happened to have the number.

THE ONLY THING MASS tort lawyers feared was one of their own. A predator. A traitor who followed behind fixing their mistakes. A subspecialty had evolved in which a few very good and very nasty trial lawyers pursued their brethren for bad settlements. Helen Warshaw was writing the training manual.

For a breed that professed so much love for the courtroom, tort lawyers fell limp with the visual of themselves sitting at the defense table, looking sheepishly at the jurors as their personal finances were kicked about in open court. It was Helen

Warshaw's calling to get them there.

However, it rarely happened. Their cries of Sue the World! and We Love Juries!

evidently applied to everyone else. When confronted with proof of liability, no one settled faster than a mass tort lawyer. No one, not even a guilty doctor, dodged the courtroom with as much energy as a TV/billboard lawyer caught scamming a settlement.

Warshaw had four Dyloft cases in her New York office and leads on three more when she received the call from Mrs. Worley. Her small firm had a file on Clay Carter and a much thicker one on Patton French. She monitored the top twenty or so mass tort firms in the country and dozens of the biggest class actions. She had plenty of clients and lots of fees, but nothing had excited her as much as the Dyloft fiasco. A few minutes on the phone with Mrs. Worley, and Helen knew exactly what had happened. "I'll be there by five o'clock," she said.

'Today?"

"Yes. This afternoon."

She caught the shuttle to Dulles. She did not have her own jet, for two very good reasons. First, she was prudent with her money and didn't believe in such waste. Second, if she ever got sued, she did not want the jury to hear about a jet. The year before, in the only case she'd managed to get to trial, she had shown the jury large color photos of the defendant lawyer's jets, both of them, inside and out. Along with photos of his yacht, Aspen home, etcetera. The jury had been very impressed. Twenty million in punitive damages.

She rented a car-no limo-and found the hospital in Bethesda. Mrs. Worley had collected their papers, which Warshaw spent an hour with while Mr. Worley took a nap. When he woke up, he did not want to talk. He was wary of lawyers, especially the pushy New York female variety. However, his wife had plenty of time and found it easier to confide in a woman. The two went to the lounge for coffee and a long

discussion.

The principal culprit was and always would be Ackerman Labs. They made a bad drug, rushed the approval process, advertised it heavily, failed to adequately test it, failed to fully disclose everything they knew about it. Now the world was learning that Dyloft was even more insidious than first thought. Ms. Warshaw had already secured convincing medical proof that recurring tumors were linked to Dyloft.

The second culprit was the doctor who prescribed the drug, though his culpability

was slight. He relied on Ackerman Labs. The drug worked wonders. And so on.
Unfortunately, the first two culprits had been fully and completely released from all liability when Mr. Worley settled his claim in the Biloxi class action. Though Mr. Worley's arthritis doctor had not been sued, the global release covered him as well.

"But Ted didn't want to settle," Mrs. Worley said more than once.

Doesn't matter. He settled. He gave his attorney the power to settle. The attorney did so, and thus became the third culprit. And the last one standing.

A WEEK LATER, Ms. Warshaw filed a lawsuit against J. Clay Carter, F. Patton French, M. Wesley Saulsberry, and all other known and unknown attorneys who had prematurely settled Dyloft cases. The lead plaintiff was once again Mr. Ted Worley from Upper Marlboro, Maryland, for and on behalf of all injured persons, known and unknown at the time. The lawsuit was filed in United States District Court for the District of Columbia, not too far from the JCC offices.

Borrowing a page from the defendants' own playbook, Ms. Warshaw faxed copies of her lawsuit to a dozen prominent newspapers fifteen minutes after she filed it.

A brusque and burly process server presented himself to the receptionist at Clay's office and demanded to see Mr. Carter. "It's urgent," he insisted. He was sent down the hall where he had to deal with Miss Glick. She summoned her boss, who reluctantly came from his office and took possession of the paperwork that would ruin his day. Maybe his year.

The reporters were already calling by the time Clay finished reading the class action. Oscar Mulrooney was with him; the door was locked. "I've never heard of this," Clay mumbled, painfully aware that there was so much he didn't know about the

mass tort game.

Nothing wrong with a good ambush, but at least the companies he had sued knew they had trouble brewing. Ackerman Labs knew it had a bad drug before Dyloft hit the market. Hanna Portland Cement Company had people on the ground in Howard County assessing the initial claims. Goffman had already been sued by Dale Mooneyham over Maxatil, and other trial lawyers were circling. But this? Clay had had no idea that Ted Worley was sick again. Not a hint of trouble anywhere in the country. It just wasn't fair.

Mulrooney was too stunned to speak.

Through the intercom Miss Glick announced, "Clay, there's a reporter here from the Washington Post."

'Shoōt the bastard," Clay growled.

"Is that a 'No'?"

"It's a 'Hell no!'"

"Tell him Clay's not here," Oscar managed to say.

"And call security," Clay added.

The tragic death of a close friend could not have caused a more somber mood. They talked about spin control-how to respond, and when? Should they quickly put together an aggressive denial to the lawsuit and file it that day? Fax copies to the press? Should Clay talk to the reporters?

Nothing was decided because they could not make a decision. The shoe was on the

other foot; this was new territory.

Oscar volunteered to spread the news around the firm, spinning everything in a positive light to keep morale up.

"If I'm wrong, I'll pay the claim," Clay said.
"Let's hope Mr. Worley is the only one from this firm."

"That's the big question, Oscar. How many Ted Worleys are out there?"

SLEEP WAS IMPOSSIBLE. RIDLEY was in St. Barth, renovating the villa, and for that Clay was grateful. He was humiliated and embarrassed; at least she didn't know about

His thoughts were on Ted Worley. He was not angry, far from it. Allegations in lawsuits are famously off the mark, but these sounded accurate. His former client would not be claiming to have malignant tumors if they did not actually exist. Mr. Worley's cancer was caused by a bad drug, not by a bad lawyer. But to hurriedly settle a case for \$62,000 when it was ultimately worth millions to smacked of malpractice and greed. Who could blame the man for striking back?

Throughout the long night, Clay drowned in self-pity-his badly bruised ego; the utter humiliation among peers, friends, and employees; the delight of his enemies; the dread of tomorrow and the public flogging he would take in the press, with no

one to defend him.

At times he was afraid. Could he really lose everything? was this the beginning of the end? The trial would have enormous jury appeal-for the other side! And how many potential plaintiffs were out there? Each case was worth millions.

Nonsense. With twenty-five thousand Maxatil cases waiting in the wings he could

withstand anything.

But all thoughts eventually came back to Mr. Worley, a client who had not been Page 121

protected by his lawyer. The sense of guilt was so heavy that he felt like calling the man and apologizing. Maybe he would write him a letter. He vividly remembered reading the two he'd received from his former client. He and Jonah had had a good

laugh over them.

Shortly after 4 A.M., Clay made the first pot of coffee. At five, he went online and read the Post. No terrorist attacks in the past twenty-four hours. No serial murderers had struck. Congress had gone home. The President was on vacation. A slow news day, so why not put the smiling face of "The King of Torts" on the front page, bottom half? MASS TORT LAWYER SUED BY THE MASSES was the clever headline. The first paragraph read:

Washington attorney J. Clay Carter, the so-called newest King of Torts, received a taste of his own medicine yesterday when he was sued by some disgruntled clients. The lawsuit alleges that Carter, who earned a reported \$110 million in fees last year, prematurely settled cases for small amounts when they were, in fact, worth millions.

The remaining eight paragraphs were no better. A severe case of diarrhea had hit

during the night, and Clay raced to the bathroom.

His buddy at The Wall Street Journal weighed in with the heavy artillery. Front page, left side, same hideous sketch of Clay's smug face. IS THE KING OF TORTS ABOUT TO BE DETHRONED? was the headline. The tone of the article sounded as if Clay should be indicted and imprisoned rather than simply dethroned. Every business trade group in Washington had ready opinions on the subject. Their delight was thinly concealed. How ironic that they were so happy to see yet another lawsuit. The President of the National Trial Lawyers Academy had no comment.

No comment! From the one and only group that never waivered in its support of trial lawyers. The next paragraph explained why. Helen Warshaw was an active member of the New York Trial Lawyers Academy. In fact, her credentials were impressive. A board-certified trial advocate. Law Review editor at Columbia. She was thirty-eight

years old, ran marathons for fun, and was described by a former opponent as "brilliant and tenacious."

A lethal combination, Clay thought as he ran back to the bathroom.

Sitting on the toilet he realized that the lawyers would not take sides in this one. It was a family feud. He could expect no sympathy, no defenders.

An unnamed source put the number of plaintiffs at a dozen. Class certification was expected because a much larger group of plaintiffs was anticipated. "How large?" Clay asked himself as he made more coffee. "How many Worleys are out there?" Mr. Carter, age thirty-two, was not available for comment. Patton French called the lawsuit "frivolous," a description he borrowed, according to the article, from no less than eight companies he had sued in the past four years. He ventured further by saying the lawsuit "... smacked of a conspiracy by the tort reforms proponents and their benefactors, the insurance industry." Perhaps the reporter caught Patton after a few stout vodkas.

A decision had to be made. Because he had a legitimate illness he could hunker down at home and ride out the storm from there. Or he could step into the cruel world and face the music. He really wanted to take some pills and go back to bed and wake up in a week with the nightmare behind him. Better yet, hop on the plane and go see Ridley.

He was at the office by seven, with a game face on, high on coffee, bouncing around the halls bantering and laughing with the early shift, making lame but sporting jokes about other process servers on the way and reporters poking around and subpoenas flying here and there. It was a gutsy, splendid performance, one his firm needed and appreciated.

It continued until mid-morning when Miss Glick stopped it cold by stepping into

his open office and saying, "Clay, those two FBI agents are back.

"Wonderful!" he said, rubbing his hands together as if he might just whip both of them.

Spooner and Lohse appeared with tight smiles and no handshakes. Clay closed the door, gritted his teeth, and told himself to keep performing. But the fatigue hit hard. And the fear.

Lohse would talk this time while Spooner took notes. Evidently, Clay's picture on the front page had reminded them that he was owed a second visit. The price of fame. Page 122

"Any sign of your buddy Pace?" Lohse began.

"No, not a peep." And it was true. How badly he needed Pace's counsel in this time of crisis.

'Are you sure?"

"Are you deaf?" Clay shot back. He was perfectly prepared to ask them to leave when the questions got sticky. They were just investigators, not prosecutors. "I said no."

"We think he was in the city last week."

"Good for you. I haven't seen him."

"You filed suit against Ackerman Labs on July second of last year, correct?"

"Did you own any stock in the company before you filed the lawsuit?" "No."

"Did you sell the stock short, then buy it back at a lower price?"

Of course he had, at the suggestion of his good friend Pace. They knew the answer to the guestion. They had the data from the transactions, he was sure of that. Since their first visit, he had thoroughly researched securities fraud and insider trading. He was in a gray area, a very pale one, in his opinion, not a good place to be but far from guilty. In retrospect, he should not have dealt in the stock. He wished a thousand times he had not.

'Am I under investigation for something?" he asked. Spooner started nodding before

Lohse said, "Yes.

"Then this meeting is over. My attorney will be in touch with you." Clay was on his feet, headed for the door.

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FOR THE NEXT MEETING of the Dyloft Plaintiffs' Steering Committee, Defendant Patton French chose a hotel in downtown Atlanta, where he was participating in one of his many seminars on how to get rich stalking drug companies. It was an emergency meeting.

French, of course, had the Presidential Suite, a gaudy collection of wasted space on the hotel's top floor, and there they met. It was an unusual meeting in that there was no comparing notes about the latest luxury car or ranch, none of that. Nor did any of the five care to boast about recent trial victories. Things were tense from the moment Clay entered the suite, and they never improved. The rich boys were scared.

And with good reason. Carlos Hernandez from Miami knew of seven of his Dyloft Group One plaintiffs who were now suffering from malignant kidney tumors. They had joined the class action and were now represented by Helen Warshaw. "They're popping up everywhere," he said, frantically. He looked as if he hadn't slept in days. In fact, all five looked beaten and weary.

"She's a ruthless bitch," wes Saulsberry said, and the others nodded in agreement. Evidently, the legend of Ms. Warshaw was widely known. Someone had forgotten to tell Clay. Wes had four former clients now suing him. Damon Didier had three. French had

five.

Clay was mightily relieved to have only one, but such relief was temporary. "Actually, you have seven," French said, and handed over a printout with Clay's name at the top and a list of ex-clients/now plaintiffs under it.

"I'm told by Wicks at Ackerman that we can expect the list to grow," French said. "What's their mood?" Wes asked.

"Total shock. Their drug is killing people right and left. Philo wishes they'd

never heard of Ackerman Labs."

"I'm with them," Didier said, shooting a nasty look at Clay, as if to say, "It's all your fault.

Clay looked back at the seven names on his list. Other than Ted Worley, he did not recognize any of them. Kansas, South Dakota, Maine, two from Oregon, Georgia, Maryland. How did he come to represent these people? A ridiculous way to practice law-suing and settling for people he'd never met! And now they were suing him!

"Is it safe to assume that the medical evidence is substantial here?" Wes was asking. "I mean, is there room to fight, to try and prove that this recurring cancer Page 123

is not related to Dyloft. If so, it gets us off the hook, and Ackerman as well. I

don't like being in bed with clowns, but that's where we are."

"Nope! We're screwed," French said. At times he could be so blunt it was painful.

No sense wasting time. "Wicks tells me that the drug is more dangerous than a bullet to the head. Their own research people are leaving because of this. Careers are being ruined. The company might not survive."

"You mean Philo?"

"You mean Philo?"

"Yes, when Philo bought Ackerman they thought they had a handle on the Dyloft mess. It now looks as if Groups Two and Three will be much larger and much more

expensive. They're scrambling."

"Aren't we all?" Carlos mumbled, then he too looked at Clay as if a bullet to the

head might be in order.
"If we are liable, then there's no way we can defend these cases," Wes said, stating the obvious.
"We have to negotiate," Didier said. "We're talking survival here."

"How much is a case worth?" Clay asked, his voice still working.

"In front of a jury, two million to ten million, depending on the punitives," French said.

'That's low," said Carlos.

"No jury will see my face in court," Didier said. "Not with this set of facts."
"The average plaintiff is sixty-eight and retired," Wes said. "So, economically, the damages are not great when the plaintiff dies. Pain and suffering will up the tally. But in a vacuum, you could settle these cases for a million each."

"This ain't no vacuum," Didier snapped.

"No kidding," Wes snapped right back. "But throw in such beautiful defendants as a

bunch of greedy mass tort lawyers, and the value goes through the roof.

"I'd rather have the plaintiff's side than mine," Carlos said, rubbing his tired

Clay noticed that not a single drop of alcohol was being consumed; just coffee and

water. He desperately wanted one of French's vodka remedies.

"We're probably going to lose our class action," French said. "Everybody who's still in is trying to get out. As you know, very few of the Group Two and Three plaintiffs have settled, and, for obvious reasons, they want no part of this lawsuit. I know of at least five groups of lawyers ready to ask the court to dissolve our class and kick us out. Can't really blame them.

"We can fight them," Wes said. "We got fees out there. And we're gonna need them." Nonetheless they were not in the mood to fight, at least not then. Regardless of how much money they claimed to have, each was worried, but at different levels. Clay did most of the listening, and he became intrigued by how the other four were reacting. Patton French probably had more money than anyone there, and he seemed confident he could withstand the financial pressures of the lawsuit. Same for Wes, who had earned \$500 million from the tobacco scam. Carlos was cocky at times, but then he couldn't stop fidgeting. It was the hard-faced Didier who was terrified. They all had more money than Clay, and Clay had more Dyloft cases than any of

them. He didn't like the math.

He picked the number of \$3 million as a possibility for settlement. If his list stopped with seven names, then he could handle a hit in the \$20 million range. But if the list kept growing .

Clay brought up the topic of insurance, and was shocked to learn that none of the four had any. They had all been terminated years earlier. Very few carriers of legal malpractice would touch a mass tort lawyer. Dyloft was a perfect example of why not. "Be thankful you've got the ten million," Wes said. "That's money that won't come

out of your pocket.'

The meeting was nothing more than a bitch-and-cry session. They wanted the company of each other's misery, but only briefly. They agreed on a very general plan to meet with Ms. Warshaw at some undetermined point in the future and delicately explore the possibility of negotiation. She was making it well known that she did not want to settle. She wanted trials-big, tawdry, sensational spectacles in which the current and past Kings of Total would be hauled in and stripped naked before the juries. Clay killed an afternoon and night in Atlanta, where no one knew him.

DURING HIS YEARS AT OPD, Clay had conducted hundreds of initial interviews, almost all at the jail. They usually started slow, with the defendant, who was almost Page 124

always black, uncertain about how much he should say to his white lawyer. The background information thawed things somewhat, but the facts and details and truth about the alleged crime were rarely given during the first meeting.

It was ironic that Clay, the white defendant now, was nervously walking into his own initial interview with his black defense lawyer. And at \$750 an hour, Zack Battle had better be prepared to listen fast. No ducking and weaving and shadowboxing at that rate. Battle would get the truth, as fast as he could write it down.

But Battle wanted to gossip. He and Jarrett had been drinking buddies years earlier, long before Battle sobered up and became the biggest criminal lawyer in D.C. Oh, the stories he could tell about Jarrett Carter.

Not at \$750 an hour, Clay wanted to say. Turn the damned clock off and we'll chat

Battle's office faced Lafayette Park, with the White House in the background. He and Jarrett got drunk one night and decided to drink some beer with the winos and homeless folks out in the park. Cops sneaked up on them, thought they were perverts out looking for action. Both got arrested and it took every favor in the bank to keep it out of the newspapers. Clay laughed because he was supposed to

Battle gave up booze for pipe tobacco, and his cluttered and dirty office reeked of stale smoke. How is your father? he wanted to know. Clay, quickly, painted a

generous and almost romantic picture of Jarrett sailing the world.

When they finally got around to it, Clay told the Dyloft story, beginning with Max Pace and ending with the FBI. He did not talk about Tarvan, but he would if it became necessary. Oddly, Battle took no notes. He just listened, frowning and smoking his pipe, gazing off occasionally in deep reflection, but never betraying what he thought.

"This stolen research that Max Pace had," he said, then a pause, then a puff. "Did

you have it in your possession when you sold the stock and filed suit?'

"Of course. I had to know that I could prove liability against Ackerman if we went to trial."

"Then it's insider trading. You're guilty. Five years in the slammer. Tell me, though, how the Feds can prove it."

When his heart began pumping again, Clay said, "Max Pace can tell them, I guess." "Who else has the research?"

"Patton French, maybe one or two of the other guys."

"Does Patton French know that you had this information before you filed suit?" "I don't know. I never told him when I got it.

"So this Max Pace character is the only person who can nail you."

The history was pretty clear. Clay had prepared the Dyloft class action but was unwilling to file it unless Pace could produce enough evidence. They had argued several times. Pace walked in one day with two thick briefcases filled with papers and files and said, "There it is, and you didn't get it from me." He left immediately. Clay reviewed the materials, then asked a college friend to evaluate their reliability. The friend was a prominent doctor in Baltimore. "Can this doctor be trusted?" Battle asked.

Before he could say anything, Battle helped him with the answer. "Here's the bottom line, Clay. If the Feds don't know you had this secret research when you sold the stock short, they can't get you for insider trading. They have the records of the stock transactions, but those alone are not enough. They have to prove you had knowledge." knowledge.

"Should I talk to my friend in Baltimore?"

"No. If the Feds know about him, he might be wired. Then you go to prison for seven years instead of five.

"Would you please stop saying that?"
"And if the Feds don't know about him, then you might inadvertently lead them to him. They're probably watching you. They might tap your phones. I'd ditch the research. Purge my files, just in case they walk in with a subpoena. And I'd also do a lot of praying that Max Pace is either dead or hiding in Europe."

"Anything else?" Clay asked, ready to start praying.

"Go see Patton French, make sure the research cannot be traced to you. From the looks of things, this Dyloft litigation is just getting started."

"That's what they tell me."

'That's what they tell me.

THE RETURN ADDRESS WAS that of a prison. Though he had many former clients behind bars, Clay could not remember one named Paul Watson. He opened it and pulled out a one-page letter, very neat and prepared on a word processor. It read:

Dear Mr. Carter: You may remember me as Tequila Watson. I've changed my name because the old one doesn't fit anymore. I read the Bible every day and my favorite guy is the Apostle Paul, so I've borrowed his name. I got a writ-writer here to do it legally for me.

I need a favor. If you could somehow get word to Pumpkin's family and tell them that I'm very sorry for what happened. I've prayed to God and he has forgiven me. I would feel so much better if Pumpkin's family could do the same. I still can't believe I killed him like that. It wasn't me doing the shooting, but the devil, I guess. But I have no excuses.

I'm still clean. Lots of dope in prison, lots of bad stuff, but God gets me

through every day.

It would be great if you could write me. I don't get much mail. Sorry you had to stop being my lawyer. I thought you were a cool dude. Best wishes, Paul Watson

Just hang on, Paul, Clay mumbled to himself. We might be cell mates at the rate I'm going. The phone startled him. It was Ridley, down in St. Barth but wanting to

come home. Could Clay please send the jet tomorrow?

No problem, dear. It only costs \$3,000 an hour to fly the damned thing. Four hours down, four hours back-\$24,000 for the quick round-trip, but that was a drop in the bucket compared to what she was spending on the villa.

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YOU LIVE BY THE LEAK, you die by the leak. Clay had played the game a few times, giving reporters the juicy gossip off the record, then offering smug "No comments" that were printed a few lines down from the real dirt. It had been fun then; now it was painful. He couldn't imagine who would want to embarrass him even further.

At least he had a little warning. A reporter from the Post had called Clay's office, where he'd been directed to the Honorable Zack Battle. He found him and got

the standard response. Zack called Clay with a report of the conversation.

It was in the Metro section, third page, and that was a pleasant surprise after months of front-page heroics, then scandals. Because there were so few facts the space had to be filled with something-a photo of Clay. KING OF TORTS UNDER SEC INVESTIGATION. "According to unnamed sources ..." Zack had several quotes, all of which made Clay sound even guiltier. As he read the story he remembered how often he'd seen Zack do the same routine-deny and deflect and promise a vigorous defense, always protecting some of the biggest crooks in town. The bigger the crook the faster he ran to the office of Zack Battle, and Clay thought, for the first time, that perhaps he'd hired the wrong lawyer.

He read it at home where he was, thankfully, alone because Ridley was spending a day or two at her new apartment, one Clay had signed the lease for. She wanted the freedom of living in two places, hers and his, and since her old flat was quite cramped Clay had agreed to put her up in nicer digs. Actually, her freedom required a third place-the villa in St. Barth, which she always referred to as "ours."

Not that Ridley read newspapers anyway. In fact, she seemed to know little of Clay's problems. Her increasing focus was on the spending of his money, with not much attention to how he made it. If she saw the story on page three, she didn't mention it. Nor did he.

As another bad day wore on, Clay began to realize how few people seemed to acknowledge the story. One pal from law school called and tried to cheer him up, and that was it. He appreciated the call, but it did little to help. Where were his other friends?

Though he tried mightily not to do so, he couldn't help but think of Rebecca and the Van Horns. No doubt they'd been green with envy and sick with regrets when the new King of Torts had been crowned, just weeks earlier, it seemed. What were they thinking now? He didn't care, he told himself again, and again. But if he didn't Page 126

care, why couldn't he purge them from his thoughts?

Paulette Tullos dropped in before noon and that raised his spirits. She looked great-the pounds were off, the wardrobe was expensive. She'd been bouncing around Europe for the past few months, waiting for her divorce to become final. The rumors about Clay were everywhere, and she was concerned about him. Over a long lunch, one she paid for, it slowly became apparent that she was also worried about herself. Her cut of the Dyloft loot had been slightly over \$10 million, and she wanted to know if she had exposure. Clay assured her she had none. She had not been a partner in the firm during the settlement, just an associate. Clay's name was on all the pleadings

'You were the smart one," Clay said. "You took the money and ran."

"I feel bad.

"Don't. The mistakes were made by me, not you."

Though Dyloft would cost him dearly-at least twenty of his former clients had now joined the Warshaw class action-he was still banking heavily on Maxatil. With twenty-five thousand cases, the payday would be enormous. "The road's kinda rocky right now, but things will improve greatly. Within a year, I'll be mining gold again."

And the Feds?" she asked.

"They can't touch me.

She seemed to believe this and her relief was obvious. If, in fact, she did believe everything Clay was saying, she was the only one at the table who did so.

THE THIRD MEETING WOULD be the last, though neither Clay nor anyone on his side of the table realized it. Joel Hanna brought his cousin Marcus, the company's CEO, with him, and left behind Babcock, their insurance counsel. As usual, the two faced a small army on the other side, with Mr. JCC sitting in the middle. The king.

After the customary warm-ups, Joel announced, "We have located an additional eighteen homes that should be added to the list. That makes a total of nine hundred

and forty. We feel very confident that there will not be any more."

"That's good," Clay said, somewhat callously. A longer list meant more clients for him, more damages to be paid by the Hanna company. Clay represented almost 90 percent of the class, with a few scattered lawyers hanging around the fringes. His Team Hanna had done a superb job of convincing the homeowners to stick with his firm. They had been assured that they would get more money because Mr. Carter was an expert at mass litigation. Every potential client had received a professionally done packet touting the exploits of the newest King of Torts. It was shameless advertising and solicitation, but those were simply the rules of the game now.

During the last meeting, Clay had reduced his demands from \$25,000 per claim to \$22,500, a settlement that would net him fees in the neighborhood of \$7.5 million. The Hanna company had countered with \$17,000, which would stretch its borrowing

capacity to the breaking point.

At \$17,000 per home, Mr. JCC would earn about \$4.8 million in fees, if he clung to his 30 percent contingency. If, however, he cut his share to a more reasonable 20 percent, each of his clients would net \$13,600. Such a reduction would reduce his fees by roughly \$1.5 million. Marcus Hanna had found a reputable contractor who would agree to repair every home for \$13,500.

It had become apparent during the last meeting that the issue of attorneys' fees was at least as important as the issue of compensating the homeowners. However, since the last meeting there had been several stories about Mr. JCC in the press, none of them good. A reduction in fees was not something his firm was prepared to

discuss.

"Any movement on your side?" Clay asked, rather bluntly.
Instead of just saying "No," Joel went through a short exercise in discussing the steps the company had taken to reevaluate its financial situation, its insurance coverage, and its ability to borrow at least \$8 million to add to a compensation pool. But, sadly, nothing had really changed. The business was on the downslope of a nasty cycle. Orders were flat. New home construction was even flatter, at least in their market.

If things looked grim for the Hanna Portland Cement Company, they were certainly no better on the other side of the table. Clay had abruptly stopped all advertising for new Maxatil clients, a move that greatly relieved the rest of his firm. Rex Crittle was working overtime to cut costs, though the culture of JCC had yet to

adapt to such radical notions. He had actually broached the subject of layoffs, and in doing so provoked a nasty response from his boss. No significant fees were being generated. The Skinny Ben fiasco had cost them millions, instead of generating another fortune. And with ex-Dyloft clients finding their way to Helen Warshaw, the firm was reeling.

"So there's no movement?" Clay asked when Joel finished.

"No. Seventeen thousand is a stretch for us. Any movement on your side?" "Twenty-two thousand five hundred is a fair settlement," Clay said without flinching or blinking. "If you're not moving, then neither are we." His voice was hard as steel. His staff was impressed by his toughness, but also axious for some

compromise. But Clay was thinking of Patton French in New York, in the room full of big shots from Ackerman Labs, barking and bullying, very much in control. He was convinced that if he kept pushing, Hanna would buckle under.

The only vocal doubter on Clay's side was a young lawyer named Ed Wyatt, the head of Team Hanna. Before the meeting, he had explained to Clay that, in his opinion, Hanna would benefit greatly from protection and reorganization under Chapter 11 of the hankruptcy code. Any settlement with the homeowners would be delayed until a the bankruptcy code. Any settlement with the homeowners would be delayed until a trustee could sort out their claims and decide what compensation was reasonable. Wyatt thought the plaintiffs would be lucky to get \$10,000 through Chapter 11. The company had not threatened bankruptcy, a normal ploy in these situations. Clay had studied Hanna's books and felt that it had too many assets and too much pride to consider such a drastic move. He rolled the dice. The firm needed all the fees it could squeeze.

Marcus Hanna abruptly said, "Well, then it's time to go." He and his first cousin threw their papers together and stormed out of the conference room. Clay tried a

dramatic exit too, as if to show his troops that nothing fazed him.

Two hours later, in the U.S. Bankruptcy Court for the Eastern District of Pennsylvania, the Hanna Portland Cement Company filed a Chapter 11 petition, seeking protection from its creditors, the largest of whom were those collected in a class action filed by J. Clay Carter II of Washington, D.C.

APPARENTLY, ONE OF THE Hannas understood the importance of leaks as well. The Baltimore Préss ran a long story about the bankruptcy and the immediate reaction by the homeowners. Its details were deadly accurate and evidence that someone very close to the settlement negotiations was whispering to the reporter. The company had offered \$17,000 per plaintiff; a liberal estimate to repair each home was \$15,000. The lawsuit could've have been fairly settled but for the issue of attorneys' fees. Hanna admitted liability from the very beginning. It had been willing to borrow heavily to correct its mistakes. And so on.

The plaintiffs were extremely unhappy. The reporter ventured out into the suburbs and found an impromptu meeting in a garage. He was given a tour of a few of the homes to survey the damages. He collected numerous comments:

"We should ve dealt directly with Hanna."

"The company was out here before that lawyer got involved."

"A bricklayer I talked to said he could take off the old and put on the new for eleven thousand dollars. And we turned down seventeen? I just don't understand it." 'I never met that lawyer.

"I didn't realize I was in the class action until after it was filed."

"We didn't want the company to go bankrupt."
"No, they were nice guys. They were trying to help us."
"Can we sue the lawyer?"

"I tried calling him, but the lines are busy."

The reporter was then obliged to provide some background on Clay Carter, and of course he began with the Dyloft fees. Things got worse from there. Three photographs helped tell the story; the first was a homeowner pointing to her crumbling bricks; the second was the group meeting in the garage; and the third was Clay in a tuxedo and Ridley in a beautiful dress as they posed in the White House before the state dinner. She was stunning; he was quite handsome himself, though taken in context, was difficult to appreciate what an attractive couple they were. A real cheap shot.
"Mr. Carter, seen above at a White House dinner, could not be reached for

Damned right they're not reaching me, Clay thought.

And so began another day at the offices of JCC. Phones ringing nonstop as irate Page 128

clients wanted someone to yell at. A security guard in the lobby just in case.

Associates gossiping in small groups about the survival of the place.

Second-guessing by every employee. The boss locked in his office. No real cases to work on because all the firm had now was a trainload of Maxatil files, and there was little do with them because Goffman wasn't returning calls either.

Fun and games had been happening all over the District at Clay's expense, though he didn't know it until the story ran in the Press. It had started with the Dyloft stories in The Wall Street Journal; a few faxes here and there around the city to make sure that those who knew Clay, either from college, law school, his father, or at OPD, got the current news. It picked up steam when American Attorney ranked him number eight in earnings-more faxes, more e-mails, a few jokes added in for spice. It became even more popular when Helen Warshaw filed her heinous lawsuit. Some lawyer somewhere in the city, one with too much time on his hands, titled it "The King of Shorts," gave it a rough and quick format, and started the faxes. Someone with a slight artistic bent added a crude cartoon of Clay naked with his boxer shorts around his ankles, looking quite perplexed. Any news about him would provoke another edition. The publisher, or publishers, would pick stories off the Internet, print them in a newsletter format, and share them. The criminal investigation was big news. There was the photo from the White House, some gossip about his airplane, one story about his father.

The anonymous editors had been faxing copies to Clay's office from the beginning, but Miss Glick had trashed them. Several of the Yale boys also received faxes, and they too protected their boss. Oscar brought in the latest edition and tossed it on Clay's desk. "Just so you'll know," he said. The current edition was a reproduction

of the story in the Press.

"Any idea who's behind this?" Clay asked.

"No. They're faxed around the city, sort of like a chain letter."

"Don't these people have better things to do?"

"I guess not. Don't worry about it, Clay. It's always been lonely at the top." "So I have my own personal newsletter. My, my, eighteen months ago no one knew my name.

There was a commotion outside-sharp, angry voices. Clay and Oscar ran from his office into the hallway where the security guard was scuffling with a very disturbed gentleman. Associates and secretaries were entering the picture. "Where is Clay Carter!" the man yelled.

"Here!" Clay yelled back and walked up to him. "What do you want?"

The man was suddenly still, though the guard kept his grip. Ed Wyatt and another associate moved close to him. "I'm one of your clients," the man said, breathing heavily. "Let go of me," he snapped and shook free from the guard.

"Leave him alone," Clay said.

"I'd like a conference with my attorney," the man said.
"This is not the way to schedule one," Clay shot back, very coolly. He was being

watched by his employees.

"Yeah, well, I tried the other way, but all the lines are busy. You screwed us out of a good settlement with the cement company. We want to know why. Not enough money for you?"
"I guess you believe everything you read in the newspapers," Clay said.

"I believe we got screwed by our own lawyer. And we're not taking it without a

fight."
"You folks need to relax and stop reading the papers. We're still working on the settlement." It was a lie, but one with good intentions. The rebellion needed to be

"Cut your fees and get us some money," the man snarled. "And that's coming from

your clients."

"I'll get you a settlement," Clay said with a fake smile. "Just relax."

"Otherwise, we're going to the bar association."

"Keep your cool."

"The barked away then turned and left the suite. "Back to work every The man backed away, then turned and left the suite. "Back to work everybody," Clay said, clapping his hands together as if everybody had plenty of work to do. Rebecca arrived an hour later, a random visitor from the street. She stepped into the JCC suite and gave a note to the receptionist. "Please give that to Mr. Carter," she said. "It's very important.

The receptionist glanced at the security guard, who was on high alert, and it took Page 129

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John Grisham - The King Of Torts
several seconds to determine that the attractive young lady was probably not a
            'I'm an old friend," Rebecca said.
   Whatever she was, she managed to fetch Mr. Carter out of the back faster than
anyone in the short history of the firm. They sat in the corner of his office;
Rebecca on the sofa, Clay in a chair pulled as close as possible. For a long time
nothing was said. Clay was too excited to utter a coherent sentence. Her presence
could mean a hundred different things, none of them bad.
   He wanted to lunge at her, to feel her body again, to smell the perfume on her
neck, to run his hands along her legs. Nothing had changed-same hair style, same
makeup, same lipstick, same bracelet.
   "You're staring at my legs," she finally said.
   "Yes I am.
   "Clay, are you okay? There's so much bad press right now."
"And that's why you're here?"
"Yes. I'm concerned."
   "To be concerned means you still care about me."
   "I do.'
   "So you haven't forgotten about me?"
   "No, I have not. I'm sort of sidetracked right now, with the marriage and all, but
I still think about you.
    'All the time?
   "Yes, more and more."
Clay closed his eyes and placed a hand on her knee, one that she immediately removed and flung away. "I am married, Clay."
   "Then let's commit adultery."
   "Sidetracked? Sounds like it's temporary. What's going on, Rebecca?"
   "I'm not here to talk about my marriage. I was in the neighborhood, thought about
you, and just sort of popped in."

"Like a lost dog? I don't believe that."

"You shouldn't. How's your bimbo?"

"She's here and there. It's just an arrangement."

Rebecca mulled this over, obviously unhappy with the arrangement. Okay for her to marry someone else, but she didn't like the idea of Clay hooking up with anyone.

"How's the worm?" Clay asked.
   "He's okay."
   "That's a ringing endorsement from the new wife. Just okay?"
   "We get along.
   "Married less than a year and that's the best you can do? You get along?"
   "Yes.
   "You're not giving him sex, are you?"
"We're married."
"But he's such a little twerp. I saw you dancing at your reception and I wanted to vomit. Tell me he's lousy in bed."
   "He's lousy in bed. What about the bimbo?"
"She likes girls." They both laughed, and for a long time. And then they were
silent again, because there was so much to say. She recrossed her legs while Clay
watched closely. He could almost touch them.
   "Are you going to survive?" she asked.
"Let's not talk about me. Let's talk about us."
"I'm not going to have an affair," she said.
   "But you're thinking about one, aren't you?"
   "No, but I know you are.
   "But it would be fun, wouldn't it?"
   "It would, and it wouldn't. I'm not going to live like that."
   "I'm not either, Rebecca. I'm not sharing. I once had all of you, and I let you
get away. I'll wait until you're single again. But would you hurry, dammit?'
"That might not happen, Clay."
"Yes it will."
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WITH RIDLEY IN BED beside him, Clay spent the night dreaming of Rebecca. He slept off and on, always waking up with a goofy smile on his face. All smiles vanished, though, when the phone rang just after 5 A.M. He answered it in the bedroom, then switched to a phone in his study.

It was Mel Snelling, a college roommate, now a physician in Baltimore. "We gotta lk, pal," he said. "It's urgent."

talk, pal," he said. "It's urgent."

"All right," Clay said, his knees buckling.

"Ten A.M., in front of the Lincoln Memorial."

"I can do that.'

"And there's a good chance someone will be following me," he said, then his line went dead. Dr. Snelling had reviewed the stolen Dyloft research for Clay, as a favor. Now the Feds had found him.

For the first time, Clay had the wild thought of just simply running. Wire what was left of the money to some banana republic, skip town, grow a beard, disappear. And, of course, take Rebecca with him.

Her mother would find them before the Feds.

He made coffee and took a long shower. He dressed in jeans, and would have said good-bye to Ridley but she hadn't moved.

There was a very good chance Mel would be wired. Since the FBI had found him, they would try their customary bag of dirty tricks. They would threaten to indict him too if he refused to snitch on his friend. They would harass him with visits, phone calls, surveillance. They would pressure him to put on a wire and lay the trap for clay.

Zack Battle was out of town, so Clay was on his own. He arrived at the Lincoln Memorial at nine-twenty and mixed with the few tourists who were there. A few minutes later, Mel appeared, which immediately struck Clay as odd. Why would he get there half an hour before their meeting? Was the ambush being organized? Were Agents Spooner and Lohse close by with mikes and cameras and guns? One look at Mel's face and Clay knew that the news was bad.

They shook hands, said their hellos, tried to be cordial. Clay suspected that every word was being recorded. It was early September, the air chilly but not cold; Mel, however, was bundled up as if snow was expected. There could be cameras under all that garb. "Let's go for a walk," Clay said, sort of pointing down The Mall

toward the Washington Monument.

"Sure," Mel said, shrugging. He didn't care. Obviously, no trap had been planned near Mr. Lincoln.

'Did they follow you?" Clay asked.

"I don't think so. I flew from Baltimore to Pittsburgh, Pittsburgh to Reagan National, grabbed a cab. I don't think anybody's behind me.

Is it Spooner and Lohse?"

"Yes, you know them?"
"They've stopped by a few times." They were walking beside the Reflecting Pool, on the sidewalk on the south side. Clay was not going to say anything that he didn't want to hear again. "Mel, I know how the Fibbies operate. They like to pressure witnesses. They like to wire people and collect their evidence with gadgets and high-tech toys. Did they ask you to wear a wire?"

"Yes." "And?"

"I told them, 'Hell no.'"

"Thank you."

"I have a great lawyer, Clay. I've spent some time with him, told him everything. I did nothing wrong because I didn't trade the stock. I understand you did, which I'm sure you would handle differently now if given the chance. Maybe I had some inside information, but I did nothing with it. I'm clean. But the pinch comes when I'm subpoenaed by the grand jury.

The case had not yet been presented to the grand jury. Mel was indeed listening to a good lawyer. For the first time in four hours, Clay's breathing relaxed a little. "Go on," he said cautiously. His hands were stuck deep in the pockets of his jeans. Behind his sunglasses, his eyes were watching every person around them. If Mel had told the Feds everything, why would they need wires and mikes?

"The big question is how did they find me? I told no one I was reviewing the

stuff. Who did you tell?"

"Absolutely no one, Mel. "That's hard to believe."

"I swear. Why would I tell anyone?"

They stopped for a moment to let the traffic pass on Seventeenth Street. When they were walking again, they drifted to the right, away from a crowd. Mel said, almost under his breath, "If I lie to the grand jury about the research, they'll have a hard time indicting you. But if I get caught lying, then I go to jail myself. Who else knows I reviewed the research?" he asked again.

And with that, Clay realized there were no wires, no mikes, no one was listening. Mel wasn't after evidence-he just wanted to be reassured. "Your name is nowhere,

Mel," Clay said. "I shipped the stuff to you. You copied nothing, right?"

Right.

"You shipped it back to me. I reviewed it again. There was no sign of you anywhere. We talked by phone a half a dozen times. All of your thoughts and opinions about the research were verbal."

"What about the other lawyers in the case?"

"A few of them have seen the research. They know I had it before we filed suit. They know a doctor reviewed it for me, but they don't have a clue who he is."
"Can the FBI pressure them to testify that you had the research before you filed

suit?"

"No way. They can try, but these guys are lawyers, big lawyers, Mel. They don't scare easily. They've done nothing wrong-they didn't trade in the stock-and they'll give the Feds nothing. I'm protected there."

"Are you certain?" Mel asked, anything but certain.

"I'm positive."

"So what do I do?"

"Keep listening to your lawyer. There's a good chance this thing won't get to a grand jury," Clay said, more of a prayer than a fact. "If you hold firm, it'll probably go away.

They walked a hundred yards without a word. The Washington Monument was getting closer. "If I get a subpoena," Mel said, slowly, "we'd better talk again."

"Of course."

"I'm not going to jail over this, Clay."
"Neither am I."

They stopped in a crowd on a sidewalk near the monument. Mel said, "I'm going to disappear. Good-bye. From me, no news is good news." And with that, he darted through a group of high school students and vanished.

THE COCONINO COUNTY COURTHOUSE in Flagstaff was relatively quiet the day before the trial. Business was routine; no hint of the historic and far-reaching conflict soon to be raging there. It was the second week in September, the temperature already pushing 105. Clay and Oscar walked around the downtown area, then quickly entered the courthouse in search of air-conditioning.

Inside the courtroom, though, pretrial motions were being argued and things were tense. No jury sat in the box; that selection process would begin promptly at nine the following morning. Dale Mooneyham and his team covered one side of the arena. The Goffman horde, led by a fancy litigator from L.A. named Roger Redding, occupied the other half. Roger the Rocket, because he struck fast and hard. Roger the Dodger, because he went all over the country, fighting the biggest trial lawyers he could find, dodging big verdicts.

Clay and Oscar took seats with the other spectators, of which there was an impressive number just for motion arguments. Wall Street would watch the trial very closely. It would be a continuing story in the financial press. And, of course, the vultures like Clay were quite curious. In the front two rows were a dozen or so

corporate clones, no doubt the very nervous folks from Goffman.

Mooneyham lumbered around the courtroom like a barroom bully, bellowing at the Judge, then at Roger. His voice was rich and deep and his words were always contentious. He was an old warrior, with a limp that appeared to come and go. Occasionally, he picked up a cane to move around with, then at times seemed to forget it.

Roger was Hollywood cool-meticulously tailored, a head full of salt-and-pepper hair, strong chin, perfect profile. Probably wanted to be an actor at some point. He spoke in eloquent prose, beautiful sentences that rolled out with no hesitation.

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John Grisham - The King Of Torts Never an "Uh" or an "Ah" or a "Well..." No false starts. When he began arguing a point, he used a splendid vocabulary that anyone could understand, and he had the talent of keeping three or four arguments alive at one time before tying them all beautifully together into one superbly logical point. He had no fear of Dale
Mooneyham, no fear of the Judge, no fear of the facts of the case.
When Redding argued even the smallest of issues, Clay found himself mesmerized. A frightening thought hit: If Clay was forced to trial in D.C., Goffman would not hesitate to send Roger the Rocket into battle there. while he was being entertained by the two great lawyers on the stage before him, Clay was recognized. One of the lawyers at a table behind Redding glanced around the courtroom and thought he saw a familiar face. He nudged another one, and together they made the positive ID. Notes were scribbled and handed to the suits in the front The Judge called a fifteen-minute recess so he could visit the toilet. Clay left the courtroom and went to find a soda. He was followed by two men who finally cornered him at the end of the hallway. "Mr. Carter," the first said pleasantly. "I'm Bob Mitchell, vice president and in-house counsel for Goffman." He shoved a hand forward and squeezed Clay's tightly. "A pleasure," Clay said.
"And this is Sterling Gibb, one of our attorneys from New York." Clay was obliged Clay said. to shake hands with Gibb as well.

"Just wanted to say hello," Mitchell said. "No surprise to see you here."

"I have a slight interest in this trial," Clay said.

"That's an understatement. How many cases do you have now?" "Oh, I don't know. Quite a few." Gibb was content to just smirk and stare.
"We watch your Web site every day," Mitchell was saying. "Twenty-six thousand at last count." Gibb changed his smirks; it was obvious he detested the mass tort game. Something like that," Clay said. "Looks like you've pulled the advertising. Finally got enough cases, I guess." "Oh, you never have enough, Mr. Mitchell. "What are you going to do with all those cases if we win this trial?" Gibb asked, finally speaking.

"What are you going to do if you lose this trial?" Clay fired back.

Mitchell took a step closer. "If we win here, Mr. Carter, you'll have a helluva time finding some poor lawyer who wants your twenty-six thousand cases. They won't 'And if you lose?" Clay asked. Gibb took a step closer. "If we lose here, we're coming straight to D.C. to defend your bogus class action. That is, if you're not in jail."

"Oh, I'll be ready," Clay said, laboring under the assault.

"Can you find the courthouse?" Gibb asked.

"I've already played golf with the Judge," Clay said. "And I'm dating the court reporter." Lies! But they stalled them for a second.

Mitchell caught himself, thrust out his right hand again, and said, "Oh well, just wanted to say helle." wanted to say hello. Clay shook it and said, "So nice to hear from Goffman. You've hardly acknowledged my lawsuit." Gibb turned his back and walked away.

"Let's finish this one," Mitchell said. "Then we'll talk." Clay was about to reenter the courtroom when a pushy reporter stepped in front of him. He was Derek somebody with Financial Weekly and wanted a quick word or two. His newspaper was a right-wing, trial lawyer-hating, tort-bashing, corporate mouthpiece, and Clay knew better than to give him even a "No comment" or a "Kiss off." Derek's name was vaguely familiar. Was he the reporter who'd written so many unkind things about clay? 'Can I ask what you're doing here?" Derek said. "I guess you can. "What are you doing here?"

"Same thing you're doing here."
"And that is?"

"Enjoying the heat."

"Is it true that you have twenty-five thousand Maxatil cases?"
"No."

"How many?"

"Twenty-six thousand."

"How much are they worth?"

"Somewhere between zero and a couple of billion."

Unknown to Clay, the Judge had gagged the lawyers for both sides from then until the end of the trial. Since he was willing to talk, he attracted a crowd. He was surprised to see himself surrounded by reporters. He answered a few more questions without saying much at all.

THE ARIZONA LEDGER QUOTED him as claiming his cases could be worth \$2 billion. It ran a photo of Clay outside the courtroom, microphones in his face, with the caption "King of Torts in Town." A brief summary of Clay's visit followed, along with a few paragraphs about the big trial itself. The reporter did not directly call him a greedy, opportunistic trial lawyer, but the implication was that he was a vulture, circling, hungry, waiting to attack Goffman's carcass.

The courtroom was packed with potential jurors and spectators. Nine A.M. came and went with no sign of the lawyers or the Judge. They were in chambers, no doubt still

arguing pretrial issues. Bailiffs and clerks busied themselves around the bench. A

young man in a suit emerged from the back, passed through the bar, and headed down the center aisle. He abruptly stopped, looked directly at Clay, then leaned down and whispered, "Are you Mr. Carter?"

Taken aback, Clay nodded.

"The Judge would like to see you."

The newspaper was in the middle of the Judge's desk. Dale Mooneyham was in one corner of the large office. Roger Redding was leaning on a table by the window. The Judge was rocking in his swivel chair. None of the three were happy. Very awkward introductions were made. Mooneyham refused to step forward and shake Clay's hand introductions were made. Mooneyham refused to step forward and shake Clay's hand, preferring instead to offer a slight nod and a look that conveyed hatred.

'Are you aware of the gag order I've put in place, Mr. Carter?" asked the Judge.

"No sir.

"Well, there is one."
"I'm not one of the attorneys in this case," Clay said.

"We work hard at having fair trials in Arizona, Mr. Carter. Both sides want a jury as uninformed and as impartial as possible. Now, thanks to you, the potential jurors know that there are at least twenty-six thousand similar cases out there."

Clay was not about to appear weak or apologetic, not with Roger Redding watching

'Maybe it was unavoidable," Clay said. He would never try a case in front of this judge. No sense being intimidated.

"Why don't you just leave the state of Arizona?" Mooneyham boomed from the corner.

"I really don't have to," Clay shot back.

"You want me to lose?"

And with that, Clay had heard enough. He wasn't sure how his presence might harm Mooneyham's case, but why run the risk?
"Very well, Your Honor, I guess I'll be seeing you."

"An excellent idea," the Judge said.

Clay looked at Roger Redding and said, "See you in D.C."

Roger smiled politely, but slowly shook his head no.
Oscar agreed to remain in Flagstaff and monitor the trial. Clay hopped on the Gulfstream for a very somber ride home. Banished from Arizona.

37

IN REEDSBURG, THE NEWS that Hanna was laying off twelve hundred workers brought the town to a halt. The announcement came in a letter written by Marcus Hanna and given to all employees.

In fifty years, the company had been through only four layoffs. It had weathered cycles and slowdowns and had always worked hard to keep everyone on the payroll. Now that it was in bankruptcy, the rules were different. The company was under pressure to prove to the court and to its creditors that it had a viable financial future.

Events beyond the control of management were to blame. Flat sales were a factor, but nothing the company hadn't seen many times before. The crushing blow was the

failure to reach a settlement in the class-action lawsuit. The company had bargained in good faith, but an overzealous and greedy law firm in D.C. had made unreasonable demands.

Survival was at stake, and Marcus assured his people that the company was not going under. Drastic cost cutting would be required. A painful reduction in expenses for the next year would guarantee a profitable future.

To the twelve hundred getting pink slips, Marcus promised all the help the company could provide. Unemployment benefits would last for a year. Obviously, Hanna would hire them back as soon as possible, but no promises were made. The layoffs might become permanent.

In the cafes and barbershops, in the hallways of the schools and the pews of the churches, in the bleachers at soccer and peewee football games, on the sidewalks around the town square, in the beer joints and pool halls, the town talked of nothing else. Every one of the eleven thousand residents knew someone who'd just lost his or her job at Hanna. The layoffs were the biggest disaster in the quiet history of Reedsburg. Though the town was tucked away in the Alleghenies, word got

The reporter for the Baltimore Press who had written three articles about the Howard County class action was still watching. He was monitoring the bankruptcy filing. He was still chatting with the homeowners as their bricks fell off. News of the layoffs prompted him to go to Reedsburg. He went to the cafes and pool halls and soccer games.
The first of his two stories was as long as a short novel. An author bent on

deliberate slander could not have been crueler. All of Reeds-burg's misery could have easily been avoided if the class-action lawyer, J. Clay Carter II of D.C., had not been strident in his quest for large fees.

Since Clay did not read the Baltimore Press, and in fact he was dodging most papers and magazines, he might have avoided the news from Reedsburg, at least for a while. But the still-unknown editor(s) of the unauthorized and unwelcome newsletter faxed it over. The latest copy of "The King of Shorts," obviously thrown together in

a hurry, ran the Press story.

Clay read it and wanted to sue the newspaper. However, he would soon forget about the Baltimore Press because a larger nightmare was looming. A week earlier, a reporter from Newsweek had called and, as usual, been stiff-armed by Miss Glick. Every lawyer dreams of national exposure, but only if it's the high-profile case or billion-dollar verdict. Clay suspected this was neither, and he was right. Newsweek was not really interested in Clay Carter, but rather, his nemesis.

It was a puff piece for Helen Warshaw, two pages of glory that any lawyer would kill for. A striking photo had Ms. Warshaw in a courtroom somewhere, standing in front of an empty jury box, looking quite tenacious and brilliant, but also very believable. Clay had never seen her before, and he'd hoped she would somehow resemble a "ruthless bitch," as Saulsberry had called her. She did not. She was very attractive-short, dark hair and sad brown eyes that would hold the attention of any jury. Clay stared at her and wished he had her case rather than his. Hopefully, they would never meet. And if so, never in a courtroom.

Ms. Warshaw was one of three partners in a New York firm that specialized in attorney malpractice, a rare but growing niche. Now she was going after some of the biggest and richest lawyers in the country, and she was not going to settle. "I've never seen a case with as much jury appeal," she said, and Clay wanted to slit his wrists.

She had fifty Dyloft clients, all dying, all suing. The story gave the quick and

dirty history of the class-action litigation.

Of the fifty, for some reason the reporter focused on Mr. Ted Worley, of Upper Marlboro, Maryland, and ran a photo of the poor guy sitting in his backyard with his wife behind him, their arms crossed, both faces sad and frowning. Mr. Worley, weak and trembling and angry, recounted his first contact with Clay Carter, a phone call from nowhere while he was trying to enjoy an Orioles game, the frightening news about Dyloft, the urinalysis, the visit from the young lawyer, the filing of the lawsuit. Everything. "I didn't want to settle," he said more than once.

For Newsweek Mr. Worley produced all of his paperwork-the medical records, the court filings, the insidious contract with Carter that gave the lawyer the authority to settle for any amount over \$50,000. Everything, including copies of the two

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letters Mr. Worley had written to Mr. Carter in protest of the "sell-out." The

lawyer did not answer the letters.

According to his doctors, Mr. Worley had less than six months to live. Slowly reading each awful word of the story, Clay felt as if he was responsible for the cancer.

Helen explained that the jury would hear from many of her clients by video, since they would not last until the trial. A rather cruel thing to say, Clay thought, but then everything in the story was wicked.

Mr. Carter declined to comment. For good measure, they threw in the White House

photo of Clay and Ridley, and they couldn't resist the tidbit that he had donated \$250,000 to the Presidential Review.

"He's gonna need friends like the President," Helen Warshaw said, and Clay could almost feel the bullet between his eyes. He flung the magazine across his office. He wished he'd never been to the White House, never met the President, never written that damned check, never met Ted Worley, never met Max Pace, never thought about going to law school.

He called his pilots and told them to hustle to the airport. "Going where, sir?"

"I don't know. Where do you want to go?"

"Beg your pardon? "Biloxi, Mississippi." "One person or two?

"Just me." He hadn't seen Ridley in twenty-four hours and had no desire to take her with him. He needed time away from the city and anything that reminded him of

But two days on French's yacht did little to help. Clay needed the company of another conspirator, but Patton was too preoccupied with other class actions. They

ate and drank too much.

French had two associates in the courtroom in Phoenix and they were sending e-mails by the hour. He continued to discount Maxatil as a potential target, but he was still watching every move. It was his job, he said, since he was the biggest tort lawyer of them all. He had the experience, the money, the reputation. All mass tort, should, sooner or later, land on his desk.

Clay read the e-mails, and he talked to Mulrooney. Jury selection had taken one

full day. Dale Mooneyham was now slowly laying out the plaintiff's case against the drug. The government study was powerful evidence. The jury was keenly interested in it. "So far, so good," Oscar said. "Mooneyham is quite the actor, but Roger has

better courtroom skills.

While French juggled three calls at once, with a crushing hangover, Clay sunned on the upper deck and tried to forget his problems. Late on the second afternoon, after a couple of vodkas on the deck, French asked, "How much cash you got left?"

"I don't know. I'm afraid to crunch the numbers."

"Take a guess."

"Twenty million, maybe." "And how much insurance?"

"Ten million. They canceled me, but they're still on the line for Dyloft." French sucked on a lemon and said, "I'm not sure thirty million is enough for

"Doesn't appear to be sufficient, does it?"

"No. You have twenty-one claims now, and the number can only go up. We'll be lucky if we can settle these damned things for three mil each."

"How many do you have?" "Nineteen, as of yesterday."

"And how much cash do you have?"

"Two hundred million. I'll be all right."

Then why don't you just loan me, say, fifty million? Clay managed to be amused at the way they threw around the numbers. A steward brought more alcohol, which they needed.

"And the other guys?" Clay asked. "Wes is fine. Carlos can survive if his number stays below thirty. Didier's last two wives cleaned him out. He's dead. He'll be the first one to go bankrupt, which he's done before."

The first one? And who might be the second one?

After a long silence, Clay asked, "What happens if Goffman wins in Flagstaff? I Page 136

have all these cases."

"You're gonna be one sick puppy, that's for damned sure. Happened to me ten years ago with a bunch of bad baby cases. I hustled around, signed 'em up, sued too fast, then the wheels came off and there was no way to recover anything. My clients were expecting millions because they had these little deformed babies, you know, and so they were emotional as hell and impossible to deal with. Bunch of 'em sued me, but I never paid. The lawyer can't promise a result. Cost me a bunch of dough, though.

'That's not what I want to hear. "How much have you spent on Maxatil?" "Eight million just in advertising."

"I'd just sit on them for a while, see what Goffman does. I doubt they'll offer anything. They're a bunch of hardasses. With time, your clients will revolt and you can tell them to get lost." A big drink of vodka. "But think positive. Mooneyham hasn't lost in ages. A big verdict, and the whole world is different. You're sitting on a gold mine, again."

"Goffman told me they were coming straight to D.C. next."

"They could be bluffing, depends on what happens in Flagstaff. If they lose big, then they have to think about settling. A split-decision-liability but small damages-and they might want to try another one. If they choose yours, then you can bring in a trial stud and whip their asses.

'You wouldn't advise me to try it myself?"

"No. You don't have the experience. It takes years in the courtroom before you're

ready for the big leagues, Clay. Years and years."

As fiery as he was about big lawsuits, it was obvious to Clay that Patton had no enthusiasm for the scenario he had just laid out. He was not volunteering to be the trial stud in the D.C. case. He was just going through the motions in an effort to

comfort his young colleague.
Clay left late the next morning and flew to Pittsburgh, anywhere but D.C. En route, he talked to Oscar, and he read the e-mails and news reports of the trial in Flagstaff. The plaintiff, a sixty-six-year-old woman with breast cancer, had testified and presented her case beautifully. She was very sympathetic, and Mooneyham played her like a fiddle. Go get 'em, ol' boy, Clay kept mumbling to himself.

He rented a car and drove northeast for two hours, into the heart of the Allegheny Mountains. Finding Reedsburg on the map was almost as difficult as finding it on a highway. As he crested a hill on the edge of town, he saw a mammoth plant in the distance. WELCOME TO REEDSBURG, PENNSYLVANIA, a large sign said. HOME OF THE HANNA PORTLAND CEMENT COMPANY. FOUNDED IN 1946. Two large smokestacks emitted a chalky dust that drifted slowly away with the wind. At least it's still operating, Clay

He followed a sign to downtown and found a parking place on Main Street. Wearing jeans and a baseball cap, with three days' worth of dark stubble, he was not worried about being recognized. He walked into Ethel's Coffee Shop and took a seat on a wobbly stool at the counter. Ethel herself greeted him and took his order. Coffee and a grilled cheese sandwich.

At a table behind him two old-timers were talking football. The Reedsburg High Cougars had lost three straight, and both of them could do a better job calling plays than the head coach. There was a home game that night, according to the schedule on the wall near the cash register.

When Ethel brought the coffee she said, "You just passing through?"

"Yes," Clay said, realizing that she knew every one of Reedsburg's eleven thousand

souls.

"Where you from?" "Pittsburgh.

He couldn[†]t tell if that was good or bad, but she left with no further questions. At another table, two younger men were talking about jobs. It was soon clear that neither was employed. One wore a denim cap with a Hanna Cement logo on the front. As Clay ate his grilled cheese, he listened as they fretted over unemployment benefits, mortgages, credit-card bills, part-time work. One was planning to surrender his Ford pickup to the local dealer who had promised to resell it for him.

Against the wall by the front door was a folding table with a large plastic water bottle on it. A handmade poster urged everyone to contribute to the "Hanna Fund." A

collection of coins and bills half-filled the bottle.

"What's that for?" Clay asked Ethel when she refilled his cup.

"Oh, that. It's a drive to collect money for the families laid off out at the plant.

"Which plant?" Clay asked, trying to appear ignorant.
"Hanna Cement, biggest employer in town. Twelve hundred folks got laid off last week. We stick together around here. Got those things all over town-stores, cafes, churches, even the schools. Raised over six thousand so far. Money'll go for light bills and groceries if things get bad. Otherwise, it'll go to the hospital."

"Did business turn bad?" Clay said, chewing. Putting the sandwich in his mouth was easy; swallowing was becoming more difficult.

"No, the plant's always been well run. The Hannas know what they're doing. Got this crazy lawsuit down around Baltimore somewhere. Lawyers got greedy, wanted too

much money, forced Hanna into bankruptcy."

"It's a damned shame," said one of the old-timers. Coffee shop conversations were shared by all present. "Didn't have to happen. The Hannas tried to settle the damned thing, made a good-faith effort, but these slimebags in D.C. had 'em at gunpoint. Hannas said, 'Screw you,' and walked away."

In a flash, Clay thought: Not a bad summary of events.

"I worked there forty years, never missed a paycheck. A damned shame."

Because Clay was expected to say something to move along the conversation, he said, "Layoffs are rare, huh?"

"The Hannas don't believe in laying folks off."

"Will they hire them back?"

"They'll try. But the bankruptcy court is in charge now."

Clay nodded and quickly turned back to his sandwich. The two younger men were on their feet, heading for the cash register. Ethel shooed them away. fellas. It's on the house." "No charge,

They nodded politely, and as they left both dropped some coins into the Hanna

Fund. A few minutes later, Clay said good-bye to the old-timers, paid his bill, thanked Ethel, and dropped a \$100 bill into the water bottle.

After dark, he sat alone on the visitors side and watched the Reedsburg Cougars do battle with the Enid Elk. The home stands were filled almost to capacity. The band was loud, the crowd rowdy and eager for a win. But the football failed to hold his attention. He looked at the roster and wondered how many players listed there were from families hit by the layoffs. He gazed across the field to the rows and rows of Reedsburg fans and wondered who had jobs and who did not.

Before the kickoff, and just after the national anthem, a local minister had prayed for the safety of the players, and for the renewed economic strength of the community. He had ended his prayer with, "Help us through these hard times, O God.

If Clay Carter had ever felt worse, he could not remember when.

38

RIDLEY CALLED EARLY Saturday evening, quite upset. She had been unable to locate Clay for four days! No one at the office knew where he was, or if they knew they wouldn't tell her. He, on the other hand, had made no effort to call her. Both had more than one phone. Was this any way to advance a relationship? After listening to the whining for a few minutes, Clay heard something buzz in the line and asked, "Where are you?"

"St. Barth. In our villa."

"How'd you get down there?" Clay, of course, had been using the Gulfstream. "I chartered a smaller jet. Too small, actually, we had to stop in San Juan for fuel. It wouldn't make it here nonstop.

Poor girl. Clay wasn't sure how she knew the number of the air charter service. 'Why are you down there?" he asked, a stupid question.
"I was so stressed out because I couldn't find you. You can't do that again,

clay."

He tried to link the two-his disappearance and her escape to St. Barth, but quickly gave it up.

"I'm sorry," he said. "I left town in a hurry. Patton French needed me in Biloxi. Page 138

I was too busy to call."

A long pause as she debated whether she should forgive him right then or wait a

"Promise me you won't do it again," she whimpered. day or two.

Clay wasn't in the mood for either whining or promising, and he found himself relieved that she was out of the country. "It won't happen again. Relax, enjoy yourself down there."

"Can you come down?" she asked, but without any feeling. Sort of a perfunctory

request.

'Not with the trial in Flagstaff getting close." He doubted seriously if she had an inkling about the trial in Flagstaff.

"Will you call me tomorrow?" she asked.

"Of course.

Jonah was back in town, with many adventures to report from the sailing life. They were to meet at nine at a bistro on Wisconsin Avenue for a late and long dinner.

Around eight-thirty, the phone rang, but the caller hung up without a word. Then it rang again, and Clay grabbed it as he was buttoning his shirt.

"Is this Clay Carter?" a male voice asked.

"Yes, who is this?" Because of the sheer number of disgruntled clients out there-Dyloft and Skinny Ben and, now, especially, those irate homeowners up in Howard County-Clay had changed numbers twice in the past two months. He could handle the abuse at the office, but he preferred to live in peace.

'I'm from Reedsburg, Pennsylvania, and I have some valuable information about the

Hanna company.

The words were chilling, and Clay sat on the edge of his bed. Keep him on the phone, he said as he tried to think clearly. "Okay, I'm listening." Someone from Reedsburg had somehow acquired his new, unlisted phone number.

"We can't talk over the phone," the voice said. Thirty years old, white male, high

school education.

"Why not?"
"It's a long story. There are some papers."

"Where are you?"

"I'm in the city. I'll meet you in the lobby of the Four Seasons Hotel on M Street. We can talk there."

Not a bad plan. There would be plenty of foot traffic in the lobby, just in case someone wanted to pull out a gun and start shooting lawyers. "When?" Clay asked.

"Real soon. I'll be there in five minutes. How long will it take you?"

Clay was not going to mention the fact that he lived six blocks away, though his address was no secret. "I'll be there in ten minutes.

"Good. I'm wearing jeans and a black Steelers cap."
"I'll find you," Clay said, then hung up. He finished dressing and hustled out of his town house. Walking rapidly along Dumbarton, he tried to imagine what information he could need or even want on the Hanna company. He'd just spent eighteen hours in Reedsburg, and was trying, quite unsuccessfully, to forget about the place. He turned south on Thirty-first Street, mumbling to himself, lost in a world of conspiracies and payoffs and spy scenarios. A lady passed with a small dog in search of a suitable spot on the sidewalk to relieve itself. A young man in a black biker's jacket with a cigarette hanging from his mouth approached, though Clay barely saw him. As the two passed, in front of a poorly lit town house and under the limbs of an old red maple, the man suddenly, with perfect timing and precision, unloaded a short right cross that caught Clay directly on the chin.

Clay never saw it. He remembered a loud pop in his face, and his head crashing

into a wrought-iron fence. There was a stick of some sort, and another man, two of them up there throwing punches and flailing away. Clay rolled to his side and managed to get a knee under himself, then the stick landed like a gunshot on the

back of his skull.

He heard a woman's voice in the distance, then he passed out.

The lady had been walking her dog when she heard a commotion behind her. There was a fight of some sort, two against one, with the man on the ground getting the worse of it. She ran closer and was horrified to see two men in black jackets hammering away with large black sticks. She screamed, they ran. She whipped out her cell phone and dialed 911.

The two men ran down the block and disappeared around the corner of a church on N Street. She tried to assist the young man on the ground, who was unconscious and Page 139

bleeding badly.

CLAY WAS TAKEN TO George Washington University Hospital where a trauma team stabilized him. The initial exam revealed two large head wounds caused by something blunt, a cut on his right cheekbone, a cut in his left ear, and numerous contusions. His right fibula was cracked neatly in two. His left kneecap was in pieces and the left ankle was broken. His head was shaved and eighty-one stitches were required to close the two large cuts. His skull was badly bruised but not fractured. Six stitches in his cheekbone, eleven in his ear, and they rolled him into surgery to put his legs back together.

Jonah began calling after waiting impatiently for thirty minutes. He left the restaurant after an hour and headed on foot to Clay's town house. He knocked on the door, rang the bell, cursed just under his breath, and was ready to throw rocks at the windows when he saw Clay's car parked between two others down the street. He thought it was Clay's car, anyway.

He walked slowly toward it. Something was wrong there, he just wasn't sure what.

It was a black Porsche Carrera all right, but it was covered with a white dust. He

called the police.

A torn and empty Hanna Portland Cement bag was found under the Porsche. Someone had evidently covered the car with cement, then thrown water at it. In spots, especially on the roof and the hood, large patches of the cement had dried and stuck to the car. As the police inspected it, Jonah told them that its owner was unaccounted for. After a long computer search, Clay's named popped up, and Jonah took off for the hospital. He called Paulette, and she was there before he arrived. Clay was in surgery, but it was only broken bones and probably a concussion. His injuries did not appear life-threatening.

The lady with the dog told police the assailants were both white males. Three college boys entering a bar on Wisconsin Avenue reported seeing two white males in black jackets hurry around the corner from N Street. They hopped into a metallic green van, where a driver was waiting for them. It was too dark to see the license

plates.

The call Clay had received at 8:39 P.M. was traced to a pay phone on M Street, about five minutes from his town house.

The trail grew cold quickly. It was, after all, only a beating. And a Saturday night beating at that. The same night would see two rapes in the city, two drive-by shootings that injured five, and two murders, both of which appeared to be completely at random.

SINCE CLAY HAD NO family in the city, Jonah and Paulette assumed the roles of spokesmen and decision makers. At 1:30 A.M., a doctor reported to them that the surgery had gone smoothly, all the bones were set and ready to heal, some pins and screws had been installed, things couldn't be better. They would closely monitor brain activity. They were sure there was a concussion but didn't know how serious it was. "He looks awful," she warned them.

Two hours went by, as Clay was slowly moved upstairs. Jonah had insisted on a private room. They finally saw him just after 4 A.M. A mummy would have had less

Both legs were in thick, full-length casts suspended a few inches off the bed by a complex series of cables and pulleys. A sheet hid his chest and arms. Heavy gauze covered his skull and half his face. His eyes were swollen and shut; mercifully he was still unconscious. His chin was swollen, his lips puffy and blue. Blood had dried on his neck.

They stood in muted silence, taking in the full extent of his wounds, listening to

the monitors click and beep, watching his chest move up and down, very slowly. Then Jonah started laughing. "Look at that son of a bitch," he said.
"Hush, Jonah," Paulette hissed, ready to slap him.
"There lies the King of Torts," Jonah said, shaking with suppressed laughter.
Then, she too saw the humor. She managed to laugh without opening her mouth, and for a long moment they both stood at the foot of Clay's bed, working hard to contain their amusement.

when the humor passed, she said, "You should be ashamed."

"I am. I'm sorry.

An orderly rolled in a bed. Paulette would take the first night, Jonah would get Page 140

the second.

Fortunately, the assault was too late to make the Sunday Post. Miss Glick called each member of the firm and asked them not to visit the hospital and not to send flowers. They might be needed later in the week, but for now just say prayers.

Clay finally came back from the dead around noon Sunday. Paulette was tossing on the foldaway when he said, "Who's there?"

She jumped up and ran to his side. "It's me, Clay."

Through his swollen and blurry eyes he could see a black face. It certainly wasn't Ridley. He reached out with a hand and said, "Who?"

'Paulette, Clay. Can't you see?"

"No. Paulette? What are you doing here?" His words were thick, slow, and painful.

"Just taking care of you, boss."
"Where am I?"

"George Washington University Hospital."

"Why, what happened?"
"It's what they call an old-fashioned ass-kicking."

"What?"

"You got jumped. Two guys with sticks. You need some pain pills?"

"Please.

She raced from the room and found a nurse. A doctor showed up a few minutes later and, in excruciating detail, explained to Clay just how badly he'd been beaten. Another pill, and Clay drifted away again. Most of Sunday was spent in a pleasant fog, with Paulette and Jonah baby-sitting as they read the newspapers and watched pro football.

The stories hit with a fury on Monday, and they were all the same. Paulette muted the television and Jonah hid the newspapers. Miss Glick and the rest of the firm circled the wagons and had "No comment" for everyone. She received an e-mail from a sailboat captain claiming to be Clay's father. He was near the Yucatan Peninsula in the Gulf of Mexico and could someone please update him on Clay's condition? She did so-stable condition, broken bones, concussion. He thanked her and promised to check

back the following day.

Ridley arrived Monday afternoon. Paulette and Jonah cleared out, happy to leave the hospital for a while. Evidently, Georgians did not understand proper hospital waiting rituals. Whereas Americans move in with their beloved sick and wounded, those from other cultures deem it more practical to stop by for an hour, then let the hospital take care of its patients. Ridley showed great affection for a few minutes and tried to interest Clay in the latest renovations to their villa. His head pounded worse and he called for a pill. She relaxed on the foldaway and tried to nap, exhausted, she said, from the flight home. Nonstop. On the Gulfstream. He fell asleep too, and when he awoke she was gone.

A detective stopped by for a follow-up. All suspicion pointed to some thugs from

Reedsburg, but there was scant proof. Clay was unable to describe the man who threw the first punch. "I never saw it," he said, rubbing his chin. To make Clay feel better, the cop had four large, color photos of the black Porsche, heavily spotted

with white cement, and Clay needed another pill.

Flowers poured in. Adelfa Pumphrey, Glenda at OPD, Mr. and Mrs. Rex Crittle,

Rodney, Patton French, Wes Saulsberry, a judge Clay knew from Superior Court. Jonah brought a laptop, and Clay had a lengthy chat with his father.

"The King of Shorts" newsletter published three editions on Monday, each filled with the latest newspaper stories and gosip about Clay's beating. He saw none of it. Hidden away in his hospital room, he was sheltered by his friends.

Early Tuesday morning, Zack Battle stopped by on his way to the office and delivered some welcome news. The SEC was suspending its investigation of Clay. He had talked to Mel Snelling's lawyer in Baltimore. Mel wasn't budging, wasn't caving in to FBI pressure. And without Mel, they could not put together the necessary

evidence.
"I guess the Feds saw you in the papers and figured you've been punished enough," zack said.

"I'm in the paper?" Clay asked.
"A couple of stories."

"Do I want to read them?" "I advise you not to.

The boredom of the hospital was hitting hard-the traction, the bedpans, the Page 141

relentless visits by the nurses at all hours, the grave little chats with the doctors, the four walls, the dreadful food, the endless rebandaging of his injuries, the taking of blood for yet more tests, the sheer tedium of lying there, unable to move. The casts would be his for weeks, and he could not envision surviving life in the city with a wheelchair and crutches. At least two additional operations were planned, minor ones, they promised him.

The aftershocks of the actual beating came to haunt him, and he remembered more of

the sounds and physical sensations of being pummeled. He saw the face of the man who threw the first punch, but couldn't be sure if it was real or just a dream. So he didn't tell the detective. He heard screams from the darkness, but they too could easily be part of the nightmare. He remembered seeing a black stick the size of a baseball bat rising into the air. Mercifully, he had been knocked out and could not

recall most of the blows.

The swelling began to subside; his head was clearing. He quit the pain pills so he could think and try to run the office by phone and e-mail. Things were quite hectic

there, according to everyone he talked to. But he suspected otherwise.

Ridley was good for an hour late in the morning and another late in the afternoon. She stood by his bed and was very affectionate, especially when the nurses were around. Paulette detested her and was quick to disappear when she entered the room.

"She's after your money," she said to Clay.
"And I'm after her body," Clay said.

"Well, right now she's getting the better end of the deal."

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TO READ, HE WAS forced to raise half of the bed, and since his legs were already pointed upward, he sort of folded himself into a V. A painful one. He could hold that position for no more than ten minutes before lowering the bed and relieving the pressure. With Jonah's laptop resting on both casts, he was browsing through the newspaper articles from Arizona when Paulette answered the phone. "It's Oscar," she said.

They had talked briefly on Sunday night, but Clay had been drugged and incoherent. Now he was wide awake and ready for details. "Let's hear it," he said, lowering the bed and trying to stretch out. "Mooneyham rested Saturday morning. His case could not have been more perfect. The guy is brilliant, and he has the jury eating out of his hands. The Goffman boys were strutting when the trial started, now I think they're running for the bunkers. Roger Redding put on their star expert yesterday afternoon, a researcher who testified that there is no direct link between the drug and the plaintiff's breast cancer. I thought the guy was very good, very believable, hell he has three doctorates. The jury paid attention. Then Mooneyham ripped him to shreds. He pulled out some bad research the guy did twenty years ago. He attacked his credentials. The witness was completely slain when it was over. I'm thinking, 'Somebody call nine-one-one, get this poor guy outta here.' I've never seen a witness so thoroughly humiliated. Roger was pale. The Goffman boys were sitting there like a bunch of thugs in a police lineup."

"Beautiful, beautiful," Clay kept saying, the phone stuck to the gauze on the left side of his face, opposite the slashed ear.

"Here's the good part. I found out where the Goffman folks are staying, so I switched hotels. I see them at breakfast. I see them in the bar late at night. They know who I am so we're like two rabid dogs circling each other. They have an

know who I am, so we're like two rabid dogs circling each other. They have an in-house lawyer named Fleet who caught me in the hotel lobby yesterday after adjournment, about an hour after the slaughter of their expert. He said he wanted to have a drink. He had one, I had three. The reason he had only one is because he had to go back to the Goffman suite on the top floor where they spent the night pacing

the floors, kicking around the possibilities of a settlement."
"Say it again," Clay said softly.
"You heard me. Goffman, at this very moment, is thinking about settling with Mooneyham. They are terrified. They're convinced, like everybody else in the courtroom, that this jury is about to nuke their company. Any settlement will cost a fortune because the old stud doesn't want to settle. Clay, he is eating their lunch! Roger is excellent, but he can't carry Mooneyham's briefcase."

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"Back to the settlement.

"Back to the settlement. Fleet wanted to know how many of our cases are legitimate. I said, 'All twenty-six thousand.' He beats around the bush for a while, then asks if I think you would consider settling them for something in the neighborhood of a hundred thousand each. That's two point six bil, Clay. Are you doing the math?"

"Iť's done." "And the fees?"

"Done." And with that the pain immediately vanished. The throbbing skull was still. The heavy casts were featherlike. The delicate bruises ceased to exist. Clay

felt like crying

"Anyway, it definitely was not an offer to settle, just the first feeler. A real tense one. You hear a lot of rumors around the courthouse, especially from the lawyers and stock analysts. According to the gossip, Goffman could afford a compensation pool of up to seven billion. If the company settled now, its stock price might hold steady because the Maxatil nightmare would be over. That's one theory, but after the bloodletting yesterday, it makes a lot of sense. Fleet came to me because we have the biggest class. The courthouse gossip puts the number of potential claims at somewhere around sixty thousand, so we have about forty percent of the market. If we're willing to settle for around a hundred grand each, then they can predict their costs.

'When do you see him again?"

"It's almost eight here, the trial resumes in an hour. We agreed to meet outside the courtroom."

"Call me as soon as you can."

"Don't worry, chief. How are the broken bones?"

"Much better now."

Paulette took the phone. Seconds later, it rang again. She answered, handed it

back to Clay, and said, "It's for you, and I'm getting out of here."

It was Rebecca, in the hospital's lobby, on her cell phone, wondering if a quick visit would be appropriate. Minutes later, she walked into his room and was shocked at the sight of him. She kissed him on the cheek, between bruises.

"They had sticks," Clay said. "To even things out. Otherwise, I would've had an unfair advantage." He punched the controls to the bed and began raising himself into

the V.

"You look awful," she said. Her eyes were moist.

"Thank you. You, on the other hand, look spectacular."

She kissed him again, same place, and began rubbing his left arm. A moment of silence passed between them.

"Can I ask you a question?" Clay said.
"Sure."

"Where is your husband right now?"

"He's in either Sao Paulo or Hong Kong. I can't keep track."
"Does he know you're here?"

"Of course not.

"What would he do if he knew you were here?"

"He would be upset. I'm sure we'd fight."
"Would that be unusual?"

"Happens all the time, I'm afraid. It's not working, Clay. I want out."
In spite of his wounds, Clay was having an awesome day. A fortune was within his grasp, as was Rebecca. The door to his room opened quietly and Ridley entered. She was at the foot of his bed, unnoticed, when she said, "Sorry to interrupt."

"Hi, Ridley," Clay said weakly.

The women gave each other looks that would terrify cobras. Ridley moved to the other side of the bed, directly opposite Rebecca, who kept her hand on Clay's bruised arm. "Ridley, this is Rebecca, Rebecca, this is Ridley," Clay said, then gave serious consideration to pulling the sheets over his head and pretending to be dead.

Neither smiled. Ridley reached over just a few inches and began gently rubbing Clay's right arm. Though he was being pampered by two beautiful women, he felt more like fresh roadkill seconds before the wolves arrived.

Since there was absolutely nothing anybody could say for a few seconds, Clay nodded to his left and said, "She's an old friend," then to his right, and said, Page 143

"She's a new friend." Both women, at least at that moment, felt much closer to Clay than just a mere friend. Both were irritated. Neither flinched nor moved an inch. Their positions had been staked out.

'I believe we were at your wedding reception," Ridley said, finally. A not too

subtle reminder to Rebecca that she happened to be married.

"Uninvited as I recall," Rebecca said.

"Oh, darn, time for my enema," Clay said, and nobody laughed but him. If a catfight broke out across his bed, he'd be mauled even worse. Five minutes earlier he'd been on the phone to Oscar, dreaming of record fees. Now, two women were drawing swords.

Two very beautiful women. Things could be worse, he told himself. Where were the nurses? They barged in at all hours of the day, with no regard for privacy or sleep patterns. Sometimes they came in pairs. And if a visitor happened to be in Clay's room, a needless drop-in by a nurse was guaranteed. "Anything we can get for you, Mr. Carter?"

"Adjust your bed?"

"Want the TV on?"

"or off?"

The halls were silent. Both women pawed at him.

Rebecca blinked first. She had no choice. She did, after all, have a husband. "I guess I'll be going." She left the room slowly, as if she didn't want to leave, didn't want to concede territory. Clay was thrilled by that.

As soon as the door closed, Ridley withdrew to the window, where she stood for a long time and looked at nothing. Clay scanned a newspaper, completely unconcerned with her and whatever her moods might be. The cold shoulder she was working diligently to deliver happened to be welcome.

"You love her, don't you?" Ridley said, still looking out the window, trying to

appear wounded.
"Who?"

"Rebecca."

"Oh, her. Naw, she's just an old friend."
With that she wheeled around and walked to the side of his bed. "I'm not stupid,

clay!"

"Didn't say you were." He was still reading the newspaper, quite unmoved by this attempt at high drama. She grabbed her purse and stomped out of his room, heels clicking as loudly as possible. A nurse entered shortly thereafter, to inspect him for damages

Oscar called a few minutes later, on his cell phone outside the courtroom. A quick recess had been ordered. "Rumor has it Mooneyham turned down ten million this

morning," he said.

"Fleet tell you this?"

"No, we didn't meet. He was tied up with some motions. I'll try and catch him during lunch."

"who's on the stand?"

"Another Goffman expert, a female professor from Duke who's discrediting the government study on Maxatil. Mooneyham is sharpening his knives. Should be ugly."

"Do you believe the rumor?"

"I'm not sure what to believe. The Wall Street boys seem excited about it. They want a settlement because they figure that's the best way to predict costs. I'll

call you back during lunch."

There were three possible outcomes in Flagstaff; two would be delightful. A verdict against Goffman would put enormous pressure on the company to settle and avoid years of litigation and the constant barrage of big verdicts. A mid-trial settlement there would likely mean a national compensation plan for all plaintiffs.

A verdict in favor of Goffman would force Clay to scurry around and prepare for his own trial in D.C. That prospect brought back the sharp pains in his skull and

Lying motionless for hours in a hospital bed was sufficient torture in itself. Now, the silent phone made matters much worse. At any moment, Goffman could offer Mooneyham enough money to make him settle. His ego would push him all the way to a verdict, but could he ignore the interests of his client?

A nurse closed the blinds, turned off the lights and the TV. When she was gone, Clay rested the phone on his stomach, pulled the sheets over his head, and waited. 40

THE NEXT MORNING, Clay was taken back to surgery for some minor adjustments to the pins and screws in his legs. "A bit of tweaking," his doctor had called it. Whatever it was required a full dose of anesthesia, which wiped out most of the day. He returned to his room just after noon, and slept for three hours before the drugs wore off. Paulette, not Ridley and not Rebecca, was waiting when he finally came around. "Any word from Oscar?" he said, with a thick tongue.

"He called, said the trial was going well. That's about it," Paulette reported. She adjusted his bed and his pillow and gave him water, and when he was awake for good, she left to run errands. On the way out, she handed him an overnight envelope,

From Patton French. A handwritten note passed along his best wishes for a speedy recovery, and something else that Clay could not decipher. The attached memo was to the Dyloft Plaintiffs' Steering Committee (now Defendants). The Honorable Helen Warshaw had submitted her weekly additions to her class action. The list was growing. Residual Dyloft damage was popping up all over the nation, and the Defendants were sinking deeper into the quicksand. There were now 381 members of the class, with 24 of them ex-JCC clients who'd signed up with Ms. Warshaw, up three from the week before. As always, Clay slowly read the names, and again wondered how their paths had ever crossed.

Wouldn't his former clients love to see him laid up in the hospital-cut, broken, and bruised? Perhaps one was down the hall, having tumors and organs removed, huddling with loved ones as the clock ticked loudly. He knew he didn't cause their diseases, but for some reason he felt responsible for their suffering.

Ridley finally stopped by on her way home from the gym. She hauled in some books and magazines and tried to appear concerned. After a few minutes she said, "Clay, the decorator called. I need to return to the villa."

Was the decorator male or female? He pondered the question but did not ask.

What an excellent idea!

"When?" he asked.

"Tomorrow, maybe. If the plane is available." Why wouldn't it be available? Clay certainly wasn't going anywhere.

'Sure. I'll call the pilots." Getting her out of town would make his life easier.

She was of no benefit around the hospital.

"Thanks," she said, then sat in the chair and began flipping through a magazine.

After thirty minutes her time was up. She kissed him on the forehead and

disappeared.

The detective was next. Three men from Reedsburg had been arrested early Sunday morning outside a bar in Hagerstown, Maryland. There had been a fight of some sort. They tried to leave the scene, in a dark green minivan, but the driver misjudged something and drove them into a drainage ditch. The detective produced three color photos of the suspects-all rough-looking characters. Clay could not identify any of them.

They worked at the Hanna plant, according to the Chief of Police in Reedsburg. Two had recently been laid off, but that was the only information the detective had managed to extract from the authorities up there. "They're not very cooperative," he said. Having been to Reedsburg, Clay could understand why.

"If you can't identify these guys, then I have no choice but to close the file,"

the detective said.

"I've never seen them before," Clay said.

The detective placed the photos back in his file and left forever. A parade of nurses and doctors followed with much probing and groping, and after an hour Clay fell asleep.

OSCAR CALLED AROUND 9:30 P.M. The trial had just adjourned for the day. Everyone was exhausted, primarily because Dale Mooneyham had caused such massive carnage in the courtroom. Goffman had reluctantly hauled out its third expert, a spineless horn-rimmed in-house lab rat who'd been in charge of the clinical trials for Maxatil, and after a wonderful and creative direct examination by Roger the Dodger, Page 145

Mooneyham had proceeded to butcher the poor boy on cross.

'It's an old-fashioned rump-humping." Oscar laughed. "Goffman should be afraid to call any more witnesses."
"Settlement?" Clay asked, drugged and sluggish and sleepy, but trying desperately

to catch the details

'No, but it should be a long night. Rumor is that Goffman might try one more expert tomorrow, then plug the dike and hunker down for the verdict. Mooneyham refuses to talk to them. He looks and acts as if he expects a record verdict."

Clay passed out with the phone wedged against the side of his head. A nurse removed it an hour later.

GOFFMAN'S CEO ARRIVED IN Flagstaff late Wednesday night and was rushed downtown to a tall building where the lawyers were conspiring. He was briefed by Roger Redding and the rest of the defense team and shown the latest numbers by the boys in finance. Every discussion was centered around a doomsday scenario.

Because Redding's rear-end had been so thoroughly whipped, he was adamant that the defense stick to its game plan and call its remaining witnesses. Surely, the tide would turn. Surely, he would find his stride and score some points with his jury. But Bob Mitchell, the chief in-house counsel and a vice president, and Sterling Gibb, the company's longtime lawyer and golfing buddy of the CEO, had seen enough. One more witness assassination by Mooneyham and the jurors might jump from their seats and attack the nearest Goffman executive. Redding's ego was badly bruised. He wanted to push on, hoping for a miracle. To follow him was bad advice.

Mitchell and Gibb met with the CEO alone, around 3 A.M., over doughnuts. Just the

three of them. As bad as things were for the company, there remained some secrets about Maxatil that could never be revealed. If Mooneyham had this information, or if he could beat it out of a witness, then the sky would indeed fall on Goffman. At that point in the trial, they put nothing past Mooneyham. The CEO finally made the

decision to stop the bloodletting.

When court was called to order at 9 A.M., Roger Redding announced that the defense would rest.

"No further witnesses?" the Judge asked. A fifteen-day trial had just been cut in half. He had a week of golf coming up!

"That's correct, Your Honor," Redding said with a smile at the jurors, as if all was well.

"Any rebuttal, Mr. Mooneyham?"
The plaintiff's lawyer slowly got to his feet. He scratched his head, scowled at

Redding, and said, "If they're done, then so are we."

The Judge explained to the jurors that they would be in recess for an hour while he took up some matters with the lawyers. When they returned, they would hear the closing arguments, and by lunchtime they would have the case.

With everyone else, Oscar ran into the hallway, clutching a cell phone. There was

no answer in Clay's hospital room.

HE SPENT THREE HOURS waiting in X Ray, three hours on a gurney in a busy hall where nurses and orderlies rushed by chatting about nothing. He'd left his cell phone behind and so for three hours he was isolated from the world while he waited

in the depths of George Washington University Hospital.

The X rays took almost an hour, but could've taken less if the patient had not been so uncooperative and aggressive and, at times, downright profane. The orderly wheeled him back to his room and happily left him there.

Clay was napping when Oscar called. It was five-twenty his time, three-twenty in Phoenix.

"Where have you been?" Oscar demanded.

"Don't ask.

"Goffman threw in the towel first thing this morning, tried to settle, but Mooneyham wouldn't talk. Everything happened real fast after that. Closing arguments began around ten, I guess. The jury got the case at exactly noon."

"The jury has the case?" Clay asked, practically yelling at the phone.

"Had."

"what?"

"Had the case. It's over. They deliberated for three hours and found in favor of Goffman. I'm sorry, Clay. Everybody here is in shock.

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"No."

"Afraid so."

"Not just any case, Clay. He lost our case."
"But how?"

"I don't know. I would've bet the farm against Goffman."

"We just did.

"I'm sorry.

"Look, Oscar, I'm lying here in bed, all alone. I'm closing my eyes now, and I want you to just talk to me, okay. Don't leave me. There's no one else around. Just talk to me. Tell me something."

"After the verdict, I got cornered by Fleet, and two other guys- Bob Mitchell and

Sterling Gibb. Real sweet boys. They were so happy they were about to pop. They began by asking if you're still alive-how do you like that? Then they sent their regards, real sincere like. They told me that they're bringing their show on the road-Roger the Dodger and Company-and the next trial will be in D.C., against Mr. Clay Carter, the King of Torts, who, as we all know, has never tried a tort case. What could I say? They had just beaten a great lawyer in his own backyard."

"Our cases are worthless, Oscar."

"They certainly think so. Mitchell said they would not offer one cent for any Maxatil case anywhere in the country. They want trials. They want vindication. A

clear name. All that crap."

He kept Oscar on the phone for over an hour, as his unlit room grew dark. Oscar replayed the closing arguments and the high tension of waiting for the verdict. He described the shock on the plaintiff's face, a dying woman whose lawyer wouldn't take whatever Goffman was offering, supposedly \$10 million. And Mooneyham, who hadn't lost in so long he had forgotten how to lose, demanding that the jury be required to fill out questionnaires and explain themselves. After Mooneyham caught his breath and managed to get to his feet, with his cane of course, he made a total ass of himself. And there was shock on the Goffman side, where the crowd of dark suits sat with lowered heads in what appeared to be a mass prayer until the jury foreman uttered his majestic words. There had been a stampede from the courtroom as

the Wall Street analysts rushed to make their calls.
Oscar ended his narrative with, "I'm going to a bar now." Clay called a nurse and

asked for a sleeping pill.

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AFTER ELEVEN_DAYS of confinement, Clay was finally set free. A lighter cast was placed on his left leg, and, though he couldn't walk, he could at least maneuver a little. Paulette pushed his wheelchair out of the hospital to a rented van driven by Oscar. Fifteen minutes later, they rolled him into his town house and locked the door. Paulette and Miss Glick had turned the downstairs den into a temporary bedroom. His phones, fax, and computer had been moved to a folding table near his bed. His clothes were stacked neatly on plastic shelves by the fireplace.

For the first two hours he was home, he read mail and financial reports and

clippings, but only what Paulette had screened. Most of what had been printed about

Clay was kept away from him.

Later, after a nap, he sat at the kitchen table with Paulette and Oscar announced that it was time to start.

The unraveling began.

THE FIRST ISSUE WAS his law firm. Crittle had managed to trim a few costs, but the overhead was still galloping along at a million bucks a month. With no current revenues, and none expected, immediate layoffs were unavoidable. They went down a list of the employees- lawyers, paralegals, secretaries, clerks, gofers-and made the painful cuts. Though they considered the Maxatil cases worthless, it would still take work to close the files. Clay kept four lawyers and four paralegals for the Page 147

job. He was determined to honor every contract he'd signed with his employees, but to do so would eat up some badly needed cash.

Clay looked at the names of the employees who had to go, and it made him ill. "I

want to sleep on this," he said, unable to make the final decision.

"Most of them are expecting it, Clay," Paulette said.

He stared at the names and tried to imagine the gossip that had been raging about him in the halls of his own firm.

Two days earlier, Oscar had reluctantly agreed to go to New York and meet with Helen Warshaw. He had presented a broad picture of Clay Carter's assets and potential liabilities, and basically begged for mercy. His boss did not want to file for bankruptcy, but if pushed too hard by Ms. Warshaw he would have no choice. She had been unimpressed. Clay was a member of a group of lawyers, her defendants, with a combined net worth that she estimated at \$1.5 billion. She could not allow Clay to settle his cases for, say, a meager \$1 million each, when the same cases against Patton French might fetch three times that much. Plus, she was not in a settling mood. The trial would be an important one-a bold effort at reforming abuses in the system, a media-hyped spectacle. She planned to savor every moment of it.

Oscar returned to D.C. with his tail between his legs, certain that Helen Warshaw,

oscar returned to b.c. with his tail between his legs, certain that heren warshaw, as the lawyer for Clay's biggest group of creditors, wanted blood!

The dreaded word bankruptcy had first been uttered by Rex Crittle in Clay's hospital room. It had cut through the air like a bullet and landed like a mortar. Then it was used again. Clay began saying it, but only to himself. Paulette said it once. Oscar had used it in New York. It didn't fit and they didn't like it, but over the past week it had become part of their vocabulary.

The office lasse could be terminated through bankruntey

The office lease could be terminated, through bankruptcy.

The employment contracts could be compromised, through bankruptcy. The Gulfstream could be sent back on better terms, through bankruptcy.

The disgruntled Maxatil clients could be stiff-armed, through bankruptcy.

The disgruntled Maxatri Citents could be still-armed, through bankruptcy.
The disgruntled Hanna plaintiffs could be convinced to settle, through bankruptcy.
And, most important, Helen Warshaw could be reined in, through bankruptcy.
Oscar was almost as depressed as Clay, and after a few hours of misery he left for the office. Paulette rolled Clay outside and onto the small patio where they had a cup of green tea with honey. "I got two things to say," she said, sitting very close and staring at him. "First, I'm going to give you some of my money."

"No you're not" "No you're not.

"Yes I am. You made me rich when you didn't have to. I can't help it that you're a stupid white boy who's lost his ass, but I still love you. I'm going to help you,

"Can you believe this, Paulette?"
"No. It's beyond belief, but it's true. It's happened. And things'll get much worse before they get better. Don't read the papers, Clay. Please. Promise me that." "Don't worry.

"I'm going to help you. If you lose everything, I'll be around to make sure you're okay.

"Í don't know what to say."

"Say nothing."

They held hands and Clay fought back tears. A moment passed. "Number two," she said. "I've been talking to Rehecca She's afraid to see the said." said. "I've been talking to Rebecca. She's afraid to see you because she might get caught. She's got a new cell phone, one her husband knows nothing about. She gave me the number. She wants you to call her."

"Female advice please?"

"Not from me. You know how I feel about that Russian hussy. Rebecca's a sweet girl, but she's got some baggage, to put it mildly. You're on your own.'

"Thanks for nothing.

"You're welcome. She wanted you to call her this afternoon. Husband's out of town or something. I'll leave in a few minutes."

REBECCA PARKED AROUND THE corner and hustled down Dumbarton Street to Clay's door. She was not good at sneaking around; neither was he. The first thing they decided was that they would not continue it.

She and Jason Myers had decided to dissolve their marriage amicably. He had initially wanted to seek counseling and delay a divorce, but he also preferred to work eighteen hours a day, whether in D.C., New York, Palo Alto, or Hong Kong. His Page 148

massive firm had offices in thirty-two cities, and he had clients around the world. Work was more important than anything else. He'd simply left her, with no apologies and with no plans to change his ways. The papers would be filed in two days. She was already packing her bags. Jason would keep the condo; she had been vague on where she would go. In less than a year of marriage, they had accumulated little. He was a partner who made \$800,000 a year, but she wanted none of his money.

According to Rebecca, her parents had not interfered. They had not had the opportunity. Myers didn't like them, which was no surprise, and Clay suspected that one reason he preferred the firm's branch office in Hong Kong was because it was so

far away from the Van Horns.

Both had a reason to run. Clay would not, under any circumstances, remain in D.C. in the years to come. His humiliation was too raw and deep, and there was a big world out there where people didn't know him. He craved anonymity. For the first time in her life, Rebecca just wanted to get away-away from a bad marriage, away from her family, away from the country club and the insufferable people who went there, away from the pressures of making money and accumulating stuff, away from McLean and the only friends she'd ever known.

It took an hour for Clay to get her in the bed, but sex was impossible, with the casts and all. He just wanted to hold her and kiss her and make up for lost time. She spent the night and decided not to leave. Over coffee the next morning, Clay

began with Tequila Watson and Tarvan and told her everything.

PAULETTE AND OSCAR RETURNED with more unpleasantries from the office. Some instigator up in Howard County was encouraging the homeowners to file ethics complaints against Clay for the botched Hanna settlement. Several dozen had been received by the D.C. Bar. Six lawsuits had been filed against Clay, all by the same attorney who was actively soliciting more. Clay's office was finalizing a settlement plan to be put before the judge in the Hanna bankruptcy. Oddly enough, the firm might be awarded a fee, though one far less than what Clay had turned down.

There was an urgent Warshaw motion to take the depositions of several of the Dyloft plaintiffs. Urgency was required because they were dying, and their video depositions would be crucial to the trial, which was expected in about a year. To employ the usual defense tactics of stall, delay, postponement, and outright procrastination would have been enormously unfair to these plaintiffs. Clay agreed to the school of depositions suggested by Ms. Warshaw, though he had no plans to to the schedule of depositions suggested by Ms. Warshaw, though he had no plans to

Under pressure from Oscar, Clay finally agreed to lay off ten lawyers and most of the paralegals, secretaries, and clerks. He signed letters to every one of them-brief and very apologetic. He took full responsibility for the demise of his

Frankly, there was no one else to blame. A letter to the Maxatil clients was hammered out. In it, Clay recapped the Mooneyham trial in Phoenix. He held to the belief that the drug was dangerous, but proving causation would now be "very difficult, if not impossible." The company was not willing to consider an out-of-court settlement, and, given Clay's current medical problems, he was not in a position to prepare for an extended trial.

He hated to use his beating as an excuse, but Oscar prevailed. It sounded believable in the letter. At this low point in his career, he had to grab whatever advantage he could find.

He was therefore releasing each client, and doing so in sufficient time for each to hire another lawyer and pursue Goffman. He even wished them luck.

The letters would cause a storm of controversy. "We'll handle it," Oscar kept

saying. "At least we'll be rid of these people.

Clay couldn't help but think of Max Pace, his old pal who'd gotten him into the Maxatil business. Pace, one of at least five aliases, had been indicted for securities fraud, but had not been found. His indictment claimed that he used insider information to sell almost a million shares of Goffman before Clay filed suit. Later, he covered his sale and slipped out of the country with around \$15 million. Run, Max, run. If he was caught and hauled back for a trial he might spill all their dirty secrets.

There were a hundred other details on Oscar's checklist, but Clay grew weary. "Am I playing nurse tonight?" Paulette whispered in the kitchen.

"No, Rebecca's here.

"You love trouble, don't you?'

"She's filing for divorce tomorrow. An uncontested divorce."

"What about the bimbo?

"She's history if she ever comes back from St. Barth."
For the next week, Clay never left his town house. Rebecca packed all of Ridley's things into 30-gallon trash bags and stuffed them in the basement. She moved in some of her own stuff, though Clay warned her that he was about to lose the house. She cooked wonderful meals and nursed him whenever he needed it. They watched old movies until midnight, then slept late every morning. She drove him to see his doctor.
Ridley called every other day from the island. Clay did not tell her she'd lost

her place; he preferred to do that in person, when and if she returned. The renovation was coming along nicely, though Clay had seriously curtailed the budget. She seemed oblivious to his financial problems.

THE LAST LAWYER TO enter Clay's life was Mark Munson, a bankruptcy expert who specialized in large, messy, individual crashes. Crittle had found him. After Clay retained him, Crittle showed him the books, the leases, the contracts, the lawsuits, the assets, and the liabilities. Everything. When Munson and Crittle came to the town house, Clay asked Rebecca to leave. He wanted to spare her the gruesome details.

In the seventeen months since he'd left OPD, Clay had earned \$121 million in fees-\$30 million had been paid to Rodney, Paulette, and Jonah as bonuses; \$20 million had gone for office expenses and the Gulfstream; \$16 million down the drain for advertising and testing for Dyloft, Maxatil, and Skinny Bens; \$34 million for taxes, either paid or accrued; \$4 million for the villa; \$3 million for the sailboat, A million here and there-the town house, the "loan" to Max Pace, and the usual and expected extravagances of the newly rich.

Jarrett's fancy new catamaran was an interesting issue. Clay had paid for it, but the Bahamian company that held its title was owned completely by his father. Munson thought the bankruptcy court might take one of two positions-either it was a gift, which would require Clay to pay gift taxes, or it was simply owned by someone else and thus not part of Clay's estate. Either way, the boat remained the property of Jarrett Carter.

Clay had also earned \$7.1 million trading in Ackerman stock, and though some of this was buried offshore it was about to be hauled back. "If you hide assets you go to jail," Munson lectured, leaving little doubt that he did not tolerate such thinking.

The balance sheet showed a net worth of approximately \$19 million, with few creditors. However, the contingent liabilities were catastrophic. Twenty-six former clients were now suing for the Dyloft fiasco. That number was expected to rise, and though it was impossible to throw darts at the value of each case, Clay's legitimate exposure was significantly more than his net worth. The Hanna class-action plaintiffs were festering and getting organized. The Maxatil backlash would be nasty and prolonged. None of those expenses could be predicted either.

and prolonged. None of those expenses could be predicted either.

"Let the bankruptcy trustee deal with it," Munson said. "You'll walk away with the shirt on your back, but at least you won't owe anything."

"Gee thanks," Clay said, still thinking about the sailboat. If they were successful in keeping it away from the bankruptcy, then Jarrett could sell it, buy something smaller, and Clay could have some cash to live on.

After two hours with Munson and Crittle, the kitchen table was covered with spreadsheets and printouts and discarded notes, a debris-strewn testament to the past seventeen months of his life. He was ashamed of his greed and embarrassed by past seventeen months of his life. He was ashamed of his greed and embarrassed by his stupidity. It was sickening what the money had done to him.

The thought of leaving helped him survive each day.

RIDLEY CALLED FROM St. Barth with the alarming news that a FOR SALE sign had appeared in front of "their" villa.

"That's because it's now for sale," Clay said.

"I don't understand."

"Come home and I'll explain it to you."
"Is there trouble?"

"You might say that."

After a long pause, she said, "I prefer to stay here." Page 150

John Grisham - The King Of Torts "I can't make you come home, Ridley. "No, you can't. "Fine. Stay in the villa until it sells. I don't care." "How long will that be?" He could see her doing everything imaginable to sabotage a potential sale. At the moment, Clay just didn't care. "Maybe a month, maybe a year. I don't know." "I'm staying," she said. "Fine. RODNEY FOUND HIS OLD friend sitting on the front steps of his picturesque town house, crutches by his side, a shawl over his shoulders to knock off the autumn chill. The wind was spinning leaves in circles along Dumbarton Street.

"Need some fresh air," Clay said. "I've been locked in there for three weeks."

"How are the bones?" Rodney asked, as he sat beside him and looked at the street. "Healing nicely. Rodney had left the city and become a real suburbanite. Khakis and sneakers, a fancy SUV to haul kids around. "How's your head?"
"No additional brain damage." "How's your soul?' "Tortured, to say the least. But I'll survive." "Paulette says you're leaving."

"For a while, anyway. I'll file for bankruptcy next week, and I will not be around

"For a while, anyway. I'll file for bankruptcy next week, and I will not be around here when it happens. Paulette has a flat in London that I can use for a few months. we'll hide there. "You can't avoid a bankruptcy?" "No way. There are too many claims, and good ones. Remember our first Dyloft plaintiff, Ted Worley?"

"Sure." "He died yesterday. I didn't pull the trigger, but I sure didn't protect him either. His case in front of a jury is worth five million bucks. There are twenty-six of those. I'm going to London."

"Clay, I want to help." "I'm not taking your money. That's why you're here, and I know it. I've had this conversation twice with Paulette and once with Jonah. You made your money and you were smart enough to cash out. I wasn't. "But we're not going to let you die, man. You didn't have to give us ten million bucks. But you did. We're giving some back."
"No." "Yes. The three of us have talked about it. We'll wait until the bankruptcy is over, then each of us will do a transfer. A gift."

"You earned that money, Rodney. Keep it."

"Nobody earns ten million dollars in six months, Clay. You might win it, steal it, or have it drop out of the sky, but nobody earns money like that. It's ridiculous and obscene. I'm giving some back. So is Paulette. Not sure about Jonah, but he'll come around. "How are the kids?" "You're changing the subject." "Yes, I'm changing the subject." So they talked about kids, and old friends at OPD, and old clients and cases there. They sat on the front steps until after dark, when Rebecca arrived and it was time for dinner.

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THE POST REPORTER WAS Art Mariani, a young man who knew Clay Carter well because he'd documented his astounding rise and his equally amazing crash with careful attention to detail and a reasonable dose of fairness. When Mariani arrived at Clay's town house, he was greeted by Paulette and led down the narrow hall to the kitchen where folks were waiting. Clay hobbled to his feet and introduced himself, then went around the table-Zack Battle, his attorney; Rebecca Van Horn, his friend; and Oscar Mulrooney, his partner. Tape recorders were plugged in. Rebecca made the Page 151

rounds with the coffeepot.

"It's a long story," Clay said, "but we have plenty of time."
"I have no deadline," Mariani said.

Clay took a swig of coffee, a deep breath, and jumped into the story. He began with the shooting of Ramon "Pumpkin" Pumphrey by his client, Tequila Watson. Dates, times, places, Clay had notes of everything and all the files. Then Washad Porter and his two murders. Then the other four. Camp Deliverance, Clean Streets, the amazing results of a drug called Tarvan. Though he would never mention the name of Max Pace, he described in detail Pace's history of Tarvan-the secret clinical trials in Mexico City, Belgrade, and Singapore, the manufacturer's desire to test it on those of African descent, preferably in the United States. The drug's arrival in

D.C.
"Who made the drug?" Mariani asked, visibly shaken. After a long pause in which he seemed unable to speak, Clay answered, "I'm not completely sure. But I think it's Philo."

"Philo Products?"

"Yes." Clay reached for a thick document and slid it over to Mariani. "This is one of the settlement agreements. As you will see, there are two offshore companies mentioned. If you can penetrate them, pick up the trail, it will probably lead you to a shell company in Luxembourg, then to Philo.

"Okay, but why do you suspect Philo?"
"I have a source. That's all I can tell you."
This mysterious source selected Clay from all the attorneys in D.C. and convinced him to sell his soul for \$15 million. He quickly quit OPD and opened his own firm. Mariani already knew much of this. Clay signed up the families of six of the victims, easily convinced them to take \$5 million and keep quiet, and within thirty days had the matter wrapped up. The details poured forth, as did the documents and settlement agreements.

"When I publish this story, what happens to your clients, the families of the victims?" Mariani asked.
"Tive lost sleep werrying about that but I think they'll be fine " Clay said

"I've lost sleep worrying about that, but I think they'll be fine," Clay said.
"First, they've had the money for a year now, so it's safe to assume a lot of it has been spent. Second, the drugmaker would be insane to try and set aside these settlements."

"The families could then sue the manufacturer directly," Zack added helpfully. "And those verdicts could destroy any big corporation. I've never seen a more

volatile set of facts.

"The company won't touch the settlement agreements," Clay said. "It's lucky to get out with a fifty-million settlement.

'Can the families set the agreements aside when they learn the truth?" Mariani asked.

"It would be difficult."

"What about you? You signed confidentiality agreements?"

"I'm not a factor anymore. I'm about to be bankrupt. I'm about to surrender my license to practice law. They can't touch me." It was a sad admission, one that hurt Clay's friends as much as it hurt him.

Mariani scribbled some notes and shifted gears. "What happens to Tequila Watson,

Washad Porter, and the other men who were convicted of these murders?

"First, they can probably sue the drugmaker, which won't help them much in prison. Second, there's a chance their cases could be reopened, at least the sentencing aspect.

Zack Battle cleared his throat and everyone waited. "Off the record. After you publish whatever you decide to publish, and after the storm dies down, I plan to take these cases and have them reviewed. I'll sue on behalf of the seven defendants, that is, if we can identify the pharmaceutical company. I might petition the

criminal courts to reopen their convictions."

"This is very explosive," Mariani said, stating the obvious. He studied his notes for a long time. "What led to the Dyloft litigation?"

"That's another chapter for another day," Clay said. "You've documented most of it anyway. I'm not talking about it."

"Fair enough. Is this story over?"
"For me it is," Clay said.

PAULETTE AND ZACK DROVE them to the airport, to Reagan National where Clay's once-beloved Gulfstream sat very close to the spot where he'd first seen it. Since they were leaving for at least six months, there was a lot of luggage, especially Rebecca's. Clay, having shed so much in the past month, was traveling light. He got about fine with his crutches, but he couldn't carry anything. Zack acted as his porter.

He gamely showed them his airplane, though they all knew this was its final voyage. Clay hugged Paulette and embraced Zack, thanked them both and promised to call within days. When the copilot locked the door, Clay pulled the shades over the

windows so he would see none of Washington when they lifted off.

To Rebecca, the jet was a ghastly symbol of the destructive power of greed. She longed for the tiny flat in London, where no one knew them, and no one cared what they wore, drove, bought, ate, or where they worked, shopped, or vacationed. She wasn't coming home. She had fought with her parents for the last time.

Clay longed for two good legs and a clean slate. He was surviving one of the more infamous meltdowns in the history of American law, and it was further and further behind him. He had Rebecca all to himself, and nothing else mattered.

Somewhere over Newfoundland, they unfolded the sofa and fell asleep under the covers.

AUTHOR'S NOTE

It is here that authors often submit massive disclaimers in an effort to cover their rears and, hopefully, avoid liability. There is always the temptation to simply create a fictional place or entity rather than research the real ones, and I confess I would rather do almost anything than verify details. Fiction is a marvelous shield. It's very easy to hide behind. But when it ventures near the truth, it needs to be accurate. Otherwise, the author needs a few lines in this space.

The Public Defender Service in Washington, D.C., is a proud and vibrant organization that has zealously protected the indigent for many years. Its lawyers are bright, committed, and very tight-lipped. Downright secretive. Its inner workings remain a mystery, so I simply created my own Office of the Public Defender.

Any resemblance between the two is purely coincidental.

Mark Twain said he often moved cities, counties, and even entire states when necessary to help a story along. Nothing gets in my way either. If I can't find a building, then I'll construct one on the spot. If a street does not fit on my map, then I won't hesitate to either move it or draw a new map. I would guess that about half the places in this book are described somewhat correctly. The other half either don't exist or have been modified or relocated to such an extent that no one would

recognize them. Anyone looking for accuracy is wasting time.
That's not to say I don't try. My idea of research is frantically working the telephone as the deadline draws near. I leaned on the following people for advice, and it's here that I thank them: Fritz Chockley, Bruce Brown, Gaines Talbott, Bobby

Moak, Penny Pynkala, and Jerome Davis.

Renee read the rough draft and didn't fling it at me-always a good sign. David Gernert picked it to pieces, then helped me put it together again. Will Denton and Pamela Creel Jenner read it and offered salient advice. When I had written it for the fourth time and everything was correct, Estelle Laurence read it and found a thousand mistakes.

All of the above were eager to help. The mistakes, as always, are mine.