

Task 2: Lookalike Model

Step-by-Step Plan:

1. Load the Data:

Load the [Customers.csv](#), [Products.csv](#), and [Transactions.csv](#) files into dataframes.

2. Prepare the Data:

Merge the [Customers.csv](#) and [Transactions.csv](#) datasets to create a comprehensive dataset with customer profiles and transaction history.

Merge the resulting dataset with [Products.csv](#) to include product information.

3. Feature Engineering:

Create features that represent customer profiles and transaction history.

Normalize the features if necessary.

4. Build the Lookalike Model:

Use a similarity measure (e.g., cosine similarity, Euclidean distance) to find similar customers based on their profiles and transaction history.

Recommend 3 similar customers for each of the first 20 customers (CustomerID: C0001 - C0020).

Explanation of the Code -

Load the Data:

- The [Customers.csv](#), [Products.csv](#), and [Transactions.csv](#) files are loaded into dataframes.

Merge Datasets:

- The transactions dataframe is merged with the customers dataframe on CustomerID.
- The resulting dataframe is then merged with the [products](#) dataframe on ProductID.

Feature Engineering:

- A pivot table is created to represent customer-product interactions, with CustomerID as the index, ProductID as the columns, and Quantity as the values.
- The features are normalized using StandardScaler.

Calculate Cosine Similarity:

- Cosine similarity is calculated between customers based on their profiles and transaction history.

Get Top 3 Similar Customers:

- For each of the first 20 customers, the top 3 similar customers are identified based on the similarity scores.
- The results are saved to a CSV file (FirstName_LastName_Lookalike.csv).