

# Ashish Kushwaha

Data Analyst

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[Portfolio](#) | [Linkedin](#) | [GitHub](#)

## SKILLS

**Power BI** : ETL, Data Modelling, DAX Functions & Measures, Power Query, and Chart Visuals.

**MySQL** : Aggregation, Joins, Subqueries, CTEs, CASE, Views, Window Functions.

**Excel** : Pivot Tables, Formulas, VLookup, Power Query, Conditional Formatting, Charts and Visualization.

**G Sheets** : Pivot Tables, Formulas, VLookup, Conditional Formatting, Charts and Visualization.

## INTERNSHIP EXPERIENCE

**Tata Data Visualization – Empowering Business with Effective Insights** – [Certificate](#)

Oct 2024

- Data quality checks and validation processes, enhancing data integrity.
- Completed a simulation involving creating data visualizations for Tata Consultancy Services.
- Listed top 10 performing customers and country, with the relation of quantity and revenue.
- Created visuals for data analysis to help executives with effective decision making.

**PwC – Power BI Job** – [Certificate](#)

May 2024

- Implemented the client's request by providing a well-designed Power BI dashboard reflecting the requested KPIs.
- Investigated the customer retention dataset to analyze the churn rate of customers using Dax measures and combined visualization.
- Conducted comprehensive trend analysis on service uses and overall dependency across all services, and calculated the revenue and customer at-risk.

## PROJECT EXPERIENCE

**1. Electric Vehicle Sales & Market Analysis** – [Presentation Video](#)

Sep 2024

*Leverage the Power BI and Dax measures to achieve the dynamic interactive visuals to show the insights.*

- Acknowledged company challenges and problems to start the analysis.
- Utilized DAX to create advanced measures and Bookmark to make more dynamic visuals.
- Calculated penetration rate **PR**, sales volume and revenue with interactive charts visual.
- Analyzed **YoY Growth%**, **CAGR** to list the top states and top EV manufacturing companies.
- Projected EV Sales by 2030 basis for 2 & 4 wheelers to predicted state sales in future.
- Designed comparative visuals among the 2 states to quick view of sales, revenue and PR.

**2. AtliQ Sales & Promotion Analysis** – [Presentation Video](#)

Jul 2024

*Conducted promotional sales revenue analysis using **MySQL** to analyze incremental revenue and sold units.*

- Understood the problem and the company requirements to map the analysis.
- Wisely applied advanced SQL techniques such as **Joins**, **CTEs**, **Case**, and Window functions to answer the pre and post promotions sale questions.
- Presented the **IR%** & **ISU%** along with total sales revenue for each cities.
- Listed top and bottom performing products and categories during the campaign.
- Uncovered that direct cashback and freebies performed better than discount promos.

**3. Netflix Movies and TV Shows Analysis** – [GitHub Link](#)

Sep 2024

*The goal is to extract valuable insights and answer various business questions based on the dataset using SQL in this project i have used functions like – Unnest, CTE's, TO-DATE, Subquery.*

- Analyze the distribution of content types (movies vs TV shows).
- Identify the most common ratings for movies and TV shows.
- List and analyze content based on release years, countries, and durations.
- Explore and categorize content based on specific criteria and keywords.

## CERTIFICATION

**SQL (Basic)** Certificate from Hacker-Rank

May 2024

## EDUCATION

**B.Tech in Mechanical Engineering** from AKS University Satna MP.

Jul 2017 - Sep 2021