

ASHISH THAKKAR

1206-210 Steeles Avenue West, Brampton L6Y 2K3 | C:(437) 778-7737 | ashish.j.thakkar@gmail.com

Career Focus

Experienced enthusiastic health care professional seeking career as Pharmaceutical sales representative, to leverage leadership skills, natural business sense and secure relationship with a dynamic organization driven to succeed & transform healthcare.

Relevant Skills

- | | |
|---|---|
| <input type="checkbox"/> Territory growth | <input type="checkbox"/> Pharmaceutical product knowledge |
| <input type="checkbox"/> Strategic planning | <input type="checkbox"/> Time management ability |
| <input type="checkbox"/> Sales support | <input type="checkbox"/> Flexible schedule |
| <input type="checkbox"/> Computer expertise | <input type="checkbox"/> Exceptional communication |
| <input type="checkbox"/> Negotiation | <input type="checkbox"/> Business development |

Accomplishments

- ☐ **CCPE** - *Council for continuing Pharmaceutical education*, certified.
- ☐ Graduated with first class in Pharmaceutical sciences.
- ☐ Diverse Industrial experience relevant to education pursued.
- ☐ Accomplished training in computer essentials for small Business MS Office, *Humber College*.

Professional Experience

Pharmaceutical sales representative
Mint Pharmaceuticals - Mississauga, ON

June 2017 to Current

- ☐ Establish, build and grow the assigned territory through interpreting current sales and competitor activity while developing marketing plans, identify areas of growth and execute strategy that will have projected returns on investment
- ☐ Apply strong business acumen with positive outlook delivering remarkable customer service
- ☐ Manage sales territory allocating resources and coordinating to meet objectives effectively within time lines
- ☐ Utilize customer focused selling skills in presenting and keep post meeting notes to assist in the advancement of current marketing plans
- ☐ Promote and provide information to Healthcare professionals within specified therapeutic areas
- ☐ Interact and cooperate with all company employees by building trust, valuing others, fostering innovation, resolve issues creatively and demonstrate high integrity
- ☐ Maintain professional internal and external relationships that meet company core values

Pharmacy Assistant Jan 2017 to Jul2017 **Shoppers Drug Mart** - Brampton, ON

- Assist Pharmacist to safely and accurately dispense medication.
- Efficiently answer multi-line phone and process high volume of order requests from Nurses, Doctors and Pharmacists.
- Maintaining medication inventory levels and verifying deliveries against purchase orders.
- Ensure effective documentation and enter prescription, insurance and billing information into patient profiles.

Quality control analyst Jun 2014 to Oct 2015 **Valeant Pharmaceuticals** - Steinbach, MB

- Analyze finished products/raw materials/stability samples using various chemical and instrumental techniques in accordance with established compendium and in-house testing methods.
- Recognizing OOS/OOT results and assisting in the completion of lab investigations and implicating corrective & preventive actions.
- Ensure compliance with cGMP and regulatory requirements in manufacturing facility. Scheduling work load to meet daily requirements, execute approved audits to ensure quality performance.
- Provide support to employees and production management to maintain and improve their quality assurance practices and procedures.
- Present WHMIS training to new employees in department.

Manufacturing & Packaging operations Aug 2013 to Jun 2014 **Vita Health Products** - Winnipeg, MB

- Review packaging work orders on daily basis.
- Approve packaging component including product labels and bulk product based on work orders.
- Routing work orders in “Made to Manage” planning system.
- Perform line approval for packaging lines and ensure in-process performance.
- Conduct equipment sanitation procedures for manufacturing requirements.

Education

Quality Assurance & Quality Control in Pharmaceutical Industry 2013

Red River College - Winnipeg, MB, Canada

- Intensive practical & theoretical knowledge in laboratory instrumentation, quality management system and regulatory compliance.

Bachelor of Pharmacy, Pharmaceutical sciences 2011

Rajiv Gandhi University of Health Sciences - Bangalore, Karnataka, India

- Synthesis, formulations, analysis of various Pharmaceutical & Herbal medicines, Human anatomy & physiology, Pharmacology, Microbiology, Clinical studies, Pharmacy practice & business management.

Diploma in Pharmacy, Pharmaceutical sciences 2008

Acharya Institutes - Bangalore, Karnataka, India

- Human Anatomy & Physiology, Medicinal chemistry, Pharmacology, Pharmaceutics, Scope of Pharmacy practice

Professional Affiliation

- Degree credentials evaluated by **PEBC** - *Pharmacy Examining Board of Canada*.