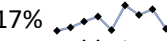







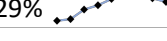


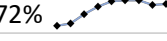


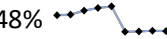

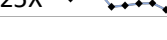



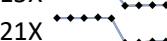



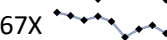





Financial Ratio -HINDUSTAN UNILEVER LTD													
Years	Mar-15	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Trend	Average	Median
SalesGrowth		0.67%	3.03%	7.19%	10.59%	1.20%	18.21%	11.52%	15.51%	2.17%		7.79%	7.19%
EBITDA Growth		0.091933	0.0707276	0.185051	0.1841579	0.110473	0.178988	0.105883	0.100334	0.036191		11.82%	10.59%
EBIT Growth		0.0917421	0.0610041	0.183684	0.1914314	0.065424	0.191105	0.115049	0.105728	0.033282		11.54%	10.57%
Net Profit Growth		0.1715516	0.0597544	0.254892	0.1772671	0.10352	0.236418	0.107804	0.117837	-0.02372		13.39%	11.78%
Dividend Growth		0.0647442	0.0623036	0.176362	0.0998984	0.136311	0.623876	-0.16049	0.147059	0.076923		13.63%	9.99%
Gross Margin	41.19%	43.39%	43.69%	45.66%	46.37%	48.18%	46.20%	44.58%	41.60%	45.63%		44.65%	45.11%
EBITDA Margin	16.93%	18.36%	19.08%	21.10%	22.59%	24.79%	24.72%	24.51%	23.35%	23.68%		21.91%	22.97%
EBIT Margin	15.92%	17.27%	17.78%	19.63%	21.15%	22.27%	22.44%	22.43%	21.48%	21.72%		20.21%	21.31%
EBT Margin	15.86%	17.21%	17.67%	19.56%	21.07%	21.97%	22.19%	22.23%	21.29%	21.18%		20.02%	21.12%
Net Profit Margin	9.78%	11.39%	11.71%	13.71%	14.60%	15.92%	16.65%	16.54%	16.00%	15.29%		14.16%	14.94%
SalesExpenses%Sales	24.26%	25.02%	24.60%	24.57%	23.78%	23.40%	21.48%	20.06%	18.24%	21.95%		22.74%	23.59%
Depreciation%Sales	1.01%	1.10%	1.30%	1.46%	1.44%	2.52%	2.28%	2.08%	1.88%	1.96%		1.70%	1.67%
OperatingIncome%Sales	15.92%	17.27%	17.78%	19.63%	21.15%	22.27%	22.44%	22.43%	21.48%	21.72%		20.21%	21.31%
Return on Capital Employed	125.05%	82.33%	83.98%	95.85%	104.38%	107.66%	22.13%	23.48%	25.25%	25.51%		69.56%	83.15%
Retained Earnings%	0.00%	5.70%	5.46%	11.37%	17.18%	14.72%	0.00%	7.88%	5.47%	0.00%		6.78%	5.58%
Return on Equity%	77.67%	55.76%	57.59%	66.94%	72.94%	76.95%	16.42%	17.68%	19.27%	18.48%		47.97%	56.68%
Self Sustained Growth Rate	0.00%	3.18%	3.14%	7.61%	12.53%	11.33%	0.00%	1.39%	1.05%	0.00%		4.02%	2.27%
Interest Coverage Ratio	287.57X	326.88X	168.46X	268.42X	251.97X	75.08X	90.19X	111.00X	114.12X	40.25X		17339.40%	14129.00%
Debtor Turnover Ratio	31.65X	25.46X	30.56X	27.13X	21.65X	34.62X	26.75X	23.46X	19.68X	20.65X		2616.13%	2610.72%
Creditor Turnover Ratio	3.09X	4.00X	3.82X	3.36X	3.69X	3.34X	2.23X	2.57X	2.81X	2.40X		313.03%	321.14%
Inventory Turnover	11.22X	11.81X	13.05X	14.14X	15.27X	14.38X	13.14X	12.80X	14.25X	15.39X		1354.59%	1364.22%
Fixed Asset Turnover	11.33X	9.88X	7.50X	7.85X	8.34X	7.26X	0.91X	1.02X	1.15X	1.15X		564.00%	738.27%
Capital Turnover Ratio	7.94X	4.90X	4.92X	4.88X	5.00X	4.83X	0.99X	1.07X	1.20X	1.21X		369.34%	485.82%
Debtor Days	11.53X	14.33X	11.94X	13.45X	16.86X	10.54X	13.64X	15.56X	18.55X	17.67X		1440.96%	1398.93%
Payable Days	118.26X	91.21X	95.59X	108.65X	99.01X	109.40X	163.50X	141.99X	129.86X	152.07X		12095.42%	11383.01%
Inventory Days	32.52X	30.91X	27.97X	25.81X	23.90X	25.39X	27.78X	28.51X	25.61X	23.72X		2721.10%	2679.15%
Cash Conversion Cycle	-74.20X	-45.96X	-55.68X	-69.40X	-58.25X	-73.47X	-122.08X	-97.92X	-85.70X	-110.67X		-7933.37%	-7383.80%
CFO/Sales	69.31%	125.23%	96.07%	110.32%	85.10%	43.80%	24.82%	60.44%	47.72%	6.15%		66.90%	64.87%
CFO/Total Assets	153.57%	272.48%	202.85%	219.53%	179.58%	86.45%	16.98%	44.96%	39.56%	4.85%		122.08%	120.01%
CFO/Total Debt	51484.67%	22772.88%	11501.81%	0.00%	33791.92%	0.00%	0.00%	3039.12%	2371.37%	256.60%		12521.84%	2705.24%