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*Transforming Education Transforming India*

Report On

***Data Analysis and Visualization Using Tableau***

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# ***Acknowledgement***

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, without their help and support, It would not have been completed and enriched. First of all We'd like to thank our teacher ***Goutam Majumdar*** for his valuable insights and in-depth knowledge he enriched us with and helped us at every part to get a better grasp at the subject. Next We would like to thank our peers for helping me whenever We needed them and at last I would like to mention online references for a better factual documentation of topic.

Thank you.

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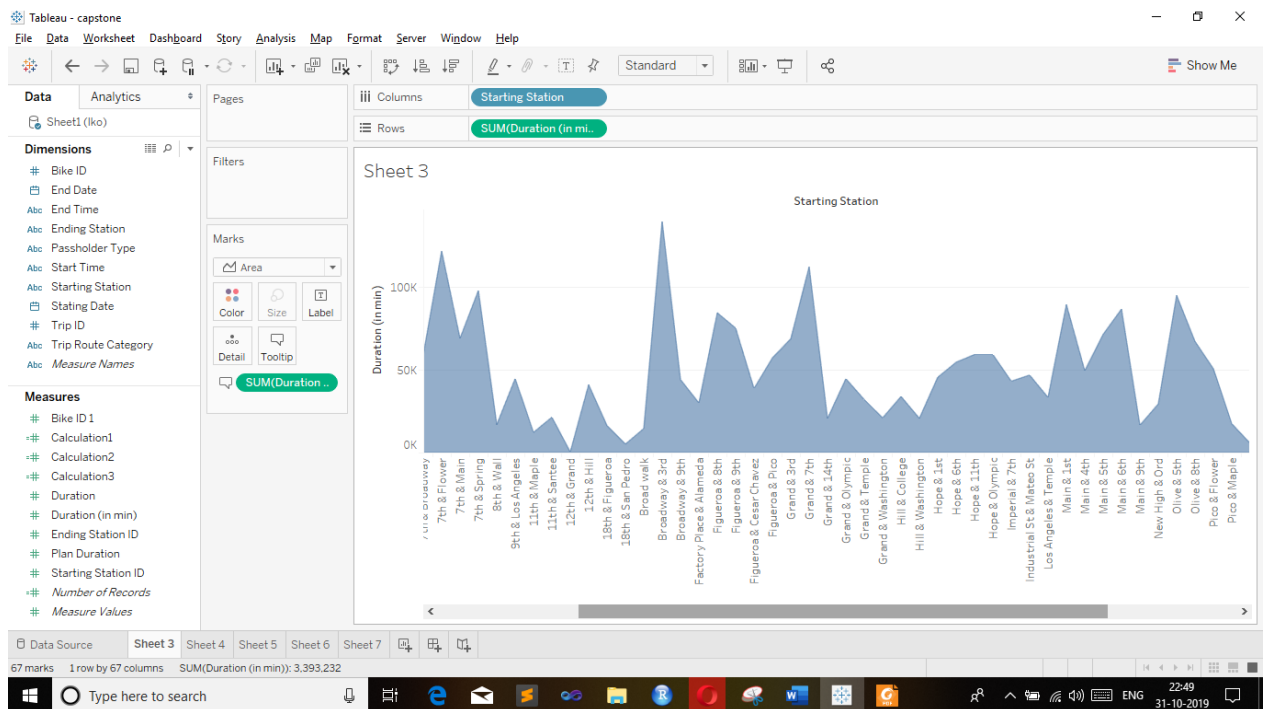
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# *Duration Contrast*

This very visualization helps us understand the duration in total that takes place during locomotion from the Starting Station.

## **Inference:**

- 1-Market grasp
- 2-Consumer Intake
- 3-Profit Scope
- 4-Narrowing range for growth

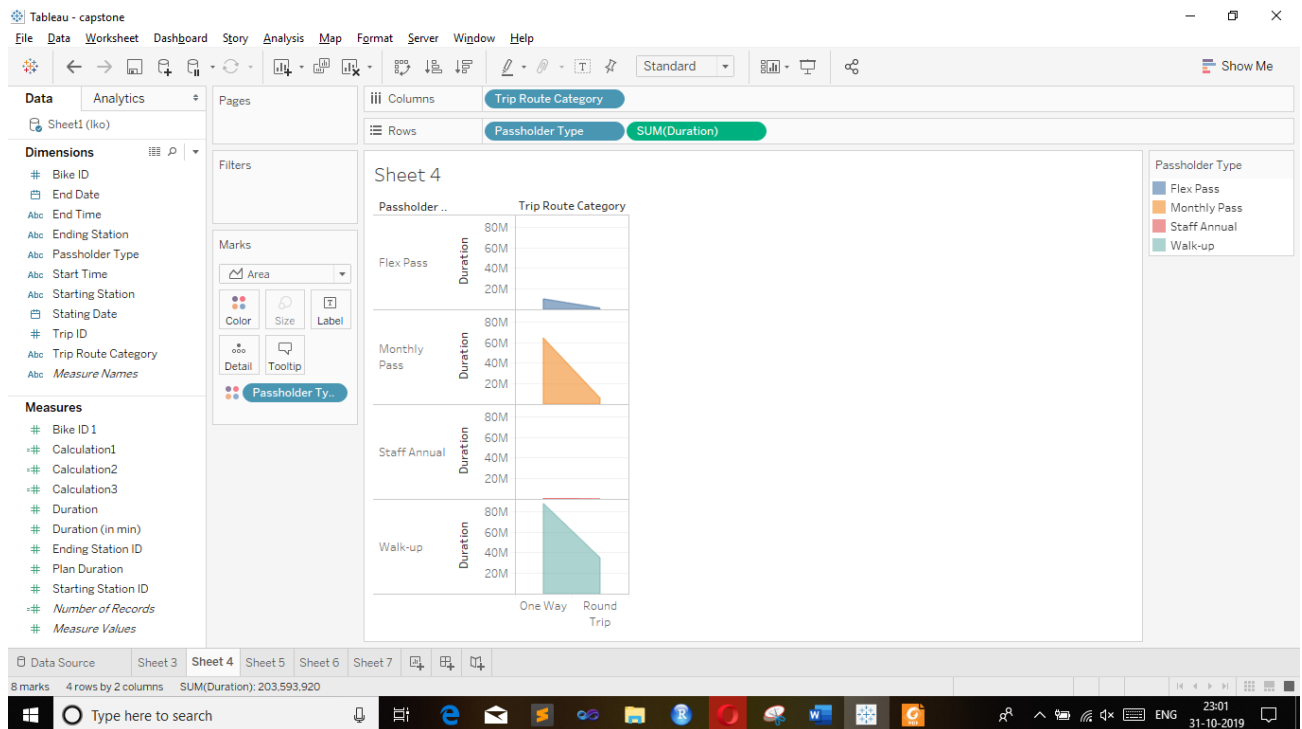


# *Pass Visualization*

This very visualization helps us understand categorization of our consumers based on their spending for their choice of ride and their service tilted bond to company.

## **Inference:**

- 1-Major Consumer prefer walk up rides instead of pass.
- 2-Second comes our Monthly pass consumers.
- 3-Flex Pass gets a narrow Market.
- 4-Annual Pass gets overlooked and hardly profits.
- 5-Consumers don't commit for Round Trips at large.

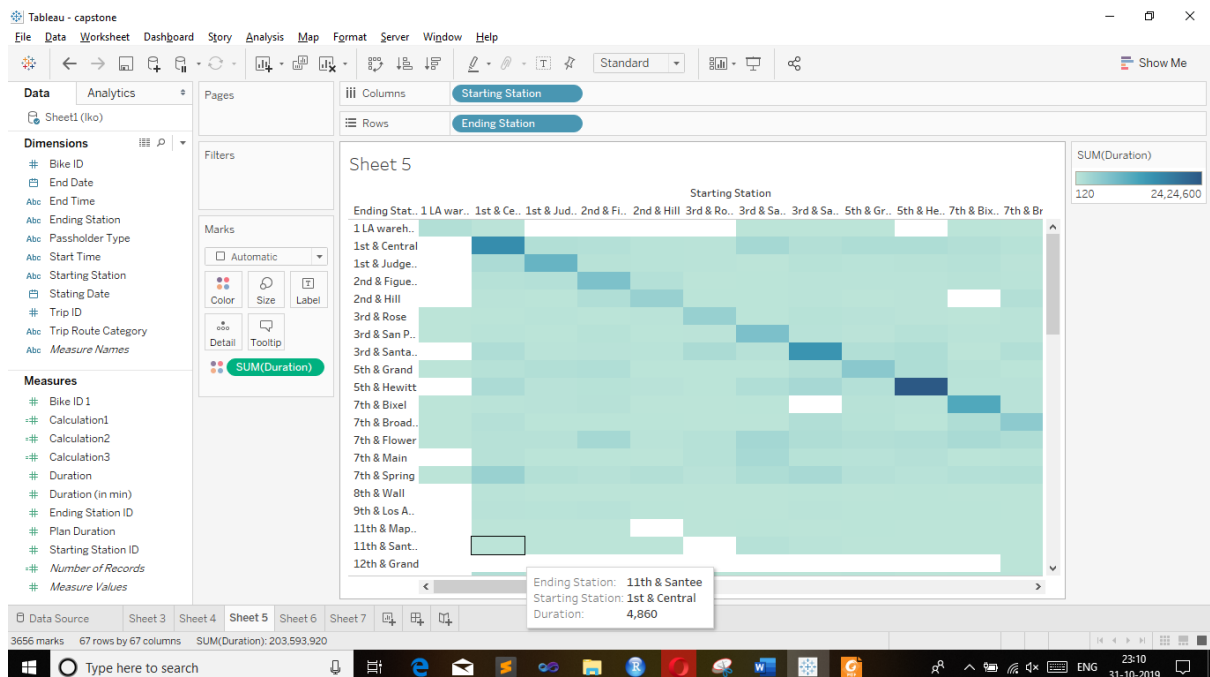


# Station Rush

This very visualization helps us understand the Inter Station Relationship as per Consumer locomotion

## Inference:

- 1-Blank Color shows no locomotion, can offer discounts.
- 2-High Density Color station could be promoted for Yearly Pass Marketing.
- 3-Medium Density shells most opportunity for promotion of new Plans, new Customers and market expansion.

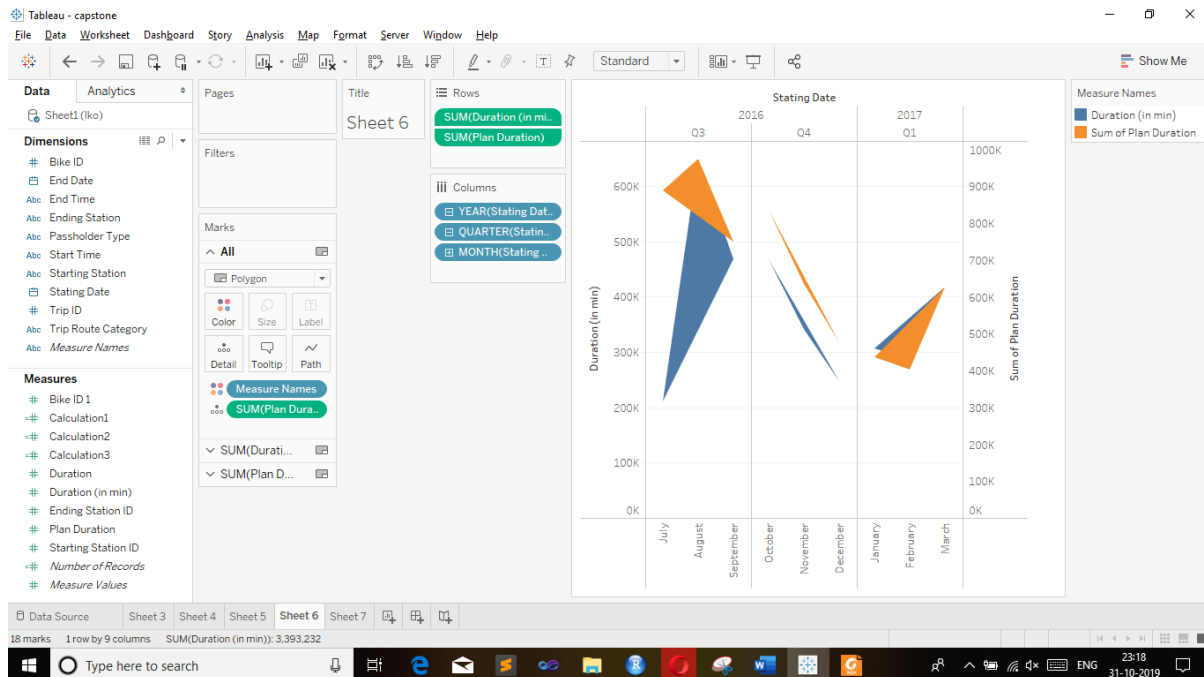


# Consumer Behaviour

This very visualization helps us understand the Consumer Psychology and Actions that Company can't control.

## Inference:

- 1-Winters show a steady decline in profits.
- 2-Summers show a profit incline and positive side for market expansion.
- 3-Bikes should .be kept in warehouses at large to reduce damage and maintenance in winters.



# Station Mapping

This very visualization helps us understand the Station vs Pass Type vs Trip Relation.

## Inference:

1-High no. of Walk-ups indicate station wise marketing campaign for new Pass Customer Sales.

2-High no. of Annual pass indicates over pivoting busy station and potential biggest profits.

3-High no. of Monthly pass indicates over pivoting moderate station and potential annual consumers.

4- Sales Representative market Keysian Economic Model for increased Profits.

