

1 IN THE SUPREME COURT OF THE UNITED STATES

2 -----X

3 AETNA HEALTH INC., FKA :

4 AETNA U.S. HEALTHCARE INC. :

5 AND AETNA U.S. HEALTHCARE :

6 OF NORTH TEXAS INC., :

7 Petitioner :

8 V. : No. 02-1845

9 JUAN DAVILA; :

10 :

11 and :

12 :

13 CIGNA HEALTHCARE OF TEXAS, :

14 INC., DBA CIGNA CORPORATION, :

15 Petitioner :

16 V. : No. 03-83

17 RUBY R. CALAD, ET AL. :

18 -----X

19 Washington, D.C.

20 Tuesday, March 23, 2004

21 The above-entitled matter came on for oral

22 argument before the Supreme Court of the Unites States at

23 11:09 a.m.

24

25

1 APPEARANCES:

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3 the petitioners.

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6 United States, as amicus curiae, supporting petitioners.

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8 respondents.

9 DAVID C. MATTAX, ESQ., Assistant Attorney General, Austin,

10 Texas; on behalf of Texas, et al., as amici curiae.

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P R O C E E D I N G

CHIEF JUSTICE REHNQUIST: We will hear argument next in
number 02-1845, The Aetna Health Care v Davila and Cigna
HealthCare versus Calad.

Mr. Estrada.

ORAL ARGUMENT OF MIGUEL A. ESTRADA
ON BEHALF OF THE PETITIONER

MR. ESTRADA: Thank you, Mr. Chief Justice, and may it
please the Court:

The issue in these consolidated cases is whether
participants and beneficiaries of ERISA plans may seek
consequential and punitive damages in state court under state
tort law for the allegedly wrongful denial of ERISA health care
benefits. The Fifth Circuit answered that question yes,
reasoning that completely -- that the complete preemption under
the Federal statute applies to contract claims that essentially
duplicate what's available under Section 502 of the Federal
statute, but not to tort claims, which give supplemental remedy
for consequential and punitive damages.

For two principal reasons, the judgment of the Fifth
Circuit should be reversed. First, this Court has consistently
held that all challenges to the propriety of benefit
determination, whether couched in tort or in contract, are
completely preempted by Section 502 and therefore are removable
and governed solely by Federal law.

1 Second, the fact that the welfare plans at issue in
2 these cases provide benefits for medical care, as opposed to
3 disability, death, or some other welfare benefit, does not alter
4 the analysis under the Federal statute or give the states any
5 more power to supplement the remedies that Congress included in
6 Section 502.

7 QUESTION: Now just to be clear, Mr. Estrada, you take
8 the position that ERISA Section 502(a) completely preempts the
9 Texas scheme here?

10 MR. ESTRADA: Yes.

11 QUESTION: And we don't have before us any conflict
12 preemption under Section 514?

13 MR. ESTRADA: That is - that is right, Justice
14 O'Connor. That is our position.

15 QUESTION: Okay.

16 MR. ESTRADA: And turning to Section 502(a) and to the
17 --

18 QUESTION: Mr. Estrada, can I just raise a question?
19 I'm sure you'll cover it in the argument and I want to get it on
20 the table. On your first point, that our prior cases have said
21 that 502 is the exclusive remedy for actions to acquire benefits,
22 is there a distinction? Some of your opponents argued between
23 denials based on the terms of the plan, that this just doesn't
24 qualify for some reason, on the one hand, that you just should
25 get the answer out of the plan, and denials based on a

1 discretionary decision as to whether the medical treatment was
2 appropriate or not, which would require the exercise of some kind
3 of professional judgment. The nurse might think he doesn't need
4 an extra day in the hospital or something like that. Is that a
5 valid distinction or not?

6 MR. ESTRADA: No. And let me turn to that -- that was
7 my second point, but I'll turn to it now. The use of medical
8 criteria, whether discretionary or not, is inherent in health
9 care coverage and usually is also inherent in -- in disability
10 coverage. Yet, last Term, in the Black & Decker case, this Court
11 held that the -- that a claimant's treating doctor gets no
12 special deference in a claim for the benefits where the issue is
13 whether the medical factors warrant a disability finding. Under
14 the theory being advanced by Texas and the respondents in this
15 case, however, Black & Decker needn't, and maybe even couldn't,
16 be an ERISA case because a state of the union could regulate the
17 medical component of the disability finding under the guise of
18 regulating the practice of medicine and could give tort remedies
19 and consequential and punitive damages whenever the plan
20 disagreed with the -- with the claimant's doctor.

21 QUESTION: Yes, of course they could, but the fact that
22 if we held there was no preemption, it wouldn't necessarily mean
23 they would win on the merits. I mean, you are -- your drug
24 formulary may be absolutely defensible, even though it could be
25 tested in a state court proceeding.

1 MR. ESTRADA: Well, I didn't understand the claim as to
2 the Aetna case necessarily to be a challenge to the promulgation
3 of the formulary, which is expressly authorized by the
4 prescription drug writer of the plan. I understood the challenge
5 to be to a particular benefits decision that was made when Aetna,
6 as the insurer and plan administrator, concluded that the benefit
7 was not covered in the circumstances because of the step therapy
8 requirement.

9 QUESTION: I don't want you to go too long on point two
10 without getting back to point one, but as long as we're here, it
11 does seem to me that the dichotomy, the duality you propose
12 between a decision about benefits and medical treatment might, at
13 the edges, blur into each other. If I say, as Aetna or CIGNA,
14 you're not authorized to seek this treatment and the person has
15 no other funds, basically, that is a treatment decision, in a
16 sense.

17 MR. ESTRADA: No, it is not, Justice Kennedy. The
18 purpose of employee benefits plan -- benefit plans is to cover
19 some things for the employees. If the plans in these cases said
20 that the benefit was \$100 for each hospital stay or that you got
21 \$20 for your drugs, whatever they may be, no one would deny that
22 that was a -- that that was a benefit determination. As I said
23 earlier, with respect to medical care, it has always been the
24 case that in determining the scope of coverage, medical factors
25 have always been used and that factor is imbedded into the

1 background understandings of how this very statute works.

2 For example, Section 503 of the statute allows the
3 Department of Labor to promulgate regulations to deal with how
4 claims are made and the like. One of those regulations by -- by
5 the Department of Labor expressly contemplates that if a claimant
6 has a proposed treatment turned down, he may appeal to a named
7 fiduciary who is required, under the DOL regs, to consult with an
8 -- with an appropriate medical hair -- care professional and --

9 QUESTION: I guess my point was, at some time, and even
10 in these cases, there -- that there was a component of what we
11 might call medical judgment involved.

12 MR. ESTRADA: That is undisputed, Justice Kennedy, and
13 I think that our position is that there is a fundamental
14 difference between a claimant who has a doctor patient
15 relationship with his doctor and a claimant who has an insuratal
16 coverage relation with his insurer. Just to put it into context
17 of legal practice, if the person reading the plan documents and
18 denying a claim -- the claim, excuse me, uses medical training to
19 conclude that the plan documents did not cover a treatment, I
20 think few people would think that that entitled the claimant to
21 sue the person who turned it down for legal malpractice.

22 And the same is basically true here, too, because the
23 plan's -- the plan's role, as is very clearly expressed, for
24 example, in the -- in the text of the Monitronics plan, is to
25 deal with the question, shall we pay or shall we not pay. And

1 that's actually precisely what Texas has targeted here.

2 If I could direct the Court's attention to the petition
3 appendix in the Aetna case, 02-1885, the relevant parts of the
4 Texas statute are set forth in page 59a and --

5 QUESTION: 59a of what?

6 MR. ESTRADA: Of the Aetna petition appendix, 02-1885,
7 Mr. Chief Justice. And as -- and there are three that are
8 relevant here. Two of them are on page 59 and one of them is on
9 page 58a.

10 The first one that I want to point out is close to the
11 top of the page. It is an affirmative defense under the Texas
12 statute that the managed care entity did not deny or delay
13 payment. This is not about treatment. It is a defense that it
14 did not deny or delay payment. And of course delay may be a bid
15 for - of what a -- of what the role of the administrator is.

16 The second aspect of the statute is that the statute
17 makes very clear, once again on page 59a, that the managed --
18 that the liability -- oh. This is subsection d, Mr. Chief
19 Justice, which is the next following --

20 QUESTION: Oh.

21 MR. ESTRADA: -- you know, the one that I read. And it
22 says the act creates no obligation on the part of the health
23 insurance carrier, moving down a little, to cover a -- to provide
24 a treatment which is not -- which is not covered by the health
25 care plan or entity. Once again, this is targeting the coverage

1 aspect, not the treatment.

2 QUESTION: Yes, but let me just focus on the case
3 involving the woman who may have needed a second day in the
4 hospital. Is it correct that they -- an agent of the HMO had
5 discretion to grant that second day if the nurse thought it was
6 really medically required?

7 MR. ESTRADA: I don't -- I don't know if there's
8 anything in the record about that. What is clear from the record
9 and from Federal law, Justice Stevens, is that somebody in the
10 plan would have discretion to hear her appeal, even if the nurse
11 that -- that turned the request down --

12 QUESTION: So the decision as to whether she would have
13 the second day in the hospital would depend on a medical judgment
14 made by an agent of the plan. Is that correct?

15 MR. ESTRADA: It would -- it would ultimately -- it
16 would ultimately turn on -- on a coverage decision that may
17 include medical criteria.

18 QUESTION: But the coverage is if it's medically
19 needed, it would -- she would get the second day. But whether or
20 not it's covered then turns on a medical judgment, does it not?

21 MR. ESTRADA: But the question of medical necessity is
22 a coverage term. It is not a medical term, Justice Stevens, and
23 --

24 QUESTION: Yes, but is not correct, to make the
25 coverage decision, one has to make a medical decision?

1 MR. ESTRADA: It -- one has to make -- one part of the
2 coverage decision is the medical decision. In the Aetna case,
3 for example, the plan sets forth a definition of medical
4 necessity which -- which sets forth, I do point out, is that you
5 have to need it -- to need the care --

6 QUESTION: Well, I was focusing on the CIGNA case,
7 because it seemed to me that it's a little clearer there that
8 there would be a medical judgment required.

9 MR. ESTRADA: Well, once again, Justice Stevens, we do
10 not contend that health insurance does not involve the
11 consideration of medical factors. And, as I said, it is almost
12 inherent in the nature of the product that it would, just as I
13 never had car insurance before I actually owned a car.

14 QUESTION: But it's a little -- it's a little like --
15 if you're telling doctors what's medically necessary under the
16 plan, it's in effect maybe defining the basic standards of
17 medical care, in a way.

18 MR. ESTRADA: That is not right, Justice O'Connor, for
19 the following reason. The plan documents here, and the
20 background understanding of all of the parties, is that it is for
21 the treating doctor to chart the course of treatment for the
22 patient and, in fact, under the AMA's old code of ethics, which
23 we cite on page 6 of the Aetna reply brief, a physician is not
24 allowed to sway his judgment as to treatment by the existence or
25 non-existence of coverage. In many cases, unfortunately, there

1 will be people who have no coverage or no insurance, or may be
2 under-insured.

3 But just to bring back the case to what the statute is
4 about, this statute is about encouraging employers to make hard
5 choices to give coverage to employees to the extent they can.
6 There is no requirement in Federal law that requires employers to
7 give -- there are very few requirements in Federal law that
8 require employers to give particular benefits if they choose to
9 have a plan. And, as this Court has said, most recently in the
10 Rush case, this is about a bargain with employers that seeks to
11 encourage the formation of these plans and the provision of
12 benefits to the extent possible by assuring employers of limited
13 liabilities under predictable standards.

14 QUESTION: If you are correct that Section 502(a)
15 preempts, is it possible that under ERISA 502(a)(3), that the
16 plaintiffs might recover some money, for example, for pain and
17 suffering or things like that?

18 MR. ESTRADA: I would think not, Justice O'Connor. Our
19 amicus, the Department of Labor, may take a slightly different
20 view of that. Our reading of the Mertens case and the Great West
21 case, which seemed very clearly, to us, at least, to stand for
22 the proposition that equitable is to be determined by reference
23 to a historical examination of all that is available in equity --

24 QUESTION: Yes, but if you make an analogy to a trustee
25 in equity, I think this is a different case than Mertens or Great

1 West, because here, the Aetna and CIGNA are fiduciaries, are they
2 not?

3 MR. ESTRADA: Aetna is -- and CIGNA is for purposes of
4 claims processing.

5 QUESTION: Yes. And so, as a fiduciary they're -- they
6 are analogous to a trustee, at least, the government said, if I
7 read their footnote 13 right, that back in the old days when
8 there were -- was a division of the bench, that one of the
9 remedies available against a trustee would be in the nature of
10 make whole relief that would put the beneficiary in the position
11 he would have been in if the trustee had not committed the breach
12 of trust.

13 MR. ESTRADA: That was the view to which I referred to
14 earlier, Justice Ginsberg, and it is possible that it may be
15 right. It seems to me, based on Great West and Mertens, that it
16 would be a tough case to make, but it is not the issue in this
17 case. Now --

18 QUESTION: No, but the whole thing would work if we
19 could do that, wouldn't it? I mean, if we could get Mertens
20 consistent with what Justice Ginsberg just read, then you would
21 provide people who are hurt, in the way these plaintiffs were
22 hurt, with a remedy. It wouldn't be punitive damages, but they
23 would be made whole. So, if you are right in that this is
24 basically a -- this is basically a claims decision and you
25 shouldn't give punitives and others for the incorrect making of a

1 claims decision. But the hole in this is that then the woman
2 gets nothing or virtually nothing and, if we could reconsider
3 that part, it would all work, wouldn't it?

4 MR. ESTRADA: Well, it might, but it also works in the
5 way it currently is for the following reason. The interaction of
6 the structure of Section 502 and Section 503 is intended to set
7 forth a mechanism, under the DOL regs under Section 503, to
8 encourage the expedis -- the expeditious resolution of claims
9 disagreements. And this is -- the statute contemplates
10 litigation but is not about litigation. This is all about giving
11 the benefit when it is needed and not about waiting until it no
12 longer helps you, having bypassed all avenues you had at the
13 time, external review, plan appeals, or maybe an action for an
14 injunction and then suing for relief, make whole or otherwise.

15 If I could, Mr. Chief Justice, I would like to reserve
16 the remainder of my time.

17 CHIEF JUSTICE REHNQUIST: Very well, Mr. Estrada.

18 Mr. Feldman, we'll hear from you.

19 ORAL ARGUMENT OF JAMES A FELDMAN

20 FOR UNITED STATES, AS

21 AMICUS CURIAE

22 QUESTION: Mr. Feldman, will you tell us what the
23 government thinks can be recovered under 502(a)(3) in the way of
24 damages or other recoveries?

25 MR. FELDMAN: Yes. As Justice Gin -- as Justice

1 Ginsberg said, our position, I think, is in footnote 13 of our
2 brief, and it's a position the Department of Labor has taken in
3 cases and number --

4 QUESTION: Pretty big point to be in a footnote.

5 MR. FELDMAN: Well, it's -- it really isn't the issue
6 in this case because our position in this case is that the claims
7 are preempted by 502(a)(1)(B). But, in a case where there was a
8 fiduciary involved, in the days of the divided bench, when a
9 beneficiary sued a fiduciary, they weren't -- they could -- were
10 able to get make whole relief. And the -- by the same --

11 QUESTION: Lest we be too sanguine about the
12 application of that law in this context, I don't know any
13 equitable cases that would consider make whole relief to be
14 giving -- where what is at issue is merely the payment -- the
15 failure to pay money, refusal to pay money. Make whole relief
16 would give you what you would have done with that money if you
17 had gotten it. That's very strange.

18 MR. FELDMAN: You get -- there were -- there are cases
19 that I -- I don't want to get too deeply into 502(a)(3)(B),
20 because I don't think it's what's at issue in this case. But
21 there are cases in which, for example, a trustee doesn't buy an
22 insurance policy that they're supposed to buy and then the
23 beneficiary can get, as a relief, whatever the value of that
24 insurance policy would have been and --

25 QUESTION: Sure. But all that's going on here is that

1 the claimant was perfectly able to buy Vioxx with his own money,
2 but when it was said by the insurer that they wouldn't pay for
3 Vioxx, the claimant went and -- went with the drug that was
4 covered. I have serious doubts whether we can take comfort in
5 the fact that even if we deny relief here it'll all be okay
6 because under traditional equity law, in a situation like that,
7 you can -- you can get whatever you would have done had you been
8 given the money. I don't know that that principle washes.

9 MR. FELDMAN: Well, 502(a)(3) -- I mean, ERISA does set
10 up a beneficiary trustee -- a beneficiary fiduciary type of
11 relationship that does have analogies in traditional equity. But
12 in any event --

13 QUESTION: And the government has taken position --
14 this is -- the footnote was not the easiest to read, but I take
15 it the Department of Labor has taken the position, in some ERISA
16 cases, that there would be just the kind of relief that Justice
17 Scalia mentioned. Would this case fit that pattern?

18 MR. FELDMAN: I -- it's not clear to me whether it
19 would, because it's not clear to me whether there was a fiduciary
20 involved in this case. Neither of the claimants in this case,
21 neither they -- the people who denied the benefits on behalf of
22 the plans may or may not have been fiduciaries.

23 QUESTION: But, as Mr. Estrada just told us that, for
24 these purposes, both Aetna and CIGNA would be fiduciaries.

25 MR. FELDMAN: They -- well, whether the -- you know, I

1 frankly haven't thought about whether the plan itself would be a
2 fiduciary. Ordinarily, the way the ERISA scheme is supposed to
3 work is, if you have a denial of benefit, you have a right to
4 appeal to an appropriate named fiduciary, and at that stage,
5 departmental regulations give you kind of very substantial
6 procedural rights to make sure that benefits determination gets
7 made very quickly and appropriately, in light of the medical
8 exigencies of the case.

9 QUESTION: I would like to hear your arguments on the
10 preemption issue.

11 MR. FELDMAN: Thank you. Our argument is that the
12 Texas law provides an additional remedy to that in Section
13 502(a)(1)(B), because respondents' right to recover compensatory
14 and punitive damages in this case depends on their showing that
15 they had a right to the benefits under the plan -- under the
16 terms of their plan. The state law provides that plaintiffs must
17 prove that the plan's failure to exercise what the state law says
18 is due care, that their failure to exercise due care is the
19 proximate cause of the plaintiff's injury. The only way that
20 that could be true is if the plan didn't pay benefits that it was
21 obligated to pay under the terms of the plan. The plan --

22 QUESTION: Yes, but in the situation in the hospital
23 case, there was no time to get relief. How could they -- how
24 could they get relief from the denial of the extra day in the
25 hospital between midnight and the next morning?

1 MR. FELDMAN: Well, I -- in the first place, she was
2 told before -- I think the complaint says she was told before she
3 entered the hospital that she would have only one day in the
4 hospital. But in addition --

5 QUESTION: Unless it was medically necessary to stay an
6 extra day.

7 MR. FELDMAN: Right. And I would just say there's
8 about three backstops there. One is Department of Labor
9 regulations say you have to make determ -- these determinations
10 as soon as possible considering the medical exigencies of the
11 case and she didn't --

12 QUESTION: And what does that mean in the hospital
13 setting? And what -- was she going to file a complaint with the
14 Department of Labor?

15 MR. FELDMAN: These claims can be made orally, again,
16 if the exigencies require, and she could -- she didn't try -- as
17 far as we know, no one made a phone call to the insurer and said
18 can I get the extra benefits; she needs it. We don't know what
19 the results of that would have been.

20 QUESTION: Well let's assume the case -- because your
21 preemption argument would cover even the most extreme case.
22 Assume the case in which the patient and the doctor both called
23 the agency and appealed and they said we're too busy, we can't
24 handle it and it later determines they were -- did not exercise
25 due care.

1 MR. FELDMAN: But then --

2 QUESTION: Why are you preempting the state providing a
3 remedy for that situation?

4 MR. FELDMAN: That would have been itself a denial of
5 their obligations under the Department's claim processing --
6 claims processing procedures. But let me say there's also --

7 QUESTION: It would have been a denial, but it wouldn't
8 have given her the extra day in the hospital?

9 MR. FELDMAN: Right, but there are other backstops for
10 her getting the extra day in the hospital. She is, at that
11 point, in the same position as anyone else who can't pay for
12 another day in the hospital but they need it.

13 QUESTION: I understand.

14 MR. FELDMAN: It's up to her doctor, with whom she has a
15 doctor patient relationship that's a consensual relationship for
16 providing medical treatment. It's up to her doctor to decide
17 when she should be discharged from the hospital and when she
18 shouldn't.

19 QUESTION: But she can't --

20 QUESTION: But the question we really are facing is
21 whether the State of Texas is denied the authority to provide a
22 remedy in that situation.

23 MR. FELDMAN: Yeah, but the State of Texas has many
24 remedies to make sure the hospitals don't discharge people who
25 need an extra day in the hospital and medical ethics provides

1 additional reasons why doctors have -- cannot discharge patients
2 who need an extra day in the hospital.

3 QUESTION: If you take the -- the drug case, the man
4 couldn't pay for the more expensive drugs. He didn't have the
5 means and so he took the drug that the HMO approved with
6 disastrous results. There was no -- window -- there was no time.
7 He was in intense pain. He had to take something to deal with
8 the pain.

9 MR. FELDMAN: There was -- he took the drug, I think
10 that -- the record actually shows, I think, that he took the drug
11 for several weeks before he had -- before he had the problem with
12 it. He could have been pursuing the plan remedies all throughout
13 that. In addition, Texas law, like the law of 44 other states,
14 provides for an independent review mechanism which is also
15 designed to decide at the front end whether -- what benefits
16 you're entitled to. And under that mechanism he could have
17 sought independent review from somebody who's independent of the
18 plan, not subject to any bad incentives he might have thought the
19 plan might have, to make an accurate determination of what is --
20 what he's entitled to and what he's not entitled to.

21 It's -- there are -- there are a number of remedies
22 that people can -- that people have in order to make sure they
23 stay in the hospital. What the ERISA plan is doing here is
24 simply making a benefits determination. It's a pure
25 determination under ERISA and it's not based on the formation of

1 a doctor patient relationship which the patient has with their
2 doctor. It's based on their determinations under ERISA, under
3 Section 502(a)(1)(A) -- Section 502 of ERISA, Congress drew a
4 very careful balance between the needs for a prompt and quick
5 claims processing procedure that will be effective and will
6 decide in advance whether you get benefits and the public
7 interest in encouraging the formation of employee benefits plans
8 and encouraging the provision of benefits under those plans.

9 To allow states to essentially say, as the state has
10 said here, well, we're going to provide an additional remedy that
11 Congress rejected when it drew that careful balance, would be an
12 -- as the Court said in Pilot Life, to completely undermine
13 Congress's decisions about how this system should be structured.
14 The state has ample authority to address medical malpractice in
15 the state in between -- between doctors and patients where that
16 doc -- consensual doctor patient relationship has been formed.
17 What it doesn't have authority to do is to take its -- that
18 medical malpractice law and extend it, not to the normal doctor
19 patient situation, but to a situation that is governed by Federal
20 law under Section 502 and by the remedies that Congress chose
21 where appropriate.

22 QUESTION: Is there any indication in the record
23 whether these individuals did not have the funds to stay in the
24 hospital another day or to buy Vioxx?

25 MR. FELDMAN: There's -- I don't think there's any

1 indication of whether they did or not. And, in fact, I don't --
2 I think that under the co-payment of the Aetna plan, Vioxx
3 wouldn't have been terribly expensive because Aetna would have
4 picked up some of tab for that. But all of those would be facts
5 relating what's in the plan. I think they all just point out
6 that the question in this case is what the plan provided and did
7 the plaintiffs get what the plan provided. And this Court
8 decided, in Pilot Life and in Metropolitan Life against Taylor,
9 and it reaffirmed two terms ago in the Rush Prudential case, that
10 those questions are ERISA questions and Congress decided that --
11 set in place a set of remedies that allow for very substantial
12 rights to determine whether you're entitled to the benefit, but
13 limited your rights to sue for pun -- for compensatory and
14 especially punitive damages afterwards, because there's also, on
15 the other side of the balance, the need to encourage employers to
16 provide healthcare and to create ERISA plans.

17 And, as I said, to allow states to interfere in that
18 balance and, as Texas has done here, to create a cause of action
19 which is essentially for the denial of a plan benefit, and that's
20 something that the plaintiffs, I think, have to prove in order to
21 prevail, is to directly interfere with that decision that
22 Congress made.

23 QUESTION: But is it not correct that those cases did
24 not involve treatment decisions, Pilot Life and Metropolitan?

25 MR. FELDMAN: Those cases involved disability

1 insurance, but they were -- they had a medical element in those -
2 - in those decisions. That's --

3 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Feldman.

4 MR. FELDMAN: Thank you.

5 CHIEF JUSTICE REHNQUIST: Mr. Young, we'll hear from
6 you.

7 ORAL ARGUMENT OF GEORGE P. YOUNG

8 ON BEHALF OF THE RESPONDENTS

9 MR. YOUNG: Mr. Chief Justice, may it please the Court:

10 I want to focus on the narrow Federal jurisdictional
11 issue because this case -- these two cases come to the Court
12 based on the Federal removal doctrine that goes under the rubric
13 of complete preemption. In each of this Court's cases on
14 complete preemption, the plaintiff's cause of action, while not
15 citing to the Federal statute, almost exactly duplicated the
16 Federal remedy. Here we don't have that.

17 Here, what Texas has done is to fill a vacuum and say
18 we are going to set out a professional medical standard of care
19 when HMOs make medical necessity decisions. Under the HMO's
20 position, they would be free to say we're going to use the
21 medical necessity standard of a witch doctor or whatever we
22 decide it is on today's basis without any reference to objective
23 medical standards. Now, their medical necessity statement
24 doesn't say that, but under their argument today, they would be
25 free to do that.

1 QUESTION: What do you mean free to do it? They would
2 be subject to -- to an appeal and an appeal to an independent
3 authority.

4 MR. YOUNG: Yes, Your Honor. They -- yes, Justice.

5 QUESTION: And if they didn't pay up, they would be --
6 would be liable to damages.

7 MR. YOUNG: If there is time for an appeal and if the
8 circumstances would permit an appeal. An appeal is a great thing
9 in these cases. Independent review is a great thing --

10 QUESTION: No. What I'm -- I'm just speaking to your
11 point of whether they're Scott free to do whatever they want.
12 They surely aren't, you know. Even if the appeal comes
13 afterwards, the claimant can get the money that's owed and the
14 relief provided by 502(a).

15 MR. YOUNG: But, Justice Scalia, in these two cases,
16 the patients did what the HMO wanted and when, under their
17 argument, if the patients do what the HMO wants and it turns out
18 those were bad medical decisions, there is no remedy. ERISA --

19 QUESTIONS: They don't do what the HMO -- all the HMO
20 said is, look, under the plan, as we understand it and as we
21 judge medical necessity, we don't have to pay for Vioxx. Now, if
22 you want to have Vioxx, buy it yourself, and I gather there was
23 some co-payment that would have been given, and if their doctor
24 thought that Vioxx was really essential, surely the doctor would
25 have abided, you know, pony up the money.

1 MR. YOUNG: Well --

2 QUESTION: But to say that the plan condemned them to
3 not using Vioxx is simply not true. All you're talking about
4 here is money. The claimant didn't want to lay out the
5 additional money for the Vioxx.

6 MR. YOUNG: Well, the truth is, Your Honor, that
7 neither of these claimants would have needed health insurance if
8 they had the independent means to just whip out a gold card and
9 pay for the drug.

10 QUESTION: See, that's why I'm thinking that Vioxx is
11 not that -- you know, on your argument you were just making, and
12 I'll only lead you into this red herring once.

13 MR. YOUNG: Okay.

14 QUESTION: But it would all work, you see, if I have a
15 trust, the trust is supposed to buy me an insurance policy, and
16 through total fault of the trust it doesn't, and the house burns
17 down, that equitable relief appropriate would be consequential
18 damages of the value of the house. Now, if that were an
19 appropriate case, other equitable relief, this whole thing would
20 work and you wouldn't be having to fill a vacuum.

21 MR. YOUNG: But under this Court's opinions previously
22 under 502, that remedy and those kinds of relief are not
23 available.

24 QUESTION: So you see then the logical point where I'm -
25 - I'd like to say modify those perhaps, but, well, the very fact

1 that you're trying to fill this hole here proves the point,
2 because if there is a hole, it's because the court has
3 interpreted this statute perhaps wrongly as the Federal relief
4 being A, B, and C. Maybe it should be A, B, C, and D, and so
5 what the state's trying to do here, is add D. And the one thing
6 they can't do, is add D to A, B, and C.

7 MR. YOUNG: It's true, Your Honor, that there is this
8 hole, but that is not the reason that we should prevail on this
9 narrow jurisdictional issue, because it's the source of the duty.
10 The duty that arises here is not based on what is in the plan
11 document on medical necessity. It comes from the external duty
12 that is imposed by Texas statute to meet the professional medical
13 standard of care.

14 QUESTION: Well, how different is the question of the
15 merits here, whether you should prevail and the question of
16 complete preemption which is raised in the removal issue?

17 MR. YOUNG: Mr. Chief Justice they are different.
18 Because, in this narrow issue, the complete preemption issue,
19 especially when one looks at Pilot Life and Taylor. Those two
20 decisions relied very heavily on section 301 cases, the Labor
21 Management Relations Act cases. But if you look at those cases
22 since Pilot Life and Taylor, every time the duty arose from
23 something separate than the collective bargaining agreement,
24 every time this Court has said that there is no complete
25 preemption.

1 QUESTION: So your view is you could prevail on the
2 propriety of removal, because there's not complete preemption,
3 and yet go back and lose on the issue of whether your claim is in
4 fact preempted?

5 MR. YOUNG: Yes Your Honor, that is the way complete
6 versus conflict preemption can work and the way that the fifth
7 circuit said it could work. Now I want to be clear, we don't
8 think that we lose on Section 515 preemption either. And in fact
9 every time this Court has gone through an ERISA analysis and
10 found Section 502 preemption, every time, it first goes through
11 the Section 514 step. Now that brings me to something that may
12 be sensitive in light of one of the opinions issued today. But I
13 want to talk a little bit about the insurance savings clause
14 under Section 514, because it's very important. This Court, in
15 Rush Prudential said, that when a state regulates medical
16 necessity, as Texas does here, that falls within the insurance
17 saving clause. Clearly this statute falls within the insurance
18 saving clause, especially as applied in these two cases.

19 QUESTION: Well that's contrary to Pilot Life, isn't it?

20 MR. YOUNG: No, Your Honor, and for this reason. While
21 Pilot Life has a statement in there, that --

22 QUESTION: A very definite statement.

23 MR. YOUNG: that 502, might trump and probably
24 according to Pilot Life could trump the insurance saving clause,
25 the Court also found very clearly that the insurance saving

1 clause wasn't met in that case. And this Court has never faced
2 what this Court, the majority in Rush Prudential called the
3 forced choice, between an insurance saving clause and Section
4 502. And it's very important to look at the plain text of
5 Section 514. Because Section 514 (b) the insurance saving
6 clause, says very clearly nothing in this sub-chapter can be
7 construed to preempt.

8 QUESTION: The strangeness of your argument is that
9 you say all right, Pilot Life faced that issue, and says the
10 savings clause doesn't apply in the complete preemption
11 situation. Your argument is that in effect by defining the --
12 the benefit -- by Texas' act of trying to define the benefit
13 denial as equivalent to the practice of medicine, it therefore
14 gets us back into the insurance saving clause. It seems to me an
15 irrational logical leap. 502 says we get out of the insurance
16 savings clause because of complete preemption, Texas says by
17 saying what you're really doing in denying -- denying a
18 benefit, is practicing medicine. We get back into the business
19 of insurance, and the insurance savings clause applies. I just
20 can't follow that.

21 MR. YOUNG: Your Honor, the confusion arises because we
22 don't write -- we don't write the terms of the HMO's coverage if
23 you will. They're the ones that say, in determining what we will
24 pay for, if you will, we are going to make medical decisions.

25 QUESTION: Well they're the ones that --

1 MR. YOUNG: They're the ones that can --

2 QUESTION: is there any insurer that does not at some
3 point incorporate some issue of medical judgement in it's
4 coverage?

5 MR. YOUNG: Yes.

6 QUESTION: If it does not, then in effect it is giving
7 carte blanche to any medical decision by a doctor without right
8 of review.

9 MR. YOUNG: Yes, Your Honor, in fact, some HMO's in the
10 last two or three years have abolished this second guessing of
11 the physician, this medical necessity step.

12 QUESTION: But let's -- but if suppose they don't, do
13 the agents of the insurers who make these determinations do they
14 have to be admitted to the practice of medicine in Texas?

15 MR. YOUNG: Not in Texas, but they have to be medical
16 professionals according to the Texas statute. And the Texas
17 statute says, when you make these deci --

18 QUESTION: What is a medical professional?

19 MR. YOUNG: Well, in the case of a nurse, nursing
20 judgment. In the case of a --

21 QUESTION: But they don't have to be doctors?

22 MR. YOUNG: They do if they're making a medical decision
23 that a doctor would make. Under Texas law they do, and they're
24 held to that standard. And that's all we're doing here. Is
25 we're holding them to that medical standard.

1 ERISA says nothing, Justice Scalia, about what standards the
2 HMO's or deciders have to meet.

3 QUESTION: But you talk about the standard of care, but
4 they're not giving care. They're giving out money.

5 MR. YOUNG: Your Honor.

6 QUESTION: They're not giving care at all, the caregiver
7 was the individual's doctor who said stay in another day or take
8 Vioxx. The care -- all this company was doing was looking at the
9 contract, do we owe any money.

10 MR. YOUNG: Justice Scalia --

11 QUESTION: That's not giving care.

12 MR. YOUNG: Justice Scalia I think it would be very
13 helpful to look at when a payment decision could be made and when
14 it is made in these cases. You start an episode of care here,
15 you finish it. The bill comes due to make the payment. Here the
16 HMOs don't wait until the bill comes due to make the payment
17 decision. They make the decision as part of a medical necessity
18 determination, in here, earlier in the middle, concurrent review,
19 or prospective review is the technical term.

20 QUESTION: But it's a decision to pay money?

21 MR. YOUNG: It is a decision that may --

22 QUESTION: Or not to pay money?

23 MR. YOUNG: Not exactly Your Honor, because it is a
24 decision that could result in not paying money, but it is first
25 foremost done here, or here to influence the medical decision --

1 QUESTION: It's both. It's both and the trouble with it
2 is, if you -- you could have marvelous laws in Texas governing
3 pension trustee behavior, governing all trustee behavior. But
4 Congress says well you can't apply your marvelous rules to ERISA
5 plan trustees. And now it seems to have said, and you can't
6 apply your marvelous medical rules, even to a doctor, where what
7 the doctor is doing in that instance is not acting as a doctor
8 for treating the patient, but rather acting as a determiner of
9 whether he will get the ERISA plan payment. And what we have in
10 your case I guess is a person who does both. He does something
11 of both. But where they are inextricably mixed and where there
12 is a very large share of making the benefit determination, is it
13 fair to say that Congress would have wanted the Texas law to
14 apply?

15 MR. YOUNG: Yes, because of Pegram, this court in Pegram
16 said very clearly --

17 QUESTION: In Pegram you were dealing with the doctor
18 who was the treating physician, that is precisely what Justice
19 Bryer has just defined as not being the case here.

20 MR. YOUNG: Your Honor, in Pegram this court said -- the
21 majority said there's no basis to distinguish an HMO where the
22 decision's made --

23 QUESTION: When we were dealing with a treating
24 physician, we're not dealing with a treating physician here.

25 MR. YOUNG: But here Your Honor, you're dealing with a

1 medical judgment that's not made at the end when the bill comes
2 due, it's made early on with the sole purpose of influencing the
3 medical treatment, the course of treatment. If this were only
4 about payment --

5 QUESTION: Why do you say that? I don't think AETNA
6 cares whether this individual took Vioxx, or whether this patient
7 stayed in the hospital for another day. I don't think AETNA
8 cared a bit. All AETNA cared about was whether it had to pay for
9 it. That's all.

10 MR. YOUNG: Justice Scalia, if that were true then they
11 would make these decisions at the end. Because by shifting --

12 QUESTION: It's important to the patient to know.
13 Because the patient when -- when the patient finds out that if
14 you take Vioxx, you'll have to pay for it yourself, the patient
15 can then ask the doctor, look doc, is it really important that I
16 take Vioxx or is this other stuff in your judgment as the
17 treating physician, is this other stuff good or not -- good
18 enough. It seems to me you want that decision to be made early.

19 MR. YOUNG: Well, the truth is that making the decision here
20 shifts the risk. If it's made at the back end the risk is
21 shifted to the pharmacy, or the doctor, or the hospital. When
22 it's made here, it puts the risk squarely on the patient.

23 QUESTION: Well except that you say when it's made here
24 it is the choice of the doctor, the pharmacy or the hospital to
25 seek that judgment early, isn't it. In other words in the -- the

1 doctor could have gone ahead and prescribed Vioxx, and sent the
2 bill in. The doctor could have kept the patient in the hospital
3 another day, and sent the bill in. The insurance plan didn't
4 force an early decision. It gave an option of an early decision,
5 so they would know where they stood.

6 MR. YOUNG: According to the documentation the HMO has,
7 Your Honor, the two HMOs require that those decisions be sought
8 from them before or in the middle of treatment --

9 QUESTION: If you don't get it then, they automatically
10 deny it later?

11 MR. YOUNG: It's not just that they could deny it, they
12 -- there could be consequences to the provider. They could be
13 deselected from the network, they could be told you're not going
14 to get to see anymore of our patients.

15 QUESTION: So, they do force it. My premise was wrong.

16 MR. YOUNG: They do force it, Your Honor. And that's
17 the reality.

18 QUESTION: Well, I really thought the train left the
19 station in Pilot Life. I guess you don't agree with Pilot Life.

20 MR. YOUNG: Well no, Your Honor, we are not here to
21 disagree with Pilot Life. Pilot Life works in the narrow
22 circumstances in which it's been applied.

23 QUESTION: Well I thought that this was that
24 circumstance of benefits.

25 MR. YOUNG: I was afraid you might. I was really afraid

1 you might.

2 QUESTION: Yes.

3 MR. YOUNG: Then could we talk about Taylor a little
4 more, because that's really the complete branch --

5 (Laughing)

6 MR. YOUNG: I guess I come back to the Chief Justice's
7 point which is we could have a situation where Pilot Life
8 preemption could occur, but the Taylor holding is the one we're
9 most concerned about, and here we are not trying to duplicate a
10 claim that would be made under ERISA, under an ERISA duty.

11 And that leads me back to something else that's come
12 up. The ERISA and it's regulations say nothing about setting a
13 medical standard of care, when these medical judgments are made.
14 That's an indication that it was left to the states, and should
15 be left to the states. But this Court could certainly indicate,
16 well this may still be preempted, but it shouldn't be removed to
17 Federal court, under complete preemption doctrines.

18 QUESTION: Well how would that advance the general law
19 at all? I mean, if the merits are decided against you, you know,
20 I don't think we took this case to decide some question of
21 removal jurisdiction, but I -- perhaps my colleagues don't agree
22 with me.

23 MR. YOUNG: Well, that is the very narrow issue that in fact
24 certiorari was granted on. And it is an issue that this Court
25 last ruled on in the Anderson case last Term, and that case is

1 illustrative of why complete preemption shouldn't apply here.
2 There the majority found that the claim, while not citing to
3 Federal usury law duplicated precisely and exactly Federal usury
4 law. And it was in essence, a Federal usury claim. Here our
5 claim is not one for benefits. It couldn't be, there's no claim
6 for benefits to be made. But more importantly we are not relying
7 on a term --

8 QUESTION: It's a claim that depends on a denial of
9 benefits, and isn't that the touchstone under Pilot?

10 MR. YOUNG: In fact Your Honor, you could have a situation
11 where the medical necessity decision is made prospectively or
12 concurrently and that's not a payment denial, in fact that's what
13 we have in most circumstances of these kinds of cases.

14 QUESTION: But it is the predicate for a payment denial,
15 or a payment granted.

16 MR. YOUNG: Really Your Honor, in truth these decisions are
17 never expressed by the utilization nurse at the hospital as a
18 payment issue. She says you've got to go home now.

19 QUESTION: Well let's go back to my question -- I didn't
20 mean to go off on a tangent. My question was, doesn't Pilot
21 Life, turn on a determination which governs the payment or non
22 payment of benefits?

23 MR. YOUNG: Yes, Your Honor. Here --

24 QUESTION: Then this it seems to me is such a
25 determination.

1 MR. YOUNG: Well, but here Your Honor, you could have a
2 payment determination that complied completely with their
3 internal document -- documents. Their definition of medical
4 necessity, what they say they will and won't do. And still
5 violate the Texas standard for medical judgments and that's the
6 problem.

7 QUESTION: It is indeed. That's why it's preempted.

8 MR. YOUNG: Well --

9 QUESTION: You've described it very clearly.

10 MR. YOUNG: Well -- Your Honor, except we're confusing
11 remedies, and duties. The Texas duty is found no where in ERISA.

12 QUESTION: May I ask this question. Could you ever
13 recover under the Texas statute without proving that you were
14 entitled to have the benefit paid?

15 MR. YOUNG: It would not --

16 QUESTION: It wouldn't be phrased in those terms.
17 Wouldn't it be part of -- wouldn't it be a necessary element of
18 your claim, that part of what you're -- that you did have an
19 entitlement to have that benefit paid.

20 MR. YOUNG: It would be an undisputed fact. It would be
21 for example in these two cases. It's undisputed that Ruby Calad
22 could get unlimited days in the hospital. The only issue is the
23 medical judgment that she had to go home. Same with Mr. Davila.
24 The medical judgment was that he would not get the Vioxx; he
25 would get the cheaper generic drug. And --

1 QUESTION: But for you to prevail in Texas, it seems to
2 me you have to be able to prove that they had a duty to pay for -
3 - to provide him with the payment for Vioxx.

4 QUESTION: But the statute says this, it says that it
5 shall be a defense to any action that one -- neither the health
6 insurance carrier is -- didn't control the health care treatment
7 decision. Which it wasn't here. And two, the health care
8 insurance carrier did not deny or delay payment for any treatment
9 prescribed, or recommended by a provider.

10 MR. YOUNG: But that doesn't -- that's --

11 QUESTION: So it is clearly a condition of recovery that
12 you show that they were in violation of the ERISA plan.

13 MR. YOUNG: It's an affirmative defense they may be able
14 to come in with. It's not a prerequisite to my case. CIGNA
15 admits it is free.

16 QUESTION: Oh I see. Well that's a matter of who has to
17 prove it. I mean if --

18 MR. YOUNG: But that's very important especially Your
19 Honor when we're talking about a complete preemption issue. Is
20 the Federal statute a prerequisite to my claim? All I have to
21 prove and show Your Honor, is a medical judgment was exercised by
22 a nurse, at CIGNA, or a physician or medical director at AETNA,
23 and that they violated the Texas standard for those kinds of
24 decisions.

25 QUESTION: So long as you frame it as an affirmative

1 defense, rather as part of the cause of action, you can avoid
2 preemption?

3 MR. YOUNG: No I'm not saying that Your Honor, but the
4 gravamen of my case for purposes of looking at complete
5 preemption, the issue you were concerned about in Anderson, is
6 what are the elements of my claim. They do not duplicate an
7 ERISA claim, they don't even duplicate an ERISA duty. Now it may
8 be at the end of the day Section 514 kicks in. We don't think it
9 does for a lot of reasons, most importantly the insurance saving
10 clause. Which clearly the Texas --

11 QUESTION: Which -- This is one item I meant to ask. On
12 the other side they said that you never made any noises about the
13 savings clause in the Fifth Circuit, that it entered the case
14 just at this level, Is that so?

15 MR. YOUNG: No Your Honor, that's not correct. While it
16 was not a feature argument with a heading in our briefing, we
17 clearly pointed out to the Fifth Circuit the Moran decision by
18 the Ninth Circuit, and that the Moran decision relied on the
19 insurance saving clause. Then after oral argument --

20 QUESTION: That's in your brief before the Fifth
21 Circuit?

22 MR. YOUNG: Yes it's a footnote in our brief. And then
23 Your Honor, in -- after this Court decided Rush Prudential which
24 occurred after oral argument in the Fifth Circuit, both sides
25 submitted extensive letter briefs. And those are documents, 18

1 through 20 in the Fifth Circuit record that was recently
2 transmitted to this Court, where both sides talked about what is
3 the impact of Rush Prudential in terms of the insurance savings
4 clause. But more important -- Thank you.

5 CHIEF JUSTICE: Thank you, Mr. Young.

6 Mr. Mattax we'll hear from you.

7 ORAL ARGUMENT OF DAVID C. MATTAX

8 FOR TEXAS, ET AL., AS AMICI CURIAE

9 MR. MATTAX: Mr. Chief Justice, and may it please the
10 Court. The Texas legislature has imposed a duty of ordinary care
11 on managed care entities that insert themselves into health care
12 treatment decisions by exercising medical judgment to decide
13 medical necessity. It is important to recognize at the outset as
14 this court recognized the managed care entity is not the ERISA
15 plan.

16 Our statute does not impose liability on the ERISA
17 plan. Our statute does not impose liability on an employer. As
18 Mr. Estrada said in his argument, the whole point of the complete
19 preemption and the exclusive remedies provision Section 502(a),
20 is insuring employers that will have limited liabilities. Our
21 statute explicitly excludes employers from liability. And
22 therefore the concerns of Section 502(a) are not at play in the
23 Texas statute. The reason the Texas statute was passed was
24 because managed care entities, HMOs and other varieties and
25 forms, had decided to exercise medical judgment. And it is that

1 duty that the state is regulating. Which is what I think
2 distinguishes this case from Pilot Life. Going back and looking
3 --

4 QUESTION: How does it distinguish it from Pilot Life? I
5 mean Pilot Life is talking about the insurance part, wasn't it.

6 MR. MATTAX: Yes, Your Honor.

7 QUESTION: And then they said that even though
8 apparently on it's face had to do with insurance and you'd think
9 it would have been taken out, it wasn't taken out because of the
10 fact that it interfered with the basic purposes of the act.

11 MR. MATTAX: Pilot Life was based on the Court's
12 complete preemption decision in Allis-Chalmers versus Lueck.

13 QUESTION: Uh-huh.

14 MR. MATTAX: And in that case the Court recognized that the
15 tort claim that was being alleged was derived from the general
16 proposition to perform contracts in good faith. And the duty
17 that the Court was looking at in Allis-Chalmers, and also Pilot
18 Life, was the duty to enforce the contract that was the ERISA
19 plan therefore implicating complete preemption. However the
20 Court explicitly said in Allis-Chalmers, that Congress did not
21 intend to give substantive provisions the force of Federal law,
22 ousting any inconsistent state regulations, because such a rule
23 would allow labor unions, and unionized employees the power to
24 exempt themselves from whatever state labor standards they
25 disfavored. And again the Texas statute is not imposing any duty

1 on the plan.

2 QUESTION: Yes, but is it not true that in order to
3 recover under the Texas statute, not only do you have to prove a
4 violation of the duty to use the due care and so forth. But you
5 also have to prove a violation of the plan?

6 MR. MATTAX: No I disagree. The revision in the act is
7 setup such that if a managed care entity were to come in and say
8 well I did not exercise any medical judgment, or I did not make
9 any decisions that affected the treatment, they could come in as
10 a defense and say, the reason I did not make any medical judgment
11 was because the plan didn't allow me to. The plan simply
12 excluded that completely in a pure eligibility decision in the
13 court's words in Pegram. So the cause of action that's alleged
14 in the state statute is that particular managed care entity,
15 exercised medical judgment. And that medical judgment resulted
16 in an injury to me, and I think --

17 QUESTION: But it's also a defense that I did not fail
18 to make any delay, I did not delay or fail to make any payment
19 due.

20 MR. MATTAX: And if --

21 QUESTION: Isn't that a defense?

22 MR. MATTAX: The statute provides that as a defense.
23 Again to make a reflection of, to show that in that particular
24 case, I as a managed care entity did not exercise any medical
25 judgments, because that's the defense --

1 QUESTION: But you exercise a medical judgment when you
2 refuse to make a payment. You're deciding it's not medically
3 necessary.

4 MR. MATTAX: Correct. And if they're making a decision
5 with regards to medical judgment. And they are exercising that
6 judgment not according to our standard of care. We are imposing
7 that on the managed care entity.

8 QUESTION: No you're not. You're saying even if it's
9 not according to your standard of care, if it is not due under
10 the plan you're not liable.

11 MR. MATTAX: And what I'm saying there is --

12 QUESTION: Have you said that?

13 MR. MATTAX: That is a defense to the claim. And under
14 this Court's decision in Caterpillar versus Williams a defense
15 being raised to a claim does not create complete preemption.

16 QUESTION: Back to Pilot Life. In my understanding of
17 the case, maybe I've got this wrong. Tell me if I do. There's a
18 plan that says, an ERISA plan says we pay you for a treatment
19 that's medically necessary. Then there's a person, it may be an
20 insurance company, it may be a doctor, maybe somebody says it
21 isn't medically necessary. The Plaintiff thinks it is medically
22 necessary, so the question is whether the plan did what it said.
23 Now you have a way of -- I mean isn't that what this is about?

24 MR. MATTAX: There's separate duties involved here.
25 There is a duty under the plan, and the beneficiary can go to the

1 plan and say because you hired this managed care entity to make
2 this judgment, I would like to get the benefits under the plan
3 and that would be a claim against the benefit plan. What Texas
4 has done has said, when a managed care entity, an HMO goes and
5 sells his products to a plan, or goes and sells its services to a
6 plan and is going to exercise medical judgment, then the state of
7 Texas will regulate the exercise of the medical judgment of that
8 managed care entity.

9 QUESTION: It's not just an HMO, it's also a health
10 insurance carrier. Here, AETNA.

11 MR. MATTAX: It is theoretically anyone who exercises
12 medical judgment that influences care. But I think it is
13 important to recognize that the reasons for managed care as
14 stated by both the Petitioners here, and I would briefly quote
15 from a CIGNA brief, page 44. Utilization, review techniques are
16 designed to ensure that quality care is delivered as cost
17 efficiently as possible. The letter to Mr. Davila's doctor,
18 specifically says - - this in AETNA's petition or Appendix 88 - -
19 as part of our commitment to provide access to quality care.
20 What the Court needs to recognize if I may, is that prior to the
21 rise of managed care, decisions were made on a retrospective
22 basis. An insurer would say, well we've looked at this, we do
23 not believe it was medically necessary, we're not going to pay
24 for it. The difference now is, managed care has taken on the
25 rubric of saying, we will manage care, we will determine what is

1 best for the patient and we will do that by dictating what is
2 going to be paid for, and not paid for.

3 QUESTION: But it's just -- even at the early stage,
4 it's simply a statement, we will not pay for it. That doesn't
5 mean that the patient can't do it other ways. It just means that
6 this particular program won't pay for it.

7 MR. MATTAX: Well respectfully the statement is we don't
8 think it's good for you. We don't think this care is appropriate
9 for your particular situation. And there's no reason --

10 QUESTION: Well isn't it more a question of medical
11 necessity. That is the plan says we'll cover it in case of
12 medical necessity, and the plan says we don't think there's
13 medical necessity here.

14 MR. MATTAX: Well the plan itself can put in as a term
15 medical necessity, but the plan is not making the determination
16 of whether it's medically necessary or not. They have hired
17 someone to make that determination for them. They may --

18 QUESTION: Well then it's certainly it's by the plan. I
19 mean the fact that an agent makes it rather than the plan doesn't
20 make any difference.

21 MR. MATTAX: But the reason to make that decision is
22 because the medical necessity decision is a result of a
23 determination by that managed care entity that they are going to
24 manage the care that's provided. Again the letter that was sent
25 --

1 QUESTION: Well how much does that advance the argument?

2 I mean it's still a decision we won't pay for it.

3 MR. MATTAX: But the decision is based on a
4 determination by a managed care entity that in their medical
5 judgment that the care is not necessary. And what Texas has
6 said, with respect to that managed care entity. Again not the
7 plan. Is that when you are going to exercise medical judgment
8 and that is going to -- as a matter of practical reality, impact
9 the care a patient receives and potentially cause damage to that
10 patient, then we will regulate that as a separate duty, separate
11 and apart from ERISA.

12 QUESTION: But you could say that in respect to any
13 benefit of a plan. Let's imagine a plan with millions of
14 different benefits. Whenever a benefit is turned down, there
15 will always be a human being who told the plan manager it isn't
16 called for. Now a state could come in and regulate their human
17 being, those human beings in their capacity as professionals and
18 say whenever they make such a mistake, they've made a
19 professional misjudgment and we give you an extra remedy here.
20 And that seems to be the thing that this statute forbids. I
21 don't see how to get around it. I'd like you to tell me how to
22 get around it. But I don't see it at the moment.

23 MR. MATTAX: And I believe the answer to that question
24 is what the statute is concerned about is limiting and defining
25 the liability of employers and plan sponsors. And a statute that

1 regulates the conduct of a third party who sells their services
2 to that plan or plan sponsor, has no impact on the liability of
3 that plan or that plan sponsor. And in this particular case, in
4 Texas we have made a determination that with managed care
5 entities as an entity, be it an HMO, be it a PPO, exercising
6 medical judgment, we are regulating the medical judgment of that
7 third party.

8 QUESTION: You really don't think -- well never mind.

9 CHIEF JUSTICE REHNQUIST: Thank you Mr. Mattax.

10 MR. MATTAX: Thank you.

11 CHIEF JUSTICE REHNQUIST: Mr. Estrada, you have three
12 minutes remaining.

13 REBUTTAL ARGUMENT OF MIGUEL A. ESTRADA

14 ON BEHALF OF THE PETITIONERS

15 QUESTION: Mr. Estrada, you can address what you would
16 like but there are three points that have come up during the
17 Respondent's presentation that I'd be interested with a response
18 to.

19 Number one, is it true that the people who make the
20 decisions for your client must be medical doctors in Texas?

21 MR. ESTRADA: Well it is true by virtue of DOL
22 regulations which provide that no claim may be turned down,
23 without input from a medical professional in the relevant area.

24 QUESTION: My other two points are, what is your
25 response to the point that the plan is not liable under Texas law

1 --

2 MR. ESTRADA: Well --

3 QUESTION: -- just the insurance company here.

4 MR. ESTRADA: That was going to be one of my points that
5 I deal with --

6 QUESTION: Just so you can --

7 MR. ESTRADA: That is consistent with every case, from
8 Pilot Life, Taylor, and Ingersoll-Rand. Because in each of those
9 cases, you were dealing with an insurance company that was acting
10 as a claim administrator or insurer with respect to an ERISA
11 plan. And if memory serves, the claim was made as well in
12 Pegram, and the Court dealt with it at the top of page 223 of 530
13 US. by pointing out that a contract between an HMO and the plan
14 may itself contain elements of a plan to the extent that it
15 governs the circumstances under which benefits may be obtained.

16 QUESTION: Lastly. Is there anything to the notion that
17 there is no preemption when the interference with the plan, if
18 there is any, only comes by way of an affirmative defense.

19 MR. ESTRADA: No and in fact it is also not true in this
20 case that that's so. Because you have been citing subsection
21 (c)(2) of the statute, here under Section (d) it is affirmatively
22 stated that nothing in the act shall be construed to provide --
23 to require the provision of something that is not covered and
24 that is at page -- also 59 (a) of the AETNA...

25 Just let me take one second to make two points. It is

1 of course open to Texas to have a law that regulates the practice
2 of medicine, by telling hospitals do not discharge somebody who
3 needs care. And there is nothing in the Federal statute that
4 would keep them from doing that. In fact we have a Federal
5 statute in PALA that does something similar with respect to
6 hospitals that take in medicare money. With respect to how
7 quickly we could do these things Justice Stevens, the DOL
8 regulations say that consistent with the urgency of the situation
9 it must be done as soon as possible. It can be done informally
10 and the doctor may act for the patient to pursue all of the plan
11 appeals and that is at pages 17(a) and 3(a) of the Appendix to
12 the blue brief.

13 Brief word about the insurance savings clause, I will
14 not belabor it. There is a footnote in one of the briefs in the
15 Court of Appeals. It doesn't raise the clause as opposed to the
16 section 502 issue, but the acid test is that there was no mention
17 of the clause, in the brief in opposition. Under this Court's
18 rules and Oklahoma City versus Tuttle that is completely
19 reclusive. Should we need to reach it I will point out that one
20 of the response -- one of the petitioners in this case is a self
21 funded plan, in the CIGNA case, which would be saved by the
22 Deemer clause even if the insurance clause did apply in this
23 case. And that is to both of them, the question whether the
24 insurance savings clause does apply was conclusively resolved by
25 Pilot Life, has never been revisited by the Court, and that Pilot

1 Life --

2 Thank you Mr. Chief Justice.

3 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Estrada. The
4 case is submitted.

5 (Whereupon, at 12:10 p.m., the case in the above-
6 entitled matter was submitted)

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