| 1  | IN THE SUPREME COURT OF THE UNITED STATES                 |
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| 2  | X   |
| 3  | COMMISSIONER OF INTERNAL :                                |
| 4  | REVENUE, :  |
| 5  | Petitioner :  |
| 6  | v. : No. 03-892   |
| 7  | JOHN W. BANKS, II; :                                      |
| 8  | and :   |
| 9  | COMMISSIONER OF INTERNAL :                                |
| 10 | REVENUE, :  |
| 11 | Petitioner :  |
| 12 | v. : No. 03-907   |
| 13 | SIGITAS J. BANAITIS. :                                    |
| 14 | X   |
| 15 | Washington, D.C.  |
| 16 | Monday, November 1, 2004                                  |
| 17 | The above-entitled matter came on for oral                |
| 18 | argument before the Supreme Court of the United States at |
| 19 | 10:03 a.m.  |
| 20 | APPEARANCES:  |
| 21 | DAVID B. SALMONS, ESQ., Assistant to the Solicitor        |
| 22 | General, Department of Justice, Washington, D.C.; on      |
| 23 | behalf of the Petitioner.                                 |
| 24 | PHILIP N. JONES, ESQ., Portland, Oregon; on behalf of     |
| 25 | Respondent Banaitis.                                      |

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JAMES R. CARTY, ESQ., Los Angeles, California; on behalf
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          of Respondent Banks.
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- (10:03 a.m.)
- JUSTICE STEVENS: We'll hear argument in two
- 4 cases, the Commissioner of Revenue -- Internal Revenue
- 5 against Banks and the Commissioner against Banaitis.
- 6 Mr. Salmons.
- 7 ORAL ARGUMENT OF DAVID B. SALMONS
- 8 ON BEHALF OF THE PETITIONER
- 9 MR. SALMONS: Thank you, Justice Stevens, and
- 10 may it please the Court:
- 11 Section 61(a) of the Internal Revenue Code
- defines gross income to include all income from whatever
- 13 source derived. As this Court has held, that definition
- is sweeping and represents an intent by Congress to exert
- 15 the full measure of its taxing power.
- The court of appeals decisions below, by
- 17 excluding from respondent's gross income the portion of
- 18 litigation proceeds paid to their attorneys under
- 19 contingent fee agreements, is inconsistent with two
- 20 longstanding Federal tax law principles for defining gross
- 21 income.
- JUSTICE O'CONNOR: Now, if -- if this didn't
- 23 involve the alternative minimum tax, would the amount be
- 24 deductible?
- MR. SALMONS: Your Honor, but for the

- 1 alternative minimum tax, there would be an -- a
- 2 miscellaneous itemized deduction --
- 3 MR. SALMONS: -- under section 212 of the
- 4 code --
- 5 MR. SALMONS: -- that would be subject to the
- 6 limit of the 2 percent of adjusted gross income that
- 7 applies to itemized deductions. But section
- 8 56(b)(1)(A) --
- 9 JUSTICE SCALIA: That's of annual income.
- 10 Right? 2 percent of -- of the person's annual income?
- MR. SALMONS: Of the adjusted gross income.
- JUSTICE SCALIA: For the year.
- MR. SALMONS: For the year. That's correct,
- 14 Your Honor.
- JUSTICE SCALIA: But, gee, in the case of a --
- of a major award, that 2 percent is very likely to be
- 17 exceeded, isn't it?
- 18 MR. SALMONS: It -- it certainly may, Your
- 19 Honor.
- JUSTICE SCALIA: So this is a problem that's
- 21 going to exist even -- even after the alternate minimum
- 22 tax is abolished. Right?
- 23 (Laughter.)
- MR. SALMONS: I'm not sure entirely what you're
- 25 referring to as the problem, but it is the case that --

- 1 that --
- JUSTICE SCALIA: Well, you don't think -- the
- 3 Government doesn't think it's a problem. I'm talking
- 4 about taking a huge percentage of the -- of the person's
- 5 recovery. That -- that will happen even -- even in the
- 6 case where there's no minimum tax -- alternative.
- 7 MR. SALMONS: That is correct. That -- that is
- 8 correct, Your Honor. Now, I mean -- and let me make two
- 9 points about that.
- 10 The first is that as a -- as a general matter,
- 11 the tax code defines gross income expansively, and there's
- 12 a number of this Court's cases that make that clear. Then
- 13 -- then the question becomes are there deductions provided
- 14 that allow for certain expenses to be deducted.
- 15 JUSTICE O'CONNOR: Don't some States such as
- Oregon require a plaintiff to remit a portion of punitive
- damages recovered to the State so they don't even go to
- 18 the taxpayer? But is the taxpayer saddled with that too?
- 19 MR. SALMONS: Your Honor, I would think the
- 20 answer to that question is no. It's not a question that I
- 21 have examined in depth in -- in this case because it's not
- 22 presented, but as a general matter --
- JUSTICE O'CONNOR: Well, what about attorney's
- 24 fees in class actions? As I understand it, those are not
- 25 regarded by the Government as attributable all to the

- 1 taxpayer.
- 2 MR. SALMONS: Your Honor --
- JUSTICE O'CONNOR: A plaintiff who's part of a
- 4 class in a class action suit where attorney's fees are
- 5 paid.
- 6 MR. SALMONS: Your Honor, we believe that the
- 7 same principles would apply to class action lawsuits as to
- 8 other lawsuits in terms of the taxation of litigation
- 9 proceeds. It may very well be the case in a number of
- 10 class action contexts that when applying those principles,
- 11 the proper -- the proper analysis leads to the conclusion
- 12 that the taxpayer doesn't exert sufficient control and
- 13 that the payment of attorney's fees is not in response to
- 14 a debt owed by the taxpayer. And so there might be a
- 15 different result.
- 16 JUSTICE O'CONNOR: Well, I -- I thought we were
- 17 -- our attention was pointed to a number of instances
- 18 where the Internal Revenue Service did not require the
- 19 taxpayer to show all the attorney's fees as income in
- 20 those class action situations.
- MR. SALMONS: Your Honor, that is correct.
- JUSTICE O'CONNOR: Yes.
- MR. SALMONS: I want to be clear. We think the
- same principles apply across the board to defining gross
- 25 income. In applying that in a number of class action

- 1 contexts, the proper answer may be that it's not included
- 2 in gross income because there wasn't sufficient control
- 3 and because it wasn't paid in -- in lieu of a debt owed by
- 4 the taxpayer. But here --
- 5 JUSTICE SOUTER: Why -- why isn't there as much
- 6 control in each case? I mean, the -- somebody goes to a
- 7 lawyer with a claim and says, press the claim for me,
- 8 recover if you can. What's the difference in -- in terms
- 9 of control? So that if you win this case, why doesn't it
- 10 apply to class action?
- MR. SALMONS: Again, the principles would apply
- 12 and there may very well be class actions --
- JUSTICE SOUTER: Yes, and I -- I want to know
- 14 why the result would be different.
- MR. SALMONS: Again, I'm -- I'm trying to be as
- 16 specific as I can. There may be situations in which, even
- in the class action context, there's a fee agreement
- 18 between the -- the class member and the lawyer so that the
- 19 payment of attorney's fees is in satisfaction of a debt
- 20 owed by the class member, and in that situation we think
- 21 that it would be --
- JUSTICE SOUTER: Why -- why would -- why would
- 23 that analysis appear? Certainly there's -- there's not
- 24 going to be any fee paid in the -- in the paradigm example
- of the class action without a recovery.

- 1 MR. SALMONS: That's correct, Your Honor. There
- 2 -- there are situations --
- JUSTICE SOUTER: So we're in the -- so we're in
- 4 the situation we're in right now, aren't we?
- 5 MR. SALMONS: We are in the situation in which
- 6 there's a need to apply the general principles for
- 7 defining gross income.
- 8 JUSTICE SOUTER: All right. But let me just --
- 9 I'll just press the point one more time. I don't
- 10 understand, based on what you've said, why the class
- 11 action result would be different from the result that
- 12 you're arguing for here if you win this case.
- MR. SALMONS: And -- and what I'm trying to
- 14 point out, Your Honor, is that there may very well be
- 15 class actions where it's not different. There may be some
- 16 when -- where it is if it's the case that there's no
- 17 contractual obligations to pay the fee -- pay the fee
- 18 between the class member and the attorney, and if it's the
- 19 case that the class member really exerts no meaningful
- 20 control over the -- over the attorney's fees portion --
- JUSTICE BREYER: I thought the class action
- 22 distinction that the commissioner had was between opt in
- and opt out.
- 24 MR. SALMONS: That is certainly one of the
- 25 factors that -- that the commissioner has looked to in

- 1 those class --
- 2 JUSTICE BREYER: So if you opt in, then you did
- 3 exercise control. So all the money is yours. But if you
- 4 opt out, you didn't have control over the suit because you
- 5 didn't opt out. I mean, you just were lethargic.
- 6 MR. SALMONS: Again, those are all facts --
- 7 JUSTICE BREYER: That's the basic thing. I
- 8 mean, I'm trying to understand what the principle is for
- 9 the reason that it's pretty hard for me to reconcile the
- 10 commissioner's view in the class action case with the
- 11 punitive damage case because there the person has control
- 12 over the lawsuit. So why doesn't all the punitive damage,
- 13 attorney's fees that come out of that, and so forth belong
- 14 to -- in other words, it sounds to me, as I read this,
- 15 something of a mess, and I'd like to know what the clear
- 16 principle is.
- MR. SALMONS: Yes, Your Honor. And -- and just
- 18 to be clear, I -- I don't think the commissioner has ever
- 19 taken the position that all class actions don't present
- 20 the -- the possibility of the attorney's fees portion of
- 21 the award being included in -- in the class member's gross
- 22 income.
- Now, there are real enforcement issues, as a
- 24 practical matter, to trying to -- to trying to implement
- 25 that. You can imagine a number of class actions --

- 1 JUSTICE GINSBURG: When you say the class
- 2 member, do you -- you mean the named representative. The
- 3 class may include thousands of people, but it would be
- 4 income to the named representative? Is that --
- 5 MR. SALMONS: Well, presumably, Your Honor, that
- 6 -- only the portion of the attorney's fees that would be
- 7 attributable to the -- the named representative's recovery
- 8 would be included in the named representative's gross
- 9 income. I don't think that the named representative would
- 10 be on the hook, if you will, for all of the attorney's
- 11 fees that would relate to other class members' recoveries.
- But I think what all this points out is that --
- 13 JUSTICE GINSBURG: Well, then -- then would it
- 14 be -- would the income then go to each class -- would each
- 15 class member have a share of the income?
- MR. SALMONS: In a number of instances, yes,
- 17 Your Honor. Again, the -- the way that we think that
- 18 class action cases should be resolved is the same way that
- 19 -- that these issues are approached in all cases, which is
- 20 to look at the type of relationship that exists between
- 21 the -- the client and the attorney to see whether the
- 22 payment is made in -- in response to a debt owed by the
- 23 client and also to look to the degree of control that the
- 24 client has over the -- the underlying source of income.
- 25 And in this context, it is --

- 1 JUSTICE SCALIA: Suppose -- suppose the same
- 2 amount were paid, as was paid here, to the attorney, but
- 3 it was not by way of a contingent fee, that the -- the
- 4 client had committed to pay this dollar amount in a dollar
- 5 amount.
- 6 MR. SALMONS: As a flat fee?
- 7 JUSTICE SCALIA: As a flat fee. What -- what
- 8 would the tax treatment of that be?
- 9 MR. SALMONS: Your Honor, I think in fact it is
- 10 undisputed in -- in the -- in these cases that if the
- 11 payment of attorney's fees had either been under an hourly
- 12 rate arrangement or a flat fee arrangement, that the
- 13 entire amount of the litigation proceeds would be included
- in the -- in the respondent's gross income and nothing
- 15 about the contingent fee arrangements here should --
- 16 should alter that result. The respondents --
- JUSTICE O'CONNOR: Well, let -- let me ask you
- 18 about Professor Davenport's theory. He filed a -- an
- 19 amicus brief here saying that the contingency fee or the
- 20 attorney's fees should be capitalized as a transaction
- 21 cost increasing the basis of the property which was the
- 22 claim in the lawsuit.
- 23 MR. SALMONS: Your Honor, I'm trying to recall
- 24 that amicus brief. I believe that -- was that an
- 25 argument, I believe, about the application of section 83

- 1 of the tax code when you have a transaction --
- JUSTICE O'CONNOR: Yes.
- 3 MR. SALMONS: -- in exchange for services and
- 4 you provide property?
- 5 JUSTICE O'CONNOR: Yes.
- 6 MR. SALMONS: We think that the better way to
- 7 analyze this is that in fact there was no transfer of the
- 8 underlying cause of action, and so we think that -- that
- 9 we -- that gets into a very complicated area as to how you
- 10 value the attorney's fees at the time.
- 11 JUSTICE SCALIA: Well, you -- you don't need a
- 12 transfer of the -- I don't understand what you mean --
- JUSTICE O'CONNOR: No, I don't either.
- 14 JUSTICE SCALIA: -- a transfer of the -- the
- 15 cause of action. Certainly if you buy a piece of real
- 16 estate and -- and there's lawyer's business connected with
- it, you -- you don't -- you don't take an ordinary
- deduction which is subject to the alternative minimum tax
- 19 for those lawyer's fees. You just say that's part of the
- 20 transaction, and it goes onto the basis of your property.
- 21 Right?
- MR. SALMONS: I believe that's correct, Your
- 23 Honor. But the point I was making --
- 24 JUSTICE SCALIA: Why isn't -- why isn't that
- 25 very similar to this? I mean, what difference does it

- 1 make whether there's a -- there's a transaction here,
- 2 isn't there? Isn't there a transaction?
- 3 MR. SALMONS: Well, there is an agreement to pay
- 4 a fee for a service, and in that sense there is a
- 5 transaction, yes.
- 6 JUSTICE SCALIA: Yes, but a -- the service is
- 7 connected to a transaction, namely the conversion of the
- 8 chosen action into a money payment. You have this --
- 9 MR. SALMONS: That -- that is correct.
- 10 JUSTICE SCALIA: -- this unformed chosen action.
- 11 You're entitled to it, but there's a transaction
- 12 converting it into a money payment. Now, why shouldn't
- 13 you attribute to that transaction all -- which is
- 14 profitable to you, all of the costs that go along with the
- 15 transaction?
- 16 MR. SALMONS: Well, again, Your Honor, we think
- that transaction is essentially identical to numerous
- 18 transactions that take place every day out in the real
- 19 world where -- where taxpayers retain professional
- 20 services in exchange for a commission or a percentage of
- 21 the income that's generated.
- JUSTICE SCALIA: That is a problem that occurs
- 23 to me. I don't know where you draw the line. And you say
- 24 you can't draw a line.
- MR. SALMONS: That is absolutely correct. I

- 1 don't see any basis for distinguishing between --
- 2 JUSTICE GINSBURG: How does it work?
- 3 MR. SALMONS: -- the attorneys here and -- and a
- 4 -- and an agent negotiating a book contract for an author
- 5 or a financial analyst.
- 6 JUSTICE GINSBURG: You -- on that, that example,
- 7 you gave the book contract with the author and you gave, I
- 8 think, the investor. Would this problem arise in those
- 9 cases or would the author get an above-the-line deduction?
- 10 MR. SALMONS: No, Your Honor. I believe that
- 11 the author in those -- in that situation would receive the
- same deduction that prior to the enactment of section 703
- of the American Jobs Creation Act where Congress just
- 14 addressed in part the -- the issue raised in these
- 15 cases --
- 16 JUSTICE GINSBURG: So you say the author -- that
- 17 these people are all in the same --
- 18 MR. SALMONS: They would have an itemized --
- 19 excuse me -- a miscellaneous itemized deduction for the
- 20 cost incurred in -- in producing income that under the
- 21 alternative minimum tax would not be allowed.
- JUSTICE KENNEDY: Is there any argument -- you
- 23 -- you said at the outset that it has to be an itemized
- 24 deduction subject to the two percent rule even if we set
- 25 aside the alternative minimum tax. Is that conceded by

- 1 everyone, or does somebody -- do some people say this is
- 2 an ordinary and necessary expense? I know it's not your
- 3 business, but it seems to me an ordinary and necessary
- 4 expense to recover the -- the -- for employment
- 5 discrimination, which is really part of your work. I
- 6 don't know why -- is it -- does everybody agree that this
- 7 is subject to the 2 percent rule?
- 8 MR. SALMONS: I will -- I will have to allow
- 9 respondents to speak for themselves to that question, but
- 10 as far as I'm aware, that is not in dispute in these cases
- or in any of the cases that have been litigated that --
- 12 that but -- that but for the alternative minimum tax, the
- 13 way this would have been handled is that there would have
- 14 been a miscellaneous itemized deduction under section 212
- of the code for the cost incurred in producing income, and
- 16 that the alternative minimum tax, along with, by the way,
- 17 a large number of other perfectly valid deductions, get
- 18 disallowed under the alternative minimum tax.
- JUSTICE KENNEDY: I -- I can't get out of my
- 20 mind in this case that the mechanics of the particular
- 21 case may control. I know we need a national rule and so
- 22 forth. My recollection is that in some States when there
- is a settlement or a judgment paid under a case where
- 24 there's a contingency fee contract, the check is made out
- 25 both to the attorney and to the client and is put in the

- 1 attorney's client's trust account. So the client never
- 2 has control over it.
- 3 MR. SALMONS: Well --
- 4 JUSTICE KENNEDY: Let's assume that that's true
- 5 in most of the States.
- 6 MR. SALMONS: That -- that -- I know that were
- 7 -- that was the facts, Your Honor, in the -- in the Banks
- 8 case, that there was a check made out to both. In fact --
- 9 in fact, there was --
- 10 JUSTICE KENNEDY: So in a very real -- in -- in
- 11 a very real sense, in a -- in the legal sense, the client
- 12 just doesn't have control.
- MR. SALMONS: Well, Your Honor, we disagree with
- 14 that for, it seems to me, at least three reasons. The
- 15 first is that at the time the client entered into the fee
- 16 agreement, he certainly had control then. He had complete
- 17 control over his cause of action. He was --
- JUSTICE KENNEDY: Well, he -- he did or he
- 19 didn't, but there was no money there. There was nothing
- 20 there.
- MR. SALMONS: Well, there was an entitlement to
- 22 recover. Now, there might have been a dispute as to the
- 23 proper amount or whether that claim was valid, but he was
- 24 entitled to recover based on the injury he suffered that
- 25 was cognizable at law and that gave raise to a cause of

- 1 action.
- Now, in exchange for legal services, he promised
- 3 to pay a portion of the recovery to the lawyer. That is a
- 4 promise to pay a fee. That is not an assignment or any
- 5 other transfer of the underlying cause of action. And it
- 6 is undisputed, I think --
- 7 JUSTICE SOUTER: Mr. Salmons, doesn't the
- 8 plausibility of your argument here rest on the assumption
- 9 that what the -- that the cause of action at the time the
- 10 -- that the plaintiff made the agreement with the lawyer
- is a cause of action which has the same value as the
- 12 ultimate recovery that the lawyer gets? Whereas, in fact,
- 13 the cause of action at the time of the agreement with the
- 14 lawyer has an inchoate value. The -- the value that is
- 15 actually realized is going to depend in part on the -- on
- 16 the skill and -- and the -- the gumption of the lawyer.
- So that the -- what I'm getting at -- and -- and
- 18 going to Justice Kennedy's question, it seems to me that
- 19 the value realized as opposed to the right to sue are two
- 20 different figures. And I don't see realistically how the
- 21 client has complete control over the value realized, which
- 22 we don't even know until the lawyer has done his work and
- 23 gotten the check.
- MR. SALMONS: Your Honor, two responses to that
- 25 question, if I may. The first is that, as a matter of

- 1 law, it is the client that controls the cause of action
- 2 and throughout the time period, even after they -- they
- 3 enter into an -- a contingent fee agreement, it is the
- 4 client that owns and controls the cause of action and he
- 5 decides whether to settle. He decides whether to press
- 6 forward or withdraw the case. He decides whether to fire
- 7 the lawyer or not. He is a -- he controls the source of
- 8 the income. Therefore --
- 9 JUSTICE GINSBURG: Even -- even the potential
- 10 lawyer's fee. I mean, suppose this client has a major
- 11 dental repair and he's got a risk-taking dentist, and he
- 12 says, dentist, I'm going to give you a deal. I know you
- 13 like to take risks. I may win big in my lawsuit, in which
- 14 case you get everything; and I may lose, in which case you
- 15 get nothing. The dentist says, fine, I'll take it. Can
- 16 the client in that agreement with his dentist give what
- 17 will be the lawyer's fee, the part that will go to the
- 18 lawyer under the contingency fee agreement?
- MR. SALMONS: Well, presumably, Your Honor, if
- 20 he's already -- he's already promised that to the
- 21 attorney, he would be in violation of his agreement with
- the attorney if he did so, and his attorney could sue him
- 23 to recover or the dentist could sue him to recover.
- JUSTICE GINSBURG: Then he doesn't have -- then
- 25 he doesn't have dominion over that portion.

- 1 MR. SALMONS: Well, because he's -- he's given
- 2 it away. In that sense I think -- and -- and in answering
- 3 this, if I may just go back to one point that Justice
- 4 Souter made and that is that I don't think it's the case
- 5 that our analysis turns at all on how you value the claim,
- 6 either at the time of the fee agreement or afterwards.
- 7 Our analysis says at all relevant times, regardless of
- 8 whether the value changed or not, the client was at all
- 9 times in control of the underlying source of income, and
- 10 it's just as if in Helvering v. Horst the father assigns
- 11 the -- the bond coupon to his son, but he controls the
- 12 underlying source of income.
- JUSTICE SOUTER: No, but the bond coupon has a
- 14 certain value at the time the father assigns it.
- MR. SALMONS: That's true.
- JUSTICE SOUTER: The only thing that has to be
- 17 realized after the assignment of the coupon is the passage
- of time at which it will be payable. Here we do not have
- 19 a definite value. We don't know -- there's no way to know
- 20 for sure what that value will be until the lawsuit is over
- 21 with. The -- the two are not comparable.
- MR. SALMONS: Your Honor, that would be equally
- 23 true of an assignment of a stock dividend while I retain
- 24 the stock. I may not know what the dividend payment is
- 25 going to be, but if I control the underlying source of

- 1 income, i.e., the stock, then the transfer to someone else
- 2 of the dividend doesn't alter the incident of tax, even if
- 3 it's unknown.
- 4 And I would point out that in Lucas v. Earl, the
- 5 husband and wife in that case entered into agreement to
- 6 assign to each other 50 percent of their income in 1901,
- 7 long before the income tax was even instituted, and the
- 8 tax years at issue in that case were 1920 and 1921. If
- 9 anything, it was much more speculative and uncertain what
- 10 income would have been earned 20 years later in that case,
- 11 and that did not stop the Court from --
- JUSTICE BREYER: So you're -- you're --
- MR. SALMONS: -- applying this principle that --
- JUSTICE SCALIA: Can I -- can I ask you a
- 15 question relating to the Davenport -- what's been referred
- 16 to as the Davenport theory? I had thought that -- that
- 17 the service has used the -- the transaction theory with
- 18 regard to legal fees payable for a lawsuit seeking
- 19 increased compensation for the condemnation of real estate
- 20 where the taxpayer had objected to the amount that the
- 21 condemning entity was offering and brought suit in court
- 22 and with a contingent fee to the lawyer and that the
- 23 service treated that as -- as part of the transaction
- 24 cost. Am I wrong about that?
- MR. SALMONS: Your Honor, to my knowledge, the

- 1 -- the IRS has had a consistent position that the entire
- 2 amount of litigation proceeds, including the amount that
- 3 may be paid to a lawyer under a contingent fee agreement,
- 4 even in the condemnation context, is tax -- is included in
- 5 the gross income of -- of the taxpayer.
- 6 And I would point Your Honor to the case out of
- 7 the Federal Circuit, Baylin v. United States. That case
- 8 involved a condemnation action, and the court of appeals
- 9 in that case addressed the issue that's presented in these
- 10 cases and concluded that it was includable in gross
- 11 income.
- JUSTICE SCALIA: Maybe my recollection is wrong.
- 13 I'll look again.
- MR. SALMONS: And -- and I would point out, Your
- 15 Honor -- and this has to do, I think, with the impact of
- 16 the new legislation that's been pointed to in the
- 17 supplemental briefs -- that at least six of the court of
- 18 appeals cases addressing the issue presented in these
- 19 cases involved claims that would not be covered under the
- 20 new section 703 because they -- they don't involve claims
- 21 for unlawful discrimination or -- or FCA claims or certain
- 22 Medicare claims --
- JUSTICE BREYER: But can -- can I ask you to go
- 24 back for a minute? I guess the IRS -- you're seeing the
- 25 lawsuit as the income-generating asset.

- 1 MR. SALMONS: That's correct, Your Honor.
- 2 JUSTICE BREYER: And you're looking at the
- 3 control of the plaintiff, for example, over the lawsuit as
- 4 something that determines whether it's his income. And
- 5 he, of course, can't give away his income. But on that
- 6 theory, to go back to Justice O'Connor's original
- 7 question, then the punitive damages also must be his
- 8 income because he has equal control over them and they
- 9 grow out of the income-producing asset. And that, of
- 10 course, is what's bothering me because it seems to me that
- 11 your theory, which is a well-established theory, coupled
- 12 with a Congress that seems to be willing to take away
- deductions for expenses that lead to the income, could
- 14 produce an income tax that in many cases, not just a few,
- 15 exceeds the income that an individual has. And I would
- 16 like to know what in the law is there to guard against
- 17 that result.
- MR. SALMONS: Well, Your Honor, I guess my
- 19 response to that is that, first --
- JUSTICE KENNEDY: Other -- other than the mercy
- 21 of the Internal Revenue Service.
- 22 (Laughter.)
- MR. SALMONS: Your Honor, the fact of the matter
- 24 is, is that Congress has looked at -- at this issue, and
- 25 in the new section that I just referred to, section 703 --

- JUSTICE O'CONNOR: Well, but does that happen?
- 2 You haven't answered the question. Are there instances
- 3 where plaintiffs in lawsuits end up receiving tax bills,
- 4 as a result of this scheme, for more money than they
- 5 received in the lawsuit?
- 6 MR. SALMONS: That has occurred, Your Honor.
- JUSTICE O'CONNOR: Yes.
- 8 MR. SALMONS: And -- and Congress responded to
- 9 concerns about that very result --
- 10 JUSTICE KENNEDY: Well, but doesn't -- doesn't
- 11 that indicate --
- MR. SALMONS: -- in the new section.
- JUSTICE KENNEDY: -- something basically flawed
- 14 about your whole theory?
- MR. SALMONS: No, Your Honor. It is --
- 16 JUSTICE KENNEDY: This is not income in any --
- in any real sense.
- JUSTICE BREYER: Is there any constitutional
- 19 protection? The Sixteenth Amendment refers to an income
- 20 tax, and perhaps that doesn't include a tax that grossly
- 21 exceeds in many cases a person's income. That would be
- 22 quite a far-out theory at the moment.
- MR. SALMONS: I think it would be, Your Honor.
- JUSTICE BREYER: But I -- that's why I ask you.
- 25 Is there any protection in the law whatsoever? Or if

- 1 Congress decides to tax a set of people who, let's see --
- 2 say, earn \$10,000 a year and because they're small
- 3 business people, they happen to have \$20,000 expenses. So
- 4 it taxes them on \$20,000, and the tax exceeds the income.
- 5 There's no protection in your view against that result.
- 6 And you just said, well, Congress decided to do it, it
- 7 decided to do it.
- 8 MR. SALMONS: But we do think, Your Honor, that
- 9 the only limit on Congress' taxing authority would be the
- 10 Constitution, and I don't see a constitutional violation
- 11 in disallowing a deduction, but --
- 12 JUSTICE BREYER: What about an assumption, for
- 13 example, that when we read the code, we read it with a
- 14 view towards thinking Congress did not want to produce
- 15 such unfair results?
- MR. SALMONS: Your Honor, if I may. The way I
- would respond to that concern is that the proper way to
- 18 address it is not as the courts below did and as
- 19 respondents urge, to alter or distort the general
- 20 definition for gross income under the -- under the tax
- 21 code which may have broad ramifications in a number of
- 22 areas outside of this one, but to go to Congress, as in
- 23 fact people have done, and to get them to make -- make
- 24 additional deductions or otherwise alter the alternative
- 25 minimum tax, which generates the primary concern I think

- 1 at issue in these cases.
- 2 JUSTICE GINSBURG: What happened in the cases --
- 3 MR. SALMONS: That's the proper way to handle
- 4 that.
- 5 JUSTICE GINSBURG: There were cases -- we don't
- 6 have to deal in hypotheticals. There were cases where
- 7 this happened, where people ended up liable for a tax
- 8 greater than what they took in. What happened in those
- 9 cases?
- 10 MR. SALMONS: They were -- they were liable for
- 11 a tax greater than what they took in. Those were pointed
- 12 to Congress --
- JUSTICE GINSBURG: I mean, there was one that
- was \$99,000, if I remember right.
- MR. SALMONS: I believe that's correct. Those
- 16 were pointed out to Congress and that was part of what
- 17 motivated Congress --
- JUSTICE GINSBURG: Was there a private bill?
- 19 MR. SALMONS: -- to enact section 703 to
- 20 protect --
- JUSTICE GINSBURG: Or what happened? What
- actually happened in that case, do you know?
- MR. SALMONS: I do not know, Your Honor. My --
- 24 my understanding is that the tax was assessed and I don't
- 25 know whether --

- 1 JUSTICE SCALIA: Mr. Salmons, I -- I -- you've
- 2 cited the -- the Baylin case to me and I -- I've looked at
- 3 the description of it in the brief, which I had recalled,
- 4 and what it says is that it did, indeed, involve a taking
- 5 by the State, and when the State didn't offer what Baylin
- 6 thought was -- was enough, he went to court, he prevailed,
- 7 and recovered a much larger sum than the State had offered
- 8 him. His legal fees were, by the IRS, subtracted from the
- 9 award, and he was taxed only upon the proceeds reduced by
- 10 the legal fees. Now, how do you explain that situation
- 11 there?
- MR. SALMONS: Your Honor, if I --
- JUSTICE SCALIA: And how does that --
- 14 MR. SALMONS: -- misremembered that case, I
- 15 apologize. My -- my recollection was that -- was that the
- 16 court in that case had included the attorney's fees in
- 17 gross income. But -- but --
- JUSTICE SCALIA: I doubt -- I doubt whether
- 19 Professor Davenport has misdescribed the case in -- in his
- 20 brief, but I --
- 21 MR. SALMONS: But -- but again, Your Honor, if I
- 22 may. I think the -- the basic point to recall here is
- that the definition of gross income cuts across the tax
- 24 code. If there are concerns about application, then the
- 25 proper result is to go to Congress, as has been done.

- 1 Congress has addressed the very concerns cited by
- 2 respondents and the amici in this case, and that
- 3 specifically is the -- the application on civil rights
- 4 plaintiffs.
- 5 JUSTICE O'CONNOR: Does the Fifth Amendment
- 6 Takings Clause apply to a Government tax scheme that taxes
- 7 something beyond the income received?
- 8 MR. SALMONS: Your Honor, it -- there may be --
- 9 there may be a takings issue at some point. Again, there
- 10 may be constitutional limitations.
- JUSTICE O'CONNOR: Well, at the point where the
- 12 Government charges more than the taxpayer received --
- MR. SALMONS: But I think, Your --
- JUSTICE O'CONNOR: -- in income?
- MR. SALMONS: Your Honor, I think when -- when
- 16 what you're talking about is how to define --
- JUSTICE O'CONNOR: I mean, this is an appalling
- 18 situation.
- 19 MR. SALMONS: Again, Your Honor, I -- I think as
- 20 a general matter, the -- the proper definition of gross
- income would include the attorney's fees portion of
- 22 litigation awards. It's important to note that the when
- 23 Congress --
- JUSTICE SOUTER: What -- what do you we make of
- 25 the fact that two Senators apparently don't agree with

- 1 that position? I mean, I -- I'm referring to the colloquy
- 2 that was quoted in -- in one of the -- the briefs about
- 3 the recent legislation, and the -- the substance of the
- 4 colloquy was we're not making any change in the law, we're
- 5 just clarifying it. Well, in fact, if there is no textual
- 6 difference for tax purposes between the law, so far as it
- 7 concerns these -- these so-called discrimination
- 8 recoveries and non-discrimination recoveries that have the
- 9 same problem that Justice O'Connor is talking about,
- 10 shouldn't we infer that at least the Senate of the United
- 11 States assumes that this does not get into gross?
- MR. SALMONS: No, Your Honor. In fact, what I
- would say is that the thing to focus on is what Congress
- 14 actually enacted and it makes clear that all the
- 15 litigation proceeds --
- JUSTICE SOUTER: I'm -- I'm talking about the
- 17 colloguy. I'm talking about the colloguy.
- 18 MR. SALMONS: I -- I understand that, Your
- 19 Honor, and what I'm trying to answer is that the -- the
- 20 legislation itself makes clear that it's included in gross
- income and an above-the-line deduction is provided, and
- 22 that the colloquy was referring to a prior version of the
- 23 bill that would have been retroactive in part. The new
- 24 bill is not retroactive, and we think it's clear that it
- does work a change because from, among other reasons, it's

- 1 undisputed that if these fees had been paid on an hourly
- 2 fee basis, they would have been included in gross income
- 3 and -- and the alternative minimum tax would apply.
- 4 JUSTICE SCALIA: We don't really know who
- 5 prepared that colloquy anyway, do we?
- 6 MR. SALMONS: We do not.
- 7 JUSTICE SCALIA: It might have been prepared by
- 8 the respondents here.
- 9 MR. SALMONS: We do not.
- 10 (Laughter.)
- 11 MR. SALMONS: If I may reserve the remainder of
- 12 my time.
- JUSTICE STEVENS: Mr. Jones.
- 14 ORAL ARGUMENT OF PHILIP N. JONES
- ON BEHALF OF RESPONDENT BANAITIS
- MR. JONES: Thank you, Justice Stevens, and may
- 17 it please the Court:
- 18 My client and I are asking the Court to rule
- 19 that the assignment of income doctrine does not apply when
- 20 unrelated persons combine their resources to jointly
- 21 generate income. And we --
- JUSTICE KENNEDY: What -- so what -- what about
- 23 the talent scout who tells the celebrity that he'll take
- 10 percent of the celebrity's movie proceeds or the
- 25 management search person that's going to take a -- a third

- 1 of the executive's pay for the first 6 months? Where --
- 2 are all -- all these cases ones in which there -- there's
- 3 no income to the -- to the principal, we'll call them?
- 4 MR. JONES: You mentioned the -- the management
- 5 agent and the -- I think you mentioned the talent agent,
- 6 and there was also mentioned the literary agent. The --
- 7 the author is in the trade or business and gets to deduct
- 8 all this off the top. There's no problem there.
- 9 JUSTICE GINSBURG: That's the -- that's the
- 10 question I asked Mr. Salmons --
- MR. JONES: Yes. The literary agent --
- 12 JUSTICE GINSBURG: -- and he gave me the
- 13 opposite answer.
- 14 MR. JONES: Yes. The literary agent is in a
- 15 trade or business. That's off the top. That's an
- 16 ordinary and necessary business deduction on Schedule C.
- JUSTICE BREYER: And that isn't the question.
- MR. JONES: Yes.
- JUSTICE BREYER: The -- the problem is you're --
- 20 you're trying to get a theory in response to him that I
- 21 think Justice Kennedy is asking about.
- MR. JONES: Yes.
- JUSTICE BREYER: And that theory, which is the
- 24 problem for your side of the case -- that theory has all
- 25 kinds of implications. I go out and I help the painter

- 1 paint my office. We have a joint venture. I -- so
- 2 there's no problem. I don't take it in -- you know, I get
- 3 a -- this is great. And so that I think, if I'm right,
- 4 was the thrust of Justice Kennedy's question.
- 5 MR. JONES: Our first choice, our preference for
- 6 this Court to rule is -- is not the partnership or joint
- 7 venture theory. Our first choice is for this Court to
- 8 simply look at the application of the assignment of income
- 9 doctrine and ask it -- if it is being misapplied. The --
- 10 the petitioner has not cited to the Court a single,
- 11 solitary case in which unrelated persons combine their
- 12 resources to jointly produce income, and that is the rule
- of law I'm suggesting to the Court today. That is apart
- 14 and separate from the partnership theory, that two
- 15 unrelated persons who join together to produce income --
- JUSTICE SCALIA: It's a partnership theory when
- 17 you talk about two persons joining together. I don't like
- 18 this -- this gold mine view of litigation, that it's, you
- 19 know, like two prospectors. You know, there's money to be
- 20 obtained.
- 21 (Laughter.)
- 22 MR. JONES: I --
- JUSTICE SCALIA: That's -- that's not what I
- 24 view of a chosen action as. I view it as a legal right --
- MR. JONES: Yes.

- 1 JUSTICE SCALIA: -- that the person is entitled
- 2 to money, and ultimately the amount he's entitled to is
- 3 determined by the litigation. And I'm not about to adopt
- 4 a -- a legal theory that -- that views this as a -- as a
- 5 search for buried treasure --
- 6 JUSTICE SCALIA: -- in -- in which the -- the
- 7 lawyer and the person who has been wronged are -- are
- 8 simply co-prospectors. I -- I just think that that's --
- 9 MR. JONES: Well, the --
- 10 JUSTICE SCALIA: Maybe that's how you view the
- 11 -- the enterprise --
- MR. JONES: I would like to --
- 13 JUSTICE SCALIA: -- but I don't think the law
- 14 does.
- MR. JONES: I would like to suggest to the Court
- three avenues to reach this result that I have just
- 17 suggested and the partnership/joint venture theory is only
- 18 one of those.
- JUSTICE O'CONNOR: Well, let's move on to
- 20 something else because I have a couple --
- 21 (Laughter.)
- MR. JONES: Okay. I will move on to that, and I
- 23 will not mention that again.
- 24 (Laughter.)
- MR. JONES: This Court created the assignment of

- 1 income doctrine. Congress did not create it. This Court
- 2 has every right and power to limit its -- its definition,
- 3 to limit its scope to keep it from being misapplied. In
- 4 every case cited by the petitioner, we have a -- a family
- 5 situation, related people making gifts to each other with
- 6 no commercial purpose. Apart from the partnership and
- 7 joint venture theory, if we simply say that this case is
- 8 dramatically outside of the scope of that doctrine, of
- 9 good doctrine that has been applied properly in an inter-
- 10 family situation, but when you have two unrelated persons
- 11 joining forces to produce income --
- 12 JUSTICE STEVENS: Would you have a different
- 13 result if they were related? Supposing the lawyer is a
- 14 cousin of the client.
- MR. JONES: This Court has a long history of
- 16 recognizing --
- 17 JUSTICE STEVENS: Or a good friend.
- 18 MR. JONES: -- of recognizing sham transactions.
- 19 JUSTICE STEVENS: Well, it's not a sham
- 20 transaction. You just happen to be related.
- 21 MR. JONES: All right.
- JUSTICE STEVENS: And I'm just wondering if
- 23 that --
- 24 MR. JONES: I would like to focus on the
- 25 gratuitous nature of the cases relied upon by the

- 1 petitioner and the non-gratuitous aspects of our case.
- 2 Let's talk about a personal injury case where this problem
- 3 does not arise because there's no tax involved. This
- 4 relationship of a contingent fee is entered into thousands
- 5 of times every week by people injured in automobile
- 6 accidents. They are not entering into this contingent fee
- 7 agreement for tax purposes. They're not trying to avoid
- 8 tax -- taxes. The commissioner is confusing intent
- 9 with --
- 10 JUSTICE SOUTER: All right. On -- on that
- 11 theory, that there is a non-tax economic purpose, do you
- 12 still maintain that your theory should have as an element
- 13 unrelated people?
- 14 MR. JONES: I --
- JUSTICE SOUTER: Why do we need the question of
- 16 the relationship, which Justice Stevens's questions
- 17 raised, even to arise if -- if the principal criterion is
- 18 going to be economic non-tax purpose?
- MR. JONES: I agree completely. I was trying to
- 20 emphasize the -- the intrafamily gratuitous nature of
- 21 those cases, but I agree --
- JUSTICE SCALIA: There was no avoidance motive
- 23 in the --
- MR. JONES: Yes.
- 25 JUSTICE SCALIA: -- granddaddy of all cases.

- 1 The assignment there, although it was between family
- 2 members, had been made before there was an income tax.
- 3 MR. JONES: But we must --
- 4 JUSTICE SCALIA: The income tax didn't exist.
- 5 There -- there couldn't conceivably have been an avoidance
- 6 motive. So -- so our holding could hardly be based upon
- 7 -- upon the existence of an avoidance motive.
- 8 MR. JONES: I'm asking the Court to skip over
- 9 motive and look at result. The Court in that case was
- 10 attacking a result because that arrangement stayed in
- 11 place after the income tax was -- was enacted. The
- 12 Solicitor General is confusing intent with result. In
- 13 every case, in every single case, without exception, this
- 14 doctrine has been applied to the result.
- JUSTICE STEVENS: Yes, but what if you had the
- 16 same result but -- in terms of the sharing of the expense
- 17 and the recovery, but it was computed on an hourly basis
- 18 rather than a percentage basis? Would that produce a
- 19 different result?
- 20 MR. JONES: It would produce a different result.
- 21 The commissioner's case is based on could have's. They say
- 22 they could have tried the case himself. He couldn't. But
- 23 -- but the main thing he --
- JUSTICE STEVENS: No, but he could have made --
- 25 I'm saying he could have said to the lawyer, I'll pay you

- 1 30 -- a -- a third of the recovery or I'll pay you \$100 an
- 2 hour.
- 3 MR. JONES: Well, he --
- 4 JUSTICE STEVENS: And they come out exactly the
- 5 same result, but you -- but do you treat them differently
- 6 or the same?
- 7 MR. JONES: We treat them differently simply
- 8 because he didn't. I practice law in a partnership. I'm
- 9 taxed accordingly. I could -- I could be -- set up my
- 10 arrangement different ways and the tax results would be
- 11 different. We must honor these relationships --
- JUSTICE SCALIA: What is different?
- JUSTICE STEVENS: Well, may I ask one --
- JUSTICE SCALIA: What is different?
- JUSTICE STEVENS: May I ask one other
- 16 hypothetical? Supposing that the agreement on the
- 17 contingency is postponed until the middle of the
- 18 preparation, not made at the outset, but along the line,
- 19 they say we'll figure out what a fair percentage will be,
- 20 and when the recovery comes in, they then decide, okay,
- 21 you take a third. What -- what result do you do in that
- 22 case?
- 23 MR. JONES: I -- I have difficulty with that
- 24 question.
- 25 JUSTICE STEVENS: But I'm sure it arises fairly

- 1 often.
- 2 MR. JONES: My -- I believe that attorneys don't
- 3 allow themselves to be placed in that position. They get
- 4 the contingent fee agreement signed when the -- the --
- 5 JUSTICE STEVENS: Well, I did very often.
- 6 MR. JONES: But I don't know the answer to your
- 7 question. I -- I don't know that.
- 8 But an -- we -- the Internal Revenue Code
- 9 respects people who enter into corporations, who enter
- 10 into joint ventures, who enter into sole proprietorships,
- 11 who hire employees or allow themselves to be hired by
- 12 others. Those relationships are all respected and honored
- 13 by the Internal Revenue Code, and the commissioner is
- 14 asking you to dishonor this relationship because Mr.
- 15 Banaitis could have handled the case himself or could --
- JUSTICE KENNEDY: I think probably what's --
- 17 what's one of the problems here is that the reason this is
- income is it relates to employment. And I don't see why
- 19 hiring the attorney to get that income is not an ordinary
- and necessary business expense under what used to be
- 21 section 162. That may be part of the problem. Do you
- 22 agree that it's not an ordinary and necessary business
- 23 expense?
- MR. JONES: I believe the problem is that a
- 25 plaintiff has -- I wish I could say this plaintiff is in

- 1 -- engaged in a trade or business and can deduct it or
- 2 trade or -- as a trade or business expense.
- 3 JUSTICE KENNEDY: I mean, I suppose that's the
- 4 reason -- that's the reason why it's taxable to begin
- 5 with, is it relates to employment. If I hire an attorney
- 6 because I'm wrongfully discharged and I get -- I get my
- 7 job back, it seems to me that's an ordinary and necessary
- 8 business expense. That -- that's why -- one of the
- 9 reasons I have problems with this.
- 10 MR. JONES: I understand. But one of the -- the
- odd result here of a person having to pay more in taxes
- 12 than they recover -- this actually comes up under a fee
- 13 shifting statute that applies to the Internal Revenue
- 14 Service where a person could be in litigation with the
- 15 Internal Revenue Service, the Internal Revenue Service
- 16 becomes obligated to pay fees because they acted
- 17 unreasonably. They pay those fees, and then they
- 18 simultaneously hand the taxpayer a bill for taxes on those
- 19 fees.
- JUSTICE KENNEDY: Well, let me get -- get to a
- 21 different point. It -- it does seem to me that we -- we
- 22 have to be very careful in this case not to distort the
- 23 revenue law for other transactions that are not before the
- 24 Court. And the -- the natural extension of your
- 25 position is that anytime when the taxpayer enters into an

- 1 agreement with an agent to pay the agents an amount
- 2 contingent on the success of the venture, that it's not
- 3 income, that -- that the -- that the payment is not income
- 4 to the principal. And I just can't accept it.
- 5 MR. JONES: No. That is not my position. My
- 6 position is that the assignment of income doctrine does
- 7 not apply. Those relationships are all governed by
- 8 existing law and there is a large body of law dealing with
- 9 those cases and they can be found in a cite that is
- 10 offered by the petitioner at page 3 of his reply brief.
- 11 It talks about the literary agents. It talks about the --
- 12 the management agents.
- 13 JUSTICE KENNEDY: But what's the difference in
- 14 principle. I don't understand the difference in principle
- when we're talking about who has the income. It's the
- 16 first thing you ask in -- in a first-year -- in -- in your
- 17 -- in your first class in tax. Where is the income? Who
- 18 gets the income?
- 19 MR. JONES: I -- I am not trying to avoid your
- 20 question, but I'm trying to clarify that I am not asking
- 21 this Court to determine who has the income in those cases
- 22 because there is a large body of law and a large body of
- 23 statutory law that answers the questions for each of those
- 24 examples. All I'm suggesting is that we do not get to
- 25 those answers. We should not get to those answers through

- 1 the assignment of income doctrine.
- JUSTICE BREYER: What's your third? I just
- 3 don't want you to miss your third. You have the joint
- 4 venture theory, an exception to an assignment in income,
- 5 and you said you had a third.
- 6 MR. JONES: The Oregon question, Your Honor,
- 7 which I don't think the Court is likely interested in --
- 8 JUSTICE SCALIA: The who?
- 9 MR. JONES: The -- the Oregon question.
- 10 JUSTICE SCALIA: The Oregon question.
- 11 MR. JONES: The Oregon question. That is --
- JUSTICE SCALIA: What is the Oregon question?
- MR. JONES: The Oregon question is part IV of
- our brief beginning on page 31 which would not be a
- 15 national uniform rule. But what we're asking this Court
- 16 to do is simply, as narrowly as possible, to limit the
- 17 assignment of income doctrine and do nothing more than
- 18 that.
- 19 JUSTICE O'CONNOR: Well, what do you make of
- 20 Professor Davenport's proposal to capitalize the
- 21 contingency fee as a transaction?
- MR. JONES: I believe Professor Davenport is
- 23 completely correct. I support his theory wholeheartedly.
- 24 We didn't make that argument because we believe the
- 25 limitation on the assignment of income doctrine is the

- 1 real issue and we believe that is the narrower issue.
- JUSTICE BREYER: Well, if you took a settlement
- 3 -- his theory, I take it, was seeing the lawsuit as a
- 4 capital asset. Is that right?
- 5 MR. JONES: Yes. Well, I -- I think so.
- JUSTICE BREYER: Well, then whenever you settled
- 7 a lawsuit, it would be -- you'd have to pay capital gains
- 8 instead of ordinary income.
- 9 MR. JONES: I -- I'm sorry. I think I misspoke.
- 10 I'm not sure that's his theory. I'm not certain, and
- 11 I'm --
- 12 JUSTICE SCALIA: I'm sure it's not his theory.
- 13 He -- he thinks it's -- it's attached to transactions, and
- 14 -- and much of his argument is devoted to showing that
- 15 capital transactions are no different from other
- 16 transactions as far as the Internal Revenue Code's desire
- 17 to match the -- the gain with the expenses concerned. And
- 18 that's the part of his theory that I'm not so sure about
- 19 because aside from the -- aside from the condemnation case
- 20 that I mentioned, I -- I don't know of any other cases in
- 21 which the Internal Revenue Service has treated transaction
- 22 costs the way he would have it done. Maybe it makes
- 23 sense, but I --
- MR. JONES: I would like to make one additional
- 25 point in the few seconds I have left. The -- the

- 1 Solicitor General is arguing that the language, the
- 2 statutory language, of the new statute implies a
- 3 particular result. This Court decided as early as 1940 in
- 4 the Higgins v. Smith case when the commissioner made the
- 5 exact same argument, and this Court said -- and I quote --
- 6 that does not follow. The statutory language says that to
- 7 the extent this income is -- this -- this money is
- 8 included in income, to the extent it is included in income
- 9 -- it doesn't say whether it is or not -- then a deduction
- 10 will be allowed. And that as neutral a statement as I can
- 11 think of. There is nothing in the statutory language that
- 12 implies one answer or the other.
- 13 But I emphasize to the Court that the -- the
- 14 commissioner is confusing intent with result when he
- discusses the cases upon which he is relying. Those cases
- 16 reached a result and they corrected that result. We don't
- 17 have an abuse in this situation. And the assignment of
- income doctrine should not be stretched beyond its bounds
- 19 by this Court. It should be limited to its historical
- 20 use. This is a misuse.
- Thank you very much.
- JUSTICE STEVENS: Thank you, Mr. Jones.
- Mr. Carty.
- ORAL ARGUMENT OF JAMES R. CARTY
- ON BEHALF OF RESPONDENT BANKS

- 1 MR. CARTY: Thank you, Justice Stevens.
- 2 Neither section 61(a) nor any other provision of
- 3 the Internal Revenue Code expressly requires that a
- 4 Federal civil rights litigant, such as Mr. Banks, include
- 5 in his gross income the portion of a litigation recovery
- 6 that was earned by, retained by, and already taxed to his
- 7 attorney as a contingent fee.
- 8 The commissioner's position in this case relies
- 9 exclusively on the misapplication of a judicial doctrine
- 10 known as the assignment of income doctrine. That doctrine
- 11 originated and developed as a judicial anti-abuse rule,
- 12 designed to prevent high-bracket taxpayers --
- JUSTICE SCALIA: No, it didn't.
- MR. CARTY: I respectfully --
- 15 JUSTICE SCALIA: It -- it originated in a case
- 16 where there could not possibly have been an intent -- an
- 17 intent to abuse because the -- the transfer had occurred
- 18 before there was any income tax.
- 19 MR. CARTY: Justice --
- JUSTICE SCALIA: I mean, just -- just don't --
- 21 maybe you think that that's what it ought to be, but --
- 22 but please don't tell us that that is how it originated.
- 23 It plainly did not originate that way.
- MR. CARTY: Justice Scalia, I respectfully
- 25 disagree. It is true, as the commissioner and you point

- 1 out, that at the time of the agreement between the husband
- 2 and wife, the income tax was not in existence. However,
- 3 the agreement certainly was in existence after the income
- 4 tax was passed. So that could have been a reason why the
- 5 agreement was never rescinded.
- In addition, in another landmark case from 1937,
- 7 Blair, this Court expressly looked to whether there was a
- 8 tax avoidance motive. And this is how this principle is
- 9 taught in first-year tax class. That's the whole purpose
- 10 behind this. As a matter of fact, the commissioner in a
- 11 -- in a different context actually looked to the fact,
- 12 with respect to a particular transaction, whether there
- 13 was a tax avoidance purpose.
- 14 JUSTICE SCALIA: That's a different argument.
- 15 I'm -- I'm just quarreling over whether it originated that
- 16 way. If you want to say --
- 17 JUSTICE KENNEDY: Under -- under your view --
- 18 JUSTICE SCALIA: -- that's fine.
- 19 JUSTICE KENNEDY: -- suppose that the attorney
- 20 is -- is waiting for payment of -- of his, say, one-third
- 21 contingent fee, and the client just absconds with the money.
- 22 How is -- what -- what happens from a tax standpoint under
- 23 your theory? I take it the attorney has to declare the
- income on his return and then declare a loss?
- MR. CARTY: Well, certainly the attorney has a

- 1 legal right to those funds. He has a contractual right
- 2 and under most --
- JUSTICE KENNEDY: I'm asking you about the tax
- 4 consequences.
- 5 MR. CARTY: Well, at -- at that point the income
- 6 wouldn't have inured to the benefit of the attorney.
- 7 JUSTICE KENNEDY: Well, but I -- I thought under
- 8 your view the moment the client gets the check for the
- 9 full amount, one-third of it is taxable to the attorney.
- 10 And I have some problems, incidentally, with
- 11 respect to tax years if it -- if you -- if the client
- 12 receives the check December 30 and is on vacation and
- doesn't get around to remitting to the attorney until
- January 5th, I'm -- I'm not quite sure how your theory
- 15 works, but --
- MR. CARTY: Justice Kennedy, I -- I think the --
- JUSTICE KENNEDY: But on the absconding theory,
- 18 how -- how is it handled from a tax standpoint?
- 19 MR. CARTY: I believe that for tax purposes the
- 20 attorney's right to the funds -- that's at the moment he
- 21 receives it. So if he doesn't have the funds in hand, he
- 22 wouldn't be liable for Federal tax. It would be at the
- 23 point he either receives the funds --
- JUSTICE SOUTER: Aren't -- aren't you --
- JUSTICE GINSBURG: This is an academic question

- 1 because he would have an offsetting theft loss.
- 2 MR. CARTY: I -- I think that is an alternative
- 3 way to -- to view it. There would be a --
- 4 JUSTICE SOUTER: If -- if you view it as the
- 5 theft loss, you -- you maintain your theory. If you
- 6 argue, as you were arguing a second ago, I think what, in
- 7 fact, you're doing is adopting the mere lien theory.
- 8 MR. CARTY: Justice Souter, I -- I --
- 9 JUSTICE SOUTER: I think you better go with
- 10 Justice Ginsburg.
- 11 (Laughter.)
- 12 JUSTICE BREYER: Like somebody stealing a check
- out of my mailbox from my employer. Right? Okay.
- MR. CARTY: Yes.
- JUSTICE BREYER: So what is your theory, I mean,
- 16 precisely? A, an assignment of income, what would
- otherwise count of A giving an assignment of income to B,
- and therefore still be A's income because the asset
- 19 remains with A, the work, or whatever. Now, your theory
- 20 is but not in the case that. Now fill in the blank for
- 21 me.
- MR. CARTY: Justice --
- JUSTICE BREYER: Precisely, please.
- 24 MR. CARTY: It would not be in the case that the
- 25 funds are not under the control of the attorney.

- 1 JUSTICE BREYER: Not in the case -- it is an
- 2 assignment of income to B, but not in the case where the
- 3 funds are not in -- when B -- when B get -- when B, the
- 4 attorney, gets the funds, he controls them. What's --
- 5 what do you mean? I don't get it.
- 6 MR. CARTY: I thought your hypothetical --
- 7 JUSTICE BREYER: I want to know. You have three
- 8 -- your problem on your side for me is that maybe all the
- 9 equities are there, but I'd like to know the proposition
- 10 of law that you want us to write in this opinion. And now
- 11 we had three theories, and one, the one that you seem to
- 12 be adopting, is this exception to the assignment of income
- 13 doctrine. If that is what you're adopting, I'd like to
- 14 know the precise form of words that create the exception.
- 15 If that's not the theory you're adopting, I would like to
- 16 know what the theory you're adopting is.
- 17 MR. CARTY: I would state, Your Honor, that the
- 18 assignment of income doctrine simply does not apply when
- 19 the -- the client has no control or power of disposition
- 20 over the income that was subject to the assignment. There
- 21 are at least five reasons why this type of contract --
- JUSTICE BREYER: But he did have control. He
- 23 could have settled the lawsuit or not settled the lawsuit.
- 24 He controlled when the income was generated, and moreover,
- 25 he could have stopped it from being generated by settling the

- 1 suit or dismissing it. Moreover, if he had not entered
- 2 into this assignment of income, it would have been paid
- 3 right into his bank account at the end. It sounds an
- 4 awful lot like the Lucases or like the Horsts or whoever,
- 5 Old Colony Trust. It sounds an awful lot like those
- 6 cases.
- 7 MR. CARTY: Justice Breyer, I -- I think it's
- 8 helpful to make a conceptual distinction between the
- 9 claim, the underlying litigation claim, and the right to
- 10 receive the funds. Now, certainly Mr. Banks in this case
- 11 had a right to enter into settlement or not. He had a
- 12 right to fire his attorney. But once he assigned the
- 13 contingent fee portion of the recovery, he, as a practical
- 14 matter, had no ability, he had no control over that
- 15 portion of the recovery.
- 16 Another fundamental difference between --
- 17 JUSTICE KENNEDY: That -- that would be the same
- 18 with the theater agent or the commission agent.
- MR. CARTY: We submit, Justice Kennedy, that the
- 20 nature of the attorney-client relationship is
- 21 fundamentally different from the types of relationships
- 22 you cited, and that's because an attorney here is the one
- 23 who's earning the income. It's the attorney who is making
- 24 the critical decisions.
- JUSTICE KENNEDY: Well, you could say the same

- 1 thing for the talent scout.
- 2 MR. CARTY: I would respectfully disagree. I --
- 3 I think there's a -- there's a fundamental difference.
- 4 Presumably a -- a actor or an entertainer -- their --
- 5 their market value is -- already has some type of tangible
- 6 value. The -- the agent might --
- JUSTICE KENNEDY: Your client, in effect, earned
- 8 the money by having this -- undergo this -- this
- 9 discrimination. That -- that's --
- MR. CARTY: Well, Your Honor --
- 11 JUSTICE KENNEDY: This is not the plumber
- 12 hypothetical, which is I think quite misleading. No. No,
- 13 I don't think that even the Government will defend that.
- MR. CARTY: Again, Your Honor, I think with
- 15 respect to an entertainer, an entertainer necessarily
- doesn't need an agent. Neither does an athlete.
- 17 JUSTICE GINSBURG: Take an investment advisor
- 18 and the client is not at all -- doesn't know anything
- 19 about the market, and he's got this whiz-bang advisor who
- 20 makes millions for him that he never could have made on
- 21 his own.
- MR. CARTY: I -- I think that might be more
- 23 similar to the attorney-client relationship. But Mr.
- 24 Banks, unlike the athlete or unlike the entertainer, had
- 25 no -- no ability to -- to recover these funds himself. He

- 1 essentially had two options. He could have either done
- 2 nothing and collected nothing --
- 3 JUSTICE BREYER: Your -- your -- you want to
- 4 fill in the blank, in other words, and say where the
- 5 assignment of income is such, such that B was in effect
- 6 the person who really earned the income, unlike Mrs.
- 7 Lucas' -- what Mr. Lucas' or maybe Mr. Earl -- I don't
- 8 know --
- 9 MR. CARTY: That's correct.
- 10 JUSTICE BREYER: -- husband -- the wife didn't
- 11 earn the income.
- MR. CARTY: Right.
- 13 JUSTICE BREYER: The husband did. So you want
- 14 to say where the -- and then your answer, I guess -- don't
- 15 say I'm right if I'm not right, please, because I'll just
- 16 find out later.
- 17 (Laughter.)
- JUSTICE BREYER: The -- the answer to the
- 19 hypothetical about the agent and so forth is, well, so be
- 20 it. If a person wants to go to the trouble of carving out
- 21 some of his income and assigning that over to the agent,
- 22 let him. Except for perhaps provisions of the code which
- 23 we cannot now envisage -- I can't because I'm not an
- 24 expert -- it doesn't matter since, after all, it would be
- 25 deductible anyway. Is that -- is that what you're saying?

- 1 MR. CARTY: Well, Your Honor --
- 2 JUSTICE BREYER: Tell me if I'm wrong, please,
- 3 on this.
- 4 MR. CARTY: Again, I -- what we're saying is the
- 5 unique situation of an attorney and a client, it is the
- 6 attorney who's taking the laboring, or unlike the
- 7 entertainer example where the -- where -- or the athlete
- 8 example --
- 9 JUSTICE BREYER: Okay, I see. You say double.
- 10 Both the income is earned by the attorney, and at that
- 11 stage the client does virtually nothing. So it's the
- 12 reverse of the Earls or the Lucases where the husband was
- doing the work and the wife is getting the income. It
- 14 would be as if the wife was doing all the work and the
- 15 husband just sat there and clipped coupons or whatever.
- MR. CARTY: That's correct, Your Honor, and in
- 17 Lucas v. Earl, it was the assignor who earned the income
- 18 that was subject to disposition. Here --
- JUSTICE GINSBURG: I'm not so sure about that
- 20 because why doesn't the theory that -- that applies to the
- lawyer equally apply to the wife? I mean, she took care
- of everything going on at home, and that enabled him to go
- out there and make all that money. So without her
- 24 services, just like without the lawyer's services --
- MR. CARTY: That is an excellent point, Your

- 1 Honor.
- 2 JUSTICE SCALIA: You should agree with that.
- 3 You should --
- 4 (Laughter.)
- 5 JUSTICE BREYER: Those were less enlightened
- 6 times.
- 7 MR. CARTY: Nevertheless -- nevertheless, I -- I
- 8 think there may be some -- some difference in degree that
- 9 you might even recognize between the two cases.
- 10 Another issue I'd like to address is the impact
- of the fee shifting statutes, if I could get to that
- 12 quickly. It is a bedrock principle of taxation that
- 13 settlements of a claim are taxed the same as a judgment
- 14 would have been taxed. Mr. Banks' settlement was achieved
- in lieu of his claims under title VII and 42 U.S.C.,
- 16 sections 1981 and 1983.
- 17 Now, each of these statutes contains a fee
- shifting provision which enables a court to award
- 19 attorney's fees to a prevailing plaintiff. The defendant
- in Mr. Banks' case, the California Department of Education
- 21 -- they therefore settled Mr. Banks' claim in lieu of
- their exposure under these fee shifting statutes.
- 23 An award pursuant to these fee shifting statutes
- 24 is separate and distinct from a damages recovery and
- 25 therefore should not be taxable to a plaintiff. And the

- 1 Federal tax consequences to Mr. Banks, the litigant who
- 2 settles, shouldn't be any different as well. Otherwise,
- 3 this Court would be discouraging settlement. Therefore, a
- 4 judicial anti-abuse rule should not be misused to
- 5 undermine the statutory scheme devised by Congress to
- 6 encourage civil rights litigants to bring meritorious
- 7 claims and vindicate national policy.
- 8 Unless the Court has any further questions?
- 9 JUSTICE GINSBURG: The Government says on that
- 10 branch of it, well, the fees -- the lodestar fee, that's
- 11 one thing. A court awards it, but that's quite different
- 12 from the one-third/one-half even contingent fee. The
- 13 court has control over the fee shifting, but we're not
- 14 dealing with any court award here.
- MR. CARTY: That's correct, Justice Ginsburg.
- 16 Mr. Banks settled his claims. Yet, we are pressing the
- point that Mr. Banks shouldn't be treated any differently
- 18 for tax purposes than a litigant who recovers pursuant to
- 19 a fee shifting statute. Otherwise, the Court would be
- 20 discouraging settlement.
- If there's any other questions.
- JUSTICE STEVENS: Thank you, Mr. Carty.
- MR. CARTY: Thank you.
- 24 JUSTICE STEVENS: Mr. Salmons, you have a little
- 25 over 2 minutes.

| 1  | REBUTTAL ARGUMENT OF DAVID B. SALMONS                      |
|----|--|
| 2  | ON BEHALF OF THE PETITIONER                                |
| 3  | MR. SALMONS: Thank you, Your Honor.                        |
| 4  | It is clear that the only thing that                       |
| 5  | respondents' attorneys earned under the fee agreements was |
| 6  | the right to be paid a fee for their services. In          |
| 7  | petitioner's view, those agreements don't even give rise   |
| 8  | to an assignment of income in the ordinary sense. If you   |
| 9  | look at the text of the fee agreement in the Banaitis case |
| 10 | the Banks' fee agreement is not in the record among        |
| 11 | other things, it makes clear that if there is a            |
| 12 | termination and it provides lots of grounds on which       |
| 13 | the attorney-client relationship can be terminated that    |
| 14 | the attorney will be paid a reasonable fee, calculated at  |
| 15 | the sum of \$175 per hour. That doesn't sound like an      |
| 16 | assignment of any income or even an assignment of the      |
| 17 | underlying cause of action. Even if it did, it is clear    |
| 18 | that in every assignment of income case, the assignor      |
| 19 | loses control over that income that he assigned. That      |
| 20 | doesn't stop the application of the proper tax principles, |
| 21 | however.   |
| 22 | The the respondents in these cases suffered a              |
| 23 | legally cognizable injury. They had a claim. That claim    |
| 24 | entitled them to a recovery. They retained services to     |
| 25 | pursued that claim. If they had paid their lawyers on an   |

- 1 hourly basis, those lawyers may have been just as
- 2 necessary to the actual outcome of the case as their
- 3 contingent fee attorneys. Both the -- an hourly fee
- 4 attorney and a contingent fee attorney in both of the
- 5 States at issue here -- and in fact, in all States of
- 6 which I'm aware -- received precisely the same attorney's
- 7 lien. That lien makes clear that the relationship between
- 8 attorney and client starts out as that between a master
- 9 and an agent and then is converted through the fee
- 10 agreement to that between a creditor and a debtor, and the
- lien secures the debt and ensures its payment. When the
- 12 proceeds from the litigation are paid to the attorney, it
- 13 satisfies the respondent's debt and is therefore income to
- 14 the attorney. Under the separate and alternative ground
- 15 of this Court's Old Colony decision, it goes far and
- 16 beyond even the holding with regard to an assignment of
- income.
- To address just a couple of questions that came
- 19 up, I would point out that in the class action context,
- 20 again, as I indicated, there are a number of differences.
- 21 And just to be a little more specific about some of them,
- 22 generally speaking there's no unilateral right to settle a
- 23 -- a case by class members. There's no unilateral right
- 24 to dismiss the case, and there's no right to a determined
- 25 fee.

| Τ  | JUSTICE STEVENS: Thank you, Mr. Salmons.   |
|----|--|
| 2  | MR. SALMONS: Thank you.                    |
| 3  | JUSTICE STEVENS: The case is submitted.    |
| 4  | (Whereupon, at 11:00 a.m., the case in the |
| 5  | above-entitled matter was submitted.)      |
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