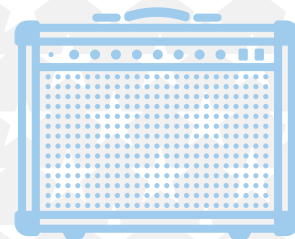




# REGISTRATION BROCHURE



— ★ —

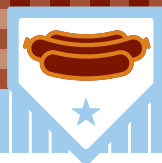
**DECEMBER 6-10, 2015**

**GAYLORD OPRYLAND**

**RESORT & CONVENTION CENTER**

— ★ —





# 2015 BASEBALL WINTER MEETINGS

## TABLE OF CONTENTS



### 01 OVERVIEW

### 02 SCHEDULE OF EVENTS

### 03 SPECIAL EVENTS

### 05 TRAVEL INFORMATION

### 06 REGISTRATION PRICING

### 07 REGISTRATION PROCESS

### 08 REGISTRATION FORM

### 11 BASEBALL TRADE SHOW

### 12 PBEO JOB FAIR, PRESENTED BY DEURY UNIVERSITY

### 13 JOB POSTING FORM

### 14 GENERAL RULES

### 15 SPONSORS



## 2015 BASEBALL WINTER MEETINGS

From its honky tonks and juke joints to the hallowed halls of its historic venues, Nashville is known the world over as Music City. As the state capital of Tennessee, this picturesque city offers its visitors sports, culinary arts, shopping, world-renowned attractions, visual arts and stunning outdoor beauty. One aspect of the city's past especially relevant to baseball fans is the history of Sulphur Dell. Built in 1870, Nashville's professional baseball teams called Sulphur Dell home for 94 years until the Nashville Vols (South Atlantic League) played their final game on Sept. 8, 1963. The site was demolished in 1969, and the area now houses the newly-constructed First Tennessee Park, home of the Pacific Coast League's Nashville Sounds. Visit Nashville and see a city steeped in a musical legacy and experience a generous helping of Southern charm and hospitality!

We invite you to Nashville and the Gaylord Opryland Resort & Convention Center for the Baseball Winter Meetings, the industry's largest gathering of its executives, this Dec. 6 – 10, 2015. Minor League Baseball, Major League Baseball and their affiliated parties will gather at the 114<sup>th</sup> annual meetings for a week filled with seminars and league and organizational meetings. For five event-packed days, the host hotel will bring together front office personnel, trade show exhibitors and job seekers, all under one roof. Throughout the week, a number of notable events fill the agenda, including the Baseball Trade Show; the PBEO Job Fair, presented by DeVry University; the Banquet; the Bob Freitas Business Seminar & Workshop Series; the Awards Luncheon; and the Gala.

For the latest Baseball Winter Meetings information, including the schedule of events, visit [www.BaseballWinterMeetings.com](http://www.BaseballWinterMeetings.com).



Nashville skyline (Photo courtesy of Nashville Convention & Visitors Bureau)

**SUNDAY, DECEMBER 6**

Business of Baseball Workshop  
Banquet

8 a.m. – 3:30 p.m.  
7 p.m. – 9 p.m.

**MONDAY, DECEMBER 7**

Bob Freitas Business Seminar & Workshop Series  
PBEO Job Fair, presented by DeVry University  
Opening Session  
Awards Luncheon  
Opening Night at the Baseball Trade Show

8:30 a.m. – 4:15 p.m.  
9 a.m. – 5 p.m.  
11 a.m. – 12 p.m.  
12:15 p.m. – 2:30 p.m.  
5 p.m. – 8 p.m.

**TUESDAY, DECEMBER 8**

PBEO Job Fair, presented by DeVry University  
Baseball Trade Show  
Bob Freitas Workshop Series  
Presidential Election

9 a.m. – 5 p.m.  
10 a.m. – 4 p.m.  
10 a.m. – 3:30 p.m.  
4 p.m. – 5 p.m.

**WEDNESDAY, DECEMBER 9**

PBEO Job Fair, presented by DeVry University  
Baseball Trade Show  
*(Job Seekers will not be allowed access from 1 – 4 p.m.)*  
Bob Freitas Workshop Series  
Closing Session  
Gala at Wildhorse Saloon

9 a.m. – 5 p.m.  
10 a.m. – 4 p.m.  
10 a.m. – 12 p.m.  
5 p.m. – 6 p.m.  
7 p.m. – 10 p.m.

**THURSDAY, DECEMBER 10**

Rule 5 Draft

9 a.m. – 11 a.m.

A full schedule of events, including league meetings, will be available online in October.  
Event times are subject to change without notice.

\*All events, with the exception of the Gala, will take place at Gaylord Opryland Resort & Convention Center.



Gaylord Opryland Resort & Convention Center (Photo courtesy of Gaylord Opryland)





## BANQUET

Sponsored by New Era Cap Co., this annual event features the presentation of some of baseball's most prestigious awards, including the King of Baseball, the John H. Johnson President's Award, the Larry MacPhail Award, the Warren Giles Award, the Sheldon "Chief" Bender Award, the Mike Coolbaugh Award and the John Henry Moss Community Service Award. For more information on these awards, visit [www.BaseballWinterMeetings.com](http://www.BaseballWinterMeetings.com).

## PBEO JOB FAIR

The 22<sup>nd</sup> annual PBEO Job Fair, presented by DeVry University, will give individuals seeking employment in the baseball industry the opportunity to meet face-to-face with club executives and interview on-site for a variety of available positions. Job fair attendees can search jobs ranging from internships to full-time positions, then apply, interview and receive offers all while at the Baseball Winter Meetings. With December marking the height of the baseball hiring season, an average of 400 – 500 jobs are posted each year for between 450 – 550 job seekers. For more information on PBEO and the Job Fair, visit [www.PBEO.com](http://www.PBEO.com).

## BOB FREITAS BUSINESS SEMINAR & WORKSHOP SERIES

A staple of the Baseball Winter Meetings for more than two decades, the Bob Freitas Business Seminar continues its tradition of delivering insightful speakers and attention-grabbing topics to attendees. Morning breakout sessions, featuring presenters from the baseball world and beyond, provide valuable insight into the sports industry and its practices.

Updated Freitas tracks for 2015 include Sales & Marketing, Grand Slam Operations, Licensing & Merchandise, Community & Media Relations and Fielder's Choice (our newest track consisting of a variety of "wild card" topics that cannot be contained in one of the other tracks).



Minor League Baseball President & CEO, Pat O'Conner, presenting former MLB Commissioner Allan H. "Bud" Selig with a donation to his favorite charity, Stand Up to Cancer, at the 2014 Banquet.

Monday afternoon features the Bob Freitas Workshop Series, which consists of group discussion setup in small rooms for improved communication. A moderator will present a topic and then allow those in attendance to share their experiences and ideas on it with the group, allowing for closer interaction among attendees in a quieter, smaller location.

The Bob Freitas Workshop Series will continue on the Baseball Trade Show floor on Tuesday and Wednesday. These informal workshops will offer attendees the freedom to stop in for a few minutes, while walking the show floor or stay for the entire 30-minute session. This will allow participants to experience more speakers than ever before, hear a wider variety of relevant topics and have further opportunities to exchange and share ideas with their colleagues.





## AWARDS LUNCHEON

Sponsored by Musco Sports Lighting, the annual Awards Luncheon recognizes some of the top individuals and clubs within the game of baseball. Highlights of the event include opening remarks from Minor League Baseball President & CEO Pat O'Conner, followed by award presentations for the Joe Bauman Trophy, Rawlings Woman Executive of the Year, the Bowie Kuhn Award, Sports Turf Managers of the Year, Scouts of the Year, Baseball America Organization of the Year and The Bob Freitas Awards. The Awards Luncheon is attended by more than 1,000 individuals and is a way for attendees from both Minor League Baseball and Major League Baseball to honor their peers and colleagues.

## OPENING NIGHT AT THE BASEBALL TRADE SHOW

Opening Night at the Baseball Trade Show provides the first opportunity for exhibitors and attendees to network and socialize on trade show floor. With more than 250 companies exhibiting their products and services, the Baseball Trade Show is the ideal setting to make purchases for equipment, player apparel, retail merchandise and promotional items and services or to check out the latest baseball products. For more information, visit

[www.BaseballTradeShow.com](http://www.BaseballTradeShow.com).

## GALA

Sponsored by New Era Cap Co., Essensa, Rawlings and K&K Insurance, the Gala's laid-back atmosphere and casual social setting offers Baseball Winter Meetings attendees, Baseball Trade Show exhibitors and job seekers a chance to network and socialize beyond the week's scheduled meetings. Taking place at Wildhorse Saloon, this year's Gala will provide an evening full of delicious food, cocktails and mingling among your peers and colleagues, along with a country line dancing lesson from the Wildhorse dancers.



Freddie Seymour presenting the Joe Bauman Trophy at the 2014 Awards Luncheon.



2014 Gala attendees having a great time at Petco Park.



## HOTEL INFORMATION

### GAYLORD OPRYLAND RESORT & CONVENTION CENTER

2800 Opryland Drive

Nashville, TN 37214

Phone: (615) 889-1000

Fax: (615) 885-3054

Website: [www.gaylordopryland.com](http://www.gaylordopryland.com)

### Group Rate

Attendees can reserve housing through the Minor League Baseball office via their Baseball Winter Meetings registration (online or brochure). The group rate for a single or double room reserved through the Minor League Baseball office is \$213.66 per night, including resort fee, taxes and other hotel/city tax fees, where applicable. Although Professional Baseball Promotion Corp./Minor League Baseball will use reasonable efforts to accommodate the housing requests of each applicant, Minor League Baseball reserves the right, in its sole discretion, to assign, reassign, change or otherwise designate lodging for applicants at any of the Baseball Winter Meetings convention hotels.

The cancellation policy at Gaylord Opryland Resort & Convention Center is 72 hours prior to arrival.



Gaylord Opryland Resort & Convention Center (Photo courtesy of Danny Wild).

**Hotel Incidental Policy:** Upon your check-in to your assigned hotel, the hotel will require you to present a credit card. The hotel will hold a pre-authorized amount of \$50 per night for the duration of your stay. Depending on your bank, it could take up to two (2) – 30 days for the unused funds to reappear back in your account.

## TRAVEL INFORMATION

### AIR TRAVEL

#### Nashville International Airport (BNA)

For the most up-to-date information including flights, parking and transportation, visit [www.nashintl.com](http://www.nashintl.com).

### GROUND TRAVEL

#### Airport Shuttle

Gaylord Opryland Resort & Convention Center offers daily round-trip shuttle service from the Nashville International Airport to the hotel. Upon your arrival, you can find the Gaylord Opryland Welcome Desk on the lower level between the two escalators. An agent can assist with your travel needs and ticket purchase or you can use their kiosk, conveniently located at the Welcome Desk. If an attendant is not available, the hotel shuttle can be located immediately to the left as you exit the front door of the lower level.

**Cost:** A one-way Gaylord Opryland shuttle ride to or from the airport is \$30 and round trip is \$40. Please visit [www.gaylordopryland.com](http://www.gaylordopryland.com) for additional information.

#### Taxi Service

A one-way taxi fare to or from the airport to Gaylord Opryland Resort & Convention Center is approximately \$25 (does not include gratuity). Please visit [www.nashintl.com](http://www.nashintl.com) for additional ground transportation information and pricing.





# 2015 BASEBALL WINTER MEETINGS

## REGISTRATION PRICING



### BASEBALL WINTER MEETINGS ATTENDEES

The Baseball Winter Meetings is not open to the general public. Only Minor League Baseball and Major League Baseball organizations, or Approved Non-Members\* can attend. The registration deadline for the Baseball Winter Meetings is Oct. 23, 2015. Any registrations received after Oct. 23 will be charged an additional \$150 per registration.

#### ADVANCED REGISTRATION RATES

MiLB/MLB Club or League: **\$400**

Approved Non-Member\*: **\$600**

#### ON-SITE REGISTRATION RATES

MiLB/MLB Club or League: **\$550**

Approved Non-Member\*: **\$750**

MiLB/MLB Clubs can only purchase credentials and request housing for employees within their organization.

The price listed above gives each attendee one (1) event name badge and a full ticket passport to the Baseball Winter Meetings. The passport includes one (1) ticket to each of the Baseball Winter Meetings special events (Banquet, Awards Luncheon and Gala) and a gift ticket.

#### ADDITIONAL TICKET PRICES<sup>†</sup>

Banquet: **\$125**

Awards Luncheon: **\$75**

Gala: **\$125**

Name Badge: **\$250**

\* **Approved Non-Member:** If you are not a member of an MiLB or MLB club or league, you must register as an Approved Non-Member. You must receive permission from the Minor League Baseball office to attend the Baseball Winter Meetings as an Approved Non-Member. Approved Non-Members can choose to attend the Bob Freitas Business Seminar & Workshop Series for an additional fee of \$350. To qualify to attend as an Approved Non-Member, you or your organization must have an existing relationship with a Minor League Baseball or Major League Baseball club and/or league. You must also provide two (2) references to the Minor League Baseball office to verify the nature of your relationship, your reason for attending, your company name, website and contact information. Submit all information and/or questions to Kelly Butler at [KButler@MiLB.com](mailto:KButler@MiLB.com) or call (727) 456-1723. Certified player agents who are registered with the MLBPA have permission to attend after credentials are confirmed.

<sup>†</sup> One complete Baseball Winter Meetings registration must be purchased in order to purchase any additional tickets or name badges.

### EXHIBITORS & JOB SEEKERS

If you or your organization provides a product or service to Minor League Baseball or Major League Baseball clubs and/or leagues, you must register as an exhibitor. Any company interested in attending the Baseball Trade Show can visit [www.BaseballTradeShow.com](http://www.BaseballTradeShow.com), call (727) 456-1706 or email [TradeShow@MiLB.com](mailto:TradeShow@MiLB.com).

If you are interested in attending the PBEO Job Fair, please visit [www.PBEO.com](http://www.PBEO.com), call 1-866-WE-R-PBEO (1-866-937-7236) or email [Info@PBEO.com](mailto:Info@PBEO.com).

Any exhibitor or job seeker interested in purchasing tickets to the Baseball Winter Meetings special events can do so at the Baseball Winter Meetings registration counter on-site in Nashville.





## TO REGISTER

Registration and housing can be completed online or by filling out the enclosed forms. Please log on to [www.BWM.MiLB.net](http://www.BWM.MiLB.net) to complete the online process. Make sure to have your MiLB intranet username and password ready to register online. If you do not have a username or password, or have lost yours, contact Rob Colamarino at [RColamarino@MiLB.com](mailto:RColamarino@MiLB.com) or call (727) 456-1725.

## REFUND POLICY

Any refund requests must be submitted in writing on or before Nov. 20, 2015, to [BaseballWinterMeetings@MiLB.com](mailto:BaseballWinterMeetings@MiLB.com) or by faxing (727) 821-5819. Refunds will only be accepted in cases of emergencies, and you may be asked to provide appropriate documentation. If registration materials have already been shipped to you from the Minor League Baseball office, all items must be returned to the Minor League Baseball office before a refund will be issued. Approved refunds will be processed after materials are received and processed by the MiLB office.

## QUESTIONS

For general questions about the Baseball Winter Meetings, registration, housing or non-member approval not addressed in this brochure or on the website, contact [www.BaseballWinterMeetings.com](http://www.BaseballWinterMeetings.com) or (727) 456-1723.



MiLB staff members assisting attendees at the 2014 Baseball Winter Meetings Registration Counter.



## PART I - CONTACT INFORMATION

**(Check One)**    ☐ MiLB/MLB Club or League: **\$400**    ☐ Approved Non-Member: **\$600**

*(If you are not a member of Minor League Baseball or Major League Baseball, then you are a Non-Member. Non-Members must be approved in order to register.)*

Club/Organization \_\_\_\_\_ Contact Person \_\_\_\_\_ Email \_\_\_\_\_  
Street Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_ Phone \_\_\_\_\_

## PART 2 - ATTENDEE INFORMATION

Do you or any personnel representing your organization at the Baseball Winter Meetings have any special needs as addressed by the Americans with Disabilities Act? ☐ Yes ☐ No

Please print name and indicate with a check mark which personnel are buyers, Bob Freitas Business Seminar attendees and those who WILL NOT require housing.

Please make additional copies of this form if more space is needed.

[illegible]

**BOB FREITAS** *Approved Non-Members Only:*  
If you wish to attend the Bob Freitas Business Seminar, enter the number of attendees on the line below, and multiply by the seminar fee of \$350.

Total # of Freitas Attendees	×	\$ 350	=
		Seminar Fee	

Freitas Total

$$\begin{array}{r} \text{Total \# of Registrants} \\ \times \$ \\ \hline \text{Registration Fee} \\ \hline = \$ \end{array}$$

## Registration Total

**REGISTRATION DEADLINE: OCTOBER 23, 2015**



## PART 3 – ROOM INFORMATION & HOUSING REQUIREMENTS

SINGLE ROOM		DOUBLE ROOM	
\$213.66	Code: S	\$213.66	Code: D

**Inclusive Rate (\$213.66) = Room rate (\$184) + Tax (\$29.66 – includes resort fee, state tax, hotel/motel tax and city tax)**

Use the codes to request your preferred room type in the table below. **Note:** Due to limited availability, suites will be assigned on a first-come, first-served basis. If you are interested in reserving a suite, please contact Kelly Butler at [KButler@MTB.com](mailto:KButler@MTB.com) or (727) 456-1723.

If sharing a room, please enter roommate name in "Share With" column only. Please make additional copies of form if you have more than five housing requests.

[illegible]

Do you or any personnel representing your organization at the Baseball Winter Meetings have any special needs as addressed by the Americans with Disabilities Act? ☐ Yes ☐ No

**Room Reservations Policy & Deposit:** You must be fully registered for the Baseball Winter Meetings to reserve housing through the MiLB office. Please note that a deposit is required to process the housing form. Smoking rooms are not available at the Baseball Winter Meetings convention hotels.

**Hotel Incidental Policy:** Upon your check-in to your assigned hotel, the hotel will require you to present a credit card. The hotel will hold a pre-authorization amount of \$50 per day for the length of your stay. Depending on your bank it could take up to 2 (two) – 30 days for the unused funds to reappear back in your account. This is not an MILB or Baseball Winter Meetings policy, but a policy directed by the hotel. Cancellations are not refundable at the Baseball Winter Meetings® Convention Hotel.

Depending on your banquet costs are up to 2 (two) - 30 days for the unused funds to reappear back in your account. This is not an refund or Baseball Winter Meetings' policy, but a policy affected by the notes.

Although PBPC (Professional Baseball Promotion Corp./Minor League Baseball) will use reasonable efforts to accommodate the housing requests of each applicant, PBPC reserves the right, in its sole discretion, to assign, reassign, change or otherwise designate lodging for applicants at any of the Baseball Winter Meetings convention hotels.

**Cancellation Policy:** First night's room and tax deposit for individual reservations are refundable up to 72 hours prior to arrival.

Confirmation for housing will be sent from your assigned hotel on or before November 16 via email.

Total Room Deposit\* \$

\*Your deposit is equal to one night's stay per room reserved. (Example: 1 Double @ \$213.66 + 1 Single @ \$213.66 = \$427.32)

## PART 4 – HOUSING CONTACT INFORMATION

Club/Organization

**Contact Person**

Email

Street Address

City

## State

ZIP

Phone

**HOUSING DEADLINE: OCTOBER 23, 2015**



### PART 5 - ADDITIONAL TICKET INFORMATION

To order additional tickets for the 2015 Baseball Winter Meetings special events, please complete this form. List the total number of additional tickets needed for each event. The additional ticket total should be entered in the appropriate space on the registration form and included in the total payment due. One complete registration package must be purchased to order any additional event tickets. If you have already purchased a full registration, tickets to all events are already included.

Gala \_\_\_\_\_ x \$125 = \$ \_\_\_\_\_

Awards Luncheon \_\_\_\_\_ x \$75 = \$ \_\_\_\_\_

Banquet \_\_\_\_\_ x \$125 = \$ \_\_\_\_\_

Name Badge\* \_\_\_\_\_ x \$250 = \$ \_\_\_\_\_

**Additional Ticket Total\*** \$ \_\_\_\_\_

If purchasing additional Name Badges, list the names and Twitter handles (optional) below.

1. \_\_\_\_\_ @ \_\_\_\_\_

2. \_\_\_\_\_ @ \_\_\_\_\_

3. \_\_\_\_\_ @ \_\_\_\_\_

4. \_\_\_\_\_ @ \_\_\_\_\_

5. \_\_\_\_\_

\* Name Badge allows entrance to Baseball Trade Show only and the listed individual(s) must be employed by the organization submitting the form. Forms will not be processed until full payment is received.

### PART 6 - PAYMENT INFORMATION

#### PAYMENT TOTAL

Registration Total (Taken from Part 2) = \$ \_\_\_\_\_

Freitas Total (Taken from Part 2) = \$ \_\_\_\_\_

Housing Total (Taken from Part 3) = \$ \_\_\_\_\_

Additional Ticket Total (Taken from Part 5) = \$ \_\_\_\_\_

**TOTAL PAYMENT** = \$ \_\_\_\_\_

#### PAYMENT INFO

☐ Check ☐ Money Order ☐ Visa ☐ MasterCard ☐ AMEX ☐ Discover

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_ / \_\_\_\_

Print Name \_\_\_\_\_

Authorized Signature<sup>1</sup> \_\_\_\_\_

<sup>1</sup> By signing, you and attendees of your organization agree to all rules and regulations of the Baseball Winter Meetings and Baseball Trade Show (see Page 14). Email addresses (Page 9) will be given to your assigned hotel in order to email your hotel confirmation number as well as provided to all Baseball Winter Meetings sponsors. All registration materials will be mailed to the contact listed in Part 1.

**MAKE CHECKS PAYABLE TO BASEBALL WINTER MEETINGS**

All registration and ticket credit card transactions will appear as Minor League Baseball. | All housing credit card transactions will appear as your assigned hotel.

**REGISTRATION DEADLINE: OCTOBER 23, 2015**





## BASEBALL TRADE SHOW

### LOCATION

Gaylord Opryland Resort  
& Convention Center

Ryman Halls C1 & C2

### SCHEDULE

**Monday, December 7**

**Opening Night at the Baseball Trade Show**

5 p.m. – 8 p.m.

**Tuesday, December 8**

10 a.m. – 4 p.m.

**Wednesday, December 9**

10 a.m. – 4 p.m.

*(Job Seekers will not be allowed access from 1 – 4 p.m.)*



2014 Baseball Trade Show New Product Showcase.

From owners and general managers to stadium operations and merchandise managers, a wide range of buyers will be in attendance from both Minor League Baseball and Major League Baseball. This annual gathering gives you the opportunity to make purchases for equipment, player apparel, retail merchandise and promotional items and services or to just check out the latest baseball products available on the market.

Spanning three days, the Baseball Trade Show is a catalyst for companies looking to interact with and achieve valuable face-to-face time with professional baseball executives. More than 250 exhibitors will utilize approximately 100,000 square feet of exhibitor space in the Gaylord Opryland Resort & Convention Center.

Exhibiting companies include manufacturers and distributors of apparel, caps, gift items, souvenirs, promotional products, stadium equipment, food and beverage products, player equipment and on-field supplies, as well as service companies, including insurance, architecture, concessions, printing, marketing, Internet and entertainment, and many more.

While on-site, make sure to pick up a complimentary Baseball Trade Show Buyer's Guide to help you navigate your way through the exhibits on the trade show floor and stop by the Social Media Lounge to complete an attendee survey to receive a free gift.



2014 Baseball Trade Show Exhibitor Display (Photo courtesy Danny Wild).

For complete information on the Baseball Trade Show, including a list of exhibitors and accompanying booth numbers, visit [www.BaseballTradeShow.com](http://www.BaseballTradeShow.com). The Baseball Trade Show can be reached at [TradeShow@MiLB.com](mailto:TradeShow@MiLB.com) or (727) 456-1706.





## PBEO JOB FAIR OVERVIEW

The PBEO Job Fair, presented by DeVry University, gives clubs the opportunity to post available positions, conduct interviews and hire qualified candidates through this streamlined and simple hiring process. Clubs can post jobs at the Job Fair free of charge and can post positions in advance of the Baseball Winter Meetings at [www.PBEO.com](http://www.PBEO.com) or by filling out the Job Fair Form on the following page, on or before 5 p.m. ET on Nov. 13. Job seekers can search jobs ranging from internships to full-time positions, then apply, interview and even receive offers during the Baseball Winter Meetings and PBEO Job Fair.



*A Job Fair attendee asking a question to the 2014 Business of Baseball panel.*

With December marking the height of the baseball hiring season, this is a great way for clubs to fill out their staffing needs. Approximately 400 – 500 jobs are posted each year for between 450 – 550 job seekers. Don't miss out on the chance to find your next employee from a pool of available candidates.

## SCHEDULE

### Sunday, December 6

Registration

Business of Baseball Workshop

Job Posting Room and Workroom

7 a.m. – 4 p.m.

8:15 a.m. – 3:30 p.m.

3:30 p.m. – 5 p.m.

### Monday, December 7

Registration

PBEO Office and Job Posting Room

Interview Room, Interview Schedule Room and Workroom

8 a.m. – 4 p.m.

9 a.m. – 5 p.m.

9 a.m. – 6 p.m.

### Tuesday, December 8

Registration

PBEO Office and Job Posting Room

Interview Room, Interview Schedule Room and Workroom

8 a.m. – 4 p.m.

9 a.m. – 5 p.m.

9 a.m. – 6 p.m.

### Wednesday, December 9

PBEO Office and Job Posting Room

Interview Room, Interview Schedule Room and Workroom

9 a.m. – 5 p.m.

9 a.m. – 6 p.m.

For more information on the PBEO Job Fair or posting positions, contact Mark Labban at 1-866-WE-R-PBEO (1-866-937- 7236) or [Info@PBEO.com](mailto:Info@PBEO.com).



POSITION TITLE

START DATE

**STATUS** ☐ Full-Time ☐ Part-Time

**INTERNSHIP/TRAINEE**      ☐ Yes    ☐ No

## CATEGORY

- ☐ Administrative Assistant
- ☐ Advertising/Sponsorship
- ☐ Assistant GM
- ☐ Baseball Operations/Scouting
- ☐ Business/Accounting/Finance
- ☐ Clubhouse/Equipment Manager

- Community Relations
- Concessions/Catering
- Creative Services
- Event Management
- Group Sales
- IT/Computer Network

- ☐ Marketing & Promotions
- ☐ Mascot
- ☐ Media/Public Relations
- ☐ Merchandise/Retail Services
- ☐ Other
- ☐ Play-by-Play

- ☐ Senior Management
- ☐ Social Media
- ☐ Stadium Operations
- ☐ Ticket Sales
- ☐ Turf/Grounds Management

## RESPONSIBILITIES

## EXPERIENCE REQUIRED

## SALARY/COMPENSATION

## CONTACT INFORMATION

Organization Name

### Organization Contact

Address

City, State, ZIP

Will interviews be conducted at the PBEQ Job Fair/Baseball Winter Meetings? ☐ Yes ☐ No

**If yes, where will they be conducted?**

☐ Hotel Lobby    ☐ Club Hotel Room Number \_\_\_\_\_    ☐ Other \_\_\_\_\_

Number

**POSITION POSTED**  
**(PBE Office Use Only)**

☐ Monday, 12/7 ☐ Tuesday, 12/8 ☐ Wednesday, 12/9

	9:00	9:30	10:00	10:30	11:00	11:30	12:00	12:30	1:00	1:30	2:00	2:30	3:00	3:30	4:00	4:30	5:00
--	------	------	-------	-------	-------	-------	-------	-------	------	------	------	------	------	------	------	------	------





### ATTENDEE CONDUCT & LIABILITY

Attendees must abide by all applicable laws, codes, regulations, ordinances, rules (including the rules of the convention), and all directions given by the convention staff and/or the convention site. Attendees assume all risks and responsibility for attending the Baseball Winter Meetings, Baseball Trade Show, and all events related to them. Generally speaking, attendees are expected to behave in a professional and courteous manner when attending events. The hotels, convention staff, and Organizer reserve the right to immediately reject, eject, remove, or prohibit any attendee from the Baseball Winter Meetings, Baseball Trade Show, and all events related to them, if, in their sole and absolute discretion, the attendee violates any rules or regulations, or if the attendee's conduct is deemed detrimental or disruptive to the Baseball Winter Meetings, Baseball Trade Show, or other related events, or another attendee's safety or comfort. If any attendee is rejected, ejected, removed, or prohibited from the Baseball Winter Meetings, Baseball Trade Show, or other related event, the attendee shall not be entitled to any refund of registration fees or other fees and will remain liable for any damages caused by his or her actions.

ATTENDEES AGREE THAT THE NATIONAL ASSOCIATION OF PROFESSIONAL BASEBALL LEAGUES, INC. (THE "NAPBL"), PROFESSIONAL BASEBALL PROMOTION CORP. (THE "ORGANIZER"), MAJOR LEAGUE BASEBALL, GAYLORD OPRYLAND RESORT & CONVENTION CENTER, AND ALL OF THEIR RESPECTIVE OWNERS, SUBSIDIARIES, AFFILIATED COMPANIES, MEMBER LEAGUES AND CLUBS, SHAREHOLDERS, DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS, CONTRACTORS, SUBCONTRACTORS, AND ATTORNEYS SHALL NOT BE LIABLE TO ANY ENTITY OR INDIVIDUAL FOR ANY LOSS, DAMAGE, OR INJURY ARISING OUT OF OR RELATING TO (i) ANY NEGLIGENT, RECKLESS, OR INTENTIONAL ACT OR OMISSION OF ATTENDEES (OR ANY OF ATTENDEES' OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS, GUESTS, OR INDEPENDENT CONTRACTORS) OR (ii) ANY VIOLATION OF ANY APPLICABLE LAW, CODE, REGULATION, ORDINANCE, OR RULE BY ATTENDEES (OR ANY OF ATTENDEES' OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS, GUESTS, OR INDEPENDENT CONTRACTORS). EACH EVENT LISTED IN (i) AND (ii) IS AN "INDEMNIFIED EVENT." ATTENDEES AGREE TO INDEMNIFY AND HOLD HARMLESS THE NAPBL, ORGANIZER, MAJOR LEAGUE BASEBALL, GAYLORD OPRYLAND RESORT & CONVENTION CENTER, AND ALL OF THEIR RESPECTIVE SUBSIDIARIES, AFFILIATED COMPANIES, MEMBER LEAGUES AND CLUBS, SHAREHOLDERS, DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS, CONTRACTORS, SUBCONTRACTORS, ATTORNEYS, AND INSURERS FROM ANY AND ALL CLAIMS, THREATS, DAMAGES, INJURY, LOSSES, LIABILITY, SUITS, ACTIONS, DEMANDS, JUDGMENTS, PROCEEDINGS (WHETHER LEGAL, EQUITABLE, ADMINISTRATIVE, OR OTHERWISE), COSTS, AND EXPENSES (INCLUDING, WITHOUT LIMITATION, ATTORNEYS' FEES) RELATING TO OR ARISING FROM AN INDEMNIFIED EVENT.

### BASEBALL WINTER MEETINGS GENERAL ATTENDANCE POLICY

The Baseball Winter Meetings are not open to the general public. In order to attend, you must be (i) a member of The National Association of Professional Baseball Leagues, Inc., d/b/a Minor League Baseball, or Major League Baseball, (ii) a Baseball Trade Show exhibitor, (iii) a PBEO Job Fair attendee, or (iv) an Approved Non-Member. Non-Member applications must be approved prior to registration and will be considered on a case-by-case basis, in Minor League Baseball's sole and absolute discretion.

Minor League Baseball and Major League Baseball clubs and leagues may only register, purchase additional tickets or name badges, and request housing for individuals who are employed by their organization.

Any company that is in the business of selling a product or service to any Minor League or Major League Baseball club or league can only attend the Baseball Winter Meetings as a Baseball Trade Show exhibitor.

Any professional or amateur sports league, club, or organization must go through the Non-Member approval process as mentioned above and will be considered on a case-by-case basis, in Minor League Baseball's sole and absolute discretion.

Minor League Baseball, in its sole and absolute discretion, reserves the right to refuse admittance to any person or entity for any lawful reason. A member that has previously purchased a Name Badge Only may purchase an upgrade to a full registration package that includes tickets to all events by paying the on-site registration fee.

### NON-TRANSFERABLE CONVENTION NAME BADGES

A convention name badge serves as a revocable license for admission to the Baseball Winter Meetings and Baseball Trade Show. Convention name badges are required to gain entry to the Baseball Trade Show. Convention name badges are non-transferable. Convention name badges must be worn at all times and must be presented upon request. Tickets are required to attend special events and are not transferable. Minor League Baseball reserves the right, in its sole and absolute discretion, to terminate an attendee's license at any time and require the attendee to leave the premises. Anyone so removed from the convention will not receive any refund of fees previously paid. Re-entry to the convention will not be allowed. In addition, Minor League Baseball reserves the right, in its sole and absolute discretion, to terminate an attendee's license at any time and require the attendee to leave the premises if the attendee presents a name badge that does not belong to him or her or cannot produce required identification. Sharing name badges is strictly prohibited.

### CHILDREN'S ATTENDANCE POLICY

Children ages four and older must have a ticket and convention name badge to gain entry into the Baseball Trade Show and Baseball Winter Meetings special events. Costs for children ages four and older are the same as for adults.

### REGISTRATION VS. ROOM RESERVATION POLICY

A person must be fully registered to attend the Baseball Winter Meetings in order to reserve housing through the Minor League Baseball office. A deposit equivalent to one night's stay per room reserved is required to process the housing form.

### LOST/REPLACEMENT POLICY

If you lose or leave your registration materials at home, a replacement name badge can be purchased on-site at the Baseball Winter Meetings registration counter. If you lose special event tickets or a full passport, the charge for a replacement is the face value of the individual ticket or full passport. Upon your return home, a refund will be issued if you return all materials intact to our offices within 14 days after the last day of the event.

### USE OF LIKENESS

Attendee irrevocably consents to the NAPBL and Organizer, and their employees, agents, and personnel, using the likenesses of attendee and attendee's employees, agents, personnel, invitees, and guests for purposes including, without limitation, the operation of the Baseball Winter Meetings and Baseball Trade Show, publicity, marketing, and promotion of the Baseball Winter Meetings and Baseball Trade Show and other programs. Attendee understands and agrees that the likenesses may be copied and distributed by various methods, including, without limitation, photography, video, television, websites, social media, brochures, email advertisements, magazines, and newspapers. Attendees and exhibitors understand that, although the NAPBL and Organizer will endeavor in good faith to use the likenesses in accordance with standards of good judgment, the NAPBL and Organizer cannot warranty or guarantee that any further dissemination of the likenesses will be subject to the NAPBL and Organizer's control. Accordingly, attendee, on behalf of himself, herself, or itself and all of its employees, agents, personnel, invitees, and guests, releases the NAPBL and Organizer from any and all claims and liability related to the likenesses or the dissemination thereof.

### USE OF EMAIL ADDRESS

Email addresses of registrants are shared with Baseball Winter Meetings sponsors so that they can provide information about industry products and reviews to attendees. In addition, if you reserve housing through the Minor League Baseball office, your email address will be given to your assigned hotel in order to send hotel confirmation numbers.

### REBATES

Organizer will receive a room rebate in the amount of three dollars (\$3) per room night from the Gaylord Opryland Resort & Convention Center. The rebate will help offset the costs of putting on the Baseball Winter Meetings, Baseball Trade Show, and related events.



15

# 2015 BASEBALL WINTER MEETINGS

## SPONSORS



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For sponsorship opportunities at the Baseball Winter Meetings,  
contact Scott Kravchuk at (727) 456-1712 or [SKravchuk@MiLB.com](mailto:SKravchuk@MiLB.com).



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