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Parents Fine-tune Their Speech to Children's Vocabularies

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- Parts of this work were presented at the Annual Conference of the Cognitive Science
- Society: Leung et al. (2019). All data and code for these analyses are available at
- 8 https://github.com/ashleychuikay/animalgame.
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Abstract

Young children learn language at an incredible rate. While children come prepared with 12 powerful statistical learning mechanisms, the statistics they encounter are also prepared for 13 them: Children learn from caregivers motivated to communicate with them. How do 14 caregivers adapt their speech in order to support children's comprehension? We asked 15 children and their parents to play a simple reference game in which the parent's goal was to 16 guide their child to select a target animal from a set of three. We show that parents 17 fine-tune their referring expressions to their children's knowledge at the lexical level, 18 producing more informative references for animals that they thought their children did not 19 know. Further, parents learn about their children's knowledge over the course of the game, and tune their referring expressions accordingly. Child-directed speech may thus support 21 children's learning not because it is uniformly simpler than adult-directed speech, but because it is tuned to individual children's language development.

24 Keywords: parent-child interaction; language development; communication

Word count: 854

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In just a few short years, children develop a striking mastery of their native language. 27 Undoubtedly, a large share of the credit for this remarkable feat is due to the powerful 28 learning mechanisms that children bring to bear on their input (Kuhl, 2004; Saffran, Aslin, 29 & Newport, 1996). However, a share of the credit may be due to the structure of linguistic input itself. In line with this hypothesis, individual differences in the quantity and quality of 31 the language children hear are associated with individual differences in language learning (Hart & Risley, 1995; Huttenlocher, Waterfall, Vasilyeva, Vevea, & Hedges, 2010; Rowe, 2012). Critically, this association is driven by speech directed to children in interactions with their caregivers; differences in overheard speech do not predict differences in language learning, even in communities where child-directed speech is relatively rare (Romeo et al., 2018; Shneidman & Goldin-Meadow, 2012; Weisleder & Fernald, 2013). What makes 37 child-directed speech so powerful?

Child-directed speech differs from adult-directed speech along a number of dimensions, the majority of which are characterized by simplification (Nelson, Hirsh-Pasek, Jusczyk, & Cassidy, 1989; Snow, 1972). But, child-directed speech also changes over development:

Parents direct longer and more complex utterances to their older children (Huttenlocher et al., 2010). Child-directed speech may thus scaffold learning not because it is simpler, but because it is adaptive—Caregivers may tune their speech to the right level of complexity for children's ongoing language development (Snow, 1972; Vygotsky, 1978). One possibility is that parents coarse-tune their speech, calibrating global complexity to children's global linguistic development. Alternatively, parents could fine-tune their speech, calibrating the complexity of language containing specific lexical items to children's knowledge of those same lexical items. Fine-tuned speech would be a particulary powerful vehicle for language learning, and thus an important part of the explanation for children's rapid language

Parents have been shown to coarse-tune several aspects of child-directed speech: the lengths of utterances, the articulation of vowels, and the diversity of clauses in parents' speech change over children's language development. (Bernstein Ratner, 1984; Huttenlocher et al., 2010; Moerk, 1976). However, the only evidence for fine-tuning comes from two observational studies, one showing that parents are more likely to provide their child with labels for novel as compared to familiar toys (Masur, 1997), and the second showing that the lengths of three caregivers' utterances containing a particular word are shortest just before their child first produces that word (Roy, Frank, & Roy, 2009).

Here, we present the first experimental evidence for fine-tuning. We asked children and their parents to play a reference game in which the parent's goal was to guide their child to select a target animal from a set of three. Parents tuned the amount of information in their utterances not just to the average difficulty of each animal word, but to their prior estimates of their individual child's knowledge of that animal. Further, parents sensitively adapted over the course of the reference game, providing more information on subsequent trials when they discovered that their child did not know an animal. Together, these results show that parents leverage their considerable knowledge of their children's language development to fine-tune the information they provide.

Method

#### Participants

Toddlers (aged 2-2.5 years) and their parents were recruited from a database of families in the local community or approached on the floor of a local science museum in order to achieve a planned sample of 40 parent-child dyads. A total of 48 parent-child pairs were recruited, but data from 7 pairs were dropped from analysis because of failure to complete the experiment as designed. The final sample consisted of 41 children aged 24 mo.; 5 days to 29 mo.; 20 days (M = 26 mo.; 0 days), of whom were girls.

In our recruitment, we made an effort to sample children from a variety of racial and socio-economic groups. Our final sample was roughly representative of the racial composition of the Chicago Area and the US more broadly (56% White, 27% Black, 8% Hispanic).

However, our sample was significantly more educated than the broader community (85% of mothers had a College or Graduate Degree).

## 2 Stimuli

Eighteen animal images were selected from the Rossion and Pourtois (2004) image set,
a colorized version of the Snodgrass and Vanderwart (1980) object set. Animals were selected
based on estimates of their age of acquisition (AoA) for American English learners. To obtain
these estimates, we used two sources of information: parent-report estimates of children's age
of acquisition from Wordbank (Frank, Braginsky, Yurovsky, & Marchman, 2017), and
retrospective self-report estimates of AoA from adults (Kuperman, Stadthagen-Gonzalez, &
Brysbaert, 2012, see Supporting Information for details). The AoA of the selected animals
ranged from 15 to 32 months. Half of the animals were chosen to have an Early age of
acquisition (15-23 months), and the other half were chosen to have a Late age of acquisition
(25-32 months). Each trial featured three animals, all from either the low AoA or high AoA
category. This separation was designed to lower the likelihood that children could use
knowledge of low AoA animals to infer the correct target on high AoA trials.

A modified version of the MacArthur-Bates Communicative Development Inventory
Short Form (CDI; Fenson et al., 2007), a parent-reported measure of children's vocabulary,
was administered before the testing session via an online survey. The selected animal words
were embedded among the 85 in the survey. Two of the animal words—one in the early AOA
(pig) and one in the late AOA category (rooster)—were accidentally omitted, so trials for
those words were not included in analyses as we could not obtain individual-level estimates
of children's knowledge.

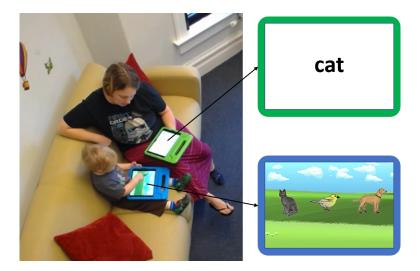


Figure 1. A parent-child dyad playing the reference game. On each trial, the parent's goal was to use language to communicate to their child which animal to choose.

## Design and Procedure

Each parent-child pair played an interactive reference game using two iPads (Figure 1). 103 Children began with two warm-up trials on which they tapped on circles that appeared on 104 the iPads. Following these warm-up trials, children and their parents moved on to practice 105 and then experimental trials. On each trial, three images of animals were displayed side by 106 side on the child's screen, and a single word appeared on the parent's screen. Parents were 107 instructed to communicate as they normally would with their child, and to encourage their 108 child to choose the object corresponding to the word on their screen. The child was 109 instructed to listen to their parent for cues. Once the child tapped an animal, the trial ended, and a new trial began. There were a total of 36 experimental trials, such that each 111 animal appeared as the target twice. Trials were randomized for each participant, with the 112 constraint that the same animal could not be the target twice in a row. Practice trials 113 followed the same format as experimental trials, with the exception that images of fruit and 114 vegetables were shown. All sessions were videotaped for transcription and coding. 115

### Data analysis

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Our primary quantity of interest was the amount of information that parents provided 117 in each of their utterances. To approximate this, we measured the length of parents' referring expressions—the number of words they produced on each trial before their child 119 selected an animal. Length is an imperfect proxy for information, but it is easy to quantify and theory-agnostic.

Subsequently, utterances were manually coded for the following: use of canonical labels, basic category labels, subordinate category labels, descriptors, and comparison to other animals. Parent utterances irrelevant to the game (e.g. asking the child to sit down) were not analyzed. Children's utterances were coded when audible, but were not analyzed.

Our second source of data was the vocabulary questionnaire that parents filled out prior to participation. Parents indicated whether their child produced each of the 85 words 127 on the survey. In addition to analyzing parents' judgments for the animals in the task, we also computed the total number of words judged to be known for each child as a proxy for total vocabulary.

Results 131

We begin by confirming that our a priori divisions of animals into low and high age of 132 acquisition in the study design were reflected in parents' survey judgments, and that children 133 were able to follow parents' references to select the correct target animal on each trial. After this, we show that parents fine-tune their referring expressions, producing more information 135 in their references to animals that they think their individual children do not know. Further, parents update their tuning over the course of the experiment, producing more information 137 on subsequent references to animals they thought they children knew but they observe that 138 they did not. 139

### 140 Target animal difficulty

We first confirm that the animals predicted to be later learned were less likely to be 141 marked known by the parents of children in our studies. As predicted, parents judged that 142 their children knew 93% of the animals in the Early AoA category, and 35% of the animals 143 in the Late AoA category. We confirmed this difference statistically with a mixed effects 144 logistic regression, predicting knowledge judgments for each animal from a fixed effect of 145 type (Early/Late) and a random intercept and slope of type by subject as well as a random 146 intercept for each animal. The Late AoA items were judged known by a significantly smaller 147 proportion of parents ( $\beta = -8.83$ , t = -4.18, p < .001). Parents' judgments for each target 148 word are shown in the Supporting Information. 149

## 150 Selection accuracy

On the whole, parents communicated effectively with their children, such that children 151 selected the correct target on 69.05% of trials. To determine whether this was reliably greater than we would expect by chance (33%), we fit a mixed effects logistic regression 153 predicting whether each selection was correct from a fixed intercept, random intercepts for 154 subjects and animals, and an offset of  $\log(1/3)$  so that the intercept estimated difference 155 from chance. The intercept was significantly greater than 0 ( $\beta = 2.19$ , t = 9.06, p < .001), 156 indiciating that children chose the correct animal at greater than chance levels. Children 157 were above chance both for animals that parents thought they knew  $(M = 75.08, \beta = 2.95,$ 158 t = 7.36, p < .001), and for animals that parents thought their children did not know (M =159 55.19,  $\beta = 0.98$ , t = 2.15, p = .032). Thus, parents successfully communicated the target 160 referent to children, even when parents thought their children did not know the name for the 161 animal at the start of the game. 162

To determine whether variation in parents' utterances impacted children's selections,
we fit a mixed effects logistic regression predicting whether children were successful on each
trial from the (log) length of parents' referring expression, parents' estimate of whether their

child knew the animal, the appearance number of the target animal (first vs. second), the 166 child's (scaled) total vocabulary, and interactions between parents' estimates of whether their 167 children knew the animal and length, apperance, and vocabulary. We began with a maximal 168 random effect structure and removed interactions until the model converged, leading to 169 random intercepts and slopes of whether the child knew the animal for each subject and 170 random intercepts for animals. For known animals, this model showed that children were less 171 accurate for longer utterances ( $\beta = -1.37$ , t = -9.49, p < .001), and on second appearances 172  $(\beta = -0.20, t = -4.10, p < .001)$ . Children with bigger vocabularies were more accurate  $(\beta =$ 173 1.00, t = 4.27, p < .001). Children were less accurate for animals that parents thought they 174 did not know ( $\beta = -3.12$ , t = -8.97, p < .001), and for these animals, children were more 175 accurate for longer utterances ( $\beta = 1.24$ , t = 6.22, p < .001), and on second appearances 176  $(\beta = 0.29, t = 4.13, p < .001)$ . The benefit of having a larger vocabulary was also reduced for unknown animals ( $\beta = -0.75$ , t = -3.38, p = .001). Thus, longer utterances were associated 178 with more successful referential communication for animals that children did not know, but 179 were unhelpful for animals that they did know. We next ask whether parents tuned the 180 lengths of their utterances appropriately, producing longer utterances for unknown animals. 181

#### 182 Tuning

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If parents calibrate their referring expressions to their children's linguistic knowledge,
they should provide more information to children for whom a simple bare noun (e.g.
"leopard") would be insufficient to identify the target. Parents did this in a number of ways:
with one or more adjectives (e.g. "the spotted, yellow leopard"), with similes (e.g. "the one
that's like a cat"), and with allusions to familiar animal exemplars of the category (e.g. "pick
Midnight"). In many of these cases, parents would be required to produce more words (see
below for further qualitative analyses). Thus, we analyzed the length of parents' referring
expressions as a theory-agnostic proxy for informativeness.

If parents tune their referring expressions to children's knowledge, they should produce

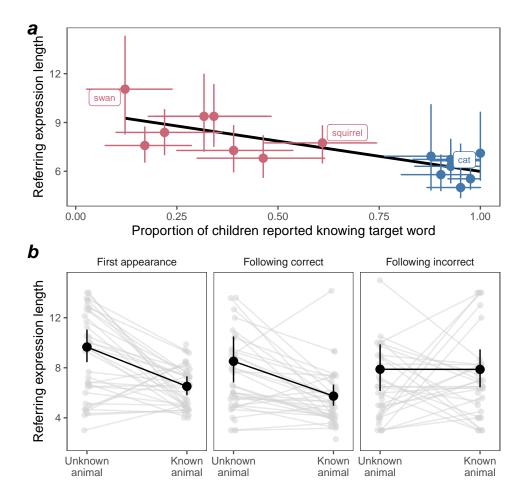


Figure 2. (A) Parents produced longer referring expressions to communicate about animals that children were less lkely to know. Points show group averaged proportions, error bars show 95% confidence intervals computed by non-parametric bootstrap. (B) Parents produced longer referring expressions for words that they thought their child did not know (left panel). When children selected correctly in response to these expressions, parents continued to produce longer expressions for animals they thought their children did not know. However, if children selected incorrectly for animals that parents thought they knew, parents produced longer expressions on their second appearance (right 2 panels). Gray points and lines represent individual participants, Colored points and lines show group averaged proportions; error bars show 95% confidence intervals computed by non-parametric bootstrap.

more informative—and thus longer—referring expressions when they think their children will 192 need them. To test this hypothesis, we divided every trial of the game into two phases: the 193 time before a child selected an animal, and the time following selection until the start of the 194 next trial. We then fit a mixed effects model predicting the number of words parents 195 produced (log) from phase (before vs. after selection), target appearance (first vs. second), 196 and three potential measures of tuning: (1) The total number of words the parent thought 197 their child knew. (2) the proportion of all children whose parents reported they knew each 198 target animal, and (3) whether each individual parent thought their child knew each 199 individual animal word. We also estimated the interaction of each of these variables with 200 phase. We began with a maximal random effect structure and removed random effects until 201 the model converged, prioritizing variables of greatest theoretical relevance for subjects and 202 design-relevant variables for items. The final model included random intercepts and slopes of word-knowledge for subjects, and random intercepts and slopes of appearance for items.

Before children selected an animal, parents produced reliably fewer words on the 205 second appearance of each animal ( $\beta = -0.12$ , t = -5.72, p < .001), reliably fewer words for 206 animals that more children were reported to know ( $\beta = -0.19$ , t = -4.39, p < .001), and 207 reliably more words for animals that they believed their individual child did not know ( $\beta$  = 208 0.16, t = 3.42, p = .001). Children's total vocabularies did not reliably affect the number of 209 words parents produced ( $\beta = 0.00, t = -0.90, p = .373$ ). After children selected an animal, 210 parents produced reliably fewer words ( $\beta = -0.48$ , t = -11.31, p < .001), but this reduction 211 was smaller on an animal's second appearance ( $\beta = 0.08, t = 7.43, p < .001$ ), smaller for 212 animals known by more children ( $\beta = 0.25$ , t = 10.22, p < .001), and bigger for children who knew more words ( $\beta = 0.00, t = -7.89, p < .001$ ). The number of words produced after selection did not vary with parents' beliefs about their child's knowledge of that individual 215 animal ( $\beta = -0.02$ , t = -1.01, p = .312). Thus, when parents were trying to get their children 216 to select the correct target animal, they provided more information for animals that were 217 generally known by fewer children (coarse tuning; Figure 2A), but over and above that 218

provided more information for animals that they believed their individual child did not know (fine tuning; Figure 2B). In addition, parents produced fewer words after selection for children who knew more words, perhaps because they needed less support and reinforcement.

We found that parents' referring expressions on the second appearance of each animal were affected by both measures of coarse tuning: The child's total vocabulary and the proportion of all children who knew that animal. They were not, however, affected by parents' beliefs about their child's knowledge of that animal. Why not? One possibility is that parents obtain information from the first appearance of each animal: they may have thought their child knew "leopard," but discovered from their incorrect choice that they did not. If so, they might produce a longer referring expression for the leopard the second time around.

To test this hypothesis, we fit a mixed effects model predicting the length of parents' 230 referring expressions on the second appearance of each animal from success on first 231 appearance, whether parents thought their child knew the animal prior to the experiment, 232 and their interaction. We followed the same approach with random effects, beginning with a 233 maximal model and pruning effects until the model converged. The final model included 234 random intercepts and slopes of prior belief by subject and a random intercept for each 235 animal. Parents produced marginally shorter referring expressions when children were 236 incorrect on the first appearance of each animal ( $\beta = -0.13$ , t = -1.77, p = .077), and shorter 237 referring expressions for animals that they believed their child knew ( $\beta = 1$ , t = 1, p = 1). 238 However, they produced longer referring expressions following an incorrect response for animals they thought their children knew ( $\beta = 1, t = 1, p$ ). Thus, when parents thought their children knew an animal, but then observed evidence to the contrary, they provided more information in their referring expressions for children to make the correct selection the 242 second time. Importantly, this same pattern was not found in unknown animals—Parents' 243 referring expressions did not differ in length for known and unknown animals when children had incorrectly selected on the first appearance (Figure 2B).

Together, these two sets of analyses suggest that parents tune their referring
expressions not just coarsely to their knowledge about how hard individual animal words are,
or how much language their children generally know, but also finely to their beliefs about
their children's knowledge of individual lexical items. Further, when they discover that they
have incorrect beliefs about their children's knowledge, they update these beliefs in real-time
and leverage them on subsequent references to the same lexical item.

# 252 Content of referring expressions

Parents produced reliably longer referring expressions when trying to communicate 253 about animals that they thought their children did not know. In the analyses presented so 254 far, we used length as a theory-agnostic, quantitiative measure of information. How did 255 parents successfully refer to animals that their children did not know? As a post-hoc 256 descriptive analysis, we coded five qualitative features of referring expressions: (1) Use of the 257 animal's canonical label (e.g. "leopard"), (2) Use of a descriptor (e.g. "spotted"), (3) Use of 258 a comparison (e.g. "like a cat"), (4) Use of a subordinate category label (e.g. "Limelight 259 Larry" for peacock), and (5) Use of a basic level category label (e.g. "bird" for peacock). 260 Because the rates of usage of each of these kinds of reference varied widely (e.g. canonical 261 labels were used on 94.82% of trials, but subordinates were used on 3.66% of trials), we fit a 262 logistic mixed effects model separately for each reference kind, estimating whether it would 263 be used on each trial from whether the parent thought their child knew the animal and 264 random intercepts for subjects and animals. Canonical labels were used on almost all trials, and did not differ in frequency between unknown (M = 95.92%) and known (M = 94.48%)animals ( $\beta = -0.10$ , t = -0.35, p = .724). Comparisons were used reliably more for unknown 267 (M = 7.12%) than for known (M = 5.17%) animals  $(\beta = -2.15, t = -2.87, p = .004)$ , as were 268 descriptors (known M = 3.18%, unknown M = 19.37%,  $\beta = -3.08$ , t = -5.31, p < .001). 269 Basic category labels were used marginally more for unknown (M = 8.77%) than known 270

(M=2.59%) animals ( $\beta=-2.29, t=-1.68, p=.092$ ), and subordinates were used marignally less for unknown (M=2.79%) than for known (M=5.02%) animals ( $\beta=2.18$ , t=2.34, p=.092). Thus, parents used a variety of strategies to refer to animals that children did not understand, but the use of descriptors was the most prominent. These descriptors are particularly apt to facilitate children's learning, connecting parents' fine-tuning for reference with their children's language acquisition.

277 Discussion

Parents have a wealth of knowledge about their children's linguistic development 278 (Fenson et al., 2007). We show that they draw on this knowledge to tune their utterances to 279 their children in three ways: (1) they produce longer, more informative referring expressions 280 for later-learned animals, (2) over and above this coarse tuning, the lengths of parents' 281 utterances are tuned to their individual children's knowledge of specific animals, and (3) 282 when children do not know an animal that parents thought they did, parents' subsequent 283 references reflect this updated belief. We further found that more informative referring 284 expressions were associated with increased likelihood of successful communication: Children 285 were more likely to correctly select animals whose names they did not know if their parents 286 produced longer utterances to refer to them. Finally, we found that references to unknown 287 animals are rich with descriptors and comparisons, helping children select the correct animal 288 and potentially also serving as a source of learning input. 289

These data are consistent with a strong form of the linguistic tuning hypothesis, in
which parents fine-tune the information in their speech to children's language knowledge at
the individual-word level. Why should this happen? Although parents' speech to children is
unlikely to reflect a goal to teach, it is nonetheless goal-oriented: Parents want to
communicate successfully (Bruner, 1983). Fortunately, learning may piggyback on this
optimization because of the inherent synergy between communication and learning—it is
easier to learn from input that you understand (Yurovsky, 2018). Our work thus highlights

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the importance of studying the parent-child dyad as a unit, rather than viewing children as isolated learners. Children bring powerful learning mechanisms to language acquisition, but these mechanisms are supported by an ecological niche designed for their success (West & King, 1987).

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