

WORKSHOP

Building With Claude Skills

Extend AI with Domain Expertise

Ashley Scruse, PhD

Atlanta Blockchain Center

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www.ashleyscruse.com

hello@ashleyscruse.com

What You'll Leave With

1

Understanding

Know when to use Skills vs full agents, and why Skills often win

2

Hands-On Experience

Build your own custom skill during the workshop

3

Immediate Value

Walk out with skills you can use today - no deployment needed

What Are Claude Skills?

- Custom instructions that turn Claude into a specialized tool
- Instructions live in markdown file that you can upload to Claude
- Persists across conversations

Agents vs Skills

Agents

Autonomous systems that observe, decide, and act in loops

- API keys and authentication
- Deployment infrastructure
- State management
- Error handling and retries
- Monitoring and logging

Skills

Modular instructions that extend Claude's capabilities on-demand

- Just a markdown file
- No deployment
- Works in claude.ai today
- Claude manages execution
- Shareable and composable

Rule of thumb: If you're doing the same type of task repeatedly, make it a skill.

When to Use Which

USE SKILLS

- Personal productivity
- You are the only user
- No external API calls needed
- Workflows you repeat often
- Document generation with your style

USE AGENTS

- Building for others
- Need external integrations
- Autonomous background tasks
- Complex multi-step workflows
- Production deployment required

THE INSIGHT

Most people jump to building agents when a skill would solve their problem in 10 minutes. Skills are the simpler, faster sibling - start there.

How Skills Work (Progressive Loading)

LEVEL 1

Always Loaded

Metadata (name + description, ~100 tokens)

LEVEL 2

When Triggered

Instructions (SKILL.md body, ~5k tokens)

LEVEL 3

As Needed

Resources and Scripts (bundled files)

WHY IT MATTERS

Skills don't waste context. Claude only loads what it needs, when it needs it.

Anatomy of a Skill

```
---
name: brand-voice
description: "Apply brand
guidelines to content."
---
# Brand Voice Guidelines
## Tone
Professional but approachable...
## Colors
Primary: #4A6FA5
Accent: #C4654A
## Examples
See examples/ folder
```

YAML Frontmatter

Required. Name (64 chars max) and description (1024 chars max) tell Claude when to trigger the skill.

Markdown Body

Instructions, workflows, best practices. Write like onboarding docs for a new team member.

Bundled Files

Optional. Scripts, templates, reference docs. Claude reads these as needed.

Tips for Building Good Skills

Name + description (triggers when to use it), Core philosophy (how it should think), Clarifying questions (what to ask before acting), Step-by-step workflow, Output format, Red flags / common mistakes, Tone guidelines

Pre-Built Skills

pptx

Create presentations,
edit slides, analyze
content

xlsx

Spreadsheets, data
analysis, charts and
reports

docx

Word documents,
formatting, tracked
changes

pdf

Generate PDFs, fill
forms, merge
documents

These work automatically in claude.ai - no setup required

Skills I Built for Today

Blockchain SaaS Idea Generator

Generates product ideas based on your knowledge

Blockchain SaaS Evaluator

Validates if the idea is worth building

Tokenomics Starter

Decides if you need a token + simple framework

Mini Hackathon — Your Turn

Use the skills to develop a blockchain SaaS pitch

- 1** Use Idea Generator → get 2-3 ideas
- 2** Use Evaluator → pick the best one
- 3** Use Tokenomics Starter → decide on token (if needed)

Prepare a 5 minute pitch about your SaaS product idea

What's Next

RESOURCES

- <https://platform.claude.com/docs/en/agents-and-tools/agent-skills/overview>
- <https://github.com/ashleyscruse/ai-tools-for-founders/tree/main>
- <https://mcpservers.org/claude-skills>

NEED MORE?

Custom agent development for your business.
Full deployment, external integrations,
production-ready systems.

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