I am a result-oriented business professional with over twenty years of leadership experience, including experience in leading Sales Engineering teams, Alliance and Channels teams, Product Management teams and R&D Engineering teams. I have experience in leading worldwide teams and working with worldwide customers.

I have experience in defining product strategy, bringing new solutions to market, driving product roadmap, building partnerships and leading an effective go-to-market plan to achieve the business objectives. I have experience in on premise to cloud transformation, cloud native framework and deploying enterprise applications to the cloud. I have experience in managing business P&L, managing budget, driving sales, driving top-line growth and improving business margins.

I am certified in Data Analytics with hands-on technical skills in VBA, Python, Web APIs, HTML, JavaScript, SQL Databases, Big Data and Machine Learning. I have proven experience in the LTE, 5G, IoT, network security, PON/DSL/Cable networks, IMS Core, SD-WAN and IP routers. I am experienced in the product development life cycle, including agile methodologies.

I am entrepreneurial and I have passion for result oriented execution. I have been part of two successful startup companies and I have proven success in taking ideas from incubation to product launch and deployment. I have experience in driving results in big companies like Oracle and Nokia. I understand the big picture, at the same time I pay attention to the details and drive results.

I have an excellent academic track record. I recently got certified in Data Analytics Boot Camp from UNC Chapel Hill, which is 6 months intensive hands-on training in Data Analytics, Full stack development, Big Data and Machine Learning. I have MBA from Kenan-Flagler School of Business at UNC Chapel Hill, NC, USA and Bachelor of Computer Engineering from NIT, Bhopal, India. I was selected for Beta-Gamma-Sigma honor society at UNC Chapel Hill and awarded first place in Entrepreneurship. I have also received distinction in computer engineering from NIT Bhopal.

I am confident that, with my skills and experience, I can make a strong contribution to your company success. I will appreciate your consideration of my application.

Sincerely,

Ashok Singh