

1. UNDERSTANDING THE MARKET DYNAMICS

In this new era of digitisation, the cloud debate is already over. Enterprises have moved a sizeable portion of their business workloads to various cloud environments in anticipation of achieving scalability, business agility, managed business risks, and significant cost savings. The question is no longer "Shall our company use Cloud services or not?", but rather "How do we seamlessly integrate multiple environments and leverage the advantages of infrastructure platforms to maximise the use of agile cloud for our business?"

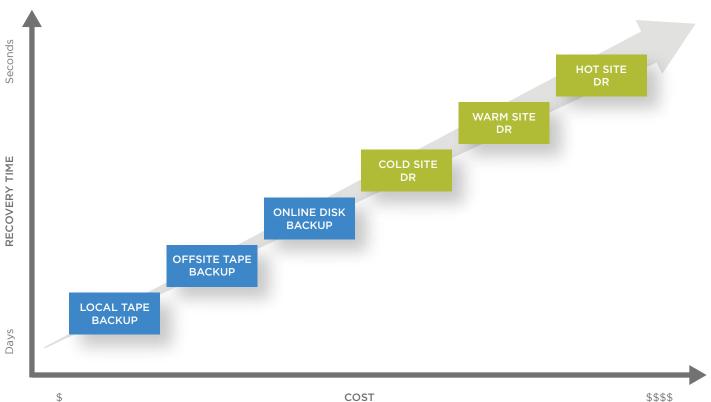
2. HOW ENTERPRISES APPROACH CLOUD ADOPTION

The aim of disaster recovery services is to keep businesses online and operational, without disruption, as part of a well-planned business continuity strategy. Enterprises have started adopting cloud solutions extensively to address their disaster recovery needs. Cloud computing, based on virtualisation, takes a very different approach to disaster recovery. With virtualisation, the entire server, including the operating system, business applications, patches, and data, is encapsulated into a single virtual machine. This entire virtual machine can be copied or backed up to an offsite cloud infrastructure and spun up on any other supported virtual machine in a matter of minutes.

Since the virtual machine is hardware independent, the operating system, applications, patches, and data can be safely and accurately transferred from one data centre (DC) to a cloud infrastructure without the burden of reloading each component of the server. This can dramatically reduce recovery times compared to conventional (non-virtualised) disaster recovery approaches, where servers need to be loaded with the OS and application software and patched to the last configuration used in production before the data can be restored.

The cloud shifts the disaster recovery tradeoff curve to the left, as shown below. With cloud computing as represented, disaster recovery becomes much more cost-effective with significantly faster recovery times.

DISASTER RECOVERY COST VS TIME TRADE OFF



Enterprises doing business with single DC location are increasingly using cloud as their disaster recovery location. In its crudest form, disaster protection for enterprises involves regularly scheduling of backups which are stored in the cloud at low cost, as depicted in the above diagram, helping them remain isolated from accidental deletion or ransomware attacks. As we move up the value chain, cloud-based backup and data replication should serve two purposes: first, data is preserved to meet data compliance mandates, and second, data should also be available for disaster recovery by spinning up virtual machines on request in the form of warm DR. If the business is super critical, enterprises may also employ a hot DR site, which is a 100% replica of the primary site as a standby in case of disaster.

The drivers

Define and match business to SLA-driven IT infrastructure inventory Determine desired level of operational confidence in case of Consultation on designing, sizing, capacity planning, and future road map of the organisation for both DC and DR on cloud services

Help enterprises meet Recover Time Objective (RTO) & Recover Point Objective (RPO) needs

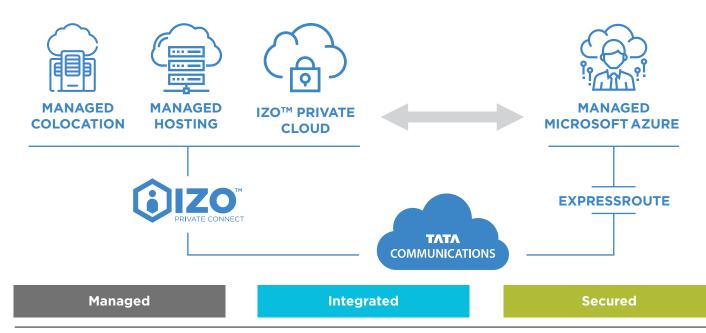


Optimise expenditure and realize TCO by moving DR to cloud

Choose the outage coverage that starts from Data, Application, Server, Rack & Data Centre Enable enterprise for any compliance and outage impact analytics Easy access to industry best practices that includes schedules, procedures & processes for conducting regular DR drills based on business and application needs

3. REALISE THE POTENTIAL OF MICROSOFT AZURE WITH US

As a global Microsoft Azure CSP partner, Tata Communications leverages its expertise in managing enterprise IT infrastructure and extends its managed services offering to the workloads that are hosted on Microsoft Azure Public Cloud Service. Tata Communications has unmatched capabilities in providing IT infrastructure services and we offer the full spectrum of services across private, public, and hybrid clouds built around Tata Communications' Cloud Services and Microsoft Azure.



4. TATA COMMUNICATIONS DISASTER RECOVERY SERVICE ON AZURE

Disaster Recovery on cloud is one of the biggest benefits of enterprise cloud journeys and one which optimises overall expenditure and realises ROI. We enable enterprises to adopt cloud more efficiently by offering & managing solutions out of our MHS facilities for DC and providing managed services for DR on Microsoft Azure. Tata Communications' certified experts help in consulting, sizing, capacity planning, and devising a future road map of the IT infrastructure for both DC and DR on cloud.

Enterprises can leverage Tata Communications' industry certified best practices that include business impact analysis, planning, scheduling, and procedures & processes for conducting regular DR drills based on your business and application needs. Tata Communications is able to consult and help enterprises meet defined Recover Time Objectives (RTO) & Recover Point Objectives (RPO) needs of the business.

We extensively use Azure Site recovery manager, Double take and native tools for workload replication/migration from V2V and P2V across private & public clouds. Tata communications offer workflow-based automated protection across hybrid clouds using Azure Site Recovery, Sanovi DRM tools, Zerto and Perpetuuity.

Tata Communications provides **end-to-end Managed Services** for remote replication, DR monitoring and validation, drill support, and compliance reports using DRM tools.

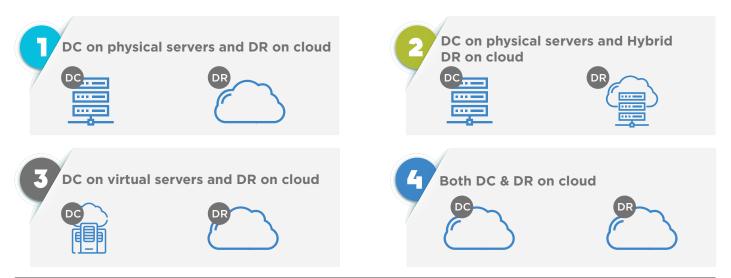
Primary/Source	DR at Azure Public Cloud
DC at on-premises site	$oxed{oxed}$
DC managed by Tata Communications	$lue{}$
DC at Tata Communications IZO™ Private Cloud	lacksquare

Based on the source and destination environment, Tata Communications will use the relevant replication tool or agent. In an agent-based replication, a replication software agent is installed in the source and destination VMs, which synchronise and replicate the source machine to the destination. This is a third-party replication tool, and will be offered to the customer as part of the Disaster Recovery Service.

In cases where native replication tools are available for an application, and the customer wishes to execute native replication, this can also be considered.

DISASTER RECOVERY SCENARIOS

BUILT FOR HYBRID CLOUD ENVIRONMENT OF YOUR CHOICE



Details of Azure products supported by Tata Communications

Computing	Networking	Storage	Database	Database
Virtual MachinesVirtual Machine scale sets	Virtual networkLoad balancerApplication gatewayVPN gatewayTraffic managerAzure DNS	BlobQueueFileDiskBackupSite recovery	• Azure DBaaS	• ASR

^{*}Tata Communications can work with customer for any custom requirement which can be addressed on a case-to-case basis

5. TATA COMMUNICATIONS' ADVANTAGES

THE TATA COMMUNICATIONS DISASTER RECOVERY SOLUTION - OUR APPROACH



- Assess current IT and application architecture along with IT inventory list
- Understand the RPO / RTO needs as per business needs
- Understand current data availability & uptime needs



- Develop application dependency tree (ADT) with classification chart
- Develop a detailed migration plan & effort estimation
- Define DR best practices / reference architectures
- Size the network line & BW between primary and DR
- Develop primary DR failover / failback process
- Define agreed RPO / RTO



- Assign dedicated project manager / service transition manager for service delivery
- Configure network connectivity between primary
- Build pilot DR environment
- Perform selective VM's migration for DR pilot testing



- Develop a fully operational pilot DR
- Perform DR drill in phases for individual applications
- Test failover and failback plans
- Identify the RTO and RPO statistics as per the agreement before production
- Handover DR documentation / DR runbooks
- Perform user sign-off when environment is stable



- DR cloud migration project completed
- Project closure sign-off
- Allocate DR site to service assurance and make it operational
- Provide 24x7 monitoring & support

TATA COMMUNICATIONS



Cloud choice - Public, private, or hybrid



Deployment models - Standard, flexible, and fit for business



End-to-end solution provider - Covers network, infrastructure, security, and emerging technologies like IoT & Big Data in the future



Depth of technical expertise - More than a decade of experience in IT technologies & niche services



Customer base - 2000+ enterprise customers globally with 47,000+ SMEs in India



Ease of business - Complete transparency in contract structure and a smooth customer onboarding process



Have complete control on IT estate with single pane of glass



Leverage Tata Communications' global network reach that offers reliable and secure connectivity to Microsoft Azure Service Zones



An end-to-end Managed Service starting with cloud solution design, data migration, cloud solution implementation, and management of Microsoft Azure Cloud infrastructure



Managed Services backed with ISO 20000 & ISO 27001 certification adhering to the best practices and processes for IT Infrastructure management



Managed Service flavours with pre-defined SLAs for your critical and non-critical application workloads on Microsoft Azure Cloud



Integrated portfolio capability with Managed Hosting Service to offer a Hybrid Cloud Solution



300+ skilled professionals covering the breadth of technologies

For more information, visit us at www.tatacommunications.com