

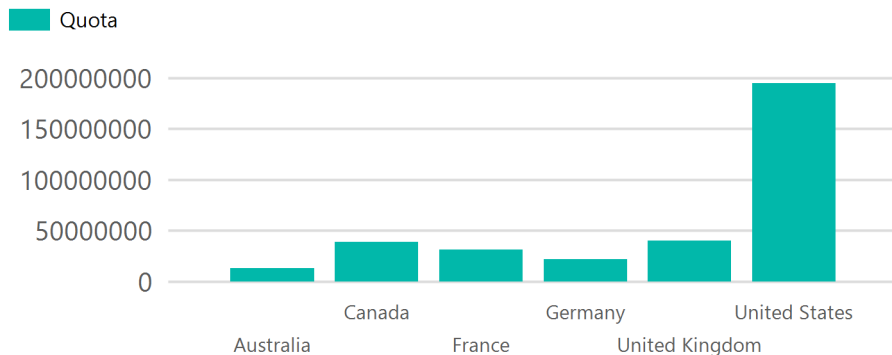


Country Sales Performance

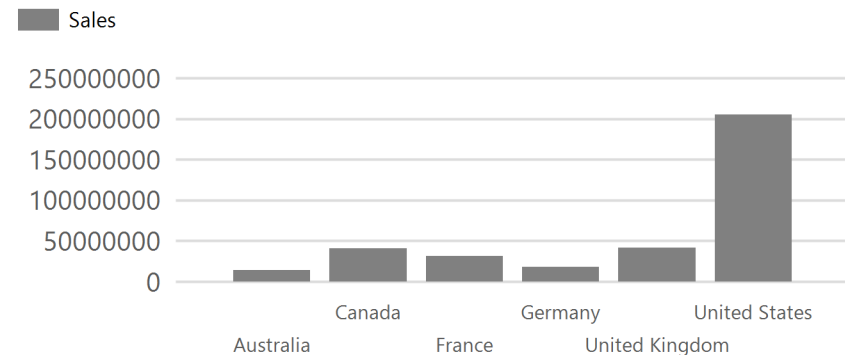
Expand Salesperson: False

Salesperson	Sales	Trend	% of Country Total	Overall %	Quota	Variance
AUSTRALIA	\$14,218,109			4.06%	\$12,950,000	9.79%
CANADA	\$40,582,602			11.60%	\$39,000,000	4.06%
FRANCE	\$31,216,163			8.92%	\$31,500,000	-0.90%
GERMANY	\$17,906,402			5.12%	\$21,750,000	-17.67%
UNITED KINGDOM	\$41,168,712			11.77%	\$40,000,000	2.92%
UNITED STATES	\$204,798,386			58.53%	\$195,050,000	5.00%
TOTAL	\$349,890,375				\$340,250,000	2.83%

SalesQuota Vs Sales TerritoryCountry



Sales Vs Sales TerritoryCountry



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