

Country Sales Performance

Expand Salesperson: True

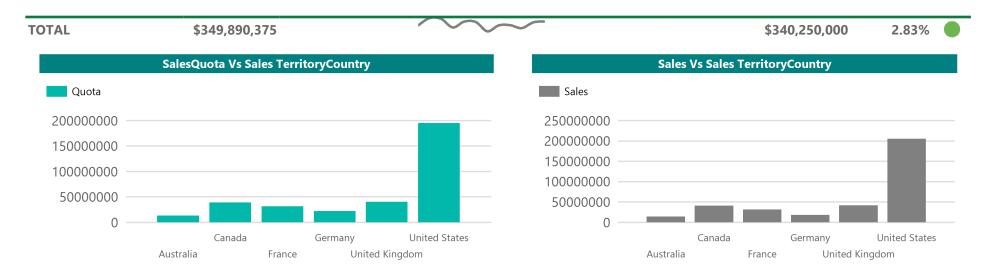
Salesperson	Sales	Trend	% of Country Total	Overall %	Quota	Variance
AUSTRALIA	\$14,218,109	~~~		4.06%	\$12,950,000	9.79%
Lynn Tsoflias	\$14,218,109	$\sim\sim$	100.00%	4.06%	\$12,950,000	9.79%
CANADA	\$40,582,602	~~~		11.60%	\$39,000,000	4.06%
José Saraiva	\$26,045,407		64.18%	7.44%	\$25,500,000	2.14%
Garrett Vargas	\$14,537,195	/////	35.82%	4.15%	\$13,500,000	7.68%
FRANCE	\$31,216,163			8.92%	\$31,500,000	-0.90%
Ranjit Varkey Chudukatil	\$31,216,163		100.00%	8.92%	\$31,500,000	-0.90%
GERMANY	\$17,906,402	~~~		5.12%	\$21,750,000	-17.67%
Rachel Valdez	\$17,906,402	~~~	100.00%	5.12%	\$21,750,000	-17.67%
UNITED KINGDOM	\$41,168,712	~~~		11.77%	\$40,000,000	2.92%
Jae Pak	\$41,168,712	~~~~	100.00%	11.77%	\$40,000,000	2.92%
UNITED STATES	\$204,798,386	~~~		58.53%	\$195,050,000	5.00%
Linda Mitchell	\$42,513,686	~~~	20.76%	12.15%	\$39,000,000	9.01%
Michael Blythe	\$37,631,782		18.38%	10.76%	\$23,000,000	63.62%
Jillian Carson	\$31,894,184		15.57%	9.12%	\$32,000,000	-0.33%
Shu Ito	\$24,585,356		12.00%	7.03%	\$24,500,000	0.35%
Tsvi Reiter	\$23,151,856	■ ~~~	11.30%	6.62%	\$23,250,000	-0.42%
Tete Mensa-Annan	\$15,765,622	~~~	7.70%	4.51%	\$15,550,000	1.39%
David Campbell	\$15,730,129	\sim	7.68%	4.50%	\$15,000,000	4.87%
Pamela Ansman-Wolfe	\$13,525,771	~~~	6.60%	3.87%	\$22,750,000	-40.55%

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