





careful financial planning (gear) is key to fiscal responsibility The Ripple Effect of Poor Planning **FIXED AND VARIABLE COST** how fixed and variable cost change with production output **Fixed Costs** 



eight strategies for managing direct costs, which are expenses directly tied to producing goods or services

## Marketing Process Overview



eight strategies for managing direct costs, which are expenses directly tied to producing goods or services



Human Resources including leadership, training, performance, potential, and research.



marketing mix model divided into seven sections labeled product, price, place, physical evidence, processes, people, and promotion