

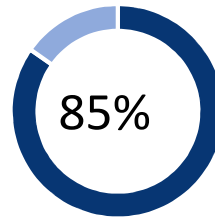


Sales Dashboard South A

figures in millions of USD

Sales

\$2,544



85%

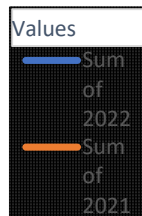
Profit

\$890

2021-2022 Sales trend (in millions)

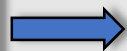
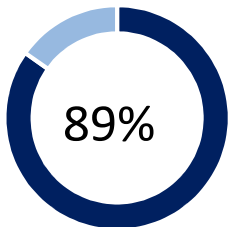
Sum of 2022

Sum of 2021



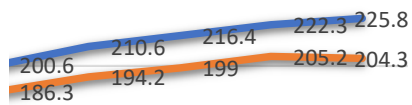
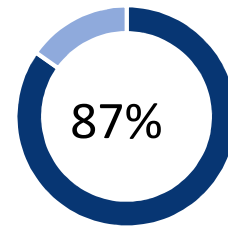
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Sum of 2022	215.3	217.6	220.1	206.4	204.3	203	201.5	200.1
Sum of 2021	201.9	204.2	198.6	199.2	206.4	195.3	192.4	186.1

america 2022



Target achieved

87.0

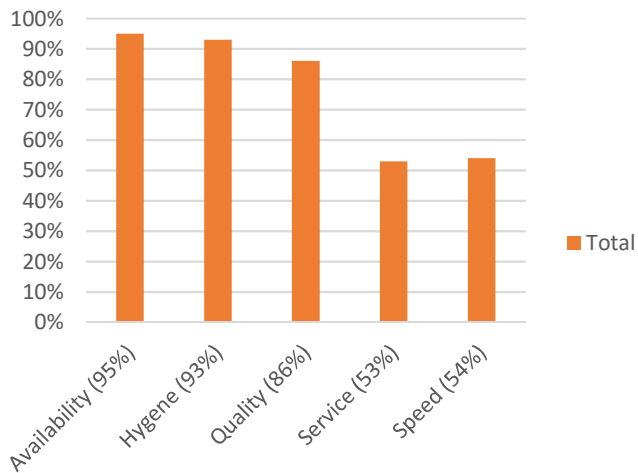


	Sep	Oct	Nov	Dec
3	210.6	216.4	222.3	225.8
.6	194.2	199	205.2	204.3
.3				

Customer satisfaction

Sum of score

Total



customer satisfaction

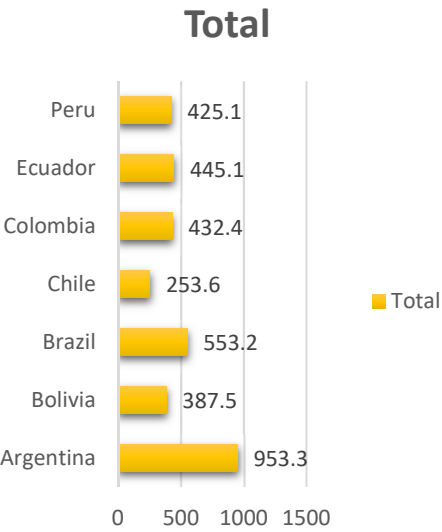
Sales by country 2022

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Editing this shape or saving this workbook into a different file format will permanently break the chart.

Sum of sales in \$M

Sales by country



Row Labels	Sum of Figures in \$M
Chile	253.6
Bolivia	387.5
Peru	425.1
Colombia	432.4
Ecuador	445.1
Brazil	553.2
Argentina	953.3
Grand Total	3450.2

Row Labels	Sum of 2022	Sum of 2021
Jan	215.3	201.9
Feb	217.6	204.2
Mar	220.1	198.6
Apr	206.4	199.2
May	204.3	206.4
Jun	203	195.3
Jul	201.5	192.4
Aug	200.6	186.3
Sep	210.6	194.2
Oct	216.4	199
Nov	222.3	205.2
Dec	225.8	204.3
Grand Total	2543.9	2387

KPIs

Sales (M)		Amount	Profit		Amount
Actual	\$	2,544	Actual	\$	890
Target	\$	3,000	Target	\$	1,000
% Complete		85%	% Complete		89%
Remainder		15%	Remainder		11%

Sales

Figures in \$M		2021	2022	Sales by count
Jan		201.9	215.3	Argentina
Feb		204.2	217.6	Colombia
Mar		198.6	220.1	Brazil
Apr		199.2	206.4	Ecuador
May		206.4	204.3	Peru
Jun		195.3	203	Chile
Jul		192.4	201.5	Bolivia
Aug		186.3	200.6	
Sep		194.2	210.6	
Oct		199	216.4	
Nov		205.2	222.3	
Dec		204.3	225.8	

Row Labels	Sum of 2021	Sum of 2022
Jan	201.9	215.3
Feb	204.2	217.6
Mar	198.6	220.1
Apr	199.2	206.4
May	206.4	204.3
Jun	195.3	203
Jul	192.4	201.5
Aug	186.3	200.6
Sep	194.2	210.6
Oct	199	216.4
Nov	205.2	222.3
Dec	204.3	225.8
Grand Total	2387	2543.9

Row Labels

Argentina

Bolivia
Brazil
Chile
Colombia
Ecuador
Peru
Grand Total

Customers	Amount
Actual	87.0
Target	100.0
% Complete	87%
Remainder	13%

Customer Satisfaction

Figures in \$	Customer Satisfaction	Score
953.3	Speed (54%)	54%
432.4	Quality (86%)	86%
553.2	Hygene (93%)	93%
445.1	Service (53%)	53%
425.1	Availability (95%)	95%
253.6		
387.5		

			customer satisfaction
			Speed (54%)
			Quality (86%)
			Hygene (93%)
			Service (53%)
			Availability (95%)
			sales by country
			Argentina
			Colombia
			Brazil
			Ecuador
			Peru
			Chile
			Bolivia
figures in \$M	2021	2022	
Jan	201.9	215.3	
Feb	204.2	217.6	
Mar	198.6	220.1	
Apr	199.2	206.4	
May	206.4	204.3	
Jun	195.3	203	
Jul	192.4	201.5	
Aug	186.3	200.6	
Sep	194.2	210.6	
Oct	199	216.4	
Nov	205.2	222.3	
Dec	204.3	225.8	

Sum of \$M
953.3

387.5

553.2

253.6

432.4

445.1

425.1

3450.2

Row Labels	Sum of score
Availability (95%)	95%
Hygene (93%)	93%
Quality (86%)	86%
Service (53%)	53%
Speed (54%)	54%
Grand Total	381%

score

54%

86%

93%

53%

95%

sales in \$M

953.3

432.4

553.2

445.1

425.1

253.6

387.5

Row Labels	Sum of sales in \$M
Argentina	953.3
Bolivia	387.5
Brazil	553.2
Chile	253.6
Colombia	432.4
Ecuador	445.1
Peru	425.1
Grand Total	3450.2

Country	General Manager	Email
Argentina	Facundo Gonzalez	f.gonzalez@mcdonalds.com
Colombia	Radamel Lopez	r.lopez@mcdonalds.com
Brazil	Joao Silva	j.silva@mcdonalds.com
Ecuador	Jaime Lomo	j.lomo@mcdonalds.com
Peru	Samuel Armando	s.armando@mcdonalds.com
Chile	Alvaro Sanchez	a.sanchez@mcdonalds.com
Bolivia	Angel Garcia	a.garcia@mcdonalds.com