



Through E-mail / Speed Post/Courier

Date:26/03/2021

To,
**VK DIGITAL NETWORK PRIVATE LIMITED,
New No.-- 204, Old No.-- 284,Avai Shanmugam Salai, Royapettah
Chennai City Central,Chennai
Tamil Nadu-600014**

Customer ID: 122940

Kind Attention: Mr., M. Senthil Kumar

Sub: Subscription License Agreement for period 01-Oct-2020 To 30-Sep-2021.

Dear Sir / Ma'am,

Under the Subscription License Agreement, you had opted for Incentive Scheme. We are in receipt of the Qualifying Report(s) shared by you for the month of **FEB'2021.**

We have evaluated the Qualifying Report and as per the report/revised report submitted, you are eligible for Total incentive value of Rs. 6559494.63 (Rupees Sixty-Five Lakh Fifty-Nine Thousand Four Hundred Ninety-Four And Sixty-Three Paise Only).

Please find enclosed with this letter, a copy of the Incentive Annexure Reference no.29490 The annexed incentive annexure has detailed summary workings of the incentive eligibility.

Please note that as per the mutually agreed terms under clause 3 of Annexure C of the Subscription License Agreement, you shall raise on us an invoice for the said amount or in case if you have already sent invoice for the above said period,please raise on us debit/credit for the differential amount within three (3) days of the receipt of this communication by you in order to enable us to pay you the said amount.

For **Star India Pvt. Ltd.**

(Authorized Signatory)

Incentive Eligibility Letter

Customer ID	122940
DPO Name	VK DIGITAL NETWORK PRIVATE LIMITED
SAP Vendor Code	10009656
PO number	-
Corresponding Invoice Number	M03300004655
Incentive Month	FEB'2021

Target Market	Universe
Hindi Speaking Market (HSM)	-
West Bengal	-
Maharashtra, Goa	-
NESA, Andaman & Nicobar Islands	-
Andhra Pradesh, Telangana	-
Karnataka	-
Tamil Nadu, Puducherry	1467664
Kerala, Lakshadweep	-
Metro Cities	308096

Document type	Corresponding Incentive Eligibility Letter Reference No.	Incentive amount (Rs.)
Original Incentive Eligibility Letter		0.00
Revised Incentive Eligibility Letter	29490	6,559,494.63
Differential		6,559,494.63

Market	Lead Channel Penetration % achieved	Lead Incentive condition Met	Bouquet Penetration % achieved	Total Incentive % Eligible	Revenue for Respective Market (Rs.)	Incentive Amount for Respective Market (Rs.)
Tamil Nadu, Puducherry	91.67	YES	86.97	15	34,983,971.35	6,559,494.63
Metro Cities	88.12	YES	100.00	0	7,371,903.25	0.00
Total (Part A Incentive)						6559494.63
Total (Part B Incentive)						0.00
Total						6559494.63