



Through E-mail / Speed Post/Courier

Date:30/03/2021

To,
**ANDHRA PRADESH STATE FIBERNET LIMITED,
3rd Floor, Bus Bhavan,Pandit Nehru Bus Station, NH 65
Vijayawada,Krishna
Andhra Pradesh-520001**

Customer ID: 122724

Kind Attention: Mr. HARI KRISHNA

Sub: Subscription License Agreement for period 01-Feb-2019 To 31-Mar-2021.

Dear Sir / Ma'am,

Under the Subscription License Agreement, you had opted for Incentive Scheme. We are in receipt of the Qualifying Report(s) shared by you for the month of **FEB'2021.**

We have evaluated the Qualifying Report and as per the report/revised report submitted, you are eligible for Total incentive value of Rs. 884170.20 (Rupees Eight Lakh Eighty-Four Thousand One Hundred Seventy And Twenty Paise Only).

Please find enclosed with this letter, a copy of the Incentive Annexure Reference no. 29557 The annexed incentive annexure has detailed summary workings of the incentive eligibility.

Please note that as per the mutually agreed terms under clause 3 of Annexure C of the Subscription License Agreement, you shall raise on us an invoice for the said amount or in case if you have already sent invoice for the above said period,please raise on us debit/credit for the differential amount within three (3) days of the receipt of this communication by you in order to enable us to pay you the said amount.

For **Star India Pvt. Ltd.**

(Authorized Signatory)

Incentive Eligibility Letter

Customer ID	122724
DPO Name	ANDHRA PRADESH STATE FIBERNET LIMITED
SAP Vendor Code	10009638
PO number	-
Corresponding Invoice Number	M02300004454
Incentive Month	FEB'2021

Target Market	Universe
Hindi Speaking Market (HSM)	-
West Bengal	-
Maharashtra, Goa	-
NESA	-
Andhra Pradesh, Telangana	551211
Karnataka	-
Tamil Nadu, Puducherry	-
Kerala, Lakshadweep	-

Document type	Corresponding Incentive Eligibility Letter Reference No.	Incentive amount (Rs.)
Original Incentive Eligibility Letter		0.00
Revised Incentive Eligibility Letter	29557	884,170.20
Differential		884,170.20

Market	Bouquet Penetration % Achieved	Eligible Incentive % for Bouquet Penetration	Lead Channel Penetration % Achieved	Eligible Incentive % for Lead Channel Penetration	Total Incentive % Eligible	Revenue for Respective Market (Rs.)	Incentive Amount for Respective Market (Rs.)
Andhra Pradesh, Telangana	0.56	0.00	100.00	7.50	7.50	9,431,148.82	884,170.20
Total (SIPL Incentive)							884170.20
Total (DBIL Incentive)							0.00
Total							884170.20