

Through E-mail / Speed Post/Courier

Date:10/03/2021

To,

SRI LAXMI NARASIMHA SWAMY COMMUNICATIONS, D.NO 7-188/2, Main Road, Hyderabad, Medchal Ghatkesar, Rangareddy Telangana-501301

Customer ID: <u>124137</u>

Kind Attention: Mr., Bommagani Laxmi Narayana

Sub: Subscription License Agreement for period 25-Mar-2020 To 31-Mar-2021.

Dear Sir / Ma'am,

Under the Subscription License Agreement, you had opted for Incentive Scheme. We are in receipt of the Qualifying Report(s) shared by you for the month of <u>JAN'2021.</u>

We have evaluated the Qualifying Report and as per the report/revised report submitted, you are eligible for Total incentive value of Rs. 18653.21 (Rupees Eighteen Thousand Six Hundred Fifty-Three And Twenty-One Paise Only).

Please find enclosed with this letter, a copy of the Incentive Annexure Reference no. 28500 The annexed incentive annexure has detailed summary workings of the incentive eligibility.

Please note that as per the mutually agreed terms under clause 3 of Annexure C of the Subscription License Agreement, you shall raise on us an invoice for the said amount or in case if you have already sent invoice for the above said period, please raise on us debit/credit for the differential amount within three (3) days of the receipt of this communication by you in order to enable us to pay you the said amount.

For Star India Pvt. Ltd.	
(Authorized Signatory)	

Incentive Eligibility Letter

Customer ID	124137
DPO Name	SRI LAXMI NARASIMHA SWAMY COMMUNICATIONS
SAP Vendor Code	-
PO number	-
Corresponding Invoice Number	M02300004292
Incentive Month	JAN'2021

Target Market	Universe
Hindi Speaking Market (HSM)	-
West Bengal	-
Maharashtra, Goa	-
NESA	-
Andhra Pradesh, Telangana	2703
Karnataka	-
Tamil Nadu, Puducherry	-
Kerala, Lakshadweep	-

Document type	Corresponding Incentive Eligibility Letter Reference No.	Incentive amount (Rs.)
Original Incentive Eligibility Letter		0.00
Revised Incentive Eligibility Letter	28500	18,653.21
Differential		18,653.21

Market	Bouquet Penetration % Achieved	Eligible Incentive % for Bouquet Penetration	Lead Channel Penetration % Achieved	Eligible Incentive % for Lead Channel Penetration	Total Incentive % Eligible	Revenue for Respective Market (Rs.)	Incentive Amount for Respective Market (Rs.)
Andhra Pradesh, Telangana	89.59	15.00	92.09	0.00	15.00	99,483.80	18,653.21
Total (SIPL Incentive)					18653.21		
Total (DBIL Incentive)					0.00		
Total					18653.21		