

Through E-mail / Speed Post/Courier

Date:26/03/2021

Τo,

SRINIVASA CABLE NET, H.NO.624,OLD AMRUTHA NAGAR,KOTHAPALE,PRODDUTUR MANDAL Proddatur,Cuddapah Andhra Pradesh-516362

Customer ID: <u>124320</u>

Kind Attention: Mr., VENKATA LAKSHUMMA PETTLU

Sub: Subscription License Agreement for period 16-Dec-2020 To 15-Dec-2021.

Dear Sir / Ma'am,

Under the Subscription License Agreement, you had opted for Incentive Scheme. We are in receipt of the Qualifying Report(s) shared by you for the month of **FEB'2021**.

We have evaluated the Qualifying Report and as per the report/revised report submitted, you are eligible for Total incentive value of Rs. 389.25 (Rupees Three Hundred Eighty-Nine And Twenty-Five Paise Only).

Please find enclosed with this letter, a copy of the Incentive Annexure Reference no. 29549 The annexed incentive annexure has detailed summary workings of the incentive eligibility.

Please note that as per the mutually agreed terms under clause 3 of Annexure C of the Subscription License Agreement, you shall raise on us an invoice for the said amount or in case if you have already sent invoice for the above said period, please raise on us debit/credit for the differential amount within three (3) days of the receipt of this communication by you in order to enable us to pay you the said amount.

| For Star India Pvt. Ltd. | |
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| | _ |
| (Authorized Signatory) | |

Incentive Eligibility Letter

| Customer ID | 124320 |
|---------------------------------|---------------------|
| DPO Name | SRINIVASA CABLE NET |
| SAP Vendor Code | - |
| PO number | - |
| Corresponding Invoice Number | M02300004413 |
| Incentive Month | FEB'2021 |

| Target Market | Universe |
|-----------------------------|----------|
| Hindi Speaking Market (HSM) | - |
| West Bengal | - |
| Maharashtra, Goa | - |
| NESA | - |
| Andhra Pradesh, Telangana | 992 |
| Karnataka | - |
| Tamil Nadu, Puducherry | - |
| Kerala, Lakshadweep | - |

| Document type | Corresponding Incentive Eligibility Letter Reference No. | Incentive amount (Rs.) | |
|---------------------------------------|---|------------------------|--|
| Original Incentive Eligibility Letter | 29382 | 389.25 | |
| Revised Incentive Eligibility Letter | 29549 | 389.25 | |
| Differential | | 0.00 | |

| Market | Bouquet | Eligible Incentive % | Lead Channel | Eligible Incentive % | Total | Revenue for | Incentive Amount for |
|---------------------------|---------------|----------------------|---------------|----------------------|-------------|-------------------|----------------------|
| | Penetration % | for Bouquet | Penetration % | for Lead Channel | Incentive % | Respective Market | Respective Market |
| | Achieved | Penetration | Achieved | Penetration | Eligible | (Rs.) | (Rs.) |
| Andhra Pradesh, Telangana | 10.84 | 0.00 | 84.93 | 0.00 | 0.00 | 15,387.60 | 0.00 |
| Total (SIPL Incentive) | | | | | 0.00 | | |
| Total (DBIL Incentive) | | | 389.25 | | | | |
| | | | | Total | | | 389.25 |