

Through E-mail / Speed Post/Courier

Date:26/03/2021

To,

North India Digital & Broadband Network Pvt. Ltd, T-18&19 3rd Floor Pankaj Central Mkt,I.P Ext: Patparganj Delhi Delhi East,East Delhi Delhi-110092

Customer ID: 124327

Kind Attention: Mr. Rohit Jain

Sub: Subscription License Agreement for period 18-Dec-2020 To 17-Dec-2021.

Dear Sir / Ma'am,

Under the Subscription License Agreement, you had opted for Incentive Scheme. We are in receipt of the Qualifying Report(s) shared by you for the month of **DEC'2020.**

We have evaluated the Qualifying Report and as per the report/revised report submitted, you are eligible for Total incentive value of Rs. 10706.24 (Rupees Ten Thousand Seven Hundred Six And Twenty-Four Paise Only).

Please find enclosed with this letter, a copy of the Incentive Annexure Reference no. 29488 The annexed incentive annexure has detailed summary workings of the incentive eligibility.

Please note that as per the mutually agreed terms under clause 3 of Annexure C of the Subscription License Agreement, you shall raise on us an invoice for the said amount or in case if you have already sent invoice for the above said period, please raise on us debit/credit for the differential amount within three (3) days of the receipt of this communication by you in order to enable us to pay you the said amount.

(Authori	 	 _

Incentive Eligibility Letter

Customer ID	124327
DPO Name	North India Digital & Broadband Network Pvt. Ltd
SAP Vendor Code	-
PO number	-
Corresponding Invoice Number	M04300006229
Incentive Month	DEC'2020

Target Market	Universe
Hindi Speaking Market (HSM)	2327
West Bengal	-
Maharashtra, Goa	
NESA	
Andhra Pradesh, Telangana	
Karnataka	
Tamil Nadu, Puducherry	-
Kerala, Lakshadweep	-

Document type	Corresponding Incentive Eligibility Letter Reference No.	Incentive amount (Rs.)
Original Incentive Eligibility Letter	27474	10,706.24
Revised Incentive Eligibility Letter	29488	10,706.24
Differential		0.00

Market	Bouquet Penetration % Achieved	Eligible Incentive % for Bouquet Penetration	Lead Channel Penetration % Achieved	Eligible Incentive % for Lead Channel Penetration	Total Incentive % Eligible	Revenue for Respective Market (Rs.)	Incentive Amount for Respective Market (Rs.)
Hindi Speaking Market (HSM)	98.43	15.00	98.43	0.00	15.00	57,099.95	10,706.24
Total (SIPL Incentive) 10					10706.24		
Total (DBIL Incentive)					0.00		
		·	Total 10706			10706.24	