

Total Revenue

₹ 984.87M

Sum of Normalized Amount.

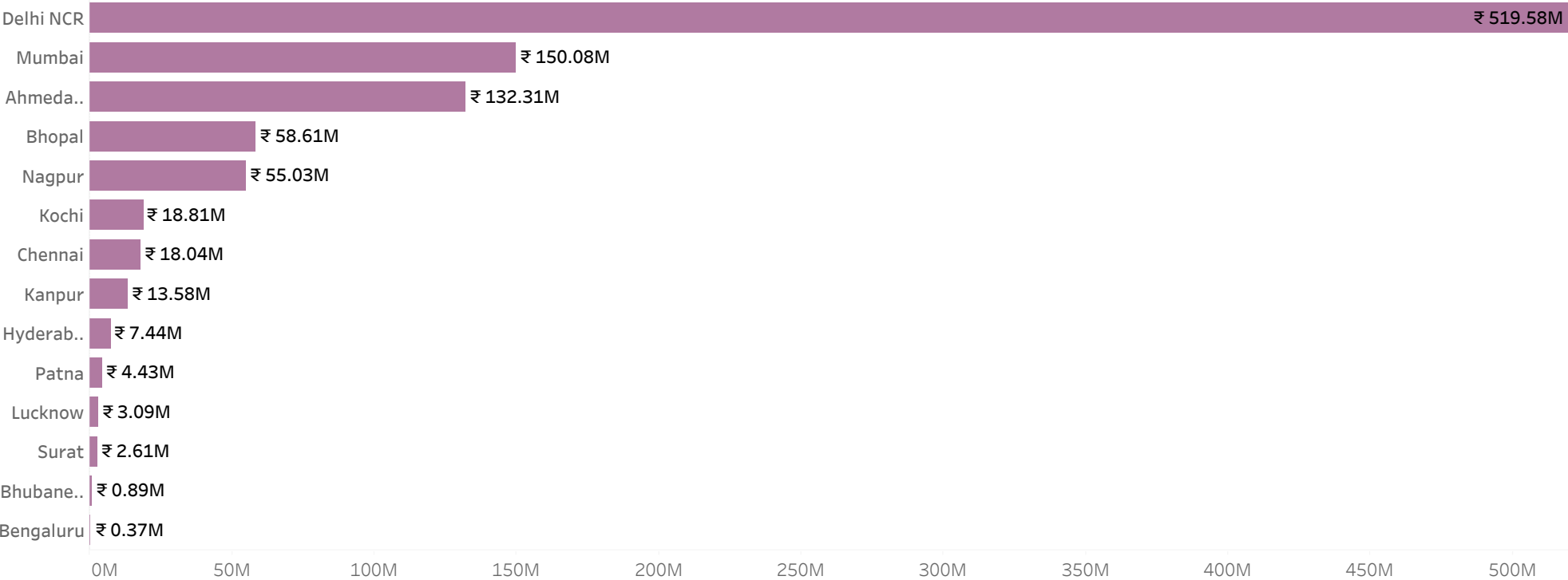
The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Markets Name), Action (YEAR(Cy Date), MONTH(Cy Date)), Action (Blank, MONTH(Cy Date)) and Action (Customer Type). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Markets Name) filter keeps 14 members. The Action (YEAR(Cy Date), MONTH(Cy Date)) filter keeps 33 members. The Action (Blank, MONTH(Cy Date)) filter keeps 12 members. The Action (Customer Type) filter keeps 2 members.

Sales Quantity

24,29,282

Sum of Sales Qty. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Markets Name) and Action (YEAR(Cy Date), MONTH(Cy Date)). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Markets Name) filter keeps 14 members. The Action (YEAR(Cy Date), MONTH(Cy Date)) filter keeps 33 members.

Revenue By Markets



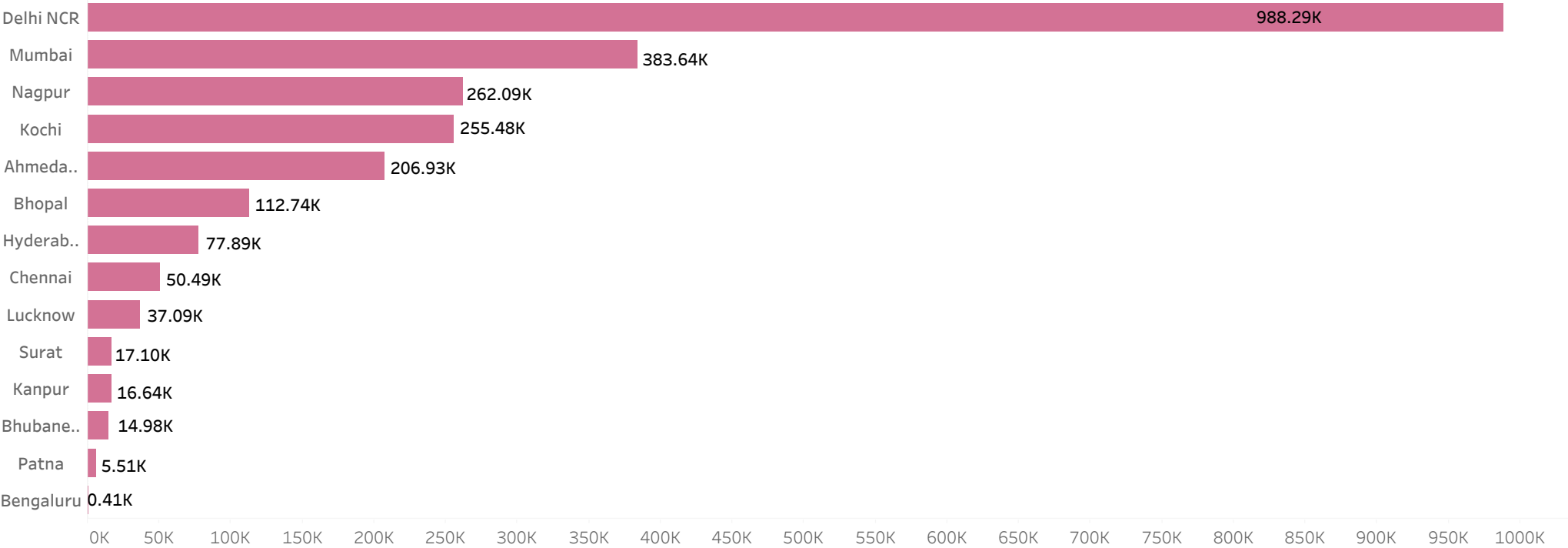
Sum of Normalized Amount for each Markets Name. The marks are labeled by sum of Normalized Amount. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (YEAR(Cy Date), MONTH(Cy Date)), Action (Blank, MONTH(Cy Date)) and Action (Customer Type). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (YEAR(Cy Date), MONTH(Cy Date)) filter keeps 33 members. The Action (Blank, MONTH(Cy Date)) filter keeps 12 members. The Action (Customer Type) filter keeps 2 members.

Profit Margin by markets



Profit Margin % for each Markets Name. The marks are labeled by Profit Margin %. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (YEAR(Cy Date), MONTH(Cy Date)), Action (Blank, MONTH(Cy Date)) and Action (Customer Type). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (YEAR(Cy Date), MONTH(Cy Date)) filter keeps 33 members. The Action (Blank, MONTH(Cy Date)) filter keeps 12 members. The Action (Customer Type) filter keeps 2 members.

Sales Quantity By Markets



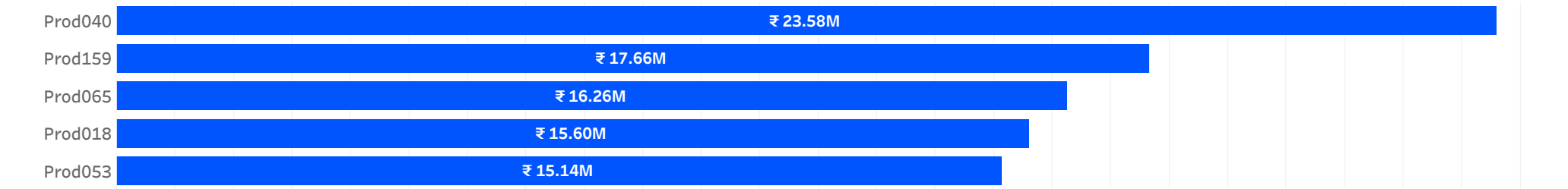
Sum of Sales Qty for each Markets Name. The marks are labeled by sum of Sales Qty. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Markets Name) and Action (YEAR(Cy Date), MONTH(Cy Date)). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Markets Name) filter keeps 14 members. The Action (YEAR(Cy Date), MONTH(Cy Date)) filter keeps 33 members.

Top 5 Customers



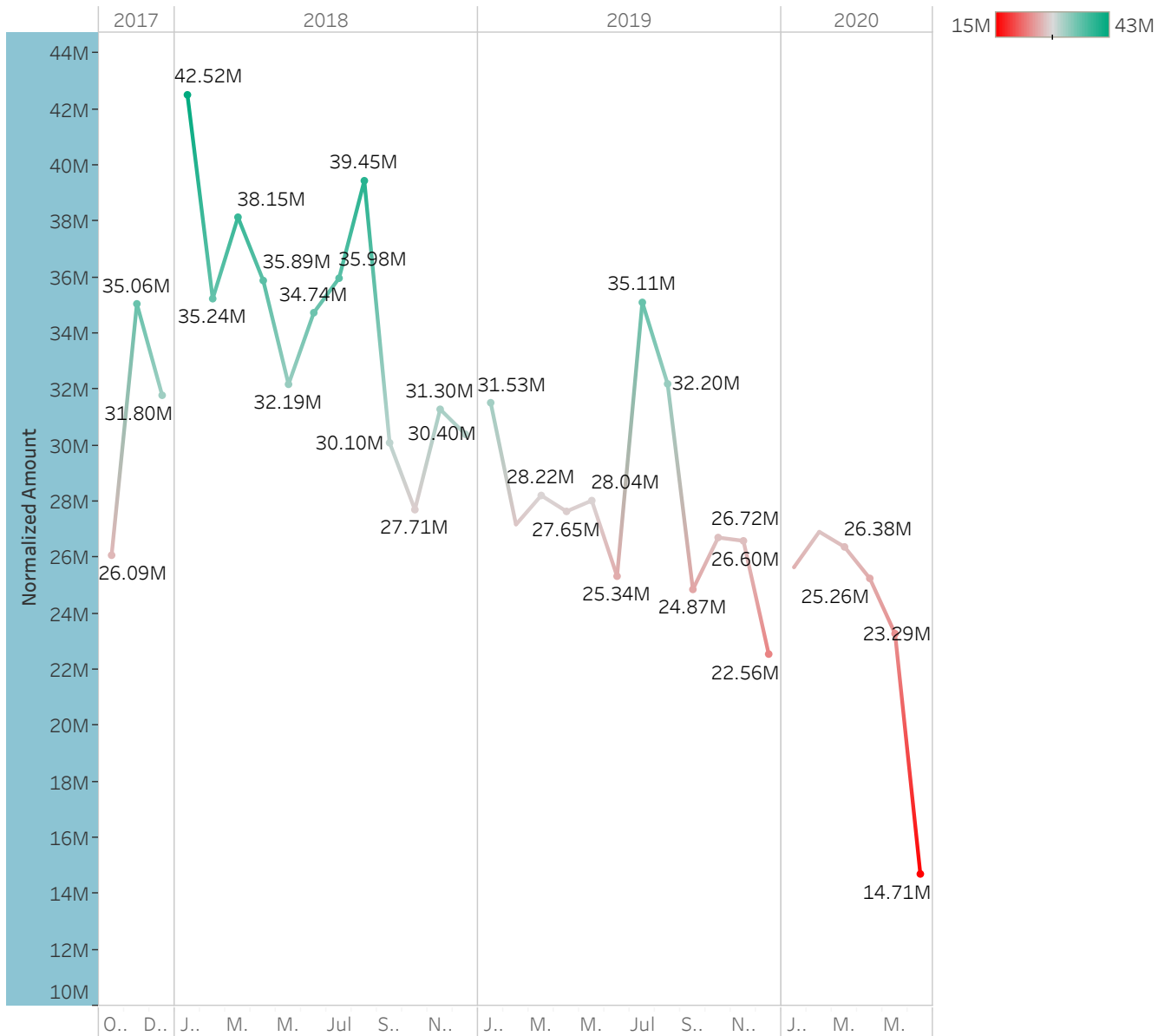
Sum of Normalized Amount for each Custmer Name. The marks are labeled by sum of Normalized Amount. The context is filtered on Action (Blank, YEAR(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Markets Name) filter keeps 14 members. The data is filtered on Action (YEAR(Cy Date), MONTH(Cy Date)), which keeps 33 members. The view is filtered on Custmer Name, which has multiple members selected.

Top 5 Products



Sum of Normalized Amount for each Product Code (Products). The marks are labeled by sum of Normalized Amount. The context is filtered on Action (Blank, YEAR(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Markets Name) filter keeps 14 members. The data is filtered on Action (YEAR(Cy Date), MONTH(Cy Date)), which keeps 33 members. The view is filtered on Product Code (Products), which has multiple members selected.

Revenue by Year



The trend of sum of Normalized Amount for Cy Date Month broken down by Cy Date Year. Color shows sum of Normalized Amount. The marks are labeled by sum of Normalized Amount. The data is filtered on Action (Blank, YEAR(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Markets Name) filter keeps 14 members.

2017 2018 2019 2020

Blank broken down by Cy Date
Year. The data is filtered on
Action (Markets Name), Action
(YEAR(Cy Date),MONTH(Cy
Date)), Action (Blank,MONTH(Cy
Date)) and Action (Customer
Type). The Action (Markets Name)
filter keeps 14 members. The
Action (YEAR(Cy Date),MONTH(Cy
Date)) filter keeps 33 members.
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Date)) filter keeps 12 members.
The Action (Customer Type) filter
keeps 2 members.

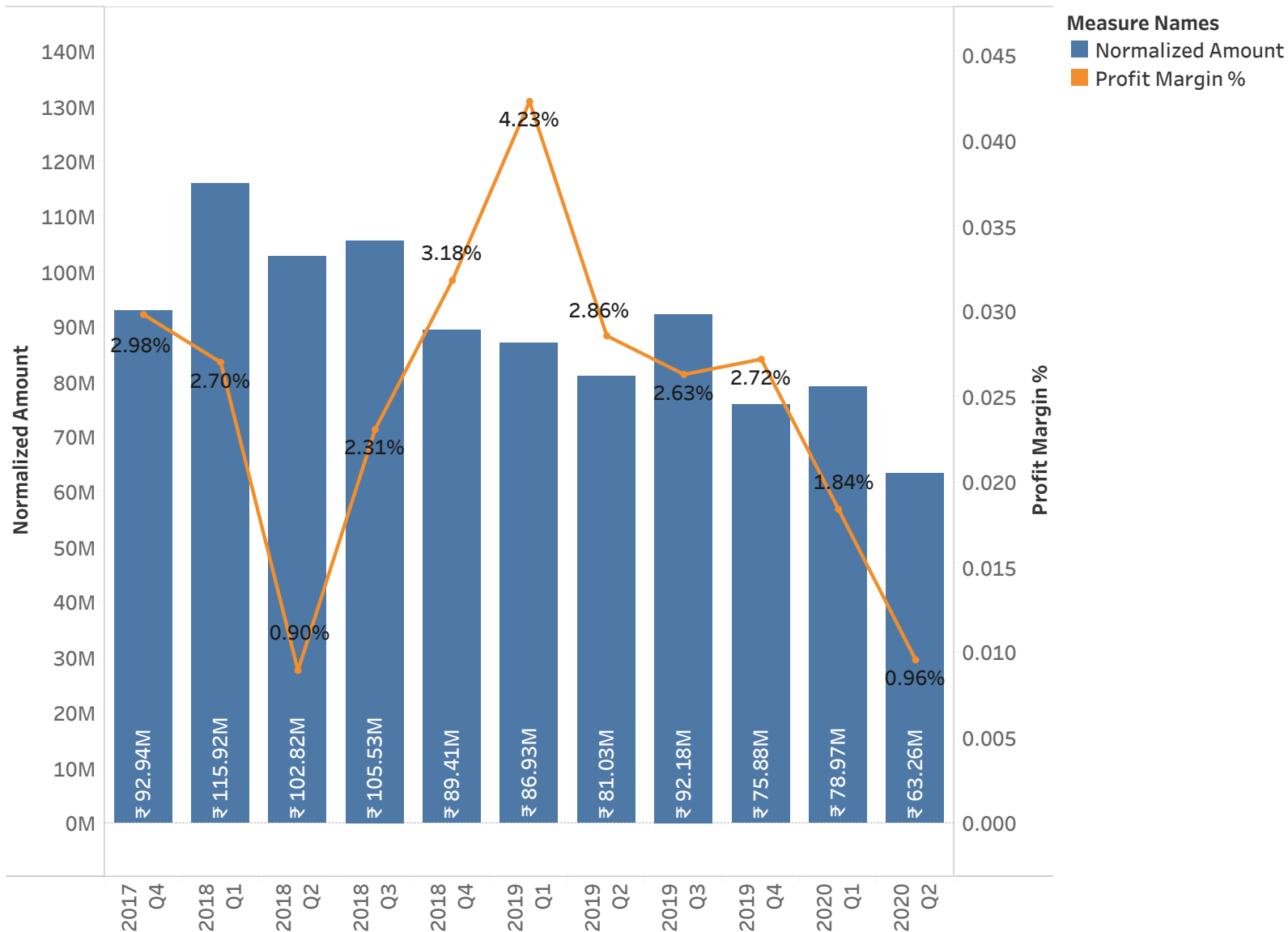
JanFebMarAprMayJunJulAugSeptOctNovDec

Blank broken down by Cy Date Month. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Markets Name), Action (YEAR(Cy Date), MONTH(Cy Date)) and Action (Customer Type). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Markets Name) filter keeps 14 members. The Action (YEAR(Cy Date), MONTH(Cy Date)) filter keeps 33 members. The Action (Customer Type) filter keeps 2 members.

Profit

₹ 24.66M

Sum of profit_margin. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Blank, MONTH(Cy Date)) and Action (Customer Type). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Blank, MONTH(Cy Date)) filter keeps 12 members. The Action (Customer Type) filter keeps 2 members.



The trends of Normalized Amount and Profit Margin % for Cy Date Quarter. Color shows details about Normalized Amount and Profit Margin %. For pane Sum of Normalized Amount: The marks are labeled by Normalized Amount. For pane Profit Margin %: The marks are labeled by Profit Margin %. The data is filtered on Action (Blank,MONTH(Cy Date)), Action (Blank,YEAR(Cy Date)) and Action (Customer Type). The Action (Blank,MONTH(Cy Date)) filter keeps 12 members. The Action (Blank,YEAR(Cy Date)) filter keeps 4 members. The Action (Customer Type) filter keeps 2 members.

Custmer Name	Normalized A..	Profit	Profit Margin..
Leader	16,529,970	1,246,643	7.54%
Electricalsquipo Sto..	1,330,361	87,623	6.59%
Power	5,727,123	353,695	6.18%
Elite	4,837,239	212,317	4.39%
Electricalsocity	17,489,935	724,632	4.14%
Nixon	43,893,083	1,785,811	4.07%
Sound	4,966,707	198,906	4.00%
Logic Stores	13,201,366	486,810	3.69%
Expression	430,368	15,086	3.51%
Flawless Stores	9,156,412	314,033	3.43%
Electricalslytical	49,644,189	1,688,260	3.40%
Propel	4,183,862	139,303	3.33%
Relief	5,230,158	170,834	3.27%
Surface Stores	15,242,562	490,679	3.22%
Electricalsopedia St..	10,281,203	329,932	3.21%
Novus	2,359,799	75,341	3.19%
Nomad Stores	17,739,351	512,481	2.89%
Forward Stores	21,026,079	560,789	2.67%
Control	31,771,997	825,928	2.60%
Modular	17,379,851	451,682	2.60%
All-Out	6,068,432	154,730	2.55%
Premium Stores	44,967,416	1,053,784	2.34%
Surge Stores	28,648,916	656,033	2.29%
Electricalsara Stores	413,333,588	9,307,899	2.25%
Unity Stores	12,589,257	229,876	1.83%
Atlas Stores	16,666,713	295,896	1.78%
Integration Stores	13,979,716	246,400	1.76%
Epic Stores	18,750,440	329,118	1.76%
Path	12,995,938	214,153	1.65%
Sage	2,252,506	34,480	1.53%
Acclaimed Stores	21,196,727	321,095	1.51%
Synthetic	6,173,068	87,752	1.42%
Excel Stores	49,115,620	679,991	1.38%
Zone	5,067,349	60,753	1.20%
Insight	3,342,051	34,610	1.04%
Info Stores	35,100,033	314,451	0.90%

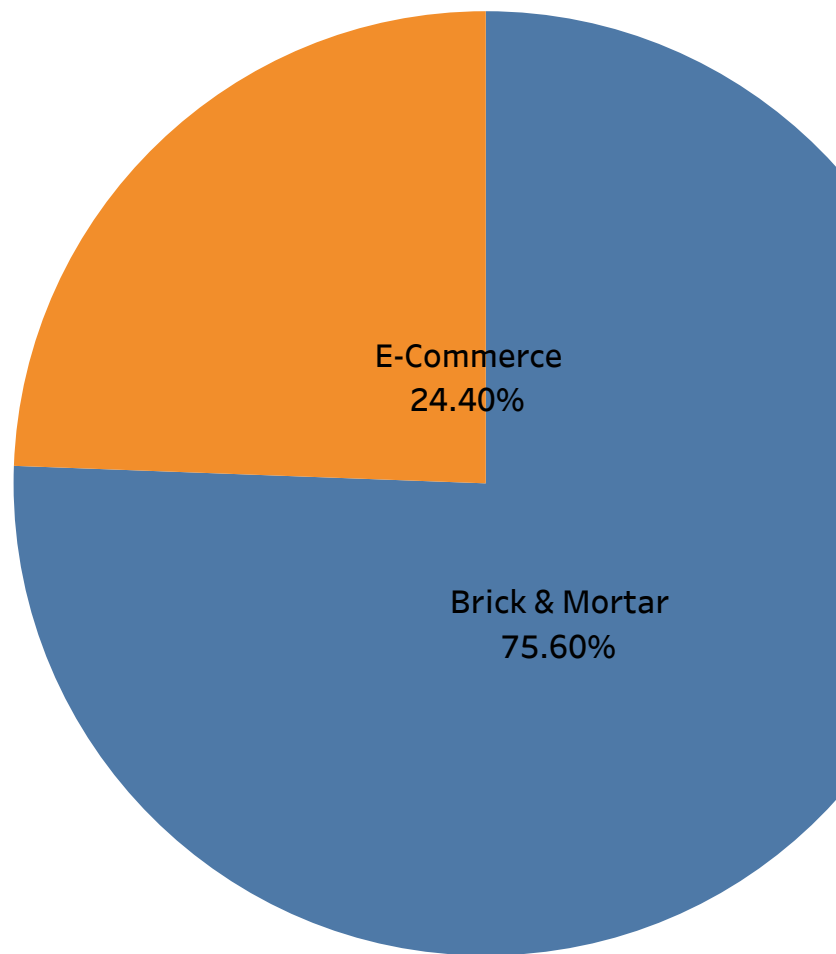
Normalized Amount, Profit Margin % and Profit broken down by Custmer Name. The data is filtered on Action (Customer Type), which keeps 2 members.

Custmer Name	Normalized A..	Profit	Profit Margin..
Electricalsbea Stores	336,367	2,748	0.82%
Electricalslance Stor..	1,868,461	-37,487	-2.01%

Normalized Amount, Profit Margin % and Profit broken down by
Custmer Name. The data is filtered on Action (Customer Type), which
keeps 2 members.

Normalized Amount
984,874,213

Customer Type
Brick & Mortar
E-Commerce



Customer Type and % of Total Normalized Amount. Color shows details about Customer Type. Size shows sum of Normalized Amount. The marks are labeled by Customer Type and % of Total Normalized Amount.

Normalized Amount
984,874,213

Customer Type
■ Brick & Mortar
■ E-Commerce



Customer Type and % of Total Normalized Amount. Color shows details about Customer Type. Size shows sum of Normalized Amount. The marks are labeled by Customer Type and % of Total Normalized Amount.

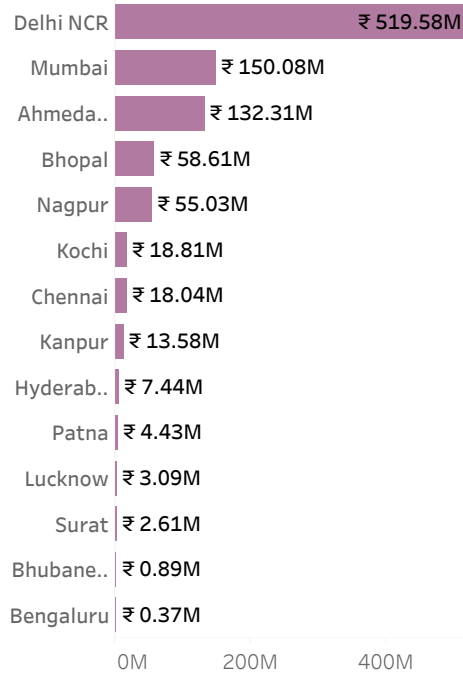
2017 2018 2019 2020

Jan Feb Mar Apr May Jun Jul Aug Sept Oct Nov Dec

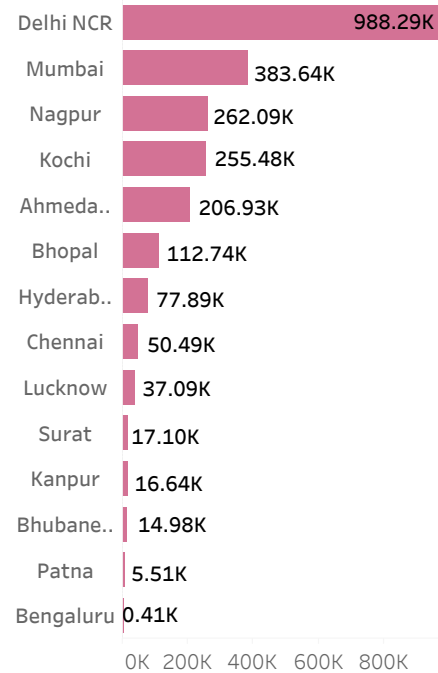
Total Revenue
₹ 984.87M

Sales Quantity
24,29,282

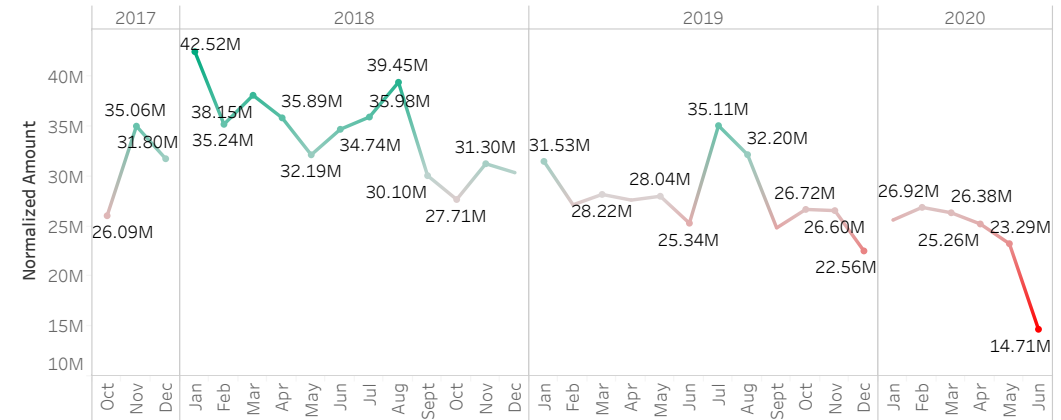
Revenue By Markets



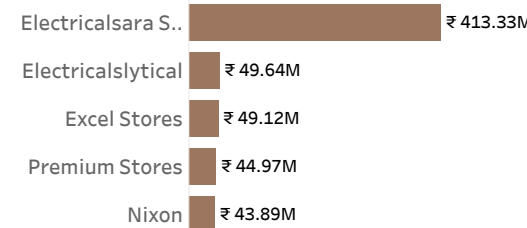
Sales Quantity By Markets



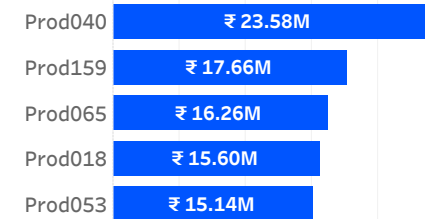
Revenue by Year



Top 5 Customers



Top 5 Products



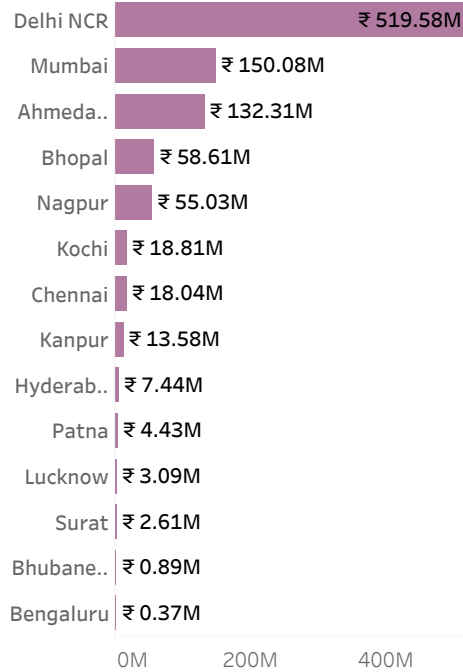
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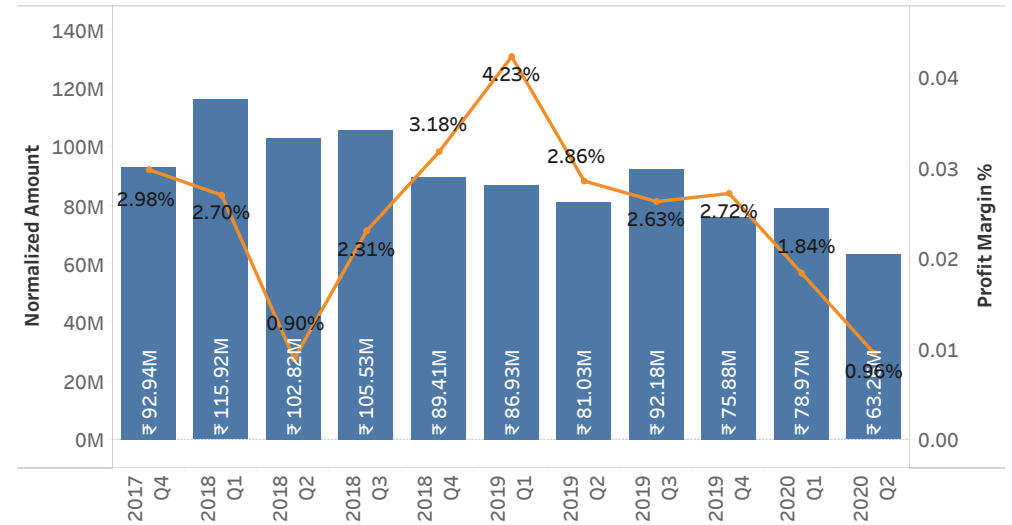
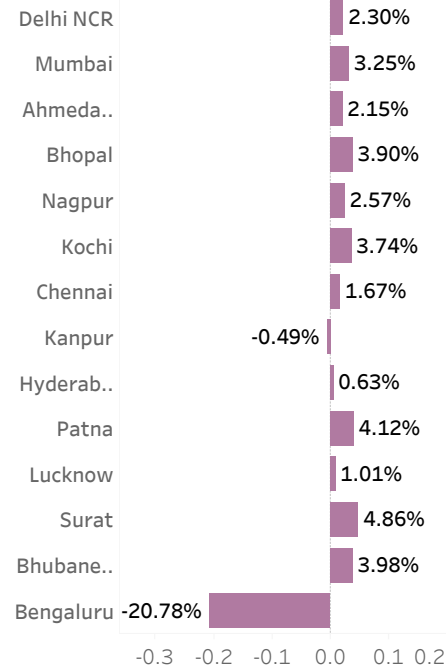
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Profit
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Revenue By Markets



Profit Margin by markets



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