

# NAMAN GOYAL

Data Scientist & Logistics Expert | Contract Management

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📍 MUMBAI

🌐 LinkedIn- [Naman Goyal](#)

## Core Competency

- Python Programming
- SQL Data Management
- Statistical Analysis
- Power BI Visualization
- Machine Learning
- Deep Learning
- Natural Language Processing (NLP)
- Time Series Analysis & Forecasting
- MLOps
- Contract Compliance & Management
- Stakeholder Communication
- Reporting & Data Interpretation
- Continuous Process Improvement
- Team Collaboration & Training
- Contract Review and Analysis

## Awards:

- Flag Officer Commanding-in-Chief Commendation Award. 2020 & 2023

## Achievements:

- Consistent APAR (Annual Personnel Appraisal Report) high Score – 9.5/10 (2019 – Present)

## Education:

- BSc in HHA, IHM (Institute of Hotel Management), 2013
- 12th Standard, CBSE (DAV Public School), 2010
- 10th Standard, CBSE (DAV Public School), 2008

## ABOUT ME

A detail-oriented and analytical professional with a background in logistics contract management and a strong foundation in data science. Proficient in Python, SQL, and data visualization tools, I possess deep knowledge in machine learning, deep learning, and NLP, backed by expertise in statistical analysis. With my experience in collaborating with cross-functional teams and a proven track record in contract compliance, I am keen to leverage these skills in a data scientist role to drive informed business decisions and implement data-driven solutions.

## Key Learnings- Data Science

- **Strong Foundations in Programming:** Proficient in Python, adept at utilizing its libraries and tools tailored for data science applications.
- **Data Manipulation and Management:** Familiar with data types and utilities, and skilled in SQL for querying and managing large datasets.
- **Statistical Analysis Expertise:** Solid grounding in statistics and probability, enabling data-driven decision-making and predictive analysis.
- **Data Visualization Skills:** Proficient in using Power BI to create insightful visualizations that communicate complex data findings to non-technical audiences.
- **Machine Learning Expertise:** Trained in both supervised and unsupervised machine learning techniques, with hands-on experience in building, evaluating, and optimizing models.
- **Deep Learning and NLP Acumen:** Practical knowledge of deep learning applications, including natural language processing, ensuring capability in tackling a wide array of data challenges.
- **Time Series & Forecasting:** Proficient in time series analysis and forecasting, which equips for predictive modelling in finance, retail, and other industries.
- **Practical Application and Operations:** Completed a capstone project, showcasing the ability to apply theoretical knowledge to real-world data challenges, and familiar with MLOps for deploying and monitoring machine learning models in production.

## Career Contour

❖ **Junior Associate, Logistics** | Govt. of India (Ministry of Defence)  
| Oct 2018 - Present

- **Contract Review and Analysis:** Thoroughly review and analyze logistics-related contracts to ensure alignment with company standards, identifying potential risks and ambiguities that might impact operations.
- **Contract Compliance:** Oversee company adherence to contract terms, ensuring obligations are met and alerting stakeholders of renewals or expiration.
- **Contract Database Management:** Maintain an updated centralized contract system, ensuring organized and accessible documentation including amendments and related materials.
- **Reporting:** Generate regular reports on contract status, compliance, and risks, and assist in ad-hoc reporting requests by management.
- **Contract Negotiation Support:** Provide data and insights to aid senior team members in negotiations, and contribute to drafting and revising contract terms.

❖ **Sales & Marketing Specialist** | Anju Traders | May 2014 – Sep 2018