Information note to the Press (Press Release No. 213/2012)

For Immediate release

Telecom Regulatory Authority of India

TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in Kolkata service area.

TRAI has conducted Network audit for the assessment of Quality of Service being provided by the service providers and collected customer perception of service and assessment of implementation and effectiveness of the Telecom Consumers Complaints Redressal Regulations, 2012 of Basic, Cellular Mobile and Broadband services during the period from April to June, 2012. The main findings of the reports are given below:-

2. Findings of the independent agency on Quality of Service

2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers namely M/s Aircel, Airtel, BSNL, Idea, Tata (CDMA and GSM), RCOM (CDMA and GSM), RTL, MTS, Uninor and Vodafone was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "A".

2.2 Basic Telephone Service (Wireline):

The subjective customer satisfaction surveys of the service providers, namely, M/s Airtel, BSNL and Reliance was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wireline) based on the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "**B**".

2.3 Broadband Service:

The subjective customer satisfaction surveys of the service providers, namely, M/s Airtel, BSNL, Rel Com, Tata Com and Alliance was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "C".

3. Telecom Consumers Complaint Redressal score:

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about two stage redressal mechanism including contact details of appellate authority to improve customer's satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wireline) and Broadband service is enclosed at Annexure "D".

- 4. The detailed Report on Quality of Service Audit / Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period April, 2012 to June, 2012 is placed at TRAI Website (www.trai.gov.in).
- **5.** In case of any clarification, please contact, Mr. A. Robert. J. Ravi, Advisor (CA & QoS) at Tel. No. 011-23230404/23217914 or at email id: advqos@trai.gov.in.

(Rajeev Agrawal)
Secretary

<u>Cellular Mobile Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Kolkata Service Area:

Name of Service Provider	Netw Availa	bility	A	ccessibility	& Retainab	ility	Me	etering an	Help Services	Supplem entary services		
	(Survey)	(Audit)	(Survey)	(Audit)	(Audit)	(Audit)	(Survey)	(Survey)	(Au	dit)	(Audit)	(Survey)
	Customer	Worst	Customers	Call Set-up	Call Drop	%age of	%custome	%custom	Meteri		Percenta	
	s satisfied	affected BTSs due	satisfied with	Success Rate (within	Rate (%age)	connection with good	rs satisfied with billing	ers satisfied	billing c	redibility	ge of calls	Customer s
	with Provision of Service	to downtime (%age)	network performan ce	licensee's own network)	(%aye)	voice quality		with billing performa nce (Pre Paid)	(Post Paid)	(Pre Paid)	answered by	satisfied with suppleme ntary service)
Bench marks	≥ 90%	≤ 2%	≥ 95%	≥ 95%	≤ 2%	≥ 95%	≥ 95%	≥ 95%	< 0.1%		≥ 90%	≥ 90%
IDEA	98	0.66	86	98.21	0.91	97.47	92	95	0.03	0.00	91.35	79
BSNL	99	1.93	81	98.56	1.77	99.86	93	98	0.05	0.25	99.97	84
RCOM (CDMA)		0.00		99.32	0.25	99.36			0.09	0.10	94.44	
RCOM (GSM)	98	0.06	87	99.30	0.57	98.97	92	96	0.10	0.10	97.25	70
MTS	97	0.00	84	99.50	0.57	99.47	93	97	0.00	0.03	90.34	80
Airtel	98	0.00	94	99.87	0.50	99.05	92	96	0.01	0.01	94.06	79
Uninor	98	1.87	81	99.09	1.34	97.51	92	96		0.03	99.06	82
Vodafone	98	1.18	91	99.47	0.70	98.30	91	97	0.01	0.02	92.98	78
Tata (CDMA)		0.00	84	98.84	0.89	97.82	92	97	0.14	0.02	92.30	82
Tata (GSM)	98	0.00		98.31	0.86	97.97			0.65	0.01	76.82	
Aircel	98	1.92	82	97.56	0.61	97.62	93	96	0.05	0.05 0.03		82
Rel Tel	98		84				93	97				78

<u>Basic Telephone Services</u>: Performance of Service providers on the selected key parameters based on the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Kolkata Service Area:

	Network Availability	Accessibility	Metering and Billing	Maintainability	Help Service (Survey) % Customers satisfied with help service		
	(Survey)	(Survey)	(Survey)	(Survey)			
Name of Service Provider	Customers satisfied with Provision of Service	Customers satisfied with network performance	%customers satisfied with billing performance (Post Paid)	% Customers satisfied with Maintainability)			
Bench marks	≥ 90%	≥ 95%	≥ 95%	≥ 95%	≥ 90%		
BSNL	99	91	96	87	76		
AIRTEL	100	93	96	85	63		
Reliance	64	84	87	72	58		

<u>Broadband Services</u>: Performance of Service providers on the selected key parameters based on the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Kolkata Service Area:

	Network Availability	Accessibility	Maintainability	Metering a	nd Billing	Help Services	Supplementary services		
Name of Service	(Survey)	(Survey)	Survey	(Survey)	(Survey)	(Survey)	(Survey)		
Provider	Customers satisfied with Provision of Service	Customers satisfied with network performance	Customers satisfied with Maintainability	% customers satisfied with billing performance (Post Paid)	% customers satisfied with billing performance (Pre Paid)	% Customers satisfied with help service)	% Customers satisfied with supplementary service)		
Bench marks	≥ 90%	≥ 85%	≥ 85%	≥ 90%	≥ 90%	≥ 90%	≥ 85%		
AIRTEL	95	84	72	93		80	52		
Alliance	96	84	74	94	94	77	78		
BSNL	94	80	66	93		78	50		
Rel Com	96	85	81	92	100	77	50		
Tata Com	96	86	78	94	100	85	97		

Annexure "D"

Service provider wise score on various provisions of the Telecom Consumers Complaint Redressal Regulations, 2012 in respect of Cellular Mobile, Basic Telephone and Broadband service for April to June, 2012 for Kolkata Service Area:

S.No.	Sub Parameter	Aircel	Airtel		BSNL		IDEA MTS		Reliance		Rel Tel	TTSL		Uninor	VOD AFO NE	Allianc e			
		Cellul ar (%)	Cellu lar (%)	Bas ic (%)	Broa dban d (%)	Cellu lar (%)	Basi c (%)	Bro adb and	Cellu lar (%)	Cellu lar (%)	Bas ic (%)	Cell ular (%)	Bro adb and	Cellu lar (%)	Cellu lar (%)	Broad band (%)	(%)	Cellu lar (%)	Broadb and (%)
1	For prepaid customers awareness about item-wise usage charge details on request	30.2	20.7			18.9			32.2	22.4		19.2	5.9	18.0	19.6	53.8	29.0	20.6	6.3
2	If aware (for pre-paid customers) ever denied of item wise usage change details for pre paid connection	15.2	10.6			8.0			6.4	6.5		10.3	0.00	5.3	5.4	12.7	11.5	11.4	15.8
3	For new customers provisioning of "Manual of practice while taking the new connection	42.9	46.5	36.4	73.1	34.5	35.2	60.8	36.1	30.1	38.2	34.3	63.6	32.0	38.4	52.1	37.3	38.4	67.7
4	Awareness of call center for redressing grievances	76.5	71.3	49.7	62.1	71.9	56.9	55.8	75.7	66.0	54.1	69.3	58.0	66.8	71.0	90.1	65.6	67.6	60.2
5	Penetration of consumers made any complaint to the toll free number within last 6	36.9	30.3	52.3	62.4	32.8	36.2	51.6	42.3	31.9	52.9	34.0	52.2	37.6	34.5	46.0	42.4	30.2	64.4
6	Call center informing about the action taken on complaint	36.9	38.9	27.6	41.5	40.1	40.7	42.3	33.7	36.1	27.5	40.2	48.9	29.5	31.0	55.0	37.3	40.5	41.7
7	Resolution of billing complaint by customer care within 4 weeks of lodging	16.1	14.2	4.7	3.4	21.1	24.0	13.7	10.3	18.5	13.7	16.7	6.3	12.0	16.9	8.9	21.9	13.5	4.1
8	Awareness about contact detail of appellate authority for redressing grievances	1.8	0.9	0.4	2.8	0.7	1.0	2.8	1.2	1.1	0.3	0.7	1.0	0.8	2.7	3.0	1.8	2.0	1.8