Information note to the Press (Press Release No. 215 /2012)

For Immediate release

Telecom Regulatory Authority of India

TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in Madhya Pradesh (Including Chhattisgarh) Service area.

TRAI has conducted Network audit for the assessment of Quality of Service being provided by the service providers and collected customer perception of service and assessment of implementation and effectiveness of the Telecom Consumers Complaints Redressal Regulations, 2012 of Basic, Cellular Mobile and Broadband services during the period from April to June, 2012. The main findings of the reports are given below:-

2. Findings of the independent agency on Quality of Service

2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers namely M/s Aircel, Airtel, BSNL, Idea, Tata (CDMA and GSM), RCOM (CDMA and GSM), Videocon and Vodafone was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "A".

2.2 Basic Telephone Service (Wireline):

The subjective customer satisfaction surveys of the service providers, namely, M/s Airtel, BSNL and RCOM was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wireline) based on the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "B".

2.3 Broadband Service:

The subjective customer satisfaction surveys of the service providers, namely, M/s Airtel, BSNL, RCOM and Tikona was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "C".

3. Telecom Consumers Complaint Redressal score:

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about two stage redressal mechanism including contact details of appellate authority to improve customer's satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wireline) and Broadband service is enclosed at Annexure "D".

- **4.** The detailed Report on Quality of Service Audit / Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period April, 2012 to June, 2012 is placed at TRAI Website (www.trai.gov.in).
- **5.** In case of any clarification, please contact, Mr. A. Robert. J. Ravi, Advisor (CA & QoS) at Tel. No. 011-23230404/ 23217914 or at email id: advqos@trai.gov.in.

(Rajeev Agrawal)
Secretary

<u>Cellular Mobile Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Madhya Pradesh Service Area:

| Name of Service Provider | Netwo Availal | oility | | - | etainability | | letering and | Help Services | Supplemen tary services | | | |
|--------------------------------|--|--------------|-----------------------|-------------------------------|---|--|------------------------|-----------------------------------|---------------------------------|---|--|--|
| | (Survey) (Audit) Custome rs affected BTSs due to Provision of Service | | up Success Rate | (Audit) Call Drop Rate (%age) | (Audit) %age of connection with good voice quality | (Survey) %customers satisfied with billing performance (Post Paid) | satisfied with billing | Metering : cred | and billing ibility (Pre Paid) | (Audit) Percentage of calls answered by operators (voice to voice) within 60 sec | (Survey) % Customers satisfied with supplement ary service) | |
| Bench marks | ≥ 90% | ≤ 2% | ≥ 95% | ≤ 2% | ≥ 95% | ≥ 95% | ≥ 95% | < 0 | .1% | 1% ≥ 90% | | |
| Airtel | 95.8 | 0.25 | 99.64 | 0.96 | 97.35 | 93.8 | 91.0 | 0.01 0.01 | | 88.12 | 91.8 | |
| BSNL MP | 96.3 | 1.84 | 97.59 | 1.77 | | 94.9 | 81.6 | 0.05 0.01 | | 99 | 91.8 | |
| BSNL CHG | 91.9 | 1.97 | 97.73 | 1.74 | | 92.6 | 72.2 | | | | 88.3 | |
| RCOM CDMA RCOM GSM | 95.7 | 1.11 0.34 | 100.00 99.60 | 0.06 | 99.85 97.99 | 92.6 | 88.8 | 0.10 | 0.09 | 96.99 98.15 | 88.4 | |
| Tata CDMA | 94.6 | 0.00 | 99.92 | 0.66 | 97.33 | 94.4 | 91.7 | 0.10 0.04 0.49 0.01 | | 83 97.00 | 93.40 | |
| Rel Telecom | 96.2 | | | | | 92.6 | 89.6 | | | | 89.6 | |
| Videocon | - | 1.36 | 99.76 | 0.74 | 98.24 | - | - | - | - 0.01 | | - | |
| Idea | 94.8 | 0.39 | 100 | 0.56 | 99.09 | 94.4 | 90.9 | 0.04 | 0.04 0.00 | | 94.3 | |
| Vodafone | 96.1 | 0.11 | 98.09 | 1.08 | 97.92 | 93.1 | 91.7 | 0.07 | 0.03 | 98.50 | 94.7 | |
| Aircel | 94.2 | 1.56 | 99.87 | 0.53 | 99.08 | 86.1 | 90.7 | 0.14 | 0.14 0.01 | | 91.4 | |

<u>Basic Telephone Services</u>: Performance of Service providers on the selected key parameters based on the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Madhya Pradesh Service Area:

| | Network Availability | Accessibility | Metering and Billing | Maintainability | Help Service (Survey) % Customers satisfied with help service | | |
|-----------------------------|--|--|--|---|---|--|--|
| | (Survey) | (Survey) | (Survey) | (Survey) | | | |
| Name of Service Provider | Customers satisfied with Provision of Service | Customers satisfied with network performance | %customers satisfied with billing performance (Post Paid) | % Customers satisfied with Maintainability) | | | |
| Bench marks | ≥ 90% | ≥ 95% | ≥ 95% | ≥ 95% | ≥ 90% | | |
| Airtel | 95.8 | 93.9 | 96.3 | 87.7 | 85.3 | | |
| BSNL (MP) | 97.7 | 93.3 | 93.8 | 84.6 | 75.3 | | |
| BSNL (CHG) | 96.10 | 92.00 | 84.00 | 84.70 | 72.70 | | |
| RCOM | 97.6 | 93.4 | 95.7 | 87.3 | 83.5 | | |

<u>Broadband Services</u>: Performance of Service providers on the selected key parameters based on the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Madhya Pradesh Service Area:

| | Network Availability | Accessibility | Maintainability | Metering and Billing | Help Services | Supplementary services | | | |
|--------------------------------|---|---|--|--|--|---|--|--|--|
| Name of | (Survey) | (Survey) | Survey | (Survey) | (Survey) | (Survey) | | | |
| Name of Service Provider | Customers satisfied with Provision of Service | Customers satisfied with network performance | Customers satisfied with Maintainability | % customers satisfied with billing performance (Post Paid) | % Customers satisfied with help service) | % Customers satisfied with supplementary service) | | | |
| Bench marks | ≥ 90% | ≥ 85% | ≥ 85% | ≥ 90% | ≥ 90% | ≥ 85% | | | |
| Airtel | 97.0 | 91.6 | 72.1 | 98.1 | 95.2 | 95.8 | | | |
| BSNL(MP) | 96.4 | 88.9 | 62.5 | 96.5 | 90.3 | 94.6 | | | |
| BSNL (CHG) | 92.5 | 86.7 | 62.5 | 95.1 | 88.7 | 91.5 | | | |
| RCOM | 96.0 | 92.3 | 63.8 | 96.5 | 92.4 | 94.4 | | | |
| Tikona | 95.8 | 90.3 | 59.9 | 96.3 | 91.4 | 92.3 | | | |

Annexure "D"

Service provider wise score on various provisions of the Telecom Consumers Complaint Redressal Regulations, 2012 in respect of Cellular Mobile, Basic Telephone and Broadband service for April to June, 2012 for MP Service Area:

| S.No. | Sub Parameter | Airce I | Airtel | | BSNL (MP) | | BSNL (CHG) | | | IDEA | Reliance Comm. | | | Tiko na | Relia nce Telec om | TTSL | VODA FONE | | |
|-------|---|---------------------|---------------------|--------------|-----------------------|---------------------|---------------|-----------------------|-----------------|-------------------|----------------|---------------------|---------------------|-----------------------|-----------------------------|-----------------------|---------------------|---------------------|------------------|
| | | Cellu lar (%) | Cell ular (%) | Basic (%) | Broa dban d (%) | Cellu lar (%) | Basi c (%) | Broa dban d (%) | Cellular (%) | Broadb and (%) | Basic (%) | Cellu lar (%) | Cellu lar (%) | Broa dban d (%) | Basi c (%) | Broa dban d (%) | Cellu lar (%) | Cellu lar (%) | Cellul ar (%) |
| 1 | For prepaid customers awareness about item- wise usage charge details on request | 29.1 | 30.1 | - | - | 32.6 | - | - | 29.8 | - | - | 30.3 | 28.0 | - | - | - | 28.8 | 29.3 | 30.3 |
| 2 | If aware (for pre-paid customers) ever denied of item wise usage change details for pre paid connection | 30.6 | 35.8 | - | - | 34.6 | - | - | 32.8 | - | - | 33.5 | 36.8 | - | - | - | 33.9 | 33.9 | 32.8 |
| 3 | For new customers provisioning of "Manual of practice | 44.9 | 44.5 | 56.0 | 82.0 | 44.6 | 35.9 | 80.3 | 44.6 | 79.0 | 27.2 | 46.0 | 44.7 | 82.0 | 25.7 | 81.5 | 45.3 | 44.7 | 45.4 |
| 4 | Awareness of call center for redressing grievances | 92.8 | 93.9 | 93.8 | 89.3 | 88.2 | 90.2 | 89.6 | 82.2 | 88.8 | 87.3 | 93.2 | 92.3 | 90.5 | 87.8 | 90.2 | 93.7 | 94.5 | 93.2 |
| 5 | Penetration of consumers made any complaint to the toll free number within last 6 months | 33.7 | 34.9 | 27.7 | 55.0 | 32.8 | 10.9 | 56.9 | 31.7 | 55.3 | 16.0 | 33.6 | 33.6 | 55.2 | 9.5 | 56.4 | 33.6 | 35.1 | 33.2 |
| 6 | Call center informing about the action taken on complaint | 81.0 | 74.1 | 82.44 | 75.3 | 78.6 | 57.5 | 75.1 | 79.0 | 74.3 | 63.6 | 80.1 | 79.8 | 73.7 | 54.5 | 74.8 | 79.9 | 79.2 | 78.3 |
| 7 | Resolution of billing complaint by customer care within 4 weeks of lodging complaint | 56.5 | 54.0 | 53.9 | 90.9 | 59.4 | 40.0 | 89.5 | 53.1 | 86.4 | 48.5 | 58.0 | 56.3 | 89.2 | 47.3 | 89.2 | 54.8 | 57.5 | 56.7 |
| 8 | Awareness about contact detail of appellate authority for redressing grievances | 15.0 | 15.0 | 4.5 | 28.7 | 11.8 | 3.4 | 26.4 | 9.9 | 25.2 | 1.9 | 14.7 | 14.0 | 28.3 | 1.7 | 28.0 | 13.4 | 15.1 | 14.3 |