Information note to the Press (Press Release No. 205/2012)

For Immediate release

Telecom Regulatory Authority of India

TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in Chennai service area.

TRAI has conducted Network audit for the assessment of Quality of Service being provided by the service providers and collected customer perception of service and assessment of implementation and effectiveness of the Telecom Consumers Complaints Redressal Regulations, 2012 of Basic, Cellular Mobile and Broadband services during the period from April to June, 2012. The main findings of the reports are given below:-

2. Findings of the independent agency on Quality of Service

2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers namely M/s Aircel, Airtel, BSNL, Idea, Tata (CDMA and GSM), RCOM (CDMA and GSM), MTS, Unitech, Videocon and Vodafone was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "A".

2.2 Basic Telephone Service (Wireline):

The subjective customer satisfaction surveys of the service providers, namely, M/s Airtel BSNL, Reliance and Tata was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wireline) based on the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "**B**".

2.3 Broadband Service:

The subjective customer satisfaction surveys of the service providers, namely, M/s Airtel, BSNL, Reliance, Sify, Tata, Tikona, You Telecom and Zylog was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "C".

3. Telecom Consumers Complaint Redressal score:

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about two stage redressal mechanism including contact details of appellate authority to improve customer's satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wireline) and Broadband service is enclosed at Annexure "D".

- 4. The detailed Report on Quality of Service Audit / Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period April, 2012 to June, 2012 is placed at TRAI Website (www.trai.gov.in).
- **5.** In case of any clarification, please contact, Mr. A. Robert. J. Ravi, Advisor (CA & QoS) at Tel. No. 011-23230404/23217914 or at email id: advqos@trai.gov.in.

(Rajeev Agrawal)
Secretary

<u>Cellular Mobile Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Chennai Service Area:

Name of Service Provider	Network Av	ailability	Acces	sibility	& Retail	nability	Me	Metering and Billing			Help Services	Suppleme ntary services
	(Survey)	(Audit)		(Audit)	(Audit)	(Audit)	(Survey)	(Survey)	(Aı	udit)	(Audit)	(Survey)
	Customers satisfied with	Worst affected BTSs due	y) Custom ers	Call Set-up Succes	Call Drop Rate	%age of connecti on with	%customers satisfied with billing	%customers satisfied with billing		ing and credibility	Percenta ge of calls	% Customers satisfied
	Provision of Service		satisfie d with network perform	s Rate (within	(%age)		performance (Post Paid)	performance (Pre Paid)	(Post Paid)	(Pre Paid)	answere	with supplemen tary service
Bench marks	≥ 90%	≤ 2%	≥ 95%	≥ 95%	≤ 2%	≥ 95%	≥ 95%	≥ 95%	< 0).1%	≥ 90%	≥ 90%
Aircel	93.98	0.00	97.34	98.20	0.53	98.49	95.83	93.83	0.05	0.01	61	90.08
Airtel	96.29	0.00	97.82	99.83	0.15	99.66	94.60	94.64	0.01	0.01		94.40
BSNL	94.75	0.37	96.58	97.48	0.81	95.38	95.50	93.90	0.05	0.01	95	94.57
Idea	94.65		96.04				89.34	93.53				90.48
RCOM GSM	93.16	1.57	95.58	99.89	0.17	99.51	93.75	92.55				89.73
RCOM CDMA		1.86		98.78	0.06	99.76			0.03	0.04	94	
MTS	90.03		91.89					89.37				87.50
Tata GSM	91.99	0.80	93.51	99.57	0.75	98.45	93.93	93.09				87.24
Tata CDMA		0.00		99.32	0.20							
Unitech	90.39		90.53					89.46				85.25
Videocon	92.01		91.18					91.05				87.56
Vodafone	95.48	0.37	97.25	99.35	0.51	98.69	96.13	93.24	0.02	0.01	96	92.02

<u>Basic Telephone Services</u>: Performance of Service providers on the selected key parameters based on the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Chennai Service Area:

	Network Availability	Accessibility	Metering a	nd Billing	Maintainability	Help Service	
	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)	
Name of Service Provider	Customers satisfied with Provision of Service	Customers satisfied with network performance	%customers satisfied with billing performance (Post Paid)	%customers satisfied with billing performance (Pre Paid)	% Customers satisfied with Maintainability)	% Customers satisfied with help service	
Bench marks	≥ 90%	≥ 95%	≥ 95%	≥ 95%	≥ 95%	≥ 90%	
AIRTEL	90.35	94.21	95.00	91.96	96.46	91.31	
BSNL	94.79	96.18	95.29		95.59	92.61	
Reliance	87.65	94.87	93.62	93.01	95.50	91.31	
Tata	95.06	94.71	91.52	87.78	95.14	92.51	

<u>Broadband Services</u>: Performance of Service providers on the selected key parameters based on the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters for April 2012 to June 2012 for Chennai Service Area:

	Network Accessibit Availability		Maintainability	Metering a	nd Billing	Help Services	Supplementary services
Name of Service	(Survey)	(Survey)	Survey	(Survey)	(Survey)	(Survey)	(Survey)
Provider	Customers satisfied with Provision of Service	Customers satisfied with network performance	Customers satisfied with Maintainability	% customers satisfied with billing performance (Post Paid)	% customers satisfied with billing performance (Pre Paid)	% Customers satisfied with help service)	% Customers satisfied with supplementary service)
Bench marks	≥ 90%	≥ 85%	≥ 85%	≥ 90%	≥ 90%	≥ 90%	≥ 85%
AIRTEL	97.02	92.64	93.39	96.52		93.02	84.21
BSNL	94.03	91.40	87.38	95.27	96.08	89.27	86.89
Reliance	95.24	87.96	88.42	95.17		92.43	86.11
Sify	88.84	80.47	82.51		88.18	88.34	84.48
Tata	96.64	88.30	89.14	94.66	97.02	90.53	80.00
Tikona	93.02	84.68	82.17	88.57		84.18	74.42
You Broadband	88.05	80.63	79.60		86.90	86.16	75.76
Zylog	93.29	87.79	82.20	ł	95.24	87.06	81.82

Annexure "D"

Service provider wise score on various provisions of the Telecom Consumers Complaint Redressal Regulations, 2012 in respect of Cellular Mobile, Basic Telephone and Broadband service for April to June, 2012 for Chennai Service Area:

s ·	Sub Parameter	Airc el		Airtel			BSNL		IDEA	MTS	ı	Reliance	e	Sify		TTSL		Unite ch	Vid eoc on	VOD AFO NE	Tiko na	You Bro adb	Zyl og
0	Sub raiametei	Cellu lar (%)	Cellu lar (%)	Basic (%)	Broa dban d (%)	Cellu lar (%)	Basi c (%)	Broa dban d (%)	Cellu lar (%)	Cellu lar (%)	Cellu lar (%)	Basi c (%)	Broa dban d	Bro adb and	Cell ular (%)	Basi c (%)	Bro adb and	Cellu lar (%)	Cell ular (%)	Cellu lar (%)	Broa dban d	Bro adb and (%)	Bro adb and
1	For prepaid customers awareness about item-wise usage charge details on request	5.15	5.59	18.00		6.48		348.8 4	4.93	4.01	5.61	17.1 9		13. 95	6.44	19.75	42.2 5	4.48	6.59	4.36		15.0 3	14.2 6
2	If aware (for pre-paid customers) ever denied of item wise usage change details for pre paid connection	1.80	1.51	0.00		3.01		10.53	1.35	2.52	1.37	0.00		6.36	1.53	0.00	9.80	2.33	3.81	0.79		7.45	11.1
3	For new customers provisioning of "Manual of practice while taking the new connection	97.9 5	99.17	100	95.6 2	99.72	100	96.20	99.07	97.58	98.05	100	91.50	93. 21	98.0 4	100	94.9 7	97.29	95.5 4	98.41	92.55	90.5 7	90.9
4	Awareness of call center for redressing grievances	95.2 4	96.48	96.36	93.3 0	97.30	96.5 5	91.49	95.25	93.20	93.21	98.4 1	90.57	89. 02	94.0 4	98.41	91.8 0	92.72	88.0 2	91.88	87.99	90.0	91.4
5	Penetration of consumers made any complaint to the toll free number within last 6 months	13.7 1	11.40	15.97	20.9 5	9.29	13.8 7	15.11	5.12	9.51	11.91	16.9 8	26.89	87. 91	9.96	20.06	46.7 8	7.56	8.91	10.26	32.40	86.3 7	83.6 9
6	Call center informing about the action taken on complaint	56.4 6	59.35	56.73	100. 00	55.00	57.0 5	85.42	54.55	50.98	57.81	69.2 3	95.09	93. 03	54.2 1	72.56	57.5 2	61.73	63.5 4	53.64	84.34	80.2 7	62.5 2
7	Resolution of billing complaint by customer care within 4 weeks of lodging	61.9 0	56.91	78.95	18.8 1	56.00	73.1 5	13.57	43.64	54.90	52.34	74.7 3	20.54	72. 37	56.0 7	75.35	37.3 7	61.73	62.5 0	67.27	23.46	74.7 9	68.5 0
8	Awareness about contact detail of appellate authority for redressing grievances	2.71	3.80	5.14	2.33	2.97	3.91	2.44	1.68	2.89	3.35	3.36	1.77	1.3 0	2.51	3.82	1.96	1.40	1.02	1.96	1.58	1.59	1.49