

# Electric Vehicle Sales by State in India

## Internship Project Report

### 1. Introduction

This project focuses on analyzing Electric Vehicle (EV) sales across different states in India. The aim is to understand adoption trends, state-wise performance, and vehicle category preferences using data analysis and machine learning techniques.

### 2. Objective

- Analyze EV sales trends across India
- Perform exploratory data analysis
- Build a machine learning regression model to predict EV sales
- Evaluate model performance using Mean Squared Error

### 3. Dataset Description

The dataset 'Electric Vehicle Sales.csv' contains state-level EV sales data including year, month, vehicle category, vehicle type, and sales quantity.

### 4. Tools Used

Python, Pandas, NumPy, Matplotlib, Seaborn, Scikit-learn, VS Code, GitHub

### 5. Data Preprocessing

Data preprocessing included datatype correction, datetime conversion, duplicate checks, and feature engineering such as month and day extraction.

### 6. Exploratory Data Analysis

EDA was performed to analyze EV sales trends year-wise, month-wise, state-wise, and by vehicle categories using visualizations.

### 7. Machine Learning Model

A Random Forest Regressor was used to predict EV sales quantity. Categorical features were encoded using one-hot encoding.

### 8. Results & Evaluation

The model achieved a Mean Squared Error (MSE) value of **130.58**, indicating acceptable predictive performance for an internship-level project.

### 9. Conclusion

This project successfully demonstrates the use of data analytics and machine learning to understand EV adoption trends in India. The insights can support policy planning and infrastructure development.

## 10. Code Appendix

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns

from sklearn.model_selection import train_test_split
from sklearn.ensemble import RandomForestRegressor
from sklearn.metrics import mean_squared_error

df = pd.read_csv("Electric Vehicle Sales.csv")

df['Year'] = df['Year'].astype(int)
df['Date'] = pd.to_datetime(df['Date'], errors='coerce')

df['Month'] = df['Date'].dt.month
df['Day'] = df['Date'].dt.day

df_encoded = pd.get_dummies(
    df,
    columns=['State', 'Vehicle_Class', 'Vehicle_Category', 'Vehicle_Type'],
    drop_first=True
)

df_encoded.drop(['Date', 'Month_Name'], axis=1, inplace=True)

X = df_encoded.drop('EV_Sales_Quantity', axis=1)
y = df_encoded['EV_Sales_Quantity']

X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)

model = RandomForestRegressor(n_estimators=100, random_state=42)
model.fit(X_train, y_train)

y_pred = model.predict(X_test)
mse = mean_squared_error(y_test, y_pred)
print(mse)
```