

Month

All

FreightType

All

Industry

All

IrregularCost...

All

SalesPIC

All

Carrier

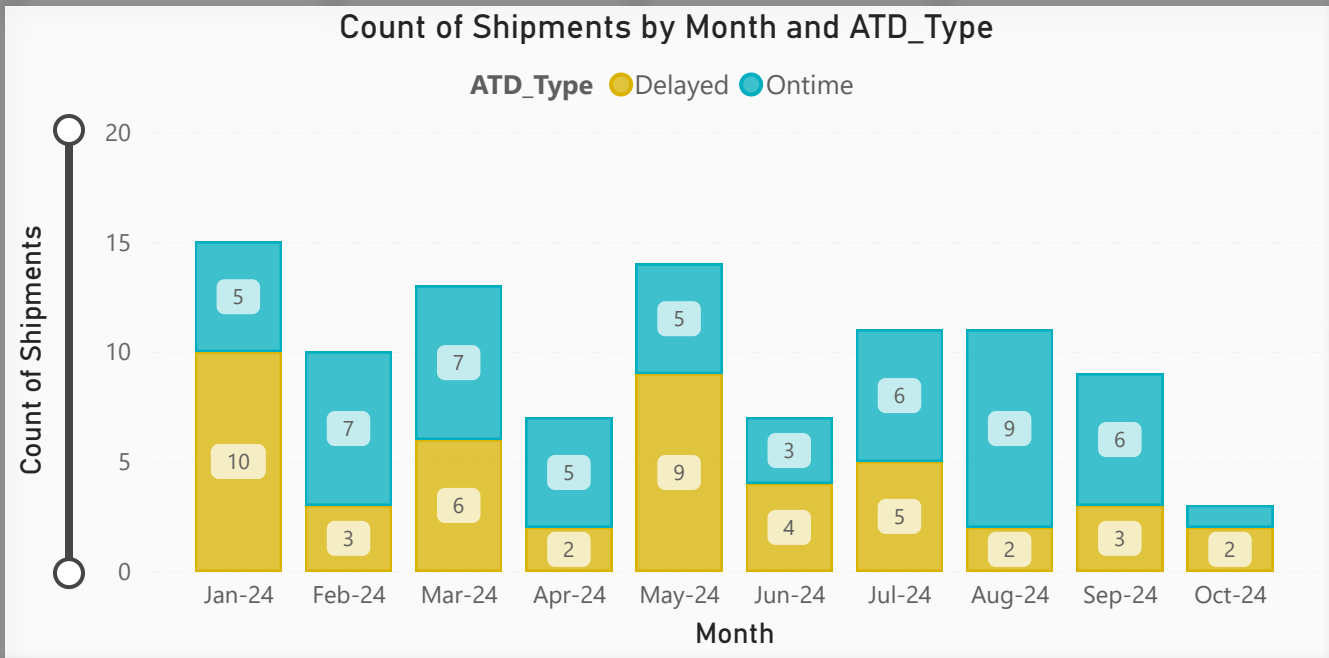
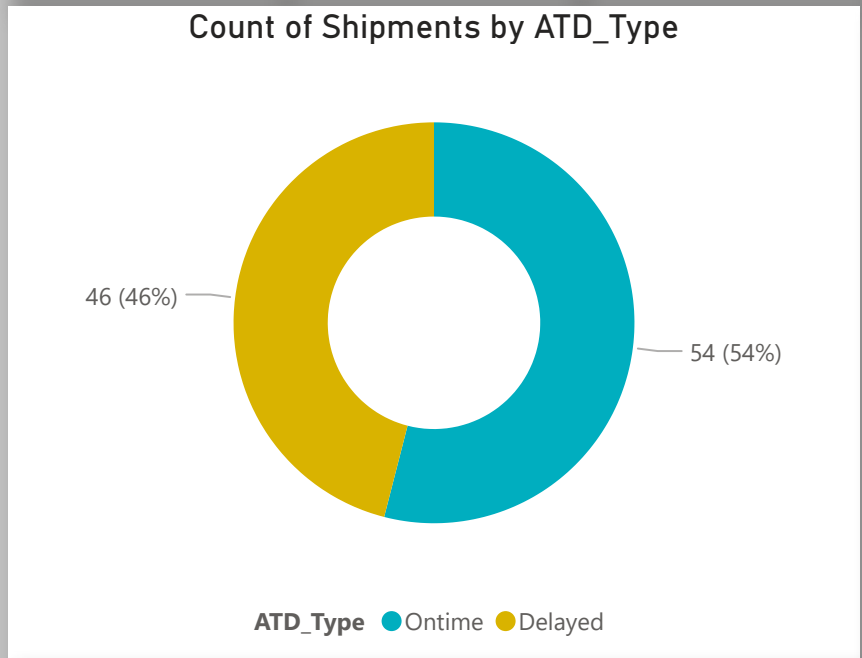
All

Initiative

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Shipments

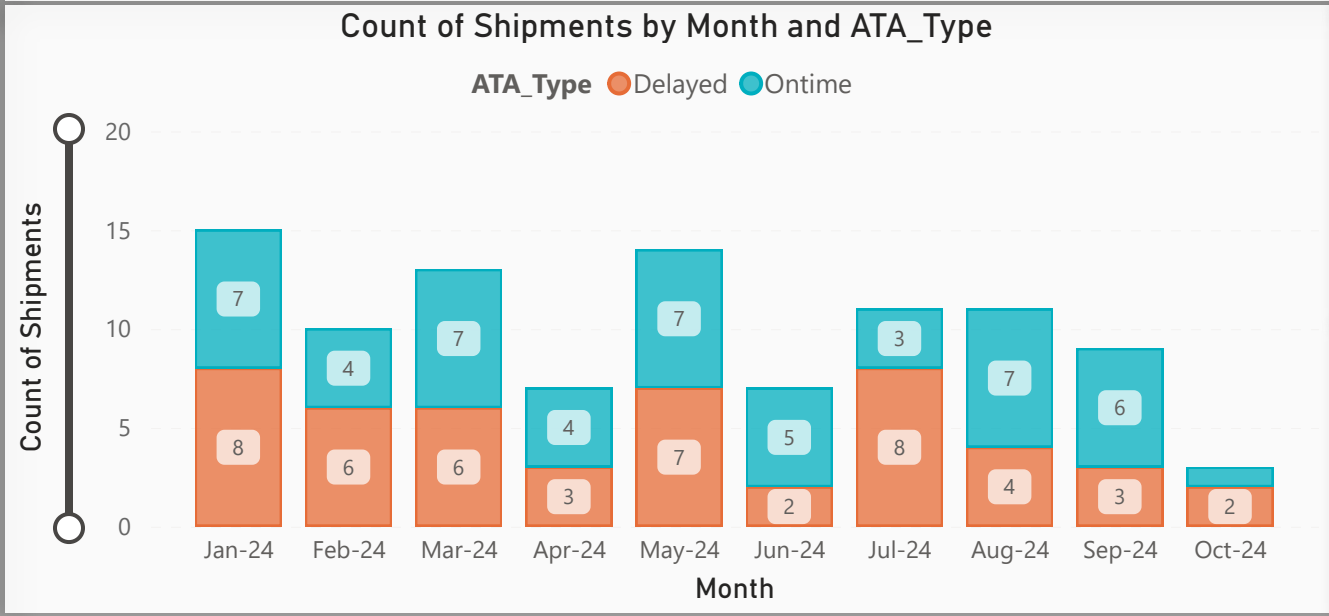
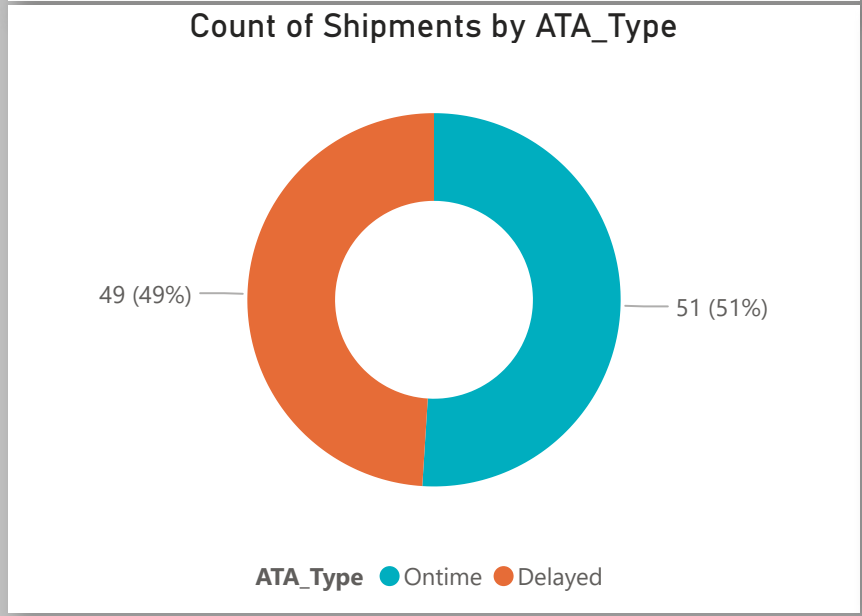


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ATD On-Time

46

ATD Delayed



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ATA On-Time

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ATA Delayed

Month

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IrregularCostC...

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Initiative

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24,951

Irregular Cost

Jan-24 Month	Damages Irregular Cost Cat	1,246 Irregular Cost
Jan-24 Month	Penalty Irregular Cost Cat	1,337 Irregular Cost
Jan-24 Month	Storage Irregular Cost Cat	419 Irregular Cost
Feb-24 Month	Damages Irregular Cost Cat	399 Irregular Cost
Feb-24 Month	Penalty Irregular Cost Cat	1,129 Irregular Cost
Feb-24 Month	Storage Irregular Cost Cat	1,620 Irregular Cost

Shipments and Irregular Cost by Month and Irregular Cost Category

Irregular Cost Category ● Damages ● Penalty ● Storage ● Irregular Cost

Month	Damages	Penalty	Storage	Irregular Cost
Jan-24	5	5	5	3.0K
Feb-24	2	4	4	3.1K
Mar-24	5	3	5	2.8K
Apr-24	2	5	1.8K	1.8K
May-24	6	2	6	3.3K
Jun-24	2	2	4	2.4K
Jul-24	3	3	5	3.1K
Aug-24	3	3	5	3.0K
Sep-24	5	4	1.6K	1.6K
Oct-24	2	1	0.9K	0.9K

7,943	Damages
11,661	Storage
5,347	Penalty

Irregular Cost by Irregular Cost Category

Irregular Cost Category	Value	Percentage
Storage	12K	46.74%
Damages	8K	31.83%
Penalty	5K	21.43%

Irregular Cost Ca... ● Storage ● Damages ● Penalty

Shipments and Irregular Cost by Route and Irregular Cost Category

Irregular Cost Category ● Damages ● Penalty ● Storage ● Irregular Cost

Route	Damages	Penalty	Storage	Irregular Cost
LAX-NRT	8	1	7	4.4K
JFK-NRT	2	3	6	2.8K
LAX-SIN	2	3	5	3.0K
SIN-NRT	2	2	4	1.8K
JFK-SIN	1	1	5	1.8K
LAX-JFK	4	1	3	1.9K
LAX-LAX	5	1	1	2.0K
SIN-LAX	1	1	5	1.1K
FRA-JFK	1	2	0.8K	0.8K
FRA-LAX	3	1	1.3K	1.3K
SIN-SIN	3	1	1.1K	1.1K
FRA-SIN	1	1	0.7K	0.7K
JFK-JFK	1	1	3	0.9K
FRA-NRT	1	1	0.5K	0.5K
JFK-LAX	1	1	0.4K	0.4K
SIN-JFK	1	1	0.5K	0.5K

Month

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SalesPIC

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Initiative

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Achievement

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All

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Target, Achieved and Over/Under Value by Month and SalesPIC

● Target ● Achieved ● Over/Under Value

SalesPIC	Month	Target	Achieved	Over/Under Value
Alice Wong	Jan-24	910K	1,080K	146K
Jane Miller	Jan-24	910K	980K	-98K
John Smith	Jan-24	1,490K	1,214K	-214K
Alice Wong	Feb-24	930K	930K	0K
John Smith	Feb-24	1,070K	1,368K	298K
Alice Wong	Mar-24	936K	936K	0K
Jane Miller	Mar-24	980K	980K	0K
John Smith	Mar-24	1,180K	1,180K	0K
Alice Wong	Apr-24	470K	470K	10K
Jane Miller	Apr-24	180K	180K	12K
John Smith	Apr-24	790K	790K	2K
Alice Wong	May-24	1,894K	1,894K	-38K
Jane Miller	May-24	600K	600K	156K
John Smith	May-24	390K	390K	30K
Alice Wong	Jun-24	360K	360K	84K
Jane Miller	Jun-24	586K	586K	98K
John Smith	Jun-24	550K	550K	0K
Alice Wong	Jul-24	1,290K	1,290K	138K
John Smith	Jul-24	1,060K	1,060K	0K
Alice Wong	Aug-24	1,340K	1,340K	0K
Jane Miller	Aug-24	276K	276K	0K
John Smith	Aug-24	980K	980K	0K
Alice Wong	Sep-24	1,260K	1,260K	0K
Jane Miller	Sep-24	190K	190K	2K
John Smith	Sep-24	500K	500K	16K
John Smith	Oct-24	520K	520K	50K

SalesPIC

Target and Achieved by Initiative

● Target ● Achieved

Initiative	Target	Achieved
Q1 Growth Initiative	12,628K	13,030K
New Product Promo	5,344K	5,540K
Special Launch Campaign	3,840K	3,826K

Initiative

Target and Achieved by Industry

● Target ● Achieved

Industry	Target	Achieved
Electronics	8,732K	8,830K
Automotive	7,988K	8,396K
Fashion	5,092K	5,170K

Industry