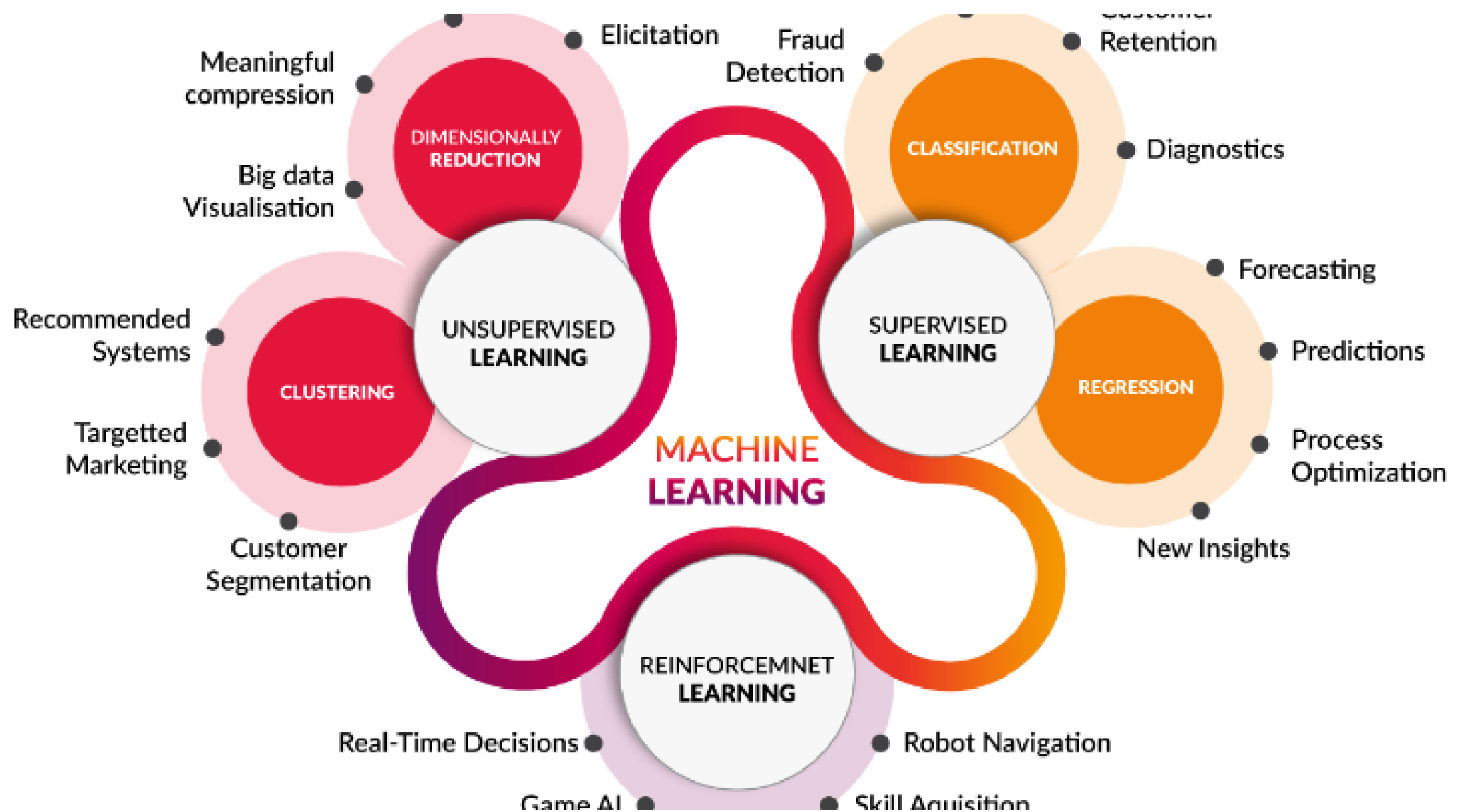




# Recommendation Systems



# Why the coffee mug ?

A good recommendation is a one which does the job before the coffee in your cup is over.

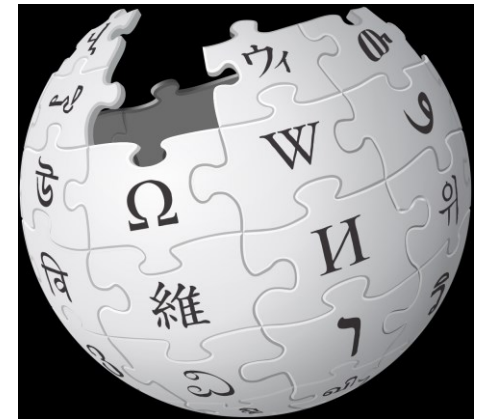
- Someone must've said it



# Recommender system

A **recommender system**, or a **recommendation system** (sometimes replacing 'system' with a synonym such as platform or engine), is a subclass of information filtering system that seeks to predict the "rating" or "preference" a user would give to an item.<sup>[1][2]</sup> They are primarily used in commercial applications.

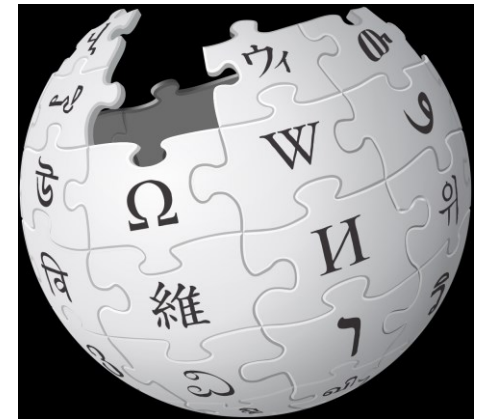
- Credits :



# Recommender system

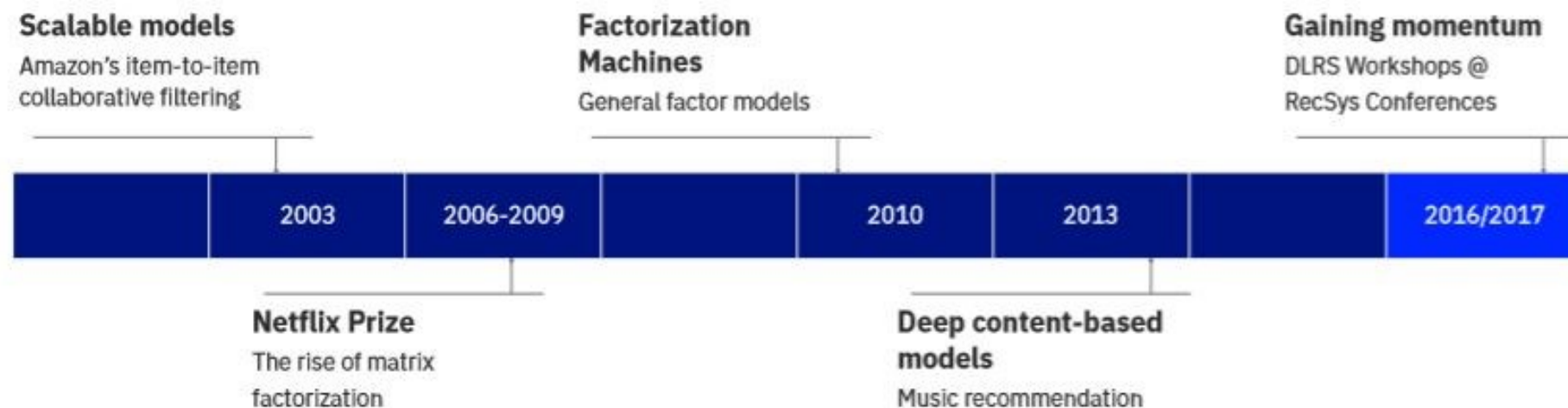
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- Credits :



# Evolution of Recommendation Models

- Netflix prize created significant progress (not unlike ImageNet)
- Matrix factorization techniques became SotA
- Restricted Boltzmann Machine (a class of NN) was one of the strongest single models
- Mostly tweaks until introduction of Factorization Machines
- Initial work on applying DL focused on feature extraction for content
- Huge momentum in DL techniques over the past two years



# Types of Recommender Systems :

- Collaborative filtering
- Content-based filtering
- Multi-criteria recommender systems
- Risk-aware recommender systems
- Mobile recommender systems
- Hybrid recommender systems

# Users and Items



```
{  
  "user_id": "1",  
  "name": "Joe Bloggs",  
  "created_date": 1476884080,  
  "updated_date": 1476946916,  
  "last_active_date": 1476946962,  
  "age": 32,  
  "country": "US",  
  "city": "San Francisco",  
  ...  
}
```



```
{  
  "item_id": "10",  
  "name": "LOL Cats",  
  "description": "catscatscats",  
  "category": ["Cat Videos", "Humour", "Animals"],  
  "tags": ["cat", "lol", "funny", "cats", "felines"],  
  "created_date": 1476884080,  
  "updated_date": 1476884080,  
  "last_played_date": 1476946962,  
  "likes": 100000,  
  "author_id": "321",  
  "author_name": "ilikecats",  
  "channel_id": "CatVideoCentral",  
  ...  
}
```



# Prediction

## Prediction is ranking

- Given a user and context, rank the available items in order of likelihood that the user will interact with them



Sort  
items



# Categories :

## Content based

- Content drive.
- User data involved – ratings from users or visiting a page by clicking a link.
- Not good at capturing event-driven inter dependencies and/or complex behaviors.
- Supervised Machine learning

## User based

- People like you also liked \_\_\_\_ .
- Efficient when number of users is smaller than number of items up for recommendation.
- Context independent
- More accurate than content based .

## Popularity based

- Most popular, best sellers, latest products, offers, location based popularity.
- Not entirely data science but mostly based on surface level attributes.
- Match visitors current browsing and what he looked at.
- What is generally popular now.

# Case-Based/Stereotype-Based

- Acquire info about user
- Classify user in a bucket (as a particular “case” or stereotype) based on facts about user
  - Eg soccer moms, poor grad student, ... (there may be a hierarchy, rather than list of stereotypes)
- Certain assumptions about what appeals to a certain stereotype
  - Eg which items appeal to certain case/category of users
- Recommend those to the user
- Example: demographics-based recommendations

# Feature-based/Content-based Filtering

- One approach: learning from item examples
  - Look at all items a user likes
    - Features of items
  - Find patterns among items and generalize (often also involves clustering)
  - Then recommend more items that fit same pattern(s)
  - Eg recommend movies based on features of those movies (genre, actors, ...)

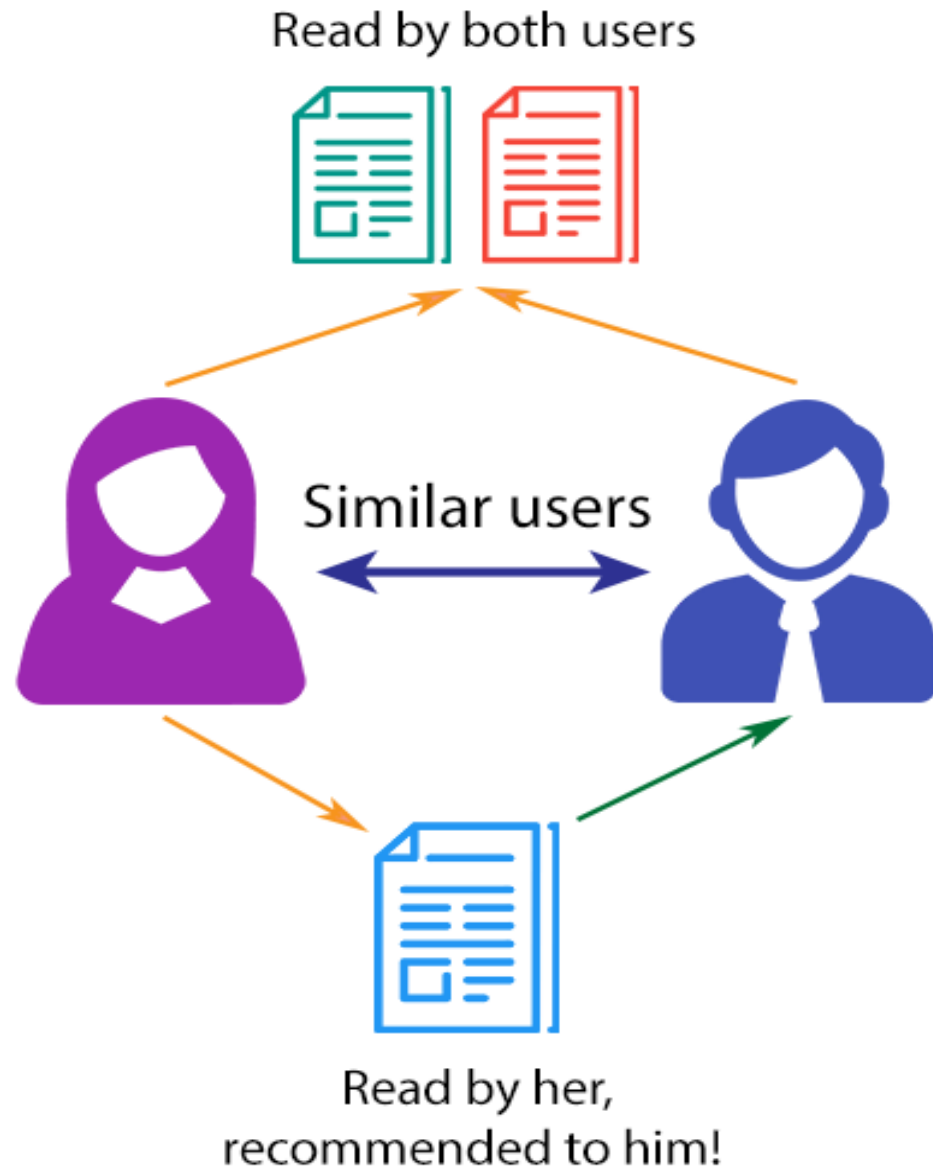
# Feature-based/Content-based Filtering

- Another approach: learning stereotypes from user examples
  - Given a category of items
  - Given set of users with features & values
  - Given information on which users like what items
  - Generalize on what types of users like a category of items
  - Recommend items based on what case user falls into

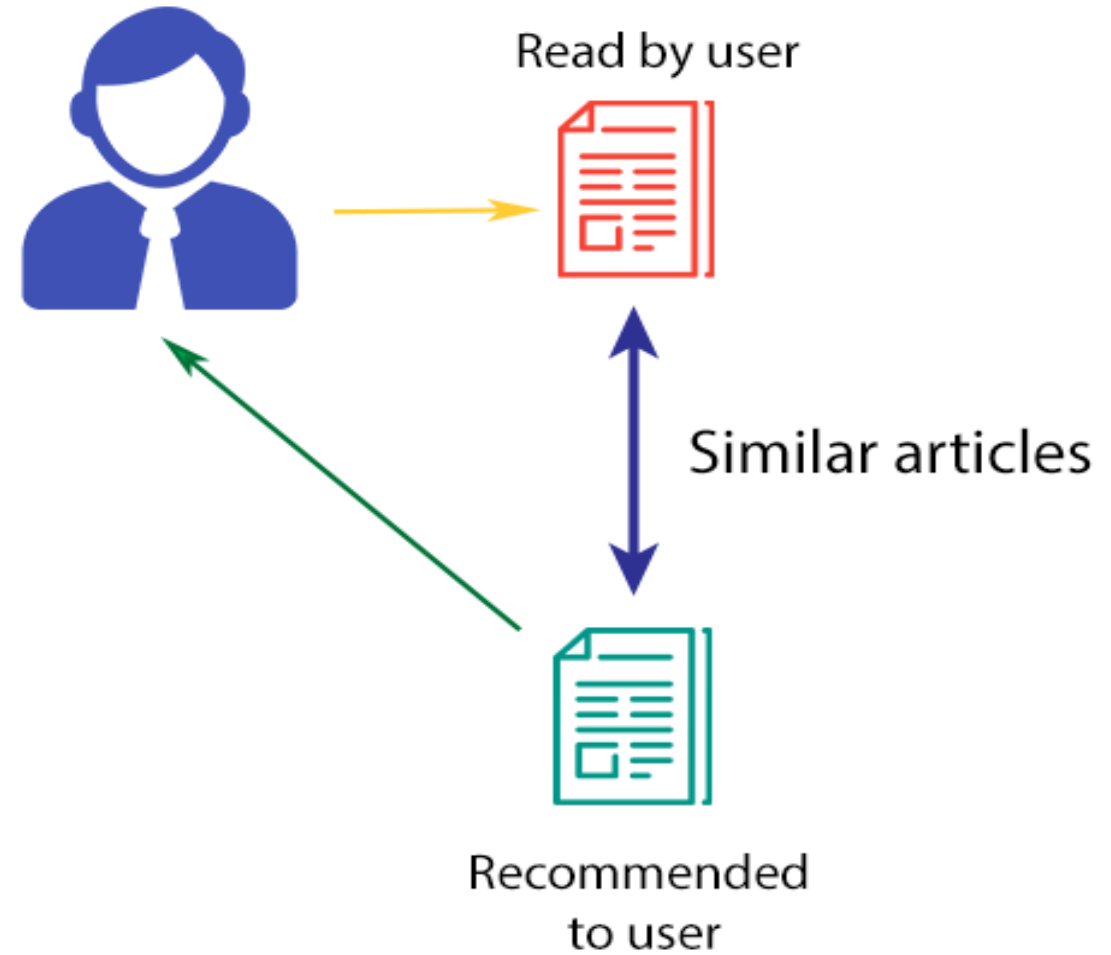
# Knowledge-based Techniques

- Special case of feature-based where background knowledge of item space or user space is used to generalize
- Eg use ConceptNet or Interest Map
  - Know what people are related (InterestMap)
  - Know what items are related (ConceptNet)

## COLLABORATIVE FILTERING



## CONTENT-BASED FILTERING

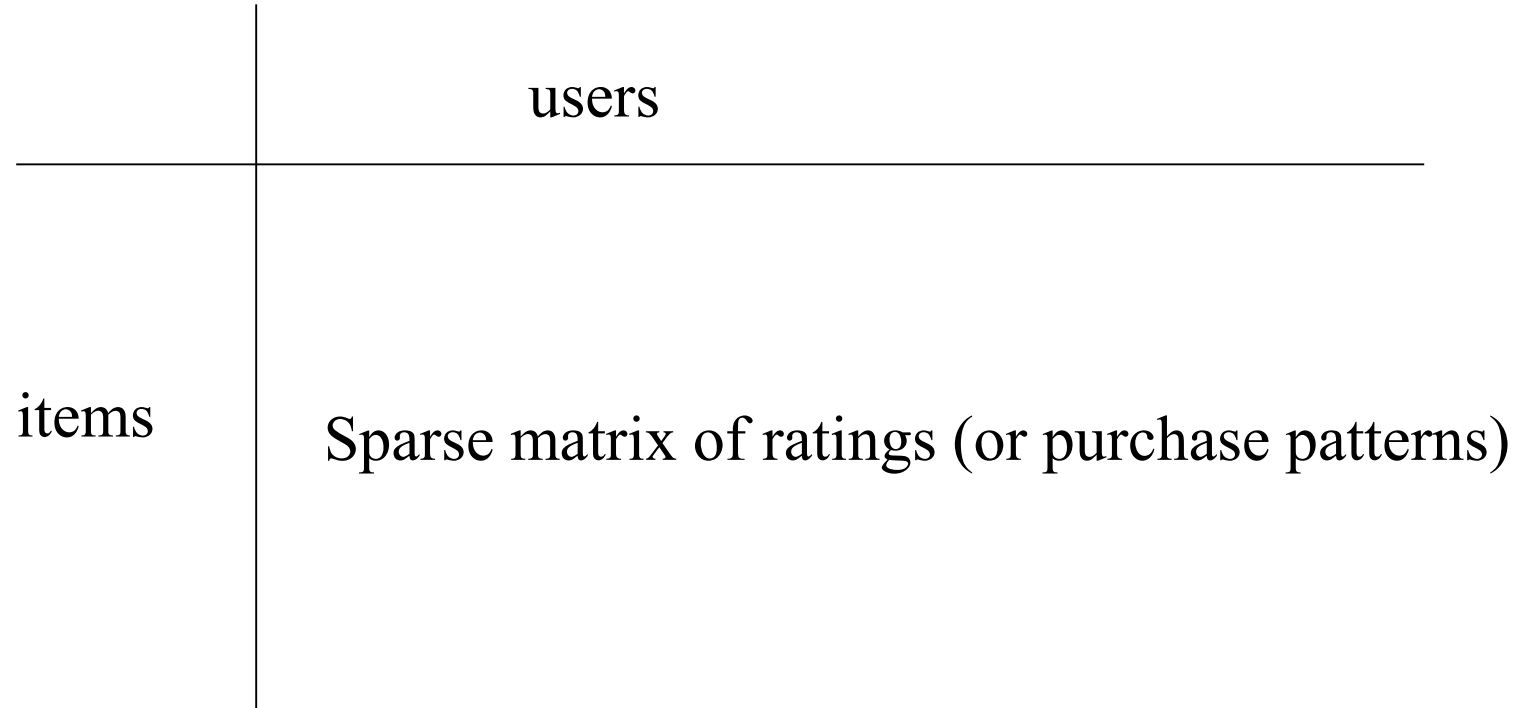


# Collaborative filtering





# Collaborative Filtering

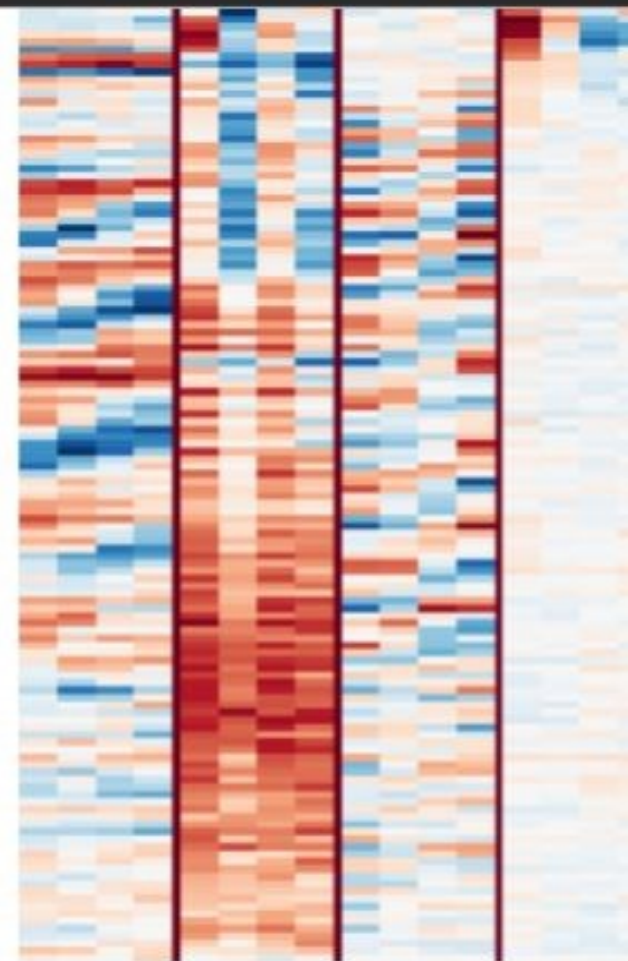
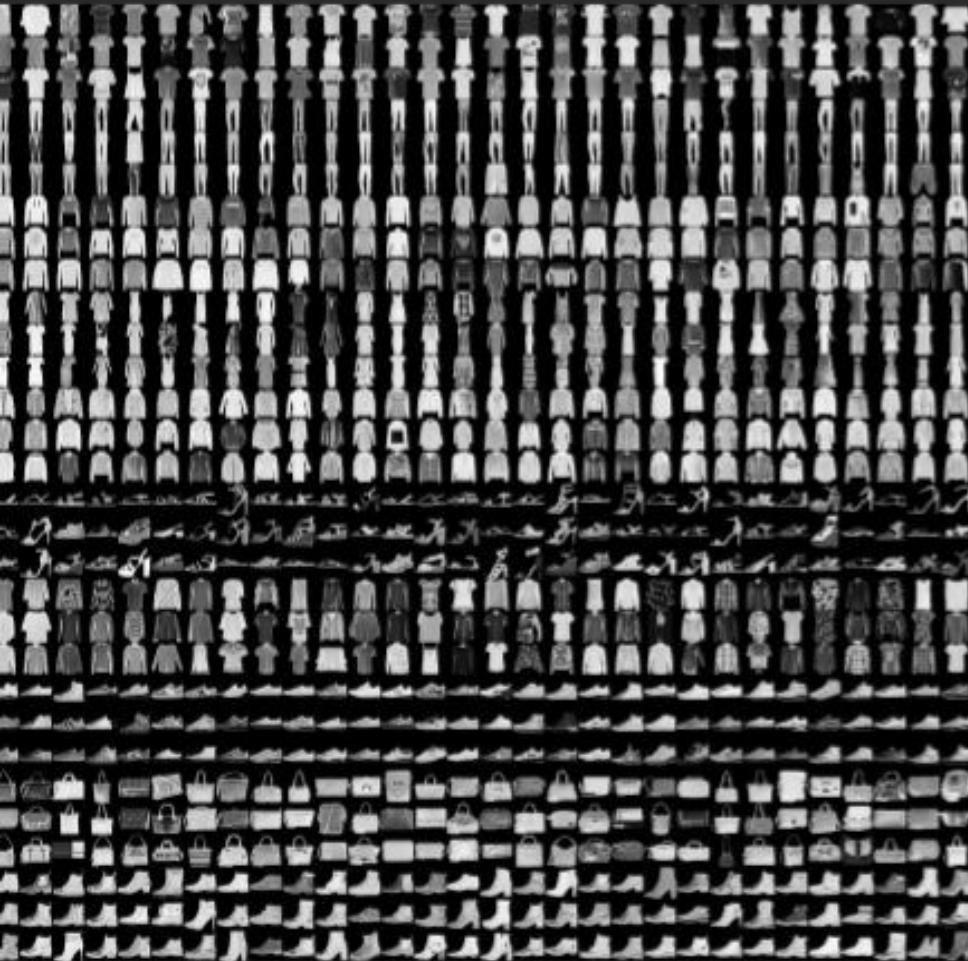


Algorithms: recommend items based on item similarities (rows) or based on user similarities (columns), typically weighted average of  $K$  nearest neighbors, with weight inverse proportional to distance

# Pros & Cons different techniques

- Collaborative filtering
  - Pros:
    - Does not require analysis of the items (features)
    - Better at qualitative judgements
  - Cons:
    - Bootstrapping
    - Ratings required
    - Critical mass required

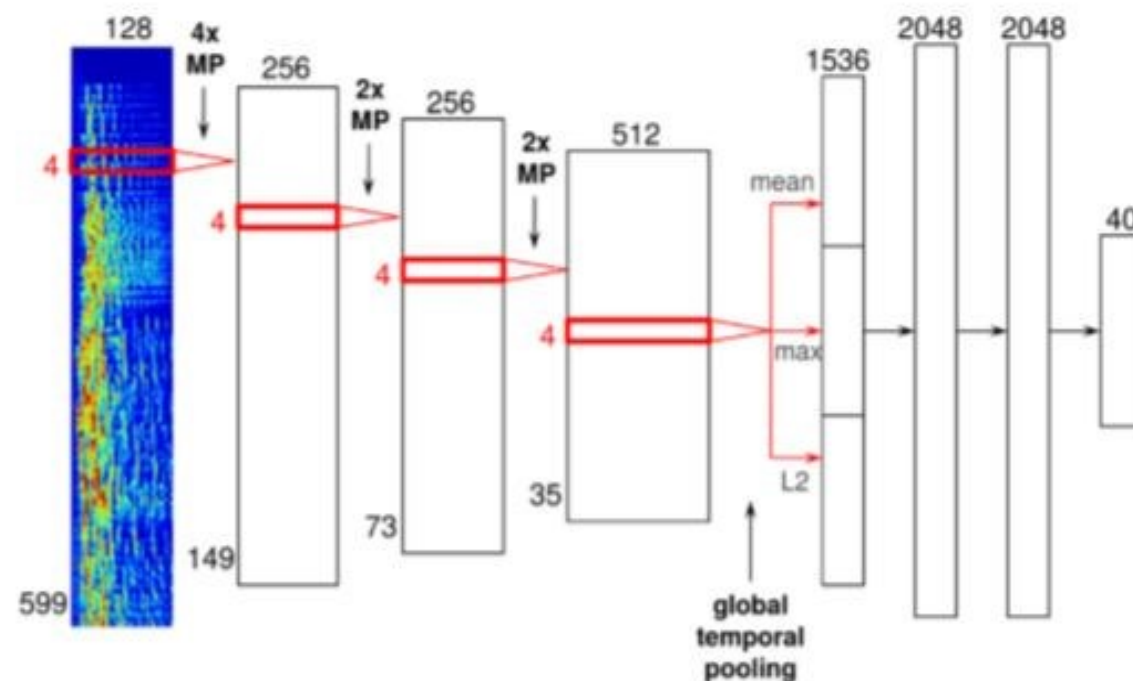
# Deep Learning for Recommendations



# Deep content-based music recommendation

Example of using a neural network model to act as **feature extractor** for item content / metadata

- CNN with audio spectrogram as input data
- Filters capture lower-level audio characteristics, progressing to high-level features (akin to image problems)
- Max pooling and global pooling
- Fully connected layers with ReLU activations
- Output layer is the factor vector for the track from a trained collaborative filtering model
- Models trained separately

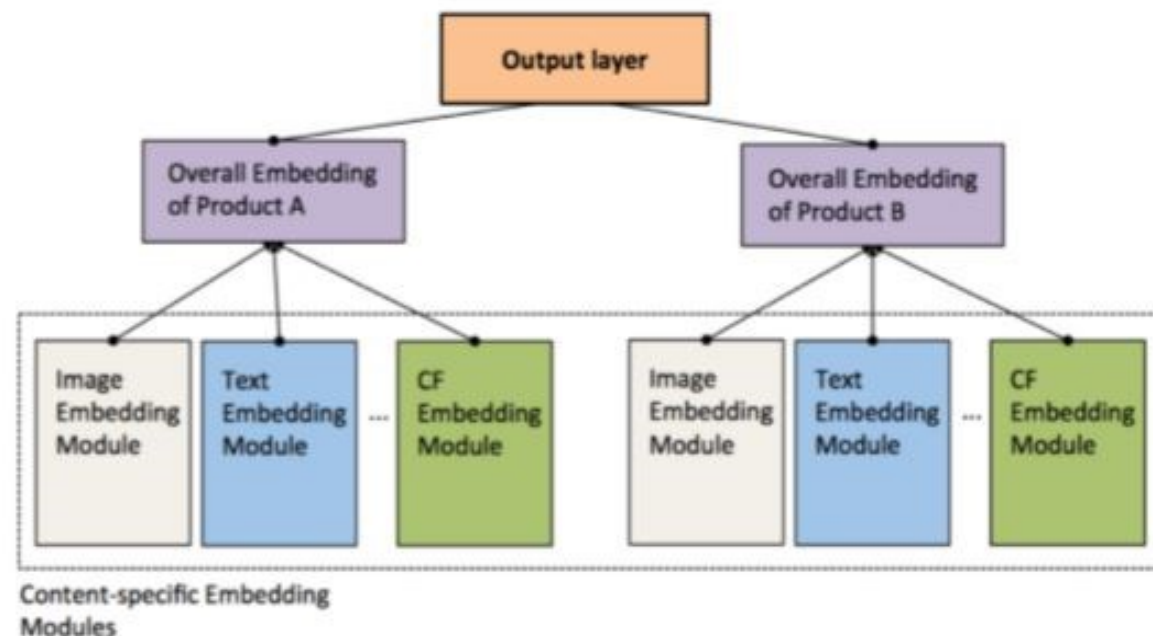




# Content2Vec

Specialize **content embeddings** for recommendation

- Combine modular sets of feature extractors into one item embedding
- e.g. CNN-based model for images (AlexNet)
- e.g. Word2Vec, sentence CNN, RNN for text
- e.g. Prod2Vec for embedding collaborative filtering (co-occurrences)
- Modules mostly pre-trained in some form
- Final training step then similar to “transfer learning”
- Use pair-wise item similarity metric (loss)



# WHY COMPANIES IMPLEMENT RECOMMENDER SYSTEMS?



## IMPROVE RETENTION

Continuously catering to users' preferences makes them more likely to remain loyal subscribers of the service

## INCREASE SALES

Various research show an increase in upselling revenue ranging from 10-50% caused by accurate "You Might Also Like" product recommendations



## FORM HABITS

Serving accurate content can trigger cues, building strong habits and influencing usage patterns in customers

## ACCELERATE WORK

Analysts can save up to 80% time when served tailored suggestions for materials necessary for their further research



WHAT THEY TRACK



HOW THEY USE IT

## AMAZON



Customers' past purchases



Items customers have rated and liked



Customers' purchases compared to similar purchases by other customers



Items in customers' virtual shopping carts



To make future product recommendations

## NETFLIX



Users' ratings on movies and television shows

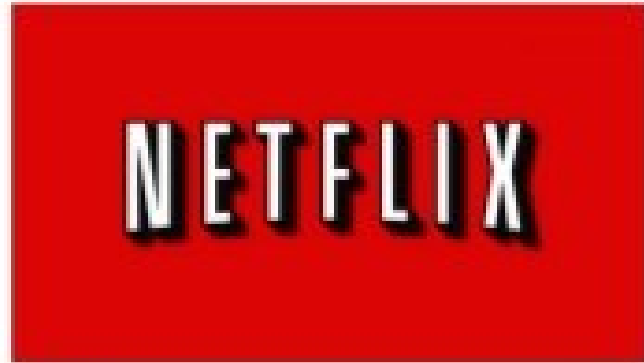


To produce additional movie, TV show and genre recommendations

# Question?

Why do companies consider using a recommendation system?

# Motivation – Why Recommender Systems?



- Recommendation systems are everywhere. Some examples of impact:
  - “Netflix values recommendations at half a billion dollars to the company” [netflix recsys]
  - “LinkedIn job matching algorithms to improves performance by 50%” [San Jose Mercury News]
  - “Instagram switches to using algorithmic feed” [Instagram blog]



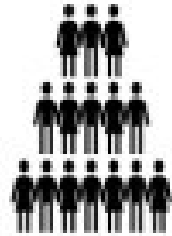
## Some popular examples



**35 %**

Revenue due to RS

**amazon**



**33.3 %**

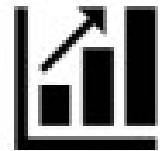
Increase in monthly  
subscriptions thanks to RS



**60 %**

Amount of clicks due to  
recommendations

 **YouTube**



**23.7 %**

Increase in revenue  
after adopting RS



# Challenges

## Challenges particular to recommendation models

- Data size and dimensionality (input & output)
- Extreme sparsity
  - Embeddings & compressed representations
- Wide variety of specialized settings
- Combining session, content, context and preference data
- Model serving is difficult – ranking, large number of items, computationally expensive
- Metrics – model accuracy and its relation to real-world outcomes and behaviors
- Need for standard, open, large-scale, datasets that have time / session data and are content- and context-rich
- Evaluation – watch you baselines!
  - [When Recurrent Neural Networks meet the Neighborhood for Session-Based Recommendation](#)