**V Naresh** Mobile No: **+91-9167929209**

SAP APO Consultant E-mail: [**vhaakadanaresh@gmail.com**](mailto:vhaakadanaresh@gmail.com)

**SUMMARY**

* Professional with 11+ years of experience, where in 8.3 years in SAP APO and 3.5 years of domain experience in sales & Marketing.
* Have Good understanding and experience on DP, SNP, PPDS, CIF and knowledge on APO BW and R/3 (SD, PP & MM) system.
* Have good understanding and experience on various APO concepts, like Planning area, Planning book, data view, CVCs, MPOS, key figures, Characteristics, Time bucket profiles, Storage bucket profiles, Realignment.
* Have worked on Heuristic, Deployment and TLB.
* Data Re-alignment, Life cycle planning, Macros, process chain and background jobs.
* Master and Transaction data –issues where the master data has not come over from ECC via the CIF or a BW interface.
* Prepared documentation for knowledge transfer and trained key users.
* Achieved **Project Star Award**.

**Professional SUMMARY**

* Working with IBM India Private Ltd from May 2019 to till date
* Worked with Capgemini India Ltd from June 2014 to May 2019.
* Worked with Seal Infotech from March 2013 to March 2014.
* Worked with Sri Vensai Realtors Pvt Ltd from Nov 2008 to April 2011 as sales Officer.
* Worked with Mideast Investments Pvt Ltd from June 2007 to Oct 2008 as Sales Officer.

**Professional Experience**

**Project**

**Client :** Pfizer

**Duration :** Oct 2020 – till date

**Role :** Consultant

**Nature of the Project** : Migration

**SAP Modules** : APO SNP and PPDS

**Client Info** : Pfizer Inc. is an American multinational pharmaceutical corporation. Pfizer is one of the world's largest pharmaceutical companies and was ranked 64th on the 2020 Fortune 500 list of the largest U.S. corporations.

**Responsibilities:**

* Responsible to collect material master to upload different loads.
* Responsible for creation of APO related configuration and master data.
* Working on creation of Change Requests.
* Good analytical & communication skills and ability to interact with business users. Able to translate business requirements into deploy-able business solutions and work in teams.
* CIF: Creating different integration models and activating them for transfer of master and transnational data
* Given End user trainings, prepared documentation on major topics and customization.
* Analyze the planning results and resolved the pending issues in efficient manner.

**Project**

**Client :** Teva

**Duration :** May 2019 – September 2020

**Role :** Consultant

**Nature of the Project** : Support

**SAP Modules** : APO DP SNP and PPDS

**Client Info** : Teva Pharmaceutical Industries Ltd. is an Israeli multinational pharmaceutical company headquartered in Petah Tikva, Israel. It specializes primarily in generic drugs, but other business interests include active pharmaceutical ingredients and, to a lesser extent, proprietary pharmaceuticals.

**Responsibilities:**

* Worked extensively on the incidents related to DP, SNP and PPDS
* Setting up of the Master data for SNP and PPDS (Location, Products, Resources, PDS, Transportation Lanes, Means of Transport and creation of SNP Planning version and planning book.
* Monitoring of queues in SCM queue manager and reprocessed.
* Worked on creation of Change Requests.
* Good analytical & communication skills and ability to interact with business users. Able to translate business requirements into deploy-able business solutions and work in teams.
* CIF: Creating different integration models and activating them for transfer of master and transnational data
* Given End user trainings, prepared documentation on major topics and customization.
* Analyze the planning results and resolved the pending issues in efficient manner.

**Project 3**

**Client :** Bayer

**Duration :** Feb 2015 – May 2019

**Role :** Consultant

**Nature of the Project** : Support

**SAP Modules** : APO DP SNP and PPDS

**Client Info** : Bayer AG is a [German](http://en.wikipedia.org/wiki/Germany) [chemical](http://en.wikipedia.org/wiki/Chemical_industry) and [pharmaceutical company](http://en.wikipedia.org/wiki/Pharmaceutical_company) founded in [Barmen](http://en.wikipedia.org/wiki/Barmen) (today a part of [Wuppertal](http://en.wikipedia.org/wiki/Wuppertal)), Germany in 1863. It is headquartered in [Leverkusen](http://en.wikipedia.org/wiki/Leverkusen), [North Rhine-Westphalia](http://en.wikipedia.org/wiki/North_Rhine-Westphalia), Germany and well known for its original brand of [aspirin](http://en.wikipedia.org/wiki/Aspirin). Bayer's primary areas of business include human and veterinary pharmaceuticals; consumer health care products; agricultural chemicals and biotechnology products; and high value polymer. The client is into DP, SNP, PP/DS and SNC

**Responsibilities:**

* Worked extensively on the incidents related to DP, SNP & PPDS.
* Setting up of the Master data for SNP (Location, Products, Resources, PDS, Transportation Lanes, Means of Transport and creation of SNP Planning version and planning book.
* Monitoring of queues in SCM queue manager and reprocessed/ deleted after correction.
* Worked on creation of Change Requests.
* Good analytical & communication skills and ability to interact with business users. Able to translate business requirements into deployable business solutions and work in teams.
* Configuring lifecycle planning and Realignment basic settings
* CIF: Creating different integration models and activating them for transfer of master and transactional data
* Given End user trainings, prepared documentation on major topics and customizations
* Review planning results including safety and cycle stocks for all SKUs and suggest corrective actions.
* Analyze the planning results and resolved the pending issues in efficient manner.
* Successfully done integration testing & User acceptance testing in Quality environment.
* Provided user acceptance training to the business people.

**Project 2**

**Client :** Maxxium & Cargill

**Duration :** June 2014 – Jan 2015

**Role :** Consultant

**SAP Modules** : APO DP

**Client Info** : **Maxxium :** We are a leading sales and marketing, consumer-led business managing a portfolio of iconic brands, and part of the global sales and distribution alliance between [Beam Suntory](http://www.beamglobal.com/) and [Edrington](http://www.edringtongroup.com).

**Cargill :** Cargill provides food, agriculture, financial and industrial products and services to the world. Together with farmers, customers, governments and communities, we help people thrive by applying our insights and 150 years of experience. We have 143,000 employees in 67 countries who are committed to feeding the world in a responsible way, reducing environmental impact and improving the communities where we live and work.

**Responsibilities:**

* Monitoring and Error Handling Daily CIF job
* Resolving issues related to User queries, Bug fixes, Change Requests according to SLA
* Adept in Core Interface (CIF), Queue Monitors, Comparison and reconciliation report, Live Cache inconsistency check, CIF application logs, Setup of initial transfer of master data
* Creation/Modification and Monitoring of Background jobs and Process Chains
* Responsible for day to days issues in APO-DP.
* Resolving tickets in the given time Period, Basing on the severity levels
* Configured various planning books to for different purpose( like adjusted planning book for adjusting the sales history adjustment and for generating statistical forecast one planning book)

**Project 1**

**Client :** Reliance Industries Limited

**Duration :** March 2013 –March 2014

**Role :** Associate

**SAP Modules** : APO DP

**Client Info** : Reliance Industries Limited (RIL) is an Indian conglomerate company headquartered in Mumbai. The Company's major products and brands, from oil and gas to textiles are tightly integrated and benefit from synergies across the Company. The company's petrochemicals, refining, and oil and gas-related operations form the in core of its business. The Company has the largest refining capacity at any single location. Central to the Company's operations is its vertical backward integration strategy; raw materials such as PTA, MEG, ethylene, propylene and normal paraffin that were previously imported at a higher cost and subject to import duties are now sourced from within the Company. It is India's second largest private sector company by revenue and profit.

**Responsibilities:**

* Configured administrative workbench components for demand planning
* Configured MPOS, CVC Creation, Periodicities for PA, Planning Area.
* Configured Planning Book, Data View Design Functions, Time Bucket Profile, Selection Profile.
* Configured Forecast Profile, Assigning Forecast Profile to Selections.
* Calculate Proportional Factors based on History Key figures.
* Design Batch Jobs for Forecast, Macros, Release and created Process chains
* Creation of process chains for APO related jobs and monitoring of process chains
* Responsible for loading data from cube to planning area and Planning Area Backup.
* Prepared the configuration and training documents
* SLA Compliance for steady state maintenance support. Interacting with end users (if required)
* Through Net meetings/phones/mails for resolving the tickets based on severity levels.
* Monitoring Monthly DP jobs. Take care of DP release data to SNP.
* Configured various planning books to for business purpose
* Designed and developed the required Data mart model for Demand Planning using the
* Administrative Workbench for data extraction (Master data and transaction data)
* Worked extensively in the Maintenance of Master Planning Object Structure,
* Realignment & Copy realignment

**DOMAIN Experience**

**Company : Sri Vensai Realtors Pvt Ltd.**

**Position : Sales Officer**

**Period : Nov’2008 to April 2011**

* Responsible for generating leads and converting them into customers.
* Receiving calls from the clients (from portal or non portal clients) about projects. And convincing them for site visit and explaining features and benefits of the project.
* Coordinating with different portals (i.e. 99acres, India property, Magic bricks etc) regarding promoting the brand and sale of the flats.
* Informing and updating clients on project developments.
* Responsible for conducting market survey and report generation with top management on the selection construction site.
* Managing the entire commercial marketing a activates and for exhibition events.
* Conducted direct marketing survey across as Visakhapatnam to find out the market view for the company to make development plan sales growth.
* Negotiating and close the business.
* Co-ordinate with Registration Departments for Registrations of Companies Development Agreements, Client Sale Deeds etc...

**Company : Mideast Investments Pvt Ltd.**

**Position : Sales Officer**

**Period : June 2007 to Oct 2008**

* Developing market trough making generating new enquiry, new application.
* Monitoring action on customer complaints
* Ensuring compliance to account opening process and KYC guidelines lay down by the company.
* Consistently showing excellent performance.
* Interaction with walk-in Customer queries and clarifying their doubts.
* Monitoring Back Office team and submitting monthly activation report to Branch Heads.
* Preparation and Timely Submission of weekly client Reports
* Responsible for preparing sending email messages.

**Educational Qualifications**

* Master of Business Administration (Marketing & Systems) from Osmania University in 2007
* Bachelor of Arts (Economics) from Berhampur University in 2005.

Place:

Date: (V Naresh)