## Citi Bike Data Analysis

By Ashwini Purohith



#### **Project Goal:**

- To better understand the behavior of Citi Bike's customer base (both one-time users and subscribers) and how they use Citi Bikes
- This will help us to:
  - Identify where more bikes should be installed
  - Create targeted marketing campaigns that will appeal to different customer segments

#### **Key questions:**

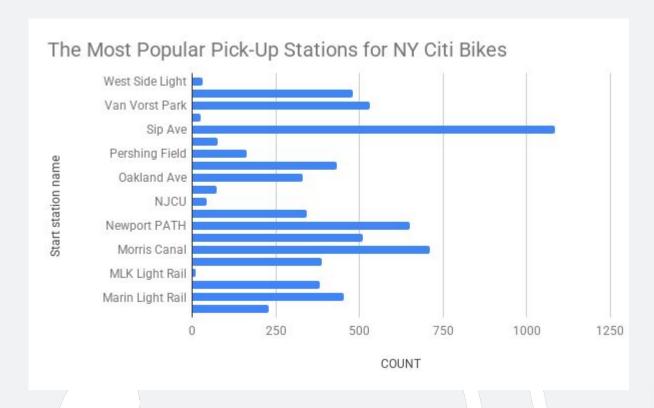
- What are the most popular pick-up locations across the city for Citi Bike rental?
- How does the average trip duration vary across different age groups?
- Which age group rents the most bikes?
- How does bike rental vary across the two user groups (one-time users vs long-term subscribers) on different days of the week?
- Does the factor of user age impact the average bike trip duration?



## **Findings & Insights**



#### 1. What are the most popular Citi Bike pick-up locations?





# 2. How does the average trip duration vary across different age groups?

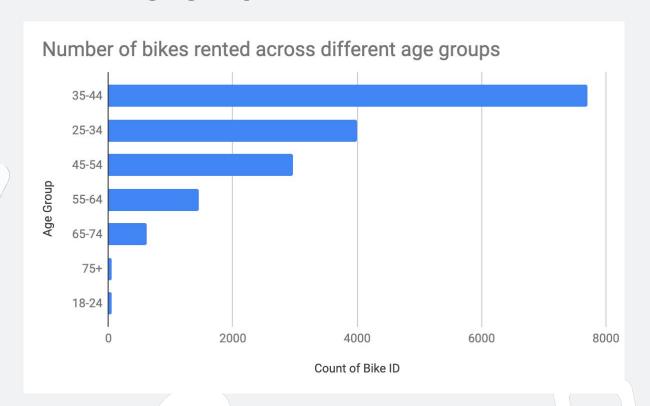


75+ year olds take the longest trips (on average)

65-74 and 25-34 year olds take the shortest trips (on average)



#### 3. Which age group rents the most bikes?

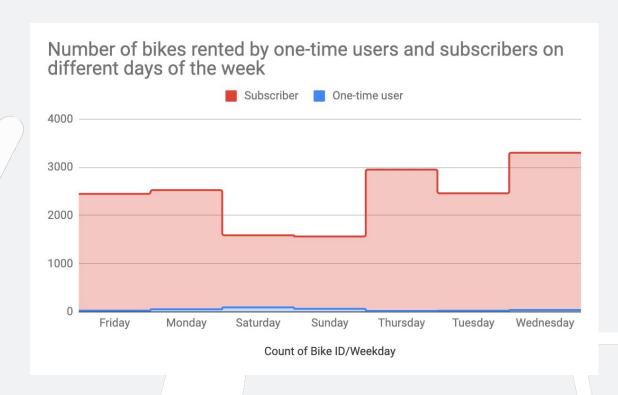


35-44 year olds rent the most bikes

75+ and 18-24 year olds rent the least bikes



# 4. How does bike rental vary across the two user groups (one-time users vs long-term subscribers) on different days of the week?



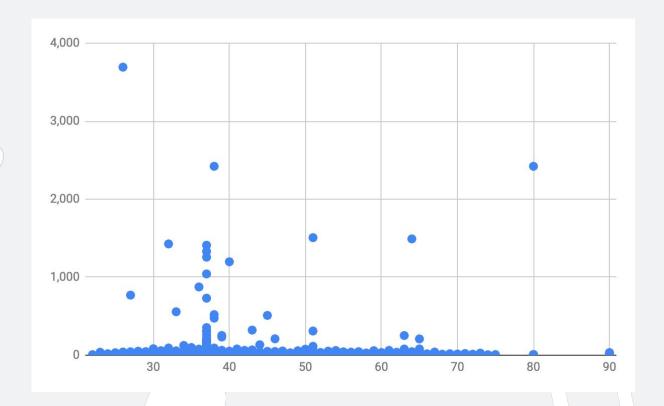
Citi Bike customer base is predominantly made up of long-term subscribers

Subscribers are more active during the week

One-time users are more active on weekends



#### 5. Do factors like weather and age impact the average bike trip duration?



No relationship between user age and trip duration



## **Summary**



#### **Summary of findings:**

- Top 5 pick-up locations for bikes:
  - Grove St Path, Exchange Place, Sip Ave, Hamilton Park, & Morris Canal
- Customer base:
  - Based on your findings, how would you describe Citi Bike's customer base? Think in terms of characteristics like age and user type
- Citi Bike customer behavior:
  - Who takes the longest and shortest trips on average?



### **Actions & Recommendations**



#### **Recommended actions:**

#### **Product recommendations:**

 Install more bikes at Grove St Path, Sip Ave, Newport Path, Newark Ave, Van Vorst Park.

#### Marketing recommendations:

 The Citi Bike customer base is mostly long-term subscribers aged between 35-44, who are most active during the week. This tells us that they are probably people who live in New York and use Citi Bikes to commute.
Marketing and advertising campaigns should therefore target this particular demographic.

# Thank you!

