

Explore | Expand | Enrich



- WRITE A SHORT, CATCHY HEADLINE
- GET TO THE POINT
- BODY





#### Press release – what is it?

- Written report communication Brief information
- Connected to an organisation or a business
- Bloggers Picks press release and share
- Promotion can garner widespread awareness
- Goal Promote something specific and important





#### **Benefits of press release**

- Immediate exposure
- Increased sales potential
- Augment your marketing campaign
- Brand your business as an online authority
- Increased benefits for SEO
- Build a good relationship with journalists





#### **Drawbacks of press release**

- Press releases alone will not help your SEO
- Not improves your communication with customers
- Press releases are hard to measure
- Press releases are not cost-effective





#### How to write a press release?

- Headline First and Foremost thing
- Summary Key elements
- Dateline & Lead Paragraph
- Body Convey the story
- A boilerplate statement to follow the body
- Contact information Important





#### Types of press release

- News press release
- Launch press release
- Product press release
- Staff press release
- Expert press release
- Event press release





#### Do's and don'ts list for writing a press release

- Do's: Start out strong and succinct
  - Use active voice and Spell check
  - Tell an interesting story
  - Send in a timely fashion
  - Use a "hook."
- Don'ts:
  - Address your readers directly by "you."
  - Refer to your company as "we" or "I."
  - Use ALL CAPS or multiple exclamation points
  - Use bullet points or long lists



#### **Summary**:

- Free public relations tool
- Beneficial for a start-up or growing business
- Publicizes important or useful information
- Grand opening, special event or new product launch

