

COMMERCIAL PROPOSAL

Proposal Date: February 20, 2026 Valid Until: March 22, 2026 Reference: RFQ-ABC-2026-001 FROM: Quality Steel Suppliers LLC Address: Industrial Zone, Port Rashid, Dubai, UAE Contact: Ahmed Al-Mansouri Email: ahmed@qualitysteel.ae Phone: +971-4-234-5678 TO: ABC Corporation

QUOTATION FOR STEEL PIPE AND FITTINGS:

Item 1: Steel Pipe Schedule 40 (4-inch OD) Quantity: 100 pieces Unit Price: \$385 USD per piece Subtotal: \$38,500 USD Specifications: ASTM A53B, Carbon Steel Mill Certificate: Included Lead Time: 14 days Item 2: Elbows (90-degree, 4-inch) Quantity: 20 pieces Unit Price: \$125 USD per piece Subtotal: \$2,500 USD Material: Carbon Steel Lead Time: 14 days Item 3: Flanges (Slip-on, 4-inch, 300 PSI) Quantity: 15 pieces Unit Price: \$95 USD per piece Subtotal: \$1,425 USD Lead Time: 14 days

COMMERCIAL TERMS:

Subtotal: \$42,425 USD Freight (CIF Dubai): \$1,200 USD Insurance: \$400 USD

TOTAL: \$44,025 USD

Payment Terms: Net 30 days from invoice Delivery: 14 days from order confirmation Shipping: Full container load (FCL)

QUALITY ASSURANCE:

- ISO 9001:2015 Certified - API 5L Certified - Third-party inspection available - Material testing certificates included - On-time delivery rate: 95%

WARRANTY:

- 12 months from delivery - Defects coverage: 100% - Replacement or refund at our cost

SPECIAL NOTES:

- All materials tested and certified - Lead time can be reduced to 10 days for rush orders (additional 5% cost) - Bulk discounts available for orders over 500 units - We have excellent relationships with end users in the region
Prepared by: Ahmed Al-Mansouri Quality Steel Suppliers LLC

APPROVED FOR SUBMISSION

Signature: _____ Date: February 20, 2026