

# Applied statistics & probability for buzzus (ThEngk•h, c bfz,, ...ngd†ng)

An Hoang Trung Tuong 2012-12-17 16:17:00

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ThEngk•h, c bfz,, ...ngd†ng

Photo Unknown. Source Somewhere In The Net

‡ ^y l%tršch<oŒn ch•Žng gi•ithi•u kh' atr'nh thEngk•h, c ...ngd†ng cho ri•ng v"nc"ng bfz,, (Applied Statistics & Probability for Buzzus, aka ASPB), g•m 4 b%i-gi-ng si•u-c" <, ng cover to%nb- c~c v™n<š thi>tthœc nh™t c•a khoa h, c thEngk• & s~cxu™t.

Trung T••ng dæ<žnh triYnkhai kh' atr'nh ASPB n%y v•i gi~ 10 ng TŽn per Nh^nd^n. Nh•ng qua 3 ng%y th-olu;n tŒi t,,ybft S' c ‡en B†ng ‡Œ, dæ<žnh th™tbŒi to%ndi•n. Trung T••ng quy>t<žnh t"ng gi~ l•n 50 ng TŽn (per Nh^nd^n), v%o khuy>nc~o v"nc"ng: ch•a hiYu m'nh muŒn g', <Œng baogi± xuŒng tišn.

N>u ch¥ mua t%ili•u m%kh"ng dæ gi-ng, m±i tr- 30 ng TŽn.

Nh|ng ai tr' t <"ngk\$ gi~ 10 TŽn tr••c th±i<iYm publish entry, s" <•©c b-ol•u order. ‡' h^u-nh• l%om-t khuy>nm±i.

BŒn b%i ASPB s" h••ngd-n c~c c" 6 chuy•nm†c: (i) C"nb-n, (ii) M-u, (iii) -•cl•©ng, (iv) KiYm<žnh, (v) Dæb~o, (vi) K®n"ng, theo c~ch d- h™pth† nh™t, d- ~pd†ng nh™t, thjmchš cho k° m,, -ch|.

1: Ra quy>t<žnh (Decision Making)

Ra quy>t<žnh l%vi•c c~c c" ph-i l%om m±i ng%y m±i gi±.

Bž c-m, bf thuŒc Paracetamol hay Panadol?

Sang n"m c••i em Meomeo hay em Bali?

Th~ng t•i m<sup>2</sup> ti•m b~n ph<sup>2</sup>, hay <i•ntho£i, hay quant%<sup>i</sup>?

Tu<sup>a</sup>n sau <<sup>a</sup>ut• c<sup>3</sup>phi>u Apple, hay Facebook, hay Google?

‡™y <šũ l%<sub>00</sub>c~c quy>t<žnh. Th'ng hay thua. L©i hay h£i. T„y c~c c" c' <, c ti>p hay kh"ng.

## 2: Gi-thuy>t (Hypothesis)

"Anh tin c<sup>3</sup>phi>u Google v, t 5% tr••c Gi~ngsinh".

"Em nghĩ Paracetamol hi•uqu- hŽn Panadol".

‡™y <šũ l%<sub>00</sub>c~c gi-thuy>t, <•Žngnhi•n ch¶ng c~i n%<sub>00</sub> sure 100%.

Trong m, i v™n<š th•ngnhi>t c•a c~c c", lu"n t•nt£i nhişu gi-thuy>t <<sup>a</sup>y r•iro. ‡Ÿ ra m-t quy>t<žnh <fng< 'n, c~c c" ph-i <•t c~c gi-thuy>t h©pl\$, v%<sub>00</sub>ch, n c~i t£t nh™t.

"C<sup>3</sup>phi>u Google v, t 50% <•m nay" h¶n l%<sub>00</sub>m-t gi-thuy>t k„m h©pl\$. Kh-n"ng hi•nthæc c•a n' nh" ch•a t•i 0.01%.

### 2.1: Gi-thuy>t g£c (Null Hypothesis)

Khi c~c c" tĩptrung c^nnh'c m-t gi-thuy>t, th' n' l%<sub>00</sub>gi-thuy>t g£c. K\$hi•u H<sub>0</sub>.

"C<sup>3</sup>phi>u Google v, t 5% tr••c Gi~ngsinh" <ang l%<sub>00</sub>gi-thuy>t g£c c•a c~c c".

### 2.2: Gi-thuy>t ng•©c (Alternative Hypothesis)

‡Ÿ ph~nx„t gi-thuy>t g£c <~ng tincjy hay kh"ng, c~c c" ph-i <•t gi-thuy>t ng•©c. K\$hi•u H<sub>1</sub>.

"C<sup>3</sup>phi>u Google kh"ng-thÿ v, t 5% tr••c Gi~ngsinh" l%o m-t gi-thuy>t ng•©c.

"C<sup>3</sup>phi>u Google ch'cch'n v, t 10% tr••c Gi~ngsinh" c<sup>1</sup>ng l%o m-t gi-thuy>t ng•©c, th> m•i t%.

Note: ±ÿ ra m-t quy>t<žnh, ph-i x~c<žnh gi-thuy>t g€c, v%o m-t gi-thuy>t ng•©c.

3: Sail<sup>a</sup>m lofi I & sail<sup>a</sup>m lofi II (Type I Error & Type II Error)

V•i m±i quy>t<žnh c•a m'nh, c~c c" <š u c' -thÿ m'c sail<sup>a</sup>m.

N>u sau Gi~ngsinh, c<sup>3</sup>phi>u Google v, t 5% thjt (aka gi-thuy>t g€c <fng), m%o c~c c" nh~t-ch>t kh"ng <<sup>a</sup>ut• (aka ph•nhjn gi-thuy>t g€c). Xin chia-bu•n, c~c c" <« m'c sail<sup>a</sup>m lofi I.

N>u sau Gi~ngsinh, c<sup>3</sup>phi>u Google <...ng-y•m (aka gi-thuy>t g€c sai), nh•ng c~c c" hehe nh<sup>o</sup>-tay <<sup>a</sup>ut• m» 100,000 TŽn (aka ch<sup>m</sup>pnhjn gi-thuy>t g€c). Xin chia-bu•n, c~c c" <« m'c sail<sup>a</sup>m lofi II.

Sail<sup>a</sup>m lofi n%o t•hfi hŽn?

Anhh,,ng L• V"n Luy•n gi>t L£a, T¼a L£a nhjn<žnh anh § "c' -t-i", v%o x½ anh § t½h'nh.

N>u anh Luy•n gi>t L£a thjt (gi-thuy>t g€c <fng), th' T¼a L£a quy>t<žnh hehe chu¾n v%ongon.

N>u anh Luy•n kh"ng gi>t L£a (gi-thuy>t g€c sai), th' T¼a L£a hehe dšnh sail<sup>a</sup>m lofi II.

Mang anh Luy•n sang M'õ x½, T¼a M'õ c<sup>1</sup>ng nhjn<žnh anh § "c' -t-i", nh•ng cho anh § 10 n"m kh~ngc~o v%ocŽh-i ch...ngminh anh § v"t-i.

N>u anh Luy•n gi>t L£a thjt, th' T¼a M'õ dšnh sail<sup>a</sup>m lofi I.

Sail<sup>a</sup>m lo<sup>fi</sup> n<sup>%</sup> d<sup>-</sup> ph<sup>^</sup>ntr<sup>a</sup>n h<sup>ž</sup>n?

#### 4: Ki<sup>Ÿ</sup>m<žnh gi-thuy>t (Hypothesis Testing)

‡Ÿ y•nt<sup>^</sup>m m-t gi-thuy>t g<sup>€</sup>c l<sup>%</sup> <~ng tincjy <>n-m...c c'-thŸ ra quy>t<žnh nghi•mtfc, trong ch<sup>£</sup>ngmæc l<sup>š</sup>thuy>t, c~c c" ph-i thæchi•n ki<sup>Ÿ</sup>m<žnh (test) n' v<sup>%</sup>gi-thuy>t ng•©c c•a n'.

C~c c" ph~thi•n, r<sup>ž</sup>ng <« 4 n"m lišn, c<sup>3</sup>phi>u Google c... tr••c l<sup>-</sup> Gi~ngsinh l<sup>£</sup>i t"ng gi~ 5-7%, ch- nguy•nnh<sup>^</sup>n m». Th"ngtin § <« <• tr"ng<©i "C<sup>3</sup>phi>u Google v, t 5% tr••c Gi~ngsinh", hay ch•a?

Ph-i ki<sup>Ÿ</sup>m<žnh <cm.

Th<sup>£</sup>ngk•h, c Bfz,, cungc<sup>™</sup>p c~c c" lo<sup>£</sup>t ph•žngth...c ki<sup>Ÿ</sup>m<žnh gi-thuy>t d••i tri>tlš Bæa, b<sup>ž</sup>ng c~c c" ngc† th<sup>£</sup>ngk• cžb-n.

#### 5: M-u & c<sup>o</sup>-m-u (Sample & Sample Size)

Th<sup>£</sup>ngk•h, c h%nl<sup>^</sup>m s<sup>½</sup>d†ng c~c thu; tto~n h%nl<sup>^</sup>m nhžm ki<sup>Ÿ</sup>m<žnh any gi-thuy>t tr•n c~c m-u th"ngtin thuthj p. Th<sup>£</sup>ngk•h, c bfz,, c<sup>1</sup>ng.

Trung T••ng ph~tbiŸu: g~i L<sup>£</sup>a to%n vf b<sup>ž</sup>.

Vf b<sup>ž</sup>ng ng<sup>a</sup>n n% l%b<sup>ž</sup>?

Trung T••ng gi-<žnh: vf g~i m<sup>£</sup>ng hžn 5cm l%b<sup>ž</sup>.

Gi-<žnh "d<sup>a</sup>y 5cm" <™y g, i l%th"ngs<sup>€</sup> (Hypothesis Parameter).

‡Ÿ kh<sup>¶</sup>ng<žnh gi-thuy>t c•a Trung T••ng, c<sup>a</sup>n ki<sup>Ÿ</sup>mtra to%nb- 45 tri•u <%nb%L<sup>£</sup>a.

S<sup>€</sup> 45 tri•u <™y g, i l%t<sup>3</sup>ngthŸ (Statistics Population).

Nh•ng Trung T••ng chž test <•©c 100 <%nb%hehe.

±m <nb%<Eidi•n <™y g, i l%o-m-u (Sample). S€ 100 <™y g, i l%o-c<sup>o</sup>-m-u (Sample Size).

C<sup>o</sup>-m-u c%ng l•n th' gi-thuy>t c%ng ch'ccf, dphnhi•n.

C<sup>o</sup>-m-u baonhi•u l%v£a?

B€n m„a Gi~ngsinh <« <• c<sup>o</sup>-m-u cho kÀv, ng c<sup>3</sup>phi>u v, t 5%, hay ch•a?

6: B~cb¢ & ch™pthu; n kiÿm<žnh

±m 100 <nb% bž Trung T••ng test vf, thjt ti>c, c' <--d<sup>a</sup>y vf trungb'nh 80cm.

Gi-thuy>t g€c (aka G~i L£a Vf B„), bži vjy, bž b~cb¢. ±cm s€li•u trungb'nh kiÿm<žnh kh~c qu~ xa th"ngs€ c•a gi-thuy>t.

Nh•ng, <cm, n>u <--d<sup>a</sup>y vf trungb'nh c•a 100 <nb% m-u ch¥ tr¼mtrÁm 7cm. Gi-thuy>t Vf B„ n•n <•©c ch™pthu; n, hay v-n ch•a?

6.1: M...c-b~cb¢ bfz„ (Significance Level)

Trung T••ng <žnhnghµa, m...c-b~cb¢ bfz„ l%o kh-n"ng b~cb¢ m-t gi-thuy>t g€c.

B, n h%nl^m th' <žnhnghµa, m...c-b~cb¢ l%o~cxu™t c•a sail<sup>a</sup>m lo£i I.

M...c-b~cb¢ k\$hi•u bžng ch | Alpha (Hyl£p "Â").

Tr~i v•i m...c-b~cb¢, m...c-ch™pthu; n l%o~cxu™t c•a sail<sup>a</sup>m lo£i II.

M...c-ch™pthu; n k\$hi•u bžng ch | Beta (Hyl£p "Ã").

±™y l%oc~c h•s€ nhžm h£ench> c~c sail<sup>a</sup>m (both lo£i I & II) khi tšnhto~n kiÿm<žnh c~c gi-thuy>t bfz„.

M...c-b~cb¢ bfz,, th• ¢ng l%0.01, 0.05, v%0.10, t•Žng...ng 1%, 5%, v%0 10%.

Sau n%y, c~c c" ch¥ c^an ch, n Alpha & Beta, <\_o c^an b"nkho"n. ‡£ikh~i, Alpha c~c c" ch, n c%ng cao th' kh-n"ng gi-thuy>t bž b~cb¢ c%ng cao.

## 6.2: L•ch-chu¾n bfz,, (Standard Deviation)

L•ch-chu¾n, hay <--l•ch chu¾n, l%om–t kh~ini•m th€ngk• quantr, ng.

Ch-d†, kh€il•©ng b'nhqu^ n c•a 100 b^ann"ng b¿ng 60Kg. Kh€il•©ng b'nhqu^ n c•a 2 "ng voi v%050 "ng g%oc^1ng b¿ng 60Kg. Trung T••ng n' i, l•ch-chu¾n c•a b, n b^ann"ng th™p hŽn, aka chfng <šu-nhau hŽn. C~c k>tqu– kiỲm<žnh tr•n m–t m–u c' l•ch-chu¾n th™p hŽn s' <~ng tincjy hŽn.

L•ch-chu¾n k\$hi•u b¿ng ch | Sigma (Hyl£p "Ä"), v%otšnh kh~ gi-ndž.

Gi-ndž nh• n%o? M¤i h, c.

R€tcu–c v"nc"ng bfz,, c' n•n <^ut• c^3phi>u Google tr••c Gi~ngsinh? M¤i h, c.

Kh"ng h, c th' c' n c...t.

(@2012)

(Sticked)†‡¶ngc™p V"n Bœa & Qu~n Bœa

## COMMENTS

[An Hoang Trung Tuong \(18/12/2012 00:02\)](#)

@con L%i B»n

Theo Z' tšnhto~n, Real <« m™t ngai v" <žch Liga g¼i.

Jđ Z' < ,o thÁm coi Liga n|a, v' coi nh• <« k>tthfc

[An Hoang Trung Tuong \(18/12/2012 00:07\)](#)

M"n thEngk• <•©c ~pztngh kh•ngkhi>p nh™t trong Ykhoa v%  
Z•©ckhoa.

±cm c~c c" m^n hai m' n <' , nh™t l%Z•©c, m%< ,o thŁo ThEngk• th'  
ch¥c' c' n c...t.

T•Žngtæ l%Kinht> v%T%ichŠnh, <• cbi•t T%ichŠnh.

Qua < , c c•ng c~c c" , Z' ch¥ th™y em C' M' t l%ng•đi z,, ng thEngk•h, c  
c~ch nghi•mtfc nh™t v%th•đngxuy•n nh™t.

Con Ch^n Z¼i, khoe l%z%nh ThEngk• m, i nh'', th' tr'nh<– t•Žng<•©c  
l•p V°l¼ng, n>u x~c<žnh chuy•nng%nh ThEngk• t•Žng<•Žng c™p  
F³th"ng 12 n"m.

[An Hoang Trung Tuong \(18/12/2012 00:09\)](#)

Con L%i B»n

Kh-n"ng Real <•©c C1 cao nh™t so v•i c~c <–i kh~c, chEng 8%.

Sau <>n Barca, chEng 6%.

C¼n lŁi ch– th¿ng < ,o n^u t•i 3%.

[An Hoang Trung Tuong \(18/12/2012 00:16\)](#)

Z•đng-nh• <« c' 5 v"nc"ng <"ngk\$ tr••c thđi<iỖm t"ng j~. ±Ỗ mai Z'  
s' zuy•t lŁi coi <' l%z | ng ai.

Hehe qu– l%đm–t <¼n kiỖm<žnh •ng-\$.

C~c c" f-i th<sup>my</sup> g<sub>2</sub>ng, kh' atr'nh Th<sup>Engk</sup>•h, c Bfz,, n• ng kho-ng b<sub>2</sub>ng  
1/6 kh' atr'nh Fast MBA. V•i nhi<sup>su</sup> ng•<sup>ai</sup> th<sub>j</sub>mch<sup>s</sup> n' c<sub>4</sub>n n• ng h<sup>zn</sup>  
n<sub>1</sub>a, v' c' gfc c~c c" c<sup>1</sup>ng ch- th<sup>my</sup> j' c-, Z' h...a <<sup>my</sup>.

M-t kh' atr'nh nh• th>, m%<sub>0</sub> Z' ga j~ 10 T<sup>zn</sup>, th' nh'' ga c~c c" f-i  
quy>t<<sup>zn</sup> thamja ngai v%<sub>0</sub>lu"n. Choz,, m"n m<sup>3</sup>n kh"ng <~ngj~ <>n th>,  
th' c~c c" c<sup>1</sup>ng ch<sup>¥</sup> m'c sail<sup>a</sup>m lo<sup>fi</sup> II th"i hehe.

[An Hoang Trung Tuong \(18/12/2012 00:21\)](#)

Ch>t c•<sup>ai</sup> m•i c~c c".

M<sup>ai</sup> c~c c" gfc tho-im~i "Th<sup>Engk</sup>-k•-h, c". J~otr'nh tr•n m<sup>Eng</sup> nhi<sup>su</sup>  
v"bi•n.

Hehe z•ng c~c c" c... th<sub>2</sub> <, c, g<sub>4</sub>i sos~nh m•i <<sup>Engc</sup><sup>mp</sup> c•a m"n  
Th<sup>Engk</sup>• Bfz,,.

N%<sub>i</sub> cho c~c c" coi h<sup>qn</sup> m-t chuy•n-trang ti>ng L<sup>Ea</sup>:

statistics.vn

[An Hoang Trung Tuong \(18/12/2012 00:23\)](#)

Z' bi>t c~i m"n Th<sup>Engk</sup>• m%<sub>0</sub>h<sup>a</sup>u-nh• con v"nc"ng n<sup>a</sup>u c<sup>1</sup>ng <•<sup>c</sup> h, c  
<sup>2</sup> tr•<sup>ang</sup> <<sup>fi</sup>h, c L<sup>Ea</sup>, th' ch- v<sup>a</sup>u <<sup>a</sup>u c~c c" c~i <<sub>o</sub> j' c-, b<sup>2</sup>i ch<sup>sh</sup>  
j-ngvi•n c•a m"n m<sup>3</sup>n c<sup>1</sup>ng c' hi<sup>Yu</sup> <•<sup>c</sup> n' <<sub>o</sub> <<sup>u</sup> hehe.

±em ~pztng v<sup>a</sup>u th<sup>æcti</sup>~n th' c%ng h<sup>eng</sup> n• ng.

Th"i <cm Z' <i t, a, mai c<sub>4</sub>n c<sup>a</sup>ycu<sup>€</sup>c.

[An Hoang Trung Tuong \(18/12/2012 00:24\)](#)

H<sup>mp</sup> Y•u c•a Z' ng• ngon <i nha.



Z' vř mu-n th' th...c khuya th"i, ch... hehe <xi th' lfc n<sup>a</sup>u ch- bu•n mřngm%ng mřngm%ng.

[im]http://pcdn.500px.net/15622739/1f60f5f20169aa5514ced70488f518d71f61bcda/3.jpg[/im]

[An Hoang Trung Tuong \(18/12/2012 09:05\)](#)

T<sup>™</sup>tc- c~c c" ch% c¼n nhÆn 2 ng%i n|a <ÿ c' n, bf, <žt, ch•<sup>2</sup>i, etc, etc trong v<sup>1</sup>tr† n%i. G¼i sau <' l%uÀnh, m, i th... ti•utan, <cmnc. Chfa s' mang c~c c" v<sup>a</sup>u m-t v<sup>1</sup>tr† kh~c.

Nghĩ <>n <um<^y m%o-s-ngkho~i <\_o nhi•n <•©c hehe. Ch- c¼n lol'ng, ch- c¼n fiřnmu-n. Ch- c¼n <' i-kh~t, ch- c¼n gat". No b<sup>a</sup>nn"ng. No bammŽ. No Qu~n. No Bœa.

Ch<sup>a</sup>u-mEng <um<^y, Z' h••ngz-n c~c c" m<sup>a</sup>n tř thŽ Song Th<sup>™</sup>t L†c B~t, theo <řt%i <ang th-olu;n <sup>2</sup> Mjtth<sup>™</sup>t.

ThEng-k•-h, c nh" m"n kh' [fo: color="#CC33CC"]thjt[/fo]

‡,c n-y-j<sup>đ</sup> <\_o [fo: color="#CC33CC"]bjt[/fo] n•i [fo: color="#FF0000"]ai[/fo]

Zř bu•i v<sup>a</sup>u c~i th;ng [fo: color="#FF0000"]n%i[/fo]

N"m m•Ži TŽn <ÿ s~ng [fo: color="#FF0000"]mai[/fo] bf [fo: color="#009900"]tr%[/fo]

K• m» Z' khř-[fo: color="#009900"]kh%[/fo] qu-ng-[fo: color="#CC33CC"]c~o[/fo]

B€ m%i th' t€c [fo: color="#CC33CC"]~o[/fo] xem [fo: color="#FF0000"]kÁn[/fo]

C†c j' v½a <¢ v½a [fo: color="#FF0000"]<en[/fo]

Mřm nh• tr~i chu€i ng' n [fo: color="#FF0000"]choÁn[/fo] n½a gang

C~c [fo: color="#FF0000"]ch | m%o <¢[/fo] l%oc~c ch | jeo v^n b^tbu-c.  
C~c ch | [fo: color="#CC33CC"]m%o ti>m[/fo] v%o [fo: color="#009900"]m%o xanh-lt¢[/fo] l%ov^n kh"ng b^tbu-c.

[An Hoang Trung Tuong \(18/12/2012 10:10\)](#)

Hehe <ÿ j-m-b•t g~nh-n•ng kinhfš h, c Fast MBA cho v"nc"ng bfz,,  
thæi bu<sup>3</sup>i suytho~i. Z' ch™pnh;n c't nh¢ kh' atr'nh Fast th%nh c~c  
h, cf^n mini sau:

- 1- Kinhth>h, c Çngz†ng (Applied Economics): 50 TŽn/v"nc"ng, 5 sessions
- 2- Marketing Qu-ntrž: 50 TŽn/v"nc"ng, 5 sessions
- 3- K>to~n Qu-ntrž (Accounting): 50 TŽn/v"nc"ng, 5 sessions
- 4- T%ichšnh Qu-ntrž (Finance): 60 TŽn/v"nc"ng, 6 sessions
- 5- Qu-ntrž Zæ~n (Project Management): 50 TŽn/v"nc"ng, 5 sessions
- 6- K>ho£chh' a Chi>nl•©c (Strategic Planning): 50 TŽn/v"nc"ng, 5 sessions
- 7- H%nhvi T³ch...c (Organizational Behaviour): 40 TŽn/v"nc"ng, 4 sessions



Enrollment Fee: 10 TŽn (c' -thÿ mi~n, t,,y <išuki•n).

T³ngc-ng 360 TŽn/v"nc"ng. Thæijan kh"ng h£ench>. C¹ng kh"ng c^n  
<• 30 ng•æi m•i m² l•p. H, c module n^u tr••c c¹ng <•©c th> m•i t%.

N>u c~c c" mua to%nb- kh' atr'nh, v•i j~ 310 TŽn, s' ti>tki•m <•©c 50  
TŽn (14%).

[im]<http://3.bp.blogspot.com/-RB62Sh8Wgfo/TzQI-QdZCsI/AAAAADy0/ITbkjOaOmOU/s1600/sale+%281%29.jpg>[/im]

[An Hoang Trung Tuong \(18/12/2012 10:20\)](#)

Chuin con said... [fo: color="#FF9966"] (52) [/fo]  

[fo: size="5" face="" color="#1E4A17"] V "n-c" ng n^È < "ng-kyÉg" È thi È h • ŽĖg jaĖuĖhŽÉ [/fo]

‡ f ng g¼i. Ai < "ngk\$ ² m...c n^u h • ² ng nguy • n m...c < ' , l> u j ~ t " ng. V% < • © c ho % n lĖi f^ n xÁng ch • nhl • ch thĖa, l> u j ~ j - m.

[An Hoang Trung Tuong \(18/12/2012 10:25\)](#)

S' p < um < ^ y g¼i. ‡ % ng < , o n^u th' c ~ c c " c' n bf < žt b, p c' ng < , o h> t xÁng < ^ u, c... tr - m » xÁng cho Z' m% h, c cho vui.

Z' c' xÁng c • a c ~ c c " th' c' ng < , o mang qua < um < ^ y < • © c, < Ÿ ng' m cho vui hehe. Lf c < um, Z' l" y ng TŽn < ' p m » th% nh ch " n cho kho' i.

 [/im]

[An Hoang Trung Tuong \(18/12/2012 10:33\)](#)

Tung Lam said... [fo: color="#FF9966"] (58) [/fo]

[fo: size="6"] [fo: color="red"] M† Z' ph - i qu - ng c ~ o l% h, c xong s' th> n% y, th> kia th' m • i hft < • © c kh ~ ch ch... [/fo] [/fo]

‡ um < ^ y g¼i qu - ng c ~ o c ~ i bu • i j' n | a?

"H, c xong MBA, c ~ c c " s' < • © c ch> t ngai trong con s' ng - th^ n < ^ uti • n "

Hay l% i

"H, c xong MBA, c~c c" s" <•©c ch>t b<sup>2</sup>i m-t qu- thi•nth[ech bæ n• ng  
4.5 t<sup>m</sup>n bai trfng <<sup>a</sup>ul^u thay v' vi•n mini 20Kg nh• m, i L£a"

[An Hoang Trung Tuong \(18/12/2012 11:32\)](#)

Metal said... [fo: color="#FF9966"] (67) [/fo]

[fo: size="5"] [fo: color="Blue"] [fo: color="#330000"] Tr- tišn cho m†  
D' m%v-n ch•a hiYu th' t"i gi-ng.

[/fo]

[/fo] [/fo] Hehe con T<sup>a</sup>n n%j-ng m» <i cho v"nc"ng <<sup>o</sup> t£n 50 TŽn  
<cm. Mi-n l%j-ng <fng th' Z' •ngh-.

[An Hoang Trung Tuong \(18/12/2012 11:35\)](#)

Chuin con said... [fo: color="#FF9966"] (68) [/fo] Å[im] http://lh5.google  
usercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAAAAAAAAV  
A/I1oFp92W1P8/s40/vip04.gif [/im] Å[im] http://lh4.googleuserconten  
t.com/-r2FeUR9WQ2E/T77YJK1fJII/AAAAAAAAABKM/0g20BZR  
m2Q8/s68/tintin.gif [/im] Å

[fo: size="5" face="" color="#1E4A17"] ‡ uÈmelmaÉanh kinh-taÈŽÊ<ai  
chiÊ bi•É hoẾg. [/fo] [fo: size="5"] [fo: color="Blue"] [fo:  
color="#330000"]

[/fo]

[/fo] [/fo] Z' l£ <\_o j' b, n h, c Kinh-t%<sup>i</sup> <sup>2</sup> L£a. H, c xong l%qu•n lu"n,  
bi>t c~i c•c j' m%on' i.

B, n h, c <sup>2</sup> T^y th' hehe l£i <\_o bi>t c~c thu; tng | ti>ng L£a, th> l%c<sup>1</sup> ng  
c^m lu"n.

[An Hoang Trung Tuong \(18/12/2012 11:38\)](#)

Lang Thang said... [fo: color="#FF9966"] (70) [/fo]

[fo: color="#660000"]Trong n"m n"m v"n c"ng <' h"n nhi"n ph-i c'  
t"i <"y.[/fo][fo: color="#660000"] [/fo]

[fo: color="#660000"] [/fo][fo: size="5" face="" color="#1E4A17"] [fo:  
color="#660000"] [/fo][fo: color="#660000"] [/fo][fo]Zanhs~ch 5  
v"nc"ng <« <"ngk\$ j~ z° g•m: Langnghe, ctnp123, L£a ng, Alehap, st  
Lucifer.

L%~~m~~ <\_o j' c' con Thang <^u h-? Hay Z' <>m nh^am?

[An Hoang Trung Tuong \(18/12/2012 11:49\)](#)

L£a ng said... [fo: color="#FF9966"] (73) [/fo] [im]http://lh5.googleu  
sercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAAAAAAAVA/  
l1oFp92W1P8/s40/vip04.gif[/im] [im]http://lh3.googleusercontent.c  
om/\_6ZJAQ2hEPI/T4-5op65wRI/AAAAAAAAAUc/IErIRMckI2E  
/w68/momthoi.gif[/im] [im]

[fo: size="5" face="" color="#0011BB"] [fo: size="6"] [fo:  
color="blue"] T"i quan t^m c~c m"n 3-4-5, [/fo] [/fo] [/fo]

Ch>t c•~~xi~~ con n%i th\$ch c~c module K>to~n, T%ich\$nh, Zæ~n f¢ng?

H, c 3 m' n n%i m%kh"ng h, c Kihnt> Çngztng th' kh~c <\_o j' th' t c%w/Et  
m%<\_o m• c sŽmi?

T™tc- 7 h, cf^an c•a Fast MBA <šü cœckÀ quantr, ng. L>u c~c c" kh"ng  
mu€n h, c some h, cf^an c^ng OK, z•ng f-i qua s~th£ch c~c h, cf^an <'  
tr••c, k•u l%Enrollment Exam.

Ch-z† trong module Zæ~n, T%ich\$nh, c' c~c b%itjp z,,ng <>n c~c  
t\$nhto~n BEP. ‡\_o m» lfc \$ c~c c" m^2 m•m ga h¢i BEP l%oj' ho•c t\$nh  
BEP th> n^u, th' Z' t~t cho m,\_o m» m•m lu"n ch... ng•i <' m%<¼i h, c  
<cmnc.

[An Hoang Trung Tuong \(18/12/2012 13:12\)](#)

@con T> Ng-n

Z' zæ<žnh s' m<sup>2</sup> m-t kh' a Manager IT Essentials aka "IT J~m<€c Mini"  
g•m 10 sessions sau:

1. Hořch<žnh nřnt-ng IT cho zoanhngghi•p c<sup>o</sup> v£a v%nh¢, baog•m c-  
c"ngngh•, k®thujt, nh^nsœ, t%ichřnh.
2. Qu-nlř triřnkhai hořt<-ng IT cho zoanhngghi•p c<sup>o</sup> l•n.
3. ERP Essentials (Inc. CRM Essentials).
4. B2B Essentials.
5. B2C Essentials.
6. ICP Essentials.
7. IM (Internet Marketing) Essentials.
8. MM (Mobile Marketing) Essentials.
9. Distributed Communication (Li•nlřc F^nt~n) Essentials.
10. WAN Security (B-omjt H•th€ng M<sup>2</sup>) Essentials.

Con ng-n n%i coi c' thř <-mnhi n <•©c f^nn^u trong tr¢ng? C' thamja  
m^nj~otr'nh <•©c kh"ng?

‡•Žngnhi•n mu€n m^nj-ngvi•n, th' f-i qua s~thřch. Z' thu % zoanhs€  
t„y thu-c cŽch> v%ch™tl•©ng v%th¢athuj n h©pt~c.

[An Hoang Trung Tuong \(18/12/2012 13:17\)](#)

‡cm v•i kh' atr'nh IT <' , th' m-t con k®s• IT n"nglœc khakh~ c' thř  
m^nj IT Manager cho c~c c"ngty <aqu€cja nh•n ngonl%nh.

Zi•ng f^nn Qu-ntrř Zœ~n IT lři thu-c m-t kh' atr'nh kh~c hehe th> m•i  
hiřm.

### An Hoang Trung Tuong (18/12/2012 13:26)

Hehe Z' ths <\_o n' i f\_t. Con th© IT n^u <em tr, nv»n c~i j~otr'nh J~m<€c IT Mini c•a Z' kia <ft m» v^u CV xin vi•c c~c cty Tai bœ t£i L£a (kiÿu nh• Unilever, Samsung, etc), <-mb¾u <•©c nh\_jn Job Offer ngonl%nh 90%.

Hehe <´t s~t ga miÿng. ‡i su § lu"n <fng so far.

### An Hoang Trung Tuong (18/12/2012 13:30)

gai e gai gia said... [fo: color="#FF9966"] (90) [/fo]

[fo: size="6"] [fo: color="red"] ch\$nh s~ch c•a Z' G~i ch•a th™y ph^n •u ~i cho kh~ch h%ng <« s½ d†ng d~ch vt

[/fo] [/fo]

Hehe c~i n%i <•Žngnhi•n thu–c vs ch\$nh s~ch sales nh™tqu~n c•a Z' g½i. V••n<š l%hehe chª Z' thamkh-o m–t s€ con tai to <« nha em, g½i Z' s•m j--nhªi.

### An Hoang Trung Tuong (18/12/2012 13:33)

L£a ng said... [fo: color="#FF9966"] (92) [/fo] Å[im]http://lh5.googleusercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAAAAAAAVA/l1oFp92W1P8/s40/vip04.gif[/im] Å[im]http://lh3.googleusercontent.com/-\_6ZJAQ2hEPI/T4-5op65wRI/AAAAAAAAAUc/IErIRMckI2E/w68/momthoi.gif[/im] Å

[fo: size="5" face="" color="#0011BB"] [fo: size="6"] [fo: color="blue"] T•²ng l%od£i Word, Excel th' <"ng k\$, [/fo] [/fo] [/fo]

Word m•i Excel th' <\_o <^u ch– c' (Free) m%f–i chui v^u Qu~n Bœa m™t m–t <€ng xÁng h– con n%i?

C<sup>1</sup>ng nh• trong Quĩn Bœa < ,o b<sup>^</sup>uj<sup>α</sup> m<sup>2</sup> l•p ti>ng M<sup>o</sup>. Z' m• c<žnh c<sup>~</sup>c c<sup>o</sup> f-i ngon ti>ng M<sup>o</sup> th' m•i < •©c sinhho<sup>l</sup>et<sup>2</sup> < ^y.

[An Hoang Trung Tuong \(18/12/2012 20:31\)](#)

Z' kšnh<sup>y</sup>•u tr¼i l•n < ^y ¼i.

Tr••c khi j--nh<sup>α</sup>i y•uc<sup>a</sup>u c•a b, n v<sup>o</sup>nc<sup>o</sup>ng v%oj-ng b%<sup>i</sup> < •m. Z' th<sup>m</sup>y c<sup>a</sup>n f-i thuy>ttr'nh m-t v••n<š caotr, ng.

Vš kh' atr'nh <%ot<sup>l</sup>eo Fast MBA.

T<sup>l</sup>i-sao Z' ch•a b<sup>o</sup>t<<sup>a</sup>u, z,, s<sup>€</sup> <"ngkš <« coi nh• <•? Z<sup>u</sup>nh<sup>i</sup>•n c' lšzo.

‡' l%nh<sup>α</sup> k>tqu- cu-c th½nghi•m b<sup>~</sup>n fš <, c Paibox.

GÆg%ng sau 3 th<sup>~</sup>ng ho<sup>l</sup>et<-ng, Paibox ch•a <<sup>l</sup>et <•©c kÀv, ng vš zoanhthu.

M...c-fš thamja Paibox kh<sup>o</sup>ng <<sup>o</sup>t v•i s<sup>€</sup>-<"ng v%ov•i ch<sup>m</sup>tl•©ng zžchvt. N•n j<sup>~</sup>c-<sup>2</sup> < ^y < ,o th%nh v••n<š.

V••n<š<sup>2</sup> ch± Population (T<sup>3</sup>ngthÿ Th<sup>€</sup>ngk•) c•a Quĩn Bœa c¼n qu<sup>~</sup> th<sup>m</sup>p, n•n Demand (C<sup>a</sup>u, Nhuc<sup>a</sup>u) lu<sup>o</sup>n bž j•ih<sup>l</sup>en. X con v<sup>o</sup>nc<sup>o</sup>ng thšch <, c Paibox trong t<sup>3</sup>ngthÿ Buzzu Population <« mua xong. J<sup>α</sup> mu<sup>€</sup>n t<sup>o</sup>ng s<sup>€</sup> members th%nh X+1 c<sup>1</sup>ng kh', <Eng n' i l%X\*2 ho• c X\*3.

N-izung c•a Paibox ho%nto%<sup>n</sup> Z' n<sup>o</sup>m trong tai, ch<sup>¥</sup> c<sup>a</sup>n bi•ntj<sup>p</sup> v%o minhh, a l%<• cho ho<sup>l</sup>et<-ng nhišu n<sup>o</sup>m, h<sup>a</sup>u-nh• < ,o t<sup>€</sup>n th•m <•ng chifš n<sup>a</sup>u. N•n vi•c zoanhthu (Income) kh<sup>o</sup>ng <<sup>l</sup>et kÀv, ng (Expected Value) kh<sup>o</sup>ng -nhh•<sup>2</sup>ng nhišu <>n t•Žnglai "ng š.

Z•ng kh' atr'nh Fast MBA th' kh<sup>~</sup>c. Vi•c so<sup>l</sup>en j<sup>~</sup>otr'nh thœcsæ haot<sup>€</sup>n nhišu t%inguy•n, g•m c- th<sup>α</sup>ijan, tišnb<sup>l</sup>ec, s...clœc. L<sup>l</sup>i c¼n f-i ztž± c<sup>~</sup>c j-ngvi•n g-c c,, ng thamja.



GÆg%ng, Fast MBA f-i n¿m trong m-t k>ho£ch kinhzoanh l^uz%i, c' tšnh chi>nl•©c.

‡cm nh• th>, l>u hehe ch¥ c' 30 h, cvi•n (Customer, Client) kh' a <^u, th' ch- c' ch•Žngtr'nh <\_o n^u tr† n^i.

HiŸu ch•a h- v"nc" ng?

[im]http://static.ddmcdn.com/gif/pug.jpg[/im]

[An Hoang Trung Tuong \(18/12/2012 20:34\)](#)

st Lucifer said... [fo: color="#FF9966"] (97) [/fo]

[fo: size="5"] [fo: color="red"] ‡žt p» b%z' nh• <•i nh\_ ,t•n t"i <« trong danh s~ch z•i dcm. [/fo] [/fo]

C" <« l%1 trong 6 h, cvi•n <^uti•n <•©c h•^ng iu<«i vř tuition cost.

[An Hoang Trung Tuong \(18/12/2012 20:35\)](#)

tao lao said... [fo: color="#FF9966"] (99) [/fo]

[fo: size="5"] [fo: color="red"] Anh c' thŸ <"ng kř FAST mba v%th£ng k• v•i gi~ 320 TŽn kh"ng th¿ng T••ng? [/fo] [/fo]

Vř cŽb-n l% c' -thŸ. C" s" <•©c th™y c~c chřnhs~ch soon c†thŸ vř v••n<ř n%i.

[An Hoang Trung Tuong \(18/12/2012 20:38\)](#)

Nguyen Sang said... [fo: color="#FF9966"] (101) [/fo] [im]http://lh5.googleusercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAAAAAAAVA/I1oFp92W1P8/s40/vip04.gif[/im] [im]http://lh4.googleusercontent.com/-r2FeUR9WQ2E/T77YJK1fJII/AAAAAAAAABKM/0g20BZRm2Q8/s68/tintin.gif[/im]

[fo: size="5" face="" color="#47B8AA"] Trung T••ng ra s~ch, t"i mua, nh<sup>TM</sup>t l%b-n c...ng.

[/fo]

K>ho[ech xu<sup>TM</sup>tb-n s~ch b-n-c...ng h<sup>a</sup>u-nh• ch•a-thY thæchi•n <•©c trong n"m t•i sorry.

Z' c' -thY in m-t s€ s~ch z%nh zi•ng cho m-t-s€ <€it•©ng <• cbi•t, ch... b~n <€itr%oth' ch'cch'n ch•a.

[An Hoang Trung Tuong \(18/12/2012 20:48\)](#)

L£a ng said... [fo: color="#FF9966"](102)[/fo]Å[im]http://lh5.googleusercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAAAAAAAAV A/I1oFp92W1P8/s40/vip04.gif[/im]Å[im]http://lh3.googleusercontent.com/-\_6ZJAQ2hEPI/T4-5op65wRI/AAAAAAAAAAUc/IErIRMckI 2E/w68/momthoi.gif[/im]Å

[fo: size="5" face="" color="#0011BB"] [fo: size="6"] [fo: color="blue"]z-i thšch gÆ hžn vř m€i t•Žng quan gi|a kho~ h, c c•a chž v•i vi•c b, n Samsung, Unilever, etc nh;n [/fo][[/fo]][/fo]

L>u c" <« t£ng apply <Žn-xin-vi•c (Application Form) v<sup>a</sup>u c~c vžtrř quantr, ng (Key Staff Position) c•a c~c c"ngty nh•n, th' h¶n c" s' kh"ng h¢i c^u n%.

M-t Application Form tišmn"ng s' <•©c c~c qu-ntržvi•n nh^nsæ (HR Managers) <~nhj~ g<sup>TM</sup>t cao. ng § kh"ng c¼n l%Application Form n|a, m%l%Application Essay (Lu;nv"n-xin-vi•c).

Vi•c trřch <•a m-t n-izung c•a Paid Course For Buzzus v<sup>a</sup>u Application Essay l%<•©c-f\_p, b²i třnh <-c<~o c•a "ng §.

Z' bi>t, c~c c" h<sup>a</sup>u-nh• ch•a c' §th...c vř Lu;nv"n-xin-vi•c. ‡' l% m-t thi•tth¼i, v' m-t Lu;nv"n-xin-vi•c ngonl%nh c' -thY mang l£i cho c~c c" m-t ‡šnghž L•Žngb³ng (Salary Offering) cao g<sup>TM</sup>p <"i m-t <Žn-xin-vi•c

ti•uchu<sup>3</sup>/<sub>4</sub>n, m%ch- c<sup>a</sup>n <işuki•n th•mth<sup>ı</sup>t (Additional Conditions) m»  
n<sup>a</sup>u.

[An Hoang Trung Tuong \(18/12/2012 20:54\)](#)

last said... [fo: color="#FF9966"] (103) [/fo]

[fo: size="4" color="#009900"]Nh<sup>ı</sup> gi<sup>ı</sup> xu<sup>ı</sup>Eng 1 lfc <Eng TŽn nh• r...a  
anh ch•a <•. Anh <"ng k\$ t£ mtc M-t.Ả[/fo]

L>u c" mua <• tr, nb- c<sup>ı</sup>c modules trong m-t th<sup>ı</sup>ijan z%ı, c" c<sup>1</sup>ng s<sup>ı</sup>  
<•©c xemx<sup>ı</sup>t j-m j<sup>ı</sup> <sup>2</sup> c<sup>ı</sup>c modules cu<sup>ı</sup>ic,,ng, b<sup>ı</sup>ng c<sup>ı</sup>ch Refund Fee,  
ho• c <Y z%nh xÁng <•©c J-m J<sup>ı</sup> <' mua th... kh<sup>ı</sup>c.

[An Hoang Trung Tuong \(18/12/2012 20:55\)](#)

D•Žng Th•ıng Træc said... [fo: color="#FF9966"] (105) [/fo]Ả[im]http:  
//lh5.googleusercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAA  
AAAAAVA/I1oFp92W1P8/s40/vip04.gif[/im]Ả[im]http://lh4.google  
usercontent.com/-r2FeUR9WQ2E/T77YJK1fJII/AAAAAAAAABKM  
/0g20BZRm2Q8/s68/tintin.gif[/im]Ả

[fo: size="5" face="" color="#D24400"] ±, c m«i <ıo th<sup>ı</sup>ıy n' i <^y l%  
gi<sup>ı</sup>o tr'nh d%nh cho tr'nh <- h, c v<sup>ı</sup>m th> n%o?[/fo]

Con n%ı c' <i•n kh"ng <™y? Z' <« ghi gÆ l%ThEngk•h, c Bfz,, g¼ı, nghıa  
l%tr'nh<- Bfz,, (l•p 4 f<sup>3</sup>th"ng L£a) c<sup>1</sup>ng theo <•©c.

[An Hoang Trung Tuong \(18/12/2012 21:04\)](#)

Miumiu said... [fo: color="#FF9966"] (108) [/fo]Ả[im]http://lh4.google  
usercontent.com/-gyMqgu0Zf8I/T4pj5yj47OI/AAAAAAAAAPE/D  
zt6s4gAlal/s40/vip03.jpg[/im]Ả[im]http://lh5.googleusercontent.com/  
-EfwpRMpxA48/UJ6Kw4HYReI/AAAAAAAAACLO/Hwq9BemgG  
MM/s68/vangson.gif[/im]Ả

[fo: size="5" face="Trebuchet" color="#3D7C52"] Cu€i n"m, gi~p h€t, em b; n, anh gi-i quy>t cho em mua t%ĩ li•u h, c ph<sup>a</sup>n: 2-5-6-7 anh nh<sub>3</sub>. [/fo]

OK <•Žngnhi•n y•uc<sup>a</sup>u c•a em <« <•©c ghinh; n. Z•ng s' l%othi•tth¼i l>u em kh"ng mua <• c~c h, cf<sup>a</sup>n, z,, em <« g<sup>™</sup>t th€o vř c~c m' n m¢n.

To all v"nc"ng,

Khi Z' j-ng b%ĩ <sup>2</sup> tr•xng, c' <<sup>a</sup>y c~c chi•nja v%j-ngvi•n c<sup>1</sup>ng nh-i v<sup>a</sup>u h' ng.

C<sup>1</sup>ng nh• khi Z' kÿ chi•n g~imf <žtb, p <sup>2</sup> <<sup>^</sup>y, v"nc"ng c<sup>1</sup>ng hehe h' ng nhi•tt'nh, z,, c~c chi•n chiÿn c' j' l€ v•i everyone <\_o <<sup>^</sup>u.

V••n<ř l%oc~ch truyřn<€t.

Sau khi h' ng c•a Z', c~c v"nc"ng s' z~z%ng n<sup>3</sup> cho ng•xi kh~c h' ng, h<sup>a</sup>u-nh• m-t chi•nja. C~c c" s' t€tin vř m'nh m, i nh".

‡' l%o kh~cbi•t c•a fongc~ch z; y-h, c kiÿu Bœa so m•i z; y-h, c kiÿu truyřnth€ng.

C~c c" c... t€ kiÿmtra n"nglœc truyřn<€t c•a chřnh c~c c" sau m<sup>™</sup>y n"m sinhho€t Qu~n Bœa, l%og/€ <cm.

M•i v<sup>a</sup>u th' <sup>™</sup>p-a-<sup>™</sup>p-fng, jx th' ch<sub>3</sub>m j' nh• b«o Katrina hehe.

[An Hoang Trung Tuong \(18/12/2012 21:06\)](#)

yamakuto said... [fo: color="#FF9966"](109)[/fo]Ả[im]http://lh5.googleusercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAAAAAAAAV A/I1oFp92W1P8/s40/vip04.gif[/im]Ả[im]http://lh3.googleusercontent.com/-dvnAORcFKLE/T77YH9T6y4I/AAAAAAAAABJ8/JyB4CGi ueYE/s68/liudan.gif[/im]Ả

[fo: size="5" face="" color="#996644"] L' i th> ch... cfi tu<sup>a</sup>n s' v%<sub>0</sub> n-i  
G•ng li•n h• c~i th• t†c Paypal[/fo]

‡• "ng l©n. Em Huyšn Anh m«i tr•n <¥nh L«o SŽn m%<sub>0</sub>c<sup>1</sup>ng z,,ng  
Paypal mua f™n-s~p t; n Bal• g%<sub>i</sub> < ' .

[An Hoang Trung Tuong \(18/12/2012 21:08\)](#)

Miumiu said... [fo: color="#FF9966"](111)[/fo]Ả[im]http://lh4.google  
usercontent.com/-gyMqgu0Zf8I/T4pj5yj47OI/AAAAAAAAAAPE/D  
zt6s4gAlal/s40/vip03.jpg[/im]Ả[im]http://lh5.googleusercontent.com/  
-EfwpRMpxA48/UJ6Kw4HYReI/AAAAAAAAACLO/Hwq9BemgG  
MM/s68/vangson.gif[/im]Ả

[fo: size="5" face="Trebuchet" color="#3D7C52"] Em quan t^m v™n <š  
qu-n trž nh^ n sœ anh £, ch- hay n' l%<sub>0</sub>h, c ph^ n n%<sub>0</sub> chong 7 h, c ph^ n  
anh b£t tr•n trỖn, 7 ph-i h"ng anh? [/fo]

‡fng g%<sub>i</sub>, n' l%<sub>0</sub>m-t ch•Žng trong f^ n 7 FastMBA (H%<sub>0</sub>nhvi T<sup>3</sup>ch...c)  
em £.

[An Hoang Trung Tuong \(18/12/2012 21:11\)](#)

Mr Lee said... [fo: color="#FF9966"](113)[/fo]Ả[im]http://lh5.googleus  
ercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAAAAAAAVA/I  
1oFp92W1P8/s40/vip04.gif[/im]Ả[im]http://lh3.googleusercontent.co  
m/-dvnAORcFKLE/T77YH9T6y4I/AAAAAAAAABJ8/JyB4CGiueY  
E/s68/liudan.gif[/im]Ả

[fo: size="5" face="" color="#0000EE"] th«i bu<sup>3</sup>i <' i k<sub>5</sub>m n%<sub>i</sub> m%<sub>0</sub>  
nho;ng ph~t c' m» g^ n chtc con Bfz,, n£p xÁng theo h, c l%<sub>0</sub>ngon con  
m» d•i.[/fo]

‡cm con n%<sub>i</sub> nhuc^u j-nzž nh<sup>2</sup>? F-i tr•n 1000 bfz,, xu£ng xÁng th' m•i  
c' -thỖ h~ m•m ga th<sup>2</sup>-f%<sub>0</sub> < •©c.

## [An Hoang Trung Tuong \(18/12/2012 21:12\)](#)

Nguyēn Tinh T> said... [fo: color="#FF9966"](115)[/fo]␣[im]http://lh3.googleusercontent.com/-z7LgrMfrlCs/T4k13Eb9khI/AAAAAAAAA AOo/O35YzEMm7Fg/s40/vip02.jpg[/im]␣[im]http://lh4.googleusercontent.com/-4-NzJ6ZkTNc/T6taGyhttdI/AAAAAAAAABD0/Gu9gd tWANco/s68/DauBo.gif[/im]␣

[fo: size="5" face="Courier New" color="#274e13"] ±€i m•i anh, gi~o tr'nh anh h"ng h~i ch\$nh l%..

[/fo]

Con T> Ng-n ch⊘ Z' <i\$utra nhuc<sup>a</sup>u c•a v"nc"ng <«. Z|ng m' n c" offer c<sup>1</sup>ng g<sup>™</sup>t haiho, z•ng ch•a c' C<sup>a</sup>u th' ch\$u, z' kh"ng Cung n•i hehe.

## [An Hoang Trung Tuong \(18/12/2012 21:27\)](#)

Miumiu said... [fo: color="#FF9966"](119)[/fo]␣[im]http://lh4.googleusercontent.com/-gyMqgu0Zf8I/T4pj5yj47OI/AAAAAAAAAAPE/Dzt6s4gAlal/s40/vip03.jpg[/im]␣[im]http://lh5.googleusercontent.com/-EfwpRMpxA48/UJ6Kw4HYReI/AAAAAAAAACLQ/Hwq9BemgGMM/s68/vangson.gif[/im]␣

[fo: size="5" face="Trebuchet" color="#3D7C52"]N"m nay, em mu€n tr- l•Žng theo hi•u qu- cv, cŽ m%<•a ra h, p b%n chiỖn khai, ch- bf z,, n%o mu€n c-[/fo]

Tr- l•Žng c"ngnh;t (Wages) v•on l% h'nhth...c thanhto~n c"ngx~ cŽb-n c•a h<sup>a</sup>uh>t m, i zoanhngghi•p tr•n qu--<<sup>™</sup>t n%i tr••c <um<^y. Em <£ng qu~ lol'ng nh• th>.

B, n T^y chfng <•a ga c~c kh~ini•m Man-hour, Man-day, etc, <Ỗ m<sup>a</sup>n vi•c viỖng.

Tr- I•Žng kho~n (všzt theo s-nf¼m) c¹ng tét, z•ng ch¥ <€iv•i m-t-s€ <€it•©ng ch•y>u. Nh• b, n Sales (B~n-h%ng), Purchasing (Mua-h%ng), Creatives (S~ngt€o). Vi•c tr- I•Žng kho~n l%kh"ng hš z~z%ng, v%c' nhišu b™tcjp (th™ttho~t, sais' t) trong <išuki•n c•a L£a.

Tr- I•Žng kho~n nhišu khi c¼n r™t taih£i, ch-zt trong X^yzæng, M"itr•æng, Anninh.

Í L£a, c~c c" thšch tr- I•Žng kho~n ch•y>u v' m†c<šch tr£n thu> (<Ÿ t"ng thunhjp thœct> cho nh^nvi•n) v% tr£n c~c kho-n b¾uhiŸm (b¾uhiŸm x«h-i cœc n•ng). ‡^y l%hjuqu- c•a c~ch l«nh<£o bfz,, t£ thæi ng Ct, v%ch><- thu>m~ kh£nn£n c•a B• X• T•.

L>u m...c I•Žng-th~ng trungb'nh c•a em l%5 tr»o Ct/v"nc"ng, th' kh"ng nh™tthi>t em f-i tšnh chi•n chiŸn qua I•Žng kho~n, b²i c~c kho-n tr~nh <•©c l%kh"ng <• nhišu <Ÿ em f-i t£n s...c.

L>u tr- I•Žng kho~n, th™ttho~t c•a em n¼m trong kho-ng 5-15%, ho•c cao hžn n|a l>u em qu-nlš l£ng.

V••n<š l% l>u tr- I•Žng c"ngnhjt, th' em f-i m^an th> n^u <Ÿ hi•uqu- c"ngvi•c v•°n <-mb¾u.

C¼n n>u quy>tt^m tr- I•Žng kho~n, th' em c^an f-i <•a ga c~c m"h'nh h©plš, c~c ch>t% h©plš, v%c- c~c c"ngct h©plš.

Hehe th> th' em suyngħ <>n m-t kh' a MBA l%<fng g¼i.

[An Hoang Trung Tuong \(18/12/2012 21:29\)](#)



6 son said... [fo: color="#FF9966"](124)[/fo]Å[im]http://lh5.googleusercontent.com/-uqPZvUL31IY/T4\_FSVNEq1I/AAAAAAAAAVA/I1oFp92W1P8/s40/vip04.gif[/im]Å[im]http://lh3.googleusercontent.com/-PAAoQZYpXio/T772HEnKHpl/AAAAAAAAABLA/iJI\_nwzAqaM/s68/thandit.gif[/im]Å

[fo: size="5" face="" color="#FF6666"] Kho~n qu® l•Žng cho c-  
1trym(team).

B¢n s' tæ h™p di•m nhau r,,i <% th-i nhau. [/fo]

Con n%i m^n j€ng nh• <i <% v%ng tr•n M,, C"ng Ch-i v; y c%hehe.

[An Hoang Trung Tuong \(18/12/2012 21:42\)](#)

Chuin con said... [fo: color="#FF9966"] (128) [/fo]  

[fo: size="5" face="" color="#1E4A17"] MŽÉ laì vŽÉ t•-caÉh laÈm"t  
khaÉh-haÉg ti•Èn-n"ng cuÉ ZiÈ Academy(Paipox, FastMBA, FLP,  
Statistics), t"i y•u-c^È ZiÈem-xeÉhaìjaÉhoè fiÉcho t"i. [/fo]

Y•uc^u n%i c•a c" c^ng n; m trong chšnh s~ch b~n h%ng c•a Z' vµ<Èi.

C" thšch j' th' c... mua <i, g¼i <>n khi c" mua MBA ho•c c~c  
ch•Žngtr'nh <"ng xÁng kh~c vř sau, c" s' <•©c trÉ xÁng theo m-t m...c  
h©plš (g^an nh• m...c khuy>nm«i, Z' sure). L>u Z' qu•n, th' vui-l¼ng  
nh'c lÈi c~ch c" ngchšnh.

Mæi coi lÈi c•ng Z' j--nhæi con T% Lao fřa tr•n.

M-t <iÿm cŽb-n c•a khuy>nm«i l% [fo: color="#FF0000"] kh~chh%ng  
f-i mua m-t c~i j' <' tr••c, th' m•i <•©c khuy>nm«i [/fo] ^ c~i mua ti>p  
sau.

‡cm l>u kh"ng th>, th' c~c c" (tr•n t•c~ch ng•æi-b~n-h%ng) ch¥ c~n  
c...t.

C' t•n b^nn"ng <>n vay th•Žngja Zoth~i S"l"m"ng m-t <™u th' c.  
S"l"m"ng <•a cho tÿn m-t c~i th,,ng g±ng, g¼i b¾u, th' c <™y, l™y <i,



T•n b<sup>a</sup>nn"ng k•u-to~ng, c' <\_o j' m%l™y, th•a "ng S"l"m"ng?

S"l"m"ng b<sup>3</sup>/<sub>4</sub>u, hehe m<sup>a</sup>y f-i b¢ th' c v<sup>a</sup>u <' , th' m•i c' th' c m%l™y ch....

Ng†ng"n <™y.

C¼n l>u c~c c" mu€n khuy>nm«i ngay khi kh~chh%ng ch•a mua <\_o j' (kiÿu "mua 2 t•ng 1"), th' bu–c c~c c" f-i t"ng j~ b~n l•n (kiÿu j~ 50 th' t"ng m» th%nh 100).

‡\_o c' ngo£il•.