

Proposed Solution



HPE's unique approach to as a Service, which empowers customers with choice, flexibility, and control, is driving HPE GreenLake's tremendous success. HPE will continue to invest aggressively in this opportunity, to capitalise on their market leadership, leverage the world-class channel and partner ecosystem, and deliver the entire portfolio, from edge to cloud, under the HPE GreenLake portfolio. As a result, HPE will reshape and transform the market, with a new and better way to deliver as a Service. HPE GreenLake re-sets the digital opportunity for customers by providing a robust as a Service portfolio that provides flexibility and speed to market. HPE GreenLake gives customers a choice of subscription-based, pay-per-use, and managed IT as a Service offerings that provides customers with a consistent cloud experience for managing all their workloads. The HPE GreenLake portfolio spans a wide range of purpose built solutions, from HPE and HPE's partners, giving customers choice in building the right digital foundation. In addition, HPE GreenLake's powerful metering and governance capabilities allow businesses to monitor and adjust usage to ensure initiatives stay within budget and compliance.