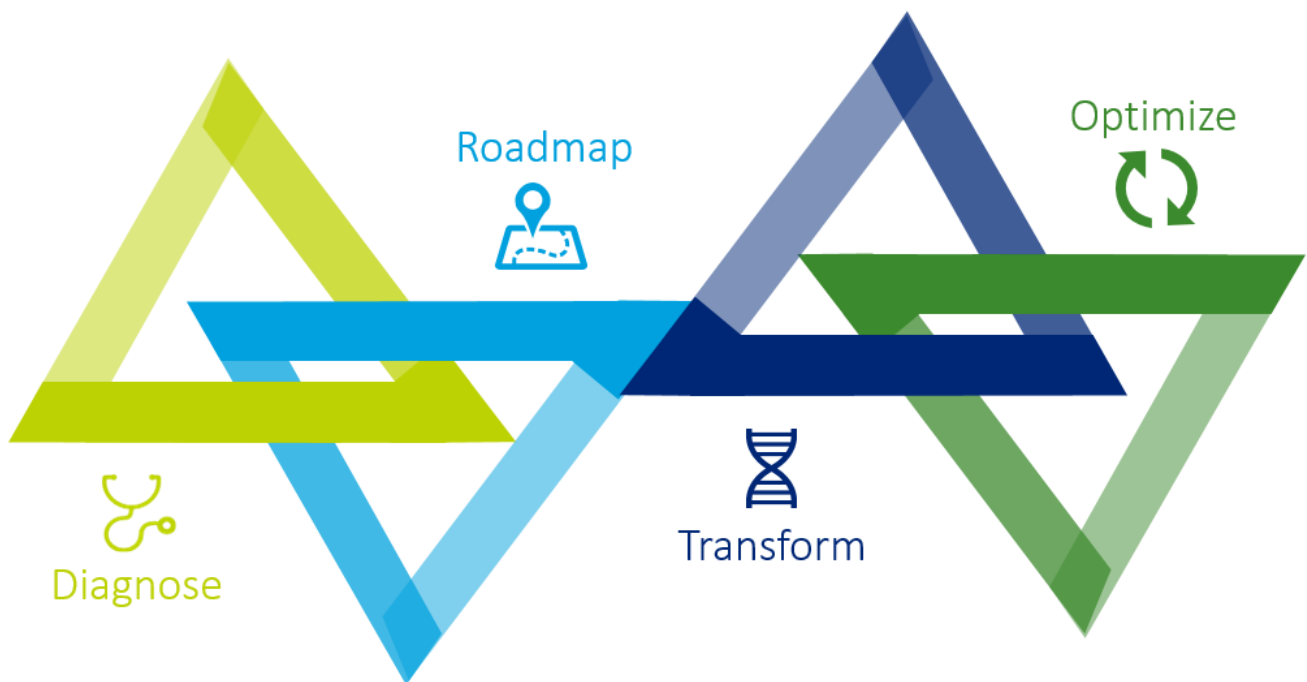


Introducing **DotAgile** Solutions

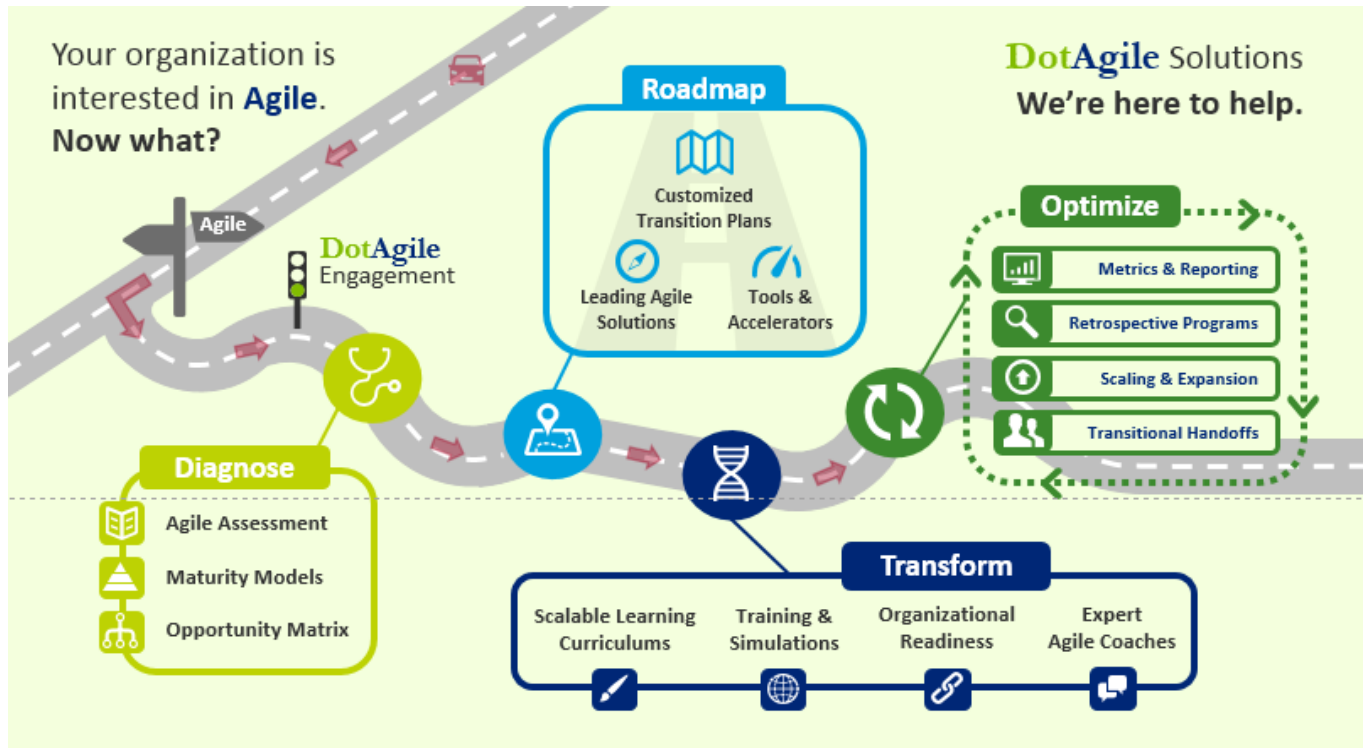


# DRAFT

## Our Solutions

The **DotAgile** Solution Center supports every step of a shift to Agile, for IT and beyond, across small delivery teams and large enterprises. Our solutions are designed to bring rapid, repeatable results built from a combination of years of Agile delivery experience and Deloitte's industry-leading consulting services. We are constantly evolving to enable the successful adoption of Agile at scale and meet the toughest challenges of our Federal clients.

Diagnose Roadmap | Transform Optimize



### Diagnose

The first step is to understand the needs and readiness for Agile within your organization. We use proprietary toolkits to rapidly assess your current state, including the objectives, opportunities, and unique challenges that must be addressed to meet your agency's criteria for success.



### Roadmap

Our experts design a custom plan built to achieve your Agile goals within the desired timeframe, factoring in the unique requirements of each organization. The Roadmap's scope will vary to meet the need and can include options for scaled or phased approaches.



### Transform

There is no "one-size-fits-all" approach to implementing Agile, and this is especially true in Federal. That's why we offer end-to-end solutions built to fully support every organization's needs, with a wide array of training, scalable methods, tools, subject matter experts, and specialized services.



### Optimize

Agile cultivates an empowered workforce, improving collaboration and constant value delivery. Continuous innovation through monitoring and adapting is critical to success. That's why we provide a suite of optimization tools to sustain and build up your organization's Agile culture for the long term.

# DRAFT

Most agencies face challenges with Agile transitions. Here are two case studies, and how we addressed them.

## 1 A project or organization wants to be Agile but doesn't know where to start

*"We want our teams using Agile to deliver value, but we can't do it on our own."*



### Common Business Problems

- ✗ Agency doesn't fully understand Agile, how to use it, or its impacts across the organization
- ✗ Regulations or audit requirements that are seen as barriers to a possible Agile transition
- ✗ Lack of buy-in within & outside of IT departments

### Key Solutions



Diagnose



Roadmap



Transform

**Impact:** Deloitte began by conducting an **assessment** of the organization's readiness for Agile. We used our **opportunity matrix** to determine that the organization wanted value demonstrated on a small scale before proceeding with a wider rollout. Deloitte designed a custom **Roadmap** specifically to meet the success criteria and the audit and regulatory requirements, and engaged a pilot program using the **rapid deployment model**. Teams, business owners, leadership, and other stakeholders were engaged to establish **organizational readiness**. Tailored **simulations** supported the learning plan, and **coaches** provided on-site support. Upon seeing the value of Agile for one team, the agency decided to expand.

## 2 An Agile implementation is struggling across a few small teams or an entire enterprise

### Common Business Problems

- ✗ Underperforming Agile teams, limited visibility into Agile maturity and progress of implementation
- ✗ Partial or inconsistent application of Agile methods
- ✗ Lack of engagement from leadership & business customers

### Key Solutions



Diagnose



Roadmap



Optimize

*"This isn't going so well. We need to improve things fast around here."*



**Issue to Impact:** During the **rapid analysis**, Deloitte uses a **maturity assessment framework** to identify the client's **Agility Score**, which is then compared against the desired success outcomes. Root causes are identified, and remediation plans & KPIs are built into the **Optimization Roadmap** alongside target milestones. **Coaches** engage directly with teams and business owners to address issues, and facilitate **retrospectives** to identify opportunities for improvement. A few months later, the organizational culture is much better aligned to Agile practices and principles.

Bottom line: Agile represents a significant shift for a project or organization

*"Agile won't work for us."*



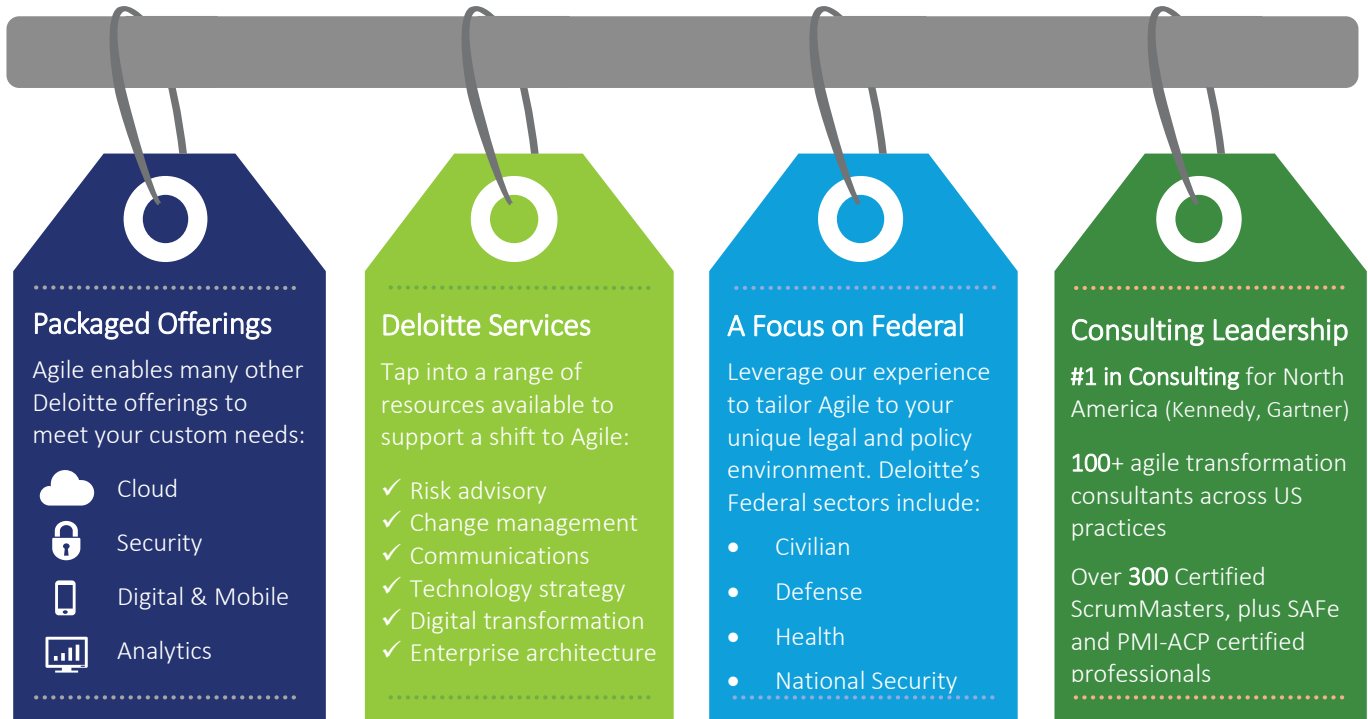
### Here are some other common problems we can help with:

- The need to adapt the agency's culture to work with Agile
- Organizational impediments to a successful implementation
- Insufficient scaling from the team level to the enterprise level
- Downplaying impact and opportunities beyond IT teams
- Ignoring Agile metrics, and an overall lack of innovation
- Disempowerment of people expected to use Agile methods

# DRAFT

## The Deloitte Difference

We bring a combination of offerings, talent, and recognized leadership to support your success.



## Points of Contact

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Leads the Federal System Development capability, with 20+ years of experience focusing on large technology-enabled business transformations across Financial Services and Health-related clients in Federal, State, and Commercial.

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15+ years of experience delivering solutions to clients in Federal & State. Expert at applying Agile frameworks such as Scrum & Rapid Application Development (RAD). Certified Scrum Master (CSM) and PMI Agile Professional (PMI-ACP).

### Jason Bowers



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Agile advocate with 15+ years in large-scale custom development. Leader in Agile practices to deliver across multiple technology platforms. Delivers solutions in Case Management and other collaborative, mission IT solutions.

### Chris Tomassian



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Agile professional with almost a decade of work across Agile projects and transformations. CSM-certified with significant Product Owner and ScrumMaster experience. Led Agile assessments and supported building Agile cultures across large scale implementations.

Contact us for our full menu of Agile solutions! [FedAgileCOE@deloitte.com](mailto:FedAgileCOE@deloitte.com)