Task 1: Aws sagemaker Azure blob Aws FSx

## Task 2:

Key parameters that influence churn rate

- \*\*Poor Customer Service\*\*: If customers feel ignored or have a bad experience with staff or support, they are more likely to stop shopping at a store[2][4][5].
- \*\*High Prices\*\*: Customers may leave for competitors if prices are higher than what's offered elsewhere, or if there are unexpected price increases[1][3][4].
- \*\*Low Product Quality or Limited Selection\*\*: If products do not meet expectations or are often unavailable, customers lose trust and switch to other shops[2][4][6].
- \*\*Long Wait Times & Slow Checkout\*\*: People often quit shopping if they wait too long in line or the checkout process is cumbersome[5][6].
- \*\*Better Deals from Competitors\*\*: Promotions and loyalty rewards at other stores can easily lure away customers[1][2].
- \*\*Lack of Personalization\*\*: When offers or recommendations are not tailored to a customer's interests, shoppers feel less valued and are less likely to return[2].
- \*\*Insufficient Loyalty Programs\*\*: Complex or unappealing rewards do not encourage repeat purchases[2].
- \*\*Reduced Engagement\*\*: Customers who don't feel connected to the brand or who rarely receive updates and communication are more likely to leave[1][2].
- \*\*Financial Problems or Relocation\*\*: Sometimes churn happens due to life changes out of the retailer's control, such as moving away or money issues[2].